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RODECA: A Canvas for Designing Robots

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ABSTRACT

Although there are existing frameworks for designing robots within the field of HRI, there is not yet a viable, all encompassing framework that bridges the gap between academic research, industry development and users in the design process. Through two online workshops and an individual company assignment, we identified industry needs, concerns and challenges relevant to the development of the Robot Design Canvas (RODECA). We present our preliminary work with seven industry partners and scientists from three research institutions. This research will inform the development of a versatile robot design framework that accounts for user experience early in the design process that can be validated through systematic investigation across research and industry applications. Such a tool would help bridge the gap between HRI research and commercial robot development.

CCS CONCEPTS

• **Human-centered computing** → **User centered design**.

KEYWORDS

Robot Design Canvas; Human-Robot Interaction; Design Process

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1 INTRODUCTION

There exist numerous evaluation methods within human-robot interaction (HRI) research that evaluate various aspects of interaction. These methods are frequently used after a robot design has been chosen, and thus offer little guidance for developers when it comes to designing robots. To address this gap, several researchers have called for a shared, standardized approach to designing and evaluating robots [2, 17]. A design strategy that focuses on user involvement,

context-awareness and cross-pollination through mixed-methods would enable comparisons between studies and help bridge the gap between academic research and commercial robot development. Furthermore, industry increasingly prioritizes design frameworks that integrate UX best practices in the effort to develop commercially viable robots [13]. The importance of integrating UX best practices was raised in [9], who emphasized that positive user experiences do not naturally occur, but rather must be systematically designed and evaluated through the design process. According to [9], there is a lack of expertise in integrating and adapting UX best practices and defining UX goals in the context of HRI. Current design frameworks focus on specific aspects of design, for example robot behavior [6, 15], or on a participatory design approach [1, 5, 8] but stop short of encompassing the entire design process. These frameworks are conducive for academic study, but have yet to be validated in wider industrial contexts. What is needed is a versatile robot design framework that accounts for user experience early in the design process that can be validated through systematic investigation across research and industry applications. Such a tool would benefit and bridge the gap between HRI research, users and commercial development of robots, and should extend beyond the laboratories [3, 7, 9, 14, 20].

The present work summarizes initial steps in formulating the Robot Design Canvas (RODECA), which seeks to address the limitations of existing literature by providing a case-flexible, easy-to-use and industry-oriented framework for designing robots.

We draw inspiration from existing HRI design frameworks and offer some fresh perspectives on the topic from an industry perspective. The main objective of the two design frameworks that we first consider is designing robot behavior. Hoffman and Ju [6] propose a movement-centric design approach that positions movement as a primary design consideration for designing new robots. They relied on involvement and participation from animators and puppeteers during design iterations of the robot's behavior. Contrarily, the Outside-in Design process offered by Šabanović et al. [18] initially focused on the design process as a whole, but gradually narrows in on designing, implementing and evaluating non-verbal behavior. Both approaches make valuable contributions to thinking through robot design requirements from research-led perspectives. Šabanović [17] prioritize user involvement as one of the cornerstones of the Outside-in Design process, but choose the problem domain based on personal interests and previous experiences rather than targeting actual real-world problems experienced by users [18].

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They also emphasize the need to create a common language within multidisciplinary teams, an aspect that is crucial for communicating successfully and minimizing potential misunderstandings [3, 19]. While both frameworks provide a good foundation for RODECA, our contribution is to create a versatile design framework that is informed by the needs of industry, specifically robotics startups as they develop and test products to bring to market, and that encompass the entire design process. RODECA aims to help bridge the gap between academic research, industry partners and end users.

One design framework that encompasses the entire design and development of a robot based on user inputs and Lean methodologies and that encourages multidisciplinary collaboration between researchers and industry partners is proposed by Tonkin et al. [13]. Their framework has a few shortcomings that we try to address in RODECA to make our framework more usable. For example, [13] specifically targets commercially available, humanoid social robots. Thus, we do not know whether it is appropriate for other types of robots, designing new robots or robots meant for one-way communication. That is, [13] assumed that the robot would engage in a direct, two-way interaction with people, i.e. that there would be a primary user interacting with the robot, without considering the *Incidentally Copresent Persons* (InCoPs) [16], which refer to bystanders and passerby who happen to be within the same vicinity as the robot. InCoPs will be considered in RODECA, as they likely make up most of the robot’s encounters [12, 16]. Also, their methodology has only been applied by a highly experienced and well-resourced team [13], who did not work under extreme uncertainty, a characteristic of many (robotics) startups [11].

We report on lessons learned from collaborating with industry partners and researchers, and outline future work for developing a framework (RODECA) that is versatile and responsive to the needs of industry while also contributing more broadly to HRI research.

2 THE STUDY

Through two online workshops and an individual company assignment, we first identified whether there was interest in a user-centered robot design framework as well as key requirements based on industry needs and concerns (workshop 1). Secondly, the initial version of RODECA was evaluated by the industry partners based on a former, current or future robotics project, providing us with critical insights into potential challenges that RODECA users might encounter (individual company assignment). Lastly, we facilitated a workshop to explore those challenges in detail (workshop 2). Industry participants included UX Researchers, a Project Developer (PD), CTOs, CEOs, a CXO, Engineers, specifically four mobile robotics startups, an AI startup, and two UX consultancies. Participating researchers comprised two Assistant Professors (within Automation & Control and Cognitive & Developmental Robotics), a Technology Consultant and a Robotics Researcher.

2.1 Workshop 1: Identifying Needs

The long-term goals of RODECA were presented and discussed in an online workshop with seven industry partners and researchers from three institutions. To spark the discussion, we asked the following questions; 1) *what would it take for RODECA to be valuable and useful for your organization?*; 2) *what are your main concerns about*

such a canvas? and how might we address these?; and 3) *what kind of expertise would be needed for a project at your company to follow the design process?* The workshop was recorded after receiving verbal consent from all participants. Afterwards, it was transcribed and coded by one of the authors, and subsequently analyzed and discussed with co-authors to identify emerging themes pertaining to the need for; a) a common language to ensure a better workflow between, e.g. UX designers and developers, similar to the Outside-in Design process [18]; b) embracing diverse expertise within a project and knowing when and whom to include in the different stages, because designing robots are not a one-discipline endeavor [19]; c) best practices for each robot attribute and knowledge of how they affect one another; d) a flexible approach, where resource and platform limitations are easily incorporated; e) consideration of physical and behavioral attributes together; and f) designing robots with certain degrees of social awareness and compliance with social norms, also mentioned by industry partners in [4]. Participants were free to suggest other attributes to consider when designing robots. We synthesized the inputs and requirements from Workshop 1 into the initial version of RODECA, shown in Figure 1.

2.2 Individual Company Assignment

Industry partners were given an assignment in two parts based on RODECA (Figure 1). Part 1 asked them to apply RODECA based on a former, current or future robotics project in their company. They were encouraged to elaborate on the activities, processes and methods for each of the questions they were able to answer. For those questions they were unable to answer, participants were encouraged to elaborate on; 1) what prevented them from answering the question or carrying out the activity; 2) how they would overcome this challenge in the future; and 3) whether there were other questions or activities they expected to be relevant in relation to that particular topic. Part 2 prompted the participants to reflect on whether something; 1) is missing from RODECA, which should be added; 2) should be changed, rephrased or relocated; or 3) should be omitted or only used in special circumstances. The assignment was explained and distributed in a text file to allow respondents to provide their answers directly into the template.

A PD and a CXO from two robotics startups completed the assignment on behalf of their companies. Both companies clearly addressed an actual user or customer need as well as the robot’s primary function (detecting breaches in fences and transporting goods in supermarkets). However, the user-perspective was consistently explained from the primary user’s perspective, thus neglecting InCoPs who share the environment with the robot (e.g. in the supermarket scenario). Also, both companies acknowledged that they require expertise that they do not currently have in-house. According to the respondents, they require expertise from experienced practitioners and researchers within HRI, UX design/research, and in safety and risk assessment. Surprisingly, neither of the companies explicitly mentioned limitations of their robots, when asked. This omission raises questions about whether participants were unaware of limitations or deliberately chose not to disclose that information. However, the PD shared that they had resolved a privacy issue regarding the use of cameras by blurring people’s faces. Respondents stated that they had not identified success criteria (i.e.

THE ROBOT DESIGN CANVAS (RODECA)

<p>Planning & Preparing</p> <p>What is our business strategy? <i>Using the Business Model Canvas to identify: cost structure, key partners, key activities, revenue streams, channels.</i></p> <p>What resources do we have available? <i>Budget, time, expertise, etc.</i></p> <p>What problem is the robot solving? <i>Identify a viable application for the robot. Is a robot the 'right' thing to solve the problem? Who is it for? Do we generate other issues?</i></p> <p>Which robot platform are we using? <i>Are we building our own robot, buying, leasing.</i></p> <p>What are the constraints and limitations of the robot platform? <i>Mobility, degrees of freedom, interactivity, etc.</i></p>	<p>Specify Robot Goals</p> <p>Plan the activities needed. <i>How do we get from our starting point to where we want to end; launching? Agree on a plan for what to design and develop, and why. How does this align with our business plan? Specify requirements and prioritize.</i></p> <p>Specify who our users are. <i>Using the Business Model Canvas to identify: customer relationships, customer segments, and value proposition. Consider the different types of users (primary, secondary, InCoPs) and their characteristics (including demographics).</i></p> <p>Narrate the story of the robot. <i>For example, using user journeys or storyboards to illustrate what activities the robot carries out with/without the user and why. Outline how the user experience should be. What should the robot be able to do in order to achieve such experience?</i></p> <p>Identify robot attributes. <i>Which robot attributes are necessary in order to achieve the goal? What will it require from a design and development perspective? What kind of expertise will be needed? How should we prioritize the chosen robot attributes?</i></p>	<p>Design with Users & InCoPs</p> <p>Prioritize and adapt. <i>Adapt user study plans to the constraints of the robot platform and available resources.</i></p> <p>Test, evaluate and iterate. <i>Focus on a single or multiple selected robot attributes. This may depend on where in the process one currently is, but in any case, it is important to test with users and InCoPs in the context.</i> Early: mainly Lo-Fi experiments, e.g. using Wizard-of-Oz or other rapid prototyping techniques. Late: mainly Hi-Fi experiments where most of the robot's functionality works autonomously.</p> <p>Where and with whom to test? <i>Whenever possible make sure to involve target users, InCoPs and the context of interest.</i></p> <p>Does our design match our goals? <i>Return to the specified goals to evaluate whether they were achieved, if not plan for how to achieve them. This should be done together with the Team, project stakeholders, and/or target users to acquire their perspective.</i></p> <p>Translate (UX) findings into actionable requirements and report to the Team. <i>Also, hand over other relevant findings to the development team for them to implement.</i></p>	<p>Robot Attributes</p> <p>Behavior <i>Behavior comprises several aspects: locomotion abilities, non-verbal skills (gestures, orientation, gaze), approaching, passing, crossing, guiding, avoiding, social awareness and compliance, and more.</i></p> <p>Appearance <i>Appearance comprises aspects like: human-like features (body parts, facial features, age, gender), animalistic, anthropomorphic, form (dimensions, curvy, sharp), materials (plastic, aluminum, wood), colors, custom.</i></p> <p>Personality traits and attitude <i>What kind of personality and attitude would we like people to perceive? And what should be avoided? Should the robot, for example, be polite, caring, childish, trustworthy, welcoming, superior, dominating, subordinate, mimic that of the user.</i></p> <p>Interactivity <i>How should people interact with the robot? Should it be a one-way interaction where only the robot communicates? Should it be a two-way interaction? If so, how will the user input requests (touchscreen, voice commands, other)? And what feedback should the robot provide and how?</i></p> <p>Intention markers <i>Should the robot use sounds (beeps, tunes, synthetic voice), lights (pulsating, blinking, change, remain the same, change color), only use expressive movements, etc.</i></p> <p>Social skills <i>Should the robot exhibit social awareness? Which (tacit) social norms exist in the context? How do we ensure user acceptance? How should the robot categorize social interactions?</i></p>
<p>Context Exploration</p> <p>Observe people in the context performing relevant tasks. <i>This before deploying any robots, e.g., by conducting walking interviews, context analysis.</i></p> <p>Specify the problem. <i>Identify user needs, goals, behavior, and pain points in order to settle on the purpose of the robot and the tasks it should fulfill.</i></p> <p>Create a common language within the Team based on the user observations. <i>It is important that all Team members are part of this, because the language will determine how, e.g., qualitative findings are translated and communicated to developers for implementation.</i></p>			
		<p>Develop the Robot</p> <p>Prioritize resources, design insights, and adapt to the constraints of the robot platform.</p> <p>What to implement? <i>Identify what key features and abilities are possible to implement and how.</i></p>	

Figure 1: The initial version of the Robot Design Canvas (RODECA) comprises six interrelated activities: planning and preparing, context exploration, specify robot goals, designing with users, develop the robot, and robot attributes.

whether the design matches the goal) for their robots or considered how to evaluate such criteria. The stated reason was that because they are still in the early phases of their projects, it would be too early for such an evaluation.

To the question of how their teams formed a common language, the CXO replied that they use affinity diagrams, personas, user stories and user journeys reflecting insights gained from user studies. After returning the assignment, the CEO of this company shared that ideally, UX findings should be easily converted into how a robot senses the world through onboard cameras and other sensors. The PD stated that all internal communication was conducted in English. From these responses, it is clear there was a misunderstanding about what was meant by "creating a common language within the team", or else they already presumed good communication because the team comprised like-minded individuals. Thus, future versions of RODECA should make this aspect more clear.

2.3 Workshop 2: Identifying Challenges

From the individual company assignment, we identified several potential challenges with the initial version of RODECA that we wanted to dive further into together with all our project partners. We selected four challenges and allocated 10 minutes for plenum discussion via an online platform, and participants were encouraged to use the chat function to provide additional comments. This section presents the findings of Workshop 2.

Forming a common language: This challenge was selected based on the former replies. Thus, we asked the following follow up questions; 1) *in what other ways could this [forming a common language] be realized in the future?;* and 2) *in your opinion, what is your preferred format when receiving findings from qualitative user studies, if you were to implement features on a robot based on those findings?.* A CTO suggested drawing inspiration from how different terms are taught in educational contexts. Participants voiced several possible formats wherein findings from user studies could be shared within the team. For example, the CXO commented that: "[...] we sometimes need to show videos or maybe even bring developers in the field to allow them to better empathize with users. But we also need ways to gather findings and 'save them for later' in the process.". Participants also suggested producing infographics, figures, animations and user stories. The same participant commented in the chat: "We like to summarize findings with user stories, since they combine the user need and functionality, so that both human and technical aspects are considered. User stories allow us to document and discuss findings at different stages of the development process.". To this comment, the UX Analyst agreed and followed up with: "I perfectly agree with [the other participant] regarding user stories. I always use [them] when explaining the insights, but I also like to organize workshops with the team to talk about the insights and try to answer all questions the team has.". This response indicates how RODECA might leverage some methods commonly used by industry professionals working

with UX. Thus, perhaps UX findings should not conform to the robot's sensing capabilities, but rather the other way around, so the robot design is informed by user studies. However, we are also aware that this might not be feasible for robots already designed.

The applicability of robot attributes: According to the PD's written response, a majority of the robot attributes were seemingly not applicable for robots that are not meant to engage in a two-way, "walk-up-and-use" interaction. This was surprising given the robot attributes were identified in Workshop 1 and validated in existing HRI literature. We therefore, asked; *what is your opinion about the applicability of the different robot attributes?* in plenum. Participants all claimed that the robot attributes listed in RODECA were relevant, thus they had a hard time answering this question. This could mean that the PD may not have discussed this topic within the company. Nevertheless, participants suggested that the relationship between the robot attributes be visualized on the canvas, together with information about how to prioritize these attributes with regards to context.

Using the Business Model Canvas: The PD and a CEO questioned whether the Business Model Canvas is relevant for robotics. Thus, the following questions were raised; 1) *what is your opinion about the use of the Business Model Canvas in relation to robotics projects?*; 2) *do you see the Business Model Canvas as a useful element to be included in RODECA?*; and 3) *what else could we do?* Some participants claimed that of course we should consider the Business Model Canvas, or at least some other business strategy tool, and one participant wanted to know who exactly said the opposite. While a few participants reacted to this inquest by stating that it was not them whom had made such argument, others (incl. the respondents) remained silent. Returning to the questions, the UX Analyst mentioned that although they would always start a project together with a business developer, it may not be essential for all team members to participate in the development of the business model and strategy. From this, we learned that having a business plan is important, because it gives structure to a project while allowing the company to position themselves in the market. However, there was no consensus about which business strategy tool was best, which thus warrants further investigation.

Identifying success criteria: Respondents indicated that it was too early to identify and settle upon success criteria for their robots. Thus, we asked the following; 1) *how do or would you identify success criteria for your robotics application?*; and 2) *how do or would you evaluate whether they were met?* Participants offered vague descriptions of success criteria, which we divided into three types of answers reflecting; 1) a robot-perspective, where success criteria are defined as a smooth and predictable interaction, where people would not feel threatened, and that the robot is accepted socially; and 2) a user/business-perspective, where success criteria are based on user insights and/or settled with business clients, while not focusing on sales alone. These two perspectives were shared by the industry partners, while two researchers argued for 3) a methodological-perspective, where success criteria are not defined at the outset but evolves continually through the use of RODECA.

Our findings indicate that some of the disagreements may have been a symptom of the industry partners not having discussed the

assignment with their colleagues, as encouraged. That is, when discussing the use of the Business Model Canvas and the applicability of the suggested robot attributes, some participants became defensive and contradicted what they had replied in the assignment. These differences also highlight the need for establishing a common language. Additionally, we speculate that our findings might be different had we chosen to work with more mature robotics companies that already have several products on the market, which we plan to do in the future.

3 CONCLUSION AND FUTURE WORK

This paper presented our preliminary work regarding the development of RODECA, which involved seven industry partners and researchers from three research institutions. Through two structured, online workshops and an individual company assignment, we identified industry's needs and concerns, and discussed challenges regarding a robot design canvas. In particular, we saw a need for a framework that can:

- Provide a structured way of designing and developing robots that solve problems experienced by real people (both users and InCoPs) in the actual context.
- Strengthen multidisciplinary collaboration, while mitigating potential miscommunication and expectation gaps between academia, industry and users, as well as across disciplines through a common, shared language.
- Facilitate exploration and comparisons of (new) market and application opportunities.
- Identify competencies both in-house and those missing.

Going forward, these are the needs that we will further explore and specify for RODECA. However, as authors from diverse background of human-computer interaction, engineering, psychology, communication and arts, we acknowledge that we do not possess high-level expertise in all aspects suggested in RODECA, shown in Figure 1. Thus, we invite both HRI researchers and industry professionals to take part in the discussion in order to advance the field of HRI as well as increase business potential. Likewise, we acknowledge that RODECA is still in development, hence it will be subjected to revisions both in terms of scope, content and layout. This will be achieved through continuous collaboration and cross-pollination by involving potential users, researchers and industry representatives throughout the design and development of the framework. The idea is to incrementally develop, implement and evaluate RODECA through repeated iterations, and the philosophy is that learning comes from both the development and use of RODECA. Further, we draw inspiration from the Business Model Canvas [10], the Lean methodology [11], which were adopted in [13], and from the field of HRI, UX and HCI.

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