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# EM Algorithms for nonparametric estimation of mixing distributions

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## Abstract

This paper describes and implements three computationally attractive procedures for nonparametric estimation of mixing distributions in discrete choice models. The procedures are specific types of the well known EM (Expectation-Maximization) algorithm based on three different ways of approximating the mixing distribution nonparametrically: (1) a discrete distribution with mass points and frequencies treated as parameters, (2) a discrete mixture of continuous distributions, with the moments and weight for each distribution treated as parameters, and (3) a discrete distribution with fixed mass points whose frequencies are treated as parameters. The methods are illustrated with a mixed logit model of households' choices among alternative-fueled vehicles.

*Keywords:* Mixed logit, probit, random coefficients, EM algorithm, non-parametric estimation

## 1 Introduction

Unobserved preference heterogeneity is usually represented in discrete choice models by treating preferences as random and estimating the parameters of their distribution. The choice probability takes the form  $P(\theta) = \int K(\beta)f(\beta | \theta)d\beta$ , where the kernel  $K(\beta)$  is the choice probability conditional on preferences  $\beta$ , and mixing distribution  $f(\beta | \theta)$  is the distribution of preferences in the population, which depends on parameters  $\theta$ , such as the mean and covariance of the distribution. Mixed logit is a prominent example, where the kernel is the logit formula for a single choice of the agent, or a product of logits for repeated choices by the agent (Revelt and Train, 1998; Train, 1998). McFadden and Train (2000) have

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demonstrated that any random utility model can be approximated to any degree of accuracy by a mixed logit with the appropriate specification of variables and, importantly, mixing distribution. As they point out, this generality is also exhibited by other models, such as mixed probit where the iid extreme value error that generates the logit formula is replaced with an iid standard normal.

Unfortunately, McFadden and Train's theorem is an existence proof only and does not provide guidance for finding the mixing distribution that attains an arbitrarily close approximation. In practice, researchers have tended to specify a parametric distribution and estimate its parameters, with testing of alternative distributions. However, whatever distribution is used, dissatisfaction with the properties of the distribution soon surface. The normal distribution is probably the most widely used; however, its support on both sides of zero makes it problematic for coefficients that are necessarily signed, such as price coefficients and coefficients of desirable attributes that are at worst ignored by the agent. Lognormals have been used in many applications because they avoid wrong signs (e.g. Bhat, 1998, 2000; Revelt and Train, 1998). However lognormals have relatively thick tails extending without bound, which implies that a share of the population has implausibly large values for the relevant attributes. Triangular distributions with the spread constrained to equal the mean have been used to assure the correct sign while also avoiding unboundedly large values (e.g. Hensher and Greene, 2003; Hensher, 2006). However, this specification uses one parameter for two purposes which can be overly restrictive.

Nonparametric methods have been developed that offer the possibility of not being as constrained by distributional assumptions. In nonparametric estimation, an approximating family of distributions is used, where the family has the property that the accuracy of the approximation rises with the number of parameters. By allowing the number of parameters to rise with sample size, nonparametric estimators are consistent for any true distribution. In a sense, the term "nonparametric" is a misnomer: "super-parametric" would more appropriate, since the number of parameters is larger than in most parametric specifications and, by definition, rises with sample size.

Fosgerau and Hess (2007) and Bajari et al. (2007) have proposed nonparametric estimators for mixing distributions in discrete choice models. Fosgerau and Hess (2007) utilize two methods: (1) an extension of a continuous base distribution with a series expansion, where the number of terms in the expansion rises with sample size, and (2) a discrete mixture of normals, with the number of normals rising with sample size. Bajari et al. (2007) utilize a discrete distribution with fixed mass points (i.e. grid points) and estimated frequencies at each point, where the number of points rises with sample size. Both sets of authors illustrate their methods with Monte Carlo data on models with one (Fosgerau and Hess, 2007) or two (Bajari et al., 2007) random coefficients. Fosgerau and Hess also apply their methods to real-world data on route choice, using four random coefficients. To our knowledge, there have been no other applications on real-world data of nonparametric estimation of mixing distributions in discrete

choice models.

The primary difficulty with nonparametric methods is computational rather than conceptual. The flexibility of nonparametric methods arises from their use of an increasing number of parameters, and yet standard maximum likelihood estimation becomes more difficult numerically as the number of parameters rises. The numerical difficulty is attributable in part to the nature of gradient-based optimization. With more parameters, the calculation of the gradient requires more time; inversion of the hessian becomes more difficult numerically, with the possibility of empirical singularity at some iteration; and the optimization routine can become “stuck” in areas of the likelihood function that are not well approximated by a quadratic.

The Expectation-Maximization (EM) algorithm is a procedure for maximizing a likelihood function when direct maximization is difficult (e.g. Dempster et al., 1977). It involves repeated maximization of a function (namely, an expectation) that is related to the likelihood function but is far easier to maximize. It has been applied extensively in various fields; see, e.g. McLachlan and Krishnan (1997) for a review of applications and Bhat (1997) for an application in discrete choice. The attractiveness of an EM algorithm in general depends on how well a given model can be re-characterized in a computationally convenient manner. In this paper we describe EM algorithms that are computationally attractive for nonparametric estimation of mixing distributions in discrete choice models. Three nonparametric estimation methods are described that are particularly amenable to an EM algorithm. They differ in how the mixing distribution is approximated. The approximation, and the implementation in the context of a mixed logit, can be summarized as follows:

1. A discrete distribution whose parameters are obtained by repeated estimation of standard (non-mixed) logit models on weighted observations. This approximation constitutes a latent class model with numerous classes to represent the true underlying distribution. The EM algorithm is similar to that applied by Bhat (1997) for his latent class model with up to four classes. We extend his analysis by showing that the procedure can be used with a large number of classes as a form of nonparametrics.
2. A discrete mixture of normals whose means and covariances are estimated by repeatedly taking draws from each normal, weighting them in a particular way, and calculating the mean and covariance of the weighted draws.
3. A discrete distribution with fixed points (such as a grid on the parameter space), where the share at each point is estimated by calculating the logit formula at each point and then repeatedly calculating weights and the share of weights at each point. For a given number of points, this third specification is a restriction on the first, with the locations of the points being fixed instead of estimated. However, the restriction speeds estimation sufficiently that far more points can be used in this third approach than the first.

To illustrate the methods, we apply them to data on consumers' choice among alternative-fueled vehicles in stated-preference (SP) experiments.

Section 2 describes the EM algorithm in general. Section 3 provides the setup for a mixed logit model. Sections 4-6 present EM algorithms for three nonparametric methods of estimating the mixing distribution. Section 7 applies the algorithms to SP data on vehicle choice, discussing issues that arise in implementation.

## 2 EM Algorithm

The EM algorithm was developed as a procedure for dealing with missing data (Dempster et al., 1977). For continuous missing data  $z$ , discrete observed sample outcomes (dependent variables)  $y$ , and parameters  $\theta$ , the log-likelihood function is  $LL = \log \int P(y | z, \theta) f(z | \theta) dz$ , where  $P(\cdot)$  is the probability of the outcomes conditional on  $z$ , and  $f(\cdot)$  is the density of the missing data which in general depends on parameters to be estimated. This  $LL$  can be maximized by standard gradient-based methods. It can alternatively be maximized through a recursion defined as follows, with  $i$  denoting the iteration. Starting with initial values of the parameters, labeled  $\theta^i$  for  $i = 0$ , the parameter values are updated repeatedly by the formula:

$$\theta^{i+1} = \operatorname{argmax}_{\theta} \int h(z | y, \theta^i) \log[P(y | z, \theta) f(z | \theta)] dz \quad (1)$$

where  $h(z | y, \theta^i)$  is the density of the missing data conditional on  $y$  and the previous value of  $\theta$ . Note that  $\theta^i$  enters the weights  $h$  while the maximization to find  $\theta^{i+1}$  is over the  $\theta$  in the joint probability  $P(y | z, \theta) f(z | \theta)$ . This is the key distinction in an EM algorithm: that the weights are calculated using the prior value of the parameters and then are fixed in the maximization for the new value. Under conditions given by Boyles (1983) and Wu (1983), this recursion converges to a local maximum of  $LL$ . As with standard gradient-based maximization, it is advisable to check for whether the local maximum is global, e.g. by using different starting values.

Label the term being maximized in each iteration as  $\mathcal{E}(\theta | \theta^i)$  such that the recursion is more succinctly described as  $\theta^{i+1} = \operatorname{argmax}_{\theta} \mathcal{E}(\theta | \theta^i)$ . In many situations, repeated maximization of  $\mathcal{E}$  is easier computationally than gradient-based maximization of  $LL$ . The recursion is called an EM algorithm because it consists of an expectation (namely,  $\mathcal{E}$ ) that is maximized. In particular, the term being maximized is the expectation of the log of the joint likelihood of the observed and missing data, where this expectation is over the distribution of the missing data conditional on the observed data and the previous value of the parameters. When the missing data are discrete, or a combination of discrete and continuous, the expectation is defined the same but its calculation is adapted appropriately.

Standard errors can be calculated using asymptotic formulas or bootstrapping. Ruud (1991) shows that the gradient of the argument in Equation 1 can be used to calculate the asymptotic covariance of the estimates, the same as for standard maximum likelihood estimation. However, when the number of parameters is very large, as often occurs with nonparametric (*aka* super-parametric) estimation, this procedure can be computationally burdensome or even infeasible.<sup>1</sup> Alternatively, standard errors can be obtained by bootstrapping. Bootstrapping is particularly useful when the statistics of interest are not the parameters themselves but functions of them, as is often the case with nonparametrics. We use Ruud's procedure for our second algorithm, since it has a manageable number of parameters that are directly interpretable. We use bootstrapping for the first and third procedures.

Convergence of the EM algorithm is usually defined as a sufficiently small change in the parameters (e.g. Levine and Casella, 2001) or in the log-likelihood function (e.g. Weeks and Lange, 1989; Aitkin and Aitkin, 1996). These criteria need to be used with care, since the EM algorithm can move slowly near convergence. Ruud (1991) shows that the gradient that is used to calculate standard errors can also be used to provide a convergence statistic. However, calculating this statistic can be more computationally intensive than the iteration of the EM algorithm itself, and in some cases can be infeasible. The issue of convergence of EM algorithms, particularly for nonparametric estimation, is an important area for future research.

### 3 Mixed Logit Model

Because of its wide-spread use, we describe nonparametric procedures in terms of the mixed logit model with repeated choices by each agent (e.g. Revelt and Train, 1998). However, other kernels can be used instead, and the generalization is obvious. The utility that agent  $n$  obtains from alternative  $j$  in choice situation  $t$  is  $U_{njt} = \beta_n x_{njt} + \varepsilon_{njt}$  where  $\varepsilon_{njt}$  is iid extreme value and each  $\beta_n \sim f(\beta | \theta)$  where  $\theta$  represents the parameters of the distribution of  $\beta$  in the population, such as its mean and covariance. The agent chooses the alternative in each choice situation that maximizes its utility. Let  $y_{nt}$  denote the alternative that agent  $n$  chooses in situation  $t$ , and let  $y_n = \langle y_{n1}, \dots, y_{nT} \rangle$  collect the agent's sequence of

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<sup>1</sup>Ruud points out that the derivative of each observation's contribution to  $\mathcal{E}(\theta | \theta^i)$  is equal to the observation's score (ie, the derivative of the observation's contribution to the log-likelihood function) when evaluated at  $\theta^i$ . This equality implies that the standard BHHH procedure for estimating the covariance matrix for maximum likelihood estimation (namely, to estimate the information matrix as the variance of the scores and then estimate the covariance matrix as the inverse of this information matrix divided by sample size) can be performed using these derivatives as the scores. Of course, if the BHHH covariance could be calculated easily, then BHHH estimation of the log-likelihood could be performed directly, obviating the need for an EM algorithm.

choices. Conditional on  $\beta$ , the probability of  $y_n$  is

$$K_n(\beta) = \prod_t L_{nt}(\beta) \tag{2}$$

where  $L$  is the logit formula:

$$L_{nt}(\beta) = \frac{e^{\beta x_{nynt}}}{\sum_j e^{\beta x_{njt}}} \tag{3}$$

For continuous mixing distributions, the choice probability is

$$P_n(\theta) = \int K_n(\beta) f(\beta | \theta) d\beta \tag{4}$$

for density  $f$  with parameters  $\theta$ . The density  $f$  is the unconditional density of  $\beta$ , i.e. its density in the population. Given the agent's sequence of choices  $y_n$ , the density of  $\beta$  conditional on these choices is derived by Bayes' theorem as  $h_n(\beta | \theta) = K_n(\beta) f(\beta | \theta) / P_n(\theta)$ . This conditional density is the density of  $\beta$  among the subpopulation of agents who, when facing the same choice situations as agent  $n$ , would make the same choices as that agent.

For discrete mixing distribution with support at  $\beta_c$ ,  $c = 1 \dots, C$ , the choice probability is

$$P_n(\theta) = \sum_c s_c K_n(\beta_c) \tag{5}$$

where  $s_c = f(\beta_c | \theta)$  is the share of the population that has coefficients  $\beta_c$ . Conditional on the agent's choices, the probability that the agent has coefficients  $\beta_c$  is  $h_{nc}(\theta) = s_c K_n(\beta_c) / P_n(\theta)$ . A mixed logit model with discrete mixing distribution is often called a latent class model.<sup>2</sup> Some authors consider the term "mixed logit" to require a continuous distribution, such that latent class models are not a type of mixed logit. However, the distinction is arbitrary, and we follow the definition in McFadden and Train (2000) that includes any mixing distribution. This more inclusive view is particularly useful for nonparametrics, since a continuous distribution can be estimated nonparametrically by a discrete distribution with numerous support points.

## 4 Discrete Mixing Distribution with Points and Shares as Parameters

Any distribution can be approximated arbitrarily closely by a discrete distribution with a sufficient number of support points. For a given number of points  $C$  called

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<sup>2</sup>Examples of latent class models with logit kernels are Swait (1994), Bhat (1997), Swait and Adamowicz (2001), Boxall and Adamowicz (2002), Greene and Hensher (2002), Provencher et al. (2002), Shonkwiler and Shaw (2003), and Shen et al. (2006). In most latent class models, the class shares are specified to depend on demographics, unlike the fixed shares that we assume here and in the nonparametric methods to follow.

classes, let the coefficients,  $\beta_c$ , and the share of agents with those coefficients,  $s_c$ , for  $c = 1, \dots, C$ , be the parameters of the model. That is,  $\theta = \langle \beta_c, s_c, c = 1, \dots, C \rangle$ . As stated in the previous section, the choice probability is  $P_n(\theta) = \sum_c s_c K_n(\beta_c)$  and the conditional probability of agent  $n$  being in class  $c$  is  $h_{nc}(\theta) = s_c K_n(\beta_c) / P_n(\theta)$ .

Latent class models have been estimated by gradient-based maximum likelihood methods in numerous contexts (see citations in footnote 2.) However, the number of classes is generally small in these applications, often only two or three. This limitation is due in part to the difficulty of estimating these models with larger numbers of classes. An EM algorithm can help in this regard. For the discrete mixing distribution, the missing data for the EM algorithm are the class membership of each agent. The EM recursion becomes

$$\theta^{i+1} = \operatorname{argmax}_{\theta} \sum_n \sum_c h_{nc}(\theta^i) \log s_c K_n(\beta_c). \quad (6)$$

Since  $\log s_c K_n(\beta_c) = \log s_c + \log K_n(\beta_c)$ , the maximization can be performed separately for each set of parameters:

$$\mathbf{s}^{i+1} = \operatorname{argmax}_{\mathbf{s}} \sum_n \sum_c h_{nc}(\theta^i) \log s_c \quad (7)$$

where  $\mathbf{s} = \langle s_1, \dots, s_C \rangle$  is the shares for all classes (which must be considered together since they are constrained to sum to one), and

$$\begin{aligned} \beta_c^{i+1} &= \operatorname{argmax}_{\beta_c} \sum_n h_{nc}(\theta^i) \log K_n(\beta_c) \\ &= \operatorname{argmax}_{\beta_c} \sum_n \sum_t h_{nc}(\theta^i) \log L_{nt}(\beta_c) \end{aligned} \quad (8)$$

for each  $c$ . The maximization in Equation 7 is attained at

$$s_c^{i+1} = \frac{\sum_n h_{nc}(\theta^i)}{\sum_{c'} \sum_n h_{nc'}(\theta^i)} \quad (9)$$

for each  $c$ . That is, the updated share for class  $c$  is simply class  $c$ 's weights as a share of the total weights. The term being maximized in Equation 8 is the log-likelihood function for a standard logit model with each choice situation of each agent treated as an observation, weighted by  $h_{nc}(\theta^i)$ . A separate logit model is estimated for each class, using the same observations but different weights for each class.

The steps for estimation of the latent class mixed logit by the EM algorithm are:

1. Select initial values  $\beta_c^0$  and  $s_c^0, \forall c$ . In our applications, we started with equal shares for each class. Starting values for the coefficients were obtained by



partitioning the sample into  $C$  subsamples and estimating a separate logit on each subsample.<sup>3</sup>

2. Calculate the weights as

$$h_{nc}^0 \equiv h_{nc}(\theta^0) = \frac{s_c^0 K_n(\beta_c^0)}{\sum_{c'} s_{c'}^0 K_n(\beta_{c'}^0)}. \quad (10)$$

Note that the denominator is  $P_n(\theta^0)$ .

3. Update the shares as

$$s_c^1 = \frac{\sum_n h_{nc}^0}{\sum_{c'} \sum_n h_{nc'}^0}. \quad (11)$$

4. Run  $C$  standard logits on the data for all choice situations, using weights  $h_{nc}^0$  in the  $c$ -th run. Note that these weights are the same for all choice situations by a given agent. The estimates for run  $c$  are the updated values  $\beta_c^1$ .
5. Repeat steps 2-4 to convergence, using the updated parameter values in lieu of the initial values.

This procedure can be implemented in high-level statistical software packages, such as stata, that have standard logit estimation routines. An advantage of this approach is that researchers can estimate a nonparametric mixed logit using only standard statistical packages. In our application with nearly 10,000 choice situations and seven variables, a model with 20 classes and 159 parameters required less than 30 minutes to run using stata. Of course, run times would be much shorter if the researcher codes the algorithm in matlab or gauss or, even more-so, Fortran or C.

Standard errors can be calculated by Ruud's procedure, discussed in Section 2 above, using the gradients in Equation 7 and Equation 8. Such calculation is difficult when using high-level packages, since these packages do not output the gradients that are utilized internally. Alternatively, the standard errors can be calculated by bootstrap. If the model contains a large number of classes, then summary statistics can be more relevant than each  $s_c$  and  $\beta_c$ . Bootstrapping allows the standard errors for these summary statistics to be calculated straightforwardly. By contrast, if standard errors are calculated for the parameters using asymptotic formulas, the application of derivative formulas is required to obtain standard errors for the summary statistics. Stata contains a bootstrap command.

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<sup>3</sup>Note that these subsamples do not represent a partitioning of the sample into classes. The classes are latent and so such partitioning is not possible. Rather, the goal is to obtain  $C$  sets of starting values for the coefficients of the  $C$  classes. These starting values must not be the same for all classes since, if they were the same, the algorithm would perform the same calculations for each class and return for all classes the same shares and up-dated estimates in each iteration. An easy way to obtain  $C$  different sets of starting values is to divide the sample into  $C$  groups and estimate a logit on each group.

## 5 Discrete Mixture of Continuous Distributions

Any continuous distribution can be approximated by a discrete mixture of normal distributions. This approximation is used by Fosgerau and Hess (2007) for one of their nonparametric mixed logits. With  $C$  normals, the parameters are the share  $s_c$ , mean  $b_c$ , and covariance  $V_c$  of each normal. To provide greater structure in the approximating distribution, the utility coefficients can be specified as transformations of underlying latent normal terms, as Train and Sonnier (2005) utilized in Bayesian estimation with normals. For example, exponentiating the normal terms gives log-normally distributed coefficients. However, since the generalization is obvious and yet notationally cumbersome, we maintain in the current description that the coefficients are normally distributed without transformation.

The choice probability is

$$P_n(\theta) = \sum_c s_c \int K_n(\beta) \phi(\beta | b_c, V_c) d\beta. \quad (12)$$

where  $\phi(\beta | b_c, V_c)$  is the normal density with mean  $b_c$  and variance  $V_c$ . This probability is simulated by taking  $R$  draws from each normal distribution for each agent, labeled  $\beta_{ncr}$  for draw  $r$  from normal  $c$  for agent  $n$ , and averaging over the draws and classes:

$$\tilde{P}_n(\theta) = \sum_c s_c \sum_r K_n(\beta_{ncr}) / R \quad (13)$$

The missing data for the EM algorithm are the class membership and value of  $\beta$  for each agent. Conditional on the agent's choices, the probability-density of  $\beta$  and class  $c$  is

$$h_{nc}(\beta | \theta) = s_c \phi(\beta | b_c, V_c) K_n(\beta) / P_n(\theta). \quad (14)$$

The expectation in the EM algorithm is

$$\mathcal{E}(\theta | \theta^i) = \sum_n \sum_c \int h_{nc}(\beta | \theta^i) \log [s_c \phi(\beta | b_c, V_c) K_n(\beta)] d\beta. \quad (15)$$

Substituting Equation 14 and rearranging gives

$$\mathcal{E}(\theta | \theta^i) = \sum_n \sum_c \int [s_c K_n(\beta) / P_n(\theta^i)] \log [s_c \phi(\beta | b_c, V_c) K_n(\beta)] \phi(\beta | b_c, V_c) d\beta. \quad (16)$$

The integrals over densities  $\phi(\cdot)$  are approximated by simulation using the same draws as for  $\tilde{P}$  above. The simulated expectation is:

$$\tilde{\mathcal{E}}(\theta | \theta^i) = \sum_n \sum_c \sum_r h_{ncr}^i \log [s_c \phi(\beta_{ncr} | b_c, V_c) K_n(\beta_{ncr})] / R \quad (17)$$

where the weights are defined by  $h_{nrc}^i = s_c K(\beta_{nrc}) / \tilde{P}_n(\theta^i)$ . Note that  $K_n(\beta_{nrc})$  does not depend on the parameters: a change in the parameters changes the density of  $\beta_{nrc}$ , which is captured in  $\phi(\beta_{nrc} | b_c, V_c)$ , but does not change the evaluation of  $K_n(\beta_{nrc})$  for any particular value of  $\beta_{nrc}$ .  $K_n(\beta_{nrc})$  therefore drops out of the log (but not the weights) for maximization of  $\tilde{\mathcal{E}}$  with respect to the parameters. The recursion becomes

$$\mathbf{s}^{i+1} = \underset{\mathbf{s}}{\operatorname{argmax}} \sum_n \sum_c \sum_r h_{nrc}^i \log s_c \quad (18)$$

and

$$\langle b_c, V_c \rangle^{i+1} = \underset{b_c, V_c}{\operatorname{argmax}} \sum_n \sum_r h_{nrc}^i \log \phi(\beta_{nrc} | b_c, V_c) \quad (19)$$

for each  $c$ . The maximization in Equation 18 is satisfied by

$$s_c^{i+1} = \frac{\sum_n \sum_r h_{nrc}^i}{\sum_{c'} \sum_n \sum_r h_{nc'r}^i} \quad (20)$$

which is just the share of weights in class  $c$ . Recursion 19 is the maximum likelihood estimator for a sample of weighted draws from a normal distribution. The ML estimator of the mean and covariance of a normal distribution based on weighted draws from that distribution is, of course, the mean and covariance of the weighted draws. The mean and covariance of the  $c$ -th normal distribution is updated simply by taking the mean and covariance of the  $N \cdot R$  draws  $\beta_{nrc}$  with weights  $h_{nrc}^i \forall n, r$ . No logit estimation is required for this algorithm, only the calculation of logit probabilities for the weights.

The steps are as follows:

1. Select initial values  $s_c^0, b_c^0, V_c^0, c = 1, \dots, C$ . In our application with two normals, we started with equal shares, a vector of zeros and ones, respectively, for the means, and covariances with large diagonal elements and zero off-diagonal elements.
2. Take  $R$  draws from each normal for each agent, using mean  $b_c^0$  and covariance  $V_c^0$  for the  $c$ -th normal. Label the  $r$ -th draw for agent  $n$  from normal  $c$  as  $\beta_{nrc}^0$ .
3. Calculate the weight for each draw from each normal for each agent as  $h_{nrc}^0 = s_c K(\beta_{nrc}^0) / \tilde{P}_n(\theta^0)$ .
4. Update the shares as

$$s_c^1 = \frac{\sum_n \sum_r h_{nrc}^0}{\sum_{c'} \sum_n \sum_r h_{nc'r}^0}. \quad (21)$$

5. Update the mean and covariances as

$$b_c^1 = \frac{\sum_n \sum_r h_{ncr}^0 \beta_{ncr}^0}{\sum_n \sum_r h_{ncr}^0} \quad (22)$$

and

$$V_c^1 = \frac{\sum_n \sum_r h_{ncr}^0 [(\beta_{ncr}^0 - b_c^1)(\beta_{ncr}^0 - b_c^1)']}{\sum_n \sum_r h_{ncr}^0}. \quad (23)$$

6. Repeat steps 2-5 until convergence, using the updated values in each iteration.

Standard errors are readily calculated using the gradients for 18 and 19, as described by Ruud (1991). Train (2007) adapts Ruud's formulas for application to a normal mixing distribution.

As mentioned above, the procedure can be readily generalized to allow the coefficients that enter utility to be transformations of  $\beta$ , such that the distribution of coefficients is, e.g. a discrete mixture of lognormal or truncated normal distributions. Utility is expressed as  $U_{njt} = T(\beta_n)x_{njt} + \varepsilon_{njt}$  for transformation  $T(\cdot)$  that depends only on the value of  $\beta_n$ , which is itself distributed as a discrete mixture of normals with mean  $b_c$  and covariance  $V_c$  in class  $c$ . The logit formula in Equation 3 is adapted appropriately as:

$$L_{nt}(\beta) = \frac{e^{T(\beta)x_{nynt}}}{\sum_j e^{T(\beta)x_{njt}}} \quad (24)$$

All other formulas remain the same. In the iterative process, the transformation affects only the weights  $h_{nrc}^i \forall n, r, c$  since these weights depend on the logit formula. However, given the weights, the recursion still calculates the weighted mean and covariance of the draws of (untransformed)  $\beta$  from each normal to update  $b_c$  and  $V_c \forall c$ .

## 6 Discrete Distribution with Fixed Points and Shares Treated as Parameters

The procedure in Section 4 requires repeated estimation of standard logits. The procedure in Section 5 does not require logit estimation, but requires repeated calculation of the logit formula. The procedure in this section requires neither. The logit probabilities are calculated once for the fixed points, and then all iterations use these calculated values. As a result, a very large number of fixed points (e.g, hundreds of thousands) can be specified while still maintaining relatively fast estimation. The drawback of this procedure, which we explain more in discussion of the applications, is that we have found summary statistics, such as

mean coefficients, to be highly sensitive to the specification of the range of fixed points.

Let the mixing distribution be approximated by a discrete distribution with share  $s_c$  at point  $\beta_c$  for  $c = 1, \dots, C$ , as in Section 4. However, we now consider  $\beta_c \forall c$  to be specified by the researcher instead of estimated. The parameters of the model are the shares  $s_c, \forall c$ . Bajari et al. (2007) utilize this specification for their nonparametric estimation of a mixed logit. The fixed points can be specified as a full grid over the parameter space, a sparse grid, a Halton or other sequence of points, or drawn randomly from a generating distribution. To maintain the same nomenclature as in Section 4, each point is called a class, with  $C$  classes in total. The choice probabilities and conditional probabilities of class membership are the same as in Section 4. The EM recursion is also the same, except that now the parameters  $\theta = \mathbf{s}$  do not include the  $\beta_c$ 's:

$$\mathbf{s}^{i+1} = \underset{\mathbf{s}}{\operatorname{argmax}} \sum_n \sum_c h_{nc}(\mathbf{s}^i) \log s_c K_n(\beta_c). \quad (25)$$

However, since the  $\beta_c$ 's are fixed rather than parameters,  $K_n(\beta_c)$  drops out. The recursion becomes simply

$$\mathbf{s}^{i+1} = \underset{\mathbf{s}}{\operatorname{argmax}} \sum_n \sum_c h_{nc}(\mathbf{s}^i) \log s_c, \quad (26)$$

which is satisfied by

$$s_c^{i+1} = \frac{\sum_n h_{nc}(\mathbf{s}^i)}{\sum_{c'} \sum_n h_{nc'}(\mathbf{s}^i)}. \quad (27)$$

The algorithm is implemented by the following steps:

1. Select the fixed points  $\beta_c, \forall c$ .
2. Calculate the logit kernel,  $K_n(\beta_c)$ , for each agent at each point.
3. Specify initial shares  $s_c^0, \forall c$ . In applications, we have used equal shares as starting values.
4. Calculate weights for each agent at each point:

$$h_{nc}^0 = \frac{s_c^0 K_n(\beta_c)}{\sum_{c'} s_{c'}^0 K_n(\beta_{c'})}. \quad (28)$$

5. Update the share at each point as:

$$s_c^1 = \frac{\sum_n h_{nc}^0}{\sum_{c'} \sum_n h_{nc'}^0}. \quad (29)$$

6. Repeat steps 4 and 5 until convergence, using the updated shares.

As with the method in Section 4, standard errors for the parameters and summary statistics are most readily obtained by bootstrap.

## 7 Application

We apply the methods to data on consumers' choice among alternative-fueled vehicles in stated-preference experiments. The data were developed in a project for the National Renewable Energy Laboratory and are described in detail by Baumgartner et al. (2007). The sample consists of people who live in the 10-county area of Southern California, are at least 18 years old, and had purchased a new vehicle in the last three years. Each respondent was presented with 10 choice experiments. In each experiment, the respondent was offered a choice among three alternatives: the conventional-fuel vehicle (CV) that the respondent had recently purchased and two alternative-fueled vehicles (AV's) with specified attributes. The attributes represent relevant features of hydrogen vehicles, but the respondents were not told that the alternative fuel was hydrogen so as to avoid any preconceptions that respondents might have developed with respect to hydrogen vehicles. The attributes included in the experiments are:

- Fuel cost (FC), expressed as percent difference from the CV. In estimation, the attribute is scaled as a share, such that fuel costs of 50 percent less than the conventional vehicle enters as -0.5, and 50 percent more enters as 0.5.
- Purchase price (PP), expressed as percent difference from the CV, scaled analogously to fuel cost when entering the model.
- Driving radius (DR): the farthest distance from home that one is able to travel and then return, starting on a full tank of fuel. As defined, driving radius is one-half of the vehicle's range. In the estimated models, DR is scaled in hundreds of miles.
- Convenient medium distance destinations (CMDD): the percent of destinations within the driving radius that "require no advanced planning because you can refuel along the way or at your destination" as opposed to destinations that "require refueling (or at least estimating whether you have enough fuel) before you leave to be sure you can make the round-trip." This attribute reflects the distribution of potential destinations and refueling stations within the driving radius, recognizing that the tank will not always be full when starting. In the estimated models, it is entered as a share, such that, e.g. 50 percent enters as 0.50.
- Possible long distance destinations (PLDD): the percent of destinations beyond the driving radius that are possible to reach because refueling is possible, as opposed to destinations that cannot be reached due to limited station coverage. This attribute reflects the extent of refueling stations outside the driving radius and their proximity to potential driving destinations. It enters the models scaled analogously to CMDD.
- Extra time to local stations (ETLS): additional one-way travel time beyond the time typically required to find a conventional fuel station required to

get to an alternative fuel station in the local area. ETLs was defined as having values of 0, 3 and 10 minutes in the experiments; however, in preliminary analysis, it was found that respondents considered 3 minutes to be no inconvenience (i.e. equivalent to 0 minutes). In the estimated models therefore, we enter a dummy variable for ETLs being 10 or not, rather than ETLs itself.

In the experiments, the CV that the respondent had purchased was described as having a driving radius of 200 miles, CMDD and PLDD equal to 100 percent, and, by definition, ETLs, FC and PP of 0. For the AV's, several levels were specified for each attribute<sup>4</sup> and 480 distinct experiments (i.e. combination of levels) were generated based on the efficient choice designs of Zwerina et al. (2005). The 480 experiments were combined randomly into 48 sets with 10 experiments in each. Each respondent was randomly assigned to one of the 48 sets.

In each experiment, the respondent was asked to identify the best and worst of the three alternatives, thereby providing a ranking of the three. In estimation, the ranking probabilities were specified in the standard way, using the "exploded logit" formula conditional on the coefficients (Luce and Suppes 1965, as discussed in Train 2003, Section 7.3.1). That is, the probability of the ranking is the logit probability of the first choice from the three alternatives in the experiment, times the logit probability for the second choice from the two remaining alternatives. With random coefficients, this kernel probability is mixed over the distribution of coefficients. The specification is equivalent to the mixed logit model described in Section 4 above, with the repeated choices being the first and second choice of the respondent in each of the ten choice situations (for  $T = 20$  total choices per respondent, if the respondent answered all of them.) A total of 510 respondents completed the survey, of which 508 answered at least some of the choice experiments. These 508 respondents are used in our estimation, generating a total of 9,844 choices including first and second choices.

Table 1 presents the results of a standard logit model estimated on these data. All coefficients take the expected signs and are highly significant. The estimates indicate that respondents consider a percent increase in purchase price to be equivalent to about a two percent increase in fuel cost. An increase in the percent of long distance locations that can be reached is estimated to be more valuable than an increase in the percent of medium distant locations that can be reached without needing to think about refueling. The last variable is a dummy identifying the CV that the respondent purchased. Its negative coefficient indicates that respondents would prefer an AV over a CV if the AV had the same price, fuel cost, 200 mile radius, 100 percent of medium distance locations accessible without needing to thinking about refueling, 100 percent of long distance destinations accessible, and equivalent time to a local refueling station. This preference can reflect respondents' value of the reduced emissions of the AV's,

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<sup>4</sup>As follows: FC: -0.5, 0, 0.5. PP: -0.15, 0, 0.15. DR: 200, 150, 100. CMDD: 1, 0.9, 0.5, 0. PLDD: 1, 0.9, 0.5, 0. ETLs: 0, 3, 10.

Table 1: Standard Logit Model of Vehicle Choice

Variable	Estimated Coefficient	Standard Error
Fuel Cost	-1.066	0.0439
Purchase price	-2.327	0.143
Driving radius	0.382	0.0426
CMDD	0.517	0.0467
PLDD	0.997	0.0459
ETLS=10 dummy	-0.227	0.0370
CV dummy	-0.351	0.0433
Log Likelihood	-7884.63	

Table 2: Mixed Logit Model of Vehicle Choice: coefficients are independently normally distributed

Variable	Estimated Mean	Standard Error	Estimated Std dev	Standard Error
Fuel Cost	-1.8342	0.0846	1.3033	0.0972
Purchase price	-4.2476	0.2900	5.0382	0.3166
Driving radius	0.6608	0.0621	0.5230	0.0912
CMDD	0.9029	0.0667	0.4202	0.0989
PLDD	1.7631	0.0920	1.5510	0.1009
ETLS=10 dummy	-0.3623	0.0528	0.4232	0.1007
CV dummy	-0.5635	0.1155	2.7038	0.1098
Log Likelihood	-6317.89			

which were described to respondents as part of the general description of the choice experiments (and held constant over the experiments.) Alternatively, the estimated coefficient could reflect a tendency for respondents to choose the AV's because they thought they were supposed to.

Table 2 gives the results of a mixed logit with independent, normally distributed coefficients, using 100 standard Halton draws for simulation. The estimated means have the same signs and similar relative magnitudes as in the standard logit. The standard deviations are large relative to the means and highly significant, indicating considerable differences in preferences over respondents. Of course, the normal distribution implies that a portion of respondents dislike desirable attributes and like undesirable attributes.

Alternative models were estimated (not shown) that allowed the normally distributed coefficients to be correlated. The estimated correlations were found to be significant, with reasonable patterns. For example, the coefficients for fuel cost and purchase price are positively correlated, as are the coefficients of CMPP and PLDD. However, the shares with wrong signs was higher than in the models without correlation. Models were also estimated with lognormal coefficients and



Table 3: Latent Class Models with Different Numbers of Classes

Classes	Log-Likelihood	Parameters	AIC	BIC
1	-7884.6	7	15783.2	15812.8
5	-6411.5	39	12901.0	13066.0
6	-6335.3	47	12764.6	12963.4
7	-6294.4	55	12698.8	12931.5
8	-6253.9	63	12633.8	12900.3
9	-6230.4	71	12602.8	12903.2
10	-6211.4	79	12580.8	12915.0
15	-6124.5	119	12487.0	12990.4
20	-6045.1	159	12408.2	13080.8
25	-5990.7	199	12379.4	13221.3
30	-5953.4	239	12384.8	13395.9

truncated normal distributions for the signed coefficients (i.e. for all the coefficients except that on the CV dummy which could logically take either sign.) These specifications fit considerably worse than the model with a normal distribution.

We applied each of the three nonparametric methods described above. We discuss each in turn.

### 7.1 Discrete Distribution with estimated shares and coefficients

For the latent class model in Section 4, the researcher specifies the number of classes  $C$  and estimates the share  $s_c$  and coefficients  $\beta_c$  for each class. We coded the EM algorithm into stata, which has a logit estimation procedure (clogit). In each iteration, a logit model is estimated for each of the  $C$  classes using the same observations but different weights for each class. We utilized 50 iterations in each run. Fewer iterations would have probably been sufficient, since the log-likelihood function rose less than one-twentieth of one percent during the last ten iterations combined for all the models that we estimated with this method. However, as mentioned in Section 2, it is advisable to be cautious in assessing convergence since EM algorithms can move slowly near convergence. Run time is proportional to the number of classes, requiring about 1.5 minutes per class (for all 50 iterations) on our standard-issue PC. For example, the model with 10 classes took about 15 minutes to run. As stated in Section 4, run times would be lower if the procedure were coded into lower-level languages than stata.

The selection of  $C$  can be based on information criteria, such as the AIC or BIC,<sup>5</sup> and on examination of the reasonableness of the results with different numbers of classes. Table 3 gives the log-likelihood value, AIC, and BIC for the

<sup>5</sup>The Akaike Information Criterion (AIC) is  $-2LL + 2K$  where  $LL$  is the value of the log-likelihood and  $K$  is the number of parameters. The Bayesian, also called Schwartz, criterion (BIC) is  $-2LL + \log(N)K$  where  $N$  is sample size, in our case 508.

Table 4: Latent Class Model with Eight Classes

Class:	1	2	3	4
Shares:	0.107	0.179	0.115	0.0699
Coefficients:				
Fuel cost	-3.546	-2.576	-1.893	-1.665
Purchase price	-2.389	-5.318	-12.13	0.480
Driving radius	0.718	0.952	0.199	0.472
CMDD	0.662	1.156	0.327	1.332
PLPP	0.952	2.869	0.910	3.136
ETLS=10 dummy	-1.469	-0.206	-0.113	-0.278
CV dummy	-1.136	-0.553	-0.693	-2.961
Class:	5	6	7	8
Shares:	0.117	0.077	0.083	0.252
Coefficients:				
Fuel cost	-1.547	-0.560	-0.309	-0.889
Purchase price	-2.741	-1.237	-1.397	-2.385
Driving radius	0.878	0.853	0.637	0.369
CMDD	0.514	3.400	-0.022	0.611
PLPP	0.409	3.473	0.104	1.244
ETLS=10 dummy	0.086	-0.379	-0.298	-0.265
CV dummy	-3.916	-2.181	-0.007	2.656

model using various numbers of classes. The AIC is lowest (best) with 25 classes and the BIC, which penalizes extra parameters more heavily than the AIC, is lowest with 8 classes.

Table 4 gives the estimated model with 8 classes. The estimates for the model with 25 classes, which is best by the AIC, are not given for the sake of brevity. The largest of the 8 classes is the last one with 25 percent. Interestingly, this class has a large, positive coefficient for CV, unlike all the other classes. This class consists of people who prefer their CV over AV's even when the AV has the same attributes – perhaps because of the uncertainty associated with new technologies. Other distinguishing features of classes are evident. For example, class 3 cares far more about purchase price than the other classes, while class 1 places more importance on fuel cost than the other classes.

Figure 1 and Figure 2 give the histogram for each of the seven coefficients for the models with 8 and 25 classes. There are fewer bars than classes in these histograms because the histograms place the values in bins, and more than one class can fall into a bin. The distributions are fairly similar, with the 25-class distribution being less “peaked” than that from the 8-class model, as expected.

Standard errors were calculated by bootstrap, using 20 bootstrap samples. As expected, the standard errors for  $s_c$  and  $\beta_c \forall c$  are fairly large, while the standard errors for relevant summary statistics, such as means, are relatively small. Table 5 gives estimates and standard errors for class 1's share and coefficients, which is exemplary of all classes, and for the mean and standard deviations of the

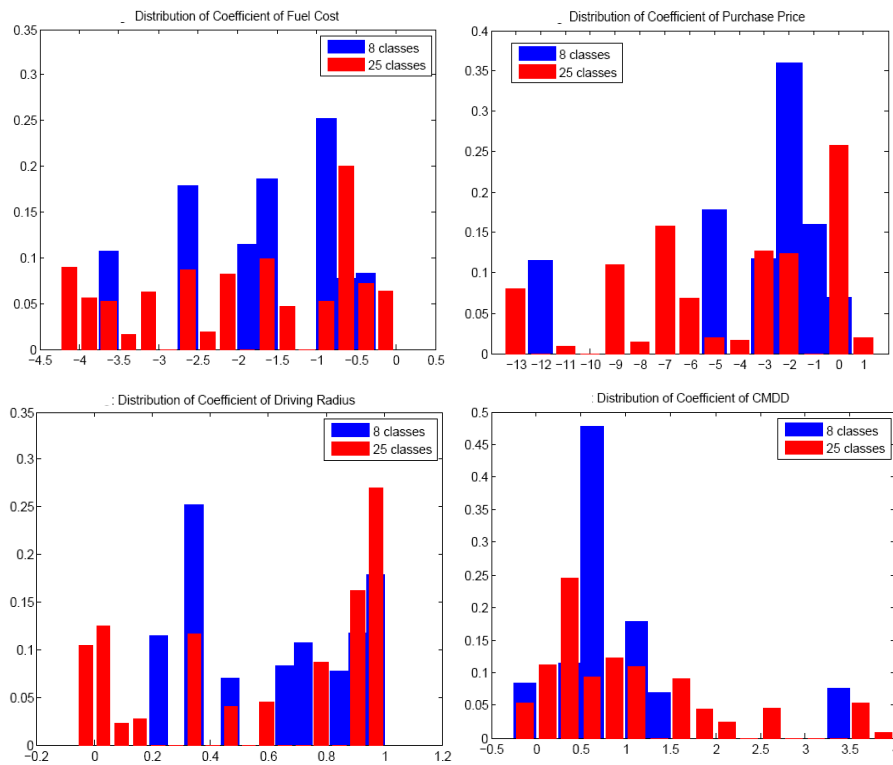


Figure 1: Distribution of coefficients in models with 8 and 25 classes (part I)

coefficients over all classes, based on the model with 8 classes. As the table shows, the standard errors for the class 1 parameters are large. It is not clear, however, what exactly is meant by a standard error for class “1”, since the class labeling is arbitrary. Suppose, as an extreme but illustrative example, that two different bootstrap samples give the same estimates for two classes but with their order changed (i.e. the estimates for class 1 becoming the estimates for class 2, and vice versa). In this case, the bootstrapped standard errors for the parameters for both classes rise even though the model for these two classes together is exactly the same. Summary statistics of course avoid this issue. All but one of the means are statistically significant, with the CV dummy obtaining the only insignificant mean. All of the standard deviations are significantly different from zero.

The means and standard deviations are somewhat smaller in magnitude than those obtained with normal mixing distribution (Table 2). However, this difference disappears for the the model with 25 classes, which gives means and standard deviations that are somewhat larger than the model with 8 classes and similar to the model with normal mixing distribution. The similarity indicates, as we find below for the other procedures as well, that the nonparametric methods provide greater flexibility in the shape of the distribution while maintaining about the same means and standard deviations.

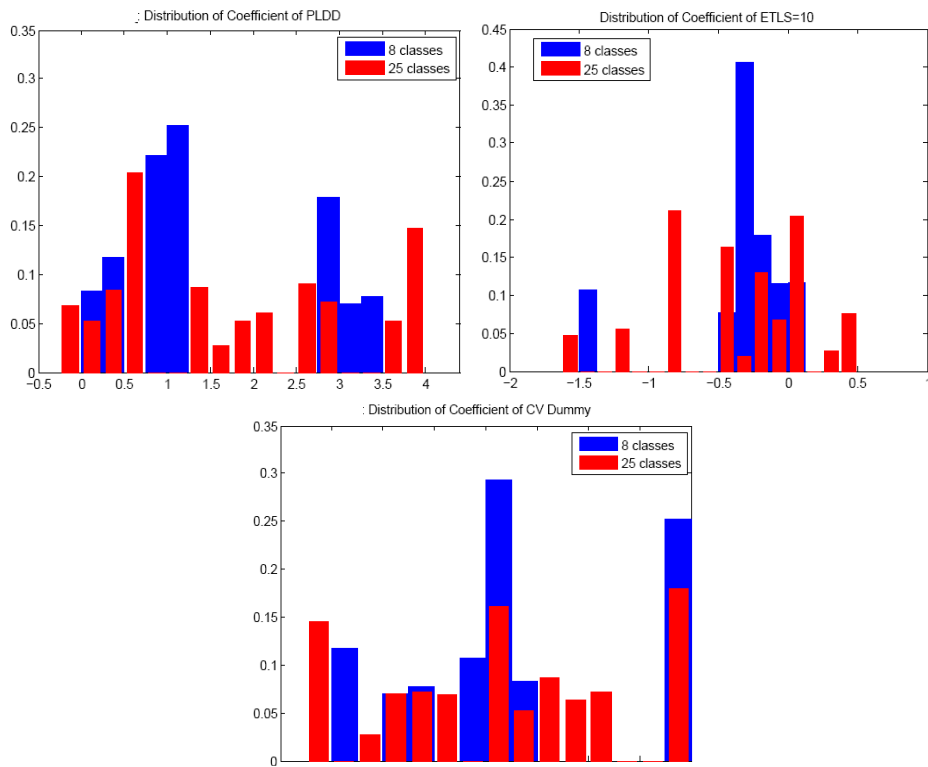


Figure 2: Distribution of coefficients in models with 8 and 25 classes (part II)

Table 5: Standard Errors for Latent Class Model

	Class 1		Means		Std devs	
	Est.	SE	Est.	SE	Est.	SE
Share:	0.107	0.0566				
Coefficients:						
Fuel cost	-3.546	2.473	-1.648	0.141	0.966	0.200
Purchase price	-2.389	6.974	-3.698	0.487	3.388	0.568
Driving radius	0.718	0.404	0.617	0.078	0.270	0.092
CMDD	0.662	1.713	0.882	0.140	0.811	0.126
PLPP	0.952	1.701	1.575	0.240	1.098	0.178
ETLS=10 dummy	-1.469	0.956	-0.338	0.102	0.411	0.089
CV dummy	-1.136	3.294	-0.463	1.181	2.142	0.216

With unconstrained latent class estimation, estimated coefficients can take the wrong sign due, if nothing else, to sampling variance. In the model with 8 classes, three of the 56 coefficients have the wrong sign. Each of these three is relatively small in magnitude and is not significantly different from zero. With more classes, the number of wrong signs increases, as one would expect. With 25 classes, 22 of the 175 coefficients had the wrong sign. There are two ways that

Table 6: Mixed Logit Model with Mixture of Two Normals

Class 1				
share:	0.4962	std err:	0.1440	
Variable	Mean	Std Err	Variance	Std Err
Fuel Cost	-1.969	0.119	0.678	0.140
Purchase price	-2.396	0.474	12.523	2.814
Driving radius	0.933	0.051	0.149	0.036
CMDD	1.532	0.163	1.650	0.377
PLDD	2.946	0.226	3.562	0.739
ETLS=10 dummy	-0.204	0.052	0.090	0.027
CV dummy	-1.720	0.239	5.572	0.874
Class 2				
Variable	Mean	Std Err	Variance	Std Err
Fuel Cost	-2.029	2.814	3.704	0.256
Purchase price	-6.241	2.898	33.840	0.174
Driving radius	0.631	0.140	0.153	0.051
CMDD	0.347	1.039	0.297	0.369
PLDD	0.860	0.666	0.597	0.849
ETLS=10 dummy	-0.479	1.141	0.295	0.065
CV dummy	0.717	0.874	5.900	1.501
Log Likelihood	-6230.9			

incorrect signs could be avoided. First, the model could be reestimated with the variables with wrong signs for a given class removed for that class. Alternatively, the logit estimation in each iteration for each class could incorporate inequality constraints on the signed coefficients. Such constraints cannot be specified within the clogit proc in stata; however, they are feasible in matlab or gauss using their constrained optimization routines. This issue is a potentially fruitful area for further analysis.

## 7.2 Discrete Mixture of Continuous Distributions

We estimated a model using the method in Section 5, with a discrete mixture of two multivariate normal distributions. The results are given in Table 6, using for simulation 100 standard Halton draws for each normal for each respondent. Standard errors are calculated by the method in Train (2007) which is easier than bootstrapping for this type of model. Recall that each iteration consists of taking draws from the two normals using the previous values of their mean and covariance, calculating weights for each draw, and calculating the mean and covariance of the weighted draws, which then become the new values. We coded the procedure in matlab since the iterations consist only of arithmetic, for which stata is particularly slow. In matlab, estimation of the model with two normals and 71 parameters (7 means, 7 variances, and 21 off-diagonal covariances for each normal, plus one share, with the other share being 1 minus the first) took only 2

minutes and 42 seconds, including the calculation of the standard errors.

The two classes are essentially the same size. We used equal shares for starting values; however, the share for class 1 dropped to 37 percent during iteration before rising back to its estimated value of 49.6 percent. Class 2 has a positive coefficient for the CV dummy, while class 1 has a negative coefficient. This result mirrors the finding in Section 7.1 that a share of the population prefer a CV over an AV even when the AV has the same attributes as the CV. Class 2 has much larger (in magnitude) coefficients than class 1 for purchase price and the dummy for 10 minutes extra to drive to a refueling station. Class 2 can be characterized as people who are very unlikely to buy an AV (at least in the early stages of AV introduction), because of their positive CV dummy as well as the fact that AV's will initially cost more than CV's and will require longer drives to refueling stations, both of which attributes these people have strong preferences against. In contrast, class 1 consists of people who prefer AV's, all else equal, place far less weight on purchase price and time spent driving to a refueling station, and place far greater positive value on driving radius, CMDD, and PMDD.

The off-diagonal covariance terms are not given in Table 6 for the sake of brevity. For class 1, the largest correlations are between:

- driving radius and CMDD. The correlation is -0.80, indicating that people in this class who place a greater-than-average importance on driving radius tend to place a less-than-average importance on the share of destinations within that radius that can be reached without thinking about refueling.
- fuel cost and purchase price, 0.65, indicating that people who care greatly about one of these costs also tend to care greatly about the other.
- the dummies for CV and 10 minutes extra time to a refueling station, -0.60, indicating that people who tend to like AV's more than average (i.e. have a more negative coefficient for the CV dummy) also tend to place less importance on extra refueling time (i.e. have a less negative coefficient for the extra time dummy.)

For class two, the largest correlations are between:

- extra driving time and fuel cost, 0.72, indicating that respondents in this class who have greater-than-average dislike for driving time 10 extra minutes to a refueling station also tend to have a greater-than-average dislike of higher fuel costs.
- extra driving time and driving radius, -0.68, indicating that respondents who dislike the extra driving time more than average also tend to place a greater-than-average importance on driving radius.
- extra driving time and CMDD, 0.54, indicating that respondents who have a greater-than average dislike for extra driving time also tend to put a smaller-than-average value on CMDD.

- driving radius and fuel cost, -0.54, indicating that people with greater-than-average value of a wider driving radius also tend to have greater-than-average concern about fuel cost.

The estimates for each class can be used to calculate the overall means and standard deviations for the population. The means are very similar to those in Table 2 for a model with one normal distribution. The standard deviations are also similar, except for CDDD which obtains a considerably larger standard deviation in the model with two normals than one.

We estimated models with the utility coefficients being transformations of  $\beta$ , such that the distribution of coefficients is a discrete mixture of lognormal, and truncated normal, distributions. These models obtained a lower  $LL$  than that in Table 6 but had the advantage, of course, of correctly signed utility coefficients for the entire population. The relative fit is case-specific. In the application by Train and Sonnier (2005), for example, lognormals and truncated normals gave a considerably higher  $LL$  than normals. Such transformations are, therefore, worth examining when approximating the mixing distribution nonparametrically through a discrete mixture of normals.

### 7.3 Discrete Distribution with Fixed Coefficients

This third nonparametric procedure is the easiest conceptually and computationally. As with the previous procedure, we coded it into matlab since it requires only arithmetic. The key element of this procedure, which we discuss in more detail below, is the specification of the fixed points. We determined the maximum and minimum for each coefficient, using the estimation results from Section 7.1 above combined with sign constraints. (That is, we set the maximum of the price coefficient at 0, even though the latent class models in 7.1 contained some classes with positive price coefficients.) One advantage of this approach is that sign constraints are easy to implement, simply by maintaining the constraints in the specification of the fixed points. We then estimated models with two alternative ways of defining the points between the minimum and maximum for each coefficient: (1) complete grids, and (2) Halton sequences. The complete grids were created from equally spaced points in each dimension between the minimum and maximum for that dimension (with the endpoints included as points).<sup>6</sup> We specified two complete grids and estimated the model on each. For one of the complete grids, we used 5 values for each of the 7 coefficients, for a total of  $5^7 = 78,125$  values of  $\beta$  in the complete grid. For another grid, we used 6 values for 6 of the coefficients and 5 for the remaining coefficient (the CV coefficient), for 233,280 points in total. Estimation was fast with both of these grids: taking

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<sup>6</sup>We included zero as a possible value for each signed coefficients because in SP experiments, each respondent might ignore one or more attributes, which is equivalent to giving them utility coefficients of zero. As the results given below indicate, each of the signed coefficients is estimated to have a non-negligible share at zero, indicating that some respondents are estimated to have ignored each attribute.

Table 7: Mixed Logit with Fixed Points

		Halton	Grid 1	Grid 2
Points:		10,000	78,125	233,280
Coefficients:				
Fuel cost	mean	-1.869	-1.943	-1.938
	stdev	1.304	1.478	1.462
Purchase price	mean	-4.639	-4.753	-4.762
	stdev	4.586	5.163	5.125
Driving radius	mean	0.591	0.638	0.634
	stdev	0.306	0.438	0.434
CMDD	mean	1.121	1.113	1.119
	stdev	1.103	1.263	1.254
PLPP	mean	1.852	1.919	1.919
	stdev	1.449	1.588	1.572
ETLS=10 dummy	mean	-0.486	-0.476	-0.481
	stdev	0.442	0.575	0.575
CV dummy	mean	-0.595	-0.614	-0.610
	stdev	2.341	2.486	2.484
LL		-6089.1	-6021.8	-6019.1

11 minutes for the grid of 78,125 points and 31 minutes for the grid with 233,280 points. We did not attempt any finer grids because of memory constraints, which we could have, but did not, code around.<sup>7</sup> A Halton sequence of 10,000 points was created in the standard way (Halton 1960, as described by Bhat 2001 and Train 2003, Section 9.3.3), using the seven primes between 2 and 17, inclusive, for the 7 dimensions.<sup>8</sup> Run time with 10,000 Halton points as commensurately faster than the complete grids with more points, clocking in at 2 minutes, 9 seconds.

Table 7 gives summary statistics for the models estimated on the three different set of points, using the same maximum and minimum values for each set. The means and standard deviations are very similar across the three models. The complete grids provide considerably better fit than the Halton sequence, which might be expected since the complete grids have many more points. The complete grid with 233,280 points obtains only a very slightly better fit than the complete grid with 78,125 points. The means and standard deviations are also fairly similar to those obtained for the model with a normal mixing distribution (Table 2). The one main difference is a larger standard deviation for the CMDD coef-

<sup>7</sup>The capacity of matlab's memory map was reached with 233,280 points, which translated into about 120 million double-precision numbers since the logit kernel is calculated and held for each agent at each point. More points can be used in estimation by writing these values to a file and reading them into memory in blocks at each iteration.

<sup>8</sup>In maximum simulated likelihood, usually a much smaller number of Halton points are used for each observation, since simulation noise cancels out when averaging over observations. For the current use, the same Halton points are used for each person, and the points are intended to "cover" the parameter space. An potentially interesting extension is to examine the implications of using a different set of points for each person within the nonparametric EM algorithm.



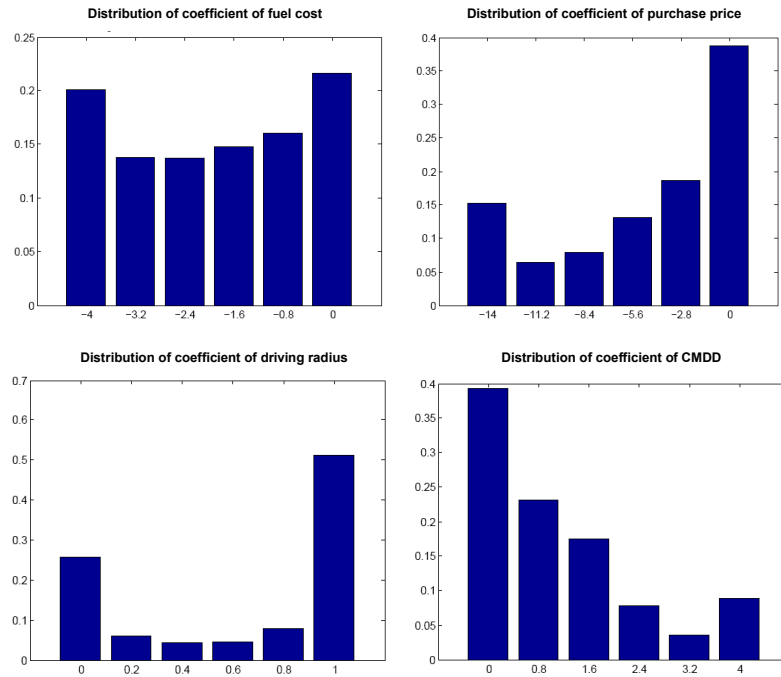


Figure 3: Distribution of coefficients in models with discrete distributions (part I)

efficient, which was also found for the model with two normals, discussed above. Again, this similarity implies that the procedure provides greater flexibility in the shape of the distribution while obtaining similar over-all means and standard deviations.

Figure 3 and Figure 4 give the frequency distribution for each coefficient based on the finer grid. Figure 5 and Figure 6 show the joint distribution for selected pairs of coefficients, namely, fuel cost and driving radius, and CMDD and PLDD. An advantage of the full grid is that it is very easy to obtain any specific marginal and/or conditional distribution implied by the joint distribution over the grid points. For example, Figure 7 shows the distribution of the fuel cost coefficient conditional on the CV coefficient being positive (i.e. prefer an CV to a comparable AV) and the price coefficients being less than -4.8 (indicating more-than-average concern about price), and marginal over all the other coefficients.

Given the wealth of information that is obtained with this procedure, and the speed of its estimation, this form of nonparametric estimation seems particularly attractive. There is, however, an important issue that requires attention. In particular, we found that the summary statistics changed considerably when the range of the parameter space was changed. Table 8 illustrates the issue, giving

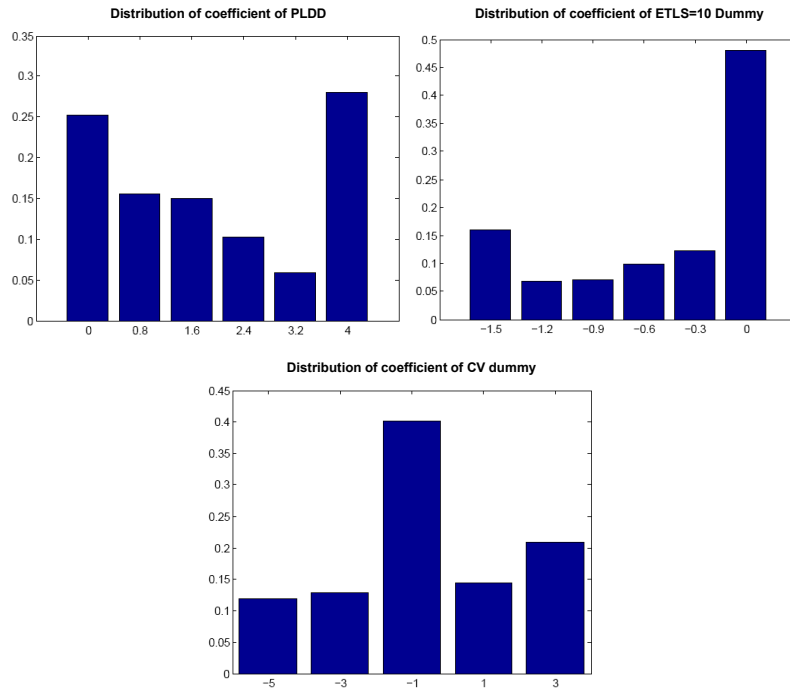


Figure 4: Distribution of coefficients in models with discrete distributions (part II)

the estimated means and standard deviations of the coefficients under alternative ranges for the coefficients (but the same number of points within the range.) The first column is the model already presented in Table 7, using the ranges that we originally specified. The second column gives results for a model with the maxima and minima doubled. Note that for all the signed coefficients (i.e. all except the coefficient of the CV dummy), this change increased the range in one direction only. In all cases, the estimated means and standard deviations rose in magnitude (though less than double.) This result would perhaps not be a problem if ratios remained stable. However, column 3 gives results for a model in which the range of the fuel cost coefficient is doubled and the other coefficients retain their original ranges. The mean of the fuel cost coefficient rises, while the others do not (or not nearly as much.)<sup>9</sup>

There are several ways that this issue could be addressed. One procedure is to select the range that provides the highest *LL*. By this criterion, our original

<sup>9</sup>A referee suggested that these discrepancies might have arisen because the range was originally set by the maxima and minima from the latent class models in Section 7.1, which contained relatively few classes and consequently might have under-represented the true spread of the coefficients. This explanation is consistent with our finding, stated in the next paragraph, that increasing the range raised the log-likelihood.

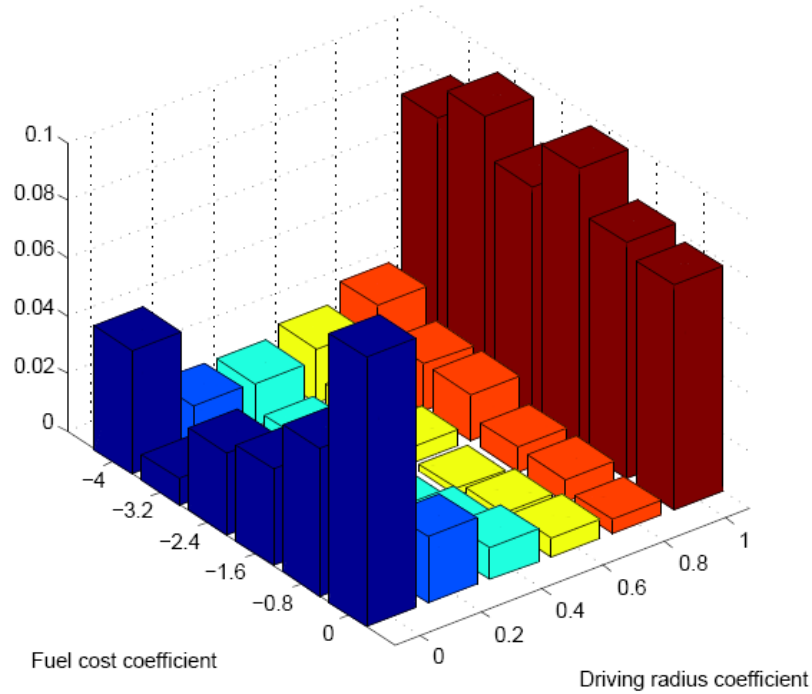


Figure 5: Joint distribution of coefficients of fuel cost and driving radius

Table 8: Mixed Logit with Fixed Points using different ranges for the points

		Original	Double	FC Coef double
Coefficients:				
Fuel cost	mean	-1.869	-2.558	-2.053
	stdev	1.304	2.182	1.721
Purchase price	mean	-4.639	-6.545	-4.788
	stdev	4.586	6.846	4.592
Driving radius	mean	0.591	0.967	0.596
	stdev	0.306	0.594	0.305
CMDD	mean	1.121	1.604	1.138
	stdev	1.103	1.707	1.116
PLPP	mean	1.852	2.492	1.880
	stdev	1.449	2.296	1.458
ETLS=10 dummy	mean	-0.486	-0.751	-0.527
	stdev	0.442	0.748	0.434
CV dummy	mean	-0.595	-1.033	-0.609
	stdev	2.341	3.544	2.364
LL		-6089.1	-6085.1	-6088.5

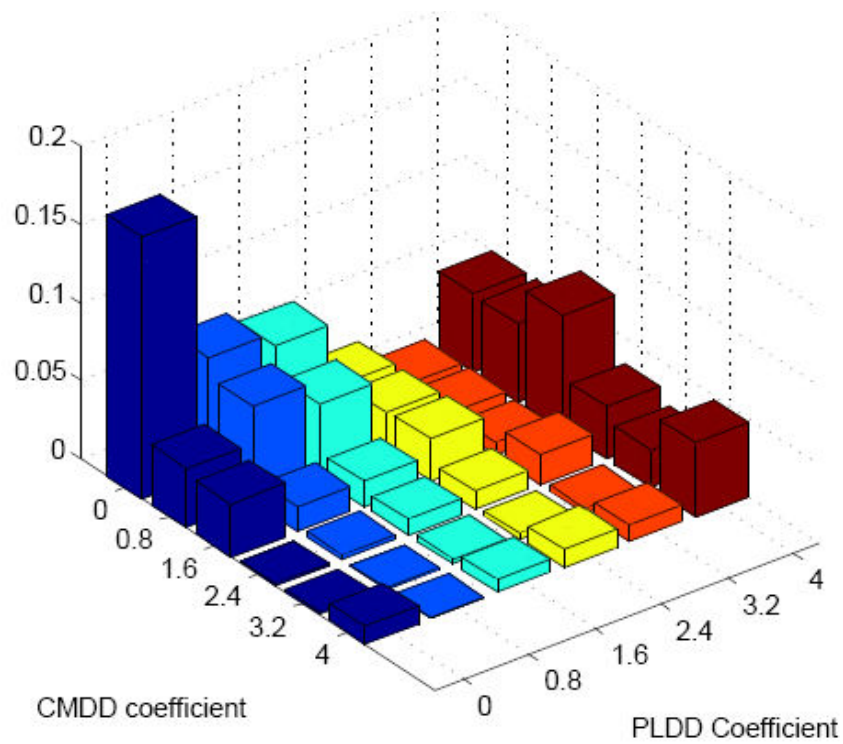


Figure 6: Joint distribution of coefficients of CMDD and PLDD

ranges would be doubled for all coefficients, since the  $LL$  is slightly higher with the wider ranges. A second procedure is to specify ranges in the way we originally did, namely, by first estimating a latent class model and then using the ranges implied by the estimated classes in a model with fixed points. A third procedure is for the researcher to place a prior distribution on the parameter values, and incorporate this prior in estimation. Of course, choosing a range is equivalent to placing a prior that is constant within the range and zero outside the range. Specifying a prior involves the same decisions and possible arbitrariness, though stated differently and with greater generality, as specifying the range. In any case, this form of nonparametrics based on fixed points seems sufficiently promising to warrant further research on the appropriate specification of the points.

## Acknowledgments

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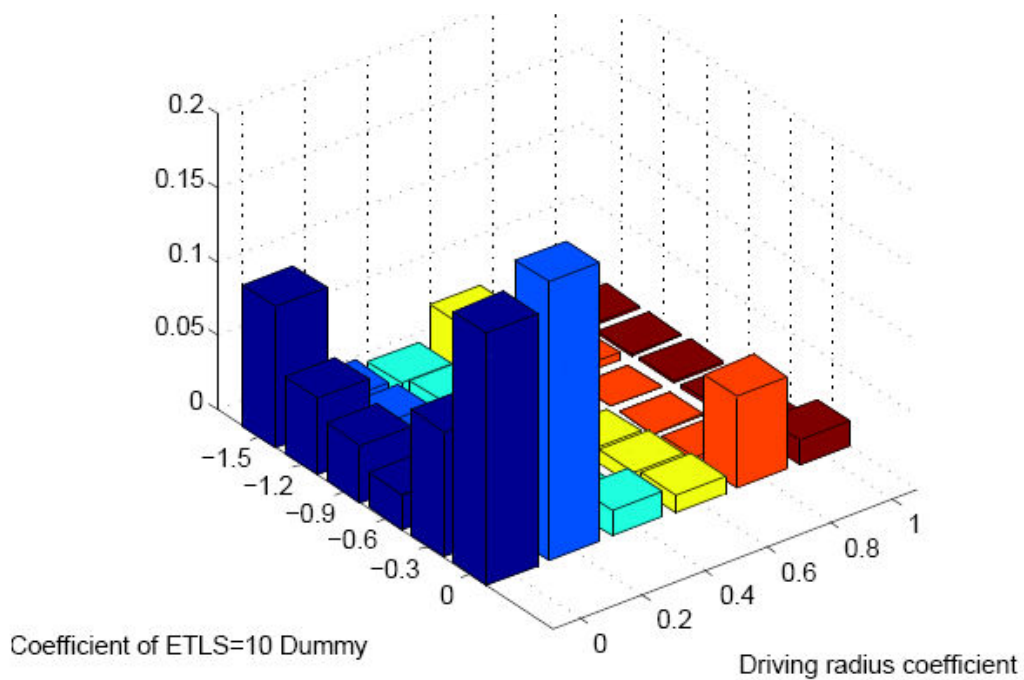


Figure 7: Distribution of coefficients of ETL=10 dummy and driving radius conditional on cv coefficient  $> 0$  and price coefficient  $< -4.8$

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