CORPORATE COMMUNICATION AND NEW MEDIA USAGE IN SELECTED UNIVERSITIES IN SOUTH-WEST NIGERIA

EKANEM, THELMA EDEDET (05BF02403)

FEBRUARY, 2021

CORPORATE COMMUNICATION AND NEW MEDIA USAGE IN SELECTED UNIVERSITIES IN SOUTH-WEST NIGERIA

BY

EKANEM THELMA EDEDET (05BF02403)

B.Sc. Public Relations and Advertising, Covenant University, OtaM.Sc. Mass Communication, Covenant University, Ota

A THESIS SUBMITTED TO THE SCHOOL OF POSTGRADUATE STUDIES IN PARTIAL FULFILMENT OF THE REQUIREMENTS FOR THE AWARD OF THE DEGREE OF DOCTOR OF PHILOSOPHY (Ph.D) IN MASS COMMUNICATION, IN THE DEPARTMENT OF MASS COMMUNICATION, COLLEGE OF MANAGEMENT AND SOCIAL SCIENCES, COVENANT UNIVERSITY, OTA.

FEBRUARY, 2021

ACCEPTANCE

This is to attest that this thesis is accepted in partial fulfilment of the requirements for the award of the degree of the Doctor of Philosophy (Ph.D) in Public Relations in the Department of Mass Communication, College of Management and Social Sciences, Covenant University, Ota, Nigeria.

Mr. John A. Philip	
(Secretary, School of Postgraduate Studies)	Signature and Date
Prof. Akan B. Williams	
(Dean, School of Postgraduate School)	Signature and Date

DECLARATION

I, **EKANEM, THELMA EDEDET** (**05BF02405**) declare that this research was carried out by me under the supervision of Prof. Rotimi W. Olatunji, of the Department of Public Relations and Advertising, School of Communication, Lagos State University, Lagos State, Nigeria and Dr. Lanre O. Amodu of the Department of Mass Communication, College of Management and Social Sciences, Covenant University, Ota, Ogun State, Nigeria. I attest that the thesis has not been presented either wholly or partially for the award of any degree elsewhere. All sources of data and scholarly information used in this thesis are duly acknowledged.

EKANEM, THELMA EDEDET		
	Signature and Date	

CERTIFICATION

We certify that this thesis titled "Corporate Communication and New Media Usage in Selected Universities in South-West Nigeria" is original research carried out by EKANEM, THELMA EDEDET (05BF02405) in the Department of Mass Communication, College of Management and Social Sciences, Covenant University, Ota, Ogun State, Nigeria under the supervision of Prof. Rotimi W. Olatunji and Dr. Lanre O. Amodu. We examined and found this work acceptable as part of the requirements for the award of Doctor of Philosophy (Ph.D) degree in Mass Communication.

Prof. Rotimi W. Olatunji	
Supervisor	Signature and Date
Dr. Lanre O. Amodu	
Co-Supervisor	Signature and Date
Dr. Kehinde O. Oyesomi	
Head, Mass Communication Department	Signature and Date
Prof. Ayobami Ojebode	
External Examiner	Signature and Date
Prof. Akan B. Williams	
Dean School of Postgraduate Studies	Signature and Date

DEDICATION

Not unto us, O Lord, but unto thy name, I give all the glory. I express sincere gratitude to my Lord and Saviour, Jesus Christ, who made this possible. For the wisdom, knowledge, favour, help, grace and strength throughout the process. To Him alone be all the glory.

ACKNOWLEDGEMENTS

This could only have been God! I sincerely thank God Almighty for how far He has brought me. For giving me beauty in place of ashes, joy instead of mourning and planting me as a strong and graceful oak for His glory. I am eternally grateful.

I greatly appreciate the contributions of my spiritual father, the Chancellor of Covenant University, Dr. David O. Oyedepo, for his visionary insight and leadership. Sir, may the grace and anointing of God upon you remain ever fresh. I acknowledge the Vice-Chancellor – Prof. Abiodun H. Adebayo, under whose leadership the vision 1 of 10 in 10 is becoming a reality along with the Registrar, Dr. Olusegun P. Omidiora, who meticulously read and edited every page of this work despite his busy schedule, thank you and God bless you, Sir.

I also thank the Dean, School of Postgraduate Studies, Prof. Akan B. Williams and the Sub-Dean, Dr. Emmanuel O. Amoo for their exemplary leadership in managing the affairs of the School. Special thanks to the Dean, College of Management and Social Sciences, Prof. Uwalomwa Uwuigbe, for the great words of encouragement and advice. Sincere gratitude to Prof. Innocent E. Chiluwa for believing in me, to let me pursue my career in academics and as God would have it, he became my Postgraduate Representative. Thank you so much, Sir, for everything. I will keep making you proud.

My profound gratitude goes to my supervisor, Prof. Rotimi W. Olatunji, for his invaluable contribution to this work. Sir, I truly appreciate your drive for excellence, thoroughness, patience, stern rebuke when necessary, concern and above all, your fatherly advice. You are not only a meticulous supervisor but a teacher and a mentor. I have learnt so much from you, Sir. May the good Lord bless you and your family immensely. I remain grateful to my co-supervisor, Dr. Lanre O. Amodu, whose insightful contributions, advice, concern and corrections have made this work better. Thank you for always being there. I could not have asked for a better brother, friend and mentor.

I sincerely appreciate the HOD, Dr. Kehinde Oyesomi and members of staff of the Department of Mass Communication for their encouragement, prayers and helpful suggestions. To our amazing and relentless PG Coordinator, Dr. Oscar Odiboh, words are not enough for me to express my

gratitude to you. Thank you, Sir, for your time, encouragement, attention, for being there with me through each stage (good and bad) and patiently guiding, correcting, crafting, positioning, philosophising and ensuring that this work came out scholarly and thorough. Sir, your contribution is invaluable, God bless you richly. To Dr. Tunji Oyedepo, my brother from another mother, thank you for the encouragement, support, kindness and prayers. You made sure that every single thing I needed to get this work out was on the ground before I even asked. God bless you Sir.

A big thank you to my academic grandfather and mentor, Prof. Idowu Sobowale, for his invaluable contribution to my life and this work. Daddy, you are an epitome of tough love! I truly appreciate you. You laid this great foundation for me; you taught me to be thorough and aim for excellence in every aspect of life. You have challenged me in ways, I cannot begin to mention, and today, I am only a better version of me. I will always make you proud. May the good Lord bless you immensely, Sir. To the late Prof. Emmanuel Kwofie – Daddy, it is a reality! How you had waited so patiently for this day. We still made plans on how you would attend my college post-field presentation two days before your call to glory. Thank you, Sir, for all your prayers, calls, encouragement, advice and the credits you sent to me to use and call you and update you on my progress. God bless you, Sir, and grant your soul eternal rest in the Lord. I also want to appreciate Prof. Ayobami Ojebode, Prof. Cecil Blake, Prof. Charles U. Ogbulogo, Prof. Lai Oso, Prof. Philip Alege, Prof. Obinna Nwinyi, Prof. Nosa Owens-Ibie, Dr. Olaleke Ogunnaike and Dr. David Imhonopi for their constant enquiry on the progress of this work, reading and making invaluable contributions and corrections. I am thankful for the encouragement and prayers; may the good Lord bless you all.

To my amazing parents, Pastor and Pastor (Mrs.) Israel Matthew, I am so blessed to have you both. God, through you, has brought this dream to reality. How do I begin to say thank you for your love, prayers, concern, encouragement, advice ... and the list goes on; God bless you both so much. I pray for long life for us to celebrate this amazing Jesus that has not stopped giving us reasons to rejoice. Mummy, this is your success; God has done the big one! You never stopped believing in me, Mum. Thank you for fighting for my life; for always being there for me, my pillar, prayer warrior, inspiration, teacher and friend. I love you so much.

My heartfelt gratitude goes out to all the heads and staff of corporate communication units; heads, faculty and students of mass communication departments of the Lagos State University, Caleb

University, the Federal University of Agriculture, Abeokuta; Babcock University, University of Ibadan and Lead City University for the immense support I received from them for my fieldwork. Many thanks to Dr. Hezekiah Falola and Dr. Gbemisola Samuel for assisting in the statistical aspect of this work. To Dr. Ugochukwu Abasilim and Dr. Tunde Adeyeye, God bless you both for all your help and support throughout the period of this work. I thank Tar Praise and Penuel Emmanuel-Chuks for transcribing my interviews. I appreciate Dr. Olayinka Egbokhare, Mrs. Folake Okor, Dr. Suleimanu Usaini, Dr. Ajibola Abiodun, Dr. Femi, Mr Jeariogbe Olaniyi, Mr Adeniyi Hassan, Mrs. Oluwatoyin Fashina, Mr Babafemi Jacobs, Daniel Nnadi, Ife Akinola and a host of others who were instrumental to the success of the fieldwork for this study. The Timbuodos, Shokalus, Onis and Olubankoles are not left out, thank you so much for your support and prayers. Dr. Yartey and Dr. Adesina, we made it! See you at the top.

A big thank you to my dear brother, Richard, thank you for your encouragement and prayers. To good friends and a host of family members too numerous to mention, thank you for your prayers and contribution in one way or the other.

A special thank you to my sunshine, Daniel Eti-Etopabasi, for his patience and understanding. He gave me so much peace throughout the period of this study. He always dealt with my absence and insufficient attention for him with a heart-warming smile. I am so proud of you son. This is your success sweetheart. I love you.

Ekanem, Thelma Ededet

TABLE OF CONTENTS

CONT	TENT	Page
COVI	ER PAGE	i
TITL	E PAGE	ii
ACCI	EPTANCE	iii
DECI	ARATION	iv
CERT	TIFICATION	v
DEDI	CATION	vi
ACK	NOWLEDGEMENTS	vii
TABL	LE OF CONTENTS	Х
LIST	OF TABLES	xiv
LIST	OF FIGURES	xvi
LIST	OF ABBREVIATIONS	xvii
ABST	RACT	xviii
CHAI	PTER ONE: INTRODUCTION	1
1.1	Background to the Study	1
1.1.	1 Nigerian Universities, Media and Communication Practice	4
1.2	Statement of the Problem	6
1.3	Objectives of the Study	9
1.4	Research Questions	9
1.5	Research Hypothesis	10
1.6	Significance of the Study	10
1.7	Scope of the Study	11
1.8	Operational Definition of Terms	12
CHAI	PTER TWO: LITERATURE REVIEW	16
2.1	Conceptual Framework	16
2.1.	1 Public Relations	16
2.1.	2 Branches of Public Relations	20

	2.1.3	3 Misconceptions about Public Relations	25
	2.1.4	Corporate Communication	28
	2.1.5	Media of Corporate Communication	32
	2.1.6	5 Indigenous and Traditional Media of Communication	34
	2.1.7	New Media	35
	2.2	Related Literature	37
	2.2.1	Communication within the University Context	37
	2.2.2	2 Corporate Communication Directorates in Universities	43
	2.2.3	3 Corporate Communication Strategies for Universities	49
	2.2.4	Corporate Communication and the New Media	51
	2.2.5	5 History of Public University Education in Nigeria	55
	2.2.6	6 Advent of Private Universities	57
	2.3	Review of Empirical Studies	59
	2.4	Gaps in the Literature	70
	2.5	Philosophical Background	71
	2.6	Theoretical Framework	73
	2.6.1	Systems Theory	74
	2.6.2	2 Technological Determinism Model	78
	2.6.3	3 Uses and Gratification Theory	80
	2.6.4	Relationship between Theoretical framework and their Connection to the	82
	2.7	Chapter Summary	83
(CHAP	TER THREE: METHODOLOGY	86
	3.1	Research Design	86
	3.2	Study Population	87
	3.3	Sample Size Determination	90
	3.4	Sampling Technique	92
	3.5	Sources of Data	93
	3.6	Instruments and Methods of Data Collection	93
	3.6.1	Validity of Instruments	95
	362	Reliability of Instruments	96

3.7	Data Management and Analysis9	7
3.8	Ethical Consideration9	9
СНА	PTER FOUR: RESULTS10	0
4.1	Presentation of Data	0
4.1	.1 Response Rate of Questionnaire Administered	0
4.2	Part One: Demographic Data on University Staff and Students	2
4.3	Answering Research Questions	6
	3.1 Narrative of Employees Open-ended Questions on the Functionality of Internal mmunication within Universities	0
4.4	Test of Hypothesis Error! Bookmark not defined.7	2
CHA	PTER FIVE: DISCUSSION174	4
5.1 coi	Research Objective One: To identify the dominant organisational structure of corporate mmunication units in selected universities	4
5.2 off	Research Objective Two: To find out the extent to which corporate communication icers are involved in the strategic planning processes of university administration 1808	0
5.3 in	Research Objective Three: Examine the level of involvement of Communication officer corporate events management in selected universities	
5.4 coi	Research Objective Four: Investigate the extent to which new media are utilised by porate communication units in selected universities	5
5.5 wit	Research Objective Five: Analyse the level of satisfaction of university staff and studenth new media usage by corporate communication units in selected universities	
5.6 inf	Research Hypothesis: Functionality of internal communication has no significant luence on perceived university staff level of satisfaction with new media usage	9
СНА	PTER SIX: CONCLUSION AND RECOMMENDATIONS 193	3
6.1	Summary	3
6.1	.1 Major Findings	4
6.2	Conclusion	5
6.3	Contributions to Knowledge	6
6.3	3.1 Academic Contribution	6
6.3	3.2 Theoretical Contribution	9

6.3.3 Practical Contribution	200
6.4 Recommendations Error! Bookmark r	ot defined.
6.4.1 Limitations of the Study	2066
6.4.2 Suggestions for further studies	2077
REFERENCES	2088
APPENDIX 1: Questionnaire for Employees	2244
APPENDIX 2: Questionnaire for Students	2300
APPENDIX 3: Interview Guide	2344
APPENDIX 4: Observation Checklist	2355
APPENDIX 5: Public and Private Universities in South-West, Nigeria	2366
APPENDIX 6: List of Public Universities in Nigeria and Year of Establishment	2377
APPENDIX 7: List of Private Universities in Nigeria and Year of Establishment	23939
APPENDIX 8: Gill. Johnson and Clark's Sample Size Determination Table	2411

LIST OF TABLES

Table	Title of Tables	Page
2.1	Publics of Corporate Communication in Universities	40
3.1	Selected Universities for South-West Study	89
3.2	Population of CCU Staff, Faculty Members and Students of MAC in	90
	Selected Universities	
3.3	Distribution of Mass Communication Students' Population and Sample	91
3.4	Method of Data Analysis based on Research Objectives	94
3.5	Reliability of Students Questionnaire	97
3.6	Reliability of University Staff Questionnaire	97
4.1	Demographic Profile of University Staff	102
4.2	The cadre of Academic Staff in Mass Communication Departments	103
4.3	Status of Staff in Corporate Communication Unit of Selected Universities	104
4.4	Demographic Profile of Students	105
4.5	Codes for Analysis of Interview Responses for Heads of CCU and MAC	107
4.6	Nomenclature for Corporate Communication Unit in Selected Universities	108
4.7	Placement of Corporate Communication Units in Organograms in Selected	110
	Universities	
4.8	Distribution of Corporate Communication Staff Areas of Specialization	111
4.9	Students' Knowledge of the Existence of Corporate Communication Unit in selected Universities	113
4.10	Knowledge of Students on Nomenclature of Corporate Communication Unit in Selected Universities	114
4.11	Involvement of communication officers in universities' strategic planning processes	127
4.12	Involvement of Communication Officers in Universities' Corporate Events	133
4.13	Distribution of Media Channels/Platforms of Communication in University	143
4.14	Distribution of Social Media Accounts Used by Universities	146
4.15	Social Media Accounts Utilised by Corporate Communication Units in	147
	selected Universities	
4.16	Frequency of Social Media Use for Sending out University Information	148
4.17	Design of Social Media Pages and Media Combination	149
4.18	Students' Responses on Media Channels of Communication in Universities	150
4.19	Distribution of Social Media Accounts Used by Students	153
4.20	Students' Responses on Social Media Accounts Used by Selected	154
	Universities	
4.21	Students' Response on Social Media Accounts Utilised in selected	155
	Universities	

4.22	Frequency of Information Dissemination by Universities using Social Media	156
	Platforms	
4.23	Distribution of Students' Responses on New Media in Selected Universities	157
4.24	Respondents' Level of Satisfaction with the Social Media use in Universities	164
4.25	Students' Level of Satisfaction with Social Media usage in Universities	165
4.26	Functionality of Internal Communication	167
4.27	Model Summary of the Functionality of Internal Communication	172
4.28	ANOVA on the Functionality of Internal Communication	172
4.29	Coefficients on Functionality of Internal Communication	173

LIST OF FIGURES

Figures	Title of Figures	Page
2.1	Digital Media Separation Model	42
2.2	Illustration of Systems Theory	74
2.3	Illustration of Technological Determinism Model	78
2.4	Illustration of Uses and Gratification Theory	81
4.1	Distribution of University Staff Copies of Questionnaire in the Selected	100
	Universities	
4.2	Distribution of Students' Copies of Questionnaire	101
4.3	Organogram of the Directorate of Public Communication, University of	117
	Ibadan	
4.4	Organogram of the Centre for Information, Press and Public Relations	118
	(CIPPR), Lagos State University	
4.5	Organogram of the Department of Marketing and Communication,	119
	Babcock University	
4.6	Organogram of the Lagos State University (LASU)	122
4.7	Organogram of Caleb University	123
4.8	Organogram of Babcock University	124
4.9	Organogram of the University of Ibadan	125
6.1	Digital Media Connection Model	198
6.2	Universities' Corporate Communication Model	199
6.3	Universities' System Media Theory	200
6.4	Sample of Billboard Based on Identity-Location Model of	203
	Communication	
6.5	Sample of Directional Sign Based on Identity-Location Model of	203
	Communication	
6.6	Sample of Internal Memo Based on Identity-Location Model of	204
	Communication	

LIST OF ABBREVIATIONS

AVPICT Assistant Vice-President, Information and Communication Technology

AVPFA Vice-President, Financial Administration

CCU Corporate Communication Unit

CIPPR Centre for Information, Press and Public Relations

ECC External Corporate Communication

FUNAAB Federal University of Agriculture, Abeokuta

GST General System

ICC Internal Corporate Communication

IMC Integrated Marketing Communication

ITEM Information Technology and Media Services

LASU Lagos State University

MAC Mass Communication Departments

MPR Marketing Public Relations

NIPR Nigerian Institute of Public Relations

NUC National University Commission

PAD Public Affairs Directorate

PRO Public Relations Officer

PRSA Public Relations Society of America

SCOPU Standing Committee on the establishment of Private Universities

SVPMS Senior Vice-President, Management Services

UCI University College, Ibadan

UI University of Ibadan

UNESCO United Nations Educational, Scientific and Cultural Organisation

ABSTRACT

Corporate communication is an essential tool for organisational management and employed by universities to engage both the internal and external publics. The emergence of the new media has reshaped communication channels and modified strategies for information gathering, processing, dissemination and utilisation. This has however created tension between stakeholders in universities. Therefore, this study sought to identify the dominant organisational structure of corporate communication units in universities; investigate the extent of involvement of corporate communication officers in strategic planning processes of administration and corporate events in universities; and the extent to which new media are utilised by corporate communication units in selected universities in South-West, Nigeria. The study adopted Systems theory, Technological Determinism model and Uses and Gratification theory as explanatory tools. The descriptive survey research design was adopted, involving the use of questionnaire and interview research instruments. The sample size of 415 respondents was selected from six universities in Lagos, Ogun and Oyo States. The sample was made up of 150 respondents who were employees in the corporate communication units and academic staff in Departments of Mass Communication and 265 students in Mass Communication Departments of the selected universities. The purposive and simple random sampling techniques were adopted. Interviews were also conducted with the heads of corporate communication units and Mass Communication Departments. The study found that the organisational structure of corporate communication units in the selected universities varied from simple to complex organograms. Each university's corporate communication unit was structured and operated based on the communication needs of each of the university. Corporate communication officers were not fully involved in the strategic planning processes of university administration because they were not incorporated into university management; however, corporate communication officers organised, coordinated and served more in corporate events and protocol management functions. Moreover, the study revealed that although selected universities combined both the traditional and new media to enhance communication processes, new media technologies, particularly, the social media were also utilised by universities with WhatsApp, Facebook, Instagram, and Twitter as the dominant platforms. The result of the tested hypothesis revealed the R-value as 0. 769, which suggests that the functionality of internal communication significantly influences employees' level of satisfaction with the new media usage in selected universities. Thus, the alternate hypothesis (Ha) was accepted. The study, therefore, proposes a uniform organisational structure for corporate communication divisions in universities in Nigeria and the need for university management to invest more in corporate communication to align with global best practices in the field. Finally, the study recommends that all stakeholders in communication management in universities should join hands in formulating policies, structure, and functions that will help to improve corporate communication practice in the appropriate units in universities.

Keywords: Corporate Communication, Corporate Communication Units, New Media, Public Relations, Universities