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#### 24 ABSTRACT

Protected areas (PA) are the most common approach to conservation globally; however, their 25 26 effectiveness is unclear when neighbouring human communities are highly natural resource 27 dependent. While forest-based livelihoods provide important income for rural communities, destructive livelihoods such as charcoal production can also threaten the sustainability of PAs. 28 29 We aimed to understand drivers of livelihood choices in communities surrounding a proposed PA threatened by charcoal production in northern Madagascar, to inform management strategies 30 that promote forest conservation without negatively impacting local communities. We used semi-31 structured interviews and focus groups to understand local livelihood dynamics using the 32 33 Sustainable Livelihoods Framework (SLF). Our findings showed charcoal production to be an important livelihood used to deal with annual food insecurity. Agricultural yields were limited by 34 a lack of assets for clearing land and building protective fences. Households were also hesitant to 35 invest in agriculture due to the perceived risks associated with unpredictable rainfall and cattle 36 37 grazing. Furthermore, while fishing was an important livelihood for filling income gaps, declining catches due to overexploitation across the study region appeared to be increasing the 38 39 need for charcoal production. While improvements to agriculture were perceived to be promising 40 strategies for reducing forest-dependence, a landscape approach to conservation in the region will be necessary in order to promote sustainability of all livelihoods and to reduce overall 41 42 pressures on forest resources.

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Key words: charcoal, food security, deforestation, dry forests, fisheries, sustainable livelihoodsframework, management effectiveness

#### 47 **1. INTRODUCTION**

As biodiversity and forest cover decrease across the globe (Butchart et al. 2010), protected areas 48 (PAs) are becoming increasingly implemented and now cover 15% of land and 7% of the oceans 49 50 (WDPA 2018). However, their effectiveness in conserving biodiversity is debated (Geldmann et al. 2013), and they are additionally contested on ethical grounds, particularly in developing 51 52 countries rich in biodiversity (Naughton-Treves et al. 2005) where restrictions on access to 53 natural resources can inflict high socioeconomic impacts on rural communities (Pullin et al. 2013; Neudert et al. 2017). The poorest households in rural communities often depend on natural 54 resources as safety nets to help them recover from unexpected shocks or fill gaps during the 55 agricultural off-season, but also for building assets to invest in other livelihoods (Zulu and 56 Richardson 2013; Angelsen et al. 2014; Jones et al. 2016). Given that people lacking alternatives 57 may continue to illegally use resources from within PAs in the absence of effective enforcement 58 59 (Holmes 2007), it is essential for PA managers to understand the factors driving livelihood choices in surrounding communities if PAs are to be effectively managed without exacerbating 60 poverty. 61

This is particularly true for Madagascar, a global conservation priority harbouring an unparalleled richness of threatened endemic species (Brooks et al. 2006) alongside large rural populations highly dependent on natural resources for subsistence and income (Scales 2014), and which has been rapidly expanding and evolving its protected area system over the last two decades. Prior to 2003 all PA's in Madagascar were managed as strict protected areas (IUCN

67	categories I, II and IV) in which human habitation and all extractive uses of natural resources
68	were forbidden, however the expanded PA system includes new sites managed as multiple-use
69	PAs (IUCN categories III, V and VI) which are zoned to permit the continuation of rural
70	livelihood activities if these are carried out at sustainable levels (Marcus and Kull 1999; Gardner
71	et al. 2013, 2018). Thus, while the management of strict PAs focused on preventing livelihood
72	activities through enforcement (in some cases with 'compensation' offered in the form of
73	integrated conservation and development projects), the management of new protected areas is
74	complex because these sites are expected to conserve biodiversity and cultural heritage while
75	simultaneously promoting poverty alleviation and rural development (Gardner et al. 2013).
76	Rural communities in Madagascar typically have diverse livelihood portfolios, which can include
77	a mix of small-scale subsistence agriculture, cash crop cultivation, livestock herding, charcoal
78	production, timber harvesting, collection of non-timber forest products (NTFPs), artisanal
79	mining, collection of marine products, fishing and/or bush meat hunting (Ackermann 2003;
80	Cartier 2009; Golden 2009; Narozanski et al. 2011; Gardner and Davies 2014; Harvey et al.
81	2014; Gardner et al. 2016a). Diversification, and particularly a reliance on forest-based
82	livelihoods such as charcoal production (Casse et al. 2004; Gardner et al. 2016a), is a common
83	strategy for dealing with vulnerability and risk (Hänke and Barkmann 2017). However, the
84	extent of household reliance on forests varies because livelihood choices depend on a complex
85	suite of ecological, economic, political and cultural factors (Scales 2014). Such factors can
86	include: the distance to forest, roads or markets (Urech et al. 2015), household demographics and
87	asset status (Neudert et al. 2015), local taboos (fady), informal (dina) or formal community
88	regulations (Gardner et al. 2008; Reuter et al. 2018; Ward et al. 2018), ethnic group (Ackermann
89	2003), local social cohesion (Urech et al. 2015), migrant or resident status (Nawrotzki et al.

2012), agricultural seasonality and poor yields (Harvey et al. 2014) or regional/national policies
and institutions (Scales 2014).

92 Understanding the factors driving livelihood choices is essential for the effective management of Madagascar's PAs because livelihoods such as shifting cultivation (Casse et al. 2004), charcoal 93 production (Gardner et al. 2016a), timber harvesting (Burivalova et al. 2015) and livestock 94 95 rearing (Waeber et al. 2015) drive deforestation and degradation across the country, including in PAs (Gardner et al. 2018). Charcoal production is of particular concern due to high urban 96 97 demand coupled with the informality of the sector, making regulation difficult (Minten et al. 98 2013). The production of charcoal from remaining natural forests is an important livelihood for many rural communities (Ackermann 2003; Casse et al. 2004; Gardner et al. 2016a) but has 99 100 negative impacts on biodiversity (Gardner et al. 2016b); it therefore poses a significant challenge 101 for PAs, which largely occur in areas where local people are heavily natural resource-dependent 102 (Virah-Sawmy et al. 2014). Given that rural populations are predicted to grow rapidly (Harris et 103 al. 2012) and that most remaining forests have been incorporated into the country's expanded PA 104 system (Gardner et al. 2018), understanding how to reconcile conservation with the livelihood 105 needs of local communities will be essential in order to increase PA effectiveness. Ideally, an 106 understanding of local socioecological systems and resource use should be developed prior to PA establishment, in order to plan and mitigate for future changes resulting from management 107 108 (Urech at al. 2015)..

Here, we seek to understand livelihood dynamics within communities surrounding a proposed
PA threatened by charcoal production in northern Madagascar, to inform management strategies
that promote forest conservation without negatively impacting local communities. This is
particularly important as the needs and perceptions of local communities and conservation

practitioners may be very different, with different goals surrounding the aim of 'sustainability' or 113 'success' in their everyday endeavours (Keller 2008). We aim to determine how current 114 115 livelihood choices relate to natural resources, how the PA is perceived to affect these choices and how, if at all, constraints in livelihoods affect dependency on forest resources (particularly for 116 charcoal production). We also investigate how livelihoods could be supported to reduce charcoal 117 118 production, and end by recommending management interventions to promote sustainable development and conservation in the long-term. To answer these questions, we apply the 119 120 sustainable livelihoods framework (SLF; DFID 1999) to investigate the factors driving 121 livelihood choices across three villages in the region. The SLF acknowledges the complex suite of socioeconomic, political and ecological factors influencing rural livelihoods (Fisher et al. 122 2013) and, therefore, can serve as a useful tool for prioritising actions to reduce livelihood 123 constraints, and identifying important links within the socioecological system for informing 124 125 policy and management (Ellis 2000).

126

#### 127 **2. METHODS**

128 **2.1 Study Site** 

The proposed Bobaomby PA is located northwest of Antsiranana in northern Madagascar (Fig

The landscape consists of fragments of secondary dry deciduous forest and littoral forest
(both highly-threatened vegetation types that are under-represented in Madagascar's PA
network, Waeber et al. 2015), within a matrix of anthropogenic wooded savannah of low
biodiversity value. The surrounding coastal area consists of Antsiranana Bay to the east and the
Nosy Hara Marine Protected Area (MPA) to the west, and comprises mangroves, mudflats and

coral reefs. The region experiences a wet and dry season, with the 980 mm of annual rain 135 predominantly falling between January and May. The PA project was initiated in 2018 by 136 137 multiple promoters including the Malagasy conservation non-governmental organization Madagasikara Voakajy and the University of Antsiranana, in collaboration with the Regional 138 Director of the Ministry of Environment and Sustainable Development (MEDD). The area boasts 139 140 high herpetofaunal diversity and populations of the endangered crowned lemur (Eulemur coronatus) (Mitchell et al. 2007; IUCN 2018), however the forests are highly threatened by 141 142 charcoal production and cattle grazing (Mitchell et al. 2007). Previous surveys in the region 143 found increased levels of charcoal production as rainfall and agricultural productivity has been declining, leading to localized clearing of trees (Mitchell et al. 2007). The PA is proposed as an 144 IUCN category V multiple-use PA in which the sustainable use of natural resources is permitted, 145 and will be co-managed by The University of Antsiranana and local community associations 146 147 with support from Madagasikara Voakajy. While the area does not yet have protected status, 148 multiple forest fragments are already managed by community forest management associations (COBA) created through joint forest management legislation (Pollini et al. 2014) and some 149 150 communities also manage their marine environment through local fishers' associations (CLPs).

151 [FIGURE 1]

At the time of this study, Bobaomby PA was in the preliminary stage of obtaining temporary protected status, a process requiring the development of a social safeguards plan to identify and mitigate any negative impacts on local communities (Virah-Sawmy et al. 2014). Preliminary socioeconomic surveys carried out as part of this process in January-April 2018 identified 10 villages across the PA that, due to their use of forest resources, could be affected by its creation. Of these, we selected three villages for further research, based on their shared use of one of the largest remaining forest fragments (Beantely), and differences in factors that may influence their
livelihoods, such as COBA rules, level of isolation and local taboos (Table 1). This comparative
analysis across villages allows a thorough assessment of the factors driving livelihood choices in
the region and the potential impacts of the proposed PA.

162 [TABLE 1]

163

#### 164 **2.2 Data Collection**

We conducted field research over 7 to 10 days in each village during May 2018, using a 165 combination of semi-structured household interviews, key informant interviews, and focus 166 167 groups. Key informant interviews with local leaders allowed us to obtain an overview of livelihoods, resource use and resource management in each village, while household interviews 168 provided more in-depth information about particular livelihoods. We used purposive sampling 169 170 for the household interviews, using information from local leaders and preliminary surveys to select interviewees representing different geographical sectors, livelihoods, genders and ages. 171 Interviews were carried out in the local dialect of Malagasy by BIV, KA and a local research 172 assistant familiar with the communities. Interviews were conducted in respondents' homes, at 173 times most convenient to them. Ouestions focused on individual livelihood choices and the 174 factors driving them, how livelihoods related to the forest, how a PA could affect livelihood 175 choices, and whether and how respondents could envision reducing their forest use. Following 176 household interviews in each village, we used further interviews with leaders and/or households 177 178 to crosscheck information or clear up uncertainties. Focus groups were conducted in Malagasy near the end of the research in each village by HA and a local research assistant, with additional 179

assistance from BIV and KA. These were conducted at the village's administrative office on 180 days when it is taboo to work, to encourage higher turnout. Focus groups were used to 181 complement information gathered during interviews, and focused on i) how households with 182 different livelihoods perceived a PA affecting them, and ii) potential development interventions 183 or PA investments that could reduce their need for forest resources (particularly charcoal 184 185 production). We obtained Free, Prior and Informed Consent from all participants, anonymised all responses, and abided by the ethical codes of conduct of the American Anthropological 186 187 Association and Madagascar Conservation & Development Journal (Wilmé et al. 2016). Ethical approval was also obtained from the University of Kent Ethics Committee. 188

189

#### 190 2.3 Data Analysis and the Sustainable Livelihoods Framework

We used the SLF for structuring the analysis of the qualitative data (Ellis 2000). The framework 191 192 assumes that an individual's livelihood choices are based on their access to human, physical, natural, financial and social assets. Asset availability is influenced by an individual's 193 vulnerability, such as seasonality of income or natural disasters, and by regional and national 194 195 policies and institutions, including laws, markets or cultural norms. Understanding where and why assets are lacking across populations could contribute to the development of livelihood 196 support programmes (Nawrotzki et al. 2012), making the SLF directly applicable to PA planning. 197 We thematically coded data from interviews and focus groups using the categories of assets, 198 aspects of vulnerability and structures and processes used in the SLF using Nvivo Pro 11 199 200 software (Fig 2), and coded interviewees for anonymity (e.g. VAI1, VBI1). We then produced a

201 conceptual model of factors leading to the unsustainable use of natural resources to assist in202 identifying potential intervention points.

203

#### **3. RESULTS**

We completed 40 household interviews, 10 key informant interviews and three focus groups
across the three study villages. The analysis revealed multiple livelihood constraints contributing
to increasing forest dependence.

208

#### 209 **3.1 Livelihood strategies and land-use**

Across the three villages, households typically had diverse livelihood portfolios, including some 210 mix of agriculture, livestock rearing, fishing and/or charcoal production (Table SI). The majority 211 212 of livelihood activities took place in the wooded savannah, locally termed the *fondra*, which also made up the largest proportion of the landscape. The savannah was used for agriculture, which 213 214 consisted mainly of small-scale subsistence maize and irrigated rice production on flat land, and livestock rearing, which primarily involved raising and/or milking zebu cattle. Cattle were 215 typically kept within fenced paddocks or tethered close to houses during the night, and left to 216 217 graze freely during the day. Trees and dead wood were also collected within the savannah for cooking, building fences and charcoal production. Households usually cooked with wood 218 collected from the savannah, thus charcoal was typically only produced for sale in Antsiranana. 219 220 This is with the exception of households in BAIE, where production for sale was prohibited. Fishers typically collected marine products within the mangroves or fished within the bays or 221

along the shoreline, using nets and/or pirogue canoes. Fishing was carried out for both

subsistence and trade; however, trade was carried out locally or within Antsiranana and there

224 was no mention of commercial operations

222

The collection of forest products was concentrated in the savannah, as much of the remaining 225 forest is considered taboo, or *fady*; many respondents noted that they never go there. When asked 226 how individuals depended on the forest, the overwhelming response was for harvesting trees for 227 house construction or tools. While the majority of forests were "untouchable", each forest had 228 229 portions, named *atiala velona*, where trees for construction could be requested through the local 230 COBA. However, despite the consistent suggestion from informants that the remaining forest was considered taboo, it appeared that the forests were still being used for income either through 231 232 charcoal production or selling timber in all three communities. In Ambodimadiro (AMB) it was 233 evident that the savannah has been overexploited over the past 10 years, with many respondents 234 commenting on the lack of trees available for any activity, including charcoal production. 235 However, charcoal production was viewed as a major livelihood in the community in both wet and dry seasons, suggesting that the forest was often used for this purpose. When asked whether 236 237 Beantely was increasing in size VAI14, a cultivator and charcoal producer, stated, "Increasing?! 238 Increasing?! Everybody's using it for charcoal". Meanwhile, respondents in AND often mentioned the use of Beantely by members of the nearby village of Cap Diego, which lacks 239 forests or trees in their savannah. Finally, in BAIE, it appears that instead of charcoal production, 240 241 trees may be illegally cut from the forests for sale as timber. As VCI3 stated regarding individuals breaking forest rules, "...for those who struggle, they will take advantage to cut trees 242 243 and sell them. Because they don't get enough help... you know, livelihoods in our area are so hard". 244

Due to the taboo nature of forest use in the region, it was difficult to discern exactly how
dependent individuals were on forest resources. However, conversations with respondents
revealed extreme livelihood limitations across all three communities, giving people no choice but
to break local taboos and forest management rules. The following sections highlight the factors
influencing livelihood options and subsequent resource use using the SLF (Fig 2).

250 [FIGURE 2]

251

#### 252 **3.2 Drivers of livelihood choices**

#### 253 **3.2.1 Seasonality of rain and wind**

The seasonality of rain was one of the most important factors driving livelihood choices across all three villages (Fig 3). Cultivation and cattle milking only occurred during the wet season (January-May), while fishing and charcoal production occurred year-round, but became the main livelihoods during the dry season as others became impossible. To maximize the returns from livelihoods during the wet season, it was essential to begin activities immediately upon the start of the rain, including planting crops (in particular rice) and milking cattle.

The dry season (June-December) was the time when it was difficult to find income, with few options available beyond fishing or producing charcoal. However fishing was limited between June and October due to strong easterly trade winds, the *varatraza*, and individuals lacking motorized boats were either unable to fish during this time or had greatly reduced catch. It was during this time that many noted having no other livelihood options beyond charcoal production. Households in BAIE were particularly limited during this period, as fishing was the primary

266 livelihood during both seasons and charcoal production for sale was prohibited.

267 [FIGURE 3]

268

#### 269 **3.2.2 Agricultural constraints**

Rice was the most important crop for all respondents, but its high water demands made
cultivation difficult in such a dry region. Due to the short rainy season, households needed to
clear land in the savannah, dig irrigation canals and construct protective fences before the rain
commenced. However, these activities were limited by a lack of tools (such as shovels, picks,
ploughs) and/or cattle (for ploughing), as well as an overall lack of labour to collect wood for
fence construction, a process that could take several weeks or months (Fig SI). Agriculture in
BAIE was particularly limited due to local taboos preventing the use of ploughs.

The arrival and duration of the rainy season were highly unpredictable, affecting decisions over 277 when to plant rice. Consequently, in AND and BAIE, households were hesitant to invest in such 278 279 labour-intensive activities until rain started, which limited their production, while in AMB respondents prioritized planting rice but then risked a failed crop and lost labour if rain was not 280 sufficient. Whereas some individuals avoided the risk completely and temporarily migrated to 281 282 plant rice outside the region of Bobaomby. Due to these limitations, it was difficult for households to produce enough rice to last them the entire year, and they would be obliged to 283 purchase rice for food in the months prior to harvest. Given the rising cost of rice, this left 284 respondents unable to save income or invest it in livelihood improvements. As VBI4, a cattle 285

guard and cultivator, noted, "…I ensure that milk could help me save, but the biggest issue isfood [rice]. So we have to use all of our income for surviving."

288

#### 289 **3.2.3 Declining fisheries catch**

While the dependence on fishing varied within and between villages, respondents throughout commonly expressed concerns over declining catches over the past 10 years and the unreliable nature of fishing as a livelihood. This is concerning because fishing was an important livelihood for filling income gaps in the dry season in AMB and AND, and was the primary livelihood year-round in BAIE.

More people from both within and outside the study communities were fishing now relative to 10 295 years previously. Respondents commonly attributed declining catches to this increase in 296 297 individuals fishing combined with a lack of materials allowing fishing offshore. This appears to have caused overexploitation of stocks within the bays. Furthermore, a lack of management was 298 299 evident within both Antsiranana Bay and Nosy Hara MPA. While opening and closing periods 300 and gear restrictions existed (Table 1), enforcement was lacking and rules were not commonly known, understood, respected (AMB, AND) or effective (BAIE): indeed, many respondents 301 expressed concern that people from other communities fished illicitly in their bays. Respondents 302 suggested that more people could be fishing due to increasing market prices, but also due to 303 communities expanding their fishing grounds in response to a widespread trend of declining 304 catches. Respondents in AND noted people from multiple communities across the Bay of 305 Antsiranana fishing within their bay, including fishers from Antsiranana. 306

307 While declining fishing yields jeopardise income and food security in all communities,

308 respondents nevertheless tended to prefer fishing over investing in agriculture because it involves

less risk and can result in quicker income. When asked why he does not invest more in

agriculture, VCI12 a fisher, cultivator and cattle owner, stated, "Ah, agriculture is hard because it

only works during the rainy season, but fishing is good because you can fish all of the

time...even if you don't get enough, one fish, two fish, it's okay."

313

#### 314 **3.3** Charcoal production as a safety net and the proposed PA

Overall, the livelihood choices across all three villages appeared to be driven by the need for 315 316 cash to purchase food once subsistence supplies ran out: as all livelihoods were limited, respondents tended to regularly switch between activities to meet their needs. Fishing and 317 charcoal production were important livelihoods to make up for shortfalls and generate cash, 318 319 which was often used to purchase rice. However, decreased fish catches were causing people to turn increasingly to charcoal production. Furthermore, charcoal production appeared to be a 320 more reliable livelihood relative to others. While it is more difficult to do in the wet season, 321 322 respondents in AMB and AND produced it year-round. Charcoal represents guaranteed income, given the high market price in Antsiranana, and is more consistently available to communities 323 than fishing or farming: therefore, despite being negatively perceived due to its dangerous and 324 difficult nature, charcoal production was seen as an important safety net for many respondents. 325 As VBI3, a community leader, explained, "...when people are hungry, they need to eat, they 326 won't just stay and die. They will go to the sea, but there is nothing. So they will go to 327 charcoal..." 328

When asked how establishment of the PA could affect livelihoods, most respondents only 329 perceived a PA to affect their access to trees for house construction and did not mention 330 restrictions on charcoal production. However the extent of charcoal production in AMB, 331 combined with respondent comments on the lack of trees for charcoal in the savannah and the 332 decreasing size of Beantely forest, suggest that households may rely on the forest for charcoal 333 334 production more than they were comfortable revealing. While respondents in AND commonly noted the abundance of trees in their savannah and the increasing size of their forests following 335 336 the implementation of COBA regulations, the situation in AMB could be used to predict what 337 could occur in AND if charcoal production in the savannah is not sustainably managed in the future. As VBI10, a cultivator and cattle owner stated when asked what would happen in the 338 community if trees in the savannah became overexploited, "I know that they will go [to the forest 339 to produce charcoal]. This forest is not allowed, but since life is so hard, they will not cross their 340 hands and die, they will go." 341

342 In BAIE, where there are prohibitions on charcoal production (Table 1), respondents appeared to be much more limited in their options for filling income gaps. Respondents spoke of more people 343 344 turning to fishing or increasing their fishing efforts following the charcoal prohibition, however, as marine productivity decreases, this appears to be insufficient. While historically households in 345 BAIE rarely cultivated crops, some households are now turning more to agriculture in an attempt 346 to fill gaps despite local taboos restricting the use of ploughs. There was also evidence that 347 348 people may be selling forest timber, and thus continuing to use the forest as a safety net even without producing charcoal. When noting that individuals do not always respect local forest 349 350 management rules, COBA leader VCI3, stated,

351 "Imagine now [the price of] rice is increasing every day and the more the price of rice is
352 increasing, the desire of people to cut trees will increase too. Because maybe one tree
353 would buy food before, but now it wouldn't, so they will add more trees."

Additionally, there was an overall displeasure towards the prohibition on charcoal production, with some individuals expressing the desire and readiness to produce charcoal if their livelihoods do not improve.

357 Overall, it appeared that respondents across all communities did not view charcoal as a preferred 358 livelihood and many relied on it primarily for income once their food reserves had run out; 359 however, some respondents indicated that income from charcoal was also used for daily needs, 360 such as soap, sugar or clothes, and for longer-term investments such as education for their 361 children, purchasing cattle, buying tools or sending money to family elsewhere. Additionally, there was evidence that some individuals in AMB produce charcoal as part of a larger-scale 362 illicit trade influenced by more powerful external actors. As a community leader, VAI17, stated, 363 "It is also too hard, some people are behind this business....people produce 250-600 bags, that's 364 not for food": in addition, authorities have been observed allowing producers without permits to 365 pass through checkpoints in exchange for bags of charcoal. Migration of families from southern 366 Madagascar was noted as a common trend in this village, with households often turning to 367 charcoal production on arrival and encouraging the migration of other family members. The 368 369 greater accessibility (and market integration) of AMB compared to the other villages, combined 370 with a lack of trees for charcoal in the savannah, has led to overexploitation of forest resources 371 near this village.

Respondents across all three communities were aware of the environmental consequences of 372 charcoal production in their communities; however, it was clear that it will likely continue to be 373 an important livelihood as long as demand remains high and other livelihoods remain too risky 374 or unproductive. If enforcement of charcoal production in AMB does not improve, charcoal 375 production in the savannah is not managed sustainably in AND, and alternative livelihoods are 376 377 not supported in BAIE, increased forest exploitation in the region is highly likely. This will negatively affect the long-term sustainability of Bobaomby PA. Due to the difficulties faced in 378 379 finding food, many respondents perceived agriculture as the livelihood requiring the most 380 support to help reduce pressures on the forests. As VAI3, a community elder, stated, "...If everyone is doing well in agriculture, no one will go to Beantely [the forest]. If more people are 381 planting, Beantely will be free. No one will go and touch it. But the problem nowadays, is 382 agriculture is worth nothing." However, other respondents also stressed the importance of the 383 sustainable management of all aspects of the landscape, including the sea and savannah. When 384 385 asked what should be done to protect the forests, VBI4, a fisher, cattle guard and cultivator explained, 386

"Well, I think the actors who are planning to manage it, shouldn't focus only on the
forest, but they need to protect everything...Because if the sea is not protected too, some
people get help from there. They wouldn't just cross their hands and die, but they will go
more and more to the savannah for charcoal, and if the savannah disappeared, they would
go further [to the forest]. And we know that the savannah is not enough for charcoal, for
wood for cooking, for agriculture and for cattle. So I think they really need to focus also
on the sea."

394

#### 395 **4. DISCUSSION**

This study revealed multiple factors limiting livelihood productivity in communities surrounding 396 397 the proposed Bobaomby PA, leading to overexploitation of both marine and forest resources and ultimately weakening the resource-bases that livelihoods depend on. While the existing 398 institutions of local taboos and COBA management could contribute to forest protection and 399 provide a foundation for further management through PA establishment, the high vulnerability 400 and constrained livelihoods of local communities mean that forests will likely remain an 401 402 attractive resource to exploit. Given that local livelihoods rely on all components of the 403 landscape, from the savannah to the mangroves, seas and forests, the PA managers will therefore have to address the sustainability of all livelihood activities if they are to achieve the long-term 404 405 conservation of forests in the PA. Our research provides a number of insights into how they may 406 do so.

407

#### 408 **4.1 Resource use in an environment of high vulnerability and risk**

409 We found charcoal production to be the most significant livelihood related to forest use, as well as being critically important for cash income to purchase food or other items in times of need. 410 Charcoal production is an important livelihood amongst rural communities across Africa and 411 412 Madagascar (Ackermann 2003; Minten et al. 2013; Zulu and Richardson 2013; Gardner et al. 2016a), offering a source of income during the agricultural off-season (Kalaba et al. 2013; Zulu 413 and Richardson 2013; Ndegwa et al. 2016; Mulenga et al. 2017; Smith et al. 2017), and 414 providing a safety net in case of shocks such as crop failures (Gardner et al. 2016a; Jones et al. 415 2016; Ndegwa et al. 2016; Smith et al. 2017). Declining agricultural productivity has thus led to 416

418 2016a) and in other areas of Africa (Khundi et al. 2011; Mulenga et al. 2017).

419 Many respondents turned to charcoal production due to insufficient agricultural yields, but 420 agriculture is a high risk livelihood because of unpredictable rainfall, risks from cattle grazing, and the high labour investments required. These risks appeared to limit or prevent investments in 421 agriculture, further increasing dependence on the safety net of charcoal production. Fishing was 422 423 also highly variable in its returns, but is less risky because initial investments are lower, the 424 return on investment is rapidly known, and there is high demand for fisheries products in 425 Antsiranana. However, given the trend of decreased catch over the past decade, the risks 426 associated with fishing are increasing.

427 While charcoal production also carries risks, including health risks, and (for producers lacking permits) the risk of confiscation (Smith et al. 2017), charcoal can be produced year-round and, 428 being one of the most common domestic fuel sources in urban areas, enjoys relatively continuous 429 demand and stable prices (Mwampamba et al. 2013; Zulu and Richardson 2013). Despite being 430 431 dangerous and labour-intensive, charcoal production requires little to no capital investment or 432 technical know-how, and is therefore a livelihood with few barriers to entry (Arnold et al. 2006; Zulu and Richardson 2013). As such, it is a relatively low risk livelihood compared to those 433 requiring high initial investments (i.e. farming) or those vulnerable to unpredictable or variable 434 435 returns (including both fishing and farming). As elsewhere in rural Madagascar, the highly unpredictable environment and the subsequent feelings of vulnerability and risk aversion 436 437 amongst respondents appeared to be a major influence in livelihood decision-making (Neudert et al. 2015; Tucker et al. 2015; Penot et al. 2018). 438

Charcoal production can provide quick income in times of need, but also to buy expensive assets, 439 invest in other livelihoods, or to pay for large expenses (Zulu and Richardson 2013; Jones et al. 440 441 2016; Smith et al. 2017). We found charcoal production to be attractive as a flexible income source that can be used for a variety of purposes (Smith et al. 2017). Therefore, we expect it will 442 continue being a significant livelihood in the study area even if other livelihoods are supported 443 444 and significantly improve. This could be a concern both for the success of the proposed PA and the sustainability of local livelihoods, because charcoal production contributes to forest 445 446 degradation and localized deforestation across the tropics, thus undermining its own resource base (Chidumayo and Gumbo 2013; Zulu and Richardson 2013). In Madagascar, it constitutes a 447 significant threat to biodiversity in and around dry forests (Ackermann 2003; Ramarolanonana et 448 al. 2017), including to the integrity of PAs (Gardner et al. 2016b). In Bobaomby, evidence that 449 charcoal production is threatening the ecological integrity of the study site includes the 450 disappearance of trees in the savannah of AMB, and the decreasing size of Beantely forest which 451 452 was regularly reported by respondents. While the savannah in AND currently retains sufficient trees for production, the overexploitation of savannah trees and subsequent forest-use may occur 453 there too in the near future, if other livelihoods continue to be limited. It is also probable that, 454 455 without future change in livelihoods, charcoal production is likely to recur in BAIE.

The unsustainable nature of charcoal production threatens both the forests of Bobaomby PA and the future incomes of those who rely on it. Therefore, management should focus on the development of sustainable charcoal production systems in the savannah (for example through plantations of fast growing trees), alongside the enforcement of existing rules. However, the maturation of alternative wood sources will take several years, so strict exclusion from forest use 461 for charcoal production will likely not be a feasible or appropriate PA management strategy at462 the onset due to the costs this would impose on local communities.

463

#### 464 **4.2** The future of livelihoods in a dry environment

465 Livelihoods in Madagascar's arid environments are highly limited and, given the increasing 466 unpredictability of rainfall, risky and vulnerable (Ackermann 2003; Harvey et al. 2014; Waeber et al. 2015; Hänke and Barkmann 2017). In the south and west of the country, which also have a 467 short and unpredictable rainy season, agriculture and cattle rearing are also the main livelihoods: 468 however, in these regions the principal crops are maize, manioc and/or peanuts, rather than rice 469 470 (Harvey et al. 2014; Waeber et al. 2015). While rice cultivation was attempted by many respondents in our study, households in AND and BAIE adapted to the dry environment by only 471 planting rice if rain started, and by prioritizing planting maize which does better in drier 472 conditions. With predictions of increased temperature and decreased rainfall as a result of 473 climate change, agricultural yields (particularly of rice) will likely decline in the region without 474 interventions (Zougmoré et al. 2018). 475

As throughout the dry regions of Madagascar, cattle rearing was an important livelihood for all study communities (Casse et al. 2004; Ratovomanana et al. 2013; Waeber et al. 2015; Hänke and Barkmann 2017). However, both the number of people rearing cattle and the total number of cattle reared has been in decline due to decreased rainfall and increased cattle mortality. While respondents often noted cattle rearing as the livelihood with the greatest earning potential, current trends and climate change projections suggest that it will become increasingly difficult in the future (Zougmoré et al. 2018). This will not only reduce revenues from milk production, but could also affect the capacity of households to respond to shocks, as cattle serve as a store of
wealth that can be sold in times of need. As a result, households may increasingly turn to other
livelihoods, such as charcoal production, to fill income gaps (as has been observed amongst
herders in Tanzania, Butz et al. 2013).

487

#### 488 **4.3 Fishing as a livelihood strategy**

Fishing played an important role in the livelihoods of each community, however it was becoming less reliable due to decreased catches. This reflects trends of declining fisheries production both in northern Madagascar (Browne et al. 2007; Narozanski et al. 2011; Robinson and Sauer 2013) and nationwide (Laroche et al. 1997; Cripps and Gardner 2016;), as a result of overexploitation and the use of destructive methods. While overfishing may be the result of local demographic growth, it is also influenced by limitations in other livelihoods which see people increasingly turn to fishing (Narozanski et al. 2011).

Declining catches drive fishers to extend their fishing grounds (Browne et al. 2007), which may
explain the increase in fishers from neighbouring communities reported by our respondents.
They may also drive fishers to use more destructive methods, such as seine nets, in an attempt to
maintain catches, which can ultimately create a poverty trap as the natural capital continues to
degrade (Harris 2011). While rules concerning seasonal fisheries closures and gear restrictions
exist across the study region, they appear to be either unenforced or insufficient to arrest fisheries
declines.

Fishing is a lower risk livelihood than agriculture in our study region, a perception also held by 503 communities elsewhere in Madagascar (Tucker et al. 2015). Therefore, we expect that fishing 504 will remain an important livelihood in the region; however, if catches continue to decrease, 505 communities will need to turn elsewhere, including the savannah and forests, to make up for 506 income shortfalls. Decreased viability of fishing has led to increased bushmeat hunting in West 507 508 Africa (Brashares et al. 2004) and increased charcoal production in Madagascar (Laroche et al. 1997; Gardner et al. 2016a). This was already apparent in our study, with charcoal often being 509 510 used to fill income gaps that fishing could not complete. Overall, the limitations of other 511 livelihoods, compounded by insufficient management of marine resources, has led to overexploitation and the unsustainable nature of fishing as a livelihood. With further declines in 512 catch potential projected under climate change (Cheung et al. 2010), the ability of the ocean to 513 sustain local livelihoods is under threat. 514

515

#### 516 **4.4 Implications for PA management**

While forests are the principal conservation target of the PA, management interventions will need to focus equally on the savannah, coasts and marine environment in order to promote sustainable livelihoods and thus reduce pressures on forest resources in the long term (Fig 4). Local taboos on forest-use may be beneficial to long-term PA management, but are not robust in the face of hunger and destitution; thus, they will only be respected if existing and alternative livelihoods receive support, and the availability of resources within other parts of the landscape is enhanced.

Agriculture requires urgent support because agricultural limitations appeared to be the most 524 significant driver of charcoal production. While respondents suggested that the provision of 525 526 seeds and tools for clearing land within the savannah would be beneficial, the risks associated with agriculture need to be addressed first to encourage greater investment in this livelihood. 527 First, more efficient and less labour-intensive methods and materials (such as barbed wire, as 528 529 suggested by respondents) are required for building fences to protect crops from cattle, particularly as this would also reduce pressure on wood resources. Risks associated with 530 531 unpredictable rain also need to be addressed, for example through crop insurance schemes or the 532 dissemination of climate information (Zougmoré et al. 2018), and/or the provision of seeds for rice varieties requiring less water (Harvey et al. 2014; this study).. Managers should also 533 stimulate a transition away from rice production to crops that grow better in drier conditions and 534 are perceived as lower risk by cultivators, such as maize, pumpkins or beans (Tucker et al. 2015; 535 this study). However, a shift to cash cropping should be accompanied by investments, such as 536 537 soil and fertility management, to ensure that cultivation is carried out in permanent fields rather than through shifting cultivation, which has been a major driver of deforestation in other dry 538 regions (e.g. Casse et al. 2004; Scales 2014). Additionally, respondents suggested that water 539 540 management should be improved by building rainwater capture and small-scale irrigation infrastructure, as wells and water points for cattle (Desbureaux and Damania 2018)... 541 542 While some Malagasy farming communities are adapting their practices to climate change, 543 farmers often lack the technical support to take up new methods, therefore training and 544 disseminating information on techniques and best practices will be essential (Harvey et al. 2014). Given that charcoal will likely remain the principal cooking fuel in urban areas for the 545 foreseeable future (Mwampamba et al. 2013), investments are also required to reduce the 546

impacts of its production. Repondents suggested that plantations of fast-growing trees should be 547 established in the savannah (particularly in AMB), and that existing charcoal improvement 548 projects in the region (such as GTZ's 'green charcoal' program) should be expanded. Plantations 549 should use species with a high growth rate, the ability to grow in dry conditions, and potential for 550 improving soil fertility, as well as the potential for use as fencing materials, firewood, and fodder 551 552 for cattle (Partey et al. 2018). However, the potential for species to become invasive should also be considered (McConnell et al. 2015). Furthermore, as interventions aim to expand agriculture 553 554 and plantations in the savannah, the competing requirement for cattle grazing land will need to 555 be considered because conflicts over land could lead to forest encroachment in the long term (Ratovomanana et al. 2013). 556

557 We recognize that the sensitive nature of forest use and related taboos may have prevented 558 respondents from being completely honest in their answers related to charcoal production and 559 other forest uses. However, we suspect that this only underplays the importance of forest use to 560 local livelihoods. While charcoal production represents the greatest direct threat to the proposed 561 PA, the experience of charcoal prohibitions in BAIE, which stimulated an increase in fishing 562 effort and exacerbated overfishing, should caution managers about potential unintended 563 consequences if more stringent rules on charcoal production are implemented in AMB and/or AND. 564

565 [FIGURE 4]

While the issue of decreased fishing catch is more difficult to address for managers of a
terrestrial PA, respondents suggested that strengthening (AND and BAIE) or creating (AMB)
institutions for managing marine resources and enforcing gear-based rules would help reduce

overexploitation. However, further collaboration with MEDD and Madagascar National Parks is 569 required to improve overall marine management and enforcement of rules within Antsiranana 570 571 Bay and Nosy Hara MPA. Meanwhile, it will be imperative to decrease fishing pressure locally by providing alternative livelihoods to those who rely on fishing (Newton et al. 2007), while also 572 implementing sexual health and family planning services to reduce pressures in the long-term 573 574 (Harris et al. 2012; Singleton et al. 2019). Aquaculture, for example of Holothuria (sea cucumbers) or algae, could also be considered as an alternative income source (Robinson and 575 576 Pascal 2009). Such interventions are particularly important for BAIE where the safety net of 577 charcoal production is not legally available. 578 Implementing the above recommendations will be challenging given the inaccessibility of the 579 villages, their relative state of impoverishment, and the difficulties securing funding for new PAs 580 in Madagascar (Virah-Sawmy et al. 2014; Gardner et al., 2018). Nevertheless, this research 581 demonstrates the value of ascertaining and understanding the livelihood needs of local 582 communities so they can be integrated into PA management. While agricultural support has potential to reduce dependence on charcoal production, the interconnectivity between different 583 584 livelihood activities highlights the importance of a landscape approach to management, in which 585 the livelihood trade-offs faced by all stakeholders are carefully considered (Sayer et al. 2013). It will also be necessary to consider lessons learned from other PAs in Madagascar (e.g. 586 587 Rabesahala et al. 1995), however the valuable experiences of PA managers are rarely published 588 in the peer-reviewed literature.

589 Finally, it should be cautioned that any PA investments in local communities will alter the

590 dynamics of the socioecological system, and thus require careful management. For example,

591 potential improvements in income arising through investments in livelihoods could be invested

592	in further exploitation of resources (Scales et al. 2018): therefore, development interventions
593	must be implemented alongside improved enforcement of existing rules (Gardner et al. 2013).
594	Further, the needs and perceptions of local communities may change over time, and may not
595	always align with the aims and goals of the PA promoters (Keller 2008). Managers should
596	therefore adopt an adaptive management approach informed by participatory decisionmaking and
597	socioeconomic monitoring, to ensure that management is able to rapidly respond to both
598	emerging threats and the changing needs of resident communities (Gardner et al. 2016a).

		602
Livelihood	Perceived support	Number of
	required	<b>respondents</b> 603
Agriculture	Water	21 604
	Tools	605 19
	Strong fences	12
	Rules on zebu	7
	Seeds	5
	Fertilizer (Soil)	1
	Herbicide	1
Fishing	Tools	17
	Enforcement of rules	6
Farming zebu	Water	6
Farming poultry	Money to invest in chicks	8
	Food	8
	Poultry house	3
	Vaccinations	3
	Water	2
	Training	1

Table 7. The different agricultural cropsdiscussed during interviews and attitudestowards planting them

Rice Positive Maize Mostly positive, some negative	Culturally important and is included in every meal; high market price Grows well in drier conditions and without consistent weeding and could be used to feed poultry, but zebu like to eat it
Maize Mostly positive, some negative	without consistent weeding and could be used to feed poultry, but
Cassava Mostly positive, some negative	e Grows well in drier conditions but wild pigs like to eat it
Pumpkins Positive	Grows well in drier conditions
Squash Positive	Grows well in drier conditions
Tomatoes Positive	Grows well in drier conditions
Banana Positive	Grows well in drier conditions and has high market price
Peanuts Mostly positive, some negative	Ve Grows well in drier conditions but mixed opinions on whether or no a plough is needed for planting
Cucumber Positive	Grows well in drier conditions
Sweet potatoes Positive	Grows well in drier conditions
Other garden vegetables Mostly negative, some positive	ve Requires a lot of water but could be planted only during rainy seaso

606

## 607 **5. CONCLUSION**

The livelihoods of rural communities around Bobaomby are highly limited by the lack of natural, physical, human, financial and social assets, which has led to overexploitation of natural resources and overall feelings of risk and vulnerability. Without support and investments in livelihood-based interventions, the viability of the forests, and thus the PA established to conserve them, will be unlikely in the long term. Given that many PAs in Madagascar and worldwide are established in contexts where local communities depend on natural resources from within the protected area for their subsistence or income (Pringle 2017; Gardner et al. 2018;
Horning 2018), this is likely to be a widespread situation. Nevertheless, many PAs around the
world continue to be ineffectively managed and fail to achieve desired conservation or social
outcomes (Geldmann et al. 2013; Oldekop et al. 2016); highlighting the need for further research
to understand how needs of local communities and the objectives of PA managers can be aligned
across a range of ecological and socioeconomic contexts.

While local-level interventions should be a priority, macro-scale issues such as the demand for 620 charcoal and population growth will also need to be addressed to promote sustainability of both 621 the proposed PA and forest ecosystems across the country (Mulenga et al. 2017). This research 622 has highlighted the value of understanding livelihoods to inform PA management and enable the 623 624 development of interventions designed to conserve forests while supporting the livelihoods of 625 impoverished local communities. In particular, while conservation efforts in Madagascar have 626 mainly focused on terrestrial landscapes (Harris 2011), our results illustrate the complex 627 interaction between marine and terrestrial resource use in coastal regions, and highlight the need 628 for marine management considerations within coastal terrestrial PA management planning.

629

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837	LIST OF FIGURES, TABLES & SUPPLEMENTARY MATERIAL
838	Fig 1 The study site in northern Madagascar. The inlets show the location of the PA in
839	Madagascar, the delimitation of the proposed PA including the three study villages in the
840	southern end (AMB-Ambodimadiro; AND-Andohazompona; BAIE-Baie de Courier) and the
841	delimitation of Nosy Hara MPA to the west of the proposed PA. The main map shows the
842	component hamlets of AMB and BAIE, the village of AND and the forests, mangroves and bays
843	used by each community
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## 857 **TABLES**

- Table 1 Characteristics of the three study villages, including the hamlets sampled, population, number of households and varying
- 859 details influencing resource use

	Ambodimadiro (AMB)	Andohazompona (AND)	Baie de Courier (BAIE)
Municipality	Antsahampano	Andranovondronina	Andranovondronina
Hamlets	Ambodimadiro	N/A-not divided into hamlets	Andramahimba
sampled	Andilamavo		Madiro Kitamby
	Andranomamy		Ambaro
	Morafeno		Illomotro
			Antsatrabe
Population	647	147	187
# households	98	37	42
<b>Distance to</b>	25	30	50
Antsiranana			
(km)			
Local bush	Yes along RN29, during both wet and	Yes along unmaintained road, only	No, sectors of Andramahimba, Madiro
taxi access	dry season	during the dry season	Kitamby, Ambaro and Illomotro only accessible on unmaintained road via private vehicle during dry season at low tide
Forest restrictions	COBA Active since 2015, restricts charcoal production to areas below a set delimitation within Beantely forest, for sale with permit; permits needed to harvest trees within forest for construction	COBA Active since 2007, restricts charcoal production to savannah using specific tree species, for sale with permit; permits needed to harvest trees within forest for construction	COBA Active since 2007, restricts charcoal production to savannah for personal consumption only (prohibitions in place since 2015); permits needed to harvest trees within forest for construction
Fisheries restrictions	Opening and closing periods for crab, octopus and shrimp and bans on use of small mesh-size nets across Antsiranana	Opening and closing periods for crab, octopus and shrimp and bans on use of small mesh-size nets across	CLP Active since 2010, applies opening and closing periods for crab, octopus and shrimp and bans use of

	Bay, however no local CLP	Antsiranana Bay, however inactive CLP without official status	small mesh-size nets Nosy Hara MPA rules ban fishing close to the islands included within its boundaries
Local taboos related to resource use	Taboo to: -Kill animals in the forest, including lemurs and reptiles -Sell tenrecs -Eat wild pig -Work the land on Tuesday or Thursday	Taboo to: -Kill animals in the forest, including lemurs and reptiles -Sell tenrecs -Eat wild pig -Work the land on Tuesday or Thursday	Taboo to: -Kill animals in the forest, including lemurs and reptiles -Sell tenrecs -Eat wild pig -Work the land on Tuesday or Thursday -Sell milk -Work the land with a plough
Resource areas used	Surrounding wooded savannah, Beantely forest and the bay of Cul-de- Sac Gallois and associated mangroves/mudflats. Many restricted to fishing along and within bays, due to eastern location within Antsiranana Bay. Open sea less accessible relative to communities on western shore.	Surrounding wooded savannah, Beantely, Ankarandoha, Analabe and Sacred forests and the bay of Andovobatofotsy and associated mangroves/mudflats. Many restricted to fishing along and within bays, due to eastern location within Antsiranana Bay. Bays easily accessed by individuals from Antsiranana. Open sea less accessible relative to communities on western shore.	Surrounding wooded savannah, Beantely, Windsor Castle and Analabe forests and multiple bays along west coast, associated mangroves/mudflats and Nosy Hara MPA waters. Less sheltered bays relative to AMB and AND due to western location along Nosy Hara MPA More easily accessed open sea relative to AMB and AND.

## 862 Supplementary Online Material

863	<b>Table SI</b> : Details of livelihood activities present across the three study villages

	Ambodim	adiro (AMB)	Andohazor	Andohazompona (AND)		ourier (BAIE)
Main	Wet season	Dry season	Wet season	Dry season	Wet season	Dry season
livelihoods	Raising/milking cattle Agriculture- permanent and shifting cultivation Some fishing Some charcoal	Charcoal Some fishing	Raising/milking cattle Agriculture- permanent and shifting cultivation Some fishing Some charcoal	Charcoal Some fishing	Fishing Raising cattle Agriculture- permanent and shifting cultivation	Fishing
Agriculture	Main irrigated rice maize	Other beans cassava pumpkin sweet potato cucumber tomatoes	Main maize sometimes irrigated rice	Other cassava cucumber pumpkin tomatoes squash peanuts bananas	Main maize sometimes irrigated rice	Other cucumber pumpkin squash tomatoes cassava peanuts
Livestock rearing	Use Mostly for consumption, if surplus sold in local area or Antsiranana Main cattle	Use Mostly for consumption, if surplus sold in local area or Antsiranana Other chickens ducks	<b>Use</b> Mostly for consumption, if surplus sold in local area or Antsiranana <b>Main</b> cattle	Use Mostly for consumption, if surplus sold in local area or Antsiranana Other chickens ducks	<b>Use</b> Mostly for consumption, if surplus sold in local area or Antsiranana <b>Main</b> cattle	Use Mostly for consumption, if surplus sold in local area or Antsiranana Other chickens ducks goats

	Use Raised for sale/insurance and/or milking for income Milk sold to local collectors	Use Raised for sale in local area or personal consumption	Use Raised for sale/insurance and/or milking for income Milk sold to local collectors	Use Raised for sale in local area or personal consumption	Use Raised for sale/insurance and/or milking for personal consumption only	Use Raised for sale in local area or personal consumption
Fishing	Main	Other	Main	Other	Main	Other
-	fish shrimp <i>patsa</i>	crabs	fish shrimp <i>patsa</i>	sea cucumber octopus	fish	crab octopus
	Use	Use	Use	Use	Use	Use
	For sale or personal consumption Sold to local collectors, or personally sold in local area or transported for sale in Antsiranana	Sometimes for sale within local area or Antsiranana, dependent on quantity. Mostly for personal consumption.	For sale or personal consumption Sold to local collectors, or personally sold in local area or transported for sale in Antsiranana	Sometimes for sale within local area or Antsiranana, dependent on quantity. Mostly for personal consumption.	For sale or personal consumption Sold to local collectors, or personally sold in local area or transported for sale in Antsiranana	Sometimes for sale within local area or Antsiranana, dependent on quantity. Mostly for personal consumption.
Charcoal production	Produced during both wet and dry seasons, mostly for income, but some for personal consumption Sold to collectors or personally transported for sale in Antsiranana		Produced during both wet and dry seasons, mostly for income, but some for personal consumption Sold to collectors or personally transported for sale in Antsiranana		Some produced fro agriculture, but only consumption	
Other	Only fishing year-round Charcoal collector Marine product collector		Only fishing year-round Shopkeepers Carpenter Charcoal collector		Producer of mats and baskets Seamstress Shopkeeper Marine product collector	
			Milk collector		Product Cor	