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Using Google Scholar to Estimate the Impact of Journal articles in Education

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Abstract

This article discusses the potential of Google Scholar™ as an alternative or complement to the Web of Science and Scopus™ for measuring the impact of journal articles in education. Three handbooks on research in science education, language education, and educational technology were used to identify a sample of 112 accomplished scholars. Google Scholar, Web of Science, and Scopus citations for 401 journal articles published by these authors during the five-year period 2003-2007 were then analyzed. The findings illustrate the promise and pitfalls of using Google Scholar for characterizing the influence of research output, particularly in terms of differences between the three sub-fields in publication practices. A calibration of the growth of Google Scholar citations is also provided.

Using Google Scholar™ to Estimate the Impact of Journal Articles in Education

Assessment of the quality and impact of research output is important to all academics. Early to mid-career academics depend on it for tenure and promotion reviews, journal editors for monitoring the influence of the journals they edit, and government bodies that oversee the performance of universities for university-wide research assessment exercises. The internationally preferred database used for demonstrating impact is the Web of Science database maintained by Thomson Reuters, although the European Research Index for the Humanities is also used. However, the Web of Science database includes only a small number of journals, over-representing journals from the US and the UK and excluding other forms of research output such as book chapters, books, and articles in languages other than English (Adler & Harzing, 2009). In conversations with education researchers it is often apparent that many do not think that the Web of Science database adequately characterizes the nature of scholarship in education, especially in subfields in which journals are not the most important publication venues. Some alternatives exist, including Scopus™, a database of scholarly material published by Elsevier launched in 2003.

In 2004, Google launched Google Scholar™ (<http://scholar.google.com>), which uses a version of its search engine to query a database of scholarly documents available on the Web, including peer reviewed journal articles, books, book chapters, conference papers, and theses. Search results include links to full text documents, citation counts, ordered lists of citing documents, and hyperlinks to citing documents. In the library and information sciences there is considerable interest in Google Scholar as a research tool for analyzing the state of research in specific areas and identifying and locating important papers (Kousha & Thelwall, 2007; Meho & Yang, 2007; Noruzi, 2005). Among the advantages of Google Scholar are that it is freely

available on the Web and that it covers a wide range of scholarly materials. According SAGE (n.d.), “Google and Google Scholar are the principal ways in which people will find your article online today. Between them they account for 60% of referral traffic to SAGE Journals Online” (¶1). With an increasing trend toward open access journals, the ability to locate publications on the Web is expected to become more important.

The possibility of using Google Scholar for assessing the impact of research output has been investigated less, and the goal of the study described here was to explore its potential for assessing the impact of journal articles in education. The rationale for the study was that if Google Scholar can yield a valid characterization of the influence of research output, then it will put a freely available and simple tool in the hands of early to mid-career researchers for assessing the influence of their research output. For example, a researcher who chooses to publish in a relatively new journal could use Google Scholar to analyze the influence of the journal and his or her own papers. However, as with the Web in general, there are concerns about the lack of review and moderation. Citation counts obtained from Google Scholar may exaggerate impact, and the citing documents may not be scholarly or peer reviewed. Information is thus needed about the nature of the documents that Google Scholar identifies as citing journal articles, and the growth rate of Google Scholar citations should be calibrated. In addition, it would be useful to have evidence of differences between subfields of education for such questions.

This article first reviews the notion of an impact factor as used in Web of Science journal rankings and prior research on Google Scholar in the library and information sciences. Then presented is a case study of journal articles published by the first authors of chapters in international handbooks in science education, English language education, and educational technology. These subfields of education vary considerably in their publication practices, and

could reveal the potential benefits of Google Scholar compared to the Web of Science and Scopus. As explained in the methods section, the selected authors are assumed to have provided a sample of reasonably accomplished scholars, so that the patterns identified by the analysis can serve as a potential benchmark for junior academics in developing their publication profiles. The analysis consists of four parts, addressing the following questions for the three subfields. (1) To what extent do Google Scholar citations render a valid picture of the influence of specific journals? (2) What is the nature of the citing documents identified by Google Scholar? (3) How fast do Google Scholar citations grow? (4) How do Google Scholar citation counts compare with Web of Science and Scopus citation counts?

Impact factors and their uses in assessing research output

The Institute for Scientific Information (ISI) began publishing the impact factors of research journals in the 1960s, a service that has been taken over by Thomson Reuters.¹ Thomson Reuters is a company that provides scientific information to decision makers in a wide variety of fields of endeavor, including business, law, and academia. Only a small number of journals are indexed: in 2007, the Education and Educational Research category included 105 journals. Thomson Reuters defines a journal's 'ISI impact factor' as the total number of current year citations from articles in its index to the articles published in the journal in the previous two years (Reuters, n.d.1). For example, in 2007 it reported an impact factor of 1.148 for the *Journal of Research in Science Teaching (JRST)*, which put it in 15th place among the 105 journals in the Education and Educational Research category. An impact factor of 1.148 means that, on average, an article published in the journal in 2005 or 2006 was cited approximately once in a journal in the Web of Science in 2007. At universities where publication in the Web of Science is required, primarily in Europe and the Asia-Pacific region, academics who undergo reviews are often asked to report

the ISI impact factor and rank of the journals in which they publish, and the total number of citations of their own articles. In this regard, a researcher might claim in a review submission that an article published in *JRST* in 2007, with four citations in ISI journals in the first two years after publication, is performing well.

ISI impact factors are low for applied fields such as education. In 2007, the median ISI impact factor of all journals in the Education and Education Research category was 0.548, similar to Business Finance (0.720), Electrical and Electronic Engineering (0.776), and Nursing (0.847), but substantially less than Experimental Psychology (1.515) and all of the natural sciences (1.259 to 2.402). In Education and Education Research, the highest impact factor was 3.0 and only 20 journals had impact factors of at least 1.0. Many of these journals aim for broad audiences, emphasize scientific studies, or publish review articles (e.g., *American Educational Research Journal*, 1.930; *Scientific Studies of Reading*, 2.676; *Reviews of Educational Research*, 2.600). However, many education researchers prefer to publish in journals with more specific audiences (e.g., in teaching subject areas, assessment, collaborative learning, or cultural studies), and some major areas of specialization within education lack journals with impact factors above 1.0. For teacher education, the highest impact factor in 2007 was 0.589 (*Teaching and Teacher Education*), and for curriculum studies 0.469 (*Curriculum Inquiry*). In contrast, in the Experimental Psychology category the highest impact factor in 2007 was 9.389, and there were 56 journals with impact factors of at least 1.0, which included many areas of psychology (e.g., emotion, cognition, memory, motor behavior, and child development). Although members of review panels are generally aware of differences between fields, education researchers would do well to consider how panel members from fields with high impact factors regard a publication in

a journal with an impact factor of 0.5. Clearly, if additional valid evidence of impact can be obtained it should be used in reviews of research output.

Google Scholar may complement the Web of Science in several ways. First, in some areas of education such as language education, considerable emphasis is placed on the publication of new results in books and book chapters; citations to and from such works are not included in ISI impact factors. Second, the review and publication process tends to require more time for high-impact journals in education than for journals in the sciences. This can delay citations and lead to lower ISI impact factors. Third, the length of time required for publication leads researchers in some areas of education to communicate advances through peer reviewed conference papers, which are not always converted to journal articles. Thomson Reuters states that it has always included citations to journal articles from conference proceedings in its calculation of impact factors (Thomson Reuters, n.d.2, ¶3). However, it only began to do this for citations from conference proceedings published in books in 2008, and it does not provide impact factors for the conference proceedings themselves. Fourth, in education there are many citations in peer reviewed scholarly materials that are not included in the Web of Science, such as dissertations and course syllabi. These kinds of impact do not always influence *research*, but they can contribute to the development of educational *practice*. An idea learned from an article that becomes pivotal to a teacher's Master's thesis could have significant impact on her subsequent practice. An instructor's choice to select an article for discussion in a graduate seminar is a testimonial to its significance. These kinds of impact are not usually included in assessments of research output, but this is beginning to change. Although I am not suggesting that all forms of impact have equal value, Google Scholar may be able to provide data that can become the basis of the more comprehensive assessment of research output.

How Google Scholar works

According to its corporate website, Google uses a variety of methods, including its PageRank™ algorithm, “to examine the entire link structure of the web and determine which pages are most important” (Google, 2009, ¶2). The PageRank algorithm (Brin & Page, 1998) evaluates the “importance” of web pages using a model that agrees with both commonsense and scientific notions of importance. A web page is considered important if it is linked to by many web pages that are also important, and if it has few outgoing links to web pages that are not considered important (Maslov & Redner, 2008). Extending this notion to research output, a paper is considered important if it builds on good research publications (cites important papers) and is cited extensively by influential rather than obscure papers. More formally, Google calculates the current PageRank of a Web document as the sum of its shares of the PageRanks of all the documents that link to it. For example, if document *B* has links to five documents including document *A*, then it contributes one-fifth of its PageRank to the PageRank of *A*. When Google updates PageRanks, the current values of all PageRanks are calculated from the most recent values, and this process is repeated until all PageRanks settle on steady state values (Craven, n.d.; Maslov & Redner, 2008). The changes in PageRank values during the updating process approximate a Markov chain, a process that has been studied extensively in mathematics. As a result, many mathematical properties of the process of calculating PageRanks have been investigated, including convergence, speed, and sensitivity to small changes in the Web structure (for extensive discussion, see Langville & Meyer, 2006). During a Web search, Google combines results based on PageRank with information about the *relevance* of web pages to the query (e.g., specific words in titles of documents, tags, and similar information).

Google Scholar applies these methods to a subset of the Web that it indexes as scholarly material. It presents search results in an order determined by PageRank and relevance to the search, and includes links to full text documents, the number of citing documents that it has indexed, and links to these; links to the citing documents are also presented in order of importance. The Web of Science and Scopus also provide citation counts, lists of citing documents, and links to full text documents, but base their analysis on citation counts alone rather than the *importance* of the citing documents. Thus, although the result screens of the Web of Science and Google Scholar interfaces are similar, substantially more information is embedded in Google Scholar results. Google Scholar uses its entire database to calculate the importance of all of its indexed documents and uses that information to rank papers. This makes Google Scholar potentially useful for identifying *major contributions* to a field. For example, Maslov and Redner (2008) used the PageRank algorithm on all of the journals sponsored by the American Physical Society in the 1893-2003 period and identified many of the most influential contributions to physics during the period in the first 11 results, observing that the retrieved articles “would be recognizable to almost all physicists, independent of their specialty” (p. 11104).

It will be instructive to illustrate how well Google scholar identifies similar works in education. To this end I conducted three general searches on *education*, *teaching*, and *learning*, using the advanced settings to limit the searches to works indexed as being in the social sciences. The first 10 unique results for each search were retained, of which seven had more than 3,000 citations. For ‘education’, these results included two books by John Dewey and a handbook on case study research. For ‘teaching’, the results included two works by Lee Shulman, and for ‘learning’ they included a book on social learning by Bandura and one on experiential learning

by Kolb. Relaxing the minimum number of Google Scholar citations to 2500, the works of John Biggs and Donald Schön were also retrieved. As in the physics example, these authors and the retrieved works are well known by education scholars, regardless of their specialization.

Figure 1 (top panel) shows parts the Google Scholar search interface and a section of search results for one of the searches ('education', retrieved January 14, 2010). By default, Google Scholar provides the title and hyperlink to the document, the authors and publication year, information about the source, and the citation count, with a hyperlink to the citing documents. The information about the source includes a tag indicating the type of source, and usually the name and web site of the journal or publisher. For example, the tag "[Citation]" indicates that a result was taken from a reference to the stated work in a reference list, rather than the work itself. "The Elementary School Teacher, 1903 – jstor.org" in the fourth result signals that the source was a journal and that the article was obtained from the JSTOR database. One can also elect to see a link to import a paper to a citation manager such as EndNote[®]. However, full bibliographic results are not shown, one cannot search within results, and bibliographic details must be exported one paper at a time.

The lower panel shows partial results for a similar search in the Web of Science. The search was limited to the Education and Education Research category in the Social Sciences Citation Index (SSCI). Here, the full bibliographic details are provided, it is possible to search within results, and a list of results can be exported to EndNote Web[®]. Due to the more limited coverage of the SSCI database, the search results differ substantially from the Google Scholar results.

[Insert Figure 1 about here.]

Prior Studies on Google Scholar

A great deal of research attention has been paid in the library and information sciences to Google Scholar's adequacy as a database of scholarly materials. For example, how well does it cover scholarship in various fields, compared with the Web of Science, Scopus, and other databases? Another line of research consists of analyses of citations between the documents in its database. How does the influence of an article, scholar, or journal, as estimated by Google Scholar citations, compare with Web of Science citations? Both types of question are important for researchers in education. To date, there are few studies in education, but there are some useful studies in other fields.

Early studies were critical of the coverage of scholarship provided by Google Scholar. For example, Noruzi (2005) searched for the word 'webometrics', which was introduced in an article in 2005, and then examined all subsequent articles that used the term. The original article had 47 citations in ISI journals that were not detected by Google Scholar (i.e., these journals were not indexed by Google), so Google Scholar was not comprehensive in its coverage of ISI articles. Jacsó (2005b) was more critical, and argued that in 2005 Google Scholar had not indexed millions of articles, noting that "the stunning gaps give a false impression of the scholarly coverage of topics and lead to the omission of highly relevant articles by those who need more than just a few pertinent research documents" (p. 1). He warned against a developing trend in which many researchers use Google Scholar as their *only* database: "These days, when scientists, administrators, politicians and financial experts need to find comprehensive scholarly information ... many will turn to Google Scholar to discover only a fragment of the scholarly literature." (p. 3). Meho and Yang (2007) conducted a large-scale comparison of ISI, Scopus, and Google Scholar citations, examining the coverage of more than 1000 scholarly works by 15

faculty members of the School of Library and Information Science at Indiana University at Bloomington. They found rather small overlaps—59.2% between Scopus and ISI citations, and only 30.8% between ISI and Google Scholar citations. These findings confirm and extend Noruzi's (2005) earlier finding of incompleteness. However, even though gaps are likely to continue to exist, Google's coverage has improved since these early studies, for example by including Elsevier journals from 2007.

Library and information scientists have also complained that Google Scholar provides much less information about the journals included in its database than other databases, and that the processing of results for further analysis is much more labor-intensive. For example, Meho and Yang (2007) conducted a large-scale comparison of citations using the Web of Science, Scopus, and Google Scholar. They noted that they required 3000 hours of processing for the Google Scholar data—manually cleaning, formatting, standardizing, and entering data into EndNote (p. 12), and considered this a major disadvantage over the other databases, which only required a few hundred hours (100 h for ISI and 200 h for Scopus, p. 16). Google has recently added a tool for exporting data to citation managers including EndNote, but fields are limited to those that can be extracted from a paper's reference list entry (authors, title, journal, volume and issue), and do not include traditional metadata such as keywords and the abstract. Jacsó (2005a) complained that Google Scholar fails to incorporate the meticulously tagged metadata offered to it by journal publishers.

Turning more specifically to citation analyses, Bauer and Bakalbasi (2005) conducted a small case study that compared the citation counts provided by the Web of Science, Scopus, and Google Scholar for articles published in the *Journal of the American Society for Information Science and Technology* in 1985 and 2000. For 2000, they did not detect statistical differences

between the citation counts for the Web of Science and Scopus, but Google Scholar yielded significantly more citations ($p < .001$). Correlation coefficients between Google Scholar citations and the other two measures exceeded 0.80. Kousha and Thelwall (2007) studied correlations between ISI citations, citations in Web pages to the URLs of open access articles, and Google Scholar citation counts. They found that correlations between ISI and URL citations were lower than those between ISI and Google Scholar across the disciplines they studied. However, correlation coefficients varied much between fields (e.g., biology, 0.83, and computing, 0.82, compared with education, psychology, and chemistry, all of which were around 0.55). Smith (2008) used data from the 2003/2004 Research Assessment Exercise conducted by New Zealand's Tertiary Education Commission to benchmark Google Scholar citation counts. In this exercise, academic staff members at the eight universities in New Zealand submitted portfolios from the previous six years, including publications, contributions to the research environment (e.g., editing journals), and evidence of peer esteem. Disciplinary experts graded the portfolios, and the grades were converted to quality scores. Smith found a very high correlation coefficient of 0.94 between the total quality scores for the eight universities and Google Scholar citations. (The total quality score for a university was the average quality score multiplied by the number of full-time equivalent faculty members at that university.) Finally, Meho and Yang (2008) found a very strong correlation of 0.98 between a union of ISI and Scopus citations and Google Scholar citations. As a result, the ranking of faculty members based on citations was not altered significantly when Google Scholar citations were added to the union of ISI and Scopus citations.

In summary, these studies suggest that there are significant differences in the coverage of the three databases, which means that it would be advisable to use more than one database to assess the impact of research output—particularly when assessing the research output of an individual

academic staff member. The strong correlations between Google Scholar citations, ISI citations, and the total quality measure in the research assessment suggest that Google scholar citations can provide an acceptable indicator of impact. Indeed, the correlation coefficients could be used as reliability coefficients to assess the validity of Google Scholar citations. Meho and Yang (2007) conclude that the strong correlations render Google Scholar superfluous once ISI and Scopus citations have been used, but one could well turn their conclusion on its head. For example, although the Smith (2008) study was small scale, it suggests that Google Scholar citations could be a proxy for the much more expensive results from the research assessment exercise. Although the correlations are generally high across disciplines, the Kousha and Thelwall (2007) study indicates that they are lower for fields such as education, which suggests that Google Scholar citations could reveal aspects of impact not included in ISI citations for such fields. The remainder of this paper examines the extent to which these patterns are valid for scholarship in the three subfields of education, and explores the advantages Google Scholar may have in covering aspects of impact not covered by Web of Science and Scopus.

Methods

The data collection involved the selection of a suitable collection of journal articles (the *cited articles*) and the identification of documents that cite those articles (the *citing documents*). In establishing both collections, I utilized important information about Google Scholar that is often overlooked by critics: search results are ordered from most important to least important. Thus, the random selection of results is not a useful strategy for analyzing Google Scholar citations. Selecting documents from the first results focuses the study on influential papers and circumvents many problems. For example, Google Scholar often returns more than one version of a document (Jacsó, 2009), but most alternate versions are cited less than the main version, and

would therefore not be included in the citing documents collection. For the cited articles collection, a sample of scholarship was required that could serve as a benchmark for early to mid-career academic staff. On the assumption that an invitation to contribute a chapter to an international handbook is an indicator that a scholar is recognized for his or her contribution to a field, I selected the *first author* of all chapters in three handbooks—one for each subfield—and conducted Google Scholar searches for them, within the social sciences and the 2003-2007 period (five years). The first five results from each search that were journal articles were included in the cited articles collection. Thus, the assumption was that the cited articles provided a sample of the best journal articles by accomplished authors.

I made several checks to test this assumption (see Table 1). Web searches for official staff profiles at universities and, where available, vitae and other biographical notices, showed that by the end of 2009 (two years after the end of the study period), nearly all of the authors had reached the rank of Associate Professor, and more than 70% that of Professor.² I generated two additional measures of impact based on authors' ISI publications from the beginning of their careers to the beginning of the study period: the Hirsch index (h index, Hirsch, 2005), and the number of ISI citations for the best-cited article. The h index is determined as follows. If one ranks an author's articles from most to least cited, the first h articles all have at least h citations, and the remaining articles less than h. Hirsch proposes the h index as a measure that combines productivity and the extent to which an author's publications are cited. In contrast, the number of citations of the best-cited article provides an indication of whether an author has at least one widely cited article. Medians for these two indicators are reported in Table 1.

Overall, the statistics reported in Table 1 suggest that the cited authors provide an acceptable benchmark for this study. At least for those authors who underwent promotion reviews between

2003 and 2009, the cited articles collection is consistent with the performance levels needed for promotion to Associate Professor and Professor, and the typical author had at least one well-cited ISI publication. However, there were substantial differences between the subfields in the extent to which authors relied on publications in journals—particularly in ISI journals. This is revealed most clearly by the differences between the numbers of handbook chapters and cited authors, the ISI h indexes, and the citation counts for authors' best-cited articles. One would expect an analysis of impact based on ISI data to be more satisfactory for science education than for the other two subfields.

For each article in the cited article collection, up to the *first 100* unique citing documents were selected for the citing documents collection. A scheme of six document types was used to classify these: article in ISI journal, article in non-ISI journal, book/book chapter, thesis, conference paper, and web page. The Web of Science database was used to determine whether a journal was ISI-listed in 2007; information provided by Google Scholar, including the 'd.o.i.', was used to determine the nature of citing documents; and no attempt was made to differentiate between books and book chapters. In many cases, I followed the link that Google Scholar provided to the citing document to verify the nature of that document. In total, there were 5,565 citing documents, of which 5,092 were coded using the six categories (91.5%). The remainder of the citing documents included PowerPoint presentation files, notices, and materials in foreign languages (particularly Russian, Chinese, and Arabic) for which the researcher could not identify the academic nature of the content.³ As suggested earlier, it is likely that more data cleaning would be required if random sampling were used, at least for the most frequently cited authors.

[Insert Table 1 about here]

Influence of Journals

The plots in Figure 2 locate journals in the three subfields along two dimensions: the number of articles identified by Google Scholar that were published in each journal and the average number of Google Scholar citations of those articles. For simplicity, only journals for which at least two cited articles were retrieved are included in the plots. These plots provide a check on the face validity of the results from Google Scholar searches. Do they characterize the influence of journals in a way that agrees with researchers' knowledge of a field? They may also be useful to researchers for deciding where to publish their work and developing their publication plans.

The first dimension can be interpreted as an indication of a journal's *market share*; this can be influenced by many factors including whether the journal's intended audience is specialized or general, how long the journal has been publishing, how many papers per year it has space for, and the prestige associated with publishing in that journal. The second dimension—the average number of Google Scholar citations per article—is influenced by the quality of the papers, but can also be low if the journal began publishing recently. Specifically, if a journal began publishing during the study period, the citation numbers would necessarily be low. There would also be some distortions if Google Scholar did not index certain journals for part of the study period (it only began including Elsevier journals in 2007). The plots show that there were few journals with large market share; across the three subfields, only three journals had more than 10 articles.

[Insert Figure 2 about here]

Panel A (science education) shows that there were two journals with both large market share and Google Scholar citations: the *Journal of Research in Science Teaching (JRST)* and *Science Education*. Both are ISI journals that publish papers across a wide range of topics in science education, are widely regarded as the most influential journals in the field, and consistently have

high ISI impact factors (in 2007: 1.148, rank 15/105, and 0.936, rank 23/105, respectively). The *International Journal of Science Education (IJSE)* was next in terms of market share, but had fewer Google Scholar citations, consistent with its lower ISI impact factor (0.541, rank 55/105). One noteworthy journal is *Science & Education*, which focuses on the history, philosophy, and sociology (HPS) of science and its implications for science education. This is not an ISI journal, but it had a large number of Google Scholar citations per article; its small market share is consistent with its high degree of specialization. A researcher who works on the HPS of science could use the plot to justify why he or she publishes in this journal (high quality, but with a specialized audience). *Research in Science Education (RISE)* had a small market share, but the number of Google Scholar citations was considerably higher than its ISI impact factor of 0.317 (rank 85/105) would suggest.

Overall, the plot has good face validity: it correctly identifies what are widely regarded as the top few journals in science education, and ranks these similar to the ISI impact factors. Indeed, a linear regression analysis showed that there was a strong linear relationship between ISI impact factors and the combination of Google Scholar citations and market share, $R^2 = 0.85$.⁴ Using the regression equation, one could estimate that the performance of *Science & Education* corresponds to an ISI impact factor of 0.498, similar to that of *IJSE* (slightly less). Two experts in science education were asked to comment on the plot, and both stated that it accurately represented the relative influence of the most important journals in science education.

The results for English language education are shown in Panel B. Language education is a much larger subfield than science education and has more journals. There are many specialized journals, but no clear winners in terms of market share. The plot identifies quite a few high impact journals (5 with at least 20 citations per article). The top two journals in terms of Google

Scholar citations were in the *TESOL Quarterly* and *Language Teaching*, both of which were non-ISI journals on the teaching of English in 2007. The next three journals were ISI journals in the Linguistics category: *Modern Language Journal* (impact factor 0.793, rank 25/55 in the category), *Applied Linguistics* (impact factor 1.178, rank 17/55), and *Journal of Second Language Writing* (impact factor 0.500, rank 36/55). Of the remaining journals in the plot, five were ISI journals in Linguistics and one an ISI journal in the Education and Educational Research category; the impact factors of these journals ranged from 0.178 to 1.485. All of the ISI journals with impact factors of at least 1.0 had at least 15 Google Scholar citations per article.

This plot also has good face validity. However, for ISI journals the relationship between impact factors and the Google Scholar data is less clear than for science education. Two experts in language education said the plot provided a good depiction of the most important journals in English language education, although one noted the absence of *Language Learning* (an ISI journal, impact factor 0.417, rank 42/55 in linguistics), and suggested that the plot seemed to do a better job of capturing scholarship on the application of linguistics to English language education than the subfield of English language education as a whole.

Finally, Panel C shows the results for educational technology. Of the four journals with the greatest influence in terms of Google Scholar citations and market share, three were ISI journals: *JRST* (impact factor 1.148, rank 15/105), *Educational Technology Research and Development (ETRD)* (impact factor 0.270, rank 86/105), and *American Educational Research Journal* (impact factor 1.930, rank 6/105). These journals tend to publish rigorous studies that examine the intersection of cognition, context, and the use of educational technology. Although the use of technology is important, the primary emphasis in these studies is on cognition and learning outcomes. Examples are studies that examine computers as cognitive tools (Lajoie & Derry,

1993), and the use of computers to support inquiry learning, particularly in science and mathematics. Increasingly, work in this area is characterized as belonging to the “learning sciences.” However, in the subfield of educational technology there are also many researchers who foreground the use of technology more, such as through the development and improvement of technology, the study of examples of the use of technology, and the study of the large-scale uptake of technology. Examples of journals in the plot that represent this focus are the *British Journal of Educational Technology* (ISI impact factor 0.574, rank 46/105) and *TechTrends*, both of which are considered important journals in the field. No linear relationship between ISI impact factors and the Google Scholar data was found.

Two experts in educational technology agreed that the plot correctly characterizes important aspects of scholarship in this subfield. However, they noted that it did not include several important journals, including *Computers & Education* (impact factor 1.602, rank 8/105), *Journal of the Learning Sciences* (impact factor 1.571, rank 9/105) and *Journal of Computer-Assisted Learning* (impact factor 0.800, rank 29/105). Failure to detect these journals can be explained by the fact that the first journal was not indexed before 2007 and the small sample size for this subfield.

Nature of citing documents

The results of coding the citing documents are shown in Figure 3. There was a clear advantage to publishing in ISI journals in all three subfields. For science education and educational technology there were, on average, 2.3 times as many Google Scholar citations to an article published in an ISI journal than to an article published in a non-ISI journal; for English language education this ratio was 1.7. Furthermore, publishing in an ISI journal was accompanied by greater Google Scholar citation counts in all document categories except

conference papers (for science education and English language education). However, although in English language education there was an overall advantage to publishing in ISI journals, it was not uniformly available to scholars in this subfield, as eight of the nine ISI journals identified were in linguistics.

There were two substantial differences between the subfields. In English language education, journal articles received more Google Scholar citations from books and book chapters than in the other subfields, and in educational technology more conference papers fared the same. These results are mentioned frequently in conversations about impact factors by researchers from these subfields.

Note that in total there were relatively few citations from Web pages (8.9%), so the vast majority of Google Scholar citations were from scholarly materials.

[Insert Figure 3 about here]

Growth in Google Scholar citations

It would be useful for performance evaluations to have a rough indication of how quickly Google Scholar citations accumulate over time. Determining this would require a longitudinal study of citations. As a proxy to the growth in citations, I examined Google Scholar citation counts as a function of the number of years since a paper's publication. Thus, papers published in 2003 would generally be expected to have received more Google Scholar citations than papers published in 2005, but this does not show how citations to a *specific* paper developed. The results are thus suggestive and would require longitudinal study to verify. There were only minor differences between the subfields, and the results were combined to improve the statistics; they are shown in Figure 4. Three trends were tested—linear, quadratic, and exponential; a linear trend with a slope of approximately 3.9 Google Scholar citations per year and vertical intercept

of -4.4 had the best fit ($R^2 = 0.989$). Thus, the average journal article received 7.3 Google Scholar citations three years after its publication, and 19.0 after six years. One could assume articles with substantially higher Google Scholar citations—e.g., 60 after six years—to be more influential.

[Insert Figure 4 about here]

Relationships between Google Scholar, ISI, and Scopus citations

Meho and Yang (2007) concluded that Google Scholar citations did not significantly alter the ranking of academic staff members based on the union of ISI and Scopus citations. Therefore, I compared Google Scholar, ISI, and Scopus citation counts. The means and standard errors of the citation counts are shown in Table 2.

As expected, the average citation counts for Google Scholar were several times larger than for ISI, Scopus, and the union of ISI and Scopus. This was also the case for the standard errors. However, it is interesting that there were only minor differences between the means for the three subfields for the Google Scholar data, with means ranging from 12.3 for science education to 13.1 for educational technology (Cohen's $d_s \approx 0.3$). In contrast, there were large gaps between the subfields for ISI citations, which were reduced only slightly when they were combined with Scopus citations (Cohen's $d_s \approx 2.3$ and 2.0 , respectively). These results suggest that Google Scholar citations may provide a more equitable measure of impact across the subfields than ISI or Scopus citations, or their combination. Spearman correlation coefficients between Google Scholar citations and ISI citations were approximately 0.75 for all three subfields and were modified only slightly when ISI citations were combined with Scopus citations (range: 0.70 to 0.75). These values are much less than the very high value of 0.98 reported by Meho and Yang (2007), and suggest that the Google Scholar data are not redundant once ISI and Scopus citations

have been taken into account. As suggested by Figure 3, the additional information contained in the Google Scholar citations was not “noise” but impact in books/book chapters, theses, and conference papers.

Conclusion and implications

This article began with the observation that ISI impact factors for fields such as education are low compared to those in scientific fields, and that additional information about the influence of research output would be useful for the performance assessments of early to mid-career academics, as well as other assessments of research output. A case study was then presented in which Google Scholar was used for a citation analysis of journal articles in three subfields of education. The sample of cited articles was intended to provide a benchmark of scholarship by reasonably accomplished scholars. The majority of these authors had reached the rank of Professor by 2009, and the typical author had at least one article in an ISI publication that was cited extensively (see Table 1).

The Google Scholar data had several advantages that were more or less independent of subfield. First, it provided an acceptable characterization of scholarship in the three subfields, at least in broad strokes. The analysis identified the most influential journals in each subfield, although it missed several of significance in educational technology. Plots such as those in Figure 1 could be useful to academic staff members for gauging the influence of journals that are not included in the Web of Science or have low ISI impact factors. Second, the rate at which Google Scholar citations accumulated was relatively low and approximately the same in each subfield. As a result, performance evaluations based on Google Scholar data may not involve excessively large numbers of citations. This finding also suggests that Google Scholar citations may provide a more equitable measure of impact across subfields than ISI citations, which do *not*

accumulate at similar rates (see Table 2). While ISI citation counts as indications of performance disadvantage scholars in English language education and educational technology relative to scholars in science education, Google Scholar citation counts do not. Third, the vast majority of Google Scholar citations were from peer reviewed journal articles, books and book chapters, theses, and conference papers. In no subfield was the percentage of citations from Web pages greater than 13%.

Scholarship in science education was the most reliant on ISI publications, and ISI and Google Scholar citations provided similar pictures of the impact of journal articles. Although there were substantially more Google Scholar citations than ISI citations, Google Scholar citations ranked journals similarly to ISI citations. As a result, the Google Scholar and ISI data lead to the same recommendation for maximizing impact in science education—publish in the journals with the greatest number of Google Scholar citations and greatest market share. Following Meho and Yang (2007), one could conclude that there is little advantage to using Google Scholar. However, one could also argue that Google Scholar does a satisfactory job assessing the impact of research output in science education. In addition, Google Scholar data could be used to interpret the influence of journals that are not included in the Web of Science. For example, I estimated the ISI impact factor for *Science & Education*, and suggested that it was similar to that of *IJSE* for 2007. In fields with a greater number of Web of Science journals, such as experimental psychology, the relationship between Google Scholar and ISI citation counts may be stronger and the need for estimating the impact of non-ISI journals less pressing. In those fields, Google Scholar data would be redundant from an empirical perspective but would still have the advantage of being freely available on the Web.

For English language education and educational technology it was not possible to predict ISI impact factors from Google Scholar data, but the data revealed important aspects of scholarship in those subfields: the significance of publications in books and book chapters for English language education, and that of conference papers for educational technology. Researchers no longer need to rely on anecdotal evidence to argue that such publications are important in their subfields, but can support their arguments with empirical evidence. This was not possible before Google Scholar due to the lack of data for non-ISI publications. The ability to make evidence-based arguments for the nature of scholarship in one's field is also particularly important for scholars who work in newly developing areas, before journals to serve those areas exists. Google Scholar data also open up the possibility of examining scholarship across areas of education, and beyond it. Education is often said to be a "diverse field," but such statements rarely surpass the anecdotal.

The ability to gauge the impact of journals not included in the Web of Science, or which have low ISI impact factors, is important in professional fields like education, where there is a need to document impact on policy and professional practice as well as research. In this respect, Goodyear et al. (2009) recently showed that Google Scholar data represented the importance of *Educational Leadership* and *Phi Delta Kappan* better than ISI impact factors, based on ratings of journals by experts in education.

Although the study reported here showed that Google Scholar is a promising tool for assessing the impact of journal articles, it had several important limitations. As it was a small-scale and exploratory case study, no attempt was made to generalize beyond the data set (Schaffer & Serlin, 2004). It involved approximately 5,000 documents that cited journal articles published by 112 authors. In contrast, Meho and Yang (2007) studied approximately 10,000

documents, which cited the publications of 15 authors. The cut-off for including a journal in the plots in Figure 2 was low (two articles), thus the statistical errors in the means plotted in Figure 2 are relatively large for journals with small market shares. It would be useful to know whether the observed patterns persist in a large-scale study that would make a higher cut-off value possible (e.g., 10 articles). In addition, it would be useful to expand the sample of authors for educational technology to be able to capture more of the complexity of that subfield. I used the second edition of a handbook for this area published in 2004, which was a substantial update of the 1996 edition. However, a third and expanded edition was published in 2007, and many other handbooks focus on specific aspects of educational technology, such as e-learning, the use of information technology in K-12 education, and Web 2.0 technologies. These aspects of work in the subfield were not captured by the present analysis, but reflect a dramatic increase in research and development on educational technology in the last decade.

It also is important to acknowledge that many information scientists have continued to be critical of the adequacy of Google Scholar as a tool for indexing scholarly materials. For example, Jacsó (2005b, 2009) argued that there are many errors in Google Scholar results, extensive duplication, and inflated citation counts, and that these result from the lack of use of metadata that publishers provide to Google. He demonstrates that an author search for the phantom author “P. Login” (“Please Login,” an element on a Web form) yields many results that are shown as cited by legitimate papers, and argues that these citations remove citations from real authors. He also reports that an author search for his own name yielded 578 documents, but that 403 of these were taken from citations to his papers (these are identified as such by the “[Citation]” tag in Google Scholar). However, although the reader can easily verify that these problems exist, little is known about their scale relative to total Google Scholar database. Google

has somewhat different goals than Thomson Reuters, and is attempting to record the world's information and make it accessible to those who need it, which requires a balance between accuracy, search speed, and simplicity of use (Auletta, 2009). The important question is the extent to which errors lead to serious distortions and invalid judgments about impact. In the present study, few phantom results were found and any duplicate results were excluded from the analysis. The data cleaning required was not tedious or difficult, but this may not be the case without the decision to focus on the most important results from Google Scholar searches. Nevertheless, more research is required on the quality of Google Scholar data.

In closing, given the subjectivity involved in sampling and the data cleaning issues, it would clearly be undesirable to expect individual researchers to conduct their own analyses of their subfields using Google scholar data. However, organizations such as the American Educational Research Association and national bodies overseeing universities could periodically conduct large-scale studies that would provide benchmarks for the interpretation of Google Scholar data, similar to how Thomson Reuters provides annual reports of citation data for the Web of Science. With some data cleaning to eliminate errors, it would then be feasible for individual researchers to use Google Scholar data to analyze their contributions to their fields.

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Notes

¹ A variety of terms are used in the literature: Science Citation Index (SCI), Social Science Citation Index (SSCI), Web of Science, and Web of Knowledge. For simplicity, in this article 'ISI' and 'Web of Science' are treated as being synonymous with all of these terms.

² Of the 118 authors for which Google Scholar returned at least one journal article, academic rank could be determined for 112. Two raters independently identified the academic ranks of all 112 authors, leading to an inter-rater reliability of 0.83 (Cohen's kappa).

³ A research assistant independently coded 200 citations. The inter-rater reliability was 0.96 (Cohen's kappa).

⁴ One can represent each point in Figure 2 with a vector; the length of that vector can be interpreted as an estimate of impact from the Google Scholar data. As Langville and Meyer (2006) explain, mathematicians use a variety of measures of vector length, including the 1-norm (sum of components) and the more familiar 2-norm (square root of the sum of the squares of the components). I used the 1-norm, which yielded slightly better results. The regression equation was ISI-impact factor = $0.021 \times$ 1-norm vector length. Substituting the Google Scholar data for *IJSE* data suggested an ISI impact factor of 0.498. A linear relationship of this kind did not exist for the other two subfields.

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FIGURE 1. Sample search results from Google scholar and Web of Science (2 pages)

FIGURE 2. Number of articles published and the average number of Google Scholar citations to them (3 pages)

FIGURE 3. Average Google Scholar citations from ISI journals, non-ISI journals, book chapter, thesis, conference paper, or web page, to articles published in non-ISI and ISI journals (3 pages)

FIGURE 4. Growth of Google Scholar citations

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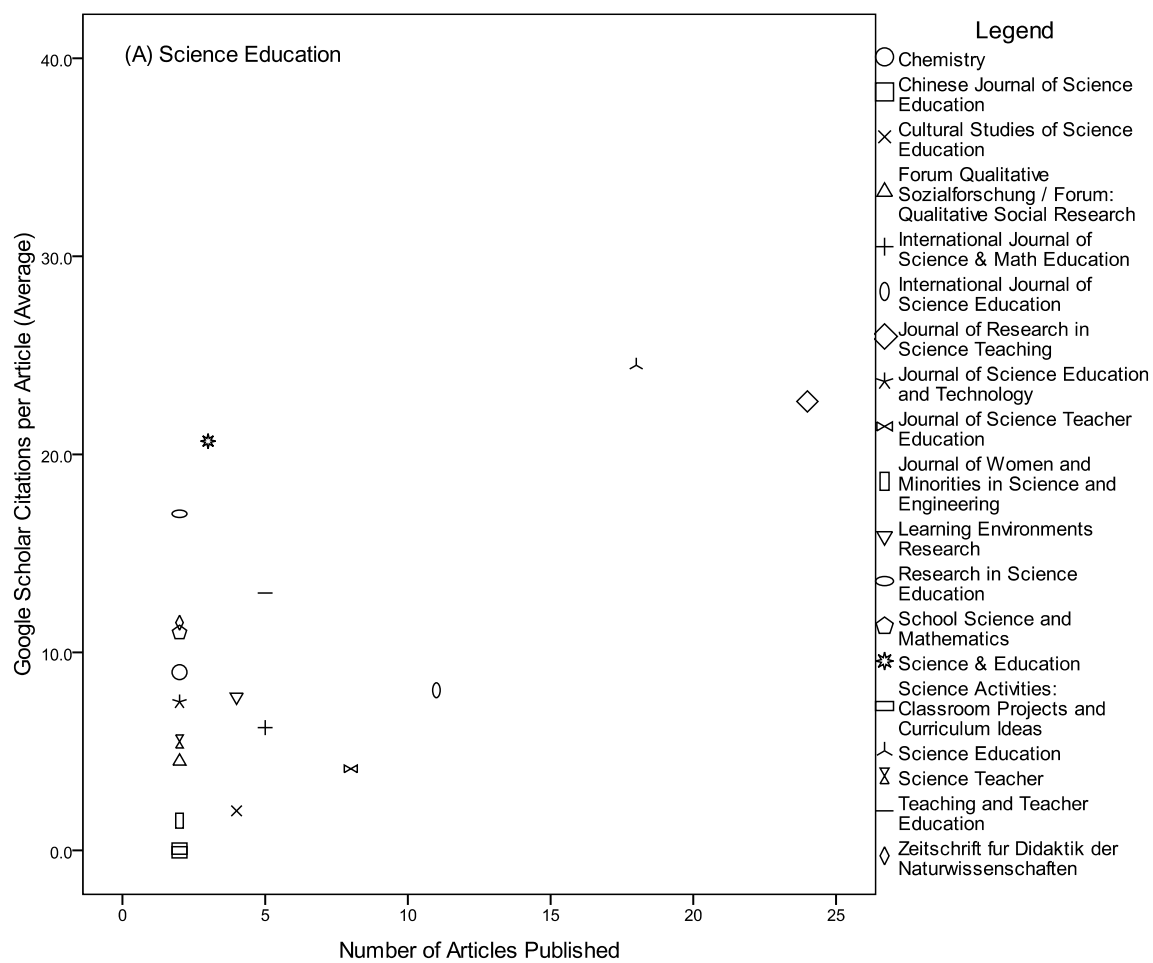
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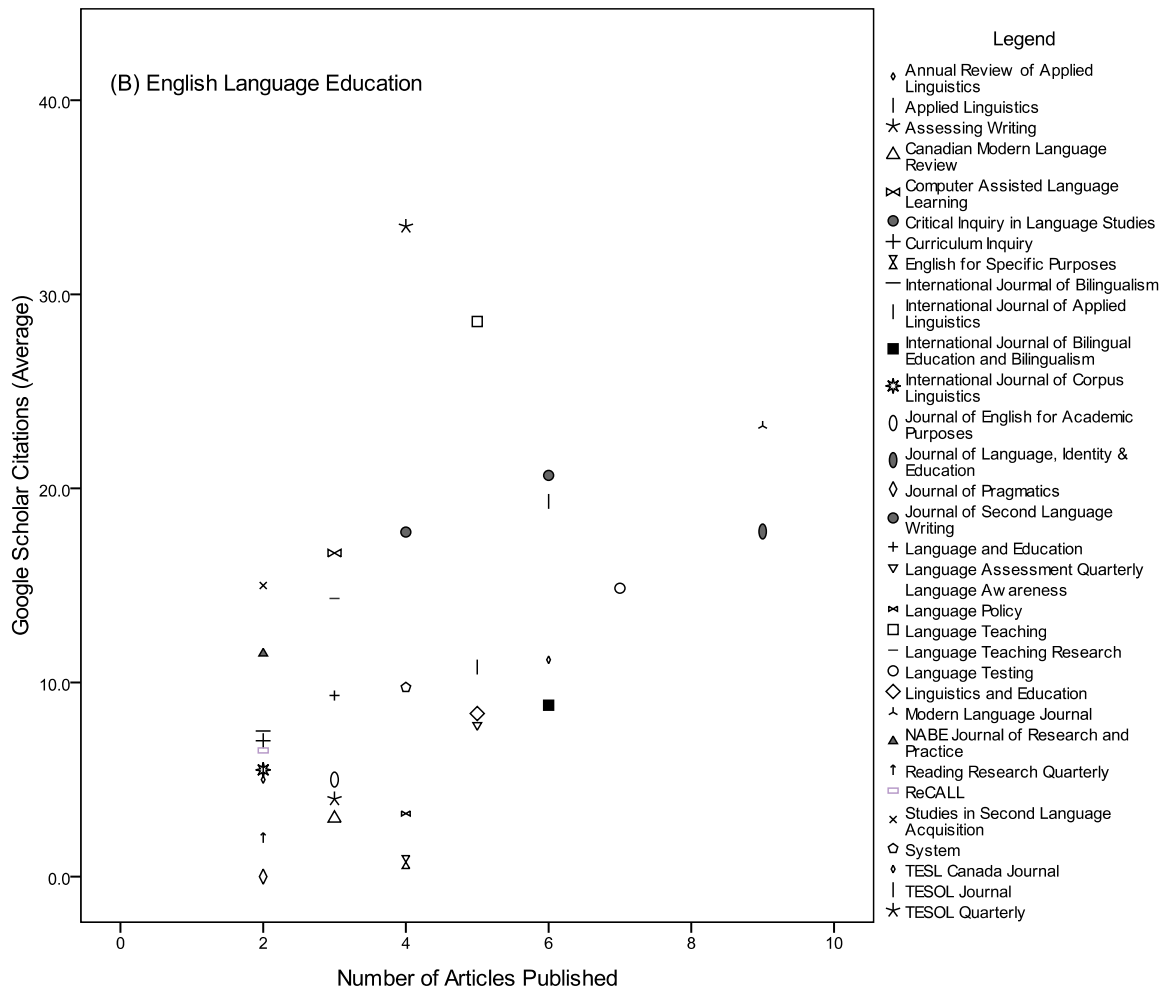
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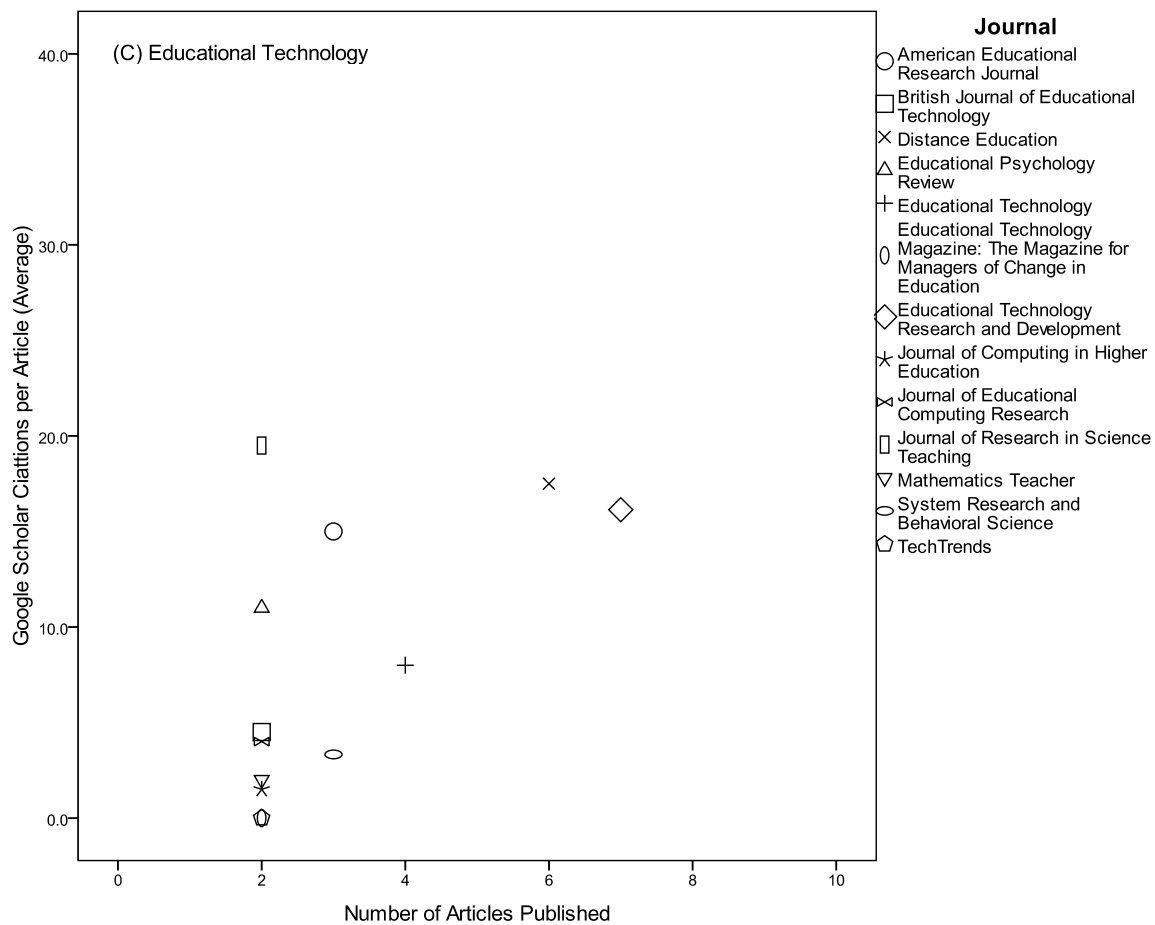
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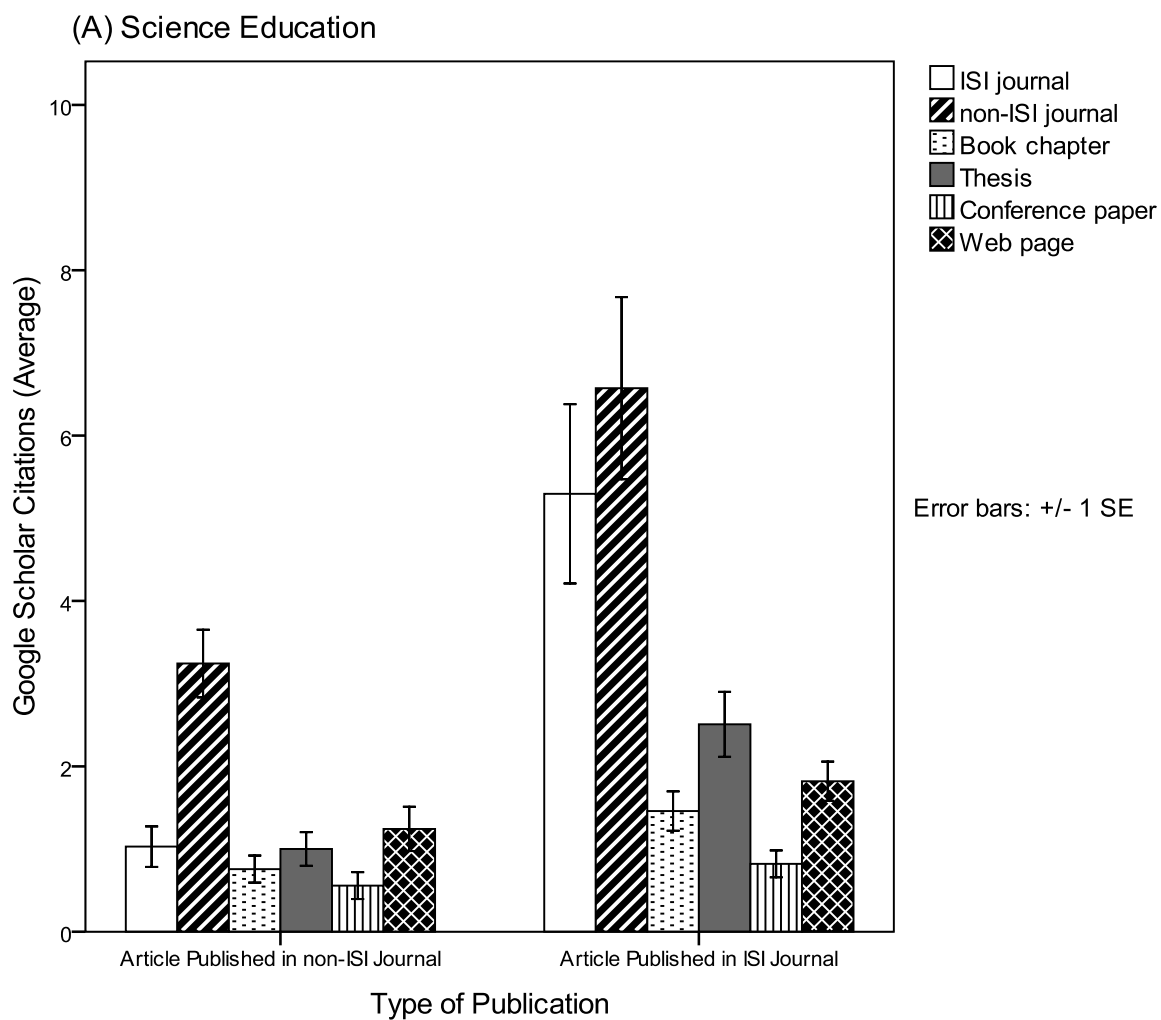
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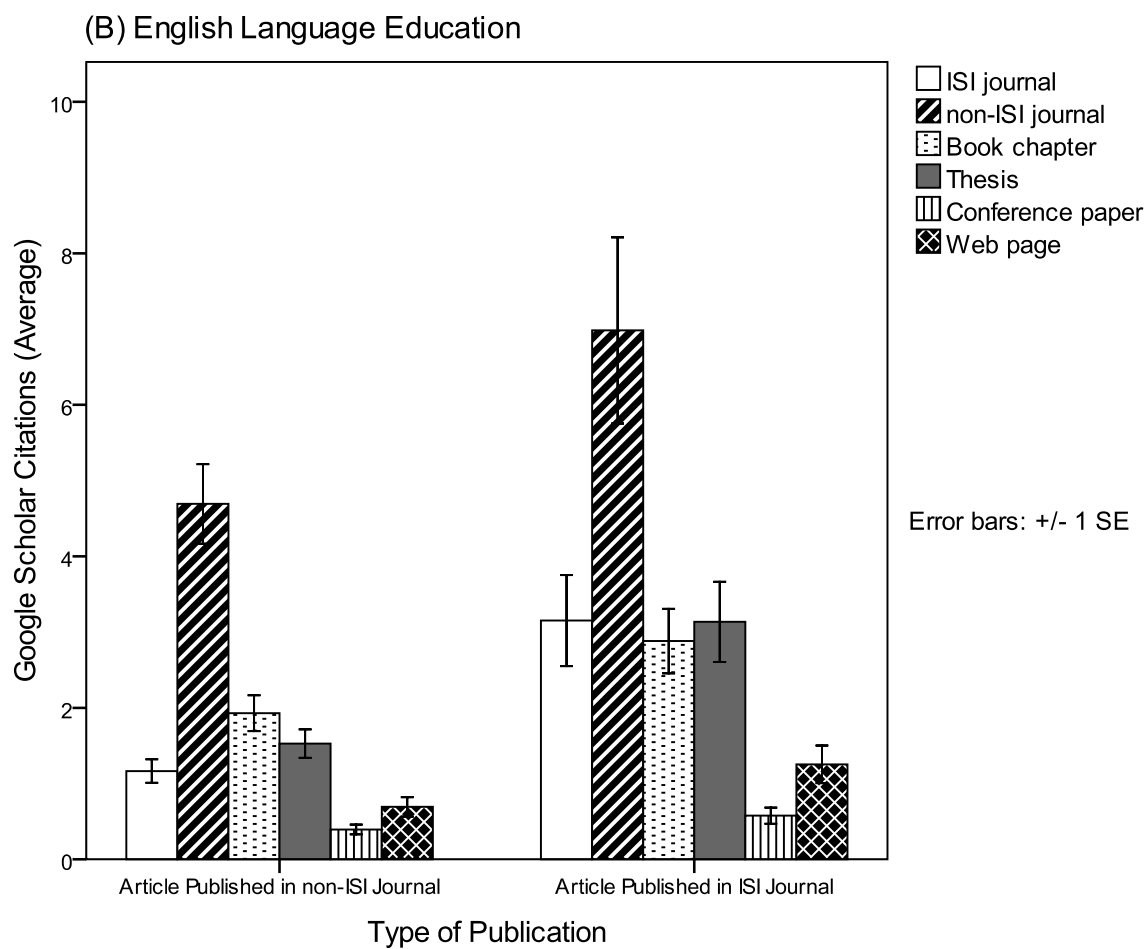
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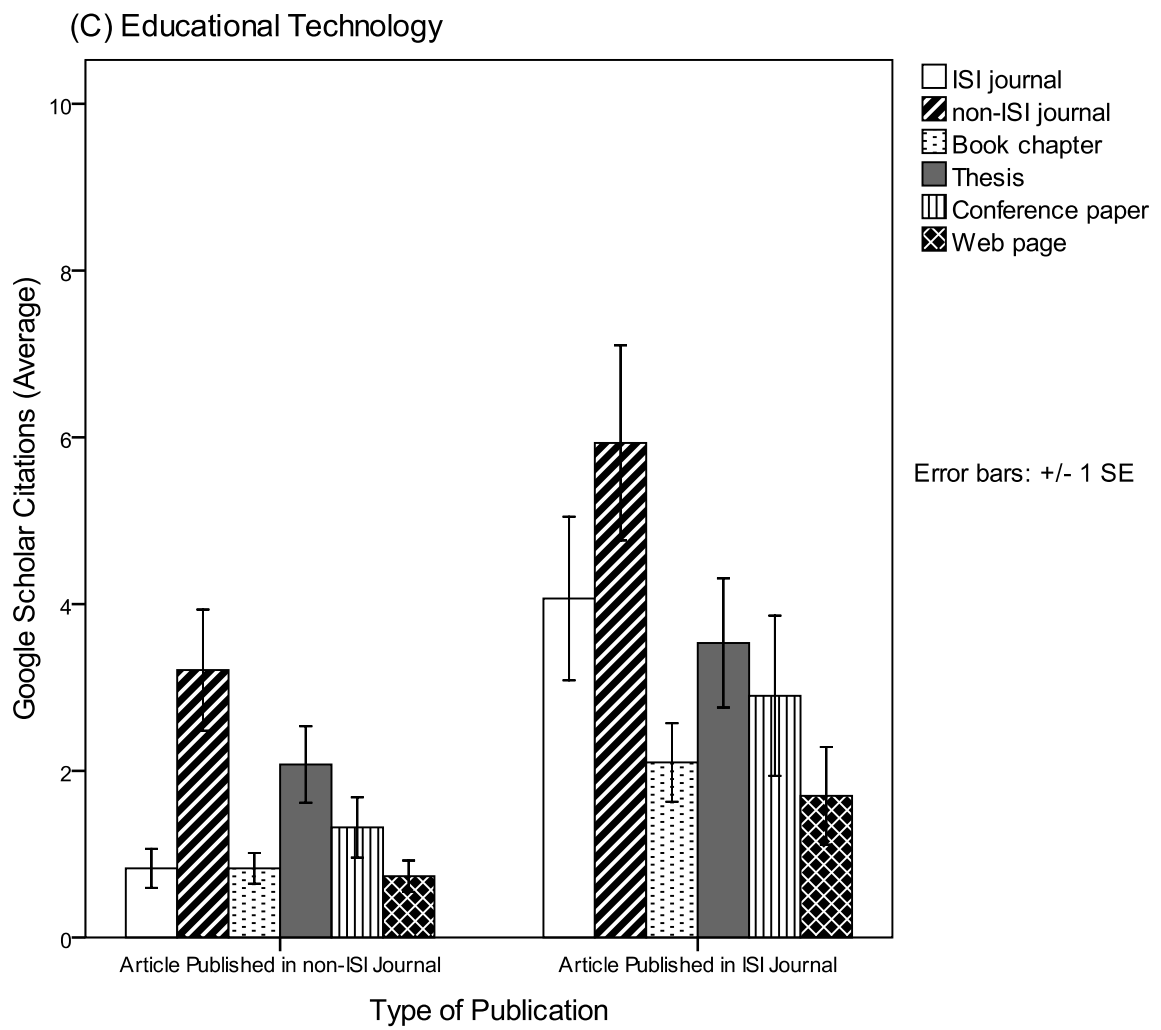












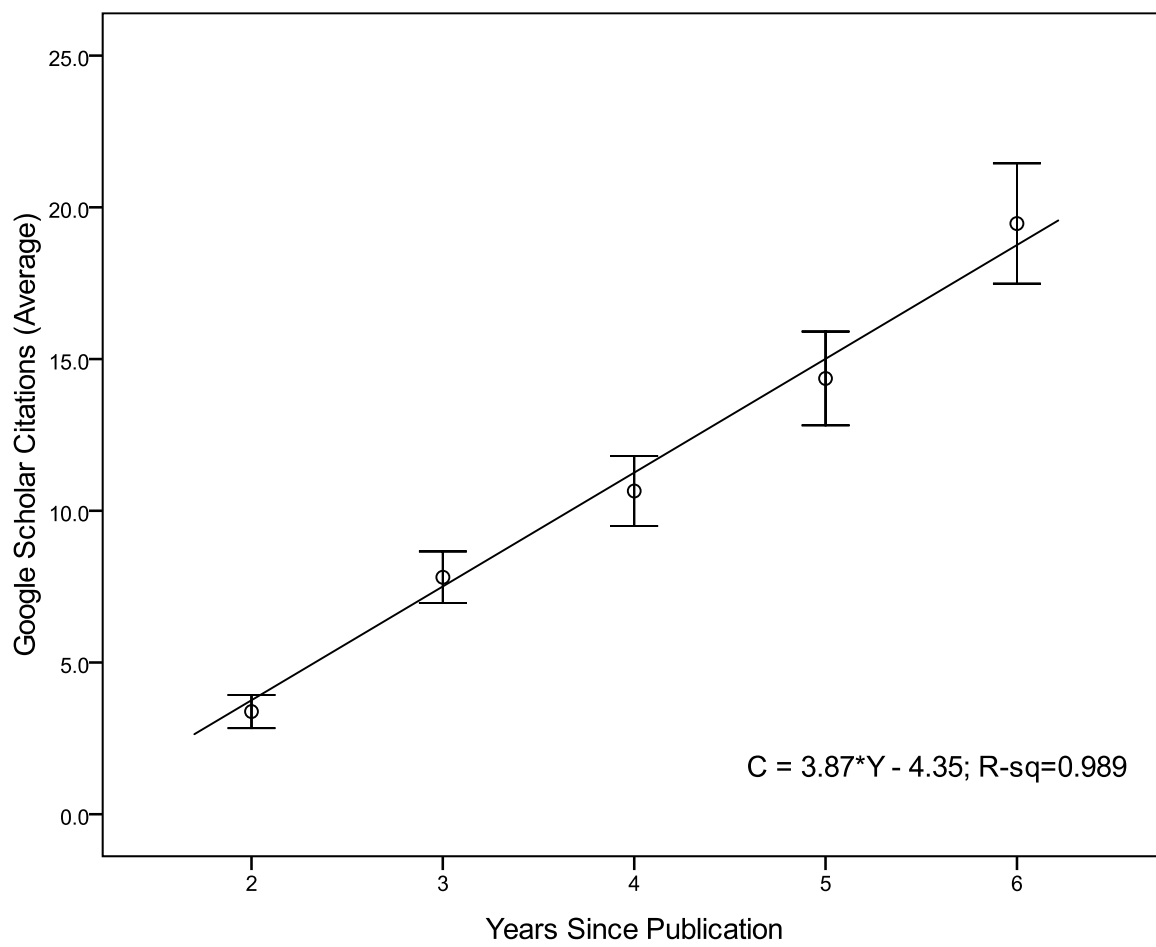


Table 1
 Authors, cited articles, and citing documents

	Science	English Language	Educational
	Education	Education	Technology
Chapters in handbook	39	69	41
Cited authors	33	53	26
% at rank of Professor	87.9%	69.8%	69.2%
Median ISI career <i>h</i> index	6.0	2.5	3.0
Median ISI citations of best cited journal article	30.0	10.5	14.0
Data set			
Cited articles	132	186	83
Cited articles/cited author	4.0	3.5	3.2
Journals covered	48	86	54
Citing documents	1850	2547	1168
Citing documents coded	1623	2381	1088

Note: “Cited articles” include up to the first 5 journal articles returned by Google Scholar searches for the first authors of chapters in the following handbooks: (1) Abell, S.K., & Lederman, N.G. (Eds.) (2007). *Handbook of Research on Science Education*. Springer. (2) Cummins, J. and Davison, C. (Eds.) (2007). *International Handbook of English Language Teaching*. Springer. (3) Jonassen, J.H. (Ed.) (2004). *Handbook of Research on Educational Communications and Technology*. Lawrence Erlbaum Associates.

Table 2

Average (\pm standard error) citation counts for Google Scholar, Web of Science (ISI), and Scopus

	Google Scholar	ISI	Scopus	Union of ISI & Scopus
Science Education	12.3 \pm 1.6	2.7 \pm 0.4	5.1 \pm 0.7	5.9 \pm 0.8
English Language Education	12.8 \pm 1.2	1.8 \pm 0.2	3.4 \pm 0.4	4.3 \pm 0.5
Educational Technology	13.1 \pm 2.1	2.0 \pm 0.4	3.6 \pm 0.8	4.5 \pm 0.9