

1       How young children integrate information sources to infer the meaning of words

2       Manuel Bohn<sup>1,2,\*</sup>, Michael Henry Tessler<sup>3,\*</sup>, Megan Merrick<sup>1</sup>, & Michael C. Frank<sup>1</sup>

3                               <sup>1</sup> Department of Psychology, Stanford University

4   <sup>2</sup> Department of Comparative Cultural Psychology, Max Planck Institute for Evolutionary  
5                               Anthropology

6   <sup>3</sup> Department of Brain and Cognitive Sciences, Massachusetts Institute of Technology

7                               \* These authors contributed equally to this work

## Abstract

8  
9 Before formal education begins, children typically acquire a vocabulary of thousands of  
10 words. This learning process requires the use of many different information sources in their  
11 social environment, including the context in which they hear words used and their current  
12 state of knowledge. How is this information integrated? We specify a developmental model  
13 according to which children consider information sources in an age-specific way and  
14 integrate them via Bayesian inference. This model accurately predicted 2-to-5 year-old  
15 children's word learning across a range of experimental conditions in which they had to  
16 integrate three information sources. Model comparison suggests that the central locus of  
17 development is an increased sensitivity to individual information sources, rather than  
18 changes in integration ability. This work presents a quantitative developmental theory of  
19 information integration during language learning, and illustrates how formal models can be  
20 used to make a quantitative test of the predictive and explanatory power of competing  
21 theories.

22 *Keywords:* language acquisition, social cognition, pragmatics, Bayesian modeling,  
23 common ground

24 How young children integrate information sources to infer the meaning of words

25 Human communicative abilities are unrivaled in the animal kingdom.<sup>1-3</sup> Language –  
26 in whatever modality – is the medium that allows humans to collaborate and coordinate in  
27 species-unique ways, making it the bedrock of human culture and society.<sup>4</sup> Thus, to absorb  
28 the culture around them and become functioning members of society, children need to learn  
29 language.<sup>5</sup> A central problem in language learning is referent identification: To acquire the  
30 conventional symbolic relation between a word and an object, a child must determine the  
31 intended referent of the word. However, there is no unique cue to reference that can be  
32 used across all situations.<sup>6</sup> Instead, referents can only be identified inferentially by  
33 reasoning about the speaker’s intentions.<sup>7-10</sup> That is, the child has to infer what the speaker  
34 is communicating about based on information sources in the utterance’s social context.

35 From early in development, children use several different mechanisms to harness  
36 social-contextual information sources.<sup>7,9,11</sup> Children expect speakers to use novel words for  
37 unknown objects,<sup>12-15</sup> to talk about objects that are relevant,<sup>16,17</sup> new in context,<sup>18,19</sup> or  
38 related to the ongoing conversation.<sup>20-22</sup> These different mechanisms, however, have been  
39 mainly described and theorized about in isolation. The picture of the learning process that  
40 emerges is that of a “bag of tricks”: mechanisms that operate (and develop) independently  
41 from one another.<sup>11</sup> As such, this view of the learning process does not address the  
42 complexity of natural social interaction during which many sources of information are  
43 present.<sup>6,23</sup> How do children arbitrate between these sources in order to accurately infer a  
44 speaker’s intention?

45 When information integration is studied directly, the focus is mostly on how children  
46 interpret or learn words in light of social-contextual information.<sup>24-32</sup> In one classic study,<sup>33</sup>  
47 children faced a 2 x 2 display with a ball, a pen and two glasses in it. The speaker, sitting  
48 on the opposite side of the display, saw only three of the four compartments: the ball, the  
49 pen, and one of the glasses. When the speaker asked for “the glass”, children had to

50 integrate the semantics of the utterance with the speaker’s perspective to correctly infer  
51 which of the glasses the speaker was referring to. This study advanced our understanding  
52 by documenting that preschoolers use both information sources, a finding confirmed by a  
53 variety of other work.<sup>26,29,31</sup> Yet these studies do not specify – or test – the process by which  
54 children integrate different information sources. When interpreting their findings, work in  
55 this tradition refers to social-pragmatic theories of language use and learning,<sup>9,10,34–36</sup> all of  
56 which assume that information is integrated as part of a social inference process, but none  
57 of which clearly defines the process. As a consequence, we have no explicit and quantitative  
58 theory of how different information sources (and word learning mechanisms) are integrated.

59 We present a theory of this integration process. Following social-pragmatic theories of  
60 language learning,<sup>9,10</sup> our theory is based on the following premises: information sources  
61 serve different functional roles but are combined as part of an integrated social inference  
62 process.<sup>34–37</sup> Children use all available information to make inferences about the intentions  
63 behind a speaker’s utterance, which then leads them to correctly identify referents in the  
64 world and learn conventional word–object mappings. We formalize the computational steps  
65 that underlie this inference process in a cognitive model<sup>38–40</sup>. In contrast to earlier  
66 modelling work, we treat word learning as the outcome of a social inference process instead  
67 of a cross-situational<sup>41,42</sup> or principle-based learning process.<sup>43</sup> In the remainder of this  
68 paper, we rigorously test this theory by asking how well it serves the two purposes of any  
69 psychological theory: prediction and explanation.<sup>44,45</sup> First, we use the model to make  
70 quantitative predictions about children’s behavior in new situations – predictions we test  
71 against new data. This form of model testing has been successfully used with adults<sup>38,46</sup>  
72 and here we extend it to children. Next, we quantify how well the model explains the  
73 integration process by comparing it to alternative models that make different assumptions  
74 about *whether* information is integrated, *how* it is integrated, and how the integration  
75 process *develops*. Alternative models either assume that children ignore some information  
76 sources or – in line with a “bag of tricks” approach – they assume that children compute

77 isolated inferences and then weigh their outcome in a post-hoc manner.

78 We focus on three information sources that play a central part in theorizing about  
79 language use and learning: (1) expectations that speakers communicate in a cooperative  
80 and informative manner,<sup>12,16,35</sup> (2) shared common ground about what is being talked  
81 about in conversation,<sup>36,47,48</sup> and (3) semantic knowledge about previously learned  
82 word–object mappings.<sup>11,49</sup>

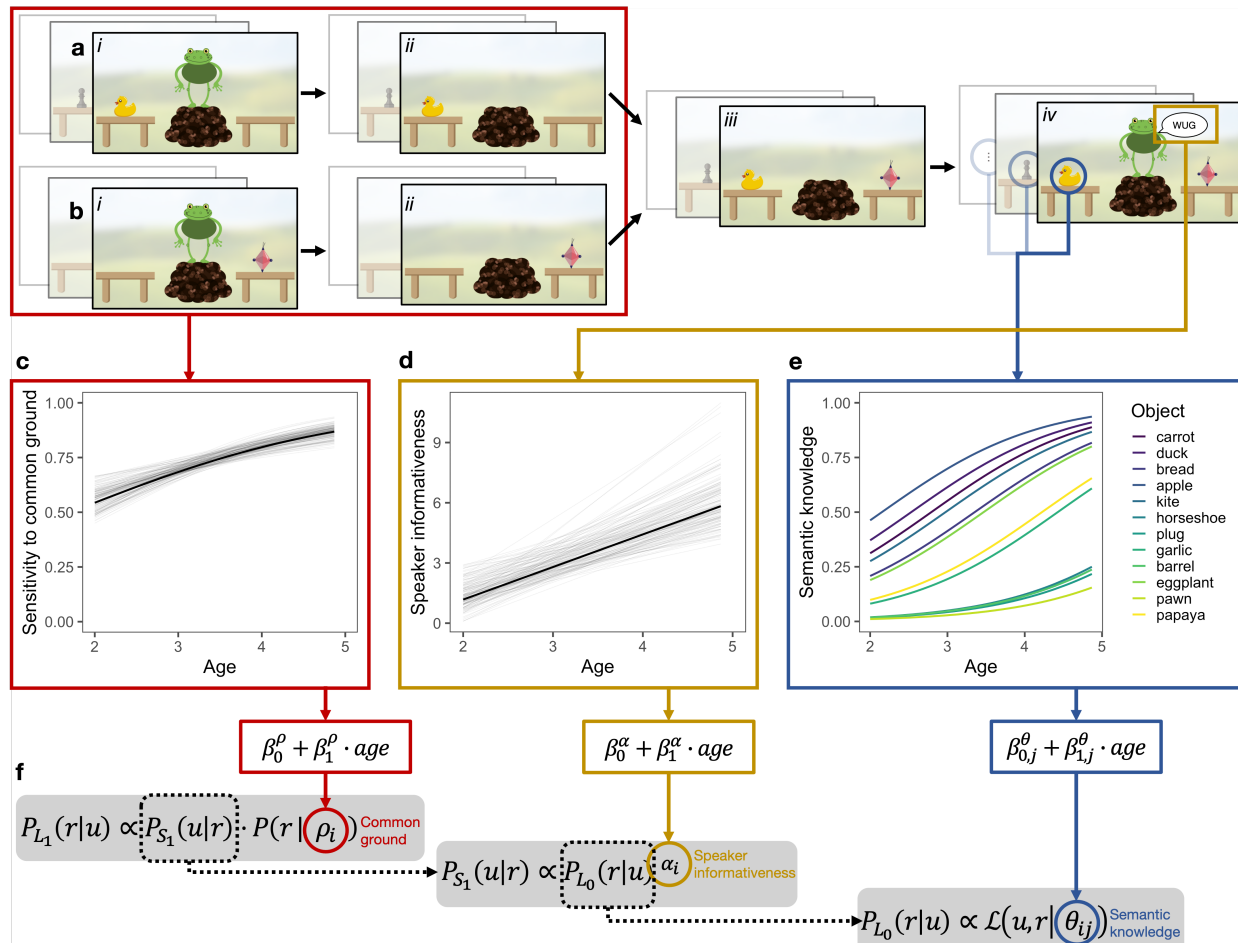
83 Our *rational integration model* arbitrates between information sources via Bayesian  
84 inference (see Fig. 1f for model formulae). A listener ( $L_1$ ) reasons about the referent of a  
85 speaker’s ( $S_1$ ) utterance. This reasoning is contextualized by the prior probability of each  
86 referent  $\rho$ . We treat  $\rho$  as a conversational prior which originates from the common ground  
87 shared between the listener and the speaker. This interpretation follows from the social  
88 nature of our experiments (see below). From a modelling perspective,  $\rho$  can be (and also  
89 also has been) used to capture non-social aspects of a referent, for example its visual  
90 salience<sup>38</sup>. To decide between referents, the listener ( $L_1$ ) reasons about what a rational  
91 speaker ( $S_1$ ) with informativeness  $\alpha$  would say given an intended referent. This speaker is  
92 assumed to compute the informativity for each available utterance and then choose the  
93 most informative one. The informativity of each utterance is given by imagining which  
94 referent a listener, who interprets words according to their literal semantics (what we call a  
95 literal listener,  $L_0$ ), would infer upon hearing the utterance. Naturally, this reasoning  
96 depends on what kind of semantic knowledge (for object  $j$ )  $\theta_j$  the speaker ascribes to the  
97 (literal) listener.

98 Taken together, this model provides a quantitative theory of information integration  
99 during language learning. The three information sources operate on different timescales:  
100 speaker informativeness is a momentary expectation about a particular utterance, common  
101 ground grows over the course of a conversation, and semantic knowledge is learned across  
102 development. This interplay of timescales has been hypothesized to be an important

103 component of word meaning inference,<sup>42,50</sup> and we link these different time-dependent  
104 processes together via their hypothesized impact on model components. Furthermore, the  
105 model presents an explicit and substantive theory of development. It assumes that, while  
106 children’s sensitivity to the individual information sources increases with age, the way  
107 integration proceeds remains constant.<sup>7,51</sup> In the model, this is accomplished by creating  
108 age-dependent parameters capturing developmental changes in sensitivity to speaker  
109 informativeness ( $\alpha_i$ , Fig. 1d), the common ground ( $\rho_i$ , Fig. 1c), and object specific  
110 semantic knowledge ( $\theta_{i,j}$ , Fig. 1e).

111 To test the predictive and explanatory power of our model we designed a  
112 word-learning experiment in which we jointly manipulated the three information sources  
113 (Fig. 1). Children interacted on a tablet computer with a series of storybook speakers.<sup>52</sup>  
114 This situation is depicted in Fig. 1a iv, in which a speaker (here, a frog) appears with a  
115 known object (a duck, left) and an unfamiliar object (the diamond-shaped object, right).  
116 The speakers used a novel word (e.g., “wug”) in the context of two potential referents, and  
117 then the child was asked to identify a new instance of the novel word, testing their  
118 inference about the speaker’s intended referent. To vary the strength of the child’s  
119 inference, we systematically manipulated the familiarity of the known object (from e.g., the  
120 highly familiar “duck” to the relatively unfamiliar “pawn”) and whether the familiar or  
121 novel object was new to the speaker (meaning that it was not part of common ground).

122 This paradigm allows us to examine the integration of the three information sources  
123 described above. First, the child may infer that a cooperative and informative speaker<sup>12,16</sup>  
124 would have used the word “duck” to refer to the known object (the duck); the fact that the  
125 speaker did not say “duck” then suggests that the speaker is most likely referring to a  
126 different object (the unfamiliar object). This basic inference is oftentimes referred to as a  
127 mutual exclusivity inference.<sup>13,15</sup> Second, the child may draw upon what has already been  
128 established in the common ground with the speaker. Listeners expect speakers to  
129 communicate about things that are new to the common ground.<sup>18,19</sup> Thus, the inference



**Figure 1. Experimental task and model.** (a and b) Screenshots from the experimental task. (i) The speaker encounters one object and then leaves the scene. (ii) While the speaker is away, (iii) a second object appears, (iv) when returning, the speaker uses a novel word to request an object. Sections (i) to (iii) establish common ground between the speaker and the listener, in that one object is new in context (red). The request in (iv) licenses an inference based on expectations about how informative speakers are (gold). Listeners' semantic knowledge enters the task because the identity of the known object on one of the tables is varied from well-known objects like a duck to relatively unfamiliar objects like a chess pawn (total of 12 objects – blue). (a) shows the condition of the experiment in which common ground information is congruent (i.e., point to the same object) with speaker informativeness and (b) shows the incongruent condition. The congruent and incongruent conditions are each paired with the 12 known objects, resulting in 24 unique conditions. Developmental trajectories are shown for (c) sensitivity to common ground, (d) speaker informativeness and (e) semantic knowledge, estimated based on separate experiments (see main text). (f) gives the model equation for the rational integration model and links information sources to model parameters.

130 about the novel word referring to the unfamiliar object also depends on which object is  
131 new in context (Fig. 1a and b i-iii). Finally, the child may use their previously acquired  
132 semantic knowledge, that is, how sure they are that the known object is called “duck”. If  
133 the known object is something less familiar, such as a chess piece (e.g., a pawn), a  
134 3-year-old child may draw a weaker inference, if they draw any inference at all.<sup>53-55</sup> Taken  
135 together, the child has the opportunity to integrate their assumptions about (1)  
136 cooperative communication, (2) their understanding of the common ground, and (3) their  
137 existing semantic knowledge. In one condition of the experiment, information sources were  
138 aligned (Fig. 1a) while in the other they were in conflict (Fig. 1b).

## 139 Results

### 140 Predicting information integration across development

141 We tested the model in its ability to predict 2 - 5 year-old children’s judgments about  
142 word meaning. We estimated children’s (N=148) developing sensitivity to individual  
143 information sources in two separate experiments (Experiments 1 and 2; see Fig. 1c-e). In  
144 Experiment 1, we jointly estimated children’s sensitivity to informativeness and their  
145 semantic knowledge. In Experiment 2, we estimated sensitivity to common ground. We  
146 then generated parameter-free *a priori* model predictions (developmental trajectories)  
147 representing the model’s expectations about how children should behave in a new situation  
148 in which all three information sources had to be integrated. We generated predictions for  
149 24 experimental conditions: 12 objects of different familiarities (requiring different levels of  
150 semantic knowledge), with novelty either conflicting or coinciding; Fig. 1. We compared  
151 these predictions to newly collected data from N = 220 children from the same age range  
152 (Experiment 3). All procedures, sample sizes and analysis were pre-registered (see  
153 methods).

154 The results showed a very close alignment between model predictions and the data



155 across the entire age range. That is, the average developmental trajectories predicted by  
156 the model resembled the trajectories found in the data (Fig. S6). For a more quantitative  
157 analysis, we binned predictions and data by child age (in years) and correlated the two. We  
158 found a high correlation, with the model explaining 79% of the variance in the data (Fig.  
159 2a). These results support the assumption of the model that children integrate three all  
160 available information sources. However, it is still possible that simpler models might make  
161 equally good – or even better – predictions. For example, work on children’s use of  
162 statistical information during word learning showed that their behaviour was best  
163 explained by a model which selectively ignored parts of the input.<sup>56</sup>

164 Thus, we formalized the alternative view that children selectively ignore information  
165 sources in the form of three lesioned models (Fig. 2b). These models assume that children  
166 follow the heuristic “ignore  $x$ ” (with  $x$  being one of the information sources) when multiple  
167 information sources are presented together.

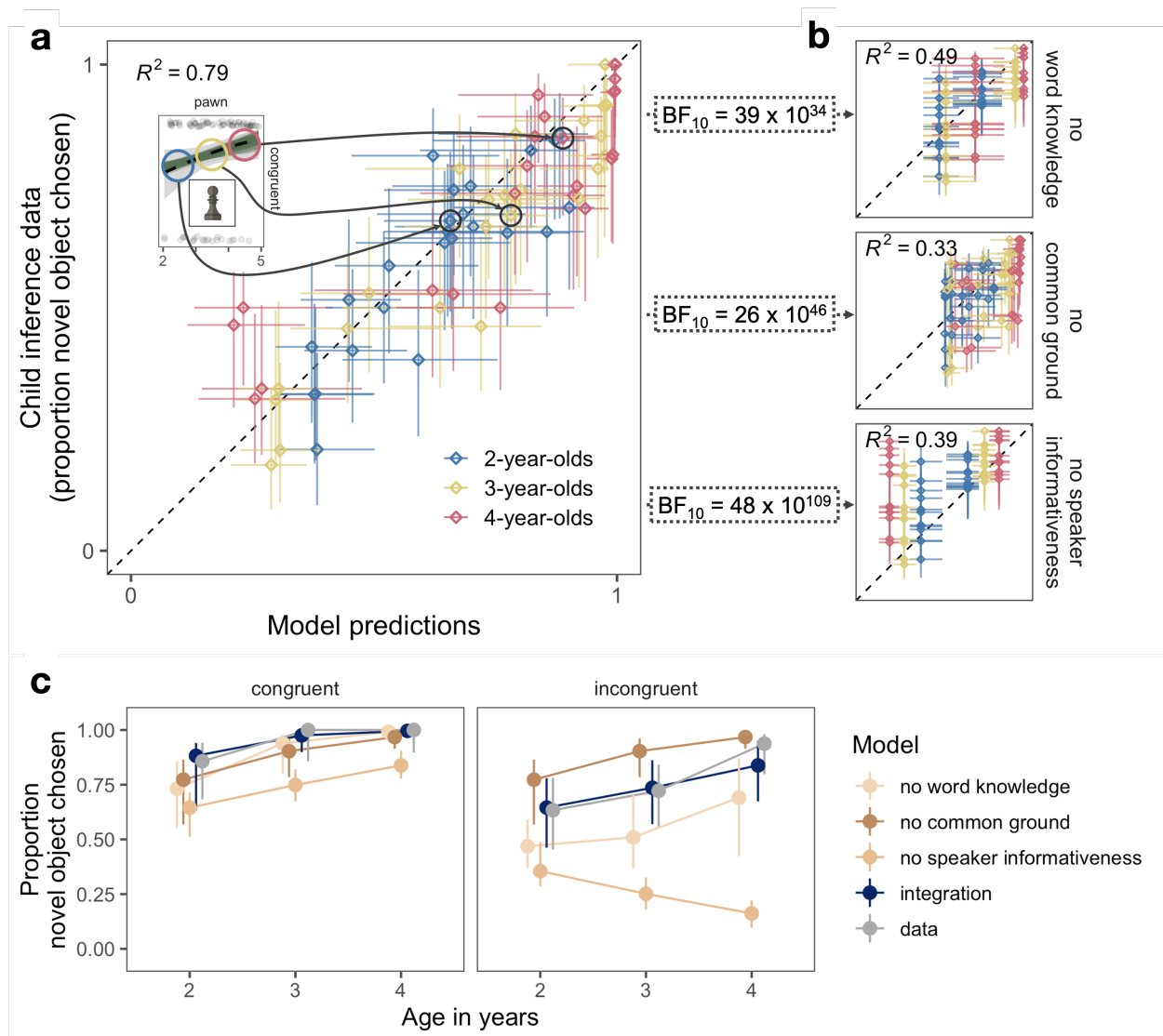
168 The *no word knowledge model* uses the same model architecture as the rational  
169 integration model. It uses expectations about speaker informativeness and common ground  
170 but omits semantic knowledge that is specific to the familiar objects (i.e., uses only general  
171 semantic knowledge). That is, the model assumes a listener whose inference does not vary  
172 depending on the particular familiar object but only depends on the age-specific average  
173 semantic knowledge. The *no common ground model* takes in object-specific semantic  
174 knowledge and speaker informativeness but ignores common ground information. Instead  
175 of assuming that one object has a higher prior probability to be the referent because it is  
176 new in context, the speaker thinks that both objects are equally likely to be the referent.  
177 As a consequence, the listener does not differentiate between situations in which common  
178 ground is aligned or in conflict with the other information sources. Finally, according to  
179 the *no speaker informativeness model*, the listener does not assume that the speaker is  
180 communicating in an informative way and hence ignores the utterance. As a consequence,  
181 the inference is solely based on common ground expectations.

182 We found little support for these heuristic models (Fig. 2b). When using Bayesian  
183 model comparison via marginal likelihood of the data,<sup>57</sup> we find that the data was several  
184 orders of magnitude more likely under the rational integration model compared to any of  
185 the lesioned models (Fig. 2). Figure 2c exemplifies the differences between the models: all  
186 heuristic models systematically underestimate children’s performance in the congruent  
187 condition. Thus, even when the information sources are redundant (i.e. they all point to  
188 the same referent), children’s inferences are notably strengthened by each of them. In the  
189 incongruent condition, the no word knowledge model underestimates performance, because  
190 it does not differentiate between the different familiar objects, and in the case of a highly  
191 familiar word such as duck, underestimates the strength of the mutual exclusivity inference  
192 and its compensatory effect. The no speaker informativeness completely ignores this  
193 inferences, which leads to even worse predictions. On the contrary, the no common ground  
194 model overestimates performance because it ignores the dampening effect of common  
195 ground favoring a different referent. Taken together, we conclude that children considered  
196 all available information sources.

### 197 **Explaining the process of information integration**

198 In the previous section, we established that children integrated all available  
199 information sources. This result, however, does not speak to the process by which  
200 information is assumed to be integrated. Thus, in this section, we ask which integration  
201 process best explains children’s behavior.

202 The rational integration model assumes that all information sources enter into a joint  
203 inference process, but alternative integration processes are conceivable and might be  
204 consistent with the data. For example, the “bag of tricks”<sup>11</sup> hypothesis mentioned in the  
205 introduction could be re-phrased as a modular integration process: children might compute  
206 independent inferences based on subsets of the available information and then integrate  
207 them in a post-hoc manner by weighting them according to some parameter. This view



*Figure 2. Predicting information integration.* Correlation between model predictions and child inference data for all 24 conditions and for each age group (binned by year) for the rational integration model (a) and the three lesioned models (b). Horizontal and vertical error bars show 95% HDI. Inset shows an example of model predictions as developmental trajectories (see Fig. 3).  $BF_{10}$  gives the Bayes Factor in favor of the integration model based on the marginal likelihood of the data under each model. (c) Predictions from all models considered alongside the data (with 95% HDI) for two experimental conditions (familiar word: *duck*).

208 would allow for the possibility that some information sources are considered to be more  
209 important than others. In other words, children might be biased towards some information  
210 sources. We formalized this alternative view as a *biased integration model*. This model  
211 assumes that semantic knowledge and expectations about speaker informativeness enter  
212 into one inference (mutual exclusivity inference)<sup>12,13,53</sup> while common ground information  
213 enters into a second one. The outcomes of both processes are then weighted according to  
214 the parameter  $\phi$ . Like the rational integration model, this model takes in all available  
215 information sources in an age-sensitive way and assumes that they are integrated. The only  
216 difference lies in the nature of the integration process: the biased integration model  
217 privileges some information sources over others in an ad-hoc manner.

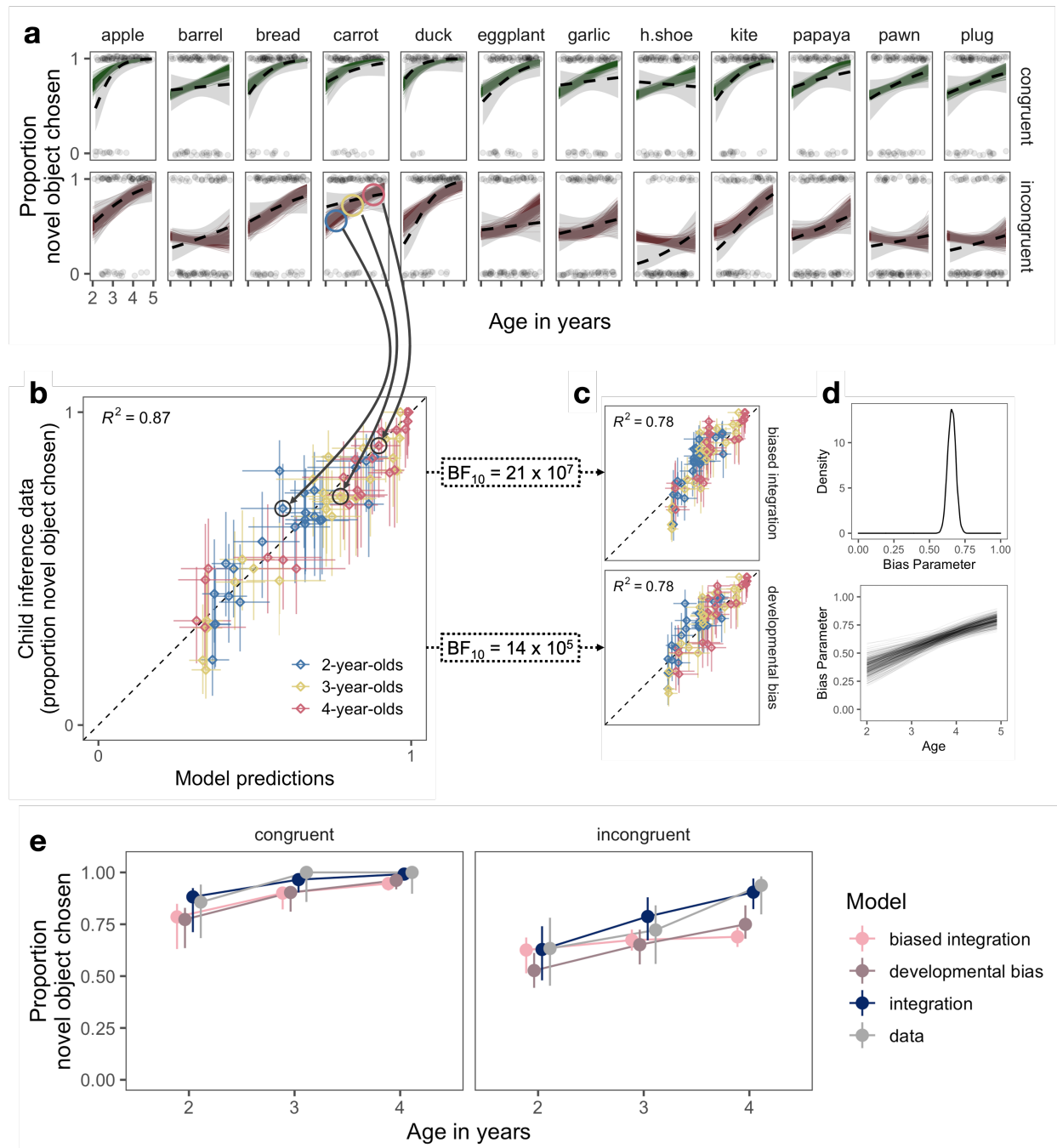
218 The parameter  $\phi$  in the biased integration model is unknown ahead of time and has  
219 to be estimated based on the experimental data. That is, through Experiment 1 and 2  
220 alone, we do not learn anything about the relative importance of the information sources.  
221 As a consequence – and in contrast to the rational integration model – the biased  
222 integration model does not allow us to make *a priori* predictions about new data in the  
223 way we describe above. For a fair comparison, we therefore constrained the parameters in  
224 the rational integration model by the data from Experiment 3 as well. As a consequence,  
225 both models estimate their parameters using all the data available in a fully Bayesian  
226 manner (see Fig. S4).

227 The biased integration model makes reasonable predictions and explains 78% of the  
228 variance in the data (Fig. 3b). The parameter  $\phi$  – indicating the bias to one of the  
229 inferences – was estimated to favor the mutual exclusivity inference (Maximum  
230 A-Posteriori estimate = 0.65; 95% highest density interval (HDI): 0.60 - 0.71, see Fig. 3d).  
231 However, the rational integration model presented a much better fit to the data, both in  
232 terms of correlation and the marginal likelihood of the data (Fig. 3). When constrained by  
233 the data from all experiments, the rational integration model explains 87% of the variance  
234 in the data. Fig. 3e exemplifies the difference between the models: the biased integration

235 model puts extra weight on the mutual exclusivity inference and thus fails to capture  
236 performance when this inference is weak compared to the common ground inference – such  
237 as in the congruent condition for younger children. As a result, a fully integrated – as  
238 opposed to a modular and biased – integration process explained the data better.

239 The rational integration model assumes that the integration process itself does not  
240 change with age.<sup>7</sup> That is, while children’s sensitivity to each information source develops,  
241 the way they relate to one another remains the same. The biased integration model  
242 provides an alternative proposal about developmental change, one in which the integration  
243 process itself changes with age. That is, children may be biased towards some information  
244 sources, and that bias itself may change with age. We formalize such an alternative view as  
245 a *developmental bias model* which is structurally identical to the biased integration model  
246 but in which the parameter  $\phi$  changes with age. The model assumes that the importance  
247 of the different information sources changes with age.

248 The developmental bias model also explains a substantial portion of the variance in  
249 the data: 78% (Fig. 3c). The estimated developmental trajectory for the bias parameter  $\phi$   
250 suggests that younger children put a stronger emphasis on common ground information,  
251 while older children rely more on the mutual exclusivity inference (Fig. 3d). The relative  
252 importance of the two inferences seems to switch at around age 3. Yet again, when we  
253 directly compare the competitor models, we find that the data is several orders of  
254 magnitude more likely under the rational integration model (Fig. 3). Looking at Figure 3e,  
255 we can see that the developmental bias model tends to underestimate children’s  
256 performance because the supportive interplay between the different inferences is  
257 constrained. In the biased models, the overall inference can only be as strong as the  
258 strongest of the components – in the rational integration model, the components interact  
259 with one another, enabling a stronger overall inference.



**Figure 3. Explaining information integration across development.** (a) Model predictions from the rational integration model (colored lines) next to the behavioral data (dotted black lines with 95% CI in gray) for all 24 experimental conditions. Top row (blue) shows congruent conditions, bottom row (red) shows incongruent conditions. Familiar objects are ordered based on their rated age of acquisition (left to right). Light dots represent individual data points. (b) Correlations between model predictions binned by age and condition for the integration model and (c) the two biased models. Vertical and horizontal error bars show 95% HDIs.  $BF_{10}$  gives the Bayes Factor in favor of the rational integration model based on the marginal likelihood of the data under each model. (d) Posterior distribution of the bias parameter in the biased integration model and developmental trajectories for the bias parameter in the developmental bias model (e) Predictions from all models considered alongside the data (with 95% HDI) for two experimental conditions (familiar word: duck).

## Discussion

260

261 The environment in which children learn language is complex. Children have to  
262 integrate different information sources, some of which relate to expectations in the moment,  
263 others to the dynamics of the unfolding interactions, and yet others to their previously  
264 acquired knowledge. Our findings show that young children can integrate multiple  
265 information sources during language learning – even from relatively early in development.  
266 To answer the question of how they do so, we presented a formal cognitive model that  
267 assumes that information sources are rationally integrated via Bayesian inference.

268 Previous work on the study of information integration during language  
269 comprehension focused on how adults combine perceptual, semantic or syntactic  
270 information.<sup>58–62</sup> Our work extends this work to the development of pragmatics. Our model  
271 is based on classic social-pragmatic theories on language use and comprehension.<sup>10,34–36</sup> As  
272 a consequence, instead of assuming that different information sources feed into separate  
273 word-learning mechanisms (the “bag of tricks” view), we assume that all of these  
274 information sources play a functional role in an integrated social inference process. Our  
275 model goes beyond previous theoretical and empirical work by specifying the computations  
276 that underlie this inference process. Furthermore, we present a substantive theory about  
277 how this integration process develops: We assume that children become increasingly  
278 sensitive to different information sources, but that the way these information sources are  
279 integrated remains the same. We used this model to predict and explain children’s  
280 information integration in a new word learning paradigm in which they had to integrate (1)  
281 their assumptions about informative communication, (2) their understanding of the  
282 common ground, and (3) their existing semantic knowledge.

283 We found that this rational integration model made accurate quantitative predictions  
284 across a range of experimental conditions both when information sources were aligned and  
285 were in conflict. Predictions from the model better explained the data compared to

286 lesioned models which assumed that children ignore one of the information sources,  
287 suggesting that children used all available information. To test the explanatory power of  
288 the model – how well it explains the process by which information is integrated – we  
289 formalized an alternative, modular, view. According to the biased integration model,  
290 children use all available information sources but compute separate inferences based on a  
291 subset of them. Integration happens by weighing the outcomes of these separate inferences  
292 by some parameter. Finally, we tested an alternative view on the development of the  
293 integration process. According to the developmental bias model, the importance of the  
294 different information sources changed with age. In both cases, the rational integration  
295 model provided a much better fit to the data, suggesting that the integration process  
296 remains stable over time. That is, there is developmental continuity and therefore no  
297 qualitative difference in how a 2-year-old integrates information compared to a 4-year-old.

298         The rational integration model is derived from a more general framework for  
299 pragmatic inference, which has been used to explain a wide variety of phenomena in adults’  
300 language use and comprehension.<sup>38,39,63–67</sup> Thus, it can be generalized in a natural way to  
301 capture word learning in contexts that offer more, fewer, or different types of information.  
302 For example, non-verbal aspects of the utterance (e.g. eye-gaze or gestures) can affect  
303 children’s mutual exclusivity inference.<sup>68–72</sup> As a first step in this direction, we recently  
304 studied how adults and children integrate non-verbal utterances with common ground<sup>51</sup>.  
305 Using a structurally similar model, we also found a close alignment between model  
306 predictions and the data. The flexibility of this modeling framework stems from its  
307 conceptualization of human communication as a form of rational social action. As such, it  
308 connects to computational and empirical work that tries to explain social reasoning by  
309 assuming that humans expect each other to behave in a way that maximizes the benefits  
310 and minimizes the cost associated with actions.<sup>28,73,74</sup>

311         Our model and empirical paradigm provide a foundation on which to test deeper  
312 questions about language development. First, our findings should be replicated in children



313 from different cultural backgrounds, learning different languages.<sup>75</sup> In such studies, we  
314 would not expect our results to replicate in a strict sense; that is, we would not expect to  
315 see the same developmental trajectories in all cultures and languages. Substantial variation  
316 is much more likely. Studies on children's pragmatic inferences in different cultures have  
317 documented similar<sup>76,77</sup> and different<sup>78</sup> developmental trajectories. Nevertheless, our model  
318 provides a way to think about how to reconcile cross-cultural variation with a shared  
319 cognitive architecture: We predict differences in how sensitive children are to the individual  
320 information sources at different ages, but similarities in how information is integrated.<sup>7</sup> In  
321 computational terms, we assume a universal architecture that specifies the relation between  
322 a set of varying parameters. Of course, either confirmation or disconfirmation of this  
323 prediction would be informative.

324         Second, it would be useful to flesh out the cognitive processes that underlie reasoning  
325 about common ground. The basic assumption that common ground changes interlocutors'  
326 expectations about what are likely referents<sup>79</sup> has been used in earlier modelling work on  
327 the role of common ground in reference resolution.<sup>62</sup> Here we went one step further and  
328 measured the strength of these expectations to inform the parameter values in our model.  
329 However, in its current form, our model treats common ground as a conversational prior  
330 and does not specify how the listener arrives at the expectation that some objects are more  
331 likely referents because they are new in common ground. That is, computationally, our  
332 model does not differentiate between common ground information and other reasons that  
333 might make an object contextually more salient. An interesting starting point to overcome  
334 this shortcoming would be modelling work on the role of common ground in conversational  
335 turn taking.<sup>80</sup>

336         Finally, our model is a model of referent identification in the moment of the  
337 utterance. At the same time, the constructs made use of by our model are shaped by  
338 factors that unfold across multiple time points and contexts: Common ground is built over  
339 the course of a conversation, and the lexical knowledge of a child is shaped across a

340 language developmental time-scale. Even speaker informativeness could be imagined to  
341 vary over time following repeated interactions with a particular speaker. What is more,  
342 assessing speaker informativeness is unlikely to be the outcome of a single, easy-to-define  
343 process. The expectations about informative communication that we take it to represent  
344 are probably the result of the interplay between multiple social and non-social inference  
345 processes. Thus, our model makes use of unidimensional representations of these  
346 high-dimensional, structured processes and examines how these representations are  
347 integrated. Connecting our model with other frameworks that focus on the cognitive,  
348 temporal and cross-situational aspects of word learning would elucidate further these  
349 complex processes.<sup>42,50,81</sup>

350 Taken together, we hope this work advances our understanding of how children  
351 navigate the complexity of their learning environment. Methodologically, it illustrates how  
352 computational models can be used to test theories; from a theoretical perspective, it adds  
353 to broader frameworks that see the onto- and phylogenetic emergence of language as deeply  
354 rooted in social cognition.

355

## Methods

356 A more detailed description of the experiments and the models can be found in the  
357 supplementary material. The experimental procedure, sample sizes, and analysis for each  
358 experiment were pre-registered (<https://osf.io/7rg9j/registrations>). Experimental  
359 procedures, model and analysis scripts can be found in an online repository  
360 (<https://github.com/manuelbohn/spin>). Experiments 1 and 2 were designed to estimate  
361 children's developing sensitivity to each information source. The results of these  
362 experiments determine the parameter values in the model (see Fig. 1 c-f). Experiment 3  
363 was designed to test how children integrate different information sources.

## 364 **Participants**

365 Sample sizes for each experiment were chosen to have at least 30 data points per cell  
366 (i.e. unique combination of condition, item and age-group). Across the three experiments, a  
367 total of 368 children participated. Experiment 1 involved 90 children, including 30  
368 2-year-olds (range = 2.03 - 3.00, 15 girls), 30 3-year-olds (range = 3.03 - 3.97, 22 girls) and  
369 30 4-year-olds (range = 4.03 - 4.90, 16 girls). Data from 10 additional children were not  
370 included because they were either exposed to less than 75% of English at home (5), did not  
371 finish at least half of the test trials (2), the technical equipment failed (2) or their parents  
372 reported an autism spectrum disorder (1).

373 In Experiment 2, we tested 58 children from the same general population as in  
374 Experiment 1, including 18 2-year-olds (range = 2.02 - 2.93, 7 girls), 19 3-year-olds (range  
375 = 3.01 - 3.90, 14 girls) and 21 4-year-olds (range = 4.07 - 4.93, 14 girls). Data from 5  
376 additional children were not included because they were either exposed to less than 75% of  
377 English at home (3) or the technical equipment failed (2).

378 Finally, Experiment 3 involved 220 children, including 76 2-year-olds (range = 2.04 -  
379 2.99, 7 girls), 72 3-year-olds (range = 3.00 - 3.98, 14 girls) and 72 4-year-olds (range = 4.00  
380 - 4.94, 14 girls). Data from 20 additional children were not included because they were  
381 either exposed to less than 75% of English at home (15), did not finish at least half of the  
382 test trials (3) or the technical equipment failed (2).

383 All participants were recruited in a children's museum in San José, California, USA.  
384 This population is characterized by a diverse ethnic background (predominantly White,  
385 Asian, or mixed-ethnicity) and high levels of parental education and socioeconomic status.  
386 Parents consented to their children's participation and provided demographic information.  
387 All experiments were approved by the Stanford Institutional Review Board (protocol no.  
388 19960).

## 389 **Materials**

390 All experiments were presented as an interactive picture book on a tablet computer.  
391 Tablet-based storybooks are commonly used to simulate social interactions in  
392 developmental research and interventions.<sup>82</sup> A recent, direct comparison found similar  
393 performance with tablet-based and printed storybooks in a word learning paradigm.<sup>52</sup>  
394 Furthermore, our results in Experiment 1 and 2 replicate earlier studies on mutual  
395 exclusivity and discourse novelty that used live interactions instead of storybooks.<sup>18,19</sup>

396 Fig. 1a and b show screenshots from the actual experiments. The general setup  
397 involved an animal standing on a little hill between two tables. For each animal character,  
398 we recorded a set of utterances (one native English speaker per animal) that were used to  
399 talk to the child and make requests. Each experiment started with two training trials in  
400 which the speaker requested known objects (car and ball).

## 401 **Procedure**

402 Experiment 1 tested the mutual exclusivity inference.<sup>13,53</sup> On one table, there was a  
403 familiar object, on the other table, there was an unfamiliar object (a novel design drawn for  
404 the purpose of the study) (Fig. 1a/b iv and Fig. S1a). The speaker requested an object by  
405 saying “Oh cool, there is a [non-word] on the table, how neat, can you give me the  
406 [non-word]?”. Children responded by touching one of the objects. The location of the  
407 unfamiliar object (left or right table) and the animal character were counterbalanced. We  
408 coded a response as a correct choice if children chose the unfamiliar object as the referent  
409 of the novel word. Each child completed 12 trials, each with a different familiar and a  
410 different unfamiliar object. We used familiar objects that we expected to vary along the  
411 dimension of how likely children were to know the word for it. This set included objects  
412 that most 2-year-olds can name (e.g. a duck) as well as objects that only very few  
413 5-year-olds can name (e.g. a pawn [chess piece]). The selection was based on the age of

414 acquisition ratings from Kuperman and colleagues.<sup>83</sup> While these ratings do not capture  
415 the absolute age when children acquire these words, they capture the relative order in  
416 which words are learned. Fig. S2A in the supplementary material shows the words and  
417 objects used in the experiment.

418 Experiment 2 tested children’s sensitivity to common ground that is built up over the  
419 course of a conversation. In particular, we tested whether children keep track of which  
420 object is new to a speaker and which they have encountered previously.<sup>18,19</sup> The general  
421 setup was the same as in Experiment 1 (Fig. S1b). The speaker was positioned between  
422 the tables. There was an unfamiliar object (drawn for the purpose of the study) on one of  
423 the tables while the other table was empty. Next, the speaker turned to one of the tables  
424 and either commented on the presence (“Aha, look at that.”) or the absence (“Hm, nothing  
425 there”) of an object. Then the speaker disappeared. While the speaker was away, a second  
426 unfamiliar object appeared on the previously empty table. Then the speaker returned and  
427 requested an object in the same way as in Experiment 1. The positioning of the unfamiliar  
428 object at the beginning of the experiment, the speaker as well as the location the speaker  
429 turned to first was counterbalanced. Children completed five trials, each with a different  
430 pair of unfamiliar objects. We coded a response as a correct choice if children chose as the  
431 referent of the novel word the object that was new to the speaker.

432 Experiment 3 combined the procedures from Experiments 1 and 2. It followed the  
433 same procedure as Experiment 2 but involved the same objects as Experiment 1 (Fig. 1  
434 i-iv and Fig. S1c). In the beginning, one table was empty while there was an object  
435 (unfamiliar or familiar) on the other one. After commenting on the presence or absence of  
436 an object on each table, the speaker disappeared and a second object appeared (familiar or  
437 unfamiliar). Next, the speaker re-appeared and made the usual request (“Oh cool, there is  
438 a [non-word] on the table, how neat, can you give me the [non-word]?”). In the congruent  
439 condition, the familiar object was present in the beginning and the unfamiliar object  
440 appeared while the speaker was away (Fig. 1a and Fig. S1c – left). In this case, both the

441 mutual exclusivity and the common ground inference pointed to the novel object as the  
442 referent (i.e., it was both novel to the speaker in the context and it was an object that does  
443 not have a label in the lexicon). In the incongruent condition, the unfamiliar object was  
444 present in the beginning and the familiar object appeared later. In this case, the two  
445 inferences pointed to different objects (Fig. 1b and Fig. S1c – right). This resulted in a  
446 total of 2 alignments (congruent vs incongruent) x 12 familiar objects = 24 different  
447 conditions. Participants received up to 12 test trials, six in each alignment condition, each  
448 with a different familiar and unfamiliar object. Familiar objects were the same as in  
449 Experiment 1. The positioning of the objects on the tables, the speaker, and the location  
450 the speaker first turned to were counterbalanced. Participants could stop the experiment  
451 after six trials (three per alignment condition). If a participant stopped after half of the  
452 trials, we tested an additional participant to reach the pre-registered number of data points  
453 per age group (2-, 3- and 4-year-olds).

#### 454 **Data analysis**

455 To analyze how the manipulations in each experiment affected children’s behavior, we  
456 used generalized linear mixed models. Since the focus of the paper is on how information  
457 sources were integrated, we discuss these models in the supplementary material and focus  
458 here on the cognitive models instead. A detailed, mathematical description of the different  
459 cognitive models along with details about estimation procedures and priors can be found in  
460 the supplementary material. All cognitive models and Bayesian data analytic models were  
461 implemented in the probabilistic programming language `WebPPL`.<sup>84</sup> The corresponding  
462 model code can be found in the associated online repository. Information about priors for  
463 parameter estimation and Markov chain Monte Carlo settings can also be found in the  
464 supplementary information and the online repository.

465 As a first step, we used the data from Experiments 1 and 2 to estimate children’s  
466 developing sensitivity to each information source. To estimate the parameters for semantic

467 knowledge ( $\theta$ ) and speaker informativeness ( $\alpha$ ), we adapted the rational integration model  
 468 to model a situation in which both objects (novel and familiar) have equal prior probability  
 469 (i.e., no common ground information). We used the data from Experiment 1 to then infer  
 470 the semantic knowledge and speaker informativeness parameters in an age-sensitive  
 471 manner. Specifically, we inferred the intercepts and slopes for speaker informativeness via a  
 472 linear regression submodel and semantic knowledge via a logistic regression submodel, the  
 473 values of which were then combined in the cognitive model to generate model predictions  
 474 to predict the responses generated in Experiment 1. To estimate the parameters  
 475 representing sensitivity to common ground ( $\rho$ ), we used a simple logistic regression to infer  
 476 which combination of intercept and slope would generate predictions that corresponded to  
 477 the average proportion of correct responses measured in Experiment 2. For the  
 478 “prediction” models, the parameters whose values were inferred by the data from  
 479 Experiments 1 & 2 were then used to make out-of-sample predictions for Experiment 3.  
 480 For the “explanation” models, these parameters were additionally constrained by the data  
 481 from Experiment 3. A more detailed description of how these parameters were estimated  
 482 (including a graphical model) can be found in the supplementary material.

483 To generate model predictions, we combined the parameters according to the  
 484 respective model formula. As mentioned above, common ground information could either  
 485 be aligned or in conflict with the other information sources. In the congruent condition,  
 486 the unfamiliar object was also new in context and thus had the prior probability  $\rho$ . In the  
 487 incongruent condition, the novel object was the “old” object and thus had the prior  
 488 probability of  $1 - \rho$ .

489 The rational integration model is a mapping from an utterance  $u$  to a referent  $r$ ,  
 490 defined as  $P_{L_1}^{int}(r | u; \{\rho_i, \alpha_i, \theta_{ij}\}) \propto P_{S_1}(u | r; \{\alpha_i, \theta_{ij}\}) \cdot P(r | \rho_i)$  where  $i$  represents the age  
 491 of the participant and the  $j$  the familiar object. The three lesioned models that were used  
 492 to compare how well the model predicts new data are reduced versions of this model. The  
 493 no word knowledge model uses the same model architecture:

494  $P_{L_1}^{no-wk}(r | u; \{\rho_i, \alpha_i, \theta_i\}) \propto P_{S_1}(u | r; \{\alpha_i, \theta_i\}) \cdot P(r | \rho_i)$  and the only difference lies in the  
 495 parameter  $\theta$ , which does not vary as a function of  $j$ , the object (i.e.,  $\theta$  in this model is  
 496 analogous to a measure of gross vocabulary development). The object-specific parameters  
 497 for semantic knowledge are fitted via a hierarchical regression (mixed effects) model. That  
 498 is, there is an overall developmental trajectory for semantic knowledge (main effect –  $\theta_i$ )  
 499 and then there is object-specific variation around this trajectory (random effects –  $\theta_{ij}$ ).  
 500 Thus, the no word knowledge model takes in the overall trajectory for semantic knowledge  
 501 ( $\theta_i$ ) but ignores object-specific variation. The no common ground model ignores common  
 502 ground information (represented by  $\rho$ ) and is thus defined as  
 503  $P_{L_1}^{no-cg}(r | u; \{\alpha_i, \theta_{ij}\}) \propto P_{S_1}(u | r; \{\alpha_i, \theta_{ij}\})$ . For the no speaker informativeness model, the  
 504 parameter  $\alpha = 0$ . As a consequence, the likelihood term in the model is 1 and the model  
 505 therefore reduces to  $P_{L_1}^{no-si}(r | u; \{\rho_i\}) \propto P(r | \rho_i)$ .

506 As noted above, the explanation models used parameters that were additionally  
 507 constrained by the data from Experiment 3, but the way these parameters were combined  
 508 in the rational integration model was the same as above. The biased integration model is  
 509 defined as  $P_{L_1}^{biased}(r | u; \{\phi, \rho_i, \alpha_i, \theta_{ij}\}) = \phi \cdot P_{ME}(r | u; \{\alpha_i, \theta_{ij}\}) + (1 - \phi) \cdot P(r | \rho_i)$  with  
 510  $P_{ME}$  representing a mutual exclusivity inference which takes in speaker informativeness  
 511 and object specific semantic knowledge. This inference is then weighted by the parameter  $\phi$   
 512 and added to the respective prior probability, which is weighted by  $1 - \phi_i$ . Thus,  $\phi$   
 513 represents the bias in favor of the mutual exclusivity inference. In the developmental bias  
 514 model the parameter  $\phi$  is made to change with age ( $\phi_i$ ) and the model is thus defined as  
 515  $P_{L_1}^{dev-bias}(r | u; \{\phi_i, \rho_i, \alpha_i, \theta_{ij}\}) = \phi_i \cdot P_{ME}(r | u; \{\alpha_i, \theta_{ij}\}) + (1 - \phi_i)$ .

516 We compared models in two ways. First, we used Pearson correlations between model  
 517 predictions and the data. For this analysis, we binned the model predictions and the data  
 518 by age in years and by the type of familiar object (see Fig. 2 and 3 as well as S7 and S10).  
 519 Second, we compared models based on the marginal likelihood of the data under each  
 520 model – the likelihood of the data averaging over (“marginalizing over”) the prior



521 distribution on parameters; the pairwise ratio of marginal likelihoods for two models is  
522 known as the Bayes Factor. It is interpreted as how many times more likely the data is  
523 under one model compared to the other. Bayes Factors quantify the quality of predictions  
524 of a model, averaging over the possible values of the parameters of the models (weighted by  
525 the prior probabilities of those parameter values); by averaging over the prior distribution  
526 on parameters, Bayes Factors implicitly take into account model complexity because  
527 models with more parameters will tend to have a broader prior distribution over  
528 parameters, which in effect, can water down the potential gains in predictive accuracy that  
529 a model with more parameters can achieve.<sup>57</sup> For this analysis, we treated age continuously.

## References

530  
531 1.

532 Taylor, C. *The language animal*. (Harvard University Press, 2016).  
533

534 2.

535 Tomasello, M. *Origins of human communication*. (Cambridge, MA: MIT press, 2008).  
536

537 3.

538 Fitch, W. T. *The evolution of language*. (Cambridge University Press, 2010).  
539

540 4.

541 Smith, J. M. & Szathmary, E. *The major transitions in evolution*. (Oxford University  
542 Press, 1997).

543 5.

544 Tomasello, M. *A natural history of human thinking*. (Harvard University Press, 2018).  
545

546 6.

547 Frank, M. C., Tenenbaum, J. B. & Fernald, A. Social and discourse contributions to  
the determination of reference in cross-situational word learning. *Language Learning  
and Development* **9**, 1–24 (2013).  
548

549 7.

550 Bohn, M. & Frank, M. C. The pervasive role of pragmatics in early language. *Annual  
551 Review of Developmental Psychology* **1**, 223–249 (2019).

552 8.

553 Bruner, J. *Child's talk: Learning to use language*. (New York: Norton, 1983).

554

9.

555

556 Clark, E. V. *First language acquisition*. (Cambridge: Cambridge University Press,  
557 2009).

558

10.

559

560 Tomasello, M. *Constructing a language*. (Cambridge, MA: Harvard University Press,  
2009).

561

11.

562

563 Bloom, P. *How children learn the meanings of words*. (MIT Press, 2002).

563

12.

564

565 Clark, E. V. The principle of contrast: A constraint on language acquisition. *Mecha-*  
566 *nisms of language acquisition* (1987).

567

13.

568

569 Markman, E. M. & Wachtel, G. F. Children's use of mutual exclusivity to constrain  
the meanings of words. *Cognitive Psychology* **20**, 121–157 (1988).

570

14.

571

572 Carey, S. & Bartlett, E. Acquiring a single new word. *Proceedings of the Stanford*  
*Child Language Conference* **15**, 17–29 (1978).

573

15.

574

575 Halberda, J. The development of a word-learning strategy. *Cognition* **87**, B23–B34  
(2003).

576

16.

577

Frank, M. C. & Goodman, N. D. Inferring word meanings by assuming that speakers  
are informative. *Cognitive Psychology* **75**, 80–96 (2014).

578

17.

579

Schulze, C., Grassmann, S. & Tomasello, M. 3-year-old children make relevance inferences in indirect verbal communication. *Child Development* **84**, 2079–2093 (2013).

581

18.

582

Akhtar, N., Carpenter, M. & Tomasello, M. The role of discourse novelty in early word learning. *Child Development* **67**, 635–645 (1996).

584

19.

585

Diesendruck, G., Markson, L., Akhtar, N. & Reudor, A. Two-year-olds' sensitivity to speakers' intent: An alternative account of samuelson and smith. *Developmental Science* **7**, 33–41 (2004).

587

20.

588

Bohn, M., Le, K., Peloquin, B., Koymen, B. & Frank, M. C. Children's interpretation of ambiguous pronouns based on prior discourse. *Developmental Science* **e13049**, (2020).

590

21.

591

Sullivan, J. & Barner, D. Discourse bootstrapping: Preschoolers use linguistic discourse to learn new words. *Developmental Science* **19**, 63–75 (2016).

593

22.

594

Horowitz, A. C. & Frank, M. C. Young children's developing sensitivity to discourse continuity as a cue for inferring reference. *Journal of experimental child psychology* **129**, 84–97 (2015).

596

23.

597

Bergelson, E. & Aslin, R. N. Nature and origins of the lexicon in 6-mo-olds. *Proceedings of the National Academy of Sciences* **114**, 12916–12921 (2017).

598

599

600 24.

601

Hollich, G. J., Hirsh-Pasek, K. & Golinkoff, R. M. Breaking the language barrier: An emergentist coalition model for the origins of word learning. *Monographs of the Society for Research in Child Development* **65**, i–135 (2000).

602

603

25.

604

Ganea, P. A. & Saylor, M. M. Infants' use of shared linguistic information to clarify ambiguous requests. *Child Development* **78**, 493–502 (2007).

605

606

26.

607

Graham, S. A., San Juan, V. & Khu, M. Words are not enough: How preschoolers' integration of perspective and emotion informs their referential understanding. *Journal of Child Language* **44**, 500–526 (2017).

608

609

27.

610

Grosse, G., Moll, H. & Tomasello, M. 21-month-olds understand the cooperative logic of requests. *Journal of Pragmatics* **42**, 3377–3383 (2010).

611

612

28.

613

Jara-Ettinger, J., Floyd, S., Huey, H., Tenenbaum, J. B. & Schulz, L. E. Social pragmatics: Preschoolers rely on commonsense psychology to resolve referential underspecification. *Child Development* **91**, 1135–1149 (2020).

614

615

29.

616

Khu, M., Chambers, C. G. & Graham, S. A. Preschoolers flexibly shift between speakers' perspectives during real-time language comprehension. *Child Development* **91**, e619–e634 (2020).

617

618

30.

619 Matthews, D., Lieven, E., Theakston, A. & Tomasello, M. The effect of perceptual  
availability and prior discourse on young children's use of referring expressions. *Ap-*  
620 *plied Psycholinguistics* **27**, 403–422 (2006).

621 31.

622 Nilsen, E. S., Graham, S. A. & Pettigrew, T. Preschoolers' word mapping: The  
interplay between labelling context and specificity of speaker information. *Journal of*  
623 *Child Language* **36**, 673–684 (2009).

624 32.

625 Kachel, G., Hardecker, D. J. K. & Bohn, M. Young children's developing ability to  
integrate gestural and emotional cues. *Journal of Experimental Child Psychology* **201**,  
626 104984 (2021).

627 33.

628 Nadig, A. S. & Sedivy, J. C. Evidence of perspective-taking constraints in children's  
on-line reference resolution. *Psychological Science* **13**, 329–336 (2002).

630 34.

631 Grice, H. P. *Studies in the way of words*. (Cambridge, MA: Harvard University Press,  
632 1991).

633 35.

634 Sperber, D. & Wilson, D. *Relevance: Communication and cognition*. (Cambridge,  
635 MA: Blackwell Publishers, 2001).

636 36.

637 Clark, H. H. *Using language*. (Cambridge: Cambridge University Press, 1996).

638  
639 37.

640 Shafto, P., Goodman, N. D. & Frank, M. C. Learning from others: The consequences  
of psychological reasoning for human learning. *Perspectives on Psychological Science*  
641 **7**, 341–351 (2012).

642 38.

643 Frank, M. C. & Goodman, N. D. Predicting pragmatic reasoning in language games.  
644 *Science* **336**, 998–998 (2012).

645 39.

646 Goodman, N. D. & Frank, M. C. Pragmatic language interpretation as probabilistic  
647 inference. *Trends in Cognitive Sciences* **20**, 818–829 (2016).

648 40.

649 Oberauer, K. & Lewandowsky, S. Addressing the theory crisis in psychology. *Psycho-*  
650 *nomic Bulletin & Review* **26**, 1596–1618 (2019).

651 41.

652 Fazly, A., Alishahi, A. & Stevenson, S. A probabilistic computational model of cross-  
653 situational word learning. *Cognitive Science* **34**, 1017–1063 (2010).

654 42.

655 Frank, M. C., Goodman, N. D. & Tenenbaum, J. B. Using speakers' referential in-  
tentions to model early cross-situational word learning. *Psychological Science* **20**,  
656 578–585 (2009).

657 43.

658 Xu, F. & Tenenbaum, J. B. Word learning as bayesian inference. *Psychological Review*  
659 **114**, 245 (2007).

660 44.

661 Shmueli, G. To explain or to predict? *Statistical Science* **25**, 289–310 (2010).

662

663 45.

664

Yarkoni, T. & Westfall, J. Choosing prediction over explanation in psychology: Lessons from machine learning. *Perspectives on Psychological Science* **12**, 1100–1122 (2017).

665

666

46.

667

Lake, B. M., Salakhutdinov, R. & Tenenbaum, J. B. Human-level concept learning through probabilistic program induction. *Science* **350**, 1332–1338 (2015).

668

669

47.

670

Bohn, M. & Koymen, B. Common ground and development. *Child Development Perspectives* **12**, 104–108 (2018).

671

672

48.

673

Clark, E. V. Common ground. in *The handbook of language emergence* (eds. MacWhinney, B. & O'Grady, W.) **87**, 328–353 (John Wiley & Sons, 2015).

674

675

49.

676

Fenson, L. *et al.* Variability in early communicative development. *Monographs of the Society for Research in Child Development* i–185 (1994).

677

678

50.

679

McMurray, B., Horst, J. S. & Samuelson, L. K. Word learning emerges from the interaction of online referent selection and slow associative learning. *Psychological Review* **119**, 831 (2012).

680

681

51.

682

Bohn, M., Tessler, M. H., Merrick, M. & Frank, M. C. Predicting pragmatic cue integration in adults' and children's inferences about novel word meanings. (2019). doi:10.31234/osf.io/xma4f



683

684 52.

685 Frank, M. C., Sugarman, E., Horowitz, A. C., Lewis, M. L. & Yurovsky, D. Using  
tablets to collect data from young children. *Journal of Cognition and Development*  
686 **17**, 1–17 (2016).

687

53.

688 Lewis, M. L., Cristiano, V., Lake, B. M., Kwan, T. & Frank, M. C. The role of devel-  
opmental change and linguistic experience in the mutual exclusivity effect. *Cognition*  
689 **198**, 104191 (2020).

690

54.

691 Grassmann, S., Schulze, C. & Tomasello, M. Children’s level of word knowledge pre-  
dicts their exclusion of familiar objects as referents of novel words. *Frontiers in*  
692 *Psychology* **6**, 1200 (2015).

693

55.

694 Ohmer, X., König, P. & Franke, M. Reinforcement of semantic representations in  
pragmatic agents leads to the emergence of a mutual exclusivity bias. *Proceedings of*  
695 *the 42nd Annual Meeting of the Cognitive Science Society*

696

56.

697 Gagliardi, A., Feldman, N. H. & Lidz, J. Modeling statistical insensitivity: Sources  
of suboptimal behavior. *Cognitive Science* **41**, 188–217 (2017).

698

699

57.

700 Lee, M. D. & Wagenmakers, E.-J. *Bayesian cognitive modeling: A practical course*.  
701 (Cambridge University Press, 2014).

702

58.

703 Tanenhaus, M. K., Spivey-Knowlton, M. J., Eberhard, K. M. & Sedivy, J. C. Integra-  
704 tion of visual and linguistic information in spoken language comprehension. *Science*  
705 **268**, 1632–1634 (1995).

706 59.

707 Kamide, Y., Scheepers, C. & Altmann, G. T. Integration of syntactic and semantic  
708 information in predictive processing: Cross-linguistic evidence from german and en-  
709 glish. *Journal of Psycholinguistic Research* **32**, 37–55 (2003).

710 60.

711 Hagoort, P., Hald, L., Bastiaansen, M. & Petersson, K. M. Integration of word mean-  
712 ing and world knowledge in language comprehension. *Science* **304**, 438–441 (2004).

713 61.

714 Özyürek, A., Willems, R. M., Kita, S. & Hagoort, P. On-line integration of semantic  
715 information from speech and gesture: Insights from event-related brain potentials.  
716 *Journal of Cognitive Neuroscience* **19**, 605–616 (2007).

717 62.

718 Heller, D., Parisien, C. & Stevenson, S. Perspective-taking behavior as the probabilis-  
719 tic weighing of multiple domains. *Cognition* **149**, 104–120 (2016).

720 63.

721 Monroe, W., Hawkins, R. X., Goodman, N. D. & Potts, C. Colors in context: A  
722 pragmatic neural model for grounded language understanding. *Transactions of the*  
*Association for Computational Linguistics* **5**, 325–338 (2017).

64.

Wang, S., Liang, P. & Manning, C. D. Learning language games through interaction.  
*Proceedings of the 54th Annual Meeting of the Association for Computational Lin-*  
*guistics* 2368–2378 (2016).

723 65.

724 Tessler, M. H. & Goodman, N. D. The language of generalization. *Psychological*  
725 *Review* **126**, 395–436 (2019).

726 66.

727 Yoon, E. J., Tessler, M. H., Goodman, N. D. & Frank, M. C. Polite speech emerges  
728 from competing social goals. *Open Mind* **4**, 71–87 (2020).

729 67.

730 Savinelli, K., Scontras, G. & Pearl, L. Modeling scope ambiguity resolution as prag-  
matic inference: Formalizing differences in child and adult behavior. *Proceedings of*  
731 *the 39th Annual Meeting of the Cognitive Science Society* (2017).

732 68.

733 Paulus, M. & Fikkert, P. Conflicting social cues: Fourteen- and 24-month-old infants'  
reliance on gaze and pointing cues in word learning. *Journal of Cognition and Devel-*  
734 *opment* **15**, 43–59 (2014).

735 69.

736 Graham, S. A., Nilsen, E. S., Collins, S. & Olineck, K. The role of gaze direction  
and mutual exclusivity in guiding 24-month-olds' word mappings. *British Journal of*  
737 *Developmental Psychology* **28**, 449–465 (2010).

738 70.

739 Gangopadhyay, I. & Kaushanskaya, M. The role of speaker eye gaze and mutual  
exclusivity in novel word learning by monolingual and bilingual children. *Journal of*  
740 *Experimental Child Psychology* **197**, 104878 (2020).

741 71.

742 Jaswal, V. K. & Hansen, M. B. Learning words: Children disregard some pragmatic  
information that conflicts with mutual exclusivity. *Developmental Science* **9**, 158–165  
743 (2006).

744 72.

745 Grassmann, S. & Tomasello, M. Young children follow pointing over words in inter-  
746 preting acts of reference. *Developmental Science* **13**, 252–263 (2010).

747 73.

748 Bridgers, S., Jara-Ettinger, J. & Gweon, H. Young children consider the expected  
utility of others' learning to decide what to teach. *Nature Human Behaviour* **4**, 144–  
749 152 (2020).

750 74.

751 Jara-Ettinger, J., Gweon, H., Schulz, L. E. & Tenenbaum, J. B. The naive utility  
calculus: Computational principles underlying commonsense psychology. *Trends in*  
752 *Cognitive Sciences* **20**, 589–604 (2016).

753 75.

754 Nielsen, M., Haun, D., Kärtner, J. & Legare, C. H. The persistent sampling bias in  
developmental psychology: A call to action. *Journal of Experimental Child Psychology*  
755 **162**, 31–38 (2017).

756 76.

757 Su, Y. E. & Su, L.-Y. Interpretation of logical words in mandarin-speaking children  
with autism spectrum disorders: Uncovering knowledge of semantics and pragmatics.  
758 *Journal of Autism and Developmental Disorders* **45**, 1938–1950 (2015).

759 77.

760 Zhao, S., Ren, J., Frank, M. C. & Zhou, P. The development of quantity implicatures  
761 in mandarin-speaking children. (2019).

762 78.

763 Fortier, M., Kellier, D., Flecha, M. F. & Frank, M. C. Ad-hoc pragmatic implicatures  
among shipibo-konibo children in the peruvian amazon. *psyarxiv.com/x7ad9* (2018).  
764 doi:10.31234/osf.io/x7ad9

765 79.

766 Hanna, J. E., Tanenhaus, M. K. & Trueswell, J. C. The effects of common ground  
and perspective on domains of referential interpretation. *Journal of Memory and*  
767 *Language* **49**, 43–61 (2003).

768 80.

769 Anderson, C. J. Tell me everything you know: A conversation update system for  
the rational speech acts framework. *Proceedings of the Society for Computation in*  
770 *Linguistics* **4**, 244–253 (2021).

771 81.

772 Yurovsky, D. & Frank, M. C. An integrative account of constraints on cross-situational  
773 learning. *Cognition* **145**, 53–62 (2015).

774 82.

775 Richter, A. & Courage, M. L. Comparing electronic and paper storybooks for  
preschoolers: Attention, engagement, and recall. *Journal of Applied Developmen-*  
776 *tal Psychology* **48**, 92–102 (2017).

777 83.

778 Kuperman, V., Stadthagen-Gonzalez, H. & Brysbaert, M. Age-of-acquisition ratings  
779 for 30,000 english words. *Behavior Research Methods* **44**, 978–990 (2012).

780 84.

781 Goodman, N. D. & Stuhlmüller, A. The design and implementation of probabilistic  
782 programming languages. (2014).

### Acknowledgements

783

784 M. Bohn received funding from the European Union's Horizon 2020 research and  
785 innovation programme under the Marie Skłodowska-Curie grant agreement no. 749229. M.  
786 H. Tessler was funded by the National Science Foundation SBE Postdoctoral Research  
787 Fellowship Grant No. 1911790. M. C. Frank was supported by a Jacobs Foundation  
788 Advanced Research Fellowship and the Zhou Fund for Language and Cognition.

### Author Contributions

789

790 M. Bohn, M.H. Tessler and M.C. Frank conceptualized the study, M. Merrick  
791 collected the data, M. Bohn and M.H. Tessler analyzed the data, M. Bohn, M. H. Tessler  
792 and M.C. Frank wrote the manuscript, all authors approved the final version of the  
793 manuscript.