

## **Thermal Comfort and market niches for apartment buildings:**

### ***Impact of the current Thermal Regulation in the private real estate market in Santiago de Chile***

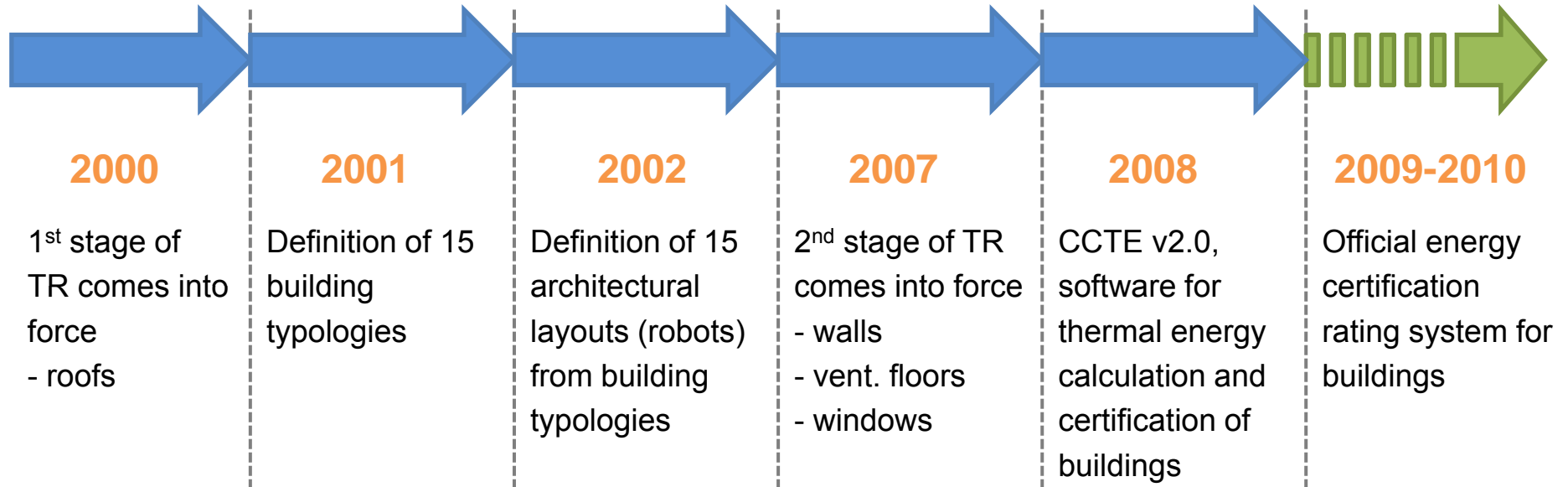


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# 01. CONTEXT

## National Thermal Regulation [TR] and their stages



Typologies	Building permits, new dwellings, 1994-1998		
	number	number	%
Houses	10	389,540	79.9%
<b>Apartments</b>	5	98,070	<b>20.1%</b>
TOTAL*	15	487,610	100%

\* Equivalent to 73,9% of total building permits

Source: Own elaboration based on IC (2001)

Typologies	Building permits, new dwellings, 2006					
	NATIONAL		SANTIAGO		REGIONS	
	number	%	number	%	number	%
Houses	106,054	65.0%	30,638	42.7%	75,416	82,5%
<b>Apartments</b>	57,182	<b>35.0%</b>	41,156	<b>57.3%</b>	16,026	<b>17,5%</b>
TOTAL	163,236	100%	71,794	100%	91,422	100%

Source: Own elaboration based on INE (2007)

## 01. CONTEXT

### 2<sup>nd</sup> Stage of the National Thermal Regulation [TR]

THERMAL ZONES		BUILDING ENVELOPE					
		OPAQUE ELEMENTS			GLAZING SURFACES		
		Maximum allowable U-value			Maximum allowable glazing percentage regarding vertical building envelope		
N°	EXAMPLES OF CITIES	ROOFS	WALLS	VENTILATED FLOORS	SINGLE GLAZING	DOUBLE GLAZING	
		[W/m <sup>2</sup> K]	[W/m <sup>2</sup> K]	[W/m <sup>2</sup> K]		3.6 W/m <sup>2</sup> K ≥ U > 2.4 W/m <sup>2</sup> K	U ≤ 2.4 W/m <sup>2</sup> K
1	Iquique (20°32'S)	0.84	4.0	3.60	50%	60%	80%
2	Calama (22°28'S)	0.60	3.0	0.87	40%	60%	80%
3	Santiago (33°27'S)	0.47	1.9	0.70	25%	60%	80%
4	Concepción (36°47'S)	0.38	1.7	0.60	21%	60%	75%
5	Temuco (38°46'S)	0.33	1.6	0.50	18%	51%	70%
6	Puerto Montt (41°28'S)	0.28	1.1	0.39	14%	37%	55%
7	Punta Arenas (53°80'S)	0.25	0.6	0.32	12%	28%	37%

Source: Own elaboration based on Diario Oficial (4<sup>th</sup> January 2007)

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## 01. CONTEXT

### How to give compliance to the regulation in Santiago?

#### Unifamiliar Houses



TRADE NAME	MATERIAL	COMPONENTS			U-VALUE*
		SIZE			
		LARGE	WIDTH	HIGH	
		[mm]	[mm]	[mm]	[W/m <sup>2</sup> K]
Extra Titán Reforzado Estructural	Brick	290	140	94	1.90

\* Source: MINVU, IC (2006)

#### Apartment buildings



TRADE NAME	MATERIAL	COMPONENTS			U-VALUE*
		THICKNESS	DENSITY	THERMAL CONDUCTIVITY	
		[mm]	[kg/m <sup>3</sup> ]	[W/mK]	
Polyplak Knauf	Gypsum board	10	700	0.26	1.88
	Expanded polystyrene foam	10	10	0.043	
	Reinforced concrete	150	2400	1.63	

\* Calculated by means of NCh 853 Of. 91

## 01. CONTEXT

### *Impact of the National Thermal Regulation in the private real estate market in Santiago*

#### THREE FACTS:

- a) The assumptions considered during the elaboration of the 2<sup>nd</sup> stage of the TR – related to the participation of apartment building in the real estate market – nowadays are not completely valid, especially when the focus is Santiago.
- b) The application of the 2<sup>nd</sup> stage of the TR practically have not impact in the houses market, since the requirement could be satisfied using only bricks (without thermal insulation) in the building envelope. On the contrary, in apartment buildings, it is necessary to incorporate at least 10 mm of thermal insulation in external walls to give compliance to the regulation.
- c) The National Thermal Regulation was designed exclusively based on winter comfort criteria (monthly heating degree-hours). Overheating phenomena for cooling season were not considered.

## 01. CONTEXT

### *Impact of the National Thermal Regulation in the private real estate market in Santiago*

#### THREE QUESTIONS:

- a) Is it possible to generate more representative building typologies, regarding the private real estate market in Santiago?



***“Energy Lord Cochrane” Building***

30.35 m<sup>2</sup> useful surface  
3.42 m<sup>2</sup> terrace surface  
1,105 UF



***“Estocolmo” Building***

128.84 m<sup>2</sup> useful surface  
46.84 m<sup>2</sup> terrace surface  
7,500 UF



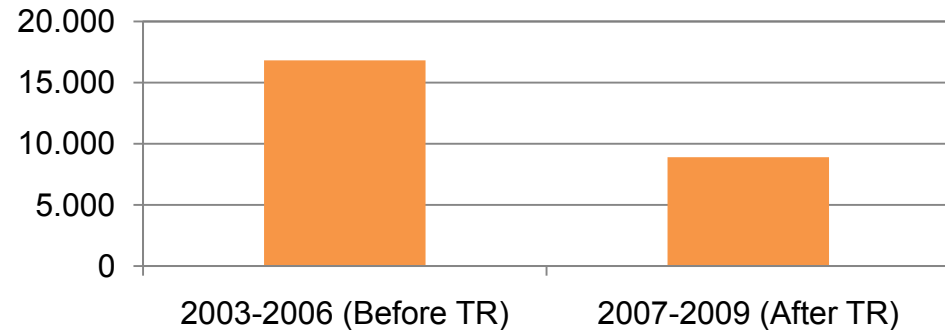
- b) What has been the impact of the Thermal Regulation in the thermal behaviour of new apartment buildings in Santiago?
- c) How the summer comfort of new apartment buildings in Santiago has been affected by the introduction of a Thermal Regulation, designed exclusively for the heating season?

## 02. MARKET NICHES DEFINITION BY MEANS OF A MODEL-BASED CLUSTERING

### Description of the database

**Portal Inmobiliario.com Database,** corresponding to 25,711 apartments for sale in Santiago, during the period 2003-2008.

*Important: 2<sup>nd</sup> Stage of the TR comes into force on 4th January 2007*



portal inmobiliario.com

Propiedades Nuevas Propiedades Usadas Financiamiento Diario Inmobiliario Productos y Servicios

Proyectos > Comunas > Comuna: Santiago Ver

**Proyectos**

- Alto Lira Marin
- Alto Plaza Bulnes
- Bianco
- Carmen 187
- Concepto Ambientes
- Concepto Aqua
- Condominio Edificio Vista Club II
- Condominio Espacio Centro - Etapa III
- Condominio Jardines de Gorbea
- Edificio Almirante Latorre

Mostrar:  Comunas  Metro

- Casas
- Oficinas
- Departamentos
- Sitios
- Estación de metro

Mapa Satélite Híbrido Relieve



## 02. MARKET NICHES DEFINITION BY MEANS OF A MODEL-BASED CLUSTERING

### *Description of the database*

*Average values to apartments for sale in Santiago for the period 2003-2009*

CASES NUMBER	8,898			
	MIN	MAX	MEAN	STANDARD DEVIATION
Useful surface [m <sup>2</sup> ]	18.41	309.22	59.44	28.73
Terrace surface [m <sup>2</sup> ]	0	181.39	6.79	8.36
Total Surface [m <sup>2</sup> ]	18.41	354.16	66.23	35.21
Number of floors	1	26	9.03	6.09
Number of rooms	1	5	2.25	0.85
Number of bathrooms	1	5	1.73	0.70
Price [UF]*	567	22,500	2,464	1,773
Price [UF/m <sup>2</sup> ]*	15.23	90.93	39.79	9.95

\* 1 UF = EUR 27.3 according to Central Bank of Chile (<http://bcentral.cl>), 15<sup>th</sup> June 2009

	MIN	MAX	MODE
Main central hall	1	4	2
Security	1	3	2
Loft or duplex	0	1	0
Green areas	0	1	1
Additional parking facilities	0	1	0
Quality finish for kitchen	1	4	2
Service rooms	0	4	0
Central heating	0	1	1
Loggia	0	1	0
Floating floor	0	1	1
Carpet floor	0	1	1
Quality finish	1	4	3
Parking and storage rooms	0	1	0

## 02. MARKET NICHEs DEFINITION BY MEANS OF A MODEL-BASED CLUSTERING

### *Comparison of both periods*

#### *Variance Analysis (ANOVA)*

		ANALYSIS BETWEEN GROUPS	
Variable	Groups	F - test	Statistical Significance
Price [UF/m <sup>2</sup> ]	2003 – 2006 (before TR)	36.48	1.56 E-09
	2007 – 2007 (after TR)		

#### *Levene Test for Equality of Variances*

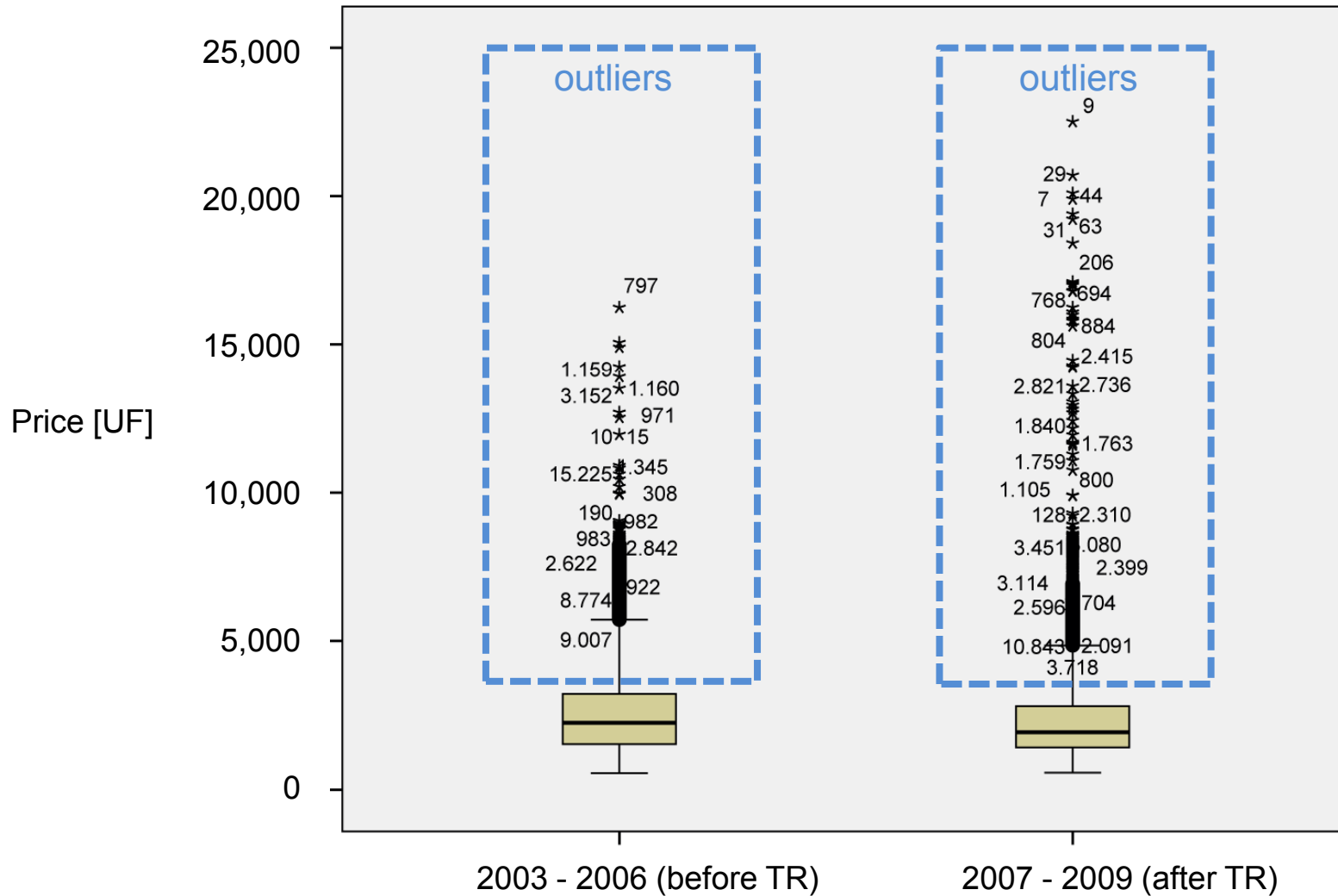
		M-ESTIMATORS			
Variable	Groups	Huber's M-Estimator	Tukey's Biweight	Hampel's M-Estimator	Andrews' Wave
Price [UF/m <sup>2</sup> ]	2003 – 2006 (before TR)	39.5393	39,2211	39.6484	39.2128
	2007 – 2007 (after TR)	39.4805	39.3062	39.5344	39.3004

- a) There is not a significant change in the real estate values and products with the introduction of the Thermal Regulation.
- b) Probably, the extra cost for incorporating Thermal Regulation improvements was absorbed in the profit margin of real estate developers.

## 02. MARKET NICHES DEFINITION BY MEANS OF A MODEL-BASED CLUSTERING

### Comparison of both periods

Box plots for both periods



## 02. MARKET NICHE DEFINITION BY MEANS OF A MODEL-BASED CLUSTERING

### *Niches market definition for apartments in Santiago*

*Number of apartments and percentage of the total for each cluster*

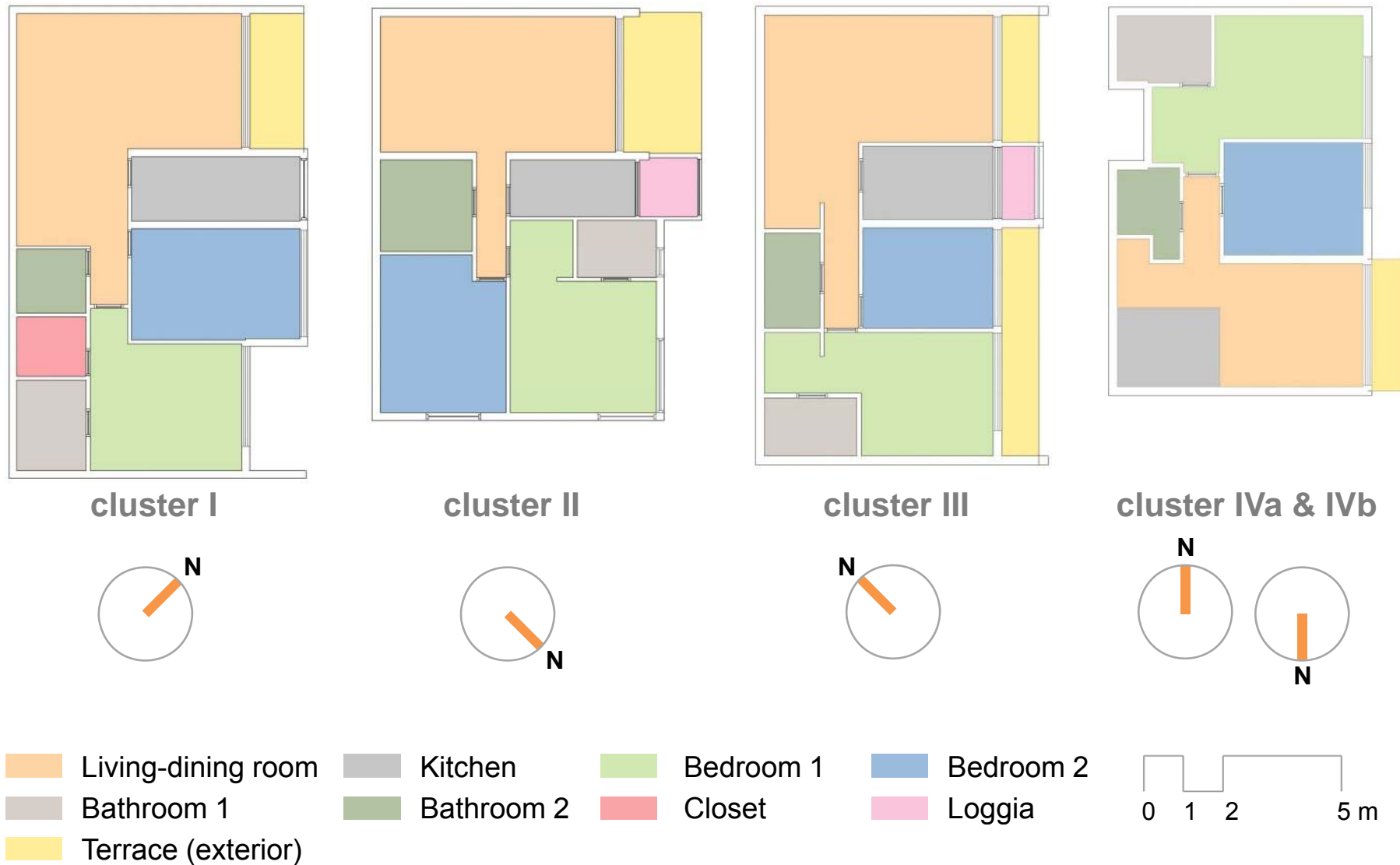
CLUSTER	NUMBER OF APARTMENTS	PERCENTAGE OF TOTAL
I	4,975	19.3%
II	4,255	16.5%
III	7,563	29.4%
IV	8,918	34.7%
<b>Total</b>	<b>25,711</b>	<b>100.0%</b>

*Centroids of clusters*

CLUSTER	USEFUL SURFACE		TERRACE SURFACE		PRICE	
	MEAN	STANDARD DEVIATION	MEAN	STANDARD DEVIATION	MEAN	STANDARD DEVIATION
	[m <sup>2</sup> ]	[m <sup>2</sup> ]	[m <sup>2</sup> ]	[m <sup>2</sup> ]	[UF]	[UF]
I	55.07	19.36	6.24	5.23	2,272.19	1,040.06
II	104.09	32.03	16.63	13.11	4,958.65	2,112.43
III	49.22	16.16	4.96	3.86	1,961.70	812.70
IV	56.01	18.23	5.68	4.77	2,045.63	896.10
<b>Total</b>	<b>61.78</b>	<b>28.23</b>	<b>7.39</b>	<b>7.94</b>	<b>2,546.86</b>	<b>1,607.96</b>

### 03. THERMAL BEHAVIOUR OF CLUSTERS

#### *Description of the models used in the thermal simulations*



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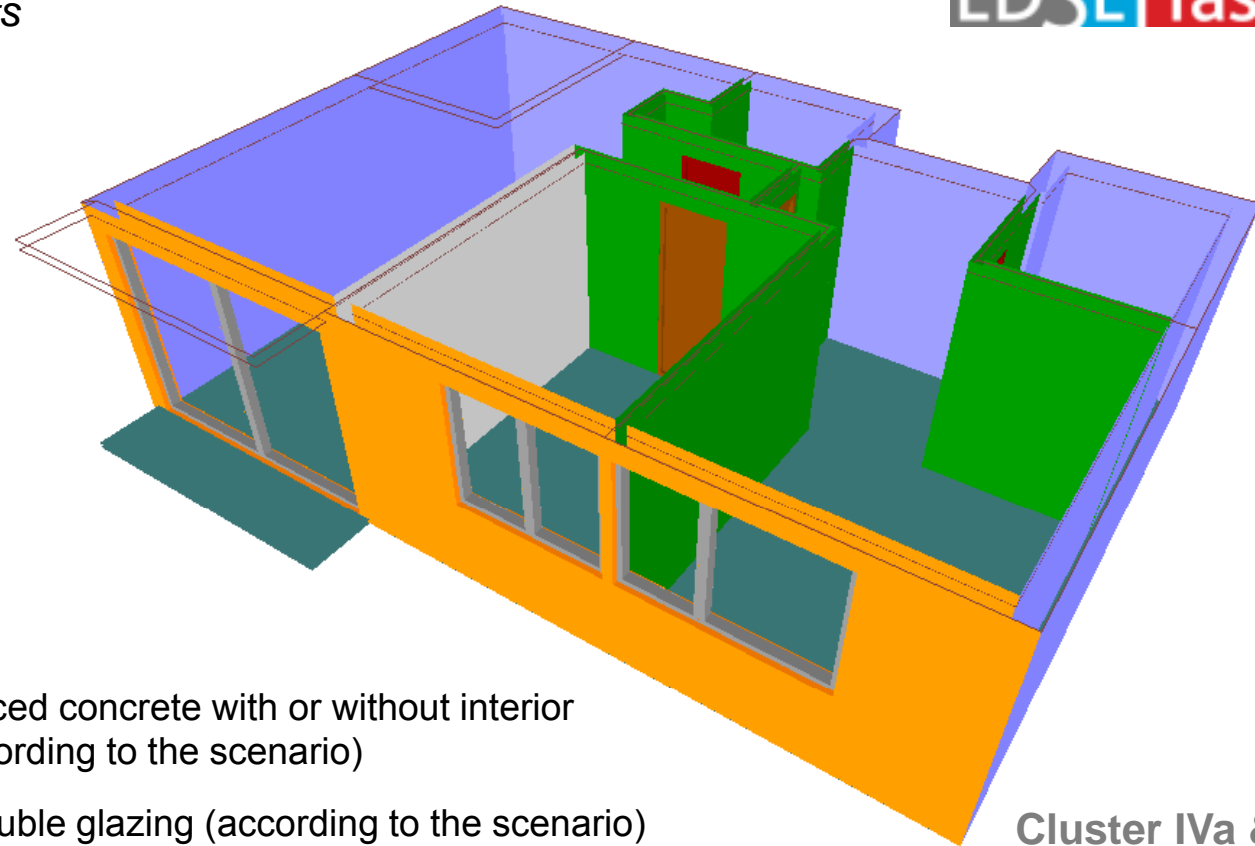
Three scenarios regarding Thermal Regulation [TR]

SCENARIOS		BUILDING ELEMENTS						
		WINDOWS		EXTERNAL WALLS				
		MATERIAL	U-VALUE	COMPONENTS				U-VALUE
				MATERIAL	THICKNESS	DENSITY	THERMAL CONDUCTIVITY	
	[W/m <sup>2</sup> K]		[mm]	[kg/m <sup>3</sup> ]	[W/mK]	[W/m <sup>2</sup> K]		
S1	Before 2 <sup>nd</sup> stage of TR	Single glazing	5,8	Reinforced concrete	200	2400	1,63	3,41
				Gypsum board	10	700	0,26	
S2	After 2 <sup>nd</sup> stage of TR	Single glazing	5,8	Expanded polystyrene foam	20	10	0,043	1,25
				Reinforced concrete	200	2400	1,63	
				Gypsum board	10	700	0,26	
S3	After 2 <sup>nd</sup> stage of TR and double glazing	Double glazing	2,8	Expanded polystyrene foam	20	10	0,043	1,25
				Reinforced concrete	200	2400	1,63	
				Gypsum board	10	700	0,26	







### 03. THERMAL BEHAVIOUR OF CLUSTERS

#### *Description of the models used in the thermal simulations*

*Different building elements*



Cluster IVa & IVb

-  **External wall:** Reinforced concrete with or without interior thermal insulation (according to the scenario)
-  **Windows:** single or double glazing (according to the scenario)
-  **Party wall (adiabatic):** reinforced concrete
-  **Internal wall 1:** gypsum board partition with thermal insulation
-  **Internal wall 2:** reinforced concrete
-  **Slab (adiabatic):** concrete slab and floating floor

### 03. THERMAL BEHAVIOUR OF CLUSTERS

#### Results in terms of winter and summer thermal comfort

Impact of the Thermal Regulation (extra-insulation of the scenarios S2 & S3)

*How can I reduce this overheating (as consequence of the insulation increase)?*

CLUSTERS	SCENARIOS	HEATING DEGREE HOURS (WINTER COMFORT)		OVERHEATING DEGREE HOURS (SUMMER COMFORT)	
		Degree-hours below 20°C	% reduction compared to S1	Degree-hours over 26°C	% reduction compared to S1
I	S1	63,972	---	23,346	---
	S2	52,853	17%	31,694	- 36%
	S3	41,191	36%	47,474	- 103%
II	S1	73,008	---	17,948	---
	S2	63,677	13%	24,402	- 36%
	S3	48,925	33%	35,419	- 97%
III	S1	90,513	---	20,569	---
	S2	86,860	4%	22,744	- 11%
	S3	69,431	23%	37,171	- 81%
IVa	S1	80,430	---	30,459	---
	S2	73,769	8%	37,418	- 23%
	S3	58,809	27%	57,351	- 88%
IVb	S1	69,515	---	52,188	---
	S2	62,972	9%	61,233	- 17%
	S3	48,263	31%	87,009	- 67%



### 03. THERMAL BEHAVIOUR OF CLUSTERS

#### *Different ventilation strategies used in the thermal simulations*

DESCRIPTION		WINTER		SUMMER	
		ACH	OPERATION	ACH	OPERATION
<b>V1</b>	Steady ventilation	1	24 hours	1	24 hours
<b>V2</b>	Operable windows (managed by users)	1	<i>Windows are closed</i>	Free	<i>Windows are open:</i> when $T^{\circ}$ interior $>$ $T^{\circ}$ exterior; $T^{\circ}$ interior $\geq 26^{\circ}\text{C}$ and $T^{\circ}$ exterior $\geq 16^{\circ}\text{C}$
				1	<i>Windows are closed</i> (rest of the time)
<b>V3</b>	Night ventilation*	1	24 hours, from May to October	1	Daytime (between 07:00 and 24:00), from November to April
				4	Night (between 24:00 and 07:00), from November to April

\* Ventilation regimen used by the CCTEv2.0 software, to give compliance to the procedures of the new official energy certification rating system for buildings

### 03. THERMAL BEHAVIOUR OF CLUSTERS

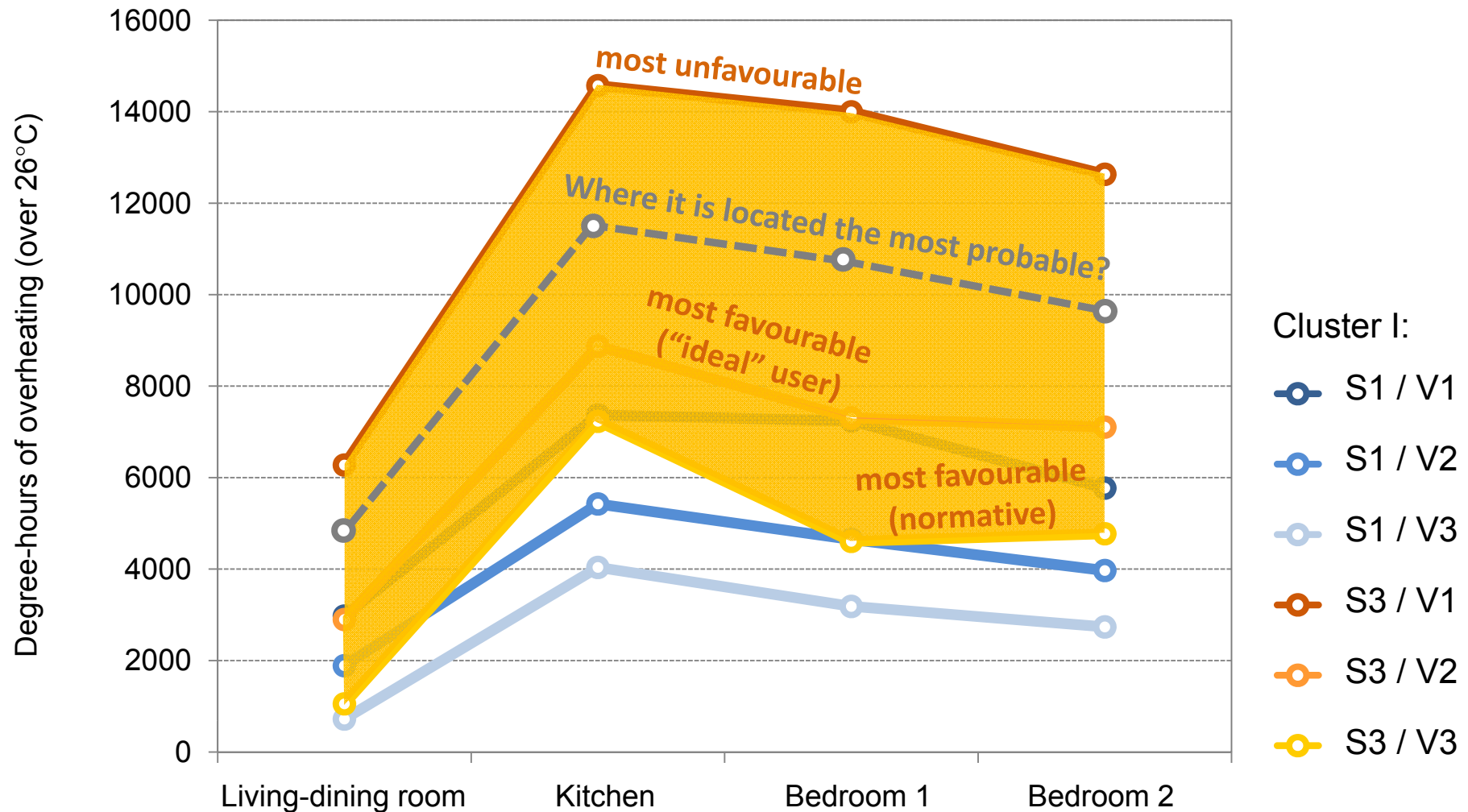
#### *Results of the simulations considering ventilation strategies*

CLUSTER	SCENARIOS	VENTILATION STRATEGIES	OVERHEATING DEGREE HOURS (SUMMER COMFORT)	
			Degree-hours over 26°C	% reduction compared to V1
I	S1	V1	23,346	- - -
		V2	15,922	32%
		V3	10,673	54%
	S2	V1	31,694	- - -
		V2	19,685	37%
		V3	13,307	58%
	S3	V1	47,475	- - -
		V2	26,179	45%
		V3	17,657	63%

- a) The percentage of reduction both V2 and V3 in comparison to V1 is more effective when the envelope is insulated, such as in the S2 and S3 scenarios.
- b) With intensive night ventilation (V3), overheating due to application of Thermal Regulation and double glazing (S3) could be importantly reduced in comparison with the naturally ventilated initial scenario (S1-V2)
- c) V3 is much more effective in absolute terms, but due to this corresponds typically to a normative approach, could be much less real than V2.

### 03. THERMAL BEHAVIOUR OF CLUSTERS

#### Results of the simulations considering ventilation strategies

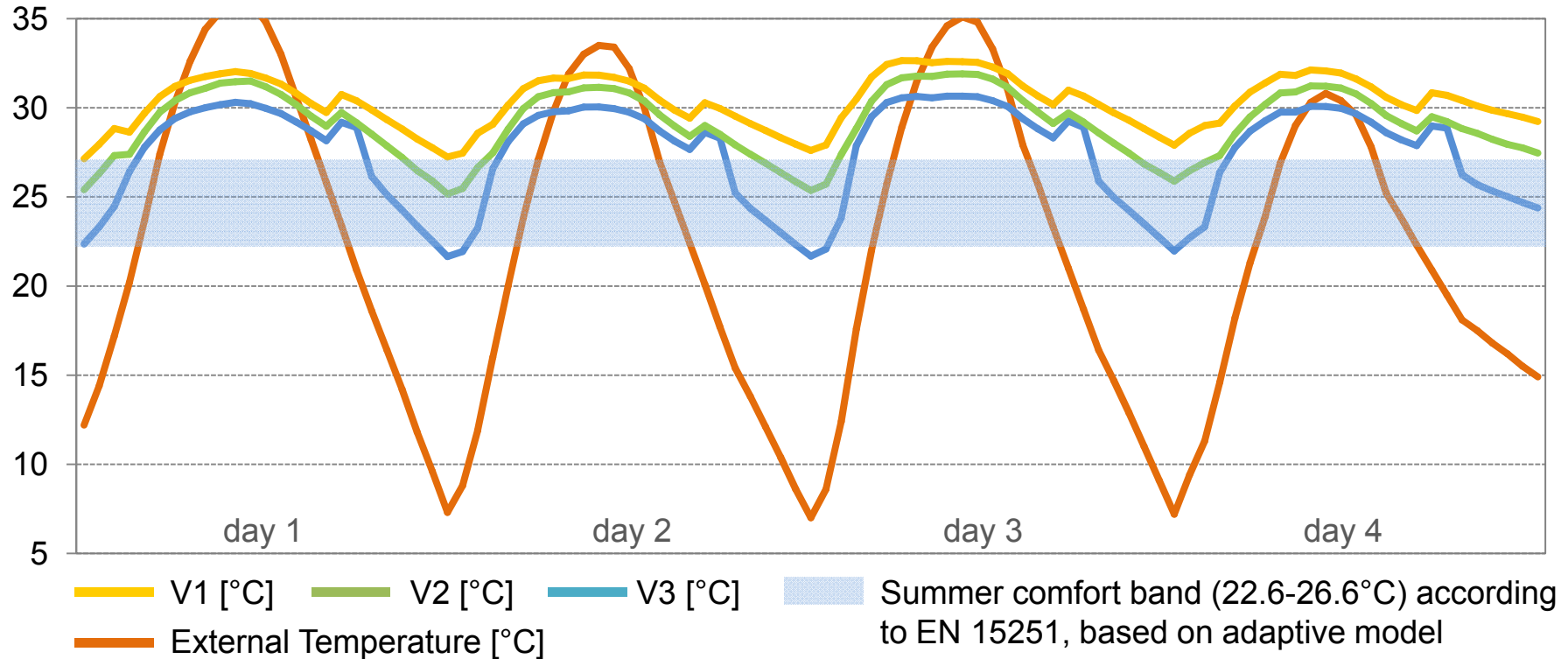


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### 03. THERMAL BEHAVIOUR OF CLUSTERS

#### Results of the simulations considering ventilation strategies

Temperature variation of Cluster I for different ventilation strategies and S3 in four summer days



- d) Neither of the ventilation strategies is able to reduce completely overheating during daytime (reaching the summer comfort band).
- e) Could be interesting to identify which clusters can reach summer comfort using just passive cooling techniques. For that, it is clear that it is necessary to integrate other measures in the study, such as solar protection and thermal inertia.

### 03. THERMAL BEHAVIOUR OF CLUSTERS

#### *Results of the simulations considering ventilation strategies*

#### CONCLUSIONS

- a) The decision of the current TR of incorporating thermal insulation in the external envelope of apartments in Santiago appears as appropriate to improve winter comfort conditions. However, overheating could be an important problem, if users are not aware of the role of natural ventilation in the thermal behaviour of apartments in summer.
- b) Due to the achieved improvements related to the 2<sup>nd</sup> stage of TR are still limited, there is an important future challenge to introduce most restrictive requirements in the regulation and encouraging the use of double glazing.

#### FURTHER RESEARCH

- c) The incorporation of other passive cooling techniques in the study, such as solar protection and thermal inertia (combined to the studied ventilation strategies), to define how it is possible reach summer comfort without the use of air conditioning.
- d) A survey study of ventilation habits for apartments in Santiago is proposed as further research. The ventilation strategies used in this article just are boundary models (which define optimum and minimum performances related to ventilation), which should be compared to a most realistic behaviour.

## **Thermal Comfort and market niches for apartment buildings:**

### ***Impact of the current Thermal Regulation in the private real estate market in Santiago de Chile***



**Thank you for your attention.**

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