Association for Information Systems AIS Electronic Library (AISeL)

AMCIS 2011 Proceedings - All Submissions

8-5-2011

Understanding Organisational Collaborations with Dependency Network Diagrams

Mark Borman The University of Sydney, mark.borman@sydney.edu.au

Frank Ulbrich Stockholm School of Economics, frank.ulbrich@ufv.ca

Follow this and additional works at: http://aisel.aisnet.org/amcis2011_submissions

Recommended Citation

Borman, Mark and Ulbrich, Frank, "Understanding Organisational Collaborations with Dependency Network Diagrams" (2011). AMCIS 2011 Proceedings - All Submissions. 45. http://aisel.aisnet.org/amcis2011_submissions/45

This material is brought to you by AIS Electronic Library (AISeL). It has been accepted for inclusion in AMCIS 2011 Proceedings - All Submissions by an authorized administrator of AIS Electronic Library (AISeL). For more information, please contact elibrary@aisnet.org.

Understanding Organisational Collaborations with Dependency Network Diagrams

Mark Borman The University of Sydney

mark.borman@sydney.edu.au

Frank Ulbrich Stockholm School of Economics frank.ulbrich@hhs.se

ABSTRACT

While organisational collaborations are increasingly common they often fail. More effective design of collaborations should be facilitated by improved understanding of the relationships created. It is suggested that while the most commonly used theoretical lens is transaction cost economics it might not be the most appropriate. Resource dependency theory is proposed as an alternative since it allows for consideration of internal as well as external relationships and is focused on improving understanding rather than optimisation. Grounded in the theory, Dependency Network Diagrams (DNDs) is the modelling technique identified as the most appropriate to capture the essence of a collaboration's relationships. A case study of EnergyCo is presented illustrating how DNDs can be used to document relationships and so serve as an effective foundation for facilitating discussion, enhancing understanding, and contributing to the design of effective collaborations.

Keywords

Collaboration, organisational networks, governance, resource dependency theory, dependency network diagrams, shared services