Portuguese Economic Journal (2019) 18:165–202 https://doi.org/10.1007/s10258-019-00159-y

ORIGINAL ARTICLE

## Which projects are selected for an innovation subsidy? The Portuguese case



brought to you by 🗓 CORE

provided by UTL Repository

Anabela Santos<sup>1,2</sup> <sup>1,2</sup> <sup>1,2</sup>

Received: 29 September 2017 / Accepted: 1 April 2019 / Published online: 22 May 2019 # ISEG – Instituto Superior de Economia e Gestão 2019

## Abstract

Several empirical studies have analyzed which firm characteristics influence government evaluators in the decision to select specific firms to participate in Research and Development and Innovation subsidy programs. However, few authors have provided a precise analysis about the selection process of applications submitted for public support. The aim of the present article is to assess differences in investment project characteristics (expected impact) between firms with approved and non-approved applications and to understand which kinds of projects are selected for a subsidy. The analysis is focused on the case study of applications submitted to the Portuguese Innovation Incentive System (SI Innovation) between 2007 and 2013. The impact variables under study are those used in the selection procedure to grant the firm a subsidy, namely the expected impact on exports, value creation, productivity, patent application and qualified employment. Using a counterfactual analysis and Propensity Score Matching estimators, the results show that firms with approved applications are those that expect to invest more and forecast a higher increase in exports and productivity as the result of the investment project. However, these firms in comparison with the control group (those with non-approved applications) have investment projects with a lower contribution to growth and lower economic efficiency (return on investment in terms of productivity). The conclusions of this study could be useful for policy-makers since it provides evidence about firms' strategic choice concerning investment projects submitted for an Innovation subsidy.

Keywords Subsidy · Innovation · Selection procedure · Propensity score matching

JEL classification O38 · O31 · C14

Anabela Santos asantos@ulb.ac.be

Michele Cincera mcincera@ulb.ac.be

Paulo Neto neto@uevora.pt

Maria Manuel Serrano mariaserrano@uevora.pt