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20 27

28 Abstract

Background Increasing fruit and vegetable consumption is a goal for the UK. Therefore, the effectiveness of a fruit and vegetable voucher scheme coupled with key '5-a-day' consumption messages as a brief intervention in primary care consultations was assessed in this study.

33 **Methods** 1188 vouchers as a prescription for fruits and vegetables were routinely distributed 34 to patients attending a primary health care centre in a deprived area, and 124 volunteer 35 patients routinely attending the centre were included. Telephone based questionnaires were 36 used to examine changes in consumption in the short and medium term. Other key aspects 37 assessed in the evaluation related to fruit and vegetable purchasing behaviour, knowledge 38 relating to what constitutes a portion size, the relationship between food and health, and 39 barriers to consumption.

40 **Results** Although 76.2% of participants used the prescription vouchers when purchasing 41 fruits and vegetables, a significant change in the consumption or purchasing behaviour was 42 not observed (p>0.05). Participants' level of knowledge relating to number of portions 43 recommended and the portion size of different fruits and vegetables showed moderate 44 increase from baseline to short term and to medium term. The primary barriers to fruit and 45 vegetable consumption were reported as 'the quality of fresh fruits and vegetables' and 'the 46 money available to spend on food'.

47 Conclusion The use of "the fruit and vegetable on prescription" scheme was an effective
48 method of engaging participants in improving awareness of key diet related health messages.
49 However, further intervention is required to produce a significant impact on the actual
50 behaviour change.

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52 Keywords fruit and vegetable prescription, mainstreaming prevention, health settings

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- 54

- 55 Introduction
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57 The World Health Organisation (WHO) recommends a daily intake of 400 g of fruit and 58 vegetables a day (WHO, 2009). The United Kingdom (UK) differs from most other countries 59 in Europe in translating this recommendation into five *portions* of fruit and vegetables per 60 day. Although a global proposal to increase fruit and vegetable intake was launched, the 61 minimum intake of fruit and vegetables has still not been achieved by many populations (Casagrande et al., 2007; Bates et al., 2010). In the UK, the average fruit and vegetable intake 62 63 has remained less than five portions per day: 234 g per day in men and 253 g per day in 64 women (Bates et al., 2010). Lower levels of consumption have been noted amongst younger 65 adults, children and those on low incomes (Henderson et al., 2002; Bates et al., 2010).

66 It is known that an individual's likelihood of achieving '5-a-day' is affected by many 67 factors such as socio-economic status, health status, nutritional knowledge, awareness of the health impacts of different foods, skills and confidence in buying, preparing and serving fruit 68 69 and vegetables, as well as accessibility of shops selling good quality food (Kearney et al., 70 2005). Amongst all these factors, the socioeconomic gradient is accepted as one of the major 71 determinants of health (WHO, 2002; Marmot, 2007), thus lower socio-economic groups are 72 particularly likely to consume inadequate levels of fruit and vegetables (Department of 73 Health, 2003). Research has also shown that determinants, such as gender, age and smoking 74 may affect fruit and vegetable consumption. Being female, slightly older, non- or ex- smoker, 75 married or living with someone, with a high education level, is correlated with higher fruit 76 and vegetable consumption (Estaquio et al., 2008; Pollard et al., 2001; Pérez-Lizaur et al., 77 2008).

In the UK central and local government have had a specific focus on improving 78 79 nutrition across all socioeconomic groups but particularly those in the most deprived groups. 80 In 2004 the Government White Paper, Choosing Health: Making healthier choices easier 81 (Department of Health, 2004), emphasised the need to mainstream health promotion and 82 disease prevention by addressing risk factors such as poor diet, in particular low fruit and 83 vegetable consumption. It also detailed the action required if public health work was to be 84 embedded in the day-to-day work of health professionals and, promised funding for training 85 and public health capacity building in primary care (Department of Health, 2004). However, 86 despite the evidence base linking fruit and vegetable consumption with health, there is clearly 87 a problem in bringing about behaviour change at a population level in the required direction 88 (Guenther et al., 2006; Bates et al., 2010).

89 One approach to increasing the consumption of fruit and vegetables among those 90 living in disadvantaged circumstances that has been developed in recent years is the use of 91 financial incentives, for example, through providing vouchers that give access to free or 92 discounted fruit and vegetables. Studies carried out in the United States of America (USA) 93 and based on an experimental study design have shown that providing vouchers to low 94 income groups can increase fruit and vegetable consumption (Herman et al., 2006; Anderson 95 et al., 2001). Using a survey methodology, Kunkel et al. (2003) also showed that vouchers provided to low-income seniors for use at local farmers' markets in the USA, increased fruit 96 97 and vegetable consumption. In Wales, Burr et al. (2007) showed that providing vouchers was 98 a simple and effective method of increasing the intake of fruit juice amongst pregnant women 99 in a deprived community. There is therefore some evidence to suggest that financial 100 incentives might be an effective mechanism that could be integrated into a brief intervention 101 delivered in a primary care setting.

102 The 'Reconnecting Food and Health in Castlefields' project was an example of a brief 103 intervention deployed in primary care consultations to address fruit and vegetable 104 consumption. It aimed to improve the amount of fresh fruit and vegetables consumed by 105 Castlefields Health Centre patients through a sustained approach that involved the delivery of 106 dietary advice, the provision of a prescription for fruit and vegetables coupled with key '5-a-107 day' messages and "Cook and Taste" sessions. The prescription also contained some '5-a-108 day' educational information. The scheme aimed to utilise routine primary care encounters to 109 improve access to, and consumption of, fruit and vegetables, and increase food knowledge 110 and skills (Kearney et al., 2005).

111 This paper reports on the findings from an exploratory small-scale pilot study, which 112 set out to test the feasibility of introducing the 'Reconnecting Food and Health in Castlefields' 113 project (previously described by Kearney et al., 2005) and evaluate its impact. Given that this 114 type of brief intervention (a prescription for fruit and vegetables supported by key 5-a-day 115 messages) had not previously been used in the primary care setting a small-scale pilot study 116 was justified. It was hypothesised that a prescription scheme for fruit and vegetables in a 117 primary health care setting 1) improves knowledge and awareness relating to key messages 118 about food and health; and 2) increases fruit and vegetable purchasing behaviour and 119 consumption in the short and medium time frame following intervention.

- 120
- 121 Methods
- 122

123 Castlefields ward experiences the greatest level of multiple deprivation across all the Halton 124 wards (a local authority area in the North West of the United Kingdom). The ward suffers the 125 lowest ranking for income, employment, health and education (National Neighbourhood 126 Statistics, 2000). For these reasons, this area was chosen for the research setting. Patients who 127 routinely accessed Castlefields Health Centre (the primary health care setting) between 128 February-June 2005 comprised the study population. The prescriptions for fruit and 129 vegetables were distributed by GPs, nurses, health visitors and midwives to all patients, aged 130 over 16 years, attending regular clinics at the Castlefields Health Centre and who were 131 mentally and physically able to use the prescription. Adults who were severely ill, in 132 emergency situations, had severe mental illness or significant cognitive impairment and those 133 whom the clinician deemed the intervention would be inappropriate, were excluded. All 134 clinicians were asked not to target particular patient or disease groups. All patients receiving 135 prescriptions were asked to complete a Reconnecting Food and Health referral form. Included 136 with the referral form was a consent to be contacted form to request patients' participation in 137 the evaluation. Each participant signed a consent form before recruitment. Ethical approval 138 was obtained from Cheshire North & West Research Ethics Committee (No: 05/Q1506/50).

139 Each prescription was coded with a unique patient number which was recorded on the 140 Reconnecting Food and Health database against the referred patient's details. Each patient 141 was provided with one prescription, which was made up of 4 vouchers. Each voucher offered 142 a discount of £1 for every £3 (or more) spent on fresh fruit and vegetables over 4 weeks at the 143 ASDA superstore, Halton Lea. No more than one voucher could be used at each transaction. 144 ASDA was the principal commercial retail outlet in Runcorn used by the majority of the local 145 population, therefore its involvement in the scheme maximised accessibility. Each time a 146 voucher was cashed at the retailer, it was stamped and dated. This enabled identification of 147 when and where the vouchers had been spent. The unique patient number enabled the 148 redeemed vouchers to be matched with the corresponding patient information in the 149 Reconnecting Food and Health database. The unique patient number was used in analysis to 150 ensure patient information and data remained anonymous.

In advance of the Reconnecting Food and Health project, all clinical and administrative staff at the health centre received face to face training provided by the practice's lead health visitor and Halton PCT '5-a-day' coordinator. This training was supplemented by written briefings to emphasise the key '5-a-day' messages and strategies for tackling barriers to healthy eating. A whole practice approach to the project was adopted with bowls of fruit placed in a number of locations in the health centre, including clinicians' desks. 157 Patients were offered (free) fruit during consultations as well as while in the waiting room 158 where they were engaged by trained volunteers. Patients were also given '5-a-day' 159 promotional leaflets and there were leaflets and posters displayed around the health centre. 160 Participants were assessed in relation to changes in awareness and knowledge about the 161 recommendations, as well as improvements in fruit and vegetable consumption patterns. The 162 instrument used was a questionnaire which was largely derived from the Department of 163 Health FACET (Five-a-Day Consumption Evaluation Tool) questionnaire, a validated tool used to evaluate national '5-a-day' programmes and projects. The questionnaire included 164 165 questions which allowed detection of changes in fruit and vegetable consumption patterns, the 166 awareness about recommendations and portion sizes of fruits and vegetables, and the barriers 167 to buying fruit and vegetables. Additional questions about general characteristics of 168 participants such as eating patterns, physical activity level and alcohol consumption were 169 included and an extended list of fruits and vegetables (consumed over the last 24 hours) was 170 developed.

171 Furthermore, the effectiveness of the voucher scheme, including the main incentives 172 and barriers, was assessed at repeated time points. The questionnaire was piloted on the 173 population prior to commencement of the evaluation, members of whom were excluded from 174 the general study population. The questionnaire was administered over the telephone at 175 baseline (T0: 7-14 days after provision of the prescription) and followed up at 3-6 weeks (T1: 176 short term) and 16 weeks (T2: medium term) from prescription issue. Telephone interviews 177 were selected to reduce the inconvenience to participants and to help reduce drop out and non-178 response rate.

179 Data from questionnaires and redeemed prescriptions were matched and coded. SPSS 180 v 17.0 was used for statistical analysis. Normality of data was assessed using the 181 Kolmogorov-Smirnow test. Since data were not normally distributed, the Friedman test was 182 used to determine whether there were significant changes in consumption patterns and to 183 compare the results across the three time intervals. The Wilcoxon Signed Rank test was used 184 to determine change between each of two time intervals. The percentage change in relation to 185 participant consumption of fruit or vegetables were analysed using Chi-squared test. The 186 Friedman test was used to rank the importance of the barriers to consumption of fruits and 187 vegetables. Tests were performed at the 5% (0.05) significance level.

188

189 **Results**

190

191 Overall, 621 patients received a prescription, completed the referral form and agreed to 192 participate in the evaluation during the five month period. This led to 124 (T0), 84 (T1) and 193 54 (T2) people being interviewed by telephone. Table 1 shows the baseline characteristics of 194 the participants. Participants were mostly female and described themselves as non-smoking, 195 fairly physically active, and their household income was mostly lower than £1300 per month. 196 The majority (96.8%) preferred supermarkets for buying fruit and vegetables. At T1, 76.2 % 197 of participants reported that they used the prescription vouchers while purchasing fruits and 198 vegetables. A wide range of fruits and vegetables were purchased with vouchers: apples, 199 bananas, grapes, strawberries, oranges, watermelons, pineapples, plums, pears, carrots, 200 potatoes, cabbage, lettuce, cauliflower and broccoli (Detailed data not shown).

201 Table 2 presents fruit and vegetable consumption in a typical day and over the 24 hour 202 period immediately before the interviews. The results indicate that participants reported 203 consuming 5 portions of fruit and vegetables at T0 and T1, but it was decreased to 4.5 204 portions at the T2. However, no significant difference in consumption was obtained across the 205 three time points nor between any two time points (p>0.05) (Table 3). Furthermore, the 206 consumption patterns were similar: there was no significant change in the number of 207 participants who neither consumed fresh fruits as a part of breakfast, pure unsweetened fruit 208 juice, fresh, frozen, tinned or dried fruits as a dessert nor a bowlful of salad (p>0.05) (Data 209 not shown). Although there was no statistically significant difference in the amount or pattern 210 of consumption, a number of the participants stated that their fruit and vegetable consumption 211 had increased compared to the consumption before the vouchers (48.8 % [n=84] and 62.7% 212 [n=51] of participants, respectively at T1 and T2). The 'general promotion of five a day 213 message and importance of it' was reported as the most effective factor in motivating 214 participants to increase consumption at T1 and T2 (respectively, 59.4% and 45% of 215 participants). This was followed by 'the clinical staff providing the prescription' and 'fruit 216 and vegetable in reception area/GP rooms'. On the other hand, 50.0% and 35.3% of 217 participants, respectively at T1 and T2, stated that their consumption did not increase because 218 of the voucher project. Their main justifications were 'already eating lots of fruits and 219 vegetables', 'insufficient value of vouchers' and 'quality of fruit and vegetables in the shops'. 220 Twenty-two participants suggested some ideas for improving the programme: increase the 221 value and time validity of vouchers, as well as extend the number of outlets where they can be 222 used.

Table 4 shows the participants' knowledge of recommendations about the number of portions of fruits and vegetables that should be consumed in a day, and the portion sizes of 225 different fruits and vegetables, based on answers to 11 questions within the questionnaire. 226 83.7% of the participants (n=103) stated that they already knew of the '5-a-day' 227 recommendation prior to the study, a further 14.6% (n=18) said that they had learnt of the 228 recommendation during the study. A total score was calculated as a sum of the correct 229 answers of questions relating to recommended daily consumption amount and portions sizes 230 of fruit and vegetables (Figure 1). The median of the total score at T0 was 5 (with a range 0-231 10), whereas it was 6 at the T1 and T2 (with a range 0-10). Although the difference was not 232 significant across the three time points (p=0.204, Friedman test), significant improvements 233 between T0 \rightarrow T1 and T0 \rightarrow T2 were obtained (p=0.000 and p=0.048, respectively, Wilcoxon 234 signed ranks test). The portion size of some fruit and vegetables such as apples, peas, carrots 235 and tomatoes were correctly identified by most of the participants, however there was a lack 236 of knowledge about the portion sizes of dried fruits, raspberry flavoured yoghurt, potato and 237 orange squash or juices.

The primary barriers to fruit and vegetable consumption were stated as 'the quality of fresh fruits and vegetables' and 'the money available to spend on food' at T0, T1 and T2. However, other barriers such as 'price of fresh fruit and vegetables', 'knowledge about ways to prepare fresh fruit and vegetables', 'likes/dislikes of the household' and 'time to prepare fresh fruits and vegetables' were ranked differently in priority at different stages of the study (Detailed data not shown).

244

245 **Discussion**

246 Kearney et al. (2005) have suggested that delivering a brief intervention in the form of a 247 prescription for fruit and vegetables supported with a '5-a-day' message could serve as a 248 model for embedding public health action in primary care. The findings from this study 249 indicate that the intervention was acceptable to the clinicians who introduced the brief 250 intervention into their routine patient encounters. It was also acceptable to some patients: in a 251 5 month period 621 patients received a prescription – 2,484 vouchers in total – and 1,188 252 vouchers were used, a voucher usage rate of 47.8%. However, it is important to consider the 253 reasons why consumption of fruit and vegetables did not increase.

It has been suggested that knowledge of the '5-a-day' recommendation is positively associated with the increased fruit and vegetable consumption (Campbell *et al.*, 1999). Baseline knowledge of the '5-a-day' recommendation was higher in this study compared with other studies (Stables *et al.*, 2002). It is therefore plausible that awareness was gained from other promotional tools such as media campaigns, reporting and general advertising and the 259 '5-a-day' logo presented on many packaging materials in supermarkets. However, the 260 knowledge of portion sizes of various fruit and vegetable was limited. Furthermore, some 261 participants reported that they already ate sufficient fruit and vegetables. High baseline levels 262 of knowledge and consumption might indicate that those participating in the project and its 263 evaluation were a self-selected group of individuals. One of the challenges to projects 264 delivered in areas of deprivation is engaging those who have most to gain from the 265 intervention. It may have been the case that this study tended to engage those who were already familiar with the importance of fruit and vegetable consumption and, consequently, 266 267 buying and eating fruit and vegetables. Most of the participants were older than 45, female 268 and non-smoking in this study. The potential influence of clinicians in recruitment is also 269 relevant to note; if clinicians were viewed as valued sources of information and advice then 270 some patients may have been more likely to participate in the study.

271 A further factor to consider is the reliability and validity of using an instrument based 272 on self-report. The questionnaire used in this study was based on the well-validated FACET 273 tool and self-report is commonly used to measure consumption. However, the fact remains 274 that there is inevitably uncertainty associated with the measures of consumption used in this 275 study and there may well have been a drift towards people reporting on the basis of social 276 desirability. Similarly, the use of a baseline measure 7-14 days after the issuing of the 277 prescription might have inflated some of the measures. Ideally, the baseline should have been 278 on the day the prescription was issued (to record consumption prior to the use of the 279 prescription). However, the participant recruitment process for which ethical approval had 280 been given made this difficult to do in practice. For those who agreed to participate, details 281 were passed to the researcher, who then attempted to make contact for the first time to 282 confirm their consent and collect the baseline information (T0). In reality this process took 283 between 7-14 days because of the time that elapsed between contact details passing from 284 clinician to researcher and the time it then took the researcher to make contact with the 285 patients, with, in some cases, the weekend intervening in between. It would have been 286 difficult to have collected the information prior to the issuing of the prescription; this would 287 have involved clinicians asking all patients seen for this information, which would have been 288 redundant if the patients had either declined the prescription or declined to participate in the 289 evaluation. The study design was observational and small-scale: this was thought to be 290 justified in a context of testing out a new intervention in a novel setting with limited 291 resources. There are also major challenges to conducting an evaluation in a 'real world' 292 setting in which ethical issues and practical difficulties constrain design of the study. The fact that this was not an experimental study design and had no control group for comparison weakens the conclusions that can be drawn from the study and indicates the need for future research in this area. The study also had a large degree of attrition over its duration; of the original 621 patients who received a prescription only 54 were contacted at 16 weeks. This may have further biased the sample due to selective drop out in favour of those who were more likely to use the vouchers, know about the value of eating fruit and vegetables and actually consume them.

300 In spite of these limitations, the study provided some insights into the perceived value 301 of a brief intervention voucher-based scheme. The high cost and high spoilage rate of fruit 302 and vegetable, the accessibility of fruit and vegetable shops, time needed for preparation, lack 303 of cooking skills and difficulties in giving up favourite foods in an obesogenic environment 304 have been reported as the main barriers to consuming fruit and vegetable in low 305 socioeconomic groups (FSA, 2001; Reicks et al., 1994; Yeh et al., 2008; Pérez-Lizaur et al., 306 2008). Participants in this study reported that the high cost of fruit and vegetables was the 307 main impediment to adequate consumption. Furthermore, participants reported that the 308 prescription was limited in relation to the value and time validity of the vouchers as well as 309 the limited number of outlets where vouchers could be used.

In conclusion, a prescription scheme for fruit and vegetables in a primary health care setting resulted in limited success. A single intervention such as in this study may not be enough on its own to lead to change in purchasing behaviour and further investigation would be needed to see if repeated or reinforced interventions would be more effective. In addition to further intervention, longer term strategies need to be developed to produce demonstrable long-term changes in behaviour via a discounted scheme and supporting educational activities.

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324 Conflicts of interest, source of funding and authorship

325 The authors declare that they have no conflict of interest.

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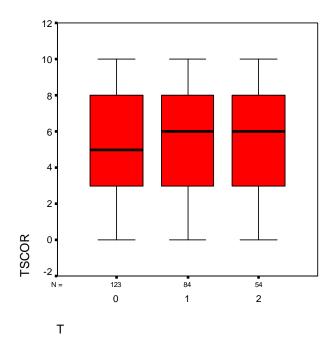
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| 422 | Figure 1. Total score of the correct answers to questions relating to recommended daily |
| 423 | consumption amount and portions sizes of fruit and vegetables |

13

Fig 1: Total correct answer score



| | Total(n=124) | Male (n=35) | Female (n=89) |
|---------------------------|------------------|-----------------|---------------|
| Age | % | % | % |
| 16-25 years | 10.5 | 0.0 | 14.6 |
| 26-35 years | 12.1 | 2.9 | 15.7 |
| 36-45 years | 16.9 | 8.6 | 20.2 |
| 46-55 years | 12.1 | 8.6 | 13.5 |
| 56-65 years | 25.0 | 42.8 | 18.0 |
| 65-70 years | 8.1 | 14.3 | 5.6 |
| 70 years + | 15.3 | 22.8 | 12.4 |
| Monthly income | | | |
| <£430 | 15.3 | 20.0 | 13.5 |
| £431-£870 | 33.9 | 22.9 | 38.2 |
| £871-£1300 | 19.4 | 28.6 | 15.8 |
| £1301-£1730 | 8.1 | 11.4 | 6.7 |
| More than £1730 | 10.5 | 11.4 | 10.1 |
| Do not know | 12.9 | 5.7 | 15.7 |
| Smoking Status | | | |
| Yes | 32.3 | 31.4 | 32.6 |
| No | 67.7 | 68.6 | 67.4 |
| Consumption of Alcoholic | c Drinks | | |
| Yes | 64.5 | 77.1 | 59.6 |
| Never | 35.5 | 22.9 | 40.4 |
| Physical active level | | | |
| Very active | 19.4 | 20.0 | 19.1 |
| Fairly active | 43.5 | 54.3 | 39.3 |
| Not very active | 27.4 | 14.3 | 32.6 |
| Not at all active | 9.7 | 11.4 | 9.0 |
| The place which most of f | ruit and vegetal | oles were bough | t from |
| Supermarket | 96.8 | 94.2 | 97.8 |
| Greengrocers | 0.8 | 2.9 | 0.0 |
| Halton Food Co-op | 0.8 | 2.9 | 0.0 |
| Others | 1.6 | 0.0 | 2.2 |

Table 1: General Characteristics of Participants

Table 2: Fruit & vegetable consumption patterns

| | T0 (n=124) Median (Min-Max) | T1 (n=84) Median (Min-Max) | T2 (n=54) Median (Min-Max) | р |
|--|-----------------------------------|----------------------------------|----------------------------------|-------|
| Usual fresh fruit consumption (no of portions per day) | 3 (0-7) | 3 (0-7) | 2.5 (0-6) | 0.433 |
| Usual vegetable consumption (no of portions per day) | 2 (0-7) | 2 (0-7) | 2 (0-4) | 0.562 |
| Fruit (fresh, frozen, dried or tinned) consumption over the previous 24 hour period (no of portions) | 2 (0-7) | 2 (0-7) | 2 (0-7) | 0.371 |
| Vegetable (fresh, frozen, dried or tinned) consumption over the previous 24 hour period (no of portions) | 2 (0-7) | 2 (0-7) | 2 (0-6) | 0.426 |

| | p value |
|---|---------|
| Usual fresh fruit consumption(no of portions per day) | 0.433 |
| $T0 \rightarrow T1$ | 0.335 |
| $T0 \rightarrow T2$ | 0.305 |
| $T1 \rightarrow T2$ | 0.186 |
| Fruit (fresh, frozen, dried or tinned) consumption over the previous 24 hour period (no of portions) | 0.371 |
| $T0 \rightarrow T1$ | 0.659 |
| $T0 \rightarrow T2$ | 0.124 |
| $T1 \rightarrow T2$ | 0.387 |
| Usual vegetable consumption (no of portions per day) | 0.562 |
| $T0 \rightarrow T1$ | 0.994 |
| $T0 \rightarrow T2$ | 0.577 |
| $T1 \rightarrow T2$ | 0.725 |
| Vegetable (fresh, frozen, dried or tinned) consumption over the previous 24 hour period (no of portions) | 0.426 |
| $T0 \rightarrow T1$ | 0.940 |
| $T0 \rightarrow T2$ | 0.354 |
| $T1 \rightarrow T2$ | 0.082 |

Table 3: Evaluation of the differences in consumption pattern between two interview time points