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Differences in Online Social Media Mavens: the Gender Gap

Tyra Mitchell

Deborah H. Lester Kennesaw State University, dlester@kennesaw.edu

R. Keith Tudor

Dolly D. Loyd University of Southern Mississippi

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Recommended Citation

Mitchell, Tyra; Lester, Deborah H.; Tudor, R. Keith; and Loyd, Dolly D., "Differences in Online Social Media Mavens: the Gender Gap" (2010). Association of Marketing Theory and Practice Proceedings 2010. 49. https://digitalcommons.georgiasouthern.edu/amtp-proceedings_2010/49

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DIFFERENCES IN ONLINE SOCIAL MEDIA MAVENS: THE GENDER GAP Tyra Mitchell, Deborah Lester, R. Keith Tudor, Dolly Loyd

Building: Hilton Ocean Front Resort

Room: Promenade 5

Date: 03-27-2010 - 10:30 AM - 11:45 AM

Last modified: 01-20-2010

Abstract

Consumer Behavior experts have acknowledged the significant impact market mavens play in the dissemination and acceptance of new products in the market place. The emergence of online social media mavens has only recently been recognized. Based on traditional patterns of behavior and Internet usage it could be assumed the predictable demographics of the social media maven would be male, young, educated and with an above average income. This study investigated these traditional assumptions and discovered unique differences in online social media mavens. In order to determine potential Social Media Mavens, this research looked beyond usage of social media and instead at who was communicating with others about social media both in the form of recommending and encouraging the usage of social media. Results indicate the gender dominance of males is leveling, signaling the potential of females to drive social media acceptance and usage to ultimately reign as Online Social Media Mavens.

Keywords

Social Media, Market Mavens, Gender Differences