A STUDY ON CUSTOMERS SATISFACTIONS TOWARDS SERVICES QUALITY AT THE STORE SOON SENG PLAZA MELAKA

MODE B

SITI FATIMAH BINTI IBRAHIM

2009182729

SUBMITTED IN PARTIAL FULFILLMENT

OF THE REQUIREMENTS

FOR THE

BACHELOR ADMINISTRATION (HONS)MARKETING.

FACULTY OF BUSINESS MANAGEMENT UNIVERSITY TECHNOLOGY MARA

JANUARY 2013



BACHELOR OF BUSINESS ADMINISTRATION (HONS)MARKETING FACULTY OF BUSINESS MANAGEMENT UNIVERSITY TECHNOLOGY MARA

"DECLARATION OF WORK"

I, SITI FATIMAH BINTI IBRAHIM (I/C NO 880201065344)

HEREBY DECLARE THAT

- THIS WORK IS NOT PREVIOUSLY BEEN ACCEPTED IN SUBSTANCE FOR ANY DEGREE, LOCALLY, OR OVERSEAS AND IS NOT BEEN CONCURENTLY SUBMITTED FOR THIS DEGREE OR ANY OTHER DEGRESS.
- THIS RESEARCH PAPER IS THE RESULT OF MY INDEPENDENT WORK AND INVESTIGATION, EXCEPT WHERE OTHERWISED STATED.
- ALL VERBATIM EXTRACT HAVE BEEN DISTINGUISHED BY QUOTATION MARKS AND SOURCES OF MY INFORMATION HAVE BEEN SPECIALLY ACKNOWLEDGE

LETTER OF SUBMISSION

JUNE 2013 THE HEAD OF PROGRAMME BACHELOR OF BUSINESS ADMINISTRATION (HONS) MARKETING FACULTY of BUSINESS MANAGEMENT UNIVERSITY TECHNOLOGY MARA KAMPUS BANDARAYA MELAKA 110 OFF JALAN HANG TUAH 73500 MELAKA

DEAR SIR, MADAM

SUBMISSION OF PROJECT PAPER

ATTACHED IS THE PROJECT ENTITLED" THE STUDY ON CUSTOMERS SATISFACTION TOWARDS SERVICES QUALITY AT THE STORE SOON SENG PLAZA MELAKA TO FULFILL THE REQUIREMENTS AS THE NEEDED BY THE FACULTY OF BUSINESS MANAGEMENT, UNIVERSITY TECHNOLOGY MARA

THANK YOU

YOURS SINCERELY

SITI FATIMAH BINTI IBRAHIM 2009182729 BACHELOR OF BUSINESS ADMINISTRATION(HONS) MARKETING

TABLE OF CONTENT

CONTENT

PAGES

CHAPTER 1: INTRODUCTION

1.0 Introduction	1-2
1.1 Background of Study	2-3
1.2 Background of Company	3-5
1.3 Problem Statement	5-6
1.4 Research Questions	6
1.5 Research Objectives	7
1.6 Significance of Study	7-8
1.7 Scope of Study	8
1.8 Limitation of Study	8-9
1.9 Definition Terms	9-10
1.10 Theoretical Framework	11-13

CHAPTER 2: LITERATURE REVIEW

2.0 Service Quality	13-14
2.1 Service Quality Five Dimension	14-15
2.2 Customers Satisfaction	15-16

CHAPTER 3: RESEACRH METHODOLOGY

3.1 Research Design	17
3.2 Population	18
3.3 Sampling Design	18
3.4 Data Collection Method	19-20
3.5 Data Analysis and Interpretation	21-22
3.6 Work Schedule	22-23

CHAPTER 4: DATA ANALYSIS

4.0 Introduction	25
4.1 Reliability Test	25-26
4.2 Frequency Distribution (Respondent Profile)	26-28
4.3 Frequency Distribution (Respondent Respond)	29-35
4.4 Research Objective 1	36
4.5 Correlasion	36-41
4.5.1 Research Objective 2	
4.6 Research Objective 3	42-43

ABSTRACT

This research study is conducted at The Store Melaka. This study is on 'Customers satisfaction towards Service Quality at The Store Melaka. The main objective of this study is to determine the level of customers satisfaction towards service quality provided at The Store Soon Seng Plaza with using five variables of SERVQUAL which are tangible, reliability, responsiveness, assurance and empathy as determinant.

The researcher has adopted the descriptive research in order to conduct the research on the issue. The researcher's sampling design is the Non probability sampling which is the Convenience Sampling Technique and 100 questionnaires were distributed to the customers of The Store Melaka which refers to the local and international target population of the research. The questionnaire was distributed to customers when purchasing at The Store Melaka. The researcher adopts Scientific Program of Social Science (SPSS) application to analyze the data that is gathered throughout the research process in order to obtain accurate answer for the questions.

Based on findings, the researcher see that the customers moderate satisfied with Service Quality at The Store Melaka.