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# A DETERMINISTIC INVENTORY SYSTEM WITH WEIBULL DISTRIBUTION DETERIORATION AND RAMP TYPE DEMAND RATE

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**Abstract:** A continuous order-level inventory model is developed for deteriorating items with a ramp type demand function of time. A two parameter Weibull distribution is taken to represent the time to deterioration. The model is solved analytically by enumerating two possible shortage models to obtain the optimal solution of the problem. The method is illustrated by two numerical examples and sensitivity analysis of the optimal solutions with respect to the parameters of the system is carried out.

Keywords: Inventory, Deterioration, Weibull distribution, Ramp Type Demand

# 1. Introduction

In formulating inventory models, two facts of the problem have been of growing interest, one being the deterioration of items, the other being the variation in the demand rate. Time-varying demand patterns are usually used to reflect sales in different phases of the product life cycle in the market. For example, the demand for inventory items increases over time in the growth phase and decreases in the decline phase. An inventory model with a linear trend in demand was initially developed by [11]. After that, many researchers (see for example, [10], [21], [19], [28], [15], [3], [2], [14], [33], [8], [18], [20], [16], [17], [4], [7], [31], [27], [6] and [29]) have incorporated a time varying demand rate into their models for deteriorating items with or without shortages under a variety of circumstances.

The effect of deterioration of physical goods cannot be disregarded in many inventory systems. Deterioration is defined as decay, damage and spoilage. Food items, photographic films, drugs, pharmaceuticals, chemicals, electronic components and radioactive substances are some

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examples in which sufficient deterioration may occur during the normal storage period of the items and consequently this loss must be taken into account while analyzing the inventory system. One of the earliest research works on a continuously decaying inventory for a constant demand was analyzed in [12]. An order-level inventory model for deteriorating items with a constant rate of deterioration was considered in [30]. An order-level inventory model was developed in [1] by correcting and modifying the errors in the analysis of [30]. An inventory model with the assumptions of variable deterioration rate of two-parameter Weibull distribution, constant demand rate and no shortages was formulated in [9]. A more general model was developed in [14] by taking a time-proportional deterioration rate, finite production rate proportional to the demand rate, time-dependent demand rate and shortages. An extensive survey of literature concerning inventory models for deteriorating items was discussed in [24] and [26]. It was observed in [5] while studying the difficulties of fitting empirical data to mathematical distributions, that both leakage failure of dry batteries and life expectancy of ethical drugs could be expressed in terms of Weibull distribution.

In these cases the rate of deterioration increased with age or longer the items remain unused, higher the rate at which they failed. The work [5] prompted [9] to develop an inventory model for deteriorating items with variable rate of deterioration. They used the two parameter Weibull distribution to represent the distribution of the time to deterioration. The instantaneous rate function Z(t) for a two parameter Weibull distribution is given by:

$$Z(t) = \alpha \beta t^{(\beta-1)}$$

where  $\alpha$  is the scale parameter,  $\alpha > 0$ ;  $\beta$  is the shape parameter,  $\beta > 0$ ; t is the time of deterioration, t > 0. This model was further generalized in [25] by taking a three-parameter Weibull distribution deterioration rate. An inventory model with a finite rate of replenishment and a two parameter Weibull distribution deterioration rate was developed in [23]. The models developed by [9], [23] and [25] did not allow shortages in inventory and used a constant demand rate. Recently an inventory model with a time-quadratic demand rate and shortages was developed in [13]. They also used a two parameter Weibull distribution to represent the distribution of the time to deterioration.

An order-level inventory model for deteriorating items, where the demand rate is a ramp type function of time was discussed in [22]. This type of demand rate is generally seen in the case of any new brand of consumer goods coming to the market. The demand rate for such items increases with time up to a certain time and then ultimately stabilizes and becomes constant. It is believed that this type of demand rate is quiet realistic. An order level inventory system for deteriorating items with a ramp type demand function of time and two possible types of shortages was developed in [32].

In the present paper, we have developed three continuous order-level inventory models for deteriorating items with shortages. In all these models, the demand rate is taken as a ramp type function of time and deterioration rate is assumed to follow a two-parameter Weibull distribution. Analytical solutions of the models are discussed and are illustrated with the help of numerical examples. Sensitivity of the optimal solutions with respect to changes in different parameter values is also examined.

## 2. Notations and Modeling Assumptions

The mathematical models of the deterministic inventory replenishment problems are developed with the following notations and assumptions:

- i. The demand rate R(t) is assumed to be a ramp type function of time :  $\begin{array}{ll} R(t) = D_0[\ t - (t - \mu) \ H(\ t - \mu) \ ], & D_0 > 0 \\ \text{Where } H(t - \mu) \ \text{is the well known Heaviside's function defined as follows:} \\ H(t - \mu) &= 1, \quad t \geq \mu \\ &= 0, \quad t < \mu \end{array}$
- ii.  $C_{\rm h}$  is the inventory holding cost per unit per unit of time.
- iii. *A* is the replenishment cost per cycle.
- iv.  $C_{\rm s}$  is the shortage cost per unit per unit of time.
- v.  $C_{\rm d}$  is the unit deterioration cost.
- vi. Replenishment is instantaneous and lead time is zero.
- vii. *T* is the fixed length of each ordering cycle.
- viii. *S* is the maximum inventory level of each ordering cycle.
- ix. I(t) is the on-hand inventory at time t over [0, T].
- x. Shortages are allowed and are fully backlogged.
- xi. The distribution of the time to deterioration follows a two parameter Weibull distribution: T(x) = 0 (<sup>β-1</sup>)

 $Z(t) = \alpha \beta t^{(\beta-1)}$ 

where  $\alpha$  is the scale parameter,  $\alpha > 0$ ;  $\beta$  is the shape parameter,  $\beta > 0$ ; *t* is the time of deterioration, t > 0.

# 3. Mathematical Models and its analysis

The objective of the inventory problem here is to determine the optimal order quantity so as to keep the total relevant cost minimum. Based on whether the inventory starts with shortages or not, there are three possible models under the assumptions described above.

### 3.1 Model I: The Inventory model starts without shortages

In this subsection, we will analyze the deterministic inventory model for deteriorating items where the inventory starts without shortages. Replenishment is made at time t=0 when the inventory level is at its maximum, S. From t=0 to  $t=t_1$  time units, the inventory level decreases due to demand and deterioration. At time  $t_1$ , the inventory level reaches zero, thereafter, shortages are allowed to occur during the time interval  $(t_1, T)$  and all of the demand during this period is backlogged. The total number of backlogged items is replaced by the next replenishment.

The inventory level of the system at any time t over [0, T] can be described by the following equations:

$$\frac{dI(t)}{dt} + \alpha \beta t^{(\beta-1)} I(t) = -R(t), \quad I(0) = S, I(t_1) = 0, \quad 0 \le t \le t_1$$

$$\frac{dI(t)}{dt} = -R(t), \ I(t_1) = 0, \ t_1 \le t < T$$

Let us assume that  $0 \le \mu \le t_1$ ; Therefore, the above governing equations become:

$$\frac{dI(t)}{dt} + \alpha \beta t^{(\beta-1)} I(t) = -D_o t, \quad I(0) = S, \quad 0 \le t \le \mu$$
(1)

$$\frac{dI(t)}{dt} + \alpha \beta t^{(\beta-1)} I(t) = -D_o \mu, \quad I(t_1) = 0, \quad \mu \le t \le t_1$$
(2)

$$\frac{dI(t)}{dt} = -D_o \mu, \quad t_1 \le t < T \tag{3}$$

From differential equation (1), we have:

$$I(t) e^{\alpha t^{\beta}} = -D_0 \int_0^t t e^{\alpha t^{\beta}} dt + S$$
$$= -D_0 \int_0^t t (1 + \alpha t^{\beta} + \frac{\alpha^2 t^{2\beta}}{2}) dt + S$$

neglecting  $\alpha^3$  and higher powers of  $\alpha$  (since  $0 < \alpha << 1$ ).

$$I(t) = S - \frac{D_0 t^2}{2} - \alpha S t^{\beta} + \frac{\alpha D_0 \beta t^{(\beta+2)}}{2(\beta+2)} + \frac{\alpha^2 S t^{2\beta}}{2} - \frac{(\alpha \beta)^2 D_0 t^{(2\beta+2)}}{4(\beta+1)(\beta+2)}, \ 0 \le t \le \mu$$
(4)

From differential equation (2), we have:

$$I(t) e^{\alpha t^{\beta}} = -D_{0} \mu \int_{\mu}^{t} t e^{\alpha t^{\beta}} dt + C_{1}$$
$$= -D_{0} \mu \int_{\mu}^{t} (1 + \alpha t^{\beta} + \frac{\alpha^{2} t^{2\beta}}{2}) dt + C_{1}$$

neglecting  $\alpha^3$  and higher powers of  $\alpha$  (since  $0 < \alpha << 1$ ).

Now  $I(t_1) = 0$  gives:

$$C_{I} = D_{0} \mu \int_{\mu}^{t_{1}} (1 + \alpha t^{\beta} + \frac{\alpha^{2} t^{2\beta}}{2}) dt$$

$$I(t) = D_{0} \mu \left[ A_{I} - t - \left( \alpha t_{1} + \frac{\alpha^{2} t_{1}^{(\beta+1)}}{(\beta+1)} \right) t^{\beta} + \frac{\alpha \beta t^{(\beta+1)}}{(\beta+1)} + \frac{\alpha^{2} t_{1} t^{2\beta}}{2} - \frac{(\alpha \beta)^{2} t^{(2\beta+1)}}{(\beta+1)(2\beta+1)} \right]$$
(5)

where  $A_I = t_I + \frac{\alpha t_1^{(\beta+1)}}{(\beta+1)} + \frac{\alpha^2 t_1^{(2\beta+1)}}{2(2\beta+1)}$ ,  $\mu \le t \le t_I$ 

From differential equation (3), we have:

$$I(t) = -D_0 \mu (t - t_1), t_1 \le t < T$$
(6)

Now the differential equations (1) and (2) should give the same values of I(t) at  $t = \mu$ . So after simplification we have:

$$S = D_0 \mu \left[ A_I - \frac{\mu}{2} - \frac{\alpha \mu^{(\beta+1)}}{(\beta+1)(\beta+2)} - \frac{\alpha^2 \mu^{(2\beta+1)}}{2(2\beta+1)(2\beta+2)} \right]$$

The total number of items deteriorated during  $[0, t_1]$  is:

$$D_{\rm T} = \text{Initial inventory} - \text{Total demand during } [0, t_1]$$
  
= S -  $\left[\int_{0}^{\mu} D_0 t \, dt + \int_{\mu}^{t_1} D_0 \mu \, dt\right]$   
= S -  $D_0 \mu \left( t_1 - \frac{\mu}{2} \right)$  (7)

The inventory accumulated over the period  $[0, t_1]$  is:

$$H_{\rm T} = \int_{0}^{t_1} I(t) \ dt = \int_{0}^{\mu} I(t) \ dt + \int_{\mu}^{t_1} I(t) \ dt = I_1 + I_2$$
(8)

Using equations (4) and (5) and evaluating the integrals, we get:

$$I_{I} = S \mu - \frac{D_{0} \mu^{3}}{6} - \alpha S \frac{\mu^{\beta+1}}{(\beta+1)} + \frac{\alpha D_{0} \beta \mu^{(\beta+3)}}{2(\beta+2)(\beta+3)} + \frac{\alpha^{2} S \mu^{2\beta+1}}{2(2\beta+1)} - \frac{(\alpha \beta)^{2} D_{0} \mu^{(2\beta+3)}}{4(\beta+1)(\beta+2)(2\beta+3)},$$

$$\begin{split} I_2 &= D_0 \,\mu \,[\,A_1 \,(t - \mu) \,- \frac{(t_1^2 - \mu^2)}{2} \cdot \left( \,\alpha \,t_1 \,+ \frac{\alpha^2 \,t_1^{\,(\beta+1)}}{(\beta+1)} \right) \frac{(t_1^{\,\beta+1} - \mu^{\,\beta+1})}{(\beta+1)} \\ &+ \frac{\alpha \,\beta \,(t_1^{\,\beta+2} - \mu^{\,\beta+2})}{(\beta+1)(\beta+2)} + \frac{\alpha^2 \,t_1 \,(t_1^{\,2\beta+1} - \mu^{2\beta+1})}{2(2\beta+1)} - \frac{(\alpha \,\beta \,)^2 \,(t_1^{\,2\beta+2} - \mu^{2\beta+2})}{(\beta+1)(2\beta+1)(2\beta+2)} ] \end{split}$$

Using equation (6), the shortage accumulated during the period  $[t_1, T)$  is:

$$B_{T} = -\int_{t_{1}}^{T} I(t)dt = \frac{D_{0} \ \mu \ (T - t_{1})^{2}}{2}, \tag{9}$$

Using equations (4) to (9), we can get the total relevant cost of the system during the time interval [0, T) which is:

$$X = A + C_d D_T + C_h H_T + C_s B_T$$

Therefore average total cost of the system per unit time is:

$$C_I(t_I, T) = \frac{X}{T} \tag{10}$$

To minimize  $C_1$  the optimal value of  $t_1$  and T (denoted by  $t_1^*$  and  $T^*$ ) can be obtained by solving the equations:

$$\frac{\partial C_1}{\partial t_1} = 0, \ \frac{\partial C_1}{\partial T} = 0,$$

provided  $t_1^*$  and  $T^*$  satisfy the following convexity condition:

$$\begin{pmatrix} \frac{\partial^2 C_1}{\partial t_1^2} & \frac{\partial^2 C_1}{\partial t_1 \partial T} \\ \frac{\partial^2 C_1}{\partial T \partial t_1} & \frac{\partial^2 C_1}{\partial T^2} \end{pmatrix}$$
 is positive definite.

The total backorder amount at the end of the cycle from equation (8) is  $D_0\mu(T^* - t_1^*)$ . Therefore the optimal order quantity,  $Q^*$  is:

$$Q^* = S^* + D_0 \,\mu \, (T^* - t_1^*)$$

### 3.1 Model II: The Inventory model starts with shortages

Here we have considered the continuous deterministic inventory model for deteriorating items, where the inventory is allowed to start with shortages. Depending on the procurement time  $t_1$ , two different circumstances may arise: (i)  $\mu < t_1$  and (ii)  $\mu > t_1$ . The inventory system starts with zero inventory level at t = 0 and shortages are permitted to accumulate up to  $t_1$ . Replenishment is done at time  $t_1$ . The quantity received at  $t_1$  is used partly to make up for the shortages accumulated in the previous cycle from time 0 to  $t_1$ . The rest of the procurement accounts for the demand and deterioration in  $[t_1, T]$ . The inventory level gradually falls down to zero at time T. The inventory level of the system at time t over the period [0, T] can be modeled by the following equations:

$$\frac{dI(t)}{dt} = -R(t), \ 0 \le t < t_1$$
$$\frac{dI(t)}{dt} + \alpha \beta t^{(\beta-1)} I(t) = -R(t), \ t_1 \le t \le T$$

*Situation I*: ( $\mu < t_1$ )

In this situation, the above equations become:

$$\frac{dI(t)}{dt} = D_o t, \ I(0) = 0, \ 0 \le t \le \mu$$
(11)

$$\frac{dI(t)}{dt} = -D_o \mu, \quad \mu \le t < t_1 \tag{12}$$

$$\frac{dI(t)}{dt} + \alpha \beta t^{(\beta-1)} I(t) = -D_o \mu, \quad I(T) = 0, \quad t_1 \le t \le T$$
(13)

The solutions of the differential equations (11) - (13) are:

$$I(t) = -\frac{D_0 t^2}{2}, \ 0 \le t \le \mu$$
(14)

$$= D_{0} \mu \left(\frac{\mu}{2} - t\right), \mu \leq t < t_{1}$$

$$= D_{0} \mu \left[A_{2} - t - \left(\alpha T + \frac{\alpha^{2} T^{(\beta+1)}}{(\beta+1)}\right) t^{\beta} + \frac{\alpha \beta t^{(\beta+1)}}{(\beta+1)} + \frac{\alpha^{2} T t^{2\beta}}{2} - \frac{(\alpha \beta)^{2} t^{(2\beta+1)}}{(\beta+1)(2\beta+1)}\right]$$
(15)

$$A_2 = T + \frac{\alpha T^{(\beta+1)}}{(\beta+1)} + \frac{\alpha^2 T^{(2\beta+1)}}{2(2\beta+1)}, t_1 \le t \le T$$
(16)

Since  $I(t_1) = S$ ,

$$S = D_0 \mu \left[ A_2 - t_1 - \left( \alpha T + \frac{\alpha^2 T^{(\beta+1)}}{(\beta+1)} \right) t_1^{\beta} + \frac{\alpha \beta t_1^{(\beta+1)}}{(\beta+1)} + \frac{\alpha^2 T t_1^{2\beta}}{2} - \frac{(\alpha \beta)^2 t_1^{(2\beta+1)}}{(\beta+1)(2\beta+1)} \right]$$

As discussed in the previous Situation I, using equations (14) - (16) we have

$$D_T = \mathbf{S} - D_0 \,\boldsymbol{\mu} \left( T - t_1 \right) \tag{17}$$

$$H_{T} = D_{0} \mu \left[ A_{2} (T - t_{1}) - \frac{(T^{2} - t_{1}^{2})}{2} \cdot \left( \alpha T + \frac{\alpha^{2} T^{(\beta+1)}}{(\beta+1)} \right) \frac{(T^{\beta+1} - t_{1}^{\beta+1})}{(\beta+1)} + \frac{\alpha \beta (T^{\beta+2} - t_{1}^{\beta+2})}{(\beta+1)(\beta+2)} + \frac{\alpha^{2} T (T^{2\beta+1} - t_{1}^{2\beta+1})}{2(2\beta+1)} - \frac{(\alpha \beta)^{2} (T^{2\beta+2} - t_{1}^{2\beta+2})}{(\beta+1)(2\beta+1)(2\beta+2)} \right]$$
(18)

$$B_T = \frac{D_0 \mu}{6} \left\{ \mu^2 + 3 t_1 \left( t_1 - \mu \right) \right\}$$
(19)

Using equations (17) - (19) the average total cost of the system per unit time is:

$$C_{2}(t_{1}, T) = \frac{\left(A + C_{d} D_{T} + C_{h}H_{T} + C_{s}B_{T}\right)}{T}$$
(20)

To minimize  $C_2$  the optimal value of  $t_1$  and T can be obtained by solving the equations:

$$\frac{\partial C_2}{\partial t_1} = 0, \ \frac{\partial C_2}{\partial T} = 0$$

provided  $t_1^*$  and  $T^*$  satisfy the following convexity condition:

$$\begin{pmatrix} \frac{\partial^2 C_2}{\partial t_1^2} & \frac{\partial^2 C_2}{\partial t_1 \partial T} \\ \frac{\partial^2 C_2}{\partial T \partial t_1} & \frac{\partial^2 C_2}{\partial T^2} \end{pmatrix}$$
 is positive definite.

The total backorder amount for the entire cycle from equations (14) and (15) is:

$$\frac{D_0\mu^2}{2} + D_0\,\mu\,(\,t_l^*\,-\,\mu\,).$$

Therefore the optimal order quantity,  $Q^*$  is:

$$Q^* = S^* + \frac{D_0 \mu^2}{2} + D_0 \mu (t_1^* - \mu)$$
  
= S^\* + D\_0 \mu (t\_1^\* - \frac{\mu}{2})

### *Situation II*: $(\mu > t_1)$

In this situation, the above equations become:

$$\frac{dI(t)}{dt} = -D_o t, \qquad 0 \le t < t_1 \tag{21}$$

$$\frac{dI(t)}{dt} + \alpha \beta t^{(\beta-1)} I(t) = -D_o t, t_1 \le t \le \mu$$
(22)

$$\frac{dI(t)}{dt} + \alpha \beta t^{(\beta-1)} I(t) = -D_o \mu, \mu \le t \le T$$
(23)

The solutions of the differential equations (21) - (23) with the boundary conditions I(0) = I(T) = 0 are:

$$I(t) = -\frac{D_0 t^2}{2}, \ 0 \le t < t_1$$

$$= D_0 \left[ \mu A_2 - A_3 - \frac{t^2}{2} + \alpha \mu \left\{ \frac{\mu}{2} - T - \frac{\alpha}{(\beta+1)} \left( T^{\beta+1} - \frac{\mu^{(\beta+1)}}{(\beta+2)} \right) \right\} t^{\beta}$$

$$+ \frac{\alpha \beta t^{(\beta+2)}}{2(\beta+2)} + \frac{\alpha^2 \mu (2T - \mu) t^{2\beta}}{4} - \frac{(\alpha \beta)^2 t^{(2\beta+2)}}{4(\beta+1)(\beta+2)} \right], \ t_1 \le t \le \mu$$
(24)
$$(24)$$

$$= D_0 \mu \left[ A_2 - t - \left( \alpha T + \frac{\alpha^2 T^{(\beta+1)}}{(\beta+1)} \right) t^{\beta} + \frac{\alpha \beta t^{(\beta+1)}}{(\beta+1)} + \frac{\alpha^2 T t^{2\beta}}{2} - \frac{(\alpha \beta)^2 t^{(2\beta+1)}}{(\beta+1)(2\beta+1)} \right]$$

(26)

where 
$$A_2 = T + \frac{\alpha T^{(\beta+1)}}{(\beta+1)} + \frac{\alpha^2 T^{(2\beta+1)}}{2(2\beta+1)}$$
 and  $A_3 = \frac{\mu^2}{2} + \frac{\alpha \mu^{(\beta+2)}}{(\beta+1)(\beta+2)} + \frac{\alpha^2 \mu^{(2\beta+2)}}{2(2\beta+1)(2\beta+2)}$ 

 $\mu \leq t \leq T$ 

Since  $I(t_1) = S$ , from equation (25):

$$S = D_0 \left[ \mu A_2 - A_3 - \frac{t_1^2}{2} + \alpha \mu \left\{ \frac{\mu}{2} - T - \frac{\alpha}{(\beta+1)} \left( T^{\beta+1} - \frac{\mu^{(\beta+1)}}{(\beta+2)} \right) \right\} t_1^{\beta} + \frac{\alpha \beta t_1^{(\beta+2)}}{2(\beta+2)} + \frac{\alpha^2 \mu(2T - \mu)t_1^{2\beta}}{4} - \frac{(\alpha \beta)^2 t_1^{(2\beta+2)}}{4(\beta+1)(\beta+2)} \right]$$

Proceeding as in the earlier case, using equations (24) - (26) we get:

$$D_T = S + \frac{D_0}{2} \left( \mu^2 + t_1^2 - 2 \mu T \right)$$
(27)

$$H_T = \int_{t_1}^{\mu} I(t) \, dt + \int_{\mu}^{T} I(t) \, dt \tag{28}$$

$$B_T = \frac{D_0 t_1^3}{6}$$
(29)

Therefore average total cost of the system per unit time is:

$$C_{3}(t_{I}, T) = \frac{\left(A + C_{d} D_{T} + C_{h}H_{T} + C_{s}B_{T}\right)}{T}$$
(30)

To minimize  $C_3$  the optimal value of  $t_1$  and T can be obtained by solving the equations:

$$\frac{\partial C_3}{\partial t_1} = 0, \ \frac{\partial C_3}{\partial T} = 0$$

provided  $t_1^*$  and  $T^*$  satisfy the convexity condition. The total backorder amount for the cycle from equation (24) is:

$$\frac{D_0 t_1 *^2}{2}$$

Therefore the optimal order quantity,  $Q^*$  is:

$$Q^* = S^* + \frac{D_0 t_1^{*2}}{2}$$

•

#### 4. **Numerical Examples**

Example 1: To illustrate the theory developed above, the following numerical example has been considered. Let the input parameters are as follows:

 $A = 1500, C_{\rm h} = 3, C_{\rm s} = 15, C_{\rm d} = 5, D_0 = 100, \alpha = .001, \beta = 2, \mu = 0.8$ 

For  $\alpha = .001$ ,  $\beta = 2 > 1$  the deterioration rate of the items on stock gradually increases with time. Here Model I describes an inventory model which starts without shortages and Model II describes an inventory model which starts with shortages.

In Model I,  $t_1^*$  represents the optimal point of time when stock vanishes due to continuous depletion as a result of demand and deterioration while shortages start occurring. However, in Model II, the inventory starts with shortages and  $t_1^*$  represents the optimal point of time when replenishment takes place. Then the shortage amount is met from the replenished items.

Applying the procedure developed in the previous section, the optimal solutions for Model I and Model II are those given in Table1. It is numerically verified that these solutions satisfy the convexity condition.

Optimal	Model I	Model II			
solution		Situation I: $\mu <$	$< t_1$ Situation II: $\mu > t_1$		
t <sub>1</sub> *	3.170827	0.98707			
T*	3.812628	3.896163			
S*	222.516	234.058			
Q*	273.86	281.024			
C*	770.162 (C <sub>1</sub> *)	709.88(C <sub>2</sub> *)			

Table 1. Comparison of optimal solutions of the inventory systems of Example  $1(\mu = 0.8)$ 

From Table1 we observe that the ordering strategy for Model II (Situation I:  $\mu < t_1$ ) is more economical than that for Model I. Though the optimal order quantity  $Q^*$ , the maximum inventory level  $S^*$  and the optimal cycle length  $T^*$  are greater in case of Model II, the average

total cost of the system  $C_2^*$  of Model II is  $\left(\frac{770.162 - 709.88}{770.162} \cdot 100\right) \approx 7.83$  % less than the

average total cost of the system  $C_1^*$  of Model I.

Therefore the percent benefit of Model II over Model I is 7.83 % when  $\mu < t_1$ . Hence, Model II is a better optimal policy. The graphs showing variation of the inventory levels for Model I, Model II with time as obtained in Table1 are shown below by using MATLAB.



Figure 1. Model I ( $\mu < t_1$ ) Inventory starts without shortages.

Figure1 shows that the inventory starts without shortages. Replenishment is done at time t = 0 and the optimal order quantity  $Q^*$  for each ordering cycle is 273.86 units. The maximum inventory level after replenishment and clearing all the backlogs is  $S^* = 222.516$  units. During the period [0,  $\mu$ ) the demand rate of the items is  $D_0$ t and the items follow Weibull distribution deterioration. After  $t = \mu = 0.8$  the demand rate becomes constant and equal to  $D_0\mu$ . The stock vanishes at  $t_1^* = 3.170827$  units and then shortages start. The optimal cycle length of the model is  $T^* = 3.812628$  units. The minimum average total cost of the inventory model per unit time is  $C_1^* = 770.162$  units.



Figure 2. Model II ( $\mu < t_1$ ) Inventory starts with shortages.

From Figure 2 we see that the inventory starts with shortages. During the period  $[0, \mu)$  the demand rate of the items is  $D_0t$ . After  $t = \mu = 0.8$  the demand rate becomes constant and equal to  $D_0\mu$ . The replenishment is done at time  $t_1^* = 0.98707$  units and the optimal order quantity  $Q^*$  for each ordering cycle is 281.024 units. The shortage amount is met from the replenished stock and the maximum inventory level  $S^*$  after replenishment is 234.058 units. During the period  $[t_1, T)$  the stock decreases due to constant demand rate and Weibull distribution deterioration of the items. At  $t = T^* = 3.896163$  units the inventory becomes zero. The minimum average total cost per unit time of the model is  $C_2^* = 709.88$  units.

We now study the sensitivity of the optimal solution to changes in the values of the different parameters of Model I and Model II when  $\mu < t_1$ . The sensitivity analysis is performed by changing the value of each of the parameters by -50 %, -25 %, 25 %, 50 %, taking one parameter at a time and keeping the remaining parameters unchanged. Here we have assumed that insensitive, moderately sensitive, and highly sensitive imply % changes are -3 to +3, -20 to +20 and more respectively.

Parameters	% change		%	6 change i	'n	
		<i>S</i> *	$Q^*$	$C_I^*$	$t_1^*$	<i>T</i> *
	50	25.858	25.314	22.956	22.402	22.495
А	25	13.604	13.314	12.056	11.8	11.843
	-25	-15.513	-15.173	-13.696	-13.489	-13.524
	-50	-34.039	-33.279	-29.987	-29.64	-29.698
	50	-24.826	-16.985	16.997	-21.603	-15.106
$C_h$	25	-14.211	-9.819	9.214	-12.356	-8.725
	-25	20.463	14.526	-11.204	17.737	12.865
	-50	53.825	38.963	-25.444	46.49	34.381
	50	3.311	-3.193	2.93	2.874	-2.892
	25	1.952	-1.905	1.727	1.695	-1.724
Cs	-25	-3.045	3.102	-2.692	-2.645	2.807
	-50	-8.465	9.065	-7.48	-7.357	8.197
	50	-0.214	-0.16	0.072	-0.185	-0.142
C <sub>d</sub>	25	-0.107	-0.08	0.036	-0.093	-0.071
	-25	0.108	0.081	-0.036	0.094	0.072
	-50	0.216	0.162	-0.072	0.187	0.144
	50	18.095	18.798	21.85	-18.504	-18.548
$D_0$	25	9.728	10.062	11.511	-10.621	-10.649
	-25	-11.635	-11.919	-13.149	15.45	15.509
	-50	-26.24	-26.728	-28.84	41.074	41.284

Table 2 (a). Sensitivity Analysis of Model I ( $\mu = 0.8$ )

1	Table 2 (b). Sensitivity Analysis of Wodel 1 ( $\mu = 0.0$ )							
Parameters	% change		% change in					
		<i>S</i> *	$Q^*$	$C_{I}^{*}$	$t_1^*$	<i>T</i> *		
	50	4.999	7.778	19.823	-19.842	-19.889		
μ	25	4.451	5.645	10.822	-11.165	-11.195		
	-25	-8.66	-9.455	-12.901	15.771	15.832		
	-50	-22.386	-23.553	-28.609	41.517	41.73		
	50	-0.32	-0.234	0.141	-0.443	-0.344		
α	25	-0.161	-0.118	0.071	-0.222	-0.173		
	-25	0.163	0.119	-0.071	0.225	0.175		
	-50	0.327	0.239	-0.142	0.452	0.352		
	50	-2.009	-1.55	0.439	-2.163	-1.725		
β	25	-0.731	-0.562	0.171	-0.806	-0.641		
	-25	0.393	0.299	-0.107	0.453	0.358		
	-50	0.594	0.45	-0.174	0.699	0.552		

Table 2 (b). Sensitivity Analysis of Model I ( $\mu = 0.8$ )

A careful study of Table2 reveals the following points:

i. It is seen that the maximum inventory level  $S^*$ , the optimal order quantity  $Q^*$ , the optimal total cost  $C_1^*$  and optimal time periods  $t_1^*$  and  $T^*$  are insensitive to changes in the values of the parameters  $C_d$ ,  $\alpha$ ,  $\beta$ . These are moderately sensitive to change in the value of the parameter  $C_s$  and highly sensitive to changes in the values of the parameters A,  $C_h$ ,  $D_0$  and  $\mu$ .

Parameters	% change		%	6 change i	n	
		<i>S</i> *	$Q^*$	$C_2^*$	$t_1^*$	<i>T</i> *
	50	24.106	24.116	24.491	14.372	21.39
А	25	12.656	12.661	12.836	7.544	11.247
	-25	-14.337	-14.341	-14.483	-8.541	-12.781
	-50	-31.257	-31.264	-31.503	-18.615	-27.913
	50	-22.746	-16.308	15.378	9.384	-14.515
$C_h$	25	-13.07	-9.448	8.373	5.118	-8.402
	-25	18.999	14.04	-10.324	-6.35	12.445
	-50	50.282	37.753	-23.704	-14.682	33.341
	50	3.213	-2.544	3.186	-18.576	-2.286
	25	1.841	-1.568	1.824	-11.037	-1.409
Cs	-25	-2.711	2.721	-2.682	17.72	2.446
	-50	-7.335	8.203	-7.251	50.935	7.376

Table 3 (a). Sensitivity Analysis of Model II ( $\mu$ = 0.8 and  $\mu$  <  $t_1$ )

Parameters	% change		9/	6 change i	n	
		<i>S</i> *	<i>Q</i> *	$C_2^*$	$t_1^*$	<i>T</i> *
	50	-0.278	-0.251	0.12	-0.068	-0.223
C <sub>d</sub>	25	-0.139	-0.126	0.06	-0.034	-0.112
	-25	0.14	0.126	-0.06	0.035	0.112
	-50	0.281	0.254	-0.12	0.07	0.226
	50	20.564	20.557	20.287	-11.69	-17.504
$D_0$	25	10.873	10.869	10.723	-6.733	-10.072
	-25	-12.557	-12.553	-12.373	9.89	14.735
	-50	-27.784	-27.774	-27.354	26.501	39.311
	50					
μ	25	8.664	8.666	8.531	2.363	-9.094
	-25	-10.924	-10.924	-10.74	1.034	14.123
	-50	-25.42	-25.417	-24.972	9.002	38.41
	50	-0.325	-0.298	0.207	-0.096	-0.473
α	25	-0.163	-0.15	0.104	-0.049	-0.238
	-25	0.165	0.151	-0.104	0.049	0.241
	-50	0.332	0.305	-0.209	0.1	0.485
	50	-2.777	-2.753	1.006	-1.569	-3.296
β	25	-0.943	-0.93	0.369	-0.516	-1.162
	-25	0.43	0.416	-0.207	0.208	0.574
	-50	0.604	0.577	-0.322	0.263	0.836

Table 3 (b). Sensitivity Analysis of Model II ( $\mu$ = 0.8 and  $\mu$  <  $t_1$ )

A careful study of Table 3 reveals the following points:

- i. It is seen that the maximum inventory level  $S^*$ , the optimal order quantity  $Q^*$ , the optimal total cost  $C_2^*$  and optimal time period  $T^*$  are insensitive to changes in the values of the parameters  $C_d$ ,  $\alpha$ ,  $\beta$ . These are moderately sensitive to change in the value of the parameter  $C_s$  and highly sensitive to changes in the values of the parameters A,  $C_h$ ,  $D_0$  and  $\mu$ .
- ii. It is observed that  $t_1^*$  is insensitive to changes in the values of the parameters  $C_d$ ,  $\alpha$ ,  $\beta$ . It is moderately sensitive to changes in the values of the parameters A,  $C_h$ , and  $\mu$  and highly sensitive to changes in the values of parameters  $C_s$  and  $D_0$ .

We now further investigate the effects of the following key parameters of Model I and Model II with respect to whom  $Q^*$ ,  $S^*$ ,  $C_1^*$ ,  $C_2^*$ ,  $T^*$  and  $t_1^*$  are highly or moderately sensitive as observed from the results of the sensitivity analysis.

- (1) The ordering cost per order A.
- (2) The unit inventory carrying cost per unit of time  $C_{\rm h}$ .
- (3) The demand parameter  $D_0$ .

- (4) The unit shortage cost per unit time  $C_{\rm s}$ .
- (5) The parameter  $\mu$  (the point of time when demand rate becomes constant).

### Effect of ordering cost per order A:

The Table 2 shows that as A increases,  $Q^*$  increases. Thus on the occasion of higher ordering cost the purchaser would go for placing higher order as it would be more economical. Hence as A increases then  $S^*$ ,  $t_1^*$ ,  $T^*$  and  $C_1^*$  would increase.

The Table 3 shows similar behavior of  $Q^*$ ,  $S^*$ ,  $T^*$  and  $C_2^*$  like that of Table2 although,  $t_1^*$  is comparatively less sensitive to A than in Model I shown in Table 2.

### *Effect of the unit inventory carrying cost per unit of time* $C_h$ :

From Table 2 we find that as  $C_h$  increases,  $Q^*$  decreases so that the total inventory carrying cost of Model I is reduced. As  $Q^*$  decreases, we notice that  $S^*$ ,  $t_1^*$  and  $T^*$  decrease. However, as  $C_h$  increases, the average total cost  $C_1^*$  increases since the inventory carrying cost forms an important component of the cost function.

The Table3 shows that as  $C_h$  increases  $Q^*$ ,  $S^*$ ,  $T^*$  and  $C_2^*$  decrease but  $t_1^*$  increases. This is expected, because high carrying cost causes the shortage period to increase so that the total cost of the system is minimized.

*Effect of the demand parameter*  $D_0$ : The Table 2 shows that as  $D_0$  increases, the demand rate:

$$\mathbf{R}(\mathbf{t}) = \mathbf{D}_0[\mathbf{t} - (\mathbf{t} - \boldsymbol{\mu})\mathbf{H}(\mathbf{t} - \boldsymbol{\mu})]$$

increases which leads to larger order quantity  $Q^*$ , higher maximum level of inventory  $S^*$  and higher cost  $C_1^*$ . Moreover, as  $D_0$  increases,  $T^*$  and  $t_1^*$  decrease since high demand rate depletes the on-hand inventory faster than before.

The Table 3 depicts the similar results. However,  $t_1^*$  decreases as  $D_0$  increases since the shortages build up quickly due to high demand rate.

### *Effect of the unit shortage cost per unit time* $C_s$ *:*

From Table 2 we see that as  $C_s$  increases,  $t_1^*$  increases but  $Q^*$  and  $T^*$  decrease. This is justified, because the shortage period ( $T^*$ -  $t_1^*$ ) in Model I plays an important role in the cost function  $C_1^*$  and should decrease as  $C_s$  increases. Hence  $S^*$  and  $C_1^*$  increase as  $C_s$  increases.

The Table 3 reveals that  $t_1^*$  is highly sensitive to  $C_s$ . When  $C_s$  increases,  $t_1^*$  decreases significantly to reduce the total cost. Also  $T^*$  and  $Q^*$  decrease as  $C_s$  increases. We note that  $S^*$  and  $C_2^*$  increase with  $C_s$  which is expected.

### *Effect of the parameter* $\mu$ *:*

From Table 2,  $Q^*$  and  $S^*$  increase as  $\mu$  increases. The demand rate  $D_0 t$  continuously increases and acquires the constant value  $D_0\mu$  at  $t = \mu$  for some larger value of  $\mu$ . As a result  $t_1^*$  and  $T^*$ decrease as  $\mu$  increases. Total cost of the system  $C_1^*$  increases as  $\mu$  increases which is expected. From Table 3 we see that when  $\mu$  increases +50%, an infeasible solution is obtained. We observe that  $Q^*$ ,  $S^*$  and  $C_2^*$  increase with  $\mu$ . But  $T^*$  decreases with  $\mu$ , since the after replenishment stock exhausts quickly due to increased demand rate. Also it is found that  $t_1^*$  increases as  $\mu$  changes in any direction. **Example 2**: The parameters are similar to those as given in Example 1, except that  $\mu$  is changed to 1.5. Table 4 shows the corresponding results. It is numerically verified that these solutions satisfy the convexity condition.

1 abic 4. Com	Table 4. Comparison of optimal solutions of the inventory systems of Example 2 $(\mu - 1.5)$							
Optimal	Model I	Model II						
solution		Situation I: $\mu < t_1$	Situation II: $\mu > t_1$					
t <sub>1</sub> *	2.20868		1.064556					
T*	2.653486		3.003456					
S*	219.299		282.318					
Q*	286.02		338.983					
C*	1000.81 (C <sub>1</sub> *)		882.443 (C <sub>3</sub> *)					

Table 4. Comparison of optimal solutions of the inventory systems of Example 2 ( $\mu$ = 1.5)

From Table 4 we observe that the ordering strategy is more economical in case of Model II (Situation II:  $\mu > t_1$ ) than that for Model I. Though the optimal order quantity  $Q^*$ , the maximum inventory level  $S^*$  and the optimal cycle length  $T^*$  are greater in case of Model II, the average total cost of the system  $C_3^*$  of Model II is  $\left(\frac{1000.81-882.443}{1000.81}\cdot 100\right) \approx 11.83$  % less than the

average total cost of the system  $C_1^*$  of Model I. Therefore, the percent benefit of Model II over Model I is 11.83 % when  $\mu > t_1$ . So Model II is a better optimal ordering strategy compared to Model I. The graph showing variations of the inventory level of Model II ( $\mu > t_1$ ) with time is shown below by using MATLAB.



Figure 3. Model II ( $\mu > t_1$ ) Inventory starts with shortages.

From Figure 3 we note that the inventory starts with shortages at t=0. At  $t=t_1*=1.064556$  time units replenishment is done and the optimal order quantity  $Q^*$  is 338.983 units. After replenishment the backorders are cleared and the maximum inventory level  $S^*$  at  $t_1^*$  becomes 282.318 units. The demand rate of the items varies with time up to  $t=\mu=1.5$  time units. After that, the demand rate becomes constant and equal to  $D_0\mu$ . The minimum average total cost per unit time of the model is  $C_3^*= 882.443$  units. At  $t=T^*= 3.003456$  time units the stock becomes zero.

We are now studying the sensitivity of the optimal solution to changes in the values of the different parameters for Model I and Model II. The sensitivity analyses are performed by changing the value of each of the parameters by -50 %, -25 %, 25 %, 50 %, taking one parameter at a time, and keeping the remaining parameters unchanged.

Here we have assumed that insensitive, moderately sensitive, and highly sensitive imply % changes are -3 to +3, -20 to +20 and more respectively.

Parameters	% change		%	change in	ı	
		<i>S</i> *	<i>Q</i> *	$C_{l}^{*}$	<i>t</i> <sub>1</sub> *	<i>T</i> *
	50	37.668	34.74	25.12	24.78	24.836
А	25	19.892	18.343	13.251	13.094	13.121
	-25	-22.991	-21.192	-15.28	-15.155	-15.176
	-50	-51.203	-47.185	-33.98	-33.777	-33.811
	50	-36.253	-24.582	13.78	-23.906	-17.589
$C_h$	25	-20.698	-14.065	7.736	-13.642	-10.059
	-25	29.639	20.38	-10.052	19.504	14.549
	-50	77.774	54.13	-23.582	51.081	38.565
	50	4.383	-3.962	2.918	2.887	-2.859
	25	2.584	-2.363	1.72	1.702	-1.705
$C_s$	-25	-4.031	3.851	-2.681	-2.655	2.778
	-50	-11.209	11.255	-7.454	-7.386	8.116
	50	-0.204	-0.146	0.047	-0.134	-0.104
$C_d$	25	-0.102	-0.073	0.024	-0.067	-0.052
	-25	0.103	0.073	-0.023	0.067	0.052
	-50	0.206	0.147	-0.047	0.135	0.105
	50	2.53	6.248	18.467	-20.866	-20.892
$D_0$	25	2.441	4.178	9.984	-11.91	-11.928
	-25	-5.486	-7.004	-11.995	17.124	17.16
	-50	-15.562	-18.228	-26.99	45.254	20.905

Table 5 (a). Sensitivity Analysis of Model I ( $\mu$ = 1.5)

Parameters	% change	% change in				
		<i>S</i> *	<i>Q</i> *	$C_I^*$	$t_1^*$	<i>T</i> *
	50	-60.496	-45.861	2.242	-31.641	-31.674
μ	25	-21.89	-15.666	4.792	-16.258	-16.28
	-25	6.788	2.857	-10.061	19.142	19.183
	-50	-0.309	-6.154	-25.365	48.424	48.566
	50	-0.285	-0.201	0.079	-0.262	-0.205
α	25	-0.143	-0.1	0.04	-0.132	-0.103
	-25	0.144	0.101	-0.039	0.132	0.103
	-50	0.289	0.203	-0.079	0.266	0.208
	50	-0.994	-0.732	0.132	-0.759	-0.609
β	25	-0.399	-0.293	0.056	-0.307	-0.247
	-25	0.263	0.192	-0.041	0.206	0.165
	-50	0.435	0.316	-0.072	0.344	0.274

Table 5 (b). Sensitivity Analysis of Model I ( $\mu$ = 1.5)

A careful study of Table 5 reveals the following:

- i. It is seen that the maximum inventory level  $S^*$  and the optimal order quantity  $Q^*$  are insensitive to changes in the values of the parameters  $C_d$ ,  $\alpha$ ,  $\beta$ . These are moderately sensitive to change in the values of parameters  $C_s$  and  $D_0$  and highly sensitive to changes in the values of parameters A,  $C_h$  and  $\mu$ .
- ii. The optimal total cost  $C_1^*$  and optimal time periods  $t_1^*$  and  $T^*$  are insensitive to changes in values of parameters  $C_d$ ,  $\alpha$ ,  $\beta$ . These are moderately sensitive to changes in value of parameter  $C_s$  and highly sensitive to changes in the values of parameters A,  $C_h$ ,  $D_0$  and  $\mu$ .

Parameters	% change		9	6 change i	n	
		<i>S</i> *	$Q^*$	<i>C</i> <sub>3</sub> *	$t_1^*$	<i>T</i> *
	50	28.021	28.031	25.602	13.173	20.909
А	25	14.808	14.813	13.404	7.162	11.059
	-25	-17.162	-17.166	-15.113	-8.999	-12.839
	-50	-38.354	-38.361	-32.955	-21.515	-28.72
	50	-24.344	-18.04	12.893	6.474	-13.476
$C_h$	25	-14.049	-10.468	7.114	3.621	-7.816
	-25	20.662	15.634	-9.083	-4.825	11.165
	-50	55.165	42.231	-21.37	-11.8	31.404
	50	0.856	-4.771	4.285	-18.028	-3.585
	25	0.643	-2.726	2.44	-10.286	-2.049
$C_s$	-25	-1.613	3.88	-3.433	14.564	2.918
	-50	-5.794	9.995	-8.757	37.354	7.52

Table 6 (a). Sensitivity Analysis of Model II ( $\mu$ = 1.5 and  $\mu$ >  $t_1$ )

Parameters	% change		9	6 change i	n	
		<i>S</i> *	<i>Q</i> *	<i>C</i> <sub>3</sub> *	$t_1^*$	<i>T</i> *
	50	-0.258	-0.228	0.091	-0.041	-0.17
C <sub>d</sub>	25	-0.129	-0.114	0.045	-0.02	-0.086
	-25	0.13	0.115	-0.045	0.021	0.086
	-50	0.26	0.231	-0.091	0.042	0.172
	50	14.537	14.528	18.981	-12.636	-17.692
$D_0$	25	8.146	8.141	10.103	-6.997	-10.085
	-25	-10.476	-10.472	-11.809	9.272	14.458
	-50	-24.406	-24.396	-26.278	23.008	38.135
	50	-15.339	-15.343	9.415	-8.002	-20.162
μ	25	-2.082	-2.083	6.359	-1.048	-10.06
	-25	-6.086	-6.088	-8.87	-3.096	12.279
	-50					
	50	-0.279	-0.25	0.133	-0.052	-0.292
α	25	-0.14	-0.125	0.066	-0.026	-0.146
	-25	0.141	0.126	-0.067	0.026	0.148
	-50	0.283	0.253	-0.134	0.053	0.297
	50	-1.733	-1.7	0.489	-0.77	-1.618
β	25	-0.621	-0.604	0.19	-0.261	-0.592
	-25	0.324	0.308	-0.119	0.113	0.323
	-50	0.481	0.449	-0.194	0.146	0.488

Table 6 (b). Sensitivity Analysis of Model II ( $\mu$ = 1.5 and  $\mu$ >  $t_1$ )

A careful study of Table6 reveals the following:

- i. It is seen that the maximum inventory level  $S^*$ , the optimal order quantity  $Q^*$  and the optimal total cost  $C_3^*$  are insensitive to changes in the values of the parameters  $C_d$ ,  $\alpha$ ,  $\beta$ . These are moderately sensitive to changes in the values of parameters  $C_s$  and  $\mu$  and highly sensitive to changes in the values of parameters A,  $C_h$  and  $D_0$ .
- ii.  $T^*$  is insensitive to changes in the values of parameters  $C_d$ ,  $\alpha$ ,  $\beta$ . It is moderately sensitive to changes in value of parameter  $C_s$  and highly sensitive to changes in the values of parameters A,  $C_h$ ,  $D_0$  and  $\mu$ .
- iii.  $t_1^*$  is insensitive to changes in the values of parameters  $C_d$ ,  $\alpha$  and  $\beta$ . It is moderately sensitive to changes in the values of parameters  $C_h$  and  $\mu$  and highly sensitive to changes in the values of parameters A,  $C_s$  and  $D_0$ .

## Effect of $\mu$ :

The results of Table 5 show that in Model I, during the shortage period  $(T^*-t_1^*)$  as  $\mu$  increases, the demand rate R(t) given by

$$\mathbf{R}(t) = \mathbf{D}_0[t - (t - \mu)\mathbf{H}(t - \mu)]$$

increases, which leads to accumulation of larger shortage quantity. Hence  $S^*$  decreases and  $C_1^*$  increases as  $\mu$  increases. Consequently,  $Q^*$ ,  $t_1^*$ , and  $T^*$  decrease as  $\mu$  increases.

Table 6 depicts similar results for Model II. However, in this case  $T^*$  and  $t_1^*$  decrease as  $\mu$  increases because of increased demand rate.

We observe that the effect of the other key parameters on Model I, and Model II as shown in Tables 5 and 6 are more or less similar to Tables 2 and 3 except that the decision variables are slightly more sensitive towards the key parameters.

Finally, from Tables 1 and 4 and the sensitivity analysis Tables 2, 3, 5 and 6 we observe that the minimum average total cost per unit of time  $C^*$  is smaller in case of Model II when the inventory starts with shortages. Therefore, we conclude that the proposed inventory Model II is more economical and preferable for items with Weibull distribution deterioration and ramp type demand rate. In case of Ramp type demand rate, the demand of an item starts with a nonnegative value and then gradually increases and after some point of time ( $\mu$ ), the demand stabilizes and becomes constant. It explains and justifies the results obtained and the conclusion reached by us.

# 5. Conclusions

Many supermarket managers have observed that the time-varying demand patterns are usually used to reflect sales in different phases of the product life cycle in the market. For example, the demand for inventory items increases over time in the growth phase and decreases in the decline phase. Here we have analyzed three continuous order-level inventory models for deteriorating items with shortages. In all these models, the demand rate is taken as a ramp type function of time and deterioration rate is assumed to follow a two-parameter Weibull distribution. Analytical solutions of the model are discussed and are illustrated with the help of numerical examples. Sensitivity of the optimal solutions with respect to changes in different parameter values is also examined.

However, success depends on the correctness of the estimation of the input parameters. In reality, however, management is most likely to be uncertain of the true values of these parameters. Moreover, their values may be changed over time due to their complex structures. Therefore, it is more reasonable to assume that these parameters are known only within some given ranges. A direction for future research may be to consider stochastic demand rate in the problem.

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