

New Technologies and Best Practices

Westchester Library Association Meeting

Robert Cartolano,
Assoc. VP, Technology and Preservation
February 3, 2021



Thanks



– Raised By Wolves: The New Generation of Feral Professionals In the Academic Library
<http://www.ala.org/acrl/sites/ala.org.acrl/files/content/conferences/pdf/real2-05.pdf>

Topics

- Library is the Brand
- Open supports sustainability
- Collaboration makes a difference
- You don't need to dominate the market to influence it



About Columbia University Libraries

- Columbia University
 - Founded in 1754 - research, teaching and learning
 - 30,000+ students (9,000 undergrad), 4,000+ faculty, 18 schools
 - \$5 billion - tuition, research, clinical care, investments
- Columbia University Libraries
 - Over 300 full-time staff members (40% non-library professionals)
 - 13 million volumes, 160,000 journals and serials, 600 million articles
 - Strategic Directions: <https://strategicdirections.library.columbia.edu/>



Does Branding Matter?

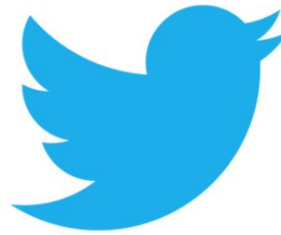
What is Branding?

“Branding, by definition, is a marketing practice in which a company creates a **name, symbol or design that is easily identifiable** as belonging to the company.... Branding is **absolutely critical** to a business because of the overall impact it makes on your company. Branding can **change how people perceive your brand**, it can drive new business and increase brand awareness.”

– Source: What Is Branding And Why Is It Important For Your Business?

<https://www.brandingmag.com/2015/10/14/what-is-branding-and-why-is-it-important-for-your-business/>





Does Branding Matter?

- At Columbia Libraries - 6 vendors - \$3 million annual spend
- Library presence on vendor sites minimal or non-existent
- E-resource vendors placed advertising contrary to values
- Lack of visibility - could affect ability to secure resources

Why Did Libraries Give Away Our Branding?



Before...

web.a.ebscohost.com.ezproxy.cul.columbia.edu

New Search Dictionary eBooks Sign In Folder Preferences Languages Need help? Ask a Librarian Help

Searching: eBook Collection (EBSCOhost) | Choose Databases

Select a Field (option... Search Clear

AND Select a Field (option... Search Clear

AND Select a Field (option... + -

Basic Search Advanced Search Search History

Need help? Ask a Librarian

COLUMBIA UNIVERSITY LIBRARIES

eBook Collection

- ### Browse By Category
- Children's & Young Adult Fiction
 - Children's & Young Adult Nonfiction
 - Arts & Architecture
 - Biographies & Memoirs
 - Body, Mind & Spirit
 - Business & Economics
 - Computer Science
 - Cooking
 - Crafts & Collectibles

Highlights View All

- International Energy and ...**
by Guruswamy, Lakshman D.
- Public Private Partnershi...**
by Roumboutsos, Athena
- Beyond E-Business : Towar...**
by Grefen, Paul
- The Transformation of Chi...**
by Rixu, Lan
- Surgical Management of th...**
by Schechter, Loren S.

After...

The screenshot shows a web browser window with the URL `web.b.ebscohost.com.ezproxy.cul.columbia.edu`. The page header features the Columbia University Libraries logo and navigation links: [New Search](#), [Dictionary](#), [eBooks](#), [Sign In](#), [Folder](#), [Preferences](#), [Languages](#), [Need help? Ask a Librarian](#), and [Help](#). A link to [Ask a Columbia Librarian](#) is also present on the right.

The search interface includes the EBSCOhost logo and the text "Searching: eBook Collection (EBSCOhost) | Choose Databases". It features three search input fields, each with a dropdown menu labeled "Select a Field (option...)", and "Search" and "Clear" buttons. Below the search fields are links for [Basic Search](#), [Advanced Search](#), and [Search History](#).

The main content area is titled "eBook Collection" and is divided into two sections: "Browse By Category" and "Highlights".

Browse By Category

- Children's & Young Adult Fiction
- Children's & Young Adult Nonfiction
- Arts & Architecture
- Biographies & Memoirs
- Body, Mind & Spirit
- Business & Economics
- Computer Science
- Cooking

Highlights

[View All](#)



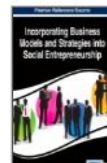
**Cheats and Deceits :
How ...**
by Stevens, Martin



**Leading and Managing
Inno...**
by Archibald, Russell



Children, Nature, Cities
by Murnaghan, Ann
Marie E.



**Incorporating Business
Mo...**
by Fields, Zieka

Branding Matters!

- Guide for Vendors:

<https://library.columbia.edu/bts/cerm/e-resource-branding.html>

- Collections Development Policy:

<https://library.columbia.edu/about/policies/collection-development.html>

“Library branding is more important than the vendor's or publisher's corporate brands. Our users' experiences indicate a lack of awareness that they are using library-supported, library-acquired resources. Our continued funding for electronic resources and our ability for continued business with vendors and publishers hinges on the following branding characteristics, practices, and principles...”

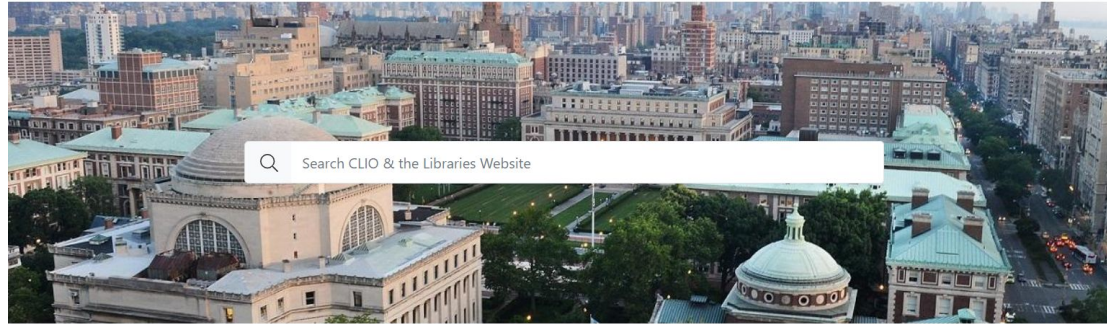


Library is the Brand

My Library Account Hours Ask a Librarian

COLUMBIA UNIVERSITY LIBRARIES

Services & Tools ▾ Libraries ▾ Using the Libraries ▾ Collections ▾ About ▾



I WANT TO



Use the Libraries
During COVID-19



Borrow, Request,
Renew



Ask A Librarian



Reserve a Study
Seat



Access Alumni
Resources



Make A Gift

– Source: Guest Post - The Library is the Brand, The Scholarly Kitchen

<https://scholarlykitchen.sspnet.org/2019/03/20/guest-post-the-library-is-the-brand/>

<https://doi.org/10.7916/d8-bcen-hk75>



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“Open” Supports “Sustainability”

Sustainability

- Definition: “use and stewardship of resources today that preserves them for tomorrow”
- Components:
 - **Economy** - management, or stewardship, of the resources;
 - **Ecology** - relationship of the community with its environment
 - **Equity** - fairness to all

- Source: ALA Sustainability and Libraries

<https://libguides.ala.org/SustainableLibraries>



Open

“...free to access, use, modify, and share”

- Open Definition, <http://opendefinition.org/od/2.1/en/>

- Ensure content, technology and service can be sustained
- Avoid “traps” that impede economy, ecology, equity
- Support bibliodiversity: <https://www.alliance-editeurs.org/bibliodiversity>
- Minimize conservation, remediation, migration costs



Open Source

“Open source software is made by many people and distributed under an OSD-compliant license which grants all the rights to use, study, change, and share the software in modified and unmodified form. Software freedom is essential to enabling community development of open source software.”

- Source: Open Source Initiative, <https://opensource.org/>



It Takes a Village - Open Source Sustainability



Three Phases:

- Getting started,
- Growing
- Stable but not static.



– Source: It Takes a Village:

<https://doi.org/10.7916/D89G70BS>

Five Opens

- Open Content - access, re-use, bibliodiversity
- Open Source - documented, re-usable
- Open Format - standards-based, facilitate use, migration
- Open Protocols - standard APIs, network protocols
- Open Community - diverse, representative, inclusive

– Sustaining an Open Scholarly Ecosystem with Community-Based Open Source, EIPub 2019

<https://doi.org/10.7916/d8-kjrc-cj71>



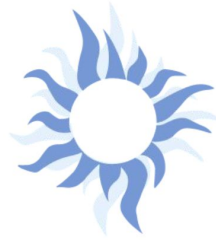
Example: Search and Discovery

- Open Content - <https://library.columbia.edu/bts/clio-data.html>
- Open Source - Blacklight, SOLR, solrmarc, and more
- Open Format - MARC metadata standard
- Open Protocols - Solr backend: <https://lucene.apache.org/solr/>
- Open Community - Blacklight/Samvera Community

Source: History of Blacklight
<https://doi.org/10.7916/D8J38S9M>



Project Blacklight



blacklight

- Open source discovery platform framework
- Community-based open source
- 100+ organizations, 400+ contributors



Source: History of Blacklight

<https://doi.org/10.7916/D8J38S9M>



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CLIO - Unified Discovery

<http://clio.columbia.edu>

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Ask a Librarian

Robert Cartolano (rc13)

Feedback / Help

CLIO

Catalog, Articles, Academic Commons, Library Web

Search

Quicksearch

Catalog 18,146,681

Databases

E-Journal Titles

Archives

U.S. Government Information

New Arrivals

E-Books

Articles+ 606,221,272

Academic Commons 31,286

Libraries Website

GeoData 59,608

Dissertations

Catalog

View and filter all 18,146,681 results

AMEEL

Published Connecticut : Yale, Connecticut, United States

Online [Current site](#)

Format [Online](#)

al-Khiṭāb al-balāghī 'inda sharāh al-Ḥadīth al-Nabawī : bahjat al-nufūs li-lbn Abī Jamrah namūdhajan

Title الخطاب البلاغي عند شرح الحديث النبوي : بهجة النفوس لابن أبي حمزة نموذجاً
Author Ḥasan, Zaynab Ṭal'at
م.ص. زينب طلعت

Published al-Qāhirah : al-Dār al-Thaqāfiyah lil-Nashr, [202-?].

Location Offsite Shared Collection (Princeton)

Format [Book](#)

Nirkh-i bizihkāri-i Īrān dar sāyah-yi ijṛā-yi qānūn-i hadafmand kardan-i yārānah'hā = Delinquency rates of Iran in the light of enforcement of targeted subsidies law

Title نرخ بزهکاری ایران در سالی اجرای قانون هدفمند کردن یارانهها = Delinquency rates of Iran in the light of enforcement of targeted subsidies law
Author Bāyramī Ārbātān, Rāmīn
بایرامی آرباطان، رامین

Published Tihṛān : Intishārāt-i Majd, 1394 [2015 or 2016]

Location Offsite Shared Collection (Princeton)

Format [Book](#)

Nirkh-i bizihkāri-i Īrān dar sāyah-yi ijṛā-yi qānūn-i hadafmand kardan-i yārānah'hā = Delinquency rates of Iran in the light of enforcement of targeted subsidies law

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Published Tihṛān : Intishārāt-i Majd, 1394 [2015 or 2016]

Location Offsite KMH3207 .B39 2015

Format [Book](#)

Articles+

View and filter all 606,221,272 results

互联网环境下山西零售战略转型设计研究

Author 赵欣

Citation 统计与管理, 2018, ISSN: 1674-537X, Issue 6, p. 50

Format [Journal Article: Full Text Available](#)

橡胶坝工程的常见问题及对策

Author 郝雪品

Citation 河南水利与南水北调, 2011, ISSN: 1673-8853, Issue 14, p. 57

Format [Magazine Article: Full Text Available](#)

数据中心机房冷却系统设计浅析

Author 朱强

Citation 数字化用户, 2013, ISSN: 1009-0843, Issue 12, p. 62

Format [Magazine Article: Full Text Available](#)

View and filter all 606,221,272 results

Academic Commons

View and filter all 31,286 results

2-D Melting in Excimer-Laser Irradiated Polycrystalline Silicon Films

Author Wong, Vernon

Date 2021

Subject Materials science, Silicon oxide films, Silica, Polycrystals, Melting points

Type Theses

A Banned Identity; Explorations of Muslim Youth in United States Schools

Author Aboali, Nora

Date 2021

Subject Education, Secondary, Muslim youth--Education, September 11 Terrorist Attacks (2001), Arab Americans--Education, Islamophobia, Muslims--Ethnic identity

Type Theses



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Academic Commons - Institutional Repository

<http://academiccommons.columbia.edu>

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STATS AT A GLANCE

31,286 [total works](#)

13,288 [articles](#)

5,845 [reports](#)

6,393 [doctoral theses](#)

118 [conference materials](#)

283 [datasets](#)

"Academic Commons is an important way that Columbia makes our scholarship accessible and discoverable. Open access has been incredibly effective in helping my writing reach new and important audiences."

Sharon Marcus

Orlando Harriman Professor of English, Columbia University

"Academic Commons has enabled us to distribute citable versions of *all* our work, including software products. It tracks how much the software is being accessed, which helps us show the impact of our work."

Simon J. Mason

Senior Research Scientist, International Research Institute for Climate and Society



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Digital Library Collections - Digital Preservation

<http://dlc.library.columbia.edu>

COLUMBIA UNIVERSITY LIBRARIES

Log In Help

DIGITAL LIBRARY COLLECTIONS

Start a new catalog search... Search

WELCOME

The Digital Library Collections (DLC) website is a gateway to digital reproductions and descriptions of photographs, posters, drawings, objects, ephemera, and manuscripts as well as other archival material from Columbia's rare and special collections. The DLC repository includes more than 521,000 files comprising over 267,000 unique items, a portion of which are restricted to

SEARCHABLE COLLECTIONS NAMES FORMATS LIBRARY LOCATIONS

All Collections



1968, Columbia in crisis



Albert Field Collection of Playing Cards



Art Properties -- Columbia's Art Collection Online



Avery's architectural ephemera collections



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Collaboration Makes a Difference

Collaboration

- Libraries are part of much larger information ecosystem
- No single library can “go it alone”
- Collaboration can drive innovation, develop new services, spread risk, foster sustainability
- Requires staff time, relationship building, new partners



Collaboration at Scale



FedoraTM



Muslim World Manuscript Project

<https://blogs.cul.columbia.edu/global-studies/2019/05/28/the-muslim-world-manuscript-project/>



Example: ReCAP



- Collaboration: Columbia, Harvard, NYPL, Princeton
- Shared Collaborative Collection
- Offsite library shelving facility
- Item delivery to campus
- Electronic document delivery via email
- \$750,000 Mellon-funded effort to improve software, support Harvard integration along with offsite depository

– ReCAP Offsite Library Shelving Facility

<https://library.columbia.edu/services/request/off-site.html>



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Collaboration Results: Shared Collections

Location	
Online	3,369,516
Offsite Shared Collection (NYPL)	2,507,556
Offsite	2,321,863
Offsite Shared Collection (Princeton)	2,302,660
HathiTrust ETAS	1,678,937



**You Don't Need to Dominate the
Market to Influence It**

Dominate? Market? Influence?

- Libraries are a small part of trillion dollar info/tech world
- Libraries can influence broader library and tech market
- Foster core library values
- Engage in efforts that foster sustainable access, preservation, services

Sources: Core Values of Librarianship

<http://www.ala.org/advocacy/intfreedom/corevalues>



Goal: Imagine a Better Academic Ebook

- Transform the academic ebook ecosystem
- Use open approaches to foster sustainability
- Collaborate with local, national, international partners

Sources:

DPLA Exchange And SimplyE, an Open Platform for E-Content Services, Helping Libraries Take Back Control of E-Content Delivery to Your Patrons

<https://www.cni.org/topics/digital-libraries/dpla-exchange-and-simplye>

Can You Imagine a Better Academic E-book Experience?

Piloting SimplyE in Academic Libraries

<https://doi.org/10.7916/d8-dwjn-cq95>



Public Libraries Leading the Way



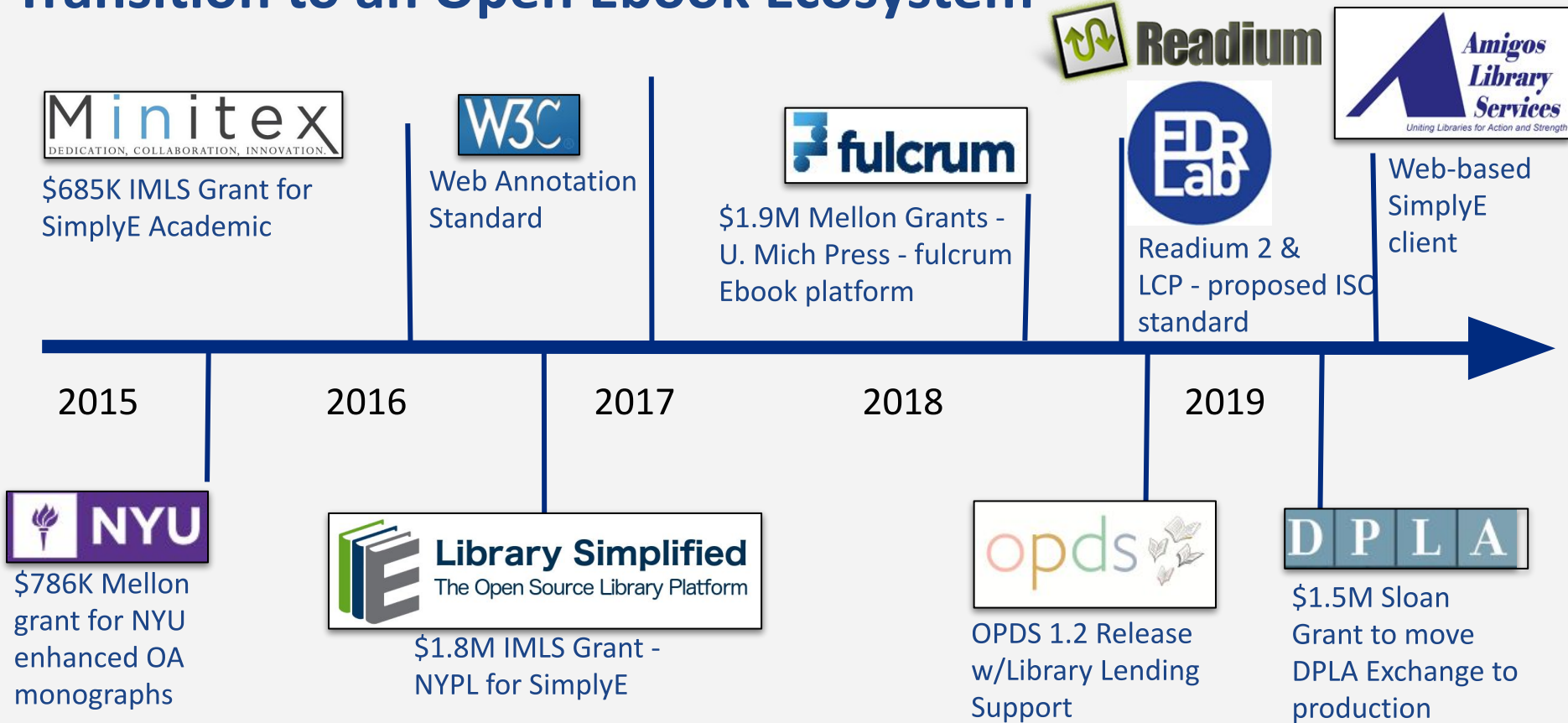
“As readers increasingly turn to eBooks, libraries have a responsibility to provide them with the same open, easy and vital access to content they have with physical books.”



New York
Public
Library



Transition to an Open Ebook Ecosystem



SimplyE at Columbia



- Initial Launch: Spring 2021
- Goal: 1 million ebooks in SimplyE by Dec. 2022
- Work with LYRASIS and other partners to increase academic library adoption and use
- Engage ebook providers to support SimplyE and grow the overall academic ebook market

Summary

- Library is the Brand
- Open supports sustainability
- Collaboration makes a difference
- You don't need to dominate the market to influence it

Thank You!

