



## OO/UC3M/64- BALANCED OBJECTIVE-QUANTIFIERS METHOD (BOQM) FOR SOFTWARE INTENSIVE ORGANIZATIONS STRATEGIES

Spanish university facilitates a method to link the strategic management with Software and Process improvement based on measurement. The method uses the process philosophy to build measurable information in Indicators templates (Based on ISO/IEC 15939) and a Balanced Scorecard (BSC) template, the process is followed by the participation of SIO's roles such as the CEO, TI director, CPO, and others measurement roles such as measurement analyst, measurement librarian, and the measurement user.

### Description and special features

BOQM is capable to develop indicators that shows objective information to the CPO, and to the IT director to take corrective actions and achieve the improvement objectives formulated, in the same way for the CEO with the use of the BSC to achieve the strategic objectives. The improvement characteristics meet reflected in the following measurable elements:

#### Software Products

- To improve the product quality
- To improve the product functionality and stability

#### Software Process

- To Analyze and tailor the plan to schedule and process

#### Personnel performance

- To direct the performance of the personnel to the desired processes and/or objectives

#### Technology

- To verifies the effectiveness of the technology

#### Costs

- To control and estimate the cost of resources and activities (ABC: Activity Based Costing)

#### Customer

- To improve the customer satisfaction
- To control the customer support

### Innovative aspects

The innovation of BOQM is lead by its process and activities:

- To Define a competitive strategy for the SIO based on internal and external factors.
- To define Improvement Objectives that are controlled by indicators in order to direct the improvement efforts.
- To build a BSC with objective information from the operative information to the process information that reflects the state of the strategy.

### Competitive advantages

If a SIO implements BOQM it aspires to the following improvements: Time, software quality, personnel performance, Costs efficiency, customer satisfaction, and competitiveness.

### Technology Keywords

Process management; Quality management systems; Maintenance management systems

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