

**Manuscript version: Author's Accepted Manuscript**

The version presented in WRAP is the author's accepted manuscript and may differ from the published version or Version of Record.

**Persistent WRAP URL:**

<http://wrap.warwick.ac.uk/138620>

**How to cite:**

Please refer to published version for the most recent bibliographic citation information. If a published version is known of, the repository item page linked to above, will contain details on accessing it.

**Copyright and reuse:**

The Warwick Research Archive Portal (WRAP) makes this work by researchers of the University of Warwick available open access under the following conditions.

Copyright © and all moral rights to the version of the paper presented here belong to the individual author(s) and/or other copyright owners. To the extent reasonable and practicable the material made available in WRAP has been checked for eligibility before being made available.

Copies of full items can be used for personal research or study, educational, or not-for-profit purposes without prior permission or charge. Provided that the authors, title and full bibliographic details are credited, a hyperlink and/or URL is given for the original metadata page and the content is not changed in any way.

**Publisher's statement:**

Please refer to the repository item page, publisher's statement section, for further information.

For more information, please contact the WRAP Team at: [wrap@warwick.ac.uk](mailto:wrap@warwick.ac.uk).

## **Facing up to the uncertainties of Covid-19**

*The human tendency to impose a single interpretation in ambiguous situations carries huge dangers in addressing Covid-19. We need actively to search for multiple interpretations; and governments need to choose policies which are robust if their preferred theory turns out to be wrong.*

Nick Chater, Professor of Behavioural Science, Warwick Business School, University of Warwick, Coventry CV4 7AL, UK

**Corresponding author:** Nick Chater (Nick.Chater@wbs.ac.uk)

How are governments, and individuals, supposed to react to an unprecedented crisis? The impact of Covid-19 is resonating across the world; and yet we know so little about the virus, and how people across different parts of the world have, or will, modify their behaviour in response to the threat. Lock-downs in China and South Korea have been remarkably effective, in the short term at least; would the same approach work in, say, Europe, Africa, or the US? We don't know, either, whether the virus will flare up as restrictions are released; or whether maintaining enhanced hygiene and social distancing, and/or rigorous programs of mass-testing and contact tracing might be able to stamp these out.

In situations of extreme uncertainty, our brains struggle to organize this confusing mass of partial and jumbled information into a coherent interpretation. And we make decisions as if that interpretation is true, without entertaining alternatives. This strategy can often serve us pretty well; but sometimes it leads to bad, and even disastrous, decision making. The misinterpretation of the Covid-19 outbreak has the potential to have devastating consequences.

At its most fundamental level, there are three interpretations of the challenge that face the governments of the world, which we might term 'storm in a tea-cup,' 'house on fire,' and 'holding back the tide.'

The first interpretation is the mind's natural default: most alarms are false alarms; most panics are overblown; so probably this one is too. China's now notorious early attempts to suppress news of the outbreak makes sense only on the 'teacup' interpretation; similarly, with the downplaying of the crisis with the US President's comment on February 24 that the virus is "...very much under control in the USA" (<https://twitter.com/realDonaldTrump/status/1232058127740174339>). According to this interpretation of the situation, the main aim is that people do not panic unnecessarily; the problem will resolve itself on its own (for example, with the arrival of warmer weather).

The 'house on fire' interpretation has driven unprecedented lock-downs first in China, the South Korea, Japan, followed by Europe and the US. According to this viewpoint, tackling the virus is an overwhelming priority; the economic and social impacts of shutting down or drastically reducing sports, restaurants, pubs, flights, and much more, will be vast but have to be endured, rather like collateral water damage, however severe, caused by the firefighter's hose. This interpretation of the situation also implies taking the strongest action, as early as possible. The right time to start fighting a fire is: immediately!

The UK government, until the Prime Minister's press conference on Monday 16 March, appeared to be working with the third narrative. The 'holding back the tide' viewpoint sees beating down the virus as workable only as a temporary stop-gap: we can build temporary defences against a rising tide, but inundation is unavoidable. If this is right, containment of the virus is not ultimately possible, and our aim should be to minimizing the impact of its spread, by, for example, actively 'flattening the peak' to manage the burden on health-services, and reduce the possibility of flare-up during winter, when those services are under most strain. The end-game would be 'herd immunity,' which would be hoped to set in when perhaps 60-80% of the population had been infected by, and recovered from, the virus. From this point of view, immediate aggressive countermeasures may not be appropriate---what is required is a staged approach, to manage the smoothest possible progress of the virus through the population.

The tendency to lock on to a single narrative, and make decisions on that basis is, on reflection, an elementary blunder. Indeed, the psychologist Philip Johnson-Laird has described this tendency---considering only one model of the world, and failing to search for, or even consider the existence of, any others---as perhaps the most fundamental error in human reasoning. What we should do instead, of course, is to recognize when we don't know which interpretation is right: and to make decisions that are as robust as possible, whichever interpretation turns out to be correct.

In the early days and weeks of Covid-19, the 'tea-cup' interpretation may have seemed credible to many; even perhaps the most credible. But, given the serious possibility that the other, much more alarming, interpretation might be correct, then immediately engaging in extensive precautionary measures would seem essential (at minimum, ramping up production of ventilators and ECMO machines, and personal protective equipment; but also engaging in rapid travel restrictions as brought in early by the US).

The evidence is now clear: the 'tea-cup' interpretation is decisively falsified. But can we beat the virus back? Is this a containable fire or an inevitable rising tide? The truth is that governments and scientists can't yet be sure. But by not making the most strenuous efforts to put out the fire immediately, we will certainly fail, with the unnecessary loss of hundreds of thousands of lives. The science will become clearer, countermeasures will be further developed, and health systems better prepared over the coming months. Whether we can ultimately succeed in eliminating or neutralizing Covid-19 for good, the rational policy response is to fight it now, with everything we have.

### **Competing interests**

The author has no competing interests.