# FORMATION OF EMOTIONAL CLIMATE IN HUMAN RESOURCE MANAGEMENT

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**Abstract**. Research is concentrated on efficient human resource management while pursuing organizational goals and benefits for every employee and organization as a whole. Under the requirements of global market, managers expect their subordinates to be effortlessly managed, confident, dynamic in completion of assigned tasks, and ensuring maximum work efficiency. Such a possibility is theoretically analysed in this article by employing deductive thinking in interdisciplinary integration. The article describes the formation of employee emotional climate, which has impact on employee behaviour in individual as well as in team work, based on application of human resource evaluation factor with contribution of manipulations. Hypothetical presumptions resulted in assumptions that have shown dominance of disjunction (*or*); it means that interaction between alternatives is impossible. Therefore, logical interactions were prepared on the basis of deductive thinking by usage of *Law (or principle) of the Excluded Third.* These logical interactions resulted in models of emotional climate formation.

Keywords: personnel management, human resource, emotional climate, logical sequence

JEL Classification: D23, D91, M12, O15

### INTRODUCTION

Efficient management of human resources is a vital factor in striving for organization's goals and benefit for every employee, organization and society. Active competitiveness in a modern market determines a rapid and versatile organizations' development related to implementation of human resource management goals. Efficient management of the available or potentially available work resources is extremely important to the organization operating in a global market.

Manager of any organization would like the employees of his enterprise would produce the best work productivity, would be easy controlled, reliable and dynamic to accomplish assigned tasks. Such variant was theoretically examined in this article by using a deductive reasoning in inter-disciplinary integration. The article describes how by invoking the factor of human resource assessment with the help of manipulations employee's emotional activity a climate can be formed that influences employee's behaviour both in individual and team work.

The aim of this research is to create interactions of the factors forming of emotional climate and human resource assessment using the empirical research, and create models of the operation of this interaction.

Methods of the research: deductive reasoning, also deductive logic, principle of logical sequence.

## 1. THEORETICAL MODELING OF EMOTIONAL CLIMATE IN HRM

An ongoing social and economic development determined many changes in organizational management, which affects the change of emotional climate. Society's increasing requirements to employees of organizations directly determine efficiency and effectiveness of implementation of social economic decisions, which results in a dis-balance of the emotional climate. Not only competencies, skills, abilities and knowledge of personnel are of big importance for decision of these problems, that's why human resources become an important value in modern organization (Jackson *et al.*, 1995; Batra, 1996; Becker *et al.*, 1996; Birdi *et al.*, 2008; Kazlauskaite *et al.*, 2008; Isoraite, 2011), but also a formation of emotional climate.

In modern human resource management, many authors consider personnel assessment as systemic activity of entire organization and the assessment isn't limited with just a single personality (Bazarova *et al.*, 2002; Klimova, 1999). For a broader explanation of this understanding, scientific literature sometimes uses the expression "social-psychological diagnostics" (by adding an object: personality, group, organization). S. A. Lipatov (2001) notes that although specialists of psychodiagnostics analyse differences of personalities, the personality does not exist without a social environment and cannot be understood in a non-social context. Summarizing different approaches on the topic, he defines social-psychological diagnostics as "assessment of social – psychological processes, states and characteristics of the personality, groups by using special diagnostic procedures, methodologies and programs" (Lipatov, 2001, p. 89).

Later, this scientific discussion was entered by I. G. Kokurina (2007), who noted that not only objective criteria (personnel turnover, discipline, labour productivity) should be used as indices, but also such subjective indices as human's attitude towards his work, motivation, etc. Later, M.V. Kaimakova (2008) expressed her opinion that in addition to employee's characteristics, it is necessary to form a potential of human resources and to create activities for personnel development, which would correspond the goals and principles of public sector organization's policy. According to the author, sometimes work control in public sector organizations is executed according to hypothetical consistency, which provides an administrative unit (a controlling person) with a positive and the employee with a negative enthusiasm in regard to working activity, which negatively affects employees' emotional climate (Papsiene, 2017). As M. Bobowik *et al.* (2017) noted, social and emotional climate means prevailing, relatively stable collective emotions. In the map of emotions created by V. Tran (1998), it is reflected that fear and joy are in a contraposition, but both have an impact during formation of the emotional climate.

From the discussion above we can see that human resource assessment initially was understood rather as one of the activities of human resource management, however, while scientific knowledge is deepening, more and more attention was given to identification of its structural elements. However, in parallel to these themes of human resource assessment, there was developing another one, in which the attention was given not only to a creation of taxonomy of human resource assessment components, but also to knowledge of human resource assessment as a process (Dessler, 2008; Daft, 2003; Thom *et al.*, 2004; Ozerov, 2008; Gilley *et al.*, 2009; Martin, 2009; Yee *et al.*, 2009; Kaselis *et al.*, 2012; etc.).

In this context, E. V. Maslov (1999) states that personnel assessment is a procedure with a goal to "explain how employee's personal characteristics correspond particular results of

his activity" (p. 218), moreover, the requirements are determined by the employee's work content and efficient activity organization. G. Dessler (2008), as well as E. V. Maslov (1999), describes personnel assessment as the procedure, however, he names other features of the procedure. These are a description of work character and types of people (in terms of knowledge and skills) and their comparison while executing a job in order the employee would correspond a working place.

The authors (Dessler, 2008; Daft, 2003; Thom et al, 2004; Arthur, 2008), describing personnel assessment process, note that there is no one opinion on assessment, methods, periodicity, time and other procedures. There is recognized the necessity for personnel assessment in striving for efficiency of personnel activity, therefore a lot of material is accumulated in this field. However, there is a lack of studies in this field, and experimental studies are of small volume. The reason of that is the absence of methodological, theoretical, consequently methodical, approaches towards personnel assessment. Without one and standardized assessment system, the assessment as the process or its approaching causes a negative reaction between employees and managers, because described assessment procedure and its progress are absent. Meanwhile, later L. Liukineviciene et al. (2009), having reviewed literature on the topic, expressed a position that essence of human resource assessment process and its result despite earlier arguments of the authors are understood almost alike, - the assessment is executed in striving for more rational use of employees, to increase their activity efficiency, work quality, to develop a personality, to create a favourable psychological climate in the collective. The author argues that favourable climate stimulates employees' mutual understanding, cooperation and informal teamwork, ant this positively affects labour productivity and activity efficiency.

In the latter position of the author, there shows up an argument, important to the problem under research, that interaction of human resource assessment and emotional climate can also explain human resource management result, and this means that, hypothetically, in their interaction a synergic or at least cumulative effect is possible, which might be expressed as any known or yet unrevealed function of human resource management. Therefore, additional research of this interaction would allow not only to answer the question how human resource assessment and emotional climate affect human resource management activity results, but also to answer the questions: why human resource assessment, which partially plays the role of the control in the organization, changes emotional climate, and if emotional climate can be managed with the help of human resource assessment function.

## 2. FORMATION FORMATION OF EMOTIONAL CLIMATE BY USING A DEDUCTIVE REASONING

In management of human resource, the assessment of employee might become a tool of employee's emotional climate formation, on which his behaviour will depend later. Human resource management may consist of n factors. One of these factors is a human resource assessment, by manipulating of which there is a possibility to form individually an emotional climate of each employee.

Employee's behaviour, both individual and in the group, depends on emotional climate formed to him. In this case, we will not analyse assumptions, internal sub-actions, we are interested only in a result of interaction of assumptions. By using a deductive reasoning, we'll transform assumptions into logical sequences in order to derive variations of employee's emotional climate. A principle of logical sequence states that not only

conclusions can be made of assumptions, but assumptions can be made of conclusions as well (Pleckaitis, 2009, p. 74), that is indicated in the formula 1:

$$[(A_1, A_2, A_3, ... A_n) \to C] \leftrightarrow [(A_1 \land A_2 \land A_3 \land \cdots \land A_n) \to C]; \tag{1}$$

To describe a result of interaction of two assumptions, there is applied a principle of transition of implications from axioms system created by J.Łukasiewicz, with a logical operation "if..., then...," which indicates an assumption's derivation from another assumption. In this case, human resource assessment is divided into two main aspects according to so called *syntactic consistency*, which states that from the theory's axioms there can be derived a statement p and its negative  $\overline{p}$ , then it is contradictory. So, the result is that p is correct and  $\overline{p}$  is correct. But we know that principle of contradictions does not allow to consider both statements p and  $\overline{p}$  as correct at the same time (Azubalis, 2008). There is created a simplified algorithm of emotional climate formation that is presented in Figure 1.

| Start                       |
|-----------------------------|
| Assumptions                 |
| Syntactic consistency       |
| Logical intermediate result |
| The law of excluded third   |
| Logical result              |
| End                         |

Fig. 1. Structural diagram of linear algorithm

Totality of assumptions, selected and grouped on a basis of deductive reasoning, interacts and forms intermediate conclusions according to Syntactic consistency. Interactions of obtained intermediate conclusions are grouped according to the Law of excluded middle, thus obtaining the final results, this is a form of a desired emotional climate.

### 3. MODELS OF EMPLOYEE'S EMOTIONAL CLIMATE

Factors affecting an employee: one of them is a psychological bifurcation, these branches can be called as correct and incorrect branches. In this case, a psychological aspect analysed in human resource assessment could be written as follows:

$$S \vee \overline{S} \dashv \begin{cases} S \leftrightarrow (E \leftarrow F): P_1 \\ \overline{S} \leftrightarrow (\overline{E} \leftarrow \overline{F}): P_2 \end{cases}$$
 (2)

where,  $P_n$  - a psychological aspect of the case, where  $P_1$  is the first branch where F - fear is forming that creates E - a conflicting environment in the collective. This interaction of factors forms an equivalent phenomenon S - a collective disunity. In another branch  $P_2$ , there dominates an alternative of the first branch.  $\overline{F}$  - a joy is forming, a collective  $\overline{E}$  - a concord

is being created. Interaction of these factors forms an equivalent phenomenon  $\overline{S}$  - a collective harmony.

Material aspect in human resource assessment could be written as follows:

$$C \vee \overline{C} \dashv \begin{cases} C \leftrightarrow (B \leftarrow A) : M_1 \\ \overline{C} \leftrightarrow (\overline{B} \leftarrow \overline{A}) : M_2 \end{cases}; \tag{3}$$

where,  $M_n$  - in this case is a material aspect, where the first  $M_1$  branch, and there is forming A - a reduction in position, that creates a reason B - a salary reduction. This interaction of factors forms an equivalent phenomenon C - an apathy for work. In another branch  $M_2$ , there dominates an alternative of the first branch and forms  $\overline{A}$  - a promotion in position, that creates a reason  $\overline{B}$  - a salary increase. Interaction of these factors forms an equivalent phenomenon  $\overline{C}$  - an enthusiasm for work.

Since in this case (collective disunity S and collective harmony  $\overline{S}$ ) are opposites as well as (C-apathy for work and  $\overline{C}$ -enthusiasm for work), their interaction is impossible, therefore, there is used the Law of excluded middle. Having formed a summary of interaction of statements in psychological aspect  $S \vee \overline{S}$  and material aspect  $C \vee \overline{C}$ , there is formed a result based on a deductive reasoning, that means, four possible emotional models of employee's activity climate  $A_n$  are being distinguished, according to a principle of logical sequence:

$$\begin{cases}
S \vee \overline{S} \\
C \vee \overline{C}
\end{cases} \dashv
\begin{cases}
(S \to C) \equiv A_1 \\
(C \to \overline{S}) \equiv A_2 \\
(\overline{S} \to \overline{C}) \equiv A_3 \\
(\overline{C} \to S) \equiv A_4
\end{cases};$$
(4)

here possible emotional logical models of employee's activity climate are:

 $A_1$  - passive individuality, a form of emotional climate where no one publicly discusses a topical question, there is no initiative for general dispute, everyone creates own opinion on the topic and expresses it only upon manager's direct inquiry.

 $A_2$  - passive collectivity, a form of emotional climate where no one has or doesn't express a clear motivated solution on the question under consideration. The question is being discussed passingly, in a form of easy dispute that reminds *a trashing over old straw*, there takes place rather imitation of work, there is no clear leadership. The result is being presented by collective decision as the one that *has the most beautiful sound*.

 $A_3$  - active collectivity, a form of emotional climate where a majority of employees with a clear leadership self-expression is dominating in the collective, in such collective a separation of opinions is a common phenomenon, long discussions on the solution of the topical question take place till the result is being formed.

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 $A_4$  - active individuality, a form of emotional climate when employees with clearly expressed leadership are expressing own solution of the problem in the collective, however, without support they strive to present their decision directly to the manager personally, without collective discussions.

### CONCLUSION

From interactions of assumptions there were obtained intermediate logical conclusions such as C - apathy for work and  $\overline{C}$  - enthusiasm for work, as well as  $\overline{S}$  - collective harmony, and S - collective disunity, between which there dominates a disjunction (or) which indicates that interaction between their alternatives is impossible. Therefore, having used the Law (or principle) of the Excluded Third, based on a deductive reasoning, there were created logical interactions, with help of which there were obtained logical models of emotional climate formation  $(A_1;A_2;A_3;A_4)$  i.e. final conclusions. We make a hypothesis that with the help of the obtained models it is possible to influence a formation of human resource emotional climate in organization, which can be formed by the manager just through manipulation of the human resource assessment factor. Created logical models will be verified during the next empirical research.

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