Southampton

Engineering & Technology Careers Fair 2016



Welcome to the Engineering and Technology Careers Fair 2016

Acano Accenture Amadeus ARM

ASH Wireless Electronics

BAE Systems

BAE Systems Applied Intelligence

Bloomberg Blupoint Brandwatch BSquare

Cambridge Consultants
Cambridge Medical Robotics

Captec

Careers & Employability, U.of Southampton

Centrax Gas Turbines

CGI

Cirrus Logic
Cirrus Logistics
Critical Software
Cubica Technology
Cyberscience
Deloitte
ECM Selection
Edif ERA

Ericsson Television

Electronic & Software Systems Group (ESS)

Expedia FactSet

Fidelity Technologies

Fidessa Fujitsu

Future Worlds

GΕ

Gradcracker

Hawk Eye Innovations

IBM IET IG

Imagination Technologies

IT Dev J P Morgan Jump Trading Kier Group

Lascar Electronics

Matchtech Micro Focus

MThree Consulting

NCC

Netcraft

New Voice Media Ocado Technology Offshore Systems Ordnance Survey

Oxford Asset Management

Pexip PwC

QA Consulting

QinetiQ Redlux Roke Selex ES Senseye SET Squared

Snowflake Software

Sparx SPI Lasers

Surface Technology International Science & Technology Facilities Council

TEKEVER Thales

TTP – The Technology Partnership UK Electronic Skills Foundation

Ultra Electronics Nuclear Control Systems &

Sonar Systems Unboxed Consulting

Vostron

Willis Towers Watson

Winton Capital Management

Year In Industry

Zurich

Visit the Innovation Zone in the Mountbatten Building:

Cascoda, Fresh Relevance, Kelda Showers, Korusys, Nquiring Minds, Observant Innovations, SET Squared, TEKEVER, Xylostream

Critical Software and Pexip will be exhibiting in **Zepler Computing Lab**

Key:



Laureate Company







Acano

Acano is an exciting communications technology company with R&D headquarters based in Uxbridge, West London, and a new R&D office in Oslo. We develop products which unite previously incompatible audio, video, and web technologies in coSpaces – virtual meeting rooms, only radically better. We have been very successful since our launch in 2013 and continue to grow quickly. To meet this demand we are looking for a range of graduate disciplines including software and hardware engineers. If you can demonstrate a real interest in technology / IT / Telecommunications, either through work experience or personal hobbies, we would love to hear from you.

www.acano.com

Accenture

Accenture is a global management consulting, technology services and outsourcing company, with more than 336,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$30.0 billion for the fiscal year ended Aug. 31, 2014. www.accenture.com

Amadeus

Amadeus provides the technology which keeps the travel sector moving - from initial search to making a booking, from pricing to ticketing, from managing reservations to managing check-in and departure processes. At the heart of our approach is innovation. Amadeus was recognised in December 2014 as the leading European investor in R&D for the travel and tourism sector by the EU Industrial R&D Investment Scoreboard, which ranks European companies by total investment in R&D. Between 2004 and 2013 Amadeus invested close to €3 billion in R&D. This strong commitment will enable us to continue working with our customers and partners to shape the future of travel. Amadeus operates in 195 countries with a worldwide team of more than 11,000 people.

www.amadeus.com

ARM

ARM works closely with many of today's most innovative companies, and our broad ecosystem of partners, to create energy-efficient technology that is shaping the connected world. Our hardware and software is intrinsic to the development of technology in billions of products, which touch the lives of 75 per cent of the world's population. From bankers to farmers, students to surgeons, and start-ups to leading companies, we're bringing people and devices increasingly together. Because of our global presence, we have a diverse community of dedicated, innovative and talented professionals. With an inclusive and open workplace, we encourage our people to share their ideas – supporting their growth and celebrating their unique contributions

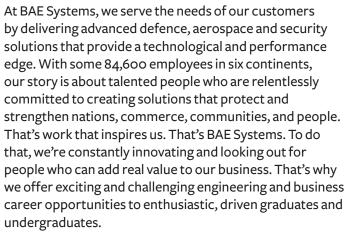
www.arm.com/careers

ASH Wireless Electronics

ASH Wireless Electronics Ltd is a growing creative electronics design consultancy that specialises in wireless communications. Our award-winning designs have been in sectors as diverse as aerospace and consumer electronics, gaining experience in other sectors, including science and research, industrial and sustainable energy markets. It's a great environment within which to develop and gain experience in a number of fields, having doubled in size in the last 19 months. Openness, competence and excellence are things we care deeply about and our partnership approach with clients even extends to the nuts and bolts of our design process. We are looking for high calibre graduates to join our successful team in 2016 – we have a Tier 2 Visa licence and also offer summer internships.

www.ashwireless.com

BAE Systems



www.baesystems.com/graduates



BAE Systems Applied Intelligence

In a new age of cyber threats, our people have a shared vision to protect the connected world, to create and deliver intelligent global solutions across an ever-changing technological landscape. Do something worthwhile. Help protect the connected world. Solve complex problems, and do it alongside the brightest minds. As a Graduate within Applied Intelligence we offer you the chance to build a career like no other, learning on the job and supported by the very best in the industry to make sure you hit the ground running, with real responsibility from day one. We are looking for top-flight graduates to join us as Technical Delivery Graduates or Graduate Consultants specialising in a range of disciplines.

www.baesystems.com/en/cybersecurity/careers/ our-people/graduates-and-students

Bloomberg



www.bloomberg.com/careers/technology/rd

Brandwatch

Brandwatch is the best-of-breed provider of social intelligence to the biggest brands and most admired agencies worldwide. We help our clients discover the conversations that matter to them to bring them meaningful insights. Our graduate roles are technology focused with the opportunity to join one of our core groups; Java, JavaScript, Systems Administration or Quality Assurance. We have an exciting technology stack. We believe that good code trumps the latest fad, so new technologies are always carefully considered. Brandwatch is home to over 300 people, from over 30 different nations, each nestled in one of six culturally diverse cities across the globe (Brighton, New York, San Francisco, Berlin and Stuttgart). What binds us is our passion and our ambition to build amazing products.

www.brandwatch.com/careers

BSquare

BSquare is a software development company that specialises in systems integration and development of embedded, mobile and connected solutions using bespoke software services and our own developed products. We work on cutting-edge systems for customer products across several industries and markets. Our staff typically operate in small teams each working closely with the client throughout the full project life cycle. Aside from solid programming skills, candidates should be smart, adaptable and motivated, thriving on technical challenges. There is no focus on a single operating system, this is determined by project needs, so we have teams working with Linux/Android, Microsoft Windows Embedded, QNX and more. We use the power of communications to make a better world.

www.bsquare.com

BluPoint

BluPoint is a social impact business using mobile phones to help communities in the developing world. Mobiles are ubiquitous, but accessing the Internet is not an option for many people. Our solar-powered BluPoint hubs overcome the problems of cost, coverage and phone capability, to deliver potentially life-changing information to people's mobiles via Wi-Fi, Bluetooth, and FM Radio. We deliver this locally cached, curated content to people's phones faster than 4G for free at the point of use. Our technology could be used to support initiatives for education, rural supply chains, health information, development projects, humanitarian relief, commercial activities and social upliftment programs. Our vision is to improve the lives of 20 million people in 20,000 communities by 2020. We are looking for software developers and electronic engineers find us at the Electronic and Software Systems Stand in the Hartley Suite!

www.blupoint.org

Cambridge Consultants

Cambridge Consultants have been at the forefront of product design and engineering for 50 years. We help our clients create world-changing products and solve seemingly impossible problems. We take a system design approach to electronics engineering, integrating with firmware and software, mechatronics and control systems, and a broad range of sensor technologies, to ensure that we deliver truly optimised product development. As a graduate, we give you real responsibility from the start, being involved in a variety of technically challenging projects. Paid internships give you the opportunity to work alongside our staff on projects. It's also a chance to show us what you can do – internships can sometimes lead to the offer of a bursary and a full-time job upon graduation.

www.cambridgeconsultants.com

PEB COMMITTEE CLASSROOM

At Sparx we use a powerful combination of data, technology and daily classroom trials to scientifically investigate how we learn, and take the resulting evidence and insights to develop a tablet based learning system. Our ambition? Simple. To help each and every child realise their full potential.

Studying computer science, statistics, mathematics, engineering or the sciences? We are looking for exceptional summer interns and full time graduates who want to take the guesswork out of education.

Opportunities available: Summer intern and graduate roles in Content Science and Software Development.

Graduates sought: Bright and determined graduates with at least a 2:1 **Graduate salary:** £30k + depending on qualifications and experience. **Annual graduate vacancies:** No fixed number – we're growing and are

always on the lookout for great people to join our team.

Interns sought: Being an intern at Sparx isn't about taking a back seat, running errands or making tea. Our interns are bright, motivated and integral members of the team. If you believe you will achieve at least a 2:1 or above, we would like to hear from you.

Interns salary: You'll be paid during your 8 week placement and accommodation will be provided.

Annual intern vacancies: The deadline for Intern applications is 10th January 2016.

Ignite your career at Sparx, visit:

http://www.sparx.co.uk/careers/

Get in touch:

recruitment@sparx.co.uk



illuminating learning

Are you up for the challenge?



Cambridge Medical Robotics

Cambridge Medical Robotics Ltd is a high-growth medical devices company based in Cambridge, UK. We have a very talented and growing multidisciplinary team and are always looking for ambitious and highly capable engineers to work on world-changing technology. We are always interested in recruiting graduates for full-time positions, or summer students for short-term and long-term placements. Please contact careers@cmedrobotics.com if you have any questions.

www.cmedrobotics.com

Captec

Captec are designers and manufacturers of specialist computing platforms for deployment in any operating environment. We engineer high reliability computing platforms with protection against stress factors such as temperature extremes, shock, vibration, and dust or fluid ingress. We position ourselves at the leading edge of computing platforms, increasingly developing innovative solutions across mobile computing, the Internet of Things (IoT) and wearable computing applications. Established in 1985 by an ECS alumnus, we are headquartered in Fareham, with international operations in Canada and the USA. We are looking for ambitious and innovative graduate talent to join our technical development teams. We also offer internship and placement opportunities for students keen to build up commercial experience through projects, both hardware and software.

http://www.captec-group.com/

Centrax Gas Turbines

Centrax Gas Turbines is a global engineering company, providing integrated power solutions for customers in the industrial energy markets working in partnership with gas turbine suppliers Rolls Royce and Siemens Industrial Turbines. Engineering excellence is at the heart of Centrax's success, being the largest privately owned gas turbines company in Europe. Centrax Gas Turbines employs both Electrical and Mechanical Engineers. We pride ourselves in our ability to provide customer solutions by involving our engineers across the full

breadth of the process - in product design, software for control systems, product commissioning and in-field product support. Centrax has the scope to offer you the tools, training, support and experience to launch your career and maximise your potential.

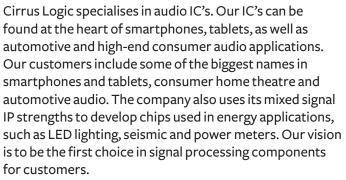
www.centraxgt.com

CGI

With 68,000 professionals operating in 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. Founded in 1976, CGI applies innovative services and solutions with a disciplined delivery approach that has achieved an industry-leading track record of delivering 95 per cent of projects on time and within budget. Our business consulting, systems integration and managed services help clients leverage current investments while adopting technology and business strategies that achieve top and bottom line results. As a demonstration of our commitment, our client satisfaction score consistently measures 9 out of 10. Visit cgi.com for more information.

www.cgi-group.co.uk/careers

Cirrus Logic

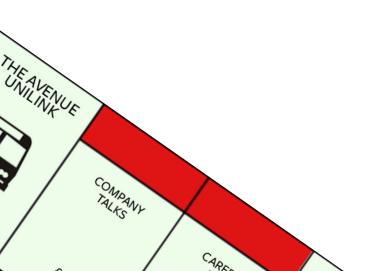


www.cirrus.com

Cirrus Logistics

Cirrus have over 20 years' experience in developing advanced optimisation techniques enabling companies to create the best possible supply chain and maritime operational strategies. Our products use Applied Modelling Algorithms to solve design, optimisation and scheduling challenges across the logistics industry, enhancing the decision-making process through the use of rich 2D/3D models, high impact graphical analytics, and quick to learn user interfaces. Our customers include Tesco, M&S, John Lewis, DHL and ExxonMobil. If you're passionate about working in an innovative environment then Cirrus is for you. Our culture is based on a hardworking and professional work ethic, a friendly and supportive environment with an emphasis on teamwork and delivery. We promote from within wherever possible, providing excellent development opportunities.

www.cirruslogistics.com



Critical Software - see inside back page for company information

Cubica Technology

Cubica Technology Ltd is a high-tech Research and Development consultancy specialising in image and video processing, data analytics, machine learning, and bespoke system design. We develop unique and cutting edge defence and security algorithms, software, and equipment. Working at Cubica provides the opportunity to study, use, and improve on the latest technologies, develop innovative ideas and concepts, and see those ideas transform into real-world systems. We are looking for graduates with strong technical skills, a flair for innovation, and an appetite for fast-paced development. We have a number of Summer Internships and Graduate positions available with a range of benefits including: competitive salary, healthcare plan, pension scheme, and above all a chance to work on world-first projects.

www.cubicatechnology.co.uk

Cyberscience

Well established, we produce a world-leading business intelligence solution. This is a highly competitive field. Clever ideas and smart working practices help maintain our leading edge. Working in an informal, but well-managed environment, you will have the opportunity to design, implement and tune high-level languages, compilers, networking software, database connections and the user experience so that our flagship product, Cyberquery, is the product of choice for business intelligence. So if you have a keen interest in software technology, have solid coding and debugging skills, and want to take on real responsibility from day one, come to our stand to find out more.

www.cyberscience.com

Deloitte

Deciding where to start your career is one of the biggest investments that you'll ever make. At Deloitte, you can be sure that the investment is worthwhile as you'll have both the range of opportunities and supportive culture to develop into the professional you have the potential to be. Deloitte offer a range of opportunities for students. You could join the graduate scheme and work towards a professional qualification while building on your technical and business skills. You could also choose to join one of Deloitte's work experience schemes, or the industrial placement programme. However you join, you'll develop in a way that might surpass even your own expectations. Deloitte welcome people from all backgrounds, and any degree discipline.

www.deloitte.co.uk/careers

ECM Selection

ECM has over 30 years of experience placing bright, numerate candidates with the UK's most innovative technology companies. We recruit the best for the best – top companies in the high-tech sector. Our consultants are techies, and we use our knowledge and connections to assist in your job search. So leverage our client relationships for ideas, let us help you prepare for upcoming interviews, and get the job you want. What's the catch? There's no hidden costs – our service is free, but work with us so we can best help you.

www.ecmselection.co.uk/maths-physics-jobs; www.ecmselection.co.uk/graduate-phd-jobs; www.ecmselection.co.uk/software-jobs; www.ecmselection.co.uk/electronics-jobs

So differentiate yourself and start your career with a progressive company rather than joining a grad scheme. Bring your CV and get in touch!

Edif ERA

Edif ERA is a leading specialist engineering consultancy that improves safety and reliability of critical assets. Our engineering experts offer a range of assessment, investigation and assurance services, bringing specialist knowledge to issues including safety, design, earthing, electromagnetic capability, and compliance. We deliver services across the lifecycle of assets, applying our skills to large complex installations and mission-critical assets, as well as whole systems, networks, equipment and discrete components. In 2011 we became part of the Edif Group which has an established presence on every major continent. We are looking for innovative graduate engineering talent and will help you develop wide-ranging skills. With 10 offices throughout the UK including our HQ in Leatherhead, Surrey, and an established office in the UAE, we can offer plenty of opportunity.

www.edifgroup.com

Ericsson Television

Ericsson's TV solutions help content owners and operators to maximise content with unique, blended multi-platform, multi-screen TV. Enabling consumer experiences on all devices, our offering spans the media value chain of content acquisition, creation, exchange and delivery. We believe that development of good engineers takes time, focusing our training process around our vision for the future. In short, the one thing that defines a good graduate engineer is enthusiasm, drive and an adventurous spirit. We're looking for Computer Science Engineering graduates interested in writing software, designing hardware or writing VHDL/System Verilog to join our R&D teams in Southampton.

www.ericsson.com/ourportfolio/products/television-and-video

Electronic and Software Systems Group, ECS

ESS brings together expertise in computer science and electronic engineering to develop novel insights and developments in theoretical foundations, including program semantics, logics, programming and modelling languages and statistical analysis. ESS's research in electronics and computer science is enabling major advances in the engineering of electronic and software systems. The Group's research explores and develops theoretical foundations; modelling and programming languages; engineering methods; design tools and system engineering applications. Come and talk to us to find out about opportunities for PhD research with the group.

Expedia

We began as a small online travel booking site and have since expanded to be the industry leader, although at our core we still retain the start-up energy of our beginnings. It's ideas that move us forward, not bureaucracy or office politics. Technology made us what we are and we're passionate about simplifying big ideas. We build services and applications, which are highly scalable and available; processing billions of requests and serving millions of customers every day; we make that happen by continually improving our technology. Data is at the centre of everything we do; personalising the experience of our customers with near real-time decision making. Be the Engineer of your Career and join one of our Software Development, Data Science, or Analytics teams!

www.lifeatexpedia.com/university

www.ecs.soton.ac.uk/research/ess

FactSet

FactSet is a leading provider of financial data and analytic applications for investment management and investment banking professionals around the globe. Our mission is to provide our clients with everything they need to do their jobs effectively and efficiently. At FactSet, exceptional talent fuels every aspect of our business, from the constantly evolving financial software we develop to the unrivalled client service at our core. Having been voted one of the UK's 'Best Workplaces' for the last seven years in a row it's a great place to start your career in Software Engineering.

www.FactSet.com/careers

Fidelity Technologies



www.fidelitytechnologies.com

Fidessa

Fidessa is a global company providing trading software and solutions to financial institutions including 85% of the world's tier-one investment banks. \$12 trillion worth of transactions flow across our global network each year. Established in 1981, the company has continued to grow and currently has more than 1700 employees worldwide. Fidessa recruits approximately 50 graduates each year and roles are available in software development, client support, consultancy and implementation. The UK vacancies are based in London, Woking and Belfast and a comprehensive programme of technical and interpersonal skills training is provided. Successful applicants will require a computer science, maths or other numerate degree

www.fidessa.com/careers/graduates

Fresh Relevance

Fresh Relevance provides digital marketing software as a service. We help online retailers such as White Stuff, Kuoni and Hungry House sell more from their website. Based on Southampton Science Park, we're looking for talented software developers to work on cutting edge web-based applications. Find us in Mountbatten Building 53/3028.

www.freshrelevance.com

Fujitsu

At Fujitsu, our unique approach to innovation is centered on people. We are a global ICT company that works with customers on every continent, in every industry. Together, we are empowering people to build a better, more connected society. We call this Human Centric Innovation - bringing together people, information and infrastructure to create real value from ICT. We believe in the power of difference to create a better future for everyone. We aim to create an environment where everyone can be themselves and feel able to contribute for the success of the Company. If you are talented, enthusiastic, and keen to make a difference - you can succeed in our organisation. We respect people regardless of their background, ensuring equal opportunities for everyone.

www.fujitsu.com/uk/about/local/jobs/graduates



Future Worlds

Future Worlds is a unique start-up platform and incubator. It announced its arrival on the scene with the amazing Dragons Den event held on the Highfield Campus in May 2015 and in February 2016 it entered the global scene when it was the only UK university platform to take part in the world's biggest electronics event – the Consumer Electronics Show at Las Vegas. Future Worlds, based in Electronics and Computer Science and the Faculty of Physical Sciences and Engineering, brings together aspiring staff and student innovators with entrepreneurs and industry experts. It comprises a Web platform (find out what's really going on!), an impressive and inspirational network of mentors, and a product incubator. Drop by to say hello and find out how you can be part of Future Worlds.

www.futureworlds.com

GE

GE works on things that matter. The best people and the best technologies taking on the toughest challenges. Finding solutions in energy, health and home, transportation and finance. Building, powering, moving and curing the world. With over 11,000 IT professionals located in roughly 50 countries, GE IT represents a major area of focus and investment across the company. In the UK GE offers both a year-long IT internship, tailored towards undergraduates studying at University, and the IT Leadership Programme for recent graduates having just finished University.

Applications: Internships - www.ge.com/ukinterns; Graduates - www.ge.com/itlp Social Media: /GEITGrads - facebook.com/ GEITGradsEU; twitter.com/GEITGradsEU

Gradcracker

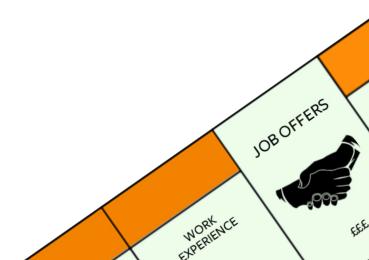
Gradcracker is the careers website for engineering and technology university students. With over 150 employers advertising at any one time, there are more engineering and technology work placements and graduate opportunities on gradcracker.com than on any other careers website in the UK.

www.gradcracker.com

Hawk Eye Innovations

Are you looking to join an innovative, diverse company that works on some of the world's biggest sporting events? Hawk Eye Innovations develops, markets and delivers the most sophisticated officiating tool in sport. Beginning with tennis and cricket in 2001, Hawk Eye continues to diversify and grow into new sports and new applications through its commitment to new ideas and cutting edge technology. We are looking for diligent and forward-thinking graduates with the motivation to succeed in a rapidly growing industry. Whether you're looking to develop software that you'll see used at the next biggest sporting event, or whether you want to travel the world and operate some of our most sophisticated technology, we are always on the lookout for top talent.

www.hawkeyeinnovations.com



"THE INNOVATION ZONE" IN THE MOUNTBATTEN BUILDING



Exemplifying innovation, R&D, high-growth, and enterprise, the companies exhibiting in The Innovation Zone (53/3028) are all based on the University of Southampton Science Park at Chilworth, Southampton, and are part of the SETSquared network. Find out more about their opportunities, including internships and graduate roles.

Cascoda, Fresh Relevance, Kelda Showers, Korusys, Nquiring Minds, Observant Innovations, SetSquared, TEKEVER, Xylostream

Open 11 am to 3.30 pm

IBM

For over 100 years, IBM has been creating innovative solutions and products that have changed not only business, but the world. Right now, we're working to integrate systems and technology to tackle the world's biggest challenges head on. From climate change to water conservation there's a lot to do, and we need people with ideas. People just like you. We're looking for passionate individuals with the skills and creativity to help us take on these problems. If you're full of great ideas and you have the energy to bring them to life, we need you on our team. www.ibm.com/jobs/uk

Institution of Engineering and Technology (IET)

The IET has nearly 160,000 members and is the world's largest institution offering Engineering Council registration. ECS Southampton is an Academic Partner of the IET and as such recognises the importance of early affiliation with a professional body. As students on an IET accredited course you may have aspirations to become professionally registered one day. As a student member of the IET you will have the products and services available to help you in your studies and career development. Becoming an IET student member you will have access to world-class and award-winning publications and knowledge study resources, a lifetime of professional development, qualifications and career support from an interdisciplinary institution.

www.theiet.org

IG

IG is a global leader in online trading, providing fast and flexible access to over 10,000 financial markets. Established in 1974 as the world's first financial spread betting firm, our aim is to become the default choice for active traders globally. We are an award-winning multi-platform trading company, a world class provider of CFDs and a global leader in forex, and launched our new execution-only stockbroking service in late 2014. A member of the FTSE 250, with offices across Europe, Africa, Asia-Pacific and the US, where we offer limited risk derivatives contracts via the Nadex brand.

www.ig.com

Imagination Technologies



www.imgtec.com/graduates

ITDev

ITDev is a fast-growing design consultancy based on the Southampton Science Park. Our talented Embedded Software and Electronic Design Engineers help companies to create world-class products. We typically develop digital IP and FPGA solutions; embedded systems; device drivers; databases; PC, mobile and web-based applications. As an IET Business Partner, we mentor our graduates closely and support them towards Chartered Engineer accreditation. Our staff have the freedom to innovate and to grow independently, and are able to make a real difference to the business. If you are looking to work for a small company where everyone works as part of a team and are excited by varied, technically challenging, cutting-edge projects, then we want to meet you. www.itdev.co.uk/careers

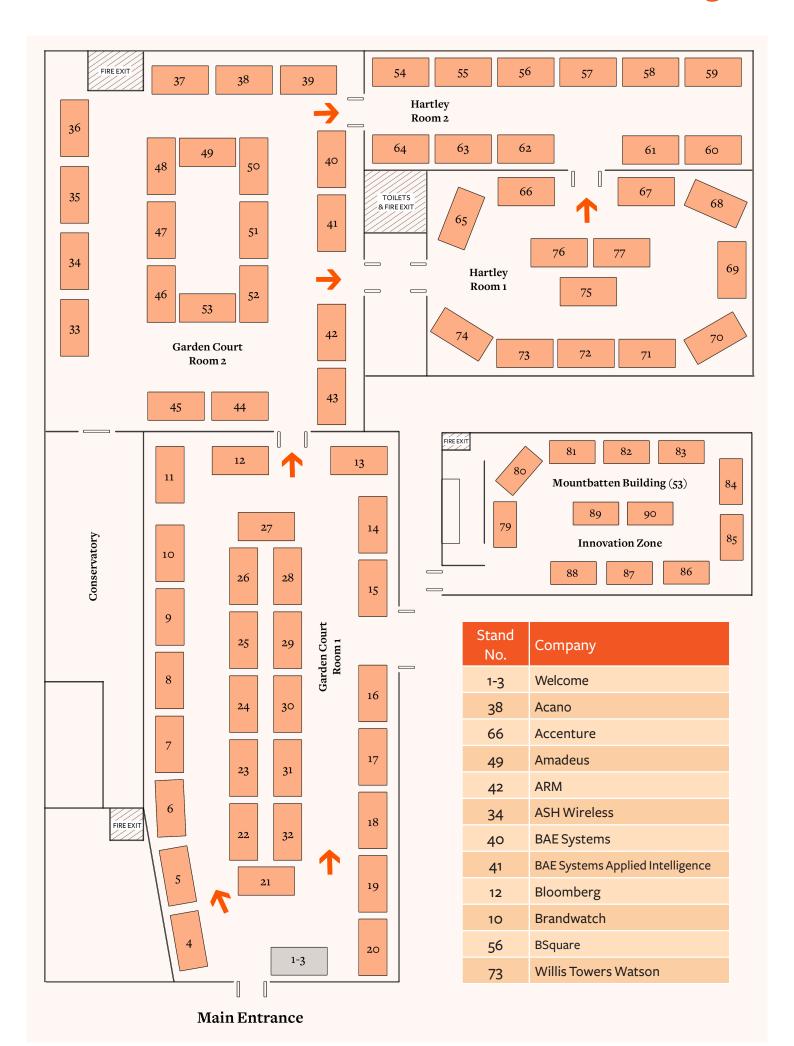
JP Morgan



At JP Morgan, we are a core part of the global financial community, helping businesses, markets and communities grow and develop in more than 100 countries. Working with us means you'll learn from our team of experts in a supportive and collaborative environment and gain the skills to make a direct contribution to a firm with a legacy lasting over 200 years. We want to see your creativity, communications skills and drive. Whilst your academic achievements are important, we're also looking to see your individuality and passion as demonstrated by extracurricular activities. We believe that every individual is in charge of their own career path, and we want to help you to fulfil your potential.

www.jpmorgan.com/careers

Stand Plan - Garden Court & Mountbatten Building



Stand No.	Company
17	Cambridge Consultants
50	Cambridge Medical Robotics
51	Captec
20	Careers and Employability
68	Centrax Gas Turbines
48	CGI
46	Cirrus Logic
72	Cirrus Logistics
47	Cubica Technology
5	Cyberscience
22	Deloitte
70	Edif ERA
60	EDT
52	Ericsson Television
58	ESS Group
13	Expedia
32	FactSet
64	Fidelity Technologies
24	Fidessa
71	Fujitsu
59	Future Worlds
57	GE
21	Gradcracker
44	Hawk Eye Innovations
74	IBM
63	IET
53	IG
27	Imagination Technologies
36	IT Dev
14	J P Morgan
15	Jump Trading
76	Kier Group
35	Lascar Electronics
33	Matchtech
31	Micro Focus
4	MThree Consulting

Stand No.	Company
23	NCC
6	Netcraft
65	New Voice Media
11	Ocado
55	Offshore UK
69	Ordnance Survey
30	Oxford Asset Management
9	PwC
45	QA Consulting
26	QinetiQ
67	Redlux
18	Roke
29	Selex ES
39	Senseye
16	Snowflake Software
37	Sparx
7	SPI Lasers
43	STFC
62	STI
19	Thales
28	TTP - The Technology Partnership
61	UKESF
75	Ultra Electronics NCS & Sonar Systems
77	Unboxed Consulting
54	Vostron
8	Winton Capital Management
25	Zurich

Innovation Zone - Mountbatten Building:

Cascoda (81), Fresh Relevance (88), Kelda Showers (80), Korusys (85), Nquiring Minds (83), Observant Innovations (87), SET Squared (79), TEKEVER (84), Xylostream (82)

Zepler Computer Lab:

Critical Software, Pexip

Jump Trading

Jump Trading has been at the forefront of algorithmic trading since its founding 15 years ago. We pride ourselves on being an industry leader that quietly sets the standard for sophisticated trading strategies. With a strong track record of success,, the firm has grown to over 400 people with offices located in Chicago, New York, London, and Singapore. At Jump, we enjoy a casual workplace atmosphere and a flat organizational structure. You will enjoy the upsides of a startup, but have the stability of an established company. Our founders not only encourage, but expect employees to explore new ideas and develop innovative solutions. We are looking for smart, motivated individuals with a background in web programming and/or systems administration.

www.jumptrading.com

Kier Group

There has never been a more exciting time to join the Kier Graduate Programme as Kier is a leading property, residential, construction and services group which invests in, builds, maintains and renews the places where we work, live and play. We operate across a range of sectors including defence, education, housing, industrials, power and utilities. The Group employs over 15,000 people in its operations in the UK, the Caribbean, the Middle East and Hong Kong. Whatever a customer requires at any stage of the built environment lifecycle, one or more of our businesses can provide world-class solutions, individually or combined, locally or nationally.

www.kier.co.uk

Korusys

Korusys is an expanding and successful Electronics and Software Design Consultancy developing a multitude of bespoke engineering solutions to our customers. Amongst the many projects we are currently developing we are experts in video encoding and decoding, providing the world's first FPGA only solution to the market to support 1080p and 4k HEVC video. Located on the University Science Park we are looking to expand once again this year with graduates who are passionate about utilizing their engineering skills in a design capacity to create challenging and varied FPGA and Software solutions for our customers.

Vacancies: Software and Electronic (FPGA) Engineers; find us in Mountbatten Building 53/3028.

www.korusys.com

Lascar Electronics

Lascar is a leading provider of digital panel instruments, data loggers and custom design and manufacturing solutions. Our group HQ is located in a pleasant rural environment close to the New Forest with facilities in the USA and Hong Kong. Our dynamic engineering team is

involved with all aspects of design, we encourage staff to take ownership of the product, acquire new skills and broaden their knowledge. Ideally you should be familiar with both analogue and digital disciplines, alongside embedded coding skills, but we also have opportunities for software developers and mechanical design. We offer opportunities for career development both within Lascar and our parent Group, Larasian. If you are motivated by seeing the end product containing your creative input then come and talk to us.

www.lascarelectronics.com

Matchtech/Connectus



To register come and visit us at the fair, or visit our website **www.connectusnow.com**

Micro Focus

Talented software developers are at the heart of Micro Focus. Our Graduate Software Developers work in an agile environment on innovative software projects and our graduate academy nurtures the next generation of technical talent. We enjoy a great team spirit in a relaxed, goal-oriented atmosphere working on a range of technologies, coding in C#, C, C++, COBOL and Java for the latest platforms. Based in our Newbury headquarters, we are proud to have Southampton Alumni within our worldwide development team. If you have a solid grounding in computer science, are self-motivated and enthusiastic please visit our Careers site: www. microfocus.com/about/careers/graduates.aspx If our Summer Intern programme with competitive pay rates is also of interest send your CV to grad.careers@ microfocus.com. Interns work in an agile team under the guidance of an experienced scrum master and frequently join us after graduation in permanent positions.

www.microfocus.com



MThree Consulting

MThree Consulting is a global consultancy which provides high quality and client-focused IT and Financial Markets consultancy services worldwide. Alumni by Mthree Consulting is a programme that provides graduates with a strong academic background - a platform to kick-start their career working with the most prestigious financial services organisations globally. Entry-level positions range from highly technical software development to more functional business-facing roles, tailored to the ambitions of each individual on the programme. By joining the Alumni programme you will gain priceless experience on a market leading salary and bespoke training with a structured support system. A work-life balance is always promoted with our #AlumniLIFE ethos integrating sports teams, regular social events and charity opportunities into the programme.

www.mthreealumni.com

NCC

Over the last 15 years NCC Group has been on an incredible journey of growth and achievement culminating in a global company which is one of the North-West's biggest corporate success stories. With more than 1,000 employees, NCC Group provides innovative technology solutions to companies all over the world. NCC Group came fourth in 'The top companies for graduates to work for' and we recognise that our employees are our biggest asset, without them, the business simply wouldn't function and be the success that it is today. That's why having the right people and the right culture is crucial.

www.nccgroup.trust

Netcraft

Netcraft is an internet services company based in Bath, England, with products related to: Providing internet security services, including anti-fraud and anti-phishing services, application testing, code reviews, and automated penetration testing; Providing research data and analysis on many aspects of the Internet. Netcraft has explored the Internet since 1995 and is a respected authority on the market share of web servers, operating systems, hosting providers, ISPs, encrypted transactions, electronic commerce, scripting languages and content technologies. www.netcraft.com

New Voice Media

NewVoiceMedia are utilising the cloud to deliver a new breed of call centres empowering customers to deliver a first-class service. We're looking for talented people to create fast, secure, scalable features that our clients will rave about; people who will continuously improve our ability to get things done and get things right; people to share their passions for development within our business

and to a wider development community. We value ownership and curiosity. This is facilitated by Hack-athons, learning time, training/conferences, coding katas and self-organising teams. We seek out people who care about the quality of their code, produce quality code in multiple languages and have a thirst for learning. Most importantly we want people to have fun. Drop by the NewVoiceMedia stand and say hello.

www.newvoicemedia.com/about-newvoicemedia/careers

Observant Innovations

Observant Innovations is a British company that designs and manufactures innovative solutions to surveillance challenges. At the heart of its technology is a powerful capability to capture 360 degree panoramic video imagery for use by the emergency services, military and safety and security professionals. Find us in Mountbatten Building 53/3028.

www.observant-innovations.com

Ocado Technology

Ocado Technology architect and build the ground-breaking, game-changing technology solutions that power Ocado, the world's largest online-only grocery retailer. We don't do off-the-shelf. We don't do easy. Because we're writing, building and running all our own software systems, we're constantly pushing the limits of what technology can do. And when we say 'we', we mean 'you'. Join us and work across a phenomenal breadth of technology, with incredibly smart people, to create reliable, resilient, scalable and optimised software systems. From robotics and 3D simulation, to machine learning and real-time control systems, we've invested millions in state-of-the-art technology to fuel our ambitious growth plans. Now is the time to join us!

www.ocadotechnology.com

Offshore Systems

Offshore Systems (UK) Ltd is a state of the art marine electronics company that designs and manufactures world-class products in the UK. Our systems are used throughout the world on highly prestigious yachts and commercial vessels. We are a local company based in Hampshire, located in New Milton. By train we are just 21 minutes from Southampton Central and 15 minutes from Bournemouth. We are looking to strengthen our core development team by adding graduates and to promote a pipeline of new talent by internships and placements. Our key areas of interest are: Computer Science; Software Engineering; Electronics Hardware Design; Mechanical Design. We are a small team of development engineers, so everyone is an important element in the recipe for success.

osukl.com



Ordnance Survey

Escape the obvious! A career at Ordnance Survey will surprise you. We're Britain's mapping agency and our geospatial data is weaving itself into over 60 million everyday lives. It underpins £100 billion of the nation's economy – helping everything from crime fighting to conservation, mobile phones to multi-million pound marketing. And our expertise is helping other countries across the world to do the same thing. There really is nobody like us.

www.os.uk

Oxford Asset Management

Oxford Asset Management is an investment management company based in the centre of Oxford. We operate a large-scale infrastructure across multiple international sites. Our experienced and collaborative team tackles a wide range of technologically challenging problems to support our global trading infrastructure and scientific computing requirements. Our focus is on scalable, robust and well-thought-out engineering solutions. This is your chance to see how a multi-billion dollar quantitative trading firm operates. We're looking for enthusiastic, reliable and bright computer science graduates to fulfil challenging technical roles within a friendly and dedicated team.

www.oxam.com

Pexip - see inside back page for company information

PwC

We attend careers fairs nationally and they provide a great opportunity for you to meet our staff and Student Recruitment team. Find out about graduate and undergraduate opportunities for the next recruitment season. Come prepared with questions and pick up one of our recruitment brochures so that you can digest our opportunities in your own time. You could walk away with some great ideas about your future.

www.pwc.co.uk/careers/student

QA Consulting

www.qa.com

QA Consulting is a leading provider of consulting services to world-leading commercial and financial institutions, as well as some of the UK's largest Government departments. The QA Consulting Academy offers expertise across many technologies, enabling scalability and stability. Our training pathway provides a solid development foundation focusing on market-leading technologies, and once successfully completed you will represent QA Consulting as a consultant at one of our many high-profile clients.

QinetiQ

QinetiQ is one of the UK's largest research and technology organisations. Our customers span the worlds of defence, aerospace, security, telecoms, transport, energy, the environment, and many more. Graduates will encounter problems that define the modern age - and they are trusted to help our customers develop and implement truly innovative solutions. We employ over 9,000 people around the globe, and are committed to developing our graduates, ensuring they become true experts - by thinking and doing things differently. We will provide a support structure to help plan your QinetiQ journey, based on your personal strengths and aspirations, plus the range of projects we're working on. If you're a Science, Maths, IT, Engineering, Business or Project Management graduate and have a passion for cutting-edge science and technology, then we want you!

www.QinetiQ.com/Discovery

Redlux

Redlux is an innovative company offering non-contact 3D profiling technology to generate 3- dimensional data sets with nanometre resolution. Redlux's technology applies to components in a variety of materials and many geometric shapes, such as found on hip stem trunnions, hip head tapers, and wind turbine bearings, to name only a few, as well as freeform measurements. Consequently the company's metrology systems find their applications in numerous areas such as the orthopaedic industry, precision engineering, mechanical engineering and cutting tool sectors, industrial optics and lenses fields as well as automotive and aerospace industries. The company's international team of employees is continuously growing which ensures that Redlux's high level of expertise and ability to create bespoke customer systems is secured for the future.

www.redlux.net

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Roke

Roke is recognised as a worldwide centre of R&D excellence. It is a world-class electronics engineering company that provides contract research, product development and manufacturing for a wide range of UK and international customers. Our team of over 350 highly qualified engineers develop advanced sensors, communications systems, and network solutions for a diverse range of applications. Trusted by government and industrial partners worldwide, we provide independent advice, solve technically challenging problems and deliver innovative capability and products into the defence, national security, telecommunications, and healthcare markets. Roke was established in 1956 and since October 2010 has been a wholly owned subsidiary of the Chemring Group plc. Chemring Group employs over 4,000 people in the UK, US, Norway, and Australia.

www.roke.co.uk

Selex ES

Selex ES, a Finmeccanica company, is an international leader in electronic and information technologies for defence systems, aerospace, data, infrastructures, land security and protection and sustainable 'smart' solutions. From the design, development and production of state-of-the-art equipment, software and systems to through life support,

Selex ES partners with its customers to deliver the information superiority required to act decisively, complete missions and maintain security and protection for operational effectiveness. The two-year Finmeccanica Graduate Development Framework (GDF) provides graduates with the best possible start to their career, excellent prospects and great development opportunities within the wider Finmeccanica Group, which employs over 73,000 people. We offer an exciting accelerated development programme specifically tailored for graduates, across both technical and non-technical functions.

www.selex-es.com/careers

Senseye

Senseye is a UK-based start-up specializing in the Industrial IoT. Founded in 2014, and following a successful investment round, the team has developed the first version of its solution. Underpinned by the latest advances in machine-learning and artificial intelligence, it is able to provide operational staff at manufacturing facilities, timely foresight of machine and equipment failures so unplanned downtime and maintenance costs can be reduced. It is built from the ground up to scale with the massive potential that the IoT will deliver and help deliver to the vision of Smart Manufacturing.

www.senseye.io

Graduate careers in

Microelectronics and Electronic Systems

Join STFC Technology and engineer the future

STFC Technology is the leading provider of electronic and microelectronic systems for many high-profile international projects.

Our solutions range from single ASICs to large systems that use tens of thousands of custom ICs and hundreds of multi-million gate FPGAs. Our systems can be found throughout the world and even in space. Opportunities include:

- Analogue and digital IC design using the latest technologies.
- Electronic System design including embedded microprocessors and FPGAs.
- · Microelectronic design consultancy specialising in design tools and flows.
- · Advanced CMOS image sensor development.

Our leading facilities and varied projects provide unique and challenging career opportunities for enthusiastic electronic and microelectronic engineers joining our team.

www.stfc.ac.uk/technology





Snowflake Software

Snowflake Software is an award-winning provider of onpremise and cloud-based software solutions, consultancy and training for data exchange within the Aviation, Defence and Data Provider markets. Customers range from market leaders to innovative pioneers, giving our developers the chance to sink their teeth (and code) into cutting-edge projects in some truly amazing industries. With offices in Southampton and Washington DC, we offer a diverse and unique environment to work in; from open plan offices, to social events including roller-disco, kayaking, F1 simulators and bake offs. We're proud of the open and collaborative culture we've created. We have a number of graduate positions available, as well as the chance for undergraduates to secure a paid summer internship by winning our 2016 Code Off. Find out more at www.snowflakesoftware.com/jobs or tweet us @sflakesoftware.

Sparx

At Sparx, we're working flat out to scientifically investigate what it is that makes the best learning experience. By using real-time data to drive an evidence-based approach to education, we're developing an extraordinary new technology for the classroom that is redefining the limits of what young people can achieve. Our platform for maths uses custom-built content and a powerful, data-driven mobile framework to deliver a tailored set of exercises, games and incentives to the student. We are looking for talented and passionate Graduate Developers to come and join our team based in Exeter.

www.sparx.co.uk/ignite

SPI Lasers

SPI Lasers, a wholly owned subsidiary of the TRUMPF group, a leading designer and manufacturer of optical fibre-based lasers. Our headquarters are based in Southampton with additional UK sites in Rugby. We have a worldwide presence with sales and support services in Asia and North America. The ethos of the company has always been to empower its employees by combining personal skills training with technical tuition and hands-on experience. SPI believes in collaboration and communication at all levels which creates a highly productive and creative environment. We have exciting internships and graduate opportunities, if you want to join our innovative and dynamic team please apply via our website or submit your CV to recruitment@spilasers.com www.spilasers.com

Surface Technology International (STI) ______

A specialist electronics company, Surface Technology International (STI) has been supporting world-class OEM's in high-reliability industries for the last 25 years. STI can offer an end-to-end electronics solution package - supply chain management, full design, prototyping, manufacturing, test and complete build to delivery. This is all supported by recognised industry accreditations in Aerospace & Defence, Automotive and Medical. Manufacturing is carried out in either the UK or the Philippines. An R&D team is being recruited in the Cebu factory as part of the ongoing development programme within the company. STI's own sourcing teams manage supply chain services in the UK, Philippines and China and can offer support in their field of expertise at whatever stage a supply/build project is at, from early development stage, right through to distribution.

www.sti-limited.com

STFC Technology

STFC Technology is the leading provider of electronic and microelectronic systems for many high-profile international projects. Our solutions range from single ASICs to large systems that use tens of thousands of custom ICs and hundreds of multi-million gate FPGAs. Our leading facilities and varied projects provide unique and challenging career opportunities for enthusiastic electronic and microelectronic engineers. Opportunities include: Analogue and digital ASIC design using the latest deep sub-micron technologies; Design of complex systems using embedded microprocessors and FPGAs; the design of advanced CMOS image sensors (CIS) using state of-theart microelectronics technologies. You will be recruited directly into a specific role within the framework of our IET-accredited professional development scheme, the first step towards gaining Chartered Engineer status. www.stfc.ac.uk/technology

ALUMNUS GRADUATION

TEKEVER

The TEKEVER Group develops products for enterprise, aerospace, defence and security markets, and is passionate about innovation and technology. The products are in use across the globe in markets including defence, space and automotive. TEKEVER has opened a new centre of excellence in autonomy and data exploitation in Southampton where it currently develops Unmanned Aerial Vehicles (UAVs) and associated technologies. The UK office is continuing to expand its team and whilst it still feels like a start-up, it has the financial and operational support of a multinational group. Find us in Mountbatten Building 53/3028.

www.tekever.com

Thales

Together, we create the ingenious technological systems and innovations that impact and improve people's lives every single day. Even if you haven't heard the name Thales before, you've definitely benefited from our inventiveness. We look to attract and retain the best talent. We invest in our people to develop professionally and personally through extensive training programmes. We also provide great employment conditions because the health and safety of our people always comes first. We combine our creative, technological expertise and collaborate with others to actively protect our natural environment. We make the most of every single one of our resources and we're working at ways to reduce our power and water consumption as well as our CO2 emissions.

www.ukearlycareers.thalesgroup.com



At TTP Group we combine science, engineering and business enterprise to develop new technologies and bring new products to market for companies around the world. We have an enviable track record of success in a diverse range of sectors including: healthcare; life science; communications; consumer products; industrial systems; and digital printing. TTP looks for candidates who are academically exceptional and show an interest and an aptitude for business. It is a challenging skill set but for people who have it, there are few other companies that can offer the breadth of opportunity. We have created an environment within TTP where talent flourishes, success is rewarded and your ambitions can be achieved.

www.ttpgroup.com

UK Electronic Skills Foundation

The UKESF is a charitable foundation that is taking action to address the skills shortage in the Electronics industry. The UKESF is regarded by employers as the organisation that connects them with the most talented Electronics students across the UK. Unlike other scholarships, the UKESF provides a one-stop shop allowing students to apply to multiple companies with one application and a comprehensive scholarship programme with a wide range of student development activities. Students who become part of the UKESF scholarship programme significantly improve their chances of finding career opportunities in the electronics sector.

www.ukesf.org

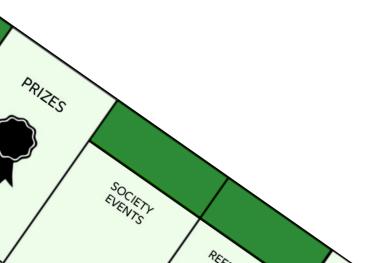
Ultra Electronics

Ultra Electronics is a world-leading Defence & Aerospace, Security & Cyber, Transport and Energy Company. It was formed in October 1993. The group has since grown, both organically and by acquisition, with revenue in 2014 of £713.7 million. Ultra listed on the London Stock Exchange in October 1996 and is in the FTSE 250. Two Ultra businesses will be represented at the careers fair.

Nuclear Control Systems (NCS), an Ultra Electronics business, specialises in providing defence-in-depth to the nuclear energy industry. Since the dawn of this demanding and technically challenging sector, our sensors, instrumentation and control systems have been protecting nuclear facilities across the globe.

Ultra Electronics Sonar Systems (UESS), an Ultra Electronics business, specialises in providing Sonar Systems for the defence market in the UK and abroad. In particular UESS delivers, to the UK and other Navies, Torpedo Defence Systems, Anti-Submarine Warfare Solutions and Sea Mine Disposal Systems.

www.ultra-ncs.com



Unboxed Consulting

Unboxed Consulting hire for attitude over skill, offering opportunities to Graduates and Interns to join our team of specialists in Lean and Agile consulting and Ruby on Rails web development. Problems that we solve range from the best way to offer sexual health services with the NHS to the rebuild of Plymouth University's website. Unboxed people value innovation, delivery and learning and are our only asset. Tom Sabin, a Southampton graduate from 2012, is one of them. We have offices in London and Cape Town and encourage our people to "office swap".

www.unboxedconsulting.com

Vostron

Founded in 2005, Vostron delivers a complete range of communication services in union with a network of trusted partners. At our headquarters in the South of England, we design, implement and manage IP networks across multiple service providers and carriers - installing innovative applications and services across those networks. Providing excellent service to our clients is the priority of Vostron. We are dedicated to helping implement: growth, efficiency and success in your business. With a combination of experienced communications professionals and well-negotiated volume discount schemes that deliver highly tailored communications packages - we guarantee your network will succeed.

www.vostron.com

Willis Towers Watson

Willis Towers Watson is a pre-eminent developer of risk and financial modelling software, with over 400 clients worldwide. We combine the technical innovation and engineering expertise of our software professionals with the actuarial knowledge and thought leadership of our insurance consulting business to provide solutions that help clients' measure value, manage risk and safeguard solvency. Willis Towers Watson's software solutions support insurance companies and other businesses that require sophisticated and auditable modelling and analytics processes as they confront volatile markets and regulatory changes driven by Solvency II, Principle-Based Approaches and Sarbanes-Oxley. Our software solutions underpin a variety of activities, ranging from asset-liability modelling, pricing and reserving, through to economic capital aggregation and allocation.

www.jobs.net/jobs/willis-towers-watson/en-us

Winton Capital Management



www.WintonCapital.com

Year in Industry (EDT)

The Year in Industry is a leading provider of student placements in the UK and is run by the education charity, EDT. YINI provides paid, degree-relevant work placements for students taking a gap year before or during their degree course. The scheme specialises in placements for students interested in all areas of engineering, science, IT, e-commerce, business, finance and logistics. Students are carefully matched with companies throughout the UK and placements generally run over a 9-12 month period in line with the academic year.

www.etrust.org.uk

Zurich

Looking for an exciting career? Thinking about insurance? You should. As a Graduate, you'll find yourself in a role with responsibilities on real projects right from the start. We're transforming our Technology landscape, and that means you'll be working in a fast-paced environment, thinking on your feet and finding ways to protect the things people love. We're a leading multi-national insurance company employing over 60,000 people in 170 countries around the world. If you're looking for a challenging, dynamic work environment with recognition and rewards for your creativity, innovation and determination, work with us. After all, this is our sixth consecutive year in the Sunday Times top 25 big companies to work for!

www.zurich.co.uk/graduates



Stop Press! Critical Software and Pexip are exhibiting in the Zepler Computing Lab

Pexip

Pexip is a software product development start-up company, based in Reading, UK, and Oslo, Norway. Our founders and team are communication industry veterans. Each is an expert in their field, giving us an unparalleled insight into our area of specialism: professional video collaboration and conferencing systems. We seek graduates expecting to gain a 2.i or 1st class Honours degree in either Computer Science, Engineering, Science or Maths. We offer varied software engineering roles, the focus of which is core product development. We have vacancies for Software Development Engineers, Test Development Engineers, App Development Engineers. Salaries for all roles is £35,000pa plus benefits. To apply: Email a CV and cover note detailing the role(s) of interest to Chris Leeks – chris.leeks@pexip.com

www.pexip.com

Careers and Employability, University of Southampton

We provide careers information, advice and guidance to over 25,000 students. With a range of online resources, workshops, presentations and one-to-one discussions we are well equipped to help you source and reach your career goals. We have many resources to help you with your career planning from fresher's to graduation.

www.southampton.ac.uk/careers/students

Critical Software

CRITICAL Software provides systems, software and data engineering services for safety, mission and business-critical applications. We help our clients meet the most demanding quality standards for software safety, performance and reliability. Our data engineering products and services also provide clients with the information they need to manage their important assets, helping them to achieve better business performance. We have customers in the aerospace, energy, space, transport and defence sectors that demand high integrity and complex systems to meet their challenging requirements. Established in 1998, we are a high-tech international company that genuinely cares about its employees.

www.critical-software.co.uk

This Careers Fair is an annual event organized and managed by Electronics and Computer Science and the Faculty of Physical Sciences and Engineering. We are grateful to all the companies and organizations attending this year's event – the ninth Fair in this series and the biggest so far – and for their support of our students and our careers and employability initiatives. Special thanks to our advertisers, and t-shirt sponsors Snowflake Software, and also to the companies that have attended every Fair in the series since 2008: BAE Systems Applied Intelligence, FactSet, IBM, Imagination Technologies, J P Morgan, Matchtech, and Selex ES.

Our Careers Hub website (www.ecs.soton.ac.uk/careers) contains full details of all our affiliated companies as well as a full list of all current opportunities (accessible with 'soton' logins). You can follow Careers Hub activities on Twitter (ECS-CareersHub) and on Facebook (ECS Careers Hub). ECS Alumni are welcome to join our LinkedIn group (ECS Alumni, University of Southampton). For further information on any aspect of our careers activities, contact Joyce Lewis, Careers Fair Director (j.k.lewis@ecs.soton.ac.uk); tel. 023 8059 5453.

BEFORE THE FAIR:

Do your homework...

- Find out which companies are exhibiting
- Research into these companies and find out which ones are of interest
- Find out whether they have a graduate programme
- Read through their current vacancies
- Remember, it's not just about the jobs currently available. Look at what the company's culture is like and what projects they have in the pipeline
- Start making internal contacts through websites like LinkedIn
- Prepare a list of questions for when you meet the company at the fair

DURING THE FAIR:

Be brave!

- Approach the companies of interest and ask questions
- Talk about your relevant skill sets and discuss the opportunities available for you
- Take a business card/contact details

AFTER THE FAIR: Following up...

- E-mail the contacts you have made. Take the opportunity to acknowledge your meeting and thank them for their time. Attach your CV and explain your interest in the company (even if they have no current vacancies)
- Connect to your contacts on LinkedIn
- Plan a second e-mail or phone call for in a few months' time. Use this occasion to send your CV again (especially if updated) and to ask about current/pipeline opportunities



NEED MORE ADVICE?

Drop by our stand (no. 33) at the Careers Fair

Matchtech is your specialist technology recruitment consultancy providing unique vacancies across niche markets. Our expert recruiters specialise in specific skill sets to ensure excellent industry knowledge and a personal understanding of your needs. We work across a variety of industry sectors with over 450 highly acclaimed clients; from multinational corporations to boutique technology providers. The dedication we have to these partnerships means that you get the advantage of exclusive vacancies within a range of trades, all with just one registration (like a supermarket for jobs). Our service is free for you to join. By registering with us you also gain access to our wider community area which provides CV advice, interview techniques, interview feedback, industry news and legal legislation

If you have had an industry placement or have even been offered a graduate job, we would encourage you update us with your current CV. Our commitment to you spans across your career path, from junior vacancies to senior management. By keeping us updated with your skills and knowledge, you are increasing our ability to match you to your next big career move. If you would like to e-mail your CV in today, please send it to hello@connectusnow.com

Connect with us online to find out more: www.connectusnow.com





www.ecs.soton.ac.uk/careers