

FORECASTING THE SIZE DISTRIBUTION OF A  
POPULATION OF SAVINGS ACCOUNTS: A  
MARKOVIAN APPROACH

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THESIS

Forecasting the Size Distribution of a Population  
of Savings Accounts: A Markovian Approach

by

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September 1973

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of Savings Accounts: A Markovian Approach

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## ABSTRACT

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The Markov chain model, with extensions to cover the phenomena of arrivals and departures, was applied to a population of savings accounts, in a savings institution, to forecast the size distribution, total number of accounts and total amount of savings of the population. The stochastic processes governing the behavior of the population were first assumed to be time stationary. This assumption was then relaxed and an econometric model was used to predict future values of the parameters of the non-stationary model. Both models were validated by comparing predicted size distributions, total number of accounts and total amount of savings against observed values. The chi square goodness of fit test was used in the comparison. The fundamental matrix of the stationary model was also used to predict the equilibrium distribution and related measures of the population.





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## I. INTRODUCTION

### A. PURPOSE

It is the purpose of this thesis to develop and evaluate two analytical models which can be used to forecast the structure of a population of savers and the level of savings of a savings institution. The population of savers is divided into a finite number of classes and the structure is the distribution of savers among the classes.

### B. BACKGROUND

While it is difficult, if not impossible, to predict the future behavior of an individual it is believed that the aggregate behavior of a population is less erratic and, therefore, more amenable to analysis and prediction. Assuming that a large population has considerable inertia, current trends can be used to project into the future.

The rate of change of the structure and characteristics of a population can, at times, be considered to be dependent upon its size, external forces which affect the members of the population and the response to these forces.

In the case of the population of savers in savings institutions, it has been observed that members of this population are not very responsive to changes in economic conditions. Thus, during periods of constant rate of expansion or contraction in the business cycle, external forces



affecting this population may be considered to be constant and a time stationary Markov Chain model may be used to study the behavior of the population.

However, during turning points in the business cycle or periods of rapid economic changes, external forces may be sufficiently large to affect the savings pattern of the savers so that the stationarity assumption may no longer hold. Under these circumstances a more comprehensive model which takes into consideration the effects of external conditions on the behavior of the savers would be required. The major problem in constructing such a model would be in discovering the factors which affect the population, measuring the effect of these factors and the effects of interaction between various factors.

The effect of competition between various savings institutions for a larger share of the savers' market could not be modeled because of the lack of data. However, it is believed that, in the short run, the savers' market is in a state of equilibrium and the share of the market captured by a savings institution is relatively constant. Thus it can be assumed that competition does not affect the savers' behavior to such an extent that, not considering its effect, would render any model inadequate.

## C. REVIEW OF MARKOV CHAIN MODELS

The basic model used in this study was introduced by A. A. Markov (1856-1922) around 1907. This model was first applied in economics to



the analysis of income and wage distributions by Solow [21] in 1951.

The same model was used by Hart and Prais [12] in 1956 in a study of business concentration.

The model assumes that a population of entities can be classified into a finite number of classes. The population is observed at equidistant time points. The number of entities observed to move from one class to another is assumed to be generated by a stochastic process. The probability of transition is assumed to depend only on the class the entity is in, at the current time interval, and not on where it had previously been. This process of change can be completely described by a transition matrix,  $P$ , as shown below. The  $p_{ij}$  element is the probability that an entity currently in the  $i$ th class will be found in the  $j$ th class after one time period. If the stochastic process is time stationary then the matrix does not change with time.

P MATRIX

Ending in Class

|                          |    | I        | II       | . | . | . | M        |
|--------------------------|----|----------|----------|---|---|---|----------|
| Beginning<br>in<br>Class | I  | $p_{11}$ | $p_{12}$ | . | . | . | $p_{1m}$ |
|                          | II | $p_{21}$ | $p_{22}$ | . | . | . | $p_{2m}$ |
|                          | .  | .        | .        | . | . | . | .        |
|                          | .  | .        | .        | . | . | . | .        |
|                          | M  | $p_{m1}$ | $p_{m2}$ | . | . | . | $p_{mm}$ |



In most of the research studies using this model the general procedure has been to observe some pattern of change over time and, assuming that the stochastic process is time stationary, estimate the transition probabilities and project the future change.

Projection of expected number of entities in each class can be computed as follows:

let the number of entities in each class at time  $t$  be  $n_1^t, n_2^t, \dots, n_m^t$ . If the transition probabilities are known then the expected number of entities moving out of the  $i$ th class is  $p_{i1}n_i^t, p_{i2}n_i^t, \dots, p_{im}n_i^t$ .

The expected number of entities in each class at time  $t+1$  can be found by adding up all the entities that have moved into the class and those that did not move out. Thus

$$n_1^{t+1} = n_1^t p_{11} + n_2^t p_{21} + \dots + n_m^t p_{m1}$$

$$n_2^{t+1} = n_1^t p_{12} + n_2^t p_{22} + \dots + n_m^t p_{m2}$$

.

.

.

$$n_m^{t+1} = n_1^t p_{1m} + n_2^t p_{2m} + \dots + n_m^t p_{mm}$$

In matrix notation the above expressions can be compactly written as:

$$N^{t+1} = N^t \times P$$

where  $N^t = (n_1^t, n_2^t, \dots, n_m^t)$ , a  $1 \times m$  vector

$N^{t+1} = (n_1^{t+1}, n_2^{t+1}, \dots, n_m^{t+1})$ , a  $1 \times m$  vector

$P =$  matrix as defined earlier.





$N^{t+2}$  can be computed by replacing  $N^t$  by  $N^{t+1}$  in the above expression. This is equivalent to multiplying  $N^t$  by  $P \times P$ . The distribution after  $k$  periods can thus be obtained by multiplying  $N^t$  by  $P$  raised to the  $k$ th power.

This basic model has two major limitations. First, it assumes that the total number of entities in the system is fixed. This assumption has been violated frequently in practical applications of this model as changes due to entities entering the system, leaving it or losing identity by merging are the rule rather than exception. Second, the assumption that the stochastic process is time stationary is untenable over long periods. Changes in numerous exogenous variables such as wage rates, technology and legal requirements are likely to result in changes in the transition probabilities.

Adelman [1] in 1958, overcame the first limitation by introducing the concept of a reservoir of potential entrants, from which entrants may come and to which exants may go. There was an operational difficulty in estimating the size of the population of potential entrants. However, Adelman pointed out that the exact size of this population need not be known if one was dealing with the proportion of entities in each class rather than with the exact number of entities. She therefore assumed that the size of the reservoir to be 100,000. The reason given for this choice was that it must be large relative to the number of entities in the system.



Stanton and Kettunen [22] in 1967 confirmed Adelman's observation but went on to demonstrate that: "The number of potential entrants to an industry or to a population has a definite and measurable effect on subsequent projections made for that distribution when Markov processes are used." Thus, if the number of entities in each class is required, an arbitrary choice of the size of the population of entrants will not work.

Duncan and Lin [9] in 1972 proposed that arrivals could be treated as a separate stochastic process. The entry of an entity into the system is viewed as a two-stage process; first, arriving into the system, then entering into a particular class. One could then estimate the parameters of the entire process by observing the arrivals, the distribution of arrivals among the classes and the transitions between classes separately. He denoted the data by  $Z$  which was composed of the number of arrivals into each class ( $A$ ) and the number of transitions between each class ( $X$ ). The set of parameters of the process was denoted by  $\theta = (P, p, \pi)$  where  $P$  was the transition matrix,  $p$  was the multinomial vector of probability of an arrival entering a particular class and  $\pi$  was the vector of parameters of the arrival distribution. The sampling distribution was then written as follows:

$$\begin{aligned} f_{\theta}(z) &= f_{\theta}(x, a) = f_{\theta}(x | A=a) f_{\theta}(a) \\ &= f_p(x | A=a) f_{(p, \pi)}(a) \end{aligned}$$

The likelihood function could then be written as

$$L_z(\theta) = L_{x | A=a}(P) \cdot L_a(p, \pi)$$



Three reasons were given for the importance of the factorization shown above:

- "a. The first factor  $L_{x|A=a}(P)$  depends on  $Z$  only through the transition counts;
- b. The second factor  $L_a(p, \pi)$  depends on  $Z$  only on the observed entries; and
- c. Likelihood inference is reduced to two distinct and simpler problems."

Anderson and Goodman [2] in 1957 proposed a number of statistical tests for the following hypotheses

- a. that the transition probabilities of a first order chain are constant;
- b. that in case the transition probabilities are constant, they are specified numbers;
- c. that the process is a  $r$ th Markov chain against the alternative it is  $u$ th but not  $r$ th order.

Because of the factorization of the likelihood function Duncan and Lin concluded that the methods of Anderson and Goodman are applicable to a system with changing number of entities.

Hallberg [11] in 1969 challenged one of the most demanding assumptions of the Markov chain model that the transition probabilities are constant regardless of time. He proposed to overcome this problem by relating transition probabilities to economic variables and to use these relations to predict future values of transition probabilities. For some



unknown reasons he regressed transition probabilities against the logarithms of exogenous variables. Some predicted transition probabilities did not fall within the range of zero to one range. He then suggested setting negative predictions to zero and to normalize each row of the transition matrix by dividing each element by the row sum.

#### D. REMARKS

Despite the limitations of the basic Markov chain model it has been successfully used in a variety of situations. The Duncan and Lin approach extends the basic model to include arrivals and departures. This can be done with little additional effort. To extend the model to cover the possibility of non-stationary transition probabilities is a considerably more difficult task. The first problem is acquiring a data base which is large enough to yield precise estimates of transition probabilities. The data must also span a long period so that the factors which affect the transition probabilities have an opportunity to vary. The second problem is to identify these factors and to obtain a functional relationship between transition probabilities. The third problem is to predict the future values of these factors. The prediction of the non-stationary Markov chain model is only as good as the prediction of these factors. The approach suggested by Hallberg can be improved by transforming the estimates of transition probabilities into logits (the logarithm of the estimates of odds of transition). This will ensure that the predicted transition probabilities are between zero and one.





The basic Markov chain model is used in this paper to model the behavior of a population of savers at a savings institution. The Duncan and Lin approach is used to treat the phenomena of entries and exits. A nonstationary Markov chain model (Model II of this paper) has also been developed. The parameters of the models were estimated with data from five quarters. The models were then validated with data from the following five quarters. The Chi-square Goodness of fit test was used to compare the predictive power of the two models.



## II. MODEL OF A POPULATION OF SAVERS

### A. GENERAL

The population of savers is first divided into  $m$  classes by the amount of savings each saver has in his savings account. Each saver is free to increase or decrease his savings and to leave the savings institution by closing his account. The population is observed periodically. A projection of the structure of the population and the amount of savings in each class, based on these observations, is desired. A Markov chain model can be used for this purpose provided the basic assumptions of the model are not violated.

### B. ASSUMPTIONS

1. The probability that an account moves from class  $i$  to class  $j$  depends only on class  $i$  and does not depend on the past history of the account. This is obviously not true for an individual account but possibly holds for the population of a given class.

2. Each saver acts independently of other savers. If savers act in unison then a Markov model will fail as the assumption of independence is no longer valid. However, the assumption generally holds even if savers are affected by the same factors. The transition probabilities may shift because of these factors but the randomness in action of individual savers is still there.



3. The distribution of the size of accounts within a class is independent of the number of accounts that move in or out of that class. This assumption is not required for Markov model but is necessary if one has to determine the amount of savings from a knowledge of the number of accounts in each class. This assumption is generally true if the number of accounts in each class is large relative to the net change in each period. This assumption can be violated if the number of accounts in each class is small and if the class boundaries are wide.

4. The transition probabilities, arrival rate and the distribution of entrants among states are time stationary. This assumption may hold during periods of constant expansion or contraction of the business cycle. However, it is not expected to hold over long periods and during times when external forces change the saving pattern of savers. This assumption is relaxed in Model II where an attempt was made to discover their functional relationship with economic factors and other exogenous variables.

## C. DESCRIPTION OF MODEL I

### 1. The Transition Matrix

Model I has only one stochastic process, the basic Markov chain model. The number of arrivals is considered to be constant and the proportion of arrivals entering each class is also constant.

Let  $m$  = total number of classes including one class of closed accounts



- $t$  = time, measured in periods,  $0, 1, 2 \dots T$   
 $e_t$  = the accumulated number of accounts that have closed  
at time  $t$   
 $f'_t$  =  $(f_2^t \ f_3^t \ \dots \ f_m^t)$   
= number of accounts in each active class at  $t$   
 $c'_t$  =  $(c_2^t \ c_3^t \ \dots \ c_m^t)$   
= number of new accounts entering each active class  
at time  $t$

$$P = \begin{bmatrix} p_{11} & p_{12} & \dots & p_{1m} \\ p_{21} & p_{22} & & p_{2m} \\ \cdot & & & \\ \cdot & & & \\ p_{m1} & p_{m2} & \dots & p_{mm} \end{bmatrix}$$

Let class 1 be the class which contains all the closed accounts.

It is assumed that an account in the inactive state will not re-enter the active states. Thus  $p_{11} = 1.0$  and  $p_{1j} = 0.0, j = 2 \dots m$

The expected number of accounts at time  $t$  can be computed from the following relationship 9 :

$$E(e_t \ f'_t) = (0 \ f'_0)P_t + (0 \ c') \sum_{j=0}^{t-1} P_j$$

where  $t = 0, 1 \dots T$  and  $P_0 = I$





The first term on the right of the equality sign is the expected number of accounts in each class at time  $t$  from the original population  $f'_0$ . The second term is the expected number of accounts in each class derived from those accounts which join the system at each period. Thus, the accounts that arrive by period 1 would have undergone  $t-1$  periods of transition. Those that arrive by period 2 would have undergone  $t-2$  periods of transition. Those arriving at time  $t$  would undergo no transition as  $P_0 = I$ .

As the stochastic process has been assumed to be time stationary the elements of the  $P$  matrix are constant and  $P_t$  is just the single period  $P$  matrix raised to the  $t^{\text{th}}$  power.

The expected total number of accounts in the system at time  $t$  is just the sum of the elements of  $f'_t$ .

If the size distribution of accounts within each class is constant over the period of prediction, then the amount of savings in each class can be estimated by multiplying the expected number of accounts by the average amount of savings in that class.

## 2. The Equilibrium Distribution

If prevailing conditions were to persist the structure of the population will reach an equilibrium in which the number of accounts leaving each class is balanced by an equal influx of accounts from the other classes. The limiting distribution is given by [9]:

$$\lim_{n \rightarrow \infty} E(e f') = (c'(I - Q)^{-1})$$



where  $Q$  is the sub-matrix of  $P$  obtained by removing the column of transition probabilities from the classes of active accounts (Class II to Class XI) into the class of closed accounts (Class I), and the row of transition probabilities of the class of closed accounts.

The matrix,  $(I - Q)^{-1}$ , is often called the fundamental matrix, denoted by  $M$ . The  $ij^{\text{th}}$  element of this matrix is the expected number of periods that a new account entering class  $i$  when it joins the system will spend in class  $j$  before closing.

The expected number of periods that a new account entering class  $i$  when it joins the system will remain in the system can be found by summing the  $i^{\text{th}}$  row of the fundamental matrix.

The above results and further treatment can be found in Chapter 3 of Ref. [13]

### 3. Prediction Interval for Single Step Transition

The predictions made with Model I are point estimates. They do not provide any information as to how close they could be to a future observation. A prediction interval which gives the range of values that a future observation would take say ninety percent of the time would be of greater value to a decision maker.

The number of accounts in each class is the sum of  $m$  binomial random variables. If the number of accounts in each class is large then the binomial random variables can be approximated by normal random variables. The sum of normal random variables is another normal random variable. Thus a prediction interval can be constructed using this



approximation. For one step transition the prediction interval can be easily constructed. However, for more than one step transitions the task of constructing a prediction interval becomes rather difficult. The problem is that after the first transition the number of accounts in each class becomes random and the expression for the unconditional variance of the number of accounts becomes quite unmanageable. The expressions for the variance of the number of accounts in each class, the total number of accounts, the amount of savings in each class and the total amount of savings for single step transition are listed below. The derivation can be found in Appendix A.

- Let  $n_j^a$  be the number of accounts in class  $j$  at beginning of time period  $a$
- $p_{ij}$  be the transition probability of an account from class  $i$  to  $j$
- $N^a$  be the number of accounts in the system at beginning of time period  $a$
- $Z_j^a$  be the amount of savings in class  $j$  at beginning of time period  $a$
- $Z^a$  be the total amount of savings in the system at beginning of time period  $a$

$$\text{Var}(n_j^{a+1}) = \sum_{i=2}^m n_i^a p_{ij} (1 - p_{ij})$$

$$\text{Var}(N^{a+1}) = \sum_{j=2}^m \text{Var}(n_j^{a+1}) + 2 \sum_{j=2}^{m-1} \sum_{\substack{k=3 \\ j < k}}^m \text{Cov}(n_j^{a+1}, n_k^{a+1})$$



$$\text{Cov}(n_j^{a+1}, n_k^{a+1}) = \sum_{i=2}^m - (n_i^a p_{ij} p_{ik}) \quad j \neq k$$

Let  $z_{kj}^a$  be the amount of savings in an account which has moved into class  $j$

$$\text{Var}(Z_j^{a+1}) = \sum_{i=2}^m n_i^a p_{ij} \text{Var}(z_{kj}^a) + E^2(z_{kj}^a) n_i^a p_{ij} (1 - p_{ij})$$

$$\text{Cov}(Z_j^{a+1}, Z_1^{a+1}) = \sum_{i=2}^m - (n_i^a p_{ij} p_{i1}) E(z_{kj}^a) E(z_{k1}^a)$$

$$\text{Var}(Z^{a+1}) = \sum_{i=2}^m \text{Var}(Z_i^{a+1}) + 2 \sum_{j=2}^{m-1} \sum_{l=3}^m \text{Cov}(Z_j^{a+1}, Z_l^{a+1})$$

Using these expressions the prediction intervals for a single step transition are as follows:

90% Prediction Interval

of number of accounts in class  $i = f_i \pm 1.645 \times (\text{Var}(n_i))^{1/2}$

of total number of accounts =  $\sum_{j=2}^m f_j \pm 1.645 \times (\text{Var}(N))^{1/2}$

of amount of savings in class  $i = s_i \pm 1.645 \times (\text{Var}(Z_i))^{1/2}$

of total amount of savings =  $\sum_{j=2}^m s_j \pm 1.645 \times (\text{Var}(Z))^{1/2}$

where

$f_i$  = expected number of accounts in class  $i = E(n_i)$  after one period

$s_i$  = expected amount of savings in class  $i = E(Z_i)$  after one period





- $N$  = total number of accounts in the system after one period (random variable)
- $n_i$  = number of accounts in class  $i$  after one period (random variable)
- $Z_i$  = amount of savings in class  $i$  after one period (random variable)
- $Z$  = total amount of savings in the system after one period (random variable)

The model can be extended to cover the case of stochastic arrivals. Assuming the arrival process to be independent of the Markov chain process the expression for the number of accounts is the same as for the case of non-stochastic arrivals. The only difference is in replacing the vector of entrants ( $c'$ ) by the product of the expected number of arrivals and the multinomial vector of probability of entering each active class. Thus,

$$c' = E(R) (p_2 \ p_3 \ \dots \ p_m)$$

where  $R$  = random number of arrivals

$p_i, i = 2, 3 \dots m$  = probability of an arrival entering class  $i$

$c'$  = vector of entrants into the active classes

The expressions for variance are changed to take into account the variability introduced by the additional stochastic processes.

Let  $e_j^{a+1}$  be the random number of entrants into class  $j$  at time period  $a+1$



$r^{a+1}$  be the number of arrivals at time period  $a+1$

$R$  be the random variable of arrivals

$$\text{Var}(e_j^{a+1} \mid R = r^{a+1}) = r^{a+1} p_j (1 - p_j)$$

$$\text{Var}(e_j^{a+1}) = p_j (1 - p_j) E(R) + p_j^2 \text{Var}(R)$$

Since arrivals have been assumed to be independent of the accounts in the system

$$\text{Var}(n_j^{a+1}) = \text{Var}(e_j^{a+1}) + \sum_{i=2}^m n_i^a p_{ij} (1 - p_{ij})$$

$$\text{Var}(N^{a+1}) = \sum_{j=2}^m \text{Var}(n_j^{a+1}) + 2 \sum_{j=2}^{m-1} \sum_{k=3}^m \text{Cov}(n_j^{a+1}, n_k^{a+1})$$

$$\text{Cov}(n_j^{a+1}, n_k^{a+1}) = \sum_{\substack{i=2 \\ j \neq k}}^m -n_i^a p_{ij} p_{ik}$$

Let  $E(Z_j)$  be the expected amount of savings in an account in class  $j$

$z_{kj}$  be the amount of savings in an account which has just entered class  $j$

$$\begin{aligned} \text{Var}(Z_j^{a+1}) &= E(Z_j)^2 p_j (1 - p_j) + \sum_{i=2}^m n_i^a p_{ij} \text{Var}(z_{kj}) + \\ &E(z_{kj})^2 n_i^a p_{ij} (1 - p_i) \end{aligned}$$

$$\text{Cov}(Z_j^{a+1}, Z_1^{a+1}) = \sum_{i=2}^m - (n_i^a p_{ij} p_{i1}) E(z_{kj}) E(z_{k1})$$

$$\text{Var}(Z^{a+1}) = \sum_{i=2}^m \text{Var}(Z_i^{a+1}) + 2 \sum_{j=2}^{m-1} \sum_{l=3}^m \text{Cov}(Z_j^{a+1}, Z_l^{a+1})$$



## D. DESCRIPTION OF MODEL II

### 1. The Arrival Process

It was observed that the number of new accounts opened in each quarter was between seven hundred and one thousand. For such large arrival rates, an assumption that the arrival rate is normally distributed would be reasonable. However, it was felt that the arrival distribution could be affected by external factors like state of the national economy, seasonal effects and level of promotional or advertising activity of the savings institution. Thus the following linear econometric model was considered:

$$Ar = a_0 + a_1X_1 + a_2X_2 + \dots + a_{10}X_{10} + e$$

where

- Ar = Number of new accounts opened in each quarter
- $X_1$  = Dummy variable for quarters of the year
- $X_2$  = California non-agricultural employment
- $X_3$  = Advertising and promotional expense of the savings institution
- $X_4$  = Prime commercial paper rate, 4 - 6 months
- $X_5$  = U. S. Government securities rate, 6 months
- $X_6$  = Corporation bonds rate
- $X_7$  = Wholesale price index
- $X_8$  = U. S. Government securities rate, 3 months
- $X_9$  = California personal income
- $X_{10}$  = U. S. total credit
- e = Normally distributed random variable with zero mean and constant variance



The linear model was selected because of its simplicity and because of the lack of data required by more complex models.

## 2. The Size Distribution of New Accounts

The size distribution of new accounts may also change with time and external conditions. To model this change, the probabilities of new accounts entering each class were related to the same set of exogenous variables listed in sub-section 1. Direct application of least squares to the probabilities may yield predictions of future values that are outside the zero to one range. To overcome this potential area of difficulty the estimates of the probabilities were first transformed into logits.

## 3. Logit Analysis

Logit analysis is a special application of Econometrics to situations in which the dependent variable has a dichotomous character. The object is to estimate the probability of occurrence of a specified event given a set of prevailing conditions. For application in this study one looks for the probability that a new account enters a particular class and the probability that an account will move from one class to another, given a set of external conditions. Direct application of least squares may result in the prediction of probabilities outside the zero and one range. A monotonic transformation can overcome this difficulty. One simple transformation is to divide the relative frequency by one minus the relative frequency. This quantity is an estimate of the odds of the occurrence of the event. This transformation is still restrictive as the





new variable can take on only positive values. This problem can be overcome by taking the logarithm of this quantity. The logarithm of the estimated odds is termed the logit of an event. The model used to predict future values of the parameters of the entrants distribution and the transition probabilities of the transition matrix was as follows:

$$\text{Log}(p_i/(1 - p_i)) = a_0 + a_1 X_1 + a_2 X_2 + \dots + a_{10} X_{10} + e$$

$$\text{Log}(p_{ij}/(1 - p_{ij})) = b_0 + b_1 X_1 + b_2 X_2 + \dots + b_{10} X_{10} + e$$

There is a further restriction that the sum of the probabilities of the entrants distribution must equal one and the row sum of the transition matrix should equal one too. The approach taken in this paper was to sum up these predicted probabilities and then divide each by the sum.

#### 4. Transition Matrix of Model II

The transition matrix of Model II is allowed to change with external factors thus the t steps transition matrix is no longer the single step matrix raised to the t<sup>th</sup> power but is the product of t matrices.

#### 5. Predictions with Model II

To use Model II the first step would be to obtain predictions of future values of those factors that are in the regression equations. The parameters of the arrival process, entrance process and the transition probabilities are then predicted. The expected number of accounts in each class can then be computed by the following expression:



$$E(e_t \ f'_t) = (0 \ f'_0) \prod_{j=0}^t P_j + \sum_{k=0}^{t-1} (0 \ c'_j) \prod_{k=j}^{t-1} P_k$$

where

- $e_t$  = cumulative number of closed accounts
- $f'_t$  =  $(f_2^t \ f_3^t \ . \ . \ . \ f_m^t)$  = vector of number of accounts in each active class at time  $t$ ,  $t=0, 1 \dots T$
- $P_j$  = Transition matrix at time  $j$ ,  $j=0, 1, \dots T$
- $P_k$  = Transition matrix at time  $k$ ,  $k=0, 1, \dots T$
- $c'_t$  =  $E(Ar^t)(p_2^t \ p_3^t \ . \ . \ . \ p_m^t)$   
= Vector of expected number of entrants in each active class at time  $t$ .

$$E(N^t) = \sum_{j=2}^m f_j^t$$

where

- $E(N^t)$  = Expected total number of active accounts in the system.
- $E(Z_j^t)$  =  $f_j^t \times E(z_j)$

where

- $E(Z_j^t)$  = Expected total amount of savings in class  $j$
- $E(z_j)$  = Average amount of savings in each account in class  $j$

$$E(Z^t) = \sum_{j=2}^m Z_j^t$$

where

- $E(Z^t)$  = Expected total amount of savings in the system at time  $t$ .



### III. THE DATA AND ESTIMATION OF PARAMETERS

#### A. DESCRIPTION OF DATA BASE

##### 1. General

The data used in this study was obtained from the local branch of a savings institution. The population of passbook accounts was selected for study as it has greater mobility than other types of savings accounts.

The quarterly earnings ledgers for 1971, 1972 and the first two quarters of 1973 were made available for this study. The quarterly earnings ledgers contain the following information which have a bearing on this study:

1. Identification number of each active account.
2. Amount of savings as of the last day of each quarter.
3. Amount of earnings for the quarter.
4. Summary statistic of total number of active accounts.
5. Summary statistic of total amount of savings.
6. Summary statistic of total earnings withdrawn.
7. Summary statistic of total earnings accrued.

The basic Markov chain model requires the initial distribution of the subject population and the transition probability matrix for complete specification. A preliminary sample of two hundred accounts showed that seventy-two percent of the population would have balances below two thousand dollars. A very large random sample would, therefore, be required to pick out the behavior of large accounts. It was decided to pick



a stratified sample instead. Thus, the sample of accounts examined consisted of three blocks of about two hundred each. The first consisted of accounts with balances exceeding ten thousand dollars on 31 March 1971. The second block consisted of accounts between two to ten thousand dollars and the third block consisted of accounts below two thousand dollars. The quarterly balance of each account was recorded. To determine the initial distribution of the population, the amount of savings of all the accounts with balances exceeding one thousand dollars on 31 March 1972 were recorded. The accounts were sorted by their order of magnitude and then divided into ten classes. The class intervals were selected to ensure that the amount of savings in each class was of the same order of magnitude. The first eight classes uniformly spanned the interval \$1 - \$15,999. The ninth class contained all accounts between \$16,000 - \$19,999 and the tenth class covered the range from \$20,000 - \$100,000. Accounts exceeding \$100,000 were rare; there were six of them in the 31 March 1972 population. Including them in the largest class could result in an unstable mean of the amount of savings in that class; they were thus eliminated from the population. It is believed that these large accounts are important in the prediction of total amount of savings and should, therefore, be treated separately. For the purpose of this study the amount of savings for accounts exceeding \$100,000 was considered to be unchanged over the period of observation.





## 2. Arrival Rate

The arrival rate was determined by taking the difference between the last identification numbers of consecutive quarters. This method failed to provide an accurate estimate of the arrival rate for Quarter IV-72. It was subsequently learned from the management that a block of about two hundred accounts were used to facilitate some financial transactions of newly arrived servicemen to Monterey. These accounts were subsequently closed. With this information the arrival rate for Quarter IV-72 was accordingly reduced.

## 3. The Size Distribution of New Accounts

The distribution of new accounts was estimated by taking a random sample of two hundred and fifty from the population of new accounts for each quarter.

## 4. The Validation Sample

To test if the models with parameters estimated from six hundred and twenty-two accounts could predict the behavior of the population, a sample comprising one-fourth of the accounts of Quarter I-73 was taken to be used as a base for comparison. A chi square test was performed to check if the predicted distribution fits the observation.

## 5. Summary Statistics

A second check on the predictive power of the model was made by comparing the total number of accounts and total amount of savings predicted for Quarters II-72 to II-73 against the summary statistics for these quantities.



6. Total Number of Accounts

It was found that the statistics for total number of active accounts included those that had been closed. It appeared that these accounts were purged from the records about once a year. As this information would be used as a check on the accuracy of prediction it had to be precise, thus, a page count of each quarters' ledger was conducted. The information on the total number of accounts and the arrival rate is shown in Table I.

TABLE I

TIME SERIES OF TOTAL NUMBER OF  
ACCOUNTS AND ARRIVAL RATE

| QUARTER | # OF NEW<br>ACCOUNTS | TOTAL # OF<br>ACCOUNTS | MARGINAL<br>CHANGE |
|---------|----------------------|------------------------|--------------------|
| I-71    | UK                   | 16895                  | UK                 |
| II-71   | 754                  | 17059                  | +164               |
| III-71  | 817                  | 17181                  | +122               |
| IV-71   | 599                  | 17177                  | + 96               |
| I-72    | 778                  | 17257                  | + 80               |
| II-72   | 860                  | 17354                  | + 97               |
| III-72  | 791                  | 17483                  | +129               |
| IV-72   | 798                  | 17752                  | +269               |
| I-73    | 998                  | 18013                  | +261               |
| II-73   | 896                  | 18087                  | + 74               |

Nb: UK - Unknown

7. Total Amount of Savings

The trend in the total amount of savings was studied by fitting a least squares line through the observations. The data on total amount of savings are contained in Table II.



GRAPH OF TOTAL NUMBER OF SAVERS VS TIME

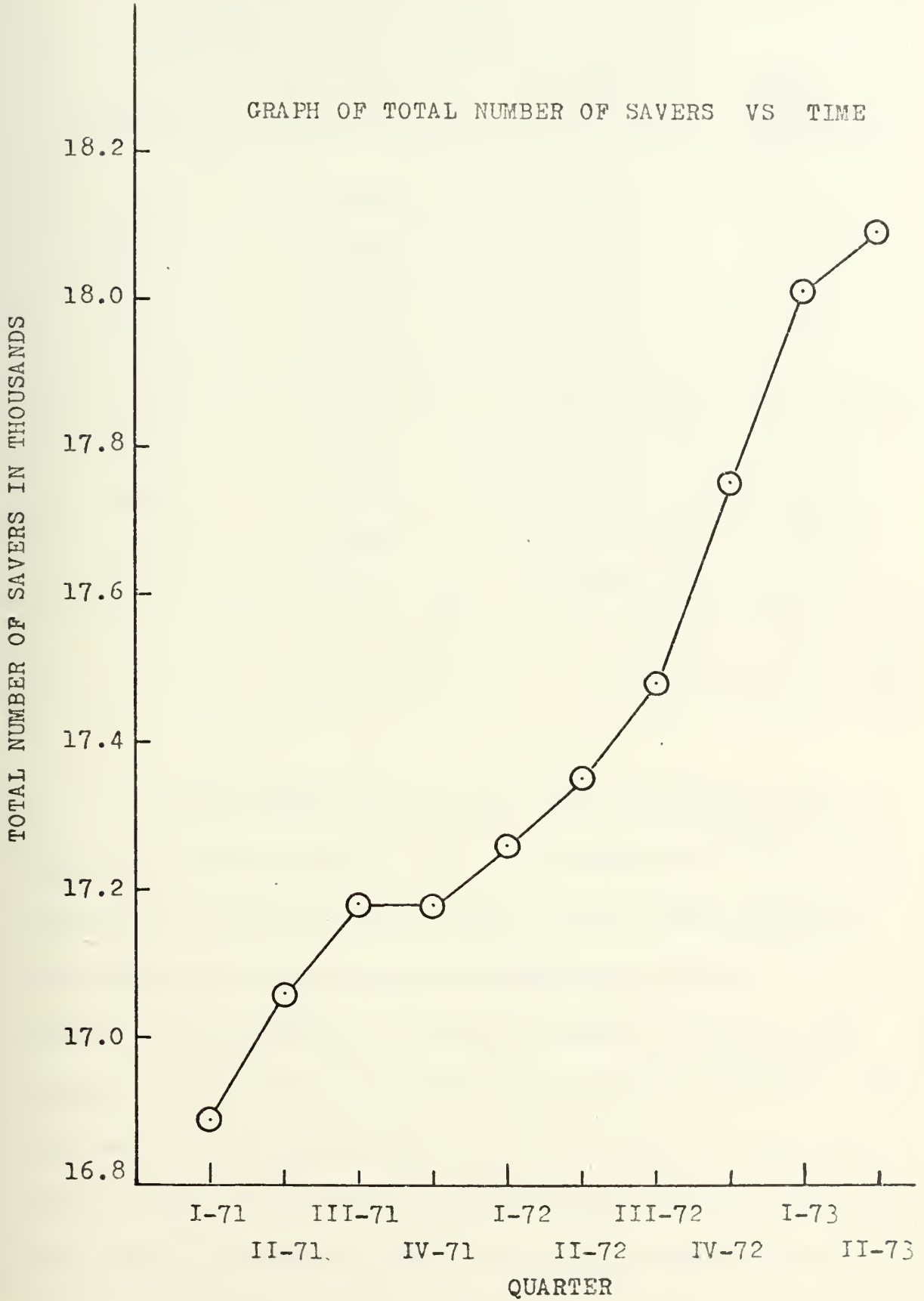




TABLE II

## TIME SERIES OF TOTAL AMOUNT OF SAVINGS

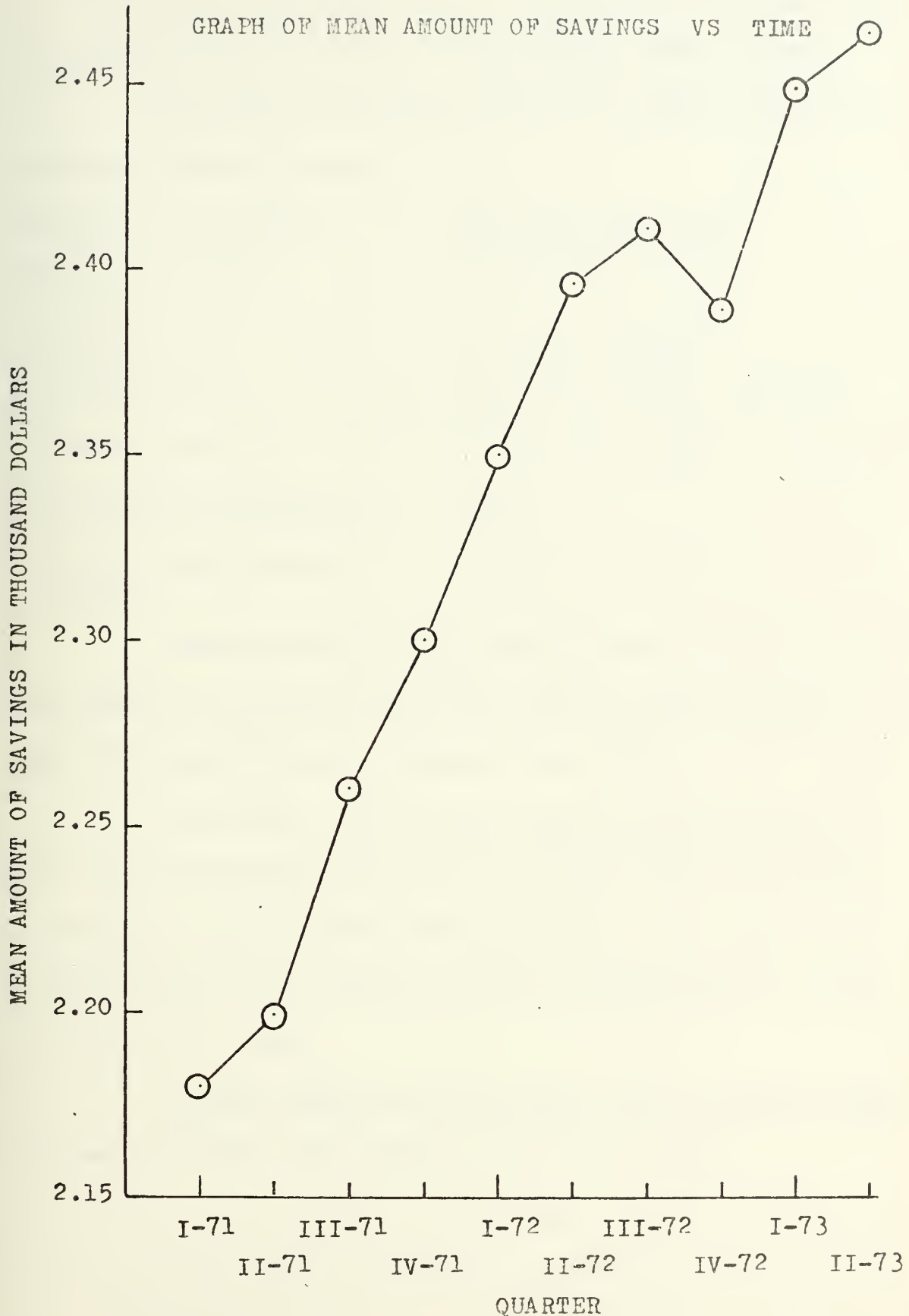
| QUARTER | TOTAL AMOUNT<br>OF SAVINGS (\$M) | MARGINAL<br>CHANGE (\$M) | MEAN<br>AMOUNT OF<br>SAVINGS (\$) |
|---------|----------------------------------|--------------------------|-----------------------------------|
| I-71    | 36.8345                          | UK                       | 2180.20                           |
| II-71   | 37.5140                          | 0.6795                   | 2199.07                           |
| III-71  | 38.8286                          | 1.3146                   | 2259.97                           |
| IV-71   | 39.5192                          | 0.6905                   | 2300.70                           |
| I-72    | 40.5565                          | 1.0374                   | 2350.15                           |
| II-72   | 41.5743                          | 1.0177                   | 2395.66                           |
| III-72  | 42.1492                          | 0.5749                   | 2410.87                           |
| IV-72   | 42.4047                          | 0.2555                   | 2388.73                           |
| I-73    | 44.1283                          | 1.7273                   | 2449.80                           |
| II-73   | 44.5614                          | 0.4431                   | 2463.73                           |

The standard deviation of the amount of savings in each account was estimated to be \$5,314. The standard error of the mean was estimated to be \$40.54. Using the t test, any two means differing by more than \$66.86 are considered to be significantly different at the ten percent level of significance. Thus the hypothesis that the mean was constant over the period of observation was rejected. The average rate of increase in the mean was found to be 1.1158 percent. This increase could be partly accounted for by earnings accrued in the accounts. On the average, 95.01 percent of the quarterly earnings was retained in the





GRAPH OF MEAN AMOUNT OF SAVINGS VS TIME





institution, thus a quarterly increase of 1.219 percent in the mean could be expected if there is no change in the structure of the population.

The following results were obtained by fitting the trend line to the total amount of savings:

- |  |                                     |
|--|-------------------------------------|
| (1) Mean of total savings                | = 40.3899 million dollars           |
| (2) Standard deviation                   | = 2.4153 million dollars            |
| (3) Constant = a                         | = 36.011 million dollars            |
| (4) Coefficient = b                      | = 0.876 million dollars per quarter |
| (5) Standard error of b                  | = 0.039 million dollars per quarter |
| (6) Coefficient of determination         | = 0.986                             |
| (7) Standard error of dependent variable | = 0.286 million dollars             |

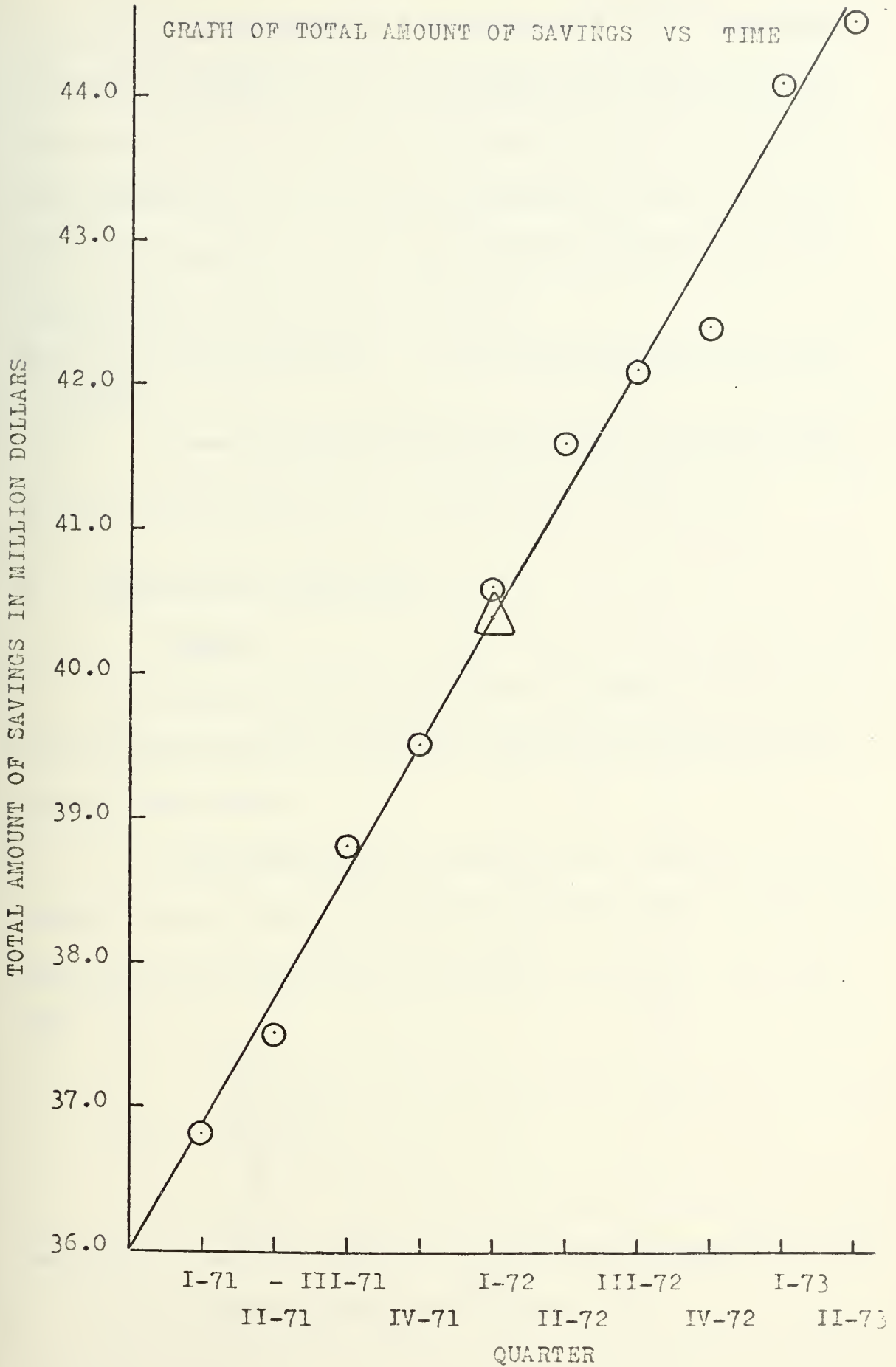
During the period of observation the total amount of savings was increasing at a constant rate of 0.876 million dollars per quarter. The annual growth rate based on this would be 8.675%.

It was found, on the average, that 95.01% of earnings was left in the accounts each quarter and so the annual growth rate caused by new accounts and increases in existing accounts less losses due to closing of accounts and reduction in levels of savings would be 8.675% - .9501 x 5.13% = 3.801%

A second regression was performed using the marginal change as dependent variable. The following results were obtained:



GRAPH OF TOTAL AMOUNT OF SAVINGS VS TIME





- |  |  |
|--|--|
| (1) Mean of first differences            | = 0.9117 million dollars per quarter             |
| (2) Standard deviation                   | = 0.4622 million dollars per quarter             |
| (3) Constant = a                         | = 0.823 million dollars per quarter              |
| (4) Coefficient = b                      | = 0.020 million dollars per quarter <sup>2</sup> |
| (5) Standard error of b                  | = 0.077 million dollars per quarter <sup>2</sup> |
| (6) Coefficient of determination         | = 0.011  |
| (7) Standard error of dependent variable | = 0.460 million dollars per quarter              |

It was concluded that there was no trend in the net change of total savings in each quarter over the period of observation.

## B. ESTIMATION OF PARAMETERS

### 1. Model I

The arrival rate can be estimated by adding up all the new accounts opened during the period of observation and dividing by the number of time periods.

The distribution of new accounts can be estimated by taking samples from each batch of new accounts, adding up the accounts entering each class and dividing by the total number of accounts in the sample.

Thus:

$$\hat{p}_j = \frac{\sum_{t=1}^T e_j^t}{\sum_{t=1}^T r^t}$$

where  $\hat{p}_j$  = maximum likelihood estimate of the probability of a new account entering the  $j^{\text{th}}$  class





$e_j^t$  = number of new accounts entering the  $j^{\text{th}}$  class at time  $t$

$r^t$  = number of accounts in the sample of new accounts at  
time  $t$

$T$  = number of periods of observation

The average number of accounts entering each class can be found by:

$$c' = \hat{\text{Ar}}(\hat{p}_2 \hat{p}_3 \dots \hat{p}_m)$$

where

$c'$  = average number of new accounts entering each class at each  
time period

$\hat{\text{Ar}}$  = Maximum likelihood estimate of the arrival rate

The stationary transition probabilities can be estimated by the following 2 :

$$\begin{aligned} \hat{p}_{ij} = n_{ij}/n_i \cdot &= \frac{\sum_{t=1}^T n_{ij}(t)}{\sum_{k=1}^m \sum_{t=1}^T n_{ik}(t)} \\ &= \frac{\sum_{t=1}^T n_{ij}(t)}{\sum_{t=1}^T n_i(t-1)} \end{aligned}$$

where

$\hat{p}_{ij}$  = Maximum likelihood estimate of the probability  
of transition from class  $i$  to class  $j$  in any one  
given period

$n_{ij}$  = Total number of accounts that have moved from  
class  $i$  to class  $j$  over the period of observation  
(0 - T)



- $n_{i.}$  = Total number of accounts that were in class  $i$  at the beginning of each period  
 $n_{ij}(t)$  = Number of accounts that moved from class  $i$  to class  $j$  during the period between  $t-1$  and  $t$   
 $n_{ik}(t)$  = Number of accounts that moved from class  $i$  to class  $k$  during the period between  $t-1$  and  $t$   
 $n_i(t-1)$  = Total number of accounts in class  $i$  at the time period  $(t-1)$

Anderson and Goodman <sup>2</sup> showed that as  $n$ , the total number of entities in the system, tends to infinity the set  $(n_{i.})^{1/2} (\hat{p}_{ij} - p_{ij})$  has a joint normal distribution with means 0, variances  $p_{ij}(1 - p_{ij})$  and covariances  $-\delta_{ig} p_{ij} p_{gh}$  where  $\delta_{ig} = 0$  if  $i \neq g$  and  $\delta_{ii} = 1$ .

This fact can be used to test if certain transition probabilities  $p_{ij}$  have specified values  $p_{ij}^0$  and if the transition probabilities are indeed stationary.

## 2. Statistical Tests

The chi square test of goodness of fit can be used to test hypotheses concerning transition probabilities. To test the hypothesis that  $p_{ij} = p_{ij}^0$ ,  $j = 1, 2, \dots, m$ , the quantity,

$$\sum_{j=1}^m n_{i.} \frac{(\hat{p}_{ij} - p_{ij}^0)^2}{p_{ij}^0} ,$$

under the null hypothesis has an asymptotic chi square distribution with  $m-1$  degrees of freedom. The null hypothesis is rejected if  $\hat{p}_{ij}$  differs



from  $p_{ij}^0$  to such an extent that the above test statistic exceeds the  $(1 - \alpha)$  percentile of the chi square distribution with  $m-1$  degrees of freedom, where  $\alpha$  is the level of significance.

As the variables  $n_i \cdot (\hat{p}_{ij} - p_{ij}^0)^2$  for different  $i$  are independent the summation over  $i$  is distributed as a chi square distribution with  $m(m - 1)$  degrees of freedom.

To test the hypothesis that the transition probabilities are stationary over the period of observation the following test statistic can be used 2 :

$$X^2 = \sum_{i=1}^m X_i^2 = \sum_{i=1}^m \sum_{j=1}^m \sum_{t=1}^T n_i^{(t-1)} \{ \hat{p}_{ij}^{(t)} - p_{ij} \}^2 / p_{ij}$$

where

$n_i^{(t-1)}$  = total of entities in class  $i$  at time  $t-1$

$\hat{p}_{ij}^{(t)}$  = estimate of the transition probability at time  $t$ ,  
obtained by counting the number of transitions from  
class  $i$  to class  $j$  and dividing by  $n_i^{(t-1)}$

$\hat{p}_{ij}$  = estimate of the transition probability from class  $i$  to  
class  $j$

$$= \sum_{t=1}^T n_{ij}^{(t)} / \sum_{t=0}^{T-1} n_i^{(t)}$$

The asymptotic distribution of this test statistic is chi square with  $m(m-1)(T-1)$  degrees of freedom. The number of degrees of freedom is reduced from  $m(m-1)T$  by  $m(m-1)$ , the number of parameters estimated.



The chi square test is based on a statistic which follows a chi square distribution when  $n$ , the total number of entities in the system, tends to infinity. Hence it has been customary of statistics text books to recommend that the smallest expected number of entities in each class should exceed five or ten. If this requirement is not met in the original classification then combination of neighboring classes, until the rule is satisfied, is recommended. Cochran<sup>4</sup> challenged this arbitrary rule claiming that the power of the test is reduced by pooling classes to conform to the rule. He found that for goodness of fit tests of bell shaped curves such as the normal distribution there is little disturbance to the five percent level when a single expectation is as low as  $1/2$ . He continued stating that the result is also true for the one percent level if the number of degrees of freedom exceeds six and that two expectations may be as low as one may be allowed with negligible disturbance to the five percent level.

Using Cochran's results, classes with small expectations were pooled to ensure that the smallest expected number of entities in each class exceeded one and no more than two classes had expected numbers less than two. The number of degrees of freedom was reduced from  $m(m-1) (T-1)$  by the number of classes eliminated.

### 3. Model II

The predictor for arrival rate may be obtained by applying the method of least squares to the number of new accounts observed in each time period and the corresponding exogenous variables.





The distribution of new accounts is estimated in each period by dividing the number of new accounts entering each class by the total number of accounts in the sample.

The transition probabilities  $p_{ij}(t)$  are estimated by dividing the number of accounts that moved from class  $i$  to class  $j$  at time  $t$  by the number of accounts in class  $i$  at time  $t-1$ .

These estimates are maximum likelihood estimates as in Model I. They can be transformed into logits and then regressed against the set of exogenous variables.

#### 4. Estimation of Transition Probabilities

Each of the six hundred and twenty-two accounts was categorized in accordance with the classification given in Section A. 1. of this chapter. The number of accounts in each class for each quarter during the period of observation is presented in Table III. The relative fraction of accounts, obtained by dividing the number of accounts in each class by six hundred and twenty-two, is shown in Table IV.

It can be seen that twenty-seven percent of the accounts in the sample were closed after ten quarters. The proportion of active accounts in each class was found by dividing the number of accounts in each class by the total number of active accounts. The results are presented in Table V. The time series of amount of savings in each class is presented in Table VI.

A chi square test was performed to test if the distribution of active accounts had changed during the period of observation. The number



TABLE III

## TIME SERIES OF DISTRIBUTION OF ACCOUNTS IN THE SAMPLE OF 622 ACCOUNTS

|      | I-71 | II-71 | III-71 | IV-71 | I-72 | II-72 | III-72 | IV-72 | I-73 | II-73 | SUM  |
|------|------|-------|--------|-------|------|-------|--------|-------|------|-------|------|
| I    | 0    | 17    | 38     | 58    | 84   | 102   | 119    | 132   | 145  | 170   | 865  |
| II   | 166  | 182   | 175    | 174   | 168  | 169   | 160    | 153   | 148  | 141   | 1636 |
| III  | 112  | 92    | 92     | 89    | 90   | 80    | 80     | 76    | 78   | 69    | 858  |
| IV   | 52   | 60    | 65     | 62    | 55   | 51    | 50     | 57    | 53   | 45    | 550  |
| V    | 45   | 50    | 35     | 36    | 37   | 37    | 38     | 30    | 30   | 31    | 369  |
| VI   | 26   | 24    | 33     | 28    | 20   | 22    | 20     | 17    | 21   | 15    | 226  |
| VII  | 88   | 76    | 65     | 61    | 60   | 57    | 50     | 49    | 44   | 46    | 596  |
| VIII | 42   | 38    | 34     | 29    | 30   | 21    | 27     | 23    | 23   | 25    | 292  |
| IX   | 31   | 29    | 33     | 27    | 19   | 22    | 21     | 25    | 21   | 17    | 245  |
| X    | 35   | 28    | 24     | 24    | 23   | 20    | 21     | 26    | 25   | 22    | 248  |
| XI   | 25   | 26    | 28     | 34    | 36   | 41    | 36     | 34    | 34   | 41    | 335  |
| SUM  | 622  | 622   | 622    | 622   | 622  | 622   | 622    | 622   | 622  | 622   | 6220 |



TABLE IV

TIME SERIES OF FRACTION OF ACCOUNTS IN EACH CLASS IN THE SAMPLE OF 622 ACCOUNTS

|      | I-71   | II-71  | III-71 | IV-71  | I-72   | II-72  | III-72 | IV-72  | I-73   | II-73  | CUM.   |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 0.0    | 0.0273 | 0.0611 | 0.0932 | 0.1350 | 0.1640 | 0.1913 | 0.2122 | 0.2331 | 0.2733 | 0.1391 |
| II   | 0.2669 | 0.2926 | 0.2814 | 0.2797 | 0.2701 | 0.2717 | 0.2572 | 0.2460 | 0.2379 | 0.2267 | 0.2630 |
| III  | 0.1801 | 0.1479 | 0.1479 | 0.1431 | 0.1447 | 0.1286 | 0.1286 | 0.1222 | 0.1254 | 0.1109 | 0.1379 |
| IV   | 0.0836 | 0.0965 | 0.1045 | 0.0997 | 0.0884 | 0.0820 | 0.0804 | 0.0916 | 0.0852 | 0.0723 | 0.0884 |
| V    | 0.0723 | 0.0804 | 0.0563 | 0.0579 | 0.0595 | 0.0595 | 0.0611 | 0.0482 | 0.0482 | 0.0498 | 0.0593 |
| VI   | 0.0418 | 0.0386 | 0.0531 | 0.0450 | 0.0322 | 0.0354 | 0.0322 | 0.0273 | 0.0338 | 0.0241 | 0.0363 |
| VII  | 0.1415 | 0.1222 | 0.1045 | 0.0981 | 0.0965 | 0.0916 | 0.0804 | 0.0788 | 0.0707 | 0.0740 | 0.0958 |
| VIII | 0.0675 | 0.0611 | 0.0547 | 0.0466 | 0.0482 | 0.0338 | 0.0434 | 0.0370 | 0.0370 | 0.0402 | 0.0469 |
| IX   | 0.0498 | 0.0466 | 0.0531 | 0.0434 | 0.0305 | 0.0354 | 0.0338 | 0.0402 | 0.0338 | 0.0273 | 0.0394 |
| X    | 0.0563 | 0.0450 | 0.0386 | 0.0386 | 0.0370 | 0.0322 | 0.0338 | 0.0418 | 0.0402 | 0.0354 | 0.0399 |
| XI   | 0.0402 | 0.0418 | 0.0450 | 0.0547 | 0.0579 | 0.0659 | 0.0579 | 0.0547 | 0.0547 | 0.0659 | 0.0539 |



TABLE V

TIME SERIES OF FRACTION OF ACTIVE ACCOUNTS IN EACH CLASS IN THE SAMPLE OF 622 ACCOUNTS

|      | I-71   | II-71  | III-71 | IV-71  | I-72   | II-72  | III-72 | IV-72  | I-73   | II-73  | CUM.   |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.2669 | 0.3008 | 0.2997 | 0.3085 | 0.3123 | 0.3250 | 0.3181 | 0.3122 | 0.3103 | 0.3119 | 0.3055 |
| III  | 0.1801 | 0.1521 | 0.1575 | 0.1578 | 0.1673 | 0.1538 | 0.1590 | 0.1551 | 0.1635 | 0.1527 | 0.1602 |
| IV   | 0.0836 | 0.0992 | 0.1113 | 0.1099 | 0.1022 | 0.0981 | 0.0994 | 0.1163 | 0.1111 | 0.0996 | 0.1027 |
| V    | 0.0723 | 0.0826 | 0.0599 | 0.0638 | 0.0688 | 0.0712 | 0.0755 | 0.0612 | 0.0629 | 0.0686 | 0.0689 |
| VI   | 0.0418 | 0.0397 | 0.0565 | 0.0496 | 0.0372 | 0.0423 | 0.0398 | 0.0347 | 0.0440 | 0.0332 | 0.0422 |
| VII  | 0.1415 | 0.1256 | 0.1113 | 0.1082 | 0.1115 | 0.1096 | 0.0994 | 0.1000 | 0.0922 | 0.1018 | 0.1113 |
| VIII | 0.0675 | 0.0628 | 0.0582 | 0.0514 | 0.0558 | 0.0404 | 0.0537 | 0.0469 | 0.0482 | 0.0553 | 0.0545 |
| IX   | 0.0498 | 0.0479 | 0.0565 | 0.0479 | 0.0353 | 0.0423 | 0.0417 | 0.0510 | 0.0440 | 0.0376 | 0.0458 |
| X    | 0.0563 | 0.0463 | 0.0411 | 0.0426 | 0.0428 | 0.0385 | 0.0417 | 0.0531 | 0.0524 | 0.0487 | 0.0463 |
| XI   | 0.0402 | 0.0430 | 0.0479 | 0.0603 | 0.0669 | 0.0788 | 0.0716 | 0.0694 | 0.0713 | 0.0907 | 0.0626 |





TABLE VI

TIME SERIES OF AMOUNT OF SAVINGS IN EACH CLASS IN THE SAMPLE

|      | I-71     | II-71    | III-71   | IV-71    | I-72     | II-72    | III-72   | IV-72    | I-73     | II-73    |
|------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| I    | 0.       | 0.       | 0.       | 0.       | 0.       | 0.       | 0.       | 0.       | 0.       | 0.       |
| II   | 66082.   | 81908.   | 86410.   | 88719.   | 84655.   | 85201.   | 76517.   | 74296.   | 68827.   | 69300.   |
| III  | 321198.  | 272850.  | 273748.  | 259730.  | 264756.  | 239441.  | 238997.  | 224544.  | 231257.  | 207472.  |
| IV   | 260135.  | 298754.  | 320550.  | 308415.  | 278002.  | 251076.  | 241451.  | 274778.  | 259631.  | 218088.  |
| V    | 305605.  | 342862.  | 241076.  | 251244.  | 256009.  | 256481.  | 262935.  | 215352.  | 206544.  | 215346.  |
| VI   | 227472.  | 219393.  | 290953.  | 247839.  | 181335.  | 201731.  | 183567.  | 153325.  | 189416.  | 131926.  |
| VII  | 949568.  | 816795.  | 699708.  | 660763.  | 649922.  | 610157.  | 536059.  | 520816.  | 467021.  | 492183.  |
| VIII | 546811.  | 494414.  | 445729.  | 374042.  | 388163.  | 276219.  | 354780.  | 298484.  | 299438.  | 325462.  |
| IX   | 465098.  | 436453.  | 495717.  | 400968.  | 284605.  | 327455.  | 315938.  | 373113.  | 315862.  | 252917.  |
| X    | 627300.  | 504324.  | 426658.  | 429558.  | 405556.  | 351882.  | 372054.  | 468395.  | 440700.  | 388406.  |
| XI   | 705468.  | 779734.  | 752844.  | 944725.  | 979935.  | 1125332. | 1054542. | 1002154. | 1031799. | 1211984. |
| SUM  | 4474737. | 4247487. | 4033393. | 3966003. | 3773038. | 3724975. | 3636840. | 3605257. | 3510495. | 3513084. |



of degrees of freedom of the distribution of the chi square statistic is eighty-one and the ninetieth percentile of the distribution is 98.01. The chi square statistic was found to be 64.2. Thus, the null hypothesis that the distribution did not change with time could not be rejected. This result was rather surprising as it could imply that the probability of an account closing did not depend on the class it was in.

Each account was examined at each quarter to determine if it had made a transition to another class. The transitions were accumulated in a transition count matrix. The  $ij^{\text{th}}$  element of this matrix is the number of transitions from the  $i^{\text{th}}$  class to the  $j^{\text{th}}$  class in a given quarter. An example of a transition count matrix is shown in Table VII. The transition count matrices for other quarters are contained in Appendix B.

The estimate of each quarter's transition matrix was obtained by the method described earlier in this section. An example of the estimate of the transition matrix of Quarter II 71 is shown in Table VIII. The estimates for subsequent quarters are contained in Appendix C.

A cumulative transition count matrix was formed by adding successive transition count matrices. Thus the cumulative transition count matrix of Quarter I-72 is the sum of the transition count matrices of Quarters II-71, III-71, IV-71 and I-72. The cumulative transition count matrices are contained in Appendix D.

The time stationary estimate of the transition matrix was obtained by dividing each element of the cumulative transition count matrix by its row sum. For the sake of brevity the estimate of transition



TABLE VII

TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 1 AND QUARTER 2

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 8  | 152 | 3   | 0  | 1  | 1  | 0   | 0    | 0  | 0  | 1  | 166 |
| III  | 1  | 14  | 79  | 13 | 3  | 0  | 0   | 2    | 0  | 0  | 0  | 112 |
| IV   | 1  | 4   | 3   | 37 | 5  | 0  | 0   | 1    | 0  | 0  | 1  | 52  |
| V    | 1  | 0   | 2   | 4  | 33 | 2  | 3   | 0    | 0  | 0  | 0  | 45  |
| VI   | 0  | 2   | 1   | 2  | 4  | 14 | 3   | 0    | 0  | 0  | 0  | 26  |
| VII  | 2  | 5   | 3   | 1  | 1  | 5  | 64  | 7    | 0  | 0  | 0  | 88  |
| VIII | 2  | 2   | 1   | 0  | 1  | 0  | 3   | 22   | 8  | 3  | 0  | 42  |
| IX   | 1  | 3   | 0   | 2  | 1  | 1  | 1   | 4    | 18 | 0  | 0  | 31  |
| X    | 0  | 0   | 0   | 0  | 0  | 0  | 1   | 2    | 2  | 24 | 6  | 35  |
| XI   | 1  | 0   | 0   | 1  | 1  | 1  | 1   | 0    | 1  | 1  | 18 | 25  |
| SUM  | 17 | 182 | 92  | 60 | 50 | 24 | 76  | 38   | 29 | 28 | 26 | 622 |



TABLE VIII

## ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 1 AND QUARTER 2

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0482 | 0.9157 | 0.0181 | 0.0    | 0.0060 | 0.0060 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0060 |
| III  | 0.0089 | 0.1250 | 0.7054 | 0.1161 | 0.0268 | 0.0    | 0.0    | 0.0179 | 0.0    | 0.0    | 0.0    |
| IV   | 0.0192 | 0.0769 | 0.0577 | 0.7115 | 0.0962 | 0.0    | 0.0    | 0.0192 | 0.0    | 0.0    | 0.0192 |
| V    | 0.0222 | 0.0    | 0.0444 | 0.0889 | 0.7333 | 0.0444 | 0.0667 | 0.0    | 0.0    | 0.0    | 0.0    |
| VI   | 0.0    | 0.0769 | 0.0385 | 0.0769 | 0.1538 | 0.5385 | 0.1154 | 0.0    | 0.0    | 0.0    | 0.0    |
| VII  | 0.0227 | 0.0568 | 0.0341 | 0.0114 | 0.0114 | 0.0568 | 0.7273 | 0.0795 | 0.0    | 0.0    | 0.0    |
| VIII | 0.0476 | 0.0476 | 0.0238 | 0.0    | 0.0238 | 0.0    | 0.0714 | 0.5238 | 0.1905 | 0.0714 | 0.0    |
| IX   | 0.0323 | 0.0968 | 0.0    | 0.0645 | 0.0323 | 0.0323 | 0.0323 | 0.1290 | 0.5806 | 0.0    | 0.0    |
| X    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0286 | 0.0571 | 0.0571 | 0.6857 | 0.1714 |
| XI   | 0.0400 | 0.0    | 0.0    | 0.0400 | 0.0400 | 0.0400 | 0.0400 | 0.0    | 0.0400 | 0.0400 | 0.7200 |





matrices was termed CPM Z where Z was a Roman numeral indicating that the data used in the estimation came from the first Z quarter of the period of observation. Thus CPM V stands for the estimate of the stationary transition matrix using data from Quarter I-71 to Quarter I-72. CPM II through CPM X are contained in Appendix E.

### 5. Test of Time Stationary Assumption

It can be seen from the transition count matrices that there are a large number of elements with zero or one transition counts. The chi square test could not, therefore, be applied directly. The classes of each row were combined so that the smallest class had an expectation exceeding one count and no more than two classes had expectation of less than two counts. The following grouping was obtained:

| Class | I    | II   | III  | IV   | V    | VI   | VII  | VIII | IX   | X    | XI   |
|-------|------|------|------|------|------|------|------|------|------|------|------|
| II    | .046 | .883 | .054 | -    | -    | -    | -    | -    | -    | -    | .017 |
| III   | .023 | .110 | .733 | .104 | .015 | -    | -    | -    | -    | -    | .015 |
| IV    | .040 | .040 | .075 | .711 | .089 | -    | -    | -    | -    | -    | .046 |
| V     | .050 | -    | .130 | -    | .672 | .104 | -    | -    | -    | -    | .046 |
| VI    | .081 | -    | .147 | -    | -    | .536 | -    | -    | -    | -    | .237 |
| VII   | .044 | .087 | -    | -    | -    | -    | .760 | .084 | -    | -    | .026 |
| VIII  | .064 | -    | -    | .109 | -    | -    | -    | .611 | .169 | -    | .049 |
| IX    | .075 | -    | -    | -    | .083 | -    | -    | .083 | .636 | -    | .123 |
| X     | .067 | -    | -    | .102 | -    | -    | -    | -    | -    | .712 | .120 |
| XI    | .042 | -    | -    | -    | .097 | -    | -    | -    | -    | -    | .861 |

The number of degrees of freedom for the above matrix is equal to the number of elements minus the number of linear constraints, (47-10). As the number of matrices is nine and the number of parameters



estimated in  $(47-10)$  the number of degrees of freedom for the distribution of the chi square statistic for the test of stationary transition probability matrix is  $(47-10)(9-1) = 296$ .

The rejection region for 10% level of significance is 328.6. The chi square statistic was found to be 288.7 thus the null hypothesis that the transition probabilities were stationary could not be rejected.

#### 6. The Initial Distribution of the Population

The initial distribution of the population was determined by recording all accounts with balance exceeding one thousand dollars on 31 March 1972. The number of accounts below one thousand dollars was found by taking the difference between the total number of accounts and the number of accounts recorded. The mean and variance of the amount of savings in an account in each class were estimated from this sample. Table IX is a summary of the data obtained.

It can be seen that the estimate of the mean of each class, except for Classes II and XI is close to the midpoint of the respective class intervals. All the means are below the midpoints as there are more accounts at the lower end of each class. The estimates of variance of Classes II to IX are very close because the class intervals are the same and the distribution of accounts in each class has the same general shape. The estimates of variance for Classes X and XI show the importance of length of class interval on predictions of total amount of savings. The variance of the amount of savings of accounts in Classes X and XI



TABLE IX

SIZE DISTRIBUTION OF THE ENTIRE POPULATION  
OF ACCOUNTS AT QUARTER I-72

| CLASS | INTERVAL (\$) | NUMBER OF | MEAN (\$) | VARIANCE            |
|-------|---------------|-----------|-----------|---------------------|
| I     | 0             | 0         | 0         | 0                   |
| II    | 1 - 1999      | 12373     | 353       | 246544              |
| III   | 2000 - 3999   | 1793      | 2837      | 310372              |
| IV    | 4000 - 5999   | 1034      | 4916      | 317481              |
| V     | 6000 - 7999   | 563       | 6855      | 328649              |
| VI    | 8000 - 9999   | 366       | 8905      | 346948              |
| VII   | 10000 - 11999 | 372       | 10757     | 362291              |
| VIII  | 12000 - 13999 | 209       | 12920     | 329649              |
| IX    | 14000 - 15999 | 153       | 14961     | 314260              |
| X     | 16000 - 19999 | 183       | 17791     | 1355376             |
| XI    | 20000 - 99999 | 205       | 27888     | 110502144           |
|       | 100000        | 6         | 156558    | $2.983 \times 10^9$ |

can be reduced by the introduction of more classes to cover the same interval. However, this could lead to classes having smaller populations which may not possess the Markovian property.

This paper took the compromise in selecting class intervals such that each class had a minimum of one hundred and fifty accounts. The six accounts that exceeded \$100,000 were considered to be unchanged during the period of observation. These accounts added up to \$0.94 million. Thus the predicted amount of total savings could differ by one million dollars because of the action of a handful of savers.



## 7. The Size Distribution of New Accounts

Each new account of the samples of new accounts was classified according to the rule given in Section A. 1. of this chapter. The number of new accounts in each class for Quarter II-71 through Quarter II-73 is shown in Table XI.

The maximum likelihood estimate of the probability of a new account entering each class was obtained by dividing the number of new accounts in each class by the total number of new accounts. The quarterly estimates of the probability of a new account entering each class and the time stationary estimates are presented in Table XII.

A chi square test was performed to test the hypothesis that the probabilities were time stationary. The number of degrees of freedom of the distribution of the chi square statistic was seventy-two and the ninetieth percentile of the distribution is 87.84. The chi square statistic obtained was 68.8. Thus the null hypothesis could not be rejected at the ten percent level of significance.

As a further check a one way analysis of variance was performed. The results are as follows:

|                               |   |          |
|-------------------------------|---|----------|
| Total number of observations  | = | 2250     |
| Average of all observations   | = | 2535.38  |
| Standard error within groups  | = | 8732.41  |
| Degrees of freedom            | = | 2241     |
| Standard error between groups | = | 11488.08 |
| Degrees of freedom            | = | 8        |





F statistic = 1.73

Level of significance = 0.0865

Thus the null hypothesis that the mean amount of savings of new accounts is constant over the period of observation is rejected at the 10% level of significance.

The mean and standard deviation of the amount of savings of the samples of new accounts are as follows:

TABLE X

MEAN, STANDARD DEVIATION, MEDIAN, MAXIMUM VALUE AND MINIMUM VALUE OF SAMPLES OF NEW ACCOUNTS

| Quarter | Mean (\$) | Standard Deviation | Median | Maximum Value | Minimum Value |
|---------|-----------|--------------------|--------|---------------|---------------|
| II-71   | 1671.34   | 3615.79            | 279.5  | 25000.        | 1.            |
| III-71  | 1960.13   | 5038.32            | 301.5  | 52518.        | 1.            |
| IV-71   | 2500.38   | 6561.85            | 300.0  | 50000.        | 1.            |
| I-72    | 2169.10   | 5553.17            | 224.5  | 40000.        | 2.            |
| II-72   | 3193.56   | 8641.02            | 340.50 | 103157.       | 1.            |
| III-72  | 2812.04   | 8264.18            | 282.50 | 100032.       | 1.            |
| IV-72   | 2271.53   | 7642.48            | 146.50 | 100000.       | 1.            |
| I-73    | 4054.80   | 18161.52           | 238.5  | 200000.       | 1.            |
| II-73   | 2185.53   | 6536.75            | 101.5  | 50000.        | 2.            |

Nb. sample size = 250

The Duncan's Multiple Range Test showed that the means of Quarters II-71, III-71, IV-71, I-72, IV-72 and II-73 are significantly different from that of Quarter I-73 at the ten percent level of significance. The means of Quarters II-71 and II-72 are also significantly different at the ten percent level of significance. The differences between the means of other quarters were not considered significant.



TABLE XI

## TIME SERIES OF DISTRIBUTION OF SAMPLE OF NEW ACCOUNTS

|      | II-71 | III-71 | IV-71 | I-72 | II-72 | III-72 | IV-72 | I-73 | II-73 | SUM  |
|------|-------|--------|-------|------|-------|--------|-------|------|-------|------|
| I    | 0     | 0      | 0     | 0    | 0     | 0      | 0     | 0    | 0     | 0    |
| II   | 200   | 198    | 190   | 195  | 183   | 191    | 202   | 197  | 202   | 1758 |
| III  | 16    | 19     | 21    | 17   | 17    | 20     | 15    | 13   | 15    | 153  |
| IV   | 16    | 13     | 13    | 14   | 12    | 7      | 7     | 14   | 13    | 109  |
| V    | 4     | 5      | 6     | 6    | 9     | 3      | 5     | 2    | 2     | 42   |
| VI   | 4     | 2      | 4     | 3    | 2     | 4      | 3     | 4    | 2     | 28   |
| VII  | 3     | 1      | 4     | 3    | 3     | 8      | 5     | 3    | 5     | 35   |
| VIII | 1     | 2      | 1     | 1    | 6     | 1      | 2     | 4    | 2     | 20   |
| IX   | 0     | 2      | 3     | 4    | 5     | 5      | 3     | 3    | 0     | 25   |
| X    | 3     | 5      | 0     | 1    | 1     | 3      | 1     | 2    | 1     | 17   |
| XI   | 3     | 3      | 8     | 6    | 12    | 8      | 7     | 8    | 8     | 63   |
| SUM  | 250   | 250    | 250   | 250  | 250   | 250    | 250   | 250  | 250   | 2250 |



TABLE XII

## TIME SERIES OF ESTIMATE OF DISTRIBUTION CF NEW ACCOUNTS

|      | II-71  | III-71 | IV-71  | I-72   | II-72  | III-72 | IV-72  | I-73   | II-73  | CUM.   |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.8000 | 0.7920 | 0.7600 | 0.7800 | 0.7320 | 0.7640 | 0.8080 | 0.7880 | 0.8080 | 0.7913 |
| III  | 0.0640 | 0.0760 | 0.0840 | 0.0680 | 0.0680 | 0.0800 | 0.0600 | 0.0520 | 0.0600 | 0.0680 |
| IV   | 0.0640 | 0.0520 | 0.0520 | 0.0560 | 0.0480 | 0.0280 | 0.0280 | 0.0560 | 0.0520 | 0.0484 |
| V    | 0.0160 | 0.0200 | 0.0240 | 0.0240 | 0.0360 | 0.0120 | 0.0200 | 0.0080 | 0.0080 | 0.0187 |
| VI   | 0.0160 | 0.0080 | 0.0160 | 0.0120 | 0.0080 | 0.0160 | 0.0120 | 0.0160 | 0.0080 | 0.0124 |
| VII  | 0.0120 | 0.0040 | 0.0160 | 0.0120 | 0.0120 | 0.0320 | 0.0200 | 0.0120 | 0.0200 | 0.0156 |
| VIII | 0.0040 | 0.0080 | 0.0040 | 0.0040 | 0.0240 | 0.0040 | 0.0080 | 0.0160 | 0.0080 | 0.0089 |
| IX   | 0.0    | 0.0080 | 0.0120 | 0.0160 | 0.0200 | 0.0200 | 0.0120 | 0.0120 | 0.0    | 0.0111 |
| X    | 0.0120 | 0.0200 | 0.0    | 0.0040 | 0.0040 | 0.0120 | 0.0040 | 0.0080 | 0.0040 | 0.0076 |
| XI   | 0.0120 | 0.0120 | 0.0320 | 0.0240 | 0.0480 | 0.0320 | 0.0280 | 0.0320 | 0.0320 | 0.0280 |



TABLE XIII

|      | AMOUNT OF SAVINGS IN EACH CLASS IN THE SAMPLE OF NEW ACCOUNTS |         |         |         |         |         |         |          |         |        |
|------|---|---------|---------|---------|---------|---------|---------|----------|---------|--------|
|      | II-71   | III-71  | IV-71   | I-72    | II-72   | III-72  | IV-72   | I-73     | II-73   | III-73 |
| I    | 0.  | 0.      | 0.      | 0.      | 0.      | 0.      | 0.      | 0.       | 0.      | 0.     |
| II   | 71127.  | 70044.  | 67374.  | 56644.  | 60215.  | 58335.  | 57673.  | 58228.   | 55155.  |        |
| III  | 43235.  | 53277.  | 52603.  | 44149.  | 40571.  | 55191.  | 42711.  | 33332.   | 40603.  |        |
| IV   | 77795.  | 58750.  | 63552.  | 67778.  | 55803.  | 32468.  | 33338.  | 65920.   | 55473.  |        |
| V    | 26750.  | 34213.  | 41922.  | 40082.  | 58254.  | 20060.  | 33087.  | 13476.   | 14041.  |        |
| VI   | 37166.  | 18870.  | 34774.  | 24800.  | 17480.  | 35225.  | 26041.  | 34742.   | 17553.  |        |
| VII  | 30462.  | 10897.  | 41535.  | 31703.  | 30675.  | 83988.  | 50741.  | 31344.   | 52329.  |        |
| VIII | 12590.  | 25842.  | 13212.  | 12000.  | 77000.  | 12000.  | 26581.  | 53069.   | 25833.  |        |
| IX   | 0.  | 29723.  | 44000.  | 58997.  | 73403.  | 71623.  | 43434.  | 43288.   | 0.      |        |
| X    | 53711.  | 87865.  | 0.      | 19000.  | 16000.  | 53351.  | 17486.  | 35274.   | 16186.  |        |
| XI   | 65000.  | 100552. | 266122. | 187122. | 368989. | 280768. | 236791. | 645026.  | 265209. |        |
| SUM  | 417836.   | 490033. | 625094. | 542275. | 798390. | 703009. | 567883. | 1013699. | 546382. |        |





The means are greatly influenced by the large accounts.

The mean of Quarter I-73 would drop to \$3267.87 if the \$200000 account were deleted from the sample. This reduced mean will be significantly different from that of Quarter II-71 only.

Deleting accounts that were greater than \$100000 from the samples reduced the means of Quarters II-72, III-72, IV-72 and I-73 to 2792.10, 2421.59, 1879.04 and 2292.24 respectively. The maximum difference between the means is 1120.76 which is considered insignificant at the ten percent level of significance.

#### 8. Predictors of Transition Probabilities

The corresponding estimates of transition probabilities of each quarter were grouped together, transformed into logits and regressed against the following set of exogenous variables:

- $X_1$  = Dummy variable for quarters of the year
- $X_2$  = California non-agricultural employment
- $X_3$  = Advertising and promotional expense of the savings institution
- $X_4$  = Prime commercial paper rate, 4-6 months
- $X_5$  = U. S. Government securities rate, 6 months
- $X_6$  = Corporation bonds rate
- $X_7$  = Wholesale price index lagged by one period
- $X_8$  = U. S. Government securities rate, 3 months
- $X_9$  = California personal income
- $X_{10}$  = U. S. total credit

The values of these variables are contained in Table XIV..



TABLE XIV

## TIME SERIES OF EXOGENOUS VARIABLES USED IN THE REGRESSIONS

|                        | II-71 | III-71 | IV-71 | I-72 | II-72 | III-72 | IV-72 | I-73 | II-73               |
|------------------------|-------|--------|-------|------|-------|--------|-------|------|---------------------|
| X <sub>1</sub> = 2     | 3     | 4      | 1     | 2    | 3     | 4      | 1     | 2    | 2                   |
| X <sub>2</sub> = 6.87  | 6.93  | 7.00   | 7.14  | 7.20 | 7.24  | 7.34   | 7.42  | 7.50 | x 10 <sup>6</sup>   |
| X <sub>3</sub> = 3.78  | 6.59  | 3.96   | 8.05  | 4.92 | 4.14  | 4.40   | 7.53  | 6.44 | x\$10 <sup>4</sup>  |
| X <sub>4</sub> = 5.04  | 5.74  | 5.07   | 4.06  | 4.58 | 4.94  | 5.33   | 6.28  | 7.47 | %                   |
| X <sub>5</sub> = 4.44  | 5.27  | 4.41   | 3.80  | 4.23 | 4.73  | 5.17   | 5.99  | 6.79 | %                   |
| X <sub>6</sub> = 8.01  | 8.08  | 7.80   | 7.67  | 7.69 | 7.62  | 7.53   | 7.56  | 7.64 | %                   |
| X <sub>7</sub> = 1.13  | 1.14  | 1.15   | 1.15  | 1.17 | 1.18  | 1.20   | 1.21  | 1.27 | x 10 <sup>2</sup>   |
| X <sub>8</sub> = 4.24  | 5.00  | 4.23   | 3.44  | 3.77 | 4.22  | 4.86   | 5.70  | *    | %                   |
| X <sub>9</sub> = 0.94  | 0.95  | 0.97   | 1.00  | 1.02 | 1.02  | 1.05   | 1.06  | *    | x\$10 <sup>11</sup> |
| X <sub>10</sub> = 1.26 | 1.15  | 1.15   | 1.17  | 1.18 | 1.20  | 1.21   | 1.27  | *    | x\$10 <sup>11</sup> |

\* These values were not available when the regressions were first performed. They were not recorded subsequently as the variables had been dropped from the regression.

Sources: (1) Federal Reserve Bulletin

(2) California Economic Indicators, June 1973



There was some difficulty in transforming the transition probabilities as a number of them was equal to zero and the logit of zero is minus infinity. The following rule was used to get around this problem:

1. If there are more than two estimates for  $p_{ij}(t)$ ,  $t = \text{II-71, III-71, . . . I-73}$ , equal to zero, assume that  $p_{ij}(t)$  is constant over the period of observation and use the time stationary estimate obtained for Model I. No regression will be performed for these elements.
2. If there are one or two zeros in the estimates, replace the zeros by the time stationary estimate and proceed with logit transformation and regression.

The number of transition probabilities removed by these rules was seventy-two. As there were one hundred and ten elements in the transition matrix that required estimation, application of these rules left a balance of thirty-eight elements for regression.

The transition matrix for Quarter II-73 was not included in the regression in order that it could be used to test the correctness of the predictors obtained with data from earlier periods. Thus, there were eight data points in the regressions instead of nine.

In the first regressions performed, it was found that  $X_8$ , U. S. Government securities rate, 3 months,  $X_9$ , California personal income and  $X_{10}$ , U. S. total credit were highly correlated with each other



and some of the other exogenous variables ( $R \geq .98$ ). To reduce the problem of multicollinearity, these three variables were dropped from the regression equations.

The following criteria were used to determine if the variance of the logits of transition could be explained by the exogenous variables:

1. The F statistic obtained by the ratio of the estimate of the variance before and after the introduction of an independent variable must exceed 2.06, the eightieth percentile of the  $F(7,6)$  distribution.
2. The coefficient of determination,  $R^2$ , must exceed 0.70.

Of the thirty-eight regressions only ten were found to be significant according to these criteria. As each row of the transition matrix would be divided by the sum of its elements these ten elements could cause significant changes to the transition matrix.

The predictors for the ten logits of transition, obtained by regression, are as follows:

$$\begin{array}{rcllcl}
 L_{2\ 1} & = & -1.919 & + & 0.085X_1 & - & 0.300X_5 \\
 & & & & (0.049) & & (0.085) \\
 L_{3\ 2} & = & 9.386 & - & 0.350X_5 & - & 8.488X_7 \\
 & & & & (0.150) & & (3.375) \\
 L_{4\ 4} & = & -0.374 & + & 0.086X_1 & + & 0.217X_4 \\
 & & & & (0.045) & & (0.078) \\
 L_{5\ 5} & = & 2.627 & - & 0.402X_5 & & \\
 & & & & (0.107) & & \\
 L_{5\ 6} & = & -11.091 & + & 0.223X_3 & + & 6.620X_7 \\
 & & & & (0.066) & & (3.653) \\
 L_{7\ 2} & = & -3.001 & - & 0.498X_1 & - & 0.257X_3 & + & 0.361X_4 \\
 & & & & (0.171) & & (0.119) & & (0.220) \\
 L_{7\ 7} & = & 9.163 & + & 0.136X_1 & - & 0.734X_6 & - & 2.264X_7 \\
 & & & & (0.020) & & (0.233) & & (1.535)
 \end{array}$$





$$\begin{array}{rcllclclcl}
L_{7\ 9} & = & -5.784 & + & 0.143X_1 & + & 0.140X_3 & + & 0.130X_5 \\
& & & & (0.073)_1 & & (0.052)_3 & & (0.094)_5 \\
L_{10\ 11} & = & 7.557 & - & 0.382X_1 & - & 0.083X_3 & - & 7.066X_7 \\
& & & & (0.080)_1 & & (0.056)_3 & & (2.275)_7 \\
L_{11\ 10} & = & -6.469 & + & 0.758X_5 & & & & \\
& & & & (0.087)_5 & & & & 
\end{array}$$

These logits were then transformed back into probabilities by taking the anti-logarithms and dividing by one plus the anti-logarithms of the logits. Thus,

$$\hat{p}_{ij} = \frac{\exp(L_{ij})}{(1 + \exp(L_{ij}))}$$

The frequency of appearance of each exogenous variable is as follows:

| VARIABLE | FREQUENCY |
|----------|-----------|
| 1        | 6         |
| 2        | 0         |
| 3        | 4         |
| 4        | 2         |
| 5        | 5         |
| 6        | 0         |
| 7        | 4         |

The estimates of transition probabilities that were found to vary significantly with the set of exogenous variables appeared to have a seasonal effect as the dummy variable appeared most frequently in the regressions.

An increase in  $X_5$ , U. S. Government securities rate, would result in an increase in the probability of an account to move from

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Nb. The number in brackets below each regression coefficient is the standard error of the coefficient.



Class XI to Class X. A possible explanation is that savers in Class XI will reduce their passbook account savings and invest in U. S. Government securities when the securities rate increases. However, a consistent set of explanations could not be given for the ten predictors so a non-casual approach had to be followed.

The transition probabilities without predictors were considered to be stationary during the period of observation. Thus the nonstationary matrix was formed by replacing ten elements of the estimate of the stationary matrix with predicted values. To ensure that each row add up to one, each element was divided by the row sum. Selected transition matrices used in Model II are contained in Appendix F.

A chi square test was performed to test if the predictors could predict the transition matrix for Quarter II-73. The predicted matrix was formed by replacing ten elements of the Quarter I-73 cumulative matrix with values obtained with the predictors and normalizing each row. The problem of small expected number of transitions in certain elements of the matrix was resolved by combining classes of each row in the manner described in Section A. 5. The ninetieth percentile for the chi square distribution with 37 degrees of freedom is 48.84. The chi square statistic obtained in the test was 35.25, thus, the null hypothesis, that the predicted matrix and the observed matrix of Quarter II-73 were the same, could not be rejected.

#### 9. Predictors of Arrival Rate

The number of new accounts opened in each quarter was regressed against the same set of exogenous variables listed in sub-section



8. The predictor of arrival rate, measured in thousands per quarter, was found to be as follows:

$$\text{Ar} = 0.052 - 0.073X_1 + 0.094X_5$$

$$(0.017)^1 \quad (0.029)^5$$

The standard error of each coefficient is contained in the bracket below each coefficient. The square of the multiple correlation between the arrival rate and the exogenous variables,  $X_1$  and  $X_5$ , was 0.846. The standard error of Ar before and after the regression was 0.7887 and 0.045.

According to this predictor, the number of new accounts opened per quarter decreases as the year progresses, as  $X_1$ , the dummy variable for quarters, takes on values 1, 2, 3 and 4 for the four quarters of the year. The number of new accounts opened would also increase as the U. S. Government securities rate increases. No apparent reasons could be found for this relationship. Predictions are compared with observations in the following table.

TABLE XV

PREDICTED ARRIVAL RATE AND ACTUAL RATE OBSERVED

| QUARTER | PREDICTION | OBSERVATION |
|---------|------------|-------------|
| II-72   | 777        | 860         |
| III-72  | 751        | 791         |
| IV-72   | 719        | 798         |
| I-73    | 1015       | 998         |
| II-73   | 1017       | 896         |



10. Predictors of the Probabilities of a New Account Entering Each Class

The estimates of the probability of a new account entering each class obtained for Quarter II-71 through Quarter II-73 were collected together. They were transformed into logits and regressed against the set of exogenous variables listed in sub-section 8. Using the criteria given in sub-section 8 to determine if the exogenous variables in a regression could explain the variance of the logits, only four predictors were accepted. They are:

$$\begin{aligned}
 L_4 &= 2.217 - 0.082X_1 - 0.466X_2 \\
 &\quad (0.029)^1 \quad (0.180)^2 \\
 L_7 &= 6.187 - 0.089X_3 - 0.979X_6 \\
 &\quad (0.029)^3 \quad (0.246)^6 \\
 L_9 &= -4.482 - 0.184X_4 + 3.053X_7 \\
 &\quad (0.049)^4 \quad (1.073)^7 \\
 L_{10} &= -10.725 + 0.184X_5 + 0.998X_6 \\
 &\quad (0.094)^5 \quad (0.332)^6
 \end{aligned}$$

The standard error of each coefficient is contained in the bracket below each coefficient.

The logits are transformed back to estimates of probabilities by:

$$10^{(L_i)} / (1.0 + 10^{(L_i)})$$

Logarithms to the base of 10 were used in both the forward transformation and the inverse transformation. The base of the logarithm does not affect the results of the regressions.

Predictions of the number of new accounts in each class were checked by means of the chi square test. The number of degrees of freedom of the distribution was thirty and the ninetieth percentile of





the distribution is 40.26. The chi square statistic obtained was 36.87. Thus, the hypothesis that the predicted distributions matched the observations could not be rejected.

The predicted arrival distributions for Quarters II-72 to II-73 are contained in Appendix G.



#### IV. MODEL VALIDATION

##### A. VALIDATION OF MODEL I

###### 1. Prediction of Sample Population Behavior

As there were no entries into the sample population changes to the structure were caused by accounts moving between classes and by accounts closing. Thus the basic Markov chain model could be used to model the behavior of this population.

It was decided to use the data from the five quarters, Quarter I-71 through Quarter I-72, to estimate the time stationary transition matrix and then use the matrix to predict the structure of the sample population for Quarter II-72 through Quarter II-73. Predictions could then be compared against observations and the chi-square test be used to determine the goodness of fit.

CPM V, the estimate of the time stationary transition matrix with the first five quarters' data, was used to predict the number of accounts in each class and the amount of savings in each class. The results of the predictions on the number of accounts is contained in Table XVI. The actual number observed and the chi-square statistic for each class are presented next to the predictions.

The predictions were expected to diverge more and more from observations as time progressed as errors would accumulate. The chi-square statistic for the first prediction was 3.49 and the value for the fifth prediction was 11.91. These correspond to the fourth percentile and



the seventieth percentile of the chi-square distribution with ten degrees of freedom. The predicted distribution after five quarters still provided a reasonably good fit to the observations.

The predicted amount of savings in each class and the actual amount observed are presented in Table XVII. The predictions did not match the observations as well as the predictions of number of accounts. The error in prediction of total amount of savings amounted to 10.6 percent after five quarters. The difference between predicted total amount of savings and the amount observed could be explained by the fact that the predicted number of accounts for the larger classes, class VII to class XI, were generally smaller than the number observed. The error in the number of accounts, though relatively insignificant in absolute magnitude, when multiplied by the average amount of savings would amount to a substantial sum. Thus the estimates of transition probabilities between classes with low average amount of savings per account and those with high average amount of savings per account would have to be precise to yield more accurate predictions of total amount of savings.

A relatively small number of large accounts can increase the variability of total amount of savings significantly. The error in prediction for Quarter II-73 amounted to about four hundred and fifty six thousand dollars. Of this amount four hundred and forty two thousand dollars were contributed by twenty two accounts in classes VIII, IX, X and XI. It would seem to appear that there is no easy way to reduce the variability in total amount of savings caused by this small group of savers.



TABLE XVI

TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
( MODEL I USING CPM V )

| CLASS   | QUARTER II-72 |           | QUARTER III-72 |           | QUARTER IV-72 |           | QUARTER I-73 |           | QUARTER II-73 |           |      |
|---------|---------------|-----------|----------------|-----------|---------------|-----------|--------------|-----------|---------------|-----------|------|
|         | ACT.          | CHI PRED. | ACT.           | CHI PRED. | ACT.          | CHI PRED. | ACT.         | CHI PRED. | ACT.          | CHI       |      |
| 0.      | 19.           | 0.06      | 38.            | 0.18      | 55.           | 1.00      | 73.          | 61.       | 1.90          | 89.       | 0.13 |
| 1999.   | 167.          | 0.02      | 166.           | 0.19      | 163.          | 0.64      | 160.         | 148.      | 0.96          | 157.      | 1.68 |
| 3999.   | 34.           | 0.22      | 80.            | 0.00      | 76.           | 0.00      | 73.          | 78.       | 0.28          | 71.       | 0.05 |
| 5999.   | 55.           | 0.36      | 55.            | 0.45      | 54.           | 0.18      | 53.          | 53.       | 0.00          | 51.       | 0.71 |
| 7999.   | 35.           | 0.12      | 33.            | 0.61      | 32.           | 0.16      | 31.          | 30.       | 0.04          | 30.       | 0.03 |
| 9999.   | 21.           | 0.10      | 20.            | 0.00      | 20.           | 0.37      | 19.          | 21.       | 0.21          | 18.       | 0.57 |
| 11999.  | 54.           | 0.21      | 49.            | 0.04      | 45.           | 0.45      | 41.          | 44.       | 0.21          | 38.       | 1.65 |
| 13999.  | 27.           | 1.31      | 24.            | 0.27      | 22.           | 0.02      | 21.          | 23.       | 0.30          | 19.       | 1.93 |
| 15999.  | 19.           | 0.47      | 18.            | 0.40      | 17.           | 3.42      | 16.          | 21.       | 1.40          | 15.       | 0.22 |
| 19999.  | 20.           | 0.01      | 19.            | 0.33      | 17.           | 4.72      | 16.          | 25.       | 5.40          | 15.       | 3.64 |
| 100000. | 36.           | 0.60      | 36.            | 0.00      | 36.           | 0.09      | 35.          | 34.       | 0.04          | 34.       | 1.29 |
| SUM     | 519.          | 3.49      | 500.           | 2.45      | 483.          | 490.11.05 | 465.         | 477.10.74 | 449.          | 452.11.91 |      |





TABLE XVII

TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
( MODEL I USING CPM V )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 80904.        | 85201.   | 80098.         | 76517.   | 78977.        | 74296.   | 77622.       | 68827.   | 76095.        | 69300.   |
| 3999.   | 242192.       | 239441.  | 229694.        | 238997.  | 219580.       | 224544.  | 210991.      | 231257.  | 203391.       | 207472.  |
| 5999.   | 275999.       | 251076.  | 273472.        | 241451.  | 268201.       | 274778.  | 261425.      | 259631.  | 253868.       | 218088.  |
| 7999.   | 242688.       | 256481.  | 232384.        | 262935.  | 223739.       | 215352.  | 215813.      | 206544.  | 208211.       | 215346.  |
| 9999.   | 185082.       | 201731.  | 182939.        | 183567.  | 177698.       | 153325.  | 171188.      | 189416.  | 164273.       | 131926.  |
| 11999.  | 584069.       | 610157.  | 529512.        | 536059.  | 484776.       | 520816.  | 447034.      | 467021.  | 414535.       | 492183.  |
| 13999.  | 352429.       | 276219.  | 319576.        | 354780.  | 291952.       | 298484.  | 268336.      | 299438.  | 247880.       | 325462.  |
| 15999.  | 287733.       | 327455.  | 277184.        | 315938.  | 262146.       | 373112.  | 245752.      | 315862.  | 229552.       | 252917.  |
| 19999.  | 368251.       | 351682.  | 333940.        | 372054.  | 306708.       | 468395.  | 284039.      | 440700.  | 264505.       | 388406.  |
| 100000. | 1052621.      | 1027230. | 1049706.       | 954255.  | 1037581.      | 906064.  | 1018738.     | 925321.  | 955050.       | 1116465. |
| SUM     | 3671967.      | 3626873. | 3508503.       | 3534753. | 3351354.      | 3509167. | 3200935.     | 3404017. | 3057358.      | 3417565. |



If the time stationary assumption is not violated then it is legitimate to estimate the transition matrix with data from the entire period of observation. The increase in data should yield better estimates of transition probabilities. Thus CPM X, the transition matrix estimated with all ten quarters' data, was used in predicting the number of accounts and the amount of savings in each class. The results are presented in Appendix H.

To demonstrate the importance of data on predictions, CPM II, the transition matrix estimated with data from Quarter I-71 and Quarter II-71, was also used to predict the number of accounts and the amount of savings in each class. The results are also presented in Appendix H.

The chi-square statistics obtained using CPM V, CPM II and CPM X are compared in the following table:

TABLE XVIII

COMPARISON OF CHI SQUARE STATISTICS OBTAINED WITH CPM V, CPM II AND CPM X

| MATRIX | QUARTER |        |       |       |       |
|--------|---------|--------|-------|-------|-------|
|        | II-72   | III-72 | IV-72 | I-73  | II-73 |
| CPM V  | 3.49    | 2.45   | 11.05 | 10.74 | 11.91 |
| CPM II | 7.59    | 13.84  | 35.67 | 51.11 | 65.97 |
| CPM X  | 3.26    | 1.12   | 5.93  | 5.03  | 3.57  |

The tenth percentile and the ninetieth percentile of the chi square distribution with ten degrees of freedom are as follows:

$$P_{10} = 4.87$$

$$P_{90} = 15.99$$



Using  $P_{90}$  as a criterion to determine if the fit is acceptable it could be seen that predictions with CPM V and CPM X passed the test for the entire period of prediction whereas predictions with CPM II were only acceptable for the first two periods.

The total amount of savings predicted using CPM V, CPM II and CPM X are compared in the following table:

TABLE XIX

COMPARISON OF TOTAL AMOUNT OF SAVINGS OBTAINED WITH CPM V, CPM II AND CPM X (\$M)

| QUARTER MATRIX | II-72 | III-72 | IV-72 | I-73  | II-73 |
|----------------|-------|--------|-------|-------|-------|
| CPM V          | 3.672 | 3.509  | 3.351 | 3.201 | 3.057 |
| CPM II         | 3.553 | 3.293  | 3.060 | 2.851 | 2.664 |
| CPM X          | 3.727 | 3.613  | 3.500 | 3.389 | 3.280 |
| ACTUAL         | 3.627 | 3.535  | 3.509 | 3.404 | 3.418 |

The superiority of predictions with CPM X is apparent. The percentage error in predicting the total amount of savings of Quarter II-73 is 4.0 which is less than half of that obtained using CPM V. The importance of accurate estimates of transition probabilities is clearly demonstrated by the above comparisons.

## 2. Prediction of Behavior of Population

To predict the behavior of the entire population the model has to include the process of arrivals and entrants. As the sample size was small (about 3.5% of the population) it was decided to use the entire data base to estimate the transition matrix.



The average arrival rate (number of new accounts opened per quarter) was found to be 800.7 and the distribution of new accounts was estimated to be as follows:

| CLASS | $\hat{p}_j$ |
|-------|-------------|
| II    | 0.7813      |
| III   | 0.0680      |
| IV    | 0.0484      |
| V     | 0.0187      |
| VI    | 0.0124      |
| VII   | 0.0156      |
| VIII  | 0.0089      |
| IX    | 0.0111      |
| X     | 0.0076      |
| XI    | 0.0280      |

The estimates were obtained by adding up the number of new accounts in each class over the period of observation and dividing by the total number of new accounts sampled.

The number of accounts in each class was predicted by adding the expected number of accounts moving into or remaining in that class from the population of accounts already in the system and the number of new accounts entering that class. The expression used in the computation can be found in Section C of Chapter II.

The predicted total number of accounts and the total amount of savings are shown in the following table:





TABLE XX

PREDICTED TOTAL NUMBER OF ACCOUNTS AND  
TOTAL AMOUNT OF SAVINGS AND OBSERVED VALUES

| QUARTER                       |       | II-72 | III-72 | IV-72 | I-73  | II-73 |
|-------------------------------|-------|-------|--------|-------|-------|-------|
| TOTAL #<br>OF<br>ACCOUNTS     | PRED. | 17345 | 17447  | 17557 | 17664 | 17776 |
|                               | ACT.  | 17354 | 17483  | 17485 | 17746 | 17820 |
| TOTAL<br>AMOUNT OF<br>SAVINGS | PRED. | 45.65 | 49.87  | 53.78 | 57.39 | 60.74 |
|                               | ACT.  | 41.57 | 42.15  | 42.40 | 44.13 | 44.56 |

The maximum error in predicting the total number of accounts was 82 which was about half a percent of the total number of accounts. This indicated that the process of arrivals and the process of departures were probably as described by the model during the period of prediction.

The failure of the model to predict the total amount of savings could be due to the failure of the model to predict the structure of the population or a violation of the constant average amount of savings in each class assumption.

To test the hypothesis that the error in total amount of savings was caused by error in predicting the number of accounts in each class, a sample comprising one-fourth of the population at Quarter I-73 was taken and used to compare with the predicted structure of active accounts. The chi square test was used to determine the goodness of fit between the predicted distribution and the distribution of the sample.

The number of degrees of freedom of the distribution of the chi square statistic is eight and the ninetieth percentile of the distribution



is 13.36. The chi square statistic obtained was 111.0, thus, the null hypothesis that the predicted distribution and the distribution of the sample could be rejected.

In examining the chi square statistic of each class it was found that major sources of error came from Classes II and III, IV, V, VII and XI (Classes II and III had been combined to ease the burden of extracting data for the validation sample). It appeared that Classes IV, V, VII and IX became much larger at the expense of Classes II and III. This would account for the high predictions of total amount of savings.

Another check was made by taking the difference between the predicted number of accounts in the sample and the actual number of accounts in each class and multiplying by the respective average amount of savings of each class. The errors in the amount of savings in each class are shown in Table XXI.

If the validation sample could be taken as a good representation of the population then the error in prediction of the population could be estimated by multiplying the error in the amount of savings in the validation sample by four. Thus, the prediction of total amount of savings would be high by \$11.2 million. The observed error of \$13.3 million could therefore be considered to be mainly the result in errors in predicting the structure of the population.

Looking at the error in the prediction of amount of savings of each class, it can be seen that Class XI is a major contributor to the total error. It was suspected that the model failed because of sampling errors



TABLE XXI

ERRORS IN PREDICTING THE AMOUNT OF SAVINGS  
IN THE VALIDATION SAMPLE

| CLASS    | PREDICTED<br># OF A/C | ACTUAL #<br>OF A/C | ERROR IN<br># OF A/C | ERROR IN<br>AMOUNT OF<br>SAVINGS |
|----------|-----------------------|--------------------|----------------------|----------------------------------|
| II & III | 3435                  | 3699               | -264                 | -182759                          |
| IV       | 342                   | 222                | +120                 | +589920                          |
| V        | 180                   | 144                | + 36                 | +246780                          |
| VI       | 95                    | 103                | - 8                  | - 71240                          |
| VII      | 138                   | 93                 | + 45                 | +484065                          |
| VIII     | 72                    | 60                 | + 12                 | +155040                          |
| IX       | 52                    | 41                 | + 11                 | +164571                          |
| X        | 48                    | 50                 | - 2                  | - 35582                          |
| XI       | 122                   | 70                 | + 52                 | +1450175                         |
| TOTAL    | 4484*                 | 4482               | + 2**                | +2800971                         |

\* Should equal 4482. Discrepancy caused by rounding error

\*\* Should equal 0. Discrepancy caused by rounding error

which resulted in estimating higher probabilities of transition between classes with low average amount of savings and those with large average amount of savings.

To check out this hypothesis the following changes were made to CPM X:

1. Accounts found to have made two or more transitions between Classes II, III, IV and V and Classes VIII, IX, X and XI were removed from the data base as these accounts would not be representative of the normal behavior of the population. Eight accounts were rejected



according to this rule and CPM X was recomputed with the remaining six hundred and fourteen accounts. This modified transition matrix was termed MOD I.

2. The 90% lower confidence limit was estimated for transition probabilities from Classes II, III, IV and V to higher classes. The Poisson distribution was used to approximate the binomial distribution in cases when the total number of transitions observed was below seven. The normal approximation was used when the number of transitions observed exceeded seven. This modification was applied to MOD I and termed MOD II.

3. Further adjustments were made to a few transition probabilities based on the results of the chi square fit using MOD I and MOD II. The rationale for the adjustments is as follows:

Since the data base of accounts is inadequate for estimation of population parameters, use the additional data available from the validation sample to correct the estimation of certain parameters. Hypothesize that the new matrix, termed MOD III, as the best estimate and proceed with the prediction of total number of accounts and total amount of savings in the institution. A good fit between predicted total amount of savings over the prediction interval would give support to the hypothesis.

MOD I, MOD II and MOD III are contained in Appendix E.

The results obtained using the modified matrices are compared against predictions using CPM X in Tables XXII and XXIII.





TABLE XXII

COMPARISON OF PREDICTIONS OF SIZE DISTRIBUTION OF VALIDATION  
 SAMPLE BY MODEL I, USING CPM X, MOD I, MOD II AND MOD III

| CLASS  | ACTUAL | CPM X |       | MOD I |      | MOD II |      | MOD III |     |
|--------|--------|-------|-------|-------|------|--------|------|---------|-----|
|        |        | PRED. | CHI   | PRED. | CHI  | PRED.  | CHI  | PRED.   | CHI |
| II&III | 3699   | 3435  | 20.3  | 3482  | 13.5 | 3614   | 2.0  | 3698    | 0.0 |
| IV     | 222    | 342   | 41.8  | 337   | 39.2 | 302    | 21.3 | 216     | 0.2 |
| V      | 144    | 180   | 7.0   | 178   | 6.6  | 156    | 1.0  | 148     | 0.1 |
| VI     | 103    | 95    | 0.6   | 89    | 2.2  | 75     | 10.5 | 100     | 0.1 |
| VII    | 93     | 138   | 14.7  | 133   | 12.0 | 117    | 5.1  | 99      | 0.4 |
| VIII   | 60     | 72    | 1.8   | 64    | 0.3  | 50     | 2.0  | 55      | 0.5 |
| IX     | 41     | 52    | 2.2   | 51    | 1.9  | 43     | 0.1  | 45      | 0.4 |
| X      | 50     | 48    | 0.1   | 47    | 0.2  | 43     | 1.1  | 43      | 1.0 |
| XI     | 70     | 122   | 22.4  | 101   | 9.6  | 82     | 1.8  | 78      | 0.9 |
| TOTAL  | 4483   |       | 111.0 |       | 85.4 |        | 45.0 |         | 3.6 |



It can be seen from Table XXII that the structure of the predicted distribution changed substantially with each modification. The improvement in fit in the predicted distribution with each modification had a corresponding effect in the prediction of total amount of savings. However, the predicted total number of accounts were marginally degraded by each modification. The changes, however, were not considered to be significant as the percentage error was still of the order of less than one percent.

Though the modifications to the transition matrix improved the predictions they do not prove that the true transition matrix should be as specified by MOD III. However, with the amount of information available the best estimate of the transition matrix is MOD III. Although its ability to predict the structure of the population has not been put to a test, the accurate prediction of total amount of savings encourages one to believe that MOD III is close to the true matrix.

TABLE XXIII

MODEL I PREDICTIONS OF TOTAL NUMBER OF ACCOUNTS AND AMOUNT OF SAVINGS (\$M) USING CPM X, MOD I, MOD II AND MOD III

| QUARTER                           |         | II-72 | III-72 | IV-72 | I-73  | II-73 |
|-----------------------------------|---------|-------|--------|-------|-------|-------|
| TOTAL<br>NUMBER<br>OF<br>ACCOUNTS | CPM X   | 17345 | 17447  | 17554 | 17664 | 17776 |
|                                   | MOD I   | 17336 | 17428  | 17525 | 17625 | 17726 |
|                                   | MOD II  | 17335 | 17424  | 17516 | 17609 | 17702 |
|                                   | MOD III | 17329 | 17405  | 17408 | 17552 | 17622 |
|                                   | ACTUAL  | 17354 | 17483  | 17485 | 17746 | 17820 |
| TOTAL<br>AMOUNT<br>OF<br>SAVINGS  | CPM X   | 45.65 | 49.87  | 53.78 | 57.39 | 60.74 |
|                                   | MOD I   | 44.64 | 47.97  | 51.06 | 53.97 | 56.67 |
|                                   | MOD II  | 43.00 | 44.80  | 46.43 | 47.96 | 49.38 |
|                                   | MOD III | 41.94 | 42.74  | 43.48 | 44.16 | 44.79 |
|                                   | ACTUAL  | 41.57 | 42.15  | 42.40 | 44.13 | 44.56 |



### 3. Estimates of the Fundamental Matrix

The fundamental matrix  $(I - Q)^{-1}$  was estimated by substituting Q from CPM X into the expression. It is displayed in Table XXIV.

The  $ij^{\text{th}}$  element of this matrix is the expected number of time periods that a new account beginning in Class i will spend in Class j before closing. Thus a new account joining, say, Class IV will on the average visit Class V for 2.4562 periods during its entire life in the system.

The expected total time a new account which joins Class i spends in the system is the sum of the  $i^{\text{th}}$  row of the fundamental matrix, M.

The equilibrium distribution is obtained by multiplying the distribution of arrivals by M. The results obtained are presented in Table XXVI. Results obtained using MOD III are also presented.

The results are interesting in that they are predictions of the final state of the population if current conditions were to prevail. This state of equilibrium is reached when the number of new accounts opened per quarter balances the number of accounts closed, and the number of accounts moving out of each class is balanced by a corresponding number of accounts moving in from other classes. The Fundamental matrix obtained with CPM X predicts that the population will grow from 17251, at Quarter I-72, to a final value of 21734. The population of each class grows larger except for Class II. However, as noted earlier, CPM X did not predict the total amount of savings accurately; therefore, projection of the equilibrium distribution using it has little value except to contrast with the results obtained with MOD III.



TABLE XXIV

THE FUNDAMENTAL MATRIX OBTAINED WITH CPM X

| CLASS | 2       | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11      |
|-------|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 2     | 14.1651 | 4.0564 | 2.2670 | 1.2645 | 0.6762 | 1.1681 | 0.5977 | 0.4574 | 0.4965 | 1.2818  |
| 3     | 9.7766  | 7.5328 | 3.6642 | 1.8582 | 0.9443 | 1.5888 | 0.8242 | 0.6349 | 0.6667 | 1.6472  |
| 4     | 7.9666  | 4.3412 | 6.1576 | 2.4562 | 1.1924 | 1.9368 | 0.9650 | 0.7401 | 0.7914 | 1.9742  |
| 5     | 7.7207  | 4.1835 | 3.3245 | 4.8768 | 1.6663 | 2.6680 | 1.1286 | 0.9149 | 0.9289 | 2.0480  |
| 6     | 7.2862  | 3.5812 | 2.7516 | 2.0698 | 3.2617 | 3.7083 | 1.4298 | 1.1322 | 1.1057 | 2.4513  |
| 7     | 6.5715  | 3.1805 | 2.3220 | 1.6403 | 1.2173 | 6.4955 | 2.0078 | 1.4352 | 1.3419 | 2.4762  |
| 8     | 7.0330  | 3.4951 | 2.5243 | 1.7064 | 1.2096 | 3.3053 | 4.1641 | 2.4155 | 2.0418 | 3.2687  |
| 9     | 6.8526  | 3.3779 | 2.6515 | 1.8311 | 1.2361 | 2.8609 | 1.9047 | 4.1577 | 2.4828 | 3.5589  |
| 10    | 6.8307  | 3.3472 | 2.4810 | 1.6899 | 1.1062 | 2.4504 | 1.4142 | 1.4978 | 5.2143 | 5.5407  |
| 11    | 6.5118  | 3.0388 | 2.4376 | 1.7207 | 1.0875 | 2.5135 | 1.3747 | 1.2695 | 2.4559 | 10.3263 |





TABLE XXV

## THE FUNDAMENTAL MATRIX OBTAINED WITH MOD III

| CLASS | 2       | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11      |
|-------|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 2     | 18.6320 | 2.1486 | 0.6975 | 0.5055 | 0.3487 | 0.2970 | 0.1789 | 0.1290 | 0.1120 | 0.1957  |
| 3     | 13.9483 | 7.6081 | 1.6522 | 1.0351 | 0.6766 | 0.5939 | 0.3616 | 0.2607 | 0.2275 | 0.4029  |
| 4     | 11.0942 | 4.0122 | 5.1017 | 2.0140 | 1.1712 | 0.9801 | 0.4717 | 0.3681 | 0.3376 | 0.6698  |
| 5     | 10.6964 | 3.8671 | 2.2258 | 4.5582 | 1.8111 | 1.6457 | 0.6521 | 0.5332 | 0.4679 | 0.8382  |
| 6     | 10.0411 | 3.2436 | 1.8418 | 1.8231 | 3.9264 | 2.2303 | 0.9076 | 0.7808 | 0.6739 | 1.2462  |
| 7     | 8.5780  | 2.7255 | 1.3918 | 1.3129 | 1.3184 | 5.9223 | 1.6855 | 1.2308 | 1.1034 | 1.7619  |
| 8     | 9.1408  | 3.0098 | 1.5279 | 1.3503 | 1.2855 | 2.6633 | 3.8411 | 2.2298 | 1.8308 | 2.5803  |
| 9     | 8.8689  | 2.9483 | 1.7134 | 1.5059 | 1.3269 | 2.1881 | 1.5975 | 4.0228 | 2.2698 | 2.8652  |
| 10    | 8.9842  | 2.8778 | 1.4858 | 1.3226 | 1.1002 | 1.7663 | 1.0778 | 1.3009 | 5.0798 | 4.9639  |
| 11    | 8.3009  | 2.5232 | 1.4782 | 1.3989 | 1.1390 | 1.8922 | 1.0193 | 1.0736 | 2.3608 | 10.1137 |



TABLE XXVI

ESTIMATES OF EQUILIBRIUM DISTRIBUTION AND AMOUNT OF SAVINGS  
IN EACH CLASS AND OBSERVED VALUES AT QUARTER I-72

| CLASS | ARRIVAL | DIST. AT<br>QTR I-72 | EQUILIBRIUM<br>DISTRIBUTION |         | AMOUNT OF<br>SAVINGS AT<br>QTR I-72 | PREDICTED<br>TOTAL<br>SAVINGS |         |
|-------|---------|----------------------|-----------------------------|---------|-------------------------------------|-------------------------------|---------|
|       |         |                      | CPM X                       | MOD III |                                     | CPM X                         | MOD III |
| II    | 626     | 12373                | 10271                       | 13579   | 4.603                               | 3.626                         | 4.800   |
| III   | 55      | 1793                 | 3397                        | 2160    | 5.087                               | 9.638                         | 6.127   |
| IV    | 38      | 1034                 | 2074                        | 861     | 5.083                               | 10.194                        | 4.234   |
| V     | 15      | 563                  | 1179                        | 616     | 3.859                               | 8.080                         | 4.221   |
| VI    | 10      | 366                  | 644                         | 436     | 3.259                               | 5.734                         | 3.884   |
| VII   | 12      | 372                  | 1170                        | 468     | 4.002                               | 12.590                        | 5.040   |
| VIII  | 7       | 209                  | 598                         | 261     | 2.700                               | 7.731                         | 3.368   |
| IX    | 9       | 153                  | 484                         | 224     | 2.289                               | 7.241                         | 3.350   |
| X     | 6       | 183                  | 543                         | 240     | 3.256                               | 9.654                         | 4.271   |
| XI    | 22      | 205                  | 1374                        | 518     | 5.717                               | 38.323                        | 14.447  |
| TOTAL | 800     | 17251                | 21734                       | 19363   | 39.855                              | 112.812                       | 53.742  |



The Fundamental matrix obtained with MOD III produced rather believable kind of predictions. It predicted that the total number of accounts will grow to a maximum of 19363 and each class grows larger at the same time. The equilibrium amount of savings in the population will be \$53.74 million. Thus, if current conditions will prevail the institution can expect a growth of another \$10 million, from the current level of \$44 million (as at 30 June 1973), in the passbook accounts.

The population under consideration, however, did not include accounts greater than \$100,000. A separate study will therefore be required to predict the equilibrium number of accounts in this group of accounts which numbered six, at Quarter I-72.

The expected length of stay of accounts in the system are presented in the following table:

TABLE XXVII

EXPECTED LENGTH OF STAY IN THE SYSTEM  
COMPUTED WITH CPM X AND MOD III

| CLASS | LENGTH OF STAY IN SYSTEM<br>(QUARTERS) |         |
|-------|--|---------|
|       | CPM X                                  | MOD III |
| II    | 26                                     | 23      |
| III   | 29                                     | 27      |
| IV    | 29                                     | 26      |
| V     | 29                                     | 27      |
| VI    | 29                                     | 27      |
| VII   | 29                                     | 27      |
| VIII  | 31                                     | 29      |
| IX    | 31                                     | 29      |
| X     | 32                                     | 30      |
| XI    | 33                                     | 31      |



The expected length of stay in the system is almost constant for all the classes except for Classes II and XI. The conclusion that can be drawn from this observation is that the length of stay of a saver, in the system, is relatively indifferent to the amount of savings he started out with. The shorter life of accounts in Class II is a fact that has been noticed previously. The longer life of accounts in Class XI is contrary to expectation, as one would expect savers who do not have immediate need for such large sums, to transfer the passbook account into other types of savings account which yield higher earnings. The observation may be explained if these savers do not close their account when funds are transferred to other types of accounts. The length of stay would then reflect the length of time a saver wishes to remain a customer of the savings institution. The Fundamental matrix using CPM X predicts, on the average, lengths of stay of 29.8 periods whereas the Fundamental matrix using MOD III predicts 27.6 periods. The smaller total number of accounts predicted using MOD III can be explained by the fact that customers spend less time in the system.

Thus, the model shows that efforts to keep customers in the system are as important as attracting new customers into the system.

## B. VALIDATION OF MODEL II

### 1. Prediction of Sample Population Behavior

The transition matrices used in predicting the behavior of the sample were estimated by the method described in Chapter II, Section B. 8. The elements of the transition matrices that did not have predictors were





taken from CPM V, the estimate of the time stationary transition matrix using data from the first five quarters. The predicted matrices are contained in Appendix F. The predicted number of accounts in each class was compared against the actual number observed. The chi square test was used to determine the goodness of fit between the predicted and observed distribution of accounts in the sample.

The results are presented in Appendix I. It was found that the predictions matched the observations very closely for the first four quarters. The chi square statistic of each of the first four quarters was less than 6.7. However, the predictions for the fifth quarter were extremely poor. The chi square statistic was 25.02. If the null hypothesis that the predicted and observed distributions are the same were true, then this chi square statistic would be obtained 0.5 percent of the time. The null hypothesis could thus be safely rejected at the 10% level of significance.

An investigation of the causes of the failure of the model to predict accurately for Quarter II-73 showed that the ten predictions of transition probabilities for Quarter II-73 had altered the transition matrix for Quarter II-73 substantially. Two exogenous variables  $X_4$ , prime commercial paper rate, 4-6 months and  $X_5$ , U. S. Government securities rate, 6 months, were considerably higher in Quarter II-73 than in the earlier quarters. Thus the predictors were used beyond the data base from which they were derived. This could lead to unexpected results.

To verify the hypothesis that Model II failed in Quarter II-73 because of the use of some predictors beyond the data base on which they



were derived, predictions were repeated using a matrix with predictors that had  $X_5$  as an explanatory variable removed. The chi square statistic obtained with this modified matrix was 14.87, a substantial improvement from that obtained without the modification. The ninetieth percentile of the chi square distribution with ten degrees of freedom is 15.99. Thus the null hypothesis could not be rejected at the 10% level of significance. It was therefore concluded that hypothesis on the failure of the model is correct.

## 2. Prediction of Population Behavior

The complete Model II was used in the prediction of the behavior of the population. The predicted number of new accounts opened in each quarter was computed in Chapter III, Section B. 9. The predicted number of new accounts entering each class was presented in Chapter III, Section B. 10. The transition matrix used was the same as that used in the prediction of sample population behavior in sub-section 1.

With experience gained in earlier predictions with Model I, high predicted total amount of savings was expected. The modifications applied to the transition matrix of Model I were also applied to Model II. The predicted total number of accounts and total amount of savings are presented in Table XXVIII.

The total number of accounts predicted by Model II matched the observed values closely for Quarters II-72, III-72 and IV-72, but diverged quite widely by Quarter II-73. The predicted total amount of savings was high but the divergence increased substantially in Quarter II-73.



TABLE XXVIII

PREDICTED TOTAL NUMBER OF ACCOUNTS AND TOTAL AMOUNT OF SAVINGS (\$M) BY MODEL II, USING CPM X, MOD I, MOD II AND MOD III

|   | QUARTER | II-72 | III-72 | IV-72 | I-73  | II-73 |
|---|---------|-------|--------|-------|-------|-------|
| TOTAL<br>NUMBER OF<br>ACCOUNTS                        | CPM X   | 17307 | 17380  | 17448 | 17985 | 18547 |
|   | MOD I   | 17305 | 17374  | 17438 | 17973 | 18534 |
|   | MOD II  | 17304 | 17370  | 17430 | 17966 | 18531 |
|   | MOD III | 17304 | 17364  | 17414 | 17953 | 18526 |
|   | ACTUAL  | 17354 | 17483  | 17485 | 17746 | 17820 |
| TOTAL<br>AMOUNT OF<br>SAVINGS<br>(MILLION<br>DOLLARS) | CPM X   | 45.61 | 49.79  | 53.68 | 58.20 | 62.49 |
|   | MOD I   | 44.59 | 47.88  | 50.98 | 54.80 | 58.47 |
|   | MOD II  | 42.95 | 44.69  | 46.32 | 48.75 | 51.13 |
|   | MOD III | 41.90 | 42.64  | 43.31 | 44.80 | 46.19 |
|   | ACTUAL  | 41.57 | 42.15  | 42.40 | 44.13 | 44.56 |

The hypothesis, that the model failed to yield accurate predictions because the predictors of transition probabilities were used beyond the range of data used to obtain the predictors, was put to another test by predicting with a transition matrix that had predictors with  $X_5$  as explanatory variable removed. The predictions are presented in Table XXIX.

It can be seen that the predicted total number of accounts has improved considerably by this change to the transition matrices. The improvement to predictions of total amount of savings is not so pronounced.

The validation sample of 4483 accounts taken from the Quarter I-73 population was used to check if Model II predicted the population structure accurately. The predictions obtained with CPM X, MOD I, MOD II and MOD III are presented in Table XXX. Predictions by Model II' are presented in Table XXXI.



TABLE XXIX  
 PREDICTED TOTAL NUMBER OF ACCOUNTS AND TOTAL  
 AMOUNT OF SAVINGS BY MODEL II'

|   | QUARTER | II-72 | III-72 | IV-72 | I-73  | II-73 |
|---|---------|-------|--------|-------|-------|-------|
| TOTAL<br>NUMBER OF<br>ACCOUNTS                        | CPM X   | 17320 | 17373  | 17404 | 17738 | 18068 |
|   | MOD I   | 17310 | 17354  | 17375 | 17697 | 18016 |
|   | MOD II  | 17310 | 17350  | 17365 | 17681 | 17992 |
|   | MOD III | 17309 | 17343  | 17346 | 17645 | 17937 |
|   | ACTUAL  | 17354 | 17483  | 17485 | 17746 | 17820 |
| TOTAL<br>AMOUNT OF<br>SAVINGS<br>(MILLION<br>DOLLARS) | CPM X   | 45.62 | 49.69  | 53.34 | 57.44 | 61.23 |
|   | MOD I   | 44.60 | 47.76  | 50.62 | 54.01 | 57.14 |
|   | MOD II  | 42.96 | 44.58  | 46.00 | 48.04 | 49.92 |
|   | MOD III | 41.90 | 42.55  | 43.06 | 44.28 | 45.37 |
|   | ACTUAL  | 41.57 | 42.15  | 42.40 | 44.13 | 44.56 |

It can be seen that the predicted distribution improved with each modification. The error in predicting the total amount of savings can be attributed to the error in the prediction of number of accounts in each class. As an example, the error in predicting the number of accounts in Classes XI, VII and IV could account for \$2.9 million in the prediction of total amount of savings for Quarter I-73 using MOD II.

Though the predicted distribution using MOD III fitted the observed distribution very closely, the error in predicting the number of accounts in Class XI could account for \$0.67 million of the error in predicting the total amount of savings for the entire population. This again demonstrates the importance of accurate predictions of number of accounts in classes with large average amount of savings.





TABLE XXX

PREDICTED DISTRIBUTION OF ACCOUNTS IN THE VALIDATION SAMPLE,  
OBSERVED DISTRIBUTION AND CHI SQUARE STATISTICS BY MODEL II

| CLASS  | ACTUAL | CPM X |       | MOD I |      | MOD II |      | MOD III |     |
|--------|--------|-------|-------|-------|------|--------|------|---------|-----|
|        |        | PRED. | CHI   | PRED. | CHI  | PRED.  | CHI  | PRED.   | CHI |
| II&III | 3699   | 3438  | 19.8  | 3488  | 12.7 | 3622   | 1.6  | 3713    | 0.1 |
| IV     | 222    | 348   | 45.7  | 342   | 42.2 | 304    | 22.3 | 213     | 0.4 |
| V      | 144    | 159   | 1.4   | 158   | 1.2  | 137    | 0.4  | 128     | 2.0 |
| VI     | 103    | 110   | 0.5   | 104   | 0.0  | 89     | 2.2  | 113     | 0.9 |
| VII    | 93     | 134   | 12.6  | 128   | 9.5  | 113    | 3.5  | 96      | 0.1 |
| VIII   | 60     | 71    | 1.7   | 64    | 0.2  | 50     | 2.2  | 54      | 0.6 |
| IX     | 41     | 54    | 3.3   | 53    | 2.8  | 46     | 0.5  | 47      | 0.8 |
| X      | 50     | 57    | 0.9   | 55    | 0.4  | 49     | 0.0  | 49      | 0.0 |
| XI     | 70     | 111   | 15.0  | 92    | 5.1  | 74     | 0.1  | 70      | 0.0 |
|        | 4483   |       | 100.8 |       | 74.0 |        | 33.0 |         | 4.9 |



TABLE XXXI

PREDICTED DISTRIBUTION OF ACCOUNTS IN THE VALIDATION SAMPLE,  
OBSERVED DISTRIBUTION AND CHI SQUARE STATISTICS BY MODEL II'

| CLASS  | CPM X  |       |       | MOD I |      |       | MOD II |       |     | MOD III |     |  |
|--------|--------|-------|-------|-------|------|-------|--------|-------|-----|---------|-----|--|
|        | ACTUAL | PRED. | CHI   | PRED. | CHI  | PRED. | CHI    | PRED. | CHI | PRED.   | CHI |  |
| II&III | 3699   | 3437  | 20.0  | 3485  | 13.1 | 3617  | 1.9    | 3702  | 0.0 |         |     |  |
| IV     | 222    | 341   | 41.6  | 336   | 38.6 | 299   | 19.1   | 212   | 0.4 |         |     |  |
| V      | 144    | 168   | 3.4   | 166   | 3.0  | 146   | 0.0    | 138   | 0.3 |         |     |  |
| VI     | 103    | 107   | 0.2   | 102   | 0.0  | 86    | 3.2    | 111   | 0.5 |         |     |  |
| VII    | 93     | 137   | 13.9  | 130   | 10.7 | 115   | 4.4    | 98    | 0.2 |         |     |  |
| VIII   | 60     | 71    | 1.8   | 64    | 0.3  | 50    | 1.9    | 55    | 0.5 |         |     |  |
| IX     | 41     | 53    | 2.7   | 52    | 2.3  | 45    | 0.3    | 47    | 0.7 |         |     |  |
| X      | 50     | 50    | 0.0   | 48    | 0.1  | 44    | 0.7    | 45    | 0.7 |         |     |  |
| XI     | 70     | 119   | 20.4  | 99    | 8.4  | 80    | 1.2    | 76    | 0.5 |         |     |  |
|        | 4483   |       | 104.1 |       | 76.5 |       | 33.5   |       | 3.8 |         |     |  |



C. COMPARISON OF MODEL I AND MODEL II

1. Sample Population Behavior

The chi square statistics obtained in the test of goodness of fit between the predicted distributions and the observed distribution were used as a measure of the predictive power of the two models.

Model II' denotes Model II modified by the deletion of five predictors of transition probabilities which had  $X_5$  as an explanatory variable. The chi square statistics obtained with Model I, Model II and Model II' are presented in Table XXXII.

TABLE XXXII

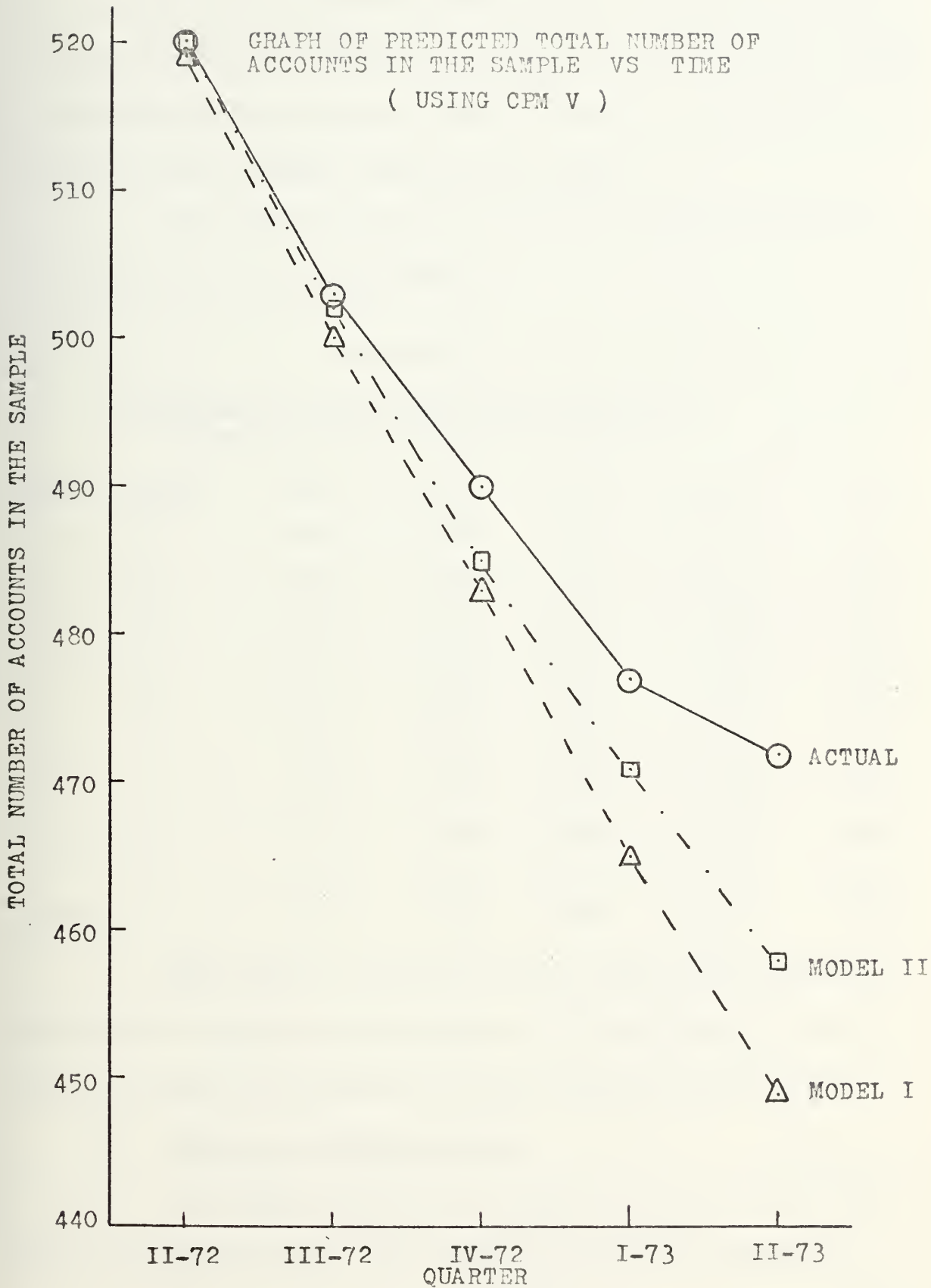
COMPARISON OF CHI SQUARE STATISTICS  
OBTAINED WITH MODELS I, II AND II'

| CPM | MODEL | QUARTER |        |       |       |       |
|-----|-------|---------|--------|-------|-------|-------|
|     |       | II-72   | III-72 | IV-72 | I-73  | II-73 |
| V   | I     | 3.49    | 2.45   | 11.05 | 10.74 | 11.91 |
| V   | II    | 3.60    | 1.98   | 6.70  | 4.35  | 25.02 |
| V   | II'   | 3.47    | 2.19   | 8.69  | 8.84  | 14.87 |
| II  | I     | 7.59    | 13.84  | 35.67 | 51.11 | 65.97 |
| II  | II    | 6.76    | 11.46  | 24.65 | 33.01 | 76.64 |
| II  | II'   | 6.99    | 12.83  | 30.73 | 43.05 | 68.39 |
| X   | I     | 3.26    | 1.12   | 5.93  | 5.03  | 3.57  |
| X   | II    | 2.97    | 0.94   | 3.82  | 1.26  | 15.92 |
| X   | II'   | 3.17    | 1.05   | 4.71  | 3.99  | 7.01  |

Except for Quarter II-73, Model II was generally superior to Model I. Model II' improved the predictions for Quarter II-73 but did not perform as well as Model II for the other quarters. The results were expected as Model II, having greater flexibility, should perform better



GRAPH OF PREDICTED TOTAL NUMBER OF  
ACCOUNTS IN THE SAMPLE VS TIME  
( USING CPM V )







under normal situations. Model II', with only five predicted elements in its transition matrix, would be expected to be less responsive to changes in external conditions, thus would not perform as well as Model II. Model I, being completely indifferent to external conditions, should be expected to be the poorest performer among the three models.

The predicted total amount of savings predicted by Models I, II and II' are presented in Table XXXIII.

TABLE XXXIII  
COMPARISON OF PREDICTED TOTAL AMOUNT OF  
SAVINGS (\$M) BY MODELS I, II AND II'

| CPM    | MODEL | II-72 | III-72 | IV-72 | I-73  | II-73 |
|--------|-------|-------|--------|-------|-------|-------|
| V      | I     | 3.672 | 3.509  | 3.351 | 3.201 | 3.057 |
| V      | II    | 3.674 | 3.507  | 3.346 | 3.201 | 3.043 |
| V      | II'   | 3.669 | 3.497  | 3.329 | 3.180 | 3.024 |
| II     | I     | 3.553 | 3.293  | 3.060 | 2.851 | 2.664 |
| II     | II    | 3.574 | 3.329  | 3.114 | 2.937 | 2.764 |
| II     | II'   | 3.567 | 3.315  | 3.092 | 2.902 | 2.713 |
| X      | I     | 3.727 | 3.613  | 3.500 | 3.389 | 3.280 |
| X      | II    | 3.729 | 3.609  | 3.488 | 3.373 | 3.234 |
| X      | II'   | 3.726 | 3.603  | 3.479 | 3.367 | 3.241 |
| ACTUAL |       | 3.627 | 3.535  | 3.509 | 3.404 | 3.418 |

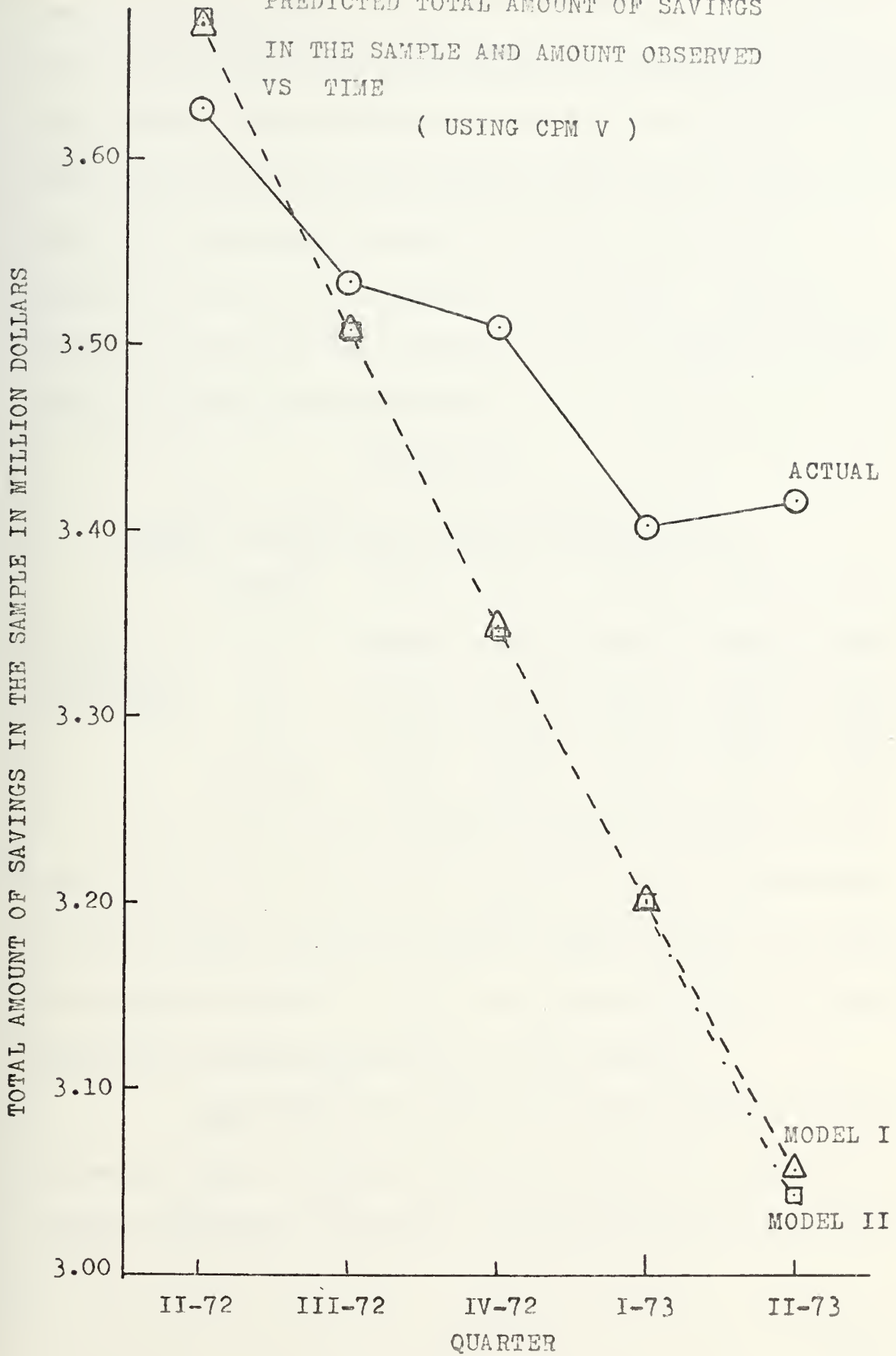
The predictions between the three models were pretty close. In view of the variability of the predictions of total amount of savings it was not possible to state which of the three models performed better.

## 2. Behavior of Entire Population

Both models predicted total number of accounts very closely for the first three quarters. The performance of Model II deteriorated



PREDICTED TOTAL AMOUNT OF SAVINGS  
IN THE SAMPLE AND AMOUNT OBSERVED  
VS TIME  
( USING CPM V )





badly in the fifth quarter, Quarter II-73. The failure of Model II in Quarter II-73 was attributed to the failure of the predictors of transition probabilities to predict beyond the data base from which they were derived. Predictions made with a matrix modified by the removal of predictors which had  $X_5$  as an explanatory variable were closer to the actual value for Quarters I-73 and II-73 than predictions by Model II. Table XXXIV compares the total number of accounts predicted by Model I, Model II and Model II', Model II modified as described above.

TABLE XXXIV

TOTAL NUMBER OF ACCOUNTS PREDICTED BY  
MODEL I, MODEL II AND MODEL II' USING MOD III

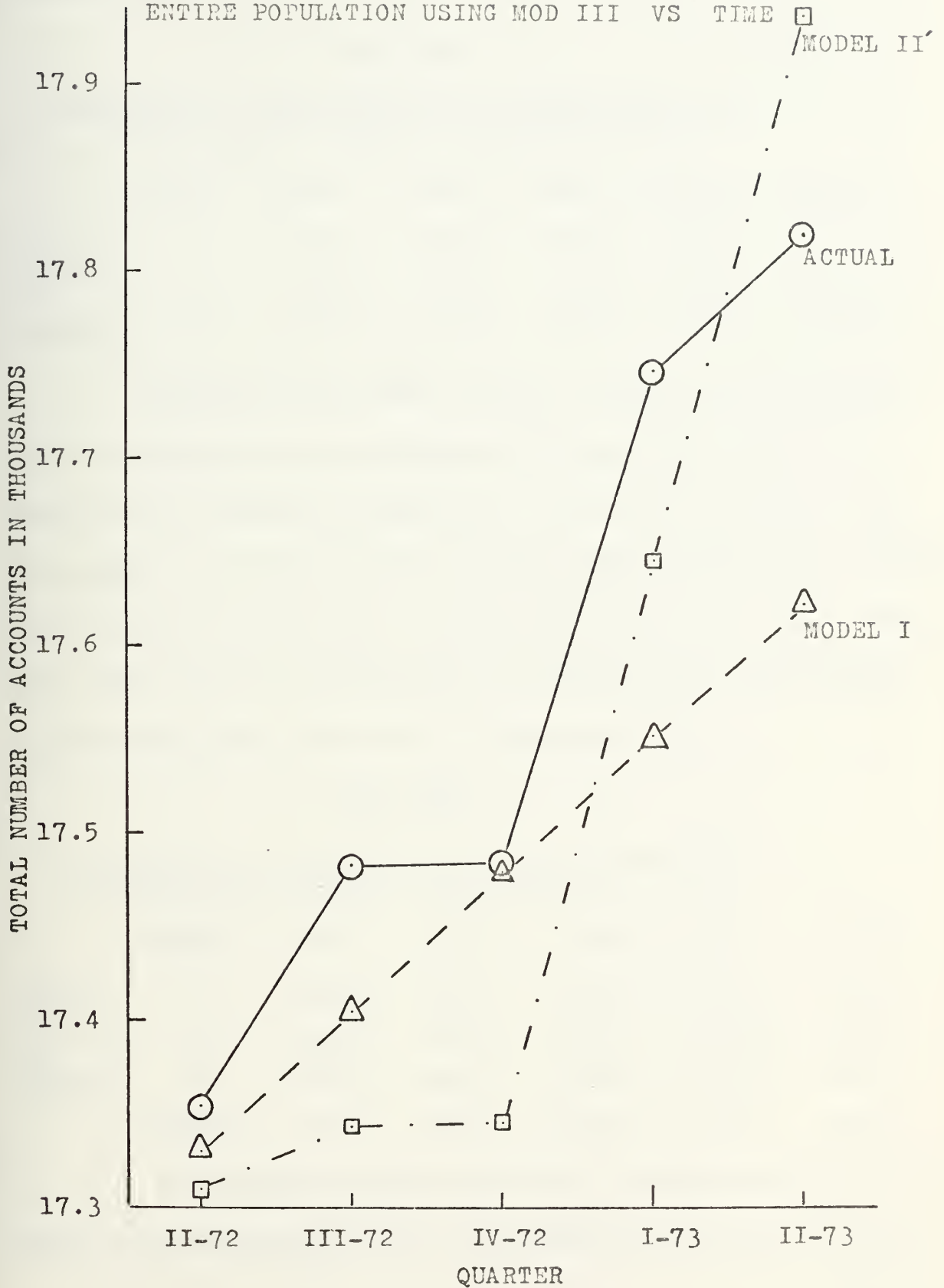
|                                | MODEL  | II-72 | II-72 | IV-72 | I-73  | II-73 |
|--------------------------------|--------|-------|-------|-------|-------|-------|
| TOTAL<br>NUMBER OF<br>ACCOUNTS | I      | 17329 | 17405 | 17480 | 17552 | 17622 |
|                                | II     | 17304 | 17364 | 17414 | 17953 | 18526 |
|                                | II'    | 17309 | 17343 | 17346 | 17645 | 17937 |
|                                | ACTUAL | 17354 | 17483 | 17485 | 17746 | 17820 |

It can be seen that Model I predictions are closer to the observed values for the first three quarters. However, unlike Models II and II', Model I could not predict the sudden increase in the number of accounts in Quarter I-73. This, again, shows that Model I is applicable only when external conditions remain constant.

Both models were equally bad in predicting the total amount of savings. The cause for the failure was attributed to sampling errors. Similar modifications were made to the transition matrix of both models.



PREDICTED TOTAL NUMBER OF ACCOUNTS IN THE ENTIRE POPULATION USING MOD III VS TIME







The improvement finally achieved was substantial as can be seen in the following table:

TABLE XXXV

COMPARISON OF TOTAL AMOUNT OF SAVINGS PREDICTED  
BY MODELS I, II AND II' FOR QUARTER II-73

|         | MODEL | CPM X | MOD I | MOD II | MOD III | ACTUAL |
|---------|-------|-------|-------|--------|---------|--------|
| TOTAL   | I     | 60.74 | 56.67 | 49.38  | 44.79   | 44.56  |
| AMOUNT  | II    | 62.49 | 58.47 | 51.13  | 46.19   | 44.56  |
| OF      |       |       |       |        |         |        |
| SAVINGS | II'   | 61.23 | 57.14 | 49.92  | 45.37   | 44.56  |

Predictions using CPM X, MOD I and MOD II are so different from the observations that the difference between Model I and Model II' predictions are considered insignificant. In the case of predictions made using MOD III, the errors between prediction and observation are too small to discriminate between Model I and Model II' using just one point. Thus, Table XXXVI comparing the predictions of the three models using MOD III over the entire period of prediction, is presented below.

TABLE XXXVI

COMPARISON OF TOTAL AMOUNT OF SAVINGS PREDICTED  
BY MODELS I, II AND II' USING MOD III

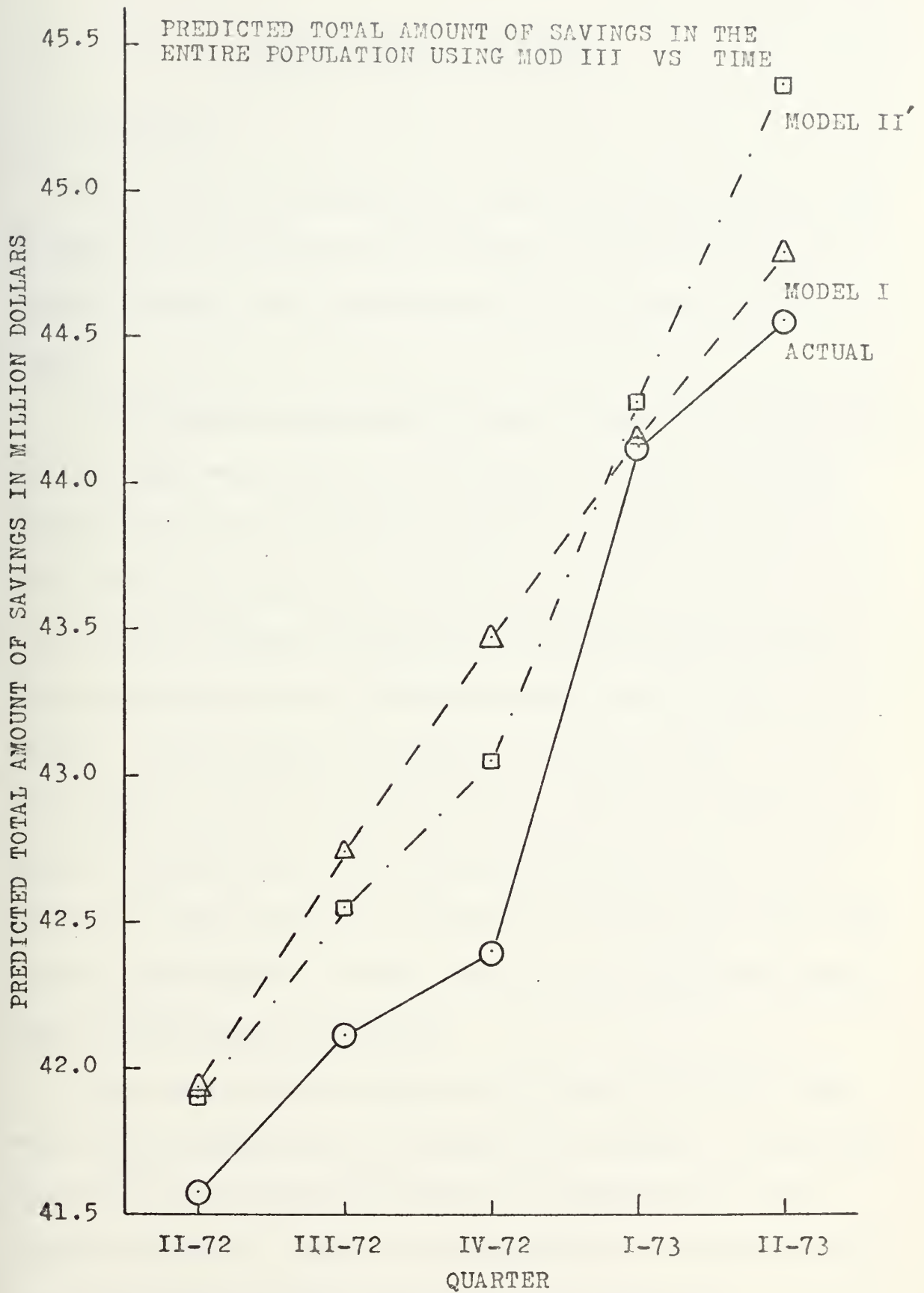
|         | MODEL  | II-72 | III-72 | IV-72 | I-73  | II-73 |
|---------|--------|-------|--------|-------|-------|-------|
| TOTAL   | I      | 41.94 | 42.74  | 43.48 | 44.16 | 44.79 |
| AMOUNT  | II     | 41.90 | 42.64  | 43.31 | 44.80 | 46.19 |
| OF      |        |       |        |       |       |       |
| SAVINGS | II'    | 41.90 | 42.55  | 43.06 | 44.28 | 45.37 |
|         | ACTUAL | 41.57 | 42.15  | 42.40 | 44.13 | 44.56 |

The predictive power of each model in predicting the size distribution of the population could not be compared as the validation sample



was also used in estimating the parameters of MOD III. Thus, another sample would have to be taken to validate this capability of the two models. It is regrettable that this step could not be carried out at the time of the writing of this report because of lack of time. It is therefore proposed that the models be validated again at a later date.







## V. SUMMARY AND CONCLUSIONS

### A. SUMMARY

The purpose of this research has been to develop a model that can be used to study the structure of a population of savings accounts in a savings institution and to predict future levels of savings in the institution.

Two stochastic models were developed and evaluated in this study. The first model was based on the time stationary Markov chain model extended to cover the phenomena of opening and closing of accounts. The population was divided into ten classes and the continuous distribution of amount of savings of each account was idealized by a discrete distribution with ten classes. The classes were numbered from two to eleven. The class intervals of Classes II to IX were \$2,000. Class X contained all accounts with balances between \$16,000 and \$19,999 and Class XI contained all accounts with balances between \$20,000 and \$100,000. Class I was used as a reservoir for all the accounts that had closed. The parameters of Model I were assumed to be constant over the period of observation and prediction.

The second model was based on the nonstationary Markov chain model. The parameters were not assumed to be constant. An econometric model was used to relate the estimates of the parameters to a set of exogenous variables. Predictors of the parameters, if found to be significant, were used to predict future values of the parameters.





By assuming that the mean of the amount of savings of accounts in each class remain constant with time the total amount of savings in each class could be computed by multiplying the number of accounts in each class by the mean.

The parameters of the two models were estimated with data obtained from the local branch of a savings institution. The level of savings of a stratified sample of 622 accounts were observed over a period of ten quarters, Quarter I-71 to Quarter II-73. Movements of accounts between classes were recorded as transitions between the respective classes. The transition probability matrix was estimated by dividing the number of transitions from each class by the total number of accounts in the class at the beginning of the quarter.

The total number of new accounts opened in each quarter of the period of observation was used to estimate the arrival rate or expected number of new accounts per quarter.

Two hundred and fifty new accounts were randomly selected each quarter. These were used to determine if the size distribution of new accounts had changed during the period of observation. These accounts were classified into the ten classes described earlier and the probability of a new account being in each class estimated. These estimates were transformed into logits and regressed against a set of exogenous variables. The regressions that were considered significant were used as predictors for future values of the probability of a new account entering a particular class.



The structure of the population of savings accounts for Quarter I-72 was determined and used as the initial distribution in predictions of the behavior of the population.

The chi square test was used to determine if the transition matrix had changed during the period of observation and if the predicted size distributions matched the observed distributions.

The parameters of Model I were estimated using data from the first five quarters. The model was then used to predict the size distribution of accounts of the sample and the amount of savings in the sample population.

The size distribution of the population of savings accounts was predicted using the distribution of the population at Quarter I-72 as the initial distribution. Total number of accounts and total amount of savings were also predicted.

Most of the parameters of Model II were estimated using data from the first five quarters. Of 110 transition probabilities 10 were found to vary significantly with the set of exogenous variables. Thus the transition matrix of Model II contained only ten predicted elements. The predictors were determined using data from the first eight quarters.

Model II was used to predict the size distribution of accounts in the sample and the amount of savings in the sample. It was then used to predict the behavior of the population.



A sample comprising one fourth of the population of Quarter I-73 was used to test if the size distribution predicted by both models were any good. Predicted total number of accounts and total amount of savings were also tested by comparison with actual values observed over the prediction horizon.

## B. CONCLUSIONS

### 1. Model I

The hypothesis that the stochastic processes were stationary during the period of observation could not be rejected at the ten percent level of significance. Thus the assumption of stationarity could be considered to hold.

The predicted size distribution of the sample matched the observed distribution closely. The largest chi square statistic obtained was 11.91. This corresponded to the seventieth percentile of the chi square distribution with ten degrees of freedom. It was concluded that the sample of 622 accounts behaved as described by the Markov chain model.

The predicted total amount of savings differed from the actual amount by a maximum of ten percent. It was concluded that Model I could predict total amount of savings but the variability in the prediction could be rather large as a small number of savers with large accounts could cause large fluctuations in the total amount of savings.

Model I failed to predict the behavior of the population. The failure was attributed to errors in estimation of parameters of the transition



matrix. This observation was supported by the fact that predictions were substantially improved by changing the values of some transition probabilities. The additional data in the validation sample was used to adjust the estimates of a few transition probabilities. Predictions of total amount of savings made with this modified matrix were greatly improved. The maximum error was found to be half a percent. A good fit between predicted and total amount of savings by itself is not sufficient to indicate that the model has predicted the size distribution of the population correctly. However, as the predicted size distribution of the population of Quarter I-73 has been made to fit the observed distribution and if the structure of the population did not change drastically, over the period of observation, then it is plausible that the true transition matrix is not very different from the modified matrix. It is regrettable that time did not permit the drawing of further samples to validate the model so that a firmer conclusion could be reached.

The fundamental matrix, obtained from the 'best' estimate of the transition matrix, predicted that the maximum total number of accounts in the institution will be 19363, and the maximum total amount of savings contributed by accounts below \$100,000 will be \$53.74 million, if the conditions existing during the period of the data were to persist.

The average time an account remains opened was predicted to be 27.6 quarters, 6.9 years. The expected length of stay of an account, in the system, appeared to be independent of the amount of savings in the account when it first joined the system except if the amount was





less than \$2,000 or more than \$20,000. It was concluded that a saver's desire to remain a customer of the institution did not depend on his initial deposit.

A small increase in the expected length of stay of an account, in the system, could have a large effect on the total amount of savings. Thus efforts to keep customers contented and remain longer in the system are important.

## 2. Model II

The predicted size distributions of the sample were very close to the observed distribution for the first four periods. The maximum chi square statistic was 6.7 which is less than the thirtieth percentile of the chi square distribution with ten degrees of freedom. The chi square statistic for the fifth quarter, Quarter II-73 shot up to 25.02. An investigation showed that the model failed because five of the predictors of transition probability were used beyond the data base on which they were derived thus giving erroneous predictions for Quarter II-73. It was therefore concluded that Model II could predict accurately provided the predictors are not required to predict beyond the data base on which they were derived.

The maximum percentage of error in predicting the total amount of savings was about ten. The predictions were very close to the predictions made by Model I.

Model II fared no better than Model I in the prediction of population behavior and for the same reasons as stated earlier.



### 3. Discussion

Both models performed credibly in predicting the behavior of the sample of 622 accounts. This is encouraging as it leads one to conclude that a population of savers does possess the Markovian property.

Failure of the models to predict the behavior of the entire population correctly was attributed to errors in the estimation of parameters. This explanation is plausible, as modifications to the transition matrix, using additional data from the validation sample, yielded predictions of total amount of savings that were accurate to half a percent. As it is difficult to conceive, how a random sample could exhibit the Markovian behavior, with the population not possessing that characteristic, one is further led to believe in the above explanation.

If external conditions do not have much influence on the behavior of the population of savers then Model I, because of its simplicity, is the ideal model to use. Model I could still be used if the rate of change of the population behavior is slow. Transition probabilities could be estimated each quarter and exponential smoothing used to adjust the past estimates with this additional information. However, this model does not allow the use of additional information regarding the operating environment to improve the predictions.

Model II has not been given an opportunity to demonstrate its capability because of the limited data base. It has the advantage of improvement with additional knowledge of the operating environment. However, its main limitation is in the requirement of predictions of



values of exogenous variables to predict future values of the parameters of the model. Thus, predictions of Model II are only as good as predictions of exogenous variables. The success of the model, therefore, depends to a great extent on the judgement of the forecaster.

#### 4. Areas for Further Research

The Markovian property of a population is an important population characteristic. The results observed in the application of the models to the sample should be verified using a larger number of accounts, preferably the entire population. A computerized bookkeeping system should be able to take on the additional task of counting the number of transitions between classes without much additional effort.

The variability of predictions in total amount of savings could be reduced if the movement of large accounts could be predicted. Accounts with a balance exceeding \$100,000 could be the subject of another study.

The present study did not deal with the interaction between various types of accounts in a savings association. Movement of accounts between different types of accounts has an impact on the total amount of savings in the institution. This area merits further research especially if management desires to know the future level of savings of the whole institution.

The variance of the predictions for more than one period is difficult to derive as the elements of the transition matrix are sums of



products of normal random variables , when the sample size is large .

An alternate approach would be to use the Monte Carlo method to obtain an estimate of the variance .

The specification of the econometric models used in predicting the transition probabilities , arrival rate and distribution of new accounts does not imply that the true relationships between parameters of the model and exogenous variables are as specified. This study has merely scratched the surface of the problem of identifying casual relationships between the parameters of the model and external factors . Further research in this area is necessary before reliable predictors can be developed for the parameters .

#### C. RECOMMENDATIONS

Model I can be turned into an operational tool with little effort. It is recommended that the parameters of the model be updated each quarter to reflect slight changes that may have taken place. If possible, the entire population be used to estimate the parameters .

Model II can be made operational only after further research has been conducted to determine the predictors of the parameters of the model .





APPENDIX A

DERIVATION OF THE VARIANCES OF NUMBER OF ACCOUNTS  
AND AMOUNT OF SAVINGS IN THE POPULATION FOR SINGLE  
STEP TRANSITION

(1) EXPECTATION, VARIANCE AND COVARIANCE OF RANDOM SUMS

Let  $N$  be an integer random variable

$M$  be an integer random variable

$X_i$  be i.i.d.

$Y_j$  be i.i.d.

$$X = \sum_{i=1}^N X_i$$

$$Y = \sum_{j=1}^M Y_j$$

$$E(XY) = E\left(\sum_{i=1}^N X_i \sum_{j=1}^M Y_j\right)$$

$$= E\left(\sum_{i=1}^N \sum_{j=1}^M X_i Y_j\right)$$

$$= E(MN)E(X_i Y_j)$$

$$\text{Cov}(X, Y) = E(XY) + E(X)E(Y)$$

$$= E(MN)E(X_i Y_j) + E(N)E(X_i)E(M)E(Y_j)$$

If  $X_i$  and  $Y_j$  are uncorrelated then

$$\text{Cov}(X, Y) = E(MN)E(X_i)E(Y_j) + E(N)E(M)E(X_i)E(Y_j)$$

$$= E(X_i)E(Y_j)(E(MN) + E(M)E(N))$$

$$= E(X_i)E(Y_j)\text{Cov}(M, N)$$

$$\text{Var}(X) = E^2(X_i)\text{Var}(N) + E(N)\text{Var}(X_i)$$



Note:  $E(X) = E(N)E(X_i)$  can be derived as follows:

$$\begin{aligned}
 E(X) &= \sum_{n=0}^{\infty} E(X|N=n)P(N=n) \\
 &= \sum_{n=0}^{\infty} nE(X)P(N=n) \\
 &= E(N)E(X)
 \end{aligned}$$

## (2) EXPECTATION AND VARIANCE OF NUMBER OF ACCOUNTS

Let  $n_i$  = number of accounts in the  $i$ th class at beginning of time period  $a$ .

$p_{ij}$  = transition probability between classes  $i$  and  $j$ .  
 $i = 2, 3, \dots, m, j = 1, 2, \dots, m$

$x_{ij}$  = number of transitions between classes  $i$  and  $j$  during period  $a$ .

$n_j^{a+1}$  = number of accounts in the  $j$ th class at beginning of time period  $a+1$ .

$N^{a+1}$  = total number of accounts in the system at beginning of time period  $a+1$ .

The assumption that accounts moving out of a class are distributed in accordance with a multinomial distribution with parameters  $(p_{i0}, p_{i1}, p_{i2}, \dots, p_{im})$  is implicit in the Markov chain model. If it can be further assumed that accounts moving out of different classes are independent then the following expressions could be obtained.



$$n_j^{a+1} = \sum_{i=2}^m x_{ij}$$

$$E(n_j^{a+1}) = \sum_{i=2}^m E(x_{ij})$$

$$= \sum_{i=2}^m n_i p_{ij}$$

$$\begin{aligned} \text{Var}(n_j^{a+1}) &= \sum_{i=2}^m \text{Var}(x_{ij}) && \because \text{Cov}(x_{ij}, x_{kj}) = 0 \text{ by} \\ & && \text{assumption of independence} \\ & && \text{between accounts exiting} \\ & && \text{from different classes} \\ &= \sum_{i=2}^m n_i p_{ij} (1 - p_{ij}) \end{aligned}$$

$$N^{a+1} = \sum_{j=2}^m n_j^{a+1}$$

$$E(N^{a+1}) = \sum_{j=2}^m E(n_j^{a+1})$$

$$= \sum_{j=2}^m \sum_{i=2}^m n_i p_{ij}$$

$$\text{Var}(N^{a+1}) = \sum_{j=2}^m \text{Var}(n_j^{a+1}) + 2 \sum_{j=2}^{m-1} \sum_{k=3}^m \text{Cov}(n_j^{a+1}, n_k^{a+1})_{j \neq k}$$

$$\text{Cov}(n_j^{a+1}, n_k^{a+1}) = \text{Cov}\left(\sum_{i=2}^m x_{ij}, \sum_{l=2}^m x_{lk}\right)$$

$$= E\left(\sum_{i=2}^m x_{ij} \sum_{l=2}^m x_{lk}\right) - E\left(\sum_{i=2}^m x_{ij}\right)E\left(\sum_{l=2}^m x_{lk}\right)$$



$$\begin{aligned}
&= \sum_{i=2}^m \sum_{l=2}^m E(x_{ij}x_{lk}) - \sum_{i=2}^m \sum_{l=2}^m E(x_{ij})E(x_{lk}) \\
&= \sum_{i=2}^m \sum_{l=2}^m E(x_{ij}x_{lk}) - E(x_{ik})E(x_{lk}) \\
&= \sum_{i=2}^m \sum_{l=2}^m \text{Cov}(x_{ij}, x_{lk})
\end{aligned}$$

By assumption  $\text{Cov}(x_{ij}, x_{lk}) = 0$  if  $i \neq l$

$$\text{Cov}(n_j^{a+1}, n_j^{a+1}) = \sum_{i=2}^m \text{Cov}(x_{ij}, x_{ik})$$

As  $x_{ij}$  and  $x_{ik}$  are multinomial random variables from the same distribution

$$\text{Cov}(x_{ij}, x_{ik}) = -n_i p_{ij} p_{ik}$$

$$\therefore \text{Cov}(n_j^{a+1}, n_k^{a+1}) = \sum_{\substack{i=2 \\ j \neq k}}^m -n_i p_{ij} p_{ik}$$

### (3) EXPECTATION AND VARIANCE OF AMOUNT OF SAVINGS

Let  $z_{kj}$  = size of the  $k$ th account that has entered the  $j$ th class

$Z_j^{a+1}$  = amount of savings in class  $j$  at the beginning of period  $a+1$

$Z^{a+1}$  = total amount of savings in the system at the beginning of period  $a+1$

$$Z_j^{a+1} = \sum_{i=2}^m \sum_{k=1}^{x_{ij}} z_{kj}$$

$$E(Z_j^{a+1}) = \sum_{i=2}^m E\left(\sum_{k=1}^{x_{ij}} z_{kj}\right)$$





$$\begin{aligned}
&= \sum_{i=2}^m E(x_{ij})E(z_{kj}) \quad (\text{using results from (1)}) \\
\text{Var}(Z_j^{a+1}) &= \sum_{i=2}^m \text{Var}\left(\sum_{k=1}^{x_{ij}} z_{kj}\right) + 2 \sum_{i=2}^{m-1} \sum_{l=3}^m \text{Cov}\left(\sum_{k=1}^{x_{ij}} z_{kj}, \sum_{k=1}^{x_{lj}} z_{kj}\right) \\
&= \sum_{i=2}^m E(x_{ij})\text{Var}(z_{kj}) + E^2(z_{kj})\text{Var}(x_{ij}) \\
&\quad + 2 \sum_{i=2}^m \sum_{l=3}^m E^2(z_{kj})\text{Cov}(x_{ij}x_{lj}) \\
&= \sum_{i=2}^m n_i p_{ij} \text{Var}(z_{kj}) + E^2(z_{kj}) n_i p_{ij} (1 - p_{ij})
\end{aligned}$$

The covariance terms drop out as  $\text{Cov}(x_{ij}, x_{lj}) = 0$  if  $i \neq l$

$$\begin{aligned}
\text{Cov}(Z_j^{a+1}, Z_l^{a+1}) &= \text{Cov}\left(\sum_{i=2}^m \sum_{k=1}^{x_{ij}} z_{kj}, \sum_{n=2}^m \sum_{k=1}^{x_{nl}} z_{kl}\right) \\
&= \sum_{i=2}^m \sum_{n=2}^m \text{Cov}\left(\sum_{k=1}^{x_{ij}} z_{kj}, \sum_{n=1}^{x_{nl}} z_{nl}\right) \\
&= \sum_{i=2}^m E(z_{kj})E(z_{nl})\text{Cov}(x_{ij}, x_{il}) \\
&= \sum_{i=2}^m E(z_{kj})E(z_{nl})E(z_{nl})(-n_i p_{ij} p_{il})
\end{aligned}$$

$$\text{Var}(Z^{a+1}) = \sum_{j=2}^m \text{Var}(Z_j^{a+1}) + 2 \sum_{j=2}^{m-1} \sum_{l=3}^m \text{Cov}(Z_j^{a+1}, Z_l^{a+1})$$



APPENDIX B

TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 2 AND QUARTER 3

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 7  | 157 | 14  | 3  | 1  | 0  | 0   | 0    | 0  | 0  | 0  | 182 |
| III  | 4  | 11  | 64  | 9  | 0  | 2  | 0   | 0    | 1  | 0  | 1  | 92  |
| IV   | 1  | 3   | 6   | 44 | 3  | 2  | 0   | 0    | 0  | 0  | 1  | 60  |
| V    | 0  | 1   | 5   | 6  | 28 | 8  | 1   | 1    | 0  | 0  | 0  | 50  |
| VI   | 0  | 0   | 1   | 0  | 0  | 16 | 6   | 0    | 0  | 0  | 1  | 24  |
| VII  | 5  | 1   | 1   | 1  | 3  | 2  | 57  | 3    | 2  | 1  | 0  | 76  |
| VIII | 1  | 0   | 0   | 0  | 0  | 1  | 1   | 26   | 6  | 3  | 0  | 38  |
| IX   | 0  | 0   | 0   | 2  | 0  | 0  | 0   | 4    | 21 | 2  | 0  | 29  |
| X    | 2  | 1   | 1   | 0  | 0  | 2  | 0   | 0    | 3  | 16 | 3  | 28  |
| XI   | 1  | 1   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 2  | 22 | 26  |
| SUM  | 21 | 175 | 92  | 65 | 35 | 33 | 65  | 34   | 33 | 24 | 28 | 605 |



TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 3 AND QUARTER 4

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 10 | 152 | 12  | 0  | 0  | 1  | 0   | 0    | 0  | 0  | 0  | 175 |
| III  | 2  | 13  | 67  | 8  | 2  | 0  | 0   | 0    | 0  | 0  | 0  | 92  |
| IV   | 2  | 3   | 3   | 49 | 5  | 2  | 0   | 0    | 0  | 0  | 1  | 65  |
| V    | 2  | 2   | 3   | 1  | 25 | 2  | 0   | 0    | 0  | 0  | 0  | 35  |
| VI   | 1  | 1   | 1   | 0  | 2  | 19 | 5   | 0    | 2  | 0  | 2  | 33  |
| VII  | 1  | 1   | 1   | 1  | 0  | 2  | 52  | 6    | 1  | 0  | 0  | 65  |
| VIII | 0  | 0   | 2   | 0  | 0  | 0  | 2   | 22   | 5  | 1  | 2  | 34  |
| IX   | 1  | 0   | 0   | 1  | 2  | 2  | 2   | 1    | 18 | 5  | 1  | 33  |
| X    | 1  | 1   | 0   | 1  | 0  | 0  | 0   | 0    | 1  | 18 | 2  | 24  |
| XI   | 0  | 1   | 0   | 1  | 0  | 0  | 0   | 0    | 0  | 0  | 26 | 28  |
| SUM  | 20 | 174 | 89  | 62 | 36 | 28 | 61  | 29   | 27 | 24 | 34 | 584 |



TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 4 AND QUARTER 5

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 9  | 147 | 15  | 1  | 0  | 0  | 0   | 1    | 0  | 0  | 1  | 174 |
| III  | 2  | 14  | 64  | 9  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 89  |
| IV   | 5  | 4   | 6   | 40 | 6  | 0  | 1   | 0    | 0  | 0  | 0  | 62  |
| V    | 2  | 0   | 0   | 3  | 26 | 5  | 0   | 0    | 0  | 0  | 0  | 36  |
| VI   | 2  | 2   | 3   | 0  | 3  | 13 | 5   | 0    | 0  | 0  | 0  | 28  |
| VII  | 4  | 0   | 0   | 1  | 1  | 1  | 46  | 7    | 1  | 0  | 0  | 61  |
| VIII | 0  | 0   | 1   | 0  | 0  | 1  | 5   | 19   | 3  | 0  | 0  | 29  |
| IX   | 1  | 0   | 1   | 0  | 0  | 0  | 3   | 2    | 15 | 4  | 1  | 27  |
| X    | 1  | 0   | 0   | 0  | 0  | 0  | 0   | 1    | 0  | 18 | 4  | 24  |
| XI   | 0  | 1   | 0   | 1  | 1  | 0  | 0   | 0    | 0  | 1  | 29 | 33  |
| SUM  | 26 | 168 | 90  | 55 | 37 | 20 | 60  | 30   | 19 | 23 | 35 | 563 |





TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 5 AND QUARTER 6

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 6  | 151 | 7   | 1  | 1  | 1  | 0   | 0    | 0  | 0  | 1  | 168 |
| III  | 2  | 12  | 65  | 10 | 1  | 0  | 0   | 0    | 0  | 0  | 0  | 90  |
| IV   | 3  | 2   | 3   | 36 | 4  | 4  | 0   | 1    | 0  | 0  | 2  | 55  |
| V    | 1  | 0   | 1   | 2  | 28 | 4  | 1   | 0    | 0  | 0  | 0  | 37  |
| VI   | 0  | 2   | 0   | 1  | 1  | 11 | 5   | 0    | 0  | 0  | 0  | 20  |
| VII  | 6  | 1   | 1   | 0  | 0  | 1  | 45  | 3    | 1  | 1  | 1  | 60  |
| VIII | 0  | 1   | 1   | 0  | 0  | 0  | 5   | 17   | 5  | 1  | 0  | 30  |
| IX   | 0  | 0   | 0   | 0  | 0  | 1  | 0   | 0    | 15 | 3  | 0  | 19  |
| X    | 0  | 0   | 2   | 1  | 2  | 0  | 0   | 0    | 1  | 14 | 3  | 23  |
| XI   | 0  | 0   | 0   | 0  | 0  | 0  | 1   | 0    | 0  | 1  | 33 | 35  |
| SUM  | 18 | 169 | 80  | 51 | 37 | 22 | 57  | 21   | 22 | 20 | 40 | 537 |



TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 6 AND QUARTER 7

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 8  | 147 | 11  | 1  | 1  | 1  | 0   | 0    | 0  | 0  | 0  | 169 |
| III  | 1  | 8   | 62  | 7  | 2  | 0  | 0   | 0    | 0  | 0  | 0  | 80  |
| IV   | 1  | 0   | 3   | 39 | 7  | 0  | 0   | 1    | 0  | 0  | 0  | 51  |
| V    | 1  | 1   | 3   | 1  | 24 | 4  | 1   | 0    | 2  | 0  | 0  | 37  |
| VI   | 1  | 1   | 0   | 0  | 3  | 13 | 4   | 0    | 0  | 0  | 0  | 22  |
| VII  | 2  | 1   | 0   | 1  | 0  | 1  | 44  | 7    | 0  | 0  | 1  | 57  |
| VIII | 1  | 1   | 0   | 1  | 0  | 0  | 1   | 15   | 2  | 0  | 0  | 21  |
| IX   | 0  | 0   | 1   | 0  | 1  | 0  | 0   | 1    | 16 | 3  | 0  | 22  |
| X    | 1  | 1   | 0   | 0  | 0  | 1  | 0   | 1    | 0  | 16 | 0  | 20  |
| XI   | 1  | 0   | 0   | 0  | 0  | 0  | 0   | 2    | 1  | 2  | 34 | 40  |
| SUM  | 17 | 160 | 80  | 50 | 38 | 20 | 50  | 27   | 21 | 21 | 35 | 519 |



TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 7 AND QUARTER 8

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 6  | 143 | 7   | 1  | 1  | 0  | 1   | 1    | 0  | 0  | 0  | 160 |
| III  | 3  | 4   | 59  | 12 | 1  | 0  | C   | 1    | 0  | 0  | 0  | 80  |
| IV   | 1  | 2   | 5   | 37 | 3  | 1  | 0   | 1    | 0  | 0  | 0  | 50  |
| V    | 1  | 2   | 2   | 5  | 23 | 4  | C   | 0    | 0  | 1  | 0  | 38  |
| VI   | 1  | 1   | 1   | 2  | 1  | 10 | 3   | 0    | 0  | 0  | 1  | 20  |
| VII  | 0  | 0   | 0   | 0  | 0  | 1  | 41  | 5    | 1  | 0  | 2  | 50  |
| VIII | 0  | 1   | 2   | 0  | 0  | 0  | 3   | 12   | 8  | 1  | 0  | 27  |
| IX   | 0  | 0   | 0   | 0  | 1  | 1  | 0   | 2    | 16 | 1  | 0  | 21  |
| X    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 20 | 1  | 21  |
| XI   | 1  | 0   | 0   | 0  | 0  | 0  | 1   | 1    | 0  | 3  | 29 | 35  |
| SUM  | 13 | 153 | 76  | 57 | 30 | 17 | 45  | 23   | 25 | 26 | 33 | 502 |



TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 8 AND QUARTER 9

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | C   | 0    | 0  | 0  | 0  | 0   |
| II   | 4  | 141 | 7   | 0  | 1  | 0  | 0   | 0    | 0  | 0  | 0  | 153 |
| III  | 1  | 4   | 59  | 8  | 2  | 1  | 0   | 0    | 0  | 0  | 1  | 76  |
| IV   | 2  | 0   | 5   | 43 | 5  | 1  | 0   | 1    | 0  | 0  | 0  | 57  |
| V    | 0  | 0   | 5   | 1  | 18 | 5  | 1   | 0    | 0  | 0  | 0  | 30  |
| VI   | 0  | 0   | 0   | 1  | 1  | 9  | 5   | 1    | 0  | 0  | 0  | 17  |
| VII  | 2  | 2   | 0   | 0  | 3  | 2  | 36  | 3    | 1  | 0  | 0  | 49  |
| VIII | 0  | 0   | 0   | 0  | 0  | 2  | 0   | 15   | 5  | 0  | 1  | 23  |
| IX   | 2  | 0   | 0   | 0  | 0  | 1  | 1   | 3    | 15 | 3  | 0  | 25  |
| X    | 1  | 1   | 2   | 0  | 0  | 0  | 1   | 0    | 0  | 18 | 3  | 26  |
| XI   | 1  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 4  | 28 | 33  |
| SUM  | 13 | 148 | 78  | 53 | 30 | 21 | 44  | 23   | 21 | 25 | 33 | 489 |





TRANSITION FREQUENCY MATRIX BETWEEN QUARTER 9 AND QUARTER 10

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 10 | 130 | 5   | 1  | 0  | 0  | 1   | 0    | 0  | 0  | 1  | 148 |
| III  | 2  | 7   | 59  | 6  | 1  | 1  | 1   | 1    | 0  | 0  | 0  | 78  |
| IV   | 4  | 2   | 4   | 34 | 7  | 1  | 0   | 0    | 0  | 0  | 1  | 53  |
| V    | 1  | 2   | 0   | 0  | 22 | 1  | 3   | 0    | 0  | 0  | 1  | 30  |
| VI   | 3  | 0   | 0   | 3  | 0  | 8  | 3   | 2    | 1  | 0  | 1  | 21  |
| VII  | 2  | 0   | 1   | 0  | 0  | 2  | 33  | 5    | 0  | 1  | 0  | 44  |
| VIII | 1  | 0   | 0   | 0  | 0  | 1  | 2   | 15   | 3  | 0  | 1  | 23  |
| IX   | 1  | 0   | 0   | 1  | 0  | 0  | 1   | 2    | 11 | 4  | 1  | 21  |
| X    | 0  | 0   | 0   | 0  | 0  | 0  | 1   | 0    | 2  | 17 | 5  | 25  |
| XI   | 1  | 0   | 0   | 0  | 1  | 1  | 1   | 0    | 0  | 0  | 29 | 33  |
| SUM  | 25 | 141 | 69  | 45 | 31 | 15 | 46  | 25   | 17 | 22 | 40 | 476 |



APPENDIX C

ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 2 AND QUARTER 3

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0385 | 0.8626 | 0.0769 | 0.0165 | 0.0055 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| III  | 0.0435 | 0.1196 | 0.6957 | 0.0978 | 0.0    | 0.0217 | 0.0    | 0.0    | 0.0109 | 0.0    | 0.0109 |
| IV   | 0.0167 | 0.0500 | 0.1000 | 0.7333 | 0.0500 | 0.0333 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0167 |
| V    | 0.0    | 0.0200 | 0.1000 | 0.1200 | 0.5600 | 0.1600 | 0.0200 | 0.0200 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0    | 0.0    | 0.0417 | 0.0    | 0.0    | 0.6667 | 0.2500 | 0.0    | 0.0    | 0.0    | 0.0417 |
| VII  | 0.0658 | 0.0132 | 0.0132 | 0.0132 | 0.0395 | 0.0263 | 0.7500 | 0.0395 | 0.0263 | 0.0132 | 0.0    |
| VIII | 0.0263 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0263 | 0.0263 | 0.6842 | 0.1579 | 0.0789 | 0.0    |
| IX   | 0.0    | 0.0    | 0.0    | 0.0690 | 0.0    | 0.0    | 0.0    | 0.1379 | 0.7241 | 0.0690 | 0.0    |
| X    | 0.0714 | 0.0357 | 0.0357 | 0.0    | 0.0    | 0.0714 | 0.0    | 0.0    | 0.1071 | 0.5714 | 0.1071 |
| XI   | 0.0385 | 0.0385 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0769 | 0.8462 |



ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 3 AND QUARTER 4

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0571 | 0.8686 | 0.0686 | 0.0    | 0.0    | 0.0057 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| III  | 0.0217 | 0.1413 | 0.7283 | 0.0870 | 0.0217 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| IV   | 0.0308 | 0.0462 | 0.0462 | 0.7538 | 0.0769 | 0.0308 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0154 |
| V    | 0.0571 | 0.0571 | 0.0857 | 0.0286 | 0.7143 | 0.0571 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| VI   | 0.0303 | 0.0303 | 0.0303 | 0.0    | 0.0606 | 0.5758 | 0.1515 | 0.0    | 0.0606 | 0.0    | 0.0606 |
| VII  | 0.0154 | 0.0154 | 0.0154 | 0.0154 | 0.0    | 0.0308 | 0.8000 | 0.0923 | 0.0154 | 0.0    | 0.0    |
| VIII | 0.0    | 0.0    | 0.0588 | 0.0    | 0.0    | 0.0    | 0.0588 | 0.6471 | 0.1471 | 0.0294 | 0.0588 |
| IX   | 0.0303 | 0.0    | 0.0    | 0.0303 | 0.0606 | 0.0606 | 0.0606 | 0.0303 | 0.5455 | 0.1515 | 0.0303 |
| X    | 0.0417 | 0.0417 | 0.0    | 0.0417 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0417 | 0.7500 | 0.0833 |
| XI   | 0.0    | 0.0357 | 0.0    | 0.0357 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.9286 |



ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 4 AND QUARTER 5

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0517 | 0.8448 | 0.0862 | 0.0057 | 0.0    | 0.0    | 0.0    | 0.0057 | 0.0    | 0.0    | 0.0057 |
| III  | 0.0225 | 0.1573 | 0.7191 | 0.1011 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| IV   | 0.0806 | 0.0645 | 0.0968 | 0.6452 | 0.0968 | 0.0    | 0.0161 | 0.0    | 0.0    | 0.0    | 0.0    |
| V    | 0.0556 | 0.0    | 0.0    | 0.0833 | 0.7222 | 0.1389 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| VI   | 0.0714 | 0.0714 | 0.1071 | 0.0    | 0.1071 | 0.4643 | 0.1786 | 0.0    | 0.0    | 0.0    | 0.0    |
| VII  | 0.0656 | 0.0    | 0.0    | 0.0164 | 0.0164 | 0.0164 | 0.7541 | 0.1148 | 0.0164 | 0.0    | 0.0    |
| VIII | 0.0    | 0.0    | 0.0345 | 0.0    | 0.0    | 0.0345 | 0.1724 | 0.6552 | 0.1034 | 0.0    | 0.0    |
| IX   | 0.0370 | 0.0    | 0.0370 | 0.0    | 0.0    | 0.0    | 0.1111 | 0.0741 | 0.5556 | 0.1481 | 0.0370 |
| X    | 0.0417 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0417 | 0.0    | 0.7500 | 0.1667 |
| XI   | 0.0    | 0.0303 | 0.0    | 0.0303 | 0.0303 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0303 | 0.8788 |





ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 5 AND QUARTER 6

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0357 | 0.8988 | 0.0417 | 0.0060 | 0.0060 | 0.0060 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0060 |
| III  | 0.0222 | 0.1333 | 0.7222 | 0.1111 | 0.0111 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| IV   | 0.0545 | 0.0364 | 0.0545 | 0.6545 | 0.0727 | 0.0727 | 0.0    | 0.0182 | 0.0    | 0.0    | 0.0364 |
| V    | 0.0270 | 0.0    | 0.0270 | 0.0541 | 0.7568 | 0.1081 | 0.0270 | 0.0    | 0.0    | 0.0    | 0.0    |
| VI   | 0.0    | 0.1000 | 0.0    | 0.0500 | 0.0500 | 0.5500 | 0.2500 | 0.0    | 0.0    | 0.0    | 0.0    |
| VII  | 0.1000 | 0.0167 | 0.0167 | 0.0    | 0.0    | 0.0167 | 0.7500 | 0.0500 | 0.0167 | 0.0167 | 0.0167 |
| VIII | 0.0    | 0.0333 | 0.0333 | 0.0    | 0.0    | 0.0    | 0.1667 | 0.5667 | 0.1667 | 0.0333 | 0.0    |
| IX   | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0526 | 0.0    | 0.0    | 0.7895 | 0.1579 | 0.0    |
| X    | 0.0    | 0.0    | 0.0870 | 0.0435 | 0.0870 | 0.0    | 0.0    | 0.0    | 0.0435 | 0.6087 | 0.1304 |
| XI   | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0286 | 0.0    | 0.0    | 0.0286 | 0.9429 |



ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 6 AND QUARTER 7

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0473 | 0.8698 | 0.0651 | 0.0059 | 0.0059 | 0.0059 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| III  | 0.0125 | 0.1000 | 0.7750 | 0.0875 | 0.0250 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| IV   | 0.0196 | 0.0    | 0.0588 | 0.7647 | 0.1373 | 0.0    | 0.0    | 0.0196 | 0.0    | 0.0    | 0.0    |
| V    | 0.0270 | 0.0270 | 0.0811 | 0.0270 | 0.6486 | 0.1081 | 0.0270 | 0.0    | 0.0541 | 0.0    | 0.0    |
| VI   | 0.0455 | 0.0455 | 0.0    | 0.0    | 0.1364 | 0.5909 | 0.1818 | 0.0    | 0.0    | 0.0    | 0.0    |
| VII  | 0.0351 | 0.0175 | 0.0    | 0.0175 | 0.0    | 0.0175 | 0.7719 | 0.1228 | 0.0    | 0.0    | 0.0175 |
| VIII | 0.0476 | 0.0476 | 0.0    | 0.0476 | 0.0    | 0.0    | 0.0476 | 0.7143 | 0.0952 | 0.0    | 0.0    |
| IX   | 0.0    | 0.0    | 0.0455 | 0.0    | 0.0455 | 0.0    | 0.0    | 0.0455 | 0.7273 | 0.1364 | 0.0    |
| X    | 0.0500 | 0.0500 | 0.0    | 0.0    | 0.0    | 0.0500 | 0.0    | 0.0500 | 0.0    | 0.8000 | 0.0    |
| XI   | 0.0250 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0500 | 0.0250 | 0.0500 | 0.8500 |



ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 7 AND QUARTER 8

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0375 | 0.8937 | 0.0437 | 0.0062 | 0.0062 | 0.0    | 0.0062 | 0.0062 | 0.0    | 0.0    | 0.0    |
| III  | 0.0375 | 0.0500 | 0.7375 | 0.1500 | 0.0125 | 0.0    | 0.0    | 0.0125 | 0.0    | 0.0    | 0.0    |
| IV   | 0.0200 | 0.0400 | 0.1000 | 0.7400 | 0.0600 | 0.0200 | 0.0    | 0.0200 | 0.0    | 0.0    | 0.0    |
| V    | 0.0263 | 0.0526 | 0.0526 | 0.1316 | 0.6053 | 0.1053 | 0.0    | 0.0    | 0.0    | 0.0263 | 0.0    |
| VI   | 0.0500 | 0.0500 | 0.0500 | 0.1000 | 0.0500 | 0.5000 | 0.1500 | 0.0    | 0.0    | 0.0    | 0.0500 |
| VII  | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0200 | 0.8200 | 0.1000 | 0.0200 | 0.0    | 0.0400 |
| VIII | 0.0    | 0.0370 | 0.0741 | 0.0    | 0.0    | 0.0    | 0.1111 | 0.4444 | 0.2963 | 0.0370 | 0.0    |
| IX   | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0476 | 0.0476 | 0.0    | 0.0952 | 0.7619 | 0.0476 |
| X    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.9524 | 0.0476 |
| XI   | 0.0286 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0286 | 0.0286 | 0.0    | 0.0857 | 0.8286 |



ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 8 AND QUARTER 9

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0261 | 0.9216 | 0.0458 | 0.0    | 0.0065 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| III  | 0.0132 | 0.0526 | 0.7763 | 0.1053 | 0.0263 | 0.0132 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0132 |
| IV   | 0.0251 | 0.0    | 0.0877 | 0.7544 | 0.0877 | 0.0175 | 0.0    | 0.0175 | 0.0    | 0.0    | 0.0    |
| V    | 0.0    | 0.0    | 0.1667 | 0.0333 | 0.6000 | 0.1667 | 0.0333 | 0.0    | 0.0    | 0.0    | 0.0    |
| VI   | 0.0    | 0.0    | 0.0    | 0.0588 | 0.0588 | 0.5294 | 0.2541 | 0.0588 | 0.0    | 0.0    | 0.0    |
| VII  | 0.0408 | 0.0408 | 0.0    | 0.0    | 0.0612 | 0.0408 | 0.7347 | 0.0612 | 0.0204 | 0.0    | 0.0    |
| VIII | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0870 | 0.0    | 0.6522 | 0.2174 | 0.0    | 0.0435 |
| IX   | 0.0800 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0400 | 0.0400 | 0.1200 | 0.6000 | 0.1200 | 0.0    |
| X    | 0.0385 | 0.0385 | 0.0769 | 0.0    | 0.0    | 0.0    | 0.0385 | 0.0    | 0.0    | 0.6923 | 0.1154 |
| XI   | 0.0303 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.1212 | 0.8485 |





ESTIMATE OF TRANSITION MATRIX BETWEEN QUARTER 9 AND QUARTER 10

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0676 | 0.8784 | 0.0338 | 0.0068 | 0.0    | 0.0    | 0.0068 | 0.0    | 0.0    | 0.0    | 0.0068 |
| III  | 0.0256 | 0.0897 | 0.7564 | 0.0769 | 0.0128 | 0.0128 | 0.0128 | 0.0128 | 0.0    | 0.0    | 0.0    |
| IV   | 0.0755 | 0.0377 | 0.0755 | 0.6415 | 0.1321 | 0.0189 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0189 |
| V    | 0.0333 | 0.0667 | 0.0    | 0.0    | 0.7333 | 0.0333 | 0.1000 | 0.0    | 0.0    | 0.0    | 0.0333 |
| VI   | 0.1425 | 0.0    | 0.0    | 0.1429 | 0.0    | 0.3810 | 0.1429 | 0.0952 | 0.0476 | 0.0    | 0.0476 |
| VII  | 0.0455 | 0.0    | 0.0227 | 0.0    | 0.0    | 0.0455 | 0.7500 | 0.1136 | 0.0    | 0.0227 | 0.0    |
| VIII | 0.0435 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0435 | 0.0870 | 0.6522 | 0.1304 | 0.0    | 0.0435 |
| IX   | 0.0476 | 0.0    | 0.0    | 0.0476 | 0.0    | 0.0    | 0.0476 | 0.0952 | 0.5238 | 0.1505 | 0.0476 |
| X    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0400 | 0.0    | 0.0800 | 0.6800 | 0.2000 |
| XI   | 0.0203 | 0.0    | 0.0    | 0.0    | 0.0303 | 0.0303 | 0.0303 | 0.0    | 0.0    | 0.0    | 0.8788 |



APPENDIX D

CUMULATIVE TRANSITION FREQUENCY MATRIX OF QUARTER 1 TO QUARTER 2

|      | I  | II  | III | IV | V  | VI | VII | VIII | IX | X  | XI | SUM |
|------|----|-----|-----|----|----|----|-----|------|----|----|----|-----|
| I    | 0  | 0   | 0   | 0  | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0   |
| II   | 8  | 152 | 3   | 0  | 1  | 1  | 0   | 0    | 0  | 0  | 1  | 166 |
| III  | 1  | 14  | 79  | 13 | 3  | 0  | 0   | 2    | 0  | 0  | 0  | 112 |
| IV   | 1  | 4   | 3   | 37 | 5  | 0  | 0   | 1    | 0  | 0  | 1  | 52  |
| V    | 1  | 0   | 2   | 4  | 33 | 2  | 3   | 0    | 0  | 0  | 0  | 45  |
| VI   | 0  | 2   | 1   | 2  | 4  | 14 | 3   | 0    | 0  | 0  | 0  | 26  |
| VII  | 2  | 5   | 3   | 1  | 1  | 5  | 64  | 7    | 0  | 0  | 0  | 88  |
| VIII | 2  | 2   | 1   | 0  | 1  | 0  | 3   | 22   | 8  | 3  | 0  | 42  |
| IX   | 1  | 3   | 0   | 2  | 1  | 1  | 1   | 4    | 18 | 0  | 0  | 31  |
| X    | 0  | 0   | 0   | 0  | 0  | 0  | 1   | 2    | 2  | 24 | 6  | 35  |
| XI   | 1  | 0   | 0   | 1  | 1  | 1  | 1   | 0    | 1  | 1  | 18 | 25  |
| SUM  | 17 | 182 | 92  | 60 | 50 | 24 | 76  | 38   | 29 | 28 | 26 | 622 |



CUMULATIVE TRANSITION FREQUENCY MATRIX CF QUARTER 1 TO QUARTER 3

|      | I  | II  | III | IV  | V  | VI | VII | VIII | IX | X  | XI | SUM  |
|------|----|-----|-----|-----|----|----|-----|------|----|----|----|------|
| I    | 0  | 0   | 0   | 0   | 0  | 0  | 0   | 0    | 0  | 0  | 0  | 0    |
| II   | 15 | 309 | 17  | 3   | 2  | 1  | 0   | 0    | 0  | 0  | 1  | 348  |
| III  | 5  | 25  | 143 | 22  | 3  | 2  | 0   | 2    | 1  | 0  | 1  | 204  |
| IV   | 2  | 7   | 9   | 81  | 8  | 2  | 0   | 1    | 0  | 0  | 2  | 112  |
| V    | 1  | 1   | 7   | 10  | 61 | 10 | 4   | 1    | 0  | 0  | 0  | 95   |
| VI   | 0  | 2   | 2   | 2   | 4  | 30 | 5   | 0    | 0  | 0  | 1  | 50   |
| VII  | 7  | 6   | 4   | 2   | 4  | 7  | 121 | 10   | 2  | 1  | 0  | 164  |
| VIII | 3  | 2   | 1   | 0   | 1  | 1  | 4   | 48   | 14 | 6  | 0  | 80   |
| IX   | 1  | 3   | 0   | 4   | 1  | 1  | 1   | 8    | 39 | 2  | 0  | 60   |
| X    | 2  | 1   | 1   | 0   | 0  | 2  | 1   | 2    | 5  | 40 | 9  | 63   |
| XI   | 2  | 1   | 0   | 1   | 1  | 1  | 1   | 0    | 1  | 3  | 40 | 51   |
| SUM  | 38 | 357 | 184 | 125 | 85 | 57 | 141 | 72   | 62 | 52 | 54 | 1227 |



CUMULATIVE TRANSITION FREQUENCY MATRIX OF QUARTER 1 TO QUARTER 4

|      | I  | II  | III | IV  | V   | VI | VII | VIII | IX | X  | XI | SUM  |
|------|----|-----|-----|-----|-----|----|-----|------|----|----|----|------|
| I    | 0  | 0   | 0   | 0   | 0   | 0  | 0   | 0    | 0  | 0  | 0  | 0    |
| II   | 25 | 461 | 29  | 3   | 2   | 2  | 0   | 0    | 0  | 0  | 1  | 523  |
| III  | 7  | 38  | 210 | 30  | 5   | 2  | 0   | 2    | 1  | 0  | 1  | 296  |
| IV   | 4  | 10  | 12  | 130 | 13  | 4  | 0   | 1    | 0  | 0  | 3  | 177  |
| V    | 3  | 3   | 10  | 11  | 86  | 12 | 4   | 1    | 0  | 0  | 0  | 130  |
| VI   | 1  | 3   | 3   | 2   | 6   | 49 | 14  | 0    | 2  | 0  | 3  | 83   |
| VII  | 8  | 7   | 5   | 3   | 4   | 9  | 173 | 16   | 3  | 1  | 0  | 229  |
| VIII | 3  | 2   | 3   | 0   | 1   | 1  | 6   | 70   | 19 | 7  | 2  | 114  |
| IX   | 2  | 3   | 0   | 5   | 3   | 3  | 3   | 9    | 57 | 7  | 1  | 93   |
| X    | 3  | 2   | 1   | 1   | 0   | 2  | 1   | 2    | 6  | 58 | 11 | 87   |
| XI   | 2  | 2   | 0   | 2   | 1   | 1  | 1   | 0    | 1  | 3  | 66 | 79   |
| SUM  | 58 | 531 | 273 | 187 | 121 | 85 | 202 | 101  | 89 | 76 | 88 | 1811 |





CUMULATIVE TRANSITION FREQUENCY MATRIX OF QUARTER 1 TO QUARTER 5

|      | I  | II  | III | IV  | V   | VI  | VII | VIII | IX  | X  | XI  | SUM  |
|------|----|-----|-----|-----|-----|-----|-----|------|-----|----|-----|------|
| I    | 0  | 0   | 0   | 0   | 0   | 0   | 0   | 0    | 0   | 0  | 0   | 0    |
| II   | 34 | 608 | 44  | 4   | 2   | 2   | 0   | 1    | 0   | 0  | 2   | 657  |
| III  | 9  | 52  | 274 | 39  | 5   | 2   | 0   | 2    | 1   | 0  | 1   | 385  |
| IV   | 9  | 14  | 18  | 170 | 19  | 4   | 1   | 1    | 0   | 0  | 3   | 239  |
| V    | 5  | 3   | 10  | 14  | 112 | 17  | 4   | 1    | 0   | 0  | 0   | 166  |
| VI   | 3  | 5   | 6   | 2   | 9   | 62  | 15  | 0    | 2   | 0  | 3   | 111  |
| VII  | 12 | 7   | 5   | 4   | 5   | 10  | 219 | 23   | 4   | 1  | 0   | 290  |
| VIII | 3  | 2   | 4   | 0   | 1   | 2   | 11  | 89   | 22  | 7  | 2   | 143  |
| IX   | 3  | 3   | 1   | 5   | 3   | 3   | 6   | 11   | 72  | 11 | 2   | 120  |
| X    | 4  | 2   | 1   | 1   | 0   | 2   | 1   | 3    | 6   | 76 | 15  | 111  |
| XI   | 2  | 3   | 0   | 3   | 2   | 1   | 1   | 0    | 1   | 4  | 95  | 112  |
| SUM  | 84 | 699 | 363 | 242 | 158 | 105 | 262 | 131  | 108 | 99 | 123 | 2374 |



CUMULATIVE TRANSITION FREQUENCY MATRIX OF QUARTER I TO QUARTER 6

|      | I   | II  | III | IV  | V   | VI  | VII | VIII | IX  | X   | XI  | SUM  |
|------|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|------|
| I    | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0    | 0   | 0   | 0   | 0    |
| II   | 40  | 759 | 51  | 5   | 3   | 3   | 0   | 1    | 0   | 0   | 3   | 865  |
| III  | 11  | 64  | 339 | 49  | 6   | 2   | 0   | 2    | 1   | 0   | 1   | 475  |
| IV   | 12  | 16  | 21  | 206 | 23  | 8   | 1   | 2    | 0   | 0   | 5   | 294  |
| V    | 6   | 3   | 11  | 16  | 140 | 21  | 5   | 1    | 0   | 0   | 0   | 203  |
| VI   | 3   | 7   | 6   | 3   | 10  | 73  | 24  | 0    | 2   | 0   | 3   | 131  |
| VII  | 18  | 8   | 6   | 4   | 5   | 11  | 264 | 26   | 5   | 2   | 1   | 350  |
| VIII | 3   | 3   | 5   | 0   | 1   | 2   | 16  | 106  | 27  | 8   | 2   | 173  |
| IX   | 3   | 3   | 1   | 5   | 3   | 4   | 6   | 11   | 87  | 14  | 2   | 139  |
| X    | 4   | 2   | 3   | 2   | 2   | 2   | 1   | 3    | 7   | 90  | 18  | 134  |
| XI   | 2   | 3   | 0   | 3   | 2   | 1   | 2   | 0    | 1   | 5   | 128 | 147  |
| SUM  | 102 | 868 | 443 | 293 | 195 | 127 | 319 | 152  | 130 | 119 | 163 | 2911 |



CUMULATIVE TRANSITION FREQUENCY MATRIX OF QUARTER 1 TO QUARTER 7

|      | I   | II   | III | IV  | V   | VI  | VII | VIII | IX  | X   | XI  | SUM  |
|------|-----|------|-----|-----|-----|-----|-----|------|-----|-----|-----|------|
| I    | 0   | 0    | 0   | 0   | 0   | 0   | 0   | 0    | 0   | 0   | 0   | 0    |
| II   | 48  | 906  | 62  | 6   | 4   | 4   | 0   | 1    | 0   | 0   | 3   | 1034 |
| III  | 12  | 72   | 401 | 56  | 8   | 2   | 0   | 2    | 1   | 0   | 1   | 555  |
| IV   | 13  | 16   | 24  | 245 | 30  | 8   | 1   | 3    | 0   | 0   | 5   | 345  |
| V    | 7   | 4    | 14  | 17  | 164 | 25  | 6   | 1    | 2   | 0   | 0   | 240  |
| VI   | 4   | 8    | 6   | 3   | 13  | 86  | 28  | 0    | 2   | 0   | 3   | 153  |
| VII  | 20  | 9    | 6   | 5   | 5   | 12  | 308 | 33   | 5   | 2   | 2   | 407  |
| VIII | 4   | 4    | 5   | 1   | 1   | 2   | 17  | 121  | 29  | 8   | 2   | 194  |
| IX   | 3   | 3    | 2   | 5   | 4   | 4   | 6   | 12   | 103 | 17  | 2   | 161  |
| X    | 5   | 3    | 3   | 2   | 2   | 3   | 1   | 4    | 7   | 106 | 18  | 154  |
| XI   | 3   | 3    | 0   | 3   | 2   | 1   | 2   | 2    | 2   | 7   | 162 | 187  |
| SUM  | 119 | 1028 | 523 | 343 | 233 | 147 | 369 | 179  | 151 | 140 | 198 | 3430 |



CUMULATIVE TRANSITION FREQUENCY MATRIX CF QUARTER 1 TO QUARTER 8

|      | I   | II   | III | IV  | V   | VI  | VII | VIII | IX  | X   | XI  | SUM  |
|------|-----|------|-----|-----|-----|-----|-----|------|-----|-----|-----|------|
| I    | 0   | 0    | 0   | 0   | 0   | 0   | 0   | 0    | 0   | 0   | 0   | 0    |
| II   | 54  | 1049 | 69  | 7   | 5   | 4   | 1   | 2    | 0   | 0   | 3   | 1154 |
| III  | 15  | 76   | 460 | 68  | 9   | 2   | 0   | 3    | 1   | 0   | 1   | 635  |
| IV   | 14  | 18   | 29  | 282 | 33  | 9   | 1   | 4    | 0   | 0   | 5   | 395  |
| V    | 8   | 6    | 16  | 22  | 187 | 29  | 6   | 1    | 2   | 1   | 0   | 278  |
| VI   | 5   | 9    | 7   | 5   | 14  | 56  | 31  | 0    | 2   | 0   | 4   | 173  |
| VII  | 20  | 9    | 6   | 5   | 5   | 13  | 349 | 38   | 6   | 2   | 4   | 457  |
| VIII | 4   | 5    | 7   | 1   | 1   | 2   | 20  | 133  | 37  | 9   | 2   | 221  |
| IX   | 3   | 3    | 2   | 5   | 5   | 5   | 6   | 14   | 119 | 18  | 2   | 182  |
| X    | 5   | 3    | 3   | 2   | 2   | 3   | 1   | 4    | 7   | 126 | 19  | 175  |
| XI   | 4   | 3    | 0   | 3   | 2   | 1   | 3   | 3    | 2   | 10  | 191 | 222  |
| SUM  | 132 | 1181 | 599 | 400 | 263 | 164 | 418 | 202  | 176 | 166 | 231 | 3932 |





CUMULATIVE TRANSITION FREQUENCY MATRIX OF QUARTER I TC QUARTER 9

|      | I   | II   | III | IV  | V   | VI  | VII | VIII | IX  | X   | XI  | SUM  |
|------|-----|------|-----|-----|-----|-----|-----|------|-----|-----|-----|------|
| I    | 0   | 0    | 0   | 0   | 0   | 0   | 0   | 0    | 0   | 0   | 0   | 0    |
| II   | 58  | 1190 | 76  | 7   | 6   | 4   | 1   | 2    | 0   | 0   | 3   | 1347 |
| III  | 16  | 80   | 519 | 76  | 11  | 3   | 0   | 3    | 1   | 0   | 2   | 711  |
| IV   | 16  | 18   | 34  | 325 | 38  | 10  | 1   | 5    | 0   | 0   | 5   | 452  |
| V    | 8   | 6    | 21  | 23  | 205 | 34  | 7   | 1    | 2   | 1   | 0   | 308  |
| VI   | 5   | 9    | 7   | 6   | 15  | 105 | 36  | 1    | 2   | 0   | 4   | 190  |
| VII  | 22  | 11   | 6   | 5   | 8   | 15  | 385 | 41   | 7   | 2   | 4   | 506  |
| VIII | 4   | 5    | 7   | 1   | 1   | 4   | 20  | 148  | 42  | 9   | 3   | 244  |
| IX   | 5   | 3    | 2   | 5   | 5   | 6   | 7   | 17   | 134 | 21  | 2   | 207  |
| X    | 6   | 4    | 5   | 2   | 2   | 3   | 2   | 4    | 7   | 144 | 22  | 201  |
| XI   | 5   | 3    | 0   | 3   | 2   | 1   | 3   | 3    | 2   | 14  | 219 | 255  |
| SUM  | 145 | 1329 | 677 | 453 | 293 | 185 | 462 | 225  | 197 | 191 | 264 | 4421 |



CUMULATIVE TRANSITION FREQUENCY MATRIX OF QUARTER 1 TO QUARTER 10

|      | I   | II   | III | IV  | V   | VI  | VII | VIII | IX  | X   | XI  | SUM  |
|------|-----|------|-----|-----|-----|-----|-----|------|-----|-----|-----|------|
| I    | 0   | 0    | 0   | 0   | 0   | 0   | 0   | 0    | 0   | 0   | 0   | 0    |
| II   | 68  | 1320 | 81  | 8   | 6   | 4   | 2   | 2    | 0   | 0   | 4   | 1495 |
| III  | 18  | 87   | 578 | 82  | 12  | 4   | 1   | 4    | 1   | 0   | 2   | 789  |
| IV   | 20  | 20   | 38  | 359 | 45  | 11  | 1   | 5    | 0   | 0   | 6   | 505  |
| V    | 9   | 8    | 21  | 23  | 227 | 35  | 10  | 1    | 2   | 1   | 1   | 338  |
| VI   | 8   | 9    | 7   | 9   | 15  | 113 | 39  | 3    | 3   | 0   | 5   | 211  |
| VII  | 24  | 11   | 7   | 5   | 8   | 17  | 418 | 46   | 7   | 3   | 4   | 550  |
| VIII | 5   | 5    | 7   | 1   | 1   | 5   | 22  | 163  | 45  | 9   | 4   | 267  |
| IX   | 6   | 3    | 2   | 6   | 5   | 6   | 8   | 19   | 145 | 25  | 3   | 228  |
| X    | 6   | 4    | 5   | 2   | 2   | 3   | 3   | 4    | 9   | 161 | 27  | 226  |
| XI   | 6   | 3    | 0   | 3   | 3   | 2   | 4   | 3    | 2   | 14  | 248 | 288  |
| SUM  | 170 | 1470 | 746 | 498 | 324 | 200 | 508 | 250  | 214 | 213 | 304 | 4897 |



APPENDIX E

CUMULATIVE TRANSITION MATRIX OF QUARTERS I TO QUARTER 2

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0482 | 0.9157 | 0.0181 | 0.0    | 0.0060 | 0.0060 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0060 |
| III  | 0.0089 | 0.1250 | 0.7054 | 0.1161 | 0.0268 | 0.0    | 0.0    | 0.0179 | 0.0    | 0.0    | 0.0    |
| IV   | 0.0192 | 0.0769 | 0.0577 | 0.7115 | 0.0962 | 0.0    | 0.0    | 0.0192 | 0.0    | 0.0    | 0.0192 |
| V    | 0.0222 | 0.0    | 0.0444 | 0.0889 | 0.7333 | 0.0444 | 0.0667 | 0.0    | 0.0    | 0.0    | 0.0    |
| VI   | 0.0    | 0.0769 | 0.0385 | 0.0769 | 0.1538 | 0.5385 | 0.1154 | 0.0    | 0.0    | 0.0    | 0.0    |
| VII  | 0.0227 | 0.0568 | 0.0341 | 0.0114 | 0.0114 | 0.0568 | 0.7273 | 0.0795 | 0.0    | 0.0    | 0.0    |
| VIII | 0.0476 | 0.0476 | 0.0238 | 0.0    | 0.0238 | 0.0    | 0.0714 | 0.5238 | 0.1905 | 0.0714 | 0.0    |
| IX   | 0.0323 | 0.0968 | 0.0    | 0.0645 | 0.0323 | 0.0323 | 0.0323 | 0.1290 | 0.5806 | 0.0    | 0.0    |
| X    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0286 | 0.0571 | 0.0571 | 0.6857 | 0.1714 |
| XI   | 0.0400 | 0.0    | 0.0    | 0.0400 | 0.0400 | 0.0400 | 0.0400 | 0.0    | 0.0400 | 0.0400 | 0.7200 |



CUMULATIVE TRANSITION MATRIX OF QUARTERS I TO QUARTER 3

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0431 | 0.8879 | 0.0489 | 0.0086 | 0.0057 | 0.0029 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0029 |
| III  | 0.0245 | 0.1225 | 0.7010 | 0.1078 | 0.0147 | 0.0098 | 0.0    | 0.0098 | 0.0049 | 0.0    | 0.0049 |
| IV   | 0.0179 | 0.0625 | 0.0804 | 0.7232 | 0.0714 | 0.0179 | 0.0    | 0.0089 | 0.0    | 0.0    | 0.0179 |
| V    | 0.0105 | 0.0105 | 0.0737 | 0.1053 | 0.6421 | 0.1053 | 0.0421 | 0.0105 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0    | 0.0400 | 0.0400 | 0.0400 | 0.0800 | 0.6000 | 0.1800 | 0.0    | 0.0    | 0.0    | 0.0200 |
| VII  | 0.0427 | 0.0366 | 0.0244 | 0.0122 | 0.0244 | 0.0427 | 0.7378 | 0.0610 | 0.0122 | 0.0061 | 0.0    |
| VIII | 0.0375 | 0.0250 | 0.0125 | 0.0    | 0.0125 | 0.0125 | 0.0500 | 0.6000 | 0.1750 | 0.0750 | 0.0    |
| IX   | 0.0167 | 0.0500 | 0.0    | 0.0667 | 0.0167 | 0.0167 | 0.0167 | 0.1333 | 0.6500 | 0.0333 | 0.0    |
| X    | 0.0317 | 0.0159 | 0.0159 | 0.0    | 0.0    | 0.0317 | 0.0159 | 0.0317 | 0.0794 | 0.6349 | 0.1429 |
| XI   | 0.0392 | 0.0196 | 0.0    | 0.0196 | 0.0196 | 0.0196 | 0.0196 | 0.0    | 0.0196 | 0.0588 | 0.7843 |





CUMULATIVE TRANSITION MATRIX OF QUARTERS I TO QUARTER 4

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0478 | 0.8815 | 0.0554 | 0.0057 | 0.0038 | 0.0038 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0019 |
| III  | 0.0236 | 0.1284 | 0.7095 | 0.1014 | 0.0169 | 0.0068 | 0.0    | 0.0068 | 0.0034 | 0.0    | 0.0034 |
| IV   | 0.0226 | 0.0565 | 0.0678 | 0.7345 | 0.0734 | 0.0226 | 0.0    | 0.0056 | 0.0    | 0.0    | 0.0169 |
| V    | 0.0231 | 0.0231 | 0.0769 | 0.0846 | 0.6615 | 0.0923 | 0.0308 | 0.0077 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0120 | 0.0361 | 0.0361 | 0.0241 | 0.0723 | 0.5904 | 0.1687 | 0.0    | 0.0241 | 0.0    | 0.0361 |
| VII  | 0.0349 | 0.0306 | 0.0218 | 0.0131 | 0.0175 | 0.0393 | 0.7555 | 0.0699 | 0.0131 | 0.0044 | 0.0    |
| VIII | 0.0263 | 0.0175 | 0.0263 | 0.0    | 0.0088 | 0.0088 | 0.0526 | 0.6140 | 0.1667 | 0.0614 | 0.0175 |
| IX   | 0.0215 | 0.0323 | 0.0    | 0.0538 | 0.0323 | 0.0323 | 0.0323 | 0.0968 | 0.6129 | 0.0753 | 0.0108 |
| X    | 0.0345 | 0.0230 | 0.0115 | 0.0115 | 0.0    | 0.0230 | 0.0115 | 0.0230 | 0.0690 | 0.6667 | 0.1264 |
| XI   | 0.0253 | 0.0253 | 0.0    | 0.0253 | 0.0127 | 0.0127 | 0.0127 | 0.0    | 0.0127 | 0.0380 | 0.8354 |



CUMULATIVE TRANSITION MATRIX OF QUARTERS 1 TO QUARTER 5

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0488 | 0.8723 | 0.0631 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0234 | 0.1351 | 0.7117 | 0.1013 | 0.0130 | 0.0052 | 0.0    | 0.0052 | 0.0026 | 0.0    | 0.0026 |
| IV   | 0.0377 | 0.0586 | 0.0753 | 0.7113 | 0.0795 | 0.0167 | 0.0042 | 0.0042 | 0.0    | 0.0    | 0.0126 |
| V    | 0.0301 | 0.0181 | 0.0602 | 0.0843 | 0.6747 | 0.1024 | 0.0241 | 0.0060 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0414 | 0.0241 | 0.0172 | 0.0138 | 0.0172 | 0.0345 | 0.7552 | 0.0793 | 0.0138 | 0.0034 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6224 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.6000 | 0.0517 | 0.0167 |
| X    | 0.0360 | 0.0180 | 0.0090 | 0.0090 | 0.0    | 0.0180 | 0.0050 | 0.0270 | 0.0541 | 0.6847 | 0.1351 |
| XI   | 0.0179 | 0.0268 | 0.0    | 0.0268 | 0.0179 | 0.0089 | 0.0089 | 0.0    | 0.0089 | 0.0357 | 0.8482 |



CUMULATIVE TRANSITION MATRIX OF QUARTERS 1 TO QUARTER 6

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI      |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     |
| II   | 0.0462 | 0.8775 | 0.0590 | 0.0058 | 0.0035 | 0.0035 | 0.0    | 0.0012 | 0.0    | 0.0    | 0.00035 |
| III  | 0.0232 | 0.1347 | 0.7137 | 0.1032 | 0.0126 | 0.0042 | 0.0    | 0.0042 | 0.0021 | 0.0    | 0.00021 |
| IV   | 0.0408 | 0.0544 | 0.0714 | 0.7007 | 0.0782 | 0.0272 | 0.0034 | 0.0068 | 0.0    | 0.0    | 0.00170 |
| V    | 0.0296 | 0.0148 | 0.0542 | 0.0788 | 0.6897 | 0.1034 | 0.0246 | 0.0049 | 0.0    | 0.0    | 0.0     |
| VI   | 0.0229 | 0.0534 | 0.0458 | 0.0229 | 0.0763 | 0.5573 | 0.1832 | 0.0    | 0.0153 | 0.0    | 0.0229  |
| VII  | 0.0514 | 0.0229 | 0.0171 | 0.0114 | 0.0143 | 0.0314 | 0.7543 | 0.0743 | 0.0143 | 0.0057 | 0.0029  |
| VIII | 0.0173 | 0.0173 | 0.0289 | 0.0    | 0.0058 | 0.0116 | 0.0525 | 0.6127 | 0.1561 | 0.0462 | 0.0116  |
| IX   | 0.0216 | 0.0216 | 0.0072 | 0.0360 | 0.0216 | 0.0288 | 0.0432 | 0.0791 | 0.6259 | 0.1007 | 0.0144  |
| X    | 0.0259 | 0.0149 | 0.0224 | 0.0149 | 0.0149 | 0.0149 | 0.0075 | 0.0224 | 0.0522 | 0.6716 | 0.1343  |
| XI   | 0.0136 | 0.0204 | 0.0    | 0.0204 | 0.0136 | 0.0068 | 0.0136 | 0.0    | 0.0068 | 0.0340 | 0.8707  |



CUMULATIVE TRANSITION MATRIX OF QUARTERS 1 TO QUARTER 7

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0464 | 0.8762 | 0.0600 | 0.0058 | 0.0039 | 0.0039 | 0.0    | 0.0010 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0216 | 0.1297 | 0.7225 | 0.1009 | 0.0144 | 0.0036 | 0.0    | 0.0036 | 0.0018 | 0.0    | 0.0018 |
| IV   | 0.0377 | 0.0464 | 0.0696 | 0.7101 | 0.0870 | 0.0232 | 0.0029 | 0.0087 | 0.0    | 0.0    | 0.0145 |
| V    | 0.0292 | 0.0167 | 0.0583 | 0.0708 | 0.6833 | 0.1042 | 0.0250 | 0.0042 | 0.0083 | 0.0    | 0.0    |
| VI   | 0.0261 | 0.0523 | 0.0392 | 0.0196 | 0.0850 | 0.5621 | 0.1830 | 0.0    | 0.0131 | 0.0    | 0.0196 |
| VII  | 0.0491 | 0.0221 | 0.0147 | 0.0123 | 0.0123 | 0.0295 | 0.7568 | 0.0811 | 0.0123 | 0.0049 | 0.0049 |
| VIII | 0.0206 | 0.0206 | 0.0258 | 0.0052 | 0.0052 | 0.0103 | 0.0876 | 0.6237 | 0.1495 | 0.0412 | 0.0103 |
| IX   | 0.0186 | 0.0186 | 0.0124 | 0.0311 | 0.0248 | 0.0248 | 0.0373 | 0.0745 | 0.6398 | 0.1056 | 0.0124 |
| X    | 0.0325 | 0.0195 | 0.0195 | 0.0130 | 0.0130 | 0.0155 | 0.0065 | 0.0260 | 0.0455 | 0.6883 | 0.1169 |
| XI   | 0.0160 | 0.0160 | 0.0    | 0.0160 | 0.0107 | 0.0053 | 0.0107 | 0.0107 | 0.0107 | 0.0374 | 0.8663 |





CUMULATIVE TRANSITION MATRIX OF QUARTERS I TO QUARTER 8

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0452 | 0.8786 | 0.0578 | 0.0059 | 0.0042 | 0.0034 | 0.0008 | 0.0017 | 0.0    | 0.0    | 0.0025 |
| III  | 0.0236 | 0.1197 | 0.7244 | 0.1071 | 0.0142 | 0.0031 | 0.0    | 0.0047 | 0.0016 | 0.0    | 0.0016 |
| IV   | 0.0354 | 0.0456 | 0.0734 | 0.7139 | 0.0835 | 0.0228 | 0.0025 | 0.0101 | 0.0    | 0.0    | 0.0127 |
| V    | 0.0288 | 0.0216 | 0.0576 | 0.0791 | 0.6727 | 0.1043 | 0.0216 | 0.0036 | 0.0072 | 0.0036 | 0.0    |
| VI   | 0.0289 | 0.0520 | 0.0405 | 0.0289 | 0.0809 | 0.5549 | 0.1792 | 0.0    | 0.0116 | 0.0    | 0.0231 |
| VII  | 0.0438 | 0.0197 | 0.0131 | 0.0109 | 0.0109 | 0.0284 | 0.7637 | 0.0832 | 0.0131 | 0.0044 | 0.0088 |
| VIII | 0.0181 | 0.0226 | 0.0317 | 0.0045 | 0.0045 | 0.0090 | 0.0905 | 0.6018 | 0.1674 | 0.0407 | 0.0090 |
| IX   | 0.0165 | 0.0165 | 0.0110 | 0.0275 | 0.0275 | 0.0275 | 0.0330 | 0.0769 | 0.6538 | 0.0989 | 0.0110 |
| X    | 0.0286 | 0.0171 | 0.0171 | 0.0114 | 0.0114 | 0.0171 | 0.0057 | 0.0229 | 0.0400 | 0.7200 | 0.1086 |
| XI   | 0.0180 | 0.0135 | 0.0    | 0.0135 | 0.0090 | 0.0045 | 0.0135 | 0.0135 | 0.0090 | 0.0450 | 0.8604 |



CUMULATIVE TRANSITION MATRIX OF QUARTERS I TO QUARTER 9

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0431 | 0.8834 | 0.0564 | 0.0052 | 0.0045 | 0.0030 | 0.0007 | 0.0015 | 0.0    | 0.0    | 0.0022 |
| III  | 0.0225 | 0.1125 | 0.7300 | 0.1069 | 0.0155 | 0.0042 | 0.0    | 0.0042 | 0.0014 | 0.0    | 0.0028 |
| IV   | 0.0354 | 0.0398 | 0.0752 | 0.7190 | 0.0841 | 0.0221 | 0.0022 | 0.0111 | 0.0    | 0.0    | 0.0111 |
| V    | 0.0260 | 0.0195 | 0.0682 | 0.0747 | 0.6656 | 0.1104 | 0.0227 | 0.0032 | 0.0065 | 0.0032 | 0.0    |
| VI   | 0.0263 | 0.0474 | 0.0368 | 0.0316 | 0.0789 | 0.5526 | 0.1895 | 0.0053 | 0.0105 | 0.0    | 0.0211 |
| VII  | 0.0435 | 0.0217 | 0.0119 | 0.0099 | 0.0158 | 0.0296 | 0.7505 | 0.0810 | 0.0138 | 0.0040 | 0.0079 |
| VIII | 0.0164 | 0.0205 | 0.0287 | 0.0041 | 0.0041 | 0.0164 | 0.0820 | 0.6066 | 0.1721 | 0.0369 | 0.0123 |
| IX   | 0.0242 | 0.0145 | 0.0097 | 0.0242 | 0.0242 | 0.0250 | 0.0338 | 0.0821 | 0.6473 | 0.1014 | 0.0097 |
| X    | 0.0299 | 0.0195 | 0.0249 | 0.0100 | 0.0100 | 0.0149 | 0.0100 | 0.0199 | 0.0348 | 0.7164 | 0.1095 |
| XI   | 0.0196 | 0.0118 | 0.0    | 0.0118 | 0.0078 | 0.0039 | 0.0118 | 0.0118 | 0.0078 | 0.0549 | 0.8588 |



CUMULATIVE TRANSITION MATRIX OF QUARTERS I TO QUARTER 10

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0455 | 0.8829 | 0.0542 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0228 | 0.1103 | 0.7326 | 0.1039 | 0.0152 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0396 | 0.0396 | 0.0752 | 0.7109 | 0.0891 | 0.0218 | 0.0020 | 0.0099 | 0.0    | 0.0    | 0.0119 |
| V    | 0.0266 | 0.0237 | 0.0621 | 0.0680 | 0.6716 | 0.1036 | 0.0256 | 0.0030 | 0.0059 | 0.0030 | 0.0030 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0436 | 0.0200 | 0.0127 | 0.0091 | 0.0145 | 0.0309 | 0.7600 | 0.0836 | 0.0127 | 0.0055 | 0.0073 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6105 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0265 | 0.0177 | 0.0221 | 0.0088 | 0.0088 | 0.0133 | 0.0133 | 0.0177 | 0.0398 | 0.7124 | 0.1195 |
| XI   | 0.0208 | 0.0104 | 0.0    | 0.0104 | 0.0104 | 0.0069 | 0.0135 | 0.0104 | 0.0069 | 0.0486 | 0.8611 |



MOD I

|      | I      | II     | III    | IV     | V      | VI     | V99    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.8874 | 0.0536 | 0.0047 | 0.0040 | 0.0014 | 0.0007 | 0.0007 | 0.0    | 0.0    | 0.0014 |
| III  | 0.0229 | 0.1094 | 0.7354 | 0.1031 | 0.0153 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0013 |
| IV   | 0.0403 | 0.0403 | 0.0766 | 0.7137 | 0.0887 | 0.0222 | 0.0020 | 0.0081 | 0.0    | 0.0    | 0.0081 |
| V    | 0.0269 | 0.0240 | 0.0629 | 0.0689 | 0.6707 | 0.1018 | 0.0299 | 0.0030 | 0.0060 | 0.0030 | 0.0030 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.5485 | 0.1845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0440 | 0.0165 | 0.0128 | 0.0073 | 0.0147 | 0.0312 | 0.7670 | 0.0807 | 0.0128 | 0.0055 | 0.0073 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6094 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0269 | 0.0175 | 0.0224 | 0.0090 | 0.0090 | 0.0090 | 0.0135 | 0.0179 | 0.0404 | 0.7175 | 0.1166 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0500 | 0.8679 |





MOD II

|      | I      | II     | III    | IV     | V      | VI     | V99    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.9018 | 0.0464 | 0.0026 | 0.0021 | 0.0004 | 0.0001 | 0.0001 | 0.0    | 0.0    | 0.0004 |
| III  | 0.0229 | 0.1094 | 0.7630 | 0.0894 | 0.0106 | 0.0022 | 0.0001 | 0.0022 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0403 | 0.0403 | 0.0766 | 0.7249 | 0.0887 | 0.0222 | 0.0002 | 0.0034 | 0.0    | 0.0    | 0.0034 |
| V    | 0.0269 | 0.0240 | 0.0629 | 0.0689 | 0.6831 | 0.1018 | 0.0299 | 0.0003 | 0.0016 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.5485 | 0.1845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0440 | 0.0165 | 0.0128 | 0.0073 | 0.0147 | 0.0312 | 0.7670 | 0.0807 | 0.0128 | 0.0055 | 0.0073 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6094 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0269 | 0.0179 | 0.0224 | 0.0090 | 0.0090 | 0.0090 | 0.0135 | 0.0179 | 0.0404 | 0.7175 | 0.1166 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0500 | 0.8679 |



MOD III

|      | I      | II     | III    | IV     | V      | VI     | V99    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.9302 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0229 | 0.1094 | 0.8072 | 0.0394 | 0.0106 | 0.0051 | 0.0001 | 0.0051 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0403 | 0.0403 | 0.0766 | 0.7249 | 0.0887 | 0.0222 | 0.0002 | 0.0034 | 0.0    | 0.0    | 0.0034 |
| V    | 0.0269 | 0.0240 | 0.0629 | 0.0689 | 0.6831 | 0.1018 | 0.0255 | 0.0003 | 0.0016 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6485 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0440 | 0.0165 | 0.0128 | 0.0073 | 0.0147 | 0.0312 | 0.7670 | 0.0807 | 0.0128 | 0.0055 | 0.0073 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6094 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0269 | 0.0179 | 0.0224 | 0.0090 | 0.0090 | 0.0090 | 0.0135 | 0.0179 | 0.0404 | 0.7175 | 0.1166 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0500 | 0.8679 |



## APPENDIX F

## PREDICTED TRANSITION MATRIX BETWEEN QUARTER 5 AND QUARTER 6

( MODEL II USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0467 | 0.8742 | 0.0632 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0238 | 0.1187 | 0.7251 | 0.1032 | 0.0132 | 0.0053 | 0.0    | 0.0053 | 0.0026 | 0.0    | 0.0026 |
| IV   | 0.0386 | 0.0600 | 0.0771 | 0.7044 | 0.0814 | 0.0171 | 0.0043 | 0.0043 | 0.0    | 0.0    | 0.0129 |
| V    | 0.0291 | 0.0175 | 0.0582 | 0.0815 | 0.6924 | 0.0923 | 0.0233 | 0.0058 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0412 | 0.0263 | 0.0171 | 0.0137 | 0.0171 | 0.0343 | 0.7541 | 0.0789 | 0.0139 | 0.0034 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0517 | 0.0167 |
| X    | 0.0361 | 0.0181 | 0.0090 | 0.0090 | 0.0    | 0.0181 | 0.0050 | 0.0271 | 0.0543 | 0.6868 | 0.1325 |
| XI   | 0.0179 | 0.0268 | 0.0    | 0.0268 | 0.0179 | 0.0089 | 0.0089 | 0.0    | 0.0089 | 0.0368 | 0.8472 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 6 AND QUARTER 7

( MODEL II USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0440 | 0.8767 | 0.0634 | 0.0057 | 0.0029 | 0.0025 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0245 | 0.0951 | 0.7445 | 0.1060 | 0.0136 | 0.0054 | 0.0    | 0.0054 | 0.0027 | 0.0    | 0.0027 |
| IV   | 0.0373 | 0.0580 | 0.0745 | 0.7144 | 0.0786 | 0.0165 | 0.0042 | 0.0042 | 0.0    | 0.0    | 0.0125 |
| V    | 0.0306 | 0.0184 | 0.0612 | 0.0856 | 0.6846 | 0.0890 | 0.0245 | 0.0061 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0402 | 0.0217 | 0.0167 | 0.0134 | 0.0167 | 0.0335 | 0.7627 | 0.0765 | 0.0149 | 0.0033 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0917 | 0.0167 |
| X    | 0.0376 | 0.0188 | 0.0094 | 0.0094 | 0.0    | 0.0188 | 0.0054 | 0.0282 | 0.0565 | 0.7153 | 0.0965 |
| XI   | 0.0176 | 0.0263 | 0.0    | 0.0263 | 0.0176 | 0.0087 | 0.0087 | 0.0    | 0.0087 | 0.0521 | 0.8338 |





PREDICTED TRANSITION MATRIX BETWEEN QUARTER 7 AND QUARTER 8

( MCDEL II USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI      |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     |
| II   | 0.0422 | 0.8784 | 0.0635 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.00029 |
| III  | 0.0251 | 0.0740 | 0.7619 | 0.1084 | 0.0139 | 0.0056 | 0.0    | 0.0056 | 0.0028 | 0.0    | 0.00028 |
| IV   | 0.0361 | 0.0561 | 0.0721 | 0.7234 | 0.0761 | 0.0160 | 0.0040 | 0.0040 | 0.0    | 0.0    | 0.0121  |
| V    | 0.0314 | 0.0189 | 0.0628 | 0.0879 | 0.6610 | 0.1066 | 0.0251 | 0.0063 | 0.0    | 0.0    | 0.0     |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270  |
| VII  | 0.0393 | 0.0140 | 0.0163 | 0.0131 | 0.0163 | 0.0328 | 0.7712 | 0.0753 | 0.0184 | 0.0032 | 0.0     |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140  |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0917 | 0.0167  |
| X    | 0.0391 | 0.0195 | 0.0098 | 0.0098 | 0.0    | 0.0195 | 0.0098 | 0.0293 | 0.0587 | 0.7429 | 0.0617  |
| XI   | 0.0173 | 0.0259 | 0.0    | 0.0259 | 0.0173 | 0.0086 | 0.0086 | 0.0    | 0.0086 | 0.0069 | 0.8182  |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 8 AND QUARTER 9

( MODEL II USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0264 | 0.8928 | 0.0646 | 0.0058 | 0.0030 | 0.0030 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0030 |
| III  | 0.0256 | 0.0521 | 0.7799 | 0.1110 | 0.0142 | 0.0057 | 0.0    | 0.0057 | 0.0028 | 0.0    | 0.0028 |
| IV   | 0.0364 | 0.0567 | 0.0728 | 0.7208 | 0.0769 | 0.0161 | 0.0041 | 0.0041 | 0.0    | 0.0    | 0.0122 |
| V    | 0.0308 | 0.0185 | 0.0616 | 0.0863 | 0.5676 | 0.2044 | 0.0247 | 0.0061 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0414 | 0.0404 | 0.0172 | 0.0138 | 0.0172 | 0.0345 | 0.7314 | 0.0792 | 0.0217 | 0.0034 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5995 | 0.0517 | 0.0167 |
| X    | 0.0366 | 0.0183 | 0.0092 | 0.0092 | 0.0    | 0.0183 | 0.0052 | 0.0275 | 0.0551 | 0.6569 | 0.1198 |
| XI   | 0.0164 | 0.0246 | 0.0    | 0.0246 | 0.0164 | 0.0082 | 0.0082 | 0.0    | 0.0082 | 0.1163 | 0.7773 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 9 AND QUARTER 10

( MODEL II USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0228 | 0.8962 | 0.0648 | 0.0059 | 0.0030 | 0.0030 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0030 |
| III  | 0.0264 | 0.0254 | 0.8019 | 0.1141 | 0.0146 | 0.0059 | 0.0    | 0.0059 | 0.0029 | 0.0    | 0.0029 |
| IV   | 0.0345 | 0.0536 | 0.0688 | 0.7360 | 0.0727 | 0.0153 | 0.0038 | 0.0038 | 0.0    | 0.0    | 0.0115 |
| V    | 0.0327 | 0.0197 | 0.0654 | 0.0916 | 0.5154 | 0.2425 | 0.0262 | 0.0065 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0413 | 0.0494 | 0.0172 | 0.0138 | 0.0172 | 0.0344 | 0.7204 | 0.0792 | 0.0238 | 0.0034 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0765 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5995 | 0.0917 | 0.0167 |
| X    | 0.0388 | 0.0194 | 0.0097 | 0.0097 | 0.0    | 0.0194 | 0.0057 | 0.0291 | 0.0584 | 0.7387 | 0.0670 |
| XI   | 0.0152 | 0.0228 | 0.0    | 0.0228 | 0.0152 | 0.0076 | 0.0076 | 0.0    | 0.0076 | 0.1791 | 0.7220 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 5 AND QUARTER 6

( MODEL II USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0466 | 0.8819 | 0.0541 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0227 | 0.1158 | 0.7280 | 0.1032 | 0.0151 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0405 | 0.0405 | 0.0769 | 0.7042 | 0.0912 | 0.0223 | 0.0020 | 0.0101 | 0.0    | 0.0    | 0.0122 |
| V    | 0.0257 | 0.0229 | 0.0599 | 0.0656 | 0.6910 | 0.0921 | 0.0286 | 0.0029 | 0.0057 | 0.0029 | 0.0029 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0434 | 0.0262 | 0.0126 | 0.0091 | 0.0144 | 0.0307 | 0.7538 | 0.0831 | 0.0139 | 0.0055 | 0.0073 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0262 | 0.0175 | 0.0218 | 0.0087 | 0.0087 | 0.0131 | 0.0131 | 0.0175 | 0.0393 | 0.7036 | 0.1305 |
| XI   | 0.0211 | 0.0105 | 0.0    | 0.0105 | 0.0105 | 0.0070 | 0.0141 | 0.0105 | 0.0070 | 0.0373 | 0.8715 |





PREDICTED TRANSITION MATRIX BETWEEN QUARTER 6 AND QUARTER 7

( MODEL II USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0439 | 0.8844 | 0.0543 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0232 | 0.0927 | 0.7470 | 0.1059 | 0.0155 | 0.0052 | 0.0013 | 0.0052 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0392 | 0.0392 | 0.0744 | 0.7142 | 0.0881 | 0.0216 | 0.0020 | 0.0098 | 0.0    | 0.0    | 0.0118 |
| V    | 0.0270 | 0.0240 | 0.0630 | 0.0689 | 0.6831 | 0.0888 | 0.0300 | 0.0030 | 0.0060 | 0.0030 | 0.0030 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0423 | 0.0217 | 0.0123 | 0.0088 | 0.0141 | 0.0300 | 0.7624 | 0.0811 | 0.0149 | 0.0053 | 0.0071 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0237 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0272 | 0.0182 | 0.0227 | 0.0090 | 0.0090 | 0.0137 | 0.0137 | 0.0182 | 0.0409 | 0.7323 | 0.0950 |
| XI   | 0.0207 | 0.0104 | 0.0    | 0.0104 | 0.0104 | 0.0069 | 0.0138 | 0.0104 | 0.0069 | 0.0527 | 0.8575 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 7 AND QUARTER 8

( MODEL II USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0420 | 0.8861 | 0.0544 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0238 | 0.0721 | 0.7640 | 0.1084 | 0.0159 | 0.0053 | 0.0014 | 0.0053 | 0.0014 | 0.0    | 0.0026 |
| IV   | 0.0379 | 0.0379 | 0.0720 | 0.7232 | 0.0853 | 0.0209 | 0.0015 | 0.0095 | 0.0    | 0.0    | 0.0114 |
| V    | 0.0277 | 0.0247 | 0.0646 | 0.0708 | 0.6596 | 0.1064 | 0.0308 | 0.0031 | 0.0061 | 0.0031 | 0.0031 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0414 | 0.0140 | 0.0121 | 0.0086 | 0.0138 | 0.0293 | 0.7709 | 0.0793 | 0.0184 | 0.0052 | 0.0069 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0237 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0283 | 0.0189 | 0.0236 | 0.0094 | 0.0094 | 0.0142 | 0.0142 | 0.0185 | 0.0425 | 0.7601 | 0.0607 |
| XI   | 0.0203 | 0.0102 | 0.0    | 0.0102 | 0.0102 | 0.0067 | 0.0136 | 0.0102 | 0.0067 | 0.0707 | 0.8412 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 8 AND QUARTER 9

( MODEL II USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0263 | 0.9006 | 0.0553 | 0.0055 | 0.0041 | 0.0028 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0028 |
| III  | 0.0243 | 0.0507 | 0.7816 | 0.1108 | 0.0162 | 0.0054 | 0.0014 | 0.0054 | 0.0014 | 0.0    | 0.0027 |
| IV   | 0.0383 | 0.0383 | 0.0727 | 0.7206 | 0.0861 | 0.0211 | 0.0019 | 0.0096 | 0.0    | 0.0    | 0.0115 |
| V    | 0.0272 | 0.0242 | 0.0634 | 0.0694 | 0.5663 | 0.2040 | 0.0302 | 0.0031 | 0.0060 | 0.0031 | 0.0031 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0435 | 0.0403 | 0.0127 | 0.0091 | 0.0145 | 0.0309 | 0.7311 | 0.0835 | 0.0217 | 0.0055 | 0.0073 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0265 | 0.0177 | 0.0221 | 0.0088 | 0.0088 | 0.0133 | 0.0133 | 0.0177 | 0.0399 | 0.7137 | 0.1180 |
| XI   | 0.0193 | 0.0096 | 0.0    | 0.0096 | 0.0096 | 0.0064 | 0.0129 | 0.0096 | 0.0064 | 0.1177 | 0.7987 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 9 AND QUARTER 10

( MODEL II USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.C    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0227 | 0.904C | 0.0555 | 0.0055 | 0.0041 | 0.0028 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0028 |
| III  | 0.0250 | 0.0247 | 0.8030 | 0.1139 | 0.0167 | 0.0056 | 0.0014 | 0.0056 | 0.0014 | 0.0    | 0.0027 |
| IV   | 0.0362 | 0.0362 | 0.0687 | 0.7358 | 0.0814 | 0.0199 | 0.0018 | 0.0090 | 0.0    | 0.0    | C.0109 |
| V    | 0.0288 | 0.0257 | 0.0673 | 0.0737 | 0.5142 | 0.2420 | 0.0321 | 0.0033 | 0.0064 | 0.0033 | 0.0033 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | C.C    | 0.0237 |
| VII  | 0.0435 | 0.0494 | 0.0127 | 0.0091 | 0.0145 | 0.C308 | 0.72C1 | 0.0834 | 0.0238 | 0.0055 | 0.0073 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.C187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.C281 | 0.0188 | 0.0234 | 0.0093 | 0.0093 | 0.0141 | 0.0141 | 0.0188 | 0.0422 | 0.7559 | 0.0659 |
| XI   | 0.C179 | 0.0090 | 0.0    | 0.0090 | 0.0090 | 0.0059 | 0.0120 | 0.0090 | 0.0059 | 0.1812 | C.7413 |





PREDICTED TRANSITION MATRIX BETWEEN QUARTER 5 AND QUARTER 6

( MODEL II USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0466 | 0.9302 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0227 | 0.1157 | 0.8015 | 0.0391 | 0.0105 | 0.0051 | 0.0001 | 0.0051 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0418 | 0.0418 | 0.0795 | 0.7144 | 0.0921 | 0.0230 | 0.0002 | 0.0035 | 0.0    | 0.0    | 0.0035 |
| V    | 0.0262 | 0.0234 | 0.0612 | 0.0671 | 0.6976 | 0.0930 | 0.0251 | 0.0003 | 0.0016 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0439 | 0.0263 | 0.0128 | 0.0073 | 0.0147 | 0.0311 | 0.7566 | 0.0806 | 0.0139 | 0.0055 | 0.0073 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0256 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0265 | 0.0176 | 0.0221 | 0.0089 | 0.0089 | 0.0089 | 0.0133 | 0.0176 | 0.0398 | 0.7065 | 0.1301 |
| XI   | 0.0217 | 0.0072 | 0.0    | 0.0072 | 0.0108 | 0.0072 | 0.0145 | 0.0072 | 0.0072 | 0.0374 | 0.8796 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 6 AND QUARTER 7

( MODEL II USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0439 | 0.9328 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0233 | 0.0926 | 0.8224 | 0.0401 | 0.0108 | 0.0052 | 0.0001 | 0.0052 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0404 | 0.0404 | 0.0768 | 0.7242 | 0.0889 | 0.0223 | 0.0002 | 0.0034 | 0.0    | 0.0    | 0.0034 |
| V    | 0.0275 | 0.0246 | 0.0644 | 0.0706 | 0.6900 | 0.0897 | 0.0306 | 0.0003 | 0.0016 | 0.0003 | 0.0003 |
| VI   | 0.0385 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0428 | 0.0218 | 0.0125 | 0.0071 | 0.0143 | 0.0304 | 0.7652 | 0.0785 | 0.0150 | 0.0054 | 0.0071 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0855 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0276 | 0.0183 | 0.0230 | 0.0092 | 0.0092 | 0.0092 | 0.0138 | 0.0183 | 0.0414 | 0.7352 | 0.0947 |
| XI   | 0.0213 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0528 | 0.8655 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 7 AND QUARTER 8

( MODEL II USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0421 | 0.9346 | 0.0165 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0239 | 0.0720 | 0.8411 | 0.0411 | 0.0110 | 0.0053 | 0.0001 | 0.0053 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0391 | 0.0391 | 0.0743 | 0.7330 | 0.0861 | 0.0215 | 0.0002 | 0.0033 | 0.0    | 0.0    | 0.0033 |
| V    | 0.0283 | 0.0252 | 0.0661 | 0.0724 | 0.6664 | 0.1075 | 0.0314 | 0.0003 | 0.0017 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0419 | 0.0141 | 0.0122 | 0.0070 | 0.0140 | 0.0297 | 0.7737 | 0.0769 | 0.0185 | 0.0052 | 0.0070 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0286 | 0.0190 | 0.0238 | 0.0096 | 0.0096 | 0.0096 | 0.0144 | 0.0190 | 0.0430 | 0.7630 | 0.0605 |
| XI   | 0.0209 | 0.0069 | 0.0    | 0.0069 | 0.0105 | 0.0069 | 0.0140 | 0.0069 | 0.0069 | 0.0069 | 0.8490 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 8 AND QUARTER 9

( MODEL II USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0264 | 0.9500 | 0.0167 | 0.0027 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0244 | 0.0507 | 0.8604 | 0.0420 | 0.0113 | 0.0054 | 0.0001 | 0.0054 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0395 | 0.0395 | 0.0751 | 0.7305 | 0.0869 | 0.0218 | 0.0002 | 0.0033 | 0.0    | 0.0    | 0.0033 |
| V    | 0.0278 | 0.0248 | 0.0649 | 0.0711 | 0.5721 | 0.2060 | 0.0308 | 0.0003 | 0.0017 | 0.0003 | 0.0003 |
| VI   | 0.0385 | 0.0385 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0441 | 0.0405 | 0.0128 | 0.0073 | 0.0147 | 0.0313 | 0.7338 | 0.0809 | 0.0218 | 0.0055 | 0.0073 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0269 | 0.0179 | 0.0224 | 0.0090 | 0.0090 | 0.0090 | 0.0135 | 0.0179 | 0.0404 | 0.7166 | 0.1176 |
| XI   | 0.0199 | 0.0066 | 0.0    | 0.0066 | 0.0099 | 0.0066 | 0.0133 | 0.0066 | 0.0066 | 0.1179 | 0.8061 |





PREDICTED TRANSITION MATRIX BETWEEN QUARTER 9 AND QUARTER 10

( MODEL II USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0227 | 0.9535 | 0.0168 | 0.0027 | 0.0022 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0251 | 0.0247 | 0.8840 | 0.0431 | 0.0116 | 0.0056 | 0.0001 | 0.0056 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0373 | 0.0373 | 0.0709 | 0.7453 | 0.0821 | 0.0206 | 0.0002 | 0.0031 | 0.0    | 0.0    | 0.0031 |
| V    | 0.0295 | 0.0263 | 0.0689 | 0.0755 | 0.5197 | 0.2446 | 0.0328 | 0.0003 | 0.0018 | 0.0003 | 0.0003 |
| VI   | 0.0385 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0441 | 0.0495 | 0.0128 | 0.0073 | 0.0147 | 0.0313 | 0.7228 | 0.0808 | 0.0239 | 0.0055 | 0.0073 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0284 | 0.0189 | 0.0237 | 0.0095 | 0.0095 | 0.0095 | 0.0143 | 0.0189 | 0.0427 | 0.7588 | 0.0656 |
| XI   | 0.0184 | 0.0061 | 0.0    | 0.0061 | 0.0092 | 0.0061 | 0.0123 | 0.0061 | 0.0061 | 0.1814 | 0.7480 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 5 AND QUARTER 6

( MODEL II' USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0488 | 0.8723 | 0.0631 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0234 | 0.1351 | 0.7116 | 0.1013 | 0.0130 | 0.0052 | 0.0    | 0.0052 | 0.0026 | 0.0    | 0.0026 |
| IV   | 0.0386 | 0.0600 | 0.0771 | 0.7044 | 0.0814 | 0.0171 | 0.0043 | 0.0043 | 0.0    | 0.0    | 0.0129 |
| V    | 0.0303 | 0.0182 | 0.0606 | 0.0849 | 0.6795 | 0.0962 | 0.0243 | 0.0060 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0412 | 0.0263 | 0.0171 | 0.0137 | 0.0171 | 0.0343 | 0.7542 | 0.0789 | 0.0137 | 0.0034 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0917 | 0.0167 |
| X    | 0.0361 | 0.0181 | 0.0090 | 0.0090 | 0.0    | 0.0181 | 0.0090 | 0.0271 | 0.0543 | 0.6868 | 0.1325 |
| XI   | 0.0179 | 0.0268 | 0.0    | 0.0268 | 0.0179 | 0.0089 | 0.0089 | 0.0    | 0.0089 | 0.0357 | 0.8482 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 6 AND QUARTER 7

( MODEL II' USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0488 | 0.8723 | 0.0631 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0234 | 0.1351 | 0.7116 | 0.1013 | 0.0130 | 0.0052 | 0.0    | 0.0052 | 0.0026 | 0.0    | 0.0026 |
| IV   | 0.0373 | 0.0580 | 0.0745 | 0.7144 | 0.0786 | 0.0165 | 0.0042 | 0.0042 | 0.0    | 0.0    | 0.0125 |
| V    | 0.0306 | 0.0184 | 0.0611 | 0.0856 | 0.6849 | 0.0890 | 0.0245 | 0.0061 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0402 | 0.0218 | 0.0167 | 0.0134 | 0.0167 | 0.0335 | 0.7639 | 0.0771 | 0.0134 | 0.0033 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0917 | 0.0167 |
| X    | 0.0376 | 0.0188 | 0.0094 | 0.0094 | 0.0    | 0.0188 | 0.0094 | 0.0282 | 0.0565 | 0.7153 | 0.0965 |
| XI   | 0.0179 | 0.0268 | 0.0    | 0.0268 | 0.0179 | 0.0089 | 0.0085 | 0.0    | 0.0089 | 0.0357 | 0.8482 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 7 AND QUARTER 8

( MODEL II' USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0488 | 0.8723 | 0.0631 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0234 | 0.1351 | 0.7116 | 0.1013 | 0.0130 | 0.0052 | 0.0    | 0.0052 | 0.0026 | 0.0    | 0.0026 |
| IV   | 0.0361 | 0.0561 | 0.0721 | 0.7234 | 0.0761 | 0.0160 | 0.0040 | 0.0040 | 0.0    | 0.0    | 0.0121 |
| V    | 0.0301 | 0.0181 | 0.0602 | 0.0843 | 0.6749 | 0.1023 | 0.0241 | 0.0060 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0395 | 0.0141 | 0.0164 | 0.0132 | 0.0164 | 0.0329 | 0.7753 | 0.0757 | 0.0132 | 0.0032 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0450 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0917 | 0.0167 |
| X    | 0.0391 | 0.0195 | 0.0098 | 0.0098 | 0.0    | 0.0195 | 0.0098 | 0.0293 | 0.0587 | 0.7429 | 0.0617 |
| XI   | 0.0179 | 0.0268 | 0.0    | 0.0268 | 0.0179 | 0.0098 | 0.0098 | 0.0    | 0.0089 | 0.0357 | 0.8482 |





PREDICTED TRANSITION MATRIX BETWEEN QUARTER 8 AND QUARTER 9

( MODEL II' USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0488 | 0.8723 | 0.0631 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0224 | 0.1351 | 0.7116 | 0.1013 | 0.0130 | 0.0052 | 0.0    | 0.0052 | 0.0026 | 0.0    | 0.0026 |
| IV   | 0.0364 | 0.0567 | 0.0728 | 0.7208 | 0.0769 | 0.0161 | 0.0041 | 0.0041 | 0.0    | 0.0    | 0.0122 |
| V    | 0.0274 | 0.0165 | 0.0549 | 0.0768 | 0.6149 | 0.1820 | 0.0220 | 0.0055 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0417 | 0.0407 | 0.0173 | 0.0139 | 0.0173 | 0.0347 | 0.7372 | 0.0798 | 0.0139 | 0.0034 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0917 | 0.0167 |
| X    | 0.0266 | 0.0183 | 0.0092 | 0.0092 | 0.0    | 0.0183 | 0.0092 | 0.0275 | 0.0551 | 0.6969 | 0.1198 |
| XI   | 0.0179 | 0.0268 | 0.0    | 0.0268 | 0.0179 | 0.0089 | 0.0089 | 0.0    | 0.0089 | 0.0357 | 0.8482 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 9 AND QUARTER 10

( MODEL II' USING CPM V )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0488 | 0.8723 | 0.0631 | 0.0057 | 0.0029 | 0.0029 | 0.0    | 0.0014 | 0.0    | 0.0    | 0.0029 |
| III  | 0.0234 | 0.1351 | 0.7116 | 0.1013 | 0.0130 | 0.0052 | 0.0    | 0.0052 | 0.0026 | 0.0    | 0.0026 |
| IV   | 0.0345 | 0.0536 | 0.0688 | 0.7360 | 0.0727 | 0.0153 | 0.0038 | 0.0038 | 0.0    | 0.0    | 0.0115 |
| V    | 0.0269 | 0.0162 | 0.0537 | 0.0752 | 0.6020 | 0.1992 | 0.0215 | 0.0054 | 0.0    | 0.0    | 0.0    |
| VI   | 0.0270 | 0.0450 | 0.0541 | 0.0180 | 0.0811 | 0.5586 | 0.1712 | 0.0    | 0.0180 | 0.0    | 0.0270 |
| VII  | 0.0418 | 0.0499 | 0.0173 | 0.0139 | 0.0173 | 0.0348 | 0.7277 | 0.0800 | 0.0139 | 0.0034 | 0.0    |
| VIII | 0.0210 | 0.0140 | 0.0280 | 0.0    | 0.0070 | 0.0140 | 0.0769 | 0.6223 | 0.1538 | 0.0490 | 0.0140 |
| IX   | 0.0250 | 0.0250 | 0.0083 | 0.0417 | 0.0250 | 0.0250 | 0.0500 | 0.0917 | 0.5999 | 0.0917 | 0.0167 |
| X    | 0.0388 | 0.0194 | 0.0097 | 0.0097 | 0.0    | 0.0194 | 0.0097 | 0.0291 | 0.0584 | 0.7387 | 0.0670 |
| XI   | 0.0179 | 0.0268 | 0.0    | 0.0268 | 0.0179 | 0.0089 | 0.0089 | 0.0    | 0.0089 | 0.0257 | 0.8482 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 5 AND QUARTER 6

( MODEL II' USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0455 | 0.8829 | 0.0542 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0228 | 0.1103 | 0.7325 | 0.1039 | 0.0152 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0405 | 0.0405 | 0.0769 | 0.7042 | 0.0912 | 0.0223 | 0.0020 | 0.0101 | 0.0    | 0.0    | 0.0122 |
| V    | 0.0268 | 0.0239 | 0.0626 | 0.0685 | 0.6770 | 0.0953 | 0.0298 | 0.0030 | 0.0059 | 0.0030 | 0.0030 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0434 | 0.0263 | 0.0126 | 0.0091 | 0.0144 | 0.0308 | 0.7548 | 0.0832 | 0.0126 | 0.0055 | 0.0073 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1056 | 0.0132 |
| X    | 0.0262 | 0.0175 | 0.0218 | 0.0087 | 0.0087 | 0.0131 | 0.0131 | 0.0175 | 0.0393 | 0.7036 | 0.1305 |
| XI   | 0.0208 | 0.0104 | 0.0    | 0.0104 | 0.0104 | 0.0069 | 0.0139 | 0.0104 | 0.0069 | 0.0486 | 0.8613 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 6 AND QUARTER 7

( MODEL II' USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0455 | 0.8829 | 0.0542 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0228 | 0.1103 | 0.7325 | 0.1039 | 0.0152 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0392 | 0.0392 | 0.0744 | 0.7142 | 0.0881 | 0.0216 | 0.0020 | 0.0098 | 0.0    | 0.0    | 0.0118 |
| V    | 0.0270 | 0.0241 | 0.0631 | 0.0691 | 0.6824 | 0.0890 | 0.0301 | 0.0030 | 0.0060 | 0.0030 | 0.0030 |
| VI   | 0.0375 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0424 | 0.0218 | 0.0123 | 0.0088 | 0.0141 | 0.0300 | 0.7644 | 0.0815 | 0.0123 | 0.0053 | 0.0071 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0272 | 0.0182 | 0.0227 | 0.0090 | 0.0090 | 0.0137 | 0.0137 | 0.0182 | 0.0409 | 0.7323 | 0.0950 |
| XI   | 0.0208 | 0.0104 | 0.0    | 0.0104 | 0.0104 | 0.0069 | 0.0139 | 0.0104 | 0.0069 | 0.0486 | 0.8613 |





PREDICTED TRANSITION MATRIX BETWEEN QUARTER 7 AND QUARTER 8

( MODEL II' LSING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0455 | 0.8829 | 0.0542 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0228 | 0.1103 | 0.7325 | 0.1039 | 0.0152 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0379 | 0.0379 | 0.0720 | 0.7232 | 0.0853 | 0.0209 | 0.0019 | 0.0095 | 0.0    | 0.0    | 0.0114 |
| V    | 0.0266 | 0.0237 | 0.0622 | 0.0681 | 0.6724 | 0.1024 | 0.0296 | 0.0030 | 0.0059 | 0.0030 | 0.0030 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0416 | 0.0141 | 0.0121 | 0.0087 | 0.0138 | 0.0255 | 0.7759 | 0.0798 | 0.0121 | 0.0053 | 0.0070 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0283 | 0.0189 | 0.0236 | 0.0094 | 0.0094 | 0.0142 | 0.0142 | 0.0189 | 0.0425 | 0.7601 | 0.0607 |
| XI   | 0.0208 | 0.0104 | 0.0    | 0.0104 | 0.0104 | 0.0069 | 0.0139 | 0.0104 | 0.0069 | 0.0486 | 0.8613 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 8 AND QUARTER 9

( MODEL II' USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0455 | 0.8829 | 0.0542 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0228 | 0.1103 | 0.7325 | 0.1039 | 0.0152 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0383 | 0.0383 | 0.0727 | 0.7206 | 0.0861 | 0.0211 | 0.0019 | 0.0096 | 0.0    | 0.0    | 0.0115 |
| V    | 0.0243 | 0.0216 | 0.0566 | 0.0620 | 0.6127 | 0.1822 | 0.0270 | 0.0027 | 0.0054 | 0.0027 | 0.0027 |
| VI   | 0.0379 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0439 | 0.0407 | 0.0128 | 0.0092 | 0.0146 | 0.0311 | 0.7377 | 0.0842 | 0.0128 | 0.0055 | 0.0074 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0265 | 0.0177 | 0.0221 | 0.0088 | 0.0088 | 0.0133 | 0.0133 | 0.0177 | 0.0399 | 0.7137 | 0.1180 |
| XI   | 0.0208 | 0.0104 | 0.0    | 0.0104 | 0.0104 | 0.0069 | 0.0129 | 0.0104 | 0.0069 | 0.0486 | 0.8613 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 9 AND QUARTER 10

( MODEL II' USING CPM X )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0455 | 0.8829 | 0.0542 | 0.0054 | 0.0040 | 0.0027 | 0.0013 | 0.0013 | 0.0    | 0.0    | 0.0027 |
| III  | 0.0228 | 0.1103 | 0.7325 | 0.1035 | 0.0152 | 0.0051 | 0.0013 | 0.0051 | 0.0013 | 0.0    | 0.0025 |
| IV   | 0.0362 | 0.0362 | 0.0687 | 0.7358 | 0.0814 | 0.0199 | 0.0018 | 0.0090 | 0.0    | 0.0    | 0.0109 |
| V    | 0.0238 | 0.0212 | 0.0555 | 0.0607 | 0.5998 | 0.1994 | 0.0264 | 0.0027 | 0.0053 | 0.0027 | 0.0027 |
| VI   | 0.0375 | 0.0427 | 0.0332 | 0.0427 | 0.0711 | 0.5355 | 0.1848 | 0.0142 | 0.0142 | 0.0    | 0.0237 |
| VII  | 0.0440 | 0.0499 | 0.0128 | 0.0092 | 0.0146 | 0.0312 | 0.7282 | 0.0844 | 0.0128 | 0.0056 | 0.0074 |
| VIII | 0.0187 | 0.0187 | 0.0262 | 0.0037 | 0.0037 | 0.0187 | 0.0824 | 0.6106 | 0.1685 | 0.0337 | 0.0150 |
| IX   | 0.0263 | 0.0132 | 0.0088 | 0.0263 | 0.0219 | 0.0263 | 0.0351 | 0.0833 | 0.6360 | 0.1096 | 0.0132 |
| X    | 0.0281 | 0.0188 | 0.0234 | 0.0093 | 0.0093 | 0.0141 | 0.0141 | 0.0188 | 0.0422 | 0.7559 | 0.0659 |
| XI   | 0.0208 | 0.0104 | 0.0    | 0.0104 | 0.0104 | 0.0069 | 0.0139 | 0.0104 | 0.0069 | 0.0486 | 0.8613 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 5 AND QUARTER 6

( MODEL II' USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.9307 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0229 | 0.1094 | 0.8072 | 0.0394 | 0.0106 | 0.0051 | 0.0001 | 0.0051 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0418 | 0.0418 | 0.0795 | 0.7144 | 0.0921 | 0.0230 | 0.0002 | 0.0035 | 0.0    | 0.0    | 0.0035 |
| V    | 0.0271 | 0.0242 | 0.0633 | 0.0693 | 0.6874 | 0.0561 | 0.0301 | 0.0003 | 0.0016 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0440 | 0.0264 | 0.0128 | 0.0073 | 0.0147 | 0.0312 | 0.7575 | 0.0806 | 0.0128 | 0.0055 | 0.0073 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0265 | 0.0176 | 0.0221 | 0.0089 | 0.0089 | 0.0089 | 0.0133 | 0.0176 | 0.0358 | 0.7065 | 0.1301 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0500 | 0.8681 |





PREDICTED TRANSITION MATRIX BETWEEN QUARTER 6 AND QUARTER 7

( MODEL II' USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.9307 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0229 | 0.1094 | 0.8072 | 0.0394 | 0.0106 | 0.0051 | 0.0001 | 0.0051 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0404 | 0.0404 | 0.0768 | 0.7242 | 0.0889 | 0.0223 | 0.0002 | 0.0034 | 0.0    | 0.0    | 0.0034 |
| V    | 0.0273 | 0.0243 | 0.0638 | 0.0699 | 0.6929 | 0.0889 | 0.0303 | 0.0003 | 0.0016 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0429 | 0.0219 | 0.0125 | 0.0071 | 0.0143 | 0.0304 | 0.7671 | 0.0787 | 0.0125 | 0.0054 | 0.0071 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0354 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0276 | 0.0183 | 0.0230 | 0.0092 | 0.0092 | 0.0092 | 0.0128 | 0.0183 | 0.0414 | 0.7352 | 0.0947 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0142 | 0.0071 | 0.0071 | 0.0500 | 0.8681 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 7 AND QUARTER 8

( MODEL II' USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.9307 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0229 | 0.1094 | 0.8072 | 0.0394 | 0.0106 | 0.0051 | 0.0001 | 0.0001 | 0.0    | 0.0    | 0.0001 |
| IV   | 0.0391 | 0.0391 | 0.0743 | 0.7330 | 0.0861 | 0.0215 | 0.0002 | 0.0033 | 0.0    | 0.0    | 0.0033 |
| V    | 0.0269 | 0.0240 | 0.0629 | 0.0689 | 0.6828 | 0.1022 | 0.0299 | 0.0003 | 0.0016 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0422 | 0.0142 | 0.0123 | 0.0070 | 0.0141 | 0.0299 | 0.7785 | 0.0773 | 0.0123 | 0.0053 | 0.0070 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0286 | 0.0190 | 0.0238 | 0.0096 | 0.0096 | 0.0096 | 0.0144 | 0.0190 | 0.0430 | 0.7630 | 0.0605 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0500 | 0.8681 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 8 AND QUARTER 9

( MODEL II' USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.9307 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0229 | 0.1094 | 0.8072 | 0.0394 | 0.0106 | 0.0051 | 0.0001 | 0.0051 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0395 | 0.0395 | 0.0751 | 0.7305 | 0.0869 | 0.0218 | 0.0002 | 0.0033 | 0.0    | 0.0    | 0.0033 |
| V    | 0.0245 | 0.0219 | 0.0573 | 0.0628 | 0.6222 | 0.1819 | 0.0272 | 0.0003 | 0.0015 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0445 | 0.0409 | 0.0129 | 0.0074 | 0.0145 | 0.0315 | 0.7404 | 0.0816 | 0.0129 | 0.0056 | 0.0074 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0269 | 0.0179 | 0.0224 | 0.0090 | 0.0090 | 0.0090 | 0.0135 | 0.0179 | 0.0404 | 0.7166 | 0.1176 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0071 | 0.8681 |



PREDICTED TRANSITION MATRIX BETWEEN QUARTER 9 AND QUARTER 10

( MODEL II' USING MOD III )

|      | I      | II     | III    | IV     | V      | VI     | VII    | VIII   | IX     | X      | XI     |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| I    | 1.0000 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| II   | 0.0461 | 0.9307 | 0.0164 | 0.0026 | 0.0021 | 0.0014 | 0.0    | 0.0007 | 0.0    | 0.0    | 0.0    |
| III  | 0.0229 | 0.1094 | 0.8072 | 0.0394 | 0.0106 | 0.0051 | 0.0001 | 0.0051 | 0.0001 | 0.0    | 0.0001 |
| IV   | 0.0373 | 0.0373 | 0.0709 | 0.7453 | 0.0821 | 0.0206 | 0.0002 | 0.0031 | 0.0    | 0.0    | 0.0031 |
| V    | 0.0240 | 0.0214 | 0.0561 | 0.0614 | 0.6091 | 0.1991 | 0.0267 | 0.0003 | 0.0014 | 0.0003 | 0.0003 |
| VI   | 0.0389 | 0.0389 | 0.0339 | 0.0437 | 0.0728 | 0.6484 | 0.0845 | 0.0146 | 0.0146 | 0.0    | 0.0097 |
| VII  | 0.0446 | 0.0501 | 0.0130 | 0.0074 | 0.0149 | 0.0316 | 0.7308 | 0.0817 | 0.0130 | 0.0056 | 0.0074 |
| VIII | 0.0195 | 0.0156 | 0.0234 | 0.0039 | 0.0039 | 0.0195 | 0.0859 | 0.6095 | 0.1680 | 0.0352 | 0.0156 |
| IX   | 0.0267 | 0.0044 | 0.0089 | 0.0267 | 0.0222 | 0.0267 | 0.0356 | 0.0844 | 0.6444 | 0.1067 | 0.0133 |
| X    | 0.0284 | 0.0189 | 0.0237 | 0.0095 | 0.0095 | 0.0095 | 0.0143 | 0.0189 | 0.0427 | 0.7588 | 0.0656 |
| XI   | 0.0214 | 0.0071 | 0.0    | 0.0071 | 0.0107 | 0.0071 | 0.0143 | 0.0071 | 0.0071 | 0.0500 | 0.8681 |





PREDICTED NUMBER OF NEW ACCOUNTS IN THE SAMPLE, NUMBER OBSERVED AND CHI SQUARE STATISTICS  
( MODEL II )

|         | QUARTER II-72 | QUARTER III-72 | QUARTER IV-72  | QUARTER I-73   | QUARTER II-73  |
|---------|---------------|----------------|----------------|----------------|----------------|
| CLASS   | PRED. ACT.    | CHI PRED. ACT. | CHI PRED. ACT. | CHI PRED. ACT. | CHI PRED. ACT. |
| 1999.   | 184.0.57      | 195.191.0.10   | 197.201.0.09   | 196.197.0.00   | 197.202.0.11   |
| 3999.   | 17.0.00       | 17.20.0.53     | 17.15.0.26     | 17.14.0.56     | 17.15.0.27     |
| 5999.   | 11.0.06       | 9.7.0.65       | 7.0.01         | 11.14.0.58     | 9.13.1.94      |
| 7999.   | 9.4.05        | 5.3.0.60       | 5.5.0.02       | 5.2.1.55       | 5.2.1.57       |
| 9999.   | 2.0.38        | 3.4.0.26       | 3.3.0.00       | 3.4.0.25       | 3.2.0.41       |
| 11999.  | 3.0.28        | 6.8.1.05       | 7.5.0.35       | 3.3.0.02       | 3.5.0.76       |
| 13999.  | 6.6.46        | 2.1.0.68       | 2.2.0.03       | 2.4.1.39       | 2.2.0.03       |
| 15999.  | 5.0.11        | 4.5.0.22       | 4.3.0.21       | 3.3.0.01       | 3.0.2.62       |
| 19999.  | 1.0.08        | 1.3.1.83       | 1.1.0.10       | 2.2.0.00       | 4.1.1.79       |
| 100000. | 7.12.3.63     | 7.8.0.14       | 7.8.0.13       | 7.7.0.00       | 7.8.0.12       |
| SUM     | 250.15.62     | 250.250.6.05   | 250.250.1.20   | 250.250.4.36   | 250.250.9.64   |

CHI SQUARE STATISTICS = 36.871



APPENDIX H

TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
( MODEL I USING CPM II )

|         | QUARTER II-72 |      | QUARTER III-72 |      | QUARTER IV-72 |       | QUARTER I-73 |      | QUARTER II-73 |      |      |       |      |      |       |
|---------|---------------|------|----------------|------|---------------|-------|--------------|------|---------------|------|------|-------|------|------|-------|
| CLASS   | PRED.         | ACT. | CHI PRED.      | ACT. | CHI PRED.     | ACT.  | CHI PRED.    | ACT. | CHI PRED.     | ACT. |      |       |      |      |       |
| 0.      | 16.           | 18.  | 0.36           | 31.  | 35.           | 0.44  | 47.          | 48.  | 0.03          | 62.  | 61.  | 0.03  | 77.  | 86.  | 0.96  |
| 1999.   | 178.          | 169. | 0.41           | 184. | 160.          | 2.13  | 188.         | 153. | 6.56          | 190. | 148. | 9.45  | 191. | 141. | 13.21 |
| 3999.   | 75.           | 80.  | 0.35           | 64.  | 80.           | 3.76  | 57.          | 76.  | 6.27          | 52.  | 78.  | 13.27 | 48.  | 69.  | 9.25  |
| 5999.   | 58.           | 51.  | 0.79           | 58.  | 50.           | 1.14  | 57.          | 57.  | 0.00          | 56.  | 53.  | 0.12  | 54.  | 45.  | 1.37  |
| 7999.   | 42.           | 37.  | 0.68           | 46.  | 38.           | 1.32  | 48.          | 30.  | 6.53          | 48.  | 30.  | 6.98  | 48.  | 31.  | 6.21  |
| 9999.   | 19.           | 22.  | 0.51           | 18.  | 20.           | 0.21  | 17.          | 17.  | 0.01          | 17.  | 21.  | 1.12  | 16.  | 15.  | 0.07  |
| 11999.  | 53.           | 57.  | 0.26           | 48.  | 50.           | 0.07  | 44.          | 49.  | 0.54          | 41.  | 44.  | 0.24  | 38.  | 46.  | 1.63  |
| 13999.  | 27.           | 21.  | 1.30           | 24.  | 27.           | 0.28  | 22.          | 23.  | 0.03          | 20.  | 23.  | 0.34  | 19.  | 25.  | 2.11  |
| 15999.  | 19.           | 22.  | 0.32           | 19.  | 21.           | 0.25  | 18.          | 25.  | 3.05          | 16.  | 21.  | 1.34  | 15.  | 17.  | 0.27  |
| 19959.  | 19.           | 20.  | 0.02           | 16.  | 21.           | 1.25  | 14.          | 26.  | 9.87          | 12.  | 25.  | 13.02 | 11.  | 22.  | 11.52 |
| 100000. | 32.           | 41.  | 2.58           | 28.  | 36.           | 1.99  | 26.          | 34.  | 2.80          | 23.  | 34.  | 5.20  | 21.  | 41.  | 15.28 |
| SUM     | 522.          | 520. | 7.59           | 507. | 503.          | 13.84 | 491.         | 490. | 35.67         | 476. | 477. | 51.11 | 461. | 452. | 65.97 |



TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL I USING CPM X )

| CLASS   | QUARTER II-72 |      | QUARTER III-72 |      | QUARTER IV-72 |      | QUARTER I-73 |      | QUARTER II-73 |      |      |      |      |      |      |
|---------|---------------|------|----------------|------|---------------|------|--------------|------|---------------|------|------|------|------|------|------|
|         | PRED.         | ACT. | PRED.          | ACT. | PRED.         | ACT. | PRED.        | ACT. | PRED.         | ACT. |      |      |      |      |      |
| 0.      | 19.           | 18.  | 0.02           | 37.  | 35.           | 0.08 | 54.          | 48.  | 0.69          | 71.  | 61.  | 1.40 | 87.  | 86.  | 0.02 |
| 1999.   | 165.          | 169. | 0.10           | 161. | 160.          | 0.01 | 158.         | 153. | 0.13          | 154. | 148. | 0.20 | 149. | 141. | 0.46 |
| 3999.   | 84.           | 80.  | 0.23           | 80.  | 80.           | 0.00 | 76.          | 76.  | 0.00          | 72.  | 78.  | 0.42 | 69.  | 69.  | 0.00 |
| 5999.   | 54.           | 51.  | 0.22           | 53.  | 50.           | 0.21 | 52.          | 57.  | 0.51          | 50.  | 53.  | 0.16 | 48.  | 45.  | 0.25 |
| 7999.   | 35.           | 37.  | 0.09           | 34.  | 38.           | 0.53 | 33.          | 30.  | 0.19          | 31.  | 30.  | 0.06 | 30.  | 31.  | 0.02 |
| 9999.   | 20.           | 22.  | 0.17           | 20.  | 20.           | 0.00 | 19.          | 17.  | 0.24          | 18.  | 21.  | 0.34 | 18.  | 15.  | 0.44 |
| 11999.  | 55.           | 57.  | 0.09           | 51.  | 50.           | 0.01 | 47.          | 49.  | 0.08          | 44.  | 44.  | 0.00 | 41.  | 46.  | 0.50 |
| 13999.  | 27.           | 21.  | 1.46           | 25.  | 27.           | 0.12 | 24.          | 23.  | 0.01          | 22.  | 23.  | 0.04 | 21.  | 25.  | 0.83 |
| 15999.  | 20.           | 22.  | 0.27           | 20.  | 21.           | 0.11 | 19.          | 25.  | 1.91          | 18.  | 21.  | 0.41 | 17.  | 17.  | 0.01 |
| 19999.  | 22.           | 20.  | 0.13           | 21.  | 21.           | 0.00 | 20.          | 26.  | 1.85          | 19.  | 25.  | 1.72 | 19.  | 22.  | 0.62 |
| 100000. | 37.           | 41.  | 0.48           | 37.  | 36.           | 0.04 | 37.          | 34.  | 0.31          | 37.  | 34.  | 0.29 | 37.  | 41.  | 0.42 |
| SUM     | 519.          | 520. | 3.26           | 501. | 503.          | 1.12 | 484.         | 490. | 5.93          | 467. | 477. | 5.03 | 451. | 452. | 3.57 |



TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL I USING CPM II )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 85893.        | 85201.   | 89029.         | 76517.   | 91022.        | 74296.   | 92126.       | 68827.   | 92535.        | 69300.   |
| 3999.   | 215003.       | 239441.  | 185005.        | 238997.  | 163911.       | 224544.  | 148708.      | 231257.  | 137404.       | 207472.  |
| 5999.   | 287399.       | 251076.  | 289341.        | 241451.  | 284674.       | 274778.  | 276479.      | 259631.  | 266557.       | 218088.  |
| 7999.   | 293990.       | 256481.  | 317489.        | 262935.  | 330488.       | 215352.  | 335690.      | 206544.  | 335250.       | 215346.  |
| 9999.   | 170197.       | 201731.  | 162668.        | 183567.  | 156250.       | 153325.  | 150307.      | 189416.  | 144570.       | 121926.  |
| 11999.  | 579978.       | 610157.  | 524027.        | 536059.  | 480156.       | 520816.  | 444637.      | 467021.  | 414925.       | 492183.  |
| 13999.  | 351982.       | 276219.  | 319124.        | 354780.  | 290941.       | 298484.  | 266348.      | 299438.  | 244788.       | 325462.  |
| 15999.  | 295289.       | 327455.  | 285163.        | 315938.  | 267453.       | 373113.  | 247194.      | 315862.  | 226900.       | 252917.  |
| 19999.  | 348506.       | 351882.  | 296574.        | 372054.  | 255249.       | 468355.  | 222032.      | 440700.  | 195038.       | 388406.  |
| 100000. | 924925.       | 1027230. | 825032.        | 954255.  | 740132.       | 906064.  | 667803.      | 925321.  | 606047.       | 1116465. |
| SUM     | 3553161.      | 3626873. | 3293448.       | 3534753. | 3060272.      | 3509167. | 2851319.     | 3404017. | 2664014.      | 3417565. |





TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL I USING CPM X )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 79810.        | 85201.   | 78102.         | 76517.   | 76236.        | 74296.   | 74268.       | 68827.   | 72239.        | 65300.   |
| 3999.   | 242247.       | 239441.  | 229022.        | 238997.  | 217872.       | 224544.  | 208185.      | 231257.  | 195550.       | 207472.  |
| 5999.   | 270993.       | 251076.  | 265289.        | 241451.  | 257927.       | 274778.  | 249745.      | 259631.  | 241247.       | 218088.  |
| 7999.   | 244136.       | 256481.  | 234216.        | 262935.  | 225549.       | 215352.  | 217489.      | 206544.  | 209762.       | 215346.  |
| 9999.   | 181385.       | 201731.  | 177996.        | 183567.  | 172676.       | 153325.  | 166620.      | 189416.  | 160379.       | 131926.  |
| 11999.  | 556467.       | 610157.  | 550595.        | 536059.  | 512382.       | 520816.  | 479787.      | 467021.  | 451466.       | 452183.  |
| 13999.  | 357171.       | 276219.  | 330007.        | 354780.  | 307852.       | 298484.  | 289054.      | 299438.  | 272660.       | 325462.  |
| 15999.  | 298082.       | 327455.  | 295843.        | 315938.  | 287478.       | 373113.  | 276392.      | 315862.  | 264362.       | 252917.  |
| 19999.  | 390213.       | 351882.  | 372950.        | 372054.  | 358983.       | 468395.  | 346629.      | 440700.  | 335081.       | 388406.  |
| 100000. | 1066267.      | 1027230. | 1078826.       | 954255.  | 1083084.      | 906064.  | 1080770.     | 925321.  | 1073173.      | 1116465. |
| SUM     | 3726769.      | 3626873. | 3612845.       | 3534753. | 3500038.      | 3509167. | 3388938.     | 3404017. | 3279915.      | 3417565. |



APPENDIX I

TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
( MODEL II USING CPM II )

| CLASS   | QUARTER II-72 |      | QUARTER III-72 |      | QUARTER IV-72 |       | QUARTER I-73 |      | QUARTER II-73 |      |      |       |      |      |       |
|---------|---------------|------|----------------|------|---------------|-------|--------------|------|---------------|------|------|-------|------|------|-------|
|         | PRED.         | ACT. | CHI PRED.      | ACT. | CHI PRED.     | ACT.  | CHI PRED.    | ACT. | CHI PRED.     | ACT. |      |       |      |      |       |
| 0.      | 15.           | 18.  | 0.45           | 30.  | 35.           | 0.78  | 44.          | 48.  | 0.31          | 55.  | 61.  | 0.59  | 65.  | 86.  | 6.60  |
| 1999.   | 175.          | 169. | 0.23           | 179. | 160.          | 1.97  | 179.         | 153. | 3.87          | 182. | 148. | 6.37  | 184. | 141. | 9.91  |
| 3999.   | 75.           | 80.  | 0.28           | 67.  | 80.           | 2.70  | 61.          | 76.  | 3.55          | 58.  | 78.  | 6.60  | 57.  | 69.  | 2.45  |
| 5999.   | 57.           | 51.  | 0.70           | 58.  | 50.           | 1.23  | 55.          | 57.  | 0.07          | 58.  | 53.  | 0.49  | 59.  | 45.  | 3.13  |
| 7999.   | 41.           | 37.  | 0.39           | 43.  | 38.           | 0.58  | 43.          | 30.  | 3.82          | 38.  | 30.  | 1.86  | 34.  | 31.  | 0.26  |
| 9999.   | 21.           | 22.  | 0.09           | 21.  | 20.           | 0.02  | 21.          | 17.  | 0.83          | 25.  | 21.  | 0.76  | 28.  | 15.  | 5.92  |
| 11999.  | 54.           | 57.  | 0.12           | 51.  | 50.           | 0.01  | 48.          | 49.  | 0.01          | 44.  | 44.  | 0.00  | 40.  | 46.  | 0.78  |
| 13999.  | 27.           | 21.  | 1.31           | 25.  | 27.           | 0.23  | 23.          | 23.  | 0.00          | 22.  | 22.  | 0.09  | 20.  | 25.  | 1.00  |
| 15999.  | 20.           | 22.  | 0.13           | 20.  | 21.           | 0.03  | 20.          | 25.  | 1.51          | 19.  | 21.  | 0.30  | 18.  | 17.  | 0.03  |
| 19999.  | 20.           | 20.  | 0.00           | 18.  | 21.           | 0.38  | 18.          | 26.  | 3.74          | 17.  | 25.  | 3.66  | 18.  | 22.  | 0.85  |
| 100000. | 31.           | 41.  | 3.04           | 26.  | 36.           | 3.53  | 22.          | 34.  | 6.95          | 19.  | 34.  | 12.29 | 15.  | 41.  | 45.70 |
| SUM     | 523.          | 520. | 6.76           | 508. | 503.          | 11.46 | 494.         | 490. | 24.65         | 483. | 477. | 33.01 | 473. | 452. | 76.64 |



TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL II USING CPM V )

| CLASS   | QUARTER II-72 |           | QUARTER III-72 |           | QUARTER IV-72 |           | QUARTER I-73 |           | QUARTER II-73 |           |
|---------|---------------|-----------|----------------|-----------|---------------|-----------|--------------|-----------|---------------|-----------|
|         | ACT.          | CHI PRED. | ACT.           | CHI PRED. | ACT.          | CHI PRED. | ACT.         | CHI PRED. | ACT.          | CHI       |
| 0.      | 19.           | 18. 0.03  | 36.            | 35. 0.06  | 53.           | 48. 0.53  | 67.          | 61. 0.57  | 80.           | 86. C.44  |
| 1999.   | 166.          | 169. 0.05 | 162.           | 160. 0.02 | 156.          | 153. 0.05 | 152.         | 148. 0.10 | 147.          | 141. 0.22 |
| 3999.   | 86.           | 80. 0.36  | 84.            | 80. 0.16  | 83.           | 76. 0.60  | 84.          | 78. 0.39  | 85.           | 69. 3.17  |
| 5999.   | 55.           | 51. 0.31  | 56.            | 50. C.55  | 56.           | 57. 0.02  | 56.          | 53. 0.16  | 57.           | 45. 2.43  |
| 7999.   | 36.           | 37. 0.04  | 34.            | 38. C.40  | 32.           | 30. 0.14  | 28.          | 30. 0.19  | 24.           | 31. 2.35  |
| 9999.   | 20.           | 22. 0.16  | 20.            | 20. 0.01  | 20.           | 17. 0.33  | 22.          | 21. 0.08  | 24.           | 15. 3.20  |
| 11999.  | 54.           | 57. 0.22  | 49.            | 50. 0.02  | 45.           | 49. 0.27  | 41.          | 44. 0.27  | 37.           | 46. 2.22  |
| 13999.  | 27.           | 21. 1.31  | 24.            | 27. 0.29  | 22.           | 23. 0.03  | 21.          | 23. 0.24  | 19.           | 25. 1.62  |
| 15999.  | 19.           | 22. 0.47  | 18.            | 21. 0.36  | 18.           | 25. 2.97  | 17.          | 21. 0.93  | 16.           | 17. 0.02  |
| 19999.  | 21.           | 20. 0.01  | 20.            | 21. 0.07  | 20.           | 26. 1.67  | 21.          | 25. 0.89  | 23.           | 22. C.08  |
| 100000. | 36.           | 41. 0.62  | 35.            | 36. 0.04  | 32.           | 34. 0.09  | 30.          | 34. 0.52  | 26.           | 41. 9.27  |
| SUM     | 519.          | 520. 3.60 | 502.           | 503. 1.98 | 485.          | 490. 6.70 | 471.         | 477. 4.35 | 458.          | 452.25.02 |



TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL II USING CPM X )

|         | QUARTER II-72 |      | QUARTER III-72 |      | QUARTER IV-72 |      | QUARTER I-73 |      | QUARTER II-73 |      |      |      |      |      |       |
|---------|---------------|------|----------------|------|---------------|------|--------------|------|---------------|------|------|------|------|------|-------|
| CLASS   | PRED.         | ACT. | CHI PRED.      | ACT. | CHI PRED.     | ACT. | CHI PRED.    | ACT. | CHI PRED.     | ACT. | CHI  |      |      |      |       |
| 0       | 19.           | 18.  | 0.04           | 37.  | 35.           | 0.07 | 53.          | 48.  | 0.54          | 67.  | 61.  | 0.58 | 80.  | 86.  | 0.43  |
| 1999.   | 166.          | 169. | 0.07           | 161. | 160.          | 0.00 | 154.         | 153. | 0.01          | 150. | 148. | 0.02 | 144. | 141. | 0.08  |
| 3999.   | 84.           | 80.  | 0.18           | 81.  | 80.           | 0.01 | 79.          | 76.  | 0.11          | 79.  | 78.  | 0.01 | 80.  | 69.  | 1.39  |
| 5999.   | 54.           | 51.  | 0.16           | 53.  | 50.           | 0.21 | 53.          | 57.  | 0.30          | 52.  | 53.  | 0.01 | 53.  | 45.  | 1.16  |
| 7999.   | 36.           | 37.  | 0.03           | 35.  | 38.           | 0.34 | 32.          | 30.  | 0.18          | 28.  | 30.  | 0.16 | 24.  | 31.  | 2.24  |
| 9999.   | 20.           | 22.  | 0.27           | 19.  | 20.           | 0.05 | 19.          | 17.  | 0.18          | 22.  | 21.  | 0.02 | 23.  | 15.  | 2.77  |
| 11999.  | 54.           | 57.  | 0.13           | 50.  | 50.           | 0.00 | 47.          | 49.  | 0.06          | 43.  | 44.  | 0.03 | 39.  | 46.  | 1.12  |
| 13999.  | 27.           | 21.  | 1.45           | 25.  | 27.           | 0.15 | 23.          | 23.  | 0.00          | 22.  | 23.  | 0.05 | 21.  | 25.  | 0.84  |
| 15999.  | 20.           | 22.  | 0.26           | 20.  | 21.           | 0.09 | 19.          | 25.  | 1.62          | 19.  | 21.  | 0.22 | 19.  | 17.  | 0.13  |
| 19999.  | 21.           | 20.  | 0.05           | 21.  | 21.           | 0.00 | 22.          | 26.  | 0.78          | 23.  | 25.  | 0.17 | 27.  | 22.  | 0.80  |
| 100000. | 37.           | 41.  | 0.34           | 37.  | 36.           | 0.03 | 35.          | 34.  | 0.04          | 33.  | 34.  | 0.01 | 29.  | 41.  | 4.96  |
| SUM     | 519.          | 520. | 2.97           | 501. | 503.          | 0.94 | 485.         | 490. | 3.82          | 471. | 477. | 1.26 | 458. | 452. | 15.92 |





TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL II USING MOD III)

| CLASS  | QUARTER II-72 |           | QUARTER III-72 |           | QUARTER IV-72 |           | QUARTER I-73 |           | QUARTER II-73 |           |
|--------|---------------|-----------|----------------|-----------|---------------|-----------|--------------|-----------|---------------|-----------|
|        | ACT.          | CHI PRED. | ACT.           | CHI PRED. | ACT.          | CHI PRED. | ACT.         | CHI PRED. | ACT.          | CHI       |
| 0      | 19.           | 0.06      | 37.            | 0.11      | 54.           | 0.69      | 68.          | 0.72      | 81.           | 0.33      |
| 1999.  | 173.          | 0.11      | 176.           | 1.37      | 175.          | 2.78      | 176.         | 4.53      | 176.          | 6.92      |
| 3999.  | 84.           | 0.22      | 81.            | 0.01      | 79.           | 0.11      | 78.          | 0.00      | 79.           | 1.30      |
| 5999.  | 48.           | 0.17      | 44.            | 0.94      | 41.           | 6.70      | 38.          | 6.07      | 36.           | 2.08      |
| 7999.  | 36.           | 0.05      | 34.            | 0.57      | 31.           | 0.02      | 26.          | 0.73      | 21.           | 4.68      |
| 9999.  | 22.           | 0.00      | 22.            | 0.21      | 22.           | 1.30      | 25.          | 0.66      | 26.           | 4.94      |
| 11999. | 52.           | 0.43      | 47.            | 0.23      | 43.           | 0.96      | 37.          | 1.19      | 33.           | 5.15      |
| 13999. | 26.           | 1.12      | 24.            | 0.50      | 21.           | 0.14      | 20.          | 0.58      | 18.           | 2.58      |
| 15999. | 20.           | 0.28      | 19.            | 0.13      | 19.           | 2.01      | 18.          | 0.46      | 17.           | 0.01      |
| 19999. | 21.           | 0.05      | 21.            | 0.00      | 21.           | 0.99      | 22.          | 0.37      | 25.           | 0.36      |
| 10000. | 36.           | 0.63      | 35.            | 0.04      | 32.           | 0.11      | 30.          | 0.63      | 25.           | 41.10.51  |
| SUM    | 519.          | 3.13      | 501.           | 4.12      | 484.          | 490.15.81 | 470.         | 477.15.96 | 457.          | 452.38.86 |



TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL II USING CPM II )

| CLASS  | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|--------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|        | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.     | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.  | 84842.        | 85201.   | 86487.         | 76517.   | 86768.        | 74296.   | 88085.       | 68827.   | 88863.        | 69300.   |
| 3999.  | 216531.       | 239441.  | 191231.        | 238997.  | 175870.       | 224544.  | 167610.      | 231257.  | 164144.       | 207472.  |
| 5999.  | 285410.       | 251076.  | 291048.        | 241451.  | 293411.       | 274778.  | 290373.      | 259631.  | 291209.       | 218088.  |
| 7999.  | 284583.       | 256481.  | 298392.        | 262935.  | 296907.       | 215352.  | 266754.      | 206544.  | 235818.       | 215346.  |
| 9999.  | 185809.       | 201731.  | 186369.        | 183567.  | 190997.       | 153325.  | 228991.      | 189416.  | 250974.       | 131926.  |
| 11999. | 592547.       | 610157.  | 552454.        | 536059.  | 524837.       | 520816.  | 478057.      | 467021.  | 439897.       | 492183.  |
| 13999. | 352338.       | 276219.  | 322017.        | 354780.  | 298553.       | 298484.  | 282949.      | 299438.  | 267752.       | 325462.  |
| 15999. | 308650.       | 327455.  | 306457.        | 315938.  | 296374.       | 373113.  | 282012.      | 315862.  | 268132.       | 252917.  |
| 19999. | 358209.       | 351882.  | 330795.        | 372054.  | 321149.       | 468395.  | 307744.      | 440700.  | 325649.       | 388406.  |
| 10000. | 905477.       | 1027230. | 763605.        | 954255.  | 629165.       | 906064.  | 544672.      | 925321.  | 431725.       | 1116465. |
| SUM    | 3574393.      | 3626873. | 3328854.       | 3534753. | 3114029.      | 3509167. | 2927245.     | 3404017. | 2764163.      | 3417565. |



TABLE CF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL II USING CPM V )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1959.   | 80435.        | 85201.   | 78383.         | 76517.   | 75435.        | 74296.   | 73509.       | 68827.   | 70948.        | 69300.   |
| 3999.   | 245766.       | 239441.  | 240197.        | 238997.  | 238548.       | 224544.  | 240393.      | 231257.  | 245440.       | 207472.  |
| 5999.   | 274433.       | 251076.  | 276186.        | 241451.  | 278772.       | 274778.  | 278573.      | 259631.  | 282356.       | 218088.  |
| 7999.   | 248058.       | 256481.  | 237937.        | 262935.  | 223129.       | 215352.  | 192201.      | 206544.  | 163466.       | 215346.  |
| 9999.   | 181905.       | 201731.  | 177255.        | 183567.  | 176296.       | 153325.  | 200961.      | 189416.  | 213775.       | 131926.  |
| 11999.  | 583105.       | 610157.  | 532844.        | 536059.  | 495201.       | 520816.  | 442919.      | 467021.  | 402165.       | 492183.  |
| 13999.  | 352207.       | 276219.  | 318440.        | 354780.  | 290839.       | 298484.  | 271318.      | 299438.  | 253707.       | 325462.  |
| 15999.  | 287887.       | 327455.  | 278929.        | 315938.  | 268718.       | 373113.  | 257691.      | 315862.  | 249099.       | 252917.  |
| 19999.  | 369844.       | 351882.  | 356886.        | 372054.  | 363718.       | 468395.  | 372814.      | 440700.  | 421223.       | 388406.  |
| 100000. | 1050483.      | 1027230. | 1009933.       | 954255.  | 935743.       | 906064.  | 870411.      | 925321.  | 741603.       | 1116465. |
| SUM     | 3674122.      | 3626873. | 3506988.       | 3534753. | 3346397.      | 3509167. | 3200788.     | 3404017. | 3043777.      | 3417565. |



TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL II USING CPM X )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1959.   | 80160.        | 85201.   | 77824.         | 76517.   | 74623.        | 74296.   | 72508.       | 68827.   | 69855.        | 65300.   |
| 3959.   | 241034.       | 239441.  | 231636.        | 238997.  | 226890.       | 224544.  | 225950.      | 231257.  | 228368.       | 207472.  |
| 5999.   | 268410.       | 251076.  | 265286.        | 241451.  | 263942.       | 274778.  | 260965.      | 259631.  | 262942.       | 218088.  |
| 7999.   | 249815.       | 256481.  | 240007.        | 262935.  | 225004.       | 215352.  | 193677.      | 206544.  | 164551.       | 215346.  |
| 9999.   | 177672.       | 201731.  | 171309.        | 183567.  | 169862.       | 153325.  | 194707.      | 189416.  | 207096.       | 131926.  |
| 11999.  | 552063.       | 610157.  | 548364.        | 536059.  | 515901.       | 520816.  | 466678.      | 467021.  | 428573.       | 452183.  |
| 13999.  | 356926.       | 276219.  | 327711.        | 354780.  | 303791.       | 298484.  | 287601.      | 299438.  | 272358.       | 325462.  |
| 15999.  | 298896.       | 327455.  | 298146.        | 315938.  | 293767.       | 373113.  | 286963.      | 315862.  | 280837.       | 252917.  |
| 19999.  | 379160.       | 351882.  | 375943.        | 372054.  | 393671.       | 468395.  | 414490.      | 440700.  | 475054.       | 388406.  |
| 100000. | 1084614.      | 1027230. | 1072865.       | 954255.  | 1020259.      | 906064.  | 969024.      | 925321.  | 840305.       | 1116465. |
| SUM     | 3728749.      | 3626873. | 3609088.       | 3534753. | 3487709.      | 3509167. | 3372561.     | 3404017. | 3233976.      | 3417565. |





TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
( MODEL II USING MOD III)

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 83908.        | 85201.   | 84928.         | 76517.   | 84689.        | 74296.   | 85272.       | 68827.   | 85053.        | 65300.   |
| 3999.   | 242216.       | 239441.  | 232249.        | 238997.  | 226629.       | 224544.  | 224921.      | 231257.  | 227222.       | 207472.  |
| 5999.   | 239499.       | 251076.  | 217004.        | 241451.  | 201635.       | 274778.  | 183320.      | 259631.  | 180704.       | 218088.  |
| 7999.   | 247314.       | 256481.  | 233166.        | 262935.  | 213447.       | 215352.  | 178030.      | 206544.  | 146193.       | 215346.  |
| 9999.   | 196414.       | 201731.  | 199736.        | 183567.  | 201937.       | 153325.  | 226060.      | 189416.  | 238238.       | 131926.  |
| 11999.  | 569071.       | 610157.  | 508717.        | 536059.  | 463757.       | 520816.  | 406412.      | 467021.  | 358518.       | 452183.  |
| 13999.  | 345967.       | 276219.  | 308398.        | 354780.  | 278124.       | 298484.  | 256540.      | 299438.  | 237478.       | 325462.  |
| 15999.  | 297584.       | 327455.  | 293799.        | 315938.  | 285383.       | 373113.  | 274180.      | 315862.  | 263498.       | 252917.  |
| 19999.  | 378490.       | 351882.  | 372492.        | 372054.  | 385407.       | 468395.  | 398438.      | 440700.  | 450314.       | 388406.  |
| 100000. | 1049426.      | 1027230. | 1007669.       | 954255.  | 930285.       | 906064.  | 859408.      | 925321.  | 719673.       | 1116465. |
| SUM     | 3649886.      | 3626873. | 3458155.       | 3534753. | 3271291.      | 3509167. | 3097580.     | 3404017. | 2907329.      | 3417565. |



TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL II' USING CPM II )

|         | QUARTER II-72 |      | QUARTER III-72 |      | QUARTER IV-72 |       | QUARTER I-73 |      | QUARTER II-73 |      |      |       |      |      |       |
|---------|---------------|------|----------------|------|---------------|-------|--------------|------|---------------|------|------|-------|------|------|-------|
| CLASS   | PRED.         | ACT. | PRED.          | ACT. | PRED.         | ACT.  | PRED.        | ACT. | PRED.         | ACT. |      |       |      |      |       |
| 0.      | 16.           | 18.  | 0.37           | 31.  | 35.           | 0.49  | 46.          | 48.  | 0.06          | 61.  | 61.  | 0.00  | 76.  | 86.  | 1.37  |
| 1999.   | 176.          | 169. | 0.26           | 181. | 160.          | 2.36  | 183.         | 153. | 4.93          | 185. | 148. | 7.55  | 187. | 141. | 11.25 |
| 3999.   | 75.           | 80.  | 0.35           | 64.  | 80.           | 3.85  | 57.          | 76.  | 6.57          | 51.  | 78.  | 13.95 | 47.  | 69.  | 10.26 |
| 5999.   | 57.           | 51.  | 0.68           | 58.  | 50.           | 1.05  | 57.          | 57.  | 0.00          | 56.  | 53.  | 0.12  | 54.  | 45.  | 1.61  |
| 7999.   | 41.           | 37.  | 0.42           | 44.  | 38.           | 0.76  | 44.          | 30.  | 4.70          | 42.  | 30.  | 3.41  | 40.  | 31.  | 1.87  |
| 9999.   | 21.           | 22.  | 0.10           | 21.  | 20.           | 0.01  | 21.          | 17.  | 0.71          | 24.  | 21.  | 0.46  | 26.  | 15.  | 4.73  |
| 11999.  | 55.           | 57.  | 0.07           | 52.  | 50.           | 0.05  | 49.          | 49.  | 0.00          | 45.  | 44.  | 0.03  | 42.  | 46.  | 0.48  |
| 13999.  | 27.           | 21.  | 1.33           | 25.  | 27.           | 0.23  | 23.          | 23.  | 0.01          | 21.  | 23.  | 0.15  | 20.  | 25.  | 1.40  |
| 15999.  | 20.           | 22.  | 0.31           | 19.  | 21.           | 0.21  | 18.          | 25.  | 2.78          | 17.  | 21.  | 1.14  | 15.  | 17.  | 0.15  |
| 19999.  | 20.           | 20.  | 0.00           | 18.  | 21.           | 0.48  | 17.          | 26.  | 5.02          | 15.  | 25.  | 7.22  | 14.  | 22.  | 5.11  |
| 100000. | 31.           | 41.  | 3.10           | 27.  | 36.           | 3.33  | 22.          | 34.  | 5.94          | 20.  | 34.  | 9.03  | 18.  | 41.  | 30.16 |
| SUM     | 522.          | 520. | 6.99           | 507. | 503.          | 12.83 | 492.         | 490. | 30.73         | 477. | 477. | 43.05 | 462. | 452. | 68.39 |



TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL II' USING CPM V )

|         | QUARTER II-72 |      | QUARTER III-72 |      | QUARTER IV-72 |      | QUARTER I-73 |      | QUARTER II-73 |      |      |      |      |      |       |
|---------|---------------|------|----------------|------|---------------|------|--------------|------|---------------|------|------|------|------|------|-------|
| CLASS   | PRED.         | ACT. | CHI PRED.      | ACT. | CHI PRED.     | ACT. | CHI PRED.    | ACT. | CHI PRED.     | ACT. | CHI  |      |      |      |       |
| 0.      | 19.           | 18.  | 0.07           | 38.  | 35.           | 0.18 | 55.          | 48.  | 0.98          | 73.  | 61.  | 1.84 | 89.  | 86.  | 0.11  |
| 1999.   | 167.          | 169. | 0.01           | 166. | 160.          | 0.19 | 163.         | 153. | 0.57          | 161. | 148. | 0.98 | 158. | 141. | 1.86  |
| 3999.   | 84.           | 80.  | 0.23           | 80.  | 80.           | 0.00 | 76.          | 76.  | 0.00          | 73.  | 78.  | 0.33 | 70.  | 69.  | 0.02  |
| 5999.   | 55.           | 51.  | 0.31           | 55.  | 50.           | 0.44 | 55.          | 57.  | 0.11          | 53.  | 53.  | 0.00 | 52.  | 45.  | 1.04  |
| 7999.   | 35.           | 37.  | 0.09           | 34.  | 38.           | 0.49 | 32.          | 30.  | 0.16          | 29.  | 30.  | 0.03 | 26.  | 31.  | 0.82  |
| 9999.   | 20.           | 22.  | 0.14           | 20.  | 20.           | 0.01 | 19.          | 17.  | 0.28          | 21.  | 21.  | 0.01 | 22.  | 15.  | 2.30  |
| 11999.  | 54.           | 57.  | 0.22           | 49.  | 50.           | 0.02 | 46.          | 49.  | 0.23          | 41.  | 44.  | 0.22 | 37.  | 46.  | 2.09  |
| 13999.  | 27.           | 21.  | 1.31           | 24.  | 27.           | 0.29 | 22.          | 23.  | 0.03          | 21.  | 23.  | 0.29 | 19.  | 25.  | 1.87  |
| 15999.  | 19.           | 22.  | 0.47           | 18.  | 21.           | 0.39 | 17.          | 25.  | 3.34          | 16.  | 21.  | 1.33 | 15.  | 17.  | 0.17  |
| 19999.  | 20.           | 20.  | 0.01           | 19.  | 21.           | 0.17 | 19.          | 26.  | 2.99          | 17.  | 25.  | 3.80 | 16.  | 22.  | 1.93  |
| 100000. | 36.           | 41.  | 0.61           | 35.  | 36.           | 0.01 | 34.          | 34.  | 0.00          | 33.  | 34.  | 0.01 | 32.  | 41.  | 2.67  |
| SUM     | 519.          | 520. | 3.47           | 500. | 503.          | 2.19 | 483.         | 490. | 8.69          | 465. | 477. | 8.84 | 449. | 452. | 14.87 |



TABLE OF PREDICTED NUMBER OF ACCCOUNTS, ACTUAL NUMBER CBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL II' USING CPM X )

| CLASS   | QUARTER II-72 |      | QUARTER III-72 |      | QUARTER IV-72 |      | QUARTER I-73 |      | QUARTER II-73 |      |      |      |      |      |      |
|---------|---------------|------|----------------|------|---------------|------|--------------|------|---------------|------|------|------|------|------|------|
|         | PRED.         | ACT. | PRED.          | ACT. | PRED.         | ACT. | PRED.        | ACT. | PRED.         | ACT. |      |      |      |      |      |
| 0.      | 19.           | 18.  | 0.03           | 37.  | 35.           | 0.08 | 54.          | 48.  | 0.66          | 71.  | 61.  | 1.33 | 87.  | 86.  | 0.01 |
| 1999.   | 165.          | 169. | 0.08           | 162. | 160.          | 0.02 | 158.         | 153. | 0.13          | 154. | 148. | 0.26 | 151. | 141. | 0.69 |
| 3999.   | 84.           | 80.  | 0.24           | 80.  | 80.           | 0.00 | 76.          | 76.  | 0.00          | 72.  | 78.  | 0.47 | 69.  | 69.  | 0.00 |
| 5999.   | 54.           | 51.  | 0.18           | 53.  | 50.           | 0.20 | 52.          | 57.  | 0.39          | 51.  | 53.  | 0.08 | 50.  | 45.  | 0.50 |
| 7999.   | 35.           | 37.  | 0.06           | 34.  | 38.           | 0.42 | 33.          | 30.  | 0.20          | 29.  | 30.  | 0.01 | 27.  | 31.  | 0.72 |
| 9999.   | 20.           | 22.  | 0.23           | 19.  | 20.           | 0.05 | 19.          | 17.  | 0.15          | 21.  | 21.  | 0.00 | 22.  | 15.  | 2.00 |
| 11999.  | 54.           | 57.  | 0.12           | 51.  | 50.           | 0.01 | 48.          | 49.  | 0.03          | 43.  | 44.  | 0.01 | 40.  | 46.  | 0.97 |
| 13999.  | 27.           | 21.  | 1.46           | 25.  | 27.           | 0.15 | 23.          | 23.  | 0.00          | 22.  | 23.  | 0.05 | 21.  | 25.  | 0.87 |
| 15999.  | 20.           | 22.  | 0.28           | 20.  | 21.           | 0.11 | 19.          | 25.  | 1.91          | 18.  | 21.  | 0.42 | 17.  | 17.  | 0.01 |
| 19999.  | 21.           | 20.  | 0.10           | 21.  | 21.           | 0.00 | 21.          | 26.  | 1.13          | 20.  | 25.  | 1.24 | 20.  | 22.  | 0.21 |
| 100000. | 37.           | 41.  | 0.41           | 37.  | 36.           | 0.02 | 36.          | 34.  | 0.09          | 36.  | 34.  | 0.12 | 35.  | 41.  | 1.03 |
| SUM     | 519.          | 520. | 3.17           | 501. | 503.          | 1.05 | 484.         | 490. | 4.71          | 467. | 477. | 3.99 | 451. | 452. | 7.01 |





TABLE OF PREDICTED NUMBER OF ACCOUNTS, ACTUAL NUMBER OBSERVED AND CHI-SQUARE STATISTICS  
 ( MODEL II' USING MOD III)

| CLASS   | QUARTER II-72 |           | QUARTER III-72 |           | QUARTER IV-72 |           | QUARTER I-73 |           | QUARTER II-73 |           |
|---------|---------------|-----------|----------------|-----------|---------------|-----------|--------------|-----------|---------------|-----------|
|         | ACT.          | CHI PRED. | ACT.           | CHI PRED. | ACT.          | CHI PRED. | ACT.         | CHI PRED. | ACT.          | CHI       |
| C.      | 19.           | 0.05      | 37.            | 0.15      | 55.           | 0.90      | 72.          | 1.76      | 89.           | 0.10      |
| 1999.   | 173.          | 0.09      | 176.           | 1.49      | 178.          | 3.48      | 180.         | 5.59      | 181.          | 8.76      |
| 3999.   | 85.           | 0.29      | 80.            | 0.00      | 75.           | 0.00      | 71.          | 0.69      | 67.           | 0.07      |
| 5999.   | 48.           | 0.16      | 44.            | 0.94      | 40.           | 7.00      | 37.          | 6.86      | 35.           | 2.95      |
| 7999.   | 35.           | 0.08      | 33.            | 0.62      | 31.           | 0.04      | 27.          | 0.26      | 24.           | 1.94      |
| 9999.   | 22.           | 0.00      | 22.            | 0.21      | 22.           | 1.22      | 24.          | 0.44      | 25.           | 4.01      |
| 11999.  | 52.           | 0.41      | 47.            | 0.21      | 43.           | 0.87      | 38.          | 1.04      | 33.           | 4.74      |
| 13999.  | 26.           | 1.13      | 24.            | 0.49      | 21.           | 0.14      | 20.          | 0.59      | 18.           | 2.65      |
| 15999.  | 20.           | 0.30      | 19.            | 0.16      | 18.           | 2.31      | 17.          | 0.71      | 17.           | 0.01      |
| 19999.  | 21.           | 0.10      | 21.            | 0.00      | 21.           | 1.29      | 20.          | 1.54      | 19.           | 0.42      |
| 100000. | 36.           | 0.75      | 35.            | 0.06      | 33.           | 0.06      | 32.          | 0.12      | 30.           | 3.83      |
| SUM     | 519.          | 3.37      | 501.           | 4.33      | 483.          | 17.32     | 466.         | 19.60     | 449.          | 452.29.47 |



TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL II' USING CPM II )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 85059.        | 85201.   | 87408.         | 76517.   | 88560.        | 74296.   | 85703.       | 68827.   | 90401.        | 69300.   |
| 3999.   | 214973.       | 239441.  | 184558.        | 238997.  | 162815.       | 224544.  | 147201.      | 231257.  | 135050.       | 207472.  |
| 5999.   | 284737.       | 251076.  | 287604.        | 241451.  | 285602.       | 274778.  | 276750.      | 259631.  | 270438.       | 218088.  |
| 7999.   | 285733.       | 256481.  | 303616.        | 262935.  | 308452.       | 215352.  | 291218.      | 206544.  | 274856.       | 215346.  |
| 9999.   | 185680.       | 201731.  | 185096.        | 183567.  | 188036.       | 153325.  | 219316.      | 189416.  | 235402.       | 121926.  |
| 11999.  | 558881.       | 610157.  | 562326.        | 536059.  | 537544.       | 520816.  | 491558.      | 467021.  | 452220.       | 452183.  |
| 13999.  | 353015.       | 276219.  | 321685.        | 354780.  | 296198.       | 298484.  | 277817.      | 299438.  | 258258.       | 325462.  |
| 15999.  | 296097.       | 327455.  | 287439.        | 315938.  | 271591.       | 373113.  | 251981.      | 315862.  | 234219.       | 252917.  |
| 19999.  | 360160.       | 351882.  | 325338.        | 372054.  | 302752.       | 468395.  | 264693.      | 440700.  | 245832.       | 388406.  |
| 100000. | 903077.       | 1027230. | 770406.        | 954255.  | 650525.       | 906064.  | 591675.      | 925321.  | 516199.       | 1116465. |
| SUM     | 3567409.      | 3626873. | 3315473.       | 3534753. | 3092072.      | 3509167. | 2901908.     | 3404017. | 2712873.      | 3417565. |



TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL II, USING CPM V )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 81006.        | 85201.   | 80115.         | 76517.   | 78693.        | 74296.   | 77665.       | 68827.   | 76512.        | 69300.   |
| 3999.   | 242485.       | 239441.  | 229767.        | 238997.  | 219053.       | 224544.  | 209803.      | 231257.  | 201271.       | 207472.  |
| 5999.   | 274201.       | 251076.  | 273337.        | 241451.  | 271411.       | 274778.  | 264863.      | 259631.  | 260594.       | 218088.  |
| 7999.   | 244585.       | 256481.  | 235320.        | 262935.  | 223797.       | 215352.  | 201517.      | 206544.  | 182918.       | 215346.  |
| 9999.   | 183113.       | 201731.  | 177346.        | 183567.  | 174304.       | 153325.  | 192850.      | 189416.  | 199589.       | 191926.  |
| 11999.  | 583569.       | 610157.  | 534031.        | 536059.  | 497857.       | 520816.  | 446343.      | 467021.  | 404829.       | 452183.  |
| 13999.  | 352211.       | 276219.  | 318152.        | 354780.  | 289896.       | 298484.  | 269037.      | 299438.  | 248980.       | 325462.  |
| 15999.  | 287705.       | 327455.  | 277506.        | 315938.  | 263273.       | 373113.  | 247486.      | 315862.  | 233223.       | 252917.  |
| 19999.  | 369111.       | 351882.  | 345681.        | 372054.  | 334145.       | 468395.  | 305628.      | 440700.  | 294847.       | 388406.  |
| 100000. | 1051362.      | 1027230. | 1025416.       | 954255.  | 977343.       | 906064.  | 964583.      | 925521.  | 920818.       | 1116465. |
| SUM     | 3669350.      | 3626873. | 3496669.       | 3534753. | 3329768.      | 3509167. | 3179770.     | 3404017. | 3023579.      | 3417565. |



TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
 ( MODEL II' USING CPM X )

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| C.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 80017.        | 85201.   | 78325.         | 76517.   | 76251.        | 74296.   | 74697.       | 68827.   | 72149.        | 69300.   |
| 3999.   | 242530.       | 239441.  | 229162.        | 238997.  | 217574.       | 224544.  | 207267.      | 231257.  | 157626.       | 207472.  |
| 5999.   | 269231.       | 251076.  | 265165.        | 241451.  | 261102.       | 274778.  | 253443.      | 259631.  | 248804.       | 218088.  |
| 7999.   | 246274.       | 256481.  | 237479.        | 262935.  | 226048.       | 215352.  | 203629.      | 206544.  | 184708.       | 215346.  |
| 9999.   | 179083.       | 201731.  | 171774.        | 183567.  | 168492.       | 153325.  | 187594.      | 189416.  | 194412.       | 131926.  |
| 11999.  | 593133.       | 610157.  | 550518.        | 536059.  | 519849.       | 520816.  | 471720.      | 467021.  | 433276.       | 492183.  |
| 13999.  | 357052.       | 276219.  | 327989.        | 354780.  | 304110.       | 298484.  | 287669.      | 299438.  | 271500.       | 325462.  |
| 15999.  | 297904.       | 327455.  | 295667.        | 315938.  | 287431.       | 273113.  | 276065.      | 315862.  | 264940.       | 252917.  |
| 19999.  | 386573.       | 351882.  | 378143.        | 372054.  | 380112.       | 468395.  | 360620.      | 440700.  | 359234.       | 388406.  |
| 100000. | 1074166.      | 1027230. | 1069087.       | 954255.  | 1038370.      | 906064.  | 1044706.     | 925321.  | 1013678.      | 1116465. |
| SUM     | 3725961.      | 3626873. | 3603307.       | 3524753. | 3479335.      | 3509167. | 3367407.     | 3404017. | 3241323.      | 3417565. |





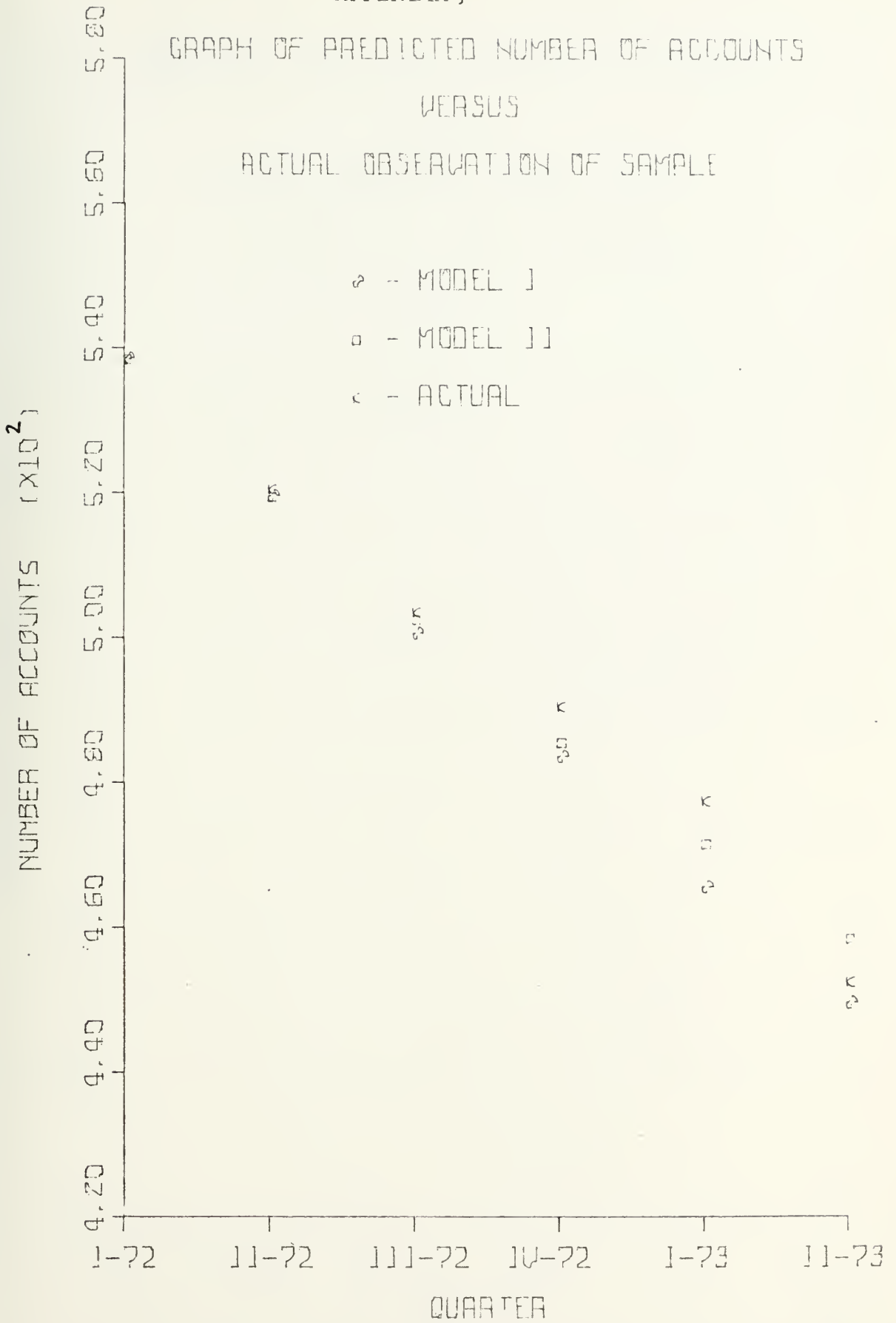
TABLE OF PREDICTED AMOUNT OF SAVINGS AND ACTUAL AMOUNT OBSERVED  
( MODEL II' USING MOD III)

| CLASS   | QUARTER II-72 |          | QUARTER III-72 |          | QUARTER IV-72 |          | QUARTER I-73 |          | QUARTER II-73 |          |
|---------|---------------|----------|----------------|----------|---------------|----------|--------------|----------|---------------|----------|
|         | PRED.         | ACT.     | PRED.          | ACT.     | PRED.         | ACT.     | PRED.        | ACT.     | PRED.         | ACT.     |
| 0.      | 0.            | 0.       | 0.             | 0.       | 0.            | 0.       | 0.           | 0.       | 0.            | 0.       |
| 1999.   | 83685.        | 85201.   | 85258.         | 76517.   | 86066.        | 74296.   | 86945.       | 68827.   | 87473.        | 69300.   |
| 3999.   | 243922.       | 239441.  | 229848.        | 238997.  | 216502.       | 224544.  | 203936.      | 231257.  | 191893.       | 207472.  |
| 5999.   | 240024.       | 251076.  | 216966.        | 241451.  | 200158.       | 274778.  | 184381.      | 259631.  | 173461.       | 218088.  |
| 7999.   | 244733.       | 256481.  | 232154.        | 262935.  | 216354.       | 215352.  | 189788.      | 206544.  | 167602.       | 215346.  |
| 9999.   | 197471.       | 201731.  | 199877.        | 183567.  | 200231.       | 153325.  | 218717.      | 189416.  | 225422.       | 131926.  |
| 11999.  | 569950.       | 610157.  | 510351.        | 536059.  | 466980.       | 520816.  | 410812.      | 467021.  | 363781.       | 492183.  |
| 13999.  | 346043.       | 276219.  | 308616.        | 354780.  | 278350.       | 298484.  | 256454.      | 299438.  | 236365.       | 325462.  |
| 15999.  | 296546.       | 327455.  | 291472.        | 315938.  | 279717.       | 373113.  | 264746.      | 315862.  | 250033.       | 252917.  |
| 19999.  | 386696.       | 351882.  | 376206.        | 372054.  | 374740.       | 468395.  | 351332.      | 440700.  | 345352.       | 388406.  |
| 100000. | 1037409.      | 1027230. | 1001237.       | 954255.  | 944258.       | 906064.  | 927075.      | 925321.  | 876164.       | 1116465. |
| SUM     | 3646475.      | 3626873. | 3451983.       | 3534753. | 3263351.      | 3509167. | 3054184.     | 3404017. | 2917544.      | 3417565. |



APPENDIX J

GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
VERSUS  
ACTUAL OBSERVATION OF SAMPLE

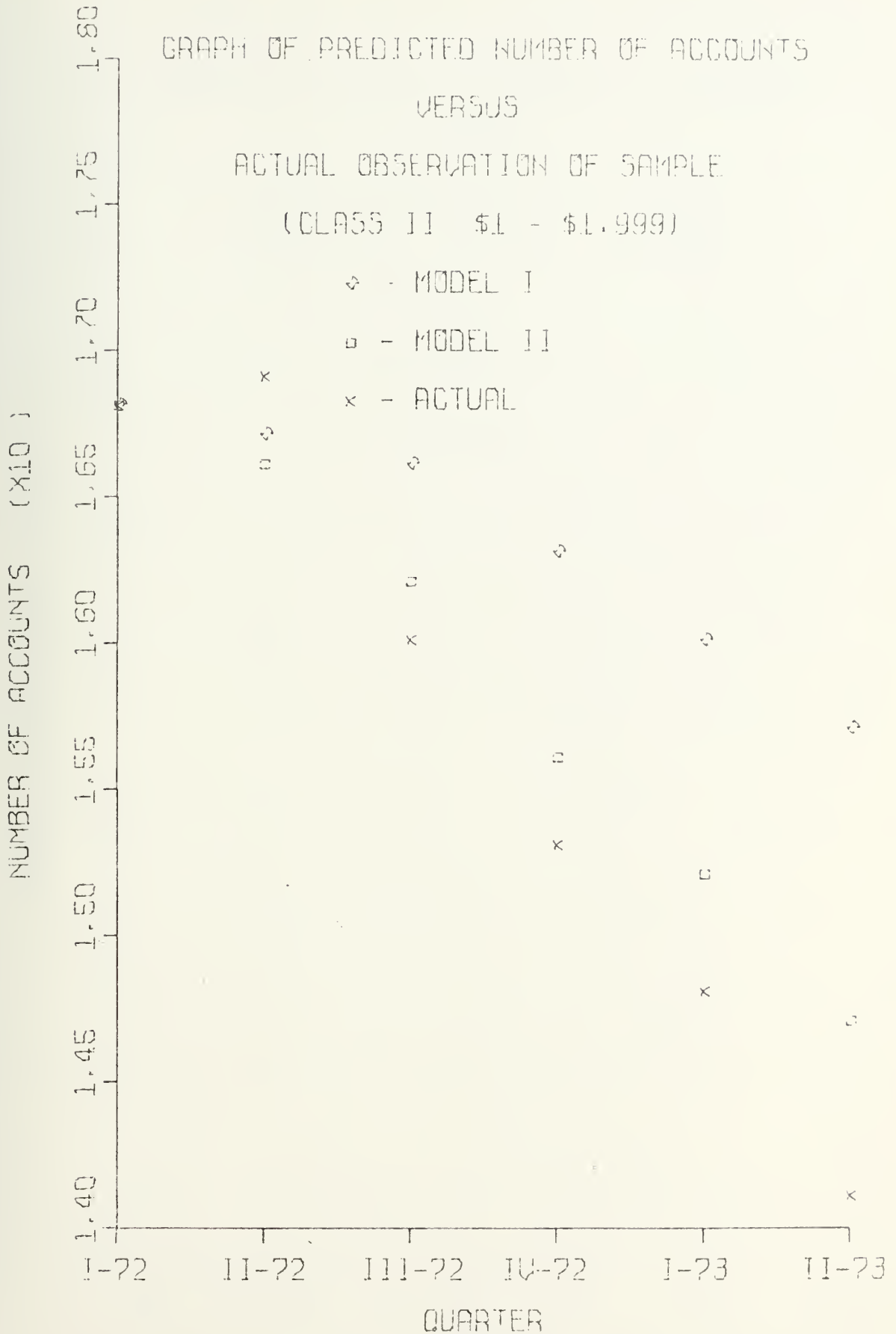




GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE  
(CLASS II \$1 - \$1.999)

- ◊ - MODEL I
- - MODEL II
- x - ACTUAL





GRAPH OF PREDICTED NUMBER OF ACCOUNTS

VERSUS

ACTUAL OBSERVATION OF SAMPLE

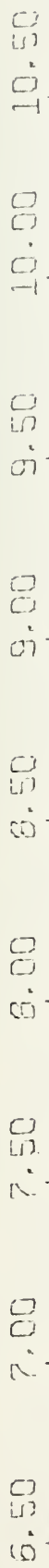
(CLASS III \$2,000 - \$3,999)

◇ - MODEL I

□ - MODEL II

x - ACTUAL

NUMBER OF ACCOUNTS (X10 )



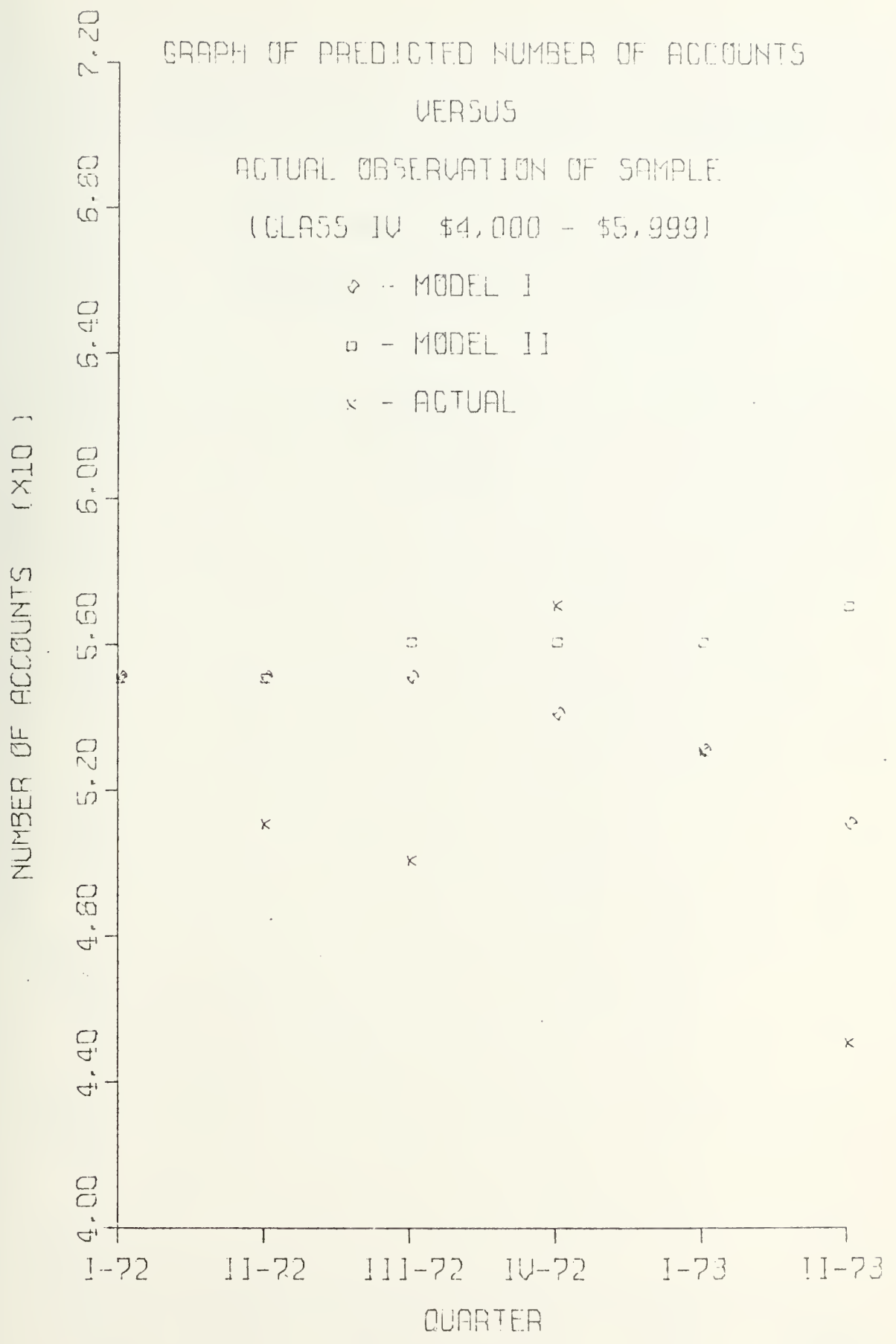
I-72 II-72 III-72 IV-72 I-73 II-73

QUARTER





GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
 VERSUS  
 ACTUAL OBSERVATION OF SAMPLE  
 (CLASS IV \$4,000 - \$5,999)





GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
 VERSUS  
 ACTUAL OBSERVATION OF SAMPLE  
 (CLASS V \$6,000 - \$7,999)

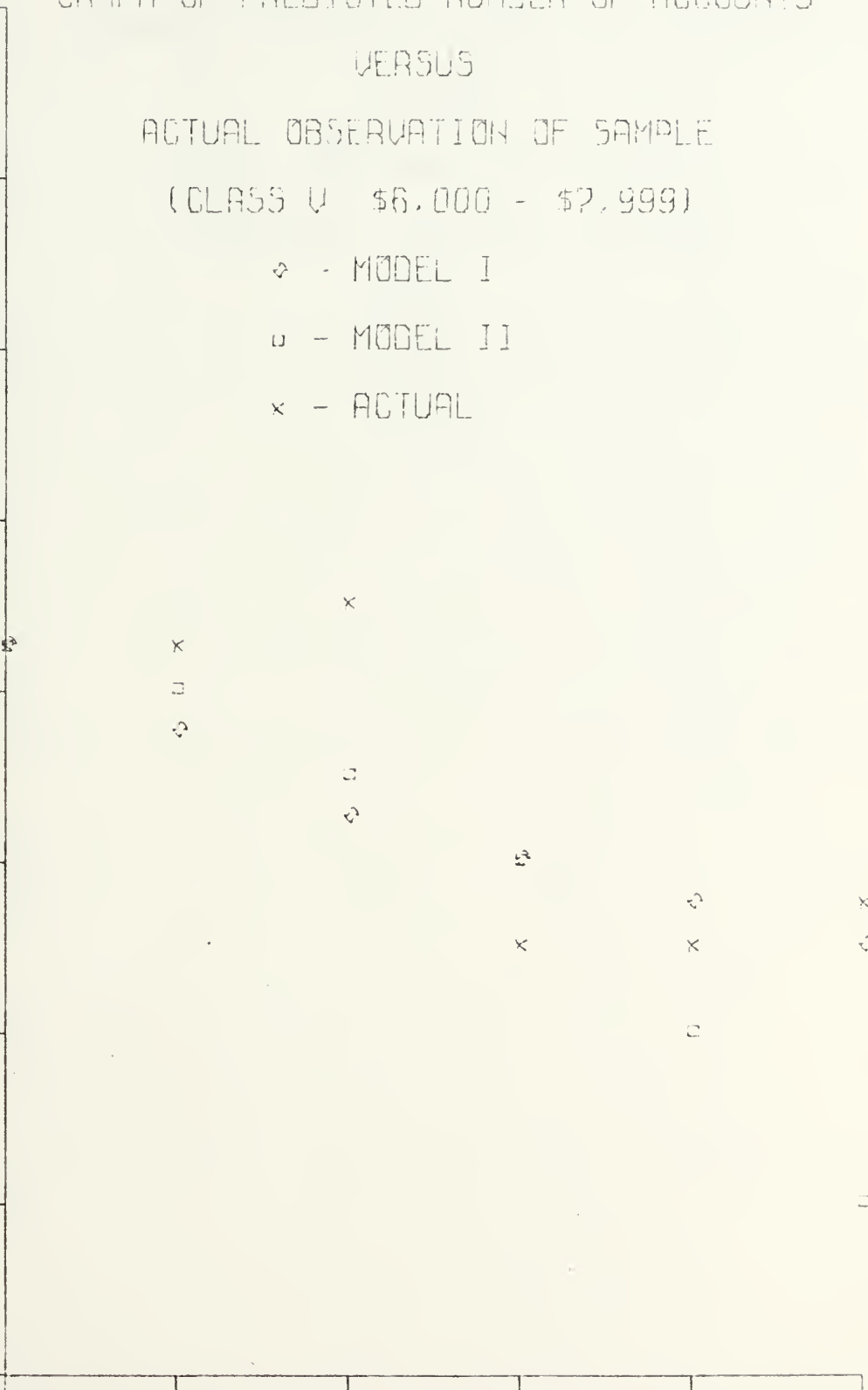
◇ - MODEL I  
 □ - MODEL II  
 x - ACTUAL

NUMBER OF ACCOUNTS (x10)

5.20  
4.80  
4.40  
4.00  
3.60  
3.20  
2.80  
2.40  
2.00

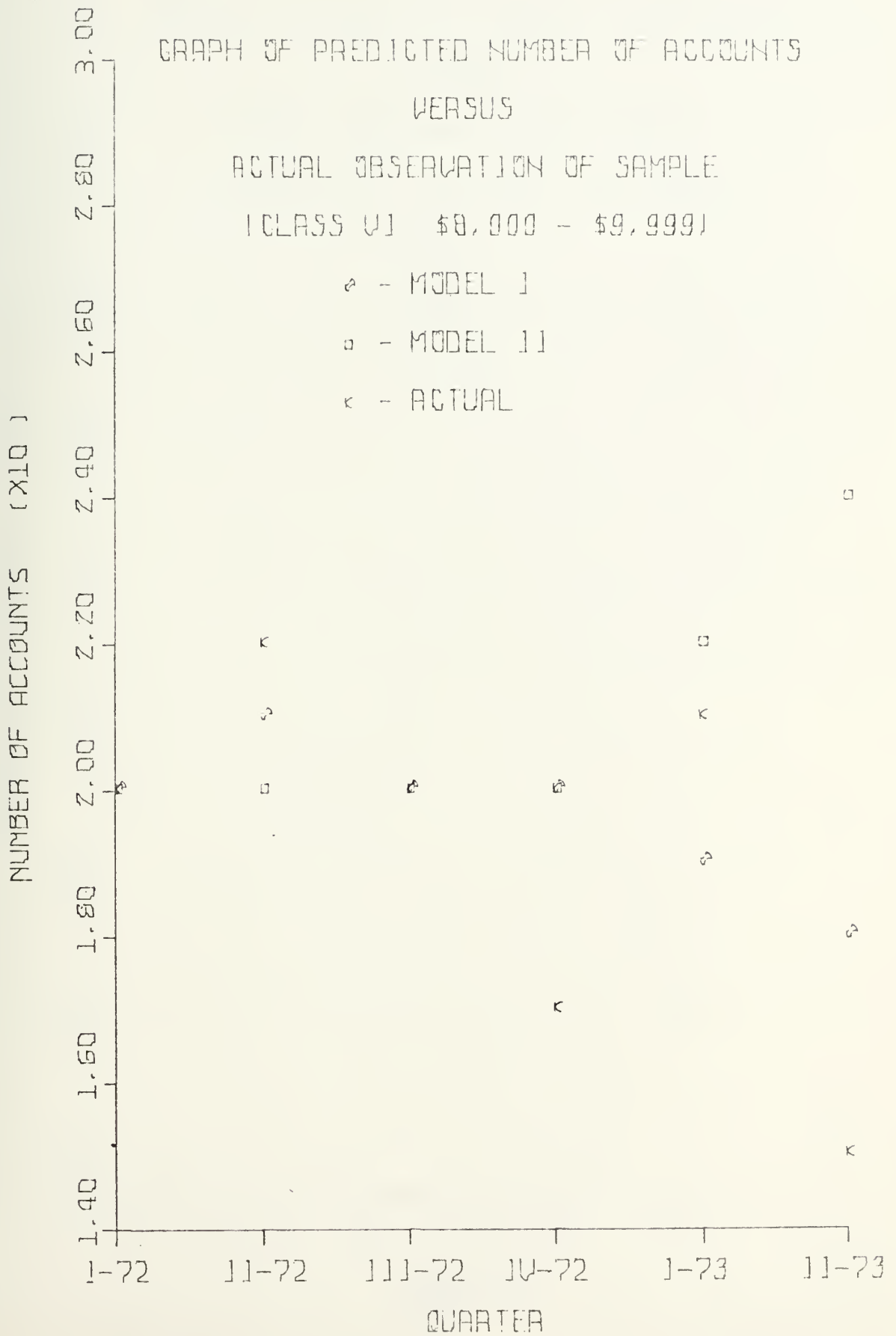
I-72 II-72 III-72 IV-72 I-73 II-73

QUARTER





GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
 VERSUS  
 ACTUAL OBSERVATION OF SAMPLE  
 (CLASS VI \$8,000 - \$9,999)



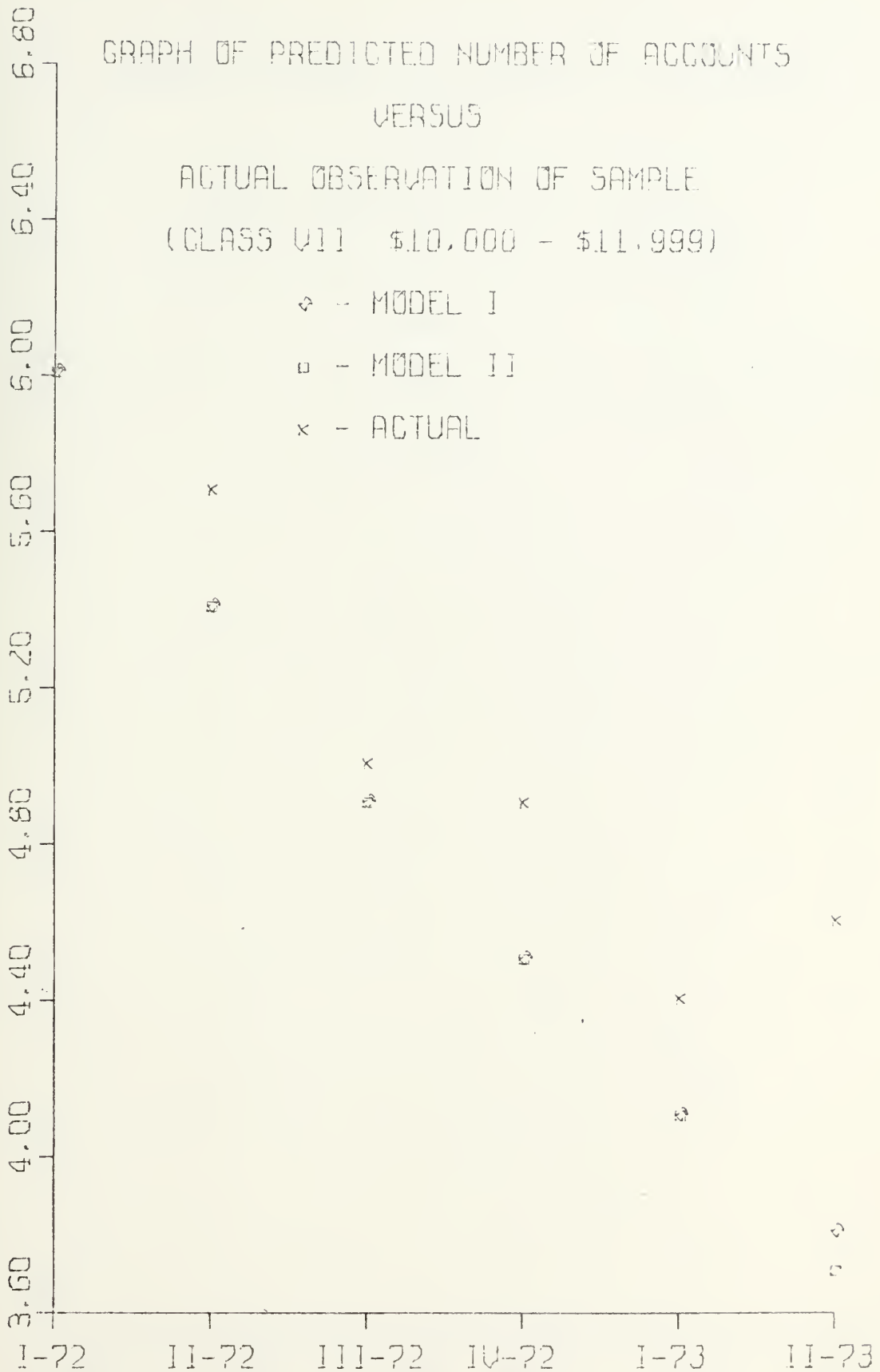


GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE  
(CLASS VII \$10,000 - \$11,999)

- ◇ - MODEL I
- - MODEL II
- x - ACTUAL

NUMBER OF ACCOUNTS (X10)



QUARTER





GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
VERSUS

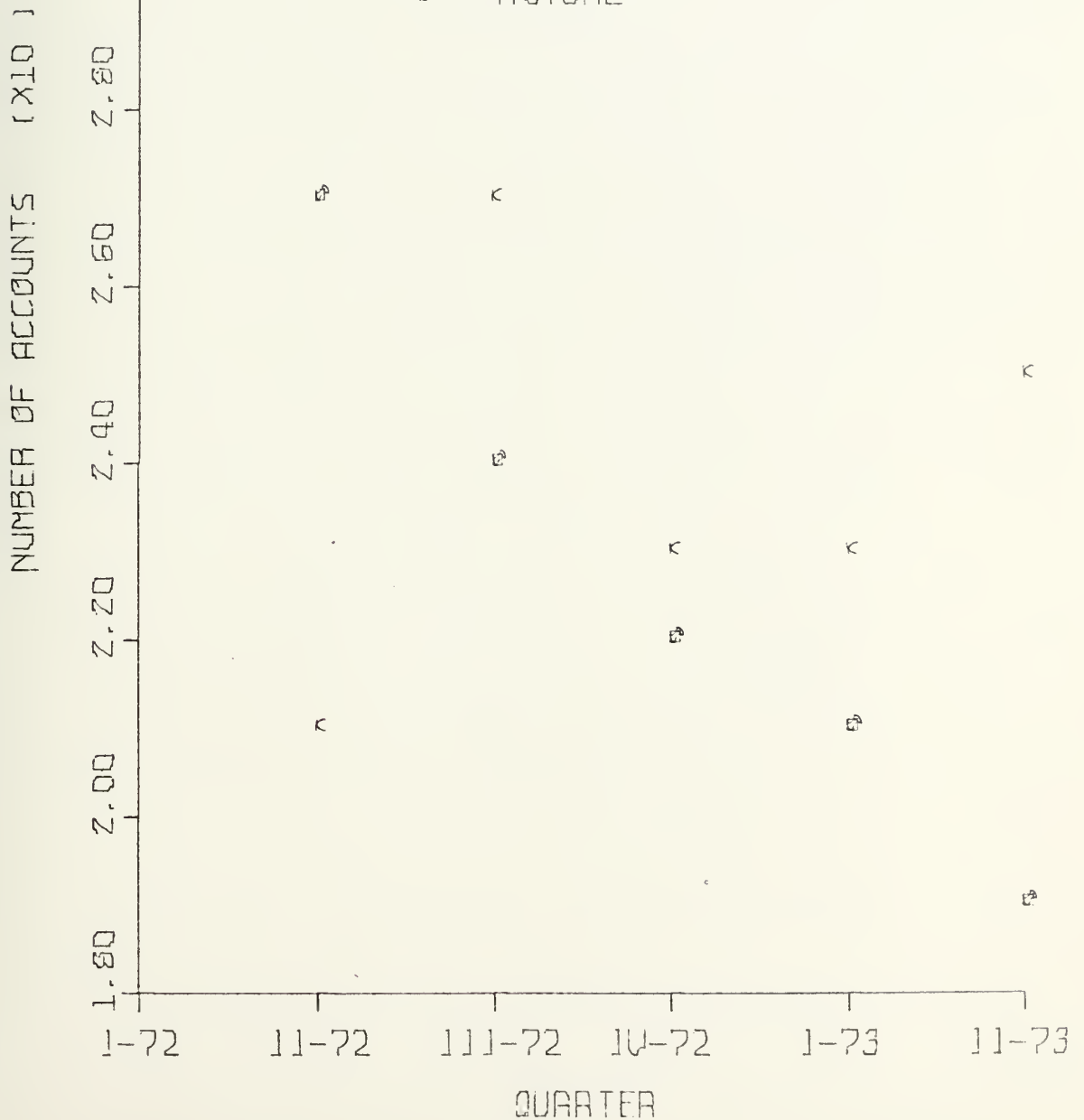
ACTUAL OBSERVATION OF SAMPLE

(CLASS VIII \$12,000 - \$13,999)

• - MODEL I

◻ - MODEL II

< - ACTUAL





GRAPH OF PREDICTED NUMBER OF ACCOUNTS

VERSUS

ACTUAL OBSERVATION OF SAMPLE

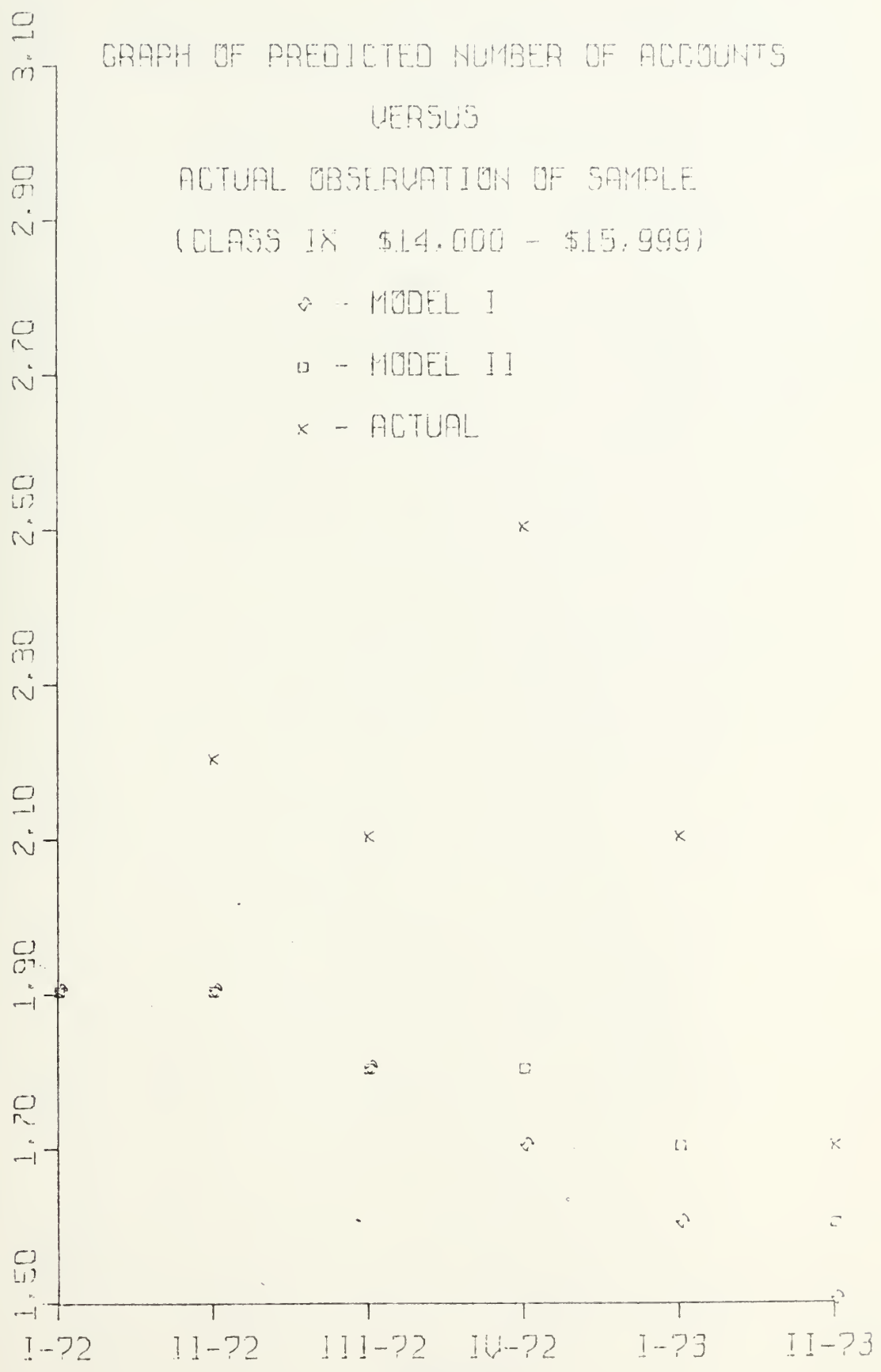
(CLASS IX \$14,000 - \$15,999)

◇ - MODEL I

□ - MODEL II

x - ACTUAL

NUMBER OF ACCOUNTS (X10)



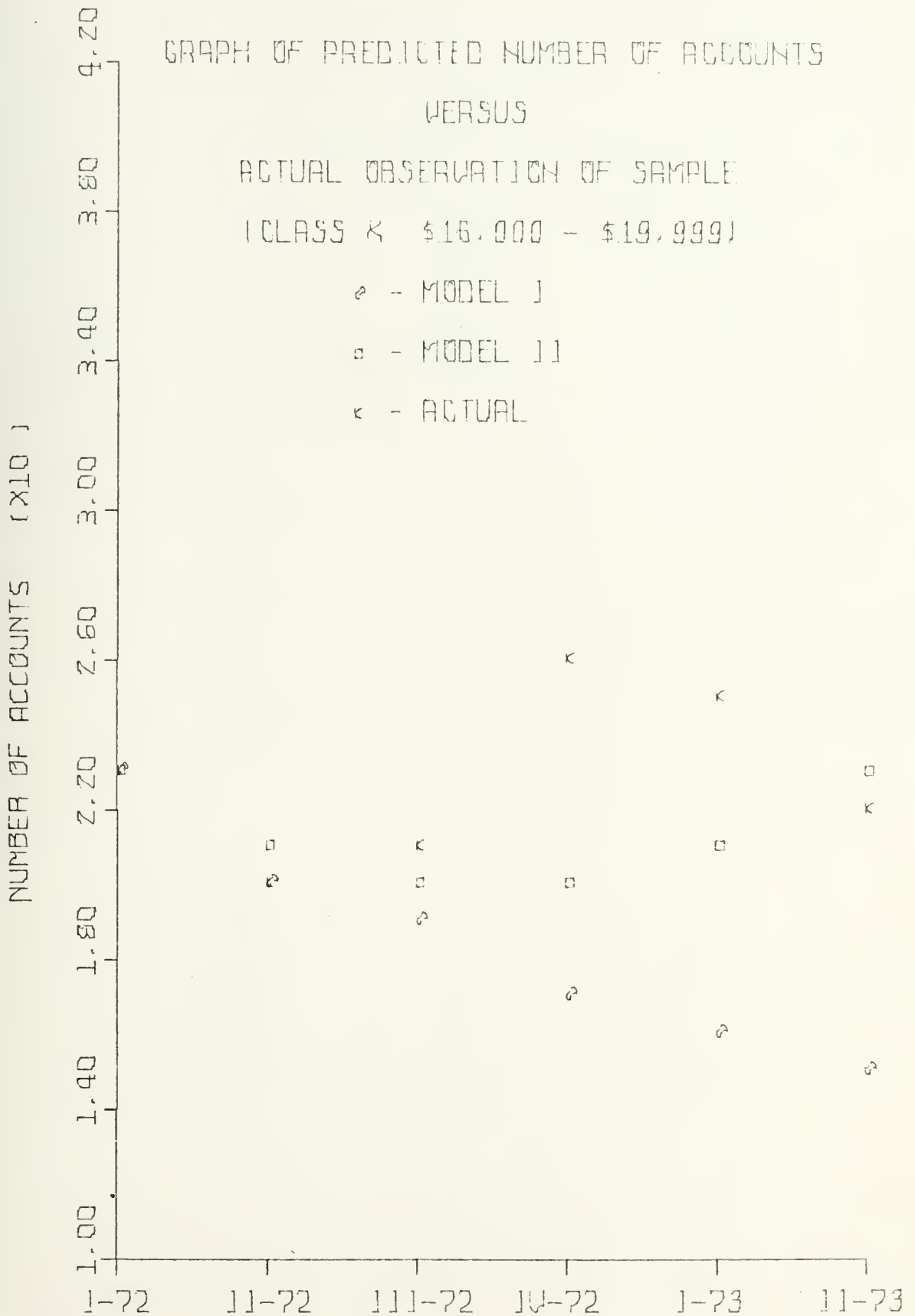


GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE

(CLASS K \$16,000 - \$19,999)

- o - MODEL I
- - MODEL II
- κ - ACTUAL

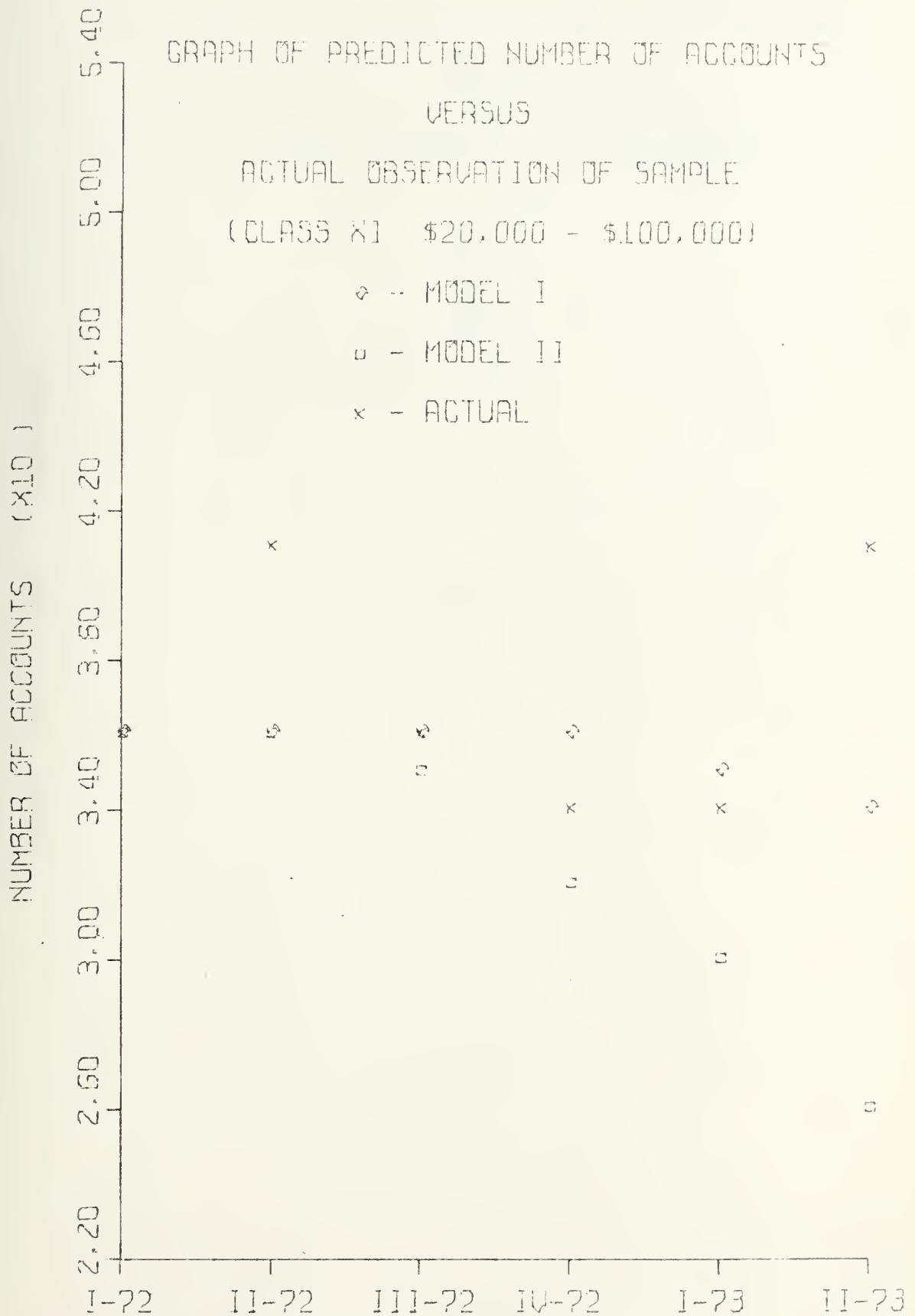




GRAPH OF PREDICTED NUMBER OF ACCOUNTS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE  
(CLASS X) \$20,000 - \$100,000

- ◇ -- MODEL I
- -- MODEL II
- x -- ACTUAL

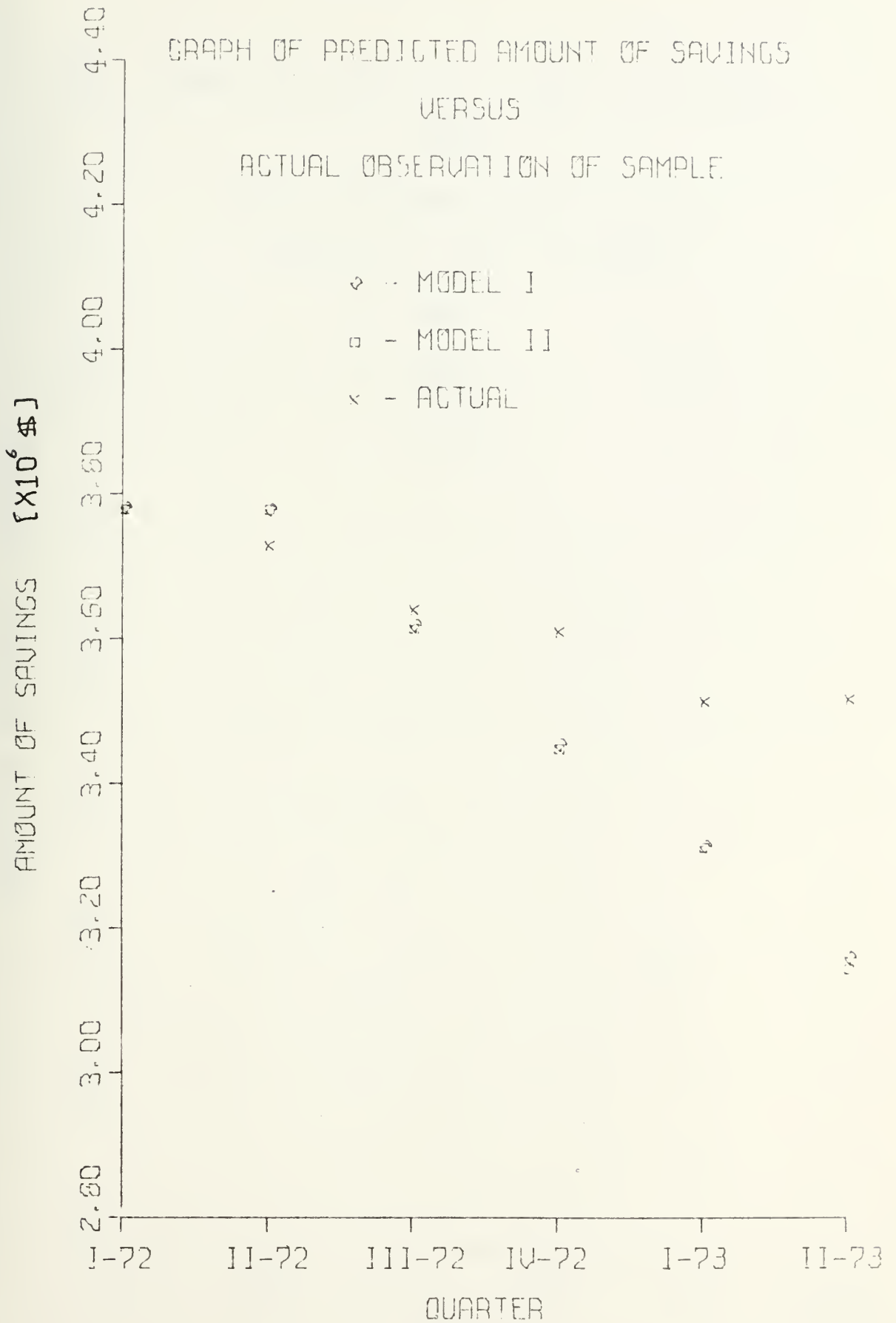






APPENDIX K

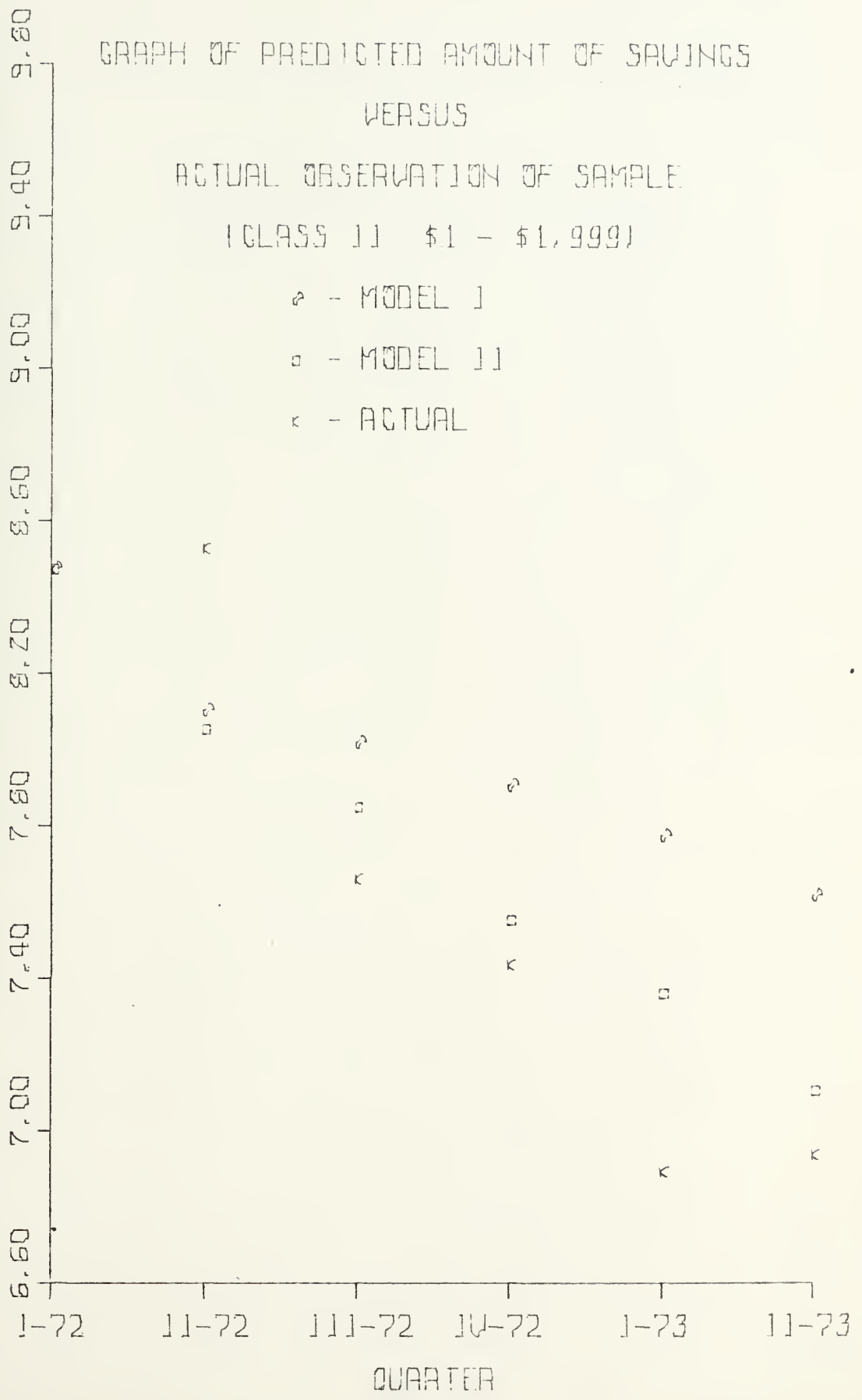
GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS  
ACTUAL OBSERVATION OF SAMPLE





GRAPH OF PREDICTED AMOUNT OF SAVINGS  
 VERSUS  
 ACTUAL OBSERVATION OF SAMPLE  
 (CLASS II \$1 - \$1,999)

AMOUNT OF SAVINGS (X10<sup>4</sup> \$)





GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS

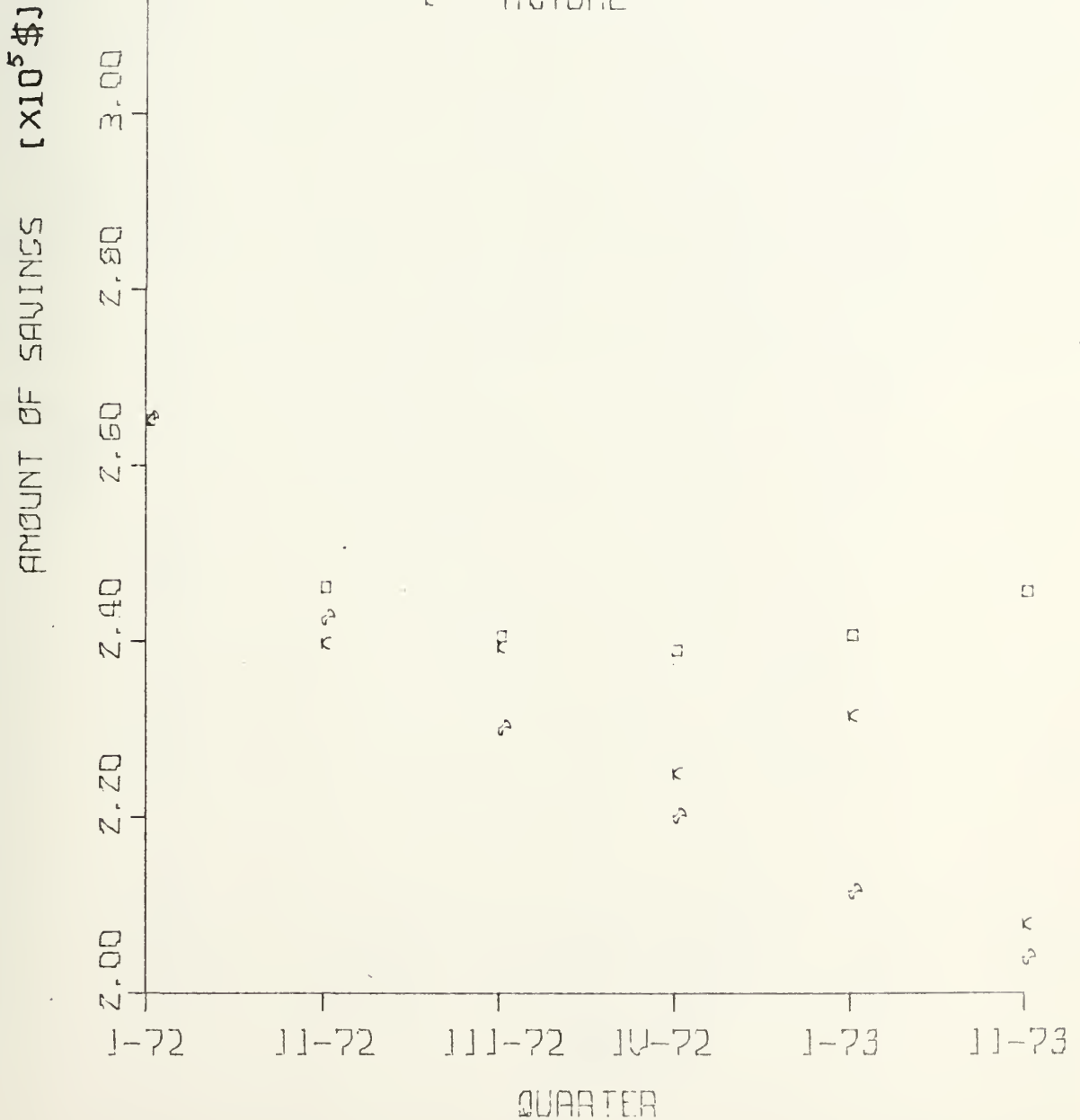
ACTUAL OBSERVATION OF SAMPLE

(CLASS III \$2,000 - \$3,999)

• - MODEL I

□ - MODEL II

κ - ACTUAL



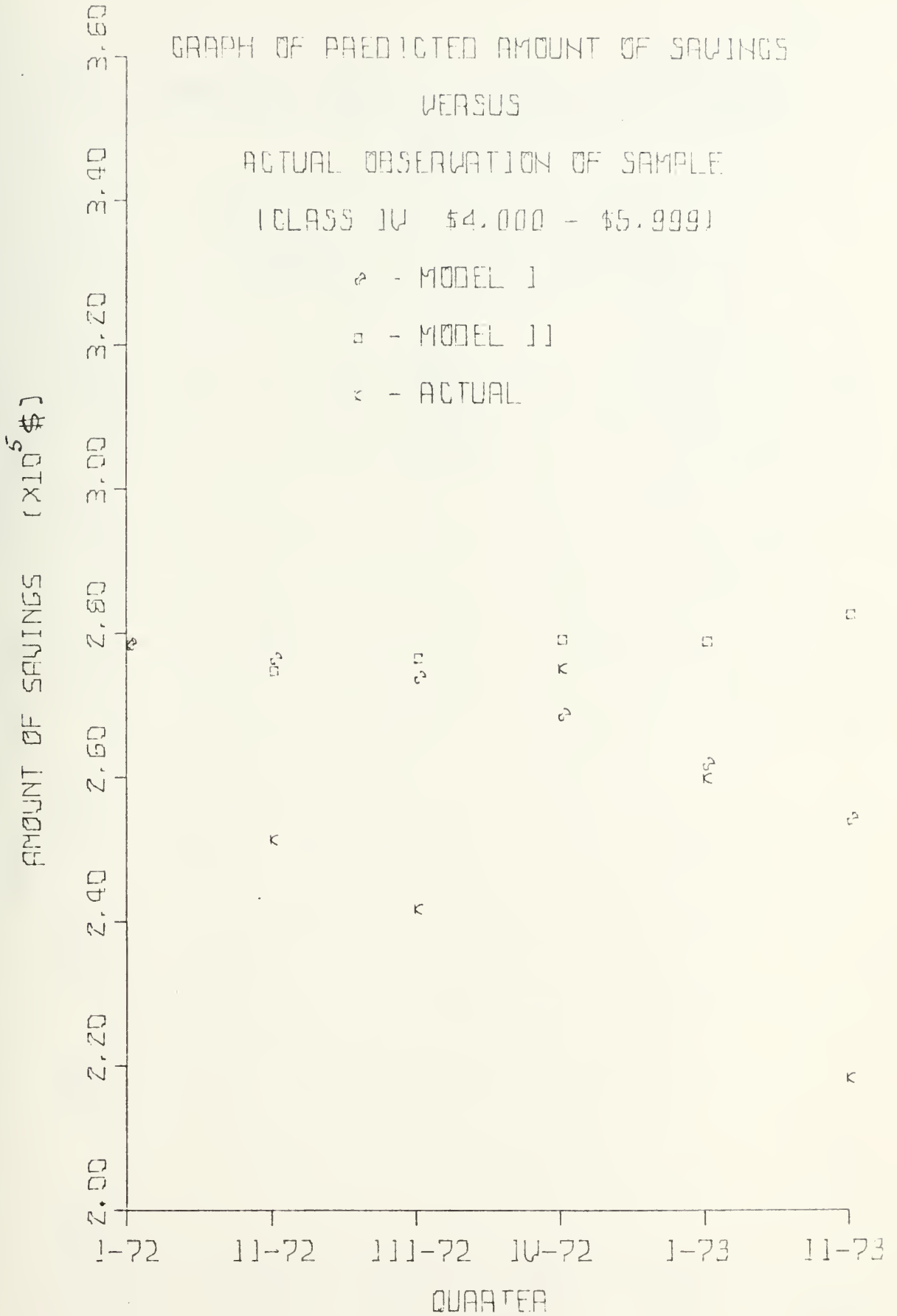


GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE

(CLASS IV \$4,000 - \$5,999)

- - MODEL I
- - MODEL II
- κ - ACTUAL







GRAPH OF PREDICTED AMOUNT OF SAVINGS

VERSUS

ACTUAL OBSERVATION OF SAMPLE

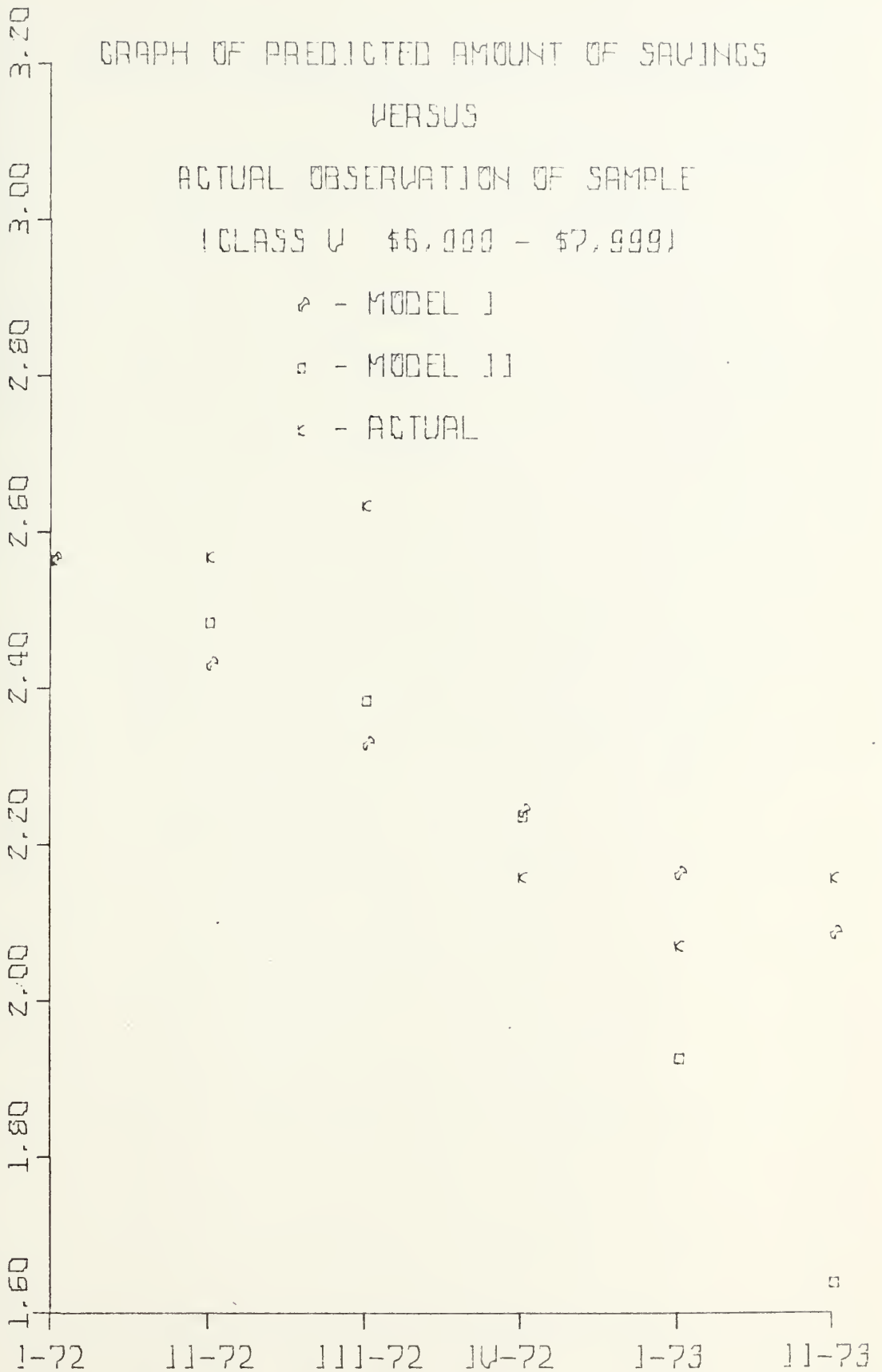
(CLASS V \$6,000 - \$7,999)

△ - MODEL I

□ - MODEL II

× - ACTUAL

AMOUNT OF SAVINGS (X10<sup>5</sup> \$)



QUARTER



GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS

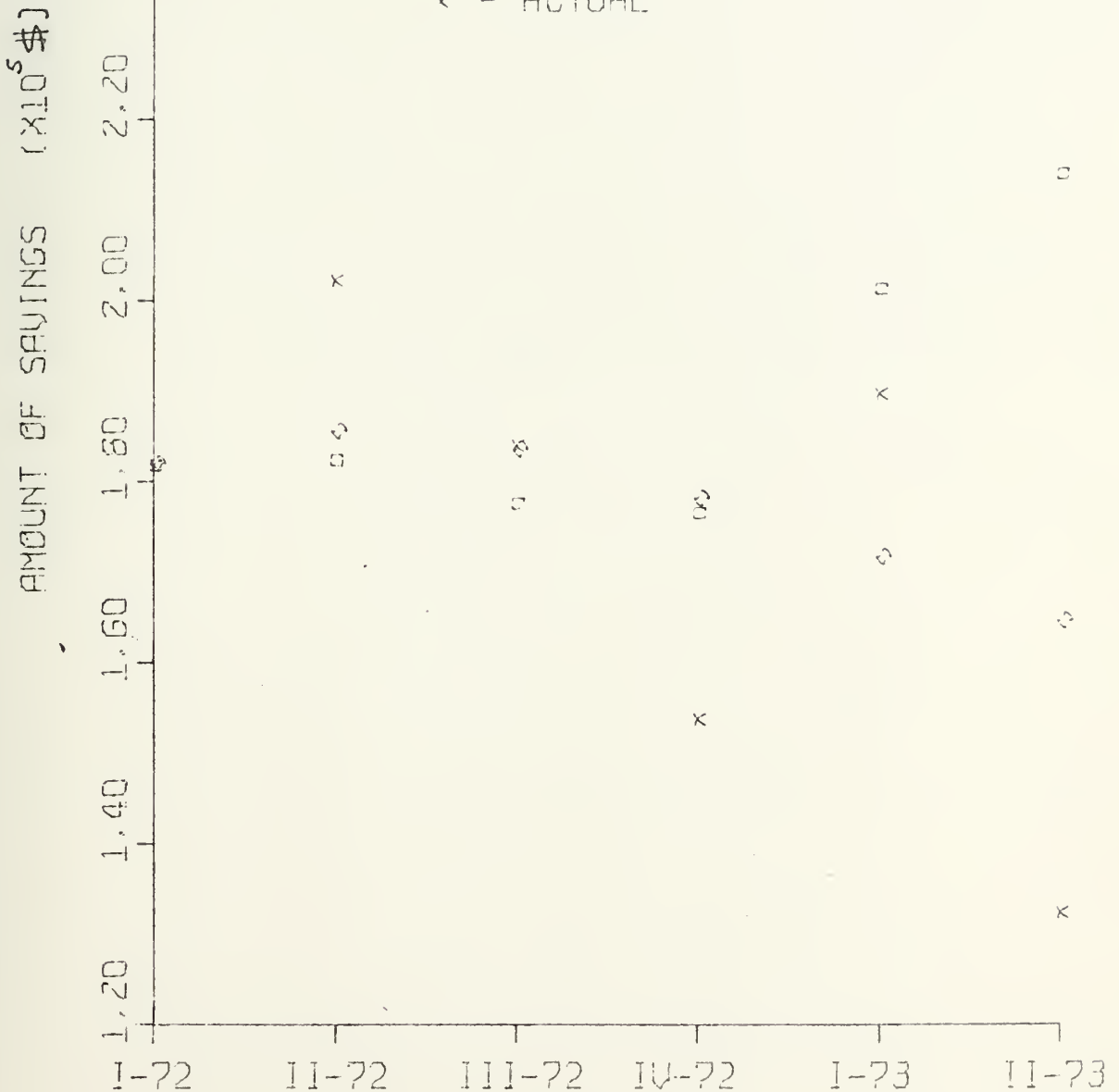
ACTUAL OBSERVATION OF SAMPLE

(CLASS VI \$8,000 - \$9,999)

◇ - MODEL I

□ - MODEL II

x - ACTUAL



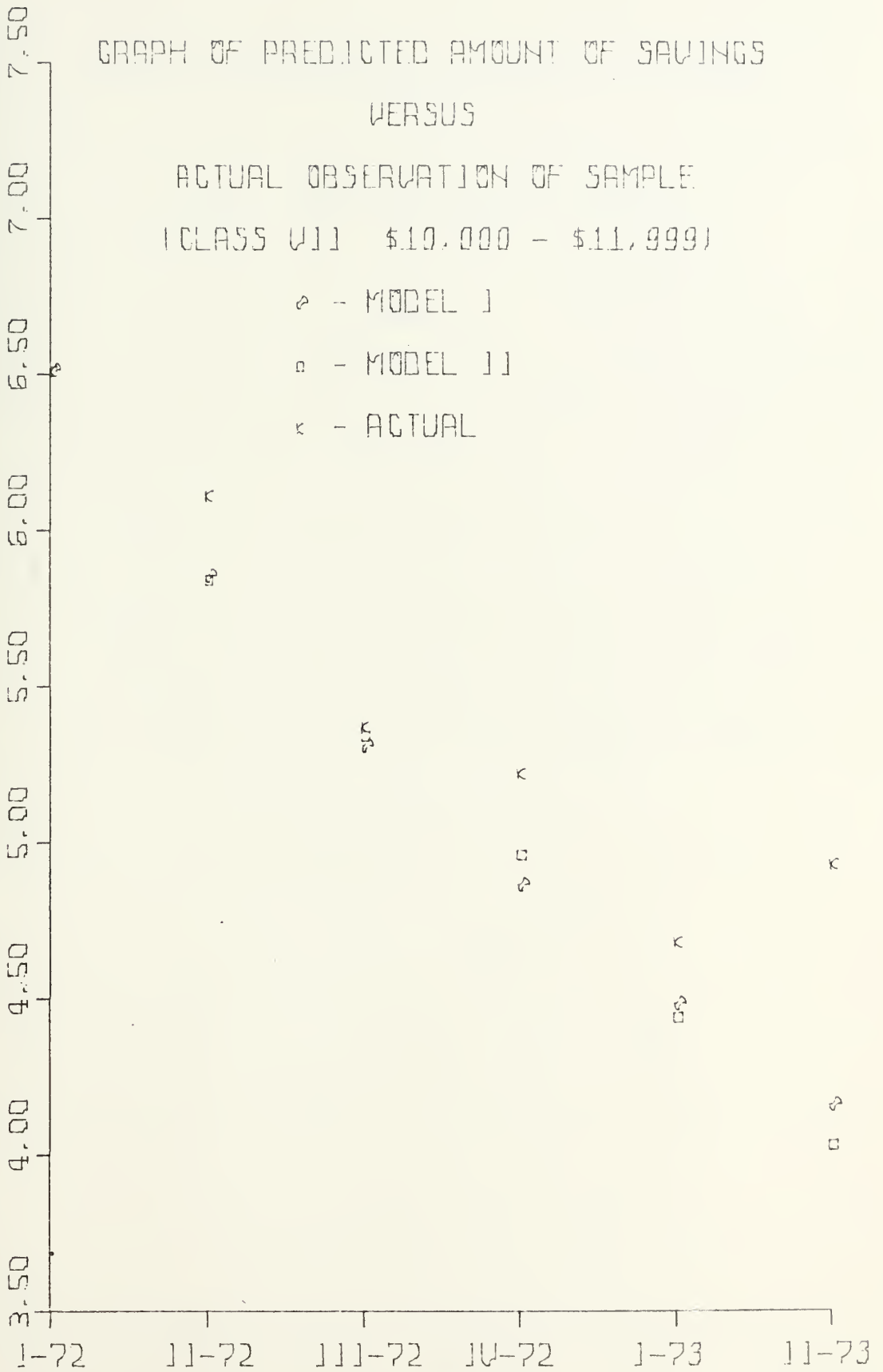


GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE  
(CLASS VII \$10,000 - \$11,999)

- o - MODEL I
- - MODEL II
- x - ACTUAL

AMOUNT OF SAVINGS (X10<sup>5</sup> \$)



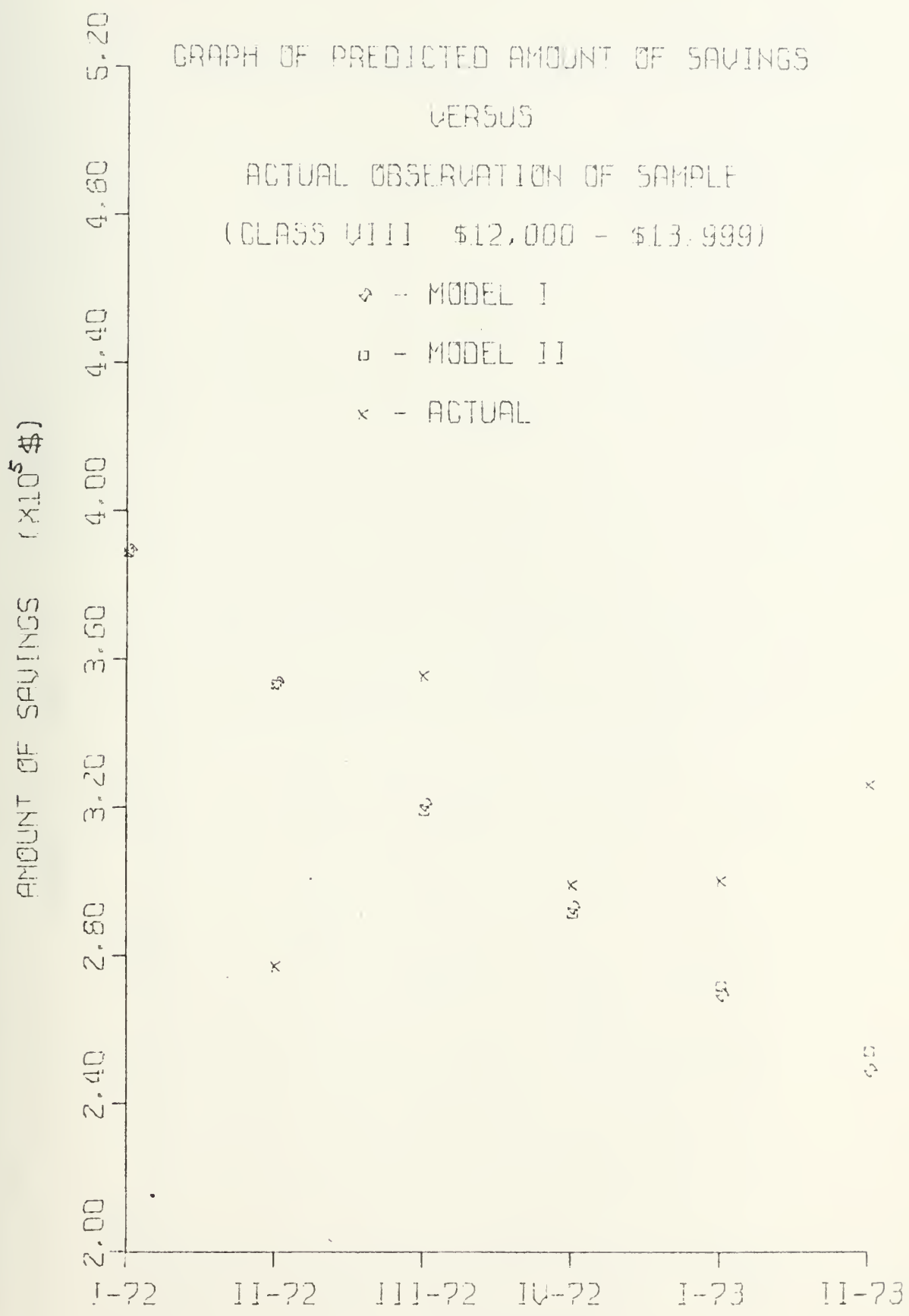
QUARTER



GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE  
(CLASS VIII \$12,000 - \$13,999)

- ◇ - MODEL I
- - MODEL II
- x - ACTUAL







GRAPH OF PREDICTED AMOUNT OF SAVINGS

VERSUS

ACTUAL OBSERVATION OF SAMPLE

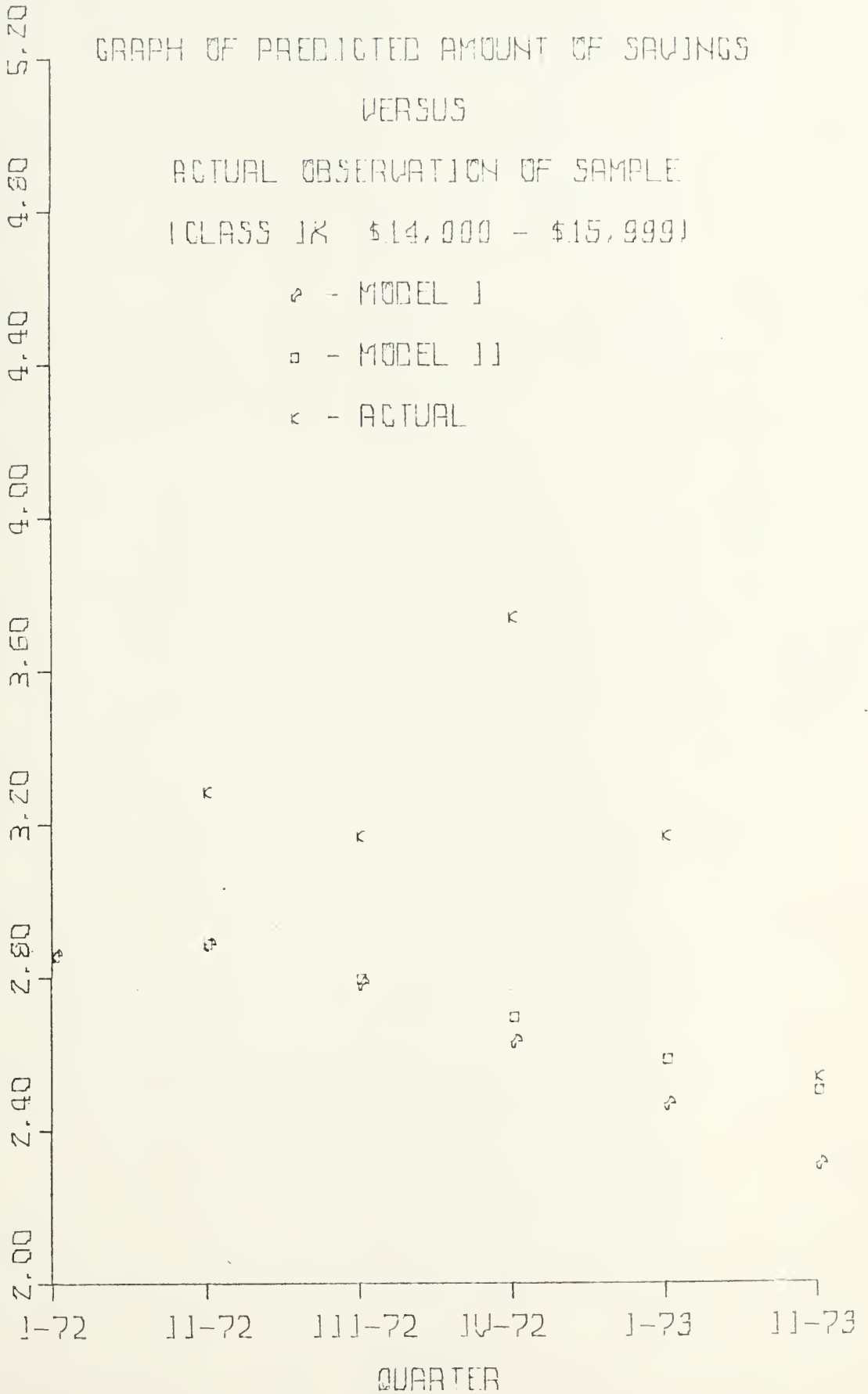
(CLASS JK \$14,000 - \$15,999)

• - MODEL I

□ - MODEL II

κ - ACTUAL

AMOUNT OF SAVINGS (X10<sup>5</sup> \$)





GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE

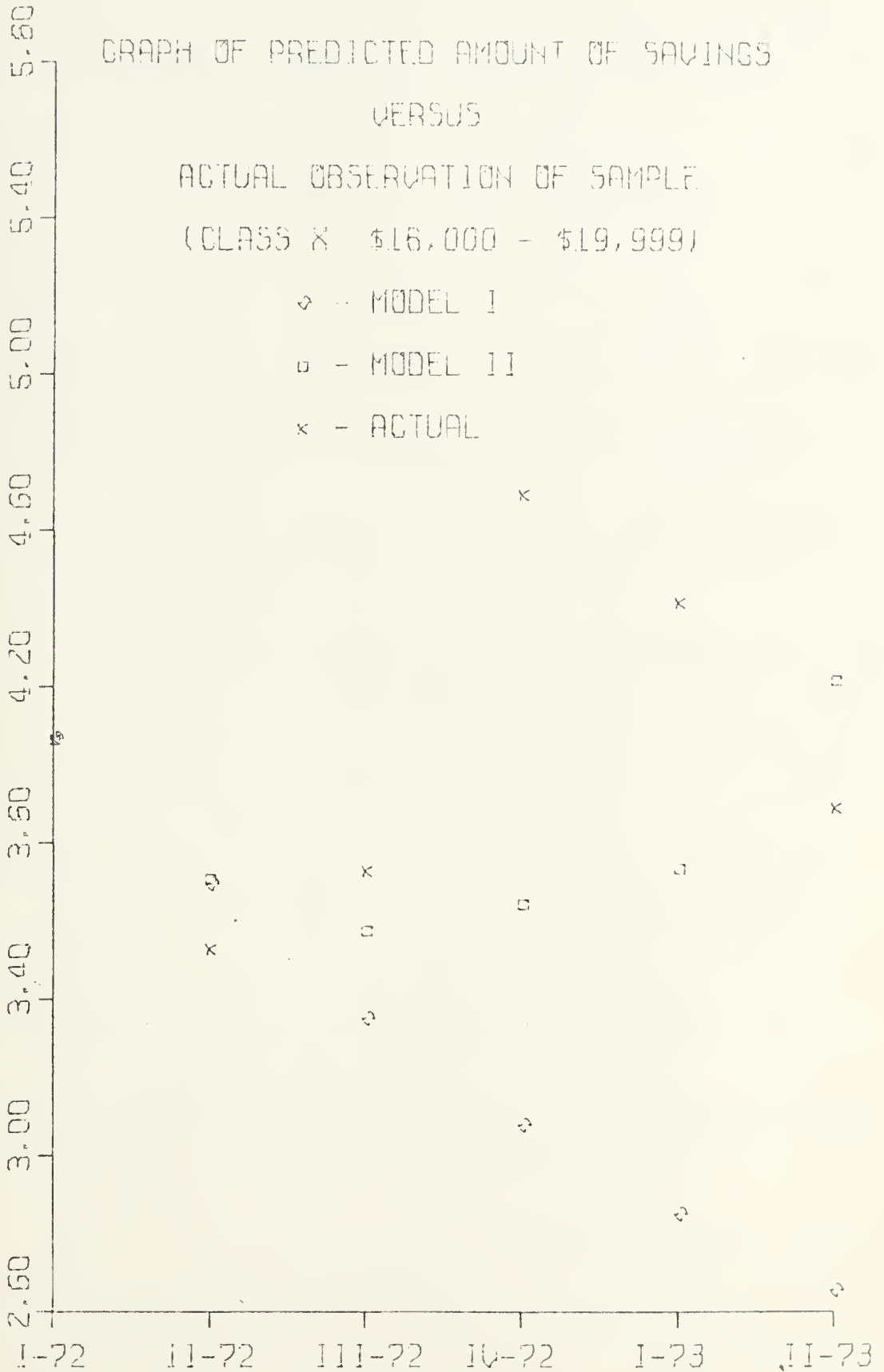
(CLASS X \$16,000 - \$19,999)

◇ - MODEL I

□ - MODEL II

x - ACTUAL

AMOUNT OF SAVINGS (X10<sup>5</sup> \$)



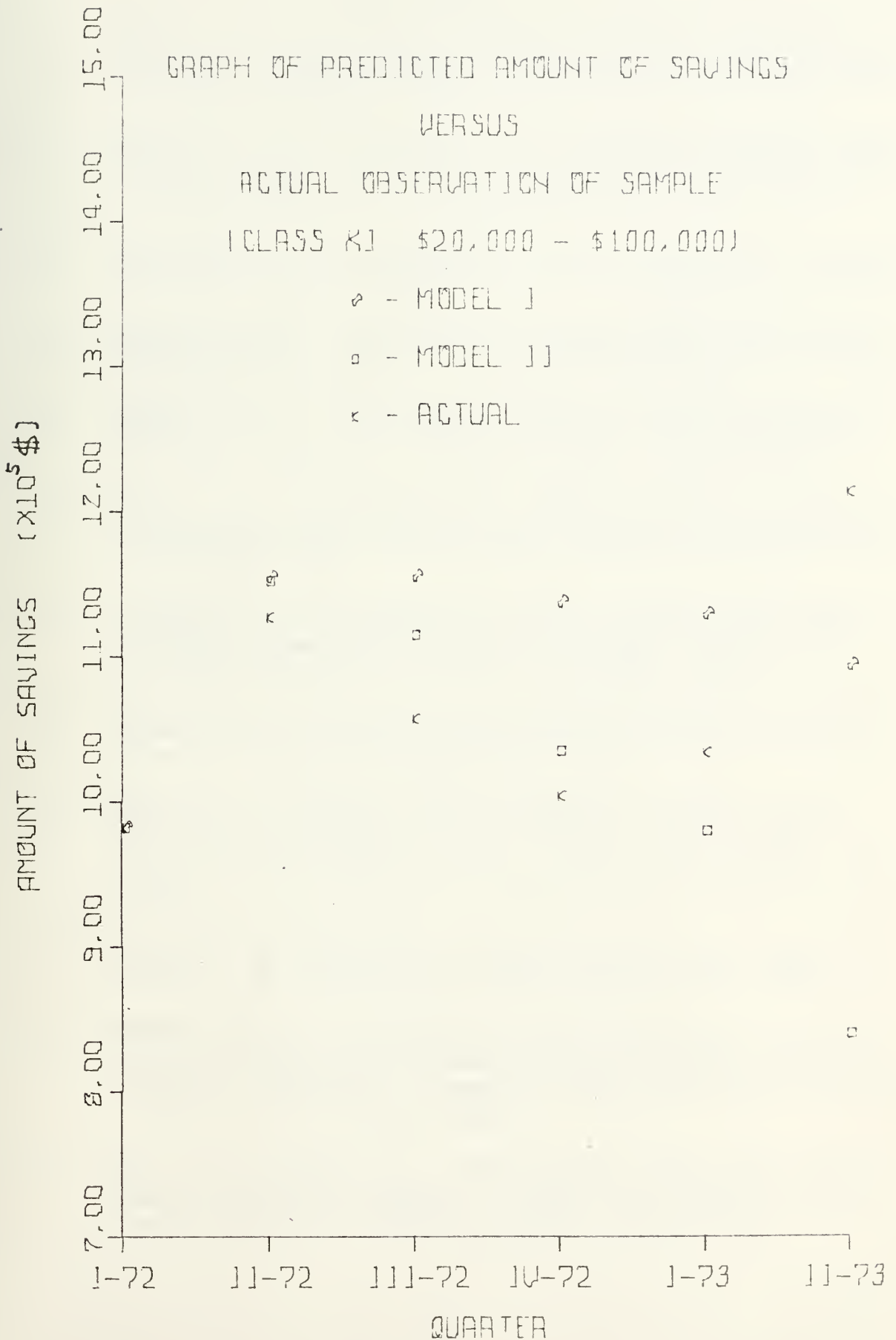
QUARTER



GRAPH OF PREDICTED AMOUNT OF SAVINGS  
VERSUS

ACTUAL OBSERVATION OF SAMPLE  
(CLASS K) \$20,000 - \$100,000)

- ⊙ - MODEL J
- - MODEL JJ
- κ - ACTUAL





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## 20. (Cont'd)

future values of the parameters of the nonstationary model. Both models were validated by comparing predicted size distributions, total number of accounts and total amount of savings against observed values. The chi square goodness of fit test was used in the comparison. The fundamental matrix of the stationary model was also used to predict the equilibrium distribution and related measures of the population.



Thesis  
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Lui Pao

146850

Forecasting the size  
distribution of a popu-  
lation of savings ac-  
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approach.

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lation of savings ac-  
counts: a Markovian  
approach.

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