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Efficiency of Viable Groundwater Management Policies

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#### Efficiency of Viable Groundwater Management Policies

4

## Abstract

5 We investigate the relative performance of simple groundwater policies in a spatially detailed 6 aquifer and reveal the distribution of net benefits from those policies. Groundwater policy is plagued with a high level of complexity in achieving the first best outcome, which may be costly 7 and politically infeasible to adopt. We parameterize a 8,457 cell spatially detailed model of the 8 Northwest Kansas section of the Ogallala Aquifer and find that simple pricing, quantity, and 9 10 water market policies perform poorly but can be improved upon by localized policies that are 11 more efficient and garner more popular support. 12 13 Key words: Hydraulic Conductivity, Common Pool Resource, Groundwater Management, Water 14 Markets, Ogallala JEL codes: C63, D62, D90, Q10, Q15, Q25 15 16 Groundwater represents roughly 96% of the world's unfrozen fresh water resources and 17 approximately 60% of the groundwater extracted is used for agriculture (Jousma and Roelofsen 18 19 2004). Depletion of these resources is of great concern throughout the world, especially where extraction consistently outstrips natural recharge. For example, there are many areas throughout 20 21 the world where aquifers face depletion such as the Ogallala aquifer, the Central Valley of 22 California in the United States, the North China Plains Aquifer (Qui 2010), or a series of shallow 23 aquifers, including the Neogene and Dammam aquifers in eastern Saudi Arabia. These aquifers 24 are in danger mainly because the irrigation needs in these areas are much larger than what can be supported sustainably (Gleeson 2012). The cumulative extraction of groundwater for irrigation 25

has resulted in considerable decrease in land values as depletion reduces remaining stocks and increases extraction costs (Hornbeck and Keskin 2011). However, spatial variation is also important; while total water supplies in a region or country may be larger than the aggregate demand, areas with concentrated irrigation may run out of water because groundwater takes time to flow through the ground due to finite hydraulic conductivity. There are of course other drivers of groundwater policy that could be important as well, such as stream flow considerations, ecosystem services, or transboundary issues where groundwater traverses political boundaries.

33 Regardless of the specific context or drivers of local groundwater policies, groundwater management can be complicated and, a priori, the net benefits of simple management regimes in 34 a complex aquifer are unclear. Many previous studies have found a small net benefit overall 35 from optimal management, but these models were not designed to assess the distribution of 36 gains. Even if the net benefit is small on average over a large aquifer, there may be large 37 gains/losses for farmers and other water users in certain locations. Such variations are policy 38 39 relevant because they provide insights on which policy instruments would be politically feasible and how the net benefit would be distributed. To satisfy the first best management policy, water 40 41 conservation may need to be regulated at a field level and would change season to season to 42 incorporate groundwater flows, precipitation, and water demand at a field level. While this detailed policy may retrieve the maximum net benefit from management it may require a high 43 44 level of monitoring and enforcement which most likely renders it unattractive due to the high 45 economic cost as well as political infeasibility. These complications generally make simpler 46 policies, such as uniform taxes, quantity restrictions, or simple markets more attractive to water 47 managers and policy makers. Our goal in this paper is to investigate how well simple policies, 48 in particular, policies that are spatially uniform, perform in terms of increasing net benefits. Can

simple policies that ignore the underlying hydrogeology of the aquifer deliver substantial netbenefits and what is the distribution of these net benefits across the farmers on the aquifer?

51 One highly touted policy is a water market where permit holders can trade for rights to groundwater extraction. Several countries including Australia, Chile, India, and the United 52 States have instituted various forms of water markets (Bauer 1997, Mukherji 2004, Brennan 53 54 2006, Brown 2006, Hadjigeorgalis 2009, Goemans and Prichett 2014). Policy experts have also called for expansion of water markets as an effective tool to deal with spatial inefficiencies in 55 56 reducing the costs of water restrictions (Thompson et al. 2009). Several studies have analyzed 57 possible gains from water markets in general, pricing in such markets, and practical concerns of adopting a market (Colby et al. 1993, Murphy et al. 2000, Weinberg 2002, Didri and Khanna 58 2005, Palazzo and Brozovic 2014, Brozovic and Young 2014) as well as the interaction of water 59 markets and water quality (Weinberg et al. 1993). Carey and Zilberman (2002) evaluate 60 technology choice, crop choice, and capital investment with water markets. Palazzo and 61 62 Brozovic (2014) find that groundwater trading could significantly reduce the abatement costs of farmers and therefore provide cost savings, but that the cost savings can vary greatly by location 63 when trading restrictions are enforced. Others highlight the important struggles and design 64 65 considerations when implementing groundwater markets, such as strong and consistent institutions across basins (Wheeler et al. 2014). 66

We are interested in what might be called "second best" groundwater management policies, in the sense that they are simple instruments to implement while yielding a higher net benefit than doing nothing. The nomenclature may be slightly misleading as we do not actually identify the second best policy; we assess simple policies in the absence of the first best, as measured by the present value net benefits to users compared to the status quo.<sup>1</sup> In particular, we

determine the present value net benefits compared to the status quo from spatially uniform price 72 and quantity restrictions. We also investigate how static water markets perform over the life of 73 74 the aquifer. Models analyzing the benefits of water markets (Palazzo and Brozovic 2014) implicitly assume that exhaustion is not a primary concern therefore there are only benefits from 75 water markets in a static framework. But simple water markets that do not specifically account 76 77 for local depletion could be damaging over time as they may exacerbate depletion of a productive well. Other studies have examined pricing policies and efficiency; Tsur and Dinar 78 79 (1997) review different pricing policies and water markets and consider their implementation costs across many countries. Sekhri (2011) studies the effect of public provision of groundwater 80 and finds that it may conserve water in Northern India. Burness and Brill (2001) investigate 81 second best policy measures in Curry County, New Mexico, and find significant differences 82 between the first best and second best policies, but also find overall net benefits to be small. 83 Like many other studies, Burness and Brill (2001) use a 'bathtub' model in which the aquifer is 84 85 modeled as a single cell and the height of water is uniform across the entire aquifer, making lateral water movement instantaneous. Thus, when a withdrawal of water occurs water decreases 86 in height throughout the aquifer in a uniform fashion, as it would when draining a bathtub. 87 88 Another implicit assumption in the bathtub model is that land quality and farmers' technology is uniform, so that the surplus earned from extraction is equivalent to that of a single representative 89 90 farmer. Thus, these models do not assess the role of spatial heterogeneity nor the distribution of 91 gains and losses across farmers.

We assess the ability of simple spatially uniform groundwater management policies -policies that may be appealing in a realistic setting due to their simple design -- to yield net benefits in an area where groundwater management is driven by aquifer depletion. We use a

95 multi-cell model of the aquifer in which groundwater flows from cell to cell, consistent with the 96 hydrologic properties of the aquifer. By explicitly modeling the lateral flow of water between 97 cells in the aquifer we provide a more accurate representation of local water scarcity and water 98 depths that individual farmers face. This distinction is important as the size and distribution of 99 net benefits can vary based on location or heterogeneity in demand for water as seen in Guilfoos et al. (2013).

Others before us have investigated the gradual movement of groundwater and its 101 102 implications for policy (Zimmerman 2001, Brozovic et al. 2010, Savage and Brozovic 2011, Athanassoglou et al. 2012, Suter et al. 2012, Kuwayama and Brozovic 2013) and there is a 103 growing trend in the literature to incorporate lateral water flows into economic analyses. The 104 lateral flow of water has been considered, for example, in the context of trading ratios in water 105 markets (Palazzo and Brozovic 2014), land-surface zoning (Adams and Foster 1992) and well 106 spacing requirements (Johnson 1982). Mulligan et al. (2014) also use a similar modeling 107 108 approach to our paper but ours is distinct in three important ways. We construct demand for groundwater in which costs depend on the extraction rate and level; they use crop choice where 109 costs do not vary with extraction. We explicitly model extraction costs as an important element 110 111 of the changing groundwater height. They restrict their analysis to a flat tax and uniform quota-we include these policies but also consider variable taxes, water markets, and local management 112 113 schemes. We also differentiate our contribution by evaluating the drivers of the individual 114 benefits from these policies and look at the distribution of net benefits. We focus on determining the spatial and therefore, across farmer, distribution of net benefits from simple groundwater 115 116 management strategies in the presence of low hydraulic conductivity.

The specific policies that we investigate are: 1) a flat tax, which is uniform over space 117 (and so also farmers) and time; 2) a temporally variable tax, which is uniform over space and 118 119 farmers but varies over time; 3) quantity restrictions, which are percentage reductions that are uniform over space and time; 4) static water markets, which allocate water across space but not 120 across time; and<sup>2</sup> 5) local area management where a smaller area within the aquifer is managed 121 122 with simple pricing and quantity policies. In each case, we focus on the optimal policy which achieves the highest net benefit possible given constraints on the resolution of the policy tool, 123 124 such as constraining the policy to be uniform across the aquifer. To simplify comparison, we 125 assume that the tax revenues raised under the two tax policies are returned to the farmers via a non-distortionary lump sum transfer. The water markets are overlaid on the pricing and quantity 126 policy tools; for example we use the optimal trajectory of total water extracted under the flat tax 127 to define the amount of permits distributed in each period in the water market and without any 128 additional restrictions due to local depletion. We assess the relative effectiveness of these 129 130 policies by calibrating our model to the Groundwater Management District 4 in Northwest Kansas, which overlays the Ogallala Aquifer and which is subject to concerns of depletion (see 131 figure 1). 132

We choose these policies because the differentials between them identify factors that contribute to the distribution of net benefits across different farmers and their relevance to groundwater management practices. For example, the difference between the optimal flat tax and the optimal variable tax identifies the degree to which an improved inter-temporal allocation adds to the net benefits from groundwater management. The difference between an optimal flat tax and the water market using the same quantities identifies the additional net benefits when water is allocated to areas with the highest marginal value across space but not across time.

Markets will capture more net benefits than a uniform policy in a given period, because a 140 uniform tax raises the already heterogeneous cost of pumping so does not equalize marginal 141 142 returns while trading allows for spatially differentiated water use if low-value irrigators sell to An alternative to markets, which may be more feasible, is to have 143 high-value irrigators. 144 spatially non-uniform policies such as quantity restrictions tied to local hydrologic conditions. 145 This local management paradigm underlies the Kansas law that enables the creation of Local Enhanced Management Areas (LEMAs) which are smaller geographical units of management 146 147 voluntarily formed and managed by the farmers residing in the area.

Our primary contributions to the literature are twofold. First, we determine the spatial 148 distribution of net benefits across individual farmers from the specific policies we consider. 149 Second, we identify the micro-level factors that underlie that spatial distribution of net benefits 150 and that result in some farmers having significant gains compared to others. By modeling a 151 basic component of hydrology, the lateral movement of water, we add spatial detail to our model 152 153 that captures an important element of realism that farmers encounter and which will help determine more realistically the height of water that farmers face and the particular benefit that 154 they will experience from a groundwater management policy. The distribution of net benefits 155 156 can be important when considering how politically feasible a policy is; if the median user does not benefit from a given policy we can expect that the policy may be difficult to implement in a 157 158 popular vote. The distribution of net benefits may also be important to policy design because 159 some farmers may have large gains from a policy even though the average gains are insignificant. 160

Our results for the Ogallala aquifer in the northwest section of Kansas suggest that simple
 pricing policies and quantity restrictions may not be very effective and achieve small net benefits

because of their spatially uniform properties. These results are subject to a number of 163 assumptions to be generalizable to other groundwater management situations; parts of the aquifer 164 are depletable in the near future without chance of recovery, there is heterogeneity across the 165 aquifer in physical or demand characteristics, sources of stochasticity are not important to net 166 benefits over the long term, the ability to substitute to surface water supplies are limited, and 167 168 there are no additional restrictions or rules effecting groundwater management. A sobering finding is that simple water markets that do not account for the possibility of local aquifer 169 170 depletion can actually perform worse over the life of the aquifer compared to simple pricing policies because they allocate water to places with high marginal returns in a given period, but 171 those same places run out of water earlier which becomes detrimental to the benefits of the 172 policy over time suggesting to us that more spatially or temporally complex markets could be a 173 productive institution for which to search. There is a wide variation in returns from each policy 174 and we do not find overall popular support, by majority rule, for the simple aquifer wide policies. 175 176 But we find significant gains in certain areas of the aquifer that we study, and significant improvements in water markets when locally restricted. This suggests the possibility of finding 177 popular support for restrictive policies by targeting areas with large potential gains and 178 179 announcing a need for localized management policies in those areas. Through uncovering the distribution of net benefits from each policy we can identify the factors determining those net 180 181 benefits. For all policies evaluated in this article, the areas that gain the most are the areas in the 182 aquifer that run dry in the absence of a policy for which farmers can no longer irrigate the land. Other areas with high net benefits are those with higher per acre return from irrigation and lower 183 184 extraction costs, ceteris paribus.

185

#### 186 Governance

We apply our economic/hydrologic model to the northwest section of Kansas where policy 187 188 makers are considering conservation measures in an attempt to better manage the Ogallala aquifer. The Governor of Kansas has proposed a form of water markets referred to as water 189 banking. Water banking was set up in 2005 with the goal of restoring flows to water scarce areas 190 191 and to support water trading in central Kansas (Central Kansas Water Bank Association Five Year Review and Recommendations 2011). The water bank oversees the deposit, sale or lease of 192 193 water rights and receives a small fee for each transaction it facilitates but has been utilized by 194 few farmers so far. Water rights deposited in the bank are limited to the quantity historically used by the farmer, which may be less than the authorized water right so that unused water rights 195 are restricted from transfer. Under water banking, water available for use must be reduced by a 196 minimum of 10%. There are two forms of reductions possible: a 15% consumptive use reduction 197 198 that is applied when a water right is deposited in the bank and another 5-12% conservation 199 reduction when leasing a water right. These reductions are required under current policy to be taken together, so that first a 15% reduction is applied when the water is banked then a minimum 200 of an additional 5% is reduced from the balance.<sup>3</sup> These reductions are meant to encourage less 201 202 water use but may be a deterrent to participation in the water market because they act as a penalty to participation. There is an important distinction between being voluntarily subject to a 203 204 reduction in water use ex post in order to take part in a trading program versus everyone being 205 subject to a reduction ex ante and then taking part in a voluntary trading program. Also if the authorized water extraction is not binding before using the water bank then there is not much 206 207 benefit in participating in the water market for an individual farmer. These reasons may explain why the bank has been used infrequently so far. This observation motivates our model of a watermarket where restrictions are made up front and then trading for water rights may occur.

210 Current legal structures in Kansas make aquifer-wide trading difficult. For example, each trade involves a revision to the water right of the buyer and seller, which must be approved by 211 the Division of Water Resources. Among the requirements the trade must meet is that both 212 213 parties are extracting water from the same "local source of supply." Further, the increased pumping by the buyer must not impair the water rights of her neighbors by reducing their water 214 215 availability. In Kansas, these requirements are difficult to meet. For the purpose of our analysis, we consider a well-functioning market where water can be traded freely and costlessly among 216 farmers at any given point in time, although we recognize that this would require major changes 217 and redefinitions of water rights as they are currently defined in northwest Kansas. 218

An alternative to markets are spatially non-uniform policies such as quantity restrictions 219 220 tied to local hydrologic conditions. Kansas has legislated the opportunity for localized areas 221 within the Ogallala to form and create their own management plans, the LEMAs. There are six LEMAs within our area of study in northwest Kansas, but only one of these LEMAs has actively 222 moved to reduce water extraction. The idea behind these smaller sub units within the aquifer is 223 224 that by allowing more homogeneous communities to form institutions and rules there may be more incentives for them to voluntarily reduce collective water usage. The one active LEMA, 225 226 Sheridan County 6 High Priority Area (SD-6 HPA), is the first LEMA to be created in Kansas, in 227 2012, and has initiated management plans that involve a 20% reduction of their 2010 authorized limits to groundwater extraction by well. (See http://gmd4.org/ (SD-6 HPA enhanced 228 229 management proposal) for more detail.) Unrestricted trading between water right holders is

allowed within the LEMA. However, to date there have been no trades between water rightholders within SD-6 HPA.

232

233 Model

We construct a multi-cell model of an aquifer in which groundwater flow is governed by 234 235 Darcy's Law. Darcy's Law is an equation used in hydrology that relates the characteristics of the aquifer (eg. soil type, hydraulic gradient) to the volume of water that flows from one area in the 236 237 aquifer to another adjacent area in the aquifer in a given period of time. The model is constructed with N cells (n = 1, 2, ..., N) and I farmers (i = 1, 2, ..., I < N) that exist on a subset 238 of the cells that overlies the aquifer, meaning that there are areas of land above the aquifer that 239 are not irrigated. Farmers are stationary and choose the amount of water to extract from their 240 well to irrigate crops. Each farmer occupies no more than a single cell and there is only one 241 farmer on each cell. Furthermore, each farmer owns only a single well so that there are (I < N)242 243 wells in our model. Because a farmer cannot occupy more than one cell and nor can there be multiple farmers on any given cell we ensure a unique mapping between cells, wells and farmers 244 and these terms can be used interchangeably in the text that follows. To simplify notation, we 245 246 refer to the cell occupied by farmer *i* as cell *i* and the well owned by farmer *i* as well *i*.

Many studies assume a bottomless aquifer in order to evaluate the extraction path of water as it goes to the steady state. We institute an uneven bottom to the aquifer that is location specific, an accurate representation of the Kansas aquifer modeled in this article. The significance of instituting a bottom that varies throughout the aquifer is that some cells of the aquifer that save water increase flows to adjacent areas with lower levels of water, thus extending the life of those cells of the aquifer and delaying or avoiding potentially large losses.

253

Equation (1) describes the demand for water

254

$$W_{it} = g_i + k_i P_{it} \tag{1}$$

256

where  $W_{it}$  is the volume of water demanded (acre feet),  $g_i > 0$  and  $k_i < 0$  are demand parameters and  $P_{it}$  is the price of water (\$/acre feet) for farmer *i* at time *t* (years). We assume that wells are dug deep enough to extract up to the maximum depth possible so the only cost to the farmer is the marginal pumping cost which is determined by the lift water needs to pumped. The marginal pumping cost for farmer *i*,  $\overline{P}_{it}$ , is thus given by:

262

$$\overline{P}_{it} = C_1 (LS_i - H_{it}). \tag{2}$$

264

263

 $C_1 > 0$  is the marginal cost of pumping one acre foot of water per additional foot of lift,  $LS_i$  is the land surface elevation faced by farmer *i* (feet) and  $H_{it}$  is the water level (feet) in the single well owned by farmer *i* at time *t*, and the differential between them is the lift (feet) that farmers must pump water to irrigate their crops. The equation of motion for the height of water in farmer *i*'s well is defined as

270 
$$H_{i,t+1} - H_{it} = \frac{R_i}{A_i S} - \sum_{j \neq i}^{J} \left( \frac{K_i C A_{ijt} (H_{it} - H_{jt})}{d_{ij} A_i S} \right) - \frac{(1 - \alpha) W_{it}}{A_i S}$$
(3)

271

where  $R_i$  is volumetric natural recharge (acre feet), and,  $K_i$ , hydraulic conductivity (feet/year) describes the nature of the soil that water flows through is location specific but time invariant. Specific yield<sup>4</sup>, *S* (unitless), is the volume of water a unit of soil can hold and  $\alpha$ , the return

coefficient, is the fraction of water extracted that percolates back into the aquifer.  $A_i$  is the 275 surface area of the land that a farmer inhabits (acres) and *CA<sub>iit</sub>* is the cross-sectional area through 276 277 which water flows between the cells adjacent to farmer *i*'s cell (acres). The cross-sectional area, the area that water flows through, changes over time by the average of the saturated thickness 278 between two adjoining cells: if water is extracted faster than the natural recharge and lateral 279 280 flows can replenish the cell, the saturated thickness for that cell will decrease as will the crosssectional area. J is the number of adjacent cells that share a side with cell i. The distance 281 between adjacent cells i and j,  $d_{ij}$  (feet), is equal to the distance between the centroid of each cell. 282 Including the interaction term between cells creates the difference between a model with finite 283 hydraulic conductivity such as this model and the bathtub model that implicitly has instantaneous 284 lateral groundwater flows. 285

The aquifer is restricted to have a cell specific bottom with elevation  $B_i$  (feet), which dictates the minimum height of water in a cell. Water can still flow through cells until there is no water left; when saturated thickness is equal to zero water can only flow into the cell. Farmers on the other hand can only pump water until saturated thickness is equal to  $\delta$  as stated in Equation (4)

291

292 
$$W_{it} = \begin{cases} = 0 \text{ if } H_{it} < B_i + \delta \\ > 0 \text{ if } H_{it} \ge B_i + \delta \end{cases}$$
(4)

Farmers face this constraint because pumping becomes infeasible before saturated thickness reaches zero: as saturated thickness is reduced a greater amount of soil and rock gets pumped up with the groundwater eventually making it impossible to pump water. Once the water level in farmer i's well reaches this level of saturated thickness it can no longer be pumped for the rest of the simulation, that is, we assume that the natural recharge is small enough that once wells go dry they are typically not usable for irrigation any longer and the cessation of irrigation is irreversible. While this is not always the case in practice, it is true that once wells go dry they are typically not used for irrigation again; for institutional reasons farmers lose legal access to the water rights when they go unused in Kansas.

302

#### 303 Farmer Behavior

To evaluate alternative water management policies in our model we assume a baseline farmer 304 305 behavior, apply policy scenarios, and evaluate the private net benefit resulting from a given policy. Our baseline assumption is that farmers are myopic and each farmer *i* maximizes her 306 private net benefit from agriculture in each period sequentially, with no multi-period decision-307 making considered and without regard to other use or non-use values associated with water use. 308 This myopic behavior is referred to as competitive pumping in much of the groundwater 309 310 literature. The reasons for assuming this behavior are as follows: 1) it has been empirically 311 difficult to reject myopic farmer behavior (Savage and Brozovic 2011; Suter et al. 2012), 2) Karp (2012) shows that when there are more than a few agents extracting a common pool resource that 312 open-access behavior is a good approximation under many conditions, and 3) in a complex 313 314 spatial groundwater model the informational assumptions needed to assume individual strategic behavior across the aquifer are high. For example, it seems unrealistic to assume that a farmer 315 316 knows all current and future lateral flows through the aquifer and will engage in the iterative 317 process needed to calculate a best response extraction path in a detailed model of an aquifer.

- 318 Net benefit for farmer *i* at time *t* is given by Equation (5), derived from Equations (1) and319 (2).
- 320

321 Net Benefit<sub>it</sub> = 
$$\frac{W_{it}^2}{2k_i} - \frac{g_i W_{it}}{k_i} - C_1 (LS_i - H_{it}) W_{it}.$$
 (5)

322

The first order condition for simple profit maximization can be found by differentiating equation (5) with respect to water use: taking water height in the well as given in each period, each farmer's optimal extraction is where the marginal benefit of water use is equal to marginal pumping cost:

327

328 
$$\frac{W_{it}}{k_i} - \frac{g_i}{k_i} = C_1(LS_i - H_{it}) = \bar{P}_{it}.$$
 (6)

329

The discounted net benefit for the entire aquifer over the model horizon is given by Equation (7)

332 
$$DiscountedNB_{it} = \sum_{i}^{I} \sum_{t}^{T} \frac{1}{(1+r)^{t}} \left( \frac{W_{it}^{2}}{2k_{i}} - \frac{g_{i}W_{it}}{k_{i}} - C_{1}(LS_{i} - H_{it})W_{it} \right).$$
 (7)

333

In the baseline scenario, farmers over-extract groundwater at their own well due to the 334 shared properties of the aquifer; in the social planner's problem there is an additional term in 335 Equation (6) capturing the marginal user cost. In the scenarios that follow we evaluate the net 336 benefits under second best pricing policies as well as quantity restrictions. We do this by 337 338 maximizing Equation (7) subject to the constraints of each policy (in addition to the other model 339 constraints) and comparing the net benefit to that obtained under the baseline scenario of myopic competitive pumping in the absence of any policy restrictions. In effect, this amounts to defining 340 the policy instrument as the control variable to find the optimal constrained policy. In the base 341

342 case scenario farmers are restricted to pumping up to their 2010 authorized limit.<sup>5</sup> The
343 authorized limit is assigned by the Kansas Water Authority and puts a cap on the acre feet of
344 water allowed to be pumped by a well.

345

346 *Flat Tax* 

347 The flat tax is defined in this paper as a tax that is uniform across all the farmers in the aquifer as well as constant over time. That is, the tax raises the per unit price of water for all farmers by the 348 same percentage. In the base case farmers choose  $W_{it}$  defined by the price of water in Equation 349 350 (2). With a flat tax farmers choose  $W_{it}$  defined by the price of water in Equation (8). Note that because of differences in location relative to other farmers, height of water in the well, and 351 spatial variation in the physical properties of the aquifer each farmer is affected differently by the 352 flat tax even though all farmers face an identical tax rate. In particular, farmers with a greater lift 353 face a higher tax in dollar terms compared to farmers with lower lift. 354

Farmers adjust their behavior by setting the marginal benefit of extraction equal to the marginal cost of extraction in the face of the optimal flat tax as described in Equation (9). Discounted net benefit is measured by Equation (7) and the flat tax rate chosen is the one that maximizes the value of this equation which is the net benefit, a tax refunded net benefit. This captures the benefit of reduced groundwater pumping while making the results comparable to other non-tax based policies.

361

$$\bar{P}_{it} = C_1(LS_i - H_{it}) * (1 + Taxrate)$$
(8)

363

364 
$$\frac{W_{it}}{k_i} - \frac{g_i}{k_i} = C_1(LS_i - H_{it}) * (1 + Taxrate)$$
(9)

365 Variable Tax

The variable tax is a tax that is uniform across all the farmers in the aquifer but is allowed to vary 366 over time. We find the optimal variable tax that maximizes the discounted net benefit over the 367 entire aquifer. With a variable tax farmers choose  $W_{it}$  defined by the price of water in Equation 368 (10). Farmers set the marginal benefit of extraction equal to the marginal cost of extraction in 369 370 the face of the variable tax as shown in Equation (11). For the sake of computational ease, we restrict taxes to change six times over the course of the simulation: as the number of parameters 371 to be estimated increase the parameter space increases exponentially making it numerically very 372 burdensome in a detailed model like ours.<sup>6</sup> Discounted net benefit over the entire aquifer is 373 again measured by Equation (7) which is the tax refunded net benefit. 374

375

376 
$$\bar{P}_{it} = C_1(LS_i - H_{it}) * (1 + Taxrate_t)$$
 (10)

377

378 
$$\frac{W_{it}}{k_i} - \frac{g_i}{k_i} = C_1(LS_i - H_{it}) * (1 + Taxrate_t)$$
(11)

379

It is important to note that in both the flat and variable tax scenarios, we assume that the tax revenue raised is returned to the farmers through a non-distortionary lump sum transfer so that the net benefits may be calculated without the tax and given by equation (7). This simplifies the comparison between tax policies, quantity restrictions, and water markets.

384

### 385 *Quantity Restrictions*

In Kansas, each well is restricted to a maximum quantity of water extracted per year. In this scenario we use the acre feet per well allocated in 2010 to set this limit and explore cases where this limit is reduced by the same percentage for all farmers, like a uniform rollback of the
authorized water rights. Farmers will behave just as they have in the base case scenario but will
only be allowed to extract up to the volume of water defined by the limit in Equation (12)

391

392 
$$W_{it} \le (1-x) * Limit_{i,2010}$$
 (12)

393

where *x* refers to the percentage reduction below the 2010 allocated limit for farmer *i*. Equation (6) still describes the behavior of the farmer in a given period but now farmers are restricted by Equation (12). As before, discounted net benefit is measured by Equation (7).

397

#### 398 Water Market

In this section we describe the properties of the water market and formalize the equilibrium state 399 that exists when a market is established. We describe the water market as a static problem with a 400 constraint on the total water extracted in any period,  $\overline{W_t}$  (total number of permits issued) but with 401 no other constraints such as those due to local depletion arising from the market itself. In this 402 water market, farmers are not constrained by individual limits but by the final number of permits 403 they hold. The aggregate net benefit in any period is given by the expression in parentheses in 404 equation (7) and is subject to the constraint that  $\sum_{i}^{I} W_{it} \leq \overline{W_{t}}$ . The Lagrangian for the problem is 405 given by Equation (13) 406

407

408 
$$\mathcal{L} = \sum_{i}^{I} \left( \frac{W_{it}^{2}}{2k_{i}} - \frac{g_{i}}{k_{i}} W_{it} - C_{1} (LS_{i} - H_{it}) W_{it} \right) - \lambda_{t} \left( \sum_{i}^{I} W_{it} - \overline{W} \right)$$
(13)

where the height of water,  $H_{it}$ , in any period is determined by the actions of the farmers in the previous periods, but is considered exogenous in this problem. The solution to (13) gives the optimal allocation of water across farmers at a point in time, but does not insure an optimal allocation of water to farmers over time. At the optimum, the marginal net benefit is equalized across all farmers, and is equal to the permit price,  $\lambda_t$ , so that

415

416 
$$\frac{W_{it}}{k_i} - \frac{g_i}{k_i} - C_1(LS_i - H_{it}) = \frac{W_{jt}}{k_j} - \frac{g_j}{k_j} - C_1(LS_j - H_{jt}) = \lambda_t \quad \forall i \neq j.$$
(14)

417

418 By substituting Equation (14) into the constraint that total water extracted cannot exceed  $\overline{W_t}$ , we 419 retrieve the optimal allocation of water as

420

421 
$$W^{*}_{it} = \frac{\overline{W_{t}} + C_{1} \sum_{j \neq i}^{J} \left[ \left( (LS_{i} - H_{it}) - \left( LS_{j} - H_{jt} \right) \right) k_{j} \right] + \sum_{j \neq i}^{J} \left( \frac{g_{i}}{k_{i}} - \frac{g_{j}}{k_{j}} \right) k_{j}}{\sum_{j \neq i}^{J} \left( \frac{k_{j}}{k_{i}} \right) + 1}.$$
 (15)

422

This describes the equilibrium allocation of water pumped for all farmers in a period as 423 there are no further benefits from trade. Intuitively we can think of three main components 424 425 deciding the allocation--acres irrigated, cost of extraction, and marginal productivity of the land. More acreage, less cost, and highly productive land gets larger allocations of water. 426 The denominator of equation (15) accounts for relative number of acres irrigated compared to the 427 428 other farmers: holding lift and other factors determining the productivity of irrigation constant, the only difference between the water demand across farmers, and therefore between  $k_i$  and  $k_j$ , is 429 due to a difference in the number of acres irrigated in cells *i* and *j*. A farmer with more acres 430

irrigated gets a higher allocation from the water market, *ceteris paribus*. In addition, since the 431 marginal extraction cost per additional foot of lift is the same across all farmers, extraction cost 432 differences are determined by the current period lift, LSi-Hit, with farmers receiving larger 433 allocations when they have smaller current period lift and therefore extraction costs. The ratio 434  $g_i/k_i$  is the intercept in the inverse demand function for water and reflects the marginal 435 436 productivity of irrigation: it captures the effects of unobservables such as soil quality and micro climate which lead to different yields per acre. The more productive farmers receive larger 437 allocations of water.<sup>7</sup> 438

We assume there is an interior solution and that the total water constraint is binding at 439 each time period. Farmers who run out of water at their location are forced to shut down and 440 cannot participate in the market. The farmer specific net benefit from trading permits depend on 441 the initial allocation of permits which can be manipulated to make all farmers better off, or any 442 other distribution of gains that are desired. We focus on the final distribution of water allocated 443 444 by the water market to farmers and compare it directly to the welfare of farmers under perfect competition to simplify the analysis. As before, aggregate discounted net benefit is measured by 445 Equation (7).  $\overline{W_t}$  comes from the given constraint, since we layer the water market on top of 446 other policies  $\overline{W_t}$  will be the total water quantities retrieved by a simple pricing or quantity 447 policy in each period. 448

449

450 Local Management Policies

The local management policies mimic the policies over the whole aquifer, as given in the sections above except each policy is applied to one local management area. Farmers in that area are subject to the simple policy while farmers outside of the local management area are left to the

baseline behavior of myopic pumping. For the pricing policies and quantity restrictions only the local management area is subject to the tax or quantity restriction as given by Equations (8) and (10), respectively. For the water market trading is restricted to the local management area, and the local area restriction,  $\overline{W_t}$ , is the total water quantities retrieved by a simple pricing or quantity policy in each period from the local management area. Each farmer in the market over the local management area is allocated water as defined by Equation (15). The discounted net benefits are calculated as before with Equation (7) for all policies.

461

#### 462 **Data**

We calibrate our model to the northwest Kansas section of the Ogallala aquifer using detailed 463 464 data sources of water demand and of location specific physical properties of the aquifer. We obtain spatially detailed parameters of hydraulic conductivity, saturated thickness, and natural 465 recharge through the Kansas Water Office (KWO). Summary descriptive statistics of the 466 467 physical properties of the aquifer are given in table 1. We should note that when calibrating our model to the Kansas data where there are multiple farmers occupying the geographical area 468 469 delineated by a single cell in our model, we aggregate those farmers into a single representative 470 farmer for that cell. We run each model simulation for ninety periods as the discounted net benefit becomes insignificant beyond this point, with each period representing one year.<sup>8</sup> 471

472

473 Water Demand Estimates

We estimate water demand from a field level panel of observations utilized by Hendricks and
Peterson (2012) for the Groundwater District 4 section of Kansas that we study. Following
Hendricks and Peterson (2012), we construct a linear per acre demand curve for water and apply

477 our estimates to farmers in the model via GIS maps of field location and documented irrigated 478 acreage of the fields. We incorporate spatial fixed effects to control for unobservable spatial 479 characteristics, such as soil productivity. The unit of observation for this dataset is the individual 480 well; water use and well depth are self-reported by farmers from 1992 to 2007, in an unbalanced 481 panel. Equation (16) describes the equation estimated,

482

483 
$$AW_{it} = \beta^{0} + \beta^{1}(CP_{it}) + \beta^{2}(P1_{it}) + \beta^{3}(P2_{it}) + \beta^{4}(EV_{it}) + Spatial fixed effects$$
  
484 
$$+ TimeDummies + \varepsilon_{it} (16)$$

- 485

where  $AW_{it}$  is the applied acre feet of water per acre,  $CP_{it}$  is the cost of pumping an acre foot of 486 487 water one foot in lift,  $P1_{it}$  is the precipitation from January to April in inches,  $P2_{it}$  is the 488 precipitation from May to August in inches,  $EV_{it}$  is evapotranspiration from May to August in inches, TimeDummies are individual dummy effects for each year that track aggregate changes 489 490 over time, whereas spatial fixed effects account for time invariant differences across space such as soil quality and are consistent in size and space with the cells of the groundwater model as 491 defined in the simulations.  $\varepsilon_{it}$  is the error term. The summary statistics for these variables are 492 shown in table 2. The price (pumping cost) of water to a farmer is determined by energy prices 493 494 and the vertical distance that water is pumped.

We estimate Equation (16) using ordinary least squares. We do not specify crop choice or technology so that these variables vary along the demand curve. In effect this provides an estimate of an average long run demand curve implicitly changing crop and technology over time based on the farmer's location on the demand curve. For simplicity we do not investigate the change in acreage associated with a change in the price of water but focus solely on the reduction of water used due to an increase in the price of water and hold acres irrigated constant for a cellthroughout the simulations. The results for the water demand estimates are given in table 3.

The slope of demand curve for groundwater is given by the estimated coefficient on the 502 pumping cost,  $\beta^{l}$ =-0.00395. We use the spatial fixed effects (*SFE<sub>i</sub>*) estimated from equation (16) 503 as parameters in the simulation model, specifically as the per acre intercept for each cell in the 504 505 model. To specify our model consistently with the data we estimate the average slope of the water demand per acre curve across the region of study, but allow for intercepts to shift by cells 506 507 for differences in micro-climates or productivity of the land. This means that while each representative farmer in the simulation model has a common per acre slope of the demand curve 508 they have different per acre intercepts. Furthermore, even when the per acre slope and intercept 509 are the same for two farmers in the simulation model, total water demanded may still be different 510 because of differences in the number of irrigated acres (determined by the water use data from 511 KWO). Thus, the demand curve for water per irrigated acre is parameterized as 512

513

514 
$$AW_{it} = SFE_i - 0.00395 * P_{it}.$$

515

#### 516 Ogallala Aquifer Properties

The KWO provided detailed estimates of hydraulic conductivity, saturated thickness, and natural recharge in GIS maps that are equivalent to cells in our model. For the land surface parameter we use the 2013 National Elevation Dataset (NED) in the form of 1 arc seconds, sourced from the United States Geological Survey. We inform our model with these detailed spatial descriptions of the physical properties of the aquifer.

(17)

We collect the water demand estimates and physical parameters of the aquifer and import 522 them into the model using NetLogo, software employed in agent-based models.<sup>9</sup> Figure 2 depicts 523 the northwestern Kansas section of the Ogallala aquifer that we model, where grey cells with 524 black dots represent areas that farmers irrigate and white cells represent land over the aquifer that 525 is not irrigated. Black cells are areas that are not a part of the aquifer. We take the linear 526 527 demand per acre given in Equation (17) and multiply that by the acreage irrigated in a cell to determine the demand for water in a given cell, and for a given representative farmer in that cell. 528 This provides a heterogeneous spatial estimate of water demand across the aquifer. The areas 529 that border the north and west sides of the aquifer are assumed to have no lateral flows with the 530 aquifer, this may over or under estimate the lateral flows depending on actual height of water in 531 those locations. 532

#### 533 *Model Validation*

To validate the model we use 2001 estimates of saturated thickness and height of water in cells, 534 535 the long run averages of the hydraulic conductivity and recharge provided by the KWO, the elevation data from the NED and the per acre demand for water from equation (17) and predict 536 the height of water in each cell in the aquifer in 2010. We interpolate the height of water in the 537 538 aquifer at both 2001 and 2010 using the well data from these years and smoothing these heights over the rest of the aquifer using the interpolation function and Inverse Distance Weighted 539 540 method available in ArcGIS using the nearest 15 wells and a power of 2. This experiment 541 verifies our ability to predict the dynamics of the aquifer being modeled. We retrieve a high correlation coefficient of 0.99 where the predicted height of water in the cells explains the actual 542 height of water in 2010.<sup>10</sup> 543

544

545 **Results** 

The five policy scenarios we investigate are: 1) a flat tax over time and space (FT), 2) a variable 546 tax that changes over time but is the same for all farmers (VT), 3) quantity restrictions on the 547 authorized amount of pumped water, 4) a water market with total water pumped equal to the 548 amount pumped under the other three policies, in essence the water market is layered on top of 549 the other policies investigated, and 5) Local Area Management scenarios. Table 4 contains the 550 551 results for the two pricing scenarios, the quantity restrictions, and relevant water market Since our choice of the discount rate (3%) is somewhat arbitrary, we test our 552 counterparts. 553 results under a 1% and 5% discount rate as well. We find that when discount rates are lower 554 (higher) the overall gains in all policies increase (decrease) but the relative differences in those policies are similar to main results in reported in Table 4 and we do not report the results under 555 the alternative discount rates. 556

The extraction path of groundwater for the entire aquifer under these scenarios is given in 557 figure 3. It is important to note that we restrict the amount of water pumped by farmers to their 558 559 2010 authorized water limit in the base case (no policy) scenario -- 476 acre feet of water in the initial period and limited to a few farmers only -- although this restriction affects the solution 560 minimally because it is a small amount of water, 0.13% of the total. The extraction paths for the 561 562 flat tax and variable tax are quite similar (but not identical), and because of this the overall implications of the policies are similar as well. This suggests that varying the tax over time does 563 564 not substantially change the aggregate net benefit compared to a policy that is both spatially and 565 temporally uniform. The base case and quantity restricted scenario extraction paths are on top of 566 each other in figure 3. The scenario with the optimal quantity restricted, 98% of the 2010 567 authorized limit, in fact uses roughly 0.1% less water than the base case.

568 *Flat Tax* 

As reported in table 2, a 1.02% gain in aquifer-wide net benefits is obtained under a flat tax of 569 547% relative to the base case scenario with no policy and myopic farmer behavior. The high 570 level of tax is a function of the low price elasticity of demand for water. As shown in figure 4, 571 overall gains in net benefit are not very sensitive to small changes in tax rates, with average gains 572 of around 1% and a wide range of tax rates providing roughly the same amount of overall gains. 573 574 The optimal flat tax appears to be very high, which may cause shutdown when not returned as a lump sum transfer or be politically unpopular. This makes the flat tax pricing policy relatively 575 576 unattractive.

577 While the simple tax policy does not retrieve much net benefit for farmers in total, there is substantial heterogeneity in the distribution of gains across farmers with some farmers 578 experiencing a net benefit well above 50%. The median farmer under this scenario is worse off 579 with a negative return from this policy, which suggests that this policy will likely be unattractive 580 to a majority of farmers. Figure 5 shows a scatterplot of individual farmer's gains under the 581 582 optimal flat tax policy with the dollar gains on the x-axis and the percent gains on the y-axis. This scatterplot shows a high density of farmers around the origin (0, 0), showing that most 583 farmers gain little to no advantage from the policy. The farmers that benefit the most from this 584 585 policy are generally ones that are located in cells that run out of water under the status quo and this policy allows them to irrigate the land further into the future and increase their welfare. 586

We examine the two farmers with the highest net benefits in dollars under the optimal flat tax scenario indicated in figure 5 by the diamonds that are circled. These two farmers have relatively large amount of irrigated acreage and a small saturated thickness that lead them to exhaust the groundwater resources in their area of the aquifer under the base case, whereas the flat tax extends the life of the aquifer at their wells. But a uniform policy that greatly benefits

these two farmers does not benefit the majority of farmers because it causes the majority of farmers to save either too much or too little water. The farmers with the largest percentage losses are ones that under the optimal flat tax cannot consume any water because the price is above their choke price. There are only three farmers this applies to and the size of their negative net benefits is relatively small and not material to the total gains for the aquifer.

597 Variable Tax Results

The variable tax does not improve much on efficiency when compared to the flat tax, capturing approximately the same amount of the potential gains on average. We find the optimal variable tax is decreasing over time starting from 547% and declining to 379% by the end of the 90 year horizon.

The distribution of gains from the variable tax is essentially identical to the flat tax distribution which suggests that the time component by itself does not substantially improve or change gains when the tax policy is uniform over space and time. The general characteristics of the farmers with positive and negative net benefits under this policy are also the same as the flat tax scenario.

607

#### 608 Quantity Restriction Results

Using 2010 authorized acre feet of water limits by well, we simulate a policy that explores uniform reductions to those limits and measure the effects on discounted net benefits. The spatial component to this policy differs from the uniform tax policies in two important ways. First, the uniform tax based pricing policies will be more burdensome for farmers that have a larger lift, whereas the quantity restrictions are not necessarily correlated with amount of lift a farmer faces. Second, the potential burden that a farmer faces from a quantity restriction depends on the gap between the authorized limit of acre feet of water and the profit maximizing amount of water. This gap is not uniform over the aquifer and can be large for some farmers which means that a reduction in the limit is not binding for some farmers. Figure 6 shows the gains to discounted net benefit for the aquifer from the corresponding quantity restriction. The quantity restrictions do not yield much net benefit and perform increasingly worse as they become more severe.

The optimal quantity restriction is 98% of the 2010 authorized limit, or a reduction of 2% below the baseline. This yields a much smaller savings in water extracted because it is a small reduction in limits and the non-binding effect it has on some farmers. And this policy yields a much smaller increase in overall net benefit compared to the simple tax policy because of the spatial distribution of the quantity restriction.

#### 626 Water Markets Results

627 We investigate a simple, static water market that functions like a cap and trade policy. The 628 overall quantity of water extracted in each period is set exogenously and trading for water permits occurs in each period separately. The initial distribution of water rights has no effect on 629 the total gains but only the distribution of gains to individual farmers. We evaluate the 630 631 distribution of gains in total where permits are handed out to the final users efficiently, as if no trades were needed for ease of comparison. To reveal the overall benefit of adding a market for 632 633 water permits we choose the total water extraction profiles produced in subsections Flat Tax 634 Results, Variable Tax Results, and Quantity Restriction Results with the water market determining the allocation of water within a period to the individual farmers rather than a 635 636 spatially uniform policy. It is also important to realize that only the total aquifer quantity 637 restrictions are binding and individual quantity restrictions are removed in these scenarios.

Individual quantity restrictions that are binding would complicate the analysis and do not fit the
goal to meet that overall water restriction and provide the optimal individual allocation in one
time period.

There are small increases and in some cases decreases in overall net benefits from 641 instituting markets compared to pricing and quantity policies. The main reason for the relatively 642 643 poor performance of the water market is that it puts no explicit value on a well drying up and allocates water to the highest marginal users each time period. This creates a potential tradeoff 644 645 between current period allocative efficiency benefits and future benefits from avoided exhaustion. Farmers can choose to participate in the water market, and always benefit when they 646 choose to do so. But farmers can do worse in the water market when compared to other policy 647 scenarios. We compare the water markets, which includes a restriction on the total quantity of 648 water extracted, to the baseline scenario of no restrictions. A negative return from the water 649 market means that even with the ability of buying or selling water permits, given their allocation 650 651 of permits the farmer is worse off than if there were no restrictions and no water market over the time of the simulation. This fact causes an inefficiency that is greater than the single period 652 allocative benefits that are provided in the market mainly because the correlation between thin 653 654 saturated thickness and high immediate marginal returns from groundwater. Nonetheless, it is worth noting the considerable heterogeneity in the distribution of net benefits under the water 655 656 markets. In the water markets with flat tax quantities (WMFT) scenario the farmers that 657 experience the largest absolute increase in private net benefit are generally those that have small saturated thickness, and the life of their section of the aquifer is extended by a small decrease in 658 659 pumping. Interestingly, the farmers that see the highest percentage gains compared to the 660 baseline scenario are allocated less water by the market than under the flat tax scenario and have

thin saturated thickness. These farmers inadvertently benefit from the market because their life of their well is extended and therefore experience the largest gains from a market, or stated differently, the flat tax for these farmers was 'too small.' The heterogeneity that drives the water market in our model is obtained from the physical properties of the aquifer (depth to water, saturated thickness, hydraulic conductivity, etc.) and from the variation in water demand (spatial fixed effects, irrigated acreage).

The water market with the aggregate quantity of water restricted to be the same as the 667 optimal variable tax (WMVT) quantities is similar to the water market with the aggregate 668 extraction restricted to the optimal flat tax quantities except that it exacerbates the extinction of 669 wells because of higher total withdrawals in the aquifer. The distribution of gains is different 670 compared to the flat tax quantities because some farmers are allocated more water earlier in 671 model horizon in the variable tax scenario than the flat tax scenario. These farmers run out of 672 water earlier under the WMVT scenario and this skews the distribution of gains down even 673 674 though the overall gains are very similar. This is apparent from the smaller value of the maximum in column (5) of table 4 when compared to column (4) of table 4. 675

The water markets with the quantity restricted to 98% below the 2010 allocated use or 2% below the baseline yields a small improvement in net benefits from slightly over 0% to 0.11%, primarily through the improved spatial distribution of water. Here the water market improves upon the allocative efficiency without materially damaging the life of the wells, leading to gains above the straight quantity restrictions.

681 Local Management Results

In this section we institute a LEMA in our model of the aquifer and investigate the simplepolicies when applied to the LEMA only, leaving the rest of the aquifer unrestrained. We

investigate LEMA SD-6 HPA which resides mostly in Sheridan County in Kansas and is shown in figure 7 by the dark shaded area. In 2012, this LEMA voluntarily instituted a 20% quantity restriction and we find that this restriction is not binding so that there is no benefit or loss from the policy under our model. So, instead, we apply three policies, a flat tax, a quantity restriction, and a water market, that are optimal for the sum of farmers within SD-6 HPA.

689 Table 5 shows the results for the farmers in SD-6 HPA when the aquifer wide optimal flat tax is applied to the entire aquifer and when an optimal flat tax for SD-6 HPA is applied just to 690 691 that LEMA, leaving other areas unregulated. These results show that optimizing the simple 692 pricing policy improves the outcome for the LEMA somewhat--the total net benefit for the LEMA is 5.63% when the entire aquifer is under the flat tax and 7.25% when the tax optimized 693 for the LEMA only. The distributions of net benefits in the LEMA are similar between the two 694 results and but the localized policy yields larger gains in overall net benefit for the farmers in the 695 LEMA and widens the distribution by decreasing the minimum gains. The optimal quantity 696 697 restricted is much higher in the SD-6 HPA than the optimal aquifer wide policy. Instead of a 2% reduction in authorized pumping, which is nonbinding for farmers in this LEMA, the optimal 698 quantity restricted is 68%. These optimal reductions are much greater than current suggestions 699 700 in Kansas and they appear to be beneficial to most farmers in the HPA when undertaken jointly.

Furthermore, when the water market is applied to just this LEMA there are substantial benefits, compared to the aquifer wide water market. In particular the water market with quantity restrictions in Table 5, shows that SD-6 could potentially increase discounted net benefits by 11.5% through large restrictions on pumping and allowing for trading of the water permits. The water market provides a much greater benefit when localized, compared to the minimal benefit the simply water market provided over the entire aquifer. This occurs because it
water rights are not moved out of the local area where depletion is especially important.

708 The total net benefit is much higher in this LEMA compared to the total aquifer net benefit from all simple policies, which may be why the LEMA formed in the first place since 709 they have higher than average returns from implementing groundwater management policies. 710 711 The farmers have an incentive to form LEMAs and cooperate when the median and total gains are sufficiently high as they may be in SD-6 HPA. This highlights how localized policies may 712 713 be more beneficial than aquifer-wide policies when there are no other restrictions since the 714 localized policies can substantially improve total benefits and take into consideration local circumstances. 715

#### 716 Determinants of Net Benefits

In this section we analyze how the attributes of the farmers and their location contribute to gains 717 from the simple management policies. We use an ordinary least squares regression to identify 718 the average contribution of natural recharge,  $R_i$ , initial saturated thickness,  $ST_i$ , irrigated acreage, 719  $IA_i$ , initial lift,  $L_i$ , initial irrigated acreage of neighboring farms<sup>11</sup>,  $N_i$ , hydraulic conductivity,  $K_i$ , 720 the land elevation at the well  $SL_i$ , the water demand intercept,  $WDI_i$ , and a binary variable to 721 722 indicate if the farmer's well dries up in the perfect competition scenario,  $DRY_i$ , to individual present value gain in net benefit,  $NB_i$ . We include squared terms of all the variables to capture 723 724 non-linearities. We split the observations into two groups, farmers that gain from the policy and 725 farmers that do not gain from the policy when compared to the baseline scenario. The farmers that gain a positive amount from the policy are generally the farmers who have the life of their 726 727 well extended before it dries up, but the categories are not perfectly correlated. A change in net 728 benefit is recorded as a percentage gain (loss) above (below) the perfect competition net benefit for farmer *i*. Equation (18) describes the equation estimated and the results are reported in table6.

731

732 
$$NB_{i} = \beta^{0} + \beta^{1}(R_{i}) + \beta^{2}(ST_{i}) + \beta^{3}(IA_{i}) + \beta^{4}(L_{i}) + \beta^{5}(N_{i}) + \beta^{6}(K_{i}) + \beta^{6}(EL_{i}) + \beta^{7}(WDI_{i}) + \beta^{8}(DRY_{i})$$
  
733 
$$+ \beta^{9}(R_{i}^{2}) + \beta^{10}(ST_{i}^{2}) + \beta^{11}(IA_{i}^{2}) + \beta^{12}(L_{i}^{2}) + \beta^{13}(N_{i}^{2}) + \beta^{14}(K_{i}^{2}) + \beta^{15}(EL_{i}^{2}) + \varepsilon_{i}$$
(18)

734

We only report the results from the flat tax scenarios because they are very similar to the 735 variable tax results. It is apparent that the flat tax yielded an increase in net benefit because it 736 737 extends the life of the aquifer in certain areas, the water market does this to a lesser extent. Farmers with positive net benefit under a flat tax policy, column (2) of table 6, exhibit a negative 738 association between the percentage gain and saturated thickness. A larger saturated thickness 739 leads to smaller gains because the farmers are less likely to run out of water. To a lesser extent 740 more productive areas, as indicated by the larger demand intercept, and areas with smaller lift 741 742 gain more as well, as shown in column (2) of table 6.

Figure 8 shows the spatial distribution of the farmers with an increase in net benefits under a flat tax policy, represented by the shaded cells. When compared to figure 1 there is an obvious correlation between the areas of the aquifer that have a short life span and the locations with an increase in net benefit.

In column (1) of table 6, we investigate the farmers that experience a negative net benefit under the flat tax policy, that is, the farmers that are worse off than if there was no policy at all. Of the farmers whose net benefits decline under the flat tax, the ones that do worse have less productive land and whose wells don't run dry. This result is driven by the fact that these farmers have lower marginal benefits from irrigation in each time period and with a large saturated thickness the wells do not dry up in the baseline scenario.

When water is allocated through a water market the distribution of water use changes in 753 each time period, but we see a similar set of correlates driving the results. Column (4) of table 6 754 755 shows the results for farmers with an increase in net benefits under a water market compared to the baseline scenario. Farmers with smaller saturated thickness and smaller lift see larger 756 increases in net benefits: areas with a smaller lift have smaller extraction costs on average and 757 758 areas with smaller saturated thickness see their groundwater last further into the future with a Under the flat tax scenario, the signs on the coefficients of lift are different between 759 policy. 760 farmers with positive net benefits in the market and negative net benefits from the flat tax, 761 largely because in the flat tax scenario farmers with larger lifts also had larger saturated thickness and did not have their well dry up, while the benefactors of the market had larger lifts 762 which allocated them less water through the market, but allowed them to pump longer through 763 this reduced pumping and increased their gains. Another aspect that is different in the water 764 markets compared to the flat tax policy is that the water demand intercept, which is related to the 765 766 size of the marginal gains in a period, is negatively correlated with net benefits under the water market but positively correlated with net benefits under the flat tax policy. This arises from the 767 relationship between the equilibrium allocations in the water market and the exhaustion of the 768 769 aquifer in relatively thin saturated areas. All the farmers whose net benefits increase from the 770 water market extend the life of their well to some degree compared to the baseline scenario but 771 the areas with smaller saturated thickness and smaller water demand intercepts extend the life 772 further into the future through lower water allocations in the water market in the earlier periods and obtain larger gains, even if that benefit is inadvertent since the water market does not 773 explicitly value the life span of a well. This phenomenon also produces the signs on the 774 775 coefficient of *Well dried up*, as farmers that gain from the water market are primarily ones that

have smaller allocations of water and extend the life of their well which produces a positive sign 776 777 on the coefficient for *Well dried up*. While farmers that do worse in the water market have larger 778 allocations of water and shorten the life span of their well which produces a negative sign on the coefficient for Well dried up. Water markets allocate water permits to the areas with higher 779 780 current period marginal gains regardless of future period consequences. As a result the life of 781 some wells is shortened under a water market which drives the overall difference between the gains from a simple flat tax and a water market with the identical total water quantities. To 782 783 separate the contrasting effects of 1) the gain from allocating to highly productive areas in the 784 current period through markets and 2) the loss from earlier exhaustion caused by allocating to highly productive areas with a thin saturated thickness, let us consider the gains from a water 785 market after the first period of the simulation because this isolates the gain from reallocating 786 under the water market. Comparing the aggregate net benefit for the aquifer with the optimal flat 787 tax of 547% after year 1 in the simulation to the net benefit with the same total extraction in year 788 789 1 but allocations using a water market, the aggregate net benefit under the water market after the first period is approximately 0.35% greater than the net benefit from the flat tax scenario after 790 the first period. This relatively small gain in allocative efficiency shows that even a small 791 792 negative effect from earlier exhaustion of the most productive locations in an aquifer could, and does, cause a larger decrease in net benefits than the gains from a more efficient distribution. 793 794 This suggests that there might be good reason to have restrictions on trading in areas close to 795 depletion or to include other mechanisms that consider the exhaustion of wells as a component of policy: this is further supported by the findings from the LEMA water market that improves on 796 797 the simple pricing and quantity restriction policies. This might also be reason why currently 798 functioning water markets are typically restricted to small areas where the common pool

assumption is reasonable (for example, in Australia and U.S.) or else feature complex trading
and zoning rules that place additional restrictions on the markets.<sup>12</sup> Further work in this area
would be beneficial, similar to the work on depletion of surface water flows from groundwater
pumping based on distance (Brozovic and Young 2014).

803

#### 804 Conclusion

We assess the benefits of simple groundwater policies in a detailed spatial model of groundwater 805 806 extraction that is applied to the Ogallala aquifer in Northwest Kansas. In an aquifer where the 807 intensity of water demand is uneven across the aquifer and where each farmer faces different saturated thickness it is not obvious how these policies would perform or how much they would 808 contribute to increasing the aquifer-wide net benefit. When these physical heterogeneities are 809 present and the aquifer is depletable, we find that while simple pricing policies and quantity 810 811 restrictions yield small increases the overall net benefits, on average, to farmers from water 812 extracted for irrigation these policies may be counter-productive for many farmers. In Kansas the increase in net benefit is highly skewed towards the farmers that run out of water in the base 813 (no policy) case and therefore cannot continue farming, while any form of management allows 814 815 them to extend the life of their farm and realize profits further into the future. But the simple pricing and quantity policies that may extend the life of the aquifer for some may be very 816 817 damaging to others. By instituting a static water market to aid in a more efficient distribution of 818 groundwater in each period but without regard to future consequences, the overall discounted net benefit over the life of the aquifer decreased compared to the simple pricing policies. This may 819 820 point to the need for more spatially or temporally targeted water markets with additional 821 restrictions when implemented over a large heterogeneous area, which is seen in practice in some

areas of the United States and Australia. The local area management by LEMAs in Kansas reinforce this finding as focused localized policies may be substantially more effective at increasing benefits of farmers compared to other simple policies like a tax that is uniform over space and/or time. This is also relevant to the simple water markets, as they enhance net benefits much better in a localized setting than across larger sections of the aquifer.

827 While the average net benefit from management may be relatively small, there is large heterogeneity in the distribution of gains across farmers and areas. Net benefits can easily 828 829 exceed 50% of discounted profits in areas of high water scarcity. Our results demonstrate the need to focus policy on areas that run out of water because these are the areas with the largest 830 potential net benefits and are typically areas of concern for water managers, and show that the 831 distribution of gains is just as, if not more, important than the average gains across all farmers 832 when there are physical and demand heterogeneities. In our model when a well runs out of 833 groundwater the cost of no management, or no conservation, can be particularly high. This result 834 835 is similar to the one found in Koundouri and Christou (2006) who find that salt water intrusion which destroys the ground water stock in Cyprus can reduce welfare significantly when there is 836 no backstop. 837

In all the simple pricing scenarios that we investigate the net benefit to the median farmer is negative or close to zero. This suggests that these policies are unlikely to pass a popular vote in Kansas. This emphasizes why local policies could be a more popular mechanism for groundwater management, since these policies can be targeted to areas with potentially large gains where the majority of farmers have positive net benefits such as in the Sheridan County 6 High Priority Area (SD-6 HPA) in Kansas.

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# Table 1: Summary of Ogallala Aquifer Parameters

<u>Symbol</u>	Description	Value
Ι	Number of farmers	2,088
Ν	Number of cells in aquifer	8,457
Ri	Average natural recharge of each cell	35.48 (max = 75.99;
	in aquifer (acre feet per year)	$\min = 26.67$ )
Ai	Surface area of aquifer of each cell (acres)	625
S	Specific yield (unitless)	0.17
Ki	Average hydraulic conductivity for	23,393  (max = 73,000;
	each cell (feet/year)	min = 3,394)
CA <sub>0</sub>	Average cross sectional area of each cell at time 0 (acres)	$6.33 (\max = 21.21; \min = 0)$
d	Distance between centroids of adjacent cells (feet)	5,217
LSi	Average elevation of a cell (feet)	3,102 (max =4,024; min = 2,104)
gi	Average farmer demand intercept (acre	178.84 (max = 1,022.31;
0	feet)	min = 0.22 )
k <sub>i</sub>	Average farmer demand slope (acre	-0.66  (max = -0.001;
	feet)	min = -3.17 )
$C_1^a$	Cost increase of pumping from a one foot change in height (\$/acre foot of lift)	0.1044
α	Return coefficient to well	0.20
r	Rate of time preference	0.03
Т	Time period length (year)	90
δ	Minimum saturated thickness for a	10
	farmer to pump water (feet)	
	e cost is calculated using parameters from Hend rage price of gas (\$/Mcf), \$4.68, and the amount	

## **Table 2: Water Demand Statistics**

acre foot of water one foot high, 0.0223 (Mcf).

	Mean	Standard Dev.
Applied Water per Acre (feet)	1.1107	0.4501
Cost of Pumping (dollars per acre foot)	13.3620	6.5895
Jan-April Precipitation (inches)	3.5658	2.0579
May-August Precipitation (inches)	11.4602	4.8201
May-August Evapotranspiration (inches)	37.5238	6.0554

### **Table 3: Water Demand Estimates**

	Dependent Var: Appli	ed Water per Acre
Cost of Pumping (\$ acre foot)	-0.00395***	(0.0014)
Jan-April Precipitation	0.0041	(0.0063)
May-August Precipitation	-0.0039	(0.0029)
May-August Evapotranspiration	-0.0023	(0.0032)
Observations	29,17	7
R <sup>2</sup>	0.400	03
Number of Groups	1473	3
Note: Standard errors are parentheses and	l coefficients on time fixed eff	ects are not reported.

Asterisk(\*) denotes variables significant at 10%.

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# Table 4: Results Summary Statistics

	% Gain in Discounted Farmer's Net Benefits					
	(1)	(2)	(3)	(4)	(5)	(6)
	Flat Tax (FT)	Variable Tax (VT)	Quantity Restrictions (QR)	Water Market with FT Quantities	Water Market with VT Quantities	Water Market with QR Restrictions
Total Gain	1.02%	1.06%	0.00%	0.99%	0.99%	0.11%
Min	-100.00%	-100.00%	-1.99%	-100.00%	-100.00%	-6.73%
Max	720.73%	722.33%	9.44%	7,071.90%	189.79%	5,469.07%
Average	0.34%	0.38%	-0.01%	63.86%	0.09%	10.75%
Median	-0.23%	-0.20%	0.00%	11.51%	-0.51%	0.00%

### Table 5: LEMA SD-6 HPA Results

	Aquifer wide Flat Tax	SD-6 HPA Flat Tax	Aquifer wide Quantity Restriction	SD-6 HPA Quantity Restriction		SD-6 Water Market with QR Quantities
Optimal Flat Tax Rate	547%	1362%	-	-	-	-
Optimal Quantity	-	-	98%	32%	-	-

Total Gain	5.63%	7.25%	0.01%	8.81%	8.16%	11.55%	
Min	-5.57%	-32.01%	0.00%	-21.66%	-41.76%	-46.25%	
Max	26.88%	15.54%	0.00%	25.67%	26.54%	25.57%	
Average	5.14%	6.76%	0.01%	9.44%	7.17%	10.40%	
Median	4.77%	7.84%	0.00%	13.75%	10.37%	14.37%	
Note: The results he	Note: The results here are the percent gains by the group of farmers in SD-6 HPA, under locally focused						

policies and aquifer wide policies.

# Table 6: Drivers of Discounted Welfare Gains

	Dependent Var: % Gain from Policy					
	FT (1)	FT (2)	WMFT (3)	WMFT (4)		
% Gains > 0	No	Yes	No	Yes		
Acreage irrigated	7.61E-05	5.65E-04	3.95E-04***	3.37E-03*		
Saturated thickness	-6.44E-04**	-8.74E-03***	-1.82E-03***	-7.23E-02***		
Lift	-4.75E-04**	2.31E-03	4.90E-04	2.05E-02**		
Hydraulic conductivity	-3.60E-06	2.02E-05	7.06E-06	1.36E-04		
Recharge	5.35E-04	1.78E-02	-5.78E-03	-1.48E-01*		
Neighbor's irr. acres	1.70E-05	3.59E-05	-4.98E-05	-9.99E-04**		
Elevation	1.49E-04	-1.45E-04	1.69E-03***	6.09E-03		
Water demand intercept	1.12E-01***	2.24E-02	1.15E-02	-4.14E+00***		
Well dried up	-1.59E-02	2.48E-02	-3.50E-02*	1.29E+00***		
Acreage irrigated sq.	-3.72E-07***	-5.13E-07	-9.20E-07***	-4.16E-07		
Saturated thickness sq.	4.54E-06***	4.65E-05***	5.98E-06*	3.16E-04***		
Lift sq.	1.19E-07	-4.03E-06	-7.92E-06	-1.43E-04*		
Hydraulic cond. sq.	1.55E-10	-6.46E-10	-2.56E-10	-5.48E-09		
Recharge sq.	-9.18E-06	-2.29E-04	1.95E-04***	2.10E-03**		
Neighbor's irr. acres sq.	2.15E-11	-1.85E-08	1.66E-08	3.53E-07**		
Elevation sq.	-3.13E-08*	2.05E-08	-2.40E-07***	-7.82E-07		
Observations	1,537	501	647	1,391		
$\mathbb{R}^2$	0.2247	0.0875	0.1351	0.2194		

987 Asterisks (\*) double asterisks (\*\*) and triple asterisks (\*\*\*) denote variables significant at 10%, 5%, and 1%,
988 respectively.

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999	Figure 1: Estimated Useful Lifetime for the High Plains Aquifer in Northwest Kansas
1000	Figure 2: 8,457 Cell Model of Northern Kansas, Ogallala Aquifer
1001	Figure 3: Total Groundwater Extraction Paths
1002	Figure 4: Total Discounted Net Benefit from Flat Tax Policy
1003	Figure 5: Distribution of Discounted Net Benefit Under Optimal Flat Tax Policy
1004	Figure 6: Quantity Restriction
1005	Figure 7: LEMA SD-6 HPA in Northwest Kansas
1006	Figure 8: Well Locations with Positive Gains from Flat Tax
1007	

<sup>1</sup>We do not calculate the first best policies due to computational limitations. There is a trade-off in adding a finer level of spatial detail and the ability to calculate a first best policy for the entire aquifer. Guilfoos et al. (2013) evaluate the welfare gains from groundwater management under a first best policy in an aquifer with substantially less spatial detail.

<sup>2</sup> When there is heterogeneity in the properties of the aquifer or the spacing of wells, the water price from a simple market may not be efficient. When the water rights from a thick saturated area where there are few neighbors are sold to an area with a thin saturated area and many neighbors there is likely to be a larger negative pumping externality on the area with many neighbors than the area with few neighbors, this would suggest that a water price for permits should vary with location. This is similar to the pollution permit literature where there are local concentration problems and benefits to ambient pollution standards or permits (Stavins 1995, Muller and Mendelsohn 2009). When the spatial element of the pumping cost externality is not priced into the water market it is unclear how much welfare is gained by instituting a market, though spatial externalities are priced into markets in Palazzo and Brozovic (2014) and Kuwayama and Brozovic (2013) that price interactions between surface water and groundwater.

<sup>3</sup> If banking 100 acre feet of water: First the 15% is reduced from Consumptive Use (100\*(1-.15)) = 85 acre feet.

Then the additional 5% is reduced through a conservation reduction (85(1-.05)) = 80.75 acre feet.

<sup>4</sup> In this application we study an unconfined aquifer where this measure is specific yield. Storativity could be substituted for a confined and aquifer using the same model.

<sup>5</sup> This is monitored by the Kansas Water Authority through metered pumps. There are a small number of cases where pumping exceeds the authorized limits and farmers are subject to fines or forfeiture of their water rights all together. Here we assume the limit is binding.

<sup>6</sup> We have also tried a tax that varies every period by assuming a simplified exponential functional form for the taxes, similar to Burness and Brill (2001), and find similar results.

<sup>7</sup> If the intercept is measured on a per acre basis, this shift in the intercept could be one measure that would be expected to vary closely with the productivity of the land over similar crops. Later in the paper we employ fixed effects that estimates different water demand intercepts on a per acre basis.

<sup>8</sup> During each year farmers extract water and water flows laterally between neighbors. Because the size of the cells is rather small in this simulation we allow water to flow laterally four times during one time period and convert the yearly hydrologic conductivity to units of feet per one quarter of a year. For example, for a cell with the average annual hydraulic conductivity of 10,000, we transform K = 2,500 acre feet per quarter of a year. The benefit of this is that is removes the likelihood that the dynamics of the model will be jumpy and devolve into a chaotic system, which is a remnant of the fact that we model this process in discrete time and not continuous time.

<sup>9</sup> Code for our model can be found at https://sites.google.com/site/toddguilfoos/ for replication.

<sup>10</sup> The model estimated is *ActualHeight2010<sub>n</sub>* =  $\beta$ \**PredictedHeight2010<sub>n</sub>* +  $\varepsilon_n$ , where *n* is the number of cells in the aquifer. We find a high R-squared and a coefficient  $\beta$  that is highly significant and equal to 1.003.

<sup>11</sup> The variable neighboring farms is defined as the eight cells surrounding a farmer and represents a summation of the total irrigated acreage in the eight surrounding cells.

<sup>12</sup> We thank an anonymous reviewer for pointing this out.