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## Readiness of Iran Universities of Medical Sciences for Conducting Total Quality Management (TQM) according to Educational Managers' Point of View

## Farangis Shoghi Shafagh Aria<sup>1</sup>\*, Aboulfat Lameei<sup>2</sup>, Reza Labbaf Ghasemie<sup>3</sup>, Mahmood Ekrami<sup>4</sup>

1. Senior Expert of Medical Education Development Center, Ministry of Health and Medical Education, Tehran, Iran

2. Specialist in Infectious and Tropical Diseases, Professor of Infectious Diseases Dept., UromiehUniversity of Medical Sciences, Uromieh, Iran

3. Specialist in Infectious and Tropical Diseases, Associate Professor of Developing Education Dept., Medical Education Development Center, Shahid Beheshti University of Medical Sciences, Tehran, Iran

4. Ph.D. of Educational Management, Assistant Professor of Management Dept., School of Human Sciences, Tehran Payamnour University, Tehran, Iran • Received: 10 Oct, 2008 • Accepted: 18 Jul, 2009

**Background & Objective**: Total Quality Management (TQM) is a new approach to management which must be implemented gradually during some stages. The first step is to create readiness for change; conducting quality management is not possible before acquiring enough readiness. This study was conducted to evaluate the readiness of Iran Universities of Medical Sciences for conducting Total Quality Management (TQM) according to educational managers' point of view. **Methods**: In this descriptive study, the participants were all educational managers of 34 Universities of Medical Sciences including 314 vice chancellors for educational affairs, heads of Medical Education Development Centers, deans and pro-vice chancellors for education. Data was collected using a researcher-made questionnaire containing 27 questions about 11 signs of readiness.

**Results**: The results of this study revealed that, considering readiness for conducting Total Quality Management, 9% of the universities were moderate (50 to 59% of the score), 79% were approximately good (60 to 69% of the score) and 12% were good (70 to 73% of the score). The mean score for universities' readiness was 64.5%. Readiness for applying TQM philosophy in behavior had the highest score while readiness for allocating resources had the lowest score (78% and 47.86% respectively).

**Conclusion**: The results imply that the universities have had an improving trend and an appropriate atmosphere is ready for conducting Total Quality Management.

Key words: Total Quality Management, Management approach, Quality management philosophy,

• Tel: 021-81452437

- Fax: 021-88364116
- Email: shoghif@gmail.com

<sup>\*</sup>Correspondence: Medical Education Development Center, Ministry of Health and Medical Education, Ghods Complex, Tehran, Iran