[View metadata, citation and similar papers at core.ac.uk](https://core.ac.uk/display/296307029?utm_source=pdf&utm_medium=banner&utm_campaign=pdf-decoration-v1) brought to you by **CORE**

 European Online Journal of Natural and Social Sciences 2013; www.european-science.com Vol.2, No.3 Special Issue on Accounting and Management. ISSN 1805-3602

# **An Integrated Method for Ranking of Risk in BOT Projects**

**Mohsen Askari 1\*, Hamid Reza Shokrizadeh2 , Mahdi Naghdian3** <sup>1</sup> Department of Industrial Engineering, Payame Noor University, Tehran, Iran <sup>2</sup> Department of Management, Payame Noor University, Tehran, Iran <sup>3</sup> Information Technology Management, Farabi University, Tehran, Iran Email: mohsen\_askari61@yahoo.com

### **Abstract**

In BOT approach, the private sector is granted a concession to plan, design, construct, operate and maintain a project in a certain period of time and after that it should be transferred to the government. In this paper, at first the risks of the BOT projects are identified, then we rank the risks based on their severity and effect on project objectives (time, cost, quality, safety and environmental) by two methods, namely FTOPSIS and FSAW. In the next stage, obtained results by NGT method are integrated. Afterward, the occurrence and detection values of each risk are determined by experts and ultimately the risks are evaluated according to risk priority number (RPN) of failure mode and effect analysis (FMEA) technique. Finally, an example is shown to highlight the procedure of the proposed method at the end of this paper.

**Keywords:** BOT projects, FMADM, FMEA, NGT, Risk ranking

## **Introduction**

Development of infrastructures and assets is very essential because of the rapid growth of the economy. This brings opportunities to BOT project stakeholders. Employing effective risk management techniques is very important to cope with risks associated with variable activities, so we can implement the BOT projects aligning with project objectives including time, cost, quality, safety and environmental.

BOT- type schemes are attracting increasing interest with the growing thrust towards privatizing infrastructure projects in both developing and developed countries.(e.g. Flanagan and Li, (1997)), (e.g. Kumaraswamy and Zhang (2001). Kumaraswamy and Zhang (2001) identified and discussed various issues that governments need to deal with, for the BOT mechanism to work smoothly.

The main objective of BOT is to lower the role of government in the execution and implementation of infrastructure projects in which the financial risks are divided among different sectors through a strong organization and, at the same time, the national interests of host government are protected as well.(.e.g. Flanagan, and Li, (1997)).(e.g Walker, and Smith (1996)), (e.g. Forouzbakhsh et al. (2007))

Chen and Doloi (2008) in their study identified the driving and impeding factors about BOT application in China, and a survey of experienced practitioners indicated that the most significant driving factors are Needing infrastructure development capital; the most significant general impeding factors include complex financial arrangement, complex contractual arrangement, high up-front cost, complex process, and high risk.

Kanga and Feng (2009) identified and assessed the potential risks faced by private sectors in holding BOT projects through the risk assessment model developed in their paper. Ebrahimnejad et al. (2010) mentioned that BOT project risks have two distinctive aspects: first, they have initiating process risks (technical and financial studies), financing and operation process risks because of the nature of BOT approach; and second, they have political, regulatory and economical risks because of the fact that they are mega projects.

### *Project Risk Management*

Risk management is the art and science of identifying, analyzing and responding to risk factors throughout the life cycle of the project, so that a conscious decision can be taken on how to manage the risks (e.g. Flanagan, R., Norman G. (1993)),(e.g. Wideman , R .M. (1992)).

It is commonly accepted in the risk management literature that part of the project risk management process requires the analysis of identified risks in terms of their potential impacts and probability of occurrence.(e.g. Cooper et al. (2005)).

Aloini et al. (2007) collected and analyzed a number of key articles discussing and analyzing ERP implementation and compared different approaches taken in the literature of this type projects from a risk management point of view to highlight the key risk factors and their impact on project success.

Lee et al. (2009) proposed a scheme for large engineering project risk management using a Bayesian belief network and applied it to the Korean shipbuilding industry.

### *Proposed model*

In this part we present our proposed model. At first the risks of the BOT projects are identified, and then we rank them according to the project objectives as criteria by three methods, namely FTOPSIS and FSAW. Then, we integrate the obtained results by NGT method. The probability of each risk occurrence is determined by experts and ultimately the risks are being final ranked according to factors of severity, occurrence and detection of risks by FMEA technique.

Recognition process of possible risks in BOT projects and determination of their characteristics is an effective step in risk identification. This process is carried out by assistance and cooperation of project group, risk management group and experts of this field out of the organization.

# *Suitable criteria for risk ranking*

A direct relationship between risk management and BOT project success is acknowledged since risks are assessed by their potential impact on the project objectives. Baloi, D. (2003). Previous researches have done up to now, has mainly focused on examining the impacts of risks on one or two aspects of project strategies with respect to the project objectives, namely cost, time, quality, safety and environmental sustainability Patrick, X. W .Z, Guomin, Zh, Jiayuan, W. (2007). Because of the importance of these five objectives, in this paper, we use five objectives (cost, time, quality, safety and environmental) as decision making criteria for risk ranking.







Linguistic variables as shown in table1 are used scoring the risks that determined in previous part according to each of the above objectives.

**Figure.1. Proposed BOT project risk ranking model** 

#### **Risk ranking methods**

Two methods, namely Fuzzy TOPSIS and Fuzzy SAW are used in this paper for ranking risks, they are described as follows.

#### *Fuzzy TOPSIS method*

**A.** Determine the alternatives. m possible alternatives:  $A = \{A_1, A_2, ..., A_m\}$ 

**B.** Define and describe a finite set of relevant attributes and their weight.

n Criteria:  $C = \{C_1, C_2, ..., C_n\}$ ; Benefit criteria  $(C_1)$ , Cost criteria  $(C_2)$  where  $C_1 \cup C_2 =$  $C & C_1 \cap C_2 = \emptyset.$ 

**C.** Establish a decision matrix for alternatives performance

$$
\tilde{x}_{ij} = (\alpha_{ij}, \beta_{ij}, \theta_{ij})
$$
\n
$$
A_1 \begin{bmatrix}\n\tilde{x}_1 & \tilde{x}_2 & \dots & \tilde{x}_j & \dots & \tilde{x}_n \\
\tilde{x}_{11} & \tilde{x}_{12} & \dots & \tilde{x}_{ij} & \dots & \tilde{x}_{1n} \\
\tilde{x}_{21} & \tilde{x}_{22} & \dots & \tilde{x}_{2j} & \dots & \tilde{x}_{2n} \\
\vdots & \vdots & \dots & \vdots & \dots & \vdots \\
\tilde{x}_{i1} & \tilde{x}_{i2} & \dots & \tilde{x}_{ij} & \dots & \tilde{x}_{in} \\
\vdots & \vdots & \dots & \vdots & \dots & \vdots \\
\tilde{x}_{m1} & \tilde{x}_{m2} & \dots & \tilde{x}_{mj} & \dots & \tilde{x}_{mn}\n\end{bmatrix}
$$

#### **D.** Establish the normalized decision matrix

$$
\tilde{r}_{ij} = \left(\frac{\alpha_{ij}}{\theta_j^*}, \frac{\beta_{ij}}{\theta_j^*}, \frac{\theta_{ij}}{\theta_j^*}\right); \ j \in B; \ \theta_j^* = \max_i \{\theta_{ij}\}, \ \tilde{r}_{ij} = \left(\frac{\alpha_j^-}{\theta_{ij}}, \frac{\alpha_j^-}{\theta_{ij}}, \frac{\alpha_j^-}{\alpha_{ij}}\right); \ j \in C; \ \alpha_j^- = \min_i \{\alpha_{ij}\} \tag{1}
$$
\n
$$
\tilde{v}_{ij} = \tilde{r}_{ij} \otimes w_j \tag{2}
$$

### **F.** Determine FPIS and FNIS as follow

 $A^* = (\tilde{v}_1^*, \tilde{v}_2^*, \tilde{v}_3^*, \dots, \tilde{v}_n^*) = \{ (\max_i v_{ij} | i = 1, 2, \dots, m), j = 1, 2, \dots, n \}$  (3)

$$
A^- = (\tilde{v}_1^-, \tilde{v}_2^-, \tilde{v}_3^-, \dots, \tilde{v}_n^-) = \{ (\min_i v_{ij} | i = 1, 2, \dots, m), j = 1, 2, \dots, n \}
$$
(4)

**G.** Calculate the distance of each alternative from FPIS and FNIS

$$
d_i^+ = \sum_{j=1}^n d_v(\tilde{v}_{ij}, \tilde{v}_j^*) \; ; \; d_i^- = \sum_{j=1}^n d_v(\tilde{v}_{ij}, \tilde{v}_j^-) \; ; \quad i = 1, 2, ..., m
$$
 (5)  
Assuming that:  $\tilde{a} = (a_1, a_2, a_3)$  and  $\tilde{b} = (b_1, b_2, b_3)$  then the distance between them is:

$$
d(\tilde{a}, \tilde{b}) = \sqrt{\frac{1}{6} [(a_1 - b_1)^2 + 4(a_2 - b_2)^2 + (a_3 - b_3)^2]}
$$
(6)

**H.** Calculate the relative closeness to the ideal solution

 $Cc_i = \frac{d_i}{d_i^+ + d_i^-}$  $\frac{a_i}{d_i^+ + d_i^-}$  where Cc<sub>i</sub> range belongs to the closed interval [0, 1] and i = 1, 2,..., m (7) **K.** Rank the alternatives in descending order

A set of alternatives can now be preference ranked according to the descending order of  $\text{Cc}_i$ , and the one with the maximum value of  $\mathsf{C}c_i$  is the best.

#### *FSAW (Fuzzy simple-additive-weighting) method*

A fuzzy MCDM model is used to evaluate alternatives versus selected criteria through a committee of decision makers, where suitability of alternatives versus criteria, and the importance weights of criteria, can be evaluated in linguistic values demonstrated by fuzzy numbers. The simple additive weighting (SAW) method is one of the most useful and widely used MCDM approaches and used to aggregate the alternative's scores into one score based on the criteria weights.

At first, the scores are normalized by the formulas:

$$
r_{ij} = \frac{\dot{x}_{ij}}{x_i^{max}}
$$
  
\n
$$
r_{ij} = \frac{x_j^{min}}{x_{ij}}
$$
\n(9)

Where  $x_{ij}$  is the score for the criterion. When criteria are maximized, formula (9) has to be used, and formula (10) has to be used when criteria are minimized. Then the scores are aggregated into one score:

$$
R^* = \left\{ R_i \mid \max_i \frac{\sum_j w_j r_{ij}}{\sum_j w_j} \right\}
$$
 (11)

Where  $R^*$  is the total score, n is the number of criteria,  $w_j$  is the weight of the criterion, and  $r_{ij}$  is the normalized score for the criterion.

# **Nominal group technique (NGT)**

 One approach for improving decision outcomes is to use structured group processes. The nominal group technique NGT is probably the most widely used structured group process. The NGT

is designed to elicit ideas from all members of the group, and encourage consensus in the final decision making. Because it reduces process losses that can occur with groups, it generally improves decision outcomes. However, it also requires group members to meet at the same time and in the same place.

### **Failure mode and effect analysis (FMEA)**

Failure mode and effect analysis (FMEA) is a systematic technique for identifying, prioritizing and acting on potential failure modes before the failures occur. A conventional form of FMEA includes (i) the design function of parts, (ii) the potential failure mode (categories of failure), (iii) the potential effects of failure (measured by the severity index), (iv) the potential causes of failure (measured by the occurrence (frequency) index), (v) the detection method (measured by the detect ability index), and (vi) the risk priority number (RPN). The RPN is used to evaluate the risk level of a part's failure mode in design stage, and is determined by the multiplication of three characteristic failure mode indexes, i.e., the severity of the potential failure (S), the occurrence of potential failure (O), and the detect ability index (D), respectively, as

$$
RPN = S^*O^*D \tag{12}
$$

The three indices S, O and D in (12) are defined in tables 2 to identify the various levels of risk situation in BOT projects.



# **Table 2. Traditional ratings for risk occurrence.**

### **Table 3.Traditional ratings for severity of a Risk**







### **Case study**

Absorbed Investment provide fundamental help for increasing Iran's power in conducting infrastructure projects such as roads, railways, sanitation and also increase employment rate. In this direction, BOT approach has been introduced in power generation industry for many years in Iran, which can be mentioned to one of completed project like 954MW South Isfahan project. Moreover, other projects can be listed such as, Fars, Pareh sar, Heris and Zanjan. The objective in the BOT project in Iran power industry is to use the private sector's financing power in the power generation sector and decrease the financial burden on governmental organizations.

All mandatory expenses and finance provisions are done by the private sector. In return, the private sector acquires the operation right for a certain period beginning from the day of power plant commissioning. During this period, it sells the electricity that it has generated to TAVANIR (Iran power generation, transmission and distribution management company), and at the end of the period, it transfers the power plant to TAVANIR. In this section, the experiences of the private sector in the successful implementation of power plant project (South Isfahan project) have been used. Then, experts (DMs) have been selected to establish BOT projects risk ranking team.

### **Risk identification and criteria determination for risk ranking**

By using Brain storming technique, at first 28 events or risks that affect on BOT projects have been recognized. Then by using Delphi method, number of these technical risks was decreased to 10. The finalized risks are presented in Table 5.





As we mentioned before we use time, cost, quality, safety and environmental as decision making criteria for risk ranking.

### **FTOPSIS & FSAW for risk ranking**  *FTOPSIS method*

In this part, we consider decision matrix by assuming the finalized risks (table 5) as alternatives and five mentioned objectives as our criteria. As we showed in table 6 the weights of these objectives and the effects of each risk on them are determined according to Linguistic variables by experts. Table 6 shows the quantity values of table 5 contents.

	<b>TIME</b>		<b>COST</b>		<b>OUALITY</b>			<b>SAFETY</b>			ENVIRONMENTAL				
R1	0.5	0.7	0.9	0.7	0.9		0.5	0.7	0.9	0.3	0.5	0.7	0.5	0.7	0.9
R <sub>2</sub>	0.3	0.5	0.7	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.7	0.9	
R <sub>3</sub>	0.7	0.9		0.7	0.9		0.3	0.5	0.7	0.5	0.7	0.9	0.3	0.5	0.7
R <sub>4</sub>	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.7	0.9	
R <sub>5</sub>	0.1	0.3	0.5	0.1	0.3	0.5	$\theta$	0.1	0.3	$\theta$	0.1	0.3	0.5	0.7	0.9
R <sub>6</sub>	0.3	0.5	0.7	0.7	0.9		$\Omega$	0.1	0.3	$\theta$	0.1	0.3	0.5	0.7	0.9
R7	0.1	0.3	0.5	0.3	0.5	0.7	$\Omega$	0.1	0.3	0.3	0.5	0.7	0.3	0.5	0.7
R8	0.3	0.5	0.7	0.3	0.5	0.7	0.5	0.7	0.9	0.7	0.9		0.3	0.5	0.7
R9	0.1	0.3	0.5	0.5	0.7	0.9	0.3	0.5	0.7	0.7	0.9		0.5	0.7	0.9
R10	0.5	0.7	0.9	0.5	0.7	0.9	0.1	0.3	0.5	0.3	0.5	0.7	0.5	0.7	0.9

**Table 6. Fuzzy decision matrix** 

Table 7 shows the normalized decision matrix which obtained from equation (1).



## **Table 7. Normalized decision matrix**

Table 8 shows the weighted normalized decision matrix which obtained from equation (2). We obtain FPIS and FNIS from equation (3) and (4). These results are presented in table 9.



# **Table 8. Weighted normalized decision matrix**

## **Table 9. FPIS and FNIS**



Table 10 shows the distance of each alternative from FPIS according to equation (5).

# **Table10. The distance of each alternative from FPIS**



# **Table 11. The distance of each alternative from FNIS**



The distance of each alternative from FNIS according to equation (5) is presented in table

11.

The relative closeness to the ideal solution according to equation (7) and the final risk ranking are shown in table 12.





### *FSAW method*

Table 13 shows the results of equation (9-11) according to tables 8-10. We used equation (14) for obtaining real-valued numbers from corresponding fuzzy numbers. The final risks ranking are also represented in the last column of this table.

	<b>SUM</b>			DF	Ranking
R <sub>1</sub>	0.72	1.29	1.9	1.30	R <sub>3</sub>
R <sub>2</sub>	0.58	1.12	1.75	1.14	R4
R <sub>3</sub>	0.78	1.37	1.92	1.36	R1
R4	0.7	1.3	1.96	1.32	R <sub>8</sub>
R <sub>5</sub>	0.09	0.42	0.93	0.47	R <sub>2</sub>
R <sub>6</sub>	0.41	0.79	1.27	0.82	R <sub>9</sub>
R7	0.25	0.63	1.18	0.67	R <sub>10</sub>
R8	0.59	1.14	1.76	1.16	R <sub>6</sub>
R9	0.52	1.07	1.66	1.08	R7
R10	0.51	1.03	1.63	1.05	R <sub>5</sub>

**Table 13.The final result of risk ranking by FSAW method.** 

Table 14 shows the final risks ranking results obtained by FSAW and FTOPSIS methods. *Risk ranking by NGT (nominal group technology) method* 

First, we rank the obtained results of each method within the values of 1and 10. Then we give zero score to grade 10, one score to grade 9, etc, so the grade 1 take 9 score. Thereafter, we add the scores that are obtained from three methods together for each risk, namely  $N_i$  (for example for R1 the calculation of N<sub>1</sub> is as  $3+7+7=17$ ) and then according to the N<sub>i</sub> s, we ranked the values again, as shown in table 15.



### **Table14. Final risk ranking results obtained by FSAW and FTOPSIS methods**

**Table 15. The integrating of three methods results by NGT method** 

$N_i$	Values of $N_i$	Ranking by NGT method (Risk severity)
$N_1$	17	R <sub>3</sub>
$N_2$	17	R4
$N_3$	27	R <sub>8</sub>
$N_4$	24	R <sub>2</sub>
$N_5$	0	R <sub>1</sub>
$N_6$	6	R9
$N_7$	3	R10
$N_8$	18	R <sub>6</sub>
$N_9$	13	R7
$N_{10}$	10	R5

## *FMEA*

 The occurrence and detection values of each risk are determined by experts in tables 16, 17 according to tables 2, 4 and ultimately the risks are evaluated according to risk priority number (RPN) of failure mode and effect analysis (FMEA) technique.

 **Table 16. primal evaluation results of FMEA**

Finalized risks	Risk severity	Risk occurrence	Risk detection
R1		Н	VH
R <sub>2</sub>		Μ	М
R <sub>3</sub>	27	VH	AC
R4	24	H	<b>MH</b>
R <sub>5</sub>			R
R <sub>6</sub>	6	М	Н
R7			<b>VL</b>
R <sub>8</sub>	18	Μ	VR
R <sub>9</sub>	13	R	М
R <sub>10</sub>	10	H	MН



We obtain RPN results from equation (12). These results are presented in table 17.



### **Conclusion**

 Risk Management has been recognized as a very important process in BOT projects. In this paper we ranked the risks according to the project objectives, namely time, cost, quality, safety and environmental. In order to decision making for risk ranking two methods (FTOPSIS and FSAW) are used and finally the results of these two methods merge together by NGT method, A NGT is a way to improve the communications between members of an implementation team as well as between the team and top management. The process is robust in the sense that a group can come together for the first time and produce some useful information in less than three hours. The information generated has validity because it comes from the whole group and there are rankings of the importance of the various ideas. The results of the NGT can generate further discussions and can be the focus of a dialogue on how to improve the implementation. so we showed the final risks ranking results obtained by NGT method as below:

 $R_3>R_4>R_8>R_2R_1>R_9>R_1R_9>R_1R_6>R_7>R_5$ 

Ultimately the risks are evaluated according to risk priority number (RPN) of failure mode and effect analysis (FMEA) technique. Several issues could be further investigated to enhance the practicality of the proposed method. For example, project selection, supplier selection, a better fuzzy clustering algorithm, discussed in Section 3.3.4 and 3.3.5, could be developed. Finally, a userfriendly and intelligent decision support system could be developed based on the proposed method.

### **References**

- Aloini, D., Dulmin, R., & Mininno, V. (2007). Risk management in ERP project introduction: Review of the literature. Information & Management 44(6), 547-567.
- Baloi, D. (2003). Price ADF. Modelling global risk factors affecting construction cost performance. Int J Proj Manage, 21:261–9.
- Bannerman, P. L. (2008). Risk and risk management in software projects: A reassessment. Journal of Systems and Software, 81(12), 2118-2133.
- Chen, C., & Doloi, H. (2008) .BOT application in China: Driving and impeding factors International Journal of Project Management 26, 388–398.
- Cooper, D. F., Grey, S., Raymond, G., & Walker, P. (2005). Project risk management guidelines: Managing risk in large projects and complex procurements. John Wiley & Sons Ltd.

- Ebrahimnejad, S., Mousavi, M., & Seyrafianpour, H. (2010). Risk identification and assessment for build–operate–transfer projects: A fuzzy multi attribute decision making model. Expert Systems with Applications 37, 575–586.
- Eunchang, L.,Yongtae, P., & Jong, G. S. (2009). Large engineering project risk management using a Bayesian belief network, Expert Systems with Applications 36, 5880–5887.
- Flanagan, R., & Norman G. (1993). Risk management and construction. Victoria, Australia: Blackwell Science Pty Ltd.
- Flanagan, R., Li, SR. (1997) .International construction: a perspective of China"; UK: The Chartered Institute of Building.
- Forouzbakhsh, F., Hosseini, S. M. H., & Vakilian, M. (2007). An approach to the investment analysis of small and medium hydro-power plants. Energy Policy 35, 1013–1024.
- Kanga, C. C., & Feng, C. M. (2009). Risk measurement and risk identification for BOT projects: A multi-attribute utility approach. Mathematical and Computer Modelling, 49, 1802-1815.
- Kumaraswamy, M. M., & Zhang, X.Q. (2001) .Governmental role in BOT- led infrastructure development. International Journal of Project Management 19, 195-205.
- Patrick, X. W .Z, Guomin, Zh, & Jiayuan, W. (2007). Understanding the key risks in construction projects in China. International Journal of Project Management 25, 601–614.
- Walker, C., & Smith, A.J. (1996) .Privatized infrastructure: the build-operate-transfer. Thomas Telford Publications.
- Wideman, R .M. (1992). Project and program risk management: a guide to managing risks and opportunities. PA: Project Management Institute.