# A study of McIntosh apple prices on the New York market during the 1950-51 season, with specific emphasis on quality, size and pace. 

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A STUDY OF MCINTOSH APPLE PRICESON THE NEW YORK MARKETDURING THE 1950-51 SEASON
With Specific Emphasis on Quality,Size and Pack
Alex David Greenblatt
Thesis submitted in partial fulfillmentof the requirements for the degree ofMaster of Science
University of Massachusetts
Amherst, Mass.
August, 1951

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# A STUDY OF MCINTOSH APPLE PRICES <br> ON THE NEW YORK MARKET <br> DURING THE 1950-51 SEASON <br> W1th Specif1c Emphasis on Quality, Size and Pack 

## INTRODUCTION

In spite of the economic importance of the apple industry in annual dollar value, relatively little work has been done on the problem of marketing the tremendous crop each year.

Within recent years, the McIntosh apple has become the leading commercial variety grown in the Northeast. This expanded production has followed hand-1n-hand with an increased demand for this variety.

The McIntosh apple is characterized as a poor keeper although high in dessert quality (29). Before the advent of the cold storage, most of the crop was marketed before the end of the Christmas holiday (20). In more recent years, with the increased use of cold storage as well as controlled atmosphere storage facilities, the season has been extended to approximately elght months or has been better than doubled. These fectors have made possible a more uniform system of marketing the crop.

Within the last twenty years, a drastic change has taken place in the methods of packing as well as in the contalners in which apples are shipped (31). Where the
barrel was once the leading unit, it has now virtually disappeared, its place being taken by smaller units ranging in size from bushel containers down to small consumer packages. These containers have many variations in shape and materials used in construction, as well as in methods of packing. At the time of this writing some of the official grade standards were in the process of being revised, but the standards and regulations used in this study have been in effect since 1937 (10).

In the Northeast, there are eight states or areas which market McIntosh apples in the New York City wholesale produce market. These comprise the states of Maine, New Hampshire, Vermont, Massachusetts, and Connecticut; and the distinctively different areas within New York State of the Hudson Valley Region, Lake Champlain Section, and Western New York. Along with being the largest city in the United States, New York also possesses the largest produce market in the country, and by 1 ts nature is the only such market where a study such as is reported here can be made in detail (18). With such factors as grade, size, pack and area of production coming together to determine a price and to create a demand for this commodity, it was the aim of this paper to observe such variations as existed within and among these factors without delving into the underlying reasons for such variations. In conjunction with price and volume, a study was aleo made of the number of times the various factors were reported within the season.

## REVIEN OF LITERATURE

In the literature, the studies of fresh frult and vegetable markets and marketing which have been carried out have been few and in most cases the work 18 outdated and not applicable to this problem. Studies on apples principally by experiment stations in New York, Massachusetts, Maine, New Hampshire, Rhode Island and Pennsylvania, however, have shown some similarities in part of their work although little of it has been brought up to date.

Since the data used in this paper represent the 1950-51 season, a look at certain situations and facts regarding this particular period are necessary.

A look at the apple production as indicated below (2) for some of the areas under discussion will help give a clearer idea of the volume involved although many other markets as well as market outlets other than New York City are employed in moving the crop; and other varieties than HeIntosh are also produced:

Thous. bu.
Av. 1939-48 $1948 \quad 1949 \quad 1950$

| Maine | 768 | 949 | 1,006 | 1,391 |
| :--- | ---: | ---: | ---: | ---: |
| Net Hempshire | 732 | 612 | 1,056 | 1,100 |
| Vermont | 670 | 774 | 1,089 | 972 |
| Massechusetts | 2,473 | 2,194 | 3,842 | 3,825 |
| Rhode Island | 207 | 143 | 279 | 261 |
| Connecticut | 1,188 | 824 | 1,640 | 1,406 |
| Ner York | 14,399 | 11,750 | 20,090 | 17,625 |

A comparison of Mcintosh apple production between New York and New England (I) showe the following figures:

|  | Thous. bu. <br> Av. 1942-48 | 1949 | 1950 |
| :--- | :---: | :--- | :--- |
| New England | 3,113 | 5,066 | 4,881 |
| New York | 3,860 | 6,227 | 6,169 |

The 1950 apple erop (3) in commercial areas was estimated at 120.1 million bushel for the country as a whole which is 10 per cent below the previous year but about 10 per cent above average. The crop was 14 per cent less for the North Atlantic States. In New England, September weather was Pavorable for coloring the isuit. Quality of the crop was very good but not quite so good as the excellent quality of the 1949 crop. Size of apples averaged a little smaller than the previous year. In New York harvest was hampered by rainy weather in mid-September.

After harvest reports from New England (8) indicated a production of about 2 per cent larger than estimated on October 1 or slightly above the large crop of 1949 and 48 per cent above the ten year average production. The keeping quality of the crop was considered to be better than 1949 when a rather large quantity of fruit was overripe when harvested. Broken down by the various areas the report shows that Maine's crop was 38 per cent larger than 1949 , New Hampshire was 4 per cent larger, whlle Massachusett's crop Was practically the same as the large 1949 crop. Production in Vermont, Rhode Island and Connecticut was smaller
than a year ago by 11, 6 and 14 per cent respectively.
By varieties (9), the Nem England commercial crop totaled 55 per cent HeIntosh as compared with 57 per cent in 1949, while 19 per cent were Baldwins. The price (6) for apples was much higher in September 1950 than during the same period in 1949.

During the season one-half of the apples in storage during the midde of Docember in New York comprised MeIntosh apples (4). In the United States stocks of apples in cold storage as of December 31, 1950 totaled 33.6 million bushel (7). These holdings were about 7 million bushel or 26 per cent larger than the above average holdings a year earlier, and were the largest year end holdings in more than a decade. Tofether with this situation, shipments of spples to fresh frult markets continued at a lower rate than seemed necessary for orderly distribution and price returns of the record stocks over the winter and spring months. However, in Hew York 29 per cent of the January I stock of McIntosh apples pent to market during January, but on February 1 there were still 50 per cent more in the warehouses than on February 1 of 1950 (5).

In relation to the packs, four principal containers or methods of packing should be mentioned. They consist of A Jumble pack which uses either an eastern crate or a bushel basket, a layer pack, a tray pack and a cell carton.

The eastern box which is used for both layer and Jumble packing at the present time has almensions of $17{ }^{\prime \prime}$ or $17 \frac{1}{2} " x$

14" $x$ 11". It was introduced about 1930 in the Huason Valley of Noll York and is widoly used in Nep York and the Hea England states where it is known as the Eastorn apple crate. In 1933 about 73 per cent of the total commercial crop was marketed in this type of orate. Another container in use is the bushel basket which may also be jumble packed and then is usually finished off as a ring pack. The container now coming into wider use is the cell type of container which consists of a corrugated box provided with dividers so that each apple is surrounded entirely by paperboard. These boxes are designed to hold 40 pounds net and are made for all sizes of apples from $2 \frac{1}{6}$ to $3 \frac{1}{3}$ inches in diameter. These containers cost about 75 per cent more than the bushel basket with cover (3I).

A layer pack refors* to apples that are placed in layers with a flat plece of cardboard between each layer. Apples need to be of uniform size to pack well in layers so that usually layer pack apples do not vary more than i inch In diameter; many only $\frac{1}{6}$ inch. Tray packs refers to that package which is also packed in layers but the cardboard separator between the layers is made so that it forms a cup-like depression for each apple which prevents one apple from coning in contact with another apple. It is also very essential that the apples in tray packs be uniform in size.
*Butts, f.R. Personal correspondence. U.S.D.A. Prod. and Harketing Administration, New York. July 3, 1951.

There are varloue sizes of the cardboard separators made to fit the various apple sizes and these are usually quoted in count sizes such as 128,150 or 180.

According to Hopper and Pierce (19), in 1932 the type of contalner used for McIntosh showed that 59 per cent rere pecked in bushel crates, 25 per cent in bushel baskets, 12 per cent in 40 pound certons, 2 per cent in egg crates, I $p=r$ cent in barrels and 1 per cent in haif barrel crates.

The complexity of the numerous type of containers used for apples was brought out in a study in Pennsylvania by thitacre (30) where one dealer of apples had eighteen apple variations in eighteen different types of containers in his store on a single market day. Variations were also noted in veight of apples in containers from different orchards. Host dealers reported in this study that they obtained a premium for the better grades of box-paciked fruit over the price pald for the same grides and varieties then packed in bushel baskets. Buyers expressed a preference for box-packed frult but were more interested in the quality of apples in the package than in the containers. Late in the season they preferred box-packed fruit and particularly prapped stock, since bruising and scald were less prevalent.

In grade requiresents for the KcIntosh apple under aiscussion, the princtpal difference between a U.S. Fancy grade and a U.S. No. I grade is in the color requirement (10). A U.3. Fancy McIntosh apple must have at least 50 per cent of its surface in a characteristic red color for that variety.

A U.S. NO. 1 McIntosh apple differs in color requirements from a U.S. Fancy in that only 25 per cent of its surface must be in a characteristic red color for that variety. Some feeling is expressed at Cornell by Raeburn (26) that the relationship existing between color and price indicates that apples with less than 67 per cent of their skin a character1stic of the variety should not be permitted in the U.S. Fancy grade and those with less than 33 per cent should not be permitted in the U.S. No. I grade. The color requirements for McIntosh are also expressed as being too low for this variety.

In another study at Cornell by Blanch (11) it was found that as the number of defects increased, prices decreased. Here color was also found to be one of the most important single reasons why sone lots of apples sold for higher prices than others. An examination of the relationship between various factors of quality revoaled that as the color improved from poor to good, the amount of bruising increased and the Pruit tended to be less firm. A substantial preralum was pald for fruit of the red varleties that were highly colored.

In regard to size, the preference in general is for apples about $2 \frac{1}{6}$ to $23 / 4$ inches in diameter (20). In a survey conducted in Providence, Phode Island, one opinion expressed was that careful sizing would help to sell the frult but doubted if the price would be sufficiently incressed to pay for the extra moric (14).

Stedies at Cornell showed that elfferences in alze of frolt pold ware an ifportant chuse in variation in price. Higher prices more pald for the larger sizes of applee up to 8) Inches in dismeter for KcIntosh and for the larger sizes of other yarieties. For all varieties combined, the $23 / 4$ 1rich ise sold for the highest everage price. KcIntosh for out-of-hand eating vas preferred in a medium sized fruit (11). Lccording to Scovilie, Plgures from 1924-29 showed that WoIntoah Fancy 2l inch minimum size returned © cents more per bushel than dia Fency 2 l inch minimum size (27).
4. look at sore of the volume of fruit shipped and recoived showed that during 1936 and 1937 New York City recelved aimost three times the number of unloads of frults and vegetables as compered to either Chicago or Philadelphia (15, 16, 18).

In Bev Hampshire, Dougherty and Yeager (17) showed that the lcIntosh apple was the most populer variety handied in the liovember-lifarch period. It made up 60 per cent of the apple sales in December and 47 per cent of the sales in Tebruary. In the Hew York market no Her Ingland variety is as highly favored es the KcIntosh, eccording to Jefferson (21). Foodward states that in Maine the KeIntosh apple has comprised on the areagige about 50 per cent of recent crops (33).

Shipments to comalssion men showed thet in 198237 per cent of the NeIntosh crop was marketed through their ficilities (18) while in Kaine \& survey in 1930 shozed that 27.0 per cent of thet year's crop went to wholesalers and
comilission merchants (22).
Shlpments to varlous markets from Kaine (22) by 160 Prult growers showed that only 0.5 per cent of the total KeIntosh crop was shlpped to the New York market and accounted for about 3,500 bushel. Shipments to Portland, Maine totalsd 78,198 bushel while Boston received 31, 465 bushel.

The actual areas of apple production within the various states are locallzed. In New York the largest apple growing regions are in the western section of the state along the shores of Lake Ontario while in the Hudson Valley section apples are grown on both sides of the river primarily in the control or midale portions of the valley. In the Champlain section, apples are grown on both the New York and Vermont sides of the lake. New England apples are Grown in \#aine In the southern and eastern parts of the state while in New Hampshire only the southern portion raises apples. In the states of Conrecticut, Massacnusetts and Rhode Island apples are planted in scattered sections of the states (28).

A look at the literature in regard to price is best expressed by Park (24) in which he says: "1t is difficult to determine definitely why the prices of fruit from certain producine sections average higher than from other sections. Ne\# York caty jobbing sales of barreled arcintosh showed Vermont averaged considerably hisher than similas stock from New York State although in several months in the winter of 1928 the frult from New York state sold higher than did that

Prom Vermont. "
In 1932 the 40 pound carton recelved the greatest return as compsred to the bushel crate which ranked second in prices recelved while the bushel basket ranked last in prices recelvea (19).

A comparison within the state of New York by Scoville (27) showed that KeIntosh prices averaged higner in the Hudson Valley than in the Champlain section or Festern New York. On the average, in this survey, higher prices were received In October and pebruary than in any other months.

Hoodn showed that in New York in 1941 apples were selling at about the scume price as they were 50 years ago, in relation to the prices of other comnodities (32). Year-toyear changes are caused mainly by changes in the price level of all commodities and by changes in the size of the apple crop. The seasonal rise in apple prices is greateat when the level of prices of all commodities is high and rising curing the maricting season. When the price level is low, Epple prices rise about the same amount, irrespective of Whether the price level is rising or falling. The size of the apple crop appears to have little effect on the season price changea. High priced varietios rise more than do low pilced verieties. Also the dally range in airle prices for any day is usually wide. Changes from dey to day apparently are related neither to the day of the week nor to holidays. The change and fluctuation in price of one variety do not tend to show any correlation either.

With the exception of a fow seasons since 1878, the price of apples has been higher at the end of the season than it fas at the beginning. In general the price fluctuates more or less early ia the season and then rises rather steadily as the season progresses (20).

A study of the Boston apple market by Cole shored that the 25 year average price for KeIntosh apples gradually increased from October through harch. The turning point in price bohavior seemea to come at the turn of the year (13).

## Materials and uethods

## Materials

The basic materials used in this study consisted of a series of 164 frult and vegetable reports issued by the United States Department of Agriculture, Production and Karketing Administration, Fruit and Vegetable Board for the wholesale fresh frult and vegotable market located in the Washington Street Marizet, New York City. This study was based on reports 1ssued from September 1, 1950 . April 30, 1951. The reports were issued dally except for Saturday, Sunday and holldays.

The background on market reporting had its beginnings In Now York City (12). The actual collection of the data for these reports was carried out by government market reporters assigned to the New York C1ty Markets (25).

Each dally market report quoted prices for all fresh
fruit and vegetables sales during the day in the market. A sample of a typical market report from which this study originated appears on page 14.

In conjunction with sales, volume of apple receipts was obtained from monthly summary sheets also 1 ssued through the U.S.D.A. Production and Marketing Administration, Fruit and Vegetable Branch, New York.

## Methods

The problem was divided into three main parts. The first part consisted of a study of actual volume receipts. No data were available on McIntosh apple receipts along the direct lines of this study. However, truck lot receipts of apples in the markets were avallable for the months during which this study was carried out. The truck lot recelpts for the wholesale market were combined with chain store warehouse recelpts and no breakdown was available. However, based on these avallable figures some conclusions could be made which would help tie in with the other parts of this problem.

Next, a tabulation of the number of grades, packs, sizes and frequency reported gave an indication of possible volume.

The last phase of the work consisted of actual price tabulations and comparisons based on grade, pack, size and area of origin.

The procedure involved consisted of transposing the data

Ru．822， 641 Washington St． Tele．Watkins 4－1000

U．S．Dept．of Agri．N．Y．C．14，N．Y．
Prod．and Market Ad．Thursday
Fruit and Veg．Branch Jan．18， 1951

HISCELLANEOUS FRUIT AND VEGETABLE REPORT VOL．XXXVII NO． 13
 9：30 a．m．on this morning＇s wholesale market in I．c．l． quantities on stocks of good merchandable quality and condition．
WEATHER： 9 a．m． 42 clo．Max Wed． 50.
 U．S．\＃1－unless otherwise stated．
NEW HAMPSHIRE－McIntosh U．S．Fcy． $2 \frac{1}{2}$ N min．2．75，cartons cell packs $96 \mathrm{~s} 3.50,112 \mathrm{~s} 3.25,160 \mathrm{~s} 2.90-3.00$ ．MAINE－McIntosh U．S．\＃1， $2 \frac{1}{2}$ in．min．1．50．MASS．－McIntosh U．S．Fey．showing ripe $2 \frac{1}{2} " \mathrm{~min} .1 .75-2.00,2-3 / 4^{\prime \prime} \mathrm{min} .2 .00$ ，U．S．\＃1 $2 \frac{1}{2}{ }^{n}$ min． 1.25. VERMONT－McIntosh U．S．Fcy．showing ripe $2 \frac{1}{6}$＂min．1．25－1．75， $2 \frac{1}{4}$＂min． $1.00-1.35$ ，U．S．Utility showing ripe $2^{\frac{1}{2}}{ }^{11} \mathrm{~min}$ ． $1.00-1.35,2^{\frac{1}{2}}{ }^{11} \mathrm{~min}$ ．．65－75¢，layer packs U．S．Fcy． $2-3 / 4^{\prime \prime}$ \＆ $3^{11}$ up 2．25－2．50，2咅＂up 2．00－2．25；Delicious comb．U．S． Fcy．\＆U．S．t1， $2 \frac{1}{2}$ in．min．2．25－2．50．VA．－Boxes Romes U．S．Fey wrpd．56－80s 3．75．PA．－Yorks $3^{\prime \prime}$ up 3．00；McIntosh no grade mark $2 \frac{1}{2}{ }^{\prime \prime}$ min． $90-1.00$ ．N．J．－Rhode Island Greenings no grade mark 21 ${ }^{1}$＂min．1．50－1．75．N．Y．Hudson Valley－Baldwins 2귤＂up 1．75；Cortlands $3^{\prime \prime}$ up 1．75－2．00， 2－3／4＂up U．S．Fey．2．00－2．10，2裔＂min．1．50－1．75，ripe 1．25；Delicious $3^{\text {h }} \& 2-3 / 4^{\text {H }}$ up 2．75， $2 \frac{1}{2}{ }^{\prime \prime} \mathrm{min}$ ．2．25， $2 \frac{1}{2}$＂up 2．75－3．00，U．S．Ut11．1．50；Golden Dellcious $3^{H}$ up 2．50－2．75，2装＂min．2．50；MeIntosh $2-3 / 4^{\prime \prime}$ up 2．00， $2 \frac{1}{2}$＂ min．1．50－2．00 ripe 1．25－1．50；Macouns $2-3 / 4^{\prime \prime}$ min．U．S． Ut11．1．00－1．25；Northern Spy cartons cell pack 80s 2．50； Winter Banana 21 cartons cell pack 112s 2．00－2．25．Western Section－Cortlands 2水＂min．1．50；McIntosh $2 \frac{1}{2}{ }^{\prime \prime}$ up ine color 2．00－2．25； Rhode Island Greenings $3^{\prime \prime}$ up $3.00-3.25,2-3 / 4^{\prime \prime}$ up 3．10－3．15． ARTICHOKES：CALIF．

[^0]reported on MeIntosh apples in the dally merket reports on $8 \times 10$ paper divided into six columns giving the data of the reports, area of shipment, grade, size, price received, and pack. The next step consisted of posting this information on analytical paper measuring $17 \times 10$ separated into areas. From these master sheets all the information on prices and number of times reported was obtained.

The number of times reported was then broken down and studied in four main divisions:

1) Grade, size and pack
2) Grade and pack
3) Pack
4) Grade

The price study in relation to grade, pack, size and area of shlpment followed a similar pattern. Prices during a month for a "factor" were averaged to obtain an average monthly price. A "factor" appearing less than five times during the year was eliminated in order to simplify the work and since little significance could be attributed to such data. The season average price was then obtained for a "Pactor" by using a weighed average which consisted of multiplying the average monthly price by the number of times reported. The sum of all eight months divided by the total times the "factor" was quoted gave the average season price for the "factor".

When prices based on grade, size and pack as a unit will be discussed, the term "factor" will be used to refer to all three conditions in that price.

Studies on prices were then carried out where size was eliminated; size and grade eliminated; and pack and size eliminated. In these stuales, ripe fruit reports and "Fancy fine" reports were also eliminated in order to give a more equal meight to the reported data.

Comparisons on four sampling months were also made under the above conditions. The four sampling months chosen were October, December, January and March.

October was chosen since it best represents a beginning season price, while December anḍ January usually show a turning point in price behavior. March best represents a closing season price for McIntosh apples.

With the above data, comparisons were also made on packs as reiated to prise and prices received as compared to areas with all conditions tending to be equal.

Volume recelpts were then tabulated by months for the areas and seacon under study. These were totaled by area for the season and totaled by month based on total monthly receipts.

## PRESENTATION OF DATA

The results are presented in five main divisions: 1) volume, 2) number of times reported, 3) prices based on size, grade and pack, 4) comparisons on packs based on price, and 5) comparisons between areas.

## Volume

A tabulation of the truck lot receipts for all apple varleties shipped into the wholesale produce markets and the chain store warehouses appears in Table 1 . The values which are shown in carlot equivalents can be converted into bushel receipts by using 650 bushel baskets or eastern boxes as representing a carlot.

New York (all sections) had the greatest volume, 69.3 per cent. Vermont led the New England states with 16.8 per cent of the shiprents. The smallest receipts came from New Hampshire, 1.3 per cent and Haine, 2.5 per cent.

October accounted for the greatest total volume, 22.5 per cent, while April accounted for the smallest recelpts, 7.4 per cent. December, January, February and March showed a relativejy equal volume. D1scussion-

W1th the available data it is not known what percentage of the volume represents chain warehouse receipts.

As far as variety is concerned, 55 per cent of the 1950 New England commercial crop consisted of MoIntosh apples (9). However, it is not known if there is a correlation between
Table 1
APPLES
Truck Receipts (Carlota Equivalents)
Wasinington St. Wholesale Market and Chain Store Receipts

| Area | Sept. Oct. Nov. Dec. Jan. Feb. Mar. Apr. Total Per cent |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Maine | 1 | 44 | 12 | 6 | 13 | 13 | 13 | 3 | 105 | 2.5 |
| Hew Hampshire | 1 | 6 | 17 | 10 | 7 | 5 | 7 | 4 | 57 | 1.3 |
| Vermont | 119 | 220 | 81 | 70 | 72 | 46 | 72 | 29 | 709 | 16.8 |
| Massachusetts | 6 | 33 | 55 | 55 | 36 | 35 | 36 | 27 | 283 | 6.7 |
| Connecticut | 5 | 36 | 31 | 13 | 21 | 13 | 21 | 4 | 144 | 3.4 | | New York |
| :--- |
| (sill sect.) |
| Monthly Total |

these pigurea and ahipeent of Mcintosh apples into the Hew York nerket. Frow the delly market reports, it was observed that fer vurioties outaldo of MoIntosh Fery quoted In the reports during the season. As a result, it can bs alsumed that moit of the New Sngland reports on volume wera for eleIntouh applall.

In the dally merket reports Connecticut was seldom quoted efter Hoverber. It can be asaumed from this that the reportod truck recolpte yent mostly to chaln store frerehouses with little pruit deetined for the wholesale market.

Nuaber of Timen Heportod
The number of tiaes reported is in no way correlated diryctly to volume recelpts. One report may bo based on a 800 unit sale or on a 200 unit sule. However, the greater number of tiags afector is reported durinfs the season, the mory algnifleance can be attributed to the data.

Of the wajor comadities, of which apples is one, a recelver is not considerad in the reporte for quotation unloan ba has at least 100 packages of a given sizo and grade. The reporters contact all direct recelvers of fruits and vagetablas; the number range from 125 to 150 recolvors; of these epproximately 30 to 35 handle apples during the apple season.

[^1]Under the varlous sizes observed in the appendix, it is noted that a "minimun" and an "up" size is Ilsted. In a ninimut size the variation does not exceed aore than $\frac{1}{6}$ of an inch. For example, a $2 \frac{3}{z_{k}}$ inch minimum size will mean that the apples range in size from $2 \frac{1}{2}$ inches to $2-3 / 4$ inches. In an up size, in the case of a jumble pack, it indicates more than a $\frac{1}{\text { a }}$ of an inch varlation toward the larger sizes (14). This variation may be found either in a single package or among the various packages that made up that single sale. In layer, tray and cell packs it would be an indication of a mixad lot sale in regard to size since the manner of packing in these containers or packs does not allow for any variation within a package.

In tray packs and cell cartons, a size count is usually indicated. The count stamped on the box is not deterained by counting the apples but by the method of placing the fruit in the box. The number of apples contained in many wrap-and-count packs differ from the number stamped on the box $(30)$. In the case of cell or tray packs the count would be identical to the number in the unit based principaily on the method of packing.

Transposing count* into size would mean that a 96 count pack would contain apples approximately 3 inches in diameter. A 112-138 count would fall into the $2-3 / 4$ inch

[^2]size, 150-160 count would range about $2 \frac{1}{2}$ inches and the 180 count would be approximately $2 \frac{1}{*}$ inches in diameter. Data on S1ze, Grade and Pack-

In Tables A-D (Appendix) are tabulated the number of tizes reported by area based on pack, grade and size. "Factors" reported fewer than five times were eliminated. (However, fewer than live reports were shown where at least one area had five or more reports for a "factor".)

In Table A, representing jumble packs, Vermont had the rost reports for U.S. Fancy jumble 3 inches and up and $2-3 / 4$ inch minimum s120. The U.S. Fancy $2 \frac{1}{8}$ inch and up size Tas reported more times by Maine than any other area, Pollowed by Massachusetts and Vermont. U.S. Fancy 2i inch anlmum \#as reported more times under the U.S. Fancy jumble grade and paci than any other size; however U.S. No. I $2^{2}$ Inch minimum exceeded the U.S. Fancy grade in total times reported for the jumble pack. The U.S. Fancy $2 \frac{1}{8}$ inch minimum was reported mostly by Maine and New Hampshire, while New York Hudson Valley reported mostly No. I $2 \frac{1}{1}$ inch minimua size. Haine had the most reports for a U.S. Fancy Pine 2 inch minimum size, with a few also coming in from Ket Hampshire. U.S. Fancy $2 k$ inch gininum were reported postiy from Vermont and Massachusetts. Vermont led in Fency ripe prult, while New York Hudson Valley led in No. I ripe frult. Vermont Elso led in U.S. Utility McIntosh applas shlpped. Hew York Hucson Valley was the principal shipper of Ho. I fruit. Few reports for U.S. No. I fruit
came from Maine or Nẹ Hampshire. Vermont and Massachusetts reportod some as U.S. No. 1.

In regard to layer packs, Table $B$ shows that Vermont led in all sizes reported under the U.S. Fancy grade. However, of all the areas combined, Vermont reported more times Por layer packs than any other area. Connecticut and New Yorls Western Section did not report any layer pack shipments while Haine, Wew Hamphire and Hassachusetts had few layer pack reports.

Table C, showing tray packs, reported only for Massachuretts and New York Western Section. These were the only sections to use the tray pack for MeIntosh apples and even here the reports are not rumerous. Many size variations were used with 150, 160, and 126 count being most popular in order of number of times reported.

The cell carton was used mostly by New Hampshire based on the number of times reported. Table $D$ shows 112,160 and 96 count most widely used in that state in order of number of times reported. Connecticut was the only area not reportIng cell cartons. All the New England states shipped cell cartons only under the U.S. Fancy grade, while New York (all sections) shipped predominantly the U.S. No. I grade based on number of times reported.

Data on Grade and Pack-
In Table 2, size has been eliminated and the number of tiaes reported is based only on grade and pack. The figures in this table include all reports, even those reported fewer
Table?
THE TOTAL NUEBER OF TIMES THE PRICE FOR MOINTOSH APPLES TAS REPORTED IN THE IT.Y.C.
HARKLT BETVEEN SEPT. 1 - APRIL 30 BHONIIG THE TOTALS FOR AREA, PACK AND GRADE

Table 2 (continued)

Source: Tables $A-D$ Appenalx.
than plve tiaes.
Of the total number of times reported, 32 per cent originated in New York Hudson Valley. Next in order came Vermont, 22 per cent; New Hampsh1re, 14 per cent and Massachusetts, 13 per cent. The fewest reports came fron Connecticut, 1 per cent, followed by New York Testern Section, 3 per cent and New York Lake Champlain Section, 4 per cent.

Bssed on packs, 52 per cent of the total reports were jumble packs, 28 per cent cell cartons, 15 per cent layer packs and 4 per cent tray packs.

In the Jumble pack, 90 per cent of the shipments from New Hampshire were U.S. Fancy followed by 88 per cont of those from Maine. The least U.S. Fancy Jumble packs were reported from New York Western Section, 1 per cent; Connectlcut, 3 per cent; and New York Hudson Valley, 5 per cent, based on the total shipments from each individual area.

Shlpments of U.S. No. I grade McIntosh apples showed that 87 per cent of shipments from New York Hudson Valley were in this grade for the jumble pack, followed by 85 per cent for New York Western Section and 76 per cent for the shipments of Connecticut.

The Massachusetts jumble pack shipments showed 58 per cent as U.S. Fancy and 34 per cent as U.S. No. 1 .

In regard to layer pack reports, 99.6 per cent of Vermont's shlpments were U.S. Fancy, followed by 97 percent Prom Messachusetts and 94 per cent of those from Maine.

The leant were in the southern areas with Connecticut and Ner York Feotern Section reporting no layer pack shipments. In the Hew York Hudson Valley 78 per cent of the layer packs चere U.S. No. 1.

Tho tray packs were used only in Massachusetts and New York Western Section. Massachusetts reports were only in the U.S. Fancy grade while New York Western Section showed only U.S. No. 1 reports.

All of the cell packs shipped from New Hampshire and Vermont were U.S. Fancy. On the other hand, 89 per cent of the cell packs shipped from the Nev York Hudson Valley were U.S. No. 1. No cell packs were reported from Connecticut and only U.S. No. 1 cell packs were reported from New York Hestern Section.

In general, based on these reports, 60 per cent of the frult originated in the four northern New England states of Maine, Ner Hampshire, Vermont and Massachusetts. The other 40 per cent came from the four southern areas in this report, -1th New York Hudson Valley having 32 per cent and the other \& per cent representing the reports irom New York Lake Champlain, New York Western Section, and Connecticut.

The total number of reports for the eight month period totaled 2790.

## Data on Packs-

As is observed in Table 3, New York Hudson Valley led In roports on jumble packs with 43.2 per cent. Vermont had 20.3 per cent of the jumble pack reports. In layer packs

Vermont led in number of times reported with 59.9 per cent of the total layer packs reported. New York Hudson Valley hed 14.0 per cent of the layer pack reports. The tray packs Were divided between Massachusetts and New York Festern Section. The former had 58 per cent of the reports and the latter 41 per cent. New Hampshire had. 34.3 per cent of all the cell packs reported followed by 25.6 per cent from New York Hudson Valley.

## Table 3

Percentage by Pack for Area Based on the Number of Times Reported for 8 Areas

| Area | Jumble Layer | Tray | Cell |  |
| :--- | :---: | ---: | ---: | ---: |
| Maine | 14.9 | 4.2 | 0 | 8.2 |
| New Hampshire | 6.1 | 4.2 | 1.0 | 34.3 |
| Vermont | 20.3 | 59.9 | 0 | 6.6 |
| Massachusetts | 9.4 | 8.4 | 58.0 | 17.5 |
| Connecticut | 2.0 | 0 | 0 | 0 |
| New York <br> (Hudson Valley) | 43.2 | 14.0 | 0 | 25.6 |
| New York <br> (Champlain) | 3.2 | 9.3 | 0 | 3.8 |
| New York (West) | 0.9 | 0 | 41.0 | 4.0 |

Data on Grade-
Of all the reports issued during this survey for MeIntosh apples shipped from the eight areas under disoussion, 56 per cent of the reports wore U.S. Fancy, 38 per cent U.S. No. 1 and 6 per cent represented reports on Utility, Unclassified, Orchard Fun, No Grades and U.S. Combination Fancy and No. 1 grades. Out of the 38 per cent for U.S. No. I, approximately three-fourths of the U.S. No. 1 reports came from New York Hudson Valley.

## Table 4

Number of Times Reported for Each Area by Grade (Based on total reports for each area)

| Area | U.S.Fcy. | U.S. \#l | Others |
| :--- | :---: | :---: | :---: |
| Maine | 89.1 | 8.6 | 2.3 |
| New Hampshire | 96.5 | 2.7 | 0.8 |
| Vermont | 78.3 | 8.9 | 12.8 |
| Mascachusetts | 82.4 | 14.7 | 2.9 |
| Connecticut | 3.5 | 75.9 | 20.6 |
| New York | 7.6 | 86.7 | 5.7 |
| (Hudson Valley) | 69.0 | 28.4 | 2.6 |
| New York |  |  |  |
| (Champlain) | 1.1 | 97.8 | 1.1 |
| New Yorir (Vest.) |  |  |  |
| Source: Tables A-D | Appendix. |  |  |

In Table 4 a breakdown within the areas showe that of the total reports from New Hampshire 96.5 per cent were for U.S. Fancy, followed by Maine with 89.1 per cent and Massachusetts with 82.4 per cent. 97.8 per cent of the reports from New York Western Section wore U.S. No. I, followed by 86.7 per cent from New York Hudson Valley and 75.9 per cent from Connecticut. 20.6 per cent of Connecticut's total shipments were "other grades", whereas 12.8 per cent of Vermont's total shipments were of this designation. The higher per cent in the case of Connecticut is not too signiflcant since the total number of reports from this state were few. Vermont accounted for more actual number of times reported under "others" than any other area.

In actual number of times reported, Vermont had 472 U.S. Fency reports as is noted in Table 5. New Hampshire followed with 369 U.S. Fancy reports and Massachusetts was thlrd with 310. Under U.S. No. 1, New York Hudson Valley had 775 reports which accounted for 72.9 per cent of 211 the U.S. No. 1 reports. In "others", Vermont led with 77 roports followed by 51 reports from New York Hudson Valley.

From Maine, New Hampshire, Vermont and Massachusetts came 90.3 per cent of the U.S. Fancy reports, while the other four areas reported 86.3 per cent of the U.S. No. I reports.

D1scussion-
The four northern states predominated in shipping U.S. Fancy frult into the New York market based on the

## Table 5

Number of T1mes Reported for Each area by Grade (Based on total reports for all 8 areas)

| Area | U.S. Fcy. |  | U.S. \#1 |  | Others |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. | \% | 170. | \% | No. | \% |
| Maine | 268 | 17.0 | 26 | 2.4 | 7 | 4.5 |
| New Hampshire | 369 | 23.5 | 10 | 1.0 | 3 | 2.0 |
| Vermont | 472 | 30.1 | 54 | 5.1 | 77 | 48.5 |
| Massachusetts | 310 | 19.8 | 55 | 5.2 | 11 | 7.0 |
| Connecticut | 1 | . 1 | 22 | 2.1 | 6 | 3.8 |
| New York (Hudson Valley) | 68 | 4.3 | 775 | 72.9 | 51 | 32.1 |
| New York (Champlain) | 80 | 5.1 | 33 | 3.1 | 3 | 2.0 |
| New Yoris (West) | 1 | . 1 | 87 | 8.2 | 1 | . 1 |
| Total | 1569 | 100. | 1052 | 100. | 159 | 100. |

Source: Tables A-D Appendix.
number of times reported. This may be attributed to elther or both of two reasons. It is known that cool night temperatures in the fall are necessery for best coloring of HeIntosh fruit (23). In the fall of 1950, proper coloring temperature may have been lacking in Connecticut, New York Hudson Valley and Ner York Mestem Section. The other reason may be because it is not economical to ship U.S. No. 1 fruit to distant markets due to treneportation charges.

As a result, the northern areas may be marketing their U.S. Yo. I KeIntosh in nearby mariets while the areas close to the New York market are shipping TJ.S. No. I Pruit into the market and saving their U.S. Fancy stock for shipment to distent markets.

In regard to packs, the jumble pack is used for poorer grades along with U.S. Fancy and U.S. No. 1. The other packs are used almost exclusively for U.S. Fancy fruit with the exception of New York (all sections).

In regard to size, New York Hudson Valley was the principal area of report of a 2-3/4 inch minimum jumble pack. In the other areas, tray, cell and layer packs were used for this size. A $2 \frac{1}{8}$ inch minimum layer pack was only used in Vermont. Most areas ald not go under a $2 \frac{1}{1}$ inch minimum size in layer or cell packs.

The New York Hudson Valley had the most reports on rlpe frult followed by Vermont.

More "Pactors" were reported from Massachusetts than from any other area; however, Vermont reported the most number of factors based on five or more times reported.

Haine, in its number of times reported, graded and slzed more closely and carefully than any other area. In its grades it included a U.S. Fancy fine quallty apple quite regulerly. In its $2 \frac{1}{8}$ inch minimum size it also included a heavy minimum 81 ze for the $2 \frac{1}{2}$ inch apple.

Hassachusetts and Halne had a few reports designated as $A$ or $B$ grade. These grades are not recognized U.S. apple
credes end ney lesd to confusion.
Mumerous reports of no epede pere also found. These Fere usnelly raportec on a quality and condition besis such es fine quality or good quality.

## Prices Based on Slze, Grade and Pack

Tables E-K (Appendix) show monthly and seasonal average prices for areas based on pack, grade and size. Data on pack, grade and size-

Table e shows the prices reported for Maine during the study. In regard to the jumble pack, the U.S. Fancy 2 Inch minimum and $2 \frac{1}{2}$ inch and up size both showed a similar season average price. The U.S. Fancy $2 \frac{1}{2}$ inch minimum, however, averaged about 30 cents higher than the heavy minimum sized $2 \frac{1}{6}$ inch iruit. The U.S. Fancy inne quality averaged about 10 cents higher than the U.S. Fancy of the same size. It must be pointed out that the U.S. Fancy ine quality appeared only in the latter half of the season while the heavy minimum sized $2 \frac{1}{2}$ inch iruit was reported only during March. In regard to ripe iruit, the price differencs botween It and firm fruit became smaller as the grade became poorer and the slze progressively smaller. This can be best illustrated by comparing the U.S. Fancy $2 \frac{3}{8}$ inch and up with the ripe lot seasonal average. The difference was approximately 90 cents. The difference in the price between a firm and ripe of the U.S. Fancy $2 \frac{1}{k}$ inch minimum was approximately 70 cents while the same difference in a U.S. No. $12 \frac{1}{2}$ inch
minimur was only about 20 cents. In the $\mathbb{U} . S$. Fancy grade a drop from a $2 \frac{1}{4}$ inch minimum to a $2 \psi$ inch minimum reaultad In at e日sonal average price dipference of about \$1.00. In the U.3. No. I grade a similar drop from a $2 \frac{1}{2}$ inch minimum to a $2 \frac{1}{1}$ inch minimum resulted in about a 50 cent difference in the seasonal average price. Only one report on layer packs ceme from laine and only three out of the eight monthe were reported for this pack. The price recelved for this Fancy $2 \frac{1}{\circ}$ inch and up slze averaged \$2.59. In the cell cartons, approximately a $\$ 1.00$ dipference was noted between U.S. Fancy 96 count and 112 count. The 112 s were reported only in the months of October, November and December. A comparison betteen U.S. Fancy ripe 96 and U.S. Fancy 96 showed that the ripe fruit averaged for the season about \$1.50 less than the firm fruit. The prices received in that state for cell cartons were the only prices that increased as the season progressed. No correlation could be found between high or low priced months in relation to the other packs. Less price variation was observed during the season in a cell carton than in a jumble pack.

Few "Pactors" were reported from New Hampshire. Table F shows the prices received in the New York market for MeIntosh anples from that state. The seasonal average price for 0.9 . Fancy 21 inch and up Jumble packs was about 35 centy less that that for the U.S. Fancy 21 inch minimum jumble. The $2 \frac{1}{} 1$ ch and up mas reported feror times and in less month than was the $2 \neq$ inch minimum size. U.S. Fancy ine
quality $2 \pi$ inch minimum jumble, which was reported only in April, arerafted about 15 cents higher than did the senconal everace price for U.S. Fancy 21 inch minimum jumble pack. A difference of about \$1.00 was noted between U.S. Fancy 2. inch minimum and U.S. Fancy $2 \frac{1}{4}$ inch minimum. of all the "pactors" U.S. Fancy 96,112 , and 160 in cell cartons were reported most consistently during the season. About 35 cents lens fas received as the $81 z e$ dropped from 96 to 112 and the seme difference was noted as the size dropped from 112 to 160. In a sincie size in the jumble packs as much as $\$ 1.25$ ysriation was noted during the season while in the cell cartons within a size the variation did not exceed 50 cents. Aa in Kaine, no correlation was observed in regard to high or low priced months. In other words, if one size went up In price it did not mean that others followed the same trend.

Table $G$ showing prices for Vermont is significant in that more "factors" were reported (five or more times) than In any other area. In the jumble packs, U.S. Fancy $2-3 / 4$ inch minimum averaged about io cents less in price than did U. S. Fancy 3 inch and up. U.S. Fancy 21 inch and up jumbla pack everaged about 15 cents less than did U.S. Fancy $2-3 / 4$ inch minirum while a similar difference of about 15 cents Wes noted between a U.S. Faney 21 inch and up and a U.S. Fancy 21 inch minimum with the latter receiving the lower price. The blegest price difference in the jumble pack was noted bitreen U. S. Fancy $2 \frac{1}{1}$ inch minimum and $\mathbb{T} . S$. Fancy $2 \frac{1}{4}$ inch minimum. This $\frac{1}{\text { inch }}$ drop resulted in sbout 85 cents
difference in price. \& comparison on ripe and firm frult showed a 50 cents dipferance in the $2 \frac{1}{2}$ inch and up sise for U.S. Fancy, a 35 cents dipference in price in U.B. Fancy $2 \frac{1}{2}$ inch minimum and \& 5 cents difference in price in U.S. Fancy 21. Inch minimum, Comparing U.S. Fancy Jumble mith U.S. No. 1 jumble, U.S. No. $12^{1}$ Inch and up averaged 35 cents less than did U.S. Fancy 2 inch and up, while a U.S. No. I 2) Inch minimum averaged 55 cents less than did a U.S. Fancy 21 inch minimum. झowever, \& U.S. Fancy $2 \frac{1}{5}$ inch minimum averaged only 10 cents higher than did a U.S. Mo. $12 \frac{1}{2}$ inch minimum. Within the U.S. No. 1 grade itself a $2 \frac{1}{\text { E }} 1$ nch minimul size averaged 35 cents less than $a 2 \frac{1}{2}$ inch and up size, thile a $2 \frac{3}{3}$ inch minimum averaged about 40 cents less than a $2^{1}$ inch minimum. In the layer packs $U . S$. Fancy 3 inch minimul averaged about 35 cents less than did the 3 inch and up packs. The U.S. Fancy $2-3 / 4$ inch minimum averaged about 15 cents higher than ald the 3 inch minimum. The $2-3 / 4$ inch minimur, however, was only reported up until January. The 2-3/4 inch and up averaged 5 cents higher than did the $2-3 / 4$ inch ainimum size. The 22 inch and up averaged 30 cents lower than dia the $2-3 / 4$ inch minimum, while littie difference was noted in seasonal average price between the 21 inch and up and the 2' inch minimum lots. Between the $2^{1}$ inch minimum and $2 \neq$ inch ininimum a 70 cents average difference resulted With the lower price being paid for the $2 \frac{1}{5}$ inch minimum size. If ripo layer pack frult compared to flrm isyer pock prult a 15 cents difference was noted in U.S. Fancy 3 inch snd up
lote whlle 10 cents difference wos noted in U.S. Pancy 01 inch minimum lote. In the cell sartons U. a. Fancy of count preraced 25 cents hicher then $U$. . Fency 112 count while in no grede lots the 96 counts everaged only 10 cents higher than the 112 counts. The no grade lots were reported fever tiaes than the pancy cell lots and were also priced lower. As in Waine end New Hampshire, no correlation could be found here hetween hich priced months or low priced monthe for the Verlous elzes. Similarly to Maine, the prices for Vermont cell cartons got progressively higher as the season progreased. In gencral, prices mere lower than those received either in Maine or New Hampshire. Fluctuations within a size were $2 \varepsilon$ high as 75 cents for jumble packs, 1.50 for layer packs and 45 cents for cell cartons.

Prices for Massachusetts appear in Table H. U.S. Fancy 2F. inch and up and U.S. Fancy $2 t$ inch minimum jumble packs shored similar soasonal averaces. The U.S. Fancy if inch minimux averafed 90 cents lower than तid U.S. Fancy $2 \frac{1}{2}$ inch minimum. In U.S. Fancy iruit 2 inch minimum rines aversged 50 cents lower than firm frult while at inch minimum ripes averaged 35 cents lower than flrm fruit. U.S. No. 1 2. inch minimum fruit averaged 55 cents less than did U.S. Fancy $2^{\frac{1}{1}}$ inch minimum. U.S. No. $12 \frac{1}{6}$ inch minimum fruit averaged about 30 cents less than ald U.S. Fancy $2 \neq$ inch minimum. Within the U.S. No. I grade the 2 f inch minisum size averaged about 70 cents less than ald the 2) inch minimum size. Three sizes were reported under layer peoks but
reports vere few and scattered. U.S. Fancy $2-3 / 4$ inch gingum averacea bolit 10 cents higher then did it. S. Fency 2t inch and up lots while the iv.s. Fancy 2 inch minimum 10te averaced about 20 cents lower than the U.s. Foncy 21 inch und un lots. In tray packs, 100 count irmit evereged 15 cents higher than 125 counts while 125 counts were 1.5 cents higher than the 150 counts. Mixed lotg of from 100 to 125 nveraged similariy in price as ald the 100 counts while 1ots of from $80-88$ averaged about 5 cents higher than lots of 100 count. Reports on trays were also too infrequent for proper comparisons. In cell cartons, U. S. Fancy 96 count averaced 70 cents higher than II.S. Fancy 112 count while U.S. Fancy 112 count averaged about 50 cents higher than U.S. Fancy 128 count. U.S. Fancy 150 count, however, averaged about 10 cents hieher than the U.S. Fancy 128 count. U.S. Fancy 150 count averaged about 15 cents higher than did U.9. Fancy 160 count. No correlations were observeả in Messachusbtts on high or low priced months in relation to 51ze. Within a size during the season jumble pack.s showed Aholit $\$ 1.50$ ranse, thile cell cartons ranced to sbout $\$ 1.00$, trays rantred 80 cents and leyer peciks ranged about 50 cants.

The Hew Yort Hudson Valley, as 1llustrated in Teble I, shora that most of the shlpments were in the U.S. No. 1 grade. A U. S. Fancy 2 inch ininimum size jumble pack, however, averged 20 cents higher than a U.S. Fancy $2 t$ inch and up jumble pract. In the U.5. No. I grade the $2-3 / 4$ inch end up 8120 evereged about 5 cente lower than the 3 inch and up
sise end eimilerly the $2-3 / 4$ inch minimum overaged 5 cents lase than the $2-2 / 4$ inch end un eize. The 21 inch ind up 61so overnged 5 cents lees than the $2-3 / 4$ inch ninimum size. The 21 inch minimum averaged 10 cents lese than the 21 inch and $u$ while the $2 \frac{1}{2}$ nch and up size averamed 20 conts less then the $2 t$ inch minimum size. The 21 inch minimul sveraged about 45 cents under the sverage price for the $2 \frac{1}{2}$ inch and up size. The 2t inch ripe and poor color fmilt both minimum and up size sveraged from 50-60 sents less than 2 inch minimul and up firm and No. I colored fruit. U.S. Fsney 2) Inches and up averaged 30 cents more than ald U.S. No. I 21 inch and up fruit while U.S. Fency ${ }^{2}$ inch minimum fruit averaged 65 cents higher than did U.S. No. $12 \frac{1}{2}$ inch minimum a1ze. In II.9. No. 1 layer packs 3 inch and up lots averoged about 5 cents more while 2-3/4 1nch and up lots and $2 \frac{1}{3}$ inch and up lote averaged the same price. The $2 \pi$ inch and up lots averaced about 45 conts higher than $81 d$ the $2 \frac{1}{2}$ inch minimum sized iruit. In U.S. Fancy cell cartons 06 count cartonn averaced about 20 cente $h_{1 \text { gher }}$ then did 112 counts while 112 counts averamed 35 cents hivher than 150 counts. In U.S. NC. 1 cell cartons 96 count frult averacec mo cents higher then 112 count while 112 count averaged 45 cents nicher then ald 150 count. $96-112$ count lots vere reported fev timen but sversed in price equivalent to 96 count fruit. Comperisong between U.S. Pency and U.S. No. 1 cell cartons shored that 11.9 . To. I frult in th1 g pack svernged prom 15-25 efnts higher in each ofse over thst racived for U.S.

Fancy fruit. Fancy irult, however, was reported fewer times and oniy during the months of Noveriber, December, Janury end Pebruary. Within a size, variations were observed as high as 75 cento in the jumble pack, \$1.00 in the layer pack end $\$ 1.00$ in the cell cartons during the course of the season.

Table J precents the data on both Connecticut and New York Lake Champlain Section. Connecticut reported only tro sizes. The reports were few and scattered. However, the aeasonal averages showed that the U.S. No. I 2k inch minimum size jumble pack averaged 30 cents higker than ald the U.S. No. I 21. Inch and up size. In the New York Lake Champlain Section the reports were also few and scattered. U.S. Fancy 2. Inch minimum averaged 35 cents higher than U.S. No. I 2畨 inch minimum. In U;S. Fancy layer packs, 3 inch and up Iots averased about 5 cents higher than $2-3 / 4$ inch minimum iota. The $2-3 / 4$ inch minimum lots averaged 20 cents higher then 2i inch minimum lots. The $2^{1}$ inch minimum layer packs averaged 65 cents less than did $2 \frac{1}{1}$ inch minimum size iayer packs. In U.S. Fancy cell cartons, 95 count fruit averaged 15 cents higher than did 112 count fruit.

New York Western Section, as represented in Tsble K, only reported U.S. No. I fruit. Feports from there aiso were fen and scattared. In the juable pack, 27 inch and up Q18e asdraged bout is cents less than did 2 inch miniaum elean frust. In the tray packs, 112 and 128 counts averaged Rinilerly. The 128 count averafed 10 cents hisher than

160 colunt while 160 count averased 80 cents higher than 180 count. Tray reports only appeared in the nonths of Jenuary, February and March.

## Date on grade and pack (seasonal average price)-

In Table 6 a comparison on the seasonal averare price betreen grade, pack and area has been made in which the size hes been eliminatea. Also, in order to equalize the value of the data, ripe and ifne quallty fruit have been eliminated.

In the U.E. Fancy grade, Maine averaged the highest seasonal price for the jumble pacir with a $\$ 2.64$ price while How Hampshlre followed with a $\$ 2.51$ average price and Ilew York Huadson Valley was thild with a $\$ 2.31$ average. In the U. A. No. 1 jumbje packs, New York Hudson Valley averafed highest With \$1.79 followed by New Yoric Viestern Section with II. 68 average price while Massachusetts averaged \$1.67. In other grades in the jumble pack $k a s s a c h u s e t t s ~ a v e r a g e d ~$ \$1. 18 followed by $\$ 1.04$ from Vermunt and $\$ 1.00$ from wem York Huason Valley.

In U.S. Fancy layer packs, fem areas outside of Vermont hal conslstent ropurts. However, some were reported from Haine, Hassachusetts, and New York Hudson Valley. Haine had the highest average price for a layer pack with a $\$ 2.53$ seasorizl average. In comparison to the jumbie price average for Haine, this, however, was about 5 cents lower. Hassachusatta ranked gecond with \$2.28 followed by \$2. 25 for Varmont. For York Lake Champlain area was last \#ith 22.07 Fhich was aliso below the U.S. No. 1 layer price of \$2.24 for lier York
Table 6
Aversge Sessonal Price by Area for MeIntosh Appies
(Season Based on Period Between Sept. - April)

| Pack Gride | Fcy. | JUNBLE | Oth. |  | LAYIR | Oth | FCy. | TRAY | th. |  | CELL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Area: |  |  |  |  |  |  |  |  |  |  |  |  |
| Maine | \$2.64 | \$1.57 | - | \$2.59 | - | - | - | - | - | 43.73 | - | - |
| $\mathrm{Ne}=\mathrm{Hempghlre}$ | 2.51 | - | - | - | - | - | - | - | - | 3.23 | - | - |
| Vermont | 1.89 | 1.57 | 1.04 | 2.25 | - | - | - | - | - | 2.82 | - | - |
| Massachusetts | 2.05 | 1.67 | 1.19 | 2.28 | - | - | 2.82 | - | - | 2.78 | - | - |
| Connecticut | - | 1.56 | - | - | - | - | - | - | - | - | - | - |
| Ne: Ycrk (Hudson Valley) | 2.31 | 1.79 | 1.00 | - | 2.24 | - | - | - | - | 2.30 | 2.51 | - |
| Nen York <br> (L. Chamolain) | 2.08 | 1.71 | - | 2.07 | - | - | - | - | - | 2.87 | - | - |
| New York (Wert) | - | 1.68 | - | - | - | - |  | 1.99 | - |  | 2.34 | - |

Hudson Valley.
In tray packs U.S. Fancy from Massachusetts averaged $\$ 2.82$ as compared to the U.S. No. 1 price of $\$ 1.99$ from Hew York. Western section.
U.S. Fancy cell packs in general averaged higher in all areas than their corresponding Jumble, layer and.tray packs. Maine averaged highest in cell packs with $\$ 3.73$ followed by $\$ 3.23$ from New Hampshire and $\$ 2.92$ from Vermont. U.S. No. 1 cell packs were quoted mainly from New York Hudson Valley and New York Western Section. The former averaged $\$ 2.51$ as compared to $\$ 2.34$ for New York Western Section. The U.S. No. I average price for New York Hudson Valley was about 20 cents higher than its U.S. Fancy price. It should be noted, however, that fewer U.S. Fancy than U.S. No. 1 prices were reported from New York Hudson Valley. Data on pack (seasonal averafe)-

Table 7 shows the seasonal average price based on pack and area. In this table 81 ze. and grade have been eliminated.

In regard to the Jumble pack, Maine and New Hampshire led in price each averaging \$2.51. Vermont with a seasonal average of $\$ 1.55$ and Connecticut $w 1$ th $\$ 1.56$ were lowest.

In layer packs, Maine averaged \$2.59 followed by \$2.28 for Massachusetts and $\$ 2.25$ for Vermont.

As was stated previously, Wassachusetts averaced \$2.82 in tray packs as compared to $\$ 2.34$ for New York Western Section.

Kaine also averaged the highest price on cell cartons With e seasonal average of $\$ 3.73$ followed by $\$ 3.23$ for New Hampshire. Ne" York Western Section with \$2.34 averaged lowest in cell carton prices.

## Table 7

Average Seasonal Prices for Pack by Area for Eintosh Apples (Season Based on Perlod Setween Sept. - April) (Fine and ripe excluded)

| Pack | Jumble | Layer | Tray | Cell |
| :---: | :---: | :---: | :---: | :---: |
| Area: |  |  |  |  |
| Haine | 42.51 | \$2.59 | - | \$3.73 |
| Mew Hampshire | 2.51 | - | - | 3.23 |
| Vermont | 1.55 | 2.25 | - | 2.87 |
| Massachusetts | 1.81 | 2.28 | 2.82 | 2.78 |
| Connecticut | 1.56 | - | - | - |
| New York (Hudson Valley) | 1.79 | 2.24 | - | 2.49 |
| New York <br> (L. Champlain) | 1.83 | 2.07 | - | 2.87 |
| \#ंer York (\%est) | 1.68 | - | 2.34 | 2.34 |

Source: Tables E-K Appendix.

## Data on grade (seasonal average)-

In Table 8 average seasonal prices by grade were compared. Size and pack mere eliminated in the analysis.

In U.S. Fancy grades, New Hampshire averaged the hlghest price with $\$ 3.08$ followed by Maine with $\$ 2.93$ and Massachusetts with $\$ 2.61$. Vermont was lowest in U.S. Fancy
with $\$ 2.21$ as $1 t s$ average price.
Heतf York ilestern. Seetion with 82.03 and New York Hudson Valley with $\$ 2.01$ averaged the hlghest prices for U. \%. Ho. I iruit. Connecticut, Vermont and kaine averaged the loweat prices for U.S. Ho. I fruit.

In the ij. s. Utility grade Hassachusetts averaged \$1.19 followed by Vermont with 41.04 and New York Hudson Valley Witin 1.00. A 110 Grade classification for Vermont, which was packed in cell cartons, averaged \$2.77.

Table 8
Average Seasonal Prices for Graden by Area for McIntosh Apples (Season Based on Period Between Sept. - April)
(Fine and ripe excluded)

Grade
U.S. Fey. U.S. NO. 1 U.S. Ut111ty N.G.

Ares:
Maine
$\$ 2.93$ \$1.57

Ile: Hampshire 3.08

Vermont
2.221 .57
1.04
2.77

Massachusetts
2.61
1.67
1.19
-
Connecticut
1.56

Ner York
2.31
2.01
1.00
(Hudson Valley)
New York
2.35
1.71
(t. Chanplain)

Hew York (Heat)
2.03
*2.0. - He Orade (packed in a cell oarton)
Source: Tables $\mathrm{E}-\mathrm{K}$ Appendix.

## Data on Grade and Pack (4 sampling months)-

Table 9 gives a comparison of grade and pack based on the four sampling months of October, December, January and Merch.

In Maine both U.S. Fancy and U.S. No. I Jumble packs showed advances in price during December and January over the October price. The March price as compared to the Cctober price was the same for U.S. No. I but lower for U.S. Fancy. U.S. Fancy layer pack was only reported in October and March of the sampling months. The March price was about 20 cents lower than the October price. U.S. Fancy cell cartons declined in price during Deicember and January a. compared to the October price but the March average shored a 50 cent rise compared to the October price.

In New Hampshire U.S. Fancy Jumble packs dipped slightly in price in December as compared to the October price, but climbed in both January and March, gaining about 10 cents in each of the two months. U.S. Fancy cell packs advanced silghtly in price in all of the four months although the difforence between October and March was only 15 cents.
U.S. Fancy jumble prices in Vermont dipped in December but rose in both January and March. The March price, however, was only 5 cents above the October average. A similar trend was obeerved in U.S. No. l jumble prices with a drop in December. A reverse situation took place in U.S. Utility jumble packs. The Decomber price was highest while the

Table 9
Average Price by Areas for AcIntosh Apples
(Besed on Honthly Avorages for Oct., Dec., Jan., and Kar.) (Fine and ripe excluded)


Table (continued)


Source: Tables $\bar{z}-K$ Appendix.
month of January and March dropped below the October price. U.S. Pancy layer packs remained within a fow cents of each other in October, December and.January with the March price climbing 25 cents higher, U.S. Fancy cell carton prices showed advances between October and December while the December to January price remained similar. The Karch price climbed to about 65 cents higher than the Ootober average price. The No Grade cell carton prices had no October reports. The January price remained similar to the December price but averaged 25 cents higher than the December and January average price.

In Massachusetts only an October and January price was reported for U.S. Fancy Jumble packs. The January average was about 10 cents lower than the October average price. U.S. No. 1 jumble packs were highest in December but fell in price both in January and March. The March price was 60 cents lower than the october price. No prices were quoted in Oetober for U.S. Utility Jumble packs. The January and Harch prices remained similar and showed about a 10 cent drop from the December price. No prices were reported in October for U.S. Fancy layer packs but the January price was 10 cents lower than the December price, but the March price Was about 15 cents higher than the average price in October. No tray pack prices were quoted in March. The October price was the highest with a drop in price coming both in December and warch. A similar price trend was observed in regard to coll paols. However, where a March price was roported it
showed an increase over the January average price.
the reports from New York Hudson Valley showed U.s. Tanoy Jumble packs priced highest in December and Januery over the october average price. No reports were quoted for March. U.S. No. I Jumble pack showed a rise in Decomber over the October reports but dropped again in January and remained about the same in March. December prices were the hichest for U.S. Utility, Unclassifled and Orchard Run fruit. Prices for U.S. No. 1 layer packs were similar in October and December but dipped in January. The March price was about 15 cents higher than the October reports. U.S. Fency cell packs were reported only in December and January. The January prices averaged slightly lower than those of Decomber. U.S. No. I cell carton prices rose in December over October prices but dipped slightiy in January. March prices averaged, however, about 30 cents higher than October reports.

Connecticut had only a U.S. No. I jumble report of $\$ 1.56$ for the month of October.

In the New York Lake Champlain Section U.S. Fancy Jumble packe were reported only in October and March. The Harch everage price was 55 cents lower than that received in October. U.S. Ho. I Jumble packs rere not reported in Octobor. The price was highest in December, then drtpped In both January and March. The March grerage was 45 cents lover than the December average. U.S. Fancy layer packs hed no October and Harch reports. The January average wes about

35 cents lower than the December reports. U.S. Fancy cell cartons had no october reports. The January price ras about 35 cents lower than the December average but the Karch prices averaged 25 cents higher than the December reports.

In the Now York Western Section U.S. No. 1 Jumble packe averaged similarly in December and January which was about 50 cents higher than the October prices. No March prices rere quoted. U.S. No. I tray packs had no October and December reports but showed a drop of about 65 cents in price in March over the January quotations. U.S. No. I cell cartons were about the same in Docember and January in regard to average price. Data on pack (4 sampling months)-

Table 10 gives the comparison between packs for the four sampling months with both size and grade eliminated. Uany of the comparisons are similar to the previous data disoussed since some of the areas used only a single grade for specific packs. Only the differences as related to pack will be pointed out.

In Maine and New Hampshire the comparisons are similar to those discussed under grade and pack.

Vermont used three grades in its jumble pack shipments. Prices dipped in December and January but averaged similarly in October and March.

Hassachusetts also used three grades in its jumble pack. In that state the December prices mere 10 cents higher than the October reports but dipped sharply in both January and Sarch.

Table 10
Averfge Price for Pack by Areas for McIntosh Apples (Based on Konthly Averages Por Oct., Dec., Jan., and Mar.) (Fine and ripe excluded)

| Area | Pack | Oct. | Dec. | Jan. | Mar. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Maine | Jumble | 12.38 | \$2.77 | \$2.61 | 12.07 |
|  | Layer | 2.75 | - | - | 2.55 |
|  | Cell | 3.48 | 3.44 | 3.00 | 4.00 |
| Net Hampghire | Jumble | 2.45 | 2.38 | 2.51 | 2.62 |
|  | Cell | 3.13 | 3.16 | 3.22 | 3.27 |
| Vermont | Jumble | 1.59 | 1.29 | 1.30 | 1.57 |
|  | Layer | 2.19 | 2.20 | 2.17 | 2.44 |
|  | Cell | 2.50 | 2.71 | 2.70 | 3.11 |
| Massachusetts | Jumble | 1.81 | 1.93 | 1.53 | 0.86 |
|  | Layer | - | 2.21 | 2.10 | 2.38 |
|  | Tray | 3.07 | 2.80 | 2.62 | - |
|  | Cell | 3.18 | 2.64 | 2.37 | 2.48 |
| Connecticut | Jumble | 1.56 | - | - | - |
| N.Y. (H.V.) | Jumble | 1.60 | 1.86 | 1.81 | 1.76 |
|  | Lajer | 2.17 | 2.16 | 1.87 | 2.32 |
|  | Cell | 2.15 | 2.36 | 2.29 | 2.44 |
| N.Y. (L.C.) | Jumble | 1.94 | 1.82 | 1.77 | 1.38 |
|  | Layer | - | 2.33 | 2.00 | - |
|  | Cell | - | 3.00 | 2.63 | 3.25 |
| N.Y. (Nest) | Jumble | 1.41 | 2.00 | 2.00 | - |
|  | Tray | - | - | 2.34 | 1.71 |
|  | Cell | - | 2.27 | 2.30 | - |

Source: Tables E-K Appendix.

The Jumble pack in the New York Hudson Valley was based on five grades. The jumble pack averaged about 25 cents higher in December over October prices and then dipped in price during January and March.

No significant differences in pack prices as compared to grade and pack prices were observed in the other areas.

In an area in general, cell cartons average the highest prices in all months over other packs followed by layer packs and then jumble packs. There tray packs were used, prices vere higher within an area for tray packs than for cell cartons during certain months. In New York Hudson Valley layer and cell prices were the same in October. Data on grade (4 sampling months)-

Table 11 presents the data on prices based on grade with size and pack.eliminated.

In Haine, U.3. Fancy prices adranced in all of the four sampling months. U.S. NO. I prices rose in December over Ootober quotations but dropped in both January and Harch. The March prices were the same as the October quotations. The U.S. Fancy prices ranged from H. $00-1.50$ over the U.S. No. 1 prices.

In New Hampshire the prices for U.S. Fancy advanced similarly as in Maine.

Vermont also showed a similar trend in advancing prices for U.S. Pency. The U.S. No. 1 average for December was lover than the October price but rose in January and showed ilttle change in Harch. U.S. Utility prices were highest in

Table 11
Averege Prlce for Grade by Areas for McIntosh Apoles (Based on Honthly Averages for Dct., Dec., Jan., and Mar.) (Fine and ripe excluded)

| Area | Grade | Oct. | Dec. | Jan. | Mar. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Maine | Fancy | \$2.78 | \$2.94 | \$2.97 | \$3.12 |
|  | No. 1 | 1.50 | 2.00 | 1.79 | 1.50 |
| New Hampshire | Fancy | 2.54 | 2.96 | 3.10 | 3.22 |
| Vermont | Fancy | 1.93 | 2.07 | 2.12 | 2.44 |
|  | No. 1 | 1.38 | 1.26 | 1.58 | 1.57 |
|  | Ut111ty | 1.00 | 1.18 | 0.97 | 0.78 |
|  | No Grade* | - | 2.75 | 2.72 | 3.01 |
| Massachusetts | Fancy | 2.70 | 2.68 | 2.42 | 2.44 |
|  | No. 1 | 1.46 | 1.98 | 1.51 | 0.88 |
|  | Ut111ty | - | 1.25 | 1.13 | 1.13 |
| Connecticut | NO. 1 | 1.56 | - | - | - |
| N.Y. (H.V.) | Fancy | 2.19 | 2.39 | 2.34 | - |
|  | No. 1 | 1.73 | 2.05 | 1.95 | 1.93 |
|  | Ut111ty | 0.98 | 1.13 | 0.88 | - |
|  | Unclase. | 1.00 | 1.25 | - | - |
|  | Orch. Run | - | 1.88 | - | 0.92 |
| N.Y. (L.C.) | Fancy | 1.94 | 2.43 | 2.17 | 2.45 |
|  | No. 1 | - | 1.82 | 1.77 | 1.38 |
| N.Y. (West) | No. 1 | 1.41 | 2.24 | 2.31 | 1.71 |

Source: Tables E-K Appendix.

December but dropped sharply in the monthe of January and Earch.

In Messachusetts U.S. Fancy prices exhlbited a reverse tendency as compred to the previous states under discussion. October and December shozed similar prices but dropped in Janu=ry and remained the same in March. U.S. Io. I and U.S. Utility were highest in December showing declines again in Jenuary.

New York Hudson Valley prices for U.S. Fancy and U.S. No. I were highest in December. Similarly prices for the other grades were also highest during this month. However, U.S. No. 1 prices averaged higher in March than in October, while $0 . S$. Fancy prices averaged higher in January than in october.
U. ©. Fency prices for New York Lake Champlain Section averaged highest in December and llarch and reached their lorest level in January. U.S. No. I prices had no October reports but showeã declines in all months with March averaging about 45 cents unaer December prices.

Hew York Western Section averagea highest in Jenuary With October prices being the lowest. D1scussion-

A general statement oan be made in regard to price fluctuations. A drop in price has been observed for each \% Inch drop in size. The largest of these spreads alpays comes between the 21 inch minimuli size and 2) inch minirum slze, rogurdless of pack or rrade. It mould seem that
sizing fruit to an intermealate oize between the rit inch minimue and $2 t$ inch minimum might off-set such sevece price aifferences.

In relation to ripe and f.rm fruit of the same size and pack, the greatest difference in price occurred in sizes over $2 \sqrt{2}$ inch minimum. The smallest price difference Was noted in $2 \frac{1}{s}$ inch minimue sizes. Between the U.S. Fancy and U.S. Ho. I grades the greatest price spreads occurred also in fruit from $2 \frac{1}{B}$ inches and larger.

When prices of a certain size, grade and pack rose or aropped, no correlations could be founo to indicate that others following the same trends. It was observed, however, that prices in December and Jenuary usually marked an uprard or domward trend for the remainaier of the season.

In regard to packs, cell cartons were observeत to go up in price as the seagnn progressed nore than was noticed In any other packs.

The number of times prices were quoted during a month or geason seemed to influence the price behavior. In general, it seemea that the more times prices mere quoted for e "factor", the higher was the season average. However, tinls did not always hold true as was onserved in Tables $\pi-\mathrm{K}$.

In generai, prices were higber for sizes marked "up" ae compred to sizes marked "minimut". In the case of layer packa the "up" size represents mixed lots in recard to size Thile in the jumble psck it may also represent mixed siaes Within a pack.

Lees price variation was noted in cell carton shipnents from New Harashire and in U.S. No. 1 Jurble packs oised 2is inch minitum and 23 inch and up from Nev York Hudaon Valley than any other reports. The constant appearance of these 1 tems from these specific areas during the season may be the reason for the small variation and relatively good prices received in comparicon with prices received for other "Pactors". These "factors" evidently established themselves well on the market and were constantly sought by buyers due to their regularity and dependability in being in the market constantly. "Factors" appearing only a few times or at irregular intervals evidently had troubie in finding willing buyers as was observed by the prices reported.

In regard to packs, the jumble pack due to its use for pacilis poorer graded irult or other possible reasons, is evidently not being recognized on an equal basis with the other three packs used in the market. As a result, U.S. Pancy fruit packed in Jumble packs is invariably receiving loter returns than the other packs. To command a higrer price for better graded fruit layer packs, tray packs and cell certons could be used to good advantace.

Comparisons on Packs Based on Price

In the previous section, packs were discussed individually without comparing one pack acainst another. Another glance at Tables E-K (Appendix) shows the variation in price between packs within an area where grade and size are similar.

In Maine the U.S. Fancy $2 \frac{1}{2}$ inch minimum jumble pack averaged 20 cents higher than the same grade and size in layer packs. Reports, however, were few and scattered. No other comparisons could be made in Maine where size and grade were similar but packs differed.

In New Hampshire, no comparisons could be made because size was not. similer in the two packs used.

The U.S. Fancy 3 inch and un layer pack averaged 10 cents higher in Vermont than did the corresponding Jumble pack. A difference of 70 cents was noted in the seasonal average price between a U.S. Fancy 3 inch minimum layer pack and a U.S. Pancy 96 count ( 3 inch) cell carton. Layer and jumble pack both averaged 1mllarly for U.S. Faney $2-3 / 4$ inch minimum. However, the cell carton of the same size and grade averaged 35 cents higher. Other comparisons showed the U.S. Fancy $2 \frac{1}{1}$ Inch and up Jumble averaging 15 cents higher than the corresponding layer pack, while U.S. Fancy 2. Inch minimum averaged the same in both layer and jumble packs. The U.S. Fancy $2 \frac{3}{3}$ inch minimum averaged 10 cents hlgher in layer packs than it did in jumble packs.

In Maseschusetts, jumble packs averaged higher than invar packs both in the 21 inch and un and 21 inch minimum 01ze日. Reports here Tere fell and scattered. A comparison In the $2-3 / 4$ inch aininum size shored the following prices: trey $\$ 2.94$, cell $\$ 2.73$ and layer $\$ 2.40$. A similar comparison in the $2^{1}$ inch minimum size showed the following ranges:


In the Jev York Lake Champlain Section U.S. Fancy 2-3/4 inch minimum averaged $\$ 2.30$ in cell cartons as compsred to \$2.28 in layer packs. Similar comparisons showed U.S. Fancy 3 inch and up averacing $\$ 2.93$ in cell cartons ac compared to 12.32 in layer packs.

Comparisons beteeen packs in Net York Hudson Valley for U.7. 110. 1 grade showed the following prices: 3 inch and up:
 cuil $\$ 2.56$, layer $\$ 2.33$, jumble $\$ 2.05$; 21 inch and up: Inyor $\$ 2.3 \%$, Jumble 81.91 ; end 2t inch minimum: ceil 12.13 , layer ©1.00, jumble $\$ 1.79$.

In the Nev Yoric Festern Section comparisons for U.S. No. I $n^{\prime}$ inch minimif size showed cell cartons averasing 42.32, troys $\$ 2.16$ and juable packs $\$ 1.74$.

## Diacusaion-

Cell cartons always averaged higher in price than elther leyer packs or jumble packs. In llassachusetto trey packs everaged higher in price than any other pack reported but In Fiey Yorik Thatern section cell cartone avereced higher then tray pecks.

Layer packs at times averaged higher than jumble pack palices and at other tines the reverse was true. The number of tioes reported could have been the reason for thess verletions.

Cell eartons and layer packs in addition to being used for the better grades we e also used exclusively for packing fruit larger than $2^{2}$ inches in aiameter. Tray packs rere used for all sizes.

## Comparisons Between Areas

Pigures I through IX 1llustrate graphieelly price comparisons between areas where grade, size and pack are similar. No comparisons were shown in either layer packs or tray packs due to limited data.

In Figure $I$, a comparison is made of prices received Por U.S. Fancy $2^{\frac{2}{2}}$ inch and up jumble pack. Maine averaged highest prices while Vermont averaged the lowest prices. New York Hucison Valley and Massachusetts averaced about midwey between Vermont and llaine in their prices. All prices tended to decline after December.

Figure II showing prices during the season for U.S. Fancy 2i inch minimum jumble indicates both declines ond rices durine the monthe of January and February. Prices recoived in llovember seemed to be more similar than during an! other month. No correlation was observed here in regard to shy area sveraging hichest or lomest in price throughout the eesaon.
U.3. Fancy 2i inch ainimua, as observed in Figure III, abols that price levels betreen states rere similar in both Janusry and February. No other correlations mere observed here.

In the U.S. No. I Jumble pack, F1gure IV shome New York Ifudson valley as having a more stable price than the other areas. However, reports meie few and scattered outside of Her York kudson Valley.

Figure V showing prices for U.S. No. $2 \frac{1}{2}$ inch minimum Jumble pack again shows l!ew York Iludson Valley as having a wore stable price compared to the other areas. Dipes during December, January and Pobruary were generally similur for all arcas outside of vermont. The price level in Vermont sas rerisrally lower in most of the months.

Frices for U.S. \&o. I 2* inch minimuil juizbie packe as snown in Figure VI had similar trends in both November and Deceaber. No uther correlations were observod.

In Pigure VII price ranges for U.S. Fancy 96 count cell packs are shown. Hew Hanpshire had the nost stable prices during the season. The general variation betreen ureas mas much greater in this pack than on any of the previous graphs.

In P1eure VIII price variations for JJ.S. Fancy 112 count cell packs again saow lew Hampshire vith the least verietion in prices from month to month.

Piguce IX shozing price differences betmoen Now Hampalife and Hasaachusotts again indiostes littio variation in

## FIGURE I

Average Monthly Prices of McIntosh Apples 1950-51

U.S. Fancy<br>2-1/2 in. \& up Jumble Pack



KEY TO FIGURES I-IX


Source: Tables E-K. Appendix.

## FIGURE II

## Average Monthly Prices of McIntosh Apples 1950-51

$$
\begin{aligned}
& \text { U.S. Fancy } \\
& 2-1 / 2 \text { in. min. } \\
& \text { Jumble Pack }
\end{aligned}
$$



Source: Tables EسK. Appendix.

## FIGURE III

Average Monthly Prices of McIntosh Apples 1950-51

$$
\begin{aligned}
& \text { U.S. Fancy } \\
& \text { 2-1/4 in. min. } \\
& \text { Jumble Pack }
\end{aligned}
$$



KEY TO FIGURES I-IX


Source: Tables E-K. Appendix.

## FIGURE IV

Average Monthly Prices of McIntosh Apples 1950-51
U.S. No.1
$2-1 / 2$ in. \& up
Jumble Pack


KEY TO FIGURES I-IX


Source: Tables EmK. Appendix.

## FIGURE V

Average Monthly Prices of McIntosh Apples 1950-51

$$
\begin{aligned}
& \text { U.S. No. I } \\
& 2-1 / 2 \text { in. min. } \\
& \text { Jumble Pack }
\end{aligned}
$$



## KEY TO FIGURES I-IX



Sburce: Tables EmK. Appendix.

FIGURE VI<br>Averace Lonthly Prices of<br>McIntosh Apples 1350-51<br>U.S. NO. 1<br>2-1/4 in. min. さumble Pack



KEY TO FIGURES I-IX


Reports

Conn.-
N.I. (H.V.)-
N.Y. $\left(\right.$ L.C. $\left._{0}\right)-$
N.Y.
No Reparts ————

Source: Tables E-K. Appendix.

## FIGURE VII

Average Monthly Prices of McIntosh Apples 1950-51

$$
\begin{aligned}
& \text { U.S. Fancy } \\
& 96 \\
& \text { Cell Carton }
\end{aligned}
$$



KEY TO FIGURES I-IX


Reports

## FIGURE VIII

Average Monthly Prices of McIntosh Apples 1950-51

> U.S. Fancy
> 112
> Cell Carton


KEY TO FIGURES I-IX


Source: Tables Em... Appendix.

## FIGURE IX

Average Monthly Prices of McIntosh Apples 1950-51

U.S. Fancy<br>160

Cell Carton


KEY TO FIGURES I-IX


Source: Tables EmK. Appendix.
the monthly prioed from Mew Hamshire. The spread betroen the twe apeas widened ifs the season progreased, only manting in October.

## Discuseion-

In goneral prices seemed to be similar for all erems during the ronths of Deceisber and January. No correlation 36 observed in upward or downard trends among the aress When all isctors were the same. Certain "factors" fron cortain areas were observed to be more stable than others throughout the season. Wider differences betweun areas were noted in prices for cell carions.

## DISCUSSIOIT AND STMLMARY

A study of the dally market reports from the New York City market during 1950-51 pertaining to McIntosh apples has shom many enlightening points.

Wost of the ehlpments reported in New York City from Hew England areas mere Kcintosh apples, since other New England varieties frere seldom quoted in the market reports.

Bajed on the number of times reported, the four northern Ket Inglend states predominated in shipping U.S. Fancy fruit into the New York market. New York State shipped predoninantIy נ.S. No. I Pruit.

Jumble pecks rers observed to be used for all grades. The other packs Fore used predominantly to ship U.S. Paricy fruit in ell areas except Hew York Hudson Valley.

Trey packs were only reported froll Nabecichusetta nad सer Yort Wentern gection.

In regerd to elze as relatea to price, as the sizo of frist pecme smallar prioe \#ent domn. The bigeent price difference the alrays betmeen fruit setmuring $B^{\circ}$. inchen in Thatetef furd $2^{4}$ inches in alaneter. The reverat heid frue on comparisons between ripe anci flm fruit of the same grade, pllak and atzo. The smaliest price dipfurence ting observed In the smaller fruit. Larger price sprends mere al so observed between large fruit of U. S. Fancy and similar fruit of V. \%. No. 1. As the sice got smallen, the price margin narroved between the two Erades.

Ho correlations mere observed between sizes in upward or colnnard trends in price behavior. However, Deceaber and Jantary prices usually maried the upmard os dommand trond for the reriminder of the season.

Tht least priee variat ons \#ere observed mithin cell artons shipped from Jev Hampshire and for U.S. No. 1 2t inch minisud and $2 \frac{1}{2}$ inch and up jumbie packs Pron NeF Yorix Itutson "alley.

Feports quoted consistently are instrumental in maintaining atable prices 8 Well as brincing nicher retusns.

CEII curtons recelved the hicingst retirna with layer and troy packs also usually returnins highor pricos tian jurble patch.

Geli eartons and leyer packs Fere uged more for larger aisad fruit as compared to jubble proks.

December and January prices tenced to be equal among areas vhere "factors" were similar.

## COHCLUSIOHS

Additional studies are needed along the same lines in order to make valld the points discussed. Although this one yearls data are inconclusive, many points were brought to light which were assumed to be true or unknown before. Large unexplainable variations exist whlch cannot be answered at the present by the data presented in this problem.

A fiore detalled study on volune recelpts based on grade, size and pack is needed to make this study more effective.

From the information presented in this paper, the following points should be considered carefully:
I) It would appear that too many combinations are shipped from a single area as is best illustrated by Vermont and Hassachusetts. Elimination of some of the unoopular combinetions of grade, $s 1 z e$ and pack should help raise the general price level for that area.
2) The general supply and demand situation does not seee to bo the main factor; instead, it shows a situation of Individual and speciplo supply and demand. Thie can be best Illustrated by prices received for cell packs in New Thapshire. A regular supply of particular grade, olae and pocis creates its own market. Irrecular sunplies of odd nizes or pacies sin never commend a good return.
3) Better gredes, in onder to comesna better pricos, should not be packed in jumble pecks any loncer. The Jumble pack as shown by this report has become obsolete in terms of high quality fruit.
4) A change in size classificotions is suggested as a Dossible way to obtein hlgher prices for smaller fruit. An intermediate size classificstion between $2 \frac{1}{2}$ and 2 inches might reduce the severe price spreac now existing ivetween 2\} Inch fruit and $2 \frac{1}{7}$ inch pruit.
5) The trey paok should be expanded in its use. The possibilities have been shown in their returns.

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## ACKNOWLEDGUENTS

The writer wishes to acknowledge his indebtedness to those who have given valuable assistance and encouragement in the preparation of this thesis.

To Mr. F.E. Cole, Extension Specialist in Fruit and Vegetable Marketing in the University of Masaachusetts, for having suggested the study of this problet and for having rendered constant assistance and interest.

To Dr. A. P. French of the Department of Pomology in the University of Massachusetts for reviewing the manuscript and making valuable suggestions.

To Dr. H. E. Hardy of the Department of Buriness Administration in the University of Massachusetts for reading of the manuscript and making valuable suggestions.

To other members of the Departments of Pomology and Agricultural Economics in the University of Massachusetts Por Prequent assistance.

To members of the New York State Department of Markets for assistance in obtaining information.
Table A
THE NUMBER OF TIMES THE PRICE FOR MCINTOSH APPLES IN THE N.I.C. MARKET ZAS REPORTED BETWEEN SEPT. 1 - APRIL 30.
(Those reported lewer than 5 times are not listed)
Eastern boxes, crates or bushel baskets. Eastern boxes, crates or bushel baskets.
Total




HOENHOONNWMOHNNONONOOOO

Hन0नOL OHOOOOHOHOOMOOOON
N.H.
OOHOOOOOOOOOON6OHNHOOOO
Vt. Mass. Conn. N.Y. N.Y. N.Y.
Table B
THE NUIEBER OF TIUES THE PRICE FOR KCINTOSH APPLES IN THE N.X.C. MARKET FAS REPORTED BETWEEN GEPT. 1 - APRIL 30.
(Those reported fewer than 5 times are not listed)
Layer Packs
Total

00000000000000
AOHOHONOON12OOOO
WOHOMO ONMOHENON
000000000000000 M00000000mm0000
New

| Quallty | S128 | Maine | N.H. | Vt. | Mass. | Conn. | $\begin{aligned} & \text { N.Y. } \\ & \left(\mathrm{H} . \mathrm{V}_{\mathrm{C}}\right) \end{aligned}$ | $\begin{aligned} & \text { N.Y. } \\ & \text { L.C. } \end{aligned}$ | $\begin{gathered} \text { N.Y. } \\ \text { (West) } \\ \hline \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Fcy. | 3 1n. \& up | 0 | 0 | 35 | 3 | 0 | 3 | 7 | 0 | 48 |
| U.S. Fcy. ripe | 3 in. . up | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 5 |
| U.S. Fey. | 3 in. min. | 2 | 0 | 24 | 0 | 0 | 1 | 1 | 0 | 28 |
| U.S. Fcy. ripe | 3 in. min. | 0 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 9 |
| U.S. FCy. | 2-3/4 in. \% up | 1 | 1 | 33 | 3 | 0 | 3 | 1 | 0 | 42 |
| U.S. Fcy. | $2-3 / 4$ in. min. | 1 | 0 | 31 | 8 | 0 | 0 | 9 | 0 | 49 |
| U.S. FCy. rlpe | $2-3 / 4$ in. min. | 0 | 0 | 5 | 0 | 0 | 0 | 2 | 0 | 7 |
| U.S. FCy. | 2t in. \& up | 8 | 1 | 30 | 5 | 0 | 2 | 0 | 0 | 46 |
| U.S. FCJ. | 2章 in. min. | 1 | 2 | 33 | 9 | 0 | 3 | 9 | 0 | 57 |
| U.S. Fcy. ripe | 2 ln in. min. | 1 | 0 | 9 | 3 | 0 | 0 | 3 | 0 | 16 |
| U.S. Fcy. | 2 in . min. | 1 | 0 | 31 | 3 | 0 | 1 | 5 | 0 | 41 |
| U.S. \#1 | 3 in. \& up | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 7 |
| U.S. \#1 | 2-3/4 in. \& up | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 0 | 12 |
| U.S. 1 | 2交 1n. \& up | 0 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | 10 |
| U.S. \#1 | 2in in. min. | 0 | 1 | 1 | 0 | 0 | 9 | 0 | 0 | 11 |

## Tabie $C$

THE NUYBER OF TIUES THE PRICE FOR MCINTOSH APPLES IN THE N.Y.C. MARKET WAS REPORTED BETWEEN SEPT. 1 - APRIL 30. (Shose reported fewer than 5 times are not 11 sted) Tray Packs


Source: Daily pruit and vegetable market reports, New Yorls City.
Table D
THE NUMBER OF TIMES THE PRICE FOR MCINTOSH APPLES IN THE N.Y.C. HARKET WAS REPORTED BETWEEN SEPT. 1 - APRIL 30.
(Those reported fewer than 5 times are not lleted)
Cell Cartons



OHOOHOHONOOHOOO
60consog eogog onto 000000000000000


Source: Daily frult and vegetable market reports, New York City. $\begin{array}{lc}\text { U.S. Fcy. } & 96 \\ \text { U.S. Fcy. ripe } & 96 \\ \text { U.S. Fcy. } & 112 \\ \text { U.S. Fcy. } & 128 \\ \text { U.S. Fcy. } & 150 \\ \text { U.S. Fcy. } & 160 \\ \text { U.S. H1 } & 96 \\ \text { U.S. \#1 } & 96-112 \\ \text { U.S. \#1 } & 112 \\ \text { U.S. \#1 } & 128 \\ \text { U.S. \#1 } & 150 \\ \text { U.S. \#1 } & 160 \\ \text { No Grade } & 966 \\ \text { No Grade } & 112 \\ \text { U.S. Fcy. } & 96-112\end{array}$
Table E
Average Monthly Prices for Maine McIntosh Applea
in the N.Y.G. Market Sept. - April

| Pack Quality | and S1ze | Sept. | Oct. | Nov. | Dec. | Jan. | Fob. | Mar. | Apr. | Seas. Aver. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jumble Pack |  |  |  |  |  |  |  |  |  |  |
| Fcy. | 2\% in. up | $\begin{array}{r} 9! \\ \$ 3.25 \end{array}$ | $\begin{gathered} 12 \\ \$ 2.50 \end{gathered}$ | $\begin{gathered} 2 \\ \$ 2.50 \end{gathered}$ | $\begin{gathered} 1 \\ \$ 3.00 \end{gathered}$ | 0 | - | $\stackrel{1}{\$ 2.25}$ | - | $\begin{gathered} 25 \\ \$ 2.77 \end{gathered}$ |
| Fcy. ripe | 2is in. \& up | - | $\begin{gathered} 1 \\ 1.88 \end{gathered}$ | $\frac{1}{2.00}$ | $\begin{gathered} 4 \\ 2.00 \end{gathered}$ | $\begin{gathered} 3 \\ 1.75 \end{gathered}$ | $0$ | $1 . \frac{1}{1.75}$ | 0 | $\begin{gathered} 10 \\ 1.89 \end{gathered}$ |
| Fcy. Pine | $2 \frac{1}{3}$ in. min. | 0 | 0 | 0 | 0 | $\begin{gathered} 5 \\ 3.00 \end{gathered}$ | $\begin{gathered} 19 \\ 3.00 \end{gathered}$ | $\begin{gathered} 11 \\ 2.93 \end{gathered}$ | $\begin{gathered} 13 \\ 2.74 \end{gathered}$ | $\begin{gathered} 48 \\ 2.91 \end{gathered}$ |
| Fey. | 2交 in. min. | $\begin{gathered} 2 \\ 3.81 \end{gathered}$ | $\begin{gathered} 2 \\ 2.39 \end{gathered}$ | $\begin{gathered} 19 \\ 2.68 \end{gathered}$ | $\begin{gathered} 15 \\ 2.88 \end{gathered}$ | $\begin{gathered} 7 \\ 2.96 \end{gathered}$ | $0$ | $2.55$ | $\begin{gathered} 2 \\ 2.44 \end{gathered}$ | $\begin{gathered} 52 \\ 2.79 \end{gathered}$ |
| Fcy.H.M.S.* | 2 in . min. | 0 | 0 | 0 | 0 | 0 | 0 | $\begin{gathered} 6 \\ 2.50 \end{gathered}$ | 0 | $\begin{gathered} 6 \\ 2.50 \end{gathered}$ |
| Fcy. ripe | 21 $\frac{1}{2}$ in min. | 0 | $\begin{gathered} 3 \\ 2.25 \end{gathered}$ | $\begin{gathered} 4 \\ 2.28 \end{gathered}$ | $\begin{gathered} 6 \\ 1.79 \end{gathered}$ | $\begin{gathered} 3 \\ 1.92 \end{gathered}$ | $\begin{gathered} 3 \\ 1.92 \end{gathered}$ | 0 | 0 | $\begin{gathered} 19 \\ 2.07 \end{gathered}$ |
| Pcy. | 2* in. min. | $\begin{gathered} 3 \\ 2.00 \end{gathered}$ | 0 | $\begin{array}{r} 5 \\ 1.56 \end{array}$ | $\stackrel{1}{1.75}$ | 0 | $1.50$ | $\frac{1}{1.25}$ | 0 | $\begin{gathered} 11 \\ 1.66 \end{gathered}$ |
| No. 1 | 21 in. min. | 0 | 0 | 0 | $\frac{1}{2.00}$ | $\begin{gathered} 3 \\ 1.79 \end{gathered}$ | $\stackrel{1}{1.75}$ | $\begin{gathered} 2 \\ 1.63 \end{gathered}$ | 0 | $\begin{gathered} 7 \\ 1.77 \end{gathered}$ |
| No. 1 ripe | 2t in. min. | 0 | 0 | $0$ | $\frac{1}{1.75}$ | $\begin{gathered} 4 \\ 1.40 \end{gathered}$ | $\begin{gathered} 2 \\ 1.43 \end{gathered}$ | 0 | 0 | $\begin{gathered} 7 \\ 1.46 \end{gathered}$ |
| No. 1 | 2* in. min. | 0 | $1 . \frac{1}{50}$ | $1 .{ }^{3} 3$ | 0 | $0$ | $0$ | $1 . \frac{1}{25}$ | $0$ | $\begin{gathered} 5 \\ 1.29 \end{gathered}$ |

Table E (continued)

Table F
Average Konthly Prices for New Kampshire McIntosh Apples
in the N.Y.C. Alarket Sept. - April

Source: Daily fruit and vegetable market reports, New York City
Table $a$
Average Monthly Prices for Vermont MoIntosh Apples
in the N.Y.C. Market Sept. - April

Table G (continued)

| Pack, Quality and Size | Sept. | Oct. | Niov. | Dec. | Jan. | Feb. | Max. | Apr. | Seas. Aver. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jumble Pack (cont.) |  |  |  |  |  |  |  |  |  |
| No. 1 2* in. min. | $\begin{gathered} 4 \\ 1.28 \end{gathered}$ | $\begin{gathered} 7 \\ 1.14 \end{gathered}$ | $\begin{gathered} 4 \\ 1.29 \end{gathered}$ | $\begin{gathered} 2 \\ 1.23 \end{gathered}$ | $\begin{gathered} 1 \\ 1.44 \end{gathered}$ | 0 | $1.38$ | 0 | $\begin{gathered} 19 \\ 1.24 \end{gathered}$ |
| Utility $2 \frac{1}{3}$ in. min. | $\begin{gathered} 1 \\ 1.13 \end{gathered}$ | $\begin{gathered} 2 \\ 1.00 \end{gathered}$ | $\begin{array}{r} 8 \\ 1.21 \end{array}$ | $\begin{gathered} 9 \\ 1.18 \end{gathered}$ | $\begin{gathered} 9 \\ 1.16 \end{gathered}$ | $\begin{gathered} 9 \\ 1.23 \end{gathered}$ | $\begin{array}{r} 2 \\ 1.00 \end{array}$ | $\begin{gathered} 3 \\ 0.82 \end{gathered}$ | $\begin{gathered} 43 \\ 1.15 \end{gathered}$ |
| Utility $2 \frac{3}{2}$ in. min. | 0 | 0 | 0 | 0 | $\begin{gathered} 6 \\ 0.68 \end{gathered}$ | $\stackrel{4}{0.79}$ | $\begin{gathered} 3 \\ 0.63 \end{gathered}$ | $\begin{gathered} 1 \\ 0.63 \end{gathered}$ | $\begin{gathered} 14 \\ 0.70 \end{gathered}$ |
| Layer Pacis |  |  |  |  |  |  |  |  |  |
| Fey. 3 1n. \& up | $0$ | $\begin{gathered} 5 \\ 2.48 \end{gathered}$ | $\begin{gathered} 14 \\ 2.85 \end{gathered}$ | $\begin{gathered} 3 \\ 2.88 \end{gathered}$ | $\begin{gathered} 10 \\ 2.48 \end{gathered}$ | $\stackrel{1}{2.50}$ | $2 .{ }_{25}^{2}$ | 0 | $\begin{gathered} 38 \\ 2.68 \end{gathered}$ |
| Fey. ripe 3 ir. \% up | 0 | 0 | $\begin{gathered} 2 \\ 2.56 \end{gathered}$ | $\begin{gathered} 2 \\ 2.55 \end{gathered}$ | $\frac{1}{2.38}$ | $0$ | 0 | 0 | $\begin{gathered} 5 \\ 2.52 \end{gathered}$ |
| Fey. 3 in. min. | 0 | 0 | $\frac{1}{2.50}$ | $\begin{gathered} 2 \\ 2.56 \end{gathered}$ | $\begin{gathered} 7 \\ 2.16 \end{gathered}$ | $\begin{gathered} 9 \\ 2.26 \end{gathered}$ | $\begin{gathered} 4 \\ 2.69 \end{gathered}$ | $\begin{gathered} 1 \\ 2.25 \end{gathered}$ | $\begin{gathered} 24 \\ 2.34 \end{gathered}$ |
| Fcy. ripe 3 in. min. | 0 | $\begin{gathered} 2 \\ 2.00 \end{gathered}$ | 0 | $\frac{1}{2.75}$ | 0 | $0$ | $\begin{gathered} 1 \\ 2.20 \end{gathered}$ | $\begin{gathered} 5 \\ 2.18 \end{gathered}$ | $\begin{gathered} 9 \\ 2.20 \end{gathered}$ |
| Fcy. $2-3 / 4$ in. up | - | $\frac{1}{2.25}$ | $\begin{gathered} 15 \\ 2.50 \end{gathered}$ | $\begin{gathered} 9 \\ 2.47 \end{gathered}$ | $\begin{gathered} 8 \\ 2.53 \end{gathered}$ | 0 | 0 | 0 | $\begin{gathered} 33 \\ 2.49 \end{gathered}$ |
| Fey. $2-3 / 4$ in. min. | $\begin{gathered} 1 \\ 3.75 \end{gathered}$ | 0 | 0 | $0$ | $\begin{gathered} 7 \\ 2.24 \end{gathered}$ | $\begin{gathered} 11 \\ 2.34 \end{gathered}$ | $\begin{gathered} 10 \\ 2.59 \end{gathered}$ | $\begin{gathered} 2 \\ 2.50 \end{gathered}$ | $\begin{gathered} 31 \\ 2.45 \end{gathered}$ |
| Fey. ripe 2-3/4 in. min. | - | 0 | 0 | 0 | 0 | - | - | $\begin{gathered} 5 \\ 2.31 \end{gathered}$ | $\begin{gathered} 5 \\ 2.31 \end{gathered}$ |
| Fey. $2 \frac{1}{2}$ in. \& uy | $0$ | $\begin{gathered} 3 \\ 1.83 \end{gathered}$ | $\begin{gathered} 10 \\ 2.29 \end{gathered}$ | $\begin{gathered} 9 \\ 2.19 \end{gathered}$ | $\begin{gathered} 8 \\ 2.19 \end{gathered}$ | $0$ | $0$ | $0$ | $\begin{gathered} 30 \\ 2.19 \end{gathered}$ |

Source: Daily irust and vegetable market reports, New York City

| Rack, Euality and Size | Sopt. | Sct. | Nov. | Dec. | Jan. | F'ob. | Har. | A.Or. | Seas. fver. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Layes fack (cont.) |  |  |  |  |  |  |  |  |  |
| Fcy. $2 \frac{1}{3}$ in. min. | $\stackrel{1}{3.35}$ | $\begin{gathered} 1 \\ 1.75 \end{gathered}$ | $0$ | $\stackrel{2}{2.25}$ | $\begin{gathered} 8 \\ 2.02 \end{gathered}$ | $\begin{gathered} 11 \\ 2.11 \end{gathered}$ | $\begin{gathered} 8 \\ 2.26 \end{gathered}$ | $\begin{gathered} 2 \\ 2.20 \end{gathered}$ | $\begin{gathered} 33 \\ 2.17 \end{gathered}$ |
| FC.V. rips 2\% in. win. | $0$ | $\stackrel{1}{1.75}$ | $\begin{gathered} 2 \\ 2.00 \end{gathered}$ | $\frac{1}{2.25}$ | 0 | $0$ | $\bigcirc$ | $\begin{gathered} 5 \\ 2.17 \end{gathered}$ | $\begin{gathered} 9 \\ 2.09 \end{gathered}$ |
| Fcy. $2 \leqslant 1$. min. | 0 | $0$ | $\begin{gathered} 10 \\ 1.46 \end{gathered}$ | $\begin{gathered} 6 \\ 1.33 \end{gathered}$ | $\begin{gathered} 7 \\ 1.39 \end{gathered}$ | $\begin{gathered} 6 \\ 1.38 \end{gathered}$ | $1.54$ | $0$ | $\begin{gathered} 31 \\ 1.41 \end{gathered}$ |
| Cell Carton |  |  |  |  |  |  |  |  |  |
| Fcy. 96 | 0 | $0$ | $0$ | $\begin{gathered} 1 \\ 2.88 \end{gathered}$ | $\begin{gathered} 3 \\ 2.71 \end{gathered}$ | $\begin{gathered} 2 \\ 3.13 \end{gathered}$ | $\begin{gathered} 6 \\ 3.23 \end{gathered}$ | $3.1$ | $\begin{gathered} 13 \\ 3.05 \end{gathered}$ |
| Fey. 112 | 0 | $\frac{1}{2.50}$ | $0$ | $\begin{gathered} 3 \\ 2.63 \end{gathered}$ | $\begin{gathered} 4 \\ 2.63 \end{gathered}$ | $\begin{gathered} 2 \\ 2.28 \end{gathered}$ | $\begin{gathered} 7 \\ 3.05 \end{gathered}$ | 0 | $\begin{gathered} 17 \\ 2.82 \end{gathered}$ |
| No Gride 96 | 0 | $0$ | $0$ | $\stackrel{1}{2.38}$ | $\begin{gathered} 4 \\ 2.81 \end{gathered}$ | $\stackrel{2}{2.69}$ | $\begin{gathered} 1 \\ 3.13 \end{gathered}$ | 0 | $\begin{gathered} 8 \\ 3.83 \end{gathered}$ |
| No Crade 112 | - | - | $0$ | $\begin{gathered} 1 \\ 2.62 \end{gathered}$ | $2.4$ | $\stackrel{2}{2.75}$ | $\begin{gathered} 1 \\ 2.88 \end{gathered}$ | $\frac{1}{3.00}$ | $\begin{gathered} 9 \\ 2.72 \end{gathered}$ |

Table H
Average Monthly Pric̣es for Massachusetts McIntosh Appleo
in the N.X.C. Maricet Sept. - April

Table H (continued)

Table H (continued)

In the N.Y.C. Mmrket gept. - April
Avarage Youthly Pricea for Wgw York-lludeon Valley licIntosh apples

| Pgoly, Quality ena Sise | Sent. | Cot. | Nov. | Dec. | Jan. | Feb. | Heso. | Apr. | Sese. aver. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jumbie pack |  |  |  |  |  |  |  |  |  |
| Foy. et in. \& un | $\$ 2.00$ | $\$ 2.11$ | $\frac{8}{\$ 2.38}$ | 0 | $\begin{gathered} 2 \\ 12.31 \end{gathered}$ | $\begin{gathered} 3 \\ 72.29 \end{gathered}$ | 0 | - | $\begin{gathered} 1.3 \\ 12.21 \end{gathered}$ |
| FOT. $\mathrm{mig}_{\text {in. in. }}$ | 0 | $\frac{1}{2.50}$ | $\stackrel{2}{2.38}$ | $\frac{8}{2.14}$ | $\begin{gathered} 5 \\ 2.54 \end{gathered}$ | $\begin{gathered} 5 \\ 2.29 \end{gathered}$ | 0 | 0 | $\begin{gathered} 11 \\ 2.42 \end{gathered}$ |
| Bo. 1310 , up | $\begin{gathered} 10 \\ 2.39 \end{gathered}$ | $\begin{gathered} 8 \\ 1.91 \end{gathered}$ | $\begin{gathered} 3 \\ 2.25 \end{gathered}$ | $\frac{1}{2.00}$ | $\begin{gathered} 8 \\ 2.00 \end{gathered}$ | $2.00$ | $2.15$ | $\begin{gathered} 1 \\ 1.88 \end{gathered}$ | $\begin{gathered} 37 \\ 2.12 \end{gathered}$ |
| No. 1 2-3/4 1n. 㕲 | $\begin{gathered} 10 \\ 2.30 \end{gathered}$ | $\begin{gathered} 12 \\ 1.83 \end{gathered}$ | $\begin{gathered} 2 \\ 2.07 \end{gathered}$ | $\begin{gathered} 5 \\ 2.10 \end{gathered}$ | $\begin{gathered} 13 \\ 1.98 \end{gathered}$ | $\begin{gathered} 6^{6} \\ 2.06 \end{gathered}$ | $9.12$ | 0 | $\begin{gathered} 57 \\ 2.05 \end{gathered}$ |
| 30. 1 2-3/4 1月. H (n. | 0 | 0 | 0 | $\begin{gathered} 3 \\ 1.96 \end{gathered}$ | $2.1$ | $\begin{gathered} 2 \\ 2.00 \end{gathered}$ | 0 | 0 | $\begin{gathered} 6 \\ 1.98 \end{gathered}$ |
| \$0. 1 2t 1t. 5 up | $\begin{gathered} 20 \\ 2.41 \end{gathered}$ | $\begin{gathered} 21 \\ 1.75 \end{gathered}$ | $\begin{gathered} 12 \\ 1.94 \end{gathered}$ | $\begin{gathered} 3 \\ 1.96 \end{gathered}$ | $1.77$ | $\begin{gathered} 11 \\ 1.82 \end{gathered}$ | $\begin{gathered} 19 \\ 1.73 \end{gathered}$ | $\begin{gathered} 6 \\ 1.63 \end{gathered}$ | $\begin{gathered} 99 \\ 1.91 \end{gathered}$ |
| No. 1 el in. min. | - | $\begin{gathered} 9 \\ 1.76 \end{gathered}$ | $\begin{gathered} 1 ? \\ 1.94 \end{gathered}$ | $\begin{gathered} 17 \\ 1.89 \end{gathered}$ | $\begin{gathered} 80 \\ 1.76 \end{gathered}$ | $\begin{gathered} 16 \\ 1.82 \end{gathered}$ | $\begin{gathered} 22 \\ 1.74 \end{gathered}$ | $\begin{array}{r} 19 \\ 1.63 \end{array}$ | $\begin{aligned} & 120 \\ & 1.79 \end{aligned}$ |
| No. 1 ripe it in. min. \& poor col. \& up | $\begin{aligned} & 19 \\ & 1.57 \end{aligned}$ | $\begin{gathered} 20 \\ 1.21 \end{gathered}$ | $\begin{gathered} 17 \\ 1.37 \end{gathered}$ | $\begin{gathered} 14 \\ 1.46 \end{gathered}$ | $\begin{gathered} 12 \\ 1.31 \end{gathered}$ | $\begin{gathered} 14 \\ \mathbf{1 . 3 1} \end{gathered}$ | $\begin{gathered} 20 \\ 1.83 \end{gathered}$ | $\begin{gathered} 18 \\ 0.95 \end{gathered}$ | $\begin{aligned} & 134 \\ & 1.30 \end{aligned}$ |
| No. 1 2t in. a up | $1.6$ | - | $0$ | $\begin{aligned} & 0 \\ & - \end{aligned}$ | $0$ | $1 . \frac{1}{50}$ | $0$ | $0$ | $\begin{gathered} 8 \\ 1.59 \end{gathered}$ |

Table I (continued)

| Pack, Quality and Slze | sopt. | Oct. | Nov. | Doc. | Jan. | Feb. | Var. | Apr. | Seas. Avor. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Junble Paci (cont.) |  |  |  |  |  |  |  |  |  |
| No. 1 2 in. min. | $\begin{gathered} 17 \\ \$ 1.33 \end{gathered}$ | $\begin{gathered} 14 \\ \$ 1.06 \end{gathered}$ | $\begin{gathered} 4 \\ \$ 1.19 \end{gathered}$ | $\begin{gathered} 3 \\ 1.21 \end{gathered}$ | $\begin{gathered} 7 \\ \$ 1.11 \end{gathered}$ | $\begin{gathered} 6 \\ \$ 1.18 \end{gathered}$ | $\begin{gathered} 4 \\ 1.30 \end{gathered}$ | $\begin{gathered} 9 \\ 0.91 \end{gathered}$ | $\begin{gathered} 54 \\ \$ 1.16 \end{gathered}$ |
| Utility $2 \frac{1}{\text { a }}$. min. | $\frac{1}{1.25}$ | $\begin{gathered} 7 \\ 0.98 \end{gathered}$ | 0 | - | - | $0$ | $0$ | $0$ | $\begin{array}{r} 8 \\ 1.01 \end{array}$ |
| Utility No size | $\begin{gathered} 7 \\ 0.98 \end{gathered}$ | 0 | 0 | $\begin{gathered} 1 \\ 1.13 \end{gathered}$ | $\begin{gathered} 1 \\ 0.88 \end{gathered}$ | 0 | 0 | 0 | $\begin{gathered} 9 \\ 0.99 \end{gathered}$ |
| Unclassif. No 31zo | $\begin{gathered} 9 \\ 0.99 \end{gathered}$ | $\begin{gathered} 2 \\ 1.00 \end{gathered}$ | $\begin{gathered} 8 \\ 0.89 \end{gathered}$ | $\begin{gathered} 2 \\ 1.25 \end{gathered}$ | $0$ | 0 | 0 | $0$ | $\begin{gathered} 21 \\ 0.98 \end{gathered}$ |
| Orch.Run No 31ze | - | - | $0$ | $\begin{gathered} 1 \\ 2.88 \end{gathered}$ | $0$ | $\stackrel{1}{1.63}$ | $\begin{gathered} 2 \\ 0.92 \end{gathered}$ | $\frac{1}{0 . e^{7}}$ | $\begin{gathered} 5 \\ 1.24 \end{gathered}$ |
| Layar Pack |  |  |  |  |  |  |  |  |  |
| No. 1 3 in. sup | $0$ | $\begin{gathered} 2 \\ 2.32 \end{gathered}$ | $\begin{gathered} 1 \\ 2.25 \end{gathered}$ | $\begin{gathered} 2 \\ 2.38 \end{gathered}$ | $0$ | $\begin{gathered} 2 \\ 2.50 \end{gathered}$ | $0$ | $0$ | $\begin{gathered} \stackrel{7}{3} \\ 2.38 \end{gathered}$ |
| No. 1 2-3/4 in. at up | $\begin{gathered} 1 \\ 3.25 \end{gathered}$ | $\stackrel{2}{2.13}$ | $\begin{gathered} 2 \\ 2.32 \end{gathered}$ | $0$ | $\frac{1}{2.00}$ | $\begin{gathered} 5 \\ 2.25 \end{gathered}$ | $\begin{gathered} 1 \\ 2.50 \end{gathered}$ | $0$ | $\begin{gathered} 12 \\ 2.33 \end{gathered}$ |
| No. 1 2\% 1n. te up | $\begin{gathered} 6 \\ 2.52 \end{gathered}$ | $2 . \stackrel{2}{07}$ | - | 0 | $\underline{0}$ | $2.80$ | $\underline{0}$ | 0 | 2.33 |
| No. 1 2in in min. | $0$ | $0$ | $\stackrel{7}{1.68}$ | $1.94$ | $\begin{gathered} 3 \\ 1.83 \end{gathered}$ | $\frac{8}{1.88}$ | $\begin{gathered} 1 \\ 2.13 \end{gathered}$ | $0$ | $\begin{gathered} 9 \\ 1.90 \end{gathered}$ |

Table I (continued)

Table J
Average Monthiy Prices for McIntosh Apples
in the N.Y.C. Market Sept. - April

: - Number of times reported.
Lnyer Pack


! Number of times reported.
Source: Daily fruit and vegeta
Source: Daily frict and vegetable market reports, New York City
Average Konthly Prices for Nem York-Western Bection MeIntosh Aoples
In the M.Y.C. Warket Sopt. - Apris
Table II

spproved by:



[^0]:    \＃Miscellaneous Fruit and Vegetable Report，U．S．D．A．Prod． \＆Marketing Admin．，New York． 1951.

[^1]:    *Thomse, 14.U. Personal correupondence. U.S.D.A. Prod. and Kerketing Administrition, New York. July 18, 1951.

[^2]:    *Count relationships to size obtained irom F. E. Cole, Extension Fruit and Vegetable Marketing Specialist, University of Massachusetts.

