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1 **Sensory Exploitation, Sexual Dimorphism, and Human Voice Pitch**

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3 David R. Feinberg<sup>1\*</sup>, Benedict C. Jones<sup>2</sup>, Marie M. Armstrong<sup>1</sup>

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14 <sup>1</sup>Department of Psychology, Neuroscience, & Behaviour

15 McMaster University

16 1280 Main St West, Hamilton ON

17 Canada L8S 4K1

18

19 \*Author to whom all correspondence should be addressed

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21

22 <sup>2</sup>Institute of Neuroscience

23 Glasgow University

24 58 Hillhead Street, Glasgow

25 Scotland G12 8QB

26

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28 **Abstract**

29 Selection for low male voice pitch is generally assumed to occur  
30 because it is a valid cue of formidability. Here we summarize recent empirical  
31 challenges to this hypothesis. We also outline an alternative account in which  
32 selection for low male voice pitch is a byproduct of sensory exploitation.

33

34 **Main text**

35 The most popular hypothesis for why men have lower voice pitch than  
36 women do is that low male voice pitch has been selected for because it is a  
37 valid cue of critical aspects of formidability, such as physical strength and  
38 large body size, meaning that men with lower voice pitch will be more  
39 successful in intrasexual competition [2]. This hypothesis is based on the  
40 results of studies showing that experimentally lowering pitch in recordings of  
41 men's voices increases perceptions of both their dominance and physical size  
42 [2]. A small number of studies have also reported that men with lower voice  
43 pitch tend to have greater upper body strength and larger body size [e.g., 2].

44 Although this hypothesis has been highly influential, the results of  
45 many recent empirical studies have challenged the claim that low voice pitch  
46 is a valid cue of men's formidability. For example, several studies have found  
47 no evidence for a significant negative relationship between voice pitch and  
48 measures of men's upper body strength [3]. Indeed, the correlations between  
49 voice pitch and upper body strength reported previously would not have been  
50 significant if corrected for multiple comparisons, suggesting they were not  
51 robust. Moreover, a meta-analysis of the putative relationship between voice  
52 pitch and body size estimated that a sample size of at least 610 men would be  
53 required to detect a significant negative relationship between men's voice  
54 pitch and body size [4]. Such a relationship would explain, at most, ~2% of  
55 variance, suggesting that the relationship between men's body size and voice  
56 pitch is unlikely to be ecologically meaningful. Collectively, these results  
57 suggest there is little compelling evidence for a relationship between voice  
58 pitch and formidability in men, challenging the claim that low voice pitch is a  
59 valid cue of men's formidability.

60 If low voice pitch is not a valid cue to men's formidability, why are men  
61 with lower pitched voices perceived to be more dominant and why has low

62 male voice pitch been selected for? One possibility is that selection of low  
63 male voice pitch simply reflects sensory exploitation of an evolutionarily old  
64 pre-existing bias for organisms to react to objects that emit lower-frequency  
65 vibrations [6].

66         Sensory exploitation theories of sexual selection suggest that males  
67 with traits that elicit high amounts of stimulation from sensory systems are  
68 more successful [5]. Over evolutionary time, selection ramps up the frequency  
69 and size of those traits via female choice [5]. In the sensory exploitation  
70 theory of sexual selection, preferences for traits do not have to be adaptive in  
71 their own right, but can be byproducts of neural responses that evolved to  
72 deal with different (i.e., unrelated) evolutionary pressures [5].

73         When struck with a stick, larger rocks emit lower-frequency vibrations.  
74 This tendency for larger objects to emit lower-frequency vibrations is a simple  
75 physical property of the world [1]. In line with this rule, people implicitly ascribe  
76 largeness to low pitch in non-biological auditory stimuli, such as pure tones  
77 [6], in exactly the same way as they do to men's voices [7]. In fact, people  
78 continue to ascribe greater largeness to lower-pitched voices when the  
79 pitches of these voices are well outside of the human vocal range [8]. The  
80 perception that low pitch is large and frightening is evident across the animal  
81 kingdom, suggesting it is evolutionarily old [6]. The tendency to perceive men  
82 with lower voice pitch to be larger is equally evident in congenitally blind and  
83 sighted participants, further suggesting it requires no visual learning [9].

84         The results described above suggest that people apply a general "low  
85 pitch is large" heuristic when processing auditory stimuli. Thus, the tendency  
86 to ascribe greater size and dominance to lower-pitched voices may simply be  
87 a byproduct of this heuristic [10]. Further evidence that low pitch influences  
88 size perception via such a heuristic, rather than because it is a valid cue of  
89 body size, comes from research investigating the effects of voice cues on the  
90 neural representation of body size. Voice pitch influences size representations  
91 via different neural processes than those used to process valid cues of body  
92 size in humans [11].

93         How might this general "low pitch is large" heuristic lead to selection for  
94 male voices with low pitch? We propose two possible, non-mutually exclusive  
95 routes. First, the "low pitch is large" heuristic could lead to selection for male

96 voices with low pitch via female choice if, all other things being equal, men  
97 with low pitched voices exploit the sensory bias for women to be attracted to  
98 large sounding men. Consistent with this possibility, experimentally lowering  
99 voice pitch in men's voices has a positive effect on their attractiveness,  
100 particularly to women [12]. Second, the "low pitch is large" heuristic could lead  
101 to selection for male voices with low pitch via intrasexual selection if, all other  
102 things being equal, men with lower voice pitches are more likely to succeed in  
103 competition for resources because they exploit a bias that makes them sound  
104 larger and more intimidating to other men. Consistent with this possibility,  
105 experimentally lowering voice pitch in men's voices has a positive effect on  
106 their perceived dominance [12]. Crucially, neither of these possibilities  
107 requires voice pitch to be a valid cue of body size or formidability, meaning  
108 that they are perfectly compatible with research suggesting voice pitch is not  
109 related to men's body size or strength. Selection against low voice pitch in  
110 women would also be expected under this account since perceptions of large  
111 body size are typically negative correlated with women's attractiveness [13].  
112 The possibility that voice pitch is a cue of men's immunocompetence,  
113 previously discarded [2], might also be re-evaluated, although evidence for an  
114 association between men's immunocompetence and voice pitch is equivocal  
115 [14,15]

116 In summary, some empirical work challenges the common assumption  
117 that selection for low male voice pitch occurs because it is a valid cue of  
118 formidability. We suggest that sensory exploitation is a more parsimonious  
119 explanation for the marked difference in men's and women's voice pitch.  
120 Studies and experiments testing competing predictions from these honest  
121 signaling and sensory exploitation accounts are likely to be a fruitful line of  
122 inquiry into the reasons for sex differences in voice pitch.

123

## 124 **Text box**

### 125 **What is human voice pitch?**

126 Voice pitch is the perception of vocal fundamental frequency and/or the  
127 corresponding harmonics that result from vocal fold vibration [1]. Larger,  
128 thicker vocal folds produce vocalizations with lower fundamental frequency  
129 [1]. Human vocal folds change in length and thickness as we age. Voice pitch

130 changes particularly dramatically during puberty, when reproductive  
131 hormones accelerate vocal fold growth [1]. There is a striking sex difference in  
132 human voice pitch; men's voices are typically an octave lower in pitch than  
133 are women's voices [1]. Much of the research on human voice production and  
134 perception attempts to understand the factors that drove the evolution of this  
135 large and reliable sex difference.  
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