2020

Leading the Way: Investing in Management Development for SME Productivity and Growth: Appendices

Expert Group on Future Skills Needs

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October 2020

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> Appendices

National Skills Council

Expert Group on
Future Skills Needs

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> List of Abbreviations

CEDEFOP	European Centre for the Development of Vocational Training
CIPD	The Chartered Institute of Personnel and Development
CIS	Community Innovation Survey
CPD	Continuing Professional Development
CRO	Companies Registration Office
DETE	Department of Enterprise, Trade and Employment
DDD	data driven decision making
DFHERIS	Department of Further and Higher Education, Research, Innovation and Science
DG REFORM	Directorate-General for Structural Reform Support
EGFSN	Expert Group on Future Skills Needs
EI	Enterprise Ireland
ETB	Education and Training Boards
EU	European Union
FET	Further Education and Training
HECA	The Higher Education Colleges Association
HEI	Higher Education Institutes
HRM	Human resource management
IBEC	Irish Business and Employers Confederation
IDA	IDA Ireland
ISME	The Irish SME Association
IT	Information technology
KPI	Key Performance Indicators
MDC	Management Development Council
MOPS	Management and Organisational Practices Survey
MPS	Management Practices Survey
NTF	National Training Fund
OECD	Organisation for Economic Co-operation and Development
R&D	research and development
RSF	Regional Skills Fora
SBA	Small Business Act for Europe
SFA	Small Firms Association
Skillnet	Skillnet Ireland
SME	Small and medium sized enterprises
SOLAS	An tSeirbhís Oideachais Leanúnaigh agus Scileanna (Further Education & Training Authority)

Appendix 1

> Overview of national and international surveys

Table 12: Overview of national and international surveys

Survey / Diagnostic	Country	Measuring	Data source	Method
BIG (Business Improvement and Growth) - Promoting Sustainable Performance™ (PSP) programme of research.	International	Sustainable economic growth of SMEs based on 6 high performance work systems	PSP is holistic research model but originally started with survey of 360 owner managers in UK and France along 6 key HRM areas (work organisation, communication arrangements, training and skills development, employment practices, and pay and reward practices).	Survey of 360 owner managers
Deloitte – Human Capital and Global Trends Survey 2019	Global, including Irish analysis	top trends shaping the agenda for HR leaders and business leaders globally	Completed by nearly 10,000 respondents in 119 countries (90 respondents in Ireland)	Longitudinal annual survey
ETBI / SLMRU	Ireland	National Skills Bulletin 2018	CSO / CSO Labour Force Survey 2017	Report
EuroSTART	European	Entrepreneurship competency framework	Startups	n/a

Survey / Diagnostic	Country	Measuring	Data source	Method
EuroSTAT / Innovation in Irish Enterprises (formerly known as Community Innovation Survey (CIS))	Europe	enterprise's innovations and innovation activities	14 questions on various aspects of innovation	<20 minute survey
Explore Programme technology questionnaire (DFHERIS)	Ireland	Technology Usage	All firms	<5 mins survey
Financial literacy amongst Irish micro, small and medium-sized businesses (SFE / TU Dublin)	Ireland	Financial Literacy Skills	SMEs	<15 mins survey
Global Entrepreneurship Index	Global	Measures both the quality of entrepreneurship and the extent and depth of the supporting entrepreneurial ecosystem.	Adult population survey (2000 in Ireland) plus expert / entrepreneur survey.	Survey

Survey / Diagnostic	Country	Measuring	Data source	Method
DETE ABSEI (Annual Business Survey Economic Impact)	Ireland	Collected each year from 2000 to 2018. Provides aggregated estimates for all Irish-owned and foreign-owned client firms of the enterprise agencies across a range of variables e.g. sales, exports, purchases of material and services, payroll, direct Irish economy expenditure, value added, etc. ABSEI representative of large exporting companies.	Populationcomprises approximately 4,300 enterprise agency client firms, in the manufacturing and internationally traded services sectors, employing ten or more employees in Ireland. A few high potential start ups included.	Aggregated data from agencies used plus EI and IDA questionnaire contained within ABSEI report
IMD World Competitiveness Ranking	Ireland	Relative competitiveness survey and framework	Economic macro data and executive opinion survey on perceptions of management practices, labour relations,corruption, environmental concerns or qualityof life	Survey
Longitudinal Small Business Survey (UK) – Dept business energy and industrial strategy	UK	report provides details of business performance and the factors that affect this performance. It includes data on: performance in terms of employment and turnover ambition and expectations of future performance access to finance use of business support capabilities obstacles to business success	Small business annual survey	Survey >5000 small firms

Survey / Diagnostic	Country	Measuring	Data source	Method
Management and Expectations Survey (ONS - 2017)	UK	Management practices and future expectations	Most senior person responsible for day to day operations in business – all firms	<45 min Survey
Management and Organisational Practices Survey (US Dept Commerce – 2015)	US	Management practices and future expectations	Most senior person responsible for day to day operations in business – all firms	<45 min Survey
MDC Report / McKenzie (2010)	Ireland	1) Extent of participation in management development 2) McKinsey Mgmt. Practices	1) Red C Survey of 500SMEs 2) Manufacturing and Internationally Traded Services	<15 mins Likely <1 hour
NCPP Report from 2009	Ireland	two large scale surveys (in 2003 and 2009) exploring employees' attitudes and experiences of the changing workplace,	5000 employees in private and public sector	<30 min survey
OECD - SME and Entrepreneurship Policy in Ireland	Ireland	Irish SME study	Econometric and statistical analysis and secondary data	Report
PWC – CEO and Talent Trends	Global, including Irish analysis	issues which aretop of mind for business leaders	1,293 interviews with CEOs in 85 countries (235 Irish CEOs). Sample is weighted by national GDP vs size of firm (mostly larger firms)	11% interviews conducted by telephone, 77% online, and 12% by post or face-to-face. Longitudinal annual survey

Survey / Diagnostic	Country	Measuring	Data source	Method
Spotlight on Skills Programme (EI)	Ireland	Part of the Skills for Growth initiative. Companies develop a company skills plan on the programme..	The programme is aimed at EI client companies, LEO companies and Údarás companies	The programme involves a pre-workshop strategic clarification session, one day workshop, a follow on one to one session with a skills consultant. The companies are then engaged with the Regional Skills Managers to address the skills needs identified in the company skills plans.
Women on Home Duties (SOLAS)	Ireland	Female economic activity	2016 CSO data on females	Report
Workplace Employee relations survey (WERS) - 2011	UK	Maps employment relations	From employers, employee representatives and employees	<30 min survey
World Bank Business Practices in Small Firms in Developing Countries 2008-2014	Global	survey instrument with 26 questions that measured business practices in marketing, stock-keeping, record-keeping, and financial planning. The goal of the research was to examine the relationship between management practices and firm outcomes.	more in developing markets	Survey

Survey / Diagnostic	Country	Measuring	Data source	Method
World Management Survey / McKenzie	Global	Measures management practices	This 18-question survey benchmarks firm against more than 10,000 senior managers – by country, industry, size. Different q's across manufacturing, healthcare, education and retail sectors	Bloom and Van Reenen's 2007, management paper – graded survey approach (likely <1 hour)
Adare HR Barometer National Survey	Ireland	HR Metrics (including Absence Management, Employee Turnover, HR to Staff Ratio and Learning & Development) Conflict and Dispute ManagementHR Trends and PrioritiesRetirement and PensionsGender Pay Gap and Pay	covered, such as: Average absenteeism rates Levels of Employee turnover Average number of training days per Employee per year Ratios of HR staff to Employees The main causes of Employee disputes amongst Irish businesses Retirement and Pensions Gender Pay Gap Pay HR and Employment Law Trends – Challenges and Priorities for 2019	more than 250 Organisations across the country. Irish owned businesses and multi-national Organisations who have 50+ Employees
IDA Client Survey	Ireland	IDA Clients existing operations in Ireland. Measuring: global perceptions, transformation and competitiveness, operational factors, IDA role	IDA client companies – FDI	Interview survey method

> Typology of SMEs covered in the Study

The survey collected data that facilitated the categorisation of data along the following dimensions:

- Characteristics of respondents

- Location

- Size

- Manufacturing vs Services

- Industry sector

- Ownership characteristics

- Management structure

- Technological intensity

- Participation in formal training and funding supports from government agencies and industry bodies

- International activity

- Growth prospects

- Formal budget for management and leadership training and development

Figure 15: Owner manager respondent directly involved in day to day management in the firm — Not Applicable* 43%, No 3%, Yes 54%

*Not applicable implies that the respondents are senior managers in their organisation but not owners.

The survey interviewed SME Owner Managers and Senior Managers within small business in Ireland – ranging from 5 to 250 employees (Figure 15).

Figure 16: Gender of survey respondents

Gender of Respondents — Prefer not to say 6%, Other 2%, Female 37%, Male 55%
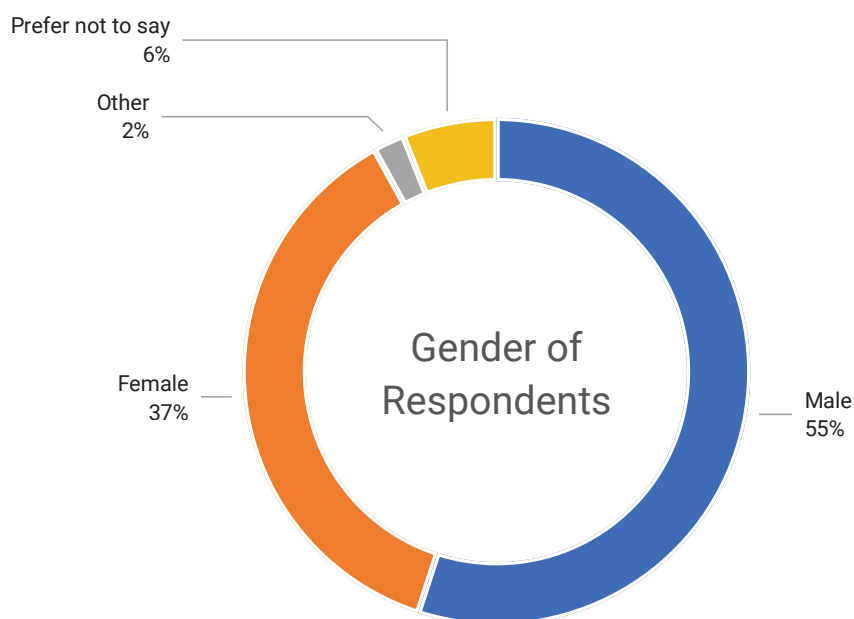
55% of the respondents were male compared to 37% female (Figure 16). 54% were owner managers involved in the day to day management in their firm, while 43% were senior managers but not owners. Targeting both owner managers and senior managers was agreed to ensure the firm level perspectives on firm practices.
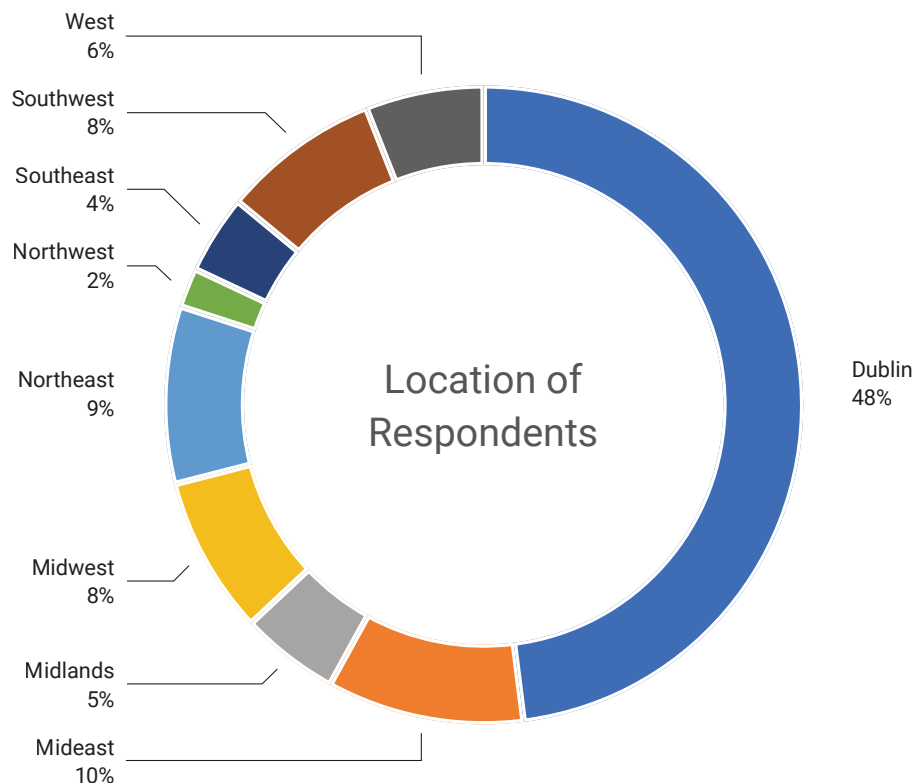
To reflect the SME sector in Ireland the target was the get a significant sized sample from Dublin and aim to collect respondents from all nine regions (Figure 17). 48% of respondents in total were from Dublin.

Figure 18: Organisation size of survey respondents

Micro (5-9 employees)
9%

Medium (50-250 employees)
36%

Organisation size of respondents

Small (10-49 employees)
55%
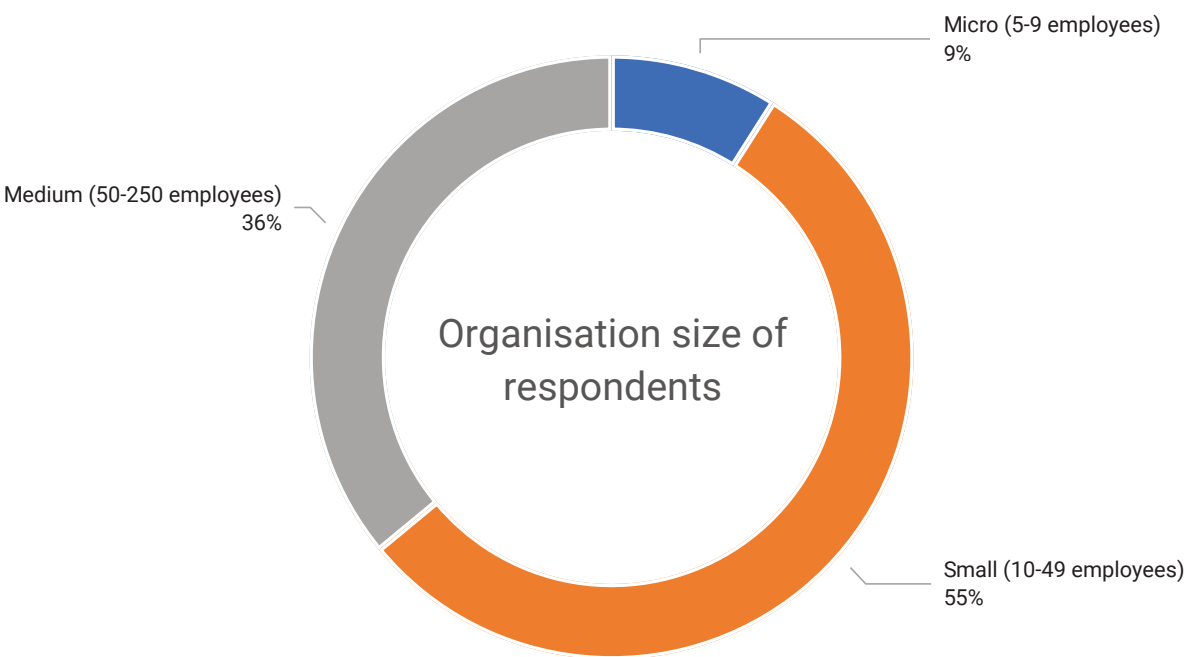
In terms of firm size, the telephone survey targeted only SMEs above 10 employees, but micro firms were included in the online phase. Overall medium firms made up 36% of total respondents while small firms comprised 55% (Figure 18). Micro firms were excluded below 5 employees and overall reflected 9% of respondents.

Figure 19: Manufacturing versus service firm respondents

Manufacturing firms
26%

Manufacturing vs
Services respondents

Service firms
74%
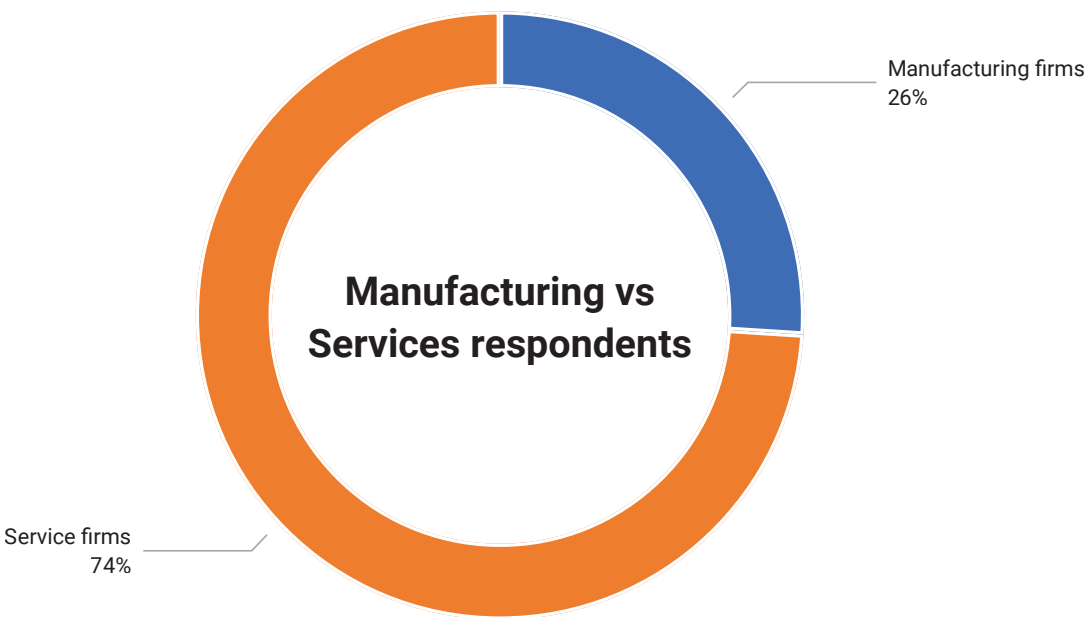
Again, reflective of the SME sector in Ireland 74% of respondents were from service companies and 26% from manufacturing (Figure 19).

Table 13 Mean score for technological intensity of respondent firm

Technological intensity	Mean	Sd
All SMEs	3.4	1.2
Manufacturing	3.6	1.2
Services	3.4	1.2

The technological intensity across these segments was similar (Table 13).

An 18 sector categorisation was used for the survey similar to the sector identifications used by the Local Enterprise Offices (Figure 20). Respondents came from a wide range of industries with only fisheries not included from the industry sector categories. Some industry representations are quite small such as real estate which only had three respondents. Respondents that selected Other as their industry sector came from a wide range of industries including advertising/media/publishing sectors (20); charities (6); and medical devices (13).

Figure 20: Survey respondents by sector

Respondents by sector

Agriculture/forestry 2%
Arts/crafts/design 2%
Construction 10%
Energy/environment 2%
Financial services/Insurance 4%
Food 6%
Health/beauty 10%
ICT/Software 9%
Hospitality/hotel/restaurant/food supply 4%
Professional services/business services/administrative services 20%
Real estate 1%
Retail 5%
Transport/storage 3%
Tourism 3%
Wholesale 3%
Education/training (cross sector) 5%
Other 13%

There was quite a wide range of ownership characteristics among firms from owner founder individuals (43%) and family companies (2nd generation) (19%) to international SME parents (5%) (Figure 21).

Figure 21: Largest shareholder in respondent organisation

Other
11%

International parent
5%

Joint venture
2%

Private equity
2%

Private investors
8%

Family (2nd generation)
19%

Largest shareholder in respondent organisation

Founder individual
43%

Entrepreneurial team
10%
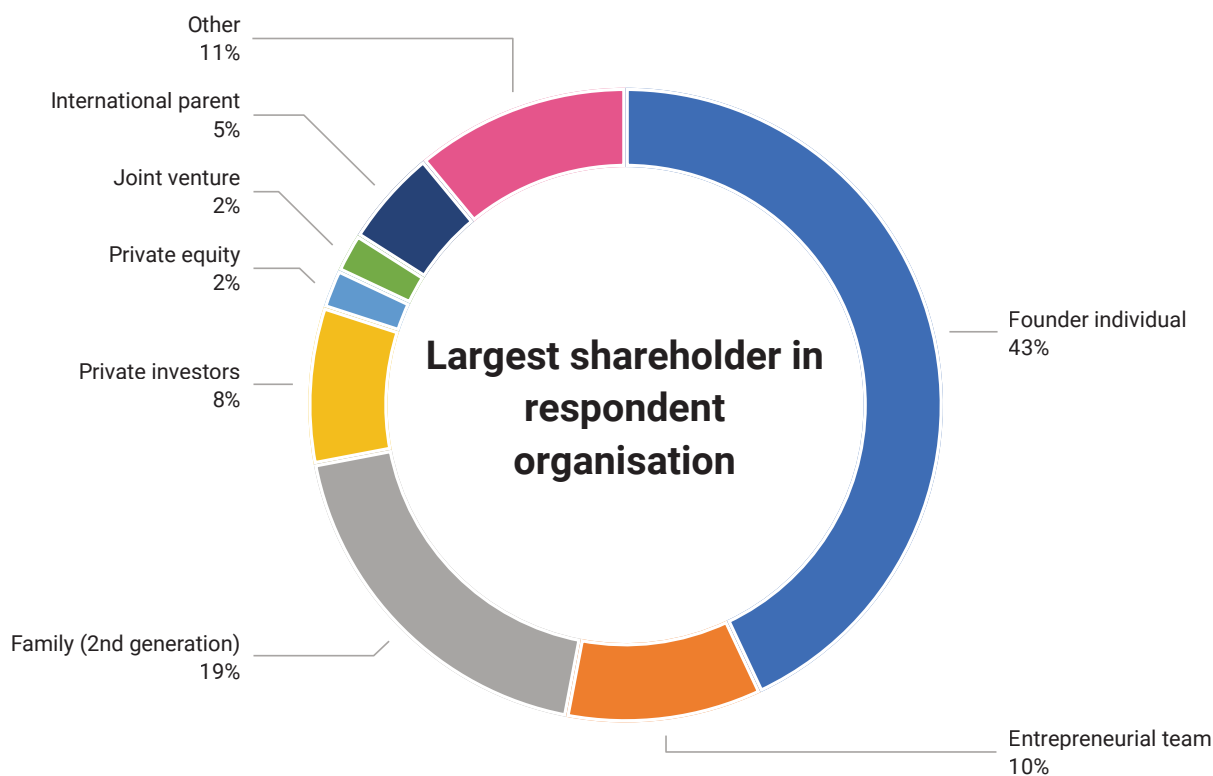
Generally, respondents were from quite well established firms of over 10 years old with little change of ownership during that time (Figures 22 and 23).

Figure 22: How long respondent organisation established in Ireland

How long has this organisation been established in Ireland

Less than 1 year
1%

2-3 years
6%

4-9 years
12%
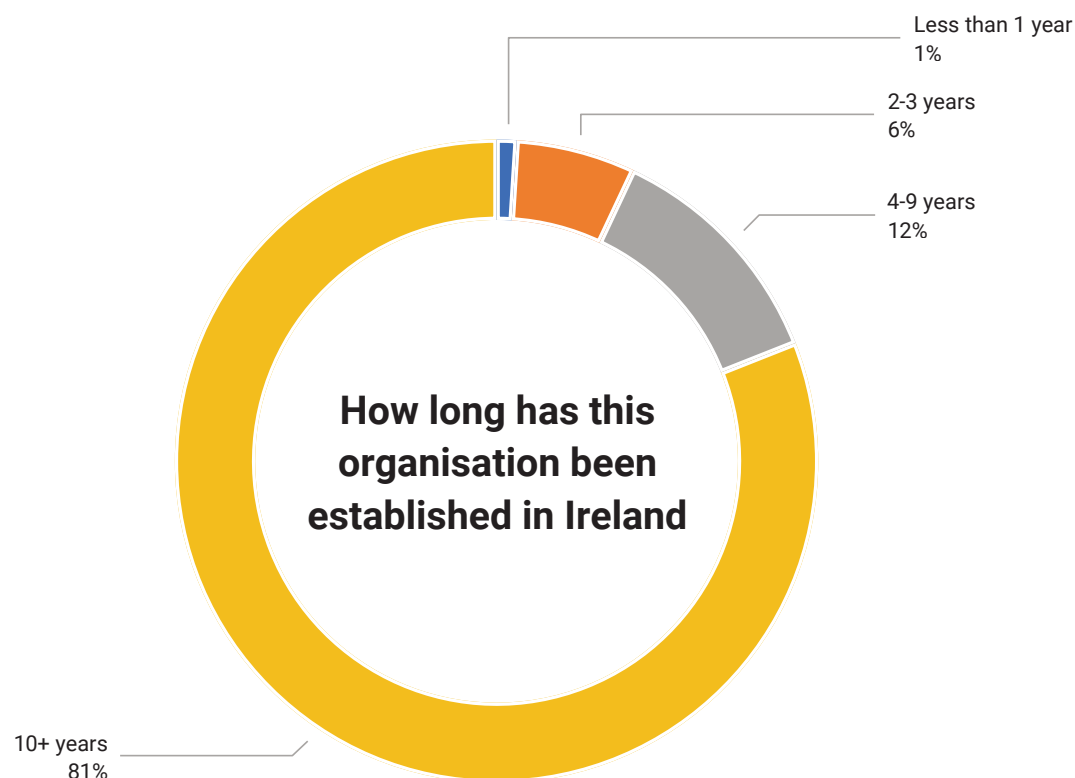
10+ years
81%

Figure 23: Change in ownership of respondent firm over last 10 years

Change of ownership over last 10 years

Yes
26%

No
74%
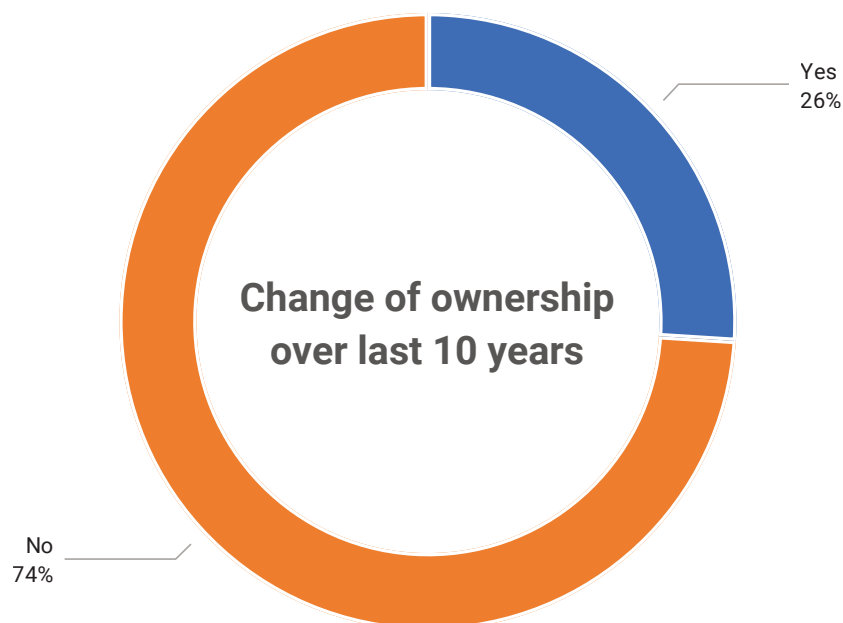
Figure 24: Number of managers in respondent organisation

- 10+ 14%1
- Only 1 12%
- 6-10 21%
- 2-5 53%

Number of managers in organisation
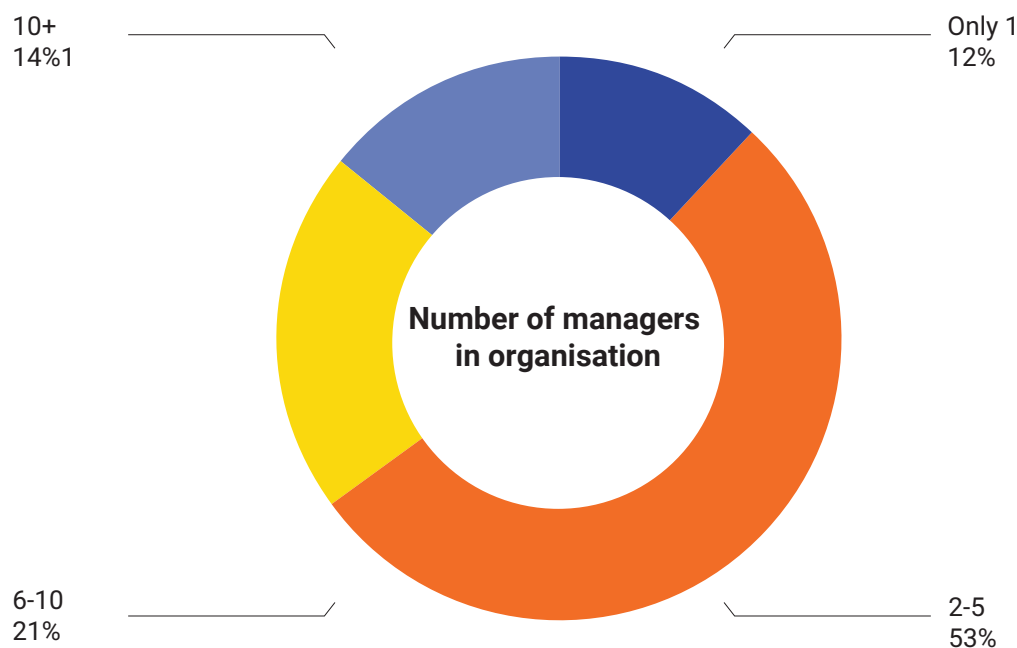
53% of respondents reported 2-5 managers in their firm while levels of management from the CEO / Owner down was most frequently three levels or above (Figures 24 and 25).

Figure 25: Levels of management from CEO/Owner down in respondent organisation

- >3 levels 28%
- 1 level 14%
- 3 levels 32%
- 2 levels 27%

Levels of management from CEO/Owner down (in Ireland)
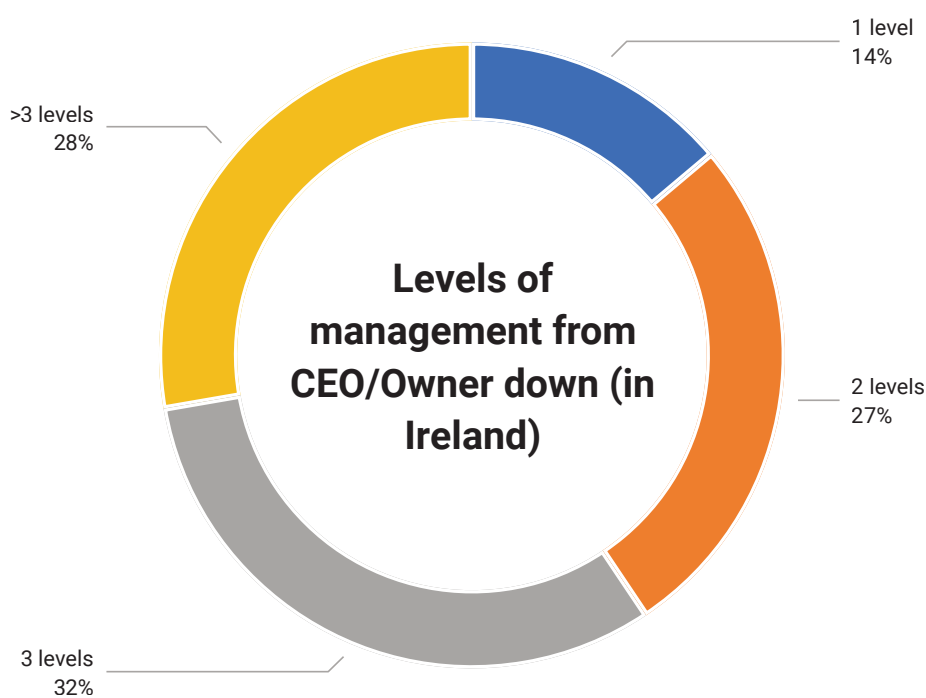
There was little variation in technological intensity reported across size of firm (Table 14). This was ranked on a 5 point Likert Scale with 1 (well below average) and 5 (well above average). Technological intensity is defined as the level of technology incorporated in the production of the organisation's products or services. This indicator is typically measured by dividing the average spending on research and development (R&D) by the firm's revenue.

Table 14: Mean score for technological intensity of respondent firm

	Mean	Sd
All SMEs	3.4	1.2
Micro	3.4	1.2
Small	3.4	1.2
Medium	3.5	1.2

On levels of engagement, the target was to ensure that a reasonable sample of firms surveyed were from organisations that were not currently engaging with key government or industry support bodies and agencies. 129 respondents reported that they got no training and 242 that they got no funding over the past three years from key government and industry support bodies and agencies (Figures 26 and 28). The agencies and bodies included were Enterprise Ireland, Local Enterprise Offices, IDA Ireland, Skillnet Ireland, Small Firms Association, The Irish SME Association, Education and Training Bords relating to management and leadership skills development and training (Figure 27); and Enterprise Ireland, Local Enterprise Office, IDA Ireland and InterTrade Ireland relating to funding support (Figure 28).

Figure 26: Formal training or skills development from government and industry support agencies and bodies

No
129

Formal training or skills development government and industry support agencies and bodies

Yes
325
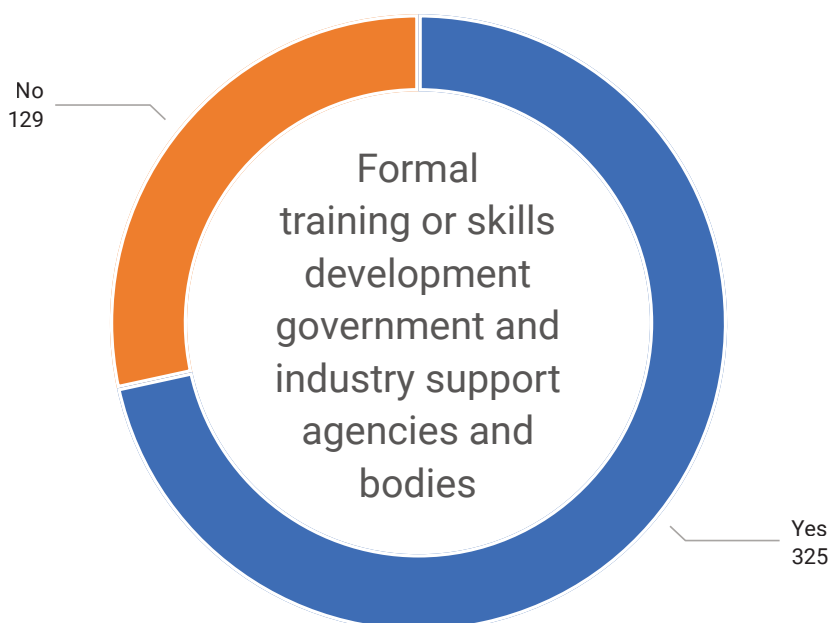
Figure 27: Management and leadership skills development and training from government and industry support agencies and bodies

Bar chart showing percentages:
- Enterprise Ireland: 29%
- (second bar): 19%
- IDA: 1%
- (fourth bar): 27%
- SFA: 10%
- (sixth bar): 4%
- ETB: 10%

Y-axis: 0%, 8%, 15%, 23%, 30%
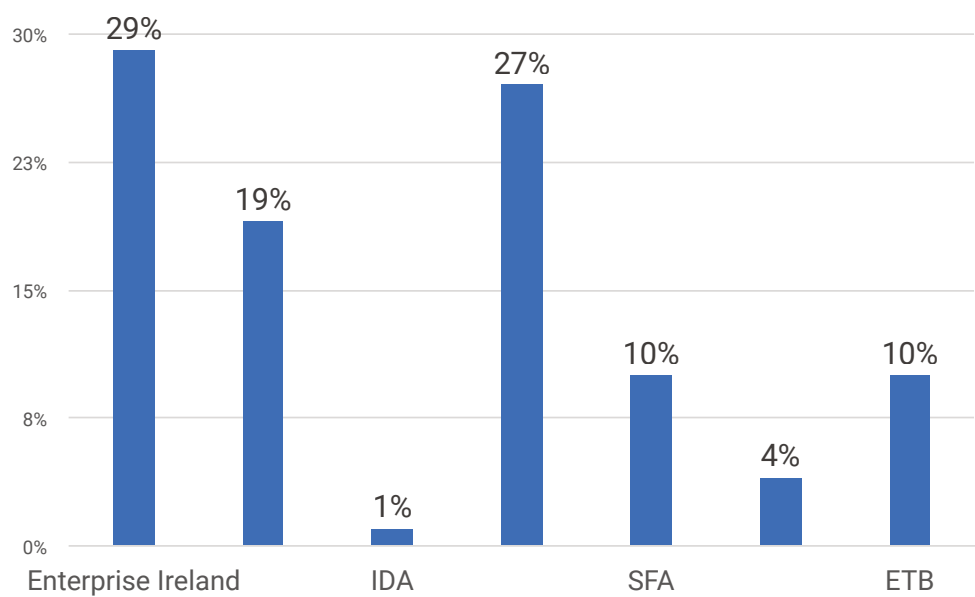
Figure 28: Funding received from government and industry support agencies or bodies

Received funding from government and industry agency or support body

Yes
211

No
242
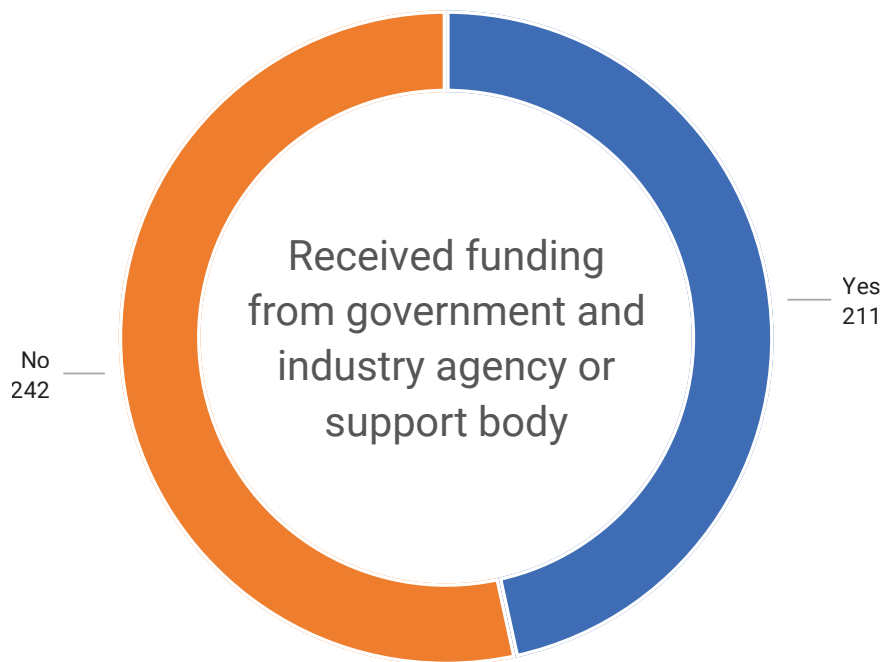
Figure 29: Funding from government and industry support agencies and bodies

34% of firms surveyed had no international activity while 20% of respondents reported more than

Funding from government and industry support agencies and bodies
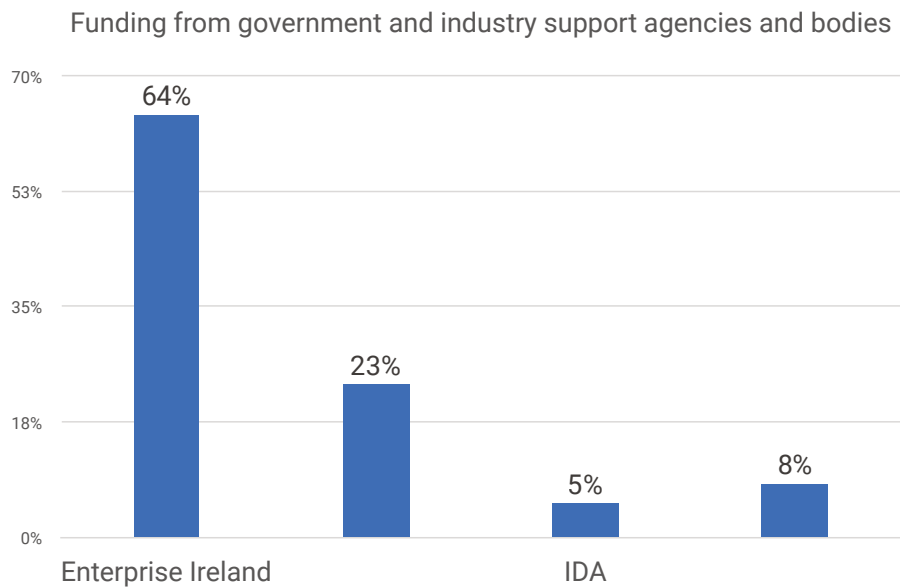
50% of their sales from international markets (Figure 30). Of those firms that were not international, 36% suggested they had plans to internationalise or export in the future (Figure 31). Over half of those firms did not commit to a timeframe for internationalisation, although 30% did respond that this was planned over the next 12 months (Figure 32).

Figure 30: Percentage of sales from outside of Ireland from Irish organisatio
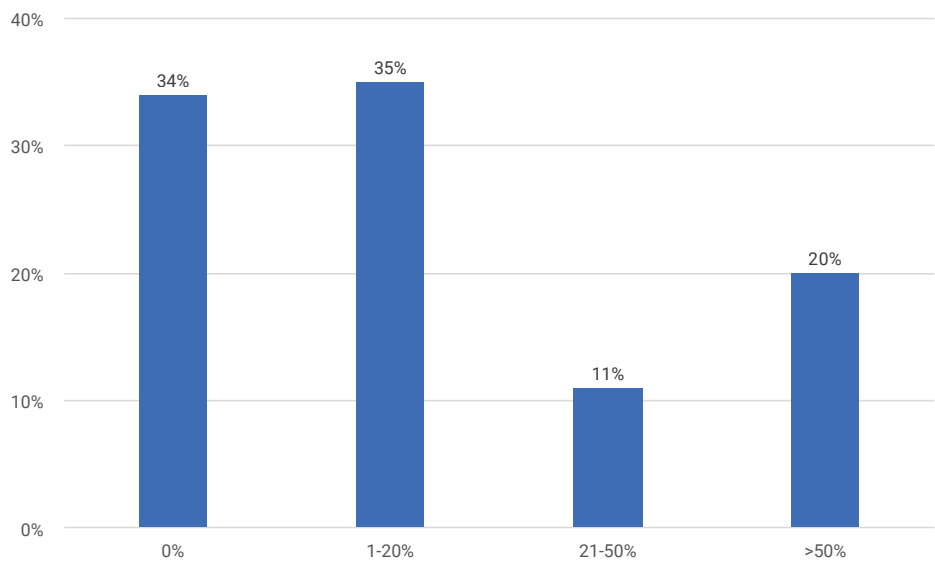
Figure 31: Plans to internationalise or export

Plans to internationalise or export

Don't know 5%

Yes 36%

No 59%
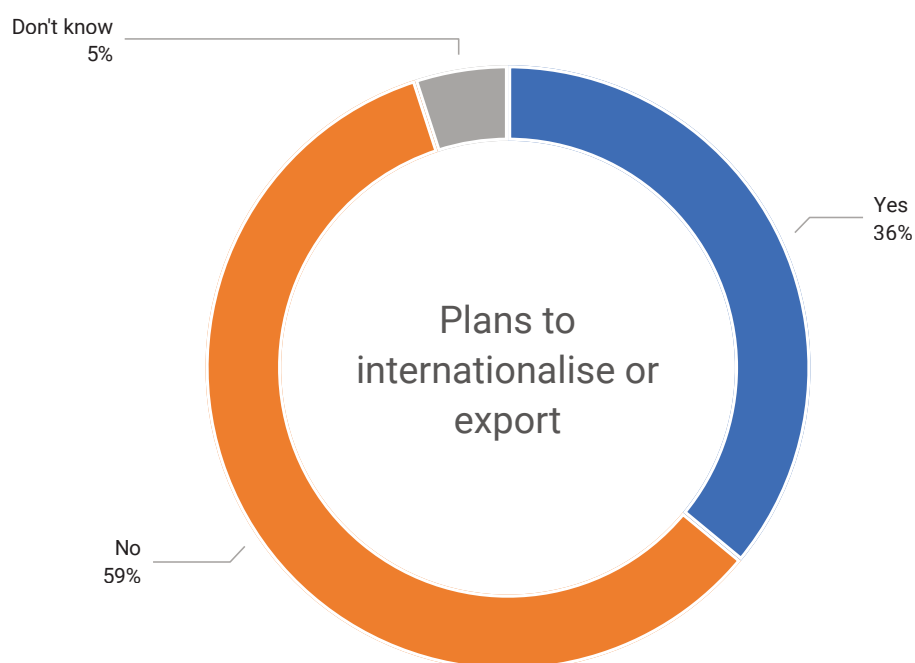
Figure 32: Plans to internationalise or export over next 12 months or 3 years

Plans to internationalise or export in:

- next 12 months: 30%
- next 3 years: 16%
- don't know when: 54%
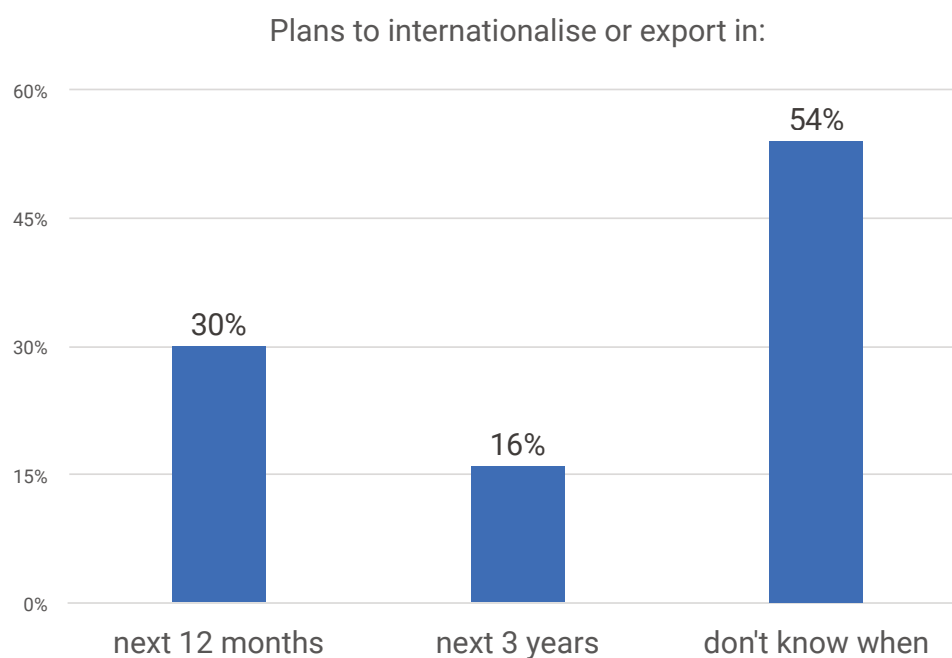
49% of respondents reported that there was no formal budget for development management and leadership in their organisation (Figure 33).

Figure 33: Formal budget for development management and leadership

Don't know
3%

Formal budget for
developing
management and
leadership

Yes
48%

No
49%
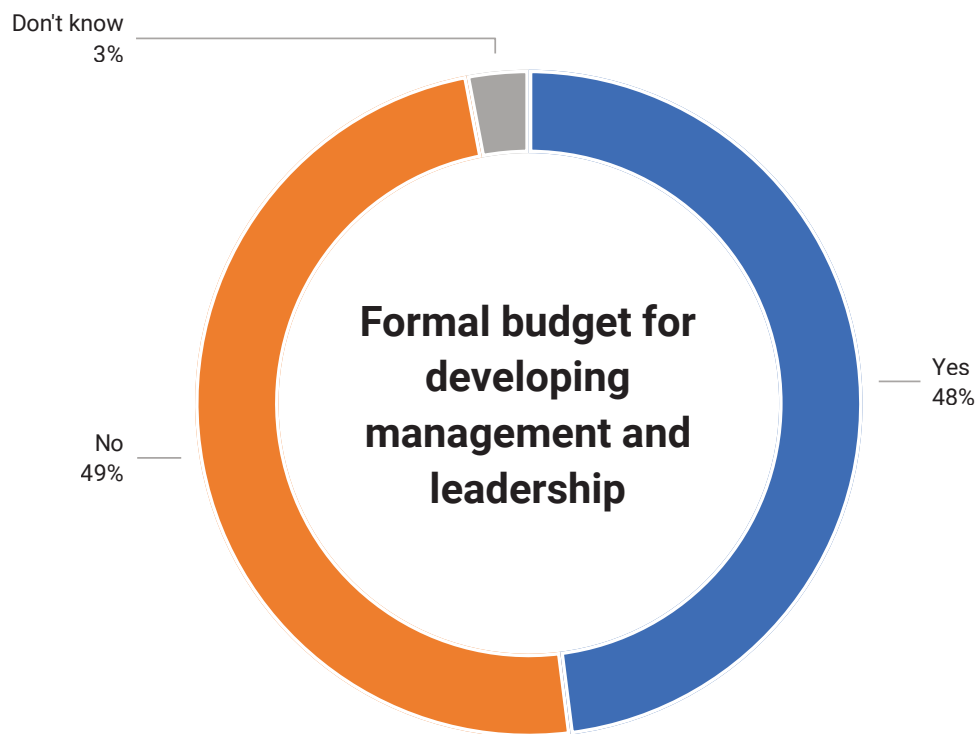
Appendix 3

> Sampling technique

The aim of the survey was to draw a sample from the population of Irish SMEs that was reflective of the sector overall. It was also desired that the sample only included SMEs with employees above 10 in the telephone / face to face delivery component of the data collection. This initial emphasis on firms above 10 employees for the telephone / interview component was to ensure the sample had some representation to the size of the sector. Ireland has close to 250,000 active SMEs[1] representing over 99% of total enterprises in Ireland. Almost 92% of these are micro firms of less than 10 employees. Maintaining an initial focus on firms between 10-250 employees in the early phase of data collection allowed for more representative sampling.

From this population, a quota sampling technique was applied to the telephone / face to face respondent surveys. It was agreed that 100 to 200 surveys would be conducted by telephone or face to face format. Sampling is detailed in Table 15.

Table 15: Quota sampling target for face to face / telephone format interviews

Sampling	Explanation	Lower end 100 interviews (min)	Higher end 200 interviews (aim)
Region	60% of firms in Dublin with 5-18% in each other region.	60 in Dublin with 5-18 in each of the other regions	120 in Dublin with 10-36 in each of the other regions
Firm Size	250k micro firms below 10 people category and 21k between 10-49. Thus include only 10-49s and 50-249s	50 in 10-49 category and 50 in 50-249 category Suggest (1-2 managers in 10-49 and2- 3 in 50-250)	100 in 10-49 category and 100 in 50-249 category Suggest (1-2 managers in 10-49 and2- 3 in 50-250)
Sector	In 50-250 size firms 75% in services, 15% in manufacturing and 10% in construction	75 in services*, 30 in manufacturing and 10 in construction *incl. ICT (10), FSI (10), PSF (10), Scientific (10), Business support/admin (10), all other services (25)	150 in services*, 30 in manufacturing and 20 in construction *incl. ICT (20), FSI (20), PSF (20), Scientific (20), Business support/admin (20), all other services (50)
Gender	Aiming for 60% male and 40% female respondents given dominance of male SME owner managers in this size range	60% male / 40% female respondents	60% male / 40% female respondents

Diversity was monitored in this for regional, size, gender and sector variability. In total 223 respondents were collected by telephone survey and 57 through face to face method. 280 surveys were collected in total during this phase.

In the development of a contact database for the survey, two lists of 500 randomly selected companies were provided by the Companies Registration Office (CRO). Contact was made with these companies about participation and 66 from the 1000 names provided responded on the survey. To check for random population representation across data sources, a management score for CRO respondents was checked and scored 59% (refer Section 3.5 of report) from interview data. This is exactly the same as the overall respondent management score (Table 16). There was some variation within the score on individual questions but this is not extreme.

Table 16:Test of management score against random sample of SME survey respondents from Company Registration Office

No.	Question	Management Score	CRO random list scores	International benchmark	International benchmark
23	In 2019 which one of the following comes close to the approach this organisation generally took when problems arose with its production or service provision process?	78% (0.23)	81%		
24	In 2019 how many performance indicators were monitored in this organisation?	64% (0.27)	65%		
25a	In 2019 how frequently was progress against Key performance indicators reviewed by managers?	41% (0.26)	43%		
25b	In 2019 how frequently was progress against Key performance indicators reviewed by non managers?	44% (0.26)	49%		
26	In 2019 which one of the following best describes the main timeframes for achieving targets within this organisation?	58% (0.34)	55%		
27	In 2019 how easy or difficult was it for this organisation to achieve its targets?	72% (0.31)	75%		
28a	In 2019 how were managers usually promoted in this organisation?	58% (0.44)	64%		
28b	In 2019 how were non managers usually promoted in this organisation?	60% (0.43)	69%		
29a	In 2019 what best describes the timeframe within which an action was taken to address underperformance among managers?	49% (0.48)	41%		
29b	In 2019 what best describes the timeframe within which an action was taken to address underperformance among non managers?	62% (0.45)	50%		
30	In 2019 who would normally make decisions over the hiring of permanent full time employees?	41% (0.34)	33%		
	Average Management Score	**59%**	**59%**	**MPS UK (2016): 49%**	**MOPS US (2015): 55%**

After closure of the telephone / interview survey phase on 12th February, a truncated version of the SME Manager Skills and Practices survey was distributed online over a two week period. Ten questions were eliminated from the online version to ensure that it could be completed by respondents in around 15 minutes . These questions were Q35-39 under Financial Literacy; Q32-33 under Digital Literacy; plus come categorisation questions. Overall 195 online surveys were collected but only 173 were deemed usable. In total the data set from the survey came from 453 respondents.

> Management Scoring system for Survey

The World Management Survey (WMS), 2015 Management and Organisational Practices Survey (US) – MOPS, 2015 Management Practices Survey (UK) – MPS and the 2017 Management and Expectation Survey (UK) - MES are wholly or partially concerned with measuring management practices. MOPS, an MPS derive and simplify questions from WMS whose mission is to "dig into the black box of productivity across industries and countries".

International comparisons of productivity are available on https://www.ons.gov.uk/economy/economicoutputandproductivity/productivitymeasures/bulletins/internationalcomparisonsofproductivityfinalestimates/latest. The MPS find a significant correlation between management practices and labour productivity. They find greater prevalence of structured management practices among services than production industries. They also find more structured practices among larger, foreign-owned, non-family-owned and businesses with more-educated workers than among smaller, domestically-owned, family-owned and firms with less-educated workers. Our questions replicate those in MOPS/MPS and can benchmark quite easily based on the Management Score adopted in these studies.

Management Score uses responses to MPS questions, which indicates the prevalence of structured practices within the business ranging from 0 to 1. The average score for the business is the mean score for all questions with a non-missing score value. MPS uses this in conjunction with firm financial data available to the government to calculate total factor productivity.

MPS

MPS was based on international experience, drawing a selection of key questions on structured management practices from the US Management and Organizational Practices Survey (MOPS). .

The questionnaire for MPS consisted of a selection of eight key management practices questions covering business practices on production, Key Performance Indicators, targets and employment practices. The questionnaire also included questions on company ownership. Questions were slightly modified based on feedback from testing, while maintaining consistency with the US MOPS to allow for cross-country comparisons.

The scoring process for the MPS is consistent with that of the US Management and Organizational Practices Survey (MOPS) for similar questions. Scores were awarded to each question on a scale of 0 to 1, where 0 was the least and 1 the most structured practice.

An overall management practice score was derived as a simple average of a business's score on individual questions.

Eight questions asked of firms in Britain in MPS were about:

1) Continuous improvement
1   In 2015, what generally best describes what happened at this business when a production problem arose?

---

a   We fixed it but did not take further action   1/3

b   We fixed it and took action to make sure that it did not happen again   2/3

c   We fixed it and took action to make sure that it did not happen again, and had a continuous improvement process to anticipate problems like these in advance   1

d   No action was taken   0

---

2) Number of KPIs

---

2   In 2015, how many key performance indicators were monitored at this business?

a   1 to 2 key performance indicators   1/3

b   3 to 9 key performance indicators   2/3

c   10 or more key performance indicators   1

d   No key performance indicators   0

3) KPI monitoring
3^1 In 2015, how frequently were the key performance indicators reviewed at this business?

---

a   Annually   1/6

b   Quarterly   1/3

c   Monthly   1/2

d   Weekly   2/3

e   Daily   5/6

f   Hourly or more frequently   1

g   Never   0

4) Target timelines

4 In 2015, what best describes the time frame of production targets at this business?

a	Main focus was on short-term (less than one year) production targets	1/3
b	Main focus was on long-term (more than one year) production targets	2/3
c	Combination of short-term and long-term production targets	1
d	No production targets	0

5) Stretching targets

5[2] In 2015, how easy or difficult was it for this business to achieve its production targets?

a	Possible to achieve without much effort	0
b	Possible to achieve with some effort	1/2
c	Possible to achieve with normal amount of effort	3/4
d	Possible to achieve with more than normal effort	1
e	Only possible to achieve with extraordinary effort	1/4

6) Employee promotion
6 In 2015, how were employees usually promoted at this business?

a	Promotions were based solely on performance and ability	1
b	Promotions were based partly on performance and ability, and partly on other factors, such as tenure	2/3
c	Promotions were based mainly on factors other than performance and ability, such as tenure	1/3
d	Employees are normally not promoted	0

7) Employee underperformance

7 In 2015, when was an under-performing employee moved from their current role?

a	Within 6 months of identifying employee under-performance	1
b	After 6 months of identifying employee under-performance	1/2
c	Rarely or never	0

8) Hiring decision making

8 In 2015, who made decisions over the hiring of permanent full-time employees?

a	Only the owner(s)	0
b	Mostly the owner(s) with some input from other employees	1/3
c	Jointly the owner(s) and other employees	2/3
d	Other employees	1

Management practice score across all questions is lowest among small businesses (10 to 49 employment) at 0.51 and increases across the size groups in MPS.

Appendix 5

> Variations in survey questions for SME size

Table 17: Summary of survey data variations by SME size

Question	Comment
Types of management training	Movement in types of training from below 50% to over 60% from micro to medium (except learning from day to day which is over 70% in all cases)
Barriers to training	Time most important issue for micro and medium (over 70%) but only 55% for small firms.
Rating of management skills	Firms rate their management skills higher with size
Management skills required	Skills to manage people and external relations highest for micro firms. Skills to lead highest for small firms followed by managing people. Skills to manage people highest for medium firms followed by skills to lead.
Own skills to develop	Skills to be an effective leader close to 40% for small and medium, but 60% for micro firms.
Attitudes to learning and development	Higher scores by firm size – especially on importance of developing skills.
Data and decision making usage	No notable variations by size.
Approach to decision making	More reliance on data and technical specialists in medium firms. More reliance on co-workers in small firms. More reliance on self in micro firms.
Innovation and innovation outcomes	More radical innovations appear more prevalent in micro and small firms. More process innovations in medium firms.
R&D investment	Higher R&D with size.
Clearly articulated business strategy	Higher response by size.
Project management approaches to strategy execution	Much smaller application in micro firms (43%) compared to over 60% in small and medium firms.
Types of strategizing approaches	Formal strategising low for both micro and small firms.
Continuous improvement	Scores improve with size.
Dealing with underperformance	Higher instance of no underperformance of managers reported in micro and medium firms. Also high level of no action taken to address underperformance of managers in micro and medium firms.

Question	Comment
Centralisation of hiring decisions	Less concentration on hiring decisions in medium firms.
Financial management training	50% of micro firm respondents have no financial management training. 15% of small firm respondents have no financial management training (plus 33% that took finance module as part of a degree) – similar figures of medium firm respondents.
Formal budget for management development	Firms more likely to have formal budget for management development with size.

> Supply side training provision

Table 18: HEI provision of management training and programmes

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
25	2018/2019	Athlone IT	Higher Certificate in Business	Full-time	Higher Certificates	6
17	2018/2019	Athlone IT	Higher Certificate in Business	Part-time	Higher Certificates	6
15	2018/2019	Athlone IT	Higher Certificate in Business in Equine	Full-time	Higher Certificates	6
1	2018/2019	Athlone IT	Higher Certificate in Business in Equine	Part-time	Higher Certificates	6
30	2018/2019	Athlone IT	Bachelor of Business (Honours) ab-initio	Full-time	Honours Degrees	8
10	2018/2019	Athlone IT	Master of Business Administration	Part-time	Taught Masters	9
21	2018/2019	Athlone IT	Accounting Technician PT Aded	Part-time	Undergraduate Occasionals	6
1	2018/2019	Athlone IT	Bachelor of Arts (Honours) in Accounting	Full-time	Honours Degrees	8
23	2018/2019	Athlone IT	Bachelor of Arts (Honours) in Accounting	Full-time	Honours Degrees	8
2	2018/2019	Athlone IT	Bachelor of Arts (Honours) in Accounting	Part-time	Honours Degrees	8
2	2018/2019	Athlone IT	Bachelor of Arts (Honours) in Accounting and Law	Full-time	Honours Degrees	8
13	2018/2019	Athlone IT	Diploma in HR Practice	Part-time	Undergraduate Occasionals	8
15	2018/2019	Athlone IT	Diploma in Human Resources	Part-time	Undergraduate Occasionals	7
118	2018/2019	Athlone IT	Special Purpose Award - Certificate in Operations, Quality and Lean Management	Part-time	Certificates	6
12	2018/2019	Athlone IT	Bachelor of Business in Digital Marketing	Full-time	Ordinary Degrees	7
1	2018/2019	Athlone IT	Bachelor of Business in Digital Marketing	Part-time	Ordinary Degrees	7
17	2018/2019	Cork IT	Certificate (SPA) Capital Markets	Part-time	Certificates	8
36	2018/2019	Cork IT	Certificate (SPA) Enterprise Development	Part-time	Certificates	6

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
5	2018/2019	Cork IT	Certificate (SPA) Sales Strategy and Techniques	Part-time	Certificates	8
17	2018/2019	Cork IT	Bachelor of Business Business Administration	Part-time	Ordinary Degrees	7
2	2018/2019	Cork IT	Bachelor of Business (Honours) International Business With Language	Full-time	Honours Degrees	8
16	2018/2019	Cork IT	Bachelor of Business (Honours) International Business With Language	Full-time	Honours Degrees	8
43	2018/2019	Cork IT	Accounting Technician Accounting and Information Skills	Part-time	Undergraduate Occasionals	6
15	2018/2019	Cork IT	CIMA Certificate Business Accounting	Part-time	Undergraduate Occasionals	99
10	2018/2019	Cork IT	Certificate of Completion Introductory Book-Keeping and Accounting	Part-time	Undergraduate Occasionals	6
10	2018/2019	Cork IT	Diploma Accounting and Business	Part-time	Undergraduate Occasionals	6
4	2018/2019	Cork IT	Bachelor of Business (Honours) Accounting	Full-time	Honours Degrees	8
47	2018/2019	Cork IT	Bachelor of Business (Honours) Accounting	Full-time	Honours Degrees	8
15	2018/2019	Cork IT	Certificate (SPA) Biopharmaceutical Supply Chain Management	Part-time	Certificates	8
35	2018/2019	Cork IT	Certificate (SPA) Leadership Development	Part-time	Certificates	6
12	2018/2019	Cork IT	Certificate (SPA) Supervisory Management	Part-time	Certificates	6
1	2018/2019	Cork IT	Higher Certificate in Business Business Studies	Full-time	Higher Certificates	6
34	2018/2019	Cork IT	Higher Certificate in Business Business Studies	Part-time	Higher Certificates	6
34	2018/2019	Cork IT	Bachelor of Arts Human Resource Management	Part-time	Ordinary Degrees	7
55	2018/2019	Cork IT	Bachelor of Business	Full-time	Ordinary Degrees	7
197	2018/2019	Cork IT	Bachelor of Business	Full-time	Ordinary Degrees	7
24	2018/2019	Cork IT	Bachelor of Business Business Administration	Full-time	Ordinary Degrees	7
44	2018/2019	Cork IT	Bachelor of Business Business Administration	Full-time	Ordinary Degrees	7
13	2018/2019	Cork IT	Bachelor of Business (Honours) Information Systems	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
95	2018/2019	Cork IT	Bachelor of Business (Honours) Information Systems	Full-time	Honours Degrees	8
34	2018/2019	Cork IT	Certificate (SPA) Digital Marketing	Part-time	Certificates	8
34	2018/2019	Cork IT	Bachelor of Business (Honours) Marketing	Full-time	Honours Degrees	8
72	2018/2019	Cork IT	Bachelor of Business (Honours) Marketing	Full-time	Honours Degrees	8
1	2018/2019	Dublin City University	BA Gnó agus Gaeilge	Full-time	Honours Degrees	8
10	2018/2019	Dublin City University	BA Gnó agus Gaeilge	Full-time	Honours Degrees	8
4	2018/2019	Dublin City University	BA in Global Business	Full-time	Honours Degrees	8
6	2018/2019	Dublin City University	BA in Global Business (Canada)	Full-time	Honours Degrees	8
2	2018/2019	Dublin City University	BA in Global Business (France)	Full-time	Honours Degrees	8
26	2018/2019	Dublin City University	BA in Global Business (France)	Full-time	Honours Degrees	8
1	2018/2019	Dublin City University	BA in Global Business (Germany)	Full-time	Honours Degrees	8
23	2018/2019	Dublin City University	BA in Global Business (Germany)	Full-time	Honours Degrees	8
2	2018/2019	Dublin City University	BA in Global Business (Spain)	Full-time	Honours Degrees	8
20	2018/2019	Dublin City University	BA in Global Business (Spain)	Full-time	Honours Degrees	8
12	2018/2019	Dublin City University	BA in Global Business (USA)	Full-time	Honours Degrees	8
11	2018/2019	Dublin City University	Bachelor of Business Studies	Full-time	Honours Degrees	8
216	2018/2019	Dublin City University	Bachelor of Business Studies	Full-time	Honours Degrees	8
17	2018/2019	Dublin City University	Study Abroad (DCU Business School)	Full-time	Honours Degrees	99
1	2018/2019	Dublin City University	MSc i nGnó + i dTeicneolaíocht an Eola	Part-time	Taught Masters	9
10	2018/2019	Dublin City University	PhD-track	Full-time	PhD	10
7	2018/2019	Dublin City University	PhD-track	Part-time	PhD	10
15	2018/2019	Dublin City University	BA in Accounting and Finance	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
107	2018/2019	Dublin City University	BA in Accounting and Finance	Full-time	Honours Degrees	8
53	2018/2019	Dublin City University	MSc in Accounting	Full-time	Taught Masters	9
25	2018/2019	Dublin City University	MSc in Emergency Management	Part-time	Taught Masters	9
21	2018/2019	Dublin City University	MSc in Finance	Full-time	Taught Masters	9
18	2018/2019	Dublin City University	MSc in Investment, Treasury + Banking	Part-time	Taught Masters	9
20	2018/2019	Dublin City University	M.Sc. in Human Resource Strategies	Part-time	Taught Masters	9
16	2018/2019	Dublin City University	MSc International Management	Full-time	Taught Masters	9
35	2018/2019	Dublin City University	MSc in Digital Marketing	Full-time	Taught Masters	9
4	2018/2019	Dublin City University	MSc in Digital Marketing	Part-time	Taught Masters	9
26	2018/2019	Dublin City University	MSc in Human Resource Management	Full-time	Taught Masters	9
4	2018/2019	Dublin City University	MSc in Management (Aviation Leadership)	Full-time	Taught Masters	9
14	2018/2019	Dublin City University	MSc in Management (Aviation Leadership)	Part-time	Taught Masters	9
52	2018/2019	Dublin City University	MSc in Management (Business)	Full-time	Taught Masters	9
23	2018/2019	Dublin City University	MSc in Management (Strategy)	Full-time	Taught Masters	9
29	2018/2019	Dublin City University	Masters in Business Administration	Part-time	Taught Masters	9
1	2018/2019	Dublin City University	BSc Marketing, Innovation + Technology	Full-time	Honours Degrees	8
72	2018/2019	Dublin City University	BSc Marketing, Innovation + Technology	Full-time	Honours Degrees	8
2	2018/2019	Dun Laoghaire Institute of Art, Design and Technology	Bachelor of Business in Entrepreneurship	Full-time	Ordinary Degrees	7
30	2018/2019	Dun Laoghaire Institute of Art, Design and Technology	Bachelor of Business in Entrepreneurship	Full-time	Ordinary Degrees	7
2	2018/2019	Dun Laoghaire Institute of Art, Design and Technology	Bachelor of Arts (Honours) in Business Studies and Arts Management	Full-time	Honours Degrees	7

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
24	2018/2019	Dun Laoghaire Institute of Art, Design and Technology	Bachelor of Arts (Honours) in Business Studies and Arts Management	Full-time	Honours Degrees	8
40	2018/2019	Dun Laoghaire Institute of Art, Design and Technology	Bachelor of Business (Honours) in Entrepreneurship and Management	Full-time	Honours Degrees	8
48	2018/2019	Dundalk IT	Certificate in Data Analytics for Business	Part-time	Certificates	7
5	2018/2019	Dundalk IT	Bachelor of Arts in Digital Marketing, Communication and Public Relations	Full-time	Ordinary Degrees	7
31	2018/2019	Dundalk IT	Bachelor of Arts in Digital Marketing, Communication and Public Relations	Full-time	Ordinary Degrees	7
15	2018/2019	Dundalk IT	Bachelor of Arts (Honours) in Accounting and Finance	Full-time	Honours Degrees	8
47	2018/2019	Dundalk IT	Bachelor of Arts (Honours) in Accounting and Finance	Full-time	Honours Degrees	8
50	2018/2019	Dundalk IT	Certificate in Lean Six Sigma (Green Belt)	Part-time	Certificates	7
4	2018/2019	Dundalk IT	Bachelor of Business in Business and Management	Full-time	Ordinary Degrees	7
58	2018/2019	Dundalk IT	Bachelor of Business in Business and Management	Full-time	Ordinary Degrees	7
8	2018/2019	Dundalk IT	Bachelor of Business in Business and Technology	Full-time	Ordinary Degrees	7
25	2018/2019	Dundalk IT	Bachelor of Business in Business and Technology	Full-time	Ordinary Degrees	7
18	2018/2019	Dundalk IT	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
48	2018/2019	Dundalk IT	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
6	2018/2019	Dundalk IT	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
35	2018/2019	Dundalk IT	Bachelor of Business Studies (Hons) -Part Time	Part-time	Honours Degrees	8
50	2018/2019	Dundalk IT	Certificate in Business in Digital Marketing and Digital Media Management	Part-time	Certificates	7
8	2018/2019	Dundalk IT	HIgher Diploma in Business in Business and Marketing	Full-time	Higher Diplomas	8
37	2018/2019	Galway-Mayo IT	CERTIFICATE IN BUSINESS (FOUNDATION) (SPECIAL PURPOSE AWARD)	Part-time	Foundation and Access	6

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
3	2018/2019	Galway-Mayo IT	HIGHER CERTIFICATE IN BUSINESS	Full-time	Higher Certificates	6
36	2018/2019	Galway-Mayo IT	HIGHER CERTIFICATE IN BUSINESS	Full-time	Higher Certificates	6
24	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS	Full-time	Ordinary Degrees	7
53	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS	Full-time	Ordinary Degrees	7
5	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS WITH ENTREPRENEURSHIP	Full-time	Ordinary Degrees	7
18	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS)	Full-time	Honours Degrees	8
119	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS)	Full-time	Honours Degrees	8
4	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS) WITH ENTREPRENEURSHIP	Full-time	Honours Degrees	8
8	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS) WITH ENTREPRENEURSHIP	Full-time	Honours Degrees	8
32	2018/2019	Galway-Mayo IT	ACCOUNTING TECHNICIANS IRELAND CERTIFICATE	Part-time	Undergraduate Occasionals	99
2	2018/2019	Galway-Mayo IT	BACHELOR OF ARTS IN ACCOUNTING AND FINANCIAL MANAGEMENT	Full-time	Ordinary Degrees	7
11	2018/2019	Galway-Mayo IT	BACHELOR OF ARTS IN ACCOUNTING AND FINANCIAL MANAGEMENT	Full-time	Ordinary Degrees	7
4	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS) IN ACCOUNTING	Full-time	Honours Degrees	8
23	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS) IN ACCOUNTING	Full-time	Honours Degrees	8
1	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS IN FINANCE	Full-time	Ordinary Degrees	7
2	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS IN FINANCE	Full-time	Ordinary Degrees	7
10	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS) IN FINANCE AND ECONOMICS	Full-time	Honours Degrees	8
1	2018/2019	Galway-Mayo IT	CERTIFICATE IN FINANCIAL AND ECONOMIC ENVIRONMENT (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7
1	2018/2019	Galway-Mayo IT	CERTIFICATE IN LAW AND HUMAN RESOURCE MANAGEMENT (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
28	2018/2019	Galway-Mayo IT	CERTIFICATE IN MANAGEMENT FOR SUPERVISORS (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7
1	2018/2019	Galway-Mayo IT	CERTIFICATE IN MANAGING OPERATIONS (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7
39	2018/2019	Galway-Mayo IT	CERTIFICATE IN SCIENCE IN QUALITY AND REGULATORY AFFAIRS (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7
51	2018/2019	Galway-Mayo IT	CERTIFICATE IN SCIENCE IN QUALITY MANAGEMENT (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7
23	2018/2019	Galway-Mayo IT	CERTIFICATE IN SCIENCE IN QUALITY STATISTICS AND MANAGEMENT (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7
25	2018/2019	Galway-Mayo IT	CERTIFICATE IN SUPERVISORY MANAGEMENT (SPECIAL PURPOSE AWARD)	Part-time	Certificates	7
1	2018/2019	Galway-Mayo IT	CERTIFICATE IN SALES AND CUSTOMER SERVICE WITH A LANGUAGE (SPECIAL PURPOSE AWARD)	Part-time	Certificates	6
2	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS IN MARKETING AND SALES	Full-time	Ordinary Degrees	7
6	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS IN MARKETING AND SALES	Full-time	Ordinary Degrees	7
2	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS) IN MARKETING AND SALES	Full-time	Honours Degrees	8
31	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS (HONOURS) IN MARKETING AND SALES	Full-time	Honours Degrees	8
3	2018/2019	Galway-Mayo IT	BACHELOR OF BUSINESS IN RETAIL MANAGEMENT	Full-time	Ordinary Degrees	7
2	2018/2019	IT Carlow	Bachelor of Business	Full-time	Ordinary Degrees	7
13	2018/2019	IT Carlow	Bachelor of Business (Honours)	Full-time	Honours Degrees	7
15	2018/2019	IT Carlow	Higher Certificate in Business in Accounting	Full-time	Higher Certificates	6
1	2018/2019	IT Carlow	Bachelor of Arts (Honours) in Accounting	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
15	2018/2019	IT Carlow	Bachelor of Arts (Honours) in Accounting	Full-time	Honours Degrees	8
8	2018/2019	IT Carlow	Bachelor of Arts (Honours) in Accounting	Part-time	Honours Degrees	8
6	2018/2019	IT Carlow	Higher Certificate in Business	Full-time	Higher Certificates	6
23	2018/2019	IT Carlow	Higher Certificate in Business	Full-time	Higher Certificates	6
17	2018/2019	IT Carlow	Higher Certificate in Business	Part-time	Higher Certificates	6
3	2018/2019	IT Carlow	Bachelor of Business	Full-time	Ordinary Degrees	7
33	2018/2019	IT Carlow	Bachelor of Business	Full-time	Ordinary Degrees	7
5	2018/2019	IT Carlow	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
79	2018/2019	IT Carlow	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
15	2018/2019	IT Carlow	Bachelor of Business (Honours) in Business	Part-time	Honours Degrees	8
21	2018/2019	IT Carlow	Bachelor of Business (Honours) in Management	Part-time	Honours Degrees	8
1	2018/2019	IT Carlow	Certificate in Professional Sales Advice	Part-time	Certificates	6
40	2018/2019	IT Carlow	Certificate in Purchasing Strategy, Quality Management and Lean Six Sigma	Part-time	Certificates	6
19	2018/2019	IT Carlow	Certificate in Purchasing Strategy, Quality Management and Lean Six Sigma	Part-time	Certificates	6
1	2018/2019	IT Sligo	Higher Certificate in Business in Accounting	Full-time	Higher Certificates	6
6	2018/2019	IT Sligo	Higher Certificate in Business in Accounting	Full-time	Higher Certificates	6
4	2018/2019	IT Sligo	Bachelor of Arts (Honours) in Business in Accounting L8	Full-time	Honours Degrees	8
17	2018/2019	IT Sligo	Bachelor of Arts (Honours) in Business in Accounting L8	Full-time	Honours Degrees	8
600	2018/2019	IT Sligo	Certificate in Insurance Practice	Part-time	Certificates	7
1154	2018/2019	IT Sligo	Certificate in Insurance Product Advice	Part-time	Certificates	7
1	2018/2019	IT Sligo	Higher Certificate in Business	Full-time	Higher Certificates	6
8	2018/2019	IT Sligo	Higher Certificate in Business	Full-time	Higher Certificates	6
1	2018/2019	IT Sligo	Bachelor of Business	Full-time	Ordinary Degrees	7

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
14	2018/2019	IT Sligo	Bachelor of Business	Full-time	Ordinary Degrees	7
1	2018/2019	IT Sligo	Bachelor of Business Studies	Full-time	Ordinary Degrees	7
2	2018/2019	IT Sligo	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
28	2018/2019	IT Sligo	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
1	2018/2019	IT Sligo	Bachelor of Business (Honours) in Finance & Investment	Full-time	Honours Degrees	8
8	2018/2019	IT Sligo	Bachelor of Business (Honours) in Finance & Investment	Full-time	Honours Degrees	8
1	2018/2019	IT Sligo	Bachelor of Business in Digital Marketing	Full-time	Ordinary Degrees	7
6	2018/2019	IT Sligo	Bachelor of Business in Digital Marketing	Full-time	Ordinary Degrees	7
1	2018/2019	IT Sligo	Bachelor of Business in Marketing and Sales	Full-time	Ordinary Degrees	7
15	2018/2019	IT Sligo	Bachelor of Business in Marketing and Sales	Full-time	Ordinary Degrees	7
14	2018/2019	IT Sligo	Bachelor of Business (Honours) in International Marketing and Languages	Full-time	Honours Degrees	8
17	2018/2019	IT Sligo	Higher Certificate in Business in Office Administration	Full-time	Higher Certificates	6
8	2018/2019	IT Sligo	Bachelor of Business in Business Administration	Full-time	Ordinary Degrees	7
21	2018/2019	IT Tralee	Certificate in Strategic Services Planning and Management	Part-time	Certificates	7
3	2018/2019	IT Tralee	Bachelor of Business- General	Full-time	Ordinary Degrees	7
24	2018/2019	IT Tralee	Bachelor of Business- General	Full-time	Ordinary Degrees	7
3	2018/2019	IT Tralee	Bachelor of Business (Honours) - General	Full-time	Honours Degrees	8
38	2018/2019	IT Tralee	Bachelor of Business (Honours) - General	Full-time	Honours Degrees	8
11	2018/2019	IT Tralee	Certificate in Supervisory Management	Part-time	Certificates	6
2	2018/2019	Letterkenny IT	HC Business (Admn, Tech & CS)	Full-time	Higher Certificates	6
9	2018/2019	Letterkenny IT	HC Business (Admn, Tech & CS)	Full-time	Higher Certificates	6

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
46	2018/2019	Letterkenny IT	BACHELOR OF BUSINESS in Retail Practice Managementin Retail Management Practice	Part-time	Ordinary Degrees	7
14	2018/2019	Letterkenny IT	Bachelor of Business (Common)	Full-time	Ordinary Degrees	7
45	2018/2019	Letterkenny IT	Bachelor of Business (Common)	Full-time	Ordinary Degrees	7
1	2018/2019	Letterkenny IT	Bachelor of Business (Common)	Part-time	Ordinary Degrees	7
5	2018/2019	Letterkenny IT	BACHELOR OF BUSINESS (Honours)	Full-time	Honours Degrees	8
26	2018/2019	Letterkenny IT	BACHELOR OF BUSINESS (Honours)	Full-time	Honours Degrees	8
3	2018/2019	Letterkenny IT	BACHELOR OF BUSINESS (HONOURS) in Accounting	Full-time	Honours Degrees	8
24	2018/2019	Letterkenny IT	BACHELOR OF BUSINESS (HONOURS) in Accounting	Full-time	Honours Degrees	8
13	2018/2019	Letterkenny IT	CERTIFICATE IN BUSINESS IN MANAGING & MENTORING PEOPLE	Part-time	Certificates	7
10	2018/2019	Letterkenny IT	CERTIFICATE IN BUSINESS (Associated with Certificate in Online Marketing)	Part-time	Certificates	7
1	2018/2019	Letterkenny IT	CERTIFICATE in Digital Marketing with Business Skills (Special Purpose Award)	Part-time	Certificates	6
2	2018/2019	Limerick IT	Higher Certificate in Arts in Business Studies with Sports	Full-time	Higher Certificates	6
4	2018/2019	Limerick IT	Bachelor of Arts (Honours) Business Studies with Sports Management	Full-time	Honours Degrees	8
56	2018/2019	Limerick IT	Bachelor of Arts (Honours) Business Studies with Sports Management	Full-time	Honours Degrees	8
1	2018/2019	Limerick IT	Higher Certificate in Business Accounting and Finance	Full-time	Higher Certificates	6
20	2018/2019	Limerick IT	Higher Certificate in Business Accounting and Finance	Full-time	Higher Certificates	6
1	2018/2019	Limerick IT	Bachelor of Business (Honours) Accounting and Finance	Full-time	Honours Degrees	8
25	2018/2019	Limerick IT	Bachelor of Business (Honours) Accounting and Finance	Full-time	Honours Degrees	8
6	2018/2019	Limerick IT	Higher Certificate in Business Enterprise and Innovation	Full-time	Higher Certificates	6
12	2018/2019	Limerick IT	Higher Certificate in Business Hotel Front Office Management	Full-time	Higher Certificates	6

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
17	2018/2019	Limerick IT	Bachelor of Business (Honours) Enterprise and Innovation	Full-time	Honours Degrees	8
1	2018/2019	Limerick IT	Bachelor of Science (Honours) Business Information Systems	Full-time	Honours Degrees	8
12	2018/2019	Limerick IT	Bachelor of Science (Honours) Business Information Systems	Full-time	Honours Degrees	8
1	2018/2019	Limerick IT	Higher Certificate in Business Marketing and Management	Full-time	Higher Certificates	6
14	2018/2019	Limerick IT	Higher Certificate in Business Marketing and Management	Full-time	Higher Certificates	6
2	2018/2019	Limerick IT	Higher Certificate in Business in Marketing and Management	Full-time	Higher Certificates	6
2	2018/2019	Limerick IT	Marketing & Management L7Marketing and Management	Full-time	Ordinary Degrees	7
1	2018/2019	Limerick IT	Bachelor of Business (Honours) Digital Marketing	Full-time	Honours Degrees	8
19	2018/2019	Limerick IT	Bachelor of Business (Honours) Digital Marketing	Full-time	Honours Degrees	8
1	2018/2019	Limerick IT	Bachelor of Business (Honours) Marketing and Management	Full-time	Honours Degrees	8
83	2018/2019	Limerick IT	Bachelor of Business (Honours) Marketing and Management	Full-time	Honours Degrees	8
17	2018/2019	Maynooth University	CERT.IN RESTORATIVE PRACTICE + MEDIATION	Part-time	Certificates	8
19	2018/2019	Maynooth University	DIP. MEDIATION, NEGOTIATION + CONFLICT	Part-time	Undergraduate Diplomas	7
37	2018/2019	Maynooth University	BACHELOR OF ARTS	Full-time	Honours Degrees	8
3	2018/2019	Maynooth University	BBS BUSINESS + ACCOUNTING	Full-time	Honours Degrees	8
49	2018/2019	Maynooth University	BBS BUSINESS + ACCOUNTING	Full-time	Honours Degrees	8
2	2018/2019	Maynooth University	PG CERT IN ORGANISATIONAL + WORKPLACE	Part-time	Postgraduate Certificates	9
3	2018/2019	Maynooth University	PG CERTIFICATE IN MEDIATION + CONFLICT	Part-time	Postgraduate Certificates	9
6	2018/2019	Maynooth University	MASTER OF ARTS	Full-time	Taught Masters	9
5	2018/2019	Maynooth University	MASTER OF SCIENCE	Full-time	Taught Masters	9
16	2018/2019	Maynooth University	MASTER OF SCIENCE	Part-time	Taught Masters	9
7	2018/2019	Maynooth University	H.DIPLOMA IN PROFESSIONAL ACCOUNTING	Full-time	Higher Diplomas	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
1	2018/2019	Maynooth University	BACHELOR OF ARTS	Full-time	Honours Degrees	8
13	2018/2019	Maynooth University	MASTER OF ARTS	Full-time	Taught Masters	9
1	2018/2019	Maynooth University	MASTER OF SCIENCE	Full-time	Taught Masters	9
1	2018/2019	Maynooth University	HIGHER DIPLOMA IN ARTS (FINANCE)	Full-time	Higher Diplomas	8
5	2018/2019	Maynooth University	BA ACCOUNTING + FINANCE	Full-time	Honours Degrees	8
64	2018/2019	Maynooth University	BA ACCOUNTING + FINANCE	Full-time	Honours Degrees	8
3	2018/2019	Maynooth University	BBS ENTREPRENEURSHIP	Full-time	Honours Degrees	8
25	2018/2019	Maynooth University	BBS ENTREPRENEURSHIP	Full-time	Honours Degrees	8
9	2018/2019	Maynooth University	MASTER OF SCIENCE	Full-time	Taught Masters	9
4	2018/2019	Maynooth University	BACHELOR OF ARTS	Full-time	Honours Degrees	8
7	2018/2019	Maynooth University	BBS BUSINESS + MANAGEMENT	Full-time	Honours Degrees	8
66	2018/2019	Maynooth University	BBS BUSINESS + MANAGEMENT	Full-time	Honours Degrees	8
1	2018/2019	Maynooth University	BBS EQUINE BUSINESS	Full-time	Honours Degrees	8
13	2018/2019	Maynooth University	BBS EQUINE BUSINESS	Full-time	Honours Degrees	8
2	2018/2019	Maynooth University	BBS INTERNATIONAL BUSINESS	Full-time	Honours Degrees	8
59	2018/2019	Maynooth University	BBS INTERNATIONAL BUSINESS	Full-time	Honours Degrees	8
22	2018/2019	Maynooth University	BBS MARKETING	Full-time	Honours Degrees	8
14	2018/2019	Maynooth University	MASTER OF ARTS	Full-time	Taught Masters	9
7	2018/2019	Maynooth University	MASTER OF ARTS	Part-time	Taught Masters	9
88	2018/2019	Maynooth University	MASTER OF SCIENCE	Full-time	Taught Masters	9
5	2018/2019	Maynooth University	PH.D. DEGREE	Full-time	PhD	10
1	2018/2019	Maynooth University	PH.D. DEGREE	Part-time	PhD	10
2	2018/2019	Maynooth University	MASTER OF ARTS	Full-time	Taught Masters	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
1	2018/2019	Maynooth University	PH.D. DEGREE	Full-time	PhD	10
2	2018/2019	Maynooth University	PH.D. DEGREE	Part-time	PhD	10
5	2018/2019	National University of Ireland, Galway	INTERNATIONAL FOUNDATION BUSINESS PROGRAMME	Full-time	Foundation and Access	99
1	2018/2019	National University of Ireland, Galway	Link to Learn	Part-time	Undergraduate Occasionals	99
72	2018/2019	National University of Ireland, Galway	DIPLOMA IN CHANGE MANAGEMENT	Part-time	Undergraduate Diplomas	7
2	2018/2019	National University of Ireland, Galway	Diploma in Business	Part-time	Undergraduate Diplomas	7
51	2018/2019	National University of Ireland, Galway	Higher Diploma in Business Studies	Full-time	Higher Diplomas	8
25	2018/2019	National University of Ireland, Galway	BACHELOR OF COMMERCE	Part-time	Honours Degrees	8
1	2018/2019	National University of Ireland, Galway	BACHELOR OF COMMERCE (GLOBAL EXPERIENCE)	Full-time	Honours Degrees	8
77	2018/2019	National University of Ireland, Galway	BACHELOR OF COMMERCE (GLOBAL EXPERIENCE)	Full-time	Honours Degrees	8
16	2018/2019	National University of Ireland, Galway	BACHELOR OF COMMERCE INTERNATIONAL HOTEL MANAGEMENT	Full-time	Honours Degrees	8
2	2018/2019	National University of Ireland, Galway	Bachelor of Business Studies (in International Hotel Management)	Full-time	Honours Degrees	8
85	2018/2019	National University of Ireland, Galway	Bachelor of Business Studies (in International Hotel Management)	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
7	2018/2019	National University of Ireland, Galway	Bachelor of Commerce	Full-time	Honours Degrees	8
259	2018/2019	National University of Ireland, Galway	Bachelor of Commerce	Full-time	Honours Degrees	8
15	2018/2019	National University of Ireland, Galway	Bachelor of Commerce (French)	Full-time	Honours Degrees	8
8	2018/2019	National University of Ireland, Galway	Bachelor of Commerce (German)	Full-time	Honours Degrees	8
1	2018/2019	National University of Ireland, Galway	Bachelor of Commerce (Spanish)	Full-time	Honours Degrees	8
14	2018/2019	National University of Ireland, Galway	Bachelor of Commerce (Spanish)	Full-time	Honours Degrees	8
10	2018/2019	National University of Ireland, Galway	Bachelor of Commerce le Gaeilge	Full-time	Honours Degrees	8
1	2018/2019	National University of Ireland, Galway	Bachelor of Science (Business Information Systems)	Full-time	Honours Degrees	8
42	2018/2019	National University of Ireland, Galway	Bachelor of Science (Business Information Systems)	Full-time	Honours Degrees	8
1	2018/2019	National University of Ireland, Galway	Continuing Prof.Development Credit (Technology Management)	Part-time	Postgraduate Occasionals	99
99	2018/2019	National University of Ireland, Galway	MASTER OF SCIENCE IN BUSINESS ANALYTICS	Full-time	Taught Masters	9
4	2018/2019	National University of Ireland, Galway	MSC IN TECHINNOVATION	Full-time	Taught Masters	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
6	2018/2019	National University of Ireland, Galway	MSC. IN BUSINESS (LEADERSHIP DEVELOPMENT)	Part-time	Taught Masters	9
5	2018/2019	National University of Ireland, Galway	MSc in TechInnovation	Full-time	Taught Masters	9
8	2018/2019	National University of Ireland, Galway	Master of Science in Business and Hospitality	Full-time	Taught Masters	9
1	2018/2019	National University of Ireland, Galway	M.Comm. Degree	Full-time	Research Masters	9
2	2018/2019	National University of Ireland, Galway	PART TIME STRUCTURED PH.D. IN THE COLLEGE OF BUSINESS, LAW & PUBLIC POLICY	Part-time	PhD	10
2	2018/2019	National University of Ireland, Galway	Ph.D. (Commerce)	Part-time	PhD	10
14	2018/2019	National University of Ireland, Galway	Structured Ph.D. in the College of Business, Law & Public Policy	Full-time	PhD	10
32	2018/2019	National University of Ireland, Galway	Bachelor of Commerce (Accounting)	Full-time	Honours Degrees	8
27	2018/2019	National University of Ireland, Galway	MASTER OF SCIENCE IN INTERNATIONAL ACCOUNTING AND ANALYTICS	Full-time	Taught Masters	9
30	2018/2019	National University of Ireland, Galway	Master Of Accountancy	Full-time	Taught Masters	9
12	2018/2019	National University of Ireland, Galway	Postgraduate Diploma in Business (Leadership Development)	Part-time	Postgraduate Diplomas	9
27	2018/2019	National University of Ireland, Galway	Postgraduate Diploma in Innovation Management	Part-time	Postgraduate Diplomas	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
1	2018/2019	National University of Ireland, Galway	Postgraduate Diploma in Management	Part-time	Postgraduate Diplomas	9
11	2018/2019	National University of Ireland, Galway	Postgraduate Diploma in Technology Commercialisation	Part-time	Postgraduate Diplomas	9
26	2018/2019	National University of Ireland, Galway	Bachelor of Commerce (part-time)	Part-time	Honours Degrees	8
1	2018/2019	National University of Ireland, Galway	M.SC. (TECH MAN; CC, TRANSFER, 10 ECTS EXEMPTION)	Part-time	Taught Masters	9
13	2018/2019	National University of Ireland, Galway	M.SC. (TECHNOLOGY MANAGEMENT)	Part-time	Taught Masters	9
1	2018/2019	National University of Ireland, Galway	M.SC. (TECHNOLOGY MANAGEMENT; CONTINUOUS, TRANSFER)	Part-time	Taught Masters	9
25	2018/2019	National University of Ireland, Galway	M.Sc. (Strategy, Innovation & People Management)	Full-time	Taught Masters	9
14	2018/2019	National University of Ireland, Galway	Master of Business Administration	Part-time	Taught Masters	9
33	2018/2019	National University of Ireland, Galway	Master of Science (Human Resourse Management)	Full-time	Taught Masters	9
48	2018/2019	National University of Ireland, Galway	Master of Science (Information Systems Management)	Full-time	Taught Masters	9
3	2018/2019	National University of Ireland, Galway	Master of Science (Information Systems Management) P/T	Part-time	Taught Masters	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
48	2018/2019	National University of Ireland, Galway	Master of Science (International Management)	Full-time	Taught Masters	9
31	2018/2019	National University of Ireland, Galway	DIPLOMA IN MARKETING	Part-time	Undergraduate Diplomas	7
45	2018/2019	National University of Ireland, Galway	MSC (DIGITAL MARKETING)	Full-time	Taught Masters	9
8	2018/2019	National University of Ireland, Galway	MSC (INTERNATIONAL MARKETING & EXPORTING)	Full-time	Taught Masters	9
14	2018/2019	National University of Ireland, Galway	MSC (MARKETING MANAGEMENT) (FT)	Full-time	Taught Masters	9
1	2018/2019	National University of Ireland, Galway	MSC (MARKETING MANAGEMENT) (PT)	Part-time	Taught Masters	9
2	2018/2019	National University of Ireland, Galway	MSC MARKETING MANAGEMENT (INTERNATIONAL)	Full-time	Taught Masters	9
6	2018/2019	National University of Ireland, Galway	MSc Sales & Marketing	Full-time	Taught Masters	9
33	2018/2019	National University of Ireland, Galway	Master of Science (Marketing Practice)	Full-time	Taught Masters	9
8	2018/2019	National University of Ireland, Galway	Ph.D. (Commerce)	Part-time	PhD	10
19	2018/2019	National University of Ireland, Galway	Structured Ph.D. in the College of Business, Law & Public Policy	Full-time	PhD	10
14	2018/2019	St. Angela's College of Home Economics, Sligo	MA leadership and mgmt for community and public sector	Part-time	Taught Masters	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
16	2018/2019	Trinity College Dublin	Business Studies and French	Full-time	Honours Degrees	8
15	2018/2019	Trinity College Dublin	Business Studies and German	Full-time	Honours Degrees	8
6	2018/2019	Trinity College Dublin	Business Studies and Polish	Full-time	Honours Degrees	8
1	2018/2019	Trinity College Dublin	Business Studies and Russian	Full-time	Honours Degrees	8
7	2018/2019	Trinity College Dublin	Business Studies and Russian	Full-time	Honours Degrees	8
11	2018/2019	Trinity College Dublin	Business Studies and Spanish	Full-time	Honours Degrees	8
1	2018/2019	Trinity College Dublin	Computer Science and Business	Full-time	Honours Degrees	8
30	2018/2019	Trinity College Dublin	Computer Science and Business	Full-time	Honours Degrees	8
1	2018/2019	Trinity College Dublin	Global Business	Full-time	Honours Degrees	8
41	2018/2019	Trinity College Dublin	Global Business	Full-time	Honours Degrees	8
127	2018/2019	Trinity College Dublin	Digital Marketing Strategy	Full-time	Taught Masters	9
52	2018/2019	Trinity College Dublin	Entrepreneurship	Full-time	Taught Masters	9
64	2018/2019	Trinity College Dublin	Financial Risk Management	Full-time	Taught Masters	9
74	2018/2019	Trinity College Dublin	Marketing	Full-time	Taught Masters	9
14	2018/2019	Trinity College Dublin	PhD in Business	Full-time	PhD	10
5	2018/2019	Trinity College Dublin	PhD in Business	Part-time	PhD	10
36	2018/2019	Trinity College Dublin	Accounting	Full-time	Postgraduate Diplomas	9
98	2018/2019	Trinity College Dublin	Finance	Full-time	Taught Masters	9
47	2018/2019	Trinity College Dublin	Project Management	Part-time	Postgraduate Diplomas	9
29	2018/2019	Trinity College Dublin	Management Science and Information Systems Studies	Full-time	Honours Degrees	8
48	2018/2019	Trinity College Dublin	Business Administration	Full-time	Taught Masters	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
50	2018/2019	Trinity College Dublin	Business Administration	Part-time	Taught Masters	9
9	2018/2019	Trinity College Dublin	Health Services Management	Part-time	Taught Masters	9
45	2018/2019	Trinity College Dublin	Human Resource Management	Full-time	Taught Masters	9
93	2018/2019	Trinity College Dublin	International Management	Full-time	Taught Masters	9
95	2018/2019	Trinity College Dublin	Management	Full-time	Taught Masters	9
1	2018/2019	Trinity College Dublin	Health Services Management	Part-time	Taught Masters	9
3	2018/2019	Trinity College Dublin	PhD in Business	Part-time	PhD	10
2	2018/2019	TU Dublin, Blanchardstown Campus	Higher Certificate in BusinessBusiness Studies	Full-time	Higher Certificates	6
12	2018/2019	TU Dublin, Blanchardstown Campus	Higher Certificate in BusinessBusiness Studies	Full-time	Higher Certificates	6
31	2018/2019	TU Dublin, Blanchardstown Campus	Higher Certificate in BusinessBusiness Studies	Part-time	Higher Certificates	6
4	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business Business Studies	Full-time	Ordinary Degrees	7
24	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business Business Studies	Full-time	Ordinary Degrees	7
4	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business Information Technology	Full-time	Ordinary Degrees	7
14	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business Information Technology	Full-time	Ordinary Degrees	7
3	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business in International Business	Full-time	Ordinary Degrees	7
9	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business in International Business	Full-time	Ordinary Degrees	7
21	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business (Honours) Business Studies	Full-time	Honours Degrees	8
5	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business (Honours) Information Technology	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
13	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business (Honours) International Business	Full-time	Honours Degrees	8
1	2018/2019	TU Dublin, Blanchardstown Campus	Master of Arts by Research	Full-time	Research Masters	9
41	2018/2019	TU Dublin, Blanchardstown Campus	Certificate in Accounting Technician Ireland	Part-time	Undergraduate Occasionals	6
1	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business in Accounting and Finance	Full-time	Ordinary Degrees	7
6	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business in Accounting and Finance	Full-time	Ordinary Degrees	7
1	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business (Honours) Accounting and Finance	Full-time	Honours Degrees	8
13	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Business (Honours) Accounting and Finance	Full-time	Honours Degrees	8
18	2018/2019	TU Dublin, Blanchardstown Campus	Certificate in Digital Enterprise (MNR)	Part-time	Certificates	6
1	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Arts in Digital Marketing	Full-time	Ordinary Degrees	7
11	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Arts in Digital Marketing	Full-time	Ordinary Degrees	7
8	2018/2019	TU Dublin, Blanchardstown Campus	Bachelor of Arts (Honours) in Digital Marketing	Full-time	Honours Degrees	8
10	2018/2019	TU Dublin, City Campus	CPD Digital Marketing Strategy (Min)	Part-time	Undergraduate Occasionals	6
18	2018/2019	TU Dublin, City Campus	CPD Employment Law Certificate (SPA)	Part-time	Undergraduate Occasionals	6
21	2018/2019	TU Dublin, City Campus	CPD Employment Law Diploma (SPA)	Part-time	Undergraduate Occasionals	6
28	2018/2019	TU Dublin, City Campus	CPD Enterprise Development Diploma (SPA)	Full-time	Undergraduate Occasionals	7

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
36	2018/2019	TU Dublin, City Campus	CPD Global Business Services Diploma	Part-time	Undergraduate Occasionals	8
5	2018/2019	TU Dublin, City Campus	CPD Industrial Relations Certificate (SPA)	Part-time	Undergraduate Occasionals	6
103	2018/2019	TU Dublin, City Campus	CPD Retail and Services Management CPD Certs	Part-time	Undergraduate Occasionals	6
2	2018/2019	TU Dublin, City Campus	Higher Certificate Business Studies	Full-time	Higher Certificates	6
99	2018/2019	TU Dublin, City Campus	Higher Certificate Business Studies	Full-time	Higher Certificates	6
27	2018/2019	TU Dublin, City Campus	Higher Certificate Logistics Associate Apprenticehsip	Part-time	Higher Certificates	6
10	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Accounting and Finance	Full-time	Honours Degrees	8
60	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Accounting and Finance	Full-time	Honours Degrees	8
1	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Business and Law	Full-time	Honours Degrees	8
34	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Business and Law	Full-time	Honours Degrees	8
8	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Business and Management	Full-time	Honours Degrees	8
129	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Business and Management	Full-time	Honours Degrees	8
18	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) E-Commerce in Retailing	Full-time	Honours Degrees	8
1	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Logistics and Supply Chain	Full-time	Honours Degrees	8
25	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Logistics and Supply Chain	Part-time	Honours Degrees	8
8	2018/2019	TU Dublin, City Campus	Master of Science Applied Finance	Part-time	Taught Masters	9
29	2018/2019	TU Dublin, City Campus	Master of Science Fashion Buying and Management	Full-time	Taught Masters	9
20	2018/2019	TU Dublin, City Campus	Master of Science Global Business Services	Part-time	Taught Masters	9
23	2018/2019	TU Dublin, City Campus	Master of Science Human Resources Management	Part-time	Taught Masters	9
21	2018/2019	TU Dublin, City Campus	Master of Science MSc in Leadership, Innovation and Technology	Part-time	Taught Masters	9
21	2018/2019	TU Dublin, City Campus	Master of Science Technology and Innovation Management	Full-time	Taught Masters	9
12	2018/2019	TU Dublin, City Campus	Doctor of Philosophy PhD Track	Full-time	PhD	10

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
6	2018/2019	TU Dublin, City Campus	Doctor of Philosophy PhD Track	Part-time	PhD	10
28	2018/2019	TU Dublin, City Campus	Postgraduate Diploma Accounting	Full-time	Postgraduate Diplomas	9
34	2018/2019	TU Dublin, City Campus	Bachelor of Business Studies (Hons)	Part-time	Honours Degrees	8
9	2018/2019	TU Dublin, City Campus	Master of Business Studies International Accounting	Full-time	Taught Masters	9
7	2018/2019	TU Dublin, City Campus	Master of Science Accounting	Full-time	Taught Masters	9
6	2018/2019	TU Dublin, City Campus	Postgraduate Diploma Finance	Full-time	Postgraduate Diplomas	9
7	2018/2019	TU Dublin, City Campus	Postgraduate Diploma Finance	Part-time	Postgraduate Diplomas	9
18	2018/2019	TU Dublin, City Campus	Master of Science Finance	Full-time	Taught Masters	9
2	2018/2019	TU Dublin, City Campus	Master of Science International Banking and Finance	Full-time	Taught Masters	9
101	2018/2019	TU Dublin, City Campus	CPD Managing People Skills Certificate (SPA)	Part-time	Undergraduate Occasionals	6
17	2018/2019	TU Dublin, City Campus	CPD Managing People Skills Diploma (SPA)	Part-time	Undergraduate Occasionals	6
5	2018/2019	TU Dublin, City Campus	CPD Product Management Diploma (MIN)	Part-time	Undergraduate Occasionals	8
5	2018/2019	TU Dublin, City Campus	Higher Certificate Business Management	Full-time	Higher Certificates	6
111	2018/2019	TU Dublin, City Campus	Higher Certificate Business Management	Full-time	Higher Certificates	6
25	2018/2019	TU Dublin, City Campus	Postgraduate Diploma Product Management	Part-time	Postgraduate Diplomas	9
24	2018/2019	TU Dublin, City Campus	Bachelor of Science (Ord) Property and Facilities Management	Part-time	Ordinary Degrees	7
7	2018/2019	TU Dublin, City Campus	Bachelor of Arts (Hons) BA Print Media Management and Technology	Full-time	Honours Degrees	8
2	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Human Resource Management	Full-time	Honours Degrees	8
47	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Human Resource Management	Full-time	Honours Degrees	8
13	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Human Resource Management	Part-time	Honours Degrees	8
1	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Logistics and Supply Chain Management	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
42	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Logistics and Supply Chain Management	Full-time	Honours Degrees	8
7	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Management and Aeronautical Studies	Part-time	Honours Degrees	8
57	2018/2019	TU Dublin, City Campus	Postgraduate Certificate Global Business	Part-time	Postgraduate Certificates	9
21	2018/2019	TU Dublin, City Campus	Master of Business Administration	Part-time	Taught Masters	9
9	2018/2019	TU Dublin, City Campus	Master of Science International Business	Full-time	Taught Masters	9
5	2018/2019	TU Dublin, City Campus	Master of Science International Business Development	Part-time	Taught Masters	9
6	2018/2019	TU Dublin, City Campus	Master of Science Product Management	Part-time	Taught Masters	9
18	2018/2019	TU Dublin, City Campus	Master of Science Strategic Management	Part-time	Taught Masters	9
40	2018/2019	TU Dublin, City Campus	Master of Science Supply Chain Management	Full-time	Taught Masters	9
36	2018/2019	TU Dublin, City Campus	Master of Science Supply Chain Management	Part-time	Taught Masters	9
14	2018/2019	TU Dublin, City Campus	CPD Digital Marketing and Communication Management	Full-time	Undergraduate Occasionals	8
1	2018/2019	TU Dublin, City Campus	CPD GDPR for Marketeers	Part-time	Undergraduate Occasionals	8
1	2018/2019	TU Dublin, City Campus	Higher Certificate Marketing	Full-time	Higher Certificates	6
34	2018/2019	TU Dublin, City Campus	Higher Certificate Marketing	Full-time	Higher Certificates	6
17	2018/2019	TU Dublin, City Campus	Postgraduate Diploma Advertising and Digital Communications	Part-time	Postgraduate Diplomas	9
15	2018/2019	TU Dublin, City Campus	Postgraduate Diploma Management and Marketing	Part-time	Postgraduate Diplomas	9
18	2018/2019	TU Dublin, City Campus	Postgraduate Diploma Postgraduate Diploma In Global Business	Part-time	Postgraduate Diplomas	9
1	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Marketing	Full-time	Honours Degrees	8
78	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Marketing	Full-time	Honours Degrees	8
70	2018/2019	TU Dublin, City Campus	CPD School of Marketing CPD Certs	Part-time	Postgraduate Occasionals	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
8	2018/2019	TU Dublin, City Campus	Master of Arts Public Affairs and Political Communication	Full-time	Taught Masters	9
18	2018/2019	TU Dublin, City Campus	Master of Arts Public Relations	Full-time	Taught Masters	9
21	2018/2019	TU Dublin, City Campus	Master of Science Advertising	Full-time	Taught Masters	9
8	2018/2019	TU Dublin, City Campus	Master of Science Applied Accounting	Part-time	Taught Masters	9
17	2018/2019	TU Dublin, City Campus	Master of Science Business and Entrepreneurship	Full-time	Taught Masters	9
25	2018/2019	TU Dublin, City Campus	Master of Science Digital Marketing	Full-time	Taught Masters	9
1	2018/2019	TU Dublin, City Campus	Master of Science Digital Marketing	Part-time	Taught Masters	9
14	2018/2019	TU Dublin, City Campus	Master of Science Digital Marketing and Analytics	Part-time	Taught Masters	9
9	2018/2019	TU Dublin, City Campus	Master of Science Management and Marketing	Part-time	Taught Masters	9
36	2018/2019	TU Dublin, City Campus	Master of Science Marketing	Full-time	Taught Masters	9
17	2018/2019	TU Dublin, City Campus	Master of Science Project Management	Part-time	Taught Masters	9
4	2018/2019	TU Dublin, City Campus	Master of Science Sales Management	Part-time	Taught Masters	9
25	2018/2019	TU Dublin, City Campus	Master of Science Strategic Management	Full-time	Taught Masters	9
8	2018/2019	TU Dublin, City Campus	CPD Human Resources Diploma (SPA)	Part-time	Undergraduate Occasionals	6
61	2018/2019	TU Dublin, City Campus	CPD International Selling Diploma (SPA)	Part-time	Undergraduate Occasionals	7
43	2018/2019	TU Dublin, City Campus	CPD Retail Management Diploma (SPA)	Part-time	Undergraduate Occasionals	6
2	2018/2019	TU Dublin, City Campus	Higher Certificate Retail Management and Marketing	Full-time	Higher Certificates	6
22	2018/2019	TU Dublin, City Campus	Higher Certificate Retail Management and Marketing	Full-time	Higher Certificates	6
2	2018/2019	TU Dublin, City Campus	Bachelor of Science (Ord) Auctioneering, Valuation and Estate Agency	Full-time	Ordinary Degrees	7
39	2018/2019	TU Dublin, City Campus	Bachelor of Science (Ord) Auctioneering, Valuation and Estate Agency	Full-time	Ordinary Degrees	7

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
47	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Property Studies	Part-time	Honours Degrees	8
24	2018/2019	TU Dublin, City Campus	Bachelor of Science (Hons) Retail and Services Management	Full-time	Honours Degrees	8
3	2018/2019	TU Dublin, City Campus	Master of Business Studies Retail Management	Full-time	Taught Masters	9
1	2018/2019	TU Dublin, City Campus	Master of Business Studies Retail Management	Part-time	Taught Masters	9
15	2018/2019	TU Dublin, City Campus	Master of Science Real Estate	Full-time	Taught Masters	9
23	2018/2019	TU Dublin, City Campus	Master of Science Real Estate	Part-time	Taught Masters	9
5	2018/2019	TU Dublin, Tallaght Campus	Certificate (Special Purpose) in Real Estate (Valuation, Sale and Management)	Part-time	Certificates	6
68	2018/2019	TU Dublin, Tallaght Campus	Higher Certificate in Business in Real Estate (Valuation, Sale and Management)	Part-time	Higher Certificates	6
37	2018/2019	TU Dublin, Tallaght Campus	Accounting Technician	Part-time	Certificates	99
1	2018/2019	TU Dublin, Tallaght Campus	Higher Certificate in Business in Accounting	Full-time	Higher Certificates	6
1	2018/2019	TU Dublin, Tallaght Campus	Higher Certificate in Business in Accounting	Part-time	Higher Certificates	6
3	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Accounting and Finance	Full-time	Ordinary Degrees	7
33	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Accounting and Finance	Full-time	Ordinary Degrees	7
19	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Accounting and Finance	Part-time	Ordinary Degrees	7
1	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) in Accounting and Finance	Full-time	Honours Degrees	8
42	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) in Accounting and Finance	Full-time	Honours Degrees	8
1	2018/2019	TU Dublin, Tallaght Campus	Higher Certificate in Business in Business Administration	Full-time	Higher Certificates	6

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
1	2018/2019	TU Dublin, Tallaght Campus	Higher Certificate in Business in Business Administration	Part-time	Higher Certificates	6
9	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business International Business	Full-time	Ordinary Degrees	7
3	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Management	Full-time	Ordinary Degrees	7
26	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Management	Full-time	Ordinary Degrees	7
24	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Management	Part-time	Ordinary Degrees	7
1	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) International Business	Full-time	Honours Degrees	8
28	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) International Business	Full-time	Honours Degrees	8
3	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) in Management	Full-time	Honours Degrees	8
44	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) in Management	Full-time	Honours Degrees	8
2	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Arts in Advertising and Marketing Communications	Full-time	Ordinary Degrees	7
2	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Arts in Digital Marketing	Full-time	Ordinary Degrees	7
14	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Arts in Digital Marketing	Full-time	Ordinary Degrees	7
19	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Arts in Digital Marketing	Part-time	Ordinary Degrees	7
5	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Marketing	Full-time	Ordinary Degrees	7
16	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business in Marketing	Full-time	Ordinary Degrees	7

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
10	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Science in Analytics and Interactive Marketing	Part-time	Ordinary Degrees	7
26	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Arts (Honours) in Advertising and Marketing Communications	Full-time	Honours Degrees	8
1	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) in Marketing	Full-time	Honours Degrees	8
10	2018/2019	TU Dublin, Tallaght Campus	Bachelor of Business (Honours) in Marketing	Full-time	Honours Degrees	8
30	2018/2019	TU Dublin, Tallaght Campus	Certificate in Personnel Practice (CIPD)	Part-time	Certificates	99
3	2018/2019	TU Dublin, Tallaght Campus	Master of Business in Management	Full-time	Research Masters	9
1	2018/2019	TU Dublin, Tallaght Campus	Master of Business in Management	Part-time	Research Masters	9
38	2018/2019	University College Cork	Adult Education Ocassional	Part-time	Undergraduate Occasionals	N/A
1	2018/2019	University College Cork	BComm (Non Degree)	Part-time	Undergraduate Occasionals	N/A
22	2018/2019	University College Cork	JYA Visiting Students from China	Full-time	Undergraduate Occasionals	N/A
27	2018/2019	University College Cork	Certificate in Management and Team Development	Part-time	Certificates	6
26	2018/2019	University College Cork	Certificate in Operator Development	Part-time	Certificates	7
20	2018/2019	University College Cork	Dip in Supply Chain Management	Part-time	Undergraduate Diplomas	7
22	2018/2019	University College Cork	Diploma in Food Manufacturing Management	Part-time	Undergraduate Diplomas	6
18	2018/2019	University College Cork	Diploma in Management and Team Development	Part-time	Undergraduate Diplomas	6
40	2018/2019	University College Cork	Higher Diploma Leadership Development	Part-time	Higher Diplomas	8
28	2018/2019	University College Cork	Higher Diploma in Relationship Mentoring	Part-time	Higher Diplomas	8
32	2018/2019	University College Cork	Postgraduate Diploma in Educational Leadership	Part-time	Postgraduate Diplomas	9
11	2018/2019	University College Cork	BComm	Full-time	Honours Degrees	8
210	2018/2019	University College Cork	BComm	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
5	2018/2019	University College Cork	BComm (International) with Chinese Studies	Full-time	Honours Degrees	8
1	2018/2019	University College Cork	BComm (International) with French	Full-time	Honours Degrees	8
37	2018/2019	University College Cork	BComm (International) with French	Full-time	Honours Degrees	8
23	2018/2019	University College Cork	BComm (International) with German	Full-time	Honours Degrees	8
1	2018/2019	University College Cork	BComm (International) with Hispanic Studies	Full-time	Honours Degrees	8
28	2018/2019	University College Cork	BComm (International) with Hispanic Studies	Full-time	Honours Degrees	8
8	2018/2019	University College Cork	BComm (International) with Irish	Full-time	Honours Degrees	8
1	2018/2019	University College Cork	BComm (International) with Italian	Full-time	Honours Degrees	8
8	2018/2019	University College Cork	BComm (International) with Italian	Full-time	Honours Degrees	8
1	2018/2019	University College Cork	BSc (Credit Union Business)	Full-time	Honours Degrees	8
17	2018/2019	University College Cork	Continuing Professional Development - Lean Supply Chain Management	Part-time	Postgraduate Occasionals	N/A
2	2018/2019	University College Cork	Postgraduate Certificate in Innovation, Commercialisation and Entrepreneurship	Part-time	Postgraduate Certificates	9
31	2018/2019	University College Cork	MBA	Part-time	Taught Masters	9
21	2018/2019	University College Cork	MSc (Innovation in European Business)	Full-time	Taught Masters	9
11	2018/2019	University College Cork	MSc (Innovation, Commercialisation and Entrepreneurship)	Full-time	Taught Masters	9
42	2018/2019	University College Cork	MSc (International Accounting Practice)	Full-time	Taught Masters	9
92	2018/2019	University College Cork	MSc (Management and Marketing)	Full-time	Taught Masters	9
55	2018/2019	University College Cork	MSc (Personnel and Management Coaching)	Part-time	Taught Masters	9
14	2018/2019	University College Cork	MSc (Commerce Faculty)	Full-time	Research Masters	9
9	2018/2019	University College Cork	PhD (Commerce)	Full-time	PhD	10
2	2018/2019	University College Cork	PhD (Commerce)	Part-time	PhD	10
4	2018/2019	University College Cork	Diploma in Accounting Studies	Full-time	Undergraduate Diplomas	7

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
1	2018/2019	University College Cork	BSc (Accounting)	Full-time	Honours Degrees	8
70	2018/2019	University College Cork	BSc (Accounting)	Full-time	Honours Degrees	8
21	2018/2019	University College Cork	Master of Accounting	Full-time	Taught Masters	9
1	2018/2019	University College Cork	BSc (Finance)	Full-time	Honours Degrees	8
82	2018/2019	University College Cork	BSc (Finance)	Full-time	Honours Degrees	8
1	2018/2019	University College Cork	PhD Law (Visiting)	Full-time	Postgraduate Occasionals	N/A
27	2018/2019	University College Cork	MSc (Finance (Banking & Risk Mgt)	Full-time	Taught Masters	9
1	2018/2019	University College Cork	MSc (Finance (Banking & Risk Mgt)	Part-time	Taught Masters	9
58	2018/2019	University College Cork	MSc (Finance (Corporate Finance)	Full-time	Taught Masters	9
30	2018/2019	University College Cork	Certificate in Management Practice	Part-time	Certificates	7
22	2018/2019	University College Cork	Certificate in Procurement Management	Part-time	Certificates	6
8	2018/2019	University College Cork	Diploma in Management Practice	Part-time	Undergraduate Diplomas	6
39	2018/2019	University College Cork	Higher Diploma in Human Resource Management	Part-time	Higher Diplomas	8
1	2018/2019	University College Cork	Postgraduate Diploma Project Management	Part-time	Postgraduate Diplomas	9
17	2018/2019	University College Cork	Postgraduate Certificate Project Management	Part-time	Postgraduate Certificates	8
24	2018/2019	University College Cork	MSc (Finance (Asset Management))	Full-time	Taught Masters	9
18	2018/2019	University College Cork	MSc (Human Resource Management)	Part-time	Taught Masters	9
12	2018/2019	University College Cork	MSc Project Management	Part-time	Taught Masters	9
3	2018/2019	University College Cork	BSc (Food Marketing and Entreperneurship)	Full-time	Honours Degrees	8
39	2018/2019	University College Cork	BSc (Food Marketing and Entreperneurship)	Full-time	Honours Degrees	8
8	2018/2019	University College Cork	MSc (Co-operatives Agri-Food & Sus Dev)	Full-time	Taught Masters	9
54	2018/2019	University College Cork	MSc (Food Business and Innovation)	Full-time	Taught Masters	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
11	2018/2019	University College Dublin	Occasional Business (UG) S1	Full-time	Undergraduate Occasionals	7
9	2018/2019	University College Dublin	Occasional Business (UG) S2	Full-time	Undergraduate Occasionals	7
3	2018/2019	University College Dublin	Occasional Business FullYr(UG)	Full-time	Undergraduate Occasionals	7
1	2018/2019	University College Dublin	Occasional Executive Education	Part-time	Undergraduate Occasionals	7
17	2018/2019	University College Dublin	Occasional SmurfitResearchEx	Full-time	Undergraduate Occasionals	7
2	2018/2019	University College Dublin	Study Abroad Business FullYear	Full-time	Undergraduate Occasionals	7
164	2018/2019	University College Dublin	Study Abroad Business Sem 2	Full-time	Undergraduate Occasionals	7
54	2018/2019	University College Dublin	Study Abroad Business Sem1	Full-time	Undergraduate Occasionals	7
4	2018/2019	University College Dublin	PC Bus Strategy (Farming) PT	Part-time	Certificates	8
124	2018/2019	University College Dublin	Business	Full-time	Honours Degrees	8
7	2018/2019	University College Dublin	Commerce	Full-time	Honours Degrees	8
232	2018/2019	University College Dublin	Commerce	Full-time	Honours Degrees	8
97	2018/2019	University College Dublin	Commerce (Intl)	Full-time	Honours Degrees	8
1	2018/2019	University College Dublin	Economics and Finance	Full-time	Honours Degrees	8
60	2018/2019	University College Dublin	Economics and Finance	Full-time	Honours Degrees	8
50	2018/2019	University College Dublin	MSc Business Analytics FT	Full-time	Taught Masters	9
1	2018/2019	University College Dublin	MSc Business Analytics PT	Part-time	Taught Masters	9
29	2018/2019	University College Dublin	MSc Digital Innovation FT	Full-time	Taught Masters	9
1	2018/2019	University College Dublin	MSc Digital Innovation PT	Part-time	Taught Masters	9
38	2018/2019	University College Dublin	MSc Intl Business FT	Full-time	Taught Masters	9
6	2018/2019	University College Dublin	Business PhD FT	Full-time	PhD	10
1	2018/2019	University College Dublin	Business PhD PT	Part-time	PhD	10

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
39	2018/2019	University College Dublin	MAcc FT	Full-time	Taught Masters	9
17	2018/2019	University College Dublin	MSc Strat Mangt Accounting FT	Full-time	Taught Masters	9
15	2018/2019	University College Dublin	PD Professional Regulation	Part-time	Postgraduate Diplomas	9
22	2018/2019	University College Dublin	PD in Business Finance PT	Part-time	Postgraduate Diplomas	9
38	2018/2019	University College Dublin	MSc Aviation Finance	Full-time	Taught Masters	9
2	2018/2019	University College Dublin	MSc Aviation Finance PT	Part-time	Taught Masters	9
67	2018/2019	University College Dublin	MSc Finance FT	Full-time	Taught Masters	9
2	2018/2019	University College Dublin	MSc Finance PT	Part-time	Taught Masters	9
33	2018/2019	University College Dublin	MSc Quantitative Finance FT	Full-time	Taught Masters	9
1	2018/2019	University College Dublin	MSc Quantitative Finance PT	Part-time	Taught Masters	9
1	2018/2019	University College Dublin	Dip in Sports Management PT	Part-time	Undergraduate Diplomas	7
15	2018/2019	University College Dublin	Grad Dip Risk MgmtandQuality SPT	Part-time	Postgraduate Diplomas	9
26	2018/2019	University College Dublin	PD AMP Jan PT	Part-time	Postgraduate Diplomas	9
16	2018/2019	University College Dublin	PD AMP Sept PT	Part-time	Postgraduate Diplomas	9
16	2018/2019	University College Dublin	PD Business and Exec Coaching PT	Part-time	Postgraduate Diplomas	9
30	2018/2019	University College Dublin	PD Corporate Governance PT	Part-time	Postgraduate Diplomas	9
35	2018/2019	University College Dublin	PD Creativ Innov and Leader	Part-time	Postgraduate Diplomas	9
94	2018/2019	University College Dublin	PD CreativInnovandLeader Jan PT	Part-time	Postgraduate Diplomas	9
77	2018/2019	University College Dublin	PD CreativInnovandLeader May PT	Part-time	Postgraduate Diplomas	9
33	2018/2019	University College Dublin	PD Entrepren Educators (T3) PT	Part-time	Postgraduate Diplomas	9
5	2018/2019	University College Dublin	PD Entrepreneurial EducatorsPT	Part-time	Postgraduate Diplomas	9
20	2018/2019	University College Dublin	PD OrganisaChangeandTransJan PT	Part-time	Postgraduate Diplomas	9
20	2018/2019	University College Dublin	PD OrganisaChangeandTransMay PT	Part-time	Postgraduate Diplomas	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
20	2018/2019	University College Dublin	PD OrganisaChangeandTransMay PT	Part-time	Postgraduate Diplomas	9
46	2018/2019	University College Dublin	PD Strategy,Dev andInnov(Jan)PT	Part-time	Postgraduate Diplomas	9
21	2018/2019	University College Dublin	PD Strategy,Dev andInnov(Sept)PT	Part-time	Postgraduate Diplomas	9
9	2018/2019	University College Dublin	Prof Dip Leadership Dev Jan PT	Part-time	Postgraduate Diplomas	9
5	2018/2019	University College Dublin	Prof Dip Team Coaching PT	Part-time	Postgraduate Diplomas	9
76	2018/2019	University College Dublin	BSc Police Leadership PT	Part-time	Honours Degrees	8
3	2018/2019	University College Dublin	Food Business	Full-time	Honours Degrees	8
12	2018/2019	University College Dublin	Food and Agribusiness Management	Full-time	Honours Degrees	8
39	2018/2019	University College Dublin	Sport and Exercise Management	Full-time	Honours Degrees	8
30	2018/2019	University College Dublin	GC InnovEntreprenandEnterp(T3)PT	Part-time	Postgraduate Certificates	9
69	2018/2019	University College Dublin	GC InnovEntreprenandEnterpPT	Part-time	Postgraduate Certificates	9
12	2018/2019	University College Dublin	GC Management(TbredIndustry)PT	Part-time	Postgraduate Certificates	9
33	2018/2019	University College Dublin	GCInnovEntreprenandEnterp (Jan)PT	Part-time	Postgraduate Certificates	9
6	2018/2019	University College Dublin	PC Entrepren Educators (T3) FT	Full-time	Postgraduate Certificates	9
41	2018/2019	University College Dublin	PC Entrepreneurial EducatorsPT	Part-time	Postgraduate Certificates	9
13	2018/2019	University College Dublin	PC HC Mgmt Practice PT Jan	Part-time	Postgraduate Certificates	9
22	2018/2019	University College Dublin	PC HC Mgmt Practice PT Sep	Part-time	Postgraduate Certificates	9
24	2018/2019	University College Dublin	PC Leadership Dev SEAI Jan PT	Part-time	Postgraduate Certificates	9
3	2018/2019	University College Dublin	PC Medico-Legal Aspects H'Care	Part-time	Postgraduate Certificates	9
8	2018/2019	University College Dublin	MAgrSc Ag ExtandInnovation FT	Full-time	Taught Masters	9
10	2018/2019	University College Dublin	MAgrSc Ag ExtandInnovation PT	Part-time	Taught Masters	9
31	2018/2019	University College Dublin	MBA	Full-time	Taught Masters	9
26	2018/2019	University College Dublin	MBA Executive Mid-Week	Part-time	Taught Masters	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
17	2018/2019	University College Dublin	MBA Executive Weekend	Part-time	Taught Masters	9
12	2018/2019	University College Dublin	ME Management PT	Part-time	Taught Masters	9
15	2018/2019	University College Dublin	MEngSc Engineering Mgmt FT	Full-time	Taught Masters	9
3	2018/2019	University College Dublin	MSc Bus and Executive CoachJanPT	Part-time	Taught Masters	9
3	2018/2019	University College Dublin	MSc Bus and Executive CoachingPT	Part-time	Taught Masters	9
13	2018/2019	University College Dublin	MSc Bus(LeaderandMgt Prac) JanPT	Part-time	Taught Masters	9
32	2018/2019	University College Dublin	MSc Bus(LeaderandMgt Prac) PT	Part-time	Taught Masters	9
4	2018/2019	University College Dublin	MSc Bus(LeaderandMgt Prac)(T3)PT	Part-time	Taught Masters	9
21	2018/2019	University College Dublin	MSc Human Resources FT	Full-time	Taught Masters	9
9	2018/2019	University College Dublin	MSc Human Resources PT	Part-time	Taught Masters	9
40	2018/2019	University College Dublin	MSc International ManagementFT	Full-time	Taught Masters	9
76	2018/2019	University College Dublin	MSc Management FT	Full-time	Taught Masters	9
32	2018/2019	University College Dublin	MSc Management PT	Part-time	Taught Masters	9
49	2018/2019	University College Dublin	MSc Mangt Consultancy FT	Full-time	Taught Masters	9
2	2018/2019	University College Dublin	MSc Mangt Consultancy PT	Part-time	Taught Masters	9
24	2018/2019	University College Dublin	MSc Project Mangt FT	Full-time	Taught Masters	9
14	2018/2019	University College Dublin	MSc Project Mangt PT	Part-time	Taught Masters	9
34	2018/2019	University College Dublin	MSc Strat Mangt and Planning FT	Full-time	Taught Masters	9
4	2018/2019	University College Dublin	MSc Strat Mangt and Planning PT	Part-time	Taught Masters	9
26	2018/2019	University College Dublin	MSc Supply Chain Mangt FT	Full-time	Taught Masters	9
11	2018/2019	University College Dublin	MSc(Agr) Sust Agr and Rur Dev FT	Full-time	Taught Masters	9
13	2018/2019	University College Dublin	PD Str Grow (BioandPhar) Jan PT	Part-time	Postgraduate Diplomas	9
12	2018/2019	University College Dublin	PD Str Grow (BioandPhar) May PT	Part-time	Postgraduate Diplomas	9

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
49	2018/2019	University College Dublin	MSc Digital Marketing FT	Full-time	Taught Masters	9
9	2018/2019	University College Dublin	MSc Digital Marketing PT	Part-time	Taught Masters	9
30	2018/2019	University College Dublin	MSc Food Business Strategy FT	Full-time	Taught Masters	9
51	2018/2019	University College Dublin	MSc Marketing FT	Full-time	Taught Masters	9
2	2018/2019	University College Dublin	MSc Marketing PT	Part-time	Taught Masters	9
29	2018/2019	University College Dublin	MSc Marketing Practice FT	Full-time	Taught Masters	9
23	2018/2019	University College Dublin	PD High Perf Sales and Bus Dev	Part-time	Postgraduate Diplomas	9
19	2018/2019	University College Dublin	PD HighPerf SalesandBusDev JanPT	Part-time	Postgraduate Diplomas	9
266	2018/2019	University of Limerick	Graduate Diploma in School Leadership	Part-time	Postgraduate Diplomas	9
4	2018/2019	University of Limerick	Bachelor of Arts in International Business	Full-time	Honours Degrees	8
43	2018/2019	University of Limerick	Bachelor of Arts in International Business	Full-time	Honours Degrees	8
33	2018/2019	University of Limerick	Bachelor of Business Studies	Full-time	Honours Degrees	8
340	2018/2019	University of Limerick	Bachelor of Business Studies	Full-time	Honours Degrees	8
46	2018/2019	University of Limerick	Bachelor of Business Studies with French	Full-time	Honours Degrees	8
1	2018/2019	University of Limerick	Bachelor of Business Studies with German	Full-time	Honours Degrees	8
18	2018/2019	University of Limerick	Bachelor of Business Studies with German	Full-time	Honours Degrees	8
3	2018/2019	University of Limerick	Bachelor of Business Studies with Japanese	Full-time	Honours Degrees	8
1	2018/2019	University of Limerick	Doctor of Philosophy INDISC-SENandAHS	Full-time	PhD	10
1	2018/2019	University of Limerick	Doctor of Philosophy INDISC-SENandAHS	Part-time	PhD	10
9	2018/2019	University of Limerick	Professional Diploma in Accounting	Full-time	Undergraduate Diplomas	8
13	2018/2019	University of Limerick	Master of Taxation	Full-time	Taught Masters	9
1	2018/2019	University of Limerick	Doctor of Philosophy Accounting and Finance	Full-time	PhD	10

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
25	2018/2019	University of Limerick	Specialist Diploma in Aviation Leasing and Finance	Part-time	Postgraduate Diplomas	9
8	2018/2019	University of Limerick	Master of Science in Computational Finance	Full-time	Taught Masters	9
28	2018/2019	University of Limerick	Master of Science in Financial Services	Full-time	Taught Masters	9
15	2018/2019	University of Limerick	Master of Science in Risk Management and Insurance	Full-time	Taught Masters	9
33	2018/2019	University of Limerick	Higher Certificate in Supervisory and Human Resources Practice	Part-time	Higher Certificates	6
27	2018/2019	University of Limerick	Diploma in Health Services Management	Part-time	Undergraduate Diplomas	7
23	2018/2019	University of Limerick	Diploma in Human Resource Management	Part-time	Undergraduate Diplomas	7
1	2018/2019	University of Limerick	Diploma in Supply Chain Management (Minor Award Level 8)	Full-time	Undergraduate Diplomas	8
20	2018/2019	University of Limerick	Bachelor of Arts in Human Resource Management P/T	Part-time	Honours Degrees	8
34	2018/2019	University of Limerick	Master of Arts in Business Management	Full-time	Taught Masters	9
1	2018/2019	University of Limerick	Master of Arts in Public Administration (Part-Time)	Part-time	Taught Masters	9
33	2018/2019	University of Limerick	Master of Business Administration - Executive MBA	Part-time	Taught Masters	9
16	2018/2019	University of Limerick	Master of Science in Human Resource Management F/T	Full-time	Taught Masters	9
18	2018/2019	University of Limerick	Master of Science in Human Resource Management P/T	Part-time	Taught Masters	9
39	2018/2019	University of Limerick	Master of Science in International Management and Global Business	Full-time	Taught Masters	9
42	2018/2019	University of Limerick	Master of Science in Project Management	Full-time	Taught Masters	9
12	2018/2019	University of Limerick	Masters in International Entrepreneurship Management	Full-time	Taught Masters	9
4	2018/2019	University of Limerick	Masters in Public Administration	Full-time	Taught Masters	9
1	2018/2019	University of Limerick	Doctor of Philosophy Personnel	Full-time	PhD	10
34	2018/2019	University of Limerick	Specialist Diploma in Marketing Management	Part-time	Postgraduate Diplomas	9
26	2018/2019	University of Limerick	Master of Science in Marketing, Consumption and Society	Full-time	Taught Masters	9
3	2018/2019	University of Limerick	Doctor of Philosophy Marketing and Management	Full-time	PhD	10
2	2018/2019	University of Limerick	Doctor of Philosophy Personnel	Part-time	PhD	10
2	2018/2019	University of Limerick	Doctor of Philosophy Marketing and Management	Full-time	PhD	10

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
1	2018/2019	University of Limerick	Doctor of Philosophy Marketing and Management	Part-time	PhD	10
48	2018/2019	Waterford IT	Certificate in Data Protection and GDPR Practice	Part-time	Certificates	6
28	2018/2019	Waterford IT	Diploma in Supervisory Practice	Part-time	Undergraduate Diplomas	7
1	2018/2019	Waterford IT	Bachelor of Arts (Honours) in Accounting	Full-time	Honours Degrees	8
39	2018/2019	Waterford IT	Bachelor of Arts (Honours) in Accounting	Full-time	Honours Degrees	8
11	2018/2019	Waterford IT	Certificate in Economics and Finance	Part-time	Certificates	9
41	2018/2019	Waterford IT	Certificate in Human Resource Management	Part-time	Certificates	8
44	2018/2019	Waterford IT	Certificate in Management Development	Part-time	Certificates	6
1	2018/2019	Waterford IT	Certificate in Management Development	Full-time	Certificates	8
2	2018/2019	Waterford IT	Certificate in Management Development	Full-time	Certificates	8
41	2018/2019	Waterford IT	Certificate in Project Management	Part-time	Certificates	6
1	2018/2019	Waterford IT	Certificate in Project Management	Full-time	Certificates	8
81	2018/2019	Waterford IT	Higher Certificate in Arts in Literacy Development	Part-time	Higher Certificates	6
21	2018/2019	Waterford IT	Higher Certificate in Business	Full-time	Higher Certificates	6
14	2018/2019	Waterford IT	Higher Certificate in Business	Part-time	Higher Certificates	6
30	2018/2019	Waterford IT	Higher Certificate in Business in Enterprise Development	Part-time	Higher Certificates	6
1	2018/2019	Waterford IT	Bachelor of Business	Full-time	Ordinary Degrees	7
54	2018/2019	Waterford IT	Bachelor of Business	Full-time	Ordinary Degrees	7
29	2018/2019	Waterford IT	Bachelor of Arts (Honours) in International Business	Full-time	Honours Degrees	8
4	2018/2019	Waterford IT	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
158	2018/2019	Waterford IT	Bachelor of Business (Honours)	Full-time	Honours Degrees	8
2	2018/2019	Waterford IT	Doctor of Philosophy	Full-time	PhD	10
40	2018/2019	Waterford IT	Certificate in Contemporary Marketing Communications	Part-time	Certificates	6
30	2018/2019	Waterford IT	Bachelor of Arts (Honours) in Marketing & Digital Media	Full-time	Honours Degrees	8

No. Students	Academic Year	Institution	Course Name	Mode PT / FT / Distance	Programme Type	NFQ Level
9	2018/2019	Waterford IT	Bachelor of Science in Retail Management	Full-time	Ordinary Degrees	7
8	2018/2019	Waterford IT	Higher Certificate in Custodial Care	Full-time	Higher Certificates	6
42	2018/2019	Waterford IT	Higher Certificate in Custodial Care	Full-time	Higher Certificates	6
91	2018/2019	Waterford IT	Higher Certificate in Custodial Care	Part-time	Higher Certificates	6
1	2018/2019	Waterford IT	Doctor of Philosophy	Full-time	PhD	10
1	2018/2019	Waterford IT	Doctor of Philosophy	Part-time	PhD	10
1	2018/2019	Waterford IT	Doctor of Philosophy	Full-time	PhD	10

Table 19: Springboard 2019 participants for SME and Entrepreneurship courses

Springboard+ 2019	
Management', 'SME' and 'Entrepreneurship' only courses	**Participants**
Athlone Institute of Technology	**180**
Certificate in Logistics and Supply Chain Management	38
Certificate in Supervisory Management and Team Leadership	85
Postgraduate Diploma in Executive Management	57
Dun Laoghaire Institute of Art Design & Technology	**25**
Postgraduate Diploma in Business in Digital Entrepreneurship	25
Dundalk Institute of Technology	**38**
Certificate in Digital Marketing and Digital Media Management	38
Galway-Mayo Institute of Technology	**36**
Certificate in Family Business	25
Certificate in Greening Enterprise Skills	11
Irish Times Training	**97**
Entrepreneurs Programme leading to an Advanced Certificate in Management Practice (Entrepreneurship)	41
Postgraduate Certificate in International Business	56
Letterkenny Institute of Technology	**14**
Certificate in Management and Leadership	14

Springboard+ 2019	
Management', 'SME' and 'Entrepreneurship' only courses	**Participants**
Limerick Institute of Technology	**36**
Certificate in Supervisory Management	36
The Entrepreneurs Academy	**93**
Leadership, Management and Innovation for SMEs	41
Practical Entrepreneurship-Learn to Work for Yourself	52
Trinity College Dublin	**268**
Postgraduate Certificate in Creative and Cultural Entrepreneurship	77
Postgraduate Certificate in Creative Thinking, Innovation & Entrepreneurship (Returners)	74
Postgraduate Certificate in Innovation and Enterprise Development (Cavan)	20
Postgraduate Certificate in Innovation and Enterprise Development (Longford)	16
Postgraduate Certificate in Innovation and Enterprise Development (Tipperary)	20
Postgraduate Certificate in Innovation and Enterprise Development (Waterford)	20
University College Cork	**83**
Certificate in Management Practice	39
Certificate in Procurement Management	20
Postgraduate Certificate in Project Management	24
University College Dublin	**163**
Professional Diploma in Creativity, Innovation and Leadership	163
University of Limerick	**138**
Essentials of Entrepreneurship and Innovation (Higher Certificate)	15
Management (Certificate)	25
Management Practice (Bachelor of Arts)	27
Management Practice (Specialist Diploma)	22
Managing and Leading the Social Enterprise (Higher Certificate)	18
Marketing Management (Specialist Diploma)	31
Waterford Institute of Technology	**48**
Diploma in Supervisory Practice	25
Postgraduate Diploma in Digital Marketing Practice	23
Grand Total	**1219**

Table 20: Education and Training Boards (ETB) - management training

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
Cavan and Monaghan ETB	Cavan Institute - Health Services Supervisory Management (CM08209)	6	Parttime	38					34
Cavan and Monaghan ETB	Cavan Institute - Reception and Frontline Office Management (CM07946)	5	Fulltime	35					
Cavan and Monaghan ETB	Cavan Institute - Reception and Frontline Office Management (CM07946)	5	Parttime	55					
Cavan and Monaghan ETB	Cavan Institute - Sports Coaching and Leisure Management (CM07997)	5	Fulltime	45					
Cavan and Monaghan ETB	Cavan Institute - Sports Coaching and Leisure Management (CM07997)	5	Parttime	12					
Cavan and Monaghan ETB	Health Services Supervisory Management Skills (NL07500)	6	Parttime	20					15

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
City of Dublin ETB	BA (Hons) Degree in Media Production Management (CD08879)	8	Fulltime	71					30
City of Dublin ETB	BTEC - HNC and HND in International Travel & Tourism Management (NL09724)	6	Fulltime	25					
City of Dublin ETB	BTEC - HND in Sport (Leisure Management) (NL09035)	6	Fulltime	30					
City of Dublin ETB	HND in Music Management/ Performance/ Traditional - Ballyfermot (CD09021)	6	Fulltime	121					
City of Dublin ETB	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	75					
City of Dublin ETB	Higher National Diploma in Sport (Leisure Management) (CD10150)	6	Fulltime	3					
City of Dublin ETB	Management (NL07198)	6	Fulltime & parttime	66					41

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
City of Dublin ETB	Management (NL07198)	6	Fulltime & parttime	66					41
City of Dublin ETB	Outdoor Adventure Management HND 500/8300/4 (CD08867)	6	Fulltime	54					29
Cork ETB	Applegreen Management Development (NL10126)	6	Online	7					6
Cork ETB	Golf and Sports Turf Management (NL07192)	6	Fulltime	26					14
Cork ETB	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	32					17
Cork ETB	Leisure Facility Supervisory Management (NL07201)	6	Fulltime	19					19
Cork ETB	Management (NL07198)	6	Parttime	11					9
Cork ETB	Project Management - Certified Associate (PMBOK) - Online Tutor Support & Workshops (XXL40)	Non-NFQ aligned FET	Parttime	34					20

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
Cork ETB	Project Management - Certified Associate (PMBOK) - Online Tutor Support & Workshops (XXL40)	Non-NFQ aligned FET	Parttime	34					20
Donegal ETB	ILM - Leadership and Management (NL10160)	5	Parttime	29					17
Donegal ETB	Management (NL07198)	6	Parttime	18					17
Dublin and Dun Laoghaire ETB	Applegreen Management Development (NL10126)	6	Online	69					36
Dublin and Dun Laoghaire ETB	Festival Management and Sound Production (DD09080)	5	Fulltime	45					23
Dublin and Dun Laoghaire ETB	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	6					
Dublin and Dun Laoghaire ETB	Health Services Supervisory Management Skills (NL07500)	6	Parttime	139					
Dublin and Dun Laoghaire ETB	Health Services Supervisory Management Skills (NL07500)	6	Parttime	139					

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
Dublin and Dun Laoghaire ETB	Health Services Supervisory Management Skills L6 (DD09369)	6	Fulltime	16					
Dublin and Dun Laoghaire ETB	Health Services Supervisory Management Skills L6 (DD09369)	6	Parttime	7					
Dublin and Dun Laoghaire ETB	Human Resource Management 6N3750 (DD08732)	6	Parttime	82					74
Dublin and Dun Laoghaire ETB	Management (NL07198)	6	Parttime	20					18
Dublin and Dun Laoghaire ETB	Management Development (DD09613)	6	Fulltime	71					36
Dublin and Dun Laoghaire ETB	PRINCE2 Certification in Project Management (NL10033)	Non-NFQ aligned FET	Fulltime	156					153
Dublin and Dun Laoghaire ETB	Programme Management 6N4090 (DD08668)	6	Parttime	23					19
Dublin and Dun Laoghaire ETB	Strategic Human Resource Management (DD09612)	6	Fulltime	71					
Dublin and Dun Laoghaire ETB	Strategic Human Resource Management (DD09612)	6	Parttime	17					

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
Dublin and Dun Laoghaire ETB	Supervisory Management - Evenings (DD09953)	6	Parttime	21					20
Dublin and Dun Laoghaire ETB	VTCT - Level 4 Diploma in Salon Management (NL11352)	6	Fulltime	15					
Galway and Roscommon ETB	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	16					
Galway and Roscommon ETB	Health Services Supervisory Management Skills (NL07500)	6	Parttime	12					
Galway and Roscommon ETB	Management (NL07198)	6	Parttime	32					28
Kerry ETB	Management (NL07198)	6	Fulltime	72					54
Kildare and Wicklow ETB	BIFE Animal Care and Management (KW09199)	5	Fulltime	31					12
Kildare and Wicklow ETB	Management (NL07198)	6	Fulltime	23					17
Kildare and Wicklow ETB	PRINCE2 Certification in Project Management (NL10033)	Non-NFQ aligned FET	Parttime	9					
Kilkenny and Carlow ETB	ILM - Leadership and Management (NL10160)	5	Parttime	48					10

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
Limerick Clare ETB	CPC - Minimising Risks & Managing Emergencies (LC09964)	Non-NFQ aligned FET	Parttime	19					19
Limerick Clare ETB	LC HACCP - Food Safety Management System (LC08739)	Non-NFQ aligned FET	Parttime	29					29
Limerick Clare ETB	Management (NL07198)	6	Parttime	37					33
Limerick Clare ETB	Project Management (evenings) (NL09262)	6	Parttime	10					
Limerick Clare ETB	Supervisory Management for Hospitality (LC09931)	6	Fulltime	38					18
Limerick Clare ETB	CPC - Minimising Risks & Managing Emergencies (LC09964)	Non-NFQ aligned FET	Parttime	19					19
Limerick Clare ETB	LC HACCP - Food Safety Management System (LC08739)	Non-NFQ aligned FET	Parttime	29					29
Limerick Clare ETB	Management (NL07198)	6	Parttime	37					33
Limerick Clare ETB	Project Management (evenings) (NL09262)	6	Parttime	10					
Limerick Clare ETB	Supervisory Management for Hospitality (LC09931)	6	Fulltime	38					18

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
Longford and Westmeath ETB	Festival Management & Sound Production (XX1R7)	Non-NFQ aligned FET	Fulltime	27					12
Longford and Westmeath ETB	ILM Leadership and Management (LW11406)	5	Parttime	5					
Longford and Westmeath ETB	Prince 2 Foundation & Practitioner (Project Management) (XX3Z7)	Non-NFQ aligned FET	Parttime	13					
Longford and Westmeath ETB	Supervisory Management - Evenings (XXQ67)	6	Parttime	16					16
Louth and Meath ETB	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	18					
Louth and Meath ETB	Human Resources Management (LM11404)	5	Parttime	13					12
Mayo, Sligo and Leitrim ETB	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	22					
Mayo, Sligo and Leitrim ETB	Health Services Supervisory Management Skills (NL07500)	6	Parttime	24					
Mayo, Sligo and Leitrim ETB	Management (NL07198)	6	Parttime	18					17

Institution – ETB	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	No. of completions 2019
Tipperary ETB	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	18					11
Tipperary ETB	Management (NL07198)	6	Parttime	34					24
VSCSS	Health Services Supervisory Management Skills (NL07500)	6	Fulltime	31					
VSCSS	Health Services Supervisory Management Skills (NL07500)	6	Parttime	17					
Waterford and Wexford ETB	Leisure Facility Supervisory Management (NL07201)	6	Fulltime	9					
Waterford and Wexford ETB	Supervisory Management (Evenings) (WW10165)	6	Parttime	7					7
Waterford and Wexford ETB	Supervisory Management (Skills to Advance) (WW11379)	6	Fulltime	35					9
eCollege	Project Management - Certified Associate (PMBOK) (NLN40)	Non-NFQ aligned FET	Online	136					

Table 21: Private colleges management training (Higher Education Colleges Association)

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Dublin Business School	Master of Business Administration (MBA)	9	FT/PT	108	61**	96	600		*Re DBS *grads not available until 2022 unless advanced entry*
Dublin Business School	Master of Business Administration (MBA) (Finance)	9	FT/PT	71	47**	63	600		*Re DBS**grads not available until 2020, most intakes across two yrs*
Dublin Business School	Master of Business Administration (MBA) (HRM)	9	FT/PT	43	21**	38	600		
Dublin Business School	Master of Business Administration (MBA) (Project Management)	9	FT/PT	63	52**	122	600		
Dublin Business School	MSc in International Accounting and Finance	9	FT/PT	34	32	34	200		
Dublin Business School	MSc in Business Analytics	9	FT/PT	45	not yet new	92	360		
Dublin Business School	MSc in Data Analytics	9	FT/PT	282	207**	330	400		
Dublin Business School	MSc in Digital Marketing	9	FT/PT	59	46**	100	300		
Dublin Business School	MSc in Financial Technology	9	FT/PT	19	5**	41	100		
Dublin Business School	MSc in Management Practice	9	FT/PT	19	12**	27	100		

Institution	Course Title	NFQ level	Mode – FT/PT/Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Dublin Business School	BA (Hons) Accounting and Finance	8	FT/PT	325	29*	398	450		
Dublin Business School	BA (Hons) Business (Management)	8	FT/PT	38	38*	28	450		
Dublin Business School	BA (Hons) Business (Project Management)	8	FT/PT	8	3*	15	450		
Dublin Business School	BA (Hons) Financial Services	8	FT/PT	13	11*	17	120		
Dublin Business School	BA (Hons) Marketing (Digital Media and Cloud Computing)	8	FT/PT	4	0*	14	450		
Dublin Business School	BA (Hons) Marketing (Digital Media)	8	FT/PT	15	7*	16	450		
Dublin Business School	BSc (Hons) Computing	8	FT	1	0*	7	100		
Dublin Business School	Higher Diploma in Data Analytics	8	FT/PT	153	20**	75	240	Springboard	
Dublin Business School	Higher Diploma in Financial Technology	8	FT/PT	76	9**	57	120	Springboard	
Dublin Business School	Certificate in Digital Marketing	Level 7 SPA	PT	224	197	265	450	Springboard	SPA = Special Purpose Award
Dublin Business School	Certificate in Fund Accounting	Level 7 SPA	PT	72	56	49	100	Springboard	
Dublin Business School	Certificate in Digital Marketing	Level 7 SPA	PT	224	197	265	450	Springboard	SPA = Special Purpose Award

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Dublin Business School	Certificate in Fund Accounting	Level 7 SPA	PT	72	56	49	100	Springboard	
Dublin Business School	Diploma in Big Data for Business	Level 7 SPA	PT	122	121	121	200	Springboard	
Dublin Business School	Advanced Diploma in Project Management	N/A	PT	78	75	42	200		
Dublin Business School	Diploma in Accounting and Finance	N/A	PT	40	39	35	300		
Dublin Business School	Diploma in Digital Marketing and Strategy	N/A	PT	70	68	41	300		
Dublin Business School	Diploma in Human Resource Management	N/A	PT	74	70	53	300		
Dublin Business School	Diploma in Management Studies	N/A	PT	37	33	18	300		
Dublin Business School	Diploma in Project Management	N/A	PT	120	110	73	300		
Dublin Business School	Online Diploma in Digital Marketing and Strategy	N/A	Distance	22	16	36	200		
Dublin Business School	Online Diploma in Entrepreneurship	N/A	Distance	First Intakes 20/21	N/A	N/A	200		
Dublin Business School	Online Diploma in Fundamentals of Accounting and Finance	N/A	Distance	First Intakes 20/21	N/A	N/A	200		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Dublin Business School	Online Diploma in Human Resource Management	N/A	Distance	39	N/A	42	200		
Dublin Business School	Online Diploma in Leadership	N/A	Distance	First Intakes 20/21	N/A	N/A	200		
Dublin Business School	Online Diploma in Management Studies	N/A	Distance	12	11	7	200		
Dublin Business School	Online Diploma in Project Management	N/A	Distance	20	20	24	200		
Dorset College	Bachelor of Business	7	FT	41	48	50	60		line 38 refers to Year 1 Enrolments not Year 2 and 3
Dorset College	Bachelor of Science in Computing	7	FT	43	28	44	60		line 39 refers to Year 1 Enrolments not Year 2 and 3
Dorset College	Bachelor of Business (Honours) in International Business	8	FT, PT	174	158	213	350		
Dorset College	International Foundation Programme	5		6	4	12	18		
Dorset College	Pre Masters Studies			6	5	8	18		
Dorset College	Applied Behavioural Analysis	5		8	5	TBC	24		
Dorset College	Health Service Management	6		7	7	7	21		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Dorset College	Health Service Management	6		7	7	7	21		
Dorset College	CIPD	5		30	TBC	14	90		
Galway Business School	Bachelor of Business	7	FT & PT	110	33	104	*50	N/A	*GBS capacity estimate
Galway Business School	Bachelor of Business (Hons) with International Business	8	FT & PT	17	17	27	*50	N/A	*GBS capacity estimate
Galway Business School	Certificate in Business Communications	6	FT & PT	3	3	25	25		
Galway Business School	Certificate in Strategic Management	7	FT & PT	2	2	0	25	N/A	
Griffith College	Reboot Your Business – Through Your Development Plan (Certificate in SME Management) in partnership with Chambers Ireland. https://www.griffith.ie/faculties/graduate-business-school/courses/reboot-your-business	Level 7	Distance	Delivered during April 2020 (Covid-19 lockdown)		650	Online Delivery 1200	n/a	

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Griffith College	Restart Your Business, Rethink Your Strategy (Certificate in SME Management) in partnership with ISME. https://www.griffith.ie/faculties/graduate-business-school/courses/restart-your-business-rethink-your-strategy.	Level 7	Distance	Delivered during April 2020 (Covid-19 lockdown)		1250	Online delivery 2000	n/a	
Griffith College	Certificate in SME Management	Level 7	PT/ distance	15	12	14	Blended delivery 120		
Griffith College	Certificate in Marketing and Sales Management	Level 7	PT/ distance	17	14	18	Blended delivery 100		
Griffith College	Bachelor of Engineering in Industrial Engineering (B.Eng.IE)	Level 7	PT/ distance	106	90	56	Blended delivery 120	Higher National Certificate in Manufacturing Engineering	*
Griffith College	Higher National Certificate in Manufacturing Engineering	BTEC (NFQ Level 6 Equiv)	PT/ distance	25	20	19	Blended delivery 80		
Griffith College	Higher National Certificate in Computing	BTEC (NFQ Level 6 Equiv)	PT/ distance	29	24	23	Blended delivery 120		
Griffith College	Bachelors of Business in Procurement and Supply Management	8	PT/distance	Griffith took over Course after IIPMM liquidation (2019)		24	Blended delivery 80		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Griffith College	Certificate in Purchasing Fundamentals	6	PT/ distance	Griffith took over Course after IIPMM liquidation (2019)		2	Blended delivery 120		
Griffith College	Certificate in Warehouse and Supply	6	PT/ distance	Griffith took over Course after IIPMM liquidation (2019)		6	Blended delivery 80		
Griffith College	BA (hons) in Communications and Media Production	8	PT/ distance	36	29	34	Blended delivery 60		
Griffith College	Digital Online and Social Media Production (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Writing for Media (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Photography 1 (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Visual Communication (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Web Design (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Public Relations (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		

Institution	Course Title	NFQ level	Mode – FT/PT/Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Griffith College	Online Media Production (module delivered standalone)	8	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	MA in Journalism and Public Relations	9		23	20	28	Blended delivery 60		
Griffith College	Corporate Communications (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	MoJo: Mobile Video Journalism (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Online Media: Creation, Curation (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Online Media Production (module delivered standalone)	8	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	MA in Journalism and Public Relations	9		23	20	28	Blended delivery 60		
Griffith College	Corporate Communications (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	MoJo: Mobile Video Journalism (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Online Media: Creation, Curation (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Griffith College	Political Communications and Public Affairs (module delivered standalone)	9	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Public Relations Theory and Practice (module delivered standalone)	9	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	MA in Journalism and Media Communications	9	PT/ distance	21	18	24	Blended delivery 60		
Griffith College	Online Media: Creation, Curation (module delivered standalone)	9	PT/ distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	BSc (Hons) in Computing Science	8		39	34	40	Blended delivery 80		
Griffith College	Cyber Security & Ethical Hacking (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 80		
Griffith College	Data Analytics & Visualisation (module delivered standalone)	8	PT/ distance	Module can be delivered to SMEs			Blended delivery 80		
Griffith College	MSc in Interactive Digital Media	9		30	25	33	Blended delivery 80		
Griffith College	Digital Media Platforms (module delivered standalone)	9	PT/ distance	Module can be delivered to SMEs			Blended delivery 80		
Griffith College	MSc in Network and Information Security	9		50	44	53	Blended delivery 50		

Institution	Course Title	NFQ level	Mode – FT/PT/Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Griffith College	Political Communications and Public Affairs (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	Public Relations Theory and Practice (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	MA in Journalism and Media Communications	9	PT/distance	21	18	24	Blended delivery 60		
Griffith College	Online Media: Creation, Curation (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 60		
Griffith College	BSc (Hons) in Computing Science	8		39	34	40	Blended delivery 80		
Griffith College	Cyber Security & Ethical Hacking (module delivered standalone)	8	PT/distance	Module can be delivered to SMEs			Blended delivery 80		
Griffith College	Data Analytics & Visualisation (module delivered standalone)	8	PT/distance	Module can be delivered to SMEs			Blended delivery 80		
Griffith College	MSc in Interactive Digital Media	9		30	25	33	Blended delivery 80		
Griffith College	Digital Media Platforms (module delivered standalone)	9	PT/distance	Module can be delivered to SMEs			Blended delivery 80		
Griffith College	MSc in Network and Information Security	9		50	44	53	Blended delivery 50		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Griffith College	Managing Information Security (module delivered standalone)	9	PT/ distance	Module can be delivered to SMEs			Blended delivery 50		
Griffith College	BA (Hons) In Business Studies	8	PT/ distance	172		182	Blended delivery 240		
Griffith College	BA (Hons) In Business Studies (Marketing)	8	PT/ distance	47		31	Blended delivery 60		
Griffith College	BA (Hons) In Business Studies (HRM)	8	PT/ distance	36		32	Blended delivery 60		
Griffith College	BA (Hons) In Accounting and Finance	8	PT/distance	132		153	Blended delivery 240		
Note:Re Griffith College	The above business programmes comprise 52 separate and distinct modules which can be provided to support SME managers								
Griffith College	Certificate in Mediation	8	PT/ distance	16	14	18	40	n/a	
Griffith College	Diploma in Business Management	ICM	PT/ distance	34	21	40	Blended delivery 60	Learners can progress on the BA (Hons) in Business, BA (Hons) in Business (HRM), or BA (Hons) in Business (Marketing) with module exemptions.	*

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
Griffith College	Diploma in Marketing Management	ICM	PT/ distance	13	11	11	Blended delivery 30	Learners can progress on the BA (Hons) in Business, BA (Hons) in Business (HRM), or BA (Hons) in Business (Marketing) with module exemptions.	*
Griffith College	Diploma in Human Resource Management	ICM	PT/ distance	25	22	31	Blended delivery 40	Learners can progress on the BA (Hons) in Business, BA (Hons) in Business (HRM), or BA (Hons) in Business (Marketing) with module exemptions.	*
Griffith College	Diploma in Leadership Skills	ICM	PT/ distance	44	42	37	Blended delivery 60		
Griffith College	Diploma in Project Management	ICM	PT/ distance	96	85	100	Blended delivery 160		
Griffith College	Diploma in Credit Management & Debt Collection	ICM	PT/ distance	9	9	28	Blended delivery 40		
Griffith College	Diploma in Finance for Non Financial Managers	ICM	PT/ distance	31	25	11	Blended delivery 60		
Irish College of Humanities and Applied Sciences	Main Leadership and Management	9	FT/ PT and Blended Options	5	4	6	40		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
IICP College	Diploma in Integrative Supervision	Professional Body	Part-Time (at present distant, but face to face normally)	40	40	60	IICP can deliver this programme on demand if requested		*
Open Training College	Certificate in Applied Management (Human Services)	6	PT-Distance	70	65	80	60		
Open Training College	Higher Certificate in Applied Management (Human Services)	6	PT-Distance	12	12	15	15		
Open Training College	B.A. Applied Management (Human Services)	7	PT-Distance	12	12	15	15		
Open Training College	Certificate in Key Management Skills	6	PT-Distance	30	30	30	30		
Open Training College	Certificate in Essential Employment Law	6	PT-Distance	30	30	30	30		
Open Training College	Certificate in Leadership and the Learning Organisation	7	PT-Distance	30	30	30	30		
Open Training College	The Management of Conflict	Unaccredited	Online			50	50		
SQT Training Ltd	Training Delivery & Evaluation	Level 6 SPA	PT	39			Yes		
SQT Training Ltd	Train the Trainer for Industry	Non-Accredited	PT	57			Yes		
SQT Training Ltd	Train the Trainer - Transition to Virtual Delivery	Non-Accredited	PT	0			Yes		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
SQT Training Ltd	Train the Trainer	Non-Accredited	PT	49			Yes		
SQT Training Ltd	Communications Skills	Non-Accredited	PT	9			Yes		
SQT Training Ltd	Supervisory Management Skills	Non-Accredited	PT	49			Yes		
SQT Training Ltd	Managing Performance Effectively	Non-Accredited	PT	9			Yes		
SQT Training Ltd	Management & Executive Development	Non-Accredited	PT	37			Yes		
SQT Training Ltd	Lean Six Sigma Yellow Belt – Project Based	Non-Accredited	PT	146			Yes		
SQT Training Ltd	Lean Six Sigma Yellow Belt - Foundation	Non-Accredited	PT	72			Yes		
SQT Training Ltd	Lean Six Sigma Yellow Belt - Non Project Based	Non-Accredited	PT	317			Yes		
SQT Training Ltd	Lean Six Sigma Green Belt	Level 7 SPA	PT	292			Yes		
SQT Training Ltd	Lean Six Sigma Green Belt Level 6	Level 6 SPA	PT	1			Yes		
SQT Training Ltd	Design For Six Sigma Custom	Non-Accredited	PT	6			Yes		
SQT Training Ltd	Lean Six Sigma Champion 1 Day	Non-Accredited	PT	57			Yes		
SQT Training Ltd	Lean Six Sigma Black Belt	Level 8 SPA	PT	8			Yes		
SQT Training Ltd	Leading and Managing People	Level 6 SPA	PT	77			Yes		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
SQT Training Ltd	Interviewing and Selection Skills	Non-Accredited	PT	21			Yes		
SQT Training Ltd	Introduction to Lean Principles & Tools	Non-Accredited	PT	10			Yes		
SQT Training Ltd	Strategy Development using Hoshin Kanri Template	Non-Accredited	PT	13			Yes		
SQT Training Ltd	Hoshin Train The Trainer	Non-Accredited	PT	8			Yes		
SQT Training Ltd	Process Mapping & Project Planning	Non-Accredited	PT	14			Yes		
SQT Training Ltd	8D Problem Solving	Non-Accredited	PT	11			Yes		
SQT Training Ltd	Minitab Training Programme	Non-Accredited	PT	12			Yes		
SQT Training Ltd	Lean Six Sigma U-Belt	Non-Accredited	PT	18			Yes		
SQT Training Ltd	DiSC Development for School Administration Managers	Non-Accredited	PT	21			Yes		
SQT Training Ltd	How to Stay Resilient in the Work Place	Non-Accredited	PT	0			Yes		
SQT Training Ltd	Effective Time Management	Non-Accredited	PT	14			Yes		
SQT Training Ltd	Effective Meeting Skills	Non-Accredited	PT	8			Yes		
SQT Training Ltd	5S Workplace Organisation	Non-Accredited	PT	26			Yes		
National College of Ireland	MSc in Management	9	FT	32	18	43	10		

Institution	Course Title	NFQ level	Mode – FT/PT/ Distance	Number of enrolments 2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes	Number of Completions 2019
National College of Ireland	MSc in Management	9	PT	19	2 year programme (not yet graduated)	12	10		
National College of Ireland	MBA	9	PT	24	2 year programme (not yet graduated)	22	10		
National College of Ireland	MSc in International Business	9	FT	38	24	34	10		
National College of Ireland	MSc in International Business	9	PT	6	2 year programme (not yet graduated)	10	10		
National College of Ireland	Postgraduate Diploma in HRM	9	PT	53	52	43	10		
National College of Ireland	Masters in Human Resource Management	9	FT	45	41	43	10		
National College of Ireland	MSc in Marketing	9	FT	20	18	21	20		
National College of Ireland	MSc in Marketing	9	PT	11	2 year programme (not yet graduated)	12	15		
National College of Ireland	MSc in Finance	9	PT	12	2 year programme (not yet graduated)	7	15		
National College of Ireland	MSc in Finance	9	FT	16	17	19	10		
National College of Ireland	BA Honours in Business Management	9	PT	76	2 year programme (not yet graduated)	72	10		

Table 21a: Private colleges management training (The Irish Management Institute (IMI))

No. Students/ Participants	Academic Year	Institution	Course Name	Mode PT / FT / Distance		Programme Type	NFQ Level	Location
25	2020-21	IMI	Professional Diploma in Digital Marketing Strategy	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin
20	2020-21	IMI	Professional Diploma in Strategic Human Resource Management	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin
100	2020-21	IMI	Professional Diploma in Executive Coaching	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin/ Cork
60	2020-21	IMI	Professional Diploma in Organisational Development & Transformation	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin/ Cork
80	2020-21	IMI	Professional Diploma in Leadership	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin/ Cork
50	2020-21	IMI	Professional Diploma in Strategy & Innovation	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin / Cork
-	2020-21	IMI	Professional Diploma in Digital Leadership	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin
70	2020-21	IMI	Professional Diploma in Management	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin/ Cork
40	2020-21	IMI	Professional Diploma in Organisational Behaviour	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin
45	2020-21	IMI	Professional Diploma in Business Finance	Part Time	Blended	Professional Diploma leading to a Masters	9	Dublin/ Cork

No. Students/ Participants	Academic Year	Institution	Course Name	Mode PT / FT / Distance		Programme Type	NFQ Level	Location
12	2020-21	IMI	MSc in Management Practice	Part Time	Blended	MSc	9	Dublin
64	2020-21	IMI	IDA-IMI Leading with Strategic Intent for Senior Teams	Part Time	Blended	Customised *	NA	Dublin / Cork
-	2020-21	IMI	Failte Ireland-IMI Leadership in Hospitality	Part Time	Blended	Customised *	NA	Dublin / Cork
-	2020-21	IMI		Part Time	Blended	Customised *	NA	Cork
-	2020-21	IMI	IMI Graduate Consortium	Part Time	Blended	Customised *	NA	Dublin
-	2020-21	IMI		Part Time	Blended	Customised *	NA	Cork
-	2020-21	IMI	IMI Graduate Consortium	Part Time	Blended	Customised *	NA	Dublin
70	2020-21	IMI	Finance for the Non-Financial Manager	Part Time	Virtual	Open Enrollment	NA	NA
15	2020-21	IMI	Leading Change With Deborah Rowland	Part Time	F2F	Open Enrollment	NA	Dublin
70	2020-21	IMI	Essential Skills of Management	Part Time	Virtual	Open Enrollment	NA	NA
20	2020-21	IMI	Taking The Lead - Women In Leadership Cork	Part Time	Blended	Open Enrollment	NA	Cork
30	2020-21	IMI	Taking the Lead - Women In Leadership	Part Time	Blended	Open Enrollment	NA	Dublin
30	2020-21	IMI	Leadership Decision Making	Part Time	Blended	Open Enrollment	NA	Dublin
35	2020-21	IMI	High Impact Leadership Programme	Part Time	F2F	Open Enrollment	NA	Dublin
30	2020-21	IMI	Mastering the Performance Mindset	Part Time	Blended	Open Enrollment	NA	Dublin

No. Students/ Participants	Academic Year	Institution	Course Name	Mode PT / FT / Distance		Programme Type	NFQ Level	Location
45	2020-21	IMI	Management Bootcamp(formerly Mini MBA)	Part Time	Virtual	Open Enrollment	NA	Dublin/ Cork
35	2018-19	IMI	Advanced Negotiation Skills	Part Time		Open Enrollment	NA	Dublin/ Cork
30	2018-19	IMI	Change Management	Part Time		Open Enrollment	NA	Dublin
20	2018-19	IMI	Breakthrough Sales Management	Part Time		Open Enrollment	NA	Dublin
15	2018-19	IMI	Growing Key Accounts	Part Time		Open Enrollment	NA	Dublin
30	2018-19	IMI	Coaching for Business Performance	Part Time		Open Enrollment	NA	Dublin
35	2018-19	IMI	Communicating for Performance	Part Time		Open Enrollment	NA	Dublin
15	2018-19	IMI	Innovative Problem Solving	Part Time		Open Enrollment	NA	Dublin
15	2018-19	IMI	Presenting with Impact	Part Time		Open Enrollment	NA	Dublin
15	2018-19	IMI	Think on Your Feet®	Part Time		Open Enrollment	NA	Dublin

Table 22: Skillnet Ireland network training

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Animation Skillnet	Creative Leaders	9	Part Time			15	Yes	
Animation Skillnet	Screen Leaders	9	Part Time			5	Yes	
Animation Skillnet	Successfully Managing Creative Teams Remotely	9	Part Time			10	Yes	
Aviation Skillnet	Aviation Management	8	Part Time			8	Yes	
Aviation Skillnet	Leadership for women in Aviation Leasing	Not certified	Part Time			12	Yes	
Aviation Skillnet	Managers Toolkit	Not certified	Part Time			48	Yes	
Aviation Skillnet	Leading remote teams and cultural awareness	Not certified	Part Time			10	Yes	
Aviation Skillnet	Strategy in the age of digital disruption	Professional body certification	Part Time			10	Yes	
Cork Chamber Skillnet	Advancing Leadership - Cert. in Business Coaching	6	Part Time			16	Yes	
Cork Chamber Skillnet	People & Performance Management	Not certified	Part Time			18	Yes	
Cork Chamber Skillnet	Diploma in Management Practice	Not certified	Part Time			18	Yes	
Cork Chamber Skillnet	Executive Performance Management	Not certified	Part Time			7	Yes	
Cork Chamber Skillnet	Online Building & Leading High Performance Teams	Not certified	Part Time			18	Yes	

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
ICBE Business Excellence Skillnet	Moving from Unconscious Bias to Conscious Inclusive Leadership	Not certified	Part Time			50	Yes	
ICBE Business Excellence Skillnet	Leadership for women in STEM	Not certified	Part Time			12	Yes	
ICBE Business Excellence Skillnet	Critical Thinking for managers	Not certified	Part Time			24	Yes	
ICBE Business Excellence Skillnet	Advanced Diploma in Leadership & Executive Coaching	Not certified	Part Time			15	Yes	
Carlow Kilkenny Skillnet	Master's Programme in Leadership	9	Part Time			14	Yes	
Carlow Kilkenny Skillnet	Higher diploma in business	7	Part Time			16	Yes	
Carlow Kilkenny Skillnet	Graduate programme in management for recently hired graduates in local SMEs	8	Part Time			2	Yes	
Carlow Kilkenny Skillnet	Chartered directors programme	8	Part Time			16	Yes	
Carlow Kilkenny Skillnet	Executive Coaching programme	7	Part Time			12	Yes	
Carlow Kilkenny Skillnet	Retail Management programme-	6	Part Time			10	Yes	
Carlow Kilkenny Skillnet	Front line managers training programme	6	Part Time			10	Yes	

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Carlow Kilkenny Skillnet	Essential skills of management training programme	6	Part Time			24	Yes	
CILT Skillnet	High Performance Leadership	Not certified	Part Time			10	Yes	
CitA Skillnet	Business Management Certificate	7	Part Time			10	Yes	
Cobotics Skillnet	Change Management programme - special emphasis on Technological change	8	Part Time			6	Yes	
Cobotics Skillnet	Bachelor in Business Management	8	Part Time			1	Yes	
CPA Ireland Skillnet	Women in business	9	Part Time			60	Yes	
Design Skillnet	Business Growth & Management Development	7	Part Time			12	Yes	
Design Skillnet	Leadership Development	Not certified	Part Time			50	Yes	
Design Print and Packaging Skillnet	Masters in Professional Practice	9	Part Time			9	Yes	
Design Print and Packaging Skillnet	Emerging Managers Programme	5	Part Time			12	Yes	
IRD Duhallow Skillnet	Growing Your Business - Leadership & Practice	Not certified	Part Time			10	Yes	
Farm Business Skillnet	Management Development	Not certified	Part Time			160	Yes	
Food Drink Ireland Skillnet	Leadership skills for Managers in the Food and Drink sector	6	Part Time			20	Yes	

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Food Drink Ireland Skillnet	Managing teams for Supervisor in the food and drink sector	Not certified	Part Time			40	Yes	
Food Drink Ireland Skillnet	Taking the lead - Introduction to Leadership	Not certified	Part Time			24	Yes	
Food Drink Ireland Skillnet	Managing teams in a multicultural environment	Not certified	Part Time			42	Yes	
Galway Executive Skillnet	Executive Leadership Programme	Not certified	Part Time			12	Yes	
Galway Executive Skillnet	Inspiring Leaders Programme	Not certified	Part Time			12	Yes	
Galway Executive Skillnet	Driving Team Dynamics (Senior Leadership Teams)	9	Part Time			16	Yes	
Galway Executive Skillnet	Frontline Managers Programme	6	Part Time			40	Yes	
Galway Executive Skillnet	Emerging Managers Programme	5	Part Time			20	Yes	
Galway Executive Skillnet	Team Leadership	6	Part Time			20	Yes	
Galway Executive Skillnet	Supervisory Excellence	Not certified	Part Time			20	Yes	
ICOS Skillnet	Diploma in Corporate Direction	7	Part Time			15	Yes	
ICOS Skillnet	Production Supervisory Programme	6	Part Time			15	Yes	
ICOS Skillnet	Director Development Programme	Not certified	Part Time			60	Yes	
ICOS Skillnet	Management Development Programme	6	Part Time			30	Yes	

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
ICOS Skillnet	Leadership Development Training	6	Part Time			15	Yes	
ICOS Skillnet	Executive Leadership - Team Building	Not certified	Part Time			16	Yes	
Connected Health Skillnet	Medical Technology & Connected Heatlh Leadership Programme	8	Part Time			16	Yes	
ISME Skillnet	Business Management Diploma	6	Part Time			20	Yes	
ISME Skillnet	Essential Management Skills	6	Part Time			20	Yes	
ISME Skillnet	Leadership & Management	Not certified	Part Time			20	Yes	
ITAG Skillnet	Inspiring Leaders Program	Not certified	Part Time			15	Yes	
ITAG Skillnet	Management Excellence	Not certified	Part Time			20	Yes	
Leading Healthcare Providers Skillnet	Leadership	6	Part Time			144	Yes	
Learning Waves Skillnet	The 2020 Leader	7	Part Time			16	Yes	
Limerick Chamber Skillnet	Certificate in Management	7	Part Time			12	Yes	
M1 Drogheda Skillnet	People Management	6	Part Time			24	Yes	
M1 Drogheda Skillnet	Managing Diversity for Managers	Not certified	Part Time			8	Yes	

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
M1 Drogheda Skillnet	LEAD Managerial Programme	Not certified	Part Time			28	Yes	
Midland Border East Skillnet	Leadership development Excellerate	5	Part Time			48	Yes	
Midland Border East Skillnet	Diploma in Management Development	7	Part Time			24	Yes	
Midland Border East Skillnet	Certificate in Management Development	6	Part Time			12	Yes	
National Recruitment Federation Skillnet	SME matters (Senior managers programme)	Not certified	Part Time			4	Yes	
National Recruitment Federation Skillnet	Leadership Coaching	Not certified	Part Time			10	Yes	
Next Level Skillnet	Leadership for SMEs	Not certified	Part Time			3	Yes	
Next Level Skillnet	Management Development	9	Part Time			3	Yes	
Next Level Skillnet	Certificate in Management	6	Part Time			25	Yes	
Next Level Skillnet	Diploma in Management	7	Part Time			25	Yes	
Next Level Skillnet	BA in Management Practice	8	Part Time			23	Yes	
BioPharma Chem Skillnet	Diploma in Process Leadership	8	Part Time			15	Yes	
BioPharma Chem Skillnet	Managing People Programme	6	Part Time			15	Yes	
BioPharma Chem Skillnet	Foundations in Management	Not certified	Part Time			24	Yes	
BioPharma Chem Skillnet	Coaching Skills for Leaders	Not certified	Part Time			48	Yes	

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Positive2 Work Skillnet	Business Effectiveness - Strategic Leadership Development Programme	8	Part Time			15	Yes	
Positive2 Work Skillnet	Coaching for Team Leaders	6	Part Time			36	Yes	
Positive2 Work Skillnet	Women in Leadership	5	Part Time			12	Yes	
Restaurant & Hospitality Skillnet	Restaurant & Hospitality Management Development Programme	5	Part Time			8	Yes	
Restaurant & Hospitality Skillnet	Online Management Development Diploma	Professional Body Certification	Part Time			12	Yes	
Retail Ireland Skillnet	Leadership & Managing Change	8	Part Time			12	Yes	
Retail Ireland Skillnet	Strategic Management	8	Part Time			12	Yes	
ROLE Skillnet	Managing People	6	Part Time			24	Yes	
ROLE Skillnet	Team Leadership	6	Part Time			8	Yes	
ROLE Skillnet	Leadership Training	Not Certified	Part Time			48	Yes	
Rural Enterprise Skillnet	Diploma in Advanced Executive & Leadership Coaching	6	Part Time			8	Yes	
Rural Enterprise Skillnet	Developing Leaders	Not Certified	Part Time			12	Yes	
Rural Enterprise Skillnet	Certificate in Leadership & Management	4	Part Time			30	Yes	

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Rural Enterprise Skillnet	Managing with Impact	Not Certified	Part Time			16	Yes	
Rural Enterprise Skillnet	Leading & Motivating a Team	Not Certified	Part Time			16	Yes	
Rural Food Skillnet	Trainee Management Development Programme	7	Part Time			30	Yes	
Rural Food Skillnet	Retail Experience Management Programme	7	Part Time			15	Yes	
Shannon Chamber Skillnet	Leading People & Teams	Not Certified	Part Time			10	Yes	
Shannon Chamber Skillnet	Diploma in Leadership	8	Part Time			12	Yes	
Shannon Chamber Skillnet	Leadership Coaching	Not Certified	Part Time			48	Yes	
SIMI Skillnet	Management Development	7	Part Time			10	Yes	
Sligo Chamber Skillnet	Frontline Managers Promgramme	6	Part Time			24	Yes	
Technology Ireland Software Skillnet	Technology Leadership Programme	Not Certified	Part Time			10	Yes	
Taste4 Success Skillnet	Diploma in Management	8	Part Time			15	Yes	
Taste4 Success Skillnet	On-line Management Development	5	Part Time			10	Yes	
Taste4 Success Skillnet	Leadership for Growth - Owner Managers	Not Certified	Part Time			180	Yes	
Taste4 Success Skillnet	Regional Manager Development Programme	6	Part Time			15	Yes	

Institution-	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Tech North West Skillnet	Accredited Management Development Training	7	Part Time			24	Yes	
Tech North West Skillnet	Managing People	6	Part Time			8	Yes	
Technology Ireland ICT Skillnet	MSc Leadership Innovation & Technology	9	Part Time			39	Yes	
Waterford Chamber Skillnet	Leadership Facilitation Programme	Not Certified	Part Time			10	Yes	
Waterford Chamber Skillnet	Regional Leaders Mentoring	Not Certified	Part Time			25	Yes	
Wexford Chamber Skillnet	Mangement Development	7	Part Time			20	Yes	
Green Tech Skillnet	Management Development	9	Part Time			4	Yes	
Fingal Dublin Chamber Skillnet	Leadership	Not Certified	Part Time			40	Yes	
Fingal Dublin Chamber Skillnet	Management Performance Programme	Not Certified	Part Time			70	Yes	
Dundalk Chamber Skillnet	Leadership Development	Not Certified	Part Time			7	Yes	
Leisure, Health and Fitness Skillnet	Certificate in Management	Not Certified	Part Time			20	Yes	

Table 23: Enterprise Ireland Education and Training

Awarding/Certifying body	Award/Programme title	Short/Long course	NFQ level	No. of companies 2018	No. of participants 2018
Enterprise Ireland	CSF Accelerator Programme	Long		9	9
Enterprise Ireland	Go Global 4 Growth	Long		19	74
Enterprise Ireland	HPSU Founders Forum	Long		47	47
Enterprise Ireland	Innovation For Growth	Long		16	51
Enterprise Ireland	International Selling (NFQ 7 or 9 available)	Long	NFQ 7 or 9	56	159
Enterprise Ireland	Leadership 4 Growth	Long		25	104
Enterprise Ireland	Open 4 Growth	Long		8	32
Enterprise Ireland	Thrive Programme	Long		8	8
Enterprise Ireland	Business Planning	Short		70	163
Enterprise Ireland	Customer Value Proposition	Short		58	137
Enterprise Ireland	Identifying Innovation Opportunities for Growth	Short		11	25
Enterprise Ireland	Investor Ready Workshop	Short		59	65
Enterprise Ireland	Masterclass in Leadership	Short		50	63
Enterprise Ireland	PDF Export Workshop	Short		18	26
Enterprise Ireland	Sales Pipeline Management	Short		57	133
Enterprise Ireland	Scenario Planning for Brexit	Short		5	10
Enterprise Ireland	Spotlight on Skills	Short		128	210
Enterprise Ireland	Strategic Finance workshop	Short		5	12
Enterprise Ireland	Fast Track to Revenue	Short		42	46
Enterprise Ireland	Brexit Workshops	Short		108	151
Enterprise Ireland	Sprint	Short		31	32

Awarding/Certifying body	Award/Programme title	Short/Long course	NFQ level	No. of companies 2019	No. of participants 2019
Enterprise Ireland	Go Global 4 Growth	Long		31	105
Enterprise Ireland	HPSU Founders Forum	Long		65	65
Enterprise Ireland	Thrive Programme	Long		7	7
Enterprise Ireland	International Selling (NFQ 7 or 9 available)	Long	NFQ 7 or 9	61	174
Enterprise Ireland	IPO Programme	Long		13	27
Enterprise Ireland	Enter the Eurozone	Long		19	38
Enterprise Ireland	Pendulum Summit	Short		21	23
Enterprise Ireland	Customer Value Proposition	Short		48	99
Enterprise Ireland	Business Planning	Short		40	94
Enterprise Ireland	Masterclass in Leadership	Short		10	29
Enterprise Ireland	Investor Ready Workshop	Short		20	43
Enterprise Ireland	Sales Pipeline Management	Short		40	93
Enterprise Ireland	BP Alumni	Short		50	72
Enterprise Ireland	Spotlight on Skills	Short		71	110
Enterprise Ireland	Sprint	Short		21	26
Enterprise Ireland	Fast Track to Revenue	Short		24	12
Enterprise Ireland	Attracting and Retaining Talent	Short		21	34

Table 24: LEO Network management training

Institution	Course Title	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Local Enterprise Offices (Network of 31 LEOs)	**Start Your Own Business and Short Management Development Programmes**	**PT and Distance**	**37,306**	**37,306**	**39,171 (assume typical 5% growth)**	**>20% if move to on-line increases**	n/a
Local Enterprise Offices (Network of 31 LEOs)	**Mentoring assignments (1 to 1 Management Development)**	**PT**	**10,756**	**10,756**	**11,831 (assume typical 10% growth)**	**Small potential without additional funding**	n/a
Local Enterprise Offices (Network of 31 LEOs)	**Sample of LEO Training and Development programmes run in 2019**: A Fresh Start For Your Food/Drinks Business; Accelerate Programme ; Bookkeeping for Small Business (Online); Boyne Valley Food Network Producer Showcase; BREXIT Briefings; Brexit Customs Procedures Workshop; BREXIT Customs Training Workshop; Building a Brand; Business Planning Workshop; Cash Management in a Crisis; Certificate in Applied Business Development for Food Tourism Level 7; Completing a funding application; Computerised Accounts; Data Protection for Small Business Owners; Data Protection for your Website; Developing a Pricing Strategy for your Product or Service; Developing a Website using Wordpress; Developing an Effective Email Marketing Using Mailchimp; **Digital Marketing Clinic; Digital Networking for**	**PT**					n/a

Institution	Course Title	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2019 /20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
	Business; Driving Innovation ; Driving Innovation in the Digital Age; Effective Email Marketing Campaign; Food Academy Start Programme; From Kitchen to Shop Shelf; GDPR Workshop; Getting Geared Up on Taxation September 2018; Instagram for Business; Lean Management; Managing Your Business Finances.						

Table 25: ISME Management training

Institution	Course Title	NFQ Level	Mode	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2019 / 20 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
ISME	**Essential Management Skills for SMEs**	**6**	**Classroom to date**	**15**	**8**	**20**		

Table 26: Chambers Ireland management training (excl. Skillnet Ireland)

Institution	Course Title	NFQ Level	Mode – FT/PT/ distance	Number of enrolments 2018/2019	Number of graduates in 2019	Annual Intake for 2020 (unless otherwise stated)	Potential Expansion – capacity available should there be a demand for the skillsets	Support Programmes
Dublin Chamber	EuroSTART Training modules on Six core business areas recognised as being essential for developing and growing a successful business.	Europass Certificate	Distance – 30 hours					European Commission funded.

Appendix 7

> Government bodies and agencies providing supports to SMEs

Table 27: Government bodies and agencies providing supports to SMEs

Agency	Sector	Website
Arts Council	Arts, crafts and design	www.artscouncil.ie
Bord Bia	Food, hospitality, food supply, marine, fishing, tourism	www.bordbia.ie
Bord Iascaigh Mhara	Marine, fishing, tourism	www.bim.ie
Cork Business Innovation Centre (CorkBIC)	All (except agriculture, hospitality, hotels, restaurants, food supply)	www.corkbic.com
Credit Review Office	Open to all (subject to eligibility)	www.creditreview.ie
Department of Agriculture, Food and Marine	Agriculture, food, marine	www.agriculture.gov.ie
Department of Enterprise, Trade and Employment	Open to all (subject to eligibility)	www.dbei.gov.ie
Department of Communications, Climate Action and the Environment	Open to all (subject to eligibility)	www.dccae.gov.ie
Department of Employment Affairs & Social Protection	Open to all (subject to eligibility)	www.welfare.ie
Department of Finance	Open to all (subject to eligibility)	www.finance.gov.ie
Department of Rural and Community Development	Manufacturing, food, arts, energy, tourism, health	www.drcd.gov.ie
Design & Crafts Council of Ireland	Arts, crafts, design	www.dccoi.ie
Dublin Business Innovation Centre	Food, transport, energy, financial, professional/admin, health/beauty, ICT	www.dublinbic.ie
Education and Training Boards Ireland	Open to all (subject to eligibility)	www.etbi.ie

Agency	Sector	Website
Enterprise Ireland	Manufacturing and internationally traded services	www.enterprise-ireland.com
Fáilte Ireland	Hospitality, tourism, arts, crafts and design	www.failteireland.ie
Food Safety Authority of Ireland	Food	www.fsai.ie
Foodworks	Agriculture/forestry, marine/fishing, food	www.foodworksireland.ie
Health and Safety Authority	Open to all (subject to eligibility)	www.hsa.ie
InterTradeIreland	Open to all (subject to eligibility)	www.intertradeireland.com
Irish Research Council	Research across all disciplines	www.resarch.ie
Local Authorities	Open to all (subject to eligibility)	cal-government/ administration/local-authorities/local-authorities
Local Development Companies	Open to all (subject to eligibility)	www.ildn.ie
Local Enterprise Office	Open to all (subject to eligibility)	www.localenterprise.ie
National Standards Authority of Ireland	Open to all (subject to eligibility)	www.nsai.ie
Microfinance Ireland	Financial assistant to micro business	www.microfinanceireland.ie
Office of Government Procurement	Open to all (subject to eligibility)	www.ogp.gov.ie
Office of the Revenue Commissioners	Open to all (subject to eligibility)	www.revenue.ie
Regional Skills Fora	Open to all (subject to eligibility)	www.regionalskills.ie
Screen Ireland	Arts	www.screenireland.ie
Skillnet Ireland	Open to all (subject to eligibility)	www.skillnetireland.ie
SOLAS	Open to all (subject to eligibility)	www.solas.ie
South East Business Innovation Centre	Manufacturing, financial, ICT, agriculture, marine, food, arts, energy, tourism, hospitality	www.southeastbic.ie

Agency	Sector	Website
Strategic Banking Corporation of Ireland	Open to all (subject to eligibility)	www.sbci.gov.ie
Sustainable Energy Authority of Ireland	Open to all (subject to eligibility)	www.seai.ie
Teagasc	Manufacturing, agriculture, marine, food, arts, energy, tourism, hospitality, construction, wholesale, retail	www.teagasc.ie
Tourism Ireland	Tourism, hospitality	www.ireland.comwww.tourismireland.com
Údarás na Gaeltachta	All except hospitality, construction, wholesale, retail, transport, real estate	www.udaras.ie
WestBIC (Business Innovation Centre)	Open to all (subject to eligibility)	www.westbic.ie
Western Development Commission	Open to all (subject to eligibility)	www.wdc.ie

Appendix 8

> Project Steering Group

Shona McManus, Osborne Recruitment (Chairperson)

Don O'Connor, Department of Enterprise, Trade and Employment (Secretary)

Paul Keating, Department of Further and Higher Education, Research, Innovation and Science

Keelin Fagan, Enterprise Ireland

Helen McMahon, Enterprise Ireland

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Dave Flynn, Skillnet Ireland

Adam Weatherley, ISME

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Brian Harney, Dublin City University

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Julie Ryan, Irish Management Institute

Mike Gaffney, Leap Leadership

Aidan O'Neill, Docosoft

Georgina Georgiou, DG Reform, European Commission