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A Novel MIMIC-Style Model of European Bank Technical Efficiency and Productivity Growth

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Abstract: Using Bayesian Monte Carlo methods, we augment a stochastic distance function measure of bank efficiency and productivity growth with indicators of capitalization, return and risk. Our novel Multiple Indicator-Multiple Cause (MIMIC) style model generates more precise estimates of policy relevant parameters such as returns to scale, technical inefficiency, and productivity growth. We find considerable variation in the performance of EU-15 banks over the period 2008-2015. For the vast majority of banks, productivity growth – the sum of efficiency and technical changes - is negative, implying that the industry would benefit from innovation. We show that greater technical efficiency is associated with higher profitability, higher capital, a lower probability of default and lower return volatility.

Key Words: Multiple Indicators-Multiple Causes (MIMIC); technical efficiency; productivity growth; EU banks.

JEL Codes: C11, C51, D24, G21

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1. Introduction

In this paper, we propose a novel model for assessing the underlying performance of European banks over the period 2008-2015. Our approach combines the multiple indicator-multiple cause (MIMIC) approach of Jöreskog and Goldberger (1975) with the stochastic frontier approach employed in most of the bank efficiency literature. Specifically, the latent one sided technical inefficiency random error in our stochastic frontier distance function is reflected in multiple risk, return and capitalization "indicators", as well as being driven by a range of "causes". The inclusion of multiple indicators of technical inefficiency in a stochastic frontier framework is new, and combines structural and non-structural approaches to measuring bank efficiency, e.g. Hughes and Mester (2019). The model is easily implemented using Bayesian methods, fits far better than the basic stochastic frontier distance function, and generates much narrower density intervals for important parameters of interest including the technical inefficiency and productivity growth of European banks. Allocative as well as technical efficiency may be examined by replacing the stochastic distance frontier with stochastic cost, revenue or profit frontiers.

Chaudhuri, Kumbhakar and Sundaram (2016) used a MIMIC model to examine the technical efficiency of Indian firms. In their model, latent technical inefficiency is driven by "causes" like age, size, advertising expenses and the debt-to-equity ratio, and is reflected in indicators such as the return on equity and assets (ROE, ROA) and Tobin's Q. Chaudhuri et al. compare the estimates of technical efficiency from the MIMIC model and a stochastic frontier model, where the inputs are the same as the causal variables, and conclude that the MIMIC and stochastic frontier approaches are complementary. Our technical innovation is to show how the MIMIC and stochastic frontier approaches may be combined, and the resulting model estimated using Markov Chain Monte Carlo (MCMC) methods. We do so by augmenting the posterior likelihood with the latent one-sided technical inefficiency random error in the spirit of Albert and Chib (1993) and Greenberg and Chib (2020).

In our model, the indicators of technical inefficiency are the return on assets and equity (ROA and ROE) profitability measures, capitalization, and the Z-score and volatility risk measures. Standard stochastic frontier analyses tend to ignore the endogenous risk-return tradeoff emphasized by Hughes and Mester (2013, 2019) and Delis et al. (2017), inter alios. Capitalization, the ratio of equity to total assets, attracts the attention of practitioners, analysts and regulators. Although the effect of changes in capitalization on performance depends on the theory of the banking firm, under the signaling hypothesis, capitalization and performance are positively related. The Z-score has also been frequently used in the empirical literature to reflect a bank's probability of insolvency (Demirgüç-Kunt and Huizinga,

2010, Köhler, 2015, Laeven and Levine, 2009). This metric is defined as the number of standard deviations that a bank's return on assets must fall below the mean for the bank to become insolvent. A higher Z-score indicates that a bank is farther from default. The Z-score is considered a better measure of bank risk than the non-performing loan ratio because it captures other factors besides credit risk, and non-performing loans are traditionally backward looking and highly pro-cyclical. Baselga-Pascual et al. (2015) note that that profitability, capitalization, and efficiency are inversely and significantly related to European bank risk as measured by the Z-score.[2]

We use our model to study the technical inefficiency and productivity growth of EU-15 banks over the period 2008-2015. Many European banks - especially banks in "peripheral" countries such as Greece, Ireland, Italy, Portugal and Spain - are still under-capitalized and saddled with large portfolios of non-performing loans following the Global Financial Crisis and subsequent European sovereign debt crisis (Goddard, Molyneux and Wilson, 2019). The crises showed how exposed banks were to global shocks in such an integrated and interconnected market as the EU. Growing competition in the 1990s and early 2000s reduced their market power and charter values, and incentivized some banks, particularly the less efficient ones, to take on greater risks via financial liberalization. Looking ahead, the more efficient and productive European banks will be better placed to weather future crises.

The paper is organized as follows. Section 2 surveys the somewhat patchy and inconclusive literature on the technical efficiency and productivity growth of European banks, particularly focusing on developments since the Global Financial Crisis. Our MIMIC-style model for measuring bank technical efficiency and productivity growth is set out in Section 3. The posterior distribution of the model, and the Monte Carlo method of inference, are outlined in Section 4. The data are described in Section 5, and the empirical results are presented and discussed in Section 6. Some further model checks are provided in Section 7. Finally, Section 8 is a summary and conclusion.

2. The Efficiency of European Banks: A Literature Survey

Many studies look at the trends in, and the convergence of, the efficiency and productivity of European Banks.[3] The creation of the European Union's Single Market for financial services on January

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[2] Koutsomanoli-Filippaki and Mamatzakis (2009) explore the dynamic interactions between the risk and efficiency, of European banks. Although they the effects of distance to default shocks on inefficiency are negative and substantial, there is some evidence of a reverse causation.
[3] Numerous papers focus on a narrower aspect of European bank efficiency such as one country or one type of bank. For example, Avisoa (2016), Barros et al. (2010), Kontolaimou and Tskouras (2010) and Kuc (2017) study cooperative banks. Lozano-Vivas (1998), Khumbhakar et al. (2001), Tortosa-Austina et al. (2008) and Epure et al. (2011) study Spanish savings banks. Kumbhakar and Lozano-Vivas (2005) look at the impact of deregulation on the productivity of Spanish banks. Ali and Gstach (2000) study the impact of deregulation during 1990-1997 on Austrian banks. Battesse et al. (2000) examine the impact of derulation in the mid-1980s and the subsequent banking

1, 1993 was expected to foster cross-border completion, increase financial integration, and boost the efficiency of European banks. Altunbaş et al. (2001), Lozano-Vivas et al. (2002), Maudos et al. (2002) and Bos and Schmiedel (2007) are examples of papers documenting significant dispersion in the efficiency of European banks around the time of the introduction of the Single Market. Altunbaş et al. (2001) document the wide variation in efficiency across banks, and highlight the scope for additional cost savings through reducing managerial and other inefficiencies. They suggest that large banks benefit the most from technical progress, despite not having a scale economy advantage. Maudos et al. (2002) also highlight the variation in bank efficiency in 10 European Union (EU) countries in the mid -1990s, noting the much greater variation in profit efficiency than cost efficiency.[4]

The initial impact of the Single Market was limited to increased consolidation of banks at the local level (Berger et al., 2003). Casu and Molyneux (2003) detect a small improvement in European bank efficiency since the Single Market program, but little evidence of convergence. However, using bank data for ten EU countries between 1994 and 2005, Weill (2009) finds evidence of convergence in cost efficiency, supporting the view that the EU single market program generated greater financial integration. Casu and Giradone (2010) report that bank efficieceny generally improved as a result.

The evidence for the newer EU members is mixed. On the one hand, Kasman and Yildirim (2006) find considerable heterogeneity in cost and profit inefficiency of new EU member banks from Central and Eastern Europe, and little evidence of performance improvements over time. On the other hand, Mamatzakis et al. (2008) find evidence of convergence in the cost efficiency, but not in the profit efficiency, of new EU member state banks over the period 1998 to 2003. Brissimis et al. (2008) also explore the nexus between banking sector reform and the performance of banks in newly acceded EU countries over the period 1994 to 2005. They report that banking sector reform and greater competition raised bank efficiency, although the effect of reform on total factor productivity growth was significant

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crisis on the efficiency and productivity growth of Swedish banks. Pasioras and Kosmidou (2007) examine the profitability of foreign and domestic commercial banks. Lensink et al. (2008) and Giradone et al. (2009) focus on difference in the efficiency related to foreign ownership and ownership structure, respectively. Canhoto and Dermine (2003) and Boucinha et al. (2013) study Portuguese banks, Rossi et al. (2005) banks in Central and Eastern Europe, and Staikouras et al. (2008) banks in South Eastern Europe. Altunbaş and Marqués (2008) show that European bank mergers between 1984 and 1995 tended to improve performance. Bolt and Humphrey (2010) develop a bank competition efficiency frontier, while Chortareas et al. (2013) study the link between financial freedom and bank efficiency. Galema and Koetter (2016) find that European banks supervised by the Single Supervisory Mechanism, i.e. at the supranational level, were less efficient than banks supervised by the relevant national regulatory authority. A number of earlier European studies are cited in Berger and Humphrey (1997).
[4] More recent papers such as Komtolaimou et al. (2012), Kontolaimou (2014) and Korytowski (2018) suggest that significant differences in European bank efficiency persist.

only toward the end of the reform process. These and other pre-Global Financial Crisis (GFC) developments in European banking are reviewed by Goddard and Molyneux (2007), who highlight the increased integration of European banking markets, and discuss the possible implications for (greater) systemic risk, (less effective) supervision, competition, bank strategies and technological change and efficiency.

European banks - especially banks in peripheral countries such as Greece, Ireland, Portugal and Spain - were severely affected by the Global Financial Crisis and related Eurozone sovereign debt crisis. Many European banks are still under-capitalized and saddled with large portfolios of non-performing loans. Fiordelisi et al. (2011) suggest that European banks with lagging pre-Crisis efficiency levels subsequently experienced higher risks and lower capital levels, which is consistent with a moral hazard explanation. Looking ahead, more efficient and productive European banks are much better placed to weather the legacy of the GFC and sovereign debt crisis, and future crises such as the current Covid-19 crisis.

Many studies of European bank efficiency suggest that GFC and Eurozone sovereign debt crisis had a negative impact on efficiency. Matousek et al. (2015) report an overall decline in EU 15 and Eurozone bank efficiency and convergence following the financial crises. Lee and Huang (2017) find that the pre-crisis, gradual upward trend in bank efficiency was replaced by a downward trend during the 2007 to 2010 crisis, arguing that managerial inability was the primary source of the inefficiencies. Asimakopoulos et al. (2018) suggest that the crisis reversed the trend of gradual converged in the efficiency of core and periphery banks, while noting that the impact of the crisis was more benign for core banks. Korytowski (2018) also reports a significant deterioration in bank efficiency during the crises. Two exceptions to the general view that the GFC and sovereign debt crisis had an adverse impact on efficiency are Andrieş and Căpraru (2014) and Andrieş and Ursu (2016). The former suggest that average cost and profit efficiency of EU 27 were relatively constant over the period 2004 to 2012. By contrast, the latter argue the financial crisis had a significant and positive effect on both cost and profit efficiency.

3. Measuring Bank Efficiency and Productivity Growth with Multiple Indicators

In this paper, we augment a stochastic distance function measure of bank efficiency and productivity growth with multiple indicators of efficiency. Our multiple indicator approach is similar to, but more direct than, the multiple indicator-multiple cause (MIMIC) model of efficiency used by Chaudhuri et al. (2015) since technical efficiency is a scalar. Our approach is general, and augments the many cost, revenue and profit-based stochastic frontier models of bank efficiency in the literature. Augmenting stochastic frontier models with multiple indicators of efficiency takes account of additional,

relevant information. In addition, it generates more precise estimates of policy relevant parameters such as returns to scale, technical inefficiency, and productivity growth.

(a) The Distance Function

As banks produce multiple outputs using multiple inputs, we start from a general distance or transformation function $D(X,Y) = 1$, where X is a vector of inputs and Y a vector of outputs. More formally, the output distance function is defined as $D(X,Y) = \min_{\theta}\{\theta > 0$, such that Y/θ can be produced given $X\}$, i.e. the distance function is the maximum expansion of output that can be produced with given inputs. $D(X,Y)$ is homogeneous of degree one in outputs. Moreover, $D(X,Y) \leq 1$, and equals unity if and only if the input-output combination is efficient. Additionally, the distance function is convex in outputs and concave in inputs. For example, see Kumbhakar and Lovell (2000, chapter 2).

Since the distance function is homogeneous of degree one in outputs, we can write $Y_1 = D(X, Y_{(-1)}/Y_1)$, where $Y_{(-1)}$ is the Y vector excluding Y_1. Taking logs of all variables we have $y_1 = f(x, y^{\dagger}_{(-1)}; \beta)$, where $y_1 = lnY_1$, $y^{\dagger}_{(-1)} = lnY_{(-1)} - lnY_1$, $x = lnX$, and β is a parameter vector. [5] The function f is in the form of a "production function": it is non-decreasing in inputs and non-increasing in outputs, and characterizes the production technology. To economize on notation, it is convenient to redefine $y = y_1$, and add $y^{\dagger}_{(-1)}$ and a time trend to the x vector, with the understanding that x now contains endogenous variables. The time trend captures technological change.

(b) The Stochastic Frontier Distance Function

Our distance function model for bank i at time t is standard:

(1) $\qquad y_{it} = f(x_{it}; \beta) + v_{it} - u_{it} = \beta_0 + \beta_1'x_{it} + \frac{1}{2}x_{it}'Bx_{it} + v_{it} - u_{it}$,

where $f()$ is a Translog function with parameter vector $\beta' = (\beta_0, \beta_1', vech(B)')$, v_{it} is a regular symmetric, mean zero random error term, and $u_{it} \geq 0$ is a non-negative error component that represents technical inefficiency. In our application, we have two inputs – loans and other earned assets (OEA) – and three inputs – labor, physical capital and deposits or funds. We denote log loans as y, so x consists of the log of the (OEA/loans), the logs of the three inputs - labor, physical capital, and deposits - and a time trend. The data are described in more detail in the next Section.

(2) $\qquad u_{it} \sim N_+(\gamma'z_{it}, \sigma_u^2) \geq 0$

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[5] Suppose, for example, there are two inputs and outputs, and Y and X are related via a SOMETHING MISSING HERE

In line with the literature, we assume that v_{it} is a mean zero, normally distributed random error term, and technical inefficiency $u_{it} \sim N_+(\gamma' z_{it}, \sigma_u^2) \geq 0$ is a truncated normal error component. We allow technical inefficiency to depend on a vector z_{it} "causes" of inefficiency, with associated coefficient vector γ. Our z variables are the bank's age, a time trend, and input and output prices.[6]

To address endogeneity issues, we assume there is a vector of predetermined variables w, and a linear reduced form for x:

$$(3) \qquad x_{it} = \Pi\, w_{it} + e_{it},$$

The reduced form allows for the endogeneity of the outputs as well as inputs, so it is very general in nature. We use a reduced form because the distance function is a representation of technology and, without additional behavioral assumptions, does not presume which variables are endogenous or predetermined. We allow the random error terms in the distance function and reduced form to be correlated.

$$(4) \qquad (v_{it}, e'_{it})' \sim N(0, \Sigma).$$

The w variables in the reduced form (3) consist of current and lagged values of all input prices, lagged values of all inputs and outputs, their squares and interactions, dummy variables for all commercial, cooperative, savings, investment, and real-estate banks and their interactions with all the other variables.

(c) **Indicators of Inefficiency - MIMIC Equations**

The MIMIC-like system of equations assumes the presence of multiple indicators of technical inefficiency:

$$(5) \qquad w_{it} = \lambda u_{it} + \varepsilon_{it}$$
$$(6) \qquad \varepsilon_{it} \sim N(0, \Theta_\varepsilon),$$

where w is the vector of inefficiency indicators and λ is the vector of factor loadings on the unobserved technical inefficiency. As in Chaudhuri et al. (2017), we include the return on assets (ROA) and return on equity (ROE) in our indicator vector w, but we augment them with the bank-specific Z-score, the ratio of equity to assets and the log volatility of ROA.

The idea is to jointly estimate the translog distance function, the reduced form and the MIMIC equations, i.e. equations (1) to (6), using the Bayesian methods of inference set out in the next Section.

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[6] Note that it is possible to include the vector of "inputs" x in z, so that inefficiency u is not assumed independent of the inputs and non-loan outputs. We leave this extension to further research.

We refer to this as the full MIMIC-style model. We also consider three special cases of this model. The distance function on its own is Model I. This model ignores the endogeneity of the input and other output variables in the distance function. Model II - the distance function and the reduced form - addresses the endogeneity issue by including a reduced form for x. However, we argue that it ignores salient signals of technical efficiency. Model III, which consists of the MIMIC equations (5) and (6) on their own, is quite limited. It can generate estimates of technical inefficiency, but not estimates of returns to scale or productivity growth.

4. Econometric Model

In this Section, we set out the posterior distribution of our MIMIC-model model and show how to estimate it using Markov Chain Monte Carlo methods. Consider a sample of panel data $Y = \{y_{it}, x_{it}, z_{it}, w_{it}, z_{0,it}\}$ for $i = 1, \ldots, N$ banks, and $t = 1, \ldots, T$ time periods. Our model consists of the Translog distance function $y_{it} = f(x_{it}; \beta) + v_{it} - u_{it}$, the reduced form $x_{it} = \Pi z_{it} + e_{it}$, and MIMIC equations $w_{it} = \lambda u_{it} + \varepsilon_{it}$, with random error terms $u_{it}|z_{0,it} \sim N_+(\gamma' z_{0,it}, \sigma_u^2)$, $\begin{pmatrix} v_{it} \\ e_{it} \end{pmatrix} \sim N(0, \Sigma) \equiv N\left(\begin{pmatrix} 0 \\ 0 \end{pmatrix}, \begin{pmatrix} \sigma_v^2 & \sigma_{ve} \\ \sigma_{ev} & \Sigma_{ee} \end{pmatrix}\right)$ and $\varepsilon_{it} \sim N(0, \Theta_\varepsilon)$ where all of the random error terms are independent of each other. The density function for a single observation is:

(7) $\quad f(y_{it}, x_{it}, w_{it}|z_{it}, z_{o,it}; \theta) =$

$$\int_0^\infty (2\pi)^{-(K+1)/2} |\Sigma|^{-1/2} \exp\left\{ \begin{pmatrix} y_{it} - f(x_{it}; \beta) + u_{it} \\ x_{it} - \Pi z_{it} \end{pmatrix}' \Sigma^{-1} \begin{pmatrix} y_{it} - f(x_{it}; \beta) + u_{it} \\ x_{it} - \Pi z_{it} \end{pmatrix} \right\}$$

$$\times (2\pi\sigma_u^2)^{-1/2} \exp\left\{ -\frac{1}{2\sigma_u^2} (u_{it} - \gamma' z_{o,it})^2 \right\} \Phi\left(\frac{1}{\sigma_u}(u_{it} - \gamma' z_{o,it}) \right)^{-1}$$

$$\times (2\pi)^{-P/2} |\Theta_\varepsilon|^{-1} \exp\left\{ -\frac{1}{2}(w_{it} - \lambda u_{it})' \Theta_\varepsilon^{-1} (w_{it} - \lambda u_{it}) \right\} du_{it}$$

where $\theta' = vech(\Sigma)'(\beta', \gamma', vec(\Pi)', vech(\Theta_\varepsilon)', \sigma_u)$ is the combined parameter vector, K is the dimension of Σ, and P is the number of indicators. By Bayes's theorem, the posterior distribution $p(\theta|Y) \propto L(\theta; Y) \times p(\theta)$, where $L(\theta; Y) = \prod_{i=1}^N \prod_{t=1}^T f(y_{it}, x_{it}, w_{it}| z_{it}, z_{o,it} ; \theta)$ is the likelihood function and $p(\theta)$ is the prior . Unfortunately, the integral with respect to u_{it} in the likelihood is not available in closed form because of the presence of the normal distribution function $\Phi(\cdot)$ in the density of y_{it}.

To overcome the difficulty with the integral, we consider the augmented posterior density $p(\theta, \{u_{it}\}|Y)$, which is proportional to:

(8) $\quad |\Sigma|^{-\frac{NT}{2}} \exp\left\{-\frac{1}{2}\sum_t\sum_i \begin{pmatrix} y_{it} - f(x_{it};\beta) + u_{it} \\ x_{it} - \Pi z_{it} \end{pmatrix}' \Sigma^{-1} \begin{pmatrix} y_{it} - f(x_{it};\beta) + u_{it} \\ x_{it} - \Pi z_{it} \end{pmatrix}\right\}$

$$\times \sigma_u^{-TN} \exp\left\{-\frac{1}{2\sigma_u^2}\sum_t\sum_i (u_{it} - \gamma' z_{o,it})^2\right\} \prod_t \prod_i \Phi\left(\frac{1}{\sigma_u}(u_{it} - \gamma' z_{o,it})\right)^{-1}$$

$$\times |\Theta_\varepsilon|^{-\frac{NT}{2}} \exp\left\{-\frac{1}{2}\sum_t\sum_i (w_{it} - \lambda u_{it})' \Theta_\varepsilon^{-1}(w_{it} - \lambda u_{it})\right\} p(\theta)$$

Before proceeding, it is useful to derive the posterior conditional distribution of technical inefficiency:

(9) $\quad p(u_{it}|\theta, Y) \propto \exp\left\{-\frac{1}{2\tilde{\sigma}^2}(u_{it} - \tilde{u}_{it})^2\right\} \Phi\left(\frac{1}{\sigma_u}(u_{it} - \gamma' z_{o,it})\right)^{-1}$

where $\tilde{u}_{it} = \tilde{\sigma}^2(\sigma^{vv} r_{it} + \frac{1}{\sigma_u}\gamma' z_{0,it} + \lambda' \Theta_\varepsilon^{-1} w_{it})$, $r_{it} = y_{it} - f(x_{it};\beta) + \frac{\sigma^{ev}}{\sigma^{vv}}(x_{it} - \Pi z_{it})$, $\tilde{\sigma}^2 = (\sigma^{vv} +$

$\sigma_u^{-2} + \lambda' \Sigma_\varepsilon^{-1}\lambda)^{-1}$ and $\Sigma^{-1} = \begin{pmatrix} \sigma_v^2 & \sigma_{ve} \\ \sigma_{ev} & \Sigma_{ee} \end{pmatrix}^{-1} = \begin{pmatrix} \sigma^{vv} & \sigma^{ve} \\ \sigma^{ev} & \Sigma^{ee} \end{pmatrix}$.

Next we specify our priors, which we make as flat as possible relative to the likelihood. First, we assume Θ_ε is diagonal, so $\Theta_\varepsilon = diag(\Theta_{\varepsilon,1} \dots \Theta_{\varepsilon,P})$ where P is the number of MIMIC indicators. For the distance function parameters, our prior for the parameter vector β is $\beta \sim N(0, h_\beta^2 I)$. For the parameters of the $K \times M$ reduced form matrix Π, we assume that $vec(\Pi) \sim N(0, h_\Pi^2 I)$. Our priors for the other parameters are standard: $\gamma \sim N(0, h_\gamma^2 I)$, $p(\Sigma) \propto |\Sigma|^{-(\underline{N}_\Sigma + K + 1)/2} \exp(-\frac{1}{2} tr \underline{A}_\Sigma \Sigma^{-1})$, $p(\sigma_u) \propto$

$\sigma_u^{-(\underline{N}_u + 1)} exp(-\frac{1}{2\sigma_u^2}\underline{q})$ and $p(\Theta_\varepsilon) \propto |\Theta_\varepsilon|^{-(\underline{N}_\varepsilon + K + 1)/2} exp(-\frac{1}{2} tr \underline{A}_\varepsilon \Theta_\varepsilon^{-1})$. In the case of the MIMIC factor loadings, we use the prior $\lambda \sim N(0, I)$. Finally, we set $h_\beta = h_\Pi = h_\gamma = 10^4$, $\underline{N}_\Sigma = \underline{N}_u = \underline{N}_\varepsilon = 1$, $\underline{q} = 10^{-4}$ and $\underline{A}_\Sigma = \underline{A}_\varepsilon = 10^{-4} I$.

We use a Markov chain Monte Carlo (MCMC) scheme to evaluate the augmented joint posterior in (A2). The MCMC cycles through random number generation from the following conditional posterior distributions:

(i) Draw β from the conditional posterior distribution $\beta | \gamma, \Pi, \Sigma_\varepsilon, \Sigma, \sigma_u, \{u_{it}\}, Y$.

(ii) Draw γ from $\gamma | \beta, \Pi, \Theta_\varepsilon, \Sigma, \sigma_u, \{u_{it}\}, Y$.

(iii) Draw Π from $\Pi | \beta, \gamma, \Theta_\varepsilon, \Sigma, \sigma_u, \{u_{it}\}, Y$.

(iv) Draw Σ_ε from $\Theta_\varepsilon | \beta, \gamma, \Pi, \Sigma, \sigma_u, \{u_{it}\}, Y$.

(v) Draw Σ from $\Sigma | \beta, \gamma, \Pi, \Theta_\varepsilon, \sigma_u, \{u_{it}\}, Y$.

(vi) Draw σ_u from $\sigma_u | \beta, \gamma, \Pi, \Theta_\varepsilon, \Sigma, \{u_{it}\}, Y$.

(vii) Draw u_{it} from $u_{it} | \beta, \gamma, \Pi, \Theta_\varepsilon, \Sigma, \sigma_u, Y$.

Steps (i), (iii), (iv) and (v) involve standard distributions, so random drawings can be realized easily. For (ii), (vi) and (vii) the parameters also appear in the normal distribution function $\Phi(\cdot)$. Apart from this term, only standard distributions are involved so we use a simple Metropolis-Hastings independence algorithm to provide drawings from the posterior conditional distributions. For example, in step (ii) suppose we have a current draw $\gamma^{(s-1)}$. We draw a candidate from the "standard" part of the conditional posterior $\gamma^* \sim N_Q(\hat{\gamma}, V\gamma)$, where $\hat{\gamma} = h_\gamma^2 (h_\gamma^2 Z_o' Z_o + \sigma_u^2 I)^{-1} Z_o' u$, $V\gamma = h_\gamma^2 \sigma_u^2 (h_\gamma^2 Z_o' Z_o + \sigma_u^2 I)^{-1}$, u is the $NT \times 1$ vector consisting of all the u_{it}'s, and Z_o is the $NT \times Q$ matrix consisting of the $z_{o,it}$'s. We then accept the candidate γ^* with probability:

$$\min_{i,j}\left\{1, \Phi((u_{it} - z_{o.it}'\gamma^*)/\sigma_u)^{-1}/\Phi\big((u_{it} - z_{o.it}'\gamma^{(s-1)})/\sigma_u\big)^{-1}\right\},$$

otherwise we set $\gamma^{(s)} = \gamma^{(s-1)}$. A similar construction is used to draw σ_u in step (vi). The candidate is drawn from $\big((u - Z_o\gamma)'(u - Z_o\gamma) + \underline{q}\big)/\sigma_u^2 \sim \chi^2(NT + \underline{N_u})$. For step (vii) we draw a candidate $u_{it}^* \sim N_+(\tilde{u}_{it}, \sigma_u^2)$. Given the current draw $u_{it}^{(s-1)}$, the candidate draw u_{it}^* is accepted with probability:

$$\min_{i,j}\left\{1, \Phi((u_{it}^* - z_{o.it}'\gamma)/\sigma_u)^{-1}/\Phi((u_{it}^{(s-1)} - z_{o.it}'\gamma^{(s-1)})/\sigma_u)^{-1}\right\},$$

otherwise we set $u_{it}^{(s)} = u_{it}^{(s-1)}$.

5. Data

Our annual dataset includes commercial, cooperative and savings banks in the EU-15 countries that are listed in the Bankscope database over the period 2008–2015, a period which includes the GFC and Eurozone sovereign debt crisis. The 15 countries are Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, Sweden and the United Kingdom. We restrict our analysis to credit institutions that report positive equity capital. After reviewing the data for reporting errors and other inconsistencies, we obtain an unbalanced panel dataset of 18,813 observations, which includes 2,861 different banks.

For the estimation of bank efficiency, we employ the Sealey and Lindley (1977) intermediation approach for the definition of bank inputs and outputs. Sealey and Lindley assume that banks collect funds, and use labor and physical capital to transform the funds into loans and other earning assets. In particular, we specify three inputs - labor, physical capital and financial capital - and two outputs - loans and other earning assets (government securities, bonds, equity investments, CDs, T-bills, equity investment etc.). The corresponding input prices are calculated as follows. The price of labor equals the ratio of personnel expenses to total assets; the price of physical capital equals the ratio of other administrative expenses to fixed assets, and the price of deposits (financial capital) equals total interest

expenses divided by total interest bearing borrowed funds. The Z score distance-to-default measure of risk taking for bank i at time t is calculated as $Z_{it} = (ROA_{it} + Equity_{it} / Assets_{it}) / \sigma_{it}$, where σ_{it} it is the three year standard deviation of ROA_{it}.

-- Table 1 –

Table 1 provides some descriptive statistics for our main variables. The statistics are presented for each country and for the overall EU-15 sample. We observe considerable variation across countries in relation to costs, revenues, as well as bank inputs and outputs. In particular, Spain and Sweden have the lowest average cost-to-assets ratio (at 3.5%), while Denmark stands at the other end of the spectrum (at 5%). In addition, Denmark has the highest revenue-to-assets ratio (at 6.6%), while Finland and Ireland have the lowest. In the vast majority of EU-15 countries, loans comprise the largest share of the banks' balance sheets - the exceptions being Luxembourg, Belgium and the UK. The price of labor ranges from 0.6% in Ireland to 1.8% in Denmark. Moreover, there is considerable variation with respect to the price of physical capital, which ranges from 48.7% in Spain to 286.8% in Luxembourg, while the price of deposits ranges from 1.6% in Sweden to 4.3% in the Netherlands. In addition, banks' average equity-to-assets ratio ranges from 6.5% in Germany and Ireland to 14.2% in Sweden.

6. Empirical Results

In this section we present and discuss the results from the full MIMIC model, as well as the three nested models - Models I, II and III. Model I is the distance function, with an allowance for technical inefficiency, and may be used to generate estimates of returns to scale, technical change and productivity growth. Model II improves on Model I by adding the reduced form to account for endogeneity of the RHS variables in the distance function. Model III, which consists of the MIMIC indicator equations with an allowance for technical inefficiency, is not nested within Models I and II, and is silent about many important aspects of bank efficiency such as returns to scale, technical change and productivity growth.

We run our Markov Chain Monte Carlo (MCMC) procedure for 150,000 iterations, discarding the first 50,000 to mitigate possible start-up effects. Convergence is assessed by drawing 10 different sets of starting values from the prior, and running the MCMC again. For each set of starting points, we retain 50,000 iterations after discarding the first 10,000 iterations. The resulting posterior means and standard deviations are almost identical to those reported in the Tables.

-- Table 2 --

(a) Full Sample Results

In **Table 2** we report the posterior means and standard deviations for the basic elasticities and parameters of interest of the distance function from the full MIMIC model, as well as for larger and smaller banks and banks in the "Core" and "Periphery" EU-15.[7] The change in efficiency is defined as $EC_{it} = r_{it} - r_{it-1}$, where $r_{it} = e^{-\tilde{u}_{it}}$ and $\tilde{u}_{it}$ is our measure of technical inefficiency. Technical change is $TC_{it} = \partial f(x_{it}; \beta)/\partial t$, and productivity growth is the sum of the change in technical efficiency and productivity growth, $PG_{it} = EC_{it} + TC_{it}$. In **Figure 1** we show the "All Bank" marginal posterior densities with respect to all three input elasticities (labor, capital and deposits), as well as the elasticity with respect to other earned assets (OEA), the second output. The marginal posterior density of returns to scale (RTS) is shown in **Figure 2,** and in **Figure 3** we plot the "All Bank**"** marginal posterior densities of technical inefficiency, technical change, efficiency change and productivity growth.

The posterior means of the bank specific inputs - capital, labor and deposits - are all positive in **Table 2**, confirming that an increase in inputs increases bank lending. Looking at the "All Bank" results in in the first column, the magnitude of the elasticity of bank loans with respect to deposits is the largest at 0.412, whereas the labor and capital elasticities are 0.344 and 0.232 respectively. The marginal posterior densities of the labor, capital and deposit input elasticities as well as the other earned assets (OEA) output elasticity for "All Banks" are shown in **Figure 1**. The large positive deposit and negative OEA elasticities are in line with existing results in the literature (e.g., Chaffai et al., 2001; Casu et al., 2004; Koutsomanoli et al., 2009; Delis et al., 2011). As expected, **Figure 1** shows that the marginal posterior densities from the full MIMIC model are much tighter than the densities from Models I and II.

-- Figures 1 and 2 --

The three input elasticities - labor 0.344, capital 0.232 and deposits 0.4110 – in the "All Bank" column of **Table 2** suggest that returns to scale are close to unity, and indeed our estimations show constant returns to scale. **Figure 2** shows that the marginal posterior density of the returns to scale parameter is tightly centered on one. The average technical inefficiency of the EU-15 banks is quite substantial, since the posterior mean is 0.148. The posterior density of technical inefficiency $\tilde{u}_{it}$ is slightly bimodel with a long right hand side tail (**Figure 3**, top left panel).[8]

-- Figure 3 --

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[7] Larger banks are those with total assets above the median (TAUTOLOGY). EU "Periphery" banks are banks in Greece, Ireland, Italy, Portugal and Spain.

[8]

his is the first study to reveal the whole density function of productivity growth for EU-15 banks over this period, clearly showing that productivity growth was negative for most banks in the sample.[2] We estimate that average productivity growth was -0.0168 (-1.68%) per annum for "All Banks". Note that the estimates of both components of productivity growth - technical change and efficiency change - are negative at -0.0093 and -0.0075 respectively. The posterior densities of the "All Bank" change in efficiency, technical change and productivity growth are also shown in **Figure 3**.

Technical change (top right panel of Figure 3) clearly has a detrimental effect on productivity growth since, in the full MIMIC model, it is essentially negative across the whole spectrum of the density function. The density of efficiency change (bottom left panel) is almost symmetrical, with positive efficiency change values for about one third of the banks. The density of productivity growth (bottom right panel) is bimodal, and skewed to the left towards negative values. Technical change clearly has a detrimental effect on productivity growth since, in the full MIMIC model, it is essentially negative across the whole spectrum of the density function. It is striking that, for the vast majority EU-15 banks in our sample, the evidence is that technological regress drove down productivity growth. The policy implication is that the EU banking industry would benefit in terms of productivity and efficiency from innovation.

(b) Subsample Results – Large and Small Banks, Periphery and Other Banks

We now consider the estimated parameters of interest for larger and smaller banks, and for banks in Greece, Ireland, Italy, Portugal and Spain (the "Periphery") versus the rest of the EU-15. The full MIMIC model was estimated separately on each subsample, i.e. allowing for full parameter heterogeneity, so the results for the different sub-samples should not be compared with the "All Bank" results. Estimated returns to scale are close to one, except for smaller banks where returns are increasing. Larger banks and banks in the rest of the EU-15 rely more on other earned assets. In line with expectations, smaller banks and banks in Greece, Ireland, Italy, Spain and Portugal tend to be more inefficient. The productivity growth estimates suggest that productivity regress is greater in smaller banks than in larger banks. On average, the components of productivity growth are positive for banks in the rest of the EU-15 and negative for banks in Greece, Ireland, Italy, Spain and Portugal.

-- Table 3 --

(c) Loadings on Technical Inefficiency Indicators

We now present some additional results for our modified MIMIC model. In the top panel of the **Table 3**, we present the posterior means and standard deviations of the technical inefficiency loadings for

our five indicators of efficiency - ROA, ROE, the equity-to-total assets ratio, the Z-score measure of distance to default, and the log of the volatility of ROA. Results are presented for the five major bank specializations in our sample, i.e. commercial, cooperative, savings, investment and real estate banks. Although the estimated loadings vary by bank specialization, all of the factor loadings, apart from that on volatility, are negative in line with our priors. The loadings suggest that, in our sample of EU-15 banks, greater technical efficiency is associated with higher profitability, lower leverage, a lower probability of default and lower return volatility.

(d) Drivers of Inefficiency

We turn to the observable drivers of technical inefficiency in the lower panel of **Table 3.** Rather than reporting the posterior means and standard deviations of the γ parameters in our technical inefficiency equation, $u_{it} \sim N_+(\gamma' z_{it}, \sigma_u^2)$, we report a subset of the estimated marginal effects $\partial \ln(u_{it}|z_{it}, \gamma, \sigma_u^2)/\partial z_{it}$ averaged across the sample. In line with the model and our priors, the marginal inefficiency effects for the three input prices (labor, physical capital and deposits) are positive, whereas the marginal effects for the two output prices are negative. The bank age and technology trend marginal inefficiency effects are negative. The results shed new light on previous research (e.g. Chaffai et al., 2001; Casu et al., 2004; Koutsomanoli et al., 2009; Delis et al., 2011), suggesting that diversifying by producing other earning assets and gaining experience, as well as investing in new technology, may enhance banking technical efficiency.

7. Further Model Checks

We estimated the full MIMIC model and three nested models. Although we presented some results from the nested models I, II and II in the Figures, we focused on the full MIMIC model results. Since the nested and full MIMIC model results are materially different from each other, we believe a formal comparison of the "fit" of the different models is warranted. We check the fit of the models using Bayes factors and predictive densities. In addition, we check the sensitivity of our results to the omission of some of the MIMIM indicators.

(a) Bayes Factors for Nested Models

Given any two models, the Bayes factor in favor of model 1 and against model 2 is $BF_{1:2} = M_1(Y)/M_2(Y)$, where $M_1(Y)$ and $M_2(Y)$ are the marginal likelihoods of the two models with data Y. The marginal likelihood of a model with the d-dimensional parameter vector θ, likelihood $L(\theta; Y)$ and prior $p(\theta)$ is $M(Y) = \int L(\theta; Y) p(\theta) d\theta$. Rearranging the marginal likelihood identity $p(\theta|Y) = L(\theta; Y)p(\theta)M(Y)$, we see that $M(Y) = L(\theta; Y) p(\theta)/p(\theta|Y)$. This expression holds identically for all θ

in the relevant parameter space (Chib, 1995), and is readily approximated. The denominator is approximately multivariate normal, which is always true in large samples. The mean of the normal distribution, $\bar{\theta}$, can be obtained as the posterior mean of S MCMC draws, and the same is true for the posterior covariance matrix, $\bar{V} = \frac{1}{S}\sum_{s=1}^{S}(\theta^{(s)} - \bar{\theta})(\theta^{(s)} - \bar{\theta})'$. Hence, the approximation to the log of the marginal likelihood may be computed as (Perrakis et al., 2015):

$$lnM(Y) \approx lnL(\bar{\theta}; Y) + lnp(\bar{\theta}) + \frac{d}{2}ln(2\pi) + \frac{1}{2}ln|\bar{V}|$$

Using this approximation to the marginal likelihood, we compare our Full MIMIC model with Models I, II and III on different sub-samples of the data. The different sub-samples are generated by randomly omitting a block consisting of 20 observations. We do this for 1,000 different sub-samples, and the densities of the Bayes factors are presented in **Figure 4,** which clearly shows that all of the Bayes factors favor the full MIMIC model.[9] A Bayes factor $BF_{1:2} > 1$ is evidence in favor of model 1 relative to model 2. However, the strength of evidence differs by the magnitude of the Bayes factor. According to Kass and Raftery (1995), Bayes factors between 20 and 150 indicate "strong" evidence and Bayes factor is excess of 150 indicate "very strong" evidence. By this categorisation, we clearly have "very strong" evidence in favor of the full MIMIC model.

-- **Figure 4** --

(b) Predictive Densities

The dependent variables can be predicted and compared to their actual values over different sub-samples. Different models clearly imply different predictive densities, $p(y^o|Y_{(m)})$, where $Y_{(m)}$ is a sub-sample of the data used for inference and y^o are the data to be predicted. The superscript "o" stands for outcome. To compare different models we use the log predictive score (LPS) of a given model, which is defined as follows (Geweke and Amisano, 2011):

$$LPS = ln\, p(y^o|Y_{(m)}) = ln\int p(y^o, \theta|Y_{(m)})d\theta = \int p(y^o|\theta, Y_{(m)})p(\theta|Y_{(m)})d\theta$$

Clearly, we should select the model with the highest LPS. Given a set of MCMC draws, $\{\theta^{(s)}, s = 1,..,S\}$ from $p(\theta|Y_{(m)})$, then $LPS \approx ln(\frac{1}{S}\sum_s p(y^o|\theta^{(s)}, Y_{(m)}))$ where $p(y^o|\theta^{(s)}, Y_{(m)})$ is a product of densities under the assumption that y^o has components that are stochastically independent. When $p(y^o|\theta^{(s)}, Y_{(m)}) = \prod_{j=1}^{J} p(y_j^o|\theta^{(s)}, Y_{(m)})$, with $J = 20$ in our case, each density can be closely

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[9] ???????

approximated using a kernel density estimator based on the draws $y_j^{o,(s)} \sim y_j^o | \theta^{(s)}, Y_{(m)}$ for $s = 1, .., S$. This approximation can always be improved upon, as it depends on the number of draws S, rather than the sample size or the size of the sub-sample.

-- **Figure 5** –

For model comparisons, we consider the difference in the log predictive densities: $\Delta LPS = LPS_1 - LPS_2$ where LPS_1 and LPS_2 are the log predictive scores of the two models, 1 and 2, under consideration. The density of ΔLPS arising from the different sub-samples is shown in **Figure 5**. The difference of LPS is largest relative to model III, which is expected as this model includes only indicator variables., The full MIMIC model has an LPS that differs on average from models I and II by approximately $exp(5.5) = 245$. To summarize, in terms of Bayes factors and predictive densities, our novel MIMIC model dominates the nested stochastic frontier models (models I and II) and the standard MIMIC model (Model III).

-- **Table 4** –

(c) Sensitivity of Parameter Estimates to Choice of Indicators

To examine the sensitivity of our results to the choice of five MIMIC indicators, we re-ran our models omitting one of the indicators in turn and retaining the best models in terms of Bayes factors. The results in **Table 4** are reported as percentage differences from the baseline specification in **Table 2**. Generally, we find some sensitivity to the exclusion of an indicator, particularly when we omit the Z-score or volatility indicators. If the Z-score is omitted, the posterior mean suggests that returns to scale are decreasing on average, and technical inefficiency is about one tenth lower. Overall, the estimates of productivity growth, efficiency and technical change, are robust to dropping one of the indicators. This is reassuring, since there are good *a priori* reasons to expect the estimates of technical inefficiency and productivity growth to be relatively invariant to the exclusion of key indicators of latent "performance".

-- **Figure 6** –

Another interesting question is whether we should omit any of the 30 combination of the five indicators variables. We take the full model as the benchmark, and compute Bayes factors for the 30 different models relative to the benchmark. The resulting Bayes factors are plotted in **Figure 6**, where the factors are arranged in increasing order. Clearly, all models behave worse compared to the benchmark, full MIMIC model, and the highest Bayes factor in favor of them is 10^{-4} approximately.

8. Summary and Conclusions

In this paper, we develop a new multiple-indicator multiple-cause style model of bank technical efficiency and productivity growth by augmenting a stochastic distance function with additional performance indicators, including measures of profitability, capital, risk and volatility. The model combines structural and non-structural approaches to measuring efficiency, and takes account of the endogenous risk-return tradeoff. Our novel MIMIC-style model may be estimated using standard Bayesian MCMC methods. It may be used with cost, revenue and profit stochastic frontier models, so both allocative and technical efficiency can be examined. It also generates more precise estimates of policy-relevant parameters, including returns to scale, technical inefficiency and productivity growth

We use the model to study the underlying bank performance of European banks. We find considerable variation in the performance of EU-15 banks over the period 2008-2015. For the vast majority of banks, productivity growth - the sum of efficiency and technical changes - is negative, implying that the banking industry would benefit from innovation. We show that greater technical efficiency is associated with higher profitability, lower leverage, a lower probability of default and lower return volatility. In line with expectations, smaller banks and banks in the "Periphery" (Greece, Ireland, Italy, Spain and Portugal) tend to be more inefficient. The productivity growth estimates suggest that productivity regress is greater in smaller banks than in larger banks. Finally, the change in efficiency and technical progress components of productivity growth are on average negative for banks in the Periphery and positive for banks in the rest of the EU-15.

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Table 1: Means and standard deviations of the main variables, 2008-2015

Country	Costs / Assets (%)	Revenue / Assets (%)	Loans / Assets (%)	OEA / Assets (%)	Equity / Assets (%)	Price of Labor (%)	Price of Deposits (%)	Price of Capital (%)	N
Austria	4.00 (0.90)	5.00 (1.20)	56.90 (15.30)	39.00 (15.10)	7.60 (3.00)	1.20 (0.40)	2.40 (1.20)	88.00 (114.40)	1,278
Belgium	4.50 (1.50)	5.20 (1.80)	47.50 (19.70)	48.10 (19.10)	7.00 (5.70)	1.00 (0.70)	3.50 (2.00)	196.20 (222.30)	87
Denmark	5.00 (1.00)	6.60 (1.20)	61.80 (11.10)	31.30 (11.80)	13.10 (4.80)	1.80 (0.60)	2.30 (1.10)	154.40 (162.70)	464
Finland	3.80 (1.50)	4.60 (1.60)	63.60 (21.40)	30.70 (18.60)	7.70 (2.40)	0.80 (0.60)	3.50 (2.30)	243.00 (208.90)	39
France	4.50 (1.10)	5.60 (1.30)	64.20 (18.60)	30.70 (18.40)	8.90 (4.50)	1.20 (0.60)	3.00 (1.40)	164.40 (138.10)	931
Germany	4.50 (0.70)	5.50 (0.70)	57.90 (12.80)	37.50 (12.80)	6.50 (2.00)	1.40 (0.40)	2.50 (0.60)	86.40 (85.00)	10,693
Greece	4.90 (1.20)	6.20 (1.30)	68.90 (10.60)	23.10 (10.50)	7.90 (4.50)	1.30 (0.50)	3.20 (1.40)	109.90 (90.00)	96
Ireland	3.70 (1.10)	4.60 (1.40)	67.30 (8.90)	29.50 (8.50)	6.50 (5.50)	0.60 (0.30)	3.70 (1.50)	208.90 (183.10)	37
Italy	4.10 (0.80)	5.30 (1.10)	68.40 (13.30)	26.70 (13.00)	11.30 (4.00)	1.40 (0.30)	3.00 (1.60)	105.20 (115.30)	3,390
Luxembourg	4.10 (1.70)	5.30 (2.30)	33.80 (18.40)	61.70 (18.20)	6.70 (5.30)	0.90 (0.70)	3.00 (1.70)	286.80 (255.60)	167
Netherlands	4.70 (1.70)	5.70 (2.10)	57.60 (21.00)	34.20 (18.50)	7.50 (3.70)	0.90 (0.50)	4.30 (2.10)	157.80 (163.30)	87
Portugal	4.60 (1.30)	5.40 (1.40)	60.00 (20.30)	33.10 (20.70)	8.80 (6.80)	1.10 (0.60)	3.70 (1.90)	193.50 (207.70)	105
Spain	3.50 (0.90)	4.60 (1.00)	71.70 (12.20)	23.10 (12.00)	8.90 (3.80)	0.90 (0.40)	2.50 (1.20)	48.70 (63.70)	709
Sweden	3.50 (0.80)	5.10 (0.90)	74.90 (11.10)	22.40 (10.90)	14.20 (4.90)	1.20 (0.30)	1.60 (1.00)	200.20 (156.50)	439
UK	4.00 (1.60)	5.20 (2.10)	47.20 (18.50)	47.00 (19.70)	9.40 (6.50)	0.90 (0.50)	3.10 (1.80)	247.40 (209.80)	291
EU-15	4.30 (0.90)	5.40 (1.00)	60.70 (14.90)	34.60 (14.80)	8.00 (3.90)	1.30 (0.40)	2.60 (1.10)	103.10 (115.20)	18,831

Notes: The table presents the means and standard deviations of the main variables used in our analysis. Assets = total assets, loans = net loans, capital = physical capital, OEA = other earned assets, and N = number of observations. Source: Bankscope database and author's calculations.

Table 2: Posterior means and standard deviations of parameters of interest in MIMIC model

Parameters of Interest		All Banks	Larger Banks	Smaller Banks	European "Periphery"	Rest of EU-15
Elasticities	Physical Capital	0.232 (0.022)	0.221 (0.072)	0.305 (0.081)	0.303 (0.035)	0.496 (0.023)
	Labor	0.344 (0.037)	0.317 (0.044)	0.221 (0.015)	0.412 (0.022)	0.613 (0.028)
	Deposits	0.412 (0.045)	0.503 (0.032)	0.645 (0.050)	0.255 (0.019)	0.470 (0.016)
	Other Earned Assets	-0.781 (0.038)	-0.425 (0.027)	-0.120 (0.032)	-0.322 (0.027)	-0.517 (0.033)
Returns to Scale		1.013 (0.045)	1.041 (0.032)	1.171 (0.016)	0.970 (0.012)	0.985 (0.017)
Technical Inefficiency		0.148 (0.014)	0.251 (0.133)	0.310 (0.089)	0.282 (0.133)	0.133 (0.089)
Technical Change		-0.0093 (0.004)	-0.005 (0.003)	-0.011 (0.002)	-0.012 (0.0032)	0.010 (0.0025)
Efficiency Change		-0.0075 (0.008)	-0.025 (0.012)	-0.036 (0.008)	-0.025 (0.012)	0.017 (0.0044)
Productivity Growth		-0.0168 (0.012)	-0.030 (0.012)	-0.047 (0.022)	-0.037 (0.010)	0.017 (0.006)

Notes: Full MCMC model estimates using 50,000 iterations. Large banks are those with total assets above the median. The EU "Periphery" consist of Greece, Ireland, Italy, Portugal and Spain.

Table 3: Posterior means and standard deviations for factor loadings, and marginal efficiency effects in MIMIC model

|	Commercial Banks	Cooperative Banks	Savings Banks	Investment Banks	Real Estate Banks
MIMIC Equation Loadings					
Return on Assets (*ROA*)	-0.045 (0.012)	-0.033 (0.017)	-0.041 (0.015)	-0.717 (0.014)	-0.072 (0.015)
Return on Equity (*ROE*)	-0.017 (0.0081)	-0.081 (0.035)	-0.023 (0.0044)	-0.551 (0.013)	-0.044 (0.008)
Equity-to-Assets	-0.013 (0.008)	-0.028 (0.005)	-0.035 (0.007)	-0.047 (0.012)	-0.065 (0.017)
Z-Score	-0.057 (0.013)	-0.032 (0.014)	-0.048 (0.012)	-0.044 (0.007)	-0.122 (0.016)
Log *ROA* Volatility	0.012 (0.003)	0.037 (0.005)	0.025 (0.005)	0.081 (0.012)	0.044 (0.007)
Marginal Efficiency Effects					
Ln Price of Labor	0.032 (0.007)	0.015 (0.009)	0.044 (0.011)	0.055 (0.011)	0.061 (0.013)
Ln Price of Capital	0.081 (0.012)	0.032 (0.018)	0.093 (0.005)	0.121 (0.013)	0.224 (0.013)
Ln Price of Deposits	0.075 (0.017)	0.041 (0.012)	0.095 (0.007)	0.144 (0.022)	0.188 (0.021)
Ln Price of Loans	-0.315 (0.027)	-0.222 (0.015)	-0.446 (0.013)	-0.527 (0.013)	-0.672 (0.013)
Ln Price of OEA	-0.415 (0.009)	-0.188 (0.013)	-0.322 (0.010)	-0.884 (0.014)	-0.710 (0.015)
Bank Age	-0.024 (0.003)	-0.031 (0.012)	-0.045 (0.011)	-0.052 (0.014)	-0.033 (0.005)
Time Trend	-0.0014 (0.0015)	-0.0011 (0.0011)	0.0017 (0.0012)	-0.0012 (0.0011)	-0.0011 (0.0010)

Notes: OEA = other earned assets. The MIMIC factor loadings λ in equation (5) are shown in the top panel. The Z score equals $(ROA + \frac{Equity}{Assets})/\sigma_{ROA}$. The marginal efficiency effects are calculated as $\partial lnEu_{it}/\partial z_{qt}$, where z_q is the log of the price of labor, physical capital etc. The table entries are the posterior means and standard deviations (in parentheses) in the full MCMC model using 50,000 iterations.

**Table 4: The effect of dropping an indicator on key parameters of interest**

Parameters of Interest	Full MIMIC Model	Omitted Indicator				
		ROA	ROE	Equity/ Asset	Z-Score	ROA Volatility
		Percentage Difference Relative to Full MIMIC Model				
Returns to Scale	1.013	+1.2% (2.1)	+1.5% (1.3)	-18.8% (2.3)	-17.1% (1.5)	-10.1% (3.5)
Technical Inefficiency	0.148	+1.7% (0.5)	+1.2% (0.2)	-10.3% (4.4)	-17.5% (4.4)	+8.5% (1.2)
Efficiency Change	-0.0093	+1.2% (7.0)	+2.2% (4.3)	-1.5% (0.7)	-3.3% (1.3)	-2.2% (0.6)
Technical Change	-0.0075	+3.5% (0.1)	+2.2% (0.1)	-1.1% (0.3)	-1.5% (0.4)	5.2% (0.1)
Productivity Growth	-0.0168	+4.7% (5.3)	+4.4% (3.9)	-2.6% (0.6)	-3.8% (1.0)	+3.0% (0.5)

Notes: The table entries are the posterior means and standard deviations (in parentheses) of the percentage differences in the parameters of interest when the specified indicator is dropped from the full MIMIC model. The calculations are based on 50,000 MCMC iterations.

Figure 1: The posterior densities of the labor, capital and deposits (input) and other earned assets (output) elasticities in models I, II and the full MIMIC model
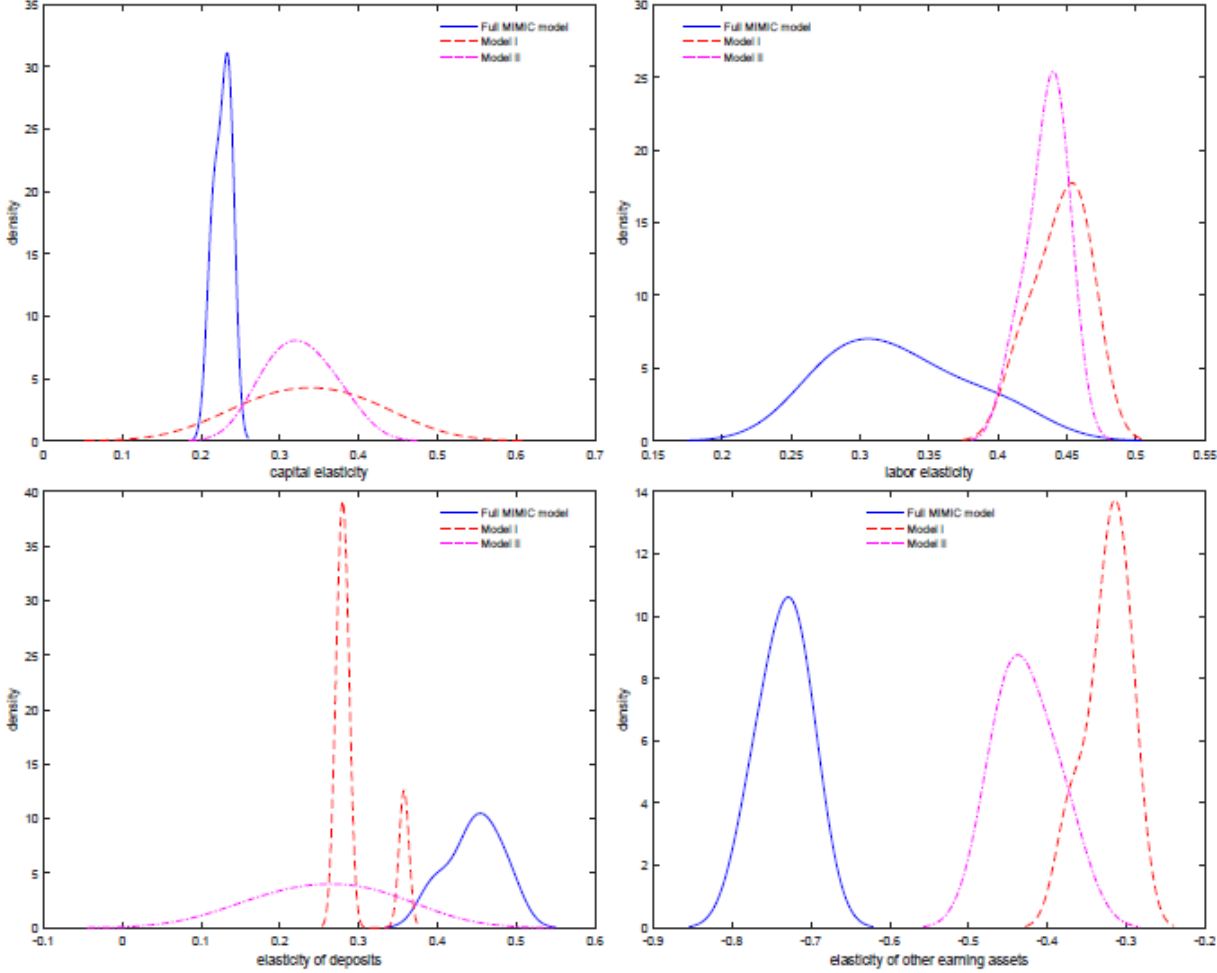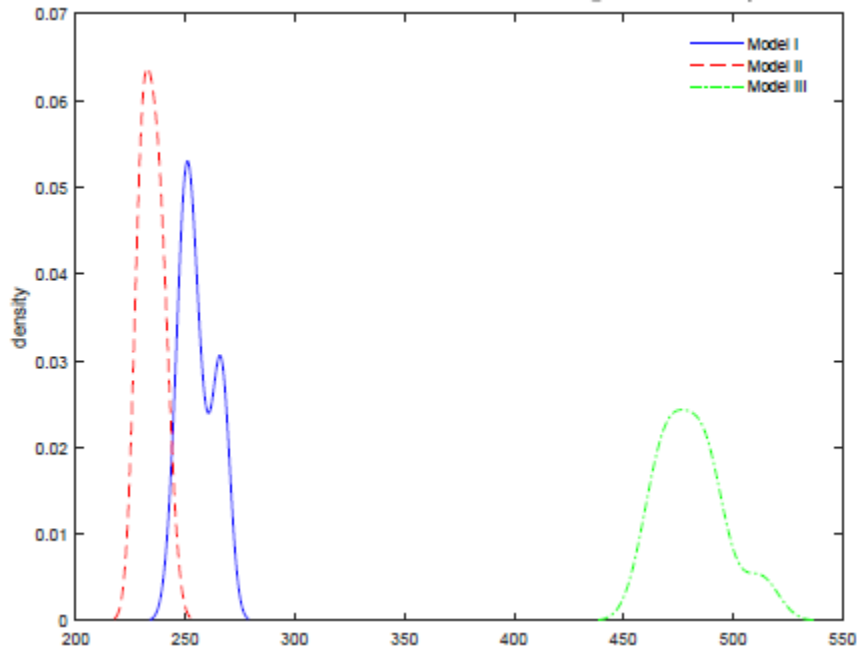
Figure 2: The posterior densities of returns to scale in models I, II and the full MIMIC model
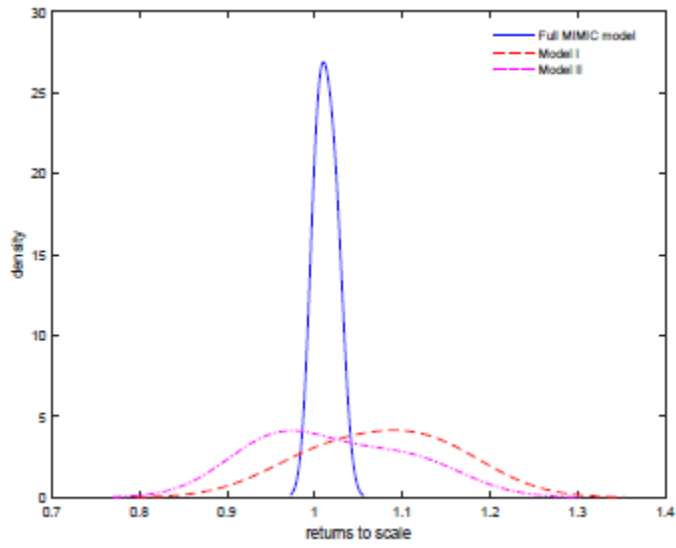
Figure 3: The posterior distributions of technical efficiency, efficiency change, technical change and productivity growth
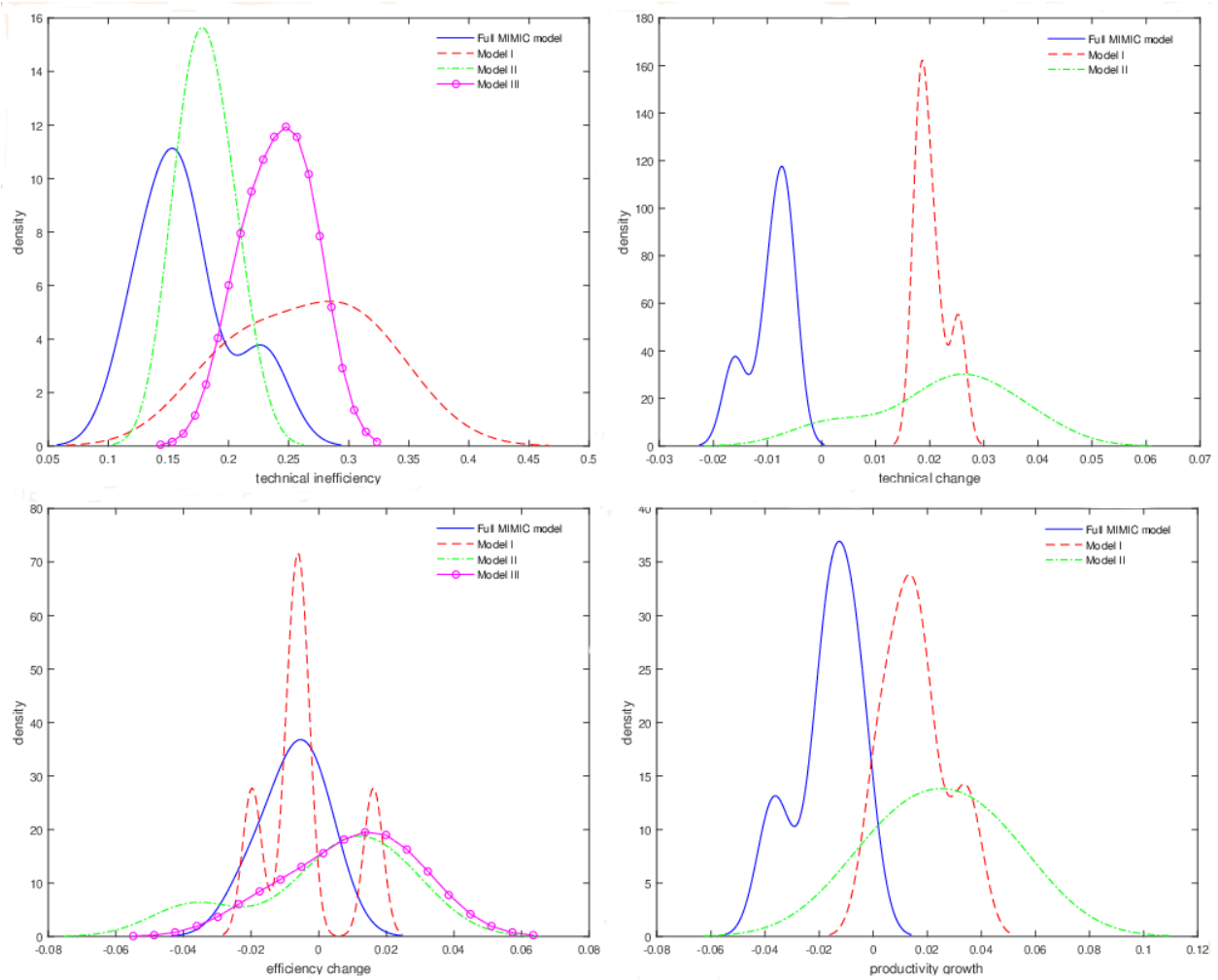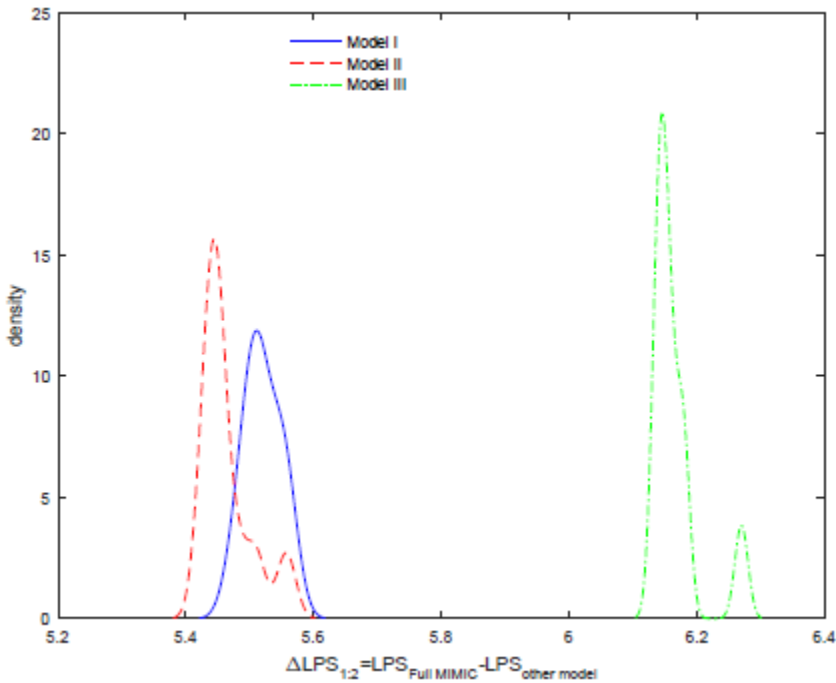
Figure 4: Bayes factors in favor of full MIMIC model

Notes: Technical efficiency $= \tilde{u}_{it}$. Productivity growth equals the sum of efficiency change and technical change, $PG_{it} = EC_{it} + TC_{it}$. The change in efficiency $EC_{it} = \triangle \tilde{r}_{it}$, where $\tilde{r}_{it} = \exp(\tilde{u}_{it})$, and technical change $TC_{it} = \partial f(x_{it}; \beta)/\partial t$.

Figure 5: Densities of $\triangle LPS$, the log predictive scores of models I, II and III relative to the full MIMIC model

Figure 6: Bayes factors for models with fewer than five MIMIC indicators