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1 **Consumers' behaviour in quantitative microbial risk assessment for pathogens in raw milk:**  
2 **incorporation of the likelihood of consumption as a function of storage time and temperature**

3

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1       **ABSTRACT**

2       *Foodborne disease as a result of raw milk consumption is an increasing concern in Western countries.*  
3       *Quantitative Microbial Risk Assessment (QMRA) models have been used to estimate the risk of illness*  
4       *due to different pathogens in raw milk. In these models, the duration and temperature of storage*  
5       *before consumption have a critical influence in the final outcome of the simulations and are usually*  
6       *described and modelled as independent distributions in the Consumer Phase Module (CPM).*

7       *We hypothesize that this assumption can result in the computation, during simulations, of extreme*  
8       *scenarios that ultimately lead to an overestimation of the risk. In this study, a sensorial analysis was*  
9       *conducted to replicate consumers' behaviour. The results of the analysis were used to establish, by*  
10       *means of a logistic model, the relationship between time-temperature combinations and the*  
11       *probability that a serving of raw milk is actually consumed .*

12       *To assess our hypothesis, two recently published QMRA models quantifying the risks of listeriosis and*  
13       *salmonellosis related to the consumption of raw milk were implemented. Firstly, the default settings*  
14       *described in the publications were kept, secondly, the likelihood of consumption as a function of the*  
15       *length and temperature of storage was included. When results were compared, the density of*  
16       *computed extreme scenarios decreased significantly in the modified model, consequently, the*  
17       *probability of illness and the expected number of cases per year also decreased. Reductions of 11.6%*  
18       *and 12.7% in the proportion of computed scenarios in which a contaminated milk serving was*  
19       *consumed were observed for the first and the second study respectively. Our results confirm that*  
20       *overlooking the time-temperature dependency may yield to an important overestimation of the risk.*  
21       *Furthermore, we provide estimates of this dependency that could easily be implemented in future*  
22       *QMRA models of raw milk pathogens.*

23       **Keywords** Raw milk; quantitative microbial risk assessment, consumer behaviour, milk spoilage

## 25        **1. INTRODUCTION**

26        Probabilistic modelling is becoming established as one of the main tools to inform risk management  
27        decisions with regard to foodborne hazards. Quantitative Microbial Risk Assessment models (QMRA)  
28        are increasingly applied to scenarios involving established and emerging food safety hazards as risk  
29        analysis becomes standard practice to manage food safety and ensure that regulatory decisions about  
30        foods are science-based and transparent (FAO, 2007; WHO/FAO, 2010).

31        One of the most significant examples from the public health perspective in recent years has been the  
32        use of QMRAs to estimate risks associated with the consumption of unpasteurized milk. Growing  
33        interest on raw milk consumption by some groups of consumers and an increasing number of  
34        foodborne incidents in which raw milk has been identified as the source, have lead agencies such as  
35        the UK Food Standards Agency (FSA), the European Food Safety Authority (EFSA) or the US Centres for  
36        Disease Control (CDC) to conduct consultations and issue scientific opinions on the risk posed by milk-  
37        borne hazards (CDC, 2014; EFSA, 2015; FSA, 2014).

38        The public health risk related to consumption of raw milk is a particularly relevant (and debated) topic.  
39        Raw milk can contain human pathogens which can be inactivated by appropriate heat treatment  
40        (pasteurization or sterilization). However, the perception of raw milk as a "more natural" product has  
41        led to a number of consumers opting for raw as opposed to heat-treated milk. In light of this trend,  
42        models have been developed in recent years to assess probability of exposure or infection by  
43        pathogens such as *Salmonella*, *Listeria monocytogenes*, *Campylobacter jejuni*, *E. coli* O157 or  
44        *Staphylococcus aureus* as a result of raw milk consumption (Giacometti et al., 2015; Giacometti et al.,  
45        2012; Heidinger et al., 2009; Latorre et al., 2011).

46        QMRA models aimed at assessing the risk from farm-to-table include a consumer phase module (CPM),  
47        a stage of the model that occurs at household level, where the food is no longer controlled by  
48        professionals and where control of storage conditions or application of sufficient heat treatments  
49        cannot be enforced by legislation (Nauta & Christensen, 2011). In QMRAs related both to pasteurized

50 or unpasteurized (Koutsoumanis et al., 2010) raw milk, the time and temperature of storage in the  
51 CPMs are usually described and modelled as independent distributions. Time and temperature are the  
52 most important parameters that regulate microbial growth in milk and are regularly identified in  
53 sensitivity analysis as the factors with greatest effect on the model output (Koutsoumanis et al., 2010;  
54 Latorre et al., 2011).

55 When both, storage time and temperature, are modelled as independent probability distributions  
56 (most often Triangular or Pert) there will be instances during simulations in which values from the tails  
57 of the distributions are sampled together yielding scenarios with high bacteria concentration at the  
58 time of consumption. An implicit assumption underlying the cited models is that 100% of the computed  
59 scenarios will result in milk being consumed, whatever the time-temperature combination is. However,  
60 in reality some time-temperature combinations are unlikely to result in milk being consumed as it  
61 would be perceived by the consumer as unsuitable (raw milk stored at high temperature for extended  
62 periods might be spoiled and thus not actually consumed). Therefore, given that in microbial Dose-  
63 Response models the probability of illness is directly dependent to the number of bacteria ingested  
64 per serving (i.e. each bacteria has the same probability to generate infection), the amount of simulated  
65 scenarios under extreme conditions may have a significant impact on the final output.

66 This limitation was already highlighted by Latorre *et al.* (Latorre et al., 2011) who noted that some  
67 correlation between these variables may exist and that without any restriction, the model cannot take  
68 into account that some extreme scenarios may not occur or end with milk not being consumed.  
69 However, to our knowledge, this limitation and the effect that this assumption may have on model  
70 output have never been formally assessed.

71 Following these considerations, the objectives of this work were to (i) model the dependencies  
72 between time and temperature in order to express the likelihood for a raw milk serving to be actually  
73 consumed for any computed storage time-temperature combination and (ii) assess the extent to which  
74 this dependency would affect the output of a QMRA model.

75 To this end, results of a simplified sensorial analysis on raw milk stored for five days at different  
76 temperatures were used to estimate the probability that at given time-temperature combinations, the  
77 milk is spoiled, recognized as such, and thus not consumed. The potential effect of the estimated time-  
78 temperature relationship on model output was then evaluated by its inclusion in two recently  
79 published QMRAs of raw milk consumption and comparing published results with those of the  
80 modified model.

## 81 **2 MATERIAL AND METHODS**

### 82 *2.1 Raw milk sample collection for sensorial analysis*

83 A total of 1.5 L of raw milk was collected from 30 automatic vending machines (AVMs) in Lombardy by  
84 the public veterinary services, univocally coded, placed in cold boxes at  $5^{\circ}\text{C}\pm 3$  and taken to the  
85 laboratory within 30 min. Upon arrival, five aliquots of 200 mL were obtained from each sample and  
86 kept in different isothermal conditions at  $3^{\circ}\text{C}$ ,  $5^{\circ}\text{C}$ ,  $8^{\circ}\text{C}$ ,  $12^{\circ}\text{C}$ , and  $16^{\circ}\text{C}$  for five days (temperatures  
87 were chosen to reflect the range of temperatures at which the domestic refrigerators can be expected  
88 to operate).

89 A total of 500 mL from each sample were used to test the samples for: pH, somatic cell count (SCC),  
90 Lactic Acid Bacteria (LAB) Total Mesophilic Flora (TBC), enterobacteriaceae (EB) and the major  
91 pathogens to ensure operator's safety. An instrument with automatic temperature compensation  
92 (HANNA instrument HI9321) was used for pH measurement; SCC was determined by an  
93 Optofluorimetric accredited internal method MP02/063 (Fossomatic, Foss Electric, Hilleroed, DK); the  
94 ISO standards ISO4833-2, ISO21528-2 and ISO16649-2; were used for surface plate enumeration of  
95 TBC, EB and *E. coli*, while the standards AFNOR BRD 07/10 and AFNOR BRD 07/06 were used for PCR  
96 REAL-TIME detection of *L.monocytogenes* and *Salmonella*. Enumeration of LAB was performed by the  
97 accredited internal method MP01/048 (decimal dilution and plating in MRSA agar plate incubated  
98 under microaerophilic condition at  $37\pm 2^{\circ}\text{C}$  for  $72\pm 2\text{h}$  and decimal dilution and plating on M17 agar  
99 plate at  $37\pm 2^{\circ}\text{C}$  for  $48\pm 2\text{h}$  for enumeration of *Mesophilic Lactic Flora and Lactococci* respectively. The

100 accredited internal method (MP 09/135) was used to test the samples for the presence of  
101 *Campylobacter jejuni* by PCR REAL-TIME (*Campylobacter* Kit (Bio-Rad)).

102

## 103 2.2 Sensorial analysis

104 To replicate consumers' behaviour, a simplified descriptive sensorial analysis of the milk samples  
105 stored at different temperatures was performed. The evaluation was carried out independently by two  
106 internal panellists experienced with sensory evaluation of milk<sup>1</sup>. Descriptors used in the evaluation  
107 sessions were selected following consultation with the panellists and based on their experience and  
108 the scope of the analysis (Table I).

109 *Table I Descriptors used in the sensorial analysis of raw milk samples stored at different time/temperature combinations.*

	Description	Score
Aroma	None	1
	Acid aroma perceived when poured from the bottle	2
	Acid aroma perceived immediately at the opening of the bottle	3
Texture	Milk appears homogeneous when observed through the bottle. When poured from the bottle, milk appears smooth without any visible flake or residual on the bottle surface.	1
	Milk appears homogeneous when observed through the bottle. Small flakes are observed on the surface. Small flakes adhered to the bottle are clearly visible when milk is poured	2
	Milk in advanced coagulation phase, clear phase separation is observable through the bottle	3

<sup>1</sup> Experimental Zooprohylactic Institute of Lombardy and Emilia Romagna

110 Panellists were asked to evaluate all the milk samples every day at the same hour for five days. Each  
111 raw milk sample required the judgment of five subsamples per session (one sample for each  
112 temperature), thus, for practical reason, no more than five samples/week were processed and a total  
113 of six weeks were necessary to complete the experiment.

114 All the milk samples were presented in transparent plastic bottles and panellist were asked to spill the  
115 milk into glasses in order to simulate consumers' behaviour. As reference, a 500mL of fresh raw milk  
116 was also taken to the lab every day from the nearest AVM and presented to the panellists prior to each  
117 evaluation. Samples were presented in random order and panellists were asked to give their scores  
118 independently.

### 119 2.3 Data analysis

120 Following a conservative approach, the time at which a sample kept at a given temperature was  
121 considered 'spoiled' was the moment when at least one predictor was scored as 3 or both the  
122 predictors were scored as 2 or more.

123 Results from the panellists were analysed separately by means of binomial multiple logistic regression  
124 with time (h) and temperature (T°) as covariates:

$$125 \text{logit}(p_i) = \ln\left(\frac{p_i}{1-p_i}\right) = \alpha + \beta_1 T^\circ + \beta_2 h \quad (\text{Eq.1})$$

$$126 \text{logit}^{-1}(p_i) = \frac{e^{\alpha + \beta_1 T^\circ + \beta_2 h}}{1 + e^{\alpha + \beta_1 T^\circ + \beta_2 h}} \quad (\text{Eq.2})$$

127 with  $\text{logit}^{-1}(p_i)$  being the probabilities of the outcome events (i.e. the milk is considered spoiled and not  
128 to be drunk by consumers). The potential interaction between time and temperature was tested by  
129 comparing models with interaction term with those without the interaction term by means of the  
130 Likelihood Ratio Test.

131 The Cohen's Kappa statistic for agreement was used to estimate the index of interrater agreement  
132 between the two panellists.



133 For inclusion in the QMRA model, the most conservative equation (i.e. the one that implies later  
134 detection of spoilage) was chosen; Statistical analysis was performed in R 3.1.2 (R Development Core  
135 Team, 2014) using packages 'lmtest' (Hothorn et al., 2009) and 'irr' (Gamer M, 2012).

#### 136 *2.4 Implementation of QMRAs*

137 In order to evaluate the effect of including our estimates of association between time-temperature  
138 combinations and likelihood of milk being spoiled (and as a result not consumed), the two most  
139 recently published QMRAs related to raw milk and indexed in PubMed were identified and reproduced  
140 by using the Excel tool @Risk 6.3 (Palisade Corp.). The query: 'Quantitative Risk Assessment Raw Milk',  
141 with the filter: 'published in the last 5 years' was used and 9 items were found (search date April 2015);  
142 the two more recently published studies (from different authors) including a formal QMRA were  
143 selected. The more recently published studies were used without further consideration of their specific  
144 formulation. Use of the most recently published studies rather than purposively selected QMRA was  
145 considered the more transparent and sound approach to illustrate the potential effect and highlight  
146 the relevance and timeliness of our proposal of incorporating time-temperature dependency in future  
147 QMRA.

148 In the first work (Latorre et al., 2011), the risk of listeriosis due to raw milk consumption in the United  
149 States was estimated for different scenarios and different susceptible population groups  
150 (Intermediate-age, Perinatal/Pregnant woman, Elderly), the scenario related to raw milk purchased at  
151 retail stores was chosen.

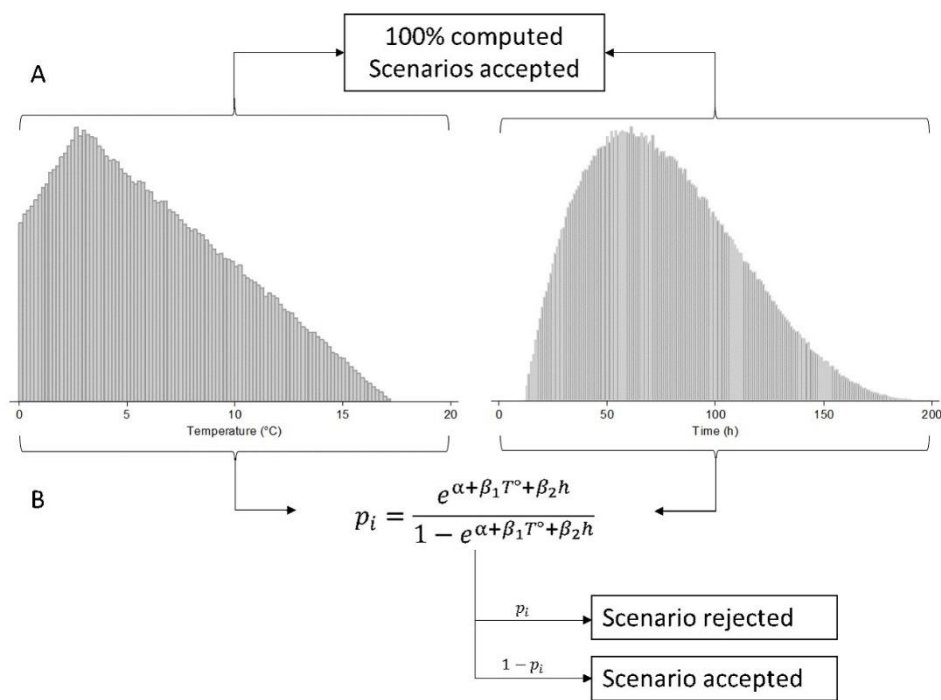
152 In the second (Giacometti et al., 2015), the risk of salmonellosis linked to consumption of raw milk sold  
153 in vending machines in Italy was estimated for the best and worst storage conditions. The 'worst  
154 conditions' scenario was selected (none heat treatment before consumption and worst storage  
155 conditions).

156 Both models were reproduced as described by the authors, and results (Baseline1, Baseline2) were  
157 compared with the ones obtained by the modified models (Model1, Model2) in which the probability

158 that the milk is actually consumed given the sampled values for the time-temperature pair, was  
 159 considered by including Eq. 2 (Figure1).

160

161 *Figure 1 Distributions describing the storage time and temperature assumed by Latorre et al. in QMRA related to risk of listeriosis*  
 162 *due to raw milk in US. (A) in the original model all time-temperature combinations can yield a serving that could be consumed;*  
 163 *(B) inclusion of eq. 2 implies that at any time-temperature combination the milk has a certain probability (pi) to be recognised as*  
 164 *spoiled by the consumer and thus not actually consumed.*



165

166 In the first study, the probability of infection per serving ( $p_{ill}$ ) was calculated assuming an exponential  
 167 dose response model (WHO/FAO, 2004) and combining multiplicatively the probability of illness given  
 168 the dose with the assumed overall prevalence of *L.monocytogenes* in raw milk:

169  $P = 1 - e^{(-rD)}$  (Eq.3)

170  $p_{ill} = P * prev$  (Eq.4)

171 where  $P$  is the probability of illness,  $D$  is the dose per serving (CFU per serving) and  $r$  is the parameter  
 172 describing the probability that one *L.monocytogenes* cell causes illness(WHO/FAO, 2004). Variable  $P_{ill}$

173 is the probability of illness per serving and  $prev$  is the assumed prevalence of *L.monocytogenes* in raw  
174 milk (proportion of raw milk positive servings). Thus, in Model1,  $p_{ill}$  was estimated as:

$$175 \quad p_{ill} = P * prev * (1 - p_i) \quad (\text{Eq.5})$$

176 where the *correction factor*  $(1-p_i)$  expresses the probability that the serving is actually consumed  
177 according to time and temperature.

178 In the second QMRA, the beta-Poisson relationship proposed by WHO/FAO (WHO, 2002) was used to  
179 calculate  $p_{ill}$  for the ingested dose:

$$180 \quad p_{ill} = 1 - (1 + dose/b)^{-a} \quad (\text{Eq.6})$$

181 where  $dose$  is the ingested dose (CFU per serving),  $a$  and  $b$  are two coefficients described by triangular  
182 distributions with parameters (minimum, most likely and maximum) 0.0763, 0.1324, 0.2274 and 38.49,  
183 51.45, 57.96, respectively.

184 In Model2,  $p_{ill}$  was estimated by shifting the sampled dose to 0 according to:

$$185 \quad Bernouilli(p_i) \quad (\text{Eq.7})$$

186 In this way, rejected scenarios are not considered 'at risk scenarios' by the model. For both models, as  
187 described by the authors, the number of expected cases per year ( $N_{exp}$ ) were estimated by multiplying  
188  $p_{ill}$  by the number of servings per year.

189

190 **3 RESULTS**

191 *3.1 Analytical results*

192 The initial (Time 0) values for: pH, SCC, TBC, LB, and EB are presented in Table II.

193 *Table II Analytical results (mean, standard deviation, minimum and maximum) of microbiological and chemical tests (pH, SCC,*  
194 *TBC, LAB and EB) of raw milk samples collected from automatic vending machines in Lombardy (n=30) for purpose of sensorial*  
195 *analysis; tests carried upon arrival to the laboratory.*

Parameter	Unit	MIN	MAX	Mean	Std. dev
<i>pH</i>	-log [H(+)]	6,69	7,7	6,9	0,28
<i>SCC</i> <sup>1</sup>	cells*ml <sup>-1</sup>	2000	371000	176367	100438
<i>TBC</i> <sup>2</sup>	log CFU/ml	3,38	5,04	4,24	0,48
<i>LAB</i> <sup>3</sup>	log CFU/ml	1,3	4,2	2,88	0,62
<i>EB</i> <sup>4</sup>	log CFU/ml	1	4,3	2,61	0,92

196 <sup>1</sup>Somatic Cell Count

197 <sup>2</sup>Total bacteria count

198 <sup>3</sup>Lactic Acid Bacteria

199 <sup>4</sup>Enterobacteriaceae

200

201 No pathogens were found in any sample and no inhibitory substances were detected. According to  
202 regional regulation (Lombardia, 2007), the microbiological and chemical quality of the samples was on  
203 average good.

204

205 *3.2 Sensorial analysis results*

206 Results of the binomial multiple logistic regression analysis are reported in Table III. Only the results of  
207 the models without interaction are presented as the inclusion of an interaction term did not  
208 significantly improved the models.

209

210 *Table III Coefficients of multiple logistic regression models for the association between the probability of raw milk being recognised*  
 211 *as spoiled and the storage time-temperature combination. The regression curves were fitted to data from the evaluation of 30*  
 212 *samples of milk stored at different time-temperature combinations by two panellists. Results of each panellist (A and B) are*  
 213 *reported independently. \* indicates the equation coefficients selected to be included in QMRAs.*

214

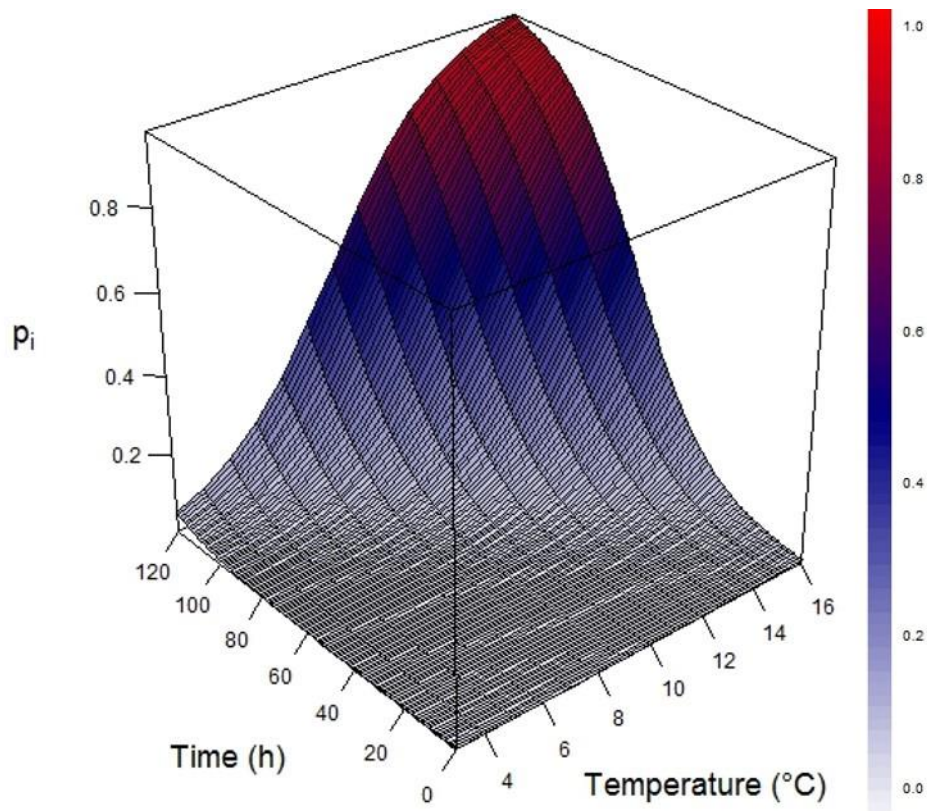
Equation	Independent variable	Coefficient	2.5%	97.5%
A*	Constant	-12.273	14.150	10.395
	Time (h)	0.4883	0.403	0.573
	Temperature (°C)	0.0661	0.054	0.078
B	Constant	-13.004	15.025	10.983
	Time (h)	0.5161	0.426	0.606
	Temperature (°C)	0.0718	0.058	0.085

215

216 With an overall interrater agreement of 99.44%, the K coefficient for agreement resulted 0.98,  
 217 confirming an excellent strength of agreement between the panellists.

218 As expected, the model predicted that when the storage time and/or the storage temperature  
 219 increases, the probability for the milk to spoil and being recognized by the consumer as expired also  
 220 increases (Fig.2).

221 Figure 2 Graphical representation of the modelled relationship between storage time and temperature on probability of milk being  
222 perceived as spoiled ( $p_i$ )



223

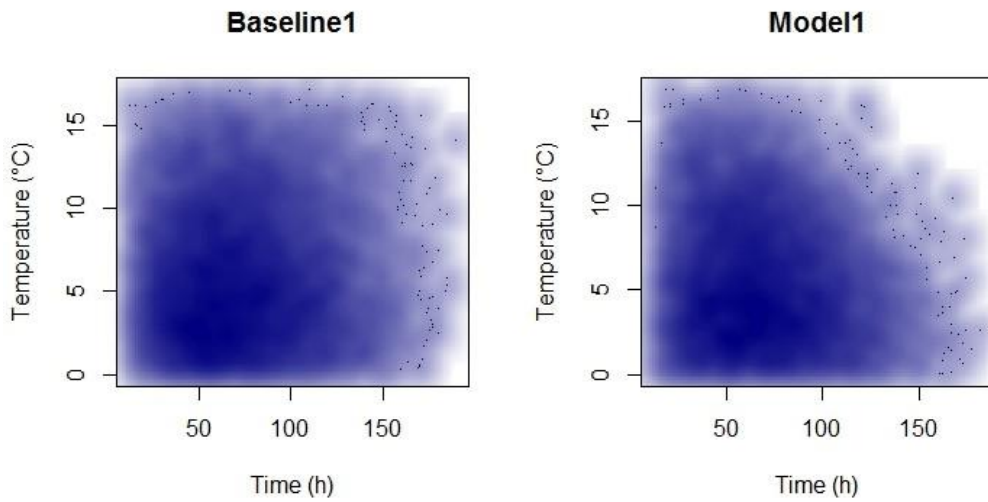
#### 224 Implementation of QMRAs

225 After 500,000 simulation of the first study (Baseline1) and according to an assumed prevalence of  
226 *L.monocytogenes* of 2.1%, 10,445 iterations (2.1%) yielded scenarios in which contaminated raw milk  
227 servings are ultimately drunk by consumers, for the same study, 9,232 scenarios (1.8%) were predicted  
228 when the correction was applied (Model 1). An overall reduction of about 11.6% of scenarios ending  
229 with consumption of a contaminated serving was observed.

230 The same approach applied to the second study (Baseline2 Vs Model2), generated a similar difference  
231 (12.7%). The effect of this dependency is immediately evident when the densities of the sampled time-  
232 temperature pair combinations are compared between Baseline1 and Model1 (Figure 3) and between  
233 Baseline2 and Model2 (Figure 4). As expected, the most evident effects are noticed when the extreme  
234 time-temperature combinations are computed.

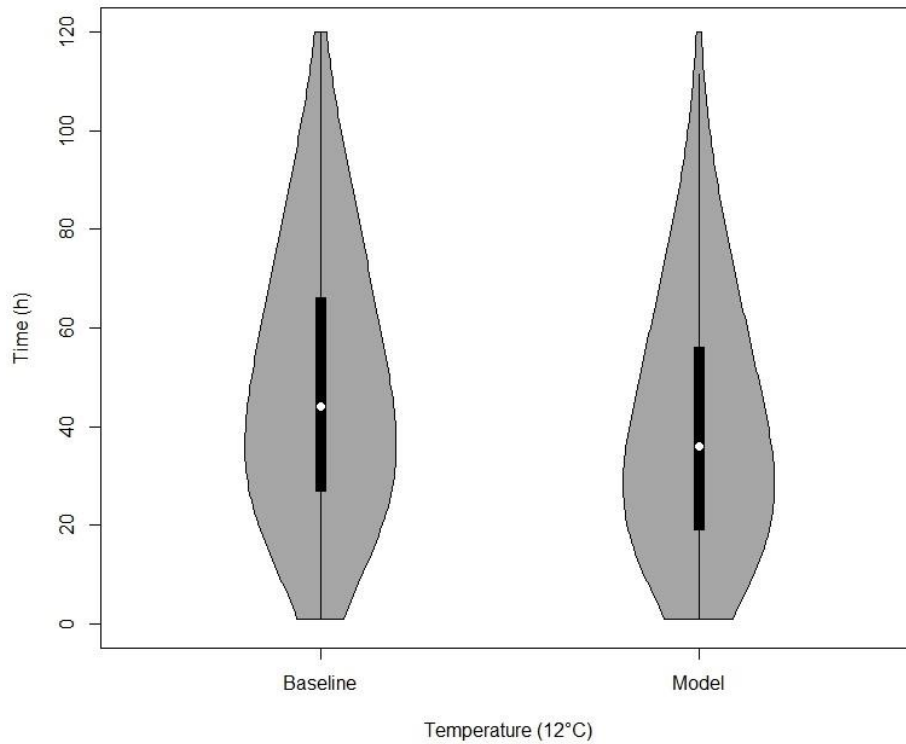
235

236 *Figure 3 Retrospective density plot representing the density of the time-temperature pair combinations behind the computed*  
237 *scenarios characterized by presence of L.monocytogenes in raw milk servings. In Baseline1 the time-temperature dependency is*  
238 *not modelled, thus, the occurrence of Time-Temperature combinations only depends on the individual Time and Temperature*  
239 *distributions; In Model1, each sampled combination generates a specific probability of milk being recognized as spoiled and,*  
240 *ultimately, not consumed. A decrease in the intensity of the extreme scenarios in the Model1 with respect to Baseline1 (upper*  
241 *right corner) is evident.*



242

243 *Figure 4 Retrospective Violin density plot representing the density of the Time-Temperature ( $T^\circ$  was fixed to 12°C in this study) pair*  
244 *combinations behind the computed scenarios characterized by presence of Salmonella in a raw milk serving. A decrease in the intensity*  
245 *of extreme scenarios can be observed in Model2 with respect to the Baseline2 approaching the violins' apex.*



246

247 As a consequence, considering that: (i) the probability of illness per serving depends on the dose of the  
248 pathogen at the time of consumption (Eq.3, 6); (ii) the dose at the time of consumption depends on  
249 microbial growth and (iii) microbial growth is regulated by time and temperature; if extreme time  
250 and/or temperature scenarios are unlikely to result in consumption, (Fig.2) there is a direct effect of  
251 including Time-Temperature dependency on the number of expected cases  $N_{exp}$  (Table IV).

252



253 *Table IV Probability of illness per serving and number of cases per year associated with consumption of raw milk. Results from*  
 254 *two published QMRAs with time and temperature as independent distributions (Baseline1, Baseline2) and with inclusion of time-*  
 255 *temperature relationship (Model1, Model2). The effect on the shape of the output distributions is mainly shown from the values*  
 256 *at 95<sup>th</sup> percentile.*

257

Model	Probability of illness per serving Median (95th %ile)	Number of expected cases Median; (95th %ile)
Baseline1 <sup>1</sup>		
Intermediate	1,4 x 10 <sup>-13</sup> (3,9 x 10 <sup>-8</sup> )	4,1 x 10 <sup>-5</sup> (14)
Perinatal	8,0 x 10 <sup>-12</sup> (2,3 x 10 <sup>-6</sup> )	2,0 x 10 <sup>-5</sup> (6)
Elderly	1,3 x 10 <sup>-12</sup> (8,8 x 10 <sup>-7</sup> )	1,0 x 10 <sup>-4</sup> (29)
Model1		
Intermediate	1,3 x 10 <sup>-13</sup> (1,1 x 10 <sup>-8</sup> )	4,5 x 10 <sup>-5</sup> (4)
Perinatal	7,4 x 10 <sup>-12</sup> (6,6 x 10 <sup>-7</sup> )	1,9 x 10 <sup>-5</sup> (2)
Elderly	1,2 x 10 <sup>-12</sup> (1,1 x 10 <sup>-7</sup> )	9,3 x 10 <sup>-5</sup> (8)
Baseline2 <sup>2</sup>		
	2.6 x 10 <sup>-4</sup> (1,4 x 10 <sup>-2</sup> )	28558 (28838)
Model2		
	1,5 x 10 <sup>-4</sup> (1,0 x 10 <sup>-2</sup> )	16243 (16455)

258

259 The effect of explicitly including in the model the probability of consumption (1- $p_i$ ) as a function of the  
 260 storage time and temperature on  $p_{ill}$  and  $N_{exp}$  was evident in Model1 at 95<sup>th</sup> percentile where:  $p_{ill}$  was  
 261 reduced by about 3.5 times for the categories 'intermediate' and 'perinatal' and up to 8 times for the  
 262 category 'elderly';  $N_{exp}$  resulted 3.5, 3 and 3.6 times smaller with respect to Baseline1 for the categories  
 263 'Intermediate', 'Perinatal' and 'Elderly' respectively.

264 In Model2 the effect of modelling the time-temperature relationship was evident even on the median  
 265 values were a reduction of 1.7 times with respect to results from Baseline2 were observed for both  $p_{ill}$   
 266 and  $N_{exp}$ .

267

268 **4 DISCUSSION**

269 Raw milk spoilage is a natural phenomenon, and the time at which it occurs depends on several factors  
270 such as the type and initial load of microbial contaminants, pH, enzymes, and time–temperature  
271 conditions.

272 The processes leading to modification of organoleptics properties of milk are time–temperature  
273 dependent; therefore, as for the majority of the fresh products, the spoilage occurs more rapidly if the  
274 product is not stored at low temperatures. Ignoring raw milk spoilage is a biological phenomenon that  
275 occurs in a few days if the product is not conserved properly. Ignoring spoilage of raw milk in QMRA  
276 models and therefore assuming that milk will always be consumed regardless of its organoleptic  
277 modifications during storage is not realistic and can have a significant impact on model outputs.

278 In this study we have demonstrated that overlooking the time-temperature relationship may result in  
279 those scenarios in which contaminated raw milk servings are consumed being significantly  
280 overestimated (by approximately 11.6 and 12.7% in the case studies we selected).

281 Coping with all the possible dynamics that might influence raw milk's spoilage, would require such level  
282 of complexity that analytical solutions might not be possible. An alternative would be the incorporation  
283 of a dependency such as the one described in our logistic model. Our equation simplifies the complex  
284 dynamics that ultimately determine the spoilage of milk considering only the relationship between  
285 storage time and temperature on likelihood of spoilage (and of consumption being adverted). It  
286 provides, for the first time, a concrete and objective basis to explicitly include the logical relationship  
287 between storage time-temperature combinations and likelihood of milk being consumed, that is: 'As  
288 the storage conditions became extreme the likelihood of raw milk being perceived as spoiled  
289 increases'.

290 For practical reasons, it will always be difficult to gather accurate information about storage conditions  
291 at household level or about consumers' behaviour; however, the proposed approach will mitigate the  
292 effect of too conservative assumed distributions. In fact, with the incorporation of the proposed

293 equation, if very conservative storage time and/or temperature distributions are used (i.e. more  
294 extreme values are allowed), when high values are sampled, the predicted likelihood of milk being  
295 perceived as spoiled will be high (Figure 2) and the amount of rejected scenarios will increase  
296 consequently, mitigating the effect of conservative distributions. Conversely, if this dependency is  
297 ignored, the effect of too conservative distributions might lead to alarming but poorly representative  
298 risk estimates. With the inclusion of this equation, QMRAs for hazards in raw milk would be more  
299 realistic and their outputs would not be inflated by ignoring the correlation between storage  
300 conditions that favour microbial growth and likelihood of milk being perceived as deteriorated and  
301 thus not consumed.

302 The probabilistic modelling of exposure to hazards present in raw milk should explicitly include this  
303 relationship. In the absence of more extensive empirical data on the relationship between storage  
304 conditions and perception of spoilage in milk from other sensorial evaluations, we believe it is  
305 reasonable for future studies to make use of the estimates provided in this study.

306 Considering that the main objective of probabilistic risk modelling in food safety is to represent what  
307 happens in the real world in order to provide science-based information to decision makers, our  
308 equation improves the current level of understanding, making it closer to reality by excluding  
309 consumption scenarios that would not occur in practice. Inclusion of the logistic equation presented  
310 in this study would be a simple, transparent and sound approach and an improvement with respect to  
311 previously used QMRAs of raw milk.

312 In many European countries raw milk can be sold at the farm directly to the consumer (EFSA, 2015)  
313 and in accordance to the current regime of hygiene rules adopted by the European Union in 2004, the  
314 so-called 'Hygiene Package' (Regulation, 2004a, 2004b), direct sale of milk is regulated by the national  
315 law of the member states and, in some cases, additional regulations at subnational level. Although  
316 some differences may exist in national or sub-national regulations, farms allowed to sell raw milk for  
317 human consumption are asked to comply with strict criteria and operate with high quality standards.  
318 Consequently, a substantial homogeneity in the microbiological and biochemical quality of *raw milk*

319 *for human consumption* from different regions with similar regulations might be assumed, making the  
320 results presented in this paper more directly applicable to future QMRA models aimed to assess the  
321 risk for human health related to consumption of raw milk in different European countries.

322 However, if the raw milk characteristics, hygienic practices or regulations are likely to be significantly  
323 different or subjected to high variability, the coefficients estimated in this study might not be  
324 appropriate (e.g. milk produced in systems and geographic regions where the initial bacterial count  
325 can be expected to be considerably higher). Furthermore, considering that the equation is aimed to  
326 predict consumers' behaviour through a sensorial evaluation, the social context of the country where  
327 the QMRA is to be implemented plays a critical role. In fact, the perception of 'suitability' might be  
328 different due to a number of traditional and social factors; therefore, even the parameters used to  
329 score the organoleptic characteristics should be revised accordingly.

330 Besides raw milk, our approach can be applied to other food products for which the storage conditions  
331 at household level are critical: raw meat and fish, eggs, vegetables, soft cheese, and fresh products in  
332 general which are all subjected to a fast deterioration if not conserved properly.

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