



### Working in social prescribing services: a qualitative study

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|------------------|---|
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**Table 1 – Kimberlee’s Four Models of Social Prescribing**

|                       |   |
|-----------------------|---|
| <b>SP Signposting</b> | The client is simply pointed in the direction of potentially useful or helpful organisations.   |
| <b>SP Light</b>       | The client is referred to a specific intervention in order to reach or work towards a desired outcome.  |
| <b>SP Medium</b>      | The client is referred to a health facilitator who helps identify their needs and navigate the services available to them.  |
| <b>SP Holistic</b>    | Services that aim to treat the whole person in a holistic manner over a longer period of time, aided by a link worker who helps the client navigate and access suitable services. |

Table 2 – The sample

| Service | Gender | Part time/Full time | Role (Participant Identification Number in parentheses)  | Type of organisation   | Kimberlee SP Type |
|---------|--------|---------------------|--|--|-------------------|
| 1       | M      | FT                  | <b>Social Prescriber (1a)</b><br>Working one-to-one with clients to connect them to local groups and activities.   | Based within the NHS, offering SP to individuals with additional support needs. Targeted at individuals with a specific condition. | SP Medium         |
|         | F      | FT                  | <b>Social Prescriber (1b)</b><br>Working one-to-one with clients to connect them to local groups and activities.   |  |                   |
| 2       | F      | FT                  | <b>Managerial Social Prescriber (2)</b><br>One-to-one work with clients over a set time period.<br>Only member of full time social prescribing staff with little additional support. | Community organisation based in an area of deprivation.<br>A discrete service offered as part of a community action group.         | SP Holistic       |
| 3       | F      | FT                  | <b>Managerial Social Prescriber (3)</b><br>One-to-one work with clients over a set time period.<br>Only member of full time social prescribing staff with no additional support.     | Community organisation based in an area of deprivation.<br>A discrete service offered as part of a community trust.                | SP Holistic       |
| 4       | M      | PT                  | <b>Manager (4a)</b><br>Manages a team of social prescribers who are working in the community.  | Based within a local authority, SP services are offered to isolated members of the community.                                      | SP Medium         |
|         | F      | PT                  | <b>Social Prescriber (4b)</b><br>Working one-to-one with clients in the community to   |  |                   |

|   |   |    |   |   |             |
|---|---|----|---|---|-------------|
|   |   |    | connect them to local groups and activities.  |   |             |
| 5 | M | PT | <b>Social Prescriber (5)</b><br>One-to-one work with clients over a set time period.  | Based within a voluntary sector organisation, the service offers tailored support over a number of sessions to increase social connections.               | SP Holistic |
| 6 | M | FT | <b>Senior Practitioner (6)</b><br>One-to-one work with clients over a set time period.<br>Some managerial duties but does not have sole responsibility and there are others in the team to support. | Part of a larger, well established community charity organisation co-located in a GP surgery. Offers tailored support and advice for improving wellbeing. | SP Holistic |

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Journal of Health Organization and Management

## Introduction

Social prescribing (SP) is a public health strategy that seeks to treat individuals with chronic illnesses, mild mental health issues or psychosocial problems in a holistic way (Baddeley et al, 2016). It often involves patient referral from primary care services to a link worker or 'navigator' who helps empower them to make changes to their lives through accessing community support interventions (Dixon and Polley, 2016). It is currently of particular interest to health providers and commissioners as it appears to have the potential to treat patients whose persistent and long-term conditions are adding to an ever-increasing pressure on primary care (Bickerdike et al, 2017), and because it widens the offer of support that has been traditionally accessible through general practice (Skivington et al, 2018).

Furthermore, SP is rapidly becoming recognised at a national strategic level as a way of diverting people with non-medical needs away from primary care services. The UK Government's recent publication 'A Connected Society' refers to SP as a potential tool for combatting loneliness and social isolation, thus further validating it as an effective way of maintaining population health and wellbeing (HM Government, 2018). It is also a key part of the personalised care element of the recently published NHS Long Term Plan (2019), which clearly states that over a five-year period there will be 2.5 million more beneficiaries of SP services, and that to achieve this the NHS intends to train more 'link workers', totalling 1,000 individuals by the end of 2020/21.

This new focus and increased importance within the overall healthcare agenda is

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3  
4 evidence that further exploration of SP services and the workforce who operate in  
5  
6 them is increasingly pertinent to discussions regarding sustainable healthcare  
7  
8 systems.  
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### 10 11 12 *What is meant by the term 'social prescribing'?* 13

14  
15 In the search of a definitive answer to this question, attempts are often made to  
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17 describe the broad range of interventions on offer. These tend to be vast and can  
18  
19 include a range of life skills based initiatives (such as advice on parenting, debt and  
20  
21 returning to employment) creative classes (such as arts therapy, music therapy or  
22  
23 crafting) or specific interventions targeted at recovery from mental ill health (such as  
24  
25 accessible alternatives to cognitive behavioural therapy or other medicalised  
26  
27 interventions) (CentreForum Mental Health Commission, 2014; The Care Services  
28  
29 Improvement Partnership North West, 2009 and The Scottish Development Centre  
30  
31 for Mental Health, 2007, cited in Thomson et al, 2015). SP interventions can  
32  
33 therefore take many forms, and do not always fit neatly within the existing structure  
34  
35 of health and wellbeing services, making the search for a single definition  
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37 problematic.  
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46 Acknowledging the difficulties in applying a single one-size-fits-all definition,  
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48 Kimberlee attempts to make different SP offers easier to identify within the existing  
49  
50 system by suggesting that they tend to fall into one of four distinct categories  
51  
52 (Kimberlee, 2013; 2015 - see Table 1). These categories vary depending on the  
53  
54 intensity of the intervention, the level of 'hand-holding' on the part of the navigator or  
55  
56 on the service's connection to the primary care system (some sit within medical  
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3 practices for example, others in the local community). These categories are  
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5  
6 discussed in more detail in the methods section below, and services chosen for  
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8 inclusion in this paper have been categorised using this model.  
9

10  
11 <TABLE ONE>  
12

### 13 14 15 *The social prescribing workforce literature*

16  
17 Despite a rapid increase in the availability of SP services across the UK in recent  
18  
19 years, there has until recently been little evidence to validate the power of SP  
20  
21 services to change outcomes for individuals (Kimberlee, 2015) or to demonstrate  
22  
23 effectiveness (Bickerdike et al, 2017) . However, this does appear to be slowly  
24  
25 changing and the body of evidence regarding social prescribing services is growing,  
26  
27 with some randomised control trials (seen as the 'gold standard' in health research)  
28  
29 starting to emerge (Grant et al 2000, Mercer et al, 2017).  
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35  
36 Nevertheless, considering its growing importance - and within the context of this  
37  
38 paper – there still appear to be very few studies that focus purely on working life  
39  
40 within the sector. For example, a review by Kilgarriff-Foster and O’Cathain (2015)  
41  
42 does not appear to contain any information specifically related to workforce attitudes  
43  
44 or associated issues but concludes that further evidence for ‘effectiveness and cost-  
45  
46 effectiveness’ is needed. A more relevant piece of work is Bickerdike et al’s  
47  
48 systematic review (2017) which provides a useful synopsis of how SP services  
49  
50 operate, who uses them and how clients experience SP services. Some nuggets of  
51  
52 information specifically regarding the SP workforce can be gleaned from the review,  
53  
54 such as the fact that training and knowledge for individuals working in SP services  
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4 varies greatly between organisations (some bring years of experience to the role,  
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6 whilst others are relatively unskilled in the area and are only offered basic training).  
7

8  
9 In general, evaluations of specific SP projects tend to focus on the processes  
10  
11 involved in service delivery and participant input is largely related to what constitutes  
12  
13 an effective service (White and Salamon, 2010). Where evaluations do discuss the  
14  
15 SP workforce it tends to be on a more macro level and is often included in addition to  
16  
17 a wider exploration of a specific service (Skivington et al, 2018; White, Kinsella and  
18  
19 South 2010). For example, one such study that looked specifically at staff  
20  
21 experiences of working with stakeholders within healthcare (as well as exploring  
22  
23 whether there is anything distinctive about SP health trainers and the way they work)  
24  
25 was part of a wider service evaluation and not a study of the workforce per se (White  
26  
27 et al, 2017). Other research tends to focus on the skills required to do the job  
28  
29 successfully (Brandling and House, 2009) or the day-to-day tasks involved  
30  
31 (Bickerdike et al, 2017), but does not tend to offer a great deal of insight into who the  
32  
33 workforce are, their wellbeing in the workplace or any future career development.  
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### 43 *The aims of this study*

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46 This study's primary research aim is to explore who works in SP services and how  
47  
48 they experience the role. It draws on narrative accounts of those working in the SP  
49  
50 services in order to further identify themes that can be applied to the social  
51  
52 prescribing workforce more generally, in order to inform commissioners, funders and  
53  
54 SP services when they plan future recruitment and retention of staff in the sector.  
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56  
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58  
59 Given that funding for such services is often limited, the findings may also help  
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4 commissioners prioritise areas that need additional investment in order to retain  
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6 staff.  
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## 10 **Methods**

### 11 *Sampling, access and recruitment*

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17 Study participants were purposefully chosen from a pool of known SP interventions  
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19 within a large urban and suburban area of South West England and were asked to  
20  
21 participate in the research via email invitation. Interview subjects represented  
22  
23 organisations from two of the four Kimberlee categories of social prescribing noted in  
24  
25 the introduction and shown in Table 1, namely Medium and Holistic - none were  
26  
27 interviewed from providers of SP Signposting or SP Light services (see Kimberlee  
28  
29 2013; 2015). Interventions were assigned to these categories as the interviews  
30  
31 progressed and the client group and nature of the work became clear.  
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38 Individuals had varying levels of responsibility within their organisations and all were  
39  
40 currently undertaking client-facing work, with the exception of one who had moved  
41  
42 into a managerial position. Semi-structured interviews were undertaken with  
43  
44 participants, consisting of 11 questions as a topic guide.  
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48  
49 Details of those interviewed can be seen in Table 2, with participant identification  
50  
51 numbers in parentheses after their role description. Of the eight interviewees, four  
52  
53 worked for social prescribing services situated within larger statutory organisations  
54  
55 (NHS and Local Authority), whilst the remaining four were employed by community  
56  
57 or voluntary sector organisations.  
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4 For the purposes of preserving anonymity in what is a relatively small geographical  
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6 area offering some unique, targeted services, roles have been summarised into the  
7  
8 following four distinct categories and interviewee responses attributed solely to their  
9  
10 role, service and type of SP on offer within that service:  
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- 13  
14 • Social prescriber –a worker who mostly undertakes client-facing work with  
15  
16 little or no responsibility for supervisory or managerial duties  
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- 19 • Senior practitioner –a worker who mostly undertakes client-facing work with  
20  
21 some supervisory/managerial responsibility  
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23
- 24 • Managerial Social Prescriber – an individual who works closely with clients but  
25  
26 also takes on the majority, if not all of the managerial responsibility within the  
27  
28 organisation  
29  
30
- 31 • Manager– an individual who does not participate in client-facing work and only  
32  
33 has supervisory or managerial duties within an SP service  
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37

## 38 <TABLE 2>

### 39 40 41 42 *Data collection and analysis*

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44  
45 Eight semi-structured interviews were conducted over a 3-week period . Interviews  
46  
47 lasted between 21 and 37 minutes with a mean length of 29 minutes, and were  
48  
49 transcribed verbatim. Hypotheses were developed inductively as the interviews  
50  
51 progressed and were honed further as patterns in the transcripts started to emerge  
52  
53 (Bernard, 2011). These patterns were identified using thematic analysis, which  
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4 allows meaning to be derived from the data by organising the transcribed text into  
5  
6 codes and themes (Braun and Clake, 2006).  
7

8  
9 Broad categories were developed during the analysis and four key themes identified:  
10

11 1) The social prescriber's experience 2) working with clients 3) working in services  
12  
13 and 4) wider issues in SP practice. Within each of these larger themes, a number of  
14  
15 sub-headings were introduced to further organise the data. The first broad three  
16  
17 categories are addressed in the results section, but the fourth was a theme that ran  
18  
19 throughout the dataset and many of the comments made under the other theme  
20  
21 headings have implications for social prescribing in general and are therefore  
22  
23 included more generally in the discussion section.  
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## 30 31 Results

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34 The findings of this study raise some interesting points of reflection about the  
35  
36 experiences of the SP workforce, as well as highlighting some valid concerns and  
37  
38 issues that the sector may wish to take into consideration when developing future SP  
39  
40 services and recruiting staff. These findings have been grouped into key  
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42 subheadings and are presented here.  
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### 48 1) The SP's experience

#### 49 50 51 *Professional background*

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54 There appeared to be no clear pathway into SP and participants came from a range  
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56 of professional backgrounds. Interviewees reported having previously worked in a  
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58 range of professions that included social work, teaching and alternative therapy.  
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4 Typically, these were professions in which a holistic, whole-person approach was  
5  
6 required, or where the focus was on improving health or wellbeing. Of all  
7  
8 respondents, only one reported having always been a social prescriber (although  
9  
10 that was not the original job title). For some interviewees ending up in social  
11  
12 prescribing was a progression from other caring, charitable or supportive  
13  
14 professions. However, this was often not a linear series of events, and many went  
15  
16 through a number of other jobs before they entered the profession. For example, one  
17  
18 respondent had started their working life as a teacher, but economic circumstances  
19  
20 in his home country had led him to seek work in a completely different geographical  
21  
22 area. Here he found that he wanted to do something at least slightly related to his  
23  
24 earlier career, and through a series of similarly supportive and nurturing type roles  
25  
26 he found himself working in SP.  
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35 However, not everyone had come from a relevant professional background with such  
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37 obvious transferable skills. One respondent - unlike all the others – had had a  
38  
39 complete change of career, moving to SP from a high-powered job in the private  
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41 sector:  
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48 *“My professional background is international sales management [...]. To put that in*  
49  
50 *context I was managing companies across Europe, earning over £100,000 a year*  
51  
52 *[...] then I went travelling around the world [...] came back [...] got involved in*  
53  
54 *volunteering [...] and a job came up and they said ‘you want to go for this?’ And it*  
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4 *was small hours, and I was only slightly better off after taking it than I was when I*  
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6 *was signing on, but that was fine because I absolutely loved it.”*  
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9 ***(Manager, Statutory Service, SP Medium – 4a)***

### *Reasons for working in social prescribing*

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15 The idea that people don't become social prescribers for monetary gain was  
16  
17 important for more than one participant, with two expressly stating that they had  
18  
19 either taken a large pay cut to work in the field, or that they were not 'doing it for the  
20  
21 money'. Yet, despite the potentially negative impact of a lower salary, overall job  
22  
23 satisfaction appeared to be very high:  
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30  
31 *“I just love working with people. It's quite a privilege to be part of someone's journey,*  
32  
33 *even if it's very subtle - and sometimes social prescribing is very subtle. It's just*  
34  
35 *about helping someone build confidence and having faith, and giving some hope to*  
36  
37 *someone, and saying this is possible.”*  
38  
39

40  
41 ***(Social Prescriber, Community-based Service, SP Holistic - 2)***

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43  
44 *‘We haven't got a magic wand, but you soon see when their confidence builds up –*  
45  
46 *you see the difference it makes. That is the best thing.’*  
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49 ***(Senior Practitioner, Community-based Service, SP Holistic - 6)***

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54 For one respondent with managerial responsibilities the ability to shape and mould a  
55  
56 service from scratch was also a major benefit. She had been given a large amount of  
57  
58 autonomy in her role from the start and enjoyed the process of building an  
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4 organisation specifically in response to local need. Here she describes the benefits  
5  
6 and freedom that this has given her:  
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10  
11 *"I love the variety of it, the fact that when I started I was just given a blank piece of*  
12 *paper. It was very much design, implement, manage a social prescribing service,*  
13 *and from that through writing funding bids, winning funding bids, I've managed to*  
14 *completely expand it..."*  
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21 ***(Managerial Social Prescriber, Community-based Service, SP Holistic - 3)***  
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26  
27 However, flexibility wasn't just something enjoyed by managerial social prescribers,  
28  
29 with many participants reporting that the ability to shape their own working day and  
30  
31 get out of the office with clients was one of the things they enjoyed most.  
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## 35 2) Working with clients

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### 39 *Caseloads*

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42 Generally speaking caseloads appeared manageable, although there was some  
43  
44 anxiety around whether individuals could take on many more clients if referrals  
45  
46 increased. The lowest number of active cases reported was approximately 15  
47  
48 people, whilst one respondent had an active caseload of nearer 30. Although all  
49  
50 interviewees considered these numbers to be manageable, there  
51  
52 was an awareness that some may be working at or near full capacity. Furthermore,  
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54 waiting lists in services weren't uncommon.  
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4 Two interviewees who worked for the same organisation both described how  
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6 clients were shared across the team depending on individual workload, with one of  
7  
8 the two describing the benefits of working in a team:  
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14 *"They are very supportive. So, it's like, 'are you ok with this? Do you need extra*  
15  
16 *help? Do you have capacity to take someone else?" (Social Prescriber, Statutory*  
17  
18 *Service, SP Medium – 1b)*

19  
20  
21  
22 However, for this person's colleague the lack of a formal structure in managing  
23  
24 caseloads was something that she thought might be an issue in the future, as she  
25  
26 explains here:  
27  
28

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30  
31 *"I feel like... sometimes it's easier to take stuff, but actually because we haven't got a*  
32  
33 *real formal process I think that's something we should work on, because at the*  
34  
35 *moment we are just kind of taking things, but you don't want to get to the point where*  
36  
37 *you're just taking too much and you just can't be proactive with people. At the minute*  
38  
39 *I feel a little bit on the edge of falling behind a bit." (Social Prescriber, Statutory*  
40  
41 *Service, SP Medium – 1a)*

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49 Where waiting lists were in operation, only one respondent reported a long wait to  
50  
51 access their service of approximately four months. Others described it more as a  
52  
53 delay in accessing the service, and one respondent noted that in times of high  
54  
55 demand he would just delay the first appointment to a time when he knew he would  
56  
57 have capacity (often no more than one or two weeks).  
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4 Both Managerial Social Prescribers working in community-based services reported  
5  
6 that when other providers were over capacity (such as agencies dealing with mental  
7  
8 health issues) they would often attempt to refer clients into social prescribing  
9  
10 services. This was not only viewed as inappropriate, but also as a way of skewing  
11  
12 the figures so that other services appeared to have smaller waiting lists. One of  
13  
14 these participants was particularly vocal about this practice, as they felt that  
15  
16 those commissioning services should see the degree to which they were over  
17  
18 capacity:  
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26 *“[Mental health services] have no capacity and they are always trying to get rid of*  
27  
28 *their clients, so I have to say no – you’re not referring to us because we are not using*  
29  
30 *our service to boost up a crippled mental health service – you need to get the*  
31  
32 *funding from the Clinical Commissioning Group.” (Managerial Social Prescriber,*  
33  
34 *Community-based Service, SP Holistic - 3)*  
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### 40 3) Working in services

#### 41 *Staffing, support and training*

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44 In larger projects with more members of staff there was a strong appreciation of the  
45  
46 support offered by the wider team, whilst others praised the efforts of supervisors in  
47  
48 making them feel able to perform their role effectively. However, staff with more  
49  
50 senior responsibilities - particularly those working in community-based organisations  
51  
52 - felt less supported to carry out their role. For example, one respondent reported  
53  
54 that as the service had expanded she increasingly found herself supervising staff  
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4 and working with stakeholders, as well as continuing some one-to-one work with  
5  
6 clients. Whilst this was good for her career development, she had been offered no  
7  
8 training to support her newfound levels of responsibility:  
9

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14 *"Managing staff can be a nightmare sometimes. Things like staff dismissal, having to*  
15  
16 *go through all of that is a new kettle of fish. [...]*

17  
18  
19 *Interviewer: and have you had any training in leadership or management to support*  
20  
21 *you in that?*

22  
23  
24 *No – there's no money for that stuff, so it's all learning on the job. And I have nice*  
25  
26 *bed time books!" (Managerial Social Prescriber, Community-based Service, SP*  
27  
28 *Holistic - 3)*

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35 Again, staff who were aligned to larger organisations or statutory services were  
36  
37 much more positive about training opportunities available to them, with one individual  
38  
39 reporting that they had signed up to numerous courses since starting in their current  
40  
41 role. Furthermore, if a training need was identified then there was often money or the  
42  
43 resources available to meet that need.  
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47  
48 Many interviewees reported that they did not have enough administrative support or  
49  
50 that they did not enjoy the administrative part of their role. Whilst it was accepted to  
51  
52 be a necessary part of the job, most disliked performing such tasks themselves as  
53  
54 they felt it meant less time working face to face with clients:  
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4 *"Having a PA and administrator [would really help], because the phone is going*  
5  
6 *constantly, but you're in one-to-one sessions all the time. Especially at the moment*  
7  
8 *because I'm the main referral route, and you're not at your desk so then you've got a*  
9 *pile of messages and stuff to catch up on."* (**Senior Practitioner, Community-based**  
10  
11 **Service, SP Holistic - 6**).  
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### 17 *Managing stress and workload*

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20 Social prescribers without managerial or supervisory responsibilities seemed  
21  
22 reasonably protected from the stresses of work spilling over into their personal lives.  
23  
24 Some did feel the impact however, with one social prescriber in a statutory  
25  
26 organisation reporting that sometimes he would worry about clients outside of work  
27  
28 time, particularly if they had expressed suicidal thoughts. Nevertheless, issues were  
29  
30 often discussed with colleagues or in supervision, and this seemed to be enough of  
31  
32 an outlet in most cases. Again, it appeared to be the managerial, community-based  
33  
34 social prescribers who shouldered most of the emotional burden here, particularly  
35  
36 where there was a lack of peer support within an organisation. Here another  
37  
38 respondent recounts a time when she struggled to deal with information a client had  
39  
40 given her:  
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51 *"I can hear a lot of things that don't really faze me, and then there are some things*  
52 *that I would never expect that do really faze me. So you never know what's going to*  
53 *get in. So in terms of the impact, you know, I did have thoughts coming up over the*  
54  
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4 *weekend about stuff which I found quite difficult because of something that had*  
5  
6 *happened.”*  
7

8  
9 ***(Managerial Social Prescriber, Community-based Service, SP Holistic - 2)***  
10

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13  
14 Where staff were working more in isolation to others or where they were operating at  
15  
16 a more senior level, the lack of a team on which to offload or discuss cases was a  
17  
18 problem. The same respondent - a managerial social prescriber who offers some  
19  
20 psychological support to clients in addition to helping them with their social needs -  
21  
22 spoke of another recent incident that had affected her more deeply than she had  
23  
24 anticipated:  
25  
26  
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31

32 ***“Interviewer: So you’ve got nowhere to particularly go with that [the incident]?”***  
33

34 *I have, I've got supervision, but that's not daily, it's monthly.*  
35  
36

37 ***Interviewer: Yeah, a month is a long time to wait.***  
38

39  
40 *Yeah. So it's about if I had someone working with me we could debrief each other,*  
41  
42 *whereas I don't have anybody really in the office - everybody's doing very different*  
43  
44 *things. [...] And it wouldn't be appropriate for me to offload in the office, that's the*  
45  
46 *other thing.” (Managerial Social Prescriber, Community-based Service, SP Holistic -*  
47  
48 ***2)***  
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54  
55 For another individual the more important issue was that there was no one who  
56  
57 could deputise for her if she wanted to take time off:  
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4 *“So with the staff I recruit now, I try and recruit people that I think would be able to*  
5  
6 *take on stuff so that I can have a week’s holiday, and I can gradually get them skilled*  
7  
8 *up.*

9  
10  
11 ***Interviewer: So what do you do now if you need a holiday?***

12  
13  
14 *I don’t really have holidays.”*

15  
16 ***(Managerial Social Prescriber, Community-based Service, SP Holistic - 3)***

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21  
22 In addition to the increasing demands on the participant’s time, dealing with  
23  
24 stakeholders was also a challenge reported by managerial social prescribers in  
25  
26 community-based services, with one respondent citing challenges around  
27  
28 maintaining good relationships with partnership organisations. Again, this individual  
29  
30 highlighted the fact that she had had no training in this area and was having to  
31  
32 acquire these skills by ‘learning on the job’.

33  
34  
35  
36  
37 However, not everyone had got used to working in a silo, and staff working in larger  
38  
39 organisations with a clearer hierarchical structure expressed a strong appreciation  
40  
41 for the support of the wider team. As mentioned previously, this included sharing  
42  
43 caseloads but other respondents praised the efforts of supervisors in making them  
44  
45 feel able to perform their role effectively:  
46  
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48  
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52  
53 *“It’s good to be part of a team, and I’m part of a really good team [...]. [My*  
54  
55 *supervisor] is a really good team leader, he’s very enthusiastic and although the job*  
56  
57  
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4 *itself has pressures, he's careful not to increase that pressure" (Social Prescriber,*  
5  
6 *Statutory Service, SP Medium – 4b).*

7  
8  
9  
10 *Future career progression*

11  
12 There was some recognition from staff that opportunities for career progression were  
13 limited within SP, and one respondent in particular expressed concern about career  
14 prospects within her current organisation:  
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19  
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22  
23 *"I had an appraisal in April and I'm very much at the peak of what I can do in this*  
24 *organisation at the moment. If I wanted to go further then I'd have to leave."*

25  
26  
27  
28 *(Managerial Social Prescriber, Community-based Service, SP Holistic - 2)*

29  
30  
31  
32  
33 In community-based services like this much of the knowledge appears to be held by  
34 one person, which could potentially put the future of some projects at risk of closure  
35 if certain members of staff moved on, or at the very least effect continuity of service  
36 for clients. This was a particular concern for another interviewee, probably because  
37 she had set up and grown her organisation almost single-handedly:  
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48  
49 *"For me the challenge is that I need to get more people. We need to get some more*  
50 *funding so that I have someone else working, because at the moment if I go the*  
51 *project will go."*

52  
53  
54  
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56  
57 *(Managerial Social Prescriber, Community-based Service, SP Holistic - 2).*

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3  
4 However, some non-managerial staff didn't feel quite so irreplaceable:  
5

6 "Knowledge can be written down. It can be passed on, it can be handed over. There  
7  
8 is an element of advantage of being somewhere for a while, but that's the nature of  
9  
10 the game."  
11  
12

13  
14 *(Social Prescriber, Community-based Service, SP Holistic - 5).*  
15  
16

## 17 18 Discussion 19

20  
21 The findings of this study highlight some interesting details about working life in the  
22  
23 SP sector and about who chooses to work in SP services. It is clear that those  
24  
25 working in SP are more likely to come from caring or holistic professions that involve  
26  
27 working closely with patients, students or vulnerable members of the public. Job  
28  
29 satisfaction overall was reported to be high amongst social prescribers, a fact which  
30  
31 is perhaps best illustrated by the fact that two respondents reported taking significant  
32  
33 pay cuts in order to join the sector.  
34  
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39  
40 However, in addition to the positive responses there were some obvious areas for  
41  
42 development, particularly with regard to three major support needs:  
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44

### 45 *1) Better emotional support for staff dealing with complex and challenging situations*

46  
47 Support for staff was good in the services that were part of larger organisations and  
48  
49 therefore benefited from more hierarchical structures and official procedures. The  
50  
51 extent to which individuals felt supported in smaller, community-based organisations  
52  
53 was less positive, and those with coexisting client-facing and managerial  
54  
55 responsibilities felt more isolated than others. There was also some disparity  
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4 between how more senior staff experienced working for a social prescribing service  
5  
6 compared to their junior counterparts, with the latter apparently benefitting from  
7  
8 some protection against associated stress (although again, senior staff in statutory  
9  
10 organisations appeared to be less vulnerable to this than those in community run  
11  
12 initiatives).

13  
14  
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16  
17 *2) Additional staff to take on some of the caseload, perform admin duties or to*  
18  
19 *deputise for others*  
20  
21

22 Many participants voiced a need for additional funding to employ either more social  
23  
24 prescribing staff or administrative assistance. This call for additional capacity is  
25  
26 supported by others who have warned that the quality of service provision could  
27  
28 suffer if social prescribing services are not sufficiently funded to meet with demand,  
29  
30 particularly in community organisations (Skivington et al, 2018). Whilst there does  
31  
32 not appear to be any guidance on what constitutes a maximum caseload within SP  
33  
34 (to some extent this will depend on the intensity of the work, regularity of client  
35  
36 meetings, the complexity of the client's issues and so on), clearly it would be  
37  
38 beneficial for employers to produce their own guidelines within organisations.  
39  
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44

45 Managers should also be mindful of what individual workers have personal capacity  
46  
47 for within those guidelines in order to avoid unnecessary stress. It was beyond the  
48  
49 aims of this study to explore funding for extra capacity in SP services, but this should  
50  
51 clearly be a consideration in the planning of services in the future.  
52  
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55  
56 A further point can also be made here about the significance of working within a  
57  
58 team, particularly where the SP service is closely connected to or co-located within a  
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4 primary care service. Previous studies have highlighted the importance of team  
5  
6 working within primary care, and the many benefits of doing so. These include (but  
7  
8 are not limited to) effective communication and the development of creative working  
9  
10 methods (Molyneux, 2001) as well as understanding and respect for each other's  
11  
12 roles, understanding the mechanisms of primary care and sharing practical 'know-  
13  
14 how' (Sargeant, Loney and Murphy, 2008).  
15  
16  
17

18  
19 Finally, one participant suggested that mental health services appeared to be  
20  
21 referring some of their caseload into SP providers, and the critical view of this  
22  
23 practice might be that social prescribing offers a cheap alternative that can prop up a  
24  
25 failing mental health service. However, this appears to be largely disputed by  
26  
27 advocates of SP who argue that it is a cost-effective way of taking some of the  
28  
29 pressure off an overburdened mental health system by assisting patients with lower  
30  
31 level conditions outside of the National Health Service (South, Higgins, Woodall and  
32  
33 White, 2008).  
34  
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### 39 40 *3) Support and/or training in managing staff and dealing with stakeholders.*

41  
42 In addition to support for individual workers to ensure their health and wellbeing in  
43  
44 the workplace, there were also clear staff development and training needs. One  
45  
46 particular gap that was identified by respondents was a lack of training around  
47  
48 dealing and collaborating with stakeholders (this finding is also noted in a similar  
49  
50 study which observed that building relationships with stakeholders was left almost  
51  
52 entirely to individual SP workers (White, Kinsella and South, 2010), and is further  
53  
54 supported by Skivington et al (2018) who notes the importance of collaborative  
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4 working in the sector). The importance of collaboration in primary care has also been  
5  
6 noted by Supper et al (2015), and the benefits of working closely with partners at this  
7  
8 level include maximising professional competencies and using resources in the best  
9  
10 possible way to increase efficiency (Samuelson et al, 2012). Given the tight budgets  
11  
12 and limited funding currently available within an already stretched primary care  
13  
14 system, it seems imperative that training in best practice for collaboration and  
15  
16 partnership working is factored in to SP services to increase sustainability and avoid  
17  
18 inefficiencies further down the line.  
19  
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### 25 *Social Prescribing as a career*

26  
27  
28 Some SP staff with managerial duties felt that there was limited career progression  
29  
30 within their current organisations. A few services in the sample also appeared to be  
31  
32 increasingly reliant on a reservoir of goodwill on the part of their staff, some of whom  
33  
34 were performing tasks beyond their contractual remit. Once again, this was of  
35  
36 particular concern in community-based organisations where staff appeared to have  
37  
38 amassed large quantities of knowledge that might not easily be passed on to  
39  
40 someone else. In some cases there was major concern that if an individual left then  
41  
42 the organisation itself would in turn cease to exist, posing questions around  
43  
44 consistency of service provision for clients if staff were to become overwhelmed by  
45  
46 caseloads (Skivington et al, 2018).  
47  
48  
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54 The participants in the study came from a variety of different professional  
55  
56 backgrounds. Overall, job satisfaction was high, and all found empowering clients  
57  
58 extremely rewarding. Respondents showed high levels of empathy and clearly  
59  
60

1  
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3  
4 enjoyed working with people. These findings appear to support research by others  
5  
6 that suggests excellent communication skills and the ability to listen effectively are  
7  
8 two key attributes of successful social prescribers (White, Kinsella and South, 2010).  
9  
10

### 11 12 *Community-based SP services* 13

14  
15 Smaller community projects in the study were often situated in deprived areas, and it  
16  
17 is known that these tend to be places with the greatest unmet social needs  
18  
19 (Robinson and Roter, 1999; Hopton and Dlugolecka, 1995; Verhaak, 1986; Boerma  
20  
21 and Verhaak, 1999). Interviewees frequently noted the importance of understanding  
22  
23 the local area and the people who live there, and other studies have observed that  
24  
25 SP services often develop in response to local need (NHS Health Education  
26  
27 England, 2016). Although not discussed in the findings, it was observed during data  
28  
29 collection that the organisations in more deprived areas appeared to have better  
30  
31 connections with local GP surgeries and actively talked about referrals coming from  
32  
33 primary care (one service was even co-located in a surgery). It is known that areas  
34  
35 of deprivation tend to suffer more from the problem of frequent attenders in surgeries  
36  
37 (Carlisle et al, 2002; Worrall et al, 1997), so this may explain GP's enthusiasm to  
38  
39 engage with services in these areas. Whilst it is commendable that these GPs  
40  
41 acknowledge the role of SP services, this too may have implications for caseloads  
42  
43 and therefore system capacity.  
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## Conclusion

This study suggests that there is no obvious route into social prescribing, and that the workforce can potentially be recruited from a range of professional backgrounds. Job satisfaction is high amongst the client-facing SP workforce and many people accept this in lieu of higher salaries that may be on offer elsewhere. However, some participants in this study felt they had reached the zenith of what they could do within their organisations, and if services want to retain ambitious staff then possibilities for career progression within the sector need to be addressed. This may be particularly challenging in smaller services that have a very small number of staff and no hierarchy, although could be mitigated to some extent through offering additional training opportunities or other skill-based incentives.

One of the main findings of this study is the obvious disparity between how those working for smaller community based providers experience the role in comparison to their colleagues in larger or statutory services, particularly for individuals with more managerial responsibilities. The study revealed a number of important points related to this: firstly, it is clear that a single individual often holds much of the knowledge, particularly in those smaller services, and contingencies therefore need to be considered in case those people decide to move on. Secondly, more could be done to support the emotional wellbeing of these staff, as some had limited outlets through which to debrief after difficult experiences in the workplace, or little time for reflective practice. Thirdly, there was little in the way of cover for at least two participants, so better policies for staff absences need to be developed in some organisations.

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4 The findings of this study have clear implications for the future recruitment and  
5  
6 retention of staff in SP services, and if the sector is to see the expansion that it is  
7  
8 increasingly being promised, then those in charge of recruitment may need to make  
9  
10 careful plans for supporting staff and enabling them to perform their role to the best  
11  
12 of their abilities. Given the increasing interest in SP provision in the UK, funding and  
13  
14 investment in the sector will need to meet the demands of staff who are working in a  
15  
16 clearly rewarding yet challenging sector.  
17  
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22

### 23 **Limitations of this study**

24  
25  
26 Organisations in this study provide a range of levels of intervention, making them  
27  
28 difficult to compare. Furthermore, some benefit from much better defined working  
29  
30 policies and hierarchical structures, whilst others are small community-based  
31  
32 projects that have been built up by only one or two individuals. These substantial  
33  
34 variations in the SP offer have previously also been noted by both Hutt (2017) and  
35  
36 Kimberlee (2015) as potential limitations to the study of SP services in general.  
37  
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### 43 **Future research**

44  
45  
46 Participants in the study were not asked specifically about funding, although this is  
47  
48 clearly a major issue for the workforce and the future capacity of SP services. This  
49  
50 merits further exploration, particularly in light of the recent release of the UK  
51  
52 government's loneliness strategy which allocates £1.8 million for the development of  
53  
54 SP services (HM Government, 2018) and the promise that 900,000 individuals will  
55  
56 aim to be referred to SP schemes by 2023/24 (NHS Long Term Plan, 2019).  
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3 Those wishing to study the SP workforce in future would benefit from doing so  
4  
5  
6 across contrasting geographical areas and comparing a wider range of providers  
7  
8  
9 from Kimberlee's different SP types outlined in Table 1. Furthermore, studies that  
10  
11 take a more in-depth look at the differences between statutory and community-based  
12  
13 SP organisations and the experiences of more senior staff would be particularly  
14  
15 relevant, as there are clear differences between organisations that have the  
16  
17 infrastructure to take on some of the additional burdens, as opposed to those smaller  
18  
19 community organisations that do not have the same support available to them.  
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