学校编码: 10384

分类号_____密级____

学 号: B9904003

UDC____



博士学位论文

Critical Discourse Analysis in Intercultural Communication Research and Education: Case Studies of Remarks by US/UK Politicians and Chinese Leaders in Intercultural Contexts

跨文化交际研究和教育中的批评性话语分析: 英美政客及中国领导人在跨文化语境中的讲话分析

纪玉华

指导教师姓名: 连淑能 教授

专业 名称: 英语语言文学

论文提交日期: 2006 年 2 月

论文答辩时间: 2006 年 4 月

学位授予日期: 2006 年 月

答辩	委员会	主席:	
评	阅	人:	

Ph. D. Dissertation

Critical Discourse Analysis in Intercultural Communication Research and Education: Case Studies of Remarks by US/UK Politicians and Chinese Leaders in Intercultural Contexts

Ph.D. Candidate: Ji Yuhua

Supervisor: Professor Lian Shuneng

Department of English Language and Literature

College of Foreign Languages and Cultures

Xiamen University

February 2006

厦门大学学位论文原创性声明

兹呈交的学位论文,是本人在导师指导下独立完成的研究成果。本人在论文写作中参考的其他个人或集体的研究成果,均 在文中以明确方式表明。本人依法享有和承担由此论文而产生 的权利和责任。

声明人(签名):

年 月 日

厦门大学学位论文著作权使用声明

本人完全了解厦门大学有关保留、使用学位论文的规定。厦门 大学有权保留并向国家主管部门或其指定机构送交论文的纸质版和 电子版,有权将学位论文用于非赢利目的的少量复制并允许论文进 入学校图书馆被查阅,有权将学位论文的内容编入有关数据库进行 检索,有权将学位论文的标题和摘要汇编出版。保密的学位论文在 解密后适用本规定。

本学位论文属于

- 1、保密(),在年解密后适用本授权书。
- 2、不保密()

(请在以上相应括号内打"√")

作者签名: 日期: 年 月 日

导师签名: 日期: 年 月 日

Synopsis

The linguistic turn in philosophy and social sciences in the 20th century made Western scholars rethink the paradigm of traditional scientism. One of the important disciplines contributing to this rethinking movement is "Critical Discourse Analysis" (CDA). CDA is not a complete negation of traditional approaches to discourse analysis; it sees itself as an extension and expansion of the latter, integrating linguistics with other disciplines of social sciences thereby providing a text-based approach to researching various areas of social sciences and changing the traditional ideas of people about the role of language in social life. CDA concerns itself with power relations and inequality in language and aims to explore hidden power relations between discourse and wider social and cultural formations and to uncover inequality, ideologies, injustices, discrimination, bias, etc. in discourse.

This dissertation is concerned with an area that has been increasingly emphasized in the field of foreign language research and education in universities in China: intercultural communication (IC) research and teaching. This author discerns two problems that have not received due attention from scholars, i.e. (1) IC researchers have not legitimized the public speeches delivered by US/UK politicians and Chinese leaders in intercultural contexts as objects of IC study; and (2) scholars on English language studies have not given due attention to the problem of how to analyze the English speeches by US/UK politicians in intercultural contexts from a critical perspective. This author argues that the best ways to tackle these problems is (1) to rationalize the study of those speeches as a legitimate research practice of IC; and (2) to introduce CDA into IC research and education. For this purpose, this writer has built 15 corpora containing remarks by US/UK politicians and Chinese leaders in various intercultural contexts.

Mainstream IC theories have been based on the analyses of differences in languages and cultures. This is due to the impact of "the representationalist" view of communication. In such a view, communication is seen as the simple process of sending and receiving messages; linguistic and cultural differences are seen as differences in perspectives and capabilities of description. Thus, the social-action nature of communication is neglected and a vacuum of power and interest within communication is presumed. CDA emphasizes the role of explanatory critique, an important concept in the philosophy of critical realism, which holds that social sciences must avoid covering up social inequalities in the guise of science, and that only explanatory critique can enable us to study value orientations. CDA

scholars concur with this position in social scientific research.

This dissertation explores the possibility of applying CDA to IC study, particularly the study of remarks in English by US/UK politicians in intercultural contexts. Chapter 2 presents an overview of the main theories on which CDA is based and a brief history of the development of CDA, and discusses the theoretical foundations and the principles of CDA. The differences between CDA and non-critical approaches to discourse analysis are illustrated through a case study of US politicians' speeches in intercultural contexts. Chapter 3 discusses different approaches to CDA and reviews some of the latest applications of CDA to social sciences. Chapter 4 rationalizes applying CDA to IC study by providing a short history of IC study followed by a brief review of the main theories of IC, and then rethinking mainstream theories, methods, and objects of IC study through a re-analysis of data in a previous article on IC and case studies of US politicians' remarks.

Chapter 5 attempts to carry out case studies of remarks by US/UK politicians and Chinese leaders in intercultural contexts. There are CDA studies of intertextuality in remarks by US/UK politicians. 23 proverbial uses were found in the corpora and all in speeches by Reagan and George Bush. There are CDA of metaphors found in the corpora and they are classified according to source domains and analyzed in terms of frequency, tendency of choice, and political motivation. A quantitative study of five ergative verbs is carried out looking into their patterns of use in the transitive, passive, and intransitive Appraisals in the speeches are also analyzed for their dialogistic positioning function. Statistical analyses of politically sensitive words like free, freedom, and liberty (especially in remarks by US/UK politicians in universities in China and the former USSR) show that their appearance and frequency are closely related to the development of international situations and the political motivations of western leaders. Similar conclusions are reached in our analysis of such words as communism, Marxism, and socialism. This research reconfirms that the choice of words and metaphors, the use of proverbs and quotations, as well as resources of evaluation, are important indicators of speakers' political motivations. It illustrates what an important role the evaluations conveyed by these linguistic resources play in forming certain ways of looking at the world and how a critical approach to intercultural discourse can reveal underlying ideologies, attitudes and beliefs and the complex relationship between language, ideology, and social context.

Key words: critical discourse analysis, intercultural communication study, remarks in intercultural contexts

摘要

20 世纪哲学和社会科学中的语言学转向致使西方学者开始对传统的科学思维进行反思。推动这一反思运动的重要前沿学科之一就是"批评性话语分析"。该学科并非对传统话语分析的全面否定,而是把自身看作是传统话语分析的延伸和扩展,将语言学与其他社会科学直接联系起来,为社会科学各个领域的研究提供了以文本为实证基础的研究方法,同时也改变着人们对语言在社会生活中的作用的传统认识。批评性话语分析家关注的是语言中的权力关系和不平等,探索话语和社会文化形态之间隐藏的权力关系,揭露话语中的不平等、意识形态、不公正、歧视和偏见等。

本文关注的跨文化交际研究与教学,是当代中国高校外语学术界和教育界一个越来越受重视的领域。笔者发现该领域中存在着两个尚未引起学者足够重视的问题,一是我国跨文化交际研究学者尚未把英美及中国领导人在跨文化交际语境中的公开讲话纳入跨文化交际学的研究范围;二是我国英语学术界尚未对如何从批评的视角分析英美政客在跨文化语境中的英文演讲这一课题给予充分的重视。笔者认为解决这两个问题的方法是:(1)论证将英美及中国领导人在跨文化交际语境中的讲话纳入跨文化交际学研究范围的理据;(2)将批评性话语分析引入跨文化交际研究和教育中。为此,笔者收集了大量的英美及中国领导人在跨文化交际语境中的讲话,并按不同的跨文化语境和讲话人建立了15个语料库。

国内外跨文化交际学主流理论均以分析语言和文化差异为基础,这是受"表征主义交际观"影响的结果。该交际观把交际看成是信息发出和接收的简单过程,把语言和文化差异视为描述角度和能力的差异,这就忽略了交际的"社会行为"性质,把交际假设成无权力和利益参与其中的"纯净"过程。而批评性话语分析强调的是解释性批评,解释性批评是批评实在论哲学中的一个重要概念。批评实在论认为社会科学不能用科学的假象去掩饰社会的不公正,而能对价值取向进行研究的只能是解释性批评。批评性话语分析信守的正是这样一种社会科学研究理念。

本文探索了批评性话语分析应用于跨文化交际研究(特别是英美政客在跨文化语境中的讲话分析)的可行性。第2章系统概述批评性话语分析的主要理论渊源和发展

史,讨论其基本理论和原则,并通过分析美国政客在跨文化语境中的演讲来说明批评性与非批评性话语分析的差别。第 3 章讨论批评性话语分析的不同方法并对批评性话语分析在社会科学研究中的最新应用进行评析。第 4 章先概述跨文化交际学发展史及其主要理论,然后通过对前人研究语料的再分析和对美国政客的讲话分析,对跨文化交际研究的主流理论,方法和对象进行反思,进而论证将批评性话语分析引入跨文化交际研究中的理据。

第 5 章尝试用批评性话语分析的不同方法分析英美政客在跨文化交际语境中的 英文演讲,分析演讲中的互文性,如谚语的引用,笔者在本研究的英文语料库中找到 23 处,均出自美国政客里根和老布什之口;对各语料库中出现的隐喻进行统计分类,分析其使用频率、规律及动机;对 5 个施/受格动词进行及物、非及物和被动使用的统计分析;对讲话中的语篇评价手段进行对话性定位分析;对政治敏感词语(尤其是英美政客在对中国,前苏联大学生所作的演讲中的 free、freedom、liberty等词)进行统计分析,发现它们的出现频率与国际形势发展和西方政治意图密切相关;另外,在对 Marxism、communism、socialism等词的统计分析中也发现了类似的问题。本研究进一步阐明词语选择、隐喻的选择、谚语的引用和名人语录,以及评价手段的使用,都是演讲者政治动机的显示器,其评价义和劝导力对听众观念起重要的影响作用,对其进行批评性分析可以揭示隐含在话语中的意识形态、态度和信念,以及语言、意识形态和社会语境之间的复杂关系。

关键词: 批评性话语分析; 跨文化交际研究; 跨文化语境讲话

Contents

Synopsis	i
List of figures and tables	xx
List of abbreviations	xxii
	4//
Chapter 1 Introduction	1
1.1 Background of this study	1
1.2 Importance of IC study and education	7
1.3 Problems with conventional IC scholarship	9
1.4 The critical turn in the study of IC	15
1.5 Scope and objectives of this study	
1.6 Theoretical and methodological resources for this study	21
1.6.1 Metatheoretical principles for CDA	21
1.6.1.1 CDA is discourse analysis "with an attitude"	
1.6.1.2 CDA must be rigorous scholarship	22
1.6.1.3 CDA should be accessible	23
1.6.2 Deconstruction	23
1.6.3 Systemic-functional linguistics and appraisal theory	24
1.6.4 Cognitive semantics	25
1.6.5 Data collection	25
1.6.6 Qualitative and quantitative modes of analysis	26
1.7 Organization of this dissertation	27
Chapter 2 CDA: Theory and development	29
2.1 Defining "CDA"	29
2.1.1 Defining "discourse"	
2.1.1.1 Discourse in a structural perspective	
2.1.1.2 Discourse in a functional or semantic perspective	
2.1.1.3 Discourse in a sociolinguistic or pragmatic perspective	
2.1.1.4 Discourse in a sociopolitical or ideological perspective	32

	2.1.2 Definitions of "discourse analysis"	36
	2.1.3 Definitions of "critical discourse analysis"	38
	2.1.3.1 The meaning of "critical" in CDA	39
	2.1.3.2 CDA as defined in this dissertation	43
2.2	The chronological development of CDA	44
	2.2.1 The beginning of CDA between the 1970s and mid-1980s	45
	2.2.2 Consolidation of CDA as a discipline between the mid-1980s	
	and mid-1990s	48
	2.2.3 Flourishing of CDA in the past 10 years	50
	2.2.4 CDA in China	52
2.3	Theoretical foundations of CDA	54
	2.3.1 Marxism and Critical Theory	56
	2.3.2 Systemic functional linguistics	59
	2.3.3 Critical realism	
2.4	Foundational principles of CDA	
	2.4.1 CDA addresses social problems	
	2.4.2 Power relations are discursive	61
	2.4.3 Discourse constitutes society and culture	62
	2.4.4 Discourse does ideological work	62
	2.4.5 Discourse is historical.	63
	2.4.6 The link between text and society is mediated	64
	2.4.7 Discourse analysis is interpretive and explanatory	65
	2.4.8 Discourse is a form of social action.	67
2.5	Differences between CDA and non-critical discourse analysis	68
	2.5.1 Research principles and interests	68
	2.5.2 Relationship between language and society	70
	2.5.3 Motivations of language users	71
	2.5.4 A case-study illustration of differences between CDA and non-CDA	
	practice in IC study	72
	2.5.4.1 Data and background.	72
	2.5.4.2 Analyses and discussions	73

Chapter 3 CDA: Approaches and applications	77
3.1 Approaches to CDA	77
3.1.1 French discourse analysis	79
3.1.2 Critical linguistics	
3.1.3 Social semiotics	81
3.1.4 Sociocultural change and change in discourse	82
3.1.4.1 Discourse as a moment of social practices	84
3.1.4.2 Fairclough's manifesto of CDA	87
3.1.4.3 Fairclough's analytical framework for CDA	89
3.1.4.4 CDA of representations of change in the "global economy"	
3.1.5 Socio-cognitive studies	96
3.1.5.1 Global meaning and local meaning	99
3.1.5.2 Global and local discourse forms	103
3.1.5.3 Global/local context models and event models	104
3.1.5.4 Social cognition: knowledge, attitudes, and ideologies	106
3.1.5.5 Discourse and society: social situations, action, actors,	
and social structures	108
3.1.6 The discourse-historical approach	110
3.1.7 Reading analysis	112
3.1.8 The Duisburg School	113
3.1.9 Critical metaphor analysis	114
3.1.9.1 CMA as CDA	115
3.1.9.2 Metaphor and pragmatics	117
3.1.9.3 Metaphor identification	119
3.1.9.4 Metaphor interpretation	121
3.1.9.5 Metaphor explanation	122
3.1.10 James Paul Gee's approach to CDA	123
3.1.10.1 Uttterance-type meaning and situated meaning	124
3.1.10.2 Two tasks for discourse analysis	125
3.1.10.3 A third task for discourse analysis	128
3.2 Applications of CDA to social scientific research	129
3.2.1 CDA of shallow environmentalism in EFL textbooks	130

	3.2.2 CDA of metaphors in UK political manifestos and US political speeches.	132
	3.2.2.1 Defining metaphor	132
	3.2.2.2 CMA of British party political manifestos	134
	3.2.2.3 CMA of American presidential speeches	135
	3.2.2.4 Comparison of metaphors in US and UK political discourse	137
	3.2.3 CDA in educational research in North America	138
	3.2.4 CDA in the study of ecotourism	141
		•
Ch	apter 4 Rationale for applying CDA to IC study	145
4.1	A brief history of IC study	145
	4.1.1 Edward T. Hall: Father of IC study	145
	4.1.2 Consolidation of the field in the 1960s	146
	4.1.3 Disorder in the rapid development in the 1970s	147
	4.1.4 Maturation of the field since the 1980s	147
	4.1.5 "Ferment" in the field since the 1990s	149
4.2	An overview of major IC theories	151
	4.2.1 Theories integrating culture with communication processes	152
	4.2.1.1 Constructivist theory.	152
	4.2.1.2 Theory of coordinated management of meaning	152
	4.2.2 Theories explaining cultural variability in communication	153
	4.2.2.1 Hofstede's four dimensions of cultural variability	153
	4.2.2.2 Face-negotiation theory	154
	4.2.2.3 Conversational constraints theory	155
	4.2.2.4 Expectancy violation theory	155
	4.2.3 Theories focusing on effective outcomes	156
	4.2.3.1 Cultural convergence.	156
	4.2.3.2 Anxiety/uncertainty management	156
	4.2.3.3 Effective decision making	157
	4.2.3.4 An integrated theory of interethnic communication	157
	4.2.4 Theories centering on accommodation or adaptation	158
	4.2.4.1 Communication accommodation theory	158
	4.2.4.2 Theory of intercultural adaptation.	159

	4.2.4.3 Co-cultural theory	159
	4.2.5 Theories concerning identity negotiation or management	160
	4.2.5.1 Cultural identity	160
	4.2.5.2 Identity management	160
	4.2.5.3 Identity negotiation	161
	4.2.5.4 A communication theory of identity	161
	4.2.6 Theories focusing on communication networks	162
	4.2.7 Theories focusing on acculturation and adjustment	163
4.3	Rethinking the theories of IC	164
	4.3.1 The issue of power	164
	4.3.2 The representationalist view of communication	166
	4.3.3 Essentialization of cultural differences	167
	Rethinking the methods of IC study	
4.5	Rethinking the objects of IC study	175
4.6	Necessity of applying CDA to IC study	176
Ch	napter 5 CDA of remarks by US/UK politicians and Chinese	
	leaders in intercultural contexts	182
5.1	CDA of intertextuality in remarks by US/UK politicians in intercultural	
	contexts	182
	5.1.1 Theoretical background	183
	5.1.1.1 The progressive approach to intertextuality	183
	5.1.1.2 The traditionalist approach to intertextuality	184
	5.1.1.3 The anti-intertextualists	184
	5.1.1.4 Defining "intertextuality"	184
	5.1.1.5 Intertextuality and assumptions	
	5.1.1.6 Assumptions and ideologies	187
	5.1.1.6 Assumptions and ideologies	
		icians in
	5.1.2 CDA of proverbs and sayings in remarks by US/UK polit	icians in 190
	5.1.2 CDA of proverbs and sayings in remarks by US/UK polit intercultural contexts	icians in 190 190

5.1.3 CDA of quotations in remarks by US/UK politicians in intercultural	
contexts	204
5.1.3.1 Theoretical background	204
5.1.3.2 Data and findings.	205
5.1.3.3 Analyses and discussions	206
5.2 CDA of metaphors in remarks by US/UK politicians and Chinese	
leaders in intercultural contexts	
5.2.1 Theories and methods	
5.2.2 A review of studies similar to CMA	
5.2.2.1 Flowerdew's analysis of globalization discourse	217
5.2.2.2 Santa Ana's analysis of anti-immigrant metaphor in US public	
discourse	218
5.2.2.3 Straehle's analysis of the struggle metaphor in EU discourses	
on unemployment	219
5.2.2.4 Donahue & Prosser's analysis of Korean leaders' speeches	220
5.2.2.5 Chilton & Ilyin's analysis of the European house metaphor	220
5.2.2.6 Fairclough's analysis of New Capitalism discourse	222
5.2.2.7 Zinken's analysis of intertextual metaphors in political discourse.	222
5.2.3 Data and findings	224
5.2.4 Analyses and discussions	232
5.2.4.1 Metaphors in remarks by US/UK politicians in W-E	
intercultural contexts	232
5.2.4.2 Metaphors in remarks by US/UK politicians in W-W	
intercultural contexts	239
5.2.4.3 Metaphors in remarks by Chinese leaders	243
5.3 CDA of appraisals in remarks by US/UK politicians and Chinese leaders	
in intercultural contexts	250
5.3.1 Theoretical framework: The appraisal theory	250
5.3.1.1 ATTITUDE in appraisal systems	251
5.3.1.2 GRADUATION in appraisal systems	254
5.3.1.3 ENGAGEMENT in appraisal systems	255
5.3.2 CDA of dialogistic positioning in remarks by US/UK politicians and	
Chinese leaders in intercultural contexts	260

5.3.2.1 Data and findings	261
5.3.2.2 Analyses and discussions	262
5. 4 CDA of ergativity in remarks by US/UK politicians in intercultural contexts	266
5.4.1 Theoretical background	267
5.4.1.1 Ergative verbs	267
5.4.1.2 The ergative syntax of key words	269
5.4.2 Data and findings	270
5.4.3 Analyses and discussions	271
Chapter 6 Conclusion	275
Appendixes	282
Appendix 1 Contents in Corpus 1 – Remarks by President Reagan in W-E	
intercultural contexts	282
Appendix 2 Contents in Corpus 2 – Remarks by President Reagan in W-W	
intercultural contexts	282
Appendix 3 Contents in Corpus 3 – Remarks by President George Bush in W-E	
intercultural contexts	283
Appendix 4 Contents in Corpus 4 – Remarks by President George Bush in W-W	
intercultural contexts	283
Appendix 5 Contents in Corpus 5 – Remarks by US politicians in W-E	
intercultural contexts	284
Appendix 6 Contents in Corpus 6 – Remarks by US politicians in W-W	
intercultural contexts	285
Appendix 7 Contents in Corpus 7 – Remarks by Tony Blair in W-E intercultural	
contexts	285
Appendix 8 Contents in Corpus 8 – Remarks by Tony Blair in W-W intercultural	
contexts	285
Appendix 9 Contents in Corpus 9 – Remarks by Margaret Thatcher in W-E	
intercultural contexts	285
Appendix 10 Contents in Corpus 8 – Remarks by Margaret Thatcher in W-W	
intercultural contexts	286
Appendix 11 Contents in Corpus 11 – Remarks by UK politicians in W-E	

intercultural contexts	286
Appendix 12 Contents in Corpus 12 – Remarks by UK politicians in W-W	
intercultural contexts	286
Appendix 13 Contents in Corpus 8 – Remarks by US/UK politicians in W-E	
intercultural contexts	286
Appendix 14 Contents in Corpus 14 – Remarks by US/UK politicians in W-W	/.
intercultural contexts	286
Appendix 15 Contents in Corpus 15 – Remarks by Chinese leaders in W-E	
intercultural contexts	286
Appendix 16 Excerpts containing co-texts of proverbial uses	286
Appendix 17 Selected extracts of speeches containing quotations	290
Appendix 18 Selected extracts containing metaphors	298
Bibliography	304
Acknowledgements	

Degree papers are in the "Xiamen University Electronic Theses and Dissertations Database". Full texts are available in the following ways:

- 1. If your library is a CALIS member libraries, please log on http://etd.calis.edu.cn/ and submit requests online, or consult the interlibrary loan department in your library.
- 2. For users of non-CALIS member libraries, please mail to etd@xmu.edu.cn for delivery details.

