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1           **VALUE-BASED DECISION-MAKING OF CIGARETTE AND NON-DRUG**  
2           **REWARDS IN DEPENDENT AND OCCASIONAL CIGARETTE SMOKERS: AN**  
3           **FMRI STUDY**

4  
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29   biotechnology industries.

**ABSTRACT**

31 Little is known about the neural functioning that underpins drug valuation and choice in  
32 addiction, including nicotine dependence. Following ad libitum smoking, 19 dependent  
33 smokers (smoked  $\geq 10$ /day) and 19 occasional smokers (smoked 0.5-5/week), completed a  
34 decision-making task. First, participants stated how much they were willing-to-pay for  
35 various amounts of cigarettes and shop vouchers. Second, during functional magnetic  
36 resonance imaging, participants decided if they wanted to buy these cigarettes and vouchers  
37 for a set amount of money. We examined decision-making behaviour and brain activity when  
38 faced with cigarette and voucher decisions, purchasing (vs. not purchasing) cigarettes and  
39 vouchers, and 'value signals' where brain activity correlated with cigarette and voucher  
40 value. Dependent smokers had a higher willingness-to-pay for cigarettes and greater activity  
41 in the bilateral middle temporal gyrus when faced with cigarette decisions than occasional  
42 smokers. Across both groups, the decision to buy cigarettes was associated with activity in  
43 the left paracingulate gyrus, right nucleus accumbens and left amygdala. The decision to buy  
44 vouchers was associated with activity in the left superior frontal gyrus, but dependent  
45 smokers showed weaker activity in the left posterior cingulate gyrus than occasional smokers.  
46 Across both groups, cigarette value signals were observed in the left striatum and  
47 ventromedial prefrontal cortex. To summarise, nicotine dependence was associated with  
48 greater behavioural valuation of cigarettes and brain activity during cigarette decisions. When  
49 purchasing cigarettes and vouchers, reward and decision-related brain regions were activated  
50 in both groups. For the first time, we identified value signals for cigarettes in the brain.

## INTRODUCTION

53 Addiction can be considered a disorder fundamentally caused by maladaptive decision-  
54 making (Redish et al., 2008; Schoenbaum and Shaham, 2008; Ekhtiari et al., 2017). Indeed,  
55 decisions to continue to use drugs despite interpersonal or psychological and physical health  
56 problems are diagnostic criteria for DSM-5 substance use disorders (American Psychiatric  
57 Association, 2013). Decisions lie at the heart of our understanding of addiction. However,  
58 one critical type of decision that has received scant attention within neuroscientific addiction  
59 research is the decision to buy drugs.

60 Initial behavioural economics research on cigarette purchase (Jacobs and Bickel, 1999;  
61 MacKillop et al., 2008) showed that, like for other reinforcers, cigarette consumption (i.e. the  
62 number purchased) is at its maximum when cost is at its minimum and decreases as cost  
63 increases. Furthermore, measures of demand for cigarettes correlate with nicotine dependence  
64 (MacKillop et al., 2008; Murphy et al., 2011; Chase et al., 2013), are sensitive to cigarette  
65 cues and withdrawal (MacKillop et al., 2012), and predict future smoking behaviour in those  
66 attempting to quit (MacKillop et al., 2015). This demonstrates that addiction to cigarettes can  
67 be successfully conceptualised in a behavioural economic framework.

68 ‘Neuroeconomics’ was born out of the combination of behavioural economics and cognitive  
69 neuroscience (Glimcher and Rustichini, 2004; Glimcher et al., 2009), and studies what  
70 happens in the brain when economic decisions are made. Building on the existing behavioural  
71 economics work, three ‘neuroeconomics’ studies have examined neural activations associated  
72 with decisions to buy drugs. These studies all combined functional magnetic resonance  
73 imaging (fMRI) with a drug purchase task with real, financial consequences (MacKillop et  
74 al., 2014; Bedi et al., 2015; Gray et al., 2017).

75 MacKillop et al. (2014) used the well-validated ‘alcohol purchase task’ (Murphy and  
76 MacKillop, 2006) with 24 heavy alcohol drinkers. The participants made a series of decisions  
77 about how many ‘mini-drinks’ they would buy for a range of prices (\$0 to \$15). Decisions to  
78 buy alcohol were associated with activation in the medial prefrontal cortex (mPFC), posterior  
79 parietal cortex (PPC), dorsolateral prefrontal cortex (dlPFC), posterior cingulate cortex  
80 (PCC), and left anterior insula. The authors suggested these regions are specifically involved  
81 in attention and intentionality (PPC), decisional balance (mPFC and dlPFC) and craving  
82 (insula) (MacKillop et al., 2014).

83 Using an analogous task, the ‘cigarette purchase task’, Gray et al. (2017) examined brain  
84 activation when 35 cigarette smokers (who smoked an average of 16 cigarettes per day) made  
85 decisions about how many cigarettes they would buy for a range of prices (\$0 to \$10).  
86 Decisions to buy cigarettes were associated with activation of the caudate and deactivation of  
87 superior parietal lobule. Elastic decision-making (i.e. when consumption is substantially  
88 affected by price) was associated with activation of medial frontal gyrus (meFG), middle  
89 frontal gyrus (miFG), inferior frontal gyrus (iFG), insula, anterior cingulate cortex (ACC),  
90 parietal lobule and dlPFC. The authors suggested that activity in the caudate was due to its  
91 role in goal-directed action, meFG activity related to conflict processing and dlPFC activity  
92 associated with inhibitory processes (Gray et al., 2017).

93 Bedi et al. (2015) used a slightly different approach in which 21 regular cannabis users made  
94 yes/no decisions about whether they wanted to purchase a certain number of cannabis puffs  
95 (1 to 12) for a specific price (\$0.25 to \$5). Multivariate analysis was employed to determine  
96 which voxels’ activations were associated with decisions to buy cannabis, these were:  
97 superior frontal gyrus (sFG), meFG, miFG, PCC, caudate, putamen, insula, inferior parietal  
98 lobule and superior parietal lobule. Bedi et al. (2015) noted the similarity between their  
99 results and Mackillop et al.’s (2014) results. Bedi et al. (2015) highlighted activation of the  
100 bilateral dorsal striatum, which is thought to become more important in directing behaviour  
101 towards drugs as addiction severity increases (Everitt and Robbins, 2005, 2016).  
102 Furthermore, they linked the insula’s activity with interoception (Naqvi and Bechara, 2009)  
103 and the PCC’s activity with subjective value (Clithero and Rangel, 2013).

104 Much *general* neuroeconomics research has focused on finding neural ‘value signals’ for  
105 different commodities, i.e. brain regions where activity is directly proportional to the value of  
106 the commodity presented (Montague and Berns, 2002; Plassmann et al., 2007; Rangel et al.,  
107 2008; Rushworth and Behrens, 2008; Chib et al., 2009; Bartra et al., 2013). This research has  
108 highlighted the critical roles of the ventromedial prefrontal cortex (vmPFC) and ventral  
109 striatum (amongst others) in valuation processing. Indeed, in a study which directly informed  
110 our methodology (Chib et al., 2009), activity in one region of the vmPFC correlated with  
111 subjective value for three different types of reward: food, money and ‘trinkets’ (e.g. a hat).

112 Note that, ‘subjective value’ refers to a personal value assigned to an outcome by an  
113 individual. This could be a rating of ‘value’ on an arbitrary scale from 0-10, the amount of  
114 money the individual is willing to pay for the outcome, or a rating of how much the

115 individual ‘likes’ the outcome on consumption. Alternatively, a more ‘objective’ value can be  
116 used to investigate valuation processing, e.g. the *number* of chocolates available in a  
117 decision. In our study, we quantified subjective value, using participants’ willingness-to-pay  
118 money for each reward, as in previous research (Becker et al., 1963; Chib et al., 2009).

119 Drug-related neuroeconomic research has not yet searched for drug value signals.  
120 Furthermore, no comparative rewards have been used to investigate brain activity associated  
121 with the valuation and purchase of drugs alongside that of non-drug rewards, despite this  
122 strategy being employed in other areas of addiction research (Bühler et al., 2010; Chase et al.,  
123 2013; Lawn et al., 2015).

124 Therefore, we do not know: (1) whether nicotine dependence is associated with differential  
125 brain activity when purchasing cigarettes and non-drug rewards, (2) if cigarette value signals  
126 exist in the expected brain areas, and (3) how the brain responds when valuing and  
127 purchasing cigarettes and non-drug rewards within the same paradigm. In order to address  
128 these gaps of knowledge, we conducted a cross-sectional fMRI study comparing dependent  
129 and occasional cigarette smokers when they made purchase decisions about cigarettes and  
130 vouchers.

### 131 *Hypotheses*

132 We hypothesised that dependent smokers would financially value cigarettes more than  
133 occasional smokers. Based on the claim that addiction is underpinned by weakened goal-  
134 directed and enhanced habitual drug-seeking (Everitt and Robbins, 2005, 2016), we also  
135 hypothesised that dependent smokers would purchase more cigarettes than expected based on  
136 the subjective values they assigned to the cigarettes available.

137 We predicted that the decision to purchase cigarettes and vouchers would be associated with  
138 activity in reward-related and choice-related regions: mPFC, dlPFC, ACC, PCC, insula,  
139 caudate/putamen and mFG/meFG/iFG/sFG. Moreover, we hypothesised that activity in these  
140 regions would be greater when purchasing cigarettes and weaker when purchasing vouchers  
141 in dependent smokers compared to occasional smokers.

142 We predicted that activity in the vmPFC and bilateral ventral striatum would correlate with  
143 subjective cigarette and voucher value, on a trial-by-trial basis. Lastly, based on weaker goal-  
144 directed drug-seeking (Everitt and Robbins, 2005, 2016), we predicted that the relationship

145 between subjective value of cigarettes and brain activity would be weaker in dependent  
146 smokers than occasional smokers.

147

## MATERIALS AND METHODS

### 148 *Participants*

149 A cross-sectional study design was employed. Nineteen dependent cigarette smokers (three  
150 women) and 19 occasional cigarette smokers (six women) took part<sup>1</sup>. Inclusion criteria for the  
151 dependent smokers were: (1) Fagerstrom Test of Nicotine Dependence (FTND) score  $\geq 5$ , (2)  
152 smoke  $\geq 10$  cigarettes per day on average. Inclusion criteria for the occasional smokers were:  
153 (1) FTND=0, (2) smoke 0.5-5 cigarettes per week on average. Inclusion criteria for all  
154 participants were: 18-50 years old, right-handed and normal or corrected-to-normal vision  
155 with contact lenses. Exclusion criteria were: (1) seeking treatment for a mental health  
156 problem; (2) using psychiatric medication; (3) use of any illicit drug once per week or more;  
157 (4) quitting smoking; and (5) any MRI contraindications. Additionally, occasional smokers  
158 were excluded if they had ever been a regular, daily cigarette smoker in the past. Participants  
159 were told to smoke as normal before the study (i.e. they were *not* required to abstain from  
160 smoking).

161 Recruitment was conducted via advertisements on Gumtree, in Exeter town centre and in the  
162 University of Exeter. Participants were reimbursed £10/hour. All participants were given full  
163 information about the study and provided written informed consent. The study was conducted  
164 according to the guidelines of the Declaration of Helsinki and approved by the University of  
165 Exeter Ethics Committee.

### 166 *Assessments*

#### 167 *Value-based decision-making task (Chib et al., 2009)*

168 The structure of the task was based on a value-based decision-making task used previously  
169 (Chib et al., 2009). The task was divided into two phases: a pre-scanning auction phase and a  
170 scanning choice phase. Both phases involved making purchase decisions about cigarettes and  
171 voucher ‘bundles’, i.e. different amounts of cigarettes/vouchers.

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<sup>1</sup> We tested 23 dependent smokers and 20 occasional smokers. We excluded four dependent smokers for the following reasons: one smoked cannabis more than once per week, and we only found out during the testing session; one had a missing structural scan; one had an error in all functional data and one had no willingness to pay data recorded. We excluded one occasional smoker because they had an error in all functional scans. Therefore we had 19 participants in each group.



172 The cigarettes on offer were Marlboro, Camel or Lucky Strike and, within a bundle, they  
173 varied in number from one to ten, e.g. ‘8 Marlboro cigarettes’ was one cigarette bundle. In  
174 total there were 30 cigarette bundles. The vouchers were HMV, Amazon, Waterstones and  
175 they varied in amount from one to ten, where one voucher = 20p, e.g. ‘4 Waterstones  
176 vouchers’ was one voucher bundle. In total there were 30 voucher bundles. Each phase  
177 consisted of 60 purchase decisions.

178 At the start of the pre-scanning phase, participants were given eight pounds in cash. They  
179 were told that, across both phases, one of their choices about cigarette bundles and one of  
180 their choices about voucher bundles would be *randomly chosen to happen in reality*.  
181 Therefore, they should make every decision like it was real. They could spend a maximum of  
182 four pounds on vouchers and four pounds on cigarettes, across both phases.

### 183 *Pre-scanning auction phase (see figure 1a)*

184 The pre-scanning phase was an auction, in which participants decided how much they would  
185 like to spend on the total of 60 different cigarette and voucher bundles, ranging from £0.00 to  
186 £4.00. The participant had as long as they wanted for each auction decision. The auction was  
187 a Becker-DeGroot-Marschack (BDM) auction (Becker et al., 1963; Chib et al., 2009) and a  
188 full description can be found in the supplementary materials.

### 189 *Scanning choice phase (see figure 1b)*

190 Subsequently, the participant entered the scanner and completed the scanning choice phase.  
191 The participant faced a series of simple decisions in which they chose whether or not to buy a  
192 cigarette or voucher bundle for a set amount of money. The set amount of money (for all  
193 trials) was equal to their median willingness-to-pay (WTP) from the pre-scanning auction  
194 phase. Each of these choices lasted for three seconds. This three second choice event is the  
195 key event for the fMRI analyses in which we investigated value and choice processing across  
196 and between the groups. Between the choices there were inter-trial intervals which varied  
197 randomly in length from 1 to 10s (with an equal probability for each interval). The 60 trials  
198 were fully randomised. The task lasted for nine minutes and 30 seconds. We presented words,  
199 rather than images, in the task, in order to reduce cue reactivity.

### 200 *Other assessments*

201 We also measured depression with the Beck Depression Inventory (Beck et al., 1996),  
202 nicotine dependence with the Fagerstrom Test for Nicotine Dependence (Heatherton et al.,  
203 1991; Fagerström et al., 2012), tobacco use disorder (TUD) with the Diagnostic and  
204 Statistical Manual 5 (American Psychiatric Association, 2013), carbon monoxide using a  
205 Bedfont Micro Smokerlyzer (Bedfont Scientific, Harrietsham, UK) and premorbid verbal  
206 intelligence with Spot The Word (Baddeley et al., 1993). More details can be found in  
207 supplementary materials.

### 208 *Procedure*

209 Participants attended one two-hour testing session. Before entering the scanner, they  
210 completed the questionnaires, blew into the CO monitor and completed the pre-scanning  
211 auction phase of the task. Subsequently, they entered the scanner and completed the scanning  
212 choice phase of the task (which started roughly 30 minutes after the pre-scanning auction  
213 phase), as well as two other tasks, which will be reported elsewhere (see supplementary  
214 materials). After finishing the scanning, one cigarette-related decision and one voucher-  
215 related decision from across both phases was selected to happen in reality. At the end of the  
216 session, the participant was given their bonus payment of cigarettes, vouchers, and remaining  
217 money.

### 218 *Magnetic resonance image acquisition*

219 MRI data were collected on a Philips 1.5T scanner with an 8 channel sense head coil. For  
220 functional scans, T2\*-weighted, echo-planer images were collected using a sequence with the  
221 following parameters: repetition time (TR)=3s, echo time (TE)=50ms. T1-weighted images  
222 were collected for the structural scan. Further details can be found in the supplementary  
223 materials.

### 224 *Behavioural data analyses*

225 All behavioural data were analysed using IBM Statistical Package for Social Sciences (IBM  
226 SPSS version 21).

227 Demographics and baseline smoking variables for dependent and occasional smokers are  
228 described using means, standard deviations, medians and ranges. They were compared using

229 independent t-tests or Mann-Whitney U-tests, depending on whether the data met  
230 requirements for parametric analysis.

231 ANOVAs with a between-subjects factor of Group (dependent and occasional) and Reward  
232 (cigarette and voucher) were employed to analyse behavioural data. Bonferonni corrections  
233 were applied to post hoc comparisons. We winsorized any outcome data above or below 2.5  
234 standard deviations from the mean.

### 235 *fMRI data analyses*

236 Data were analysed using SPM12. Movement correction was carried out using 2nd degree b-  
237 spline interpolation to realign all functional volumes to the mean functional volume. No  
238 participant was excluded for movement, as all participants moved less than twice the voxel  
239 size (6mm) in any direction throughout the task. Each person's structural image was co-  
240 registered to their mean functional volume. Subsequently, a slice timing correction was  
241 carried out on the functional volumes using SPM12's default settings. Then, the co-registered  
242 structural image and the functional volumes were spatially normalised into Montreal  
243 Neurological Institute (MNI) space using the SPM standard MNI template and affine  
244 regularisation. Finally, the functional volumes were smoothed with an isotropic Gaussian  
245 kernel for group analysis (8mm full-width at half-maximum).

### 246 *First level analyses*

247 Functional data were analysed using general linear models. We conducted two main analyses:  
248 one concerning BOLD response when a reward was purchased vs. when it was not, and one  
249 concerning the correlation between BOLD response and subjective valuation of reward (i.e.  
250 WTP). We also conducted additional analyses investigating all cigarette and voucher choices,  
251 regardless of purchase behaviour (reported in the supplementary materials).

252 We modelled the three-second choice events using boxcar functions convolved with the  
253 default haemodynamic response function. For the choice-based first-level analyses, the events  
254 modelled were: cigarette-choice-purchase, cigarette-choice-don't-purchase, voucher-choice-  
255 purchase and voucher-choice-don't-purchase. For each individual we created a cigarette-  
256 purchase>cigarette-don't-purchase contrast and a voucher-purchase>voucher-don't-purchase  
257 contrast. For the value-based first-level analyses, we modelled all cigarette-choice and  
258 voucher-choice events parametrically modulated by the WTP for the reward on offer in that

259 choice. For each participant, we were concerned with the beta associated with the cigarette  
260 and voucher parametric modulation term. Movement parameters were also included in all the  
261 models, as regressors of no interest.

## 262 *Second level analysis*

263 Subsequently, second-level random-effects models were used to investigate effects in the  
264 entire sample and differences between the dependent and occasional smoker groups. At the  
265 second level, we used cluster-based familywise error (FWE) correction to  $p < 0.05$ , with a  
266 cluster defining threshold of  $p < 0.005$ . First, across both groups, we investigated cigarette-  
267 purchase > cigarette-don't-purchase and voucher-purchase > voucher-don't-purchase using one-  
268 sample t-tests. Second, we tested whether dependent smokers had greater cigarette-  
269 purchase > cigarette-don't-purchase contrasts, and occasional smokers had greater voucher-  
270 purchase > voucher-don't-purchase, using independent t-tests. In the supplementary materials,  
271 we report these analyses again after excluding participants who made fewer than five  
272 purchase or don't-purchase trials.

273 Third, we conducted analyses for 'value signals' for cigarettes and vouchers, using one-  
274 sample t-tests on the parametric modulation betas from the first-level. We conducted a  
275 regions of interest (ROI) analysis using regions based on a meta-analysis of value processing  
276 (Bartra et al., 2013): left and right striatum, and the vmPFC (table 1). The regions were  
277 defined using MarsBar (<http://marsbar.sourceforge.net/>) as spheres with co-ordinates in table  
278 1 as the centres, and radii of 5mm. The ROIs were combined into a single mask and included  
279 in the second level models. We then extracted the betas using MarsBar for each ROI within  
280 each participant. One-sample t-tests were used to investigate value signals across groups and  
281 independent t-tests to investigate differences between groups, with Bonferroni corrections. In  
282 order to evaluate evidence in favour of the null hypothesis, scaled Jeffreys-Zellner-Siow  
283 (JZS) Bayes factors were calculated using an online calculator  
284 (<http://pcl.missouri.edu/bayesfactor>). We used the recommended scaled-information prior of  $r$   
285 = 1 (Rouder et al., 2009). A cut-off of three is used as evidence in favour of the null and a  
286 cut-off of 1/3 is used as evidence in favour of the alternative hypothesis (Rouder et al., 2009).  
287 We also conducted a whole-brain analysis for the value signals using the cluster-based  
288 correction described above (reported in supplementary materials).

289 Additionally, we investigated main effects and group differences for all-cigarette-choices vs.  
290 all-voucher-choices (regardless of behaviour), allowing for drug vs. non-drug reward  
291 analyses. We also compared dependent and occasional smokers on all-cigarette-choices and  
292 all-voucher-choices separately (see supplementary materials).

293 Finally, we extracted overall betas from the clusters that showed significant activation for  
294 cigarette-purchase>cigarette-don't-purchase. Within the dependent smokers, we correlated  
295 CO and FTND values with these betas and the value signal betas from the significant pre-  
296 specified ROIs. We corrected for the number of correlations;  $\alpha$  was reduced to 0.005.

297

298

## RESULTS

### 299 *Demographics of participants (table 2)*

300 As a result of our criteria, dependent smokers by definition smoked more cigarettes/day and  
301 had a higher FTND. All dependent smokers had at least mild TUD and the majority had  
302 severe tobacco use disorder; only three occasional smokers had mild tobacco use disorder.

### 303 *Behavioural results*

#### 304 *Willingness to pay in pre-scanning auction phase*

305 For mean WTP in the pre-scanning auction phase, there was a trend Group by Reward  
306 interaction ( $F_{1, 36}=3.874$ ,  $p=0.057$ ) [Dependent: Cigarette mean (SD): 1.881 (0.589); Voucher  
307 mean (SD): 1.618 (0.652); Occasional: Cigarette mean (SD): 1.004 (0.699); Voucher mean  
308 (SD): 1.089 (0.673)]. There was also a main effect of Group ( $F_{1, 36}=13.268$ ,  $p=0.001$ ),  
309 whereby dependent smokers had overall higher mean WTP scores than occasional smokers.  
310 See supplementary materials for more details.

311 The groups' overall median WTPs differed significantly as well ( $t_{34.323}=3.853$ ,  $p<0.001$ )  
312 [Dependent median mean (SD): 1.716 (0.556); Occasional median mean (SD): 0.929  
313 (0.696)].

#### 314 *Number of choices in scanning choice phase (Figure 2a & 2b)*

315 To show that the two phases worked correctly and coherently, we tested the hypothesis that  
316 as WTP increased, the proportion of purchases in the scanning choice phase increased. In  
317 support of this, we found a significant linear effect of WTP on proportion of purchases  
318 ( $F_{18}=28.705$ ,  $p<0.001$ ).

319 For the number of purchases in the scanning phase, there was a Group by Reward interaction  
320 ( $F_{1, 36}=5.979$ ,  $p=0.020$ ), and a main effect of Reward ( $F_{1, 36}=9.005$ ,  $p=0.005$ ) with cigarettes  
321 bought more than vouchers. On exploration of the interaction, the dependent smokers made  
322 cigarette purchases significantly more than voucher purchases ( $t_{18}=3.468$ ,  $p=0.006$ ), while  
323 this was not the case for occasional smokers. Occasional smokers made marginally more  
324 voucher purchases than dependent smokers ( $t_{36}=1.522$ ,  $p=0.078$ ). There was no evidence of a

325 difference in number of cigarette purchases between the groups. See the supplementary  
326 materials for a full description of the distribution of cigarette and voucher choices.

327 Dependent smokers made an unpredictably large number of cigarette purchases based on  
328 their individual WTP scores and their set prices ( $t_{18}=2.973$ ,  $p=0.032$ ). In other words, the  
329 dependent smokers bought cigarette bundles (in the choice phase) for more money than they  
330 thought they were worth (in the auction phase). However, this was not the case for vouchers,  
331 or for either reward in the occasional smokers.

### 332 *fMRI Results*

#### 333 *Choice-based analysis<sup>2</sup>*

##### 334 *Across both groups (table 3 and figures 3 and 4a)*

335 The cigarette-purchase>cigarette-don't-purchase contrast was associated with greater activity  
336 in three clusters, with peak activations in the (1) left paracingulate gyrus, (2) the left  
337 amygdala and (3) the right nucleus accumbens. These clusters extended into (1) the left  
338 ventromedial prefrontal cortex and left frontal pole; (2) the right hippocampus, right anterior  
339 thalamus and across into the left nucleus accumbens and left anterior thalamus; (3) the left  
340 hippocampus and left insular cortex.

341 The voucher-purchase>voucher-don't-purchase contrast was associated with activation in the  
342 left superior frontal gyrus, which extended into the right superior frontal gyrus.

##### 343 *Difference between groups (figure 4b)*

344 We tested whether dependent smokers compared to the occasional smokers had greater  
345 activity for the cigarette-purchase>cigarette-don't-purchase contrast. We found no significant  
346 activation for this contrast.

347 We tested whether occasional smokers had greater activity compared to dependent smokers  
348 for the voucher-purchase>voucher-don't-purchase. We observed a significant cluster of  
349 activation in the left PCC, extending into the left precuneus cortex.

##### 350 *All cigarette and voucher choices (tables S2 & S3; figures S5 and S6)*

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<sup>2</sup> In these choice-based analyses, two dependent smokers were excluded because they never purchased a single voucher bundle, so the modelling would not work. This left 37 participants (17 dependent smokers and 19 occasional smokers). Further exclusions were made in an analysis reported in the supplementary materials.

351 We also investigated overall effects and group differences for the all-cigarette-choices>all-  
352 voucher-choices contrast (these included all trials, i.e. when the option – cigarette/voucher –  
353 was both purchased and not purchased). The results can be found in the supplementary  
354 materials. In summary, across both groups, being faced with a cigarette choice compared with  
355 a voucher choice elicited greater activity in the left dorsal anterior cingulate cortex, right  
356 angular gyrus, left inferior occipital cortex, left supplementary motor area and left inferior  
357 frontal cortex (table S3 & figure S6). Dependent smokers showed greater activity during the  
358 cigarette choice than occasional smokers in the bilateral middle temporal gyrus (table S2 &  
359 figure S5).

360 *Value-based parametric modulation analysis*

361 *Region of interest analysis (figures 5a & 5b)*

362 *Across both groups*

363 We extracted beta values for the parametric modulation term in the left [-6 10 -6] and right  
364 striatum [10 12 -6], and ventromedial prefrontal cortex [-2 50 -6]. We then conducted three  
365 Bonferroni-corrected one-sample t-tests. For cigarettes, we found significant value signals in  
366 the left striatum ( $t_{37}=2.827$ ,  $p=0.024$ ) and the vmPFC ( $t_{37}=3.439$ ,  $p=0.003$ ). For vouchers, we  
367 found no evidence in favour of value signals in these regions.

368 *Difference between groups*

369 We then conducted independent t-tests on the extracted betas for the cigarette parametric  
370 modulation terms. We found no significant differences between the groups for the left  
371 striatum ( $t_{36}=0.410$ ,  $p=0.684$ ), right striatum ( $t_{36}=1.468$ ,  $p=0.159$ ) and vmPFC ( $t_{36}=0.141$ ,  
372  $p=0.889$ ). A Bayesian analysis provided evidence in favour of there being no group  
373 difference in the left striatum (JZS Bayes factor=3.91) and the ventromedial prefrontal cortex  
374 (JZS Bayes factor=4.17), but not in the right striatum (JZS Bayes factor=1.67).

375 *Correlations (figure 6)*

376 Within the dependent group, we observed a significant negative correlation between CO and  
377 the beta values extracted from the left amygdala cluster in the cigarette-purchase>cigarette-  
378 don't-purchase contrast ( $r_{17}=-0.667$ ,  $p=0.003$ ). No other correlations were significant.

379



380

## DISCUSSION

381 We conducted a cross-sectional fMRI study to investigate value-based decision-making of  
382 cigarettes and vouchers in dependent and occasional cigarette smokers. In support of our first  
383 hypothesis, dependent smokers were more willing to spend greater amounts of money to buy  
384 cigarettes than occasional smokers; dependent smokers chose to buy more cigarettes than  
385 vouchers; and dependent smokers bought more cigarettes than expected based on their  
386 individual WTP scores and set prices. Lending some support to our second hypothesis, across  
387 both groups, the decision to purchase cigarettes was associated with significant activation in  
388 the left paracingulate gyrus, left amygdala and right nucleus accumbens. Dependent smokers  
389 had greater activity than occasional smokers in the bilateral middle temporal gyrus when  
390 facing a cigarette choice (regardless of whether they purchased it or not). The decision to  
391 purchase vouchers was associated with significant activation in the left superior frontal gyrus.  
392 Occasional smokers activated the left PCC significantly more than dependent smokers when  
393 deciding to purchase vouchers, which suggests the dependent smokers had a blunted response  
394 to non-drug reward purchase. Partial support was provided for our third hypothesis: neural  
395 value signals for cigarettes were identified in the pre-defined regions of the left striatum and  
396 vmPFC, but no group differences were observed, and no value signals for vouchers were  
397 identified. We found a negative relationship between CO and BOLD response in the left  
398 amygdala when purchasing a cigarette bundle, within the dependent smokers.

399 As predicted, dependent smokers financially valued cigarettes more in the auction phase than  
400 occasional smokers. Surprisingly, the dependent smokers were also more willing to spend  
401 more money on vouchers than occasional smokers. Previously, we have found no differences  
402 in motivation for non-drug rewards between dependent and occasional smokers (Lawn et al.,  
403 2015; Lawn et al., 2017). This may be because different methodologies for measuring  
404 motivation were employed: physical effort exertion vs. spending money.

405 In the choice phase, participants were more likely to buy a cigarette bundle if they had given  
406 it a high WTP score in the auction phase. This correlation showed that the participants'  
407 behaviour pre-scanning and during scanning was consistent and demonstrates that both  
408 phases of the task worked successfully. Furthermore, in the choice phase, dependent smokers  
409 chose to buy cigarette bundles more often than voucher bundles, while this was not the case  
410 for occasional smokers. This is consistent with previous choice-based research with heavy vs.

411 light cigarette smokers (Hogarth and Chase, 2011, 2012; Chase et al., 2013; Lawn et al.,  
412 2015; Lawn et al., 2017).

413 Notably, dependent smokers chose to buy more cigarette bundles than expected based on  
414 their bundles' individual WTP scores and the set monetary price. In other words, even when  
415 the cigarette bundle was worth less to them than the price offered, they would still buy it.  
416 Behaviourally, this result provides some support theories of addiction which claim that drug-  
417 seeking becomes less goal-directed and more habitual as dependence takes hold (Everitt and  
418 Robbins, 2005; Goldstein et al., 2007; Everitt and Robbins, 2016). However, one criticism  
419 with this logic is that in the time between the auction phase and the choice phase (roughly 30  
420 minutes), cigarette subjective value may have increased for dependent smokers, due to further  
421 nicotine deprivation. By this logic, the unpredictably large number of cigarette choices could  
422 be caused by heightened cigarette value, rather than habitual cigarette purchasing.

423 Across both groups, buying a cigarette bundle compared with not doing so was associated  
424 with activation in three clusters, spanning: (1) left paracingulate gyrus, left ventromedial  
425 prefrontal cortex and left frontal pole; (2) left amygdala, left nucleus accumbens, left anterior  
426 thalamus, right hippocampus and right anterior thalamus; (3) right nucleus accumbens, left  
427 hippocampus and left insular cortex. Three of these regions were predicted based on the three  
428 previous neuroeconomics of drug purchase studies (MacKillop et al., 2014; Bedi et al., 2015;  
429 Gray et al., 2017): the anterior cingulate cortex (i.e. paracingulate gyrus), insula and mPFC.  
430 The anterior cingulate has long been linked with reward-related decision-making (Bush et al.,  
431 2002; Rogers et al., 2004), while the insula is thought to be important in interoception and  
432 conscious urges to use drugs (Naqvi and Bechara, 2009). Indeed, cigarette smokers with  
433 damage to the insula appeared to have a greater chance of cessation (Naqvi et al., 2007). Our  
434 results here further support the role of the insula in maintaining nicotine dependence, via its  
435 importance in the decision to buy cigarettes.

436 Only one previous study (MacKillop et al., 2014) reported mPFC involvement when the drug  
437 (alcohol) was bought. Indeed, Bedi et al. (2015) remarked that this area was a notable  
438 omission in their neural signature of cannabis purchase. Here we see that the left vmPFC was  
439 activated when buying cigarettes, which we expected given its role in tracking value  
440 (Plassmann et al., 2007; Chib et al., 2009; Sescousse et al., 2010). We also found activation  
441 in the nucleus accumbens during cigarette purchase. The nucleus accumbens is the terminus

442 of the mesolimbic dopamine pathway and is well-known for its part in reward processing  
443 (Ikemoto and Panksepp, 1999; Knutson et al., 2001).

444 Dependent smokers showed greater activity than occasional smokers when faced with a  
445 cigarette choice (irrespective of their purchase behaviour) in the bilateral middle temporal  
446 gyrus. This provides some evidence in favour of an augmented neural sensitivity to drug  
447 reward in nicotine dependence. Gray et al. (2017) reported activation in the middle temporal  
448 gyrus when participants were making cigarette choices in the ‘inelastic’ and ‘suppressed’  
449 stages of economic decision-making. Although the middle temporal cortex is commonly  
450 associated with object recognition and semantic processing, there is existing evidence that it  
451 is important in decision-making (Krain et al., 2006) and specifically in addiction (Paulus et  
452 al., 2005).

453 In this study, participants smoked *ad libitum* before arriving in order to limit the effect of  
454 nicotine withdrawal in dependent smokers, which would not have existed in the occasional  
455 smokers, had we enforced an abstinence period. However, the dependent smokers differed in  
456 CO levels substantially, demonstrating differences in recent intensity of smoking and  
457 therefore varying satiation. Contrastingly, the occasional smokers showed little variation.  
458 Given satiation should affect neural processing of cigarette reward (McClernon et al., 2009;  
459 Sweitzer et al., 2014), we investigated whether CO was negatively associated with activation  
460 in regions involved in purchasing cigarette reward in dependent smokers. This was the case  
461 in the left amygdala cluster, which extended into the left nucleus accumbens, right  
462 hippocampus and bilateral anterior thalamus. The amygdala is thought to encode the current  
463 value of reward (Gottfried et al., 2003) and the striatum is sensitive to valuation changes with  
464 smoking satiety (McClernon et al., 2009; Sweitzer et al., 2014) and predicts future smoking  
465 (Sweitzer et al., 2016). Future research should test whether nicotine deprivation enhances  
466 brain activation when purchasing cigarettes.

467 Buying a voucher bundle compared with not buying a voucher bundle was associated with  
468 activation in the left and right sFG. For their drug purchase contrasts, Bedi et al. (2015)  
469 reported activation in the sFG/mFG/meFG; while Gray et al. (2017) reported activation in the  
470 mFG/meFG/iFG. We did not observe any frontal gyrus activation for cigarette purchases, but  
471 did for voucher purchases. The reason for this is unknown, but the results of all studies  
472 combined support a role for the frontal gyrus in reward-related decision-making.

473 Occasional smokers, relative to dependent smokers, demonstrated greater activity in the left  
474 PCC when purchasing a voucher compared to not. This suggests weaker brain activity during  
475 the purchase of a non-drug reward in those with nicotine dependence compared to those  
476 without. A weakened brain response to non-drug reward processing has sometimes been  
477 observed in cigarette smokers (Peters et al., 2011; Rose et al., 2013); our result extends this  
478 putatively diminished brain response to a non-drug reward *decision*.

479 In our three regions of interest (Bartra et al., 2013), we observed significant associations  
480 between individual WTP scores and BOLD response in two of them: the left striatum and the  
481 vmPFC. This is the first time that value signals for cigarettes have been identified, and they  
482 appear in regions known to be critical in the valuation of both monetary and non-monetary  
483 rewards (Bartra et al., 2013).

484 Note, in this study, like Chib et al. (2009), we measured subjective value using a behavioural  
485 measure: WTP (Becker et al., 1963). We identified brain regions that have ‘value signals’ by  
486 finding regions where activity was directly proportional to this subjective value, while  
487 decisions were being made. As in Chib et al. (2009), the decisions were ‘do you want to buy  
488 a bundle for £X’, where £X remained the same (the median WTP from the pre-scanning  
489 auction phase) for every decision. Therefore, we know that a significant result in our  
490 parametric modulation analysis means: this brain area has activity that changes linearly with  
491 the subjective value of the bundle available.

492 We did not find group differences in these neural value signals, and a Bayesian analysis  
493 supported the null hypothesis. This tentatively suggests the relationship between subjective  
494 value of cigarettes and brain response is unrelated to nicotine dependence, hence opposing  
495 our third hypothesis. Surprisingly, we did not find analogous value signals for vouchers. This  
496 therefore precludes a discussion of the relationship between nicotine dependence and the  
497 brain’s sensitivity to non-drug reward value.

#### 498 *Strengths and limitations*

499 This study is highly novel; it is the second study to apply neuroeconomics to cigarette use and  
500 the first to investigate the relationship between addiction and neural correlates of drug  
501 purchase. Furthermore, our procedure had real-world outcomes, in that participants actually  
502 earned real cigarettes and vouchers to take away with them. Therefore, one would hope that  
503 the participants took the decisions seriously.

504 In comparison to the three most relevant previous studies, our sample of 38 is the largest.  
505 However, because each group had only 19 participants, type II errors could have occurred  
506 due to smaller individual group size. In retrospect, a more natural comparison reward may  
507 have been food, as that is a consummatory reward. However, our concern about nicotine's  
508 effects on appetite convinced us against that. The inclusion of an abstinence manipulation  
509 would presumably enhance differences in neural activity between dependent and occasional  
510 smokers (McClernon et al., 2009; Sweitzer et al., 2014) and should be tested in future work.

511 After excluding participants with a small number of purchase or don't-purchase trials, some  
512 of our significant activations in purchase>don't-purchase contrasts became non-significant  
513 (see supplementary materials). A further limitation of our study, briefly mentioned above, is  
514 that the value assigned to cigarettes may have increased between the auction phase and the  
515 choice phase in the dependent smokers, due to nicotine deprivation. Roughly 30 minutes  
516 elapsed between these phases; an improvement would have been to measure WTP  
517 immediately before the scanning choice phase or to monitor craving/wanting for cigarettes at  
518 different times. However, as we found a strong association between bundle WTP and  
519 likelihood of purchase, this suggests subjective value did not change dramatically between  
520 phases.

### 521 *Summary*

522 In one of the first studies to apply neuroeconomics to cigarette use, we have identified  
523 cigarette value signals in the brain for the first time in dependent and occasional smokers.  
524 Additionally, we have highlighted the importance of specific brain regions in purchasing drug  
525 (cigarette) and non-drug (voucher) rewards. Our results suggest that dependent smoking is  
526 associated with perturbed behavioural valuation and purchase of cigarettes and vouchers.  
527 Further, they provide tentative evidence that dependent smoking, in comparison to non-  
528 dependent occasional smoking, is associated with altered neural activity when making  
529 purchase decisions about drug and non-drug rewards.

530

531 ***Supporting information***

532 Supplementary materials can be found online in the Supporting Information section.

533

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536 general advice.

537

538 ***Authors' contributions***

539 WL, CD, HVC, TF and CJAM designed the study. WL and AB collected the data. WL and  
540 LM analysed the data. MBW, CD and JAB assisted with data analysis. WL, LM, CD, JAB,  
541 MBW, HVC, TF and CJAM interpreted the results. WL wrote the first draft of the  
542 manuscript. WL, TF, CJAM, MBW and JAB provided critical analysis of the manuscript. All  
543 authors approved the final version of the manuscript.

544

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685

686

687

## TABLES

688 Table 1

689 We used regions from a meta-analysis of value processing (Bartra et al., 2013), which  
690 combined monetary and non-monetary rewards: left and right striatum, and the ventromedial  
691 prefrontal cortex (vmPFC). We used the centres found in the meta-analysis and used radii of  
692 5mm.

693

<b>Region</b>	<b>x</b>	<b>y</b>	<b>z</b>
<i>Left striatum</i>	-6	10	-6
<i>Right striatum</i>	10	12	-6
<i>vmPFC</i>	-2	50	-6

694  
695

696 Table 2

697 Demographics of participants. Dependent smokers and occasional smokers did not differ  
 698 significantly on age, BDI or verbal intelligence, although there were trend differences for age  
 699 and BDI, with dependent smokers slightly older and more depressed. Occasional smokers had  
 700 spent significantly more time in formal education than dependent smokers. Dependent  
 701 smokers smoked more cigarettes/day and had a higher FTND. All dependent smokers had at  
 702 least mild tobacco use disorder (TUD) and the majority had severe tobacco use disorder; only  
 703 three occasional smokers had mild tobacco use disorder. Mean (SD) [median, range].  
 704 FTND=Fagerstrom test for nicotine dependence, DSM-TUD=Diagnostic and statistical  
 705 manual of mental disorders–5 tobacco use disorder. CO=carbon monoxide. BDI=Beck  
 706 depression inventory. \*\*\*p<0.001, °p<0.1, np non-parametric test used, °divided  
 707 #cigarettes/week by seven for #cigarettes/day for the occasional smokers.

	<b>Dependent</b>	<b>Occasional</b>
Gender (women/men)	3/16	6/13
Age (years) ° np	29.5 (10.7) [24, 18-49]	22.7 (4.4) [21, 19-34]
FTND*** np	6.2 (1.0) [6, 5-8]	0.0 (0.0)
DSM-TUD (none/mild/moderate/severe)	0/4/4/11	9/7/2/1
# cigarettes/day*** °	18.7 (5.9) [17, 10-30]	0.5 (0.2) [0.6, 0.1-0.8]
CO (ppm)***	12.3 (7.1) [10, 2-30]	2.3 (1.7) [0-6]
BDI°	10.2 (8.7) [9, 0-34]	5.2 [3, 0-17]
Years in education***	12.3 (3.0) [16, 11-20]	16.3 (2.7) [11, 7-19]
Spot the word (# correct)	46.8 (5.6) [48.5, 37-55]	48.7 (6.5) [50, 33-56]

708

709 Table 3

710 Brain activation for the cigarette-purchase>cigarette-don't-purchase contrast across both  
711 groups. The table shows: brain regions; cluster-corrected p values for each cluster; k (cluster  
712 size) and peaks of each cluster in Montreal Neurological Institute co-ordinates.

<b>Region</b>	<b><i>p</i>(FWE-corr)</b>	<b>k</b>	<b>Peak co-ordinates in cluster [MNI, mm]</b>
Left paracingulate gyrus	<0.001	211	-3 44 -4
Right nucleus accumbens	0.001	156	12 5 -13
Left amygdala	0.046	82	-27 -4 -19

713

714

## FIGURE CAPTIONS

715 Figure 1

716 (a) Example of a pre-scanning auction trial. The participant was asked how much they were  
717 willing to pay for a cigarette or voucher bundle (from £0.00 to £4.00). In this example, the  
718 bundle is '4 Amazon vouchers'. Each voucher was worth 20p, and a cigarette was worth  
719 approximately 20p in the UK at the time the study was conducted (2014). This phase of the  
720 task provides an individual WTP score for each voucher and cigarette bundle for every  
721 participant. The participant could take as long as they wanted for each trial. There were 60 of  
722 these trials.

723 (b) Example of a scanning choice trial. The participant chose whether they would like to buy  
724 a cigarette or voucher bundle for a set amount of money, which was equal to their median  
725 WTP from the pre-scanning auction phase. If the participant wanted to buy the bundle, in this  
726 example 6 Marlboro cigarettes for 70p, they selected the bundle option. If the participant did  
727 not want to buy the bundle and did not want to spend any money, they selected the money  
728 option. They had 3 seconds to make this choice. Then there was an inter-trial interval for 1-  
729 10s. There were 60 of these trials. Across both phases, there were 120 decisions. Two of them  
730 were chosen to happen in reality – one cigarette-related decision and one voucher-related  
731 decision.

732

733 Figure 2

734 (a) The percentage of the bundles purchased in the scanning choice phase, as a function of the  
735 bundles' WTP, across both groups and both rewards (cigarettes and vouchers). Error bars  
736 represent standard error.

737 (b) Mean number of purchases for cigarette and voucher bundles in the scanning choice  
738 phase. There was a significant interaction between Group and Reward ( $p=0.020$ ), explained  
739 by a significant difference between the number of cigarette and voucher purchases in the  
740 dependent smokers ( $p=0.006$ ) but not the occasional smokers. Furthermore, dependent  
741 smokers bought an unpredictably high number of cigarette bundles based on the individual  
742 WTP scores and the set price ( $p=0.032$ ). Error bars represent standard error.  $*p<0.05$ ;  
743  $**p<0.01$ .

744 Figure 3

745 Brain activation for the contrast cigarette-purchase>cigarette-don't-purchase, across both  
746 groups in the vmPFC, left amygdala and right nucleus accumbens. Images are in the sagittal  
747 view, in the following planes: left:  $x=-3$ , middle:  $x=12$ , right:  $x=-27$ . The colours represent  $z$   
748 values. The background image is a high-resolution version of the MNI152T1 template.

749

750 Figure 4

751 (a) Brain activation in the left superior frontal gyrus for the contrast voucher-  
752 purchase>voucher-don't-purchase, across both groups. The cluster peak was at  $[-6\ 23\ 50]$ ,  
753 and the cluster had 108 voxels with  $p(\text{FWE-corr})=0.014$ . Sagittal view in plane of  $x=-6$ ,  
754 coronal view in plane of  $y=23$  and axial view in plane of  $z=50$ . The background image is a  
755 high-resolution version of the MNI152T1 template.

756 (b) Occasional smokers showed greater activation than dependent smokers for the voucher-  
757 purchase>voucher-don't-purchase, in the left posterior cingulate cortex. The cluster peak  
758 was at  $[-21\ -55\ 32]$ , and the cluster had 86 voxels with  $p(\text{FWE-corr})=0.041$ . Sagittal view in  
759 plane of  $x=-9$ , coronal view in plane of  $y=-55$  and axial view in plane of  $z=32$ . The  
760 background image is a high-resolution version of the MNI152T1 template.

761

762 Figure 5

763 (a) Extracted beta values for the parametric modulation term (by WTP) for the three ROIs:  
764 left striatum, right striatum and ventromedial prefrontal cortex (vmPFC). Regions were  
765 defined with centres from Bartra et al. (2013) and radii of 5mm. One-sample t-tests with  
766 Bonferroni correction were conducted. Error bars represent standard errors.  $*p<0.05$ .

767 (b) Spheres show the regions of interest from which the betas were extracted from.

768

769 Figure 6

770 Relationship between expired carbon monoxide (CO) in parts per million (ppm) and overall  
771 BOLD response in the significant left amygdala cluster (from the cigarette-

772 purchase>cigarette-don't-purchase contrast), within dependent smokers ( $r_{17}=-0.667$ ,  
773  $p=0.003$ ). Lines show line of best fit and 95% confidence intervals.

774

775