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Expert Systems as an Alternative to Dealing with Regulatory Agencies: The Case of Small Printers

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Abstract

Small businesses, because they do not possess the resources of large businesses, may experience a disproportionate exposure to compliance and enforcement actions by government regulatory agencies. We believe, in many cases, that information technology solutions such as expert systems can help level the playing field. This paper describes the potential usefulness of expert systems in the small business environment having a potentially large number of users. It also describes an field-tested prototype expert system for small printers, as a proof of concept. That system has been commended by both environmental agencies and potential users alike as a dramatic conceptual improvement in environmental compliance.

Introduction

Experts systems, partially because of their cost and the difficulty with collecting the expert knowledge, have traditionally been associated with large budgets and large organizations. This paper describes the potential usefulness of expert systems in the small business environment having a potentially large number of users. Specifically, our ES prototype is projected as an alternative to dealing with regulatory agencies and as an empowerment tool for self-regulation and waste management. We provide small lithographic printers, through GUI desktop technology using ES techniques and fuzzy logic, the ability to identify printing materials used in the production processes that pose the least environmental liability to them and their business. The system is easily demonstrable, and has been previewed at federal offices in Washington, D.C., as well as regional federal, state, and local organizations. Moreover, the system is a conceptual model other small businesses.

Background

Most small businesses deal with federal agencies. The risk, cost, and frustration for small businesses who must deal with these large bureaucracies can be lessened when information technologies, notably expert systems, are appropriately applied to certain problems. We received a grant from the Environmental Protection Agency to build an expert system, called Cleaner Technology Substitute Auditor and Advisor (CTSAA), that provides small printers with advice on choosing substitute environmentally- desirable printing chemicals and materials--a pollution- prevention strategy. The EPA defines pollution as the contamination of air, soil, or water by the discharge of harmful substances.

Pollution prevention is the reduction or elimination of pollution at the source (source reduction) instead of at the end of the process. Pollution prevention occurs when raw materials, water, energy and other resources are utilized more efficiently, when less harmful substances are substituted for hazardous ones, and when toxic substances are eliminated from the production process. This system gives advice to small printers in reducing the use and production of hazardous substances at the source. Its features will help these small businesses: 1) select the least environmentally-hazardous production materials, 2) evaluate the amount of hazardous materials released into the environment, 3) use an alternative source of information to state and federal regulatory agencies, 4) do private and confidential on-site planning without regulatory inspectors, 5) minimize risk liability due to environmental violations.

Printers and Waste By-Products

Over 62,000 printing establishments are located in the United States, according to the U.S. Department of Commerce (Guides 1995). Printers perform functions as diverse as printing brochures, decals on T-shirts, and labels for cans of soup, as well as publishing books and daily newspapers. More than 80 percent of printers are small businesses, employing fewer than 20 employees and many employing fewer than five. Approximately 443 of these printing businesses currently operate in Nebraska, including 397 which are small printers (Questionnaire 1995). Lithographic printers comprise the single largest group of printers throughout Nebraska and the United States. Sheet-fed lithography, the printing process utilized by most lithographic printers, involves first rendering the image to be printed a flat surface so that it will retain ink in some areas and repel ink in others. Individual sheets then are pressed onto the rendered surface where they receive the printed image.

Printers produce waste as part of the printing process. In sheet-fed lithography, the major form of waste is waste paper: spoiled or excess paper from print runs, or packing and finishing materials. In addition to the paper itself, inks and other materials impressed on this paper can be a major source of pollution. Furthermore, wastewater, cleaning wastes from solvents, lubricating oils, and air emissions from inks and solvents are significant sources of hazardous wastes, as defined by the EPA. A national problem of escalating waste production and disposal precipitated Federal legislation to prevent pollution wherever and whenever possible (Guidance 1992).

The Liability Quandary

The Federal Pollution Prevention Act became law in November 1990, signed by President George Bush. It establishes pollution prevention as a national objective (Federal Register 1996). In contrast, a targeted survey of Nebraska printers (Questionnaire 1995) indicates that these printers currently do not consider pollution prevention a high priority. Most have neither the time nor the resources to research which chemicals, processes, and technologies meet EPA objectives of pollution prevention and environmental friendliness. Although large firms frequently hire legal and environmental professionals to deal with these issues, small printers simply cannot afford the cost. That means that they must seek assistance from other printers, material manufacturers and vendors, or government agencies. The survey findings and follow-up interviews also show that small printers are very adverse to contacting the EPA and adverse contacting other regional or state environmental government agencies. Questions and information requests that are initiated by businesses and that are of a general nature can usually be satisfied by regional/local agencies or national sources, such as the EPA Office of Enforcement and Compliance Assurance.

However, specialized information requests are usually fielded by EPA or local environmental inspectors. Both local and national environmental agencies may initiate an enforcement action when a person or business is adjudged to have violated environmental laws. Businesses are expected to comply quickly and completely (Toxic Substances Act 1994). The EPA Policy on Compliance Incentives for Small Businesses gives firms up to six months to remedy the first violation and correct any damage. If pollution-prevention technologies are used, they may receive an additional six months.

However, depending on the agency interpretation, businesses may be liable for punitive civil and criminal penalties, as noted above, in addition to payment of any economic benefit determined to have resulted from the violation. Even environmentally-conscious businesses can experience unpleasant surprises, since unexpected retooling for EPA-approved processes and materials can be both expensive and debilitating. Environmental agencies maintain that retooling, despite the initial cost, can result in increased business efficiencies and better care of the environment (Federal Legislation 1996). Still, the retooling schedule imposed is that of the agency and not of the small business.

The Need for Third-Party Advice

Not surprisingly, most small printers have limited contact with environmental agencies. Our findings indicate that small printers have a desire not only to minimize their environmental liability, but also to avoid dealing with the agencies. In follow-up interviews, we found many businesses would prefer an expert source of environmental information that would also buffer them from environmental agencies, limiting their risk of inspection and penalty. We have previously noted that small businesses are expected to comply with all regulations. They must comply regardless of whether they have funds or expertise to understand and implement those regulations. Because of risk experienced by uninformed businesses who interact with the agencies, these businesses need a reliable and confidential third-party source of expert information, where the third-party has neither an interest in investigating the business for compliance nor an interest in enforcement. The preferred role of the third party is solely that of an information provider. The provider's objective is to supply information in the most accessible, efficient, clear, cost-effective, and useful form that will heighten compliance with agency regulations and simultaneously minimize penalty exposure to the business.

CTSAA Sources of Expert Knowledge

We developed the Cleaner Technology Substitute Auditor and Advisor prototype with the close collaboration of project experts that included an environmental chemist, an environmental engineer, several area printers, a vendor and supplier of printing materials, and members of the project advisory board. All experts provided their expertise free of charge, and on a time-available basis. The chemist provided parameters for development of the hazard index used by the system, while the engineer provided feedback on the realism and usefulness of the index and fuzzy calculations for each material. The printers and vendor provided extensive feedback on the user interface, including the GUI design, usability features, and even terminology used by the system itself. We obtained critical data outlining the environmental responsibility of lithographic printers from EPA documents, from EPA Internet information, from EPA individuals, and from project experts. Material Safety Data Sheets (MSDS) contained critical information about each material to be compared by the system, including a list of toxic chemicals used to formulate each material, but also company and other material information. Our printing industry experts first helped us acquire MSDS sheets, which were not readily available. They then classified each material into a material group, so we could compare substitute materials within each group. Finally, we used the SARA Title III toxic chemicals list to calculate the relative toxicity, or environmental hazard, of each material.

CTSAA System Description

Initially, we used a well-known expert system shell for development. Although this shell provided excellent rule-based and case-based features, it manifested a number of flaws that made us change development tools mid-stream. For instance, the GUI features proved unacceptable to our users, the shell was very "buggy," and its generated run-time executable was too large and too slow for most client computers. Consequently, we converted to Microsoft Visual Basic and Access, implementing forward-chaining algorithms ourselves, along with the fuzzy logic features of the system. The inherent stability of VB and its seamless interface with the Access database environment facilitated rapid development and helped us meet user GUI expectations.

The resulting CTSAA system provides user-friendly Windows access to a comprehensive list of substitute materials for each stage of the lithographic printing process. Using push buttons that are presented analogous to diagrams in EPA documentation for printers, the user can navigate through a maximum of three screens before reaching a materials-selection screen that contains functional substitutes. Each material is listed by company, name, catalog code, and quantity used per year. The user is free to compare substitutes and vary the quantities at his discretion.

After selecting a list of materials to compare, the system calculates a "hazard index," based on the number of Federally-defined hazardous chemicals (SARA Title III 1993) listed on each item's Material Safety Data Sheet, the percentage of these chemicals in the material, the quantity of material that the printer uses, and other factors.

Materials with the lowest "hazard index," a number derived and based on EPA guidelines, are ranked more preferable to other materials. The system applies fuzzy logic to deal with content ranges (e.g., 5 percent to 12 percent of the material may contain isopropyl alcohol--and other chemicals with similar ranges), and compensate for inconsistencies or incomplete information in the database.

Because both EPA and manufacturer information may currently be incomplete (a condition that is gradually changing), the system uses available information and applies a confidence factor in formulating the index. It then graphs the index set as triangular distributions on a another panel. In addition, the graph provides pop-up information boxes that explain the characteristics of each material, as well as information used in the computations and comparisons. All base data is table-based, and hazard criteria may be changed as federal regulations change. The system also contains a database-driven form facility for completing the Environmental Worksheets required by the EPA. This form facility integrates with the Materials Substitute Advisor.

For example, a printer wishing to investigate a substitute material for a particular blanket wash would be guided by the system to a list of blanket wash materials, which are displayed on the computer screen. After selecting any or all of the materials with the mouse and typing in the estimated quantity of material used per year, the CMIT system would provide list the materials ranked according to a "hazard index." Those materials with the smallest hazard index number would appear at the top of the list, and the printer could both save this information on a diskette and print it out for later reference.

Conclusion

Small businesses, because they do not possess the resources of large businesses, may experience a disproportionate exposure to compliance and enforcement actions by government regulatory agencies. In situations where small businesses need advisory assistance from policing agencies and are simultaneously deterred from contacting them because of heightened regulatory risk, expert systems can be socially and financially beneficial.

We believe, in many cases, that information technology solutions such as expert systems can help level the playing field. Initial results from our federally-funded expert system prototype appear to verify this concept. The expert systems can distribute the agency wisdom to many businesses reliably, continually, and concurrently. In time, these systems can reduce the agency funding burden borne by small businesses and other taxpayers.

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