





This is a self-archived – parallel published version of this article in the publication archive of the University of Vaasa. It might differ from the original.

What is the potential of additive manufacturing in supply chains? : a narrative literature review approach

- Author(s): Tilabi, Sara; Helo, Petri; Takala, Josu
- **Title:**What is the potential of additive manufacturing in supply
chains? : a narrative literature review approach
- **Year:** 2018
- Version: Publisher's PDF
- Copyright©2018InternationalAssociationforManagementofTechnology(IAMOT);OperationsandInformationManagement Group, Aston Business School, Aston University

Please cite the original version:

Tilabi, S., Helo, P., & Takala, J., (2018). What is the potential of additive manufacturing in supply chains? : a narrative literature review approach. In Nunes, B., Emrouznejad, A., Bennett, D., & Pretorius, L., (eds), *Towards Sustainable Technologies and Innovation: 27th Annual Conference of the International Association for Management of Technology* (pp. 1–22). Operations and Information Management Group, Aston Business School, Aston University. https://www2.aston.ac.uk/aston-businessschool/iamot2018/proceedings

WHAT IS THE POTENTIAL OF ADDITIVE MANUFACTURING IN SUPPLY CHAINS? A NARRATIVE LITERATURE REVIEW APPROACH

SARA TILABI University of Vaasa/ Finland, Department of production, Finland <u>sara.tilabi@uva.fi</u> (Corresponding)

PETRI HELO University of Vaasa/ Department of production, Finland <u>petri.helo@uva.fi</u>

JOSU TAKALA University of Vaasa/ Department of production, Finland josu.takala@uva.fi

ABSTRACT:

The study of additive manufacturing (AM) has grown rapidly during the last decade as it is perceived that the technology has the potential to revolutionize the way in which products are produced and delivered to the customer. Additionally, AM is able to create new business opportunities, as well as introduce new rules of competition to the business world. Despite experiencing immense growth in the study of AM, the knowledge of interdependencies across forms of technology deployment and different sectors involved in supply chains is widely dispersed. The initial consequence of this situation is to proliferate fragmented studies duplicating identical efforts, while neglecting certain aspects. Therefore, this article attempts to synthesize the existing research on AM regarding its impact on business and supply chain management with the goal of shedding light on the current situation and open up avenues for further research. This paper applies a narrative approach to conducting a literature review and summarizes the findings in relation to three main categories of the supply chain: supply side, firm side and demand side. Additionally, it offers recent examples of AM deployment in industry and the real world to highlight the trend and potential in the area of AM. Given this trend and potential of AM in business, decision makers (based on their positions in the entire supply chain) are able to make better choices when deploying this technology as a disruptive technology. Being on time and making the right choice of new technology deployments not only prevent firms from losing their competitive advantage (and from bankruptcy in ultimate situations), but also support them to enhance their advantage over their competitors. In particular, they can receive high-level benefits as early or first adopters. This article is a step towards reaching this goal.

Keywords: additive manufacturing, direct digital manufacturing, rapid prototyping, 3D printing, product and process innovation, supply chain.

INTRODUCTION

AM technologies (also known as direct digital manufacturing or 3D printing) are all technologies automatically producing components by setting up or joining volume elements preferably in layers. This technology enables firms to directly manufacture parts from an original digital design (or physical scan) without tooling and setting up, similar to laser printers that do not need type setting to print (Hopkinson et al., 2006) (Gibson et al., 2010, pp. 363-384). This technique, which has its origins in rapid prototyping, is becoming popular in various industries, such as the aerospace, automotive and medical device industries. Considering that the growth rate of AM is estimated to increase to 11 billion euros in 2020, compared with 3.7 billion euros in 2013, this technology is one of the most increasingly popular manufacturing technologies, which has a total market potential of about 130 billion euros (European-Commission, 2014).

Given the expanding number of successful applications of AM, the technology has attracted the attention of the academic community in evaluating its effect as a disruptive technology in various parts of the supply chain with the goal of reinforcing competitive advantages, which is indeed the goal behind the deployment of any technology (Porter, 1985). It is undoubtedly true that scientific publications about AM, particularly its impact on supply chain configuration, has grown rapidly during the last five years; yet, existing knowledge is widely dispersed because of AM's varied nature within the supply chain. Therefore, this paper tries to fill this gap by presenting a comprehensive narrative literature review about the potential of AM in the main parts of supply chains, namely, the supply, demand and firm sides. It also presents the most recent applications of 3D printing in industry to highlight the trend and scope of future research.

The rest of the paper is organized as follows. In the first section, the methodology of gathering materials is presented, followed by a general description of AM technologies and determinative attributes when choosing this technology for a particular industry. Next is a discussion on the new application of 3D printing in industry. In the subsequent section, how products and production are affected by AM technologies is explored. Then, the potential of AM within supply chain configuration is described with regard to four scenarios: 1. simple supply chain (absence of AM), 2. benefits to the supply side, 3. benefits to firms, and 4. benefits to the demand side. The paper closes with a discussion and conclusion.

METHODOLOGY

There are two main approaches to conducting a literature review: systematic and narrative approaches. Systematic literature reviews are employ detailed, rigorous and explicit methods. As systematic literature reviews are based on the selected research questions, the procedure and methods of selecting material are defined explicitly in advance. This approach is most common in the field of health science. On the other hand, narrative literature reviews, which are the most common form of literature reviews, provide a broad overview of a topic, rather than addressing a specific research question (Onwuegbuzie & Frels, 2016, p. 25).

This literature review is based upon the guidelines for performing narrative literature reviews produced by Green et al. (2006). Therefore, the results comprise the author's findings on a given topic (in this case, AM) and synthesize the available resources in order to shed light on the potential of AM within business sectors by summarizing its effect within supply chain management (Green et al., 2006).

Since there are no guidelines for the threshold number of databases (to the best of the author's knowledge), and due to the interdisciplinary nature of the AM literature, this review has been made comprehensive through the use of Scopus and Google Scholar, which are reputable among scholars of technology management, business strategy and supply chain management. We only selected academic articles in English, including articles from conference, scientific reports and information from companies' websites prior to October 2017. We searched using the following keywords: additive manufacturing, 3D prototyping, digital manufacturing printing, rapid and direct digital manufacturing, in combination with the Boolean operators "AND" and "OR" and the terms supply chain management and configuration.

Technology selection

AM (direct digital manufacturing, 3D printing and rapid prototyping) is the process of joining materials to make objects from 3D model data, usually layer by layer. It was originally applied, for the most part, in the fabrication of conceptual and functional prototypes in the late 1980s (Hopkinson et al., 2006). Nowadays, it is applied in many other areas, such as customer-driven medical devices (e.g., dental crowns and hearing aids), the aerospace industry (to decrease weight), the automotive industry, the jewelry industry, architecture and defense (Pérès & Noyes, 2006), (NASA, 2013) (Fitzgerald, 2013). Although the application of 3D printing is growing, there are critical voices asserting the associated challenges of AM in terms of cost and printing time (Times, 2014).

There are various AM processes, which differ in the way that layers are deposited to create parts, as well as the materials that can be used in relation to operation principles. There are two main methods in AM technology: one is based on melting or softening materials to produce the layers, while the other is based on curing liquid materials (Bikas et al., 2016). At present, in general terms, there are seven different options in AM technology: 1. material extrusion, i.e., fused deposition modeling (FDM), 2. material jetting, 3. binder jetting, 4. sheet lamination, 5. vat photopolymerization, i.e., stereolithography (SLA), 6. powderbed fusion, i.e., SLS or selective laser modelling (SLM), and 7. direct energy deposition. FDM, SLM and SLS belong to the category of melting or softening materials, while the others belong to the second category. The cost of equipment in each process varies from 30,000 to 500,000 US dollars (Holmström et al., 2016). While each method and process have their own advantages and disadvantages, the main criteria that a company applies when choose the best solution are the speed of the machine, the cost of the printed prototype, the cost and range of materials, and color capabilities (Pham & Dimov, 2012, p. 6).

Technology application

While the original application of AM was in rapid prototyping, nowadays, this technology has applications in tool-making and low-volume manufacturing across various industry sectors. The aerospace industry is one of the pioneer industries in terms of adopting AM technology, for example, 3D printing parts for the F-18 Super Hornets and the 787 commercial jetliners, where weight reduction of the final products is important (Hopkinson et al., 2006). Another pioneer industry is the medical industry in terms of producing customized orthopedic implants and braces, hearing aid shells, and dental crowns (Wohlers, 2015).

The technology has a huge potential in the automotive industry as well. For example, Volkswagen Autoeuropa, which is responsible for manufacturing Volkswagen cars, now deploys 3D printing on its production line for printing manufacturing tools, jigs and fixtures. Using 3D printing in Volkswagen has revolutionized the workflow by reducing the number of suppliers the company deals with, lead times, increasing the productivity of personnel, and improving their work conditions ergonomically. For instance, a wheel protection jig was previously sourced for 800 euros from an external supplier with a production time of 56 days. But it can now be printed inside the company's facilities for just 21 euros in 10 days. Compared to conventional methods, 3D printing in this company has resulted in a cost reduction of 91% and time saving of 95%, with a return on investment in less than two months (De Vries, 2017).

3D printing technology also has major potential in domestic appliance manufacturing, especially spare parts and aftersales. For instance, in order to improve aftersales service, Electrolux conducted research to address the source of problems affecting both manufacturers and customers. This revealed that the manufacturer stopped producing certain spare parts once production of the actual appliances that used them stopped. While this was due to high production levels, high inventory levels and repair costs, these parts were still used by customers. From a customer point of view, the cost and time needed to repair and replace increased after the product was no longer sold. Therefore, Electrolux decided to deploy on-demand 3D printing of spare parts to overcome the problem identified in its aftersales service (Haria, 2017).

Traditional 3D printers mainly involve size constraints when printing objects. But the combination of 3D printers with robots make it possible to overcome this constraint and print almost everything. For example, a new hybrid manufacturing process combining AM and industrial robotics capabilities is used to make ship propellers in the Netherlands' Port of Rotterdam (the largest port in Europe and one of the most important cargo destinations). The Port of Rotterdam's AM laboratory, which is a pioneer in the deployment of AM in the maritime industry, is trying to develop an 'on-demand' hybrid manufacturing capability for the replacement of different large-scale metal parts of a vessel. This will have a major impact on reducing wasted time and the cost of maintenance across the maritime industry around the world (Autodesk, 2017). The combination of 3D printing with robots makes it possible to produce "endless" different structures, regardless of size, since robots are able to move across the object as they print. For instance, MX3D, a startup company in the Netherlands, used industrial robots to print a small pedestrian bridge over an Amsterdam canal in 2017. This is a small example, but shows how the combination of 3D printers and robots offers huge potential in construction (Hobson, 2015).

Industry	Example	Main objective
Aerospace	Air duct of F-18 Super Hornets and 787 commercial jetliners (Khajavi et al., 2014)	Reduces inventory, Decreases down time, increases system reliability
Medical and dental	Customized orthopedic implants (Shinal, 2013) and braced, hearing aid shells (Sharma, 2013), dental crowns (Murray, 2012), deployment of AM in Philips' healthcare spare parts (Wullms, 2016)	Promotes customization, improves aftersales services
Automotive	Manufacturing tools, jigs and fixtures are printed on Volkswagen Autoeuropa's manufacturing line (De Vries, 2017)	Reduces lead time and cost
Domestic appliance manufacture r	On-demand 3D printing of spare parts for aftersales service at Electrolux (Haria, 2017)	Improves aftersales services
Maritime	AM in combination with industrial robotics is used to make ship propellers at the Netherlands' Port of Rotterdam (Autodesk, 2017)	Reduces down time and cost, increases parts availability, improves maintenance service
Construction	Printing a small pedestrian bridge over an Amsterdam canal in 2017 (Hobson, 2015)	Combination of 3D printers with robots removes the constrain of size and makes it possible to produce almost everything.
Food	3D chocolate printing machine pioneered by Choc Edge especially for custom-shaped chocolate (Jia, et al., 2016)	Supports customization and provide higher profit for manufacturers.

Table 1, Same	recent applications	of 2D	nrinting
Iable I. Sollie		01 30	printing

A percentage breakdown of the use of AM in industrial sectors is presented in the next figure:



Figure 1: *Percentage breakdown of AM use in industrial sectors using AM (Wohlers, 2012)*

Although AM is a growing method of producing objects, its technology and market are quite new. Initially, it was believed that, given there was no need for tools, AM was economically suitable for low and medium production volumes involving highly customized products (economy of one) (Wohlers, 2015) (Weller et al., 2015). But recent studies on the commercialization of AM systems have revealed that the technology is adaptable to economies of scale in different ways, for example, through increased machine throughput or physical scaling-up (Baumers et al., 2016) (Jia et al., 2016). The general perception is that AM will not completely replace conventional methods, apart from in some specialized markets and industries. For example, a survey by the consultancy firm PricewaterhouseCoopers of the Swedish domestic appliance manufacturer Electrolux showed that 3D printing would play a "dominant role" in the production of spare parts within the next five years (Geissbauer et al., 2017).

In deploying AM as a new technology, the comparison with conventional manufacturing models, essentially in terms of cost, is crucial and decision makers need to conduct a thorough cost-benefit analysis to determine the level of profitability that a firm can achieve with the deployment of AM (Schniederjans, 2017). Cost models for conventional tool-based manufacturing processes often consist of labor and machines (tools), which are amortized over production runs; meanwhile, in AM, other factors, such as the high impact of investments and overheads, should be considered (Ruffo et al., 2006) (Tuck et al., 2008).

AM impact on product(ion):

A typical AM process should consist of seven main stages: 1. design, 2. STL conversion, 3. positioning, 4. 2D slicing, 5. machine warm-up, 6. construction, 7. part removal, 8. support removal, and 9. Final part (Khajavi, et al., 2015).

International Association for Management of Technology IAMOT 2018 Conference Proceedings



Figure 2: AM process stages

With the application of AM as a tool where manufacturing is not on a large scale, manufacturers can make most shape parts without typical manufacturing limitations. Additionally, the cost of changing and customizing products is reduced significantly. These fundamental features lead to the following benefits for AM types of production (Holmström et al., 2010): design customization, shorter lead times, lower inventories, reduce waste, small production batches are feasible and producing batches of one becomes economical, production of products that are functionally optimized, quick change design, no tool is needed (this characteristic leads to shorter ramp-up times and expenses).

Generally, the deployment of AM has an impact in two main directions: 1. products and 2. supply chain management and configuration. AM make it possible to produce economically innovative customized products with high value added and facilitates mass customization (Mellor et al., 2014) (Zawadzki & Żywicki, 2016) (Chen et al., 2015). In detail, compared with conventional methods, AM offers many advantages, particularly in design flexibility, the low cost of geometric complexity, dimensional accuracy, assembly not being required, and time and cost efficiency in production runs (Gao et al., 2015). All these capabilities help manufacturers to increase their performance outputs, manage risk, promote innovation and make greater profits (Cotteleer & Joyce, 2014).

AM impact on the supply chain

In terms of the impact of AM within supply chain management, we need to consider four scenarios:



Simple supply chain (starting situation without AM)

Supply side

Demand Side

Figure 3: A schematic depiction of a simple tool-based manufacturing system

In the traditional supply chain, a focal firm receives raw materials from several suppliers to produce and deliver standard products to the end customers. The standard activities inside the firm comprise storing raw materials, planning, scheduling and assembly, storing the final products and delivering then to the end customers. The conventional continuous supply line has many drawbacks, from storage to handling. The problem is amplified by increasing product variety. Changing products according to customer requirements can be time-consuming and costly because various suppliers have to be involved and tool changes are necessary (Oettmeier & Hofmann, 2017). Therefore, it is predicted that the application of AM in a business should generally lead to reducing complexity and the better management of the risk of disruption by simplifying the supply chain (Holmström & Gutowski, 2017).

Potential of AM on the supply side

Basically, there are two different options of AM deployment on the supply side: 1. contract manufacturing, when a firm sources ready-made AM parts, and 2. when a company purchases the required materials and capital goods in order to engage in AM itself (Oettmeier & Hofmann, 2016). The first option enables firms to be vertically integrated and probably supports them in dealing with a smaller number of suppliers. It is estimated that it leads to improvements in supplier relationship management for firms, while the focal company needs to rethink its supplier relationship management in terms of procurement processes, quality management in procurement, and quality management by suppliers (Oettmeier & Hofmann, 2017). AM also facilitates outsourcing because product design and production can easily be separated (Berman, 2012) (Oettmeier & Hofmann, 2016).

Another benefit of AM for the supply side is that it could shift the production of small lot sizes to high salary countries, since AM reduces the need for manual labors. This potential of AM has been emphasized in several studies examining the many driving forces behind the rise in manufacturing jobs in Western countries, such as the emergence of AM as a new process of innovation in those countries, rising wage levels in emerging economies and falling business quality in emerging economies (Kianian et al., 2015). Additionally, recent studies have shown that the demand for products from US and other Western counties is increasing around the world; and, even more surprisingly, over 60% of Chinese customers prefer to pay more for products labeled as made in a Western country that those labeled a "Made in China" (Boston Consulting Group, 2012) (Kianian et al., 2015). Therefore, we believe that AM could be one way of meeting this

demand and creating new business opportunities and profits. The deployment of AM not only leads to job creation in Western countries, but also supports their manufacturing sectors by reducing the risk of innovative Western companies' intellectual property being "leaked" to emerging economies, thus damaging competitive advantages of the former (Wang, 2004).

AM should also influence the relationship between the focal firm and its suppliers in terms of their mutual contact, as well as support the focal firm in enjoying a binding (more profitable) contract. In particular, the possibility of manufacturing products within an AM process should influence companies when making "lasttime buy" and "final order quantity" decisions, along with preventing high levels of safety stock and saving costs on all selected parts when AM is included in the "last-time buy" process (Wullms, 2016).

Potential of AM for manufacturers

The decision about AM deployment for a firm is very much related to its production and market. It is estimated that 3D printers will at least be applied in some particular industries, thus changing the dynamic of competitive advantage from traditional economies of scales (mass productions) to economies of one (customized products) (Petrick & Simpson, 2013). Generally, AM has been applied economically to produce single units in some industries at a very low rate of volume demand (Economist, 2012). For example, in terms of spare parts and aftersales services, the deployment of AM can improve the quality of such services by decreasing the stock-out probability and saving costs by reducing safety stock levels. Additionally, AM deployment in the spare parts industry supports localized and on-demand production, which results in delivery that is fast and low cost (Holmström et al., 2010), (Khajavi et al., 2014). In Germany alone, AM deployment in the spare parts industry will save three billion euros annually over 10 years (Geissbauer et al., 2017).

There are several studies that show how AM deployment affects a focal firm and its network (Barz & Haasis, 2016) (Holmström & Partanen, 2014) (D'aveni, 2013). Generally, the deployment of AM affects focal firms in terms of manufacturing flow management, product development and customization, and return managements (Eyers & Dotchev, 2010) (Oettmeier & Hofmann, 2016). Additionally, AM affects firms' business strategy and increases their performance by promoting product and process innovation (Khorram Niaki & Fabio, 2017). Besides, it improves other performance measurement factors, such as lead times, order fulfilment and waste rates (Chiu & Lin, 2016). Furthermore, AM deployment supports firms in managing the risk of launching new products by rapid prototyping and innovation process (Khajavi et al., 2015) (Lipson & Kurman, 2013, p. 59). Finally, the deployment of AM promotes e-commerce and introduces new business models (Eyers & Potter, 2015) (Bogers & Bilberg, 2016). For example, the deployment of AM in the 3D printing of chocolate has shifted the dominant business model from retailers to manufacturers, with the latter gaining more profits while the former's profits tend to stagnate (Jia et al., 2016).

Studies also show that the deployment of AM affects the supply chain strategy of the focal firm and supports it in the implementation of a lean and agile supply chain by reducing waste and increasing manufacturing flexibility (Nyman & Sarlin, 2014, pp. 4190-4199) (Thomas & Gilbert, 2014). Since AM changes the operation point to a single-stage manufacturing process (Olhager, 2003), it eliminates all uncertainty about throughput times, production schedules and delivery dates. Thus, it makes managing the work in process easier and reduces inventory levels in the warehouse (Rönkkö et al., 2007) (Holmström et al., 2011) (Arnäs et al., 2013).

Benefits of AM on the demand side

There are several studies that shows how AM can prompt changes on the demand side of a supply chain (Oettmeier & Hofmann, 2017). One of the main effects is the democratization of design/customization processes, which can help customers to be co-producers of products and play an active role in product design; ultimately, AM makes it possible for customers to design and print parts by themselves (Waller & Fawcett, 2013).

The deployment of AM makes the role of demand stronger in a supply chains by moving it less about stock strategy and more about engineering to order, which is a more demand-driven model (Shah et al., 2017). Additionally, it is able to consolidate demand (Holmström & Partanen, 2014). The adoption of AM also makes production geographically closer to the customer's location, which in practice leads to a quicker response to customer changes and needs, while improving the quality of demand forecasting and order fulfilment (Oettmeier & Hofmann, 2016) (Christopher & Ryals, 2014) (Ford, 2014). The results of this literature review are summarized in Table 2:

Authors	Yea r	Area	Main results of the paper	Typology	Method
Hopkinson & Dickens	200 1	Firm	Presents how AM can be applied in the manufacture of parts in thousands by comparing the cost of injection molding with SLA. In particular, it considers five sources of cost for each model: direct machine cost, indirect machine cost, machine operation costs, material costs and tolling costs. Additionally, it considers production details and limitations. Considering all costs, the paper concludes that using AM to manufacture parts in medium and high volumes is a credible idea.	Empirical research	Quantitativ e case research
Tuomi & Karjalainen	200 6	Firm	Presents AM as a solution to overcome the uncertainty and challenges of the product development phase of a product life cycle. It analyses the economics of new rapid manufacturing applications, base-case cost modeling methodology. In detail, it compares the costs of manufacturing an electronic industry product using conventional and AM methods. Results show AM deployment leads to a 13% decrease in net present value (NPV).	Empirical research	Case study by calculating the NPV under different scenarios
Holmström, Partanen, Tuomi & Walter	201 0	Firm	Introduces the potential benefits of AM in the spare parts and aircraft industries. Generally, the paper reveals that the supply chain benefits from AM deployment in the spare parts industry in terms of improving service and reducing inventory levels. Considering the supply chain of the F18 air- ducting system, the paper concludes that the on-demand and centralized production of spare parts is the most likely approach to succeed.	Conceptu al study	
Eyers & Dotchev	201 0	Firm	Examines the potential of rapid prototyping in mass customization, and presents case studies demonstrating the use of rapid processing in mass customization, such as customized hearing aids and customized lamps.	General review	
Berman	201 2	Firms	Examines the characteristics and applications of 3D printing and compares it with mass customization.	Review	
Mellor, Hao & Zhang	201 3	Firm	Proposes a guideline for the manufacturing sector in order to adopt and implement AM technology by constructing and testing a normative structural model of implementation factors related to AM technology, supply chains, organization operations and strategy.	Empirical research	Qualitative case research
Petrick & Simpson	201 3	Firm	Compares the main drivers of economies of scale (mass production) with economies of one (mass customization) in terms of source of competitive advantage, supply chain, distribution, economic model, design and completion. The paper shows that AM supports the economies of one philosophy and can change the competitive dynamics of business by impacting the design, build and deliver stages.	Conceptu al study	
Nyman & Sarlin	201 4	Firm	Examines in detail how AM deployment can influence supply chain strategies by supporting lean and agile philosophy.	Conceptu al study	

Table 2: the impact of AM deployment according to the literature

Authors	Yea r	Area	Main results of the paper	Туроlоду	Method
Khajavi, Partanene & Holmström	201 4	Firm	Examines the deployment of AM in the manufacturing spare parts for F/A- 18E/F Super Hornet fighter jets. Using scenario planning, the paper shows when centralized manufacturing is cost-effective and under which conditions decentralized manufacturing implementation is economical.	Empirical research	Quantitativ e case research
Holmström & Partanen	201 4	Demand, firm, logistics service provider (LSP)	Examines how AM can affect the relationship between LSPs, users and manufacturers of equipment. In detail, it shows how AM offers significant and direct benefits to manufacturers of complex and high-value equipment in particularly challenging settings. Additionally, it can consolidate the demand and bring about new business opportunities for LSPs.	Conceptu al study	Brian Arthur's theory of combinatori al technologic al evolution
Ford	201 4	Firm, manufactur er	The US is already a leader in the production and use of AM. For US manufacturers, AM mainly offers potential to the following sectors: motor vehicles, aerospace, business machines, medical and dental, government and military, architecture and consumer products. Challenges when developing and adopting AM in US manufacturing are standards development, material selection and cost, equipment and process. Drivers to develop AM in industry are mass customization, new and improved processes and products, incorporating energy and electronics, creating new structures, 3D scanning, bioprinting, government initiatives and public-private partnerships	Review	
Eyers & Potter	201 4	Supply, firm, demand	The paper proposes four e-commerce AM models: B2B/B2C outsourced manufacturing, B2B closed marketplace, B2B regional manufacturing, and C2C network manufacturing. The paper also sets out the required action and intended outcomes for each model.	Systemati c literature review	
Huang, Liu, Mokasdar & Hou	201 4	Supply, firm, demand	 AM improves supply chains in terms of: 1. Customization 2. Increased manufacturing sustainability 3. Simplified supply chains and increased responsiveness 	Conceptu al study	
Ituarte, Salmi, Partanen & Tuomi	201 5	Firm	Shows that Finland is not currently in the position to compete on a global scale in primary sectors of AM value chains, such as AM industrial machine manufacturing and raw material supply. The paper sets out the challenges in the deployment AM in Finland as follows: insufficient awareness of benefits, lack of willingness to share knowledge, weak internal 'cluster' structures, especially after Nokia's collapse in 2000. The paper also presents proposals for action, such as promoting funding strategies for AM, developing a future skilled workforce, and linking funding to technology advisory services.	Conceptu al study	Non- structured interviews with industry experts
Rüßmann, Lorenz, Gerbert, Waldner, Justus,	201 5	Supplier, firm	Explores AM as one of the components of Industry 4.0. To quantify the impact of Industry 4.0, the paper uses Germany as an example and	Conceptu al study	

Authors	Yea r	Area	Main results of the paper	Typology	Method
Engel & Harnisch			presents the results of Industry 4.0 deployment in terms of productivity, revenue growth, employment and investment. The paper also states that the next wave of manufacturing will affect producers' entire value chain, from design to aftersales service. It also examines the automobile industry in terms of the next wave of automation.		
Thomas	201 5	Firm	Discusses a supply chain approach to examining costs from a monetary (Hopkinson & Dickens) perspective and a resource consumption (Ruffo et al) perspective. It examines AM adoption and diffusion regarding firms' resources, processes and capabilities. The paper illustrates that AM deployment leads to higher flexibility of firms, while lower unit costs are not always promising.	Conceptu al study	Mathematic al modeling
Khajavi, Partanene, Holmström & Tuomi	201 5	Firm	AM supports manufacturers in new product development and risk management. In detail, the paper proposes a hybrid production method consisting of conventional and AM approaches to new product development. Using scenario modeling, results show that, while the implementation of conventional production methods is not, in the beginning, significantly costly compared to hybrid methods in terms of the success of products on the market, conventional methods are much costlier when products do not succeed at the first attempt.	Empirical research	Quantitativ e case research via calculating NPV of multiple scenarios
Jia, Wang, Mustafee & Hao	201 5	Firm, demand, retailers	3D printing of chocolate supports customization. It also shifts the dominant profit opportunities in the chocolate industry from retailers to manufacturers.	Empirical research	Agent- based simulation
Ming-Chuan Chiu & Yi- Hsuan Lin	201 5	Firm	AM deployment improves supply chain performance in terms of lead time and total cost.	Empirical research	Case research, optimizatio n-based simulation
Christopher & Ryals	201 5	Demand, supply	AM shifts the dominant logic of business from production push towards demand pull.	Conceptu al study	
Ming-Chuan Chiu & Yi- Hsuan Lin	201 5	Firms	AM processes improve the supply chain performance in terms of lead time, total cost, order fulfilment and waste rates.	Empirical research	Case simulation
Kianiana, Tavassoli & Larsson	201 5	Supply, firm	Investigates the role of AM in job creation in Sweden. It considers technical factors related to AM and non-technical factors in emerging economies. Results show that AM technology contributes to job creation in both the manufacturing sector and the service sector, mainly in product development stages and in production stages of low-volume batches of complex products. That said, it cannot "bring back" mass production jobs	Empirical research	Case study via semi- structured interviews in Swedish companies

Authors	Yea r	Area	Main results of the paper	Туроlоду	Method
			from emerging economies to Sweden.		
Holmström, Holweg, Khajavi & Partanen	201 6	Firm	Examines the potential of AM and proposes a research agenda for manufacturing on three levels: factory level, supply chain management level and strategy level.	Conceptu al study	
Oettmeier & Hofman	201 6	Supply, firm, customer	Shows that AM has a major impact on manufacturing flow management, supplier relationship management, product development, order fulfilment, demand, customer relationships and customer service management, and returns management.	Empirical research	Two explorative case studies
Zawadzki, Żywicki	201 6	Firm	Examines the potential of AM with virtual reality in smart design approaches. The author proposes that smart designs and production controls will be necessary for the smart factories of the future in order to be able to realize mass customization strategies.	Conceptu al study	
Wullms	201 6	Supply, supplier relationship	AM deployment for suppliers will influence the mutual contract between the focal firm and other suppliers in terms of "last-time order quantity". The focal firm is able to bind more effectively and become more profitable.	Empirical research	Quantitativ e case research on Philips healthcare products
Li, Jia, Cheng & Hu	201 6	Firm	AM deployment in firms reduces total costs and carbon emissions in the manufacturing process.	Empirical research	System dynamic simulation
Khorram Niaki & Nonino	201 6	Firm	Provides empirical insights regarding the effects and drivers of AM in industry. It also reveals how the implementation of AM in metal manufacturing has boosted productivity.	Empirical research	Exploratory study using a sample of 16 heterogene os companies
Oettmeier & Hofman	201 7	Supply, firm, demand, technology adoption	Proposes a conceptual guideline to identify the determinants of AM technology adoption for production. In detail, the paper examines the impact of four factors in the adoption of AM technologies for industrial parts production. These factors are: technology-related, firm-related, market structure-related and supply chain-related factors. The results show that ease of use (complexity), absorptive capacity, compatibility, perceived outside support, and supply- and demand-side benefits have a significant impact on the adoption of AM technology by the manufacturing sector.	Empirical research	Online survey of 934 Swiss companies

Authors	Yea r	Area	Main results of the paper	Туроlоду	Method
Schniederjans	201 7	Firms	Applies the diffusion of innovation theory to evaluate the main drives of AM deployment in firms. Results shows that the attitude of top management plays the main role in the potential speed of adoption.	Empirical research	Survey with 270 top manageme nt personnel from manufacturi ng firms across the US
Shah, Mattiuzza, Ganji & Coutroubis	201 7	Firms	Investigates AM adoption in the supply chain of small and medium-sized enterprises (SMEs). Results show that SMEs' challenges when adopting AM are: machinery and raw material costs, the uncertainty of the market and this new environment, and the lack of liquidity.	Conceptu al study	
Holmström & Gutowski	201 7	Firms	Evaluates AM in term of environmental sustainability.	Conceptu al study	

DISCUSSION

Reviewing the current body of knowledge in the area of AM reveals that the main focus of study is on manufacturers (firms) with cost as the main performance measurement, while there are only a few studies evaluating the impact of this technology on the supply and demand sides in creating (or changing) demand. Although there is limited research on how AM separately impacts supply and demand, there is a need for more studies examining the potential of AM on demand and supply simultaneously in a particular industry.

Existing studies also show that, while the adoption of AM is becoming more and more popular, it is likely to be a gradual expansion. While some efforts have been made to evaluate the impact of AM on the manufacturing sector, exploring how this technology changes business models and shifts the profit domain of supply chains is a rare occurrence. For example, Holmström and Partanen (2014) show that the deployment of AM creates new business opportunities for thirdparty logistics providers and gives them a more important role compared to manufacturers or customers. That said, more research is needed in this area in order to investigate the potential of AM in creating new business opportunities.

Based on the results of this review, the main studies in the area of AM are presented in terms of conceptual papers and only in relation to traditional 3D printing techniques. As the combination of robots with AM is increasingly popular in industry, especially because it removes the size constraints, academic studies are required to examine the potential of such new capabilities for the entire supply chain. Additionally, in terms of traditional printing techniques themselves, more empirical research is needed to evaluate the impact of this technology on supply chains, given that existing studies are mainly conceptual.

Without any doubt, AM is replacing tool-based manufacturing in some specialized industries. Thus, there is a need for more research that can determine the variable that defines the trade-off between conventional methods and AM. Existing studies mainly consider "unit cost", while intangible factors, such as risk, flexibility and sustainability, should be also included.

Finally, existing studies, including this one, mainly consider the positive impact of the deployment of AM on business, while there is limited number of studies about negative effects. For example, while AM deployment supports the creation of innovative jobs, especially in Western counties, it is also eliminating some toolbased jobs, not only in emerging economies but also in the West (Samuel et al., 2013). The main question, then, concerns the social impact of such a phenomenon.

CONCLUSION

The aim of our study was to conduct a comprehensive narrative literature review on the subject of AM regarding its potential for supply chain configuration. In detail, this paper has sought to synthesize current knowledge in the area of AM with the goal of summarizing its impact on different parts of supply chains.

In summary, it seems that AM is an emerging class among manufacturing methods, which has already offered diverse and rich opportunities to the business world. It has also changed the role of value added in the supply chain by creating new possibilities and eliminating existing opportunities. Awareness of the full potential offered by AM, which this article seeks to raise, will support decision makers in business to make the right decisions about technology deployment.

ACKNOWLEDGEMENTS

We would like to thank our colleagues Rayko Toshev from 3D printing lab of university of Vaasa who provided insight and expertise that greatly assisted the research.

REFERENCES

Arnäs, P., Holmström, J. & Kalantari, J., (2013), In-transit services and hybrid shipment control: the use of smart goods in transportation networks, Transportation Research Part C: Emerging Technologies, Volume 36, 231-244. ScienceDirect [November 2013].

Autodesk, (2017), Port of Rotterdam's RAMLAB and Autodesk pioneer 'ondemand' additive manufacturing for ship repair. Available at: <u>http://blogs.autodesk.com/inthefold/port-of-rotterdam/[1 November 2017]</u>.

Barz, A. B. T. & Haasis, H.,(2016), A study on the effects of additive manufacturing on the structure of supply networks, IFAC-PapersOnLine, 49(2), pp.72-77. Bremen, Germany, 22-24 February 2016.

Baumers, M., Dickens, P., Tuck, C. & Hague, R., (2016), The cost of additive manufacturing: machine productivity, economies of scale and technology-push. *Technological Forecasting & Social Change,* Volume 102, 193-201. ScienceDirect [31 January 2016].

Boston Consulting Group,(2012), *More Than a Third of Large Manufacturers Are Considering Reshoring from China to the U.S.*, Boston: Boston Consulting Group. Available at: <u>http://www.marketwired.com/press-release/more-than-third-large-manufacturers-are-considering-reshoring-from-china-us-1646649.htm, [20 November 2017].</u>

Berman, B., (2012), 3-D printing: the new industrial revolution. *Business Horizons*, 55(2),155-162. ScienceDirect [March-April 2016].

Bikas, H., Stavropoulos, P. & Chryssolouris, G., (2016), Additive manufacturing methods and modelling approaches: a critical review. *The International Journal of Advanced Manufacturing Technology*, 83(1-4), 389-405.SpringerLink [24 July 2015].

Bogers, M. H. R. & Bilberg, A., (2016), Additive manufacturing for consumercentric business models: Implications for supply chains in consumer goods manufacturing. *Technological Forecasting and Social Change,* Volume 102, 225-239. ScienceDirect [January 2016].

Chen, D., Heyer, S., Ibbotson, S., Salonitis, K., Steingrímsson, J.G. and Thiede, S., (2015), Direct digital manufacturing: definition, evolution, and sustainability implications. *Journal of Cleaner Production*, Volume 107, 615-625. ScienceDirect [16 November 2015].

Chiu, M. & Lin, Y., (2016), Simulation based method considering design for additive manufacturing and supply chain: an empirical study of lamp industry. *Industrial Management & Data Systems*, 16(2),322-348.Emerald insight [15 October 2015].

Christopher, M. & Ryals, L. J., (2014), The supply chain becomes the demand chain. *Journal of Business Logistics*, 35(1), 29-35. Wiley Online Library [March 2015].

Cotteleer, M. & Joyce, J., (2014), 3D opportunity: Additive manufacturing paths to performance, innovation, and growth [online]. Available at:

https://dupress.deloitte.com/dup-us-en/deloitte-review/issue-14/dr14-3dopportunity.html#endnote-22. [1 November 2017].

D'aveni, R., (2013), 3-D printing will change the world. *Harvard Business Review*, 91(3), 34-35.

De Vries, C., (2017), Volkswagen Autoeuropa: maximizing production efficiency with 3D printed tools, jigs, and fixtures [online]. Available at:

https://ultimaker.com/en/stories/43969-volkswagen-autoeuropa-maximizingproduction-efficiency-with-3d-printed-tools-jigs-and_fixtures?

<u>utm_source=youtube&utm_medium=social&utm_campaign=VS</u> <u>Volkswagen&utm_content=video1</u>. [1 November 2017].

Economist, The, (2012). Print me a jet engine. Schumpeter Business and

Management, The Economist. [online]. Available at:

<u>https://www.economist.com/blogs/schumpeter/2012/11/additive-manufacturing</u>. [accessed 20 November 2017].

European Commission, (2014), *Additive Manufacturing in FP7 and Horizon,* Brussels: European Commission.

Eyers, D. & Dotchev, K., (2010). Technology review for mass customisation using rapid manufacturing. *Assembly Automation*, 30(1), 39-46. Emerald insight [January 2016].

Eyers, D. & Potter, A.,(2015). E-commerce channels for additive manufacturing: an exploratory study. *Journal of Manufacturing Technology Management*, 26(3), 390-411. Emerald insight [April 2016].

Fitzgerald, M., (2013), With 3-D printing, the shoe really fits. MIT Sloan [online]. Available at: <u>sloanreview.mit.edu/article/with-3-d-printing-the-shoe-really-fits/</u> [October 2017].

Ford, S., (2014), Additive manufacturing technology: potential implications for U.S. manufacturing. *Journal of International Commerce and Economics.* SSRN [September 2015].

Gao W, Zhang Y, Ramanujan D, Ramani K, Chen Y, Williams CB, Wang CC, Shin YC, Zhang S, Zavattieri PD., (2015), The status, challenges, and future of additive manufacturing in engineering. *Computer-aided Design*, Volume 69, 65-89. ScienceDirect [December 2016].

Geissbauer, R., Wunderlin, J. & Lehr, J., (2017), *The Future of Spare Parts Is 3D: A Look at the Challenges and Opportunities of 3D Printing.*

PricewaterhouseCoopers. [online], Available at:

<u>https://www.strategyand.pwc.com/reports/future-spare-parts-3d,[accessed 20 November 2017].</u>

Gibson, I., Rosen, D. & Stucker, B., (2010), *Additive Manufacturing Technologies.* 238th Ed. New York: Springer.

Green, B., Johnson, C. & Adams, A., (2006), Writing narrative literature reviews for peer-reviewed journals: secrets of the trade. *Journal of Chiropractic Medicine*, 5(3),101-117. [*Autumn 2016*].

Haria, R., (2017), Electrolux 3D printed spare parts on demand with spare parts 3D [online].

Available at: <u>https://3dprintingindustry.com/news/electrolux-trials-3d-printed-spare-parts-demand-spare-parts-3d-123050/</u> [accessed 1 November 2017].

Hobson, B., (2015), Producing the world's first 3D-printed bridge with robots "is just the beginning" [online]. Available at:

https://www.dezeen.com/2015/12/30/video-interview-robots-worlds-first-3dprinted-bridge-mx3d-joris-laarman-movie/ [accessed 1 November 2017].

Holmström, J. & Gutowski, T., (2017), Additive manufacturing in operations and supply chain management: no sustainability benefit or virtuous knock-on opportunities?. Journal of Industrial Ecology. 21(1), 21-24. Wiley online Library [27 May 2017].

Holmström, J., Holweg, M., Khajavi, S. H. & Partanen, J., (2016), The direct digital manufacturing (r) evolution: definition of a research agenda. *Operations Management Research*, 9(1-2),1-10. Springer Link [January 2016].

Holmström, J. & Partanen, J., (2014), Digital manufacturing-driven transformations of service supply chains for complex products. *Supply Chain Management: An International Journal*, 19(4), 421-430. Emerald insight [January 2016].

Holmström, J., Partanen, J., Tuomi, J. & Walter, M., (2010), Rapid manufacturing in the spare parts supply chain: alternative approaches to capacity deployment. *Journal of Manufacturing Technology Management*, 21(6), 687-697. Emerald insight [July 2016].

Holmström, J., Tenhiälä, A. & Kärkkäinen, M., (2011), Item dwell time in project inventories: a field experiment. *Computers in Industry*, Volume 62, pp. 99-106. ScienceDirect [June 2016].

Hopkinson, N., Hague, R., & Dickens, P. (Eds.) (2006), Rapid manufacturing: an industrial revolution for the digital age. John Wiley & Sons.

Jia, F., Wang, X., Mustafee, N. & Hao, L., (2016), Investigating the feasibility of supply chain-centric business models in 3D chocolate printing: A simulation study. *Technological Forecasting and Social Change*, Volume 102, 202-213. ScienceDirect [January 2016].

Karjalainen, J., (2006), Cost model for rapid manufacturing. *Journal for New Generation Sciences*, 4(1), 110-117. Google scholar [September 2017].

Khajavi, S., Partanen, J. & Holmström, J., (2014), Additive manufacturing in the spare parts supply chain. *Computers in Industry*, 56(1), 50-63. ScienceDirect [January 2011].

Khajavi, S., Partanen, J., Holmström, J. & Tuomi, J., (2015), Risk reduction in new product launch: a hybrid approach combining direct digital and tool-based manufacturing. *Computers in Industry,* Volume 74, 29-42. ScienceDirect [December 2015].

Khorram Niaki, M. & Fabio, N. F., (2017), Impact of additive manufacturing on business competitiveness: a multiple case study. *Journal of Manufacturing Technology Management*, 28(1), 56-74. Emerald insight [February 2017].

Khorram Niaki, M. & Nonino, F.,(2017), Additive manufacturing management: a review. *International Journal of Production Research*, 55(5),1419-1439. <u>Taylor & Francis Online</u> [September 2017].

Kianian, B., Tavassoli, S. & Larsson, T.,(2015), The role of additive manufacturing technology in job creation: an exploratory case study of suppliers of additive manufacturing in Sweden. *Procedia CIRP*, Volume 26, pp. 93-98.

Lipson, H. & Kurman, M., (2013), *Fabricated: The New World of 3D Printing*, John Wiley & Sons.

Mellor, S., Hao, L. & Zhang, D., (2014), Additive manufacturing: a framework for implementation. *International Journal of Production Economics*, 149,194-201. ScienceDirect [March2017].

Murray, P., (2012), New at the dentist: 3D printing "dental crowns while you wait." Singularity HUB , [online]. Available at: <u>http://</u>

singularityhub.com/2012/11/07/new-at-the-dentist- 3d-printing-dental-crownswhile-you-wait/. [accessed 24 October 2017].

NASA, (2013), NASA has announced it has successfully tested a 3D-printed rocket engine part, BBC World. [online]. Available at:

http://www.bbc.com/news/technology-23313921, [accessed 20 October 2017].

Nyman, H. & Sarlin, P., (2014), From bits to atoms: 3D printing in the context of supply chain strategies. In 47th Hawaii International Conference on System Sciences (HICSS), pp. 4190-4199, January 2014, IEEE.

Oettmeier, K. & Hofmann, E.,(2016), Impact of additive manufacturing technology adoption on supply chain management processes and components. *Journal of Manufacturing Technology*, 27(7), 944-968. Emerald insight [February 2017].

Oettmeier, K. & Hofmann, E., (2017), Additive manufacturing technology adoption: an empirical analysis of general and supply chain-related determinants. *Journal of Business Economics*, 87(1), 97-124. Springer [July 2017].

Olhager, J., (2003), Strategic positioning of the order penetration point. International Journal of Production Economics, 85(3), 319-329. ScienceDirect [March2017].

Onwuegbuzie, A. & Frels, R., (2016), *Seven Steps to a Comprehensive Literature Review: A Multimodal and Cultural Approach.* Sage.

Pérès, F. & Noyes, D., (2006), Envisioning e-logistics developments: making spare parts in situ and on demand. *Computers in Industry*, 57(6), 490-503. ScienceDirect [July 2017].

Petrick, I. & Simpson, T., (2013), 3D printing disrupts manufacturing: how economies of one create new rules of competition. *Research-Technology Management*, 56(6), 12-16. Tylor & Francis Online [October 2017].

Pham, D. & Dimov, S., (2012), *Rapid Manufacturing: The Technologies and Applications of Rapid Prototyping and Rapid Tooling.* Springer Science & Business Media.

Porter, M., (1985), Technology and competitive advantage. *Journal of Business Strategy*, 5(3), 60-78. Emerald insight [Jun 2017].

Rönkkö, M., Kärkkäinen, M. & Holmström, J., (2007), Benefits of an item centric enterprise-data model in logistics services: a case study. *Computers in Industry*, Volume 58, 814-822. ScienceDirect [July 2017].

Ruffo, M. T. C. & Hague, R., (2006), Cost estimation for rapid manufacturing-laser sintering production for low to medium volumes. *Proceedings of the Institution of Mechanical Engineers, Part B: Journal of Engineering Manufacture,* 220(9),1417-1427.Google scholar [August 2017].

Rüßmann, M., Lorenz, M., Gerbert, Ph., <u>Waldner</u>, M., <u>Justus</u>, J., <u>Engel</u>, P., & <u>Harnisch</u>, M., (2015), *Industry 4.0: The Future of Productivity and Growth in Manufacturing Industries.* Boston Consulting Group. [online]. Available at: <u>https://www.bcgperspectives.com/content/articles/engineered_products_project_business_industry_40_future_productivity_growth_manufacturing_industries/</u>[accessed 20 October 2017].

Huang, S. H., Liu, P., Mokasdar, A., & Hou, L., (2013). Additive manufacturing and its societal impact: a literature review. *International Journal of Advanced Manufacturing Technology,* Volume 67, 1191-1203. Springer Link [October 2017].

Schniederjans, D., (2017), Adoption of 3D-printing technologies in manufacturing: a survey analysis. *International Journal of Production Economics*, 183, 287-298. ScienceDirect [October 2017].

Shah, S., Mattiuzza, S., Ganji, E. & Coutroubis, A., (2017), Contribution of additive manufacturing systems to supply chain, pp.1-5. In 2017 International Conference on Industrial Engineering, Management Science and Application (ICIMSA), IEEE.

Sharma, R., (2013), The 3D printing revolution you have not heard about. [online]. Available at: https://www.forbes.com/sites/rakeshsharma/2013/07/08/the-3d-printingrevolution-you-have-not-heard-about/#4d887d181a6b/. [accessed 24 October 2017].

Shinal, J., (2013), New tech economy: 3D printing's promise in prosthetics. USA Today. [online]. Available at: <u>http://www.usatoday.</u>

com/story/tech/2013/03/17/autodesk-phillips-electronics-3dprinting/1990703/. [accessed 24 October 2017].

Thomas, D. S. & Gilbert, S. W.,(2014), *Costs and Cost Effectiveness of Additive Manufacturing, A Literature Review and Discussion,* National Institute of Standard and Technology, U.S. Department of Commerce. NIST Special Publication, 1176, 12.

Times, F., (2014), 3D printing: a powerful technology, but no panacea [online]. Available at: <u>http://www.ft.com/cms/s/0/006d60f6-f7a4-11e3-b2cf-</u> 00144feabdc0.html#axzz36FWRGpRk.

[accessed 24 October 2017].

Tuck, C. et al., (2008), Rapid manufacturing facilitated customization. *International Journal of Computer Integrated Manufacturing*, 21(3), 245-258. Taylor & Francis Online [October 2017].

Waller, M. A. & Fawcett, S. E., (2013), Click here for a data scientist: big data, predictive analytics, and theory development in the era of a maker movement supply chain. *Journal of Business Logistics*, 34(4), 249-252. Wiley Online Library [August 2017].

Wang, L., (2004), Intellectual property protection in China, *The International Information & Library Review*, Volume 36, 253-261. ScienceDirect [July 2017].

Weller, C., Kleer, R. & Piller, F., (2015), Economic implications of 3D printing: market structure models in light of additive manufacturing revisited. *International Journal of Production Economics,* Volume 164, 43-56. ScienceDirect [June 2017].

Wohlers, T., (2012), Additive Manufacturing and 3D Printing State of the Industry: Annual Worldwide Progress , Wohlers Associates.

Wohlers, T., (2015), Additive Manufacturing and 3D Printing State of the Industry: Annual Worldwide Progress Report, Wohlers Associates.

Wullms, (2016), *Additive Manufacturing in the Spare Parts Supply Chain. Master thesis,* Eindhoven, the Netherlands: Eindhoven University of Technology.

Zawadzki, P. & Żywicki, K., (2016), Smart product design and production control for effective mass customization in the Industry 4.0 concept. *Management and Production Engineering Review*, 7(3), 105-112. Open access, available at: <u>https://www.degruyter.com/view/j/mper.2016.7.issue-3/mper-2016-0030/mper-2016-0030.xml</u>, [accessed 24 October 2017].