

1 **Birds see the true colours of fruits to live off the fat of the land**

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27 **Abstract**

28 Communication is a characteristic of life, but its reliability and basic definition are hotly  
29 debated. Theory predicts that trade among mutualists requires high reliability. Here, we  
30 show that moderate reliability already allows mutualists to optimise their rewards. The  
31 colours of Mediterranean fleshy-fruits indicate lipid rewards (but not other nutrients) to  
32 avian seed dispersers on regional and local scales. On the regional scale fruits with high  
33 lipid content were significantly darker and less chromatic than congeners with lower  
34 lipid content. On the local scale two warbler species (*Sylvia atricapilla* and *S. borin*)  
35 selected fruit colours that were less chromatic and thereby maximised their lipid intake,  
36 a critical resource during migration and wintering. Crucially, birds were able to  
37 maximise lipid rewards with moderate reliability of visual fruit colours ( $r^2= 0.44-0.6$ ).  
38 We suggest that mutualisms require only that any association between the quality and  
39 sensory aspects of signallers is learned through multiple, repeated interactions. Because  
40 these conditions are often fulfilled, also in social communication systems, we contend  
41 that selection on reliability is less intense than hitherto assumed. This may contribute to  
42 explaining the extraordinary diversity of signals including that of plant reproductive  
43 displays.

44

45 **Introduction**

46 Communication is a key feature of life, structuring the interactions among partners [1,  
47 2]. This explains why rapidly evolving communication systems can drive adaptive  
48 radiations and outpace ecological divergence in other traits [3, 4]. However, the  
49 conceptualisation of communication is contentious and hotly debated. In particular,  
50 some researchers view communication as a process that evolved to facilitate  
51 information transfer among signallers and perceivers [e.g., 2, 5], whereas others view  
52 communication as a process of manipulating rather than informing others [6, 7]. While  
53 information transfer requires reliability, it is not required for manipulation. The key  
54 issues are thus how reliable communication is and how reliability (or lack thereof)  
55 contributes to structuring the interactions among partners.

56         If the interests of signallers and perceivers diverge (which they commonly do),  
57 reliability, a tight covariance between signal and quality, requires costs associated to  
58 signalling or to cheating [8-10]. Notably, however, many ecological interactions such as  
59 mutualisms appear to lack the costs of signalling or cheating that enforce reliability  
60 [11]. Yet, recent studies on visual communication among fleshy-fruited plants and seed  
61 dispersers concluded that fruit colours reliably indicate fruit nutritional rewards in  
62 distinct communities [12, 13]. Because only one study on pollination of *Turnera*  
63 *ulmifolia* demonstrated selection on the covariance between sensory traits and plant  
64 rewards [14], the covariance between fruit colours and nutrients is probably best  
65 explicable as by-product information originating from pleiotropy or similar biochemical  
66 pathways of nutrients and pigments [12, 13]. As such, it is unclear whether animals  
67 commonly select the reliability of plant-animal communication.

68         Here, we investigate the role of reliable communication in structuring seed  
69 dispersal in a Mediterranean community. We analyzed a two-year dataset of fruit

70 consumption of two avian seed dispersers, blackcaps (*Sylvia atricapilla*) and garden  
71 warblers (*S. borin*), in Hato Ratón, SW Spain [15, 16]. Importantly, Jordano (1988)  
72 already determined that both bird species selected fruits non-randomly and primarily to  
73 maximise lipid intake because lipids provide the energy essential for long-distance  
74 migration and over-wintering in Southern Spain. Here, we do not repeat that analysis  
75 but rather aim to understand if birds select fruit colours indicating lipid contents.

76 We derived three predictions from the hypothesis that reliability structures seed  
77 dispersal. We (i) expect fruit colour to be reliable (i.e., consistently associated with  
78 nutrient rewards) both on a local and regional scale, the latter representing the  
79 evolutionary setting which presumably has shaped consumers' responses. We (ii)  
80 expected the nutritional rewards of foraging bouts to be consistently associated with  
81 specific fruit colour combinations (Fig. 1), and (iii) the nutritional intake of consumers  
82 responding to reliable signals in sequential foraging decisions (i.e., meals) should be  
83 above the intake of a random forager.

84

## 85 **Methods**

### 86 **Bird diet**

87 Blackcaps and garden warblers are highly frugivorous during migration and over-  
88 wintering when >90% of their diet consists of fruits [15]. The frugivorous diet of  
89 blackcaps and garden warblers was obtained from September-November 1981 and 1982  
90 from Hato Ratón, Doñana National Park, Southern Iberian Peninsula [16]. It is known  
91 that both warblers mainly forage on fruits to maximise lipid intake at Hato Ratón [16], a  
92 critical resource to fuel migration and over-wintering. All birds were mist-netted, ringed  
93 and released. Based upon ring numbers we selected only the meal from the first time  
94 each individual was caught for further analyses. We estimated the nutritional intake

95 resulting from a total of 1726 consumed fruits identified in 377 and 134 faecal samples  
96 of blackcaps and garden warblers, respectively. These samples were obtained from the  
97 faeces of birds and from flushing their digestive tract with 1% sodium chloride water  
98 solution [15, 16]. The number of consumed fruits was estimated from seeds and the  
99 proportion of remaining fruit skin from microhistological analysis [15, 16]. The amount  
100 of fruits per species was visually estimated to the nearest 5% of an entire fruit ranging  
101 from 0.05-11 fruits per sample.

102 Our samples reveal the short-term sequence of fruits ingested by freely foraging  
103 warblers (i.e., meals). Meals reflect fruit choice within less than an hour before birds  
104 were captured owing to their very short retention times of ingesta, on average <45 min  
105 [15-17]. We envision these samples as instantaneous “probes” into the feeding sequence  
106 of individual foraging birds (Fig. 1A). Because the majority of faeces contained seeds or  
107 fruit remains from more than one plant species, any relationship between the nutritional  
108 intake of birds and the colour of consumed fruits is not a simple consequence of the  
109 traits of a single fruit species but a consequence of birds mixing different fruits. We  
110 estimated the total nutritional intake per meal as the sum of the product of the number  
111 of consumed fruits across all fruit species in a meal, the amount of fruit pulp per fruit  
112 and the percentage of nutrients relative to the dry fruit mass.

113 Null models describing random foraging are based on direct counts of fruit  
114 production (on 15 15m x 1.5m plots) and availability during the study period as well as  
115 weekly counts on fruit phenology [15, 16].

116

### 117 **Fruit traits**

118 The information about pulp nutrients and fruit colours used in this study was obtained  
119 from the Western Mediterranean fleshy-fruit dataset [13]. Briefly, the contents of crude

120 lipids of fruit pulp (percentage of pulp dry mass) were analysed by Soxhlet extraction.  
121 Protein contents are based upon nitrogen extraction with Kjeldahl using the conversion  
122 factor of 6.25. Non-structural carbohydrates were estimated as difference between dry  
123 fruit mass and the contents of lipids, protein and fiber.

124 Fruits traits are at least partly determined by plant phylogeny. Previously, we  
125 have shown that --independent of plant phylogeny-- fruit colour is associated with the  
126 lipid contents of fruits and fruit brightness is associated with the contents of non-  
127 structural carbohydrates across 111 species of fleshy-fruited plants in Southern Spain  
128 [13]. More specifically, phylogenetically independent contrasts (PICs) of lipid and  
129 sugar contents correlated most closely with hue and brightness, whereas morphological  
130 and other nutritional traits (e.g., protein contents) did not correlate with visual traits.  
131 The pervasive association between nutritional rewards and visual traits indicates that  
132 fruit colour could qualify as a reliable signal of rewards. Fruits lipids are hydrophobic  
133 and thus negatively correlated with the contents of hydrophilic carbohydrates in this  
134 data set (Pearson correlation  $r = -0.47$ ,  $df = 103$ ,  $p < 0.0001$ ). The contents of lipids and  
135 carbohydrates are unrelated to the protein contents of fruits (Pearson correlation  $r < 0.10$ ,  
136  $df = 108$ ,  $p > 0.27$ ).

137 Our previous analysis does not resolve, however, whether seed disperser can  
138 perceive the association between fruit colour and nutritional rewards as it was done  
139 based on human colour vision. Also, our analysis was based on a tree of species which  
140 occur within different communities or which fruit at different times of the year. Thus, it  
141 remains unclear whether reliability occurs regionally and locally and whether  
142 frugivorous animals could select for it. Additionally, the tree used does not resolve  
143 intrageneric relationships. We therefore assessed whether the covariance between  
144 nutritional rewards and fruit colour also persists if (i) analysed within the avian colour

145 space and (ii) whether it is consistently found within genera across the entire tree of 111  
146 species.

147 We thus selected 46 congeneric species belonging to 23 genera that are broadly  
148 distributed throughout the phylogeny of Mediterranean species [13] (Table S1). For  
149 each genus, we selected the species with the highest and lowest content of each main  
150 nutrient (lipid, sugar, protein). These fruits encompass a broad variation in colour and  
151 brightness, ranging from white to black, and nutritional contents (e.g. mean lipid  
152 content 7% dry fruit-pulp mass, ranging between 0.8-58%) [13]. Using paired t-tests on  
153 log-transformed variables we then analysed whether the colour variables differed  
154 between the groups of relative high and relative low nutritional contents, respectively.  
155 These tests thus show whether fruit colour transmit reliable information on the  
156 nutritional quality of fruits, i.e., whether there is a consistent trend, independent of  
157 phylogenetic affinity, for visual parameters (x, y, z coordinates and the excitation of the  
158 double cone) to differ in relation to the nutrient content of the pulp.

159

## 160 **Vision modelling**

161 We tested our first prediction on the reliability of fruit colours using models of avian  
162 vision. In general, most animals are able to extract information from colours using two  
163 different aspects: achromatic and chromatic information on colour. Animals process  
164 chromatic and achromatic information by distinct neuronal mechanisms. Variation in  
165 brightness is perceived on the scale of black to white; high brightness values indicate  
166 white because they are caused by a high reflectance from a surface. Chromatic  
167 information results from variation in the saturation and peak wavelengths of the colour  
168 spectra; the latter is related to human colour categories (red, green).

169 Fruit colours were quantified in 2007-2008 by measuring their reflectance  
170 spectra with an Ocean Optics USB-2000 spectrometer and a Top Sensor System  
171 Deuterium-Halogen DH-2000 lamp as a standardized light source (DT-MINI-GS-2) and  
172 calculated in 5-nm-wide spectral intervals over the range of 300–700 nm [13]. We  
173 measured the reflectance of 20 fruits per species and calculated a mean reflectance  
174 spectrum for further analyses.

175 Birds use four cone types for colour vision. To calculate fruit colours according  
176 to the visual perception of birds, we modelled the probability of photon capture of each  
177 cone by multiplying the mean fruit reflectance spectra from each species with the  
178 spectral sensitivities of the cones using the avian eye model developed by Vorobyev and  
179 Osorio [18]. We calculated perception of fruit brightness according to the excitation of  
180 the avian double cone according to Schaefer et al. [19]. In general, the avian eye model  
181 assumes that discrimination is determined by thresholds that are set by noise originating  
182 in the cones [18].

183 We converted cone excitation values for the four avian cone types used for  
184 colour vision into the relative cone excitation values by dividing the excitation of each  
185 cone by the sum of all cone outputs. Because these values are not independent from  
186 each other, we transformed the cone excitation values into the tetrahedral colour space  
187 of birds [4, 20] where each of the vertices represents the sole excitation of a single cone  
188 (Figure 1B). The colour space within the tetrahedron is characterised by three Cartesian  
189 coordinates  $\{x,y,z\}$  that define the location of each spectrum [4, 20]. The origin of the  
190 coordinates is the achromatic point where all cones are stimulated equally.  
191 Chromaticity, or the strength of a colour signal, is proportional to the Euclidean distance  
192 from any point within the tetrahedron to the achromatic point [20]. The x coordinates  
193 range from blue fruits with negative scores to red fruits with positive scores, y



194 coordinates range from purple fruits (negative scores) to green fruits (positive scores),  
195 whereas positive scores on z are indicative of UV reflectance.

196 In general, the visual system of birds is relatively conservative. The spectral  
197 sensitivities of most frugivorous birds including *Sylvia* warblers are unknown. Similar  
198 to most other passerine families, Sylviidae belong to the UVS type of colour vision,  
199 where the sensitivity of the short-wavelength cone is biased towards the ultraviolet. We  
200 therefore used the well-known UVS spectral sensitivities of blue tits (*Cyanistes*  
201 *caeruleus*) [21] to model fruit colour perception. However, if spectral sensitivities of the  
202 other, VS, type of avian vision are employed, the results remain unaltered (e.g., fruit  
203 colours indicate equally lipids: paired t-test,  $t = 2.67$ ,  $df = 22$ ,  $p < 0.05$ ).

204

#### 205 **Analysing reliability**

206 We tested our first prediction on the reliability of fruit colours on two spatial scales: in  
207 the Western Mediterranean area (the regional scale) and in the fruits actually consumed  
208 by *Sylvia* warblers at Hato Ratón (the local scale). To test our second and third  
209 prediction on how birds respond to fruit colour as reliable cue of nutritional rewards, we  
210 calculated the colour profile of a meal. The colour profile is the sum of the species-  
211 specific {x,y,z} coordinates of all fruit species found in a meal weighted by their  
212 relative abundance (in %) in that meal. Visual parameters and nutritional intake are thus  
213 both compound variables that include the number of fruits in a meal as a weighting  
214 factor to estimate the total 'visual' and 'nutritional' profile of each meal. This means  
215 that the colour profile of a meal is independent of the number of fruits eaten in a meal  
216 but dependent on the species composition in that meal. We then analysed the correlation  
217 between total intake of lipids, sugars, and proteins and the colour profile as well as  
218 brightness values across individual faecal samples of warbler species. We found a

219 consistent pattern in both years and therefore included samples from different years in  
220 our analyses.

221

## 222 **Statistical analyses**

223 On the local scale of Hato Ratón we analysed the relationship between visual and  
224 nutritional fruit traits in multiple regression with permutation test. In this analysis, the  
225 variables of each species (nutritional contents, x, y, z coordinates) were weighted by  
226 their relative fruit abundance in Hato Ratón (according to the data on fruit production  
227 see [16] to account for the fact that seed dispersers encounter some species more  
228 frequently than others.

229         We analysed the relationship between the colour profile and the overall intake of  
230 sugars, lipids, and proteins in meals using multiple regressions with nutritional intake as  
231 dependent variable and the colour coordinates  $\{x,y,z\}$  and brightness as well as the  
232 number of fruits consumed per each meal as independent variables. The results  
233 remained qualitatively identical if we analysed the residuals of the regression between  
234 fruit number and nutritional rewards of meals showing that the association between  
235 nutritional profiles and visual profiles is not a simple autocorrelation caused by the  
236 number of fruits eaten.

237         To analyse whether the two Sylvia warblers choose fruit colours non-randomly  
238 we used Monte Carlo simulations to sample combinations of fruit species within meals  
239 according to the number of fruits (1-11) present in each meal. We ran separate  
240 simulations for each month and year because Monte Carlo simulations are weighted by  
241 the availability of each fruit species i.e., the number of fruits of each species present in  
242 Hato Ratón at a given time based on the fruit counts. In other words, the likelihood that  
243 a fruit species is represented in the simulated meals is a function of its abundance in a

244 given month. For each month, we ran 5000 simulations of each number of fruits (1-11)  
245 in the meals where the {x,y,z} coordinates of each meal are determined by summing the  
246 values of each species represented in the meal according to its proportion. We used  
247 MANOVA analyses with Wilk's test to test for differences in {x,y,z} coordinates as  
248 dependent variables between the observed and simulated meals for each species, month  
249 and year separately. We determined whether the observed colour profile of meals was  
250 within the 95% CI of simulated meals expected under the assumption that birds forage  
251 randomly.

252

## 253 **Results**

254 Avian seed dispersers can visually evaluate the lipid rewards of Western Mediterranean  
255 fruits but not their sugar or protein rewards. Fruits with higher lipid contents were  
256 significantly darker than congeneric fruits with lower lipid contents (sister species  
257 comparison to eliminate biases caused by phylogenetic relatedness, paired t-test, n=23,  
258  $t= 2.71$ ,  $df= 22$ ,  $p< 0.05$ ), a relationship significantly consistent across the congeneric  
259 comparisons (19 out of 23 contrasts showing higher lipid content in the congener with  
260 darker fruits; binomial test,  $p= 0.003$ ). Fruits with higher lipid contents differed also in  
261 their chromatic properties, scoring lower (mean= 0.063) on the x-axis of avian colour  
262 space --that captures variation from blue (negative values) to red (positive values) in our  
263 fruits-- than congeners with lower lipid content (mean=0.155; paired t-test,  $t= 2.27$ ,  $df=$   
264  $22$ ,  $p< 0.05$ ). Again, this relationship was consistent across the congeneric comparisons  
265 (binomial test,  $p= 0.003$ ). There were no differences in the relationship between other  
266 parameters of avian colour space (y, z coordinates) and lipid ( $p>0.2$ ). The contents of  
267 carbohydrates and protein did not correlate with any parameter of avian colour space  
268 (x,y,z axes and perceived brightness all  $p> 0.3$ ). Thus, the previously reported

269 association between carbohydrates and fruit brightness [13] does not hold within plant  
270 genera. Overall, lipid-rich fruits were darker and significantly, and consistently, less  
271 chromatic on the Iberian Peninsula compared to fruits with low lipid content that were  
272 redder.

273           Because fruit colour is related to lipid contents in the Western Mediterranean  
274 area, we then asked whether the colours of fruits simultaneously present in a local  
275 community consistently indicate lipid contents. Variation in fruit brightness indicated  
276 very reliably the lipid contents of 16 fleshy-fruited species (table S2) that blackcaps and  
277 garden warblers consumed in Hato Ratón (Regressions with permutation test,  $F_{1,14}=$   
278  $53.5$ ,  $r^2= 0.778$ ;  $p< 0.001$ ). Colour variation was likewise associated with the lipid  
279 contents of these fruits. This association was strongest for the y-axis of avian colour  
280 space, which ranges from purple (negative values) to green (positive values) ( $F_{1,14}=$   
281  $29.7$ ,  $r^2= 0.606$ ;  $p= 0.0002$ ). UV reflectance was also associated with lipid contents (z-  
282 axis:  $F_{1,14}= 20.7$ ,  $r^2= 0.567$ ,  $p= 0.0004$ ) as was, albeit to a lesser extent, variation in the  
283 reflectance in the blue part of the spectrum relative to the red part of the spectrum (x-  
284 axis:  $F_{1,14}= 13$ ,  $r^2= 0.445$ ,  $p= 0.003$ ). None of the colour parameters of the 16 fleshy-  
285 fruited species indicated the contents of sugars and proteins (Regressions with  
286 permutation test,  $F_{1,14}= r^2< 0.11$ ,  $p> 0.1$ ) revealing that these nutritional rewards are not  
287 indicated at Hato Ratón. Now that we have shown a reliable relationship between lipids  
288 and fruit colours in the fruits ingested by birds, we tested our second prediction that  
289 birds use fruit colour as a reliable advertisement to optimise foraging.

290           Birds responded to fruit colours non-randomly (Table 1), and that response  
291 predicted the total lipid intake in their meals (blackcap  $F_{5, 398}= 763.2$ , adjusted  $r^2= 0.90$ ,  
292  $p< 0.0001$ , garden warbler  $F_{5, 144}= 406.5$ , adjusted  $r^2= 0.93$ ,  $p< 0.0001$ ), which was  
293 above the one of random foragers (blackcap,  $t= 301$ ,  $p< 0.0001$ ; garden warbler  $t= 154$ ,

294  $p < 0.0001$ ). Lipid-rich fruits did not differ in size or other parameters from less  
295 rewarding fruits in Hato Ratón. Although the variation in the reflectance in the blue part  
296 of the spectrum relative to the red part (x axis) was a less reliable indicator of the lipid  
297 contents of fruits in Hato Ratón than other colour parameters, this variation was the best  
298 predictor of the lipid rewards of the meals of both warblers (blackcap: x axis:  $t = -16.34$ ,  
299  $p < 0.0001$ ; y axis:  $t = 0.4$   $p > 0.6$ ; z-axis:  $t = 7.65$ ,  $p < 0.0001$ ; brightness profile:  $t = 0.3$ ,  
300  $p > 0.7$ , number of fruits:  $t = 16.52$ ,  $p < 0.0001$ ; garden warbler: x axis:  $t = -21.22$ ,  $p <$   
301  $0.0001$ , y axis:  $t = 12.2$ ,  $p < 0.0001$ ; z-axis:  $t = 7.52$ ,  $p < 0.0001$ ; brightness profile:  $t = 172$ ,  
302  $p < 0.0001$ , number of fruits:  $t = -4.64$ ,  $p < 0.0001$ ). This result shows that the colour  
303 profile of meals predicted their lipid reward as much (in blackcaps) or more (in garden  
304 warblers) as the number of fruits eaten per meal (mean = 2). Birds preferentially  
305 consumed fruits that were less chromatic than randomly expected (Fig. 2) and those  
306 colour combinations predicted lipid rewards but not the rewards of carbohydrates or  
307 proteins.

308

## 309 **Discussion**

310 Here, we have shown for the first time that communication in a fruit-dispersal  
311 mutualism is regionally and locally reliable and that mutualistic seed dispersers  
312 apparently forage using fruit colours as indicators of lipid rewards and thereby  
313 maximise their lipid intake. These results highlight that (i) frugivorous animals could  
314 use colour to optimise foraging returns and hence partner choice in seed dispersal  
315 mutualism; (ii) reliability does not need to be very strong to structure the consumer-  
316 resource interactions that characterise mutualisms.

317

## 318 **Reliability and selection by mutualists**

319 Because visual discrimination is the first of several steps in hierarchical decision-  
320 making by frugivorous birds [22], the striking covariance of the visual and lipid profiles  
321 of the meals of the two *Sylvia* warblers facilitates birds' maximization of lipid intake, a  
322 critical nutrient for their survival during autumn and winter [16]. Interestingly, neither  
323 carbohydrate nor protein rewards were associated with variation in fruit colour even  
324 though our previous study found an association between carbohydrates and fruit  
325 brightness in 111 species from Southern Spain [13]. The lack of an association between  
326 carbohydrates and fruit brightness within the community indicates that broad-scale  
327 comparisons including species from different areas and seasons can over-estimate the  
328 reliability that animals can use while foraging.

329 Our conclusion that birds used dark and less chromatic fruit colours to optimise  
330 lipid rewards is supported by two facts. First, the relationship between less chromatic  
331 colours and lipid rewards was stronger in the meals of birds than among the fruits  
332 available at Hato Ratón illustrating that birds preferentially consumed fruits with a tight  
333 association between fruit colour and lipid rewards. Second, varying fruit availability  
334 among different months and years represents a natural experiment to examine birds'  
335 preferences. That birds' non-random selection remained significant even if analysed  
336 separately over monthly periods (Table 1), indicates very consistent choices  
337 independent of temporal variations in the fruit supply.

338 Our analyses revealed congruent associations between fruit colour and lipid  
339 rewards on the regional and local scale. Yet, we expect the reward-colour association to  
340 vary according to spatial and temporal variation in fruit abundance and ripening  
341 phenology. Importantly, such variation does not prevent birds to respond to (and  
342 potentially select) reliable plant communication. Experiments manipulating colour-  
343 reward associations have shown that garden warblers associate colours with their

344 specific rewards in 1-2 days [23] allowing birds to develop quickly preference rankings  
345 according to the local fruit supply. Thus, in repeated interactions mutualists can cope  
346 with variation in signal-reward associations because they necessarily evaluate the  
347 quality of a resource by taste and post-ingestive feedbacks enabling them to learn the  
348 quality of rewards.

349         Reliability in plant-animal communication can arise as a by-product of a shared  
350 biochemistry of fruit pigments and nutrients [12, 13]. For example, covariance between  
351 carotenoids and lipid molecules is explicable because carotenoids depend on a  
352 phospholipid environment [24]. However, the covariance in our study is not explicable  
353 by fruit biochemistry because the dark and less chromatic fruits associated with lipid  
354 contents are mainly pigmented by anthocyanins, a hydrophilic class of pigments  
355 unrelated to lipids.

356         Animals can also select for reliability in mutualism as part of a self-serving  
357 strategy. For example, hawkmoths reduce probing time on less rewarding *Petunia*  
358 flowers to increase their foraging efficiency and thereby reduce the pollination and seed  
359 set of relatively unrewarding flowers [25]. It is currently unknown whether seed  
360 dispersers remove more fruits from more rewarding plants on an intra-specific level but  
361 birds possess fine-tuned discrimination abilities for variation in the concentration of the  
362 main nutrients [26]. Because fruit colours and nutrients are both evolutionary labile  
363 traits [13], the covariance between both can evolve according to selection by mutualists  
364 if these remove less fruits of less rewarding plant individuals.

365

### 366 **Communication in mutualisms**

367 We suggest that communication could structure mutualisms even if its reliability is  
368 limited. We suggest limited reliability to be a very general mechanism structuring the

369 consumer-resource interactions that characterise mutualisms where partners repeatedly  
370 exchange resources to their mutual benefit. This is because fair trade among mutualists  
371 can always ensue if the summed effects of repeated interactions have pronounced  
372 influence on the fitness of each partner, but a single interaction does not strongly  
373 determine their fitness. This occurs not only among members of a social group as in  
374 cooperation and dominance but also in mutualisms such as pollination and seed  
375 dispersal.

376         Conversely, selection for reliability is more pronounced in one-time  
377 communication systems like mate choice and prey-predator interactions, where a single  
378 error of choice can have dramatic fitness consequences. The current debate on the  
379 general reliability of communication [5, 7] does not reflect that selection upon reliability  
380 will vary depending on the interaction frequency among communicators. Finally, we  
381 note that our results explain why the colouration of fruit products influences how  
382 humans perceive their nutritional quality [27, 28].

383

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459 **Table 1.** MANOVA analyses showed that the colour patterns in the meals of the two  
 460 warbler species differed from simulated random compositions in all months except for  
 461 one in blackcaps (see also Fig 3). Columns indicate the frequencies of observed meals  
 462 (in %) which are outside the 2.5% and 97.5% percentiles of the simulated values for the  
 463 achromatic, x, y, and z components of the color space.

464

465

**Species and period**

	Wilk's $\lambda$	P	%A	% x	% y	% z
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466 *Sylvia atricapilla*

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467	October 1981 (N= 44) 0.999	***	4.5	6.8	4.5	9.0
468	November 1981 (N= 36) 0.9999	NS	5.5	5.6	2.8	16.7
469	October 1982 (N= 91) 0.9837	***	26.4	34.1	4.4	14.3
470	November 1982 (N= 206) 0.9963	***	15.5	12.6	3.4	20.4
471						
472	<i>Sylvia borin</i>					
473	September 1981 (N= 27) 0.9991	***	14.8	11.1	7.4	25.9
474	October 1981 (N= 17) 0.9998	*	11.8	35.3	5.9	17.6
475	September 1982 (N= 73) 0.9272	***	26	75.3	26.2	8.2
476	October 1982 (N= 17) 0.9886	***	35.3	41.2	5.9	11.8

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478 \*\*\*: P<0.0001; \*\*: P<0.001; \*: P<0.05; NS: non-significant.  
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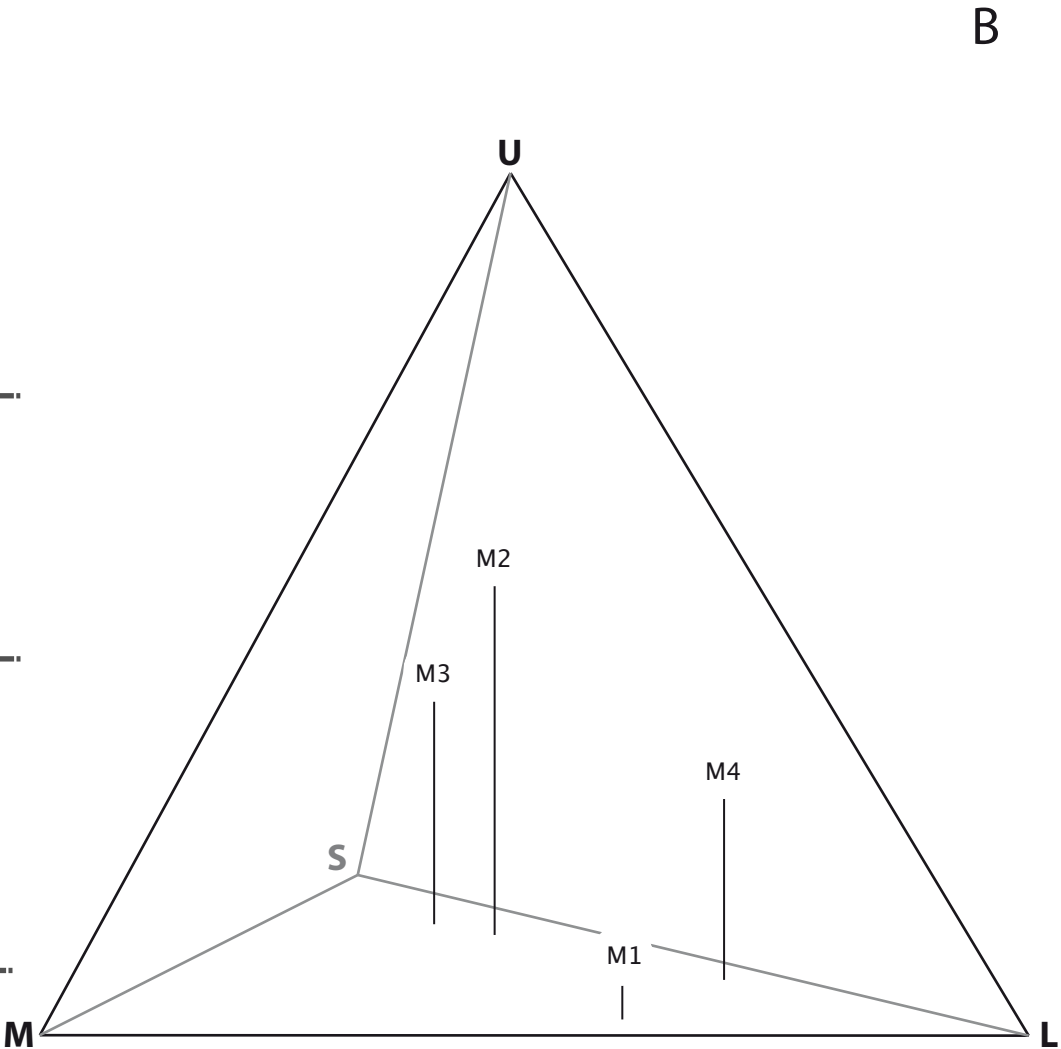
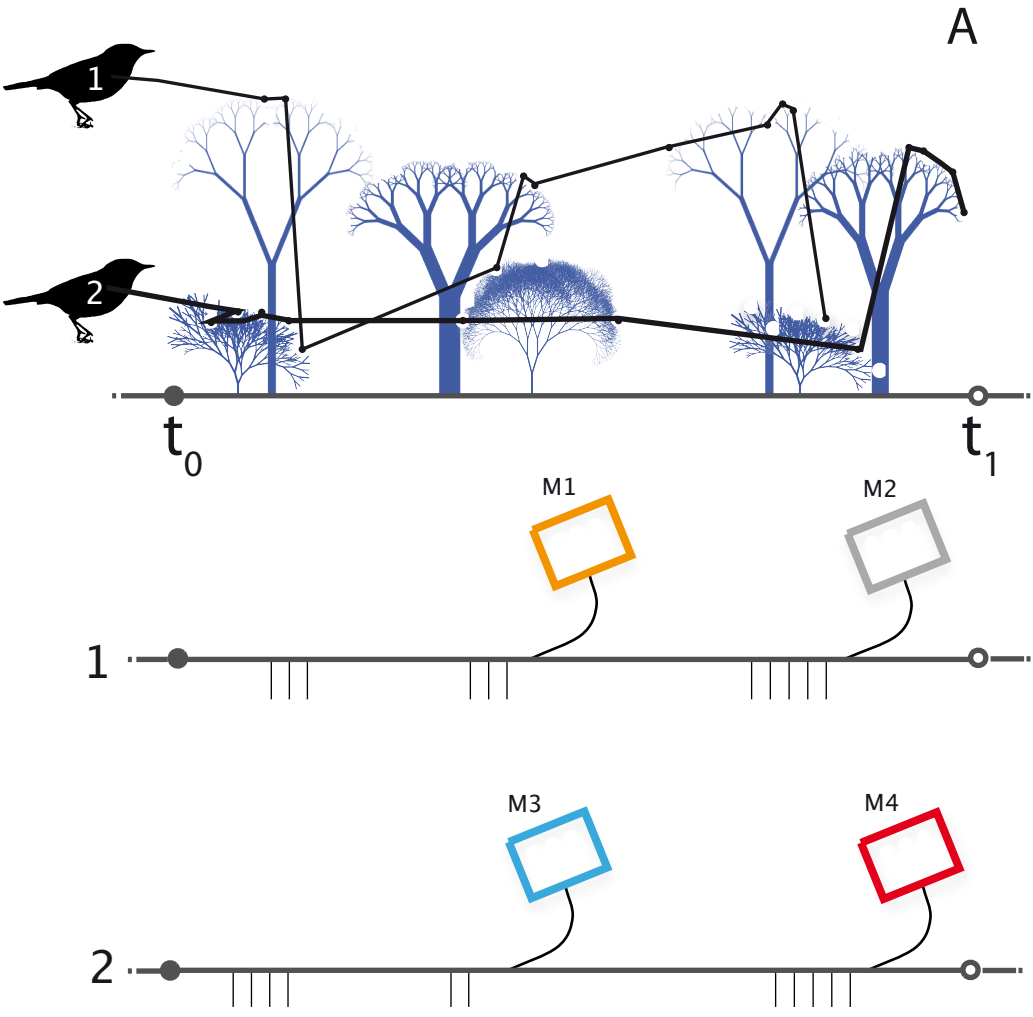
481 **Figure Legends**

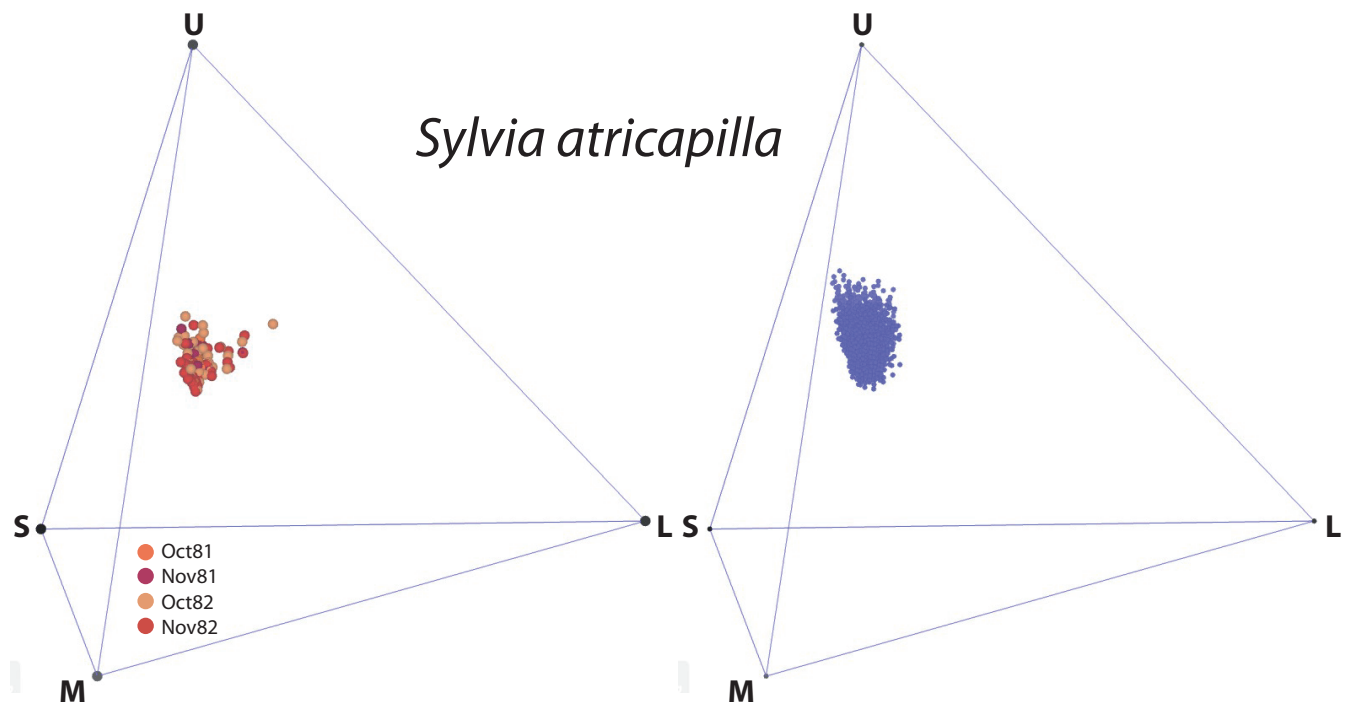
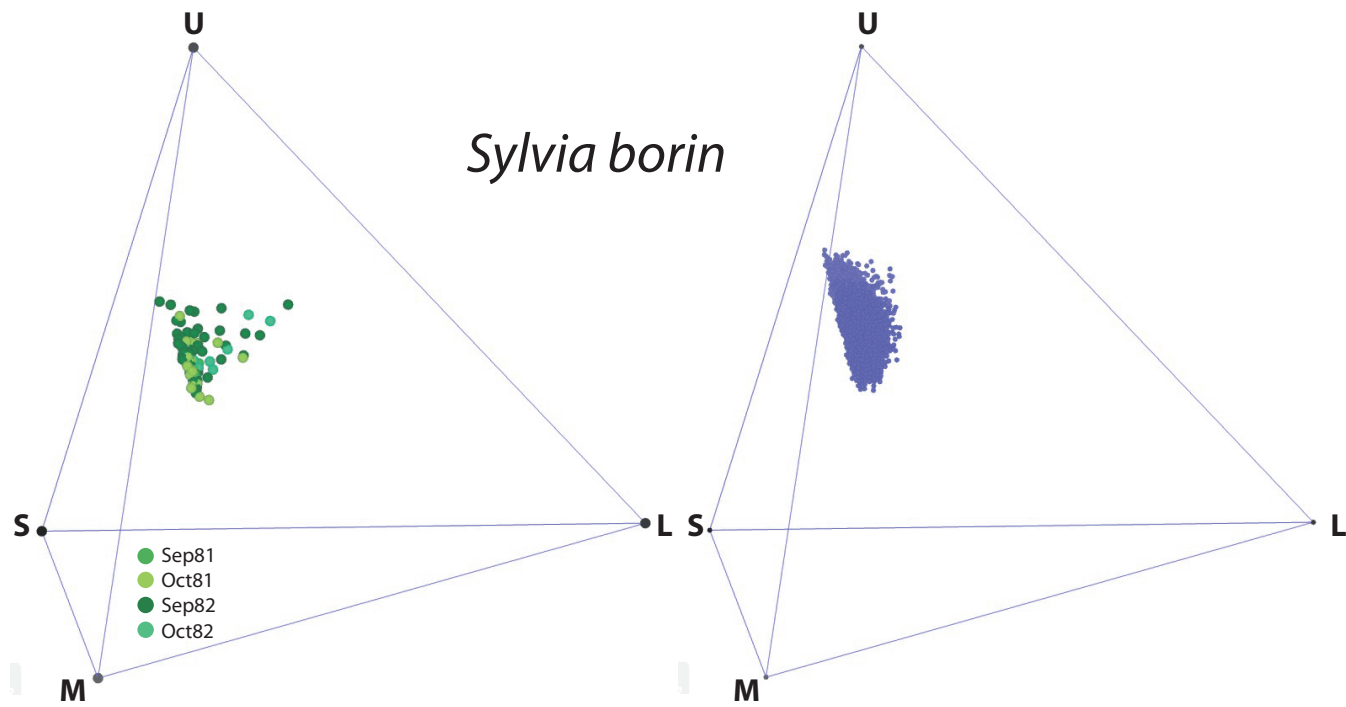
482 **Figure 1:** The trade of resources characterising mutualistic interactions leads to  
483 multiple, repeated interactions among individual producers and consumers. For  
484 example, birds use visual information to decide which fruits to consume. Two  
485 individual birds combine different fruit species in their meals during a short feeding  
486 bout ( $t_0$ - $t_1$ ), along their foraging sequence, in which they visited different fruiting plants.  
487 M1-M4 indicate the composition of four meals i.e., the number of fruits consumed and  
488 their species identity (**A**). For illustrative purposes, M1 and M2 represent two foraging  
489 bouts of the same individual. In our analyses, we only considered a single meal for each  
490 individual bird. The colours birds see can be represented within a three dimensional  
491 chromaticity diagram characterised by the coordinates  $\{x, y, z\}$  (**B**). The locations of  
492 different meals (**A**) in the visual space (**B**) are defined by the coordinates of the fruit  
493 species each meal includes, weighted by the number of fruits from each species. In  
494 other words, the visual profile of each meal is scaled given the relative contribution of  
495 fruit species within that meal.

496

497 **Figure 2.-** Colour profiles of warblers' meals within the three dimensional tetrahedral  
498 representation of the visual space. For each species, meals of different years and months  
499 are identified by colour codes (inset). The locations of observed fruit meals colour  
500 profiles are compared with the locations of simulated meals ( $N= 10,000$ ), representing  
501 the expected patterns for avian foragers consuming fruits in proportion to their actual  
502 availability in the habitat. The 3D scatter of observed data (left) for the two warbler  
503 species consistently deviates from the simulated, null model expectation (right)  
504 indicating that birds were selecting highly distinctive and non-random combinations of  
505 fruit colours in their meals. In turn, these fruit combinations consistently resulted in

506 higher lipid intake when compared to simulated meals, despite marked changes  
507 (between years and months) in the fruit supply.





Observed

Simulation