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**News Media Coverage  
September 2008**

## University of San Diego Print Media Coverage September 2008

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From the issue dated September 26, 2008

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LETTERS TO THE EDITOR

Academic Freedom Is Alive at U. of San Diego

To the Editor,

In response to your recent reports about the decision by the University of San Diego to rescind an invitation to Professor Rosemary Radford Ruether ("U. of San Diego Rescinds Offer to Feminist Catholic Theologian," *The Chronicle*, September 5), permit me to correct the record.

Your article states that "the university changed its mind after public and private complaints from conservative Catholic groups and others." Nothing could be further from the truth. Neither the provost nor I was influenced by "complaints" from any groups or individuals in making our decision. In the case of this particular endowed chair, normal protocols memorialized in the endowment agreement require that nominated candidates must be considered by the provost, who reserves appointing authority.

Unfortunately, the provost was pre-empted from conducting such a review before an invitation letter was extended to Professor Ruether. As it turns out, she did not meet the prescriptions intended by the donor. We explained this to Professor Ruether and extended our apologies for not issuing the final contract.

This incident is neither a victory for the extreme "right" nor a defeat for the extreme "left"; it was merely an action to insure that a one-time appointment is congruent with the purposes for which the chair was established.

Those who see in this action some pernicious effort to erode the academic freedom of our faculty either do not understand or do not wish to understand the particularity of this matter. Academic freedom has been and continues to be an embedded value at the University of San Diego.

Mary E. Lyons  
President  
University of San Diego  
San Diego, Calif.

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Commentary

- Linda Sax: Her College Experience Is Not His

## Campuses abstaining in initiative on alcohol

Local officials oppose  
drinking age campaign

By Sherry Saavedra  
STAFF WRITER

A movement to consider lowering the drinking age is gaining traction among college presidents nationwide, but not in San Diego County.

Not a single local president has signed the statement, known as the Amethyst Initiative, that calls on lawmakers to re-examine whether the legal drinking age should be lowered from 21.

"There are real issues here, but you don't solve them by saying, 'Drink up,'" said Stephen Weber, president of San Diego State University.

Nationally, about 130 presidents and chancellors from schools such as Duke, Dartmouth, Johns Hopkins, Colgate and Tufts have signed on to the initiative. Part of the rationale is that the legal drinking age of 21 drives young people into underground, dangerous binge drinking.

Weber acknowledges that binge drinking is a huge problem among college students.

"It's a very different kind of phenomenon than was characteristic on university campuses 20 years ago, or when I was a student 40

years ago," he said. "It's highly dangerous behavior. But to make it legal for 18-year-olds is literally just pouring fuel on the fire."

The Amethyst Initiative was launched in mid-July by John McCardell, former president of Middlebury College in Vermont. A statement notes that adults under 21 are allowed to vote, serve on juries and enlist in the military, but are not deemed ready to have a beer. When they choose to use fake IDs, they "make ethical compromises that erode respect for the law."

"It's pretty clear. This law is not being observed, period," McCardell said. "But (college) presidents are expected when they receive these 18-year-olds to preach the only message the law allows them to preach, which is abstinence, because if they say, 'Drink in moderation, drink responsibly,' they're talking about breaking the law."

SEE **Drinking, B8**

## ▶ DRINKING

CONTINUED FROM PAGE B1

### San Diego State toughens laws about alcohol

President Bob Brower of Point Loma Nazarene University said it's hard to understand why so many college presidents have signed on to this initiative.

"The only reason I can come up with is that there's a tremendous amount of energy put into enforcement efforts on campus," Brower said.

#### Dealing with problem

Point Loma Nazarene, a private Christian school, has among the strictest alcohol policies in the state. Students are not allowed to drink on or off

campus, even if they are of legal age. Students returning to the dorms late on weekend nights are sometimes asked to submit to random Breathalyzer tests.

"I don't think any of us are naive enough to think drinking doesn't occur and isn't a problem," Brower said. "But I'm not sure pushing down the age limit makes it less of a problem."

Mary Lyons, president of University of San Diego, said many of the college presidents who signed the initiative are located in states where 18 was the legal drinking age before 1984, when Congress passed the National Minimum Drinking Age Act. The legislation cut federal highway funding by 10 percent for any state with a drinking age younger than 21.

One of the initiative's supporters, Donald Eastman III, president of Eckerd College in

St. Petersburg, Fla., said the law isn't working well and a national discussion should take place about whether change is warranted.

The law "acts like if you're 21 you're not going to drink and in some ways keeps parents and us from really addressing the problem in a head-on, more effective way," Eastman said.

#### Binge drinking

According to a 2007 report by the Office of the Surgeon General, studies consistently show that about 40 percent of college students binge drink. An estimated 1,700 college students die each year from alcohol-related injuries.

The National Highway Traffic Safety Administration estimates that laws that make 21 the minimum drinking age have reduced traffic fatalities in-

volving 18- to 20-year-old drivers by 13 percent and have saved 25,509 lives since 1975.

Cal State San Marcos doesn't support the Amethyst Initiative because "alcohol is the leading cause of death among teenagers in highway crashes and minimum legal drinking age laws are effective in reducing alcohol-impaired driving," according to a statement from President Karen Haynes' office.

Mark Yudof, president of the University of California system, said in a statement: "The chancellors and I have come to the unanimous conclusion that, as leaders of the University of California, we do not intend to sign the statement. Neither I nor my campus colleagues believe there is a compelling reason to change present law . . ."

Yudof noted that alcohol

abuse is a serious problem among college-age students, but there is not persuasive evidence that lowering the drinking age will solve it.

#### Enforcement questions

Mothers Against Drunk Driving and other organizations have called on Eastman and others to remove their names from the list. MADD officials say signing the statement raises doubts about whether they will enforce the current drinking age on their campuses.

"Clearly (lowering the age) would put alcohol in the hands of even younger people," MADD national President Laura Dean-Mooney said.

SDSU is trying to get at the issue from other angles this academic year, with stricter policies, education and university-

sponsored alcohol-free programming on weekend nights when students are likely to drink.

For the first time, alcohol is banned in SDSU residence halls for students of legal age. Fraternities and sororities have been prohibited from having alcohol at any of their sponsored functions during the first five weeks of the semester.

New students are now required to complete e-CHUG, San Diego State's online drinking assessment, which was designed by the university and adopted by hundreds of schools nationwide. Previously the tool, which offers personalized feedback on alcohol use, was available to SDSU students on a voluntary basis.

Sherry Saavedra: (619) 542-4598; sherry.saavedra@uniontrib.com

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## Drinking Age Up for Debate

### The Amethyst Initiative seeks to encourage discussion about alcohol.

**By: Editorial**

**Posted: 9/24/08**

Normally it would be wise to steer clear of the Dr. Phil Show. This Friday, however, President James Doti, of Chapman University, President Mary Lyons, of the University of San Diego and a group of Chapman freshmen will be debating the logic behind the minimum drinking age in the United States.

While this debate is not by any means new, the topic has picked up steam since the creation of the Amethyst Initiative in June. Its

creator is Middlebury College President Emeritus John McCardell of Vermont, the founder of Choose Responsibility, a non-profit organization founded to stimulate dispassionate discussion about alcohol in American culture.

At this point, most every student under 21 wants to know where to sign up. The answer is nowhere, and that is exactly what makes the initiative brilliant.

This is not a petition started by a fraternity that is tired of being hassled for providing alcohol to minors; it is a call to action by the leaders of colleges across the country. Only college chancellors or presidents can sign the initiative, an attempt by its creators to put some weight behind the proposal.

The founders of the initiative feel that if 21-year-olds are old enough to vote, sign contracts, serve on juries and enlist in the military they are old enough to have a drink. The creators also think that the drinking age being 21 promotes a culture of binge drinking.?

The initiative does not demand an outright change in the laws and incentives that encourage the current drinking age, instead it requests government and educational leaders across the board take a look at the standards and practices that are now in place.

An intelligent dialogue is the only logical approach to this volatile issue. Dispassionate public debate between those in favor of each side is needed to take the appropriate action.

While the creators have a strong belief that the drinking age is causing more bad than good, they favor presenting their facts, rather than forcing a vote on the issue without, the proper information being shared.

They believe that once the facts are examined, people will see the error in our current system, then action can be taken.

We must full-heartedly support the Amethyst Initiative; not because it has to do with the drinking age, but because it demands an open forum for the explanation of opposing ideals.

A venture which is rare in this day and age.

No cause should be supported purely on a feeling of one way or the other, instead conclusions should be made after receiving all viewpoints and fully examining the information.

Too often is American debate driven by people doing little more than single mindedly imposing an ideology on society at large.

We must remove emotion from our discussions, we must consider the Amethyst Initiative, without bias and make all pertinent information readily available to everyone so something can be accomplished.

---

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# commentary

## Beyond the Briefs

Proposition 8 advocates risk legal action, suffer gay-rights reprisals

BY ROBERT DEKOVEN

Published Thursday, 11-Sep-2008 in issue 1081

Advertisements supporting Proposition 8 will hit the airwaves soon.

Presumably, they will not make their point by denigrating same-sex marriage. They won't, for instance, feature an altar before which leather-clad men (or women) holding whips pledge their love while a voiceover warns dire consequences for society. Instead, they will likely depict Dick and Jane living happily ever after in wedded bliss, propagating merrily and populating God's kingdom with (heterosexual only) children.

In other words, the ads will be tasteful. But the intent will be hateful nonetheless. Because, regardless of the approach they take, the message will be: "There's something inherently wrong with marriage between two people of the same gender."

Imagine it's the '60s, and the Montgomery Bus Lines runs an ad showing a busload of white folks riding in the front. "Let's keep 'traditional' bus rides!" the grinning driver says, while a black passenger clammers aboard and shuffles meekly to the back seat. Advertisements advocating Proposition 8 are no different; they're simply endorsing perpetuating inequity because it's "traditional."

Fortunately, most people know this. As polls now indicate, Proposition 8 is likely to be defeated, because the California Supreme Court has given Californians a taste of life with same-sex marriage. So supporters of the measure will lose. But, in the meantime, in legal terms, they're risking a

Howard and Proposition 8 supporter Doug Manchester, for example, risks a lawsuit by investors in his hotel properties.

Two weeks ago, *The Wall Street Journal* reported the successful boycott of Manchester's Grand Hyatt in San Diego after gay-rights activists convinced the American Association of Law Schools (AALS) to pull its meeting from the hotel. Manchester tried to downplay the cancellation, noting that support from Proposition 8 advocates could compensate for it. But it will no doubt hurt when the AALS cancels future events at the hotel, which will deplete not just Manchester's profits but also those who have invested in the hotel, its franchisor and its parent corporation.

Manchester is a millionaire. He has a reputation in San Diego for his philanthropic donations, most notably the \$5 million he donated to San Diego State University, despite the fact that its president, Stephen Weber, is a major advocate for gay rights. Manchester has also donated tens of millions to the [University of San Diego](#), which has done so much to embrace GLBT students that conservative Catholics often protest in front of its gates, holding signs proclaiming it "A Gay University." And Manchester, of course, has First Amendment rights to express his views. But in business they take a backseat to his fiduciary duty to investors.

Anyway, this is hardly the time for Manchester to express personal views that could further depress revenues in an industry that, nationwide, is already suffering significant losses.

So a suit for breach of fiduciary duty could be in the offing.

Other Proposition 8 supporters stand to lose too. Aside from boycotts and lawsuits, one of the ways they will lose is if Congress decides to examine the tax-exempt status of non-profit charitable organizations that use donation monies from tax payers to support political campaigns such as Proposition 8.

The Knights of Columbus, for example, a prominent Catholic charity, may face the loss of its tax-exempt status because it donated more than \$1 million to the "Yes on 8" campaign.

Lawyers for the group will argue that the donation is currently lawful. That may be true. But Congress has the power to grant favored tax treatment or to take it away. Indeed, it should; it's simply not reasonable for charity groups to solicit money to support children in need and then use those funds for political purposes.

*Robert DeKoven is a professor at California Western School of Law.*

### No comments yet

Content in online comments is subject to approval. Statements or claims made against individuals must be supported by documentation (police records including case numbers, campaign contribution documents, hyperlinks to supporting information or news stories, etc.). Statements or claims made against individuals must be verified before it is published. If information cannot be verified, it will not be published online. Readers are allowed, and encouraged, to make statements of opinion (e.g. "In my opinion ..." "From my perspective ..." "I believe ..."). In most cases comments will be approved within 24 hours. If additional research is needed to verify comments, comments may take more than 48 hours to approve.

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**College of Arts & Sciences**

September 18, 2008

## Price gouging in a free market

By Matt Zwolinski

As Hurricane Ike wreaked its devastation this past weekend, governors across the affected region sent out a warning to those who might see this disaster as an opportunity for profit. Price gouging, Gov. Charlie Crist of Florida warned, is an "unconscionable" practice. And those who engaged in it would be vigorously prosecuted under Florida's anti-gouging statute.

Florida is not alone in prohibiting price gouging. Well over half the states have laws that prohibit the practice of sharply increasing prices on necessary goods such as ice, generators or hotel rooms in the wake of a disaster. Merchants who violate these laws can be subject to civil penalties or, in extreme cases, criminal sanction.

But these laws are a mistake. They are a mistake because price gougers, as morally repugnant as they may find them, are doing something that provides real aid to people in desperate need.

Consider John Shepperson, a Kentucky resident who bought 19 electrical generators and drove 600 miles to Mississippi in a rented U-Haul after Hurricane Katrina. There, he planned to sell his generators for twice what he paid for them. In so doing, he would have provided his customers with a tremendous benefit. Sure, they would liked to have paid much less for the generators, but the fact that they were willing to pay Shepperson's price shows they would rather be "gouged" than not have the generator at all.

Unfortunately, Shepperson was arrested for violating Mississippi's anti-gouging law and his generators were confiscated. This was bad news for Shepperson, of course, but the real problem with such laws is their effect on disaster victims. These are people who have already lost more than anyone should have to

Zwolinski is an assistant professor of philosophy at the University of San Diego.

We object to price gouging, I suspect, because we don't want to see the vulnerable taken advantage of, and perhaps because we think the practice will exacerbate existing economic inequalities.

bear to the capriciousness of nature. Their homes are often wrecked, their jobs might be in jeopardy, the safety of their family is often seriously compromised, and their opportunities to do anything to make their situation better are severely limited. The way to help such people is certainly not to take away the one option they see as more promising than anything else they've got. Yet, this is precisely what anti-gouging laws do.

This is why all state anti-gouging laws should be repealed. Instead, the law should allow prices to rise freely in the wake of a disaster. This may seem callous and cold, but there are two reasons why such a policy would dramatically improve the condition of disaster victims.

First, allowing the price of necessary goods to rise in the wake of a disaster would help ensure that scarce goods go to those who need them most. Take hotels as an example. A family whose home is destroyed, and who has no friends or neighbors with whom they can stay has a very great need for a hotel room. A family whose home is only moderately damaged and who could stay with friends or family has a lesser need. If the price of hotel rooms is kept artificially low by anti-gouging laws, both families might be willing to pay

for a hotel room. Allowing prices to rise freely provides those who have alternative places to stay with an incentive to use them, and conserves scarce rooms for those who need them most and are therefore willing to pay the increased cost.



Second, allowing prices to rise freely provides a financial incentive for people living outside the disaster area to bring vital goods and services to where they are needed most. Of course, it would be nice if people brought goods and services to disaster-struck areas out of the goodness of the hearts, and our country has always been blessed with an amazing number of people who are willing to do so. But it's still the case that the surest way to get people to do something is to make it in their own self-interest. The first sellers who come would manage to reap unusually large profits due to the lack of competition. But as those large profits lure more and more sellers in, the increase in supply would cause prices to decline, and disaster victims would be able to meet their needs more and more cheaply.

We object to price gouging, I suspect, because we don't want to see the vulnerable taken advantage of, and perhaps because we think the practice will exacerbate existing economic inequalities. But banning price gouging is not the right way to address these problems.

If we want to ensure that goods are distributed equally, then local governments should purchase goods from price gougers itself and distribute them in a way that is fair. Or government could issue a tax credit to anyone who can demonstrate that they had paid too much for vital goods during a disaster. What we should not do is destroy the powerful incentives that prices provide for individuals to do good where it is needed most.

Anti-gouging laws are an unnecessary disaster that, tragically, hurt those most who can least afford to be hurt any more.

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## Revolutionary New Motor Highlights 1st World Conference of Analytical Trilogy

San Diego Conference offers solutions for pressing social issues

SAN DIEGO, Sept. 23 /PRNewswire-USNewswire/ -- The World Conference of Analytical Trilogy will explore the ground-breaking work emerging from the Brazilian School of Analytical Trilogy founded by Dr. Norberto R. Keppe.

One of the highlights of the Conference will be the unveiling of a breakthrough new motor based on Keppe's postulates outlined in his book, *The New Physics*. Inventors hope the Keppe Motor will soon power everything from cars to industrial equipment.

As non-renewable energy sources dwindle fast, massive environmental damage and global warming continue unchecked and electrical bills and oil prices skyrocket, the revolutionary -- and completely green -- Keppe Motor ushers in a new era of sustainable, clean and inexpensive technology.

Central to Keppe's work is his discovery of a process he calls Inversion that lies at the root of our problems. The implications of this are that we are actually moving further away from solutions to the problems we so desperately wish to solve.

Psychoanalyst Dr. Claudia Pacheco, vice-president of Keppe's Integral Psychoanalysis clinic in Sao Paulo, Brazil says, "Keppe's discovery of Inversion shows us that we have a split 'inner self.' We think we are rational human beings and that we want what is best for us, but deep down we don't. Addressing this issue is key to healing the person and society."

The Conference will present Keppe's perspective on themes including:

- The latest discoveries in the cause and treatment of mental and social illness
- Substance Abuse: reaching a cure through Analytical Trilogy
- Integral Psychosomatic Medicine: Keppe's leading edge work on the influence of the psyche on health, the immune system and genetics
- How Analytical Trilogy is being applied to teaching and learning


A press conference featuring a demonstration of the Keppe Motor and an overview of his work will be held on September 24th at the Mission Valley Resort, 875 Hotel Circle South, San Diego, CA (619-819-1061) from 11:00 am - 12:00 noon

The Conference is co-sponsored by the STOP the Destruction of the World Association and the University of San Diego Center for Christian Spirituality, Register on-line at [registrationcatus.org](http://www.registrationcatus.org).

SOURCE STOP the Destruction of the World Association

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« Bush v. Children

NY Times tells us the obvious: Selfish a-holes love Ayn Rand »

Sep 17 2007



## The Church's dirty war

Posted by: Jill in International, Latin America, Religion

Argentine priests are speaking up about the role of the Catholic Church in their country's "dirty war." And they're indicting other priests who were complicit in atrocities:

Some three months of often chilling testimony in the trial illustrated how closely some Argentine priests worked with military leaders during the dirty war. Witnesses spoke about how Father von Wernich was present at torture sessions in clandestine detention centers. They said he extracted confessions to help the military root out perceived enemies, while at the same time offering comforting words and hope to family members searching for loved ones who had been kidnapped by the government.

His lawyer, Juan Martin Cerolini, said Father von Wernich was a "Catholic scapegoat" for those who wanted to prosecute the church. "The witnesses did not say that he tortured, kidnapped or murdered," Mr. Cerolini said in a recent interview. "Nobody said he participated in any act of torture."

Well, so long as he didn't torture, kidnap or murder anyone with his own hands, then he's innocent, right?

In Argentina, however, there was a much tighter relationship between the clergy and the military than existed in Chile or Brazil. "Patriotism came to be associated with Catholicism," said Kenneth P. Serbin, a history professor at the University of San Diego who has written about the Roman Catholic Church in South America. "So it was almost natural for the Argentine clergy to come to the defense of the authoritarian regime."

Those days may be over. After he finished his testimony on Monday, Father Capitanio was surrounded by a sea of elderly women from the Mothers of May Plaza, a group that has pushed successive Argentine governments for answers since the dirty war began in 1976. They wore white scarves in their hair bearing the names of family members who disappeared. Dabbing away tears, they clung to the priest, kissing him on the cheek and whispering their thanks.

Father Capitanio said that he felt that a weight had been lifted — and that he was not alone. "Many men and women of the church, bishops as well, have come to agree with my way of looking at the reality of the church's role," he said. "We have much to be sorry for."

Good on Father Capitanio for owning his Church's mistakes, and making an effort to bring about justice. That takes a lot of courage. Too bad we don't see the same from those in the highest positions of power.

BOOKMARK

This entry was posted on Monday, September 17th, 2007 at 10:08 am and is filed under International, Latin America, Religion. You can follow any responses to this entry through the RSS 2.0 feed. Responses are currently closed, but you can trackback from your own site.

2 Responses to "The Church's dirty war"

1. *Father Capitanio « D2 route says:*  
September 17th, 2007 at 10:52 am - Edit

[...] Father Capitanio Published September 17th, 2007 Uncategorized a hero for our times. [...]

2. *Armagh444 says:*  
September 18th, 2007 at 12:53 pm - Edit

Good on Father Capitanio for owning his Church's mistakes, and making an effort to bring about justice. That takes a lot of courage. Too bad we don't see the same from those in the highest positions of power.

This seems to be something of a pattern, not just in the Catholic Church, but in all large organizations. Consider the Abu Ghraib scandal. Who stepped forward? Someone who was relatively low in the chain of command. And the higher ups? Conspicuous in their silence.

And that's just the tip of a very large iceberg.



Tuesday September 2, 2008

## Race to Gather Signatures Heats Up As University Takes Flak For Rejecting Radical Feminist For Theology Chair

By Thaddeus M. Baklinski

SAN DIEGO, Sept 2, 2008 (LifeSiteNews.com) - The petition in support of the University of San Diego's decision not to appoint radical feminist Rosemary Radford Ruether to an honorary chair in Theology has gathered more signatures than the opposing petition.

LifeSiteNews.com reported in mid-July that the University of San Diego had reconsidered their intention to award an honorary chair in its Catholic theology department to the radical eco-feminist theologian. (Catholic University of San Diego Changes Mind - Rejects Radical Non-Christian Feminist For Theology Chair: <http://www.lifesitenews.com/ldn/2008/jul/08071814.html>)

Subsequently, Thomas Peters of American Papist, and fellow blogger Brian McDaniel of the Ora et Labora blog, organized a petition to support the University in its decision. The petition was a response to a protest from faculty and others who signed a petition criticizing the decision as an insult to Ruether and an ill omen for "academic freedom."

A posting on August 28th from Brian McDaniel of the Ora et Labora blog said that their petition had surpassed the pro-Ruether petition by one name, 2,159 to 2,158.

Today's posting from McDaniel indicates that 2,800 signatures have been gathered, which puts them 30% ahead of the pro-feminist forces, but still 1200 short of the hoped for 4000 signatures.

To sign the petition in support USD's decision please go to: [http://www.brianmcdaniel.org/?page\\_id=662](http://www.brianmcdaniel.org/?page_id=662)

For information about Rosemary Radford Ruether please read these LifeSiteNews.com articles:

"Reject Papacy of Benedict XVI" say Feminists Calling for Female Priesthood  
<http://www.lifesitenews.com/ldn/2005/jul/05071206.html>

Women's Ordination Groups All About Power, Free Sex, Abortion, New Age Religion  
<http://www.lifesitenews.com/ldn/2005/oct/05100708.html>

See related LifeSiteNews.com coverage:  
Catholic University of San Diego Honors Radical Non-Christian Feminist With Theology Chair  
<http://www.lifesitenews.com/ldn/2008/jul/08071013.html>

Catholic University of San Diego Stands By Rejection of Pro-Choice Feminist for Theology Chair  
<http://www.lifesitenews.com/ldn/2008/aug/08082205.html>

Naming Names: Catholic U of San Diego Faculty Supporters of Pro-Abort Ruether  
<http://www.lifesitenews.com/ldn/2008/aug/08082608.html>

SDSUniverse:news



Friday, September 19, 2008

### KPBS Honors 'Local Heroes'

In honor of Hispanic Heritage Month, local heroes were honored for their work in the community.

Top row, from left: Henry Delgadillo, Mery Lopez-Gallo, Evelyn Cruz. Bottom row, from left: Carmen Delgadillo, Lidia S. Martinez, Maria L. Chavez

Page Tools

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By Nancy Worlie

To recognize outstanding leaders who have made a difference within the Latino community, Union Bank of California and KPBS honored six San Diego Latinos with Local Hero of the Year Awards on Sept. 17.

#### About the event

The celebration recognizes heroes for their exceptional commitment and contribution to San Diego's Latino community through art, business, community activism, education and social services.

"Each year, I have the unique opportunity to meet an outstanding group of individuals," said Doug Myriand, KPBS general manager. "We are honored to be a part of this event and promote the accomplishments of these local heroes to the San Diego community on KPBS TV, radio and KPBS.org."

#### Honorees recognized

Several local heroes were recognized at the event, including:

- Maria L. Chavez, executive director, Migrant Education Program Region IX, for her commitment to education. She has dedicated her life and career to working in education with migrant students and their families.
- Carmen and Henry Delgadillo, founders, Friends of Scott Foundation, for their commitment to social services. After losing their youngest son, Scott, to cancer, the Delgadillos founded the Friends of Scott Foundation to provide resources to help ensure other children and families battling cancer.
- Evelyn Diaz Cruz, theater arts assistant professor, University of San Diego, for her commitment to the arts. Diaz Cruz is a theater artist and educator with experience in writing, directing and acting.
- Mery Lopez-Gallo, community affairs director, Univision Radio, for her commitment to community activism. She is the producer and host of "De Viva Voz," a program that has empowered the Hispanic community with important information for the last decade.
- Lidia S. Martinez, corporate community affairs manager, Southwest Airlines, for her commitment to business. She now serves as Southwest's corporate community affairs manager for both its Hispanic and non-Hispanic markets in California, the Pacific Northwest, Chicago and Washington, D.C.



#### Celebrating local heroes

For 11 years, KPBS and Union Bank of California have been honoring unsung heroes in San Diego during Hispanic Heritage Month.

Honorees are selected for demonstrating a high level of commitment and community participation.

The program will be televised at 10 p.m. on Tuesday, Sept. 30 on KPBS-TV.

Story Keywords: Community, News

## Daily Business Report

September 4, 2008

### AWARDS

Union Bank of California and KPBS are honoring six San Diego Latinos with Local Hero of the Year Awards. The awards will be presented Sept. 17 as part of Hispanic Heritage Month at the KPBS Copley Telecommunications Center at SDSU. The celebration will recognize heroes for their exceptional commitment and contribution to San Diego's Latino community through art, business, community activism, education and social services.

Heroes recognized at the event are:

- **Maria L. Chavez**, executive director, **Migrant Education Program Region IX**, for her commitment to education. Born in Mexicali to migrant farm workers, Chavez has dedicated her life and career to working in education with migrant students and their families. For more than 25 years, Chavez has served as a teacher, program specialist, school principal and a consultant for the California Department of Education and has worked with parents to show them how they can involve themselves more in the education of their children.
- **Carmen and Henry Delgadillo**, founders of the **Friends of Scott Foundation**, for their commitment to social services. After losing their youngest son, **Scott**, to cancer, the Delgadillos founded the Friends of Scott Foundation to provide resources to help ensure other children and families battling cancer receive the emotional and financial support needed to cope with the devastating diagnosis.
- **Evelyn Diaz Cruz**, theater arts assistant professor at **USD**, for her commitment to the arts. Diaz Cruz is a theater artist and educator with experience in writing, directing and acting. She is currently producing a play called "La Lupe!," which documents the life of a legendary salsa diva.
- **Mery Lopez-Gallo**, community affairs director, **Univision Radio**, for her commitment to community activism. Lopez-Gallo is the producer and host of "De Viva Voz," a program that has empowered the Hispanic community with important information for the last decade. With Univision Radio, she produced the pro-bono "Migrant Safety Campaign" for the **U.S. Customs and Border Protection Agency** that helped create awareness about the dangers of smuggling women and children into the country.
- **Lidia S. Martinez**, corporate community affairs manager at **Southwest Airlines**, for her commitment to business. Martinez serves as Southwest's corporate community affairs manager for both its Hispanic and non-Hispanic markets in California, the Pacific Northwest, Chicago and Washington, D.C. Martinez is heavily involved in organizations dedicated to empowering Hispanic communities and was recently elected board chair of **Mexican American National Association**, an organization that empowers Latinas through leadership development, community service and advocacy.

## Seis Latinos Sobresalientes de San Diego Recibirán El Premio Heroe Local del Año

Para reconocer a líderes sobresalientes que han logrado marcar la diferencia dentro de la comunidad latina, el Union Bank of California y KPBS honorarán a seis latinos de San Diego con el premio Héroe Local del Año.

Los premios serán presentados el 17 de septiembre como parte de las celebraciones del Mes de la Herencia Hispana, que se llevarán a cabo en el Centro de Telecomunicaciones Copley de KPBS, localizado en la Universidad Estatal de San Diego. La celebración reconocerá a estos héroes por su excepcional compromiso y contribuciones a la comunidad latina de San Diego a través del arte, los negocios, activismo comunitario, educación y servicios sociales.

"Es nuestro placer reconocer a estos hombres y mujeres del Condado de San Diego, que tan generosamente dan su tiempo y recursos para mejorar nuestras comunidades," dijo María Gallo, vicepresidente y gerente de administración de mercados diversos de Union Bank. "Este evento es nuestra manera de dar gracias a estos individuos y así poder presentar sus logros como una manera de inspirar a otros".

"Cada año, tengo la oportunidad extraordinaria de conocer a un grupo de individuos sobresalientes," dijo Doug Myrland, Director General de KPBS.

**Los héroes reconocidos en el acontecimiento incluirán:**

**María L. Chávez**, Directora Ejecutiva del Programa de Educación al Inmigrante, de la Región IX, por su compromiso por la educación. Nacida en Mexicali, México, de padres jornaleros inmigrantes, Chávez

ha dedicado su vida y su carrera profesional a trabajar en la educación con estudiantes inmigrantes y sus familias. Durante más de 25 años, Chávez ha servido como maestra, especialista de programas, directora de escuela y consultora para el Departamento de Educación del Estado de California y ha trabajado con padres para mostrarles cómo ellos pueden integrarse más en la educación de sus niños.

**Carmen y Henry Delgadillo**, Fundadores, Fundación "Amigos de Scott", por su compromiso por los servicios sociales. Después de perder a su hijo más joven, Scott, debido al cáncer, los Delgadillo fundaron a "Amigos de Scott" para proporcionar recursos que ayudaran asegurar que otros niños y familias que también pelean contra el cáncer, reciban el apoyo emocional y financiero necesario para enfrentarse a esta devastadora enfermedad. La fundación ofrece un programa de alfabetización, un programa de apoyo para padres, ayuda financiera, un programa de mochilas y un programa de becas.

**Evelyn Díaz Cruz**, Profesora Asistente de Artes Teatrales de la Universidad de San Diego,

por su compromiso por las artes. Díaz Cruz es una artista del teatro y educadora con experiencia en libretos, dirección y actuación. Ella actualmente está produciendo una obra de teatro llamada "La Lupe!," que documenta la tumultuosa vida de una diva legendaria de la Salsa. Como profesora asistente de artes de teatro, Cruz comparte su amor al teatro con sus estudiantes de la Universidad de San Diego.

**Mery López-Gallo**, Director de Asuntos Comunitarios, Univision Radio, por su compromiso por el activismo comunitario. López-Gallo es productora y anfitriona del programa "De Viva Voz," un programa que empodera a la comunidad hispana con información importante durante la última década. Con Univision Radio y sin costo alguno, ella produjo el programa "Campaña de la Seguridad Migratoria" para la Agencia de Protección Fronteriza y Aduanas (U.S. Customs and Border Protection Agency en inglés) que atrae atención a los peligros de introducir ilegalmente mujeres y niños al país. Su dedicación ha sido reconocida por

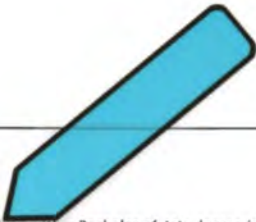
(vea Heroe, página ?)

## Heroe

(cont. de página 5)

la Asociación de Locutores de San Diego, Premio de Medios Nacionales de MADD, y por el premio La Pluma de parte de la Asociación Chicana de California de Medios de Noticias por el mejor programa de radio en español.

**Lidia S. Martínez**, Director Corporativo de Asuntos Comunitarios, Southwest Airlines, por su compromiso por los negocios. Martínez sirve como director corporativo de asuntos comunitarios para Southwest para ambos mercados, el hispano y los mercados no-hispanos en California, el Pacífico Noroeste, Chicago y Washington, D.C. Martínez está muy involucrada en organizaciones dedicadas a empoderar a las comunidades hispanas y fue elegida recientemente como presidenta de la mesa directiva de la Asociación Nacional, de México-Americanas (MANA por sus siglas en inglés), una organización que empodera a Latinas a través del desarrollo de liderazgo, trabajo comunitario y abogacía.



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## Graduation— Nicole Ostrofe

Nicole Ostrofe recently graduated from the University of San Diego with a Bachelor of Arts degree in psychology, ABA Certificate in paralegal studies, and a minor in German.

Nicole is the daughter of Sabine and Allen Ostrofe of Grass Valley.

She studied adjunctly in Guadalajara, Mexico and Vienna, Austria, and now resides in San Diego.



Submitted photo

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<http://www.theunion.com/apps/pbcs.dll/article?AID=/20080905/COMMUNITY/109059994/1058/LEARNING&parentprofile=1&template=printart>

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# SAN DIEGO READER

September 11, CALENDAR

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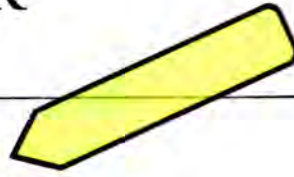
## CLASSICAL

**Faculty Recital** USD instructor and guitarist Eric Foster and San Diego Guitar Quartet in concert in French Parlor, Founders Hall. Program includes Celso Machado's "Brazilian Suite," Foster's "Sand and Surf," and an arrangement of J.S. Bach's "Brandenburg Concerto No. 3." 619-260-4171. University of San Diego (5998 Alcalá Park), 12:15 p.m., Thursday, September 11. (LINDA VISTA)

# SAN DIEGO READER

September 25, 2008 CALENDAR

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**Historic Places** USD history professor Iris Engstrand discusses architecture of the California Building in Balboa Park and other 1915 Exposition buildings, as well as various regional architectural works attributed to Bertram Grosvenor Goodhue. 619-232-6203 x129. Sunday, September 28, 4 p.m.; \$15. Museum of San Diego History, 1649 El Prado. (BALBOA PARK)




# SAN DIEGO Reader

## Calendar

Sep 4, 2008

**"Mugs of the Mesas"** Exhibit of prehistoric ceramics from David W. May American Indian Collection associated with ancestral Pueblo people of the Four Corners region of Southwestern United States. Photographs of Cliff Palace at Mesa Verde National Park in Colorado included. Exhibit was curated by USD anthropology professor Tim Gross, designed by Paul Johnson, with photographs by William Lile. Viewing continues in the May Gallery — located in Serra Hall 214 — through Tuesday, September 23. 619-260-4238. Fridays, 1:30 p.m.; Mondays, 1:30 p.m.; Wednesdays, 1:30 p.m.; through Tuesday, September 23, University of San Diego, 5998 Alcalá Park. (LINDA VISTA)

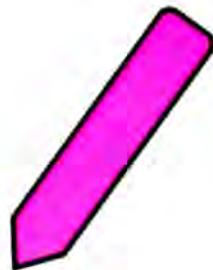


Sep 4, 2008

**GALLERIES**

**'Mugs of the Mesas'** *University of San Diego, 5998 Alcalá Park, Mission Valley; through Sept. 23. 619-260-4600.*

**'Puppetry and Performance in Africa'** *The Glass Gallery, 7250 Mesa College Drive, Linda Vista; through Nov. 30. 619-388-2829.*



# Physicist Tells of the Ultimate Alternative Energy Source


Sep 15, 2008

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**Tom Fudge:** What if you could tap into sources of heat in our oceans and the atmosphere and turn them into energy we can use? Essentially you would be recycling energy, and creating a clean source of energy that is essentially boundless. Too good to be true? Yes... or at least that's what we've always thought, because recycling energy in this way would require us to rewrite the laws of physics. But some researchers believe that it may be possible. If it is possible, it would provide a dramatic solution to our energy dilemma and end man-made global warming. It would also have some radical consequences for our lives and our economies.

Guest

Daniel Sheehan, professor of physics at the University of San Diego.



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## **School of Business Administration**

## BusinessWeek

B-SCHOOL LIFE September 17, 2008, 12:01AM EST

### B-Schools Wary on Lehman, Merrill Impact

As the financial landscape shifts, B-schools are busy reaching out to nervous students whose job prospects are suddenly far from certain

by Alison Dainoff

These are usually the days when business school students are settling into their class routine and awaiting the arrival of recruiters on campus. But with the downfall of two of Wall Street's investment houses and fears that other major companies are on the brink, it's a nervous time at B-schools.

How bad will it be? Most business schools contacted this week say it's too early to tell, but Alan Johnson, CEO of Johnson Associates, a compensation consultancy, predicts hiring will be down by as much as 50% this fall, with students entering what will be one of the most fiercely competitive job markets in recent years.

"While most banks will not admit it, we expect to see few people hired in the fall and banks waiting to see how the environment evolves," Johnson said on Sept. 16.

#### ABOUT THAT JOB OFFER...

Since the collapse of Lehman Brothers (LEH) and the rushed sale of Merrill Lynch (MER) over the weekend, school career services officers have been busy reassessing events, reaching out to those who had job offers lined up with the firms and organizing campus-wide events to discuss the overall impact of the events on job prospects.

One thing is certain: Career services officers at business schools are bracing for rough waters ahead, said Kip Harrell, board president of the MBA Career Services Council, the umbrella group of school career placement officers in a Sept. 15 interview.

Students who interned at Merrill Lynch over the summer and received a job offer are among the more fortunate ones—so far. Their jobs appear to be secure in light of the firm's sale to Bank of America (BAC). "We are standing by all of our offers," said a spokesperson at Merrill Lynch on Sept. 16.

The outlook at other firms is not so clear. A spokesperson at Lehman Brothers declined to comment. A call to insurance giant American International Group (AIG), which faced failure until a government rescue plan was reached Tuesday night, was not returned.

#### RECRUITING NOSEDIVE

Deans of business schools are also preparing for tough times ahead. The new dean of the University of San Diego's School of Business Administration, David Pyke, is expecting recruiting by investment banks to take a nosedive this fall. "I think it's going to be bloody." But he said it will probably not hurt his school too much since few students go to Wall Street, most end up in corporate finance positions.

The schools likely to be hardest hit are those known for their strong finance offerings, where large investment firms like Lehman and Merrill have tended to recruit heavily. Mark Zupan, dean of University of Rochester's Simon Graduate School of Business, said he believes that the top five business schools, which are key feeders for top financial firms, will be the most impacted by the turmoil. "It's going to be a tough market for Wall Street-related jobs," Zupan said.

#### SECOND-YEAR JITTERS

Indeed career services officers at those top-ranked schools said they are anxiously awaiting word from Lehman, Merrill, and AIG on whether or not they plan to honor the job offers they extended to second-year students, as well as their plans for fall campus recruiting.

"We don't know the impact yet on recruiting for second-year students," Julie Morton, associate dean for career services at the University of Chicago's Graduate School of Business said in an e-mail. "We do know that as of Friday afternoon the outlook was solid." Most of the Wall Street firms hire mainly from their internship classes, she added.

In response to student concern over the events, the University of Pennsylvania's Wharton's MBA Finance Club held an impromptu meeting on Sept. 16 led by some of the school's senior finance faculty, said Michelle Antonio, director of Wharton's MBA Career Management. Plans are also under way to hire more career services advisers to help students with their job hunt this year, Antonio said.

"In light of this weekend's events we are working in close collaboration with our partners in the industry to assess the current situation," Antonio said via e-mail. "Our office was already focused on current economic challenges and is in the process of adding three new positions to our staff to provide direct support to students and alumni."

#### REACHING OUT TO STUDENTS

At the University of Virginia's Darden School of Business, career services officers have spent Monday and Tuesday reaching out to students who worked at the beleaguered firms this summer, said Jack Oakes, director of Darden's career development center. The school has strong relationships with Lehman and Merrill, both of which have been "long-time recruiters" at the school, he said. He has not heard yet from recruiters at either firm, he said.

"There certainly will be a direct impact on students," Oakes said. "In fact, we're meeting with some of our affected students...to see what they've heard directly from the company, to hear their thoughts and concerns and advise them accordingly."

In the meantime, career services officers are advising students to cast a wide net as they conduct their job and internship hunts this fall, especially those who intended to go into investment banking. They should consider jobs in other areas of the financial services sector, such as corporate finance or internal auditing, and consider jobs at small boutique investment firms, said the MBA Career Services Council's Harrell.

"We're being very honest and upfront with our students," said Harrell, also the associate vice-president of Thunderbird School of Global Management's career management center. "They're asking lots of questions, but we're telling them that New York may not be the best place to look right now. For those counting on investment banking, they are going to need to beef up their plan B."

With reporting by Louis Lavelle

Dainoff is a reporter for BusinessWeek.com

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The McGraw-Hill Companies

In August, Barack Obama told pastor Rick Warren that someone making \$250,000 annually is rich. John McCain answered that it takes \$5 million per year to be rich, though his campaign later said he was joking. So, what defines wealthy? Does it matter?

# THE \$250,000 QUESTION

Forget about defining wealth; mounting U.S. debt is the real issue

By Tom Dalton

Defining the "wealthy" — and therefore who should pay more taxes — is a waste of time. Whether you are wealthy at \$250,000 or \$5 million is moot. The question of who will pay more has already been answered.

The reason this question needs answering at all is our mounting federal debt. It is now approaching \$10 trillion and growing at about \$400 billion a year. Each U.S. citizen's share is around \$32,000. The debt, though, is not necessarily a problem as long as we can afford the interest payments and lenders don't mind lending to us.

These two caveats, however, are beginning to look unsustainable. Interest payments are now about 8 percent of annual federal spending and are beginning to limit necessary expenditures on education, infrastructure and defense. More ominously, lenders are showing signs that they are unwilling to keep throwing money at a government that refuses to show any signs of fiscal responsibility.

Imagine the day when the federal government no longer collects enough payroll taxes to provide Medicare and Social Security coverage to aging baby boomers — it's only a few years away. About the same time, budget failures of state and local governments as well as failures of corporate pension plans begin to accelerate under the weight of demographics and fiscal mismanagement, requiring yet another Fannie Mae/Freddie Mac-style federal government bailout. At some point, foreign and domestic lenders to the government will reach the conclusion that the mortgage industry recently rediscovered: It is bad business to loan money

to irresponsible borrowers. The flow of money into T-bills, T-notes and T-bonds will slow substantially. Lenders will demand repayment of these debts as they mature, and the federal government will require huge amounts of cash to repay this debt and to cover spending obligations that can no longer be paid with borrowed money.

The federal government will have three options. First, enact a massive tax increase. Second, default on the debt. Third, we can simply print more money.

There are several fundamental laws of the universe including E=mc<sup>2</sup>, Murphy's Law and

there's no free lunch." Frequently overlooked is one other: Government will always take the path of least resistance.

The debate over who we should tax is moot. Neither the rich nor the poor will see a direct tax increase large enough to matter.

When this happens, the winners will be those who can invest in inflation-proof assets or who can get raises commensurate with inflation. These will be the wealthy and a percentage of the middle class. The losers will be those on fixed incomes. These will be the poor and a percentage of the middle class.

The easiest path in our approaching fiscal crisis is not to substantially increase taxes, whether on the rich or the poor, or to default. It is to expand the supply of money. As that happens, we would re-experience 1970-style inflation, or worse.

Inflation is a tax, though not an obvious one. It allows the government to repay its debts and to cover its expenses in cheaper dollars.

When this happens, the winners will be those who can invest in inflation-proof assets or who can get raises commensurate with inflation. These will be the wealthy and a percentage of the middle class. The losers will be those on fixed incomes. These will be the poor and a percentage of the middle class.

The debate over who we should tax is moot. Neither the rich nor the poor will see a tax increase large enough to matter. It's the hidden tax that will solve the federal crisis. Whatever party is in power this fall, the script has already been written.

A quarter-million may have some people feeling squeezed

By Jonathan Sandy

One of life's simple pleasures is to imagine being rich.

For many people this would involve being able to acquire nice things, to have no financial worries, to feel your future is secure — as well as the futures of your children and beyond. Rarely does anyone say, "At this particular income I could have it all," though many feel that a lottery jackpot would get them there. In politics, meeting the standard for "rich" makes you vulnerable to new taxes. People in the top 5 percent of income distribution pay about half of all federal income taxes, but are not on the receiving end of most federal programs. The suggestion is that \$250,000 a year would put a household into this category.

So, does \$250,000 make someone rich?

Those who answer "yes" point out that such an income would put you somewhere among the wealthiest 2 percent of all households. But there is nothing magical about the top 2 percent of a distribution. A person is not classified as a genius, for example, until he or she reaches about the top one-half of 1 percent of the IQ distribution.

Rich is subjective, and money is worth only what it buys.

Those who answer that \$250,000 a year does not make you rich would consider net income after taxes and geographic differences in purchasing power.

Someone earning \$250,000 in a given year would not necessarily be considered rich. For example, one year's windfall of \$250,000 in a career that has great risk and income fluctuation would not be enough to deem the wage earner rich.

However, if a person could be guaranteed an income of \$250,000 a year over the course of his or her working life, I expect that with some diligence he or she

would eventually become rich.

And, of course, a person who has \$10 million in the bank generating \$250,000 annually would certainly seem rich.

In San Diego County, a \$250,000 annual income would qualify you to buy a \$1 million house. Now, that's a very nice house, but it's nowhere near the cost of the best houses in the best neighborhoods — where the rich generally live.

A family with a \$250,000 income and a large mortgage, kids in college, multiple cars and all the other miscellaneous expenses of life could feel squeezed. They wouldn't be nearly as tight

as most families, who face similar expenses on less income, but they certainly wouldn't fit the carefree image we associate with the rich.

So, my answer to whether \$250,000 makes you rich is "maybe."

And while it is an income well beyond what most households earn, it is not clear it merits some special higher tax rate or penalty.

I have no doubt our politicians intend higher taxes for everyone regardless of what they say during campaigns. Even taxes levied only on the "rich" will have a broader impact as spending, and the attendant job opportunities, change. Our economy is based on spending. Resources and opportunities follow this spending. Higher taxes, by definition, reduce private-sector spending.

Designating \$250,000 as the threshold for being rich serves a purpose. Because most people earn less, they might believe they will not have to pay high taxes. As for me, even with my \$250,000 per year income, I would not pay more, I would not pay a lottery when it's a matter of tens of millions.

While it's well beyond what most households earn, it is not clear it merits some special higher tax rate or penalty.

# The housing market Signs of irrational despair

By Norm Miller

**C**an constant doom and gloom forecasts and media sensationalizing lead to lower housing prices?

On July 18, many national newspapers ran headlines similar to the *San Francisco Chronicle*: "Bay Area home prices plunge 27 percent in last year." Similar headlines ran in Boston and San Diego, and all of them were based on the median home prices.

Then on July 30, the California Association of Realtors produced a report using median prices that found that houses in Santa Barbara County experienced a drop of 54.8 percent of their value between June 2007 and June 2008. So is it true that the average homeowner in Santa Barbara really lost over half of their home value last year, or does the median price change reflect a biased sample? Reality is hard to sort out right now for the typical homeowner, and if the public uses these general proxies for value without qualification or further understanding, they run the risk of helping to induce the very circumstances they want to avoid.

Take Santa Barbara, for example. In the last year, many of the owners of higher-priced homes there who thought about selling chose to simply sit on the sidelines and wait. The properties that have sold are from the lower-priced segments, including those hit by the subprime fallout. The actual price decline for the higher-priced homes in Santa Barbara is closer to 10 percent than 55 percent, though buyers seeing such media reports develop an attitude that feeds into a much tougher negotiating position. Whatever listing price they observe, they will offer substantially less money, citing the validity of market research from CAR or DataQuick, which is not adjusted for size or composition.

There seems to be a market for doom and gloom writing and reporting about real estate these days. A

Miller is a professor and director of academic programs at the University of San Diego's Bingham-Moore's College of Estate.



Illustration by Dean Rohrer

There is no penalty for yelling "fire" in the housing market, and we seem to be inundated with reports that indicate free-falling housing prices without geographic, price level or other qualifications.

*Fortune* magazine article in 2003, for example, suggested short-selling your home, while a book by John Talbott called "The Coming Crash in the Housing Market" that was published in April of 2003 made a great deal of money playing on people's fears, well before many markets softened. Those who quickly heeded such advice missed huge run-ups in markets such as San Diego, Seattle and Hawaii.

Extreme views grab attention, and this will never change, but the concern is that we are entering a period of contagion effects where psychology impacts the downward housing slide as much as fundamentals, and in many areas the fundamentals are simply not that bad until we think they are. ... by yell market, and with re- housing

example, have few foreclosures compared with southern San Diego, yet if we used an S&P/Case-Shiller index to judge value trends in these local markets, they would be unfairly tainted by effects not appropriate for their neighborhoods.

Once we lived in a land of ignorance with slow information release and little national or regional information on which to judge our personal housing wealth. Now we are overwhelmed with data, but not local data that applies to our situation or data that has been qualified and filtered. It is just possible that for the first time in our history, media-disseminated information is influencing our housing markets leading to the danger of self-fulfilling prophecies. The psychology of the housing market seems to swing on a pendulum that is either in a state of depression, hysteria and panic or hype and extreme optimism with no in-between.

Housing markets do not turn on a dime, and they are not national or metropolitan in scope. Rather, they are granular and localized. Housing within ZIP codes does not move in perfect correlation with the metro market, nor do housing prices within a single ZIP code necessarily move in lock step with the overall ZIP code.

No one owns the median house in America, and most homeowners who do not panic and sell will come out of the current market in fine shape. At the neighborhood level, some markets have already started to climb and may continue to do so if they can avoid the contamination of irrational despair.

What we need are more localized reports that consider information contained in the Metropolitan Listing Service and more granularity. Until then, the average homeowner may be better off not to rely on the typical media real estate reports for any information about home value trends.

**Online:** This article is based on a research paper Miller co-authored with Michael Skiarz, president of New City Technology. The full paper can be found at [usdrealstate.com](http://usdrealstate.com).

# NBCSanDiego.com

## Report: San Diego Real Estate Undervalued

### Housing 17% Undervalued, Report Says

Chris Chan, NBC 7/39 Reporter

POSTED: 5:16 pm PDT September 5, 2008  
UPDATED: 5:23 pm PDT September 5, 2008

**SAN DIEGO** -- San Diego's real estate market is now undervalued, according to a report from economic and financial analysis company Global Insight.



Q2 2008 Valuation Report

Housing is 17 percent undervalued in the second quarter of 2008, as compared the level of income and the price of property, the report shows.

That is a stark change compared with three years ago, when the company said San Diego's housing market was overvalued by 39 percent. The turnaround comes after housing prices fell some 30 percent over the past three years.

Buyers seem to be in agreement that the market is undervalued. July numbers from the San Diego Association of Realtors showed a sharp spike in purchases coinciding with the sharp fall in the median home price.

Real estate broker George Alexiou of Century 21 said buyers are snapping up foreclosed homes.

"That's the hot property -- under \$500,000, good neighborhood and the word foreclosed next to it," Alexiou said.

Alexiou said that 40 percent of his clients are investors from Arizona who are paying cash for foreclosed properties. He said that others are first-time homebuyers using help from the Federal Housing Administration to guarantee their loans.

Falling prices mean opportunity for buyers but pain for sellers. People on both sides of the transaction want to know where the bottom is. Professor Norm Miller of the University of San Diego School of Business said an end to falling property prices won't be here until the end of 2009 or early 2010.

Miller said a precise time for a bottom in the market is not important.

"We may not even know it's a bottom, but when it happens, don't expect a V-shape bottom," Miller said. "We're going to be slow going in and slow coming out of it."

Miller said that investor purchases are stabilizing prices but they would also mean a longer period of time before prices come back up.

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- September 8, 2008: City Mulls Declaring Foreclosure Crisis
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## The Shadow of Slow-Moving Short Sales

By KELLY BENNETT

**Friday, Sept. 26, 2008** | When economist Ryan Ratcliff started house-hunting in San Diego this summer, he assumed a buyer's mindset prevalent in this market. Surely, he thought, a list price was a starting point to be negotiated downward. Sellers would be fighting for the chance to sell him their homes. His would be the only offer a seller had seen in months.

"I thought I was just going to walk in there saying, 'How about I give you 15 percent lower than the list price and you'll be happy to take it,'" Ratcliff said. "But I soon realized, 'This isn't working the way I thought."

Ratcliff isn't your average homebuyer. He moved south from his former post at the University of California, Los Angeles Anderson Forecast to teach economics at the University of San Diego. He wrote about his "hard-learned lessons" about the San Diego real estate market, considered to be a buyer's market, in a section of the newest Anderson Forecast report, released this week.

When the guy whose job it is to forecast the housing market buys a house, those lessons are likely to draw some attention. In the course of his house hunt, Ratcliff looked at 80 homes, was outbid four times and rescinded an offer before entering escrow last month on a place in Rancho Peñasquitos.

The main reason for those headaches? Short sales. Those are homes listed for less than the seller owes on the mortgage that require approval from the lender. Sellers who can't make their mortgage payments, or some who can, but who want to cut their losses, pursue the short sale to get out of their mortgage.

Because the mark left on a borrower's credit is slightly less than a traditional foreclosure, the option to sell at a loss is becoming popular in this market, where many homebuyers who purchased or refinanced since 2002 find themselves owing more than the price the current market will support.

More than one-third of the houses listed on the market in San Diego County this year have been short sales, but they count for a much smaller percent of the homes that actually sell. In the first eight months of 2008, short sales counted for 36 percent of the listings on the Multiple Listing Service, the database used by real estate agents, Ratcliff found. They only counted for 12 percent of the homes that actually sold in that same time.

Because banks aren't processing short sales very quickly, they're casting a shadow over the whole market, Ratcliff said. And, he argues, they must play a major role in any forecast of the future of the housing market.

"The general discouragement you get from the banks leaves a lot of sellers just letting the properties go into foreclosure," said real estate agent Dan Cassidy, who focuses on urban listings in North Park, Hillcrest and downtown. "That leaves people to see foreclosure and nonpayment as the best possible option."

As the housing market struggles to regain its footing after two years of slump, the vehicles looked to for help aren't simple or easy. Prices have fallen to a point where first-time buyers are itching to come on the home-ownership scene, but those using some federal buyer assistance programs to get a deal on a foreclosure are encountering a tougher situation than they expected: banks turning down offer after offer. And though the prices on many short sales appear alluringly low, the waiting game deters buyer after buyer.

"A desperate would-be short seller could list a house for 30 percent below the comparable properties," Ratcliff wrote, "but the combination of red tape, overwhelmed and understaffed loss mitigation departments at the lenders, and misconceptions about what's needed to get the sale approved means the house doesn't sell any faster."

While lower prices mean boosted sales among repossessed houses, the short sale slice of the market pie is not so predictable, much to Ratcliff's vexation.

And the short sales take longer, too. Short sales took a median 106 days to sell in that eight-month period, versus the 67 days non-short sales (including bank-owned foreclosures) spent on the market, Ratcliff found.

"I'm telling my clients, 'If you want to buy a short sale, plan on four to five months,'" said real estate agent John Kline, who focuses on short sales in North County.

That time gap and the reasons for it have made short sales a quick turn-off for many of the region's real estate agents, buyers and sellers. There are hoops to jump through for home sellers (and their agents) just to get permission to try to sell at a loss. Then they have to find an offer from a buyer willing to wait around to see if the offer is accepted by the lenders of one or two mortgages on the property.

The lenders have to sign off on the deal because they're agreeing to take a loss on the mortgage.

In some cases, banks are asking sellers to prove their financial hardship with tax returns and to promise to pay back the difference even after they've left the house. And there's always the chance that while a real estate agent is negotiating a short sale with the bank, another branch of the bank is working to repossess it, sending it to auction and selling it out from under that agent.

From the street, a short sale looks like any other house for sale with a sign in front advertising an asking price and a phone number for a real estate agent. But on the other side of the front door, a number of issues might slow down the transaction: the seller's financial situation, the number of mortgages on the property (and the number of lenders with which to negotiate) and how many payments the owner has missed.

It all makes for a long process. By the end, sellers might have seen several offers come and go as buyers grow impatient with the slow pace. Sellers' agents are given a variety of hats to wear, from screener of offers to negotiator with lenders, which requires maneuvering the complicated phone hierarchies at the bank. And often, the process takes so long that the house ends up going to foreclosure anyway.

Real estate attorney Mike Spilger counsels real estate agents, buyers and sellers that the short sale route is not simple, and may be worse than just letting the house go to foreclosure. There's some circular logic inherent to becoming approved for a short sale, he said, especially because a seller must already be behind on mortgage payments for the request to receive a response.

"They don't believe you're having trouble until you're two or three months behind, but once you're two to three months behind, your credit's already shot," he said.

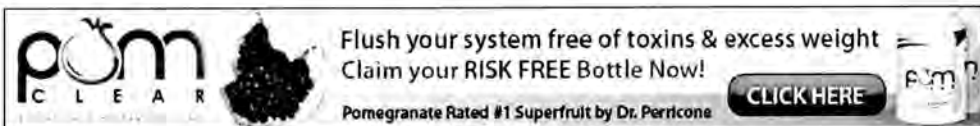
To realistically forecast the bottom of the housing market, Ratcliff argues, you have to acknowledge that "short sales have temporarily hijacked the market mechanism." What's coming next in the region's housing market will depend more on how short sales and bank-owned houses are dealt with by lenders than on the region's median price reaching any sort of "magic" level that would convince buyers to snap up all of the homes on the market.

In the end, Ratcliff chose a bank-owned house in San Diego County, after renting in Los Angeles for a few years. The house he's buying has fallen 25 percent in value from the peak. He said he doesn't believe he timed exactly the bottom of the market — he thinks that's "at least a year off" due to more foreclosures. But since he's planning to stay there for at least five years, he doesn't regret deciding to buy now.

"On the one hand that's an argument for waiting," he said. "But at the same time, I moved and I need to live somewhere. Do I really want to move twice in a year and a half?"

*Please contact Kelly Bennett directly at [kelly.bennett@voiceofsandiego.org](mailto:kelly.bennett@voiceofsandiego.org) with your thoughts, ideas, personal stories or tips. Or set the tone of the debate with [a letter to the editor](#).*

Los Angeles Times



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<http://www.latimes.com/business/investing/la-fi-bottom13-2008sep13,0,2763043.story>  
From the Los Angeles Times

**REAL ESTATE****Has the housing market hit bottom?**

Low prices and interest rates push some buyers off the fence. Experts warn of another wave of foreclosures.

By Peter Y. Hong  
Los Angeles Times Staff Writer

September 13, 2008

As mortgage interest rates edging down and the price of homes a good 30% below their peak in Southern California, Ryan Ratcliff made a decision on the minds of many: He decided to buy a house.

Ratcliff, a University of San Diego economist who makes his living forecasting the housing market, hopes to close escrow next week on a three-bedroom house in a northern San Diego neighborhood known for its good schools.

"I may not have exactly timed the bottom," said Ratcliff, who paid 25% less than what the foreclosed house sold for in 2006, "but I think we're close enough that I'm comfortable."

Slowly, excruciatingly, buyers are beginning to return to the housing market.

Home shoppers report competition for the cheapest foreclosures, and agents say business is picking up.

But is the crisis over?

Far from it, experts and economists say.

Any market recovery "will be long and bumpy," said Leslie Appleton-Young, chief economist of the California Assn. of Realtors. There probably will be false starts -- periods in which home prices flatten or even rise for a month or two, and then fall again.

Many point to the last time the housing bubble burst in the early 1990s, when real estate lost 20% of its value in the first three years but then continued to bleed for four more years before beginning to rise.

Still, there is no denying that activity has picked up in recent weeks and months. In July, the number of homes sold in Southern California was up from the same month a year ago, the first such increase in three years.

Some industry watchers, as a result, are becoming positively boosterish.

"Home prices are about to bottom," cheered Barron's magazine in a recent cover story. Popular business commentator Jim Cramer said much the same thing late last month on his CNBC television show.

But whether the recent activity is a one-time spike driven by fire-sale prices on foreclosed houses or the beginning of a bottom can't be decided in a month.

The rash of foreclosures, for example, may have created an opportunity for a mini-bubble of sorts, in which speculators and others rush in to buy homes that are perceived as very cheap.

But the overall pressures on the economy and the housing market are serious -- and remain very much in place.

A key problem is that despite the crash, prices remain historically high when compared with people's incomes. So even though home prices have come down, people can't afford to buy them. And the exotic mortgage products that made it possible to buy expensive houses in the past are no longer available.

Low interest rates can make pricey properties more affordable, but that's meaningless if you can't get a loan, and most lenders have tightened their requirements so much that even people with good credit often don't qualify.

Supply is another key factor affecting home values. When there are too many homes on the market, there is downward pressure on prices.

And as of July, there were so many houses on the market in California that it would take 6.7 months to sell them all, according to the Realtors association.

# NORTH COUNTY TIMES

September 24, 2008

## Experts: Still no national recession

**ZACH FOX**  
STAFF WRITER

### But locals say SD County is in an economic slowdown

UCLA Anderson Forecast, one of the nation's most-respected economic predictors, held firm in a report set for release Wednesday on its analysis that the nation's economy will dodge a recession.

However, most local economists say San Diego County has entered an economic recession, based on a loss of jobs in five of the last six months. Falling employment

has been driven by weakness in real estate, as the construction and financial sectors have shed the most jobs.

Home prices have tumbled amid a glut of unsold houses and rising foreclosure rates. San Diego County also has an inordinate number of short sales, or banks hoping to sell a house for less than the owner owes on the mortgage, according to the UCLA report.

Of all houses for sale, 36

percent are short sales. However, of all sold houses, only 12 percent are short sales, according to the report. Further, short sales appear to be especially more prevalent than foreclosures in premium real estate areas such as Carlsbad and Del Mar, wrote author Ryan Ratcliff, a professor with the University of San Diego.

Ratcliff predicted in the forecast that foreclosures and short sales will contin-

ue to dominate the market until at least the first quarter of next year.

"After our housing mega-bubble, we will be suffering inventory indigestion for some time to come," he wrote in the report.

Contact staff writer Zach Fox at (760) 740-5412 or [zfox@nctimes.com](mailto:zfox@nctimes.com). Read his blog, "On the Realside," at [nctimes.com/blogs/minding\\_your\\_business](http://nctimes.com/blogs/minding_your_business).

# 10News.com

## USD Prof. Predicts Weak Economy

POSTED: 1:25 pm PDT September 30, 2008

**SAN DIEGO** -- The outlook for San Diego's economy remains negative, with weakness forecast through the first half of next year and maybe beyond, a University of San Diego economist reported Tuesday.

The Index of Leading Economic Indicators fell .6 percent in August, led by a decline in local consumer confidence, according to Alan Gin, who compiles the index for USD's Burnham-Moores Center for Real Estate.

Also down was help-wanted advertising and the outlook for the national economy, according to Gin, while the number of people filing initial claims for unemployment increased.

The USD index has dropped in 28 of the last 29 months, but August's decline was the smallest since May 2007, according to Gin.

There were some gains in the number of building permits and local stock prices, according to Gin's index.

"A big question mark at this point is the impact on the local economy of the national financial crisis," according to Gin's index. "It remains to be seen whether the recent mergers of institutions such as Merrill Lynch and Washington Mutual will result in more job losses in the financial sector, or whether the tightening credit markets will adversely impact local economic activity."

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Please take note of our new website address... [www.SanDiego6.com](http://www.SanDiego6.com)

## San Diego's Economic Forecast

Last Update: 9/30 1:46 pm

SAN DIEGO -- The outlook for San Diego's economy remains negative, with weakness forecast through the first half of next year and maybe beyond, a University of San Diego economist reported today.

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# County economic growth slowed in '06

Latest data show dip before housing bust

By Lori Weisberg  
STAFF WRITER

After years of outpacing the rest of the country in economic growth, San Diego County had fallen nearly to the national average even before the local real estate industry went into free fall.

New Commerce Department

figures released yesterday showed that local economic expansion slowed in 2006 to 3.3 percent, the lowest level since the government started tracking the data early this decade.

While the numbers do not reflect current economic conditions, they underscore the effect that real estate has had in both powering the economy and slowing it down. A major factor in the 2006 slowdown was a decline in construction output.

With housing and construction accounting for a quarter of the county's economic output, it is likely the region can expect tougher times ahead as real estate activity continues to stagnate, economists say.

"Normally, as long as the rest of the economy is strong, the housing market follows along, but now it's been the opposite," said economist Kelly Cunningham of the San Diego Institute for Policy Research. "The housing market has

dragged our economy into a recession.

"In 2008, you'll probably see (from future GDP numbers) that we weren't keeping pace with the country and that we were continuing to slump."

The 3.3 percent GDP growth followed two years in which it rose by 6.5 percent and 4.2 percent. Meanwhile, the average metro area in the country grew in 2006 by 3.2 percent, not that much different from the two previous years.

A measurement of an area's economic output, the gross domestic product reflects the breadth of a local economy, but it also can point to future weakness. In 2004, the county's real estate sector grew by 11 percent, but by 2006, growth had declined to nearly 4 percent. And the worst of the housing market slowdown was still to come.

Similarly, construction out-

SEE Economy, C3

## ▶ ECONOMY

CONTINUED FROM PAGE C1

### Across county, growth of jobs also shrinking

put rose more than 8 percent in 2004, but it registered a 10 percent decline in 2006, according to the Commerce Department data.

As real estate-related industries have shed jobs in the last couple years, those losses have the potential to drag down other sectors of the economy, such as retail, which registered 7 percent growth in 2006.

While most areas of the economy were growing in 2006, there were some exceptions, including agriculture, utilities and educational services.

"The worry is that the real estate slump could spread to other parts of the economy," said Alan Gin, an economist at the University of San Diego. "Most of the damage right now is in real estate and lending, and there is a little dribbling into the retail sector like the furniture and home-improvement stores and auto dealers."

Overall job growth has shrunk considerably since 2004 and 2005 when the county was adding 20,000 to 21,000 new jobs in a year.

Last year, there were just 6,500 new jobs added, and by last month the county's unemployment rate had grown to 6.4 percent, higher than the nation as a whole.

"Right now, it's not as much fun as having a housing boom, but they took the punch bowl away from us," said Ross Starr, an economist at the University of California San Diego.

"We should recognize that California's centers of research have been centers of growth for decades, and San Diego participates actively in those. If all you had was real estate, life would be harder but you've got real estate and brains."

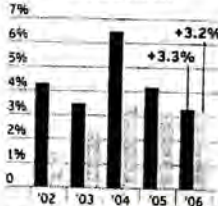
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lori.weisberg@uniontrib.com

### METRO AREA GROSS DOMESTIC PRODUCT

Annualized change

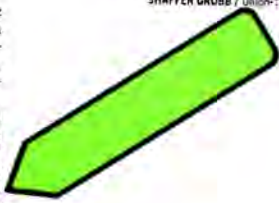
■ San Diego-Carlsbad-San Marcos

□ U.S. metro area average



SOURCE: U.S. Bureau of Economic Analysis

SHAFFER GRUBB / Union-Tribune



## For now, county unemployment stabilizes

By REBECCA GO  
*The Daily Transcript*

SAN DIEGO — The unemployment data released Friday suggested the county economy has stabilized over the last month, but local economists were not hopeful.

The state Employment Development Department showed an unemployment rate of 6.4 percent for August, essentially unchanged from July's rate of 6.5 percent, the highest the county had seen since 1995.

The number is significantly higher than the unemployment rate of 4.8

percent at the same time last year. Alan Gin, University of San Diego economics professor, said the unemployment rate could push as high as 7 percent.

"The situation might get worse before it gets better," he said, citing continued weakness in the housing market and further job loss.

Friday's report said the county had gained 500 nonfarm jobs between July and August but lost 5,700 nonfarm jobs over the course of the year. The real estate and finance sectors were the hardest hit.

County unemployment clings to the lower end of the spectrum for California, which shows one of the highest rates in the nation at 7.7 percent last month. Marin County is at 4.9 percent while Los Angeles County has a significantly higher rate at 8.2 percent. Imperial County holds the highest state unemployment rate at 24.7 percent, more than double the next highest figure.

Traditionally, the San Diego unemployment rate has been well below the national average, but it started edging up last year. The monthly county rate

has been above the national rate for most of this year. The current national rate is 6.1 percent.

"What we saw nationally was a big spike in unemployment in the last two months. A move that rapid in the national unemployment rate usually signals a national recession, so I would expect the regional numbers to send similar signals," said James Hamilton, economics professor at University of California, San Diego. "We're very much participating in this and being hit hard."

rebecca.go@sddt.com  
Source Code: 20080922czi



## California's jobless rate increases; county lower

Most losses reported in construction, real estate

By Mike Freeman  
STAFF WRITER

California's jobless rate surged to 7.7 percent last month, the highest level since 1996, as the economic spasms from the housing bust continued.

More than 1.4 million workers were unemployed — up 61,000 from July and 413,000 from a year ago, the state Employment Development Department reported yesterday. Led by losses in construction and real estate, payrolls were down 72,700 jobs from a year earlier.

San Diego County performed better than the state. August unemployment locally dipped slightly to 6.4 percent, but the rate was significantly higher than last August's 4.8 percent.

Unemployment in California is lower than during the early 1990s recession, when the statewide rate climbed to nearly 10 percent. The rate dipped below 5 percent during the tech boom, climbed to 6 percent in 2003 following the tech bust and dropped again during the housing bubble.

But recent increases have pushed unemployment in California to the third-highest level in the country, behind Michigan and Rhode Island. The statewide rate of 7.7 percent compared with 7.4 percent in July and 5.5 percent in August 2007.

Statewide rates are adjusted to smooth out seasonal fluctuations, but county numbers are not.

While the county's unemployment remains lower than the rest of the state, the local employment picture has also noticeably deteriorated. After years of adding jobs, San Diego County's total non-farm employment has been lower than a year earlier in five of the last six months. In August, there were 5,700 fewer people working than during the same month last year.

"I don't think you can put lipstick on

SEE **Jobless rate, A2**

### ► **JOBLESS RATE**

CONTINUED FROM PAGE A1

## Local tourism remains up, led by hiring at restaurants and bars

this pig," said Dan Seiver, a finance professor at San Diego State University. "Unemployment is a lagging economic indicator. The labor market is going to be soft for some time."

Seiver thinks a return to job growth isn't likely until some time next year. "I think the rest of the year is a washout," he said. "We're going to see declines (in jobs) into next year." As has been the case for the past year or more, most job losses have been concentrated in construction, finance and real estate.

County construction companies have shed 7,200 jobs since August 2007. Lenders let go 4,700 workers. Real estate, escrow and title outfits cut 2,400 jobs, which doesn't include many agents who are considered self-employed and not

counted as employees.

Statewide, construction employment fell by 79,200 over the past year. The drop translates to a loss of nearly one out of every 10 construction jobs.

The construction, banking and mortgage industries combined for a loss of 112,500 jobs. Financial sector jobs were down 3.7 percent from a year ago.

"There are some signs that the housing market is beginning to turn around — but you really have to look hard to find them," said Howard Roth, chief economist for the state Department of Finance. "Particularly with the financial crunch, this is going to last for quite a while, and we may not see much of a sign of a beginning of a recovery even by the end of 2009."

Outside of the real estate

meltdown, San Diego's job market isn't all that bad. Private schools and colleges added 1,400 jobs. Health care boosted hiring by 1,900. Government gained 3,400 jobs.

Moreover, manufacturing employment is steady, as is telecommunications hiring. Scientific research, which includes many biotech companies, added 1,500 jobs year-over-year. Economists say spending by mostly tech companies has been one of the few bright spots in the local economy.

San Diego County had the second-lowest unemployment rate in Southern California last month, trailing only Orange County's 5.8 percent. Los Angeles, Riverside and San Bernardino counties all topped 8 percent.

These days, local economists are watching for signs that the real estate malaise has spread to other industries — particularly retail and tourism. These two sectors, which have been job creation factories in recent years, may be weakening, economists say.

Retail jobs are down 2.5 percent year over year, with 2,900 fewer workers. Tourism remains up by 1.5 percent, led by hiring at restaurants and bars.

Alan Gin, an economist at the University of San Diego, sees a warning sign in declining retail employment. Up to now, most retail job losses have been in home-related stores, such as furniture outlets, he said.

Last month, it started to spread to other types of retailers, such as clothing stores, department stores and health/personal care retailers.

"It's not a lot, about 400 jobs in those three categories," he said. "It could be noise. But I'm going to be watching it over the next few months."

Gin said back-to-school sales were poor, which he attributes to job losses, high gas prices and sagging consumer confidence. It's a trend that doesn't bode well for hiring during the Christmas holiday shopping season, he said.

"Consumers are cutting back," added Kelly Cunning-

ham, an economist with San Diego Institute for Policy Research. "They are very much spent out. They've already taken equity out of their home and spent it."

This week's turmoil on Wall Street didn't help to restore consumer confidence, said Marney Cox, economist with the San Diego Association of Governments, or SANDAG.

San Diego could see some additional job losses from financial firms as a result of mergers and bankruptcies, he said. But more important, the upheaval could make it difficult for healthy businesses to access credit, which would lead them to stop hiring.

"I wouldn't expect our employment numbers to look all that good in the coming months," he said. "At least through the rest of the year, we'll probably have higher unemployment."

The Associated Press contributed to this report.

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## County sees job losses in August

Area economists say  
recession becoming  
more certain, severe

**ZACH FOX**  
STAFF WRITER

San Diego County employers shed more jobs last month and local economists said the region plunged deeper into recession.

San Diego County lost jobs for the fourth straight month — and five out of the last six — in August, according to the state's Employment Development Department.

"That, to me, is the definition of a recession," said Kelly Cunningham, an economist with the San Diego Institute for Policy Research. "I don't see anything that would say the economy would turn around any time soon."

The declines in recent months mark the first time the county has lost jobs since 1993.

Overall, employers have cut 5,700 jobs over the last year, pushing the county's unemployment rate to 6.4 percent in seasonally unadjusted numbers, outpacing the national rate of 6.1 percent, according to the state's Employment Development Department.

The county trailed the statewide average, which

► LOSSES, A-6

## ► LOSSES

Continued from A-1

posted an unemployment rate of 7.6 percent in August.

But several regional economists said the county's unemployment rate is more likely to increase over the next few months, possibly approaching the statewide rate.

"That's probably a worst-case scenario, but in any case people looking for jobs right now are going to have a tough time of it," said Dan Seiver, a finance professor at San Diego State University.

One reason economists see the employment picture deteriorating over the next few months is the state's multibillion-dollar deficit. Over the last year, government jobs have propped up employment numbers. That is bound to change as the state struggles to hold to its \$104 billion budget agreed to Friday.

In August however, government jobs posted the biggest gain among all sectors, adding 3,400 jobs over the last year.

But the government category fell by 800 employees from July to August — a time when employment typically increases, as many teachers go back on the payroll.

Also, the retail industry, one of the county's largest employers and one of the economy's largest drivers, contracted 2,900 jobs last month from

**"People looking for jobs right now are going to have a tough time of it."**

— DAN SEIVER  
SDSU finance professor

a year ago. Economists said those losses could grow as surveys show consumers unwilling to spend on nonessential products.

"That might be a sign that we're going to see a real cull in retail," jobs said Alan Gin, an economist with the University of San Diego. "Back-to-school shopping was not very strong, and I think that will translate to a weak Christmas season."

Beyond a drop in retail spending, tourism has experienced instability. A year ago, some economists pointed to the perennial strength of San Diego's tourism economy as a bulwark against recession. Instead, tourism growth has been tepid and insufficient to cover real estate losses through July, the latest month available.

The total number of visitors to the county is down 0.6 percent and spending has increased by just 4.2 percent from a year ago — not enough to keep pace with inflation at 4.6 percent locally, according

to data from the San Diego Convention and Visitors Bureau and the Bureau of Labor Statistics.

Leading the way in job losses were real estate-related sectors, where a severe housing recession has depressed home prices by 30 percent.

Developers have cut back severely on construction and lenders have eliminated mortgage branches. The construction sector has seen job losses, contracting 1,000 jobs from a year ago and losing 4,700 employee positions.

Other sectors that posted growth included educational and health services, growing by 3,300 employees over the last year. Chances are, economists said, that any gains in those two sectors would not be sufficient to stave off continued job losses throughout the year. And they might not continue to show the strength they have so far this year.

"Universities are in difficult strains and those jobs might be going away," said Seiver, the San Diego State professor. "But health care's not going away. We're just getting older and sicker."

San Diego County's tough market, which contains 1.32 million jobs, has changed the dynamics of employment placement agencies. For example, Manpower's Temecula office is no longer running advertisements because of a glut of applicants, said Phil

Blair, co-owner of the Temecula and San Diego offices. And at Job Specs, a San Marcos firm, counselors have seen 40 to 50 candidates apply for each posted opening when they used to see six to eight.

"We talk to a lot of people who are very discouraged," said Sandra Quintania, a regional recruiting manager for Job Specs. "We tell them, 'It's just the economy. You can't give up. You just have to keep trying.'"

Contact staff writer Zach Fox at (760) 740-5412 or zfox@nctimes.com.

# SAN DIEGO DAILY TRANSCRIPT

September 19, 2008

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## Expert: Market swings 'worst economic crisis since the 1930s'

By THOR KAMBAN BIBERMAN  
*The Daily Transcript*

MISSION VALLEY — Experts agree San Diego will feel the pain resulting from the financial market's wild swings this week, but the level of hurt is unclear.

"This is the worst economic crisis since the 1930s," said Alan Gin, University of San Diego economics professor during a Thursday session of the Certified Commercial Investment Members and the San Diego County Apartment Association at the Mission Valley Marriott.

"When you look at what has happened to **Bear Stearns, Fannie and Freddie Mac, Lehman Brothers**

**Holdings and AIG**, it's pretty grim ... The FDIC may need some help after this."

According to some analysts, the combined impact of the crisis could exceed \$1 trillion.

**Alan Smyle, Benchmark Financial** president, who remembers the 1980s and 1990s and the vagaries of the **Resolution Trust Corp.**, wasn't exactly upbeat either.

"This is the worst financing market I have ever seen ..." Smyle said. "There are 117 major banks on an FDIC watch list."

Yesterday afternoon it appeared a

See **Expert** on 10A

## Expert

*Continued from Page 1A*

new federal entity might be created that would take over the bad debt of troubled banks.

It would be similar to the Resolution Trust Corp. of the 1990s, which took the controversial step of taking over institutions when many claimed they should have been left alone.

The suggestion of a new RTC-type entity may be controversial, but the discussion was enough to send the Dow Jones Industrial average up about 400 points Thursday.

There still are plenty of outstanding questions about this market environment, however.

Smyle said he expects **Washington Mutual Bank** (NYSE: WM), the thrift teetering on the edge of insolvency, to be broken up into component parts.

"I lose a lot of deals to WAMU, but I would not like to see them go down. That would place a huge strain on the remaining lenders," Smyle said.

Smyle said while huge constraints are in place, commercial lending is still going on.

"And you can still get 80 percent LTV (loan to value) instruments if the cash flow is there," Smyle said.

Smyle said many lenders are trying to minimize their exposure by offering shorter terms on these loans.

Smyle said what is most problematic is when a lender reduces its maximum loan amount midway through processing a transaction.

"I've seen deals that were already placed when the lender decided to cap its loans to \$5 million. Ouch," Smyle added.

Smyle said lending activity that had been picking up here — as recently as the middle of the year — dropped sharply in the third quarter.

"And I don't expect to see things start turning around until later in 2009," Smyle said.

Gin emphasized that while the thousands of job losses won't help the economy, the loss of liquidity and a lack of accessibility to the debt markets will be the biggest casualties nationally — as well as right here in San Diego County.

It isn't as if we haven't been hurt by the national economy already. Locally, Gin said his USD index of leading economic indicators has fallen 27 out of the past 28 months.

"We'll have continued weakness for at least 2009, if not until the following year. The local economy is probably in recession," Gin said.

While Gin said about 8,000 construction jobs were lost in San Diego County from January through July, more than 22,000 positions have been lost in the real estate-related sectors from brokerage offices to construction to home improvement companies during the past year.

"The decline in employment is largely due to these real estate sectors, but you can't take these sectors out of our economy," Gin said.

Gin noted the employment decline comes at a time when there is a surplus of new office space in submarkets such as Carlsbad and the Interstate 15 Corridor.

These areas have been largely responsible for pushing the countywide office vacancy rate to 16.1 percent as of the second quarter, according to **CB Richard Ellis** (NYSE: CBG).

That said, Gin said he hasn't noticed any major declines in commercial rental rates.

On the apartment side, Gin said although that sector's vacancy (still less than 5 percent) has been low enough to

allow rents to climb right through the slowdown, economic realities may push rents lower.

Smyle did add that with relatively low vacancies, it is generally easier to finance apartments than other asset classes.

The session concluded with a point-counterpoint from two Sunrise Management executives, who brought up sometimes contrarian assessments despite being from the same firm.

Joe Greenblatt, Sunrise Management president, said with a 4.8 percent apartment vacancy, "a lot of us are doing pretty well."

Greenblatt said while he is seeing some negative job growth, it hasn't been enough to hurt the apartment market.

Tina West, Sunrise chief operating officer, said she has seen the loss of about 1,500 jobs in her sector during the past year, and the apartment market has softened because renters are jumping at the chance to purchase foreclosed, highly discounted properties.

West said another factor is with still high rents and a downward pressure on wages, people are doubling up in their units as much as ever.

"Studios and one-bedroom apartments were in the most demand, but now there has been a shift to two and three bedrooms as the need arises," West said.

Greenblatt, who countered that he foresees continued strength in the apartment market, said he still expects to see modest rent growth.

Greenblatt remains optimistic the apartment market will continue to be strong.

Alan Gin said he is just waiting to see what shoe might fall next.

**biberan@sddt.com**  
Source Code: 20080918tbb

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## Local Expert: U.S. Economy 'Catastrophic'

Catherine Garcia, NBC 7/39 Anchor and Reporter

POSTED: 10:18 am PDT September 18, 2008  
UPDATED: 10:32 am PDT September 18, 2008

**SAN DIEGO** – A well-known San Diego financial expert called the current economic situation in the United States "catastrophic."

"Well, I think what Wall Street is feeling right now is utter panic, because you can't turn on the radio or turn on your television set or pick up a newspaper and feel like things are going to be OK," said Ray Lucia, the author of "Buckets of Money," after the Dow Jones industrial average fell nearly 450 points on Wednesday.

Lucia, who is a certified financial planner and nationally syndicated radio talk show host, said that people calling his show are wondering where all their money went.

"They're concerned about their retirement plan," Lucia said. "They look at their 401k statements -- they see a 201k. They're worried about whether they're going to be eating burgers, peanut butter and jelly, or dog food when they retire. It's really pretty catastrophic right now."

However, Lucia said that Wall Street has been through crises before and that historically, the stock market bounces back, rising on average 32 percent after a crisis.

"If you can just stay with your retirement plan, sooner or later this will come to an end, but it's very difficult to do that," Lucia said.

University of San Diego economics professor Alan Gin blamed the housing-market meltdown for the situation and said the country is going to need a turnaround in the real estate market -- or at least some stability -- for the economy to get better.

"It's tough, because this really is the worst financial situation since the 1930s," Gin said.

Gin doesn't think the markets will stabilize until -- at the earliest -- maybe late 2009.

"So we have kind of a self-reinforcing cycle," Gin said. "At this particular point, prices are down, people are losing their homes to foreclosure. That puts more homes on that market, which drives the prices down even further.... I think this is going to have a big impact on overall consumer confidence and the way people think the country is headed."

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## 'Economy, Stupid' All Over Again?

### Presidential Campaigns Focus On Business

Gene Cubbison, NBC 7/39 Reporter

POSTED: 11:42 am PDT September 18, 2008  
UPDATED: 6:11 pm PDT September 18, 2008

**SAN DIEGO** – As Wall Street's implosion shakes foundations on Main Street, how will the economic fallout impact the Presidential election campaign?

Barring a major terrorist attack or catastrophic incident, the state of the U.S. economy is shaping up as the pivotal issue in the race for the White House. From blue-collar tradesmen to multimillionaires, there are gnawing concerns that more hard times lie ahead.

"You know, they say we'll never have another depression," said Joe Aiello as he prepared to apply polish to the wingtips of a business-suited customer at his shoeshine stand on Broadway Circle. "But my father lived through one. So, maybe our turn."

Real estate developer Sandy Shapery, looking over a fruit display at the farmer's market on Horton Square across the street, told NBC 7/39 he suspects other financial shoes to drop.

"With just three or four of the big companies in trouble," Shapery said, "I think we're going to see some more before it's over."

Stock market observers don't discount the possibility of the economy falling deeper into a mineshaft as the Presidential campaign grinds on.

"What if, in the next four to five weeks, we have something really rattle the housing market – a complete absence of mortgage lending, other things like that, which could become a reality?" asked NBC 7/39 money adviser George Chamberlin. "I think that would become the issue that would really lead us into the election."

Economics Professor Alan Gin at the University of San Diego agreed.



"If you get big news events like that," he told NBC 7/39, "I think the campaigns, then, are going to have to be more responsive – as opposed to being able to shape the agenda."

While noting GOP nominee John McCain's criticism of corporate greed, Chamberlin said Democratic nominee Barack Obama appears to control the higher ground on those issues – if only at this moment.

"If you look at the Obama theme of 'change,' I think people are looking at the marketplace today and saying 'Wow, we do need a change,'" Chamberlin said. "If he can put some meat on those bones and say, 'Here's what the change will be,' that would work strongly in his favor."

Gin said that it will be tough for McCain to get traction on the issue. "But more than any other Republican, he can stress his maverick credentials – although the voting record does show that he's sided with the (Bush) Administration quite a bit of the time," Gin said.

Whatever the differences in the candidates' economic approaches, "the question is whether people are going to pay attention to those differences," Gin said. "I don't think most people will. They will basically vote on how they feel."

Chamberlin said he thought voters would see past quick-fix proposals and campaign rhetoric. He said many will ask this of the candidates: "What are you going to do? Let's not just talk about how bad it is and who got us there. What are you going to do to fix it?"

"One of the uncomfortable things that politicians are not likely to say the voters," Harwood added, "is that one of the roots of this problem is the fact that Americans have been spending more than they've been earning."

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Tuesday, September 16, 2008, 9:07 am

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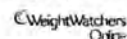
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San Diego Investors Wait, Worry

POSTED: 6:46 am PDT September 16, 2008  
UPDATED: 7:02 am PDT September 16, 2008



SAN DIEGO – After Monday's drop in the Dow, and worries that more bad financial news is yet to come, residents in San Diego and around the nation are watching the market street closely.

Take Survey

The nation's economic situation is the worst its been in a very long time, but people should not panic, according to University of San Diego economics professor Alan Gin.

"We're in a situation with a lot of uncertainty at this point. Some people think that this is the worst financial crisis since the Great Depression," Gin said.

Gin said that many people will feel the effects in their retirement accounts and stock portfolios.

"The implications are that people are a little bit poorer today than when the day started," Gin said Monday.

Gin agrees with U.S. Treasury Secretary Henry Paulson, who is urging calm and reminding people that the Federal Deposit Insurance Corporation backs deposits of up to \$100,000.

"There's no need to rush out and take out all of your money from any particular financial institution," Gin said, "There might be some difficulty at some point if people start rushing, pulling out their money out of the bank or if there's a takeover by the federal government, but eventually people will get all their money back."

The markets opened down on Tuesday, with the Dow falling more than 80 points by 10 a.m. ET.

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## Mortgage takeover will help S.D. a bit

Local housing market has yet to hit bottom

**By Emmet Pierce**  
STAFF WRITER

Real estate analysts yesterday praised the government takeover of mortgage giants Fannie Mac and Freddie Mac, but cautioned that the action won't quickly end San Diego County's housing slump.

"In theory it should be a very positive step," said Mark Zandi, chief economist at Moody's Economy.com. "I think it brings forward a day when the market finds a bottom. There still is too much inventory, and we have to work through problem loans in foreclosure, but it will help."

Fears that Fannie Mae and Freddie Mac would fail prompted the government to step in. The companies, which own or guarantee about half of U.S. home loans, purchase mortgages from lenders and package them into securities that can be sold to investors. By doing so, they provide funding that enables banks to continue making home loans.

The takeover will provide money from the Treasury Department to enable the two government-sponsored enterprises to step up their purchases. The government hopes that loosening the purse strings will

SEE **Housing, C3**

## ► HOUSING

CONTINUED FROM PAGE C1

### Economist sees S.D. among first to turn around

prompt lenders to lower underwriting standards and ease the credit crunch that has kept many potential home buyers on the sidelines.

San Diego real estate economist Gary London called the takeover "a good omen." Despite the glut of foreclosures on the market, the region doesn't have a true oversupply of homes, London said. Over time, buyers will return to the marketplace, he said.

"The reason there isn't demand is that credit markets have dried up for consumers," he said.

There were signs yesterday of greater credit availability. Mortgage interest rates fell in response to news of the govern-

ment takeover. Bankrate.com reported a national average of 6.08 percent on a 30-year fixed-rate mortgage compared with 6.26 percent last week.

On Wall Street, stocks climbed in reaction to the federal intervention. A stock rally also occurred in Europe and Asia, where investors hope new oversight of Fannie Mae and Freddie Mac will strengthen the world economy.

The market likes this very much, said Mark Goldman, a real estate finance instructor at San Diego State University.

At the University of San Diego's Burnham-Moores Center for Real Estate, economist Alan Gin said the government takeover will inject confidence into the marketplace, allowing mortgage rates to continue to fall. That may not bring San Diego County out of its housing slump, but it should cause home prices to drop more slowly, he said.

According to the MDA Data-Quick research firm, the com-

bined median price for homes that sold within the county in July was \$364,000, a 1.6 percent drop from June and a decline of nearly 26 percent from July 2007. The median price peaked at \$517,500 in November 2005.

In its monthly foreclosure report, DataQuick said 2,004 San Diego County homes went into foreclosure in July, a 9 percent increase over the June and a jump of almost 213 percent over last year. July was the region's 40th consecutive month of year-over-year increases for both foreclosures and notices of default, the start of the foreclosure process.

"We have a lot of problems, foreclosures being the biggest," Gin said.

Although the takeover of Fannie Mae and Freddie Mac is helpful, "we need a turnaround in the housing market before we are out of the woods, a gradual working through of the inventory of foreclosed homes," Gin said. "I think we may see some stability in the

latter part of 2009, but I don't expect an upturn in prices until 2010 at the earliest."

Kelly Cunningham, economist for the San Diego Institute for Policy Research, is more optimistic. The market should reach bottom by the spring of 2009, he said.

"I really think San Diego will be one of the first places to turn around," he said. "I don't think we're overbuilt. There still is a lot of demand for housing. We are getting to a point where prices have dropped enough. With the mortgage market reaching stability, that should start bringing out more buyers."

Professor Len Rushfield of Pepperdine University's Graziadio School of Business and Management said he is hoping to see an improvement in the spring within California markets.

**Emmet Pierce:** (619) 293-1372; emmet.pierce@uniontrib.com

Please take note of our new website address... [www.SanDiego6.com](http://www.SanDiego6.com)

## How the Fannie and Freddie Bailout Could Help You

Reported by: Elex Michaelson

Last Update: 12:14 am

It's not everyday that you see traders on Wall Street cheering government regulation. But that was the case Monday.

The Dow jumped 290 points, or 2.5 percent, as a response to the federal government's takeover of Freddie Mac and Fannie Mae.

The S&P's 500 was up 25.48, or 2.5 percent. The Nasdaq gained 13.88, or 6.2 percent.

Freddie Mac and Fannie Mae currently control more than half of the entire U.S. mortgage market. That's a staggering \$5 trillion worth of mortgages.

The two agencies were originally created by the government as public agencies, but have been private in nature for decades.

Fannie and Freddie are involved in a great deal of cash flow, unbeknownst to many consumers. When you take out a home loan at most major banks, that bank often sells that loan to Freddie or Fannie. In turn, Fannie and Freddie repackage those loans and sell them for a profit.

The thing that differentiated Fannie and Freddie is that they guaranteed that their loans would be paid back in full. In return, charged a fee for their services. Most years, the number of default mortgages was insignificant compares to their profits from fees.

But not this year. Foreclosures, decreased housing prices, and other housing problems have left Fannie and Freddie with huge debt. They were about to go under--but the federal government wouldn't let that happen.

"They were too big to fail, they were too important in terms of mortgages," said University of San Diego economist Allan Gin.

But now taxpayers are on the hook for Freddie and Fannie's futures, Gin adds. He says the government is now a "premium shareholder," that will either earn profit or eat losses based off the stocks performance.

Gin is not hopeful for the short term outlook, "if we continue to see this big surge in foreclosures, it could mean that taxpayers are going to be on the hook for a lot of money. Some people have estimated as much as \$100 million."

Fannie Mae's stock shares plunged \$6.34 today, or 90.1 percent. Freddie Mac lost 83 percent of its stock value, or \$4.21.

Brian Yui, who serves as CEO of Houserebate.com, says the move helps all consumers. "This should lead to some decreases in interest rates, maybe a quarter point for the average consumer, and also enable a lot of people to refinance, which they have not been able to do before."

Yui says now is an especially great time to buy homes below \$300,000 in value, because that is where many of the foreclosures occurred.

Jeff Grad, a prospective home buyer, is now a lot more interested. The government's move makes him more likely to buy, "the housing market has been in such a slump, that interest rates are always going to help. Yeah, I think it is a great move and about time."

He thinks it is unfair that taxpayers should have to foot the bill, but says "who else is going to do it? It had to be done."

Gin cautions this is not a permanent fix for the economic recession, but a necessary first step in getting the nation's fiscal shop in order. He also sees this as the start of a process where Fannie and Freddie become less prominent in mortgages and more competition begins to exist.



### Related Links

- [Houserebate.com](http://Houserebate.com)

## Baja de empleo y ventas causan recesión en SD

San Diego, California.- La constante pérdida de empleo y el decadente Mercado de bienes y raíces en la perspectiva de la economía local dejan a los economistas pocas dudas de que la región pasa por una recesión, según reporte de la Universidad de San Diego (USD).

El estudio revela que los indicadores económicos cayeron de nuevo el mes pasado, guiados por una baja confianza del consumidor, un salto en la pérdida de

empleo y preocupaciones generales por la economía nacional.

El índice de USD cayó 27 veces en los últimos 28 meses.

“Vemos a la economía local en recesión en estos momentos”, señala en el reporte el economista Alan Gin, del Centro de Bienes Raíces Burnham-Moores.

“El porcentaje de desempleo es de 6.4”, dijo, “Es la primera vez que está por arriba del 6% desde 1990.

Las contrataciones son



Banco de Imágenes

Las Américas.

casi nulas y la pérdida de empleo sigue a ritmo alto a la vez que la baja en vivienda y construcción ha sido la causa detrás ello.

Asimismo señala que el

desempleo se ha extendido a otros sectores como la venta de autos y otros comercios.

“Hay 4 mil 600 menos trabajadores asalariados en julio en comparación con el año pasado”, dice.

La buena noticia es que el precio de la gasolina se estabilizado después de los aumentos históricos, lo que típicamente lleva a aumentar la confianza en el consumidor.

- POR EDNA CABRERA

September 17, 2008

## In rare visit, real estate exec shares thoughts on economy

By REBECCA GO  
*The Daily Transcript*

SAN DIEGO — The president of a global real estate investment firm made a rare visit to San Diego to share his company's investment strategy and his perspective on the global economy.

Seek Ngee Huat, of Singapore's GIC Real Estate, spoke before an audience of approximately 275 at the University of San Diego on Tuesday morning.

The talk was part of the speaker series Breakfast at the BMC, organized by the university's Burnham-Moores Center for Real Estate.

Seek, who oversees one of the world's top 10 real estate investment funds, spent most of the hour-long event discussing GIC Real Estate's approach to investing on the world market, relying on anecdotes to illustrate his points.

"I think he's got some terrific insights on the global opportunity sets and the challenges of investing on a global basis," said moderator Barbara Cambon in a phone interview last week.

Cambon, who arranged for Seek's San Diego stop on his way to a conference in San Francisco, is a longtime friend of Seek, as well as the managing partner of real estate asset-management company Snowcreek Management LLC and a member of the Burnham-Moores Center's policy advisory board executive committee.

GIC is the government of Singapore's investment firm and



Photo by Rodney Nakamoto

Seek Ngee Huat of GIC Real Estate shared his insights on the global real estate market at a USD forum.

manages the country's foreign reserves, investing government surplus abroad.

Seek also is a member of the GIC board of directors, which oversees a portfolio worth more than \$100 billion. GIC Real Estate is one of GIC's three subsidiaries; Seek declined to

specify how much its portfolio is worth.

GIC Real Estate has focused its attention on buying private debt and investing in commercial real estate markets, Seek said.

See **Economy** on 5A

## Economy

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*Continued from Page 1A*

Earlier this year, through its affiliates, the firm invested in Finland's fifth-largest shopping center and purchased The Westin Tokyo from **Morgan Stanley Funds** and **Starwood Capital Group Funds**.

"No residential in this country, thank goodness," Seek said with a smile.

He criticized the United States for discouraging foreign investment with "a hell of a lot of taxes."

He described a typical return of 10 percent being cut to 6 percent because of the taxes levied on large foreign investors.

"I didn't realize the taxes were that severe," said Norm Miller, Burnham-Moores Center associate director, shaking his head afterwards. "We (the United States) need to attract capital."

The conversation eventually turned to the U.S. econom-

ic downturn, especially in light of recent Wall Street restructuring involving securities firms **Lehman Brothers Holding Inc.** (NYSE: LEH) and **Merrill Lynch & Co.** (NYSE: MER).

Lehman Brothers filed for bankruptcy protection early Monday, soon after Merrill Lynch agreed to sell itself to **Bank of America** (NYSE: BAC) for nearly \$50 billion the day before.

"This has been coming for at least 12 months now," Seek said, although he expressed surprise at the rapidity of the weekend's financial system overhauling.

He predicted that commercial banks would step in and play a larger role, even as the economy worsened.

Seek described the downturn as a "slow-moving tsunami" on a global scale, although he said he felt that the real estate market was bearing the brunt of the slow-

down, noting that the high-tech industry is faring far better.

"The mainstream (economy) may not be as badly affected," he said.

Seek — who has nearly 30 years of experience in real estate investment — maintained a casual, conversational tone throughout the event, leaning back comfortably in his chair and engaging in light banter with the audience and moderator Cambon.

Several attendees said afterward they wished Seek had delved into more specifics relating to the U.S. economy and viable investment sectors.

Seek spent an hour with graduate students immediately after the general session, during which he went into further detail, said Mark Riedy, Burnham-Moores Center executive director.

rebecca.go@sddt.com  
Source Code: 20080916czl

# SAN DIEGO DAILY TRANSCRIPT

September 12, 2008

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## **GIC Real Estate president headlines USD speaker series** By REBECCA GO, The Daily Transcript

Thursday, September 11, 2008

One of the premier international figures in the real estate world will stop in San Diego on Tuesday for a rare U.S. public speaking engagement at the University of San Diego.

Seek Ngee Huat, the president of **GIC Real Estate**, is the featured guest for Breakfast at the BMC, the speaker series hosted by USD's Burnham-Moores Center for Real Estate.

GIC Real Estate is one of the top 10 global real estate investment firms, a subsidiary of the Government of Singapore Investment Corp., which manages Singapore's foreign reserves. GIC manages more than \$100 billion in funds; its real estate arm has more than 200 separate investments in more than 30 countries, according to the GIC Web site.

Seek "has a global perspective on the business of investing and owning real estate, a scope and scale that few investors in the world see and participate and direct," said Barbara Cambon, managing partner at **Snowcreek Management Co.**, who will moderate the event.

Cambon, a member of the Burnham-Moores Center executive committee, was the one who asked Seek to come to campus during one of his U.S. visits.

"He just has a wealth of experience that I am so pleased that he is willing to share with the group at USD," said Cambon, who met Seek in the mid-1990s, while he was working in the private sector in Australia. "I've been asking him to speak at our annual conference for years, and it's always at the same time as Chinese New Year."

The Burnham-Moores Center announced last week that the event's entrance fee had been lowered from \$100 to \$25 due to sponsor support.

"We were pleased (to be able to lower the price), especially at a time like this," said Mark Riedy, the center's executive director. "To have a chance to hear somebody like this speak, take an hour to talk about what is on his mind and how he views the U.S. economy and how he views San Diego is just priceless."

The center wants Breakfast at the BMC to be known for coveted speakers such as Seek, who seldom makes public appearances and frequently declines interviews. The speaker series launched last year, with billionaire philanthropist Ernest Rady and **CB Richard Ellis** chief executive Brett White gracing the program. Afterwards, speakers meet with the center's graduate students for additional questions in a more private setting.

"They just rave about it," Riedy said, referring to a 90-minute session students had last year with Rady. "For graduate students it will be a lifelong memory."

Organizers hope to eventually hold the breakfast event three times a year, working with speakers' availability.

Tuesday's event, held at the Joan B. Kroc Institute for Peace and Justice on the USD campus, is open to the public. For more information, visit [www.usdrealstate.com](http://www.usdrealstate.com).

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See **Speaker series** on 10A

## Speaker series

*Continued from Page 1A*

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[rebecca.go@sddt.com](mailto:rebecca.go@sddt.com)

Source Code: 20080910czg



# SAN DIEGO DAILY TRANSCRIPT

September 15, 2008

## On the Agenda

By Rebecca Go

Conferences, workshops and networking opportunities abound this week, with some of the major movers in the finance world sharing some of their thoughts in local venues.

The San Diego County Public Law Library presents four-day series "Attorneys as Authors," starting Monday. Visiting authors with law educations and work experience will sign copies of their books after their lectures from noon to 1 p.m. Topics include reading juror behavior, human rights litigation, and Harry Potter and the law. Visit [sdcpil.org](http://sdcpil.org) for a full schedule and author biographies.

Author and Judge Norbert Ehrenfreund discusses the Nuremberg trials and their effect on international and domestic law on Monday — before he makes his Wednesday appearance at "Attorneys as Authors." The Monday talk, hosted by the

Association of Business Trial Lawyers, takes place from 5:30-7:45 p.m. Reception and dinner included. For more information, visit [abt.org/sandiego.htm](http://abt.org/sandiego.htm).

The president of a global top 10 real estate firm steps to the podium Tuesday for speaker series Breakfast at BMC, organized by University of San Diego Burnham-Moore Center for Real Estate. Seek Ngee Huat of GIC Real Estate, the real estate investment arm of the government of Singapore Investment Corp., is considered one of the foremost experts on global capital markets. The breakfast takes place from 7:30-9 a.m. at the Joan B. Kroc Institute for Peace and Justice.

The San Diego Software Industry Council kicks off its first of three events this week with a seminar on "C-Level Compensation and Employment Agreements" on Tuesday. Learn how to navigate the new executive employee relationship with other C-level individuals in the software and IT industry from 11:30 a.m. - 1 p.m. Visit [sdsic.org](http://sdsic.org) for more information.

The Southern California Business Marketing Association hosts its San Diego luncheon Tuesday. Attendees will learn about applying social media marketing to their business or organization. To register, visit [socialbma.org](http://socialbma.org).

Executives from LG MobileComm USA and LG Electronics meet Tuesday and Wednesday with local companies as part of CommNexus San Diego's MarketLink, a free program that brings in multinational corporations hoping to identify and license new technologies.

The San Diego Chamber of Commerce, the city of San Diego and other community organizations team up Wednesday to present a free American with Disabilities Act compliance workshop, including a continental breakfast. A panel of experts will offer basic information and advice from 8-11 a.m. Networking and breakfast starts at 7:30 a.m. RSVP at [csandoval@sdchamber.org](mailto:csandoval@sdchamber.org) or (619) 544-1316.

Also on Wednesday, the San Diego Chamber of Commerce hosts the Get Connected Breakfast Professional Speaker Series at the Crownc Plaza. From 7:30-9:30 a.m., Joon S. Han, founder of Better San Diego, will offer his tips on how to sell effectively and with dignity. For more information, visit [sdchamber.org](http://sdchamber.org).

CONNECT addresses the topic of employment law Wednesday from 8-11 a.m. for one of its FrameWorks workshops. Participants will learn how to handle employee requests for leaves of absence and more. For more information, visit [connect.org](http://connect.org).

Women in Technology International has an interactive workshop on the agenda Wednesday, focusing on effectively using copyright and trademark laws. Featured speakers include a local lawyer and a local wireless company executive. For more information on the 8-11 a.m. event, visit [witi.com](http://witi.com).

The Carlsbad Chamber of Commerce brings together more than 100 businesses and 1,000 visitors to the Westfield on Wednesday for its annual Carlsbad Business Expo. The expo features networking, industry-focused pavilions and fine food from noon - 6 p.m.

The San Diego Software Industry Council holds an analytics job fair and mixer Wednesday for those looking to meet other technology professionals and employers in a casual setting. Event takes place from 5:30-7 p.m. Visit [sdsic.org](http://sdsic.org) for more information.

San Diego Green 2008 conference arrives Thursday, drawing more than 500 professionals and eco-friendly entrepreneurs for discussion on sustainable design and building strategies. The event, held from 7 a.m. - 6 p.m., is co-hosted by the U.S. Green Building Council and the American Institute of Architects. Visit [sandiego-green.org](http://sandiego-green.org) for further details.

The University of San Diego School of Law also hosts a full-day conference Thursday, bringing in U.S. Tax Court Judge David Laro, lawyers

and academics to discuss and debate marketability discount theories. The 7:30 a.m. to 6:30 p.m. Business Valuation Conference includes breakfast and lunch. For more information or to register, visit [sandiego.edu/usdlaw](http://sandiego.edu/usdlaw).

The Institute of Real Estate Management thinks green with a Thursday workshop, trade show and luncheon from 9:30 a.m. - 2 p.m. Gain a thorough understanding of LEED certifications, their development and their effect on the real estate industry, and learn about other companies going green. For more information, visit [iremsd.org](http://iremsd.org).

The San Diego World Trade Center initiates conversation on doing business with mainland China with a complimentary business luncheon Thursday from 11:30 a.m. - 1:30 p.m. The director-general of Invest Hong Kong will discuss ways to use Hong Kong as a springboard to expanding into China. For more information, visit [sdwtc.org](http://sdwtc.org).

The Corporate Directors Forum honors San Diego's top executives at the Director of the Year Awards on Thursday from 6-9:30 p.m. Honorees include the chairman of the Padres, the chairman of WD-40 and Cymer's chairman and chief executive.

The Fermanian Business Center, located at Point Loma Nazarene University, heads to Kona Kai at Shelter Island from 7-9 a.m. Friday for its second annual Business Breakfast and Dealmaker Awards. Local industry leaders and students will network as the center recognizes the Dealmakers of the Year for their business ethics and value. For more information, visit [pointloma.edu/Fermanian/FBCEvents/BusinessBreakfast.htm](http://pointloma.edu/Fermanian/FBCEvents/BusinessBreakfast.htm).

# SAN DIEGO DAILY TRANSCRIPT

September 15, 2008

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## Finance movers, shakers descend on San Diego

By REBECCA GO, The Daily Transcript  
Friday, September 12, 2008

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The California Debt and Investment Advisory Commission offers words of wisdom Friday with a seminar at the Sheraton. The full-day event kicks off with breakfast at 8:30 a.m. and continues with discussion topics including federal securities laws, disclosure compliance and municipal securities. For more information, visit [www.treasurer.ca.gov/cdiac](http://www.treasurer.ca.gov/cdiac).

Fleet Week San Diego dresses things up with a Saturday black-tie event honoring the U.S. military. The Star Spangled Salute will include food, a show and other entertainment beginning at 6 p.m. at the Manchester Grand Hyatt. For more information, visit [www.fleetweeksandiego.org](http://www.fleetweeksandiego.org).

## Breakfast at the BMC

Dr. Seek Ngee Huat, President of GIC Real Estate, Singapore, will be our speaker, bringing his knowledge as one of the foremost experts in global real estate to this rare US appearance.

DATE: Tuesday, September 16 2008

TIME: 7:30 AM

LOCATION: Joan B. Kroc Insitute 5998 Alcalá park San Diego, CA 92110

PRICE: \$100.00

CONTACT: Not Specified

PHONE: (619) 260-4231

EMAIL:

URL: <http://www.USDRealEstate.com>



# CALIFORNIA REAL ESTATE JOURNAL

September 15, 2008

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**TUESDAY, SEPTEMBER 16**

## **USD GLOBAL INVESTOR BREAKFAST**

*Seek Ngee Huat, president of the GIC Real Estate division of the Government of Singapore Investment Corp., is the featured guest at a breakfast by University of San Diego's Burnham-Moores Center for Real Estate. Huat, who oversees one of the world's top 10 real estate investment funds, will participate in a question-and-answer session following the breakfast and networking session.*

- 7:30 to 9 a.m.
- University of San Diego, Joan B. Krock Institute for Peace and Justice, 5998 Alcalá Park, in San Diego
- Cost: \$25
- Visit [www.usdrealstate.com](http://www.usdrealstate.com)

# UPTOWN EXAMINER

September 3, 2008

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The president of **GIC Real Estate**, the real estate investment arm of the **Government of Singapore Investment Corp.**, will speak at a Sept. 16 program hosted by **USD's Burnham-Moores Center for Real Estate**. **Seek Ngee Huat** will appear at the 7:30 to 9 a.m. program, "Breakfast at the BMC," in the university's **Joan B. Kroc Institute for Peace & Justice**. For reservations, visit [usdrealstate.com](http://usdrealstate.com), or call (619) 260-4231.



# SAN DIEGO DAILY TRANSCRIPT

September 17, 2008

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## On the Web: Video report



Dr. Mark J. Riedy, left, of USD's Burnham-Moores Center for Real Estate, speaks with *Daily Transcript* Executive Editor George Chamberlin, about recent events in the housing and financial markets. Log onto [sddt.com/files/media/view7.cfm?media=3VJHXPUF](http://sddt.com/files/media/view7.cfm?media=3VJHXPUF)



## News

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## Universities To Research the Education of Engineering Students

9/16/2008

By Dian Schaffhauser

A team of researchers from four universities has just received three grants totaling \$1 million from the National Science Foundation to study how engineers are educated. Faculty from Bucknell University in Pennsylvania, Franklin W. Olin College of Engineering in Massachusetts, California Polytechnic State University, and the University of San Diego in California will be collaborating on issues related to recruiting, retaining, and educating engineers.

"Engineering has always been geared toward problem-solving," said Michael Prince, who has taught chemical engineering at Bucknell University for 19 years. "What's changed is the skills and background engineers need to have."

A \$500,000 grant will explore self-directed learning environments in engineering undergraduate classrooms. Prince and a team of colleagues are already examining student misconceptions in engineering. The latest grant expands that research to examine other questions that focus on how to teach engineering more effectively. Newer accreditation guidelines for engineering programs require that students be capable of life-long learning, but there's been little classroom research on how to achieve that goal.

Another \$500,000 grant will investigate the development of chemical engineering materials that incorporate the life sciences to better prepare chemical engineers for a wider range of careers. While chemical engineering students used to find jobs almost exclusively at large oil companies after graduation, there now is more demand in the pharmaceutical industry and other fields that require a working knowledge of biology, Prince said. For students to become familiar with biological concepts, these concepts must be widely integrated into the engineering curriculum.

"Students will graduate knowing the life science that is relevant to their practice," Prince said.

The third grant, for \$120,000, will research the development of engineering faculty as educational researchers. According to Prince, research suggests that while engineering faculty draw heavily on their own experiences in the classroom to make decisions about their teaching, professors seldom look to the educational literature to inform their decisions about teaching. This grant examines the issue, with an eye towards understanding how to encourage engineering faculty to use the existing research on teaching and learning more effectively.

**About the author:** Dian Schaffhauser is a writer who covers technology and business. Send your higher education technology news to her at [dian@dischaffhauser.com](mailto:dian@dischaffhauser.com).

Proposals for articles and tips for news stories, as well as questions and comments about this publication, should be submitted to David Nagel, executive editor, at [dnagel@1105media.com](mailto:dnagel@1105media.com).



# OPINION

Views from our editorial board, columnists and readers



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### Today's topics

- Bailout is distasteful, but it's too late to start over
- Questions for the candidates
- \$700B plan: Right Rx or a mistake?
- Black caucus should end Big Tobacco ties
- Why no woman as a debate moderator?
- Bailout's benefits will touch Main Street
- Bring on the presidential, vice presidential debates

### Regular features

#### On Religion

A weekly series explores the issues of faith that are shaping our world.

- [Read columns](#)

#### Common Ground

In Washington today, politicians too often just stand their ground. Liberal strategist Bob Beckel and conservative columnist Cal Thomas provide a better model.

- [Read columns](#)

#### Window on the Web

An at-a-glance look at online conversations selected for the newspaper.

- [Read comments](#)

#### Voices of Immigration

Readers discuss their personal experiences.

- [Read letters](#)

#### Voices of Katrina

Readers share the impact Hurricane Katrina has had on their lives.

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#### Opinionline

What people are saying about the news of the week.

- [Read columns](#)

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### Opinions by subject

#### Education

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#### Election '08

[Editorials](#) | [Debates](#) | [Columns](#) | [Letters](#)

#### Immigration

« [Bring on the presidential, vice presidential debates](#) | [Main](#) | [Why no woman as a debate moderator?](#) »

## Readers' opinions



### Bailout's benefits will touch Main Street

Carson Reeling - San Diego

I, for one, am tired of seeing letters to the editor regarding the unfairness of the government bailouts of American International Group, Fannie Mae and Freddie Mac. USA TODAY reader Joel Worthington feels that it is unfair for CEOs to receive millions in "golden parachutes" ("Stop rewarding incompetence and greed," Letters, Tuesday).

(Sam Ward / USA TODAY)

I agree with the reader that people failing miserably at their jobs and ultimately being compensated is counterintuitive, but they are guaranteed such compensation through contracts. We would be setting a dangerous precedent if we chose to ignore legal contracts and take retaliatory action against individuals. We should re-examine the system, of course, but the current situation must be cast off as a "sunk cost."

I am a student of economics at the University of San Diego, but it doesn't take formal training to realize that the benefits of a government bailout extend well past Wall Street and touch Main Street, as well.

Quite frankly, as a citizen and a taxpayer, a government bailout (which would, theoretically, free up credit and prevent an economic depression) is worthy of my tax dollars. Without it, the economy could decline to a state that hasn't been seen in decades. A slight increase in taxes is much less of a hindrance to my standard of living than outright depression. It's time we cast aside our gut-reaction policy criticisms and think about the bigger picture.

### Take responsibility

Bob Noll - Stewartstown, Pa.

How can the alternative to distasteful government bailouts be worse when most Americans today cannot take responsibility for their own actions when it comes to their finances?

If people would just take note of what my father told me when I was growing up, "spend within your means," then we might not be in the mess we are in right now. Most people have so much more than what they can afford, and it makes me sick that I am paying for this with my hard-earned paycheck. Maybe the next time I bounce a check, I'll call the government to bail me out.

Pay for what you can afford. So simple, and it works for me.

### Don't rush solution

Mary Herbers - Dyersville, Iowa

If this were any other unpopular problem facing the legislators in Washington this close to the election, they would simply say they need to go home and campaign. They would meet to discuss it after the election. Well, this time, that is exactly what they should have done. It would have given them time to assess the situation, get sound advice and prepare for a new administration.

In six weeks, we will have elected a new president, and new senators and representatives. And, most important to this situation, we will soon have a new secretary of the Treasury.

Why were they considering giving Treasury Secretary Henry Paulson, a former Wall Street CEO, full and unrestricted control of \$700 billion — with no way to punish him if he fails or is lying to us?

This mess wasn't made in a day, and it can't be solved in a day, either.

Paulson is just trying to pull a fast one on us as President Bush did when he rushed Congress into war in Iraq. Most lawmakers regret their yes vote on that, and they will regret it on this.

The American people are already carrying the burdens of welfare, Social Security, high gas and food prices, job losses and a mind-boggling deficit. Please don't make us carry the rich millionaires on Wall Street. Their huge golden parachutes should give them a very comfortable landing without government help.

Posted at 12:10 AM ET September 26, 2008 in Economy - Letters | [Letter to the editor](#) | [Permalink](#)

USA TODAY welcomes your views and encourages lively — but civil — discussions. Comments are unedited, but submissions reported as abusive may be removed. By posting a comment, you affirm that you are 13 years of age or older.

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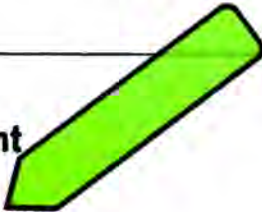
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## **A free market argument taken to the extreme**



University of San Diego professor Matt Zwolinski's defense of price gougers ("Price gouging in a free market," Opinion, Sept. 18) appears to be just one more example of someone taking a common-sense truth — that a competitive free market can be a very efficient way of distributing resources in many situations — and inflating it into a worship of the market as infallibly benevolent. His argument rests on the unwarranted assumption that the amount one will pay for something is always determined by how badly he needs it, as though ability to pay played no role. The janitor in a hurricane-stricken city who needs ice because there's no power for his refrigerator may not be able to pay the gouger and still feed his family, while the socialite wanting ice for the punch bowl at her garden party will pay the gouger's price because it's a trifle to her. This can hardly be considered "ensuring that scarce goods go to those who need them most."

JAMES ANDERSON  
*Encinitas*

Burnham-Moores Center Offers New Certificate

posted on Wednesday, 03 September 2008

On Sept. 4, the University of San Diego's Burnham-Moores Center for Real Estate will launch its second Continuing Education program: the Certificate in Land Use and Sustainable Community Development.

The Certificate in Land Use and Sustainable Community Development is a comprehensive program for professionals interested in better understanding the mandated, complex and time-consuming processes that are involved in land use decisions.

The program will help clarify the entitlement and permitting process, as well as the environmental impact assessment. The program will also help participants understand how to incorporate sustainable measures in their projects through site planning, building design and energy-efficient approaches.

Classes in the Land Use and Sustainable Community Development curriculum are geared toward developers, land use professionals, industry consultants and advisers, community advocacy stakeholders—both public and private, architects, civil engineers, environmental professionals, attorneys and planners.

The first class, "Managing the Entitlement Process," starts Sept. 4 and meets every Thursday in September from 6 p.m. to 9 p.m. Lou Lightfoot, president of the Lightfoot Planning Group, will instruct the class. Local government and non-profit professionals may be eligible for financial assistance through an SDG&E scholarship.



# SAN DIEGO DAILY TRANSCRIPT

September 19, 2008

## REAL ESTATE CALENDAR

### FEATURED EVENTS

#### WEDNESDAY, OCT 8 - SEMINAR

##### REAL ESTATE EDUCATIONAL SEMINAR

Learn "Insider Secrets" you should know before you buy real estate. Find out how to find the deals with foreclosures, short sales, trustee sales, bank owned (reo) and sale by owners (fsbos). Join Vikki Kuick, Real Estate Investor and Realtor, Gary Laturno, Attorney, Real Estate Investor, Broker and Fred Eckert, Short Sale and REO Specialist for Chicago Title. Seating is limited, RSVP ASAP. **Organization:** Chicago Title **Information:** Fred Eckert 619-507-5688 supmanx@aol.com **Cost:** No Cost **When:** Starts: 5:30 PM **Where:** Chicago Title, 2365 Northside Drive, 6th Floor, San Diego, 92108, Venue Phone - (800)448-4267

### OTHER EVENTS

#### TUESDAY, SEP 23 - CLASSES

##### INTRODUCTION TO REAL ESTATE, INVESTMENTS AND DEVELOPMENT

This introductory course offers a prelude to a more comprehensive

approach to the area of real estate financial instruments, development, investment and acquisitions. **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$450.00 **When:** Hours: 6:00 PM - 9:00 PM **Where:** USD's Douglas F. Manchester Conference Center, 5998 Alcalá Park, San Diego, 92110

#### THURSDAY, SEP 25 - CLASSES

##### MANAGING THE ENTITLEMENT PROCESS

This program will help participants understand how to incorporate sustainable measures in their projects through site planning, building design and energy efficient approaches. **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$450.00 **When:** Hours: 6:00 PM - 9:00 PM **Where:** Manchester Auditorium/USD, 5998 Alcalá Park, San Diego, 92110

#### THURSDAY, SEP 25 - CLASSES

##### CERTIFICATE IN LAND USE

This cutting-edge program will help planners, engineers, architects and other professionals better understand the complex and time-consuming processes of land use decisions. **Organization:** University of San Diego **Information:** (619) 260-7699 [www.sandiego.edu](http://www.sandiego.edu) **Cost:** No Details Available **When:** Hours: 6:00 PM - 9:00 PM **Where:** USD - Douglas F. Manchester Conference Center

See **Calendar** on 3B

## Calendar

*Continued from Page 1B*

Conference Center, 5998 Alcalá Park, San Diego

#### TUESDAY, OCT 7 - CLASSES

##### UNDERSTANDING THE REAL ESTATE TITLE

Get the latest information about land use and sustainable community development as well as tips that will save you time and money as you navigate a complex system with multiple stakeholders. **Organization:** Burnham Moores Center for Real Estate (USD) **Information:** Jodi Waterhouse (619)260-4231 [jodiw@sandiego.edu](mailto:jodiw@sandiego.edu) **Cost:** \$450.00 **Where:** USD - Douglas F. Manchester Conference Center, 5998 Alcalá Park, San Diego

#### WEDNESDAY, OCT 8 - LUNCHEON

##### LEGISLATIVE UPDATE WITH REX HIME

Rex Hime, President and CFO of the California Business Properties Association, will address the legislative session update, which bills made it through, the Governor's reaction and more. **Organization:** Institute of Real Estate Management (IREM) **Information:** (619) 209-2997, (858) 715-4747 [info@iremsd.org](mailto:info@iremsd.org) **Cost:** \$55.00- \$65.00 **When:** Hours: 11:30 AM - 1:30 PM **Where:** Joan B. Kroc Institute of Peace and Justice, USD, 5998 Alcalá Park, San Diego, 92110

# SAN DIEGO DAILY TRANSCRIPT

September 12, 2008

## REAL ESTATE CALENDAR

### OTHER EVENTS

#### TUESDAY, SEP 16 - BREAKFAST MEETING

##### BREAKFAST AT THE BMC

Dr. Seek Ngee Huat, President of GIC Real Estate, Singapore, will be our speaker, bringing his knowledge as one of the foremost experts in global real estate to this rare US appearance. **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$25.00 **When:** Starts: 7:30 AM **Where:** Joan B. Kroc Institute, Peace and Justice, 5998 Alcalá park, San Diego, 92110

#### TUESDAY, SEP 16 - CLASSES

##### INTRODUCTION TO REAL ESTATE, INVESTMENTS AND DEVELOPMENT

This introductory course offers a prelude to a more comprehensive approach to the area of real estate financial instruments, development, investment and acquisitions. Other Dates: Tuesday, Sep 23; Tuesday, Sep 30 **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$450.00 **When:** Hours: 6:00 PM - 9:00 PM **Where:** USD's Douglas F. Manchester Conference Center, 5998 Alcalá Park, San Diego, 92110

#### THURSDAY, SEP 18 - LUNCHEON

##### NETWORKING

This workshop will focus on the practical and technical information you need to know about the LEED process and the wide effects it has on the real estate industry. **Organization:** IREM San Diego Chapter **Information:** (619) 209-2997 <http://www.iremsd.org> **Cost:** \$45.00- \$75.00 **When:** Hours: 11:30 AM - 1:30 PM **Where:** NTC Promenade, 2825 Dewey Rd., San Diego

#### THURSDAY, SEP 18 - CLASSES

##### CERTIFICATE IN LAND USE

This cutting-edge program will help planners, engineers, consultants and other professionals better understand the complex and time-consuming processes of land use decisions. **Organization:** University of San Diego **Information:** (619) 260-7699 [www.sandiego.edu](http://www.sandiego.edu) **Cost:** No Details Available **When:** Hours: 6:00 PM - 9:00 PM **Where:** USD - Douglas F. Manchester Conference Center, 5998 Alcalá Park, San Diego

#### THURSDAY, SEP 18 - CLASSES

See Calendar on 3B

## Calendar

*Continued from Page 1B*

#### MANAGING THE ENTITLEMENT PROCESS

This program will help participants understand how to incorporate sustainable measures in their projects through site planning, building design and energy efficient approaches. **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$450.00 **Where:** Manchester Auditorium/USD, 5998 Alcalá Park, San Diego

#### TUESDAY, OCT 7 - CLASSES

##### UNDERSTANDING THE REAL ESTATE TITLE

Get the latest information about land use and sustainable community development as well as tips that will save you time and money as you navigate a complex system with multiple stakeholders. **Organization:** Burnham Moores Center for Real Estate (USD) **Information:** Jodi Waterhouse (619)260-4231 [jodiw@sandiego.edu](mailto:jodiw@sandiego.edu) **Cost:** \$450.00 **Where:** USD - Douglas F. Manchester Conference Center, 5998 Alcalá Park, San Diego

#### WEDNESDAY, OCT 8 - LUNCHEON

##### LEGISLATIVE UPDATE WITH REX HIME

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# SAN DIEGO DAILY TRANSCRIPT

September 17, 2008

## OTHER EVENTS

### THURSDAY, SEP 18 - CLASSES

#### MANAGING THE ENTITLEMENT PROCESS

This program will help participants understand how to incorporate sustainable measures in their projects through site planning, building design and energy efficient approaches. **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$450.00 **Where:** Manchester Auditorium/USD, 5998 Alcala Park, San Diego

### THURSDAY, SEP 18 - LUNCHEON

#### NETWORKING LUNCHEON

This workshop will focus on the practical and technical information you need to know about the LEED process and the wide effects it has on the real estate industry. **Organization:** IREM San Diego Chapter **Information:** (619) 209-2997 <http://www.iremsd.org> **Cost:** \$45.00- \$75.00 **When:** Hours: 9:30 AM - 1:30 PM **Where:** NTC Promenade, 2825 Dewey Rd., San Diego

### THURSDAY, SEP 18 - CLASSES

#### CERTIFICATE IN LAND USE

This cutting-edge program will help planners, engineers, consultants and other professionals better understand the complex and time-consuming processes of land use decisions. **Organization:** University of San Diego **Information:** (619) 260-7699 [www.sandiego.edu](http://www.sandiego.edu) **Cost:** No Details Available **When:** Hours: 6:00 PM - 9:00 PM **Where:** USD - Douglas F. Manchester Conference Center, 5998 Alcala Park, San Diego

### TUESDAY, SEP 23 - CLASSES

#### INTRODUCTION TO REAL ESTATE, INVESTMENTS AND DEVELOPMENT

This introductory course offers a prelude to a more comprehensive approach to the area of real estate financial instruments, development, investment and acquisitions. **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$450.00 **When:** Hours: 6:00 PM - 9:00 PM **Where:** USD's Douglas F. Manchester Conference Center, 5998 Alcala Park, San Diego, 92110

### TUESDAY, OCT 7 - CLASSES

#### UNDERSTANDING THE REAL ESTATE TITLE

Get the latest information about land use and sustainable community development as well as tips that will save you time and money as you navigate a complex system with multiple stakeholders. **Organization:** Burnham Moores Center for Real Estate (USD) **Information:** Jodi Waterhouse (619) 260-4231 [jodiw@sandiego.edu](mailto:jodiw@sandiego.edu) **Cost:** \$450.00 **Where:** USD - Douglas F. Manchester Conference Center, 5998 Alcala Park, San Diego

### WEDNESDAY, OCT 8 - LUNCHEON

#### LEGISLATIVE UPDATE WITH REX HIME

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CALIFORNIA  
**REAL ESTATE JOURNAL**

Sep 2, 2008



USD ENTITLEMENT COURSE

*Real estate professionals interested in learning more about the entitlement and permitting process as well as environmental-impact assessment are encouraged to take this four-week University of San Diego course under the instruction of the Burnham-Moore Center for Real Estate.*

- Every Thursday from Sept. 4 through Sept. 25, 6 to 9 p.m.
- University of San Diego, Douglas F. Manchester Executive Conference Center, 5998 Alcalá Park, in San Diego
- Cost: \$450 includes 12 hours of instruction, class materials, parking and refreshments
- Visit [www.usdce.org/landuse](http://www.usdce.org/landuse)

# SAN DIEGO DAILY TRANSCRIPT

September 26, 2008

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## OTHER EVENTS

### TUESDAY, SEP 30 - CLASSES

#### INTRODUCTION TO REAL ESTATE, INVESTMENTS AND DEVELOPMENT

This introductory course offers a prelude to a more comprehensive approach to the area of real estate financial instruments, development, investment and acquisitions. **Organization:** USD/Burnham-Moores Center **Information:** (619) 260-4231 [www.USDRealEstate.com](http://www.USDRealEstate.com) **Cost:** \$450.00 **When:** Hours: 6:00 PM - 9:00 PM **Where:** USD's Douglas F. Manchester Conference Center, 5998 Alcalá Park, San Diego, 92110

### THURSDAY, OCT 2 - NETWORKING

#### NETWORKING BEER BASH

All real estate-related professional and trade associations will be attending! This is the place to see the movers and shakers of the real estate industry and the place to be seen! **Organization:** IREM San Diego Chapter **Information:** Nicole Baker (858) 715-4736 [nicole@iremsd.org](mailto:nicole@iremsd.org) **Cost:** \$15.00- \$30.00 **When:** Hours: 4:30 PM - 6:30 PM **Where:** LEED-certified Sunroad Spectrum Bldg., 8620 Spectrum Center Blvd, San Diego

### TUESDAY, OCT 7 - CLASSES

#### UNDERSTANDING THE REAL ESTATE TITLE

Get the latest information about land use and sustainable community development as well as tips that will save you time and money as you navigate a complex system with multiple stakeholders. **Organization:** Burnham-Moores Center for Real Estate (USD) **Information:** Jodi Winters (619) 260-4231 [jodiw@sandiego.edu](mailto:jodiw@sandiego.edu) **Cost:** \$450.00 **Where:** USD's Douglas F. Manchester Conference Center, 5998 Alcalá Park, San Diego

### WEDNESDAY, OCT 8 - LUNCHEON

#### LEGISLATIVE UPDATE WITH REX HIME

Rex Hime, President and CFO of the California Business Properties Association, will address the legislative session update, which bills made it through, the Governor's reaction and more. **Organization:** Institute of Real Estate Management (IREM) **Information:** (619) 209-2997, (858) 715-4747 [info@iremsd.org](mailto:info@iremsd.org) **Cost:** \$55.00- \$65.00 **When:** Hours: 11:30 AM - 1:30 PM **Where:** Joan B. Kroc Institute of Peace and Justice, USD, 5998 Alcalá Park, San Diego, 92110



# San Diego Daily Transcript

Sep 5, 2008

## THURSDAY, SEP 11 - CLASSES

### MANAGING THE ENTITLEMENT PROCESS

This program will help participants understand how to incorporate sustainable measures in their projects through site planning, building design and energy efficient approaches. Organization: USD/Burnham-Moores Center Information: (619) 260-4231 www.USDRealEstate.com Cost: \$450.00 Where: Manchester Auditorium/USD, 5998 Alcala Park, San Diego

## TUESDAY, SEP 16 - BREAKFAST MEETING

### BREAKFAST AT THE BMC

Dr. Seok Ngee Huat, President of GIC Real Estate, Singapore, will be our speaker, bringing his knowledge as one of the foremost experts in global real estate to this rare US appearance. Organization: USD/Burnham-Moores Center Information: (619) 260-4231 www.USDRealEstate.com Cost: \$100.00 When: Starts: 7:30 AM Where: Joan B. Kroc Institute, Peace and Justice, 5998 Alcala park, San Diego, 92110

## THURSDAY, SEP 11 - CLASSES

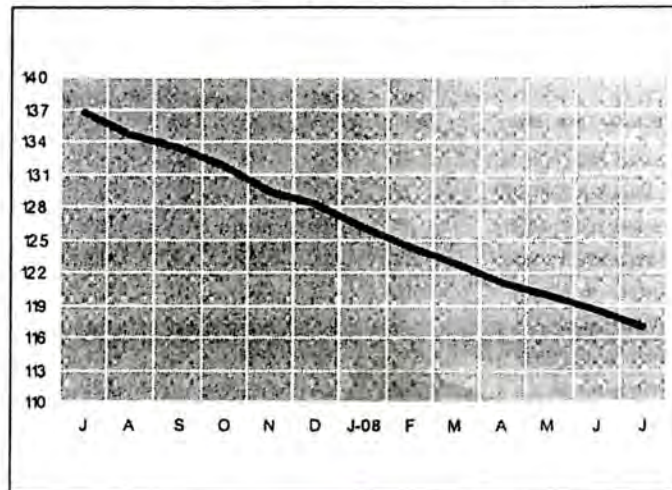
### CERTIFICATE IN LAND USE

This cutting-edge program will help planners, engineers, consultants and other professionals better understand the complex and time-consuming processes of land use decisions. Other Dates: Thursday, Sep 18; Thursday, Sep 25 Organization: University of San Diego Information: (619) 260-7699 www.sandiego.edu Cost: No Details Available When: Hours: 6:00 PM - 8:00 PM Where: USD - Douglas F. Manchester Conference Center, 5998 Alcala Park, San Diego

# SAN DIEGO DAILY TRANSCRIPT

September 29, 2008

## Leading economic indicators



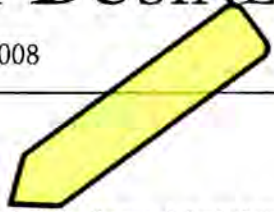
Source: University of San Diego

The monthly changes in leading indicators (initial claims for unemployment insurance, local stock prices, outlook for the national economy, consumer confidence, building permits and help wanted advertising) of the San Diego economy as tracked by Alan Gin, an urban economics professor at the University of San Diego. The highest monthly rate is 137.3 in July 2007.

# DAILY BUSINESS REPORT

September 28, 2008

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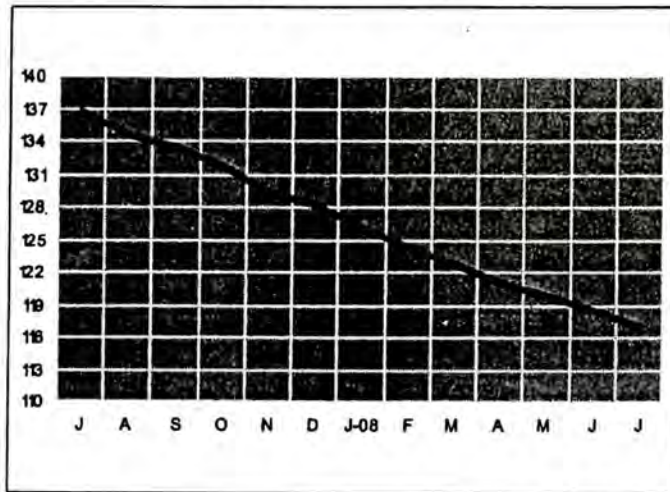
## BAILOUT FORUM

The USD School of Business Administration has arranged a panel discussion on Wednesday (Oct. 1) on the national financial crisis and bailout proposal. It will be held from noon to 1 p.m. in **Olin Hall**, Room 229. There is no admission charge. Panelists will be **Stephen Conroy**, moderator; **Shreesh Deshpande**, finance; **Manzur Rahman**, finance; **Curtis Cook**, management/leadership; **Alan Gin**, economics; and **Ryan Ratcliff**, economics. Each panelist will briefly present his perspective on the topic and a question and answer period will follow.

# SAN DIEGO DAILY TRANSCRIPT

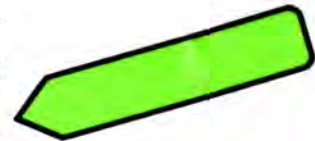
September 22, 2008

## Leading economic indicators



Source: University of San Diego

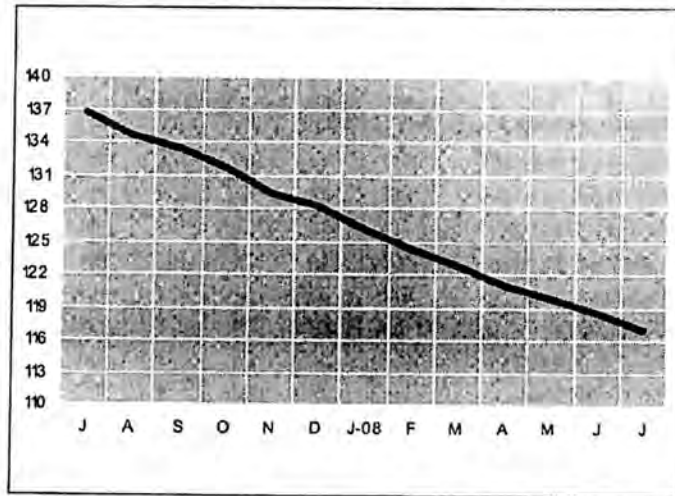
The monthly changes in leading indicators (initial claims for unemployment insurance, local stock prices, outlook for the national economy, consumer confidence, building permits and help wanted advertising) of the San Diego economy as tracked by Alan Gin, an urban economics professor at the University of San Diego. The highest monthly rate is 137.3 in July 2007.



# SAN DIEGO DAILY TRANSCRIPT

September 15, 2008

## Leading economic indicators



Source: University of San Diego

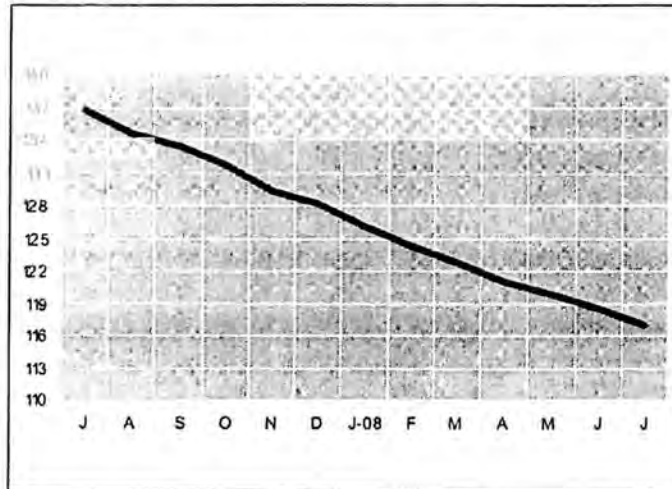
The monthly changes in leading indicators (initial claims for unemployment insurance, local stock prices, outlook for the national economy, consumer confidence, building permits and help wanted advertising) of the San Diego economy as tracked by Alan Gin, an urban economics professor at the University of San Diego. The highest monthly rate is 137.3 in July 2007.

# SAN DIEGO DAILY TRANSCRIPT

September 8, 2008

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## Leading economic indicators



Source: University of San Diego

The monthly changes in leading indicators (initial claims for unemployment insurance, local stock prices, outlook for the national economy, consumer confidence, building permits and help wanted advertising) of the San Diego economy as tracked by Alan Gin, an urban economics professor at the University of San Diego. The highest monthly rate is 137.3 in June 2007.

## **School of Law**

# EMISSIONS SNAPSHOT

USD report to help develop better plans to battle climate change

By Mike Lee  
STAFF WRITER

Home energy consumption and use of personal vehicles generate roughly 60 percent of San Diego County's greenhouse gas emissions, putting the region's 3.1 million residents on the hook to do more to meet the state's goals for fighting global warming.

That was a central conclusion of a major study made public today by the University of San Diego. By offering the first detailed carbon footprint for the region, the report provides a baseline for scientists, elected officials, companies and non-profit groups to develop better strategies against climate change.

It also outlines a 21-point plan for meeting California's legislative mandate to curtail the release of greenhouse gases.

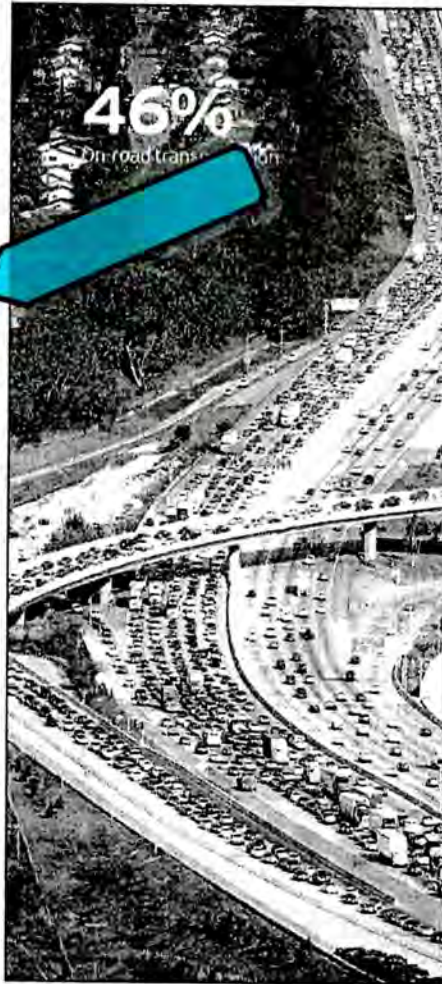
"No one sector of the economy can do it alone and contributions from every sector — no matter how small — will be necessary," said Scott Anders, director of the university's Energy Policy Initiatives Center.

Several local and state agencies helped refine the study, which generally followed protocols that the California Air Resources Board established.

Yesterday, the air board issued its first economic and health assessments of strategies being proposed under Assembly Bill 32, the state's landmark global warming legislation from 2006.

SEE Study, B8

**Online:** To read the executive summary of the University of San Diego's carbon footprint report, go to [uniontrib.com/more/documents](http://uniontrib.com/more/documents)





**► STUDY**  
CONTINUED FROM PAGE B1  
**Report shows county's mix of activities**

Following the board's recommendations for combating climate change would, by 2020, increase the state's overall gross product by \$4 billion and reduce sick days by 53,000.

Most economic benefits would come from investments in energy efficiency that would more than pay for themselves over time, the air board said.

"Guiding California toward a clean energy future ... will grow our economy, improve public health, protect the environment and create a more secure future," Mary Nichols, head of the board, said in a statement.

No one knows for sure whether California's policies will reduce global warming, which many scientists around the globe consider the main environmental challenge of the century. They said the many problems created by a hotter planet will include accelerated loss of biodiversity, water shortages and the spread of diseases.

Anders said business as usual will put the San Diego region about 50 percent above the 2020 target set by AB 32. The law doesn't set regional goals, but state officials support developing regional plans.

A carbon footprint is critical for the county's emerging plans to counter global warming, said Andrea Cook, climate program manager at the California Center for Sustainable Energy, a nonprofit group based in San

**SHRINKING THE CARBON FOOTPRINT**

Meeting California's goals for curbing emissions of greenhouse gases will require great effort by the region's residents, businesses and agencies, said Scott Anders at the University of San Diego. His suggestions include:

- Reduce driving by 10 percent.
- Decrease use of pleasure boats by 35 percent.
- Lower electricity consumption by 10 percent.
- Plant more trees.
- Increase vehicles' fuel economy.
- Improve the efficiency of heavy-duty vehicles.
- Build major wind, solar and geothermal facilities.
- Capture 80 percent of gases released from landfills.

Diego.

"It helps you to prioritize what can you do, just like doing a budget," she said. "If you don't know what the budget is, it's hard to allocate how much you can spend on latter things. How much you can save on not buying them."

The USD study reflects the county's distinctive mix of activities, from the type of power used locally to the number of miles that residents drive to and from work. In other areas of the state, pollution sources such as port activities and farming generate far greater amounts of greenhouse gases than here.

The San Diego County Greenhouse Gas Inventory cost about \$100,000 and took about a year to complete, Anders said. The project included analyses of emissions from cars, planes, landfills, power

plants and other pollution sources since 1990. The report was funded by The San Diego Foundation, the San Diego Association of Governments and NRG Energy Inc.

San Diego County released about 34 million metric tons of carbon dioxide and other greenhouse gases in 2006 — an 18 percent increase over 1990 levels. The number is in line with population growth for the period.

The region's per-capita emissions of greenhouse gases are slightly lower than California's and just half of the U.S. average. That's largely because of San Diego's mild climate and its limited reliance on coal for power.

The largest local reductions in greenhouse gas emissions are likely to come from tighter fuel efficiency standards and state investments in renewable power plants, the study's report said.

Anders said to what some people might think, installing more large-scale solar arrays — such as rooftop panels on homes and businesses — would help to reduce the region's green-

house gas emissions only slightly. San Diego Gas & Electric Co. developing major solar, wind and geothermal projects would have a much larger effect, the study said.

Roughly a quarter of the changes suggested in the new report rely directly on residents' actions, such as trimming the use of electricity, gasoline, natural gas and other fuels by 10 percent or more.

People can make a larger effect by buying high-efficiency cars and appliances. Also, cutting water consumption reduces emissions because huge volumes of electricity are used to move water from Northern California to homes and businesses in San Diego County.

Government and nonprofit leaders across the region are crafting policies to promote emission reductions. Many efforts focus on cars and light-duty trucks, which are by far the largest source of greenhouse gas emissions in the county at 46 percent of the total.

Local officials have talked about everything from charging more for parking to promot-

ing "pay as you drive" car insurance to boosting telecommuting. Other measures include forcing vendors on local government projects to use low-polluting vehicles and creating incentives for "green buildings" with streamlined permits.

"The individual actions do add up, but if there is no policy that demands something people don't do it. ... Some (actions) need to be mandated," said Cook at the energy center.

SANDAG officials hope to release a climate "action plan" in the spring that will lay out strategies the region could use to meet state goals.

"It's going to be a challenge, but we all are working on it," said Gary Gallegos, SANDAG's executive director.

He said part of the difficulty is that the region is expected to grow by about 500,000 people over the next 12 years.

Neither the University of San Diego nor SANDAG has done an economic analysis of meeting the state's greenhouse gas target. SANDAG's 2009 report is expected to include a financial review. Gallegos said his goal is to offer the region ways to meet state mandates "with as little pain as possible."

Mike Lee: (619) 542-4570; mike.lee@uniontrib.com

## SD County Greenhouse Gas Emissions Inventory

USD Study Provides Strategies For Reducing Emissions  
Sep 18, 2008  
Ed Joyce

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A University of San Diego study may be used as a guide to reduce the county's greenhouse gas emissions. Those emissions have been linked to climate change. KPBS Reporter Ed Joyce has details.

The greenhouse gas inventory project took about one year to complete.

Scott Anders is the director of USD's Energy Policy Initiatives Center.

He says the study found in 2006, emissions from cars and light-duty trucks represented 46% of total greenhouse gas emissions in San Diego County.

**Anders:** Individual choices matter. And you know, the kind of car you drive and how far you drive and how you consume power in the home, the kind of appliances you have in the home matter.

He says by 2020, under a business-as-usual scenario, regional greenhouse gas emissions are expected to jump 25% over levels two years ago.

The study estimates that through a combination of 21 strategies, the county could reduce its emissions to 1990 levels by 2020.

The state's global warming law does not require cities or counties to reduce emissions by a specific amount.

Ed Joyce, KPBS News.

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## A Report Tells Where Greenhouse Emissions Are Coming from in San Diego

Sep 23, 2008



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Audio posted in the afternoon.

**Tom Fudge:** Climate change is part of the history of life on earth. The thing that's different today is that humans are making it happen. That's the consensus of scientists all around the world who have identified the greenhouse effect. Greenhouse gases, such as carbon dioxide that comes from burning fossil fuels, are trapping heat in the atmosphere. And, the only fool-proof way to turn it around is to find other ways of generating energy.

Global warming is a worldwide problem, but some people in San Diego are trying to figure out how we can play a role in the solution. That's why the Energy Policy Initiative Center, at the USD Law School, has drawn up an inventory of local greenhouse gases. The object is to show us how we're producing them and what we would have to do to reduce them.

### Guests

- **Scott Anders**, director of the Energy Policy Initiative Center at the University of San Diego Law School. Scott joins us today to talk about the *Final Greenhouse Gas Inventory Report for San Diego County*.
- **Susan Freedman**, senior regional energy planner for SANDAG.



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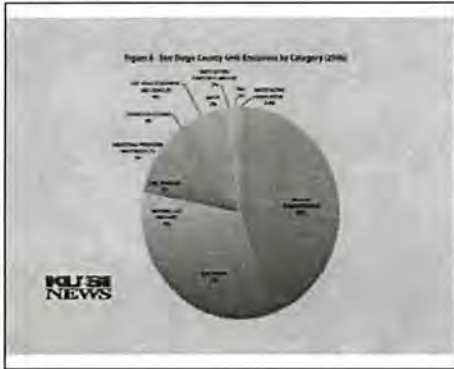
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San Diego's Carbon Footprint



**Video**  
 California is leading the way in the efforts to reduce greenhouse gas emissions. Now a major study has been released by the University of San Diego, that shows what San Diegans have to do to meet the state's mandates.

Story Updated: Sep 18, 2008 at 7:01 PM PDT

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# USD report to help develop better plans to battle climate change

San Diego

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Friday, 19 September 2008

46% on-road transportation Home energy consumption and use of personal vehicles generate roughly 60 percent of San Diego County's greenhouse gas emissions, putting the region's 3.1 million residents on the hook to more to meet the state's goals for fighting warming. That was a central conclusion of a major study made public today by the University of San Diego. By offering the first detailed carbon footprint for the region, the report provides a baseline for scientists, elected...

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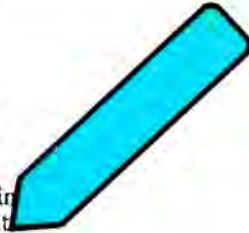
**SAN DIEGO**

## **Restaurant association backs Sunrise Powerlink**

Restaurants in San Diego, as all other businesses, have an interest in reducing their carbon footprint. But as a recent University of San Diego study showed ("Emissions Snapshot," Sept. 18), our region needs to be able to connect to abundant green energy sources if we are to significantly reduce greenhouse gas emissions.

This is precisely why the San Diego Chapter of the California Restaurant Association has supported the proposed Sunrise Powerlink transmission line. Sunrise would connect San Diego to geothermal, solar and wind energy sources in eastern San Diego County and the Imperial Valley. Our population is only getting bigger, and every new resident increases greenhouse gas emissions and energy consumption. Without sufficient access to renewable energy sources, our business climate and quality of life will be adversely affected. As the USD study shows, we can't afford to put off building a project like the Sunrise Powerlink any longer.

**KATIE HANSEN**  
*San Diego*





## Oil's Fall Won't Change Frugal Use

By Stevenson Jacobs

NEW YORK - The worst oil shock since the 1970s has put a permanent mark on the American way of life that even a drop in oil's price below \$100 a barrel won't erase.

Public transportation is in. Hummers are out. Frugality is in. Wastefulness is out.

Although oil prices dipped beneath the \$100 mark Friday for the first time in five months, it still isn't cheap and Americans have long memories. They are saddled with debt, high food costs and home prices worth far less than two years ago.

Experts say some relief at the pump is probably coming within weeks after light, sweet crude fell to \$99.99 before closing later at \$101.18, up 31 cents. But the era of "staycations," four-day work weeks, airline fuel surcharges and costly commutes could be here to stay.

"It's killing me. I drive 50 miles to work everyday and the money [for gas] really adds up," Nick Emken, 28, said as he topped up at a Manhattan filling station Friday where a gallon of regular was going for \$3.80.

He pays around \$52 to fill up his 2007 Saturn SUV - up from about \$30 a year ago - and doubts oil's fall to \$100 will make much of a difference.

"Even if gas prices comes down, that wil only save me, what, \$30 a week? It's still too expensive," said Emken, a financial recruiter from Ocean Township, N.J.

A sustained period of \$100 oil should eventually lower pump prices from the current national average of about \$3.65 a gallon to within a range of \$3 to \$3.25 - around a buck lower than the all-time record average of \$4.114 a gallon set July 17 when crude prices peaked above \$145 a barrel.

Homeowners could also see lower utility bills this winter due to steep drops in the price of heating oil and natural gas.

Still, many drivers are frustrated that pump prices haven't come down as fast as oil. One reason is Hurricane Ike, which steamed into the Gulf of Mexico on Friday and forced a cluster of refineries to shut down, sending wholesale gas prices spiking. Also, refineries are still saddled with more expensive fuel and are having trouble selling it as people drive less. As cheaper oil begins trickling into refineries, pump prices should start to ease some, possibly by October.

"We're not going back to \$2-a-gallon gasoline," said Stephen Schork, an analyst and energy trader in Villanova, Pa. "Consumers have to appreciate that the low prices we had before didn't reflect the price of crude, so there will be a limit to how much prices will come down."

And some more bad news: Food prices, plane tickets and plastic goods made from petrochemical products aren't expected to get much cheaper either. The softening U.S. economy means food makers, airlines and manufacturers are unlikely to roll back recent price increases for goods and services anytime soon.

Although the hurricane is keeping gas prices high, it's not doing the same for oil, as it has in the past. Neither are geopolitical flare-ups involving Russia and Venezuela.

Many analysts say that's because speculative investors - not rising demand - pushed oil prices to record levels this summer.

"This market is clearly telling us that it was priced too high," said Peter Beutel, an analyst at Cameron Hanover in New Canaan, Conn., who believes oil will fall to around \$70 to \$80 a barrel.

As prices come falling back to earth, Americans aren't expected to drop their newfound frugality. The jarring reality of \$4-a-gallon gasoline stirred up an unprecedented level of consumer angst that experts say will keep people from reverting to extravagant energy use for years to come - if not forever.

High gas prices prompted calls to lower speed limits to 55 mph in some states and touched off a seemingly endless wave of "no SUV" campaigns.

"I see a permanent shift," said Kit Yarrow, a consumer psychologist at San Francisco's Golden Gate University who has studied how high oil prices have affected Americans' buying behavior. "Historically, when gas prices come down, people use more. But we've learned a lot of new things during this period and it will be hard to go back to our gas-guzzling ways."

That means Americans' love affair with big cars may be over for the time being.

Executives at Ford Motor Co. and General Motors Corp. have said the U.S. car market would never return to predominantly SUV-based vehicles, and have announced plans to retool factories to build new small cars.

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Another 30 percent said they had changed their minds about what kind of car they wanted and that gas at a \$1 less wouldn't influence their decision. The study also showed that many people were eating out less and buying more generic products.

"It used to be the bigger the better. Now it's the smaller the better," said John Massouras, owner of a used-car dealer Route 31 Auto Sales in the Chicago suburb of McHenry, where recently traded-in SUVs fill the lot but get scant attention from shoppers despite rock-bottom sticker prices.

Gas prices aren't the only burden. Increases in the cost of diesel have dented profits for long-haul truckers, farmers and others who depend on the fuel.

Tom Ferguson, a Missouri farmer who buys fuel by the tanker-trailer load, said high diesel prices have forced him to scale back tilling his soil this year. Even if gasoline drops sharply by next season, petroleum-based chemicals and nitrogen-based fertilizers remain historically high, meaning Ferguson will be skimping for the foreseeable future.

"If it was just fuel, it wouldn't be that big a problem," Ferguson said. "But every input we got is connected to fuel, so everything we use is considerably higher."

Originally published by The Associated Press.

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**Bankruptcy Law**

## Credit Default Swaps Complicate Lehman Bankruptcy

Posted 6 hours, 23 minutes ago

By [Debra Cassens Weiss](#)

The trustee in the Lehman Brothers bankruptcy will likely have to make an effort to "chase people down" who owe money in credit default swaps, a type of insurance policy that protects against a corporation defaulting on its debt.

Lehman was one of the 10 largest parties participating in credit default swaps, the New York Times reports. The company's most recent quarterly filing said it bought and sold \$729 billion in derivatives with a fair net value of \$16.6 billion.

Such derivative contracts are exempted from an automatic stay that prevents creditors from collecting debts during the bankruptcy case, and that could tempt some parties to try to evade their contracts, a bankruptcy expert told the Times.

"People who have a contract that looks dicey now would rather just wash their hands of it," said law professor David Skeel Jr. of the University of Pennsylvania. "This sets up a circumstance where these people can try to slip away into the night. It is a waste of precious time for the bankruptcy trustee to have to chase people down."

On the other hand, companies that are due money from Lehman in such contracts may try to collect outside of bankruptcy court, the Times says.

Even if the company sells off its derivative contracts, it's unclear just how much the investment bank will be able to recover, said law professor [Frank Partnoy of the University of San Diego](#). "The really interesting question that no one knows the answer to is, if you were to go into liquidation and sell off all the derivatives contracts, what is the value?" he told the newspaper. "We are just learning that no one, not even the senior people within these banks, knows how much these contracts are worth."

Lehman listed \$639 billion in total assets in a Chapter 11 filing yesterday that prompted creditors to rush in to preserve their interests. Luc Despina, a partner at Milbank, Tweed, Hadley & McCloy, told the newspaper that speed is important. "The lesson generally from these cases in terms of companies that own financial assets is that time is of the essence," he said. "If you want to recover the maximum value possible, you have to move really fast, because any value there now may be frittering away."

Lehman is represented by Harvey Miller, a lawyer at Weil, Gotshal & Manges who represented Drexel Burnham Lambert in its 1990 bankruptcy filing.

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Photo 1 of 5



In this photo combo, the price board at gas station in Redwood City, Calif. is shown on June 9, 2008, left, and Sept. 11, 2008, right. While the return of \$100 oil is being greeted as relatively good news for consumers, the jarring reality of \$4-a-gallon gasoline stirred up an unprecedented level of consumer angst that experts say will keep people from reverting to extravagant energy use for years to come — if ever again. (AP Photo/Paul Sakuma)



## Oil's fall to \$100 won't change frugal energy use

By STEVENSON JACOBS - 2 days ago

NEW YORK (AP) — The worst oil shock since the 1970s has put a permanent mark on the American way of life that even a drop in oil's price below \$100 a barrel won't erase.

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A Fight for a Piece of What's Left

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TOPICS INDUSTRIES

Legal, Lehman's Struggles, Cnsls Weekend 2008 Financial Services

A worldwide battle began on Monday over the remains of **Lehman Brothers** as the biggest bankruptcy filing in history sent creditors scrambling to protect their investments, The New York Times's Jonathan D. Glater and Gretchen Morgenson reported.

Lawyers for global companies like **JPMorgan Chase**, the **General Electric Capital Corporation** and **Credit Suisse** rushed into court, as well as small investors, like Arapahoe County, Colo., and the Carrollton-Farmers Branch Independent School District in the suburbs of Dallas. All may be owed money by Lehman and want to preserve their interests in its reorganization, which will be overseen by a bankruptcy judge.

Complicating matters greatly, some of Lehman's complex contracts, particularly credit default swaps, could allow some companies that owe Lehman money to walk away and other companies that are owed money to try to collect outside of bankruptcy court.

Lehman lists total assets of \$639 billion — more than the gross domestic product of Argentina and roughly 10 times the size of **Enron** when it filed for bankruptcy in 2001. As the company's lawyers wrote in one court filing, "That this case is large and complex is an understatement."

Still, everyone working on the carcass knows that taking too much time to sort things out will result in less money for creditors.

"The lesson generally from these cases in terms of companies that own financial assets is that time is of the essence," Lue A. Despina, a partner at Milbank, Tweed, Hadley & McCloy who advised a committee of creditors in the Enron bankruptcy, told The Times. "If you want to recover the maximum value possible, you have to move really fast, because any value there now may be frittering away."

How companies around the world weather the ripple effect of Lehman's collapse is a crucial question in coming days and weeks, lawyers said. Some smaller companies that relied on Lehman to provide capital could suddenly lose access to liquidity and fail, lawyers warned.

"I'm just wondering how that's going to affect all of these regional banks across the country as well as in Europe, as well as in Asia," Peter Antoszyk, a partner at Proskauer Rose in Boston, told The Times. "That's sort of been the bogeyman that's been out there for a while."

The combination of Lehman's size and the complexity of its financial transactions promises to make bankruptcy proceedings quite difficult. Banks in Japan, Singapore and of course New York are owed hundreds of millions of dollars by Lehman and appeared on its initial list of 30 large creditors.

While the holding company filed for bankruptcy protection, the broker dealer and other units aim to continue operating as normally as possible, with some, like Neuberger Berman, still moving toward a sale.



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"With this kind of business, I think the risk is that you have sort of a domino effect, the pieces start falling over and they can't keep anything together," David Frauman, a partner in the London office of Allen & Overy, told The Times.

Guiding Lehman through the labyrinth will be Harvey R. Miller, a lawyer at Weil, Gotshal & Manges who has handled challenging corporate meltdowns in the past, notably the bankruptcy of Drexel Burnham Lambert in 1990. But that was before the financial world was so thoroughly intertwined and before derivatives blossomed; today it is more difficult to figure out who was owed how much.

Lehman asked the bankruptcy court to issue an order stating that bankruptcy law barred proceeding with claims against the company once it had filed for Chapter 11 protection — something that people outside the United States might not know. Lehman lawyers are trying to protect its operations in other countries from being hauled into court by an angry party seeking to enforce a contract.

Lawyers for Lehman made a strategic decision not to file for Chapter 11 protection for all of the company's subsidiaries, perhaps hoping to sidestep a problem that came up in the bankruptcy of Refco a few years ago. Under bankruptcy law, a brokerage firm must return customers' securities, and those securities are not included among the assets available to satisfy creditors; if that were Lehman's case, there might be little left after all the investment bank's customers were paid off.

Adding to the uncertainty in the Lehman filing is the unusual treatment assigned to derivative contracts in a bankruptcy. Under the 2005 bankruptcy reform, Congress once again exempted derivatives from the automatic stay that prevents creditors from collecting what they are owed by a company that files for bankruptcy.

Because derivatives are not subject to an automatic stay, their holders can close out the arrangements with a party in bankruptcy even as other contracts are frozen. While this does not mean that derivatives holders can jump ahead of other Lehman creditors to get the money they say they are owed, theirs are unsecured claims, according to the International Swaps and Derivatives Association.

"People are terminating their contracts with Lehman," Robert G. Pickel, chief executive of the association, told The Times. "People are trying to close those positions and come up with values."

Lehman was one of the 10 largest parties in the market for credit default swaps, according to a Fitch Ratings report last year. In its most recent quarterly filing, Lehman reported \$729 billion in total derivatives bought and sold, with a net fair value of \$16.6 billion.

While the \$16.6 billion would be considered an asset if in fact the contracts remained on its books and held their value, it is unclear whether the firm would be able to recoup that money.

"The really interesting question that no one knows the answer to is, if you were to go into liquidation and sell off all the derivatives contracts, what is the value?" Frank Partnoy, a law professor at the University of San Diego and author of "Infectious Greed: How Deceit and Risk Corrupted the Financial Markets," told The Times. "We are just learning that no one, not even the senior people within these banks, knows how much these contracts are worth."

[Go to Article from The New York Times »](#)

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## Arkansas Blog

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### The deadly coverup

It turns out I'm not the only person who thinks **Gov. Mike Beebe** has been derelict in his duties by abetting the state **Human Services Department** throwing a cloak of secrecy over four foster child deaths and state complicity in a recent near-fatality.

A child advocacy organization is long on record in favor of more disclosure about mistreatment of children. Of course. When they die in secret, who can hear their cries?

Beebe's complicity is simply shameful. DHS' role is nearly illegally shameful. It has alibied that confidentiality laws prohibit it from talking about the five awful cases this year. But a federal law REQUIRES disclosure of child deaths.

Continue to the jump for a cogent essay on the point that was sent recently to legislators after a national study gave Arkansas a poor grade. The key quote:

While acknowledging states have a responsibility toward confidentiality in many cases involving juveniles, the study's authors say the lack of openness in cases involving death or serious injuries means child-welfare systems aren't held accountable for their shortcomings and their abilities to prevent future tragedies are hampered.

"Many states fail to properly reshift the balance between confidentiality and public disclosure ... when a child dies or almost dies from maltreatment," they wrote. "... The current undue emphasis on confidentiality only masks problems inherent in child protection systems. Public exposure is a necessary step toward fixing these problems. Each year, millions of taxpayers dollars go to support child protective services investigations. Accordingly, the public has a right to know if the laws for the protection of children are being followed and its tax dollars well-spent..."

And still the governor stands silent. Perhaps Entergy's lobbyist could get a word with him about this at the next cocktail party they attend.

Arkansas received a passing grade, but just barely – in a national survey of state policies in the release of information about the deaths and serious injuries of abused and neglected children.

Most states scored a mid-range C or worse in a report by First Star, a nonprofit group whose purpose is to help abused and neglected children, and by the University of San Diego School of Law's Children's Advocacy Institute. Arkansas scored a C-, better than some states, worse than others....

While acknowledging states have a responsibility toward confidentiality in many cases involving juveniles, the study's authors say the lack of openness in cases involving death or serious injuries means child-welfare systems aren't held accountable for their shortcomings and their abilities to prevent future tragedies are hampered.

A federal law, the Child Abuse Prevention and Treatment Act, requires states to "allow for public disclosure" of information on fatal and near-fatal child abuse cases. Many states interpret and enforce that law too narrowly, according to First Star and the other authors of the study.

"Many states fail to properly reshift the balance between confidentiality and public disclosure ... when a child dies or almost dies from maltreatment," they wrote. "... The current undue emphasis on confidentiality only masks problems inherent in child protection systems. Public exposure is a necessary step toward fixing these problems. Each year, millions of taxpayers dollars go to support child protective services investigations. Accordingly, the public has a right to know if the laws for the protection of children are being followed and its tax dollars well-spent..."

The report says states should report cause and circumstances of a case, the age and gender of the child, and whether and how a social services agency had been monitoring the family

The study rated each state based on their policies or laws regarding disclosure, accessibility and scope of the information, and whether court proceedings are open.

Arkansas, like most states, scored highest in having at least a policy, or preferably, a state law addressing the public disclosure of information about abuse and neglect cases that result in a child's death or near death. Arkansas, like most states, scored only a mediocre grade in narrowly enforcing the federal law and for "being vague and unclear" as to what records must be released.

And, like most states, Arkansas got an "F" in requiring absolute and strict confidentiality in abuse/neglect court

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## Decision to seek death penalty deemed unusual

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10:00 PM PDT on Saturday, September 6, 2008

By JESSICA LOGAN  
The Press-Enterprise

The Riverside County district attorney's decision to pursue the death penalty against a man charged with murder in connection with a recent shooting underscores the wide disparity in how the death penalty is used among different counties in California, legal experts say.

Some experts say the wide discretion prosecutors have from county to county in the state makes the process unfair, while Riverside County district attorney spokeswoman Ingrid Wyatt said these decisions represent the will of the people in the county.

"The death row has many inmates ... from Riverside County so I think the jurors have spoken about how they feel about it in Riverside County," she said.

The Riverside County prosecutor's office acknowledges that it has sent more people to death row than most other counties in the state. Wyatt said she could not address how other counties pursue the death penalty. But she said Riverside County carefully reviews the cases and seeks the death penalty against defendants who high-level prosecutors believe have committed the most heinous crimes.

But some legal experts say seeking the death penalty against a man accused of a single gang shooting is remarkable even for Riverside County because they believe this kind of killing is not among the worst of the worst.

The Riverside County prosecutor's office announced recently that it would pursue the death penalty against Jesse Manzo, who is charged with murder in connection with the May 2 shooting death of Raymond Franklin in the northern part of Riverside. He pleaded not guilty July 23 to all charges. Franklin was not a gang member and was a good influence in the community, a Riverside County district attorney's news release stated.

The Riverside County district attorney stated in the news release it will pursue the death penalty in this case because prosecutors allege the crime was committed to further the East Side Riva gang. Manzo's attorney Addison Steele said in a previous interview that Manzo is not a gang member.

The prosecutor's office does not pursue death against all people charged with the special circumstance of committing a murder to further a street gang.

Christopher Butler, who pleaded not guilty to all charges, faces life in prison without the possibility of parole if convicted of murder in connection with the death of 15-year-old Allen Anthony White, attempted murder and gang charges in connection with a Feb. 12, 2007, shooting at the corner of John F. Kennedy Drive and Thyme Place in Moreno Valley.

But Manzo is eligible for the death penalty because prosecutors allege the special circumstance that the murder was committed to further a gang. Still, the prosecutor's office announced it would not seek death.

Wyatt declined to say what other elements of the case led prosecutors to seek the death penalty in the Manzo case.

John Cotsioulos, an adjunct professor at the University of San Diego School of Law, said the facts of the Manzo case do not make it one of the worst of the worst. "I personally can't imagine any other county proceeding on death in this case."

UC Berkeley School of Law Professor Elisabeth Semel said the U.S. Supreme Court ruled the death penalty should be reserved for the worst of the worst murders.

She runs the school's death penalty clinic, and said prosecutors can pursue death on almost all first-degree murder cases in California because the laws are so broad. Semel said it is unfair for a person to face the death penalty for a crime in one county and life in prison a mile away in another county. She believes these rules should be uniform across the state.

University of San Francisco School of Law Professor Steven F. Shatz has studied thousands of death penalty cases. He said juries are most likely to vote for death if there have been multiple killings or if the killer inflicted harm to the victim beyond the killing.



## Schools Shouldn't Lower the Bar for Blacks

By WALTER E. WILLIAMS

Which serves the interests of the black community better: a black student admitted to a top-tier law school, such as Harvard, Stanford or Yale, and winds up in the bottom 10 percent of his class, flunks out, or cannot pass the bar examination, or a black student admitted to a far less prestigious law school, performs just as well as his white peers, graduates and passes the bar?

I, and hopefully any other American, would say that doing well and graduating from a less prestigious law school is preferable to doing poorly and flunking out of a prestigious one.

Professor Gail Heriot, U.S. Commission on Civil Rights commissioner and member of the University of San Diego law faculty, addresses academic mismatch in her article "Affirmative Action in American Law Schools," in *The Journal of Contemporary Legal Issues* (2008). Citing UCLA law professor Richard Sander's research, Professor Heriot says that at elite law schools, 52 percent of black students had first-year grades that put them in the bottom 10 percent of their class as opposed to 7 percent white students. Black students had a higher failing and dropout rate, 19 percent compared to 8 percent for white students. Only 45 percent of blacks passed the bar exam on their first try compared with 78 percent of whites. Even after multiple attempts, only 57 percent of blacks succeeded in passing the bar.

Professor Heriot points out that this tragedy is reversed when black and white law students with similar academic credentials compete against each other at the same school. They earn about the same grades. When these students with the same grades from the same-tier school took the bar examination, they passed at the same rate.

In the name of affirmative action, diversity and multiculturalism, black students are being admitted to law schools where their academic credentials are far lower than whites.

The LSAT, which ranges from 120 to 180, is an admissions test for most law schools. According to the *Journal of Blacks in Higher Education*, the mean LSAT score at Harvard, Stanford and Yale law schools was 170. In 2004, nationally only .03 percent of blacks scored that high compared to 3.1 percent of whites. Overall, the mean LSAT score for blacks is 142; for whites it's 152. Many blacks admitted to top-tier law schools are brought into a highly competitive environment where the chances for success are quite remote.

In order for second- and third-tier law schools to have what they see as their quota of black students, they must, in turn, lower their admission standards.

As a result, those black students wind up in the bottom of their class. It is truly a vicious, mean agenda, where black students, who would be successes at a second- or third-tier law school, have been recruited and admitted to the highly competitive environment of first-tier schools in the name of diversity and turned into failures.

Think of it this way. Suppose you asked, "Williams, would you teach me how to box?" I say yes and the first matchup I arrange for you is against Lennox Lewis. You might have the potential to ultimately be an excellent boxer, but you're going to get your brains beaten out before you learn how to bob and weave. It's the same with any student - black or white. He is less likely to succeed if he is placed in an academic environment where his credentials don't begin to match those of his peers. He is likely to do much better in a slower paced, less competitive environment where he might receive more personal help.

I have frequently made this argument only to be asked: If top-tier colleges don't have racially different admissions policies, how are they going to have enough black students? My response is that's their problem. Black people can't afford to have our youngsters turned into failures so that in the name of diversity race hustlers and white liberals can feel better.

Walter Williams is an economics professor at George Mason University in Fairfax, Va.

Originally published by WALTER E. WILLIAMS.

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### Match blacks to law schools

September 3, 2008

Which serves the interests of the black community better: a black student admitted to a top-tier law school — such as Harvard, Stanford or Yale, and ends up in the bottom 10 percent of his class, flunks out, or cannot pass the bar examination — or a black student admitted to a far less prestigious law school, performs just as well as his white peers, graduates and passes the bar? I, and hopefully any other American, would say that doing well and graduating from a less prestigious law school is preferable to doing poorly and flunking out of a prestigious one.

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*Williams is a professor of economics at George Mason University. Send e-mail to [wwilliam@gmu.edu](mailto:wwilliam@gmu.edu).*



**normblog**

the weblog of Norman Geras

September 12, 2008

**The normblog profile 260: Gail Heriot**

Gail Heriot is a law professor at the University of San Diego and a member of the US Commission on Civil Rights. She writes long, ponderous articles in journals like USD's *Journal of Contemporary Legal Issues* and short, pointed essays for newspapers like the *Wall Street Journal*. She previously practised law at major law firms in Washington DC and Chicago, and was civil rights counsel to the US Senate Committee on the Judiciary. Gail is fond of cactus and other prickly things, which she grows in her canyon. Along with three USD colleagues, she blogs at The Right Coast.

Why do you blog? > Because nature abhorreth a vacuum.

What are your favourite blogs? > Instapundit, Marginal Revolution, Power Line.

Who are your intellectual heroes? > Edmund Burke, David Hume, Adam Smith.

What are you reading at the moment? > Theodore Dalrymple, *Our Culture, What's Left of It*; Francis Paul Prucha, *The Great Father: The United States Government and the American Indians*; Rosemary Radford Ruether, *Gaia and God: An Ecofeminist Theology of Earth Healing* (the last of these is a bit of an aberration for me).

What is your favourite poem? > 'The Penny Candystore Beyond The El' by Lawrence Ferlinghetti, especially as recited by my ex-husband.

What is your favourite movie? > *Sabrina*.

What is your favourite song? > 'The Battle Hymn of the Republic', especially as sung by my grandmother.

Who is your favourite composer? > Ralph Vaughan Williams.

Can you name a major moral, political or intellectual issue on which you've ever changed your mind? > Too many to name. Affirmative action is the one that comes to mind most readily, since I write in that area.

Who are your political heroes? > Winston Churchill, Martin Luther King, Abraham Lincoln, James Madison.

What is your favourite piece of political wisdom? > JFK: 'Where's there's smoke, there's often a smoke-making machine.'

If you could choose anyone, from any walk of life, to be President, who would you choose? > I'm a firm believer in the notion that in the end you only get two choices, both of them always flawed. Thinking about the perfect or even best possible candidate will only cause pain. Of the two, I choose McCain.

What would you do with the UN? > Drain the swamp and pave it over with a new League of Free Republics.

What do you consider to be the main threat to the future peace and security of the world? > Americans who believe that the United States is the world's greatest threat to peace and security.

Do you think the world (human civilization) has already passed its best point, or is that yet to come? > If we play our cards right, the best is yet to come.

What do you consider the most important personal quality? > Courage, because it is rare.

In what circumstances would you be willing to lie? > What makes you think I'm not lying now?

What commonly enjoyed activities do you regard as a waste of time? > Spectator sports.

What, if anything, do you worry about? > Alas, everything.

If you were to relive your life to this point, is there anything you'd do differently? > Buy Microsoft in 1986.

Where would you most like to live (other than where you do)? > Chicago.

What would your ideal holiday be? > A week in London, New York, Paris, Rome or Tokyo. I love big cities.

What is your most treasured possession? > My dad's old army cap from WWII. The cat chewed up the corner a few years ago, so I have to keep it locked away.

What talent would you most like to have? > I would love to be able to dance like Cyd Charisse.

What would be your ideal choice of alternative profession or job? > Newspaper columnist.

Who is your favourite comedian or humorist? > Lewis Carroll. His photo is hung on my wall.

Who are your sporting heroes? > I'm not big on athletes, but I'm willing to make an exception for Ozzie Smith. I love a good shortstop.

How, if at all, would you change your life were you suddenly to win or inherit an enormously large sum of money? > First, I would have the cleaning ladies come in more often.

If you could have any three guests, past or present, to dinner who would they be? > Benjamin Disraeli, David Hume and Mark Twain would be good for starters.

What animal would you most like to be? > I would love to be an impala, but I'm really more of a goat. Goats can be very useful if you know how to use them.

[The normblog profile is a weekly Friday morning feature. A list of all the profiles to date, and the links to them, can be found [here](#).]

Posted by Norm at 07:50 AM | [Permalink](#)



# Area legal groups to host charity fashion show Oct. 2



**Law Briefs**  
By Doug Sherwin

Six of San Diego's legal professional organizations have banded together to present "Couture for a Cause," a charity fashion show gala, Thursday, Oct. 2 at the New Children's Museum in downtown San Diego.

The evening event, scheduled to go from 6-9 p.m., will include cocktails and hors d'oeuvres, catered by The French Gourmet, a silent auction, and a fashion show. Models for the show will be representatives of each participating organization as well as local lawyers and judges. Charles (Chuck) Dick Jr., of Baker & McKenzie, will serve as Master of Ceremonies.

The organizations include

the San Diego Chapter of the Association of Legal Administrators (ALA), the Southern California Chapter of the Legal Marketing Association (LMA), the South Asian Bar Association of San Diego, the San Diego Paralegal Association, the San Diego Legal Secretaries Association, and the Mother Attorney Mentoring Association.

Two charities, both of which support children in need, will be the beneficiary of the evening's proceeds: Voices for Children and The Smile Train. Voices for Children works to ensure that abused, neglected and abandoned children who have become dependents of the San Diego County court will have a safe and permanent home. The Smile Train is the world's largest cleft lip and palate charity.

"We have been so gratified by the tremendous response from the legal community in

supporting this event," said Patti Groff, chair of the "Couture for a Cause" Committee and a former president of ALA. "We hope to make this an annual event."

Tickets for the event are available for \$100 per person and can be purchased by contacting Lynne Holman at [holman@sooylaw.com](mailto:holman@sooylaw.com). Source Code: 20080902tia

Madeline Cahill, shareholder with Sullivan Hill Lewin Rez & Engel, has recently been named chair of the firm's executive committee.

Cahill focuses her practice on employment law, real estate, commercial and business law. She has a particular emphasis on transactional work for mid-sized, privately held and publicly traded corporations.

Cahill is a member of the American and San Diego County Bar Associations, the

San Diego County Bar Association's real property section, and the California State Bar's real property and business law sections.

Cahill externed for the Hon. Earl B. Gilliam, U.S. District Court, Southern District of California during the fall of 1983 and obtained her J.D. from University of California, Hastings College of Law. Source Code: 20080902tib

The San Diego County Bar Foundation has awarded \$110,000 in grants to 10 local non-profit organizations.

"This grant money will help serve needy residents, including refugees, immigrants, domestic violence victims, homeless, children, elderly and prisoners re-entering society," said Meredith Brown, president of the bar foundation and chair of the foundation's grants review committee. "We believe that these

grants will expand the availability of legal representation for those needy residents, as well as promoting the administration of justice."

Recipients of the foundation's grant awards include ACCESS, Inc. (\$15,000 to provide training and mentoring to 12 law student interns to help domestic violence victims attain immigration relief); Casa de Amparo (\$5,000 to support the Family Visitation Program); Center for Community Solutions (\$10,000 to support the center's legal department); Community Resource Center (\$7,500 to expand the center's domestic violence legal advocacy program); Elder Law and Advocacy (\$10,000 to support the newly established senior scam alert resources team); International Rescue Committee (\$15,000 to support the low cost refugee-centered immigration services in

San Diego County); La Cuna Inc. (\$20,000 to support court accompaniment for children under the age five); San Diego Grantmaking Working Group on Prison Reintegration (\$5,000 to support the community building effort of SDG's WGP); University of San Diego-Children's Advocacy Institute (\$20,000 to support the Homeless Youth Project); and VIP Mentors San Diego County (\$2,500 to strengthen and refine the capacity of VIP's core mentoring program).

Since its inception in 1979, the Bar Foundation has granted over \$1.6 million to more than 30 legal aid and public interest organizations as well as a selection of initiatives.

Source Code: 20080902tic

Mid-level associates rated

See Law Briefs on 10A

## Law Briefs

Continued from Page 3A

Fish & Richardson the top law firm in San Diego in terms of job satisfaction, according to a recent survey by *American Lawyer*. The survey consisted of questions on varying topics designed to give the editors of *American Lawyer* a "glimpse into the working lives" of law firm associates. The survey included questions about training, communications, pro bono opportunities, benefits, quality of work assignments, fairness, diversity and family-friendly environment.

"We are delighted that our associates think so highly of our firm," said Roger Denning, Fish & Richardson's firmwide hiring principal. "Fish takes seriously the needs and opinions of our associates and works hard to maintain

an interesting and challenging environment that balances work and life demands."

*American Lawyer* received 7,259 responses from third-, fourth- and fifth-year associates from law firm offices around the globe. Any law firm was eligible to participate.

"The San Diego market is very competitive in terms of recruiting and retaining mid-level associates," said John Phillips, managing principal of Fish & Richardson's San Diego office. "The fact that we are viewed as the number one firm in terms of satisfaction is a great accomplishment and one that we are very proud of."

The other San Diego law firms surveyed were DLA Piper; Cooley Godward; Morrison & Foerster; Paul, Hastings, Janofsky & Walker;

Sheppard, Mullin, Richter & Hampton; Wilson Sonsini; Latham & Watkins; and Luce, Forward, Hamilton & Scripps.

More information about the survey can be found at [americanlawyer.com](http://americanlawyer.com). Source Code: 20080902tid

# SAN DIEGO DAILY TRANSCRIPT

September 17, 2008

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## THURSDAY, SEP 18 - SUMMIT BUSINESS VALUATION CONFERENCE

Join U.S. Tax Court Judge David Laro for a debate and discussion on the conflicting theories related to the lack of marketability discount. **Organization:** USD School of Law **Information:** (619) 260-6848 [usdlaw-event@sandiego.edu](mailto:usdlaw-event@sandiego.edu) **Cost:** \$495.00- \$545.00 **Where:** Joan B. Kroc Institute, Peace and Justice, 5998 Alcala park, San Diego, 92110

# San Diego Daily Transcript

Sep 3, 2008

## THURSDAY, SEP 18 - SUMMITS

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## Business Valuation Conference

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DATE: Thursday, September 18 2008

TIME: 12:00 AM

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**School of Leadership and Education Sciences**

# SAN DIEGO UNION-TRIBUNE

September 16, 2008

## Foundation money flow

San Diego-area foundations have less assets and distribute less in grants than foundations in other parts of the state. They are also on the low end when compared to similar regions.

### FOUNDATION ASSETS AND GRANTS IN THE STATE 2005 figures

Metro area	Total assets <i>in billions</i>	Total grants <i>in billions</i>	Grants per capita
Los Angeles	\$34.72	\$1.54	■ \$138
<b>San Diego</b>	<b>\$2.29</b>	<b>\$0.24</b>	■ \$81
San Francisco	\$31.30	\$1.95	■ \$1,157
California	\$83.76	\$4.40	■ \$122

### FOUNDATIONS IN METRO AREAS SIMILAR TO SAN DIEGO\*

Denver	\$6.14	\$0.34	■ \$150
Phoenix	\$3.18	\$0.16	■ \$42
Pittsburgh	\$10.01	\$0.52	■ \$197
Tampa	\$0.88	\$0.08	■ \$31

\* Chosen by SANDAG based on economic and demographic similarities

SOURCE: The Grantmaking Report: Foundation and Corporate Giving in the San Diego Region, USD

SHAFFER GRUBB / Union-Tribune

## Area foundations hold \$2.3 billion in assets

### Questions raised on distribution

By Jeff McDonald  
STAFF WRITER

San Diego County foundations hold assets totaling \$2.3 billion, far less than counterparts in Los Angeles and San Francisco, according to a University of San Diego study to be released today.

Not only that, 28 cents of every dollar from San Diego-area foundations is awarded

**Online:** To read the full report, go to [uniontrib.com/more/documents/](http://uniontrib.com/more/documents/)

to nonprofits based outside the region, the study found, raising new questions about whether local donors and nonprofit leaders should do more to support neighborhood charities.

The findings are in "The Grantmaking Report: Foundation and Corporate Giving in the San Diego Region,"

SEE **Foundations, B4**

## FOUNDATIONS

CONTINUED FROM PAGE B1

### Groups allowed to grow assets for five years

from USD's Caster Family Center for Nonprofit Research.

The analysis is the first in-depth study of grant-making in the county, which is home to hundreds of community, family and corporate foundations that give away more than \$235 million a year to all kinds of causes.

Researchers hope the data will help philanthropists make better decisions when they decide how to invest their time and money.

In all, San Diego County foundations hold assets of \$2.29 billion, while grant makers in Los Angeles and San Francisco control portfolios of \$34 billion and \$31 billion, respectively.

"We're still building our philanthropic community," lead author Laura Deitrick said of the disparity. "Knowing we have limited assets, we have to do the best with what we have and be very strategic about the money that's granted."

San Diego foundations do tend to give away a significantly larger share of their portfolios, researchers found.

In 2005, the most recent year for which data was available, local grant makers awarded 10 percent of their holdings to var-

ious causes — double what the federal government requires foundations to distribute each year.

"That says we're doing a lot with a little," Deitrick said.

It is unclear how San Diego compares with other regions in the amount of foundation grants awarded outside the region.

Deitrick said the 28 percent of local grants leaving the San Diego area was about what she expected because the region tends to be populated by transplants, and because 2005 was a notable year for disaster-relief donations in light of the Indian Ocean tsunami, Hurricane Katrina and other events.

That deficit may be something of a wash, however. San Diego-area charities collected nearly half of their grant revenue — \$205 million — from out-of-town foundations, the study said.

Meanwhile, the number of foundations in San Diego County has exploded in recent years; about 500 local organizations now provide grants to nonprofits.

Those foundations saw their assets climb in value by 14 percent over the five years from 2001 to 2005, but the amount of grants they awarded over the same period dropped by 14 percent.

The trend is eye-popping, but Deitrick said those numbers are skewed because so many of the granting organizations were established in recent

years.

Foundations are permitted to grow their assets for five years before they must begin awarding grants, and nearly half of the San Diego-area agencies were established since 2000.

Two community foundations dominate grant-making in the county — the San Diego Foundation, with 2006 assets of \$484 million, and the Jewish Community Foundation, with \$224 million.

The San Diego Foundation awarded \$43 million in 2006, the study said. The Jewish Community Foundation handed out more than \$53 million over the same period — nearly 25 percent of its portfolio.

"The innate desire to create change is there," Charlene Seidle, vice president of the Jewish Community Foundation, said of donors. "But often they don't know how best to make that impact and that's where we come in."

Researchers surveyed the largest companies in San Diego about their giving practices and found that 75 percent contributed more than \$100,000 to charity in 2006. But just 22 percent donated \$1 million or more, and nearly 10 percent gave \$25,000 or less.

At least one philanthropist said San Diego companies and individuals need to donate more to charity to tackle the most pressing issues confronting the community.

Ruth Westreich, whose family foundation helped establish

#### REPORT HIGHLIGHTS

- About 500 private foundations in the county were awarded \$237 million in grants in 2005.
- About 28 percent of grants made by San Diego-area foundations went out of town.
- San Diego-area nonprofits received more than \$205 million in grants from foundations based outside the region.
- Between 2001 and 2005, local foundation assets grew by 14 percent but grant awards decreased by 14 percent.

the USD research center, said nonprofit leaders must do a better job educating donors about how they can fight poverty and support other causes.

"We can't just depend on Qualcomm," she said. "There are many more people here if we can just get to them and ask them."

Nancy Jamison of San Diego Grantmakers, a coalition of foundations and grantors that co-produced the USD study, said the findings will help her design new programs and services for family foundations and other donors.

"We'll communicate differently. We'll reach out differently. We'll educate differently," Jamison said. "We will shift what we're doing as we go into next year."

**Jeff McDonald:** (619) 542-4585; jeff.mcdonald@unioftrib.com

# SAN DIEGO DAILY TRANSCRIPT

September 17, 2008

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## **USD helps release study on corporate giving foundations**

Tuesday, September 16, 2008

San Diego Grantmakers and the University of San Diego Easter Family Center for Nonprofit Research on Tuesday released a study on organized philanthropy in San Diego County. The report, "The Grantmaking Report: Foundation and Corporate Giving in the San Diego Region," provides a benchmark on the type and amount of charitable grants in 2005, the most recent year of available data.

"For the first time, this research gives the community a clear picture of organized philanthropy in our region," said Nancy Jamison, executive director of San Diego Grantmakers. "It is vitally important that the public have credible information on San Diego's private and community foundations, corporate giving programs and the United Way – how much they give, where they give and what their giving priorities are."

According to the report, 78 percent of the region's private foundations were established after 1990 and nearly 50 percent of these were incorporated after 2000. Most of the foundation growth is in small, typically unstaffed, family foundations.

The study also showed that higher education, human services-related nonprofits and religion-related nonprofits received the highest proportion of grants from foundations located in San Diego County during the year that was studied.

When combined, San Diego's private and community foundations have considerably fewer assets (\$2.29 billion) than the assets reported by foundations in California's two other major cities, San Francisco (\$31.3 billion) and Los Angeles (\$34.7 billion), according to the study.

Despite the recent downturn in the economy, almost 28 percent of the respondents to a survey of San Diego's largest corporations stated their companies' corporate giving was likely to increase during the next two years, while 62 percent predicted that giving levels would remain the same.

"By doing this research, we can better understand the landscape of philanthropic investments to help determine where philanthropy is focusing now and where grant makers may need to shift focus to better serve the San Diego community," said Laura Deitrick, the lead researcher from USD.

"All of us have benefited in some way from the work of nonprofits, and therefore have felt the impact of the philanthropic organizations that support them," added Jamison. "While this report covers philanthropic data, the numbers are really just a reflection of the lives of San Diegans: those giving to, serving and receiving the support of San Diego's 9,000 charities."

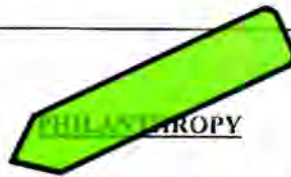
The report can be found at [www.sdgrantmakers.org](http://www.sdgrantmakers.org).



# DAILY BUSINESS REPORT

September 17, 2008

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**San Diego Grantmakers** and the **USD Caster Family Center for Nonprofit Research** released "The Grant-making Report: Foundation and Corporate Giving in the San Diego Region," a study that provides a benchmark on the type and amount of charitable grants in 2005, the most recent year of available data.

Highlights from the San Diego report:

- Seventy-eight percent of the region's private foundations were established after 1990 and nearly 50 percent of these were incorporated after 2000. Most of the foundation growth is in small, typically un-staffed, family foundations.
- Higher education, human services-related nonprofits and religion-related nonprofits received the highest proportion of grants from foundations located in the county during the year that was studied.
- When combined, San Diego's private and community foundations have considerably fewer assets (\$2.29 billion) than the assets reported by foundations in California's two other major cities, San Francisco (\$31.3 billion) and Los Angeles (\$34.7 billion). This could in part be due to the fact that San Diego does not have a major state or national foundation headquartered here.
- Despite the recent downturn in the economy, almost 28 percent of the respondents to a survey of San Diego's largest corporations stated that their companies' corporate giving was likely to increase during the next two years, while 62 percent predicted that giving levels would remain the same.

**Laura Deitrick**, the lead researcher from USD, stated that "by doing this research, we can better understand the landscape of philanthropic investments to help determine where philanthropy is focusing now and where grant-makers may need to shift focus to better serve the San Diego community."

# SAN DIEGO DAILY TRANSCRIPT

September 17, 2008

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## Study released on corporate giving

San Diego Grantmakers and the University of San Diego Caster Family Center for Nonprofit Research on Tuesday released a study on organized philanthropy in San Diego County.

The report, "The Grantmaking Report: Foundation and Corporate Giving in the San Diego Region," provides a benchmark on the type and amount of charitable grants in 2005, the most recent year of available data.

According to the report, 78 percent of the region's private foundations were established after 1990 and nearly 50 percent of these were incorporated after 2000. Most of the foundation growth is in small, typically unstaffed, family foundations.

The study also showed that higher education, human services-related nonprofits and religion-related nonprofits received the highest proportion of grants from foundations located in San Diego County during the year that was studied. **Source Code: 20080916czz**

TASC seeks to identify the needs of the transgender community, educate itself and others regarding those needs and advocate to make resources a reality. TASC's goals are to make sure that transgender voices are heard in the greater community, to help the transgender community find its place as a group and as individuals, and to act as a platform to help the community create the support network necessary to live healthy and happy lives.

The picnic will take place at Balboa Park along Sixth Avenue just beyond the Upas Street entrance. A transgender flag will be posted for identification. For more information contact Tracie at 619-515-2411 or Paola at 619-515-2446, ext. 2943.

### **Freedom Banquet tickets available at early bird rate**

Tickets for the San Diego Democratic Club's (SDDC) annual Freedom Banquet are available. Guests are encouraged to purchase tickets now, as early bird rates are in effect until Aug. 31.

The 2008 event will be held on Saturday, Sept. 27 with a VIP reception at 6 p.m. followed by the general reception at 6:30 p.m., and dinner and program at 7:30 p.m. California Assembly Speaker Karen Bass will present the keynote address at the event which will take place at The Hyatt Regency Resort.

The SDDC's annual awards will also be presented at the banquet, including the presentation of the A. Brad Truax award to California Assemblymember John Laird and a special recognition award to The Center Advocacy Project's "Decline to Sign" team effort.

Single tickets are available for \$90 before Sept. 1, and tables are available for \$900. VIP tickets and tables are also available for a slightly higher rate.

More information and tickets are available online at [www.sddemoclub.org](http://www.sddemoclub.org)

The Hyatt Regency Resort is located at 14441 Quivira Rd. on Mission Valley Road.

### **USD to present philanthropy study**

San Diego Grantmakers and the University of San Diego Caster Family Center for Nonprofit Research have announced the release of a new study that examines foundation and corporate giving in the San Diego region. The results of the study will be presented on Sept. 16 at 8 a.m. at the University of San Diego's Warren Auditorium.

The analysis provides insights into philanthropic support of the San Diego nonprofit sector. Areas examined by the study include the size of local grantmaking and growth trends in the area; the types of nonprofits that are most likely to be the recipients of foundation and corporate grants; what areas of the county are granted most heavily; the amount of private grants coming in and out of San Diego; and how organized philanthropy in San Diego compares to other regions.

Philanthropists, nonprofit organizations, policymakers, media, business and community leaders, professional advisors, and others interested in the study are invited to attend the free presentation. Seating is limited so advance reservations are required. Directions and parking information will be sent upon registration.

To RSVP, please contact Carmen Valencia at [cvalencia@sandiego.edu](mailto:cvalencia@sandiego.edu) or call 619-260-8839.

### **Rivers to perform show to benefit 'No on 8'**

Comedienne Joan Rivers will perform a show on Sunday, Oct. 12 and will donate a portion of the evening's proceeds to the "No on 8" campaign. The 8 p.m. show will be held at the Birch North Park Theater.

Rivers, a comedic legend, is well known as a hilarious force of nature and one of the hardest working celebrities in the world. Although most people know her for her "red carpet" hosting and time on the Tonight Show, she is also a Tony-nominated actress, best-selling author and Emmy Award-winning television talk-show host.

Tickets for the show start at \$53 and can be purchased online at [www.birchnorthparktheatre.net](http://www.birchnorthparktheatre.net). VIP and dinner



### **USD to present philanthropy study**

San Diego Grantmakers and the University of San Diego Caster Family Center for Nonprofit Research have announced the release of a new study that examines foundation and corporate giving in the San Diego region. The results of the study will be presented on Sept. 16 at 8 a.m. at the University of San Diego's Warren Auditorium.

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To RSVP, please contact Carmen Valencia at [cvalencia@sandiego.edu](mailto:cvalencia@sandiego.edu) or call 619-260-8839.

# SHALLOW POCKETS

Local foundations less endowed than other major cities

BRADLEY J. FIKES  
STAFF WRITER

San Diego County-based foundations have far less money than their counterparts in other major cities, contributing to a lower total of donations, according to a new study on charitable giving in the county.

However, local foundations are more generous with the money they do have, according to the study, released Tuesday. The study was conducted by San Diego Grantmakers, a group advocating increased philanthropy in the county, and by the University of San Diego.

San Diego County ranks comparatively low in charitable grants, according to the study, at \$46 per person, per year. By comparison, Los Angeles gets \$92 and San Francisco gets \$576. California as a whole gets \$122 per person, per year in charitable grants.

As of 2005, total local foundations had \$2.3 billion in assets and gave \$237 million, the study found. That's dwarfed by other major cities surveyed by the foundation.

Los Angeles-area foundations had \$34.7 billion in assets and gave \$1.54 billion in 2005, the study found. San Francisco foundations had \$31.3 billion and gave \$1.95 billion. Statewide, foundations had \$83.8 billion in assets and gave \$4.4 billion.

Outside of California, Denver foundations had \$6.14 billion and gave \$338 million. Phoenix foundations had \$3.18 billion and gave \$161 million.

Pittsburgh foundations had \$10 billion and gave \$519 million. And Tampa, Fla., foundations had \$882 million and gave \$82.7 million.

But San Diego foundations are actually more generous proportionate to their assets, according to the study.

San Diego foundations gave 10 percent of their assets in grants in 2005, compared with 6 percent in San Francisco, 4 percent in Los Angeles and 5 percent statewide. Outside the state, the percentages were 6 percent for Denver, 5 percent for Phoenix, 5 percent for Pittsburgh and 9 percent for Tampa.

The study attributed part of the larger percentage total for San Diego for use of a different source, the Foundation Center, for all other cities. But the Foundation Center reported that San Diego had a 8 percent giving rate, still higher than most other cities.

In North County, donations went most heavily to Escondido and Poway-based activities, according to the study, which provided approximate figures per ZIP code. Laura Deitrick, a research associate at the University of San Diego, said she didn't know why that was the case.

At the lower end of the giving spectrum, Valley Center, Vista and Oceanside charitable causes were among the lowest recipients of donations.

Coincidentally, the study was released the same day a \$30 million grant was announced to support stem cell research by the San Diego Consortium for Regenerative Medicine.

The stem cell consortium has changed its name to the Sanford Consortium for Regenerative Medicine after the donor, T. Denry Sanford of Sioux Falls, S.D.



Foundation	Assets FY end 2006	Total 2006 Grants
Coastal Community Foun.	\$992,819	\$54,052
Elfin Forest Community Foun.	\$336,457	\$13,239
International Comm. Foun.	\$6,234,273	\$3,694,751
Jewish Community Foun.	\$224,027,000	\$53,461,000
Comm. Foun. (Fallbrook)	\$8,472,186	\$404,538
Mission Valley Comm. Foun.	\$1,302,811	\$42,000
Rancho Santa Fe Foun.	\$24,411,493	\$3,364,917
SD Foundation for Change	\$39,875	\$48,750
SD Human Dignity Foun.	\$854,973	\$37,950
San Marcos Comm. Foun.	\$1,147,826	\$45,061
Sunroad Comm. Foun.	\$184,867	\$117,300
The San Diego Foun.	\$484,163,474	\$43,583,763
<b>TOTAL</b>	<b>\$752,168,054</b>	<b>\$104,867,321</b>

Contact staff writer Bradley J. Fikes at (760) 739-8641 or bfikes@ncntimes.com.

September 1, 2008

## College prep blends with job training

**By Chris Moran**  
STAFF WRITER

Sometimes it's unclear which of Manuel Santos' classes are college prep and which are vocational. Last year, he took medical terminology, classified as vocational but heavy on the advanced vocabulary he'll need if he majors in pre-med in college.

And though the Sweetwater High School senior has taken all the advanced science courses he needs to be admitted to his top college choice, the University of California Berkeley, it may be another vocational course, medical assistant training, that is best preparing him for pre-med.

National City's Sweetwater High and schools across San Diego County are developing a new brand of education that is a hybrid of college-prep and job training, a series of classes that will equip high school graduates to simultaneously impress employers and university admissions counselors.

New and more sophisticated job-training classes have emerged as a response to calls from industry for a skilled, homegrown work force and the rising awareness of a dropout epidemic among students who don't find school relevant.

### **Funding increased**

The movement has received a boost from Sacramento, too.

Gov. Arnold Schwarzenegger has championed what is now known as career technical education, citing business courses he took in high school as vital to his success in the entertainment industry.

Schwarzenegger also has presided over an 18 percent increase in funding for career technical education over the past two years, said Scott Himmelstein, a former member of the Schwarzenegger administration. Last year, state funding

SEE **Career, B4**

## ► CAREER

CONTINUED FROM PAGE B1

# Academics are reinforced with technical skills

for career technical education programs was about \$650 million, according to the California Department of Education.

It is one of the few places in a state where there are actually more state dollars," Himelstein said. Himelstein was Schwabegger's interim secretary of education before he returned to San Diego last year to become director of the the University of San Diego's Center for Education Policy and Law.

## Real-world connections

Traditional vocational education, which prepared students who didn't intend to go to college for blue-collar jobs, has turned into career technical education, which equips students with technical and academic skills to pursue higher education or to adapt to the changes in the industry they enter.

To capture the new both-sides-of-the-coin approach, the San Diego County School District last year reorganized its vocational education department. It's now known as the Career and Technical Education Department. Poway Unified's career education department is redesigning its courses so that all of them will qualify students for college credit, industry certification or completion of a University of California prerequisite.

"I think there's really this false dichotomy between saying 'college-ready' and 'career ready,'" said Kathleen Porter, director of Career, Technical and Adult Education for the Poway Unified School District. "Having real-world connections in academic classes is every bit as important as having real-world classes reinforce academic skills."

At Poway High, Advanced Placement physics students supplement their lectures on electrical circuits by visiting the



Students Sandra Vasquez (left), Manuel Santos and Vanessa Villasenor took turns being medical assistant and patient at Sweetwater High. Principal Wes Braddock said the school in National City has more than 400 students in career technical education classes.

school's auto shop to see the circuits at work. And as a result of consulting with the physics teacher, auto shop teacher Ken Faverty said he teaches his students more about multiple circuits to reinforce classroom concepts they will face on state science tests.

Himelstein is trying to accelerate the movement.

He convened a summit on career technical education last month at the San Diego County Office of Education to start a regionwide conversation on job-training education. At the summit, Himelstein released a University of San Diego report, which states that local schools receive \$68 million in job-training funding annually but in a time of budget crisis may be leaving money on the table because educators can't penetrate the thicket of California school finance rules.

USD also unveiled what Himelstein calls an online funding map that shows where the state and federal job-training money is and how to get it. It's money that the movement will need to add classes, recruit and train teachers and convert classrooms into workshops.

## Relevance to students

The money could go a long way at Sweetwater High, where the new sports medicine class is held in a converted girls' locker room that still has shower stalls and a cage at the back of the room from which mariachi students retrieve their instruments during the early minutes of class.

The unconventional environment didn't prevent 17-year-old senior Alfredo Trujillo from successfully taping the ankle of classmate Berenice Lepe during a two-minute drill last week. They will soon be student trainers for the school's football team.

"Right now I'm working at McDonald's, but I don't really like it," Alfredo said. "So maybe I can get a job related to this."

Himelstein believes career technical education is crucial to training students for jobs in emerging industries and to lowering dropout rates.

Based on the first-time use of individual student data, the state in July reported a county dropout rate of 22.9 percent, a number far higher than previous estimates. The state rate is 24 percent.

The selling point of job-training classes by any name has been their relevance.

"This answers the age-old question in school, 'When am I ever going to use this?'" Sweetwater High Principal Wes Braddock said during a visit to a medical assistant training class.

Braddock has more than 400 students in career technical education classes.

Areli Hernandez takes the class because she wants to be a doctor, and she doesn't have to wait until college to see the relevance of the class.

"You can also help your family when there's not a doctor at home with the skills you learn here," said Areli, a 17-year-old senior.

Among the state's high school graduates, about 26 percent statewide immediately enroll at a four-year college, according to the California Postsecondary Commission.

"What is happening with these other kids? Are we giving them an option of college or career and making (school) relevant enough to keep them engaged?" Himelstein said.


Chris Moran: (619) 498-6637; [chris.moran@uniontrib.com](mailto:chris.moran@uniontrib.com)

# DAILY BUSINESS REPORT

September 10, 2008

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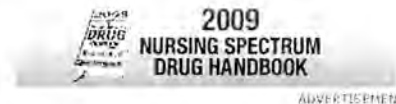
## NONPROFITS



A training workshop on the redesigned IRS Form 990 -- a form used by nonprofit organizations -- will be held Oct. 7, Nov. 6 and Dec. 3 by USD's **Institute for Nonprofit Education and Research** in partnership with **AKT LLP**, **Moss Adams LLP** and **CBIZ MHM LLC**. All sessions will be from 7:30 a.m. to 3:30 p.m. at the **USD School of Leadership and Education Sciences, Mother Rosalie Hill Hall**, Room 102, at 5998 Alcala Park. The fee is \$200 per person. For information, call **Laura Stein** at (619) 260-7442



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## Southern California Schools Awarded Scholarship Money

Monday September 8, 2008

E-mail to a friend | Print This | Select Text Size: + -

Five Southern California accelerated-degree nursing programs have received money for student scholarships from the Robert Wood Johnson Foundation (RWJF) and American Association of Colleges of Nursing.

The foundation and association have awarded \$7 million to schools as part of the RWJF New Careers in Nursing Scholarship Program to address the nationwide shortages of nurses in the nurse faculty. Scholarships of \$10,000 each will be awarded to 706 students in entry-level baccalaureate and master's programs.

The California schools receiving money are Azusa Pacific University; California State University, Fresno; Mount St. Mary's College; UCLA; and the University of San Diego.

Scholarship award preference is given to students from groups underrepresented in nursing or from disadvantaged backgrounds.

To comment, e-mail editorCA@nurseweek.com.

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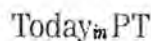
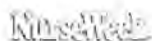
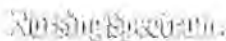
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LATEST NEWS Rep. Boehner: Congress shouldn't leave without energy bill

## AACN Selects 11 New Minority Nurse Faculty Scholars Through Programs Funded by The California Endowment and the Johnson & Johnson Campaign for Nursing's Future

Last update: 11:04 a.m. EDT Sept. 18, 2008

WASHINGTON, Sept 18, 2008 /PRNewswire-USNewswire via COMTEX/ - Programs Address the Nurse Faculty Shortage and the Need to Enhance Diversity

The American Association of Colleges of Nursing (AACN) is pleased to announce that eleven new Minority Nurse Faculty Scholars have been selected through two separate programs funded by The California Endowment and the Johnson & Johnson Campaign for Nursing's Future. Launched to address the shortage of nurse faculty and enhance diversity within the population of nurse educators, these programs provide generous financial support and professional development to graduate students who agree to teach in a school of nursing after graduation.

"Nursing's academic leaders recognize the need to accelerate faculty development strategies and facilitate academic careers among nurses from groups under-represented in nursing," said AACN President Fay Raines. "AACN is grateful for the generous commitment made by The California Endowment and the Johnson & Johnson Campaign to preparing the next generation of nurse faculty from diverse backgrounds who will serve as mentors, role models, and leaders of the profession."

The California Endowment-AACN Minority Nurse Faculty Scholarship

Launched in February 2006, this scholarship program supports graduate nursing students from under-represented racial and ethnic groups who agree to teach in a California nursing school after graduation. The program features mentorship and leadership development components to ensure successful completion of graduate studies and preparation for the faculty role. Program champions are committed to supporting well-qualified minority students with the long-term goal of improving the nation's ability to provide culturally competent education to a diverse student population. With 17 Scholars already receiving support through this program, The California Endowment and AACN are pleased to announce that six new students have been awarded scholarships, including:

- Margaret Avila, Ph.D. candidate, University of San Diego List
- Jeneva Gualarte, Ph.D. candidate, University of California-San Francisco
- Maria Matza, Ph.D. candidate, University of San Diego
- Soo candidate, University of California-San Francisco Hidden List
- Vanessa Parker, MSN candidate, California State University-Hills
- Maria Rodriguez, DNP candidate, University of San Diego

Johnson & Johnson Campaign for Nursing's Future - AACN Minority Nurse Faculty Scholars Program

Modeled after The California Endowment program, this scholarship was launched in September 2007 to support full-time minority students enrolled in graduate nursing programs. This program invites applications from students in master's and doctoral programs across all 50 states who will serve as nurse faculty after earning their graduate degree. Scholarship recipients were selected by a 10-member application review committee, and awards in the amount of \$18,000 each will be disbursed this fall. Joining the five Scholars currently receiving funding through this program are the following individuals:

- Julius Kehinde, Ph.D. candidate, Medical University of South Carolina
- Shevellanie Lott, Ph.D. candidate, Hampton University (VA)
- Melanie Phipps-Morgan, Ph.D. candidate, University of New Mexico Hidden List
- Danita Potter, Ph.D. candidate, Hampton University (VA)
- Wanda Thompson, Ph.D. candidate, University of North Carolina Greensboro

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## **School of Peace**

## IPJ Wins Everest Summit Award

By Joe Celentino

The Joan Kroc Institute for Peace and Justice (IPJ) at USD was honored by the Nepalese government for its vital work in fostering the peacemaking process within the country. The Everest Summit Award was presented for a second time to Dee Aker and Laura Taylor, directors of the IPJ Nepal Project Team. Originally presented in Katmandu by Maoist Chairman Prachanda, the award congratulates USD for seven years of humanitarian works projects in the country.

Nepal has been a nation ravaged by conflict and violence for over ten years. Since the withdrawal of the Maoist Party from the democratic government in 1996, both Maoist "rebels" and government troops have wreaked havoc on the once-peaceful country. Nepal's democratic system crumpled under the extreme pressure of rebel forces. Following King Gyanendra's dissolution of Parliament, the country lapsed into a state of virtual civil war. Many rural villages became strongholds for Maoist rebels, resulting in desolation even in the most isolated of locations. When Parliament was finally called back into session in 2006, it immediately voted to strip the King of his ruling powers and establish itself as the ruling body of Nepal. The return of the Maoists to government and the recent democratic elections show the progress the country has made in a short time.

In the midst of this crisis members of IPJ have been working tirelessly both within Nepal and in the United States to move the nation towards peace. The IPJ has endured the turbulent political situation, helping to lay the brickwork for a functioning government in the midst of intense fighting and even a "shoot-to-kill" curfew enforced by the Royal Army in 2004. IPJ members embrace people at all ends of the political spectrum, meeting with some of the most influential politicians as well as the disenfranchised residents of outlying Nepalese towns.

IPJ's main tools in Nepal are workshops which focus on the basic skills needed to make democracy work. Years of fighting have left political leaders in desperate need of education regarding basic negotiation techniques,



*Santosh Shah, political activist and founder of Today's Youth, has earned recognition for his work.*

compromise, and the use of anti-inflammatory language.

Living in the United States, it is hard to imagine a country where the leaders of government need to be educated and empowered with negotiation skills, but years of constant fighting have all but removed such tools from the political sector. During IPJ's workshops, the country's leaders are coached on how these skills can be used to prevent violent conflict and foster compromise.

Workshops service not only those in power, however. IPJ reaches out to all levels of Nepalese society. Still divided sharply by the caste system, democracy in the region is restricted by long-standing cultural ideas of caste superiority. One of the major goals of IPJ workshops is to facilitate the dramatic deconstruction of such barriers now taking place. By forcing participants to interact with members of other castes, IPJ has seen major breakthroughs in caste relations, including the public announcement of a once-forbidden inter-caste marriage - directly the result of their efforts.

Yet such problems are only part of the human rights crisis facing Nepal. Sex trafficking dramatically increased following the Maoist party's resignation of government, creating a crisis for humanitarian aid organizations. The patriarchal societal structure of Nepal has also left women with a historically marginal position in political affairs. Women in the country are just now

➤ Turn to Page 11

## SUMMIT AWARD

*continued from page 5*

acquiring a voice in political affairs. IPJ has encouraged this involvement by requiring a minimum three to one to female ratio as a cost of admission for all parties in attendance of the very valuable and sought after workshops. The results of this inclusion have been direct and pervasive: within the political parties of the country itself women have become more active and for the first time find themselves in key positions. Women across the country are becoming involved in the now-nation-wide political discussion.

Another element of IPJ's Nepal Project is the Peace Radio Project, focused on reaching those in rural villages across the nation. IPJ's radio programming provides residents exposure to political ideas from around the world and keeps them up to date on the happenings throughout the country. Radio also provides a platform for discussions of caste and gender relations. Such information flow has resulted in the rising influence of rural villages in the country's political sector.

Their efforts are already making a difference. Across Nepal people of all ages and backgrounds have stepped up to rebuild their nation. One such person is Santosh Shah, political activist and founder of Today's Youth. Shah's organization involves young people in the political process by hosting Youth forums for political discussion where they can express their beliefs about issues both local and national. *Today's Youth Asia Magazine*, another brainchild of Shah's, involves youth in politics across the continent. Through the magazine, Shah hopes to look at the many interconnected issues that unite young people throughout the region.

Shah's success can be attributed, at

least in part, directly to his involvement with IPJ. Coming from the rural village of Janakpur, he was chosen to attend an elite school in Nepal. This life changing experience paved the way for his political involvement, as he was exposed to diverse ideas and people. He participated in several IPJ workshops, to which he credits his improved communication skills and keen political awareness. His work has been invaluable to the peace process.

Collectively, each of these aspects of IPJ's program contributes to the development of democracy in Nepal and restoring peace to the troubled nation. However, while the initial steps have been taken, many other roadblocks must be addressed before stability can once again return to the region.

To learn more about IPJ's peacemaking projects in Nepal and across the world, visit their website at <http://peace.sandiego.edu>.

Please take note of our new website address... [www.SanDiego6.com](http://www.SanDiego6.com)

## Local 9/11 Memorial Ceremonies Planned for Thursday

Last Update: 9/10 7:43 pm

Ceremonies will be held around San Diego Thursday to commemorate the seventh anniversary of the Sept. 11, 2001, terrorism attacks and pay tribute to the 2,974 people killed.

A "World Memorial" salute to the victims of the terrorism attacks, their families and public safety responders will be held from 10 a.m. to 3 p.m. at the Civic Center Concourse in downtown San Diego.

At the event, there will be pieces of steel from the World Trade Center on display, missing person flyers, artwork, stories by victims, memorial emergency vehicles and a noon ceremony.



The University of San Diego will remember the terrorism strikes during its annual 12:15 p.m. Mass of the Holy Spirit service at the Immaculata Church on the campus of the Catholic college.

Aboard the USS Midway Aircraft Carrier Museum at 2 p.m., officials will read the names of the victims of the attack. The event, sponsored by FDNY Retirees of California, also includes a 21-gun salute and a San Diego Police Department helicopter flyover.

At 5 p.m., FDNY Retirees of California will hold a dinner reception at the Old Firehouse Museum in Little Italy.

Hundreds will later march through San Diego's Balboa Park during the third annual "Freedom Walk" to reflect on the lives lost during the terrorist attacks. The event, sponsored by Operation Homefront, is scheduled to begin at 6 p.m. with the release of 100 doves.

The walk will end with an 8 p.m. candlelight vigil, featuring speeches by the sister of fallen New York City firefighter David Weiss and former Fire Department New York Lt. Joe Torrillo, who lived despite being presumed dead when the World Trade Center collapsed.

On Sept. 11, 2001, hijackers slammed two airliners into the World Trade Center in New York. Both buildings later collapsed with hundreds trapped inside. A third plane slammed into the Pentagon in Washington, D.C., and a fourth that was believed to be bound for a target in Washington, D.C., crashed in a Pennsylvania field.

### Related Reports:



#### Coastal Protection 7/5/08

Since September 11th, the coast has received billions of dollars to upgrade its security patrols and an aging fleet of sea and aircraft but one government group says some projects have been mismanaged.



## Local Events Honor 9/11 Victims

**KNSD-TV**

updated 11:15 a.m. PT, Thurs., Sept. 11, 2008

SAN DIEGO - There are several events planned for Thursday around San Diego in remembrance of the Sept. 11 attack victims.

*Images: Local 9/11 Events*

*Special Section: Ground Zero Today*

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*View Images: Ground Zero History*

Today the nation and the world pauses to remember the tragic events of Sept. 11, 2001 and the 2,975 victims. As in years past, ceremonies are being held in New York, Pennsylvania and at the Pentagon to mark the somber occasion. Events are planned for San Diego County as well:

At 2 p.m., officials will read the names of the victims on the deck of the Midway, which is on the Embarcadero in San Diego. A 21-gun salute and police helicopter flyover are also planned for the event.

In addition, the names of nearly 500 firefighters and rescue workers from around the country who died after the attacks will be read at Grape Day Park at 5 p.m.

Elsewhere, the University of San Diego will remember the victims during its annual Mass of the Holy Spirit at 12:15 p.m. Thursday.

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Local News

San Diegans Remember Victims Of September 11th

09-11-2008 4:13 AM

(San Diego, CA) – Several ceremonies took place in San Diego to remember the victims of the September eleventh terrorist attacks seven years ago today. About 200 people gathered at the Civic Center in downtown San Diego. A special mass was held at the University of San Diego earlier today and the names of the victims were read onboard the USS Midway. There was also a 21-gun salute and a police helicopter flew over the carrier. Nearly three-thousand people died in the attacks.

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**SAN DIEGO 9/11 MEMORIAL INCLUDES PIECES OF WTC STEEL**
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 09-11-08 at 6:14PM

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Ceremonies will be held around San Diego today to commemorate the seventh anniversary of the Sept. 11, 2001, terrorism attacks and pay tribute to the 2,974 people killed.

A "World Memorial" salute to the victims of the terrorism attacks, their families and public safety responders will be held from 10 a.m. to 3 p.m. at the Civic Center Concourse in downtown San Diego.

At the event, there will be pieces of steel from the World Trade Center on display, missing person posters, artwork, stories by victims, memorial emergency vehicles and a noon ceremony.

The University of San Diego will remember the terrorism strikes during its annual 12:15 p.m. Mass of the Holy Spirit service at the Immaculata Church on the campus of the Catholic college.

Aboard the USS Midway Aircraft Carrier Museum at 2 p.m., officials will read the names of the victims of the attack. The event, sponsored by FDNY Retirees of California, also includes a 21-gun salute and a San Diego Police Department helicopter flyover.

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Hundreds will later march through San Diego's Balboa Park during the third annual "Freedom Walk" to reflect on the lives lost during the terrorist attacks. The event, sponsored by Operation Homefront, is scheduled to begin at 6 p.m. with the release of 100 doves.

The walk will end with an 8 p.m. candlelight vigil, featuring speeches by the sister of fallen New York City firefighter David Weiss and former fire Lt. Joe Torrillo, who lived despite being presumed dead when the World Trade Center collapsed.

On Sept. 11, 2001, hijackers slammed two airliners into the World Trade Center in New York. Both buildings later collapsed with hundreds trapped inside. A third plane slammed into the Pentagon in Washington, D.C., and a fourth that was believed to be bound for a target in Washington, D.C., crashed in a Pennsylvania field.

Two of the hijackers lived in San Diego before joining their accomplices in New York.

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September 11, 2006

## San Diego Ceremonies for 9/11

A number of ceremonies are being held across the county Thursday to commemorate the September, 11 attacks.  
Wednesday, September 10, 2006

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## San Diego Commemorates the 9/11 Attacks

Last Update: 7:50 am

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## Innocent civilians become targets in Mexico drug war

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Sean Mattson and Dudley Althaus - Express-News  
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MONTERREY, Mexico — Just after Michoacán Gov. Leonel Godoy shouted "¡Viva México!" from the balcony of the government building and red, white and green fireworks lit up Monday night's Independence Day celebration, explosions ripped through the crowd of thousands in the square and streets below, killing seven people and wounding 108 more.

It was supposed to be a night of revelry, a celebration of almost 200 years of the start of Mexico's independence struggle. Instead, it was a violent reminder that Mexico's war against organized crime is spiraling out of control.

Just before midnight, what local media described as two grenades exploded amid the crowd gathered in the colonial city of Morelia for El Grito, as the nighttime celebration is known.

One went off in front of the government palace where Godoy delivered the traditional bell-ringing and shouts. Another exploded a few blocks away.

A spokeswoman for the federal attorney general's office in Mexico City said no arrests had been made as of Tuesday afternoon.

Federal authorities wouldn't say if they knew of motives or suspects even as they flooded Morelia with hundreds of soldiers and police officers.

"Everyone is working to find and punish those responsible for this attack that we don't hesitate to call a terrorist act," said Godoy, who called on authorities around the central state to lower flags to half-staff and to observe a minute of silence on Independence Day.

Godoy told local reporters that the state had received threats before the attacks and that he suspected organized crime was responsible.

Michoacán, a poor western Mexican state that has long been rattled by drug trafficking, is the home state of President Felipe Calderón.

Calderón was raised in Morelia and has strong family ties to the city. In an address Tuesday, he likened organized crime violence to U.S. and French invasions and other armed threats Mexico has faced in its history.

"In the name of the republic," the president said, "I demand the national unity that Mexico requires in this critical hour.

"These are abominable acts that clearly threaten the internal security of the country, committed by true traitors who haven't the least respect for anyone else or the nation."

Calderón chose Michoacán as the place to launch his anti-crime crusade in December 2006, because the state then was the scene of gang warfare that included beheading of victims. Beheadings have since become commonplace in cartel killings.

Michoacán has been a prime battleground between groups aligned with gangland bosses based in the Pacific Coast state of Sinaloa and those who control the areas bordering Texas and the Gulf of Mexico coastline.

La Familia, an organization that sprang up in Michoacán a few years ago, has been locked in a brutal struggle with the Zetas, the armed wing of the so-called Gulf Cartel, which is rooted in the border cities.

The two groups have been fighting this summer for control of the retail drug trade in Mexico City and the working-class suburbs that ring it. The rivalry is being blamed for the gruesome killings last Friday of 24 men whose bodies were discovered in a national forest just west of the capital.

Organized crime has claimed more than 3,000 people in Mexico this year, but most of the attacks are between drug gangs or directed at law enforcers.

The Morelia attack might have been the first to indiscriminately target the public.

"Up until that incident, there really haven't been, except for kidnapping . . . any efforts to direct violence against civilians," said David Shirk, a political scientist specializing in Mexico and the border at the University of San Diego.

"It's been one of the silver linings, I guess, in what has otherwise a very problematic security situation," he said. "It's definitely a new and disturbing direction for violence in Mexico."

Sean Mattson is the Express-News Mexico correspondent, based in Monterrey. Houston Chronicle Staff Writer Dudley Althaus is the Mexico City bureau chief.

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## State editorial roundup

09/22/2008

Associated Press

A sampling of editorial opinion around Texas:

Sept. 21

The Dallas Morning News on Hurricane Ike's realities for legislators:

The last thing Galvestonians are thinking about today is what Ike's destruction means for the rest of Texas. When your primary concerns are whether you still have a house and when you'll ever get to sleep in it, you're in no frame of mind to take the big-picture view.

But the folks managing the state's budget, insurers with a stake in this hurricane, and taxpayers and consumers face several grim realities. Two in particular stand out:

Gov. Rick Perry metaphorically stuck out his chest and declared that Texas will rebuild and restore what Ike destroyed. While his office is still detailing the costs, the effort obviously centers on Galveston. And for the record, we believe the state should assist this historic city. Not only does human compassion suggest a helping hand, but the island remains a tourist beacon that means tax revenues for the state.

Those costs, however, will upend legislators' plans for the next two-year budget, which they will write next year. Estimates widely vary, but Texas could be on the hook for several hundred million dollars, if not more.

Some money will go to repair roads, bridges and other basics. The big chunk, however, will cover the overrun in the state's wind insurance pool, which legislators created as a last-resort insurer.

Unfortunately, Ike will soak up all of that pool's reserves and perhaps billions more. Insurers initially will make up the difference, but they also will get a break on state taxes to offset their costs. As a result, there will be fewer dollars for other priorities.

Yes, Texas is running a budget surplus, but most of that cash is already spoken for. And there are competing priorities for what's left, including Mr. Perry's desire for more property tax cuts. To shoehorn in Ike's costs, everyone, including the governor, must make a persuasive case why his or her priority deserves investment.

Legislators also must recapitalize the wind pool or force insurers to pay more into it. They also should consider dividing the state into separate insurance districts. Without insurance, the coast will never get rebuilt when the next Ike hits.

The Gulf's many refineries largely survived Ike. Next time, who knows?

We hope that Congress gets that point and continues extending incentives for companies to build more refineries. With a strong push from Republican Sen. Kay Bailey Hutchison, the Treasury Department finally wrote regulations this summer that allow refiners to receive a tax break if they expand daily production by at least 5 percent.

Along with such tax incentives, Washington needs to make sure environmental regulations don't make it impossible to build more refineries. We're not talking about retreating from protecting the environment but rather balancing the nation's energy and environmental needs.

Naturally, most Texans are thinking about the storm's human impact. We are, too. But it's not too early for legislators to begin focusing on Ike's costs and preparing for the next big storm.

URL: <http://www.dallasnews.com>

Sept. 22

Fort Worth Star-Telegram on the big bailout plan:

Rather than letting U.S. financial markets continue dying the death of a thousand cuts, the Bush administration is proposing a sweeping, broad-based plan under which the federal government would buy up troubled home mortgages and other bad debt from struggling lenders.

Treasury Secretary Henry Paulson, a leader in developing the plan, said the cost of the extensive government intervention would likely run in the "hundreds of billions." President Bush acknowledged that it would put "a significant amount of taxpayers' money on the line," but "the risk of not acting would be far higher."

In general, we like the broad-based approach of dealing comprehensively with what is being called the nation's worst financial crisis in decades. The economic trauma potentially could drag on much longer, and inflict considerably greater pain, if the government were to keep dealing with the crisis on a piecemeal basis.

The prospects of a comprehensive rescue plan sent the beleaguered U.S. stock market on a sharp upward swing the past two days. Nevertheless, we're not ready to say "yea" or "nay" to the administration's proposal because few specifics were provided Friday. Paulson was expected to work through the weekend with congressional leaders from both parties to hammer out details. He said he hopes Congress can adopt legislation by next week to create the program.

Some observers say it could resemble the Resolution Trust Corp., a federal entity created in 1989 to buy up distressed properties in the wake of a far-ranging crisis involving savings and loan institutions.

The plan announced by Paulson and Bush has been described as potentially the largest government bailout in U.S. history and part of the most massive federal intervention in financial markets since the Great Depression.

The federal government already has taken over troubled mortgage giants Fannie Mae and Freddie Mac and insurance titan AIG. In addition, the Federal Reserve is taking a variety of actions to pump more money into the markets. This calamity could have been largely avoided with effective financial regulation and responsible mortgage lending practices, but that's now water under the bridge.

It's crucial that trust and confidence be restored in the markets of the world's largest and most-powerful economy. As Paulson said on Friday, "The financial security of all Americans ... depends on our ability to restore our financial institutions to a sound footing."

We'll know considerably more about the Bush administration plan in the next several days.

Stay tuned.

URL: <http://www.star-telegram.com>

Sept. 22

Austin American-Statesman on a wiser approach to energy efficiency:

A task force looking at ways to make Austin homes more energy efficient wisely backed away from requiring homeowners to make upgrades when a house is sold.

Instead, the task force is recommending that the City Council require only an energy audit that will cost no more than \$300 at the time a home is sold. That audit will let buyers know what improvements could save on energy bills, such as leaks in the duct system or faulty air conditioning units.

An early draft of the report by the 28-member task force made improvements mandatory. The buyer would have had to make the improvements, down to the level of changing to energy-efficient light bulbs, before the house could be resold.

Forcing sellers and buyers to make expensive changes did not sit well with many homeowners and those in the real estate business. They fought the mandatory aspect of the proposal and won.

Though improving energy efficiency is a laudable goal, making the changes mandatory at sale would have hurt those prospective homeowners who could least afford it first-time buyers, low-income families and those on fixed incomes.

An energy audit will inform home buyers about efficiencies and upgrades that could save them money on energy bills. In most cases, those upgrades will save the homeowner money in the long run. The audits will be disclosed along with the other inspections required when houses are bought and sold.

The audits must be performed by companies authorized by Austin Energy, the city's electric utility. Those audits should tell buyers what improvements are suggested and what the payback period would be to recoup their investment through energy savings.

That is good information for any homeowner, especially someone getting into a home for the first time. The \$300-or-less cost of the audit will be well worth the expense.

Austin Mayor Will Wynn wants this city to be a leader in reducing greenhouse gases believed to be a cause of global warming. He's pushed hard on everything from switching the city's fleet of vehicles to hybrids to the task force on energy-efficient homes. He's been a leader in that regard.

But there is a problem when the city forces homeowners to make changes, all the way down to the light bulbs, when they sell their property. That didn't go down easily with most homeowners, who have enough burdens when selling a house.

Disclosing any energy inefficiencies and educating new buyers about ways to save money through upgrades is a better approach. Most homeowners will want to save on their electric and gas bills in any way they can.

The task force report still must work its way through the city's myriad boards and commissions before reaching the City Council. But council members would be wise to heed the recommendation to choose incentives and education over mandates to achieve energy efficiency.

URL: <http://www.statesman.com>

Sept. 22

San Antonio Express-News on Mexican criminals:

It could have been Iraq or Afghanistan.

But the reports were datelined Monterrey, Mexico.

Terror darkened what should have been a moment of jubilation the grito that sparks the celebration for the Diez y Seis de Septiembre.

Two grenades exploded in Morelia, a colonial city near Monterrey, killing seven and wounding 108, the Express-News reported.

Medics scurried through the crowds, rushing from bloody victim to bloody victim, as the crowd scattered amid the chaos of the horrific tragedy.

With the explosions ripping through a crowd of thousands, the impact could have been worse, but it was bad enough a reminder of the toll organized crime has taken on the country.

The attack is believed to be the first to target the public indiscriminately.

Federal authorities would not say if they had any suspects in the attack, but President Felipe Calderón has waged a courageous fight against the drug cartels, so it is not hard to surmise the source of the assault.

"Up until that incident, there really haven't been, except for kidnapping, any efforts to direct violence against civilians," David Shirk, a political scientist specializing in Mexico and the border at the University of San Diego, told the Express-News.

While the blasts sent a fatal message in Morelia, Calderón was experiencing his own problems in Mexico City, albeit much less violent.

As he let out the grito to launch the festivities, protesters responded with shouts of their own, condemning a man who has done more than any of his predecessors to rid the nation of the drug lords.

Andrés Manuel López Obrador, who lost a bitter race to Calderón in 2006, organized the protests, according to news reports.

After his defeat, Obrador promised to operate a "shadow" government, a vow that jibed with the ambitious schemes of a man who is more opportunist than populist.

Every politician deserves a worthy opponent, but Obrador is far from worthy, emerging to exploit the pain and suffering his country is experiencing.

More than 3,000 people have been killed this year, 19 of them decapitated, but Calderón has deployed thousands of troops in a determined effort to shut down the cartels.

Previous administrations lacked Calderón's commitment.

"In order to coexist, the government looked the other way as long as the cartels didn't wreak havoc in the country," Armand Peschard-Sverdrup, director of the Mexico Project at the Center for Strategic and International Studies, recently told Rolling Stone.

It may provide little solace to a nation weary of the violence, but the pushback by the criminals, confronted by the government for the first time, was inevitable, and the violence the country is experiencing now reflects the lack of opposition in the past.

The missing ingredient in the war against the cartels was commitment, something the president has provided.

Calderón deserves credit for tackling a colossal problem he inherited.

URL: <http://www.mysa.com>

Sept. 21

Houston Chronicle on Texas' mandatory evacuation law:

As Hurricane Ike moved through the central Gulf of Mexico on his way to the Texas coast, local authorities made good use of a state law passed three years ago empowering county judges and mayors to order mandatory evacuations from threatened areas within their jurisdictions.

The vast majority of residents responded to the orders by securing their homes and heading inland. However, a substantial number of holdouts from Freeport to the Bolivar Peninsula did not. The storm's death toll likely grew as a result, and rescue efforts for survivors have diverted first responders from other essential duties.

In fact, one man who refused to leave his Surfside Beach house became something of a media celebrity, as well an impediment who took up the time and attention of local authorities trying to get everyone out before rising waters cut off the area. Thanks to the northern turn of the storm, Ray Wilkinson, a 67-year-old former Marine, lived to laugh about the experience.

In the aftermath of the storm, the author of the evacuation legislation, State Rep. Frank Corte Jr., R-San Antonio, said lawmakers should look at the problems caused by residents who refused to leave and consider ways to strengthen the law.

"If we're going to put people in harm's way to come rescue you, and you had the opportunity to evacuate, then there should be some kind of stick, if you want to call it that," Corte said. "There has to be some kind of stick, and we have got to figure out what that is."

That something will be difficult to agree on, as Corte acknowledges.

The 2005 law was passed before Hurricanes Katrina and Rita struck the Gulf Coast, and was spurred by the previous year's multiple storm strikes on Florida. Before 2005, Texas was one of only two states along the Gulf and Eastern Seaboard that did not authorize officials to order mandatory evacuations.

At the time, Texas lawmakers wrestled with the idea of penalties for ignoring the orders, but could not agree on what would be appropriate. The traditional respect for the right of Texas homeowners to decide whether to stay and protect their dwellings made forcible removal an unpopular concept. Likewise, the idea of fining storm victims who may have lost everything for their refusal to obey orders was also repugnant. So the legislation simply avoided the issue of enforcement.

"If you arrest (holdouts), what do you do with them?" observed State Sen. John Whitmire, D-Houston, chairman of the Senate's Criminal Justice Committee. "It's a huge problem, and I'm aware of it and thinking about it. But it's not an easy solution."

Rep. Corte, a colonel in the Marine Corps Reserve who has served in Iraq, recalls an experience in military service on the East Coast that might be a model. Those who took out boats from local marinas, became stranded and required airborne Coast Guard rescue were billed for the helicopter fuel costs.

"If we have to rescue somebody that was under mandatory evacuation," Corte said, "then we may have to charge them the cost of what it took to come get them."

No one wants to penalize residents who through no fault of their own become trapped and require assistance to escape an oncoming storm.

However, those who deliberately flout evacuation orders and disrupt efforts by authorities to secure communities should be subject to at least the threat of arrest or financial penalties for their actions.

During next year's legislative session lawmakers should consider an amendment to allow local authorities options to make mandatory evacuations truly mandatory.

URL: <http://www.chron.com>





## TEMAS A TRABAJAR EN EL 'WORD LINK':

- > INEQUIDAD
- > DE GÉNERO
- > XENOFOBIA
- > DESARROLLO ECONÓMICO
- > INTOLERANCIA RELIGIOSA
- > RACISMO

Thania Herrera junto a otra joven participante del World Link en USD.

## Representa alumna a México en la USD

**Estudiante del Programa Bachillerato Internacional participó en encuentro con jóvenes de distintas culturas**

Thania Herrera, participó en una residencia en la Universidad de San Diego (USD) dentro del programa del Joan B. Kroc Institute for Peace and Justice (IPJ) denominado WordLink "On the Brink: Underlying Cause of Conflict".

El objetivo de este programa; Reunir a estudiantes de diferentes culturas de nivel preparatoria para la investigación y discusión de problemáticas globales y Derechos Humanos desarrollando habilidades y herramientas orientadas al liderazgo característico de los jóvenes.

La participación de la estudiante fue exitosa y producto de un proceso de selección en donde los participantes demuestran sus habilidades de comunicación en el idioma Inglés.

El tema que le fue asignado fue el racismo, sobre lo que comentó "Esta actividad me permitió crecer, ya que logré compartir mi punto de vista con personas pertenecientes a otras culturas y abrirme ante sus opiniones, al igual que aumentó mi capacidad de análisis y organización.

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### AFGHANISTAN: U.S. 'sub-zero' in world opinion

The U.S. military and its allies in Afghanistan have to do a more thorough and public investigation when civilians are killed by multinational forces in their fight with the resurgent Taliban, the former United Nations high commissioner for human rights said Wednesday in San Diego.

Louise Arbour, a Canadian lawyer and former war-crimes prosecutor whose four-year term in the U.N. post expired in June, said the U.S. and NATO forces are deeply alienating the Afghan people and undercutting Afghan President Hamid Karzai.

"It's just not good enough for the Army to say, 'We've done an investigation and, contrary to what other people say, it was insurgents who were killed.'" Arbour said in an interview before a speech at the Joan B. Kroc Institute for Peace and Justice at the University of San Diego.

Arbour said that civilian deaths, particularly those caused by aerial bombing, may be pushing people to side with the Taliban, even though the Taliban are known for ruthlessness.

The U.S., Arbour said, "can only shelter itself for so long from some kind of judgment."

Arbour is the keynote at the Kroc center's fifth annual Women Peacemakers Conference, this year entitled "Crafting Human Security in an Insecure World."

U.S. policies in Iraq, Afghanistan and Guantanamo, Arbour said, have left U.S. prestige "sub-zero in the eyes of the world."

—Tony Perry, San Diego

*Photo: Louise Arbour when she was chief prosecutor at the U.N. war-crimes tribunal of Yugoslav President Slobodan Milosevic. Credit: Reuters*



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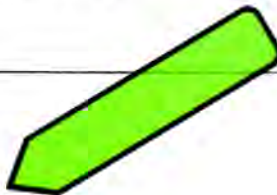
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September 18, 2008    PREVIEW SECTION

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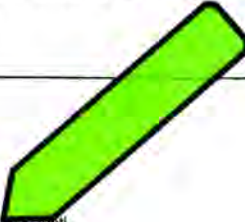
**Joan B. Kroc Institute for Peace and Justice Fine Art Gallery** — "China's Olympic Human Rights Challenges," a Human Rights Watch photography exhibit, runs through Nov. 6; *University of San Diego, 5998 Alcalá Park, San Diego*; hours, noon to 4 p.m. Wednesdays, Fridays and Saturdays; noon to 6 p.m. Thursdays; (619) 260-4659.

# SAN DIEGO CITY BEAT

September 17, 2008

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## LECTURES



**CARROLL BOGERT** at Joan B. Kroc Institute for Peace, USD, Linda Vista. Bogert discusses "Human Rights In Post-Olympics China: Has Anything Changed?" At 7 p.m. **Wednesday, Sept. 17.** 619-280-7509, [peace.sandiego.edu](http://peace.sandiego.edu).

**MUFON PRESENTATION** at Sizzler, 3755 Murphy Canyon Road, Mission Village. Yvonne Smith speaks to the Mutual UFO Network on "Chosen: Recollections of UFO Abductions Through Hypnotherapy." At 6 p.m. **Sunday, Sept. 21.** [n6rpt.com-us.net/mufon.html](http://n6rpt.com-us.net/mufon.html).

**BILL KETCHUM** at Serra Mesa-Kearny Mesa Library, 9005 Aero Drive, Serra Mesa. The former rocket propulsion engineer discusses the history of Kearny Mesa and the Atlas project, the weapons system that played a key role in U.S. involvement in the Cold War. At 6 p.m. **Monday, Sept. 22.** [www.sandiegolibrary.org](http://www.sandiegolibrary.org).

**MICHAEL WILKINS AND TEODORA CUERO** at the Arts Building, Room 111, Cal State San Marcos. Wilkins and Cuero discuss ecotourism and its effect on the basket weavers and potters of Baja California's Palpai and Kumiai Indians. At 5 p.m. **Wednesday, Sept. 24.** 760-750-4000, [www.csusm.edu](http://www.csusm.edu).

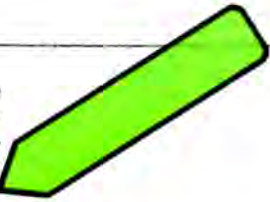
**MEIR SCHNEIDER** at Whole Foods Market, 8825 Villa La Jolla Drive, La Jolla. Schneider discusses "Improve Your Vision, Naturally," at this free health lecture. At 7 p.m. **Wednesday, Sept. 24.** 858-642-6700, [www.self-healing.org](http://www.self-healing.org).

# NORTH COUNTY TIMES

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**"China's Olympian Human Rights Challenges"** — Human Rights Watch photography exhibit runs through Nov. 6; noon to 4 p.m.; *Joan B. Kroc Institute for Peace and Justice Fine Art Gallery, University of San Diego, 5998 Alcala Park, San Diego; (619) 260-4659.*



# NORTH COUNTY TIMES

September 11, 2008

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**Joan B. Kroc Institute for Peace and Justice Fine Art Gallery — "China's Olympian Human Rights Challenges," a Human Rights Watch photography exhibit, opens Wednesday and runs through Nov. 6; University of San Diego, 5998 Alcalá Park, San Diego; hours, noon to 4 p.m.**

Wednesdays, Fridays and Saturdays; noon to 8 p.m. Thursdays; (619) 260-4659.

**Other**

SAN DIEGO  
**Metropolitan**

UPPER MIDDLE CLASS DAILY BUSINESS REPORT

August 29, 2006



USD is one of 20 national universities ranked as "Up-and-Coming Schools" by *U.S. News & World Report* in a new rankings list. The university also jumped to 102 from 107 on the overall list of national universities. USD's engineering programs jumped to 21st from 25th in the nation for schools whose highest degree is a bachelor's or master's. USD was ranked ninth among the top 20 national colleges and universities for making "promising and innovative changes in academics, faculty, students, campus or facilities."



Please take note of our new website address... [www.SanDiego6.com](http://www.SanDiego6.com)

## How to Rent a Car for an Hour

Reported by: Elex Michaelson

Last Update: 12:13 am

Have you ever needed a car for a few hours and wished you didn't have to rent one all day long?

That's the premise behind Zip Car. The company rents cars from increments between one hour and four days.

It costs \$35 to become a member.

You sign up online at <http://www.zipcar.com>

The company does a background search on your driving history, and assuming you pass, sends you a "zip card" within a few days of sign up.

Then, you go online and reserve what car you want and what hour(s) you want it. It costs \$9 an hour to rent most cars.

Next, you show up to the car's designated parking spot and swipe the "zip card" on the windshield. The bar code scanner picks it up and unlocks all the car's doors. The keys are already in the ignition and you are ready to ride. When you are finished, park it back at the spot so the next rider can take it for a spin.

If it is almost out of gas, there is a gas card in the glove compartment that fills it up at no cost to you.

The cars have been a big success for urban lifestyle drivers in big cities like San Francisco and Washington D.C. Last year, they debuted in San Diego at UCSD and have been a hit.

Today, Zip Car expanded its San Diego fleet by two cars and entered the University of San Diego market.

USD freshman Danielle Bakhtiari seemed thrilled, "I don't have a car on campus, so this makes things a lot easier. They've made it so it is easy access for people and they made it so it is not that expensive."

For USD sophomore Christopher Helali, driving a Zip Car will make a huge difference. Because he serves in ROTC at San Diego State but attends USD, he has an hour and a half commute using public transportation. Now, he can drive there.

He says he will now be able to be more efficient with his time and do more homework. "It gives me freedom and that's something public transportation doesn't give you."

USD's Vice President of Finance and Administration says the cars are part of an effort to "go green" and something that "lessens some of the congestion on campus."

He says they are especially timely, "I think times are changing. When gas hits \$4 a gallon, I think all of us think differently about how we get from point A to point B."

To book a Zip Car from USD or UCSD, go to <http://www.zipcar.com>



### Related Links

+ Zip Cars

# NORTH COUNTY TIMES

September 14, 2008

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## Zipcars motor to USD

SAN DIEGO — The University of San Diego has partnered with Zipcar, a provider of on-demand cars rentable by the day or hour, to bring its services to the campus.

Two self-service Zipcars, a Honda Civic Hybrid and a Toyota Matrix, will be available on campus for use at any time by all staff and students 18 and older.

# The Family Business: Leadership, **Love** and Lunacy

So you want to go into business with your family? **Are you nuts?!** Maybe not. Family firms lead the way in today's business world.

**Story by Nicholas Drake Photos by Robert Benson**

**WHAT KIND OF LUNATIC** goes into business with his family? It's not enough that you raised your children from diapers to diplomas and stuffed their faces with more self-esteem than they could ever possibly swallow? Now you want them yanking on your shirttails in the very same boardroom you built with your own blood, sweat and tears? Are you nuts?!

Well if you're not, your kids are. Why would any self-respecting member of the *next generation* want to tether himself to another zillion years of Papa Know It All dispensing mighty morsels of wisdom? And what about that carrot-on-a-stick paycheck signed by the same guy who used the no-allowance threat on you back in the day?

There's a reason the cliché "never go into business with your family" is, well, a cliché. It stands the test of time. The

landscape is littered with families torn asunder by business ventures that produced either too little or too much money for the brood to handle. Even after you've succeeded far beyond your wildest dreams, those nettlesome family issues seem to bubble to the top of water cooler conversations like nobody's business. Your legacy becomes one of those family squabbles for the whole world to see on *TMZ*.

When California wine god Robert Mondavi passed away earlier this year at age 94 after playing Bacchus to the business of vintners for a half-century or so, great accolades were heaped upon him for more or less defining the modern wine industry. Yet the folklore of Mondavi's fame nearly always includes mention of the time he punched his brother Peter in the face for accusing him of embezzling company money to buy his

**“If you’re looking for a house and you find something you like, negotiate a deal and buy the thing.”**

— Alan Nevin,  
 director of economic research at  
 MarketPointe Realty Advisors

including McMillin, who have agreed that with the next batch of housing units, they will make the units as self-sustaining as possible,” says Gompper-Graves.

In downtown, too, Danziger maintains that sustainability and green development are a central part of the area’s future development. Among the series of bonus programs available to developers is a density bonus for those who design “green roofs” into their buildings, or landscaped

rooftops that help reduce building runoff and improve water quality.

**RESIDENTIAL SHAKEOUT**

As experts look at San Diego’s housing market in the year 2020, it is with much more optimism than what’s in store for 2008. Even Chula Vista—which Alan Nevin, director of economic research at MarketPointe Realty Advisors, says was hit the hardest by today’s housing slump—is expected to capture a large portion of San Diego’s future growth.

According to SANDAG’s 2030 forecast, Chula Vista’s population is expected to grow by 52%, compared to an average 20% growth rate in many other cities. And Gompper-Graves points out that relative to the rest of the county, Chula Vista’s more moderate priced housing will give first-time buyers increased opportunities.

This is particularly important when you consider what Nevin says about San

Diego’s affordability in the future, or lack thereof: “For those who want inexpensive homes, they will have to go to Riverside County, where land prices are coming down substantially and builders will be able to create moderately priced housing.”

But in San Diego where land is scarce, “The housing will not be affordable,” says Nevin, “and even though the prices will have temporarily gone down in 2007 and 2008, they will start going back up.” The limited supply of land is evidenced by the decline in permit activity for single-family detached development in the last five years (even during the boom time) and condominium developers who have left town because there aren’t any lots to build on.

The message? If you own a home in San Diego, be glad you got in when you did. On today’s buying opportunities, Nevin says, “If you’re looking for a house and you find something you like, negotiate a deal and buy the thing.”



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“Working with **family** can be one of the most **rewarding** things anyone can do... however, it can also tear families apart.”

—Jodi Waterhouse, director of the USD Family Business Forum

wife a mink coat to wear to a White House dinner. It took some 20 years before the brothers began talking again. Cheers!

Not all family businesses, of course, suffer such sour grapes. In fact, going into business with one's family is as American as Henry Ford and as old as mankind. Mothers and fathers share leadership skills with sons and daughters. Siblings join forces to build bold new ventures with one another. Uncles and aunts and cousins and in-laws work together on the next big thing to hit the market. Sometimes it works. Sometimes it doesn't.

“Whenever you go into business with family, you bring all kinds of other challenges to the table,” says Tony Robbins, 48, the world-famous inspirational speaker, author and self-help guru. “But being in business with family can be the greatest thing in the world—if there's mutual respect, if everyone is pulling his or her own weight, and if the people running the business are given the power to run things and not be interfered with.”

Robbins, who just went into business with one of his two sons, Josh Jenkins-Robbins, joins a legion of like-minded entrepreneurs. According to a recent study by J.H. Astrachan and M.C. Shanker published in *Family Business Review*, family firms comprise 80% to 90% of all business enterprises in North America. They contribute 64% of the gross domestic product—more than \$5 trillion worth—and employ 62% of the entire United States workforce. How's that for quality time with one's brethren?

“Statistics show that about 80% of businesses in San Diego are family owned, meaning that they have two or more people of the same family either working in the family business or are the shareholders of the company,” says Jodi Waterhouse, director of the University of San Diego Family Business Forum and manager of USD Corporate and Professional Education. “Working with family can be one of the most rewarding things anyone can do. Among the positives I hear are the joys of working with family, keeping the family legacy perpetuating through generations, and the autonomy of knowing that the family has built a business together.

“However, it can also tear families apart,” she continues. “Among the challenges I hear are working with the ones you love, getting parents to let go of the business, defining goals and responsibilities, communication and conflict resolution. It is very important to have clear-cut job responsibilities, identify roles in the company, hold regularly scheduled meetings and keep clear lines of communication open. It's also important to make time for the family outside of work.”

#### TEACH YOUR CHILDREN WELL

For someone who branded his fame by walking barefoot on a bed of hot stones and actually convincing others to follow his lead, Tony Robbins had no fear when it came to going into business with his son Josh, who already had co-founded a couple of upstarts on his own during his twenties. Now at the ripe old age of 30, Josh is heading a local company called Ensure

Charity, and his famous dad has joined him to lend leadership acumen—but from a business perspective rather than one of simply father to son.

“Ensure Charity is an insurance brokerage that services individuals and businesses, although our primary push is life insurance and its applications for individuals and businesses,” explains Josh, who grew up in San Diego and lives in Del Mar with his wife, Amy. “We give 50% of our gross revenues—our commissions—to the charity or nonprofit of the client's choice.

“In insurance the carrier standardizes the commission, he explains, “so the client will never pay more by using us. In effect we are giving our money away, and the client is directing our gift and receiving the recognition. As long as we save our clients money and find them a better product to meet their insurance needs, why wouldn't they use us?”

Ensure Charity is the first business of Josh's that piqued Tony's interest. It had all the right ingredients the self-help master admired in a new company, regardless of it being his son's gig.

“It's consistent with my mission,” Tony says. “My son is involved, and I'm very proud of him. But it's the first business he's been involved in that I've invested in. The reason is because everything I'm focused on in my life is this: How do you really have an impact on people? I believe you can be in business and make a difference simultaneously. You don't have to choose between profit and impact.

“My dreams were always nurtured, so I was a possibility thinker from a young age.”

—Josh Jenkins-Robbins, founder of Ensure Charity

Ensure Charity's entire business is based around that idea. And I didn't come up with the idea for the company. It was Josh's idea all around.

“If you're trying to do something different to help yourself, you get a certain amount of insight,” says Tony. “If you're trying to do something to support your family, you get a different level of insight. If you're trying to do something to serve a community or the world, you get another level of insight. I think that has guided my career, and it's what I've tried to impart on Josh. Not so much by just verbally saying so, but by living it. I think the best way to teach your kids is to live by example.”

Of course, when your dad dispenses self-help advice to the masses and has been named one of the top 50 business intellectuals in the world by the likes of Accenture, you've pretty much been handed a textbook to success, right? Not necessarily so, says Josh. He believes the emotional part of the family business puzzle is as important as the creation, operation and execution side of it.

“I was given incredible amounts of love and the tools I needed to not only handle life but create a fulfilling life,” Josh says. “My dreams were always nurtured, so I was a possibility thinker from a young age. This comes in mighty handy as an entrepreneur. Obviously, my dad is a master at becoming fulfilled in life, and that inspires my business approach. At the same time, my mother is incredibly strong and has tremendous authenticity and warmth. She leads with her heart, which

is a lasting leadership that people remember. It's very important when enrolling people in your vision.”

#### MY GENERATION, YOUR GENERATION

Fabienne Hanks believes the positives to family businesses far outweigh the challenges. After her husband, Terry, debunked the equally brain-numbing taboo of going into business with a friend—his best man Tim Brown—and succeeding with their friendship intact after 10 years as owners of The Meeting Manager, the Hanks bought Brown's share of the business when he got married and moved to Orange County. What began with two buddies in 1978 morphed into a full-fledged family enterprise in 1988.

An award-winning leader in the field of destination management, The Meeting Manager covers the gamut of event planning, including team building, entertainment, travel arrangements, specialty tours, and logistics of all sorts. Terry, 61, and Fabienne, 57, run the company with their two sons, Trevor, 36, and Jason, 31, who have learned business leadership lessons firsthand from their parents.

“We each bring such different talents to the business and find that we truly complement one another,” says Fabienne, president of The Meeting Manager, who works out of the San Diego headquarters. “Rather than compete, we work to our strengths. Trevor and Jason also provide a portal into the mindset of their generation and help us understand how to hire and retain their peers. Many of our clients are

now in their age group. There is a greater rapport and working dynamic because of their shared perspectives.

“We taught them work ethic, capability, responsibility and opportunity,” she says. “Trevor and Jason learned to earn money for things they wanted at a very young age. They were our janitors at the company for years, earning \$50 a month to clean things at the office after their soccer games. As a result of these real-life lessons, they have proven to be responsible and practical in their personal financial management.”

Not having truly experienced college themselves, Papa and Mama Hanks made sure their sons did, even though it came with great financial sacrifice for the family. Upon graduation, the brothers went to work for other companies for a few years before asking to join the family biz—a move that Fabienne believes benefited The Meeting Manager as a whole. As college grads, Trevor and Jason also served as role models to their cousins, the oldest four of whom have graduated from universities as well. Still, the clan is not without its challenges.

“There are definitely some generational differences,” Fabienne says. “Terry and I tend to be more formal in our standards of how people dress for work. I am the fashion police. Jason was upset with me when I told him he couldn't wear cargo pants to work. Since his work is technical and internal, he didn't agree with my position. I explained that our staff takes their cues from him, so he needed to set a professional standard that worked for all departments. The compromise is that



# “A family has to have a **healthy** personal foundation to have a healthy business **foundation.**”

—Fabienne Hanks, co-owner of The Meeting Manger

we now have casual Fridays, and staff members are encouraged to relax their dress that day.”

What advice does she offer other families considering jumping into business together?

“A family has to have a healthy personal foundation to have a healthy business foundation,” she says. “As founders you have to consider and respect the

perspective of the second generation, even when you don’t share viewpoints. They have so much to contribute, and you have so much to gain. It’s a matter of relaxing the parental relationship and embracing the business potential. On those rare occasions when someone has to make the call, as the founders you have to do what you believe is right. We have also found that having outside consulting from

a business coach is an invaluable asset to us as a business and as a family.

“It’s every parent’s dream to have a lifelong relationship with their children. Working together allows us to stand back and appreciate our sons, not only from a loving parental position but also from a professional perspective. And we like what we see. Without being pretentious, I have to say that we are blessed.”

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—Jodi Waterhouse  
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## ALL IN THE FAMILY

### Maintaining a family-owned business across generations no easy feat

By **TIM O'REILEY**  
BUSINESS PRESS

Once the personal shock of Bob Gripentog's death in an ultralight plane crash 16 years ago began to wear off, the shock to the business he built began to take over. Although the Las Vegas Boat Harbor on Lake Mead and its related entities were transferred smoothly to his widow, Betty Gripentog, the family realized it had not prepared for a generational transition. "We really got an eye-opener about how little we had done in this area when dad passed away," said Bob Gripentog Jr., one of four members of the second generation now manning various parts of the business.

Since then, the family has taken various steps to pass ownership entirely to the four members of the second generation -- Betty Gripentog is still active as the president at age 78 -- in the orderly way that countless business advisers recommend, although that may not be enough.

"We're still worrying about it," said Bob Gripentog Jr., the general manager who runs the marina. "Anytime the government can take 50 percent of your business in taxes, it's pretty hard to deal with."

As much as family-owned businesses have been romanticized over the years as the backbone of the economy, backed by volumes of research to quantify the impact, issues such as those the Gripentogs faced drive home the fragility of family ownership. According to the magazine Family Business Review, fewer than one-third of family-owned companies survive to the second generation, while only 12 percent make it to the founders' grandchildren.

"It is an ugly sort of picture," said Janet Runge, with the Center for Entrepreneurship at the University of



COURTESY FISH FAMILY  
Claire Elaine Fish, foreground center, president of the family-owned John Fish Jewelers, with just some of her large family in 2005 at the Sterling Club. The family has been in control of the jewelry store since it opened in 1955.

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Nevada, Las Vegas. "Families do a remarkably poor job of dealing with transition issues."

Several surveys track the growing number of ownership changes expected in the next few years as baby boomer founders retire. Experts in the field tick off a broad spectrum of questions that family owners/managers must answer to keep the business intact, including:

- How to divorce the living room from the boardroom to keep emotions from interfering with profits, and on which side is it most important to maintain harmony.

- How to divide ownership among different family members, whether equally because of blood ties or in differing amounts according to ability and interest in a business.

- How to choose leadership, by seniority or merit.

- When the incumbent generation should step aside and how far away should they distance themselves from decision making after retirement.

- What type of legal structure makes sense in order to minimize taxes upon transferring ownership.

- How often should a succession plan be revisited.

"When you see a succession that doesn't go well, it is quite often due to a general lack of planning," said Jodi Waterhouse, director of the University of San Diego's Family Business Forum. However, experts stress that taking into account the various factors of succession, some of which may conflict with each other, makes off-the-shelf solutions impossible. "I will sit down with mom and pop, understand what they want and tailor make a plan for each one," said attorney Kenneth Burns of the law firm Kolesar & Leatham. "I become as much a family counselor as legal or business counselor."

From there, estate planners recommend numerous techniques to minimize taxes or pass equal value to children. These can include: trusts for stock, insurance policy trusts to pay for taxes, provisions to fund inheritances, splitting up stock, concentrating voting power in the hands of managers or

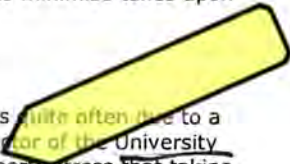


MIKE STOTTS | BUSINESS PRESS  
Trina Stanfield, Frances Cox and Donna Bombard at their family-owned USA Real Estate and Property Management office.



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Janet Runge, with the Center for Entrepreneurship at UNLV, advises family-operated businesses.

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buy/sell agreements that spread the price for buying out interests over several years.

Adding a potential layer of complication, family businesses tend to grow more slowly and conservatively than other types, so that a business that provided a good income for mom and pop may be stretched thin for three siblings or seven first cousins.

Finally, even carefully crafted plans can crumble without the will or acumen to carry it out.

"This is the sort of stuff that is easy to talk about or go to a seminar and hear about," Runge said. "But it's a lot harder to pull it off."

Against that backdrop, communication comes to the fore, not only for what the incumbent owners want for the future but just the basics of how the business operates and what shape it is in.

"You don't want a situation where the next generation has this monster landing in their laps and they are left scrambling to figure out how to run it," Waterhouse said.

For some, transitions have come relatively easy from the start. Broker Frances Cox had been with Golden West Real Estate for more than three decades, when her partner died in early 2005. Rather than get entangled with various estate issues, she chose to shut it down and reopen her own USA Real Estate and Property Management Team the same year.

Motivating her actions was the lack of any retirement fund from Golden West plus a desire to set up her daughters financially. So she split ownership of USA equally with the her oldest daughter, Donna Lombard, and brought her youngest daughter, Trina Stanfield, on board as an employee.

"I'm 62 now, and I plan to stay at the helm for another five years to build up the business, then turn the reins over," Cox said.

In doing so, Lombard will wind up with majority ownership and Stanfield will get an interest. Cox will retain about 25 percent, with the share of income from it effectively becoming her pension.

"We've talked about it, and they are fine with it," she said.

In more classic fashion, John Fish put all of his five children to work in the family jewelry store when it opened in 1955.

"I remember taking apart my first watch when I was 9 years old," said son Stephen Fish. "Of course, I couldn't put it back together."

But the elder Fish did not leave his shop's future to chance. He set up trusts for the children in the 1980s, although controlling interest has remained with his widow, Elaine.

Even so, that has not tied up all the loose ends. Stephen and his brother, John D. Fish (not a junior), have worked full time at the store on East Sahara Avenue, but their one other brother spends most of his time on a computer business. Their two sisters have not taken part in store operations since the 1980s.

"We have all cooperated for many years now," Stephen Fish said.

But they would probably have to negotiate a purchase over time if one of the nonactive siblings decided to cash out, a frequent occurrence in family businesses.

He can identify three or four of the 27 members of the next generation whom he thinks might want to join, although they are all too young to tell for sure. With he and his brother expecting to work at the store for many years, they have not started laying the groundwork for how to incorporate the third generation.

Kalb Construction Co. also managed a smooth handoff using a somewhat

different structure. Rather than wait to pass the company to his two sons through inheritance, the late company founder George F. Kalb had his two sons take over in 1980 through a buy/sell agreement. "We did a lot of estate planning and were able to make the transition uneventful," said current president George D. Kalb, now 62.

As part of the process, he and his brother Steven essentially worked apprenticeships in the company until his father felt they knew enough to take the helm. At that point, the father took himself out of the chain of command, avoiding what experts consider a quicksand pit for many family businesses where the older generation tries to continue making decisions and winds up butting heads with the younger generation wanting to plot its own course.

"He just wanted to phase out into the sunset," said the younger George Kalb of his father, who died in 2003.

But that clearly is not a prospect he relishes. "I don't have a lot of hobbies. If I retired, I don't know what I would do," he said. "I need some place to go every day."

Last year, he bought out his brother Steven, and brought in a nonfamily employee as a minority shareholder. His son Jeff also has a minority stake, setting up for a third generation of family control, although a succession plan has not been worked out. George Kalb said he will wait a few years to see how the plummeting fortunes of the local real estate market shake out before making long-term decisions.

Generational difference have come into play at Jack Dish Plumbing, started by Dish in Calgary, Alberta, 32 years ago. It was reconstituted in Las Vegas in 2001, him and his two sons splitting ownership evenly.

"We have tried to slowly incorporate the Internet into our advertising and name recognition," said Joey Dish, speaking of him and his younger brother David. "Dad always wanted just to put an ad in the Yellow Pages."

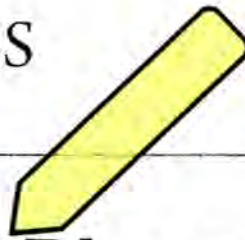
On the other hand, Joey credits his father with pushing decision making on him and his brother early and often.

"He realizes he is reaching a certain age where he is slowing down," Joey Dish said. "He has pushed us to make the calls and stick to them."

For a handful of large companies, going public became a vehicle for maintaining family control while diluting family equity. In 1993, Frank Fertitta Jr. stepped aside for sons Frank III and Lorenzo when Station Casinos completed its initial public stock offering.

At Boyd Gaming Corp., three members of the founding Boyd family control 35.8 percent of the stock, mostly through trusts. In addition, Marianne Boyd Johnson, the daughter of Executive Chairman William S. Boyd, now sits as vice chairman and executive vice president, while her brother William R. Boyd, is a vice president and also a board member. However, the company has not laid out publicly a succession plan once the elder Boyd, now 76, steps down, but did name a nonfamily member last year to take over his position as CEO.

Contact reporter Tim O'Reiley at [toreiley@lvbusinesspress.com](mailto:toreiley@lvbusinesspress.com) or 702-387-5290.



## NROTC San Diego welcomes new midshipmen to its team

**OFFICER CANDIDATE BRIAN P. SEYMOUR**  
NROTC San Diego Public Affairs

The Navy community on local college campuses gets just a little bigger each year around this time as teenagers attending colleges enter into the Naval Reserve Officers Training Corps (NROTC).

Nearly 60 new midshipmen recently underwent a week-long indoctrination into naval service during the annual freshmen orientation at Camp Pendleton and Naval Amphibious Base Coronado Aug. 22 - 29. Every year, the orientation is designed to familiarize new midshipmen enrolled in the NROTC programs of University of San Diego (USD), San Diego State University (SDSU), Point Loma Nazarene University (PLNU), University of California San Diego (UCSD) and California State University San Marcos (CSUSM) with Navy and Marine Corps policies and traditions.

The midshipmen were instructed on basic military knowledge aimed at developing them into intuitive naval officers upon graduation from college four years down the line. Many specifics were high-

lighted over the week, including: proper wearing of the uniform, how to recognize and acknowledge various military ranks and insignias, and a familiarization of the Uniform Code of Military Justice and the chain-of-command. In the military atmosphere with drill, uniform inspections and physical training; the soon-to-be midshipmen came away with a basic understanding of what will be expected of them throughout their careers.

This curriculum is re-emphasized throughout the year at San Diego NROTC, which has nearly 300 students and is one of the largest Navy NROTC units in the nation. Each year NROTC San Diego commissions more than 50 officers in the Navy and Marine Corps.

"Our goal here is to develop midshipmen, officer candidates and Marines morally, mentally and physically in order to prepare and commission college graduates as U.S. Navy and Marine Corps officers," said Capt. Mark Woolley, Commanding Officer of USD NROTC.

NROTC San Diego welcomes new midshipmen to its team



Written by Officer Candidate Brian P. Seymour, NROTC San Diego Public Affairs  
Friday, 12 September 2008



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## feature

### Climate control

What it means to be out in college

BY BRIAN VAN DE MARK

Published Thursday, 04-Sep-2008 in issue 1250

For some students, September is accompanied by the excitement of returning to campus, No. 2 pencils and binders in hand, nervous about college algebra and pre-World War II American History. For a certain percent of the population, however, there is another reason to be nervous: being gay, lesbian, bisexual or transgender.

"The climate for LGBT students varies from campus to campus," said Ben Cartwright, coordinator of San Diego State University's (SDSU) Pride Resource Office (PRO). "But I think, in general, there continues to be a kind of anti-gay undertone. Studies have shown that across the board hate crimes in all areas have risen, but I think the main problem is the undertones of hate, the 'that's so gay' comments that go unaddressed by faculty, staff, or allies."

#### Sticks and stones? Words hurt more

SDSU sophomore Kelly (who asked to be identified by first name only) agrees with Cartwright.

"I've never been sent to the hospital, per se, but I have been shoulder-blocked a few times and called 'fag' or 'faggot' more times than I care to count," Kelly said. "And half the time, there is some professor standing witness, but turning a blind eye."

The phrase "that's so gay" and the word "fag" or "faggot" have become more prevalent on college and high school campuses.

"There is a segment of the students who say, 'Sure I said or say, 'Dude you're a fag,' or 'That's so gay!' but there was no harm because they never meant it as anti-gay," said Frank Nobiletta, professor of history of sexuality at SDSU. "It is very easy to get them to understand when you say, 'Suppose everybody in school used that phrase to mean something that was horrible or useless, and suppose they said, 'Oh, that's so Jason Smith,' whenever they wanted to put something or someone down. If the speaker said, 'That's so gay,' would you feel then it was OK?' Then it dawns on them. They see it."

"So I think the day will come when these expressions will be very unacceptable in society in any age group. But parents and teachers and friends can make it come sooner by jumping on it when they hear it. The few times I hear it on campus or in class, I love saying, 'Hey, I'm gay. I assume you meant that as a compliment and that he is so gay?' Sometimes I almost feel sorry for them they are so embarrassed."

Few people fell sorry last year for the staff of *The Koala*, an alternative, student-run newspaper at SDSU. In November 2007, the newspaper printed an anonymous letter calling fraternity and sorority coordinator Doug Case a "flaming fag."

The letter went on to say, "Oh, yeah, and get off our fucking nuts. I know you love them, but unlike your flamboyant self we like them. Get off on them." The letter, signed "The Greek Community," led to a campus-wide investigation and a subsequent "Rally Against Hate."

But rallies and resource centers are not restricted to just major public universities – nor are hate crimes. Earlier this year, University of San Diego's (USD) United Front Multicultural Center hosted a candlelight vigil to honor victims of hate crimes and incidents of hate crimes that occurred on private universities. The vigil was also, in part, a response to the fact that during a six-month period, 14 hate or bias-related crimes or incidents were reported at USD. Students at smaller universities, and, in particular private, religious institutions, can be at a greater risk for harassment, despite organizations such as Pride Alliance or Rainbow Educators, a GLBT awareness coalition of faculty, staff, students, and alumni.

Samantha (who asked to be identified by first name only) is a junior at Point Loma Nazarene University.

"I think a lot of people see religion as a shield to hide behind when they shoot their hateful, poison-tipped arrows at people that are gay or that they think are gay," Samantha said. "When I'm on campus and hear hateful comments, I just think, 'What part of Jesus do you not understand – the compassion part, the love part, the forgiveness part?' And I can go on and on."

Samantha says the administration and faculty should play a role in creating change on campuses.

"People say that change happens from the bottom up or the top down," Samantha said. "And I think there's room to argue that the middle group could do some influencing. The professors need to step up and say, 'This is what a model student looks like' and 'This is what our place of employment should be like.'"

In recent years, being GLBT in the Greek community (fraternities and sororities) has been the subject of extensive research (see sidebar). One of the key findings has been that nearly four in five people who join fraternities and sororities did so to pursue friendships, and more than a quarter of gays and lesbians reported having been in leadership roles in their fraternities and sororities.

The same people, however, reported in significant numbers that harassment due to their sexual orientation did occur. In the study, called "Experiences of LGBT People in Fraternities & Sororities: From 1960 to 2007" released by Campus Pride as part of its Lambda 10 Project, researchers reported more than 90 percent of all harassment entailed derogatory remarks and direct or indirect verbal harassment.

#### Coming (out) to a campus near you

Armed with more research and new allies, local campuses are making changes.

"Since last year, with all of the tension, I think we've done a complete 180," Cartwright said. "We have a new director of diversity (Aaron Bruce) who is in touch with the GLBT community and doing great work. Our Pride Resource Office, which has always been staffed by volunteers, now has a paid graduate student to support us, and that is huge. We've been collaborating with administration during the summer, and we are seeing a lot more support from the University."

SDSU is also launching a Safe Zone program, an educational initiative of Campus Pride, and one of the tools the organization provides. The Safe Zone program, in which both SDSU and the University of California at San Diego (UCSD) participate, identifies and trains faculty and staff to be allies to GLBT students. Their offices are outfitted with a symbol that identifies them as allies, so students who have issues with coming out, or adjusting to college life know they have someone to talk with.

Campus Pride also hosts a national Summer Leadership Camp, the only camp in the nation to bring young adult leaders from the GLBT community together to develop leadership skills and raise awareness of social justice issues. The camp consists of five days of typical camp activities with a series of workshops and discussions on leadership development focusing on such subjects as identity and privilege, stereotypes and bias, Transgender 101, the GLBT movement today, and spirituality in the GLBT community.

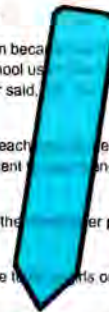
Students often turn to school administration to fund the trip. At SDSU, students will now have an ally to procure that funding. The appointment of Bruce as SDSU's director of diversity shows a huge commitment on the part of administration, Cartwright said. Prior to joining SDSU, Bruce served as director of multicultural affairs at Rhode Island College where he developed policies and programming supporting underrepresented students including racial and ethnic minorities, international students, women, students with disabilities, and GLBT and questioning students. More than half the student population at SDSU, ranked No. 10 in the nation for awarding bachelor degrees to ethnic minorities, is made up of ethnic minorities.

SDSU is trying to leverage that same reputation and success with GLBTQ students.

Case, who was the target of *The Koala's* attacks last year, also co-authored of the aforementioned Lambda 10 study. He says there has been "a sea of change in the past generation, and the last decade especially, in terms of acceptance and the ability of students to be out. A generation ago, very few GLBT students came out. Most people probably lived in fear of being found out." (See side bar for quotes about coming out in the Greek system.)

Case's hypothesis has to do, in large part, with the average age of students coming out.

"Studies show that today, students are coming out earlier, in high school, for example," Case said. "Fifteen to 20 years ago, people were coming out in their late college years and beyond. Because students are coming out earlier, when someone arrives to college, there is a much higher chance they have known someone who is out, maybe even someone who was out and very





proud. With the support of Gay-Straight Alliance groups, students are arriving with a much more open mind."

Take the recent issue of same-sex marriage, for example.

"The majority of college students support that," Case said. "This wasn't the case a decade ago. It's a very different world for entering freshmen."

**Students have to go out and make sure that they are registering for courses that include sexual orientation as part of the curriculum. Students need to register for these types of classes so that an economic argument can be made to the administration.**

That isn't to say that coming out is an easy path, Case said, "but more and more students are coming to campus with fewer fears, and administrators are taking notice. While the hiring of a full-time graduate student is a baby step, it is a step in the right direction."

#### Money matters

UCSD's LGBT Resource Center was established in 1999, and is the largest public university GLBT resource center in the nation, with three full-time staff members and a number of undergraduate and graduate students.

"We have seen our resource center grow in a number of dramatic ways over the last nine years," said Shaun Travers, the director of the LGBT Resource Center at UCSD. "The primary reason is that we have the support of campus administration, as well as the faculty and staff. I am so proud of our faculty and staff that we have a lot of out folks who tend to be active in certain circles, and the students love the out faculty. The influence that the faculty has, and here we are in this very nurturing environment of learning and growing, students see mentors and think, 'if others can do that, then so can I.' It's a real blessing."

But getting administration's "blessing" isn't easy, Cartwright said.

Roberto Valenzuela decided not to attend college this year, despite having graduated high school with high honors.

"I am just really worried about being out and going to a college here in San Diego where everyone knew me in high school, and suddenly the jock is a queer," Valenzuela said. "And honestly, I'm not just afraid of the other students, you know, because a lot of the stuff was my teachers. College costs too much to end up getting in trouble by some professor on a high horse against gay people. I've seen it happen right here in San Diego, so I feel like I have to go to school somewhere more understanding. But I don't have the money to go somewhere else."

Valenzuela is not alone, and Nobiletti is concerned.

"The group I wonder about, though, is the huge number that never go to college," Nobiletti said. "This is why I couldn't recommend more strongly that anyone who teaches in high school or lower grades read, *Dude, You're a Fag: Masculinity and Sexuality in High School* by the lesbian scholar, C.J. Pascoe. Hundreds of my students have read it, in both History of Sexuality and LGBT History and Culture, and the most common response besides, 'Now I understand what was going on in my high school,' and, 'I wish I had read this in high school,' is 'My high school teachers should have read this!'"

Nobiletti also argues for a better understanding of available resources.

"If our LGBT community organizations learned how internships and community services are structured at each community college and university, and developed personal relationships with those who help students get an intern or volunteer post, whether administrators or faculty in history or sociology or communication departments, there is a lot of student energy available," he said.

And the road goes both ways, Nobiletti said.

"Alternatively, if LGBT or friendly faculty in relevant courses made an effort, the same community-campus connections could develop," he said. "These programs have a profound effect on students. I know because I have been able to connect hundreds of SDSU students with Lambda Archives and the students write about what an amazing experience it is, often saying it is one of their best experiences in college. The students volunteer for 10 to 120 hours, depending on the program. And their energy has transformed Lambda Archives of San Diego, getting work done that has piled up – some of it for years."

Having the actual resources and systems in place to provide a safe space is critical, but it isn't a given, Cartwright said.

"As a student 10 years ago, I belonged to the student LGBT club," Cartwright said. "But to get to where we are today, to build a resource center, it takes the commitment of students, faculty, staff, alumni, and administrators. It doesn't happen through just marching in protest or sit-ins. You have to be smart about your goals, and so you have to speak in language the administrators understand: retention rates, losing students because of the climate, issues with recruitment, creating a diverse population, and so on."

And persistence.

"We kept calling the president every month to schedule an appointment to go over our proposal, because administrators need to see plans and proposals, and finally we got our appointment," Cartwright said. "And we made sure that we spoke in the administration's language."

SDSU's allies have made strides not only in student organization, but also in the school's curriculum. This year, SDSU will be rolling out a GLBT studies minor.

But Cartwright explains that this monumental step is not the result of just wanting people to feel better.

"We had to show that there is a demand for such a program," Cartwright said. "Students have to go out and make sure that they are registering for courses that include sexual orientation as part of the curriculum. Students need to register for these types of classes so that an economic argument can be made to the administration."

Nobiletti agrees there is a need for students to make this a priority.

"The thousand or so students who take these [GLBT history or sexuality] courses each year are only about 4,000 out of a student body over 25,000 – so, less than 20 percent," Nobiletti said. "And these self-selected students are probably mostly more progressive and open than many of their peers. Still, according to their own words, they influence their friends and their families."

#### Orientation on orientation

UCSD and SDSU also now include GLBT issues in their student orientation for all students.

"When you're an incoming student, either as a freshman or as a transfer student, and you happen to be gay or lesbian, having part of student orientation focus on resources for LGBT students solves so many problems quickly of getting connected with other students or into organizations either on campus or in the broader community," Travers said.

In the end, he says, it's about having role models.

"The most powerful thing anyone can do is to be out, regardless of whether you are involved in activism or not," Travers said. "By just being out, you affect change, because what students see as an issue is suddenly tangible and visible. The most powerful thing you can do is to come out and be vocal about who you are, so that you become a visible part of campus life, beyond just the LGBT student groups, but in all circles and all communities."

Case recalls some good that came from *The Koala's* attack last year.

"When I first read it, it was a stab in the heart, but it wasn't the first time I had heard those types of comments," Case recalls. "But the important thing was that the SDSU community came together and responded, all the way up to the president of the university. I remember the ceremony we had last year to raise the Pride flag over campus. I would hate to think you have to have an unfortunate incident in order for progress to happen, but we have to focus on the positive outcomes, as well. After all, who would have thought a year ago that we would have had a student who was transitioning female-to-male on our Homecoming Court? And while most of the experiences I have seen on campus are positive, I in no way mean to imply that the negative ones are not significant. Those do not reflect the predominant culture, but they do point out the need to approach those issues head on."

And from the looks of things, SDSU and UCSD are doing just that.

"As is often commented on," Nobiletti said, "this is a very tolerant generation of students. Civil rights education came with the milk and cookies starting in kindergarten, it seems. In a general sense, compared to us in older generations, when most of these young college students see a person, the first they see or think about is not race, gender or sexual orientation. It is remarkable to me. This is not to say it is yet easy to be lesbian, gay, or bisexual in college in California yet – let alone transgender or gender variant. There are bigots and slights to deal with, and there is a lot of self-esteem to rebuild from high school years and earlier. And lots of making up for lost time, for not having been able to learn from age 14 or so about dating and

**The most powerful thing anyone can do is to be out, regardless of whether you are involved in activism or not. By just being out, you**

# GAY & LESBIAN TIMES

September 11, 2008

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**"Community College GLBTQIA students should not be overlooked because we are on smaller campuses ..."**

Dear Editor:

Brian van de Mark did a terrific fourth of September article on the gay college experience. However I am rather disappointed that a rather significant section of GLBT college students were overlooked.

We, the GLBT & Allied staff, faculty and students were not covered in the article. Mesa College, for example, has a thriving student organization. City College is organizing one, and Southwestern next, but where are we? SDSU, UCSD, and USD were covered; but what about the other districts?

There is some controversy involved on our humble campuses at the moment. San Diego City College administrators have issues with how we present our name.

I am Jason Frye and I am the president of the Fellowship of Associated Gay Students & Straight Allies at City, Mesa, and our umbrella community organization F.A.G.S. & Straight Allies. The

Community Colleges are important just like the larger Universities in town; we are usually overlooked though.

Unlike UCSD and SDSU, the community colleges face greater challenges to existing (i.e. Higher turnover, lowered student involvement, etc) but we do our best to offer the kind of experience that our members would receive at their four-year transfer destinations.

We have fewer resources but still get by, occasionally receiving financial support from community organizations like San Diego's Foundation for Change who awarded us a generous grant this year.

Community College GLBTQIA students should not be overlooked because we are on smaller campuses, please consider us the next time that you guys cover the larger schools, and it may be a great article for an upcoming issue. We are doing a community health and reproductive health fair this semester.

Thank you for your consideration, and please don't overlook us in the future  
Jason Frye

[www.gaylesbianimes.com/?id=12982](http://www.gaylesbianimes.com/?id=12982)

# SAN DIEGO UNION-TRIBUNE

September 13, 2008

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## USD graduate to lead younger Rotary Club

**PACIFIC BEACH:** Pacific beach resident and University of San Diego graduate Liz Raines has been named president of the La Jolla New Generations Rotary Club thru 2009. At age 24, Raines is now the youngest Rotary president in San Diego.

The New Generations Rotary Club was chartered in 2007 and is the first club of its kind to target a younger demographic of professional leaders to further Rotary's mission of local and international community service. The average age of the New Generations club's 35 members is 33 years old.

## Torrey Pines High Student wins prestigious Leadership Award

For his outstanding contribution during a recent youth leadership conference, Torrey Pines



**Danny Strockis**

High School Senior Danny Strockis was one of six San Diego area students selected to visit Washington, DC the end of this month, where students will interact with congressional leaders and discuss major issues of the day.

More than 160 students from 10 local high schools participated in Global Leadership Connection held last spring at University of San Diego. Twenty young men and women from Torrey Pines were selected by teachers and counselors to represent Torrey Pines High at Global Leadership Connection.

The goal of the conference is to further leadership skills, and inspire students to actively participate in making a positive difference in their world. Over four weekends, students heard from a variety of business, government, and spiritual leaders; participated in discussion groups on current topics; and were interviewed by conference staff. Danny also gave final day opening remarks on behalf of students to the more than 400 parents and students attending at USD's Center for Peace and Justice.

Danny is a member of varsity soccer and baseball teams at TPHS, earning LIT All Academic Team and Scholar Athlete awards in Winter and Spring. He is a National Merit Scholar letter winner, and current member of the National Honor Society, and California Scholarship Federation.

# CARMEL VALLEY NEWS

September 11, 2008

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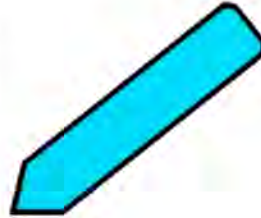
**Danny Strockis**

# SAN DIEGO READER

September 18, 2008 CALENDAR

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**"It Takes a Village"** Redirecting Children's Behavior of San Diego and the International Network for Children and Families present this "parent-teacher conference." Everyone "who works with, or on behalf of, the children of our community will find educational opportunities to update their skills in workshops and seminars." 619-972-0019. Saturday, September 20, 8 a.m.; \$25. Ages 16 and up. University of San Diego, 5998 Alcalá Park. (LINDA VISTA)





September 2008

## Community Connection

### Contests:

**Library Essay Contest: "Libraries, Loud or Quiet?"** Write your thoughts about how today's libraries serve more as bustling community centers rather than just quiet sanctuaries for books. Entries must be 500 words or less, typed, preferably double-spaced and single-sided. Submissions may be entered in either the student (through grade 12) or adult divisions. Cash prizes, ranging from \$25-\$100, await winners in each division. Essays can be submitted at any county library branch. For details, email [lfsdessay@yahoo.com](mailto:lfsdessay@yahoo.com) or call 760-788-7908. Deadline: Sept. 10.

### Resources & Information

#### "It Takes a Village" Conference.

Features issues relevant to parents, teachers, grandparents and anyone who interacts with kids and teens. Workshop topics include *A New Teen Approach: Parent as Coach, New Tools and Techniques in Place of Praise, Handling Sibling Rivalry* and more. Sept. 20, 9 am-5 pm; registration, 8 am. \$25. Kroc Institute for Peace and Justice, University of San Diego, 5998 Alcalá Park, San Diego. [www.indigovillage.com](http://www.indigovillage.com); 619-972-0019.

**Crop Out Autism.** Help raise money for autism research at this event that features hours of scrapbook photo cropping, teatime, contests, silent auctions, opportunity drawings and more. Sept. 13, 10 am-10 pm. Registration fee \$40. For details and to register, visit Website. The California Center for the Arts, 340 N. Escondido Blvd., Escondido. [www.scrapbookroyalty.com](http://www.scrapbookroyalty.com); 858-558-0369.

**Bereavement Camp for Kids.** Losing a family member or friend can be a traumatic

experience for children. Camp Erin seeks to bring healing and emotional support to these kids during a weekend of traditional camp activities facilitated by bereavement experts and trained volunteers. Sept. 5-7; call or email [camperin@sdhospice.org](mailto:camperin@sdhospice.org) for details. Free. Green Oak Ranch, 1237 Green Oak Rd., Vista. [www.sdhospice.org](http://www.sdhospice.org); 619-278-6480.

**Families and Communities Caring Together Conference.** This annual event provides support and information through various workshops for families with special needs children and the professionals that serve them. Sept. 27, 8 am-3 pm. \$20-\$55. To register, call or visit Website. Joan B. Kroc Institute for Peace & Justice, University of San Diego, 5998 Alcalá Park, San Diego. [www.sandiego.edu/compass](http://www.sandiego.edu/compass); 619-260-7667.

**Baby Safety Month.** Celebrate this month by visiting a special Website created by the Juvenile Products Manufacturers Association that offers safety tips and a free brochure entitled, *Safe & Sound for Baby*, that illustrates the proper use of baby products. [www.jpma.org/bsm/2008](http://www.jpma.org/bsm/2008).

### Support/Networking Groups

**MBA (Mom Business Associates).** Be part of this networking group of mom business owners that understands the challenges of women juggling the roles of entrepreneur and mother. Every second and fourth Wednesday of the month, 11:30 am at Simply Ambrosia, 577 S. Rancho

Santa Fe Rd., San Marcos. For details, email [cheryl@personalizedpersonnel.com](mailto:cheryl@personalizedpersonnel.com) or call 760-414-1819.

**Breastfeeding Support Groups.** Moms and dads talk about the joys and challenges of breastfeeding in these groups facilitated by an experienced lactation educator. Groups meet at the Sharp Mary Birch Hospital for Women, Sharp Chula Vista Medical Center and Sharp Grossmont Hospital Women's Center. For dates, times and locations, visit [www.sharp.com](http://www.sharp.com) or call 800-82-SHARP.

### Classes & Workshops

**Grandparents Class.** This hands-on class helps you get ready for your new grandchild as you brush up on various topics such as diapering, burping, bathing and calming techniques, swaddling, infant CPR, SIDS info and more. Sept. 15, 7-9:30 pm. \$20 per couple. To register, call or visit Website. Grossmont Hospital Women's Center, 5555 Grossmont Center Dr., La Mesa. [www.sharp.com](http://www.sharp.com); 800-82-SHARP.

# SAN DIEGO UNION-TRIBUNE

September 18, 2008

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Redirecting Children's Behavior of San Diego and The International Network for Children and Families presents: **It Takes A Village Convention** for parents, teachers, coaches, grandparents, caregivers and anyone who interacts with children. 8 a.m. to 5 p.m. Saturday at USD's Kroc Institute for Peace & Justice, 5998 Alcalá Park. The convention offers educational opportunities to update skills in workshops and seminars. \$25. Scholarships available. Information: (619) 972-0019 or [indigovillage.com](http://indigovillage.com).





## David Bacon, activist and union organizer, in town to discuss new book on immigration

By Mariana Martínez

With the presidential elections right around the corner it seems the immigration debate in the US has been sparked again, while in Mexico, dreary economic times have put Mexican politicians in the hot seat to create more jobs.

But above the "seasonal" topics, the subject of migration and labor should be discussed in a careful and detailed manner, and that's exactly what photojournalist David Bacon, has been doing for the past 20 years, studying the link between world economy, labor conditions and immigration.

Known activist and union organizer, Bacon will be here in San Diego to present his last book, titled, "Illegal People: How Globalization Creates Migration and Criminalizes Immigrants" (Beacon Press), in an event organized by the Transborder Institute at University of San Diego.

The presentation will be held Sept. 17, 2:30 pm at the Joan B. Kroc building, Room 253, on the University of San Diego Campus. This event is free and open to the public but space is limited.

Bacon claims in his book that globalization uproots people from Asia and Latin America, cornering them into migration into the United States, where

immigration policy makes their presence in this country a crime.

In Bacon's view, foreign policy and emigration laws in the United States work together to create an economic system designed to provoke the large movement of population, and claims criminalization of the immigrant benefits employers.

As a clear example, the author explores the case of farm workers in the Southern Mexican state of Oaxaca, where after NAFTA

subsidies were taken away and the subsidized store system *Consejo* disappeared, making *campesinos* workers take a dangerous trip to the United States, where their search for *work* is a crime.

By weaving together multiple interviews in poor communities, the author analyzes NAFTA, a theme so close to San Diego, where Bacon has photographed immigrant workers living in canyons, along the shadows of expensive, multi-million dollar homes, reflecting a reality closer to medieval times than the XXI century.



### ILLEGAL PEOPLE

HOW GLOBALIZATION CREATES MIGRATION AND CRIMINALIZES IMMIGRANTS

DAVID BACON

David Bacon is the recipient of Amnesty International and an extraordinary record of international work.

Many things can be said about the author, but he is not inconsistent: Son of union parents, Bacon was first arrested at 16 when he was part of the Freedom of Speech movement in San Francisco, and it was there when he documented union workers he took an interest in immigrant issues.

Writer, photographer and activist, Bacon looks for a new way, a substantially different way to make politics from a human rights perspective that is forgotten, even more often than labor issues.



## Novedades y actividades en la comunidad

### Clases de arte

La Casa de Puerto Rico en el Parque Balboa tendrá una clase de arte y cultura puertorriqueña el sábado 13 de septiembre de 1 a 3 p.m. Se enfocará en las tradiciones de Puerto Rico. \$5. Espacio limitado. Informes: evezlezconfer@aol.com.

### Libro sobre inmigración

El Trans-Border Institute tendrá la presentación del libro *Illegal People: How Globalization Creates Migration and Criminalizes Immigrants* con la presencia de su autor, David Bacón, el miércoles 17 de septiembre, a las 2:30 p.m. en el edificio Joan B. Kroc Salón 253, de la Universidad de San Diego, 5998 Alcalá Park, San Diego. El libro trata de poner una cara humana al tema migratorio y a la globalización. Informes: 619.260.4148 o sandiego.edu/tbi.

### Almuerzo comunitario

Los Family Health Centers of San Diego tendrán su almuerzo comunitario el viernes 19 de septiembre a las 11:45 a.m. en el 1728 Newton Ave., San Diego. El invitado será Sandy Anderson, el director ejecutivo de los Padres de San Diego. \$25. Informes: 619.515.2562.

### Casino en San Ysidro

La Cámara de Comercio de San Ysidro tendrá una noche de casino con tema tropical el viernes 19 de septiembre de 5:30 a 10:30 p.m. en el Border Station Parking, 4570 Camino de la Plaza. Habrá juegos de barajas y ruleta. \$30 por persona. Informes: 619.428.1281.

### Niños con cáncer

Septiembre es el mes para apoyar a los niños con cáncer y la Fundación Friends of Scott, que ayuda a niños con cáncer y sus familias en San Diego, está llevando a cabo una campaña

para recaudar fondos. Informes: 619.223.7268 o friendsofscott.org.

### Mujeres latinas con cáncer

A Women's Wellness Center está ofreciendo servicios gratuitos para mujeres latinas de escasos recursos que tengan cáncer de seno. Los servicios incluyen grupos de apoyo, clases de yoga y masajes. La organización ofrece apoyo a mujeres con cáncer de seno y acepta donativos. Informes: Mirra Abel, 619.425.8100 o womenswellnesscenter.org.

### Buscan voluntarios

La Compañía de danza San Diego Dance Theater está buscando voluntarios para dirigir tours en su evento de danza contemporánea *Trolley Dances*, que tomará lugar los días 27 y 28 de septiembre y 4 y 5 de octubre en las estaciones de la ruta verde del trolley. Informes: Paige Satter, 619.248.0529.

### Clases gratuitas de inglés

El Centro Guadalupe inició sus clases gratuitas de inglés este mes en la preparatoria Mater Dei Catholic High School, 1615 Mater Dei Drive, en Chula Vista. Los horarios de clase son los martes y jueves de 6 a 9 p.m. (niveles principiante y avanzado) y los lunes y miércoles de 6 a 9 p.m. (nivel intermedio). Informes: 619.621.5711.

### Programa Empleo

El Consulado General de México en San Diego tiene disponible el Programa Empleo, que proporciona orientación y asesoría jurídica a través de una línea telefónica en materia laboral para la comunidad latina, sin importar la condición migratoria. El programa consiste en orientar a personas que enfrentan abusos en sus empleos, como acoso sexual, salarios no pagados y discriminación. Informes: 877.55AYUDA (877.552.9832).

# SAN DIEGO READER

September 25, 2008 CALENDAR

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**The Visitor** Survivors of Torture, International hosts screening of Tom McCarthy's film "to help...community members learn about the immigrant detention system and connect them with ways to get involved locally." An American college professor and a young immigrant couple grapple with treatment of immigrants and legal process post-9/11. Screening in Peace and Justice Theatre followed by a panel discussion including Haaz Sleiman, one of film's lead actors. 619-278-2400. Tuesday, September 30, 7 p.m.; ages 13 and up. Joan B. Kroc Institute for Peace and Justice, University of San Diego, 5998 Alcalá Park. (LINDA VISTA)



## Finalmente regresaron las clases

SAN DIEGO.- Luego de un largo periodo de descanso en el verano y de celebrar el día de trabajo con otro día de asueto, los estudiantes del área de San Diego finalmente dieron inicio al ciclo escolar 2008-2009.

Los estudiantes de nivel primaria, secundaria, preparatoria e incluso aquellos que acuden a los colegios comunitarios y universidades, acudieron a las aulas de clase.

Aquellos que acuden al distrito unificado escolar de San Diego, las escuelas preparatorias de Sweetwater, Lakeside y Santee arrancaron actividades, por lo que el tráfico en las inmediaciones a estas instituciones educativas trajo consigo algunos congestionamientos viales.

El mayor cambio en este ciclo escolar lo enfrentan los estudiantes universitarios, sobre todo de la Universidad Estatal de San Diego, ya que quedó prohibido el consumo de alcohol dentro de las fraternidades universitarias durante las primeras cinco semanas del inicio de clases.

Todas las actividades universitarias que promueven el convivio y la unión de los nuevos estudiantes, estarán exentas de cualquier consumo de bebidas embriagantes.

La única institución que iniciará su periodo escolar hasta el miércoles es la Universidad de San Diego. (tma)



## Some New Blood

By Cathy Robbins

**Thursday, Sept. 25, 2008** | *Art of Elan* will kick off its 2008-09 season at the Museum of Art on Tuesday evening. Haven't heard of them? This is the group's second season, and after their debut concert last year, they sold out the rest of their chamber music programs.

As I look at the pile of brochures and web sites for this look-see at the coming season, I realize that in San Diego as elsewhere, so much fine music comes from small ensembles like *Art of Elan*. It's fun to see the resident and visiting artists break out to display their virtuosity in smaller groups. *Art of Elan*'s founders are San Diego Symphony players who came from the Pittsburgh; Kate Hatmaker is a violinist and Demarre McGill the principal flutist. Hai-Ye Ni, playing at the Athenaeum next month, is the principal cellist of the Philadelphia.

*Art of Elan* has succeeded, especially with its youngish audience, thanks to quality musicianship, programming with a mix of traditional works plus new music, a relaxed and intimate environment (jeans are fine), and a stunning venue -- a gallery, with works of art related to the program. Concerts start at 7 p.m., are just about an hour long, with no intermission, so afterwards you can join the musicians at the Prado.

Yes, the audience is small -- only 125 seats in the gallery -- but that's the point. Until the 19th century, music was like this, up close and personal. Small ensembles gathered in homes, churches and small theaters. When Schubert couldn't get his music played in public theaters, his friends put together Schubertiades, evenings of his music in their homes. Today's equivalents are house and loft concerts and performances outside concert venues, in libraries, community centers and clubs. The world-renowned Emerson Quartet has emerged from Lincoln Center to perform in a New York pub, and *Revolution*, a café in San Francisco, regularly includes art music in its programming.

Another benefit in those small packages has been -- is -- innovation. Composers like Mozart and Beethoven loved the smaller ensembles. They sometimes worked out musical issues for their larger works in smaller formats in string quartets and piano works. Today's *avant garde* experimenters write mostly for small ensembles.

The larger orchestras continue to pull me, because composers like Beethoven and Shostakovich have written great music for them. Many orchestras have become music museums, however. Yet, just as we go to museums to see older, even "prehistoric" art, we go to symphonies for the same musical experience. I understand that except in a few cases, presenting new music is prohibitively expensive for big orchestras: extra rehearsal time for unfamiliar pieces and even the cost of sheet music add to the normal cost. Still, living orchestras need some new blood.

### The Small Packages

Smaller concerts range from one to about 20 artists. *La Jolla Music Society* is celebrating its 40th anniversary this season, and the organization is gushing talent. The Guarneri Quartet will open the chamber music series in October, for its farewell tour after nearly 45 years of performing together. In the world of chamber music, the Guarneri is the Yankees and Red Sox put together; I've heard and seen them during 30 of those years. The tradition-soaked program is the group's meat and potatoes, and I will be there, if I can get a ticket.

Kudos to LJMS for two programs celebrating the centennial of the birth of Olivier Messiaen. If you caught Christopher Taylor at the first Messiaen concert at SummerFest, you'll understand the bag of adjectives that a New York Times critic used to describe him: "bookish," "gangly," "nerdy" and "demonically intense." He'll be back in December for a solo performance. (Also in December, the Takacs Quartet and French pianist Helene Grimaud.)

ArtPower! at UCSD features five terrific groups in its "chamber music" series, including the powerhouse Emerson Quartet and the edgy Tin Pan Alley String Quartet. Yet elsewhere in the season brochure for "special events" are red fish blue fish and Laurie Anderson. Some music categories don't make sense.

The Athenaeum does music the way hard-core music fans want it, as if it were in your living room. One of my favorite clarinetists, Charles Neidich, will appear with cellist Hai-Ye Ni pianist and Lin Hong from Juilliard (October). Then harpsichordist Richard Egarr, the director of the London-based Academy of Ancient Music, will perform Bach's Goldberg Variations (November). That's even before the official chamber music series starts with La Catrina String Quartet (November) and pianist Kevin Kenner (December).

Camarada is another small group -- four resident artists -- that will start its 14th season with a weekend of music from the German and Austrian Romantic tradition (September). They have a nice hook, playing the same program in three different venues, St. Paul's Cathedral, a private home (a soiree that includes dinner) and the Neurosciences Institute.

Early music has plenty of fans in San Diego who find it transfixing and transforming. I'm one of them. When Monteverdi published his book of madrigals in 1605, old-timers called his music crude and licentious. Well, we'll see when the Bach Collegium performs in a concert of music from the man who invented opera, as well as other Italian and Spanish masters (October). The Collegium's artistic advisor is Richard Egarr, yet Ruben Valenzuela is the real force behind such a gift of great music from mostly resident artists.

The San Diego Early Music Society is like a rare wine club. The tasting starts with the U.K.'s Fretwork playing Bach's keyboard music transcribed for strings (October). Like other composers, Bach made money by rewriting his music for anyone who needed it. Coming from France (November), will be Diabolus in Musica (The Devil in Music), which specializes in French music of the twelfth and thirteenth centuries. The program is Machaut's "Mass of Notre Dame." Pierre Hantai will come from France (November) to perform a harpsichord program that is not set yet.

### **The Big Guys**

La Jolla Symphony and Chorus, San Diego Symphony, and La Jolla Music Society marshal about 100 artists for performances. In between big and small is the San Diego Chamber Orchestra with about 30 musicians.

Hands down, La Jolla Symphony and Chorus do the most exciting concerts among these. This fall is no exception, with music from Brahms, but also -- to pique our interest in the new and exotic -- Takemitsu and Ziporyn. The programming reflects the interests of Steven Schick, who actively works with living composers and brings that energy to this group. LJSC is a mix of professionals, "amateurs" (a much maligned term) and graduate students. They play with joy and enough skill that noted composers like Philip Glass and John Luther Adams have entrusted their new works to Schick and his band.

Next in order of attraction is the San Diego Chamber Orchestra, now celebrating its 25th anniversary. Jung Ho Pak has enough energy for a couple of orchestras. (He shuttles between California and Massachusetts as the music director of the Cape Cod Symphony, the second largest orchestra in the state, after the Boston). Pak's audience-pleasing programming is heavy on traditional pieces in unusual groupings, and I wish he would push us with some contemporary works. The season starts with a concert devoted to all the Mozarts -- Wolfgang, father Leopold and son Francis Xavier (October). Then, borrowing from Yo-Yo Ma, whose Silk Road project has excited concertgoers, Pak and the SDCO will present a similar concept (November). Although Ma's project combines Asian, Middle Eastern and the European tradition, Pak's is almost all familiar European: Mozart, Rimsky-Korsakov, Ravel, and Tchaikovsky and one newer piece from Tan Dun. What about a work from one of the California experimenters who were heavily influenced by Asian sounds?

The last two big organizations are the San Diego Symphony and the orchestral series of La Jolla Music Society. I wish I could warm up to the Symphony, which marshals fine resident and visiting musicians for concerts that have a some major drawbacks: lackluster programming and the gloom of acoustically-challenged Copley Hall. (The season brochure refers to the "cool confines of Copley;" what's that about lipstick on a pig?)

The San Diego Symphony opens (October) with a one-concert gala, featuring the famed Lang Lang performing in Rachmaninoff's Second Piano Concerto. This is a good example of the symphony as museum. Rach 2 is a popular perennial. Why not the Tan Dun piano concerto he's playing in Toronto before he comes to San Diego? Lang Lang premiered the work with the New York Phil in April; the audience loved it, and critics gave it mixed reviews. I'd love to hear it.

Opening weekend (October) is more like it, with the brilliant Nadja Salerno-Sonnenberg performing

Also, the *Symphony Exposed* series is a good introduction to the major works, with the always Type-A Nuvi Mehta talking about familiar works. Concerts start at 7:30 p.m. and end by 9 p.m., with no intermission, and the narrator is the always Type-A Nuvi Mehta.

In its anniversary celebration, La Jolla Music Society also will present its *Celebrity International Orchestra Series* (LJMS lays on the naming thick). The Israel Philharmonic is first (November), with a hottie on the podium. Gustavo Dudamel, the best known product of Venezuela's music education program, will take over the LA Phil next season. This season, the 27-year-old Dudamel is leading the IPO on a U. S. tour marking the 60th anniversary of the formation of the state of Israel. The program is a duplicate of the one the IPO will do at Carnegie Hall six days before San Diego: two works by Leonard Bernstein (celebrating the maestro's 90th birthday) and Tchaikovsky's Fourth.

You'll find the future of music in our colleges and universities; that includes pop, because the best rockers are trained musicians. Music programming at San Diego's institutions are underway and packed with performances by resident and visiting artists. Check out the schedules for University of San Diego, University of California San Diego,

Point Loma Nazarene University, and San Diego State University.

I can't let this commentary go without a word to parents and grandparents. San Diego suffers a surfeit of programming for children, that is, imaginative and small-scale concerts in smaller venues. SDS' family concerts in Copley are overwhelming for my grandkids (ages 4 and 6). Older kids might do well.

One alternative is *Classics 4 Kids*, with its own orchestra. Its family concerts are designed for elementary school children. The first is a program about the connection between music and the human body (November); concerts are at the Kroc Center and Balboa Theatre.

Drawing on young musicians from across the county, the San Diego Youth Symphony trains more than 450 players every year. You can hear them either in ensemble or full orchestra performances, and kids can see musician peers. The season starts in November.

Finally, how about *Messiah*? This is the 250th anniversary of Handel's birth, and you'll have a choice of three versions in December. The San Diego Symphony will have the big orchestra, big chorus and big hall for an American dream "Messiah," for just one performance. La Jolla will do a sing-along on the same date. The less said the better, but sing your heart out. SDCO will team up with Bach Collegium for three performances that are closer to what Handel had in mind. (The first "Messiah" was in a Dublin music hall that held about 700 patrons.) I'll be there!

## **Athletics**





## San Diego beats Azusa Pacific

1 day ago

SAN DIEGO (AP) — Sebastian Trujillo threw for 364 yards and four touchdowns to lead San Diego to a 38-10 win over Azusa Pacific on Saturday night, extending its home winning streak to 26 games.

Trujillo completed 20 of 35 passes with two interceptions for San Diego (2-0), whose home winning streak is the longest for all FCS and FBC teams. The Toreros finished with 459 yards of total offense.

Wes Matthews had a near record night with 10 catches for 231 yards and three touchdowns. Matthews came within one reception of tying his own school record for catches in a game that he shares with two others. Matthews also was within three yards of tying the single-game reception yardage mark.

Matthews moved into the No. 2 spot on the Toreros' career list with 34 touchdown receptions, two behind leader Adam Hannula.

Trujillo threw a touchdown pass of eight yards to Mitch Ryan and hit Matthews for scores of 4 and 33 yards in the first half. Matthews finished with eight catches for 136 yards in the first half when the Toreros took a 24-7 halftime lead.

Matthews finished off his night with a 52-yard TD pass early in the fourth quarter.

Nick Coppedge added a 3-yard scoring run and James Cullen had a 44-yard field goal.

Azusa Pacific (0-2) scored on Rodney Trimm's 6-yard pass to Michael Van Gorden in the second quarter and Ben Hansen's 38-yard field goal in the fourth quarter.

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WEST

## Utah defeats Nevada Las Vegas

Brian Johnson throws for two touchdowns and runs for another.

September 7, 2008

**\* at No. 22 Utah 42, Nevada Las Vegas 21:** Brian Johnson threw for two touchdowns and scored on a 56-yard run at Salt Lake City as the Utes celebrated their return to the national rankings. Utah (2-0) scored three touchdowns in the third quarter and pulled away after a shaky first half, holding the Rebels (1-1) to 11 yards of offense in the third period and only 83 total yards in the second half. Utah scored 35 consecutive points and avenged a 27-0 loss at Las Vegas last September.

**\* Air Force 23, at Wyoming 3:** Kyle Halderman's 74-yard run set up quarterback Shea Smith's one-yard touchdown run and Ryan Harrison kicked three field goals to lead Air Force over Wyoming at Laramie, Wyo. Todd Newell added a one-yard touchdown run in the fourth quarter for Air Force (2-0). The Falcons held Wyoming (1-1) to 216 total yards. Dax Crum completed seven of 19 passes for 72 yards and one interception for Wyoming. He was sacked four times.

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**\* at Colorado State 23, Sacramento State 20:** Mike Pagnotta recovered a late fumble and freshman kicker Ben DeLine hit a 20-yard field goal with no time remaining at Fort Collins, Colo. DeLine also connected on a 36-yard field goal to tie the score with 1:29 remaining. The Rams (1-1) have now won 11 straight against Football Championship Subdivision foes, but this one was far from easy. Tony Washington caught seven passes for 117 yards, including a 40-yard touchdown pass early in the fourth quarter to give Sacramento State a 20-17 lead.

**\* at Idaho 42, Idaho State 27:** Idaho quarterback Nathan Enderle connected with Maurice Shaw for a 77-yard touchdown pass on the first play of the game and the Vandals ended an 11-game losing streak with the victory at Moscow.

**\* at Texas Christian 67, Stephen F. Austin 7:** Joseph Turner scored three times in the first half to help the Horned Frogs romp at Fort Worth. TCU came up one point short of the school record for points in a game, set against Austin College in 1932. Stephen F. Austin was held to 143 total yards, including three yards in 17 rushing attempts.

**\* at San Diego 38, Azusa Pacific 10:** Sebastian Trujillo threw for 364 yards and four touchdowns as the Toreros extended their home winning streak to 26 games. Trujillo completed 20 of 35 passes with two interceptions for San Diego (2-0), whose home winning streak is the longest for all FCS and FBC teams.

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# SAN DIEGO UNION-TRIBUNE

September 28, 2008

## Drake left in blocks by USD's fast start

By Mike Malloy

SPECIAL TO THE UNION-TRIBUNE

DES MOINES, Iowa — An announced crowd of 5,318 turned out yesterday for Drake's homecoming. Many left early.

San Diego's Phil Morelli ran for two touchdowns and caught a third as the Toreros ran away from Drake 43-17. USD (4-0, 2-0 Pioneer League) has outscored its opponents 164-49.

"We thought this was the best opponent we'd played, and I challenged them to play the best game they've played," Toreros coach Ron Caragher said. "Everything just clicked."

The Toreros dominated the first quarter, outgaining Drake 156-18, and holding a 10-1 advantage in first downs. USD scored touchdowns on its first three possessions, taking much of the verve out of the crowd.

Drake coach Chris Creighton called timeout after the Toreros' second touchdown, and held a team meeting on the sideline.

"The message was: Are you kidding me?" Creighton said. "I had a feeling that we were playing the ghost of San Diego, and I wanted to start over. Obviously it didn't do much good."

Kyle Negrete made an interception on the Drake's first offensive play of the game, and five plays later John Matthews caught a 16-yard touchdown pass from Sebastian Trujillo. The pair hooked up again on a 39-yard score midway through the second quarter. That score put USD ahead 28-0, and was a school-record 37th career score for Matthews.

"It means a lot. It exemplifies that I've had a lot of great people around me," said Matthews, who surpassed the mark held by Adam Hannula. "It's an honor, but it's not the end goal for this year."

As explosive as San Diego was in the first half, it was just as methodical in the third quarter. After a Drake (2-2) field goal cut the lead to 28-10, the Toreros covered 89 yards in 20 plays — the last a 3-yard touchdown run by Morelli — in 10:34.

"A 17-play drive is the biggest I've ever been around," Caragher said.

Morelli finished with 93 yards rushing, and did not play in the fourth quarter. Trujillo was 23-of-28 for 212 yards and three touchdowns, while Matthews had nine catches for 122 yards.

San Diego has won four straight and seven of the past eight against Drake. The past three have been routs — the Toreros have won 139-36 — after the previous five had been decided by seven or fewer points.

### Pilkington injured

Safety Derek Pilkington laid in the end zone for about 10 minutes before leaving the field on a cart with his neck immobilized. USD head trainer **Stephane Rochet** speculated that Pilkington had suffered a concussion.

"I saw his hands move, saw his feet move, but he looked like he was out of it," Caragher said.

### USD SUMMARY

#### San Diego 43, Drake 17

San Diego	14	14	7	8	43
Drake	0	7	3	7	17

#### First Quarter

SanD-Matthews 16 pass from Trujillo (Cullen kick), 12:19.  
SanD-Morelli 4 run (Cullen kick), 7:41.

#### Second Quarter

SanD-Morelli 7 pass from Trujillo (Cullen kick), 14:12.  
SanD-Matthews 39 pass from Trujillo (Cullen kick), 6:32.  
Drk-Platek 5 pass from Lahart (Rees kick), .56.

#### Third Quarter

Drk-FG Rees 22, 11:42.  
SanD-Morelli 4 run (Cullen kick), 1:01.

#### Fourth Quarter

SanD-Roseman 70 interception return (kick failed), 11:01.  
Drk-Pucher 14 pass from Ostermann (Rees kick), 6:08.  
SanD-G'Sell 3:23.  
A-5,318.

	SanD	Drk
First downs	21	22
Rushes-yards	38-135	26-108
Passing	212	207
Comp-Att-Int	23-28-0	19-41-2
Return Yards	96	0
Punts-Avg.	3-36.7	3-43.3
Fumbles-Lost	2-1	0-0
Penalties-Yards	7-49	1-10
Time of Possession	33:39	26:21

#### INDIVIDUAL STATISTICS

**RUSHING**-San Diego, Morelli 22-93, Jelmini 5-21, Marquis 3-11, Trujillo 5-9, Matthews 1-3, Rusinkovich 1-0, Rolin 1-(minus 2). Drake, Ostermann 12-56, Oliver 7-20, Platek 3-16, Lahart 2-9, Cashmore 2-7.

**PASSING**-San Diego, Trujillo 23-28-0-212. Drake, Ostermann 18-40-2-202, Lahart 1-1-0-5.

**RECEIVING**-San Diego, Matthews 9-122, G.Smith 5-25, Hannula 4-36, Morelli 3-17, Ryan 2-12. Drake, Brower 6-49, Bialas 4-48, Platek 4-29, Cady 2-34, Pucher 2-33, Blackmon 1-14.

# Times-Republican

Central Iowa's Daily Newspaper

## Local Sports

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### Toreros bring unbeaten record into Drake Stadium

By TIMES-REPUBLICAN STAFF

POSTED: September 25, 2008

DES MOINES - Drake begins Pioneer Football Conference play Saturday as it entertains conference preseason opponent San Diego.

San Diego (3-0, 1-0) ranks fifth in the nation in scoring offense at 40.3 points per game. The Toreros also have yet to allow a sack.

Phil Morelli was named the PFL Offensive Player of the Week after rushing for 151 yards and three touchdowns in last week's win over Campbell.

Drake (2-1, 0-0) counters with the fifth-ranked defense in the nation as the Bulldogs are allowing 10.7 points per game. Drake is eighth in total defense (256 yards per game).

In the Bulldogs' win over William Penn two weeks ago, Drake allowed the Statesmen to cross midfield on only three of 16 possessions.

The Bulldogs' Homecoming game is set for a 1 p.m. kickoff. Members of both the 1945 Raisin Bowl and 1948 Salad Bowl teams will be honored during Homecoming ceremonies.

Drake is 9-0 overall in PFL openers at home.

#### Fact Box

San Diego (3-0) at Drake (2-1)

When: Saturday at 1 p.m.

Where: Drake Stadium, Des Moines

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## Toreros, Morelli grind up Campbell

By Jaclyn Shambaugh  
SPECIAL TO THE UNION-TRIBUNE

BUIES CREEK, N.C. — USD head coach Ron Caragher said his Toreros didn't get to run the ball as much as they like to in yesterday's win at Campbell.

**Toreros 43**  
But four of USD's six touchdowns came on the ground in its 43-7 rout of the Camels.

**Campbell 7**  
Sophomore tailback Phil Morelli did most of the leg work for the Toreros, gaining 151 of USD's 184 rushing yards on 21 carries.

Morelli has been the team's leading rusher since All-American J.T. Rogan's season-ending injury in the Toreros' opening game.

Morelli scored the first three touchdowns of the game, helping to give USD (3-0, 1-0 Pioneer) a 20-0 lead with 11:34 remaining in the second quarter.

"I think Campbell maybe put a little more emphasis on stopping the pass, causing some of the holes to open up more," Morelli said.

Campbell's efforts to stop the Toreros' passing game were hit-and-miss. The Camels allowed the Toreros to gain 264 passing yards but forced starting quarterback Sebastian Trujillo to throw two interceptions.

Campbell defender Donte Washington, working as part of a double-coverage team on receiver John Matthews, had both interceptions, picking off passes intended for Matthews in the second and third quarters.

Matthews had 109 yards and one touchdown on seven catches.

The Toreros had little difficulty moving the ball in the first half, converting on all five third-down chances.

"Third downs are so important," Caragher said. "They can boost an offense. We watch a lot of film of third-down opportunities."

Campbell (0-4, 0-2) scored with 9:30 remaining in the second quarter on a 38-yard pass from Matt Vollono to Paul Constantine, but the Toreros answered with a score less than two minutes later.

The win for USD, who before this season had a losing football program, might have seemed like a foregone conclusion to the more experienced coaches about Caragher said that the team could not afford to take the loss.

"I've seen it across the country about college football upsets, week in and week out," Caragher said. "Anytime you line up to play the game of football, you have to bring your A game."

San Diego brought its top game to defend against the Campbell running game. The Camels, who lost leading rusher Carl Smith for at least a month to an injury in last week's 52-0 loss to Jacksonville, managed just 8 rushing yards against the Toreros.

Contributing to the Camels' running woes were several botched snaps and four sacks by the USD defensive line.

Julian Strickland had two sacks, and Vincent Atofau and Josh Sutchar each had one.

Caragher made clear after the game that the decisive win does not signal that the Toreros have peaked for the year.

"It's early in the season," Caragher said. "And we do have a young football team. For 30 of our 55 players, this is the first time they've traveled with USD football. We will continue to grow and develop."

### YESTERDAY'S USD SUMMARY

#### San Diego 43, Campbell 7

San Diego	13	14	7	9	43
Campbell	0	7	0	0	7

**First Quarter**  
SanD-Morelli 4 run (run failed), 8:34.  
SanD-Morelli 15 run (Cullen kick), 3:36.

**Second Quarter**  
SanD-Morelli 1 run (Cullen kick), 11:34.  
Camp-Constantine 38 pass from Vollono (Walters kick), 9:30.  
SanD-McGough 4 pass from Trujillo (Cullen kick), 1:53.

**Third Quarter**  
SanD-Coppedge 2 run (Cullen kick), 8:36.

**Fourth Quarter**  
SanD-Matthews 7 pass from Trujillo (Cullen blocked), 13:18.  
SanD-TC Cullen 24, 3:28.  
4-1270.

	SanD	CAMP
First downs	24	11
Rushes-yards	37-184	29-6
Passing	264	183
Camp-act int	22-31-2	14-25-0
Returns-Yards	56	0
Punts-Avg.	1-57.0	7-31.4
Fumbles-Lost	2-0	2-2
Penalties-Yards	4-30	3-29
Time of Possession	34:33	25:27

### INDIVIDUAL STATISTICS

**OFFENSE—San Diego:** Morelli 21-151, Mangus 5-17, Johnson 4-9, Coppedge 4-7, Matthews 1-6, Edwards 1-minus 21, Trujillo 1-minus 41, Campbell, Brown 13-22, Cullen 3-9, Cramer 1-3, Johnson 2-3, Snow 2-minus 12, Vollono 7-minus 17.  
**DEFENSE—San Diego:** Trujillo 23-21-2-284, Campbell, Vollono 11-16-0-138, Snow 3-10-0-65.  
**DEFENSE—San Diego:** Matthews 7-109, Hanks 6-80, Morelli 3-22, Ryan 2-24, C. Smith 2-21, McCaughey 1-4, Wright 1-4, Campbell, Cullen 3-16, Smith 2-10, McStray 2-15, Jordan 2-11, Constantine 1-38, Severns 1-28, Thompson 1-9, Starkey 1-4, Blah 1-6.

# NORTH COUNTY TIMES

September 21, 2008

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## Trujillo leads USD to win

ASSOCIATED PRESS

**BUTES CREEK, N.C. —** Sebastian Trujillo threw for 264 yards and two touchdowns and Phil Morelli had three scores to lead the University of San Diego to a 43-7 victory over Campbell on Saturday.

Morelli, who ran for 151 yards on 21 carries, scored on runs of 4 and 15 yards in the first quarter to give the Toreros (3-0) a 14-0 lead. He added a 1-yard score in the second quarter.

The Camels (0-4) cut the lead to 21-7 when Matt Vollono connected with Paul Constantine on a 38-yard touchdown. But USD held Campbell scoreless the rest of the way, as Trujillo answered with a 4-yard passing score to John McGough with 1:53 left in the second quarter.

John Matthews caught seven passes for 109 yards, including a 7-yard touchdown in the fourth quarter, for the Toreros. Ben Hanula had 80 yards on six catches.



## Campbell falls to San Diego, 43-7

By Jaclyn Shambaugh  
Correspondent

BUIES CREEK — Campbell's first-year football program got its first home-field touchdown Saturday on a 38-yard pass from Matt Vollono to Paul Constantine.

Unfortunately for the Camels, the play, the longest in the team's four-game history, did not lead to their first win.

Campbell dropped its fourth-straight game, losing to San Diego 43-7.

The Camels slipped to 0-4 overall and 0-2 in the Pioneer Football League.

The Camels' lone score in the second quarter ended a four-play, 73-yard drive that included a 31-yard pass to receiver Ray Griffis and the 38-yard pass for a touchdown, the team's two biggest gains of the day.

The Campbell ground game struggled against the Toreros, finishing the game with only eight rushing yards.

The Camels were without leading rusher Carl Smith, who strained his medial collateral ligament in last week's game at Jacksonville. Smith's absence caused Camels head coach Dale Steele to make some changes in the offensive line and test an inexperienced passing game.

"We had to move some people around," Steele said. "Those guys have not practiced those schemes enough, so we were limited in what we could do in a running game."

Contributing to the lack of rushing yardage were several mishandled snaps that went for losses by Camels quarterbacks Vollono and Wesley Snow. The pair combined to lose 29 yards on nine carries.

Vollono handled the Toreros' pass pressure well, completing 11 of 16 pass attempts for 138 yards, but the sophomore was injured late in the third quarter. He did not play in the fourth quarter when backup Snow took over.

"He tweaked a knee," Steele said of Vollono's injury. "We'll know more about it (later). We felt that at the stage that we were in the football game, it was probably better to evaluate him after the game."

San Diego had little difficulty moving the ball, accumulating 448 total yards. The Toreros were five-for-five on third-down conversions in the first half and didn't punt the ball until seven minutes into the fourth quarter.

Campbell's defense did come up with some big plays, including two interceptions by defensive back Donte Washington.

Washington, one-half of double coverage on Toreros receiver John Matthews, picked off passes from Sebastian Trujillo in the second and third quarters.

### San Diego 43, Campbell 7

#### First quarter

USD — Morelli 4 run (Cullen rush fumbled), 8:34.

USD — Morelli 15 run (Cullen kick), 3:36.

#### Second quarter

USD — Morelli 1 run (Cullen kick), 11:34.

CU — Constantine 38 pass from Vollono (Willets kick), 9:30.

USD — McGough 4 pass from Trujillo (Cullen kick), 1:53.

#### Third quarter

USD — Coppedge 2 run (Cullen kick), 8:36.

#### Fourth quarter

USD — Matthews 7 pass from Trujillo (kick blocked), 13:18.

USD — Cullen 24 FG, 3:29.

A — 3,270.

#### INDIVIDUAL STATISTICS

RUSHING—SD — Morelli 21-151, Marquis 5-17, Jelmini 4-9, Coppedge 4-7, Matthews 1-6, Chavez 1-(2), Trujillo 1-(4). CU — Brown 13-22, Oates 3-9, Cramer 1-3, Johnson 2-3, Snow 2-(12), Vollono 7-(17).

PASSING—SD — Trujillo 22-31-2 263. CU — Vollono 11-16-0 138, Snow 3-10-0 45.

RECEIVING—SD — Matthews 7-109, Hannula 6-80, Morelli 3-22, Ryan 2-24, Smith 2-21, McGough 1-4, Wright 1-4. CU — Oates 3-16, Griffis 2-50, Stryffeler 2-15, Harrison 2-13, Constantine 1-38, Severns 1-28, Thompson 1-9, Starkey 1-8, Blain 1-6.

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# San Diego easily handles Campbell

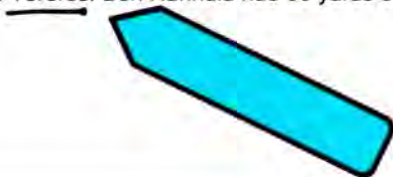
1 day ago

BUIES CREEK, N.C (AP) — Seb Trujillo threw for 264 yards and two touchdowns and Phil Morelli had three scores to lead San Diego to a 43-7 victory over Campbell on Saturday.

Morelli, who ran for 151 yards on 21 carries, scored on a 4 and 15-yard run in the first quarter to give the Toreros (3-0) a 14-0 lead. He added a 1-yard score in the second.

The Camels (0-4) cut the lead to 21-7 when Matt Vollono connected with Paul Constantine on a 38-yard touchdown. But San Diego held Campbell scoreless the rest of the way, as Trujillo answered with a 4-yard passing score to John McGough with 1:53 left in the second quarter.

John Matthews caught seven passes for 109 yards, including a 7-yard touchdown in the fourth quarter for the Toreros. Ben Hannula had 80 yards on six catches.



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Phil Morelli (left), a transfer from Colorado State, and Matt Jelmini are splitting time in the backfield for USD, which faces Campbell today. At 118 yards a game, USD's ground game has been less productive than players and coaches want to see. K.C. Alfred / Union-Tribune

# A STALLED RUNNING GAME

Even so, Toreros are 2-0 thanks to an opportunistic passing attack

By Kevin Gemmell  
STAFF WRITER

These are good days for USD's wide receivers. Through two games, USD's passing attack has been most impressive.

"If people are going to play man-to-man coverage on the outside, they are just asking us to throw," coach Ron Caragher said.

Case in point: Quarterback Sebastian Trujillo has thrown for 555 yards and eight touchdowns. Receiver John Matthews has 294 receiving yards and five touchdowns.

Fine fantasy numbers indeed, but Caragher knows that not every game can be an aerial buffet. And as the team heads into its Pioneer Football League opener today at Campbell University in Buies Creek, N.C., advancing the running game is a point of emphasis.

"Honestly, I'm pretty disappointed with where the running game is," said running back Phil Morelli, a transfer from Colorado State and the team's leading rusher. "It's a huge emphasis and we don't want it to fall off. We want to get better. We have to pick it up. We want to be

averaging about 125 yards per game."

The ground game suffered a critical setback when All-America running back J.T. Rogan was lost for the season with a knee injury in the first quarter of the first game. Just how valuable was Rogan? His 46 yards (on three carries) before the injury is still second-best on the team after seven quarters without him. The Toreros are averaging 118 yards on the ground, but take out Rogan's numbers and it's fewer than 100 per game.

Still, Caragher says he isn't terribly concerned.

"We are going to take what the defense gives us," Caragher said. "I'm not hard-headed about it. I'm a big believer in running the football, and in a perfect world we'd like to be a 50-50 team (running and throwing). I'm not worried. We have young backs and I think we're going to be fine."

The Campbell Fighting Camels (0-3, 0-1 PFL) have brought back football for the first time since 1950 and are coming off a 52-0 road loss to Jacksonville.

USD ranks in the top 25 in 11



**USD (2-0, 0-0)**  
**AT CAMPBELL (0-3, 0-1)**

**When:** 9 a.m. PDT today

**Series record:** First meeting.

**Notable:** Wide receiver John Matthews is second on USD's career touchdown receptions list with 34. The record is 36 (Adam Hannula, 2002-05).

**Radio:** 1700-AM

**Online:** [www.usdtoreros.com](http://www.usdtoreros.com) or [www.gocamels.com](http://www.gocamels.com) (\$7.95 streaming fee for Campbell site).

NCAA-FCS offensive categories, and those include seventh in passing (298.5 yards per game) and 11th in scoring (39.0 points per game). It has yet to lose a fumble or give up a sack.

True freshman Matt Jelmini is splitting time with Morelli and said the initial realization that the team would be without Rogan for the season took some time to settle in.

"We were all a bit shell shocked," Jelmini said. "But all through camp, he kept telling us, 'You're one play away, so be prepared.' He took us under his wing and it made us better. But it's on its way. We just need to (man) up and get it done. It's on our shoulders."

Caragher cautioned not to be deceived by the rushing stats. The West Coast offense USD runs relies on what he calls "long handoffs," which are essentially quick hit slants and swing passes to running backs that accomplish the same goal as a 4-yard run up the gut.

But as the Toreros get into the thick of the PFL season and start facing elite teams, the running game will be critical.

"In close games, you have to move the chains," Caragher said. "It demoralizes your defense to run off the field, then your offense throws three incomplete passes and it only takes 15 seconds off the clock. You can't live and die by your quarterback's arm."

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# NORTH COUNTY TIMES

September 20, 2008

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## Toreros Report

**Today:** at Campbell

**Kickoff:** 9:05 a.m.

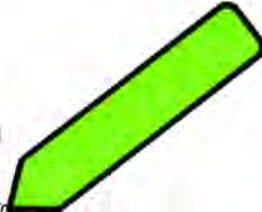
**Site:** Barker-Lane Stadium in Buies Creek, N.C.

**Records:** USD 2-0, 0-0 Pioneer Football League; Campbell 0-3, 0-1 PFL

**Radio:** XEPE (1700 AM)

**At a glance:** The University of San Diego departs the comfort of Torero Stadium and the nation's longest home winning streak (26) for its first road game. ... The Fighting Camels are fielding a football team this season for the first time since 1950. The school disbanded its program when the U.S. entered the Korean War because the military called up many of its football players, who were members of the reserves. ... Campbell lost its Pioneer Football League opener 52-0 to Jacksonville. ... USD, the PFL preseason favorite, opened with non-conference victories over Marist (40-22) and Azusa Pacific (38-10). ... Junior QB **Sebastian Trujillo**, a transfer from Saddleback College, has quickly picked up USD's West Coast offense. He's averaging 277.5 yards per game and has thrown eight touchdown passes with four interceptions. Senior WR **John Matthews** (team-high 14 receptions) has caught four of those touchdown passes and has five TD receptions this season.

— Tom Shanahan



## Hannula stands out with his versatility for Toreros

**TOM SHANAHAN**  
FOR THE NORTH COUNTY TIMES

SAN DIEGO — University of San Diego football coach Ron Caragher explains Ben Hannula's unique versatility by saying he's one of those intelligent athletes that picks up nuances quickly.

"He has a knack for hearing something one time and having a good understating for it," Caragher said. "It's not that other guys aren't smart, but they need repetitions over and over before they get it."

Hannula's best example of football smarts, however, isn't his versatility. That came when he was recruited as a quarterback in USD's 2004 recruited class along with a quarterback from Oakland Tech named Josh Johnson. Hannula decided he had better switch positions.

"With Josh's talent, I could see I was going to be sitting behind him," Hannula said. "I wanted to get on the field."

Johnson, of course, rewrote the USD record book, earned All-American honors and is with the Tampa Bay Buccaneers as a fifth-round draft pick.

Since the switch, the 6-foot-2, 206-pound Hannula has seen plenty of playing time — on both sides of the ball. He was a second-team All-Pioneer Football League choice as a sophomore wide receiver in 2006 and a second-team All-PFL pick as a junior defensive back in 2007.

Last year the Toreros were deep in wide receivers but short on defensive backs, so Caragher asked him to move to defense.

"I asked him, and he did it, although I knew he wasn't fired up about it," said Caragher as the Toreros (2-0) prepare for their PFL opener against Campbell University (0-3-0) Saturday in Buies Creek, N.C.

Hannula's selflessness paid off when he approached Caragher before spring drills about switching to quarterback. Caragher went against the instincts of a grizzled football coach and granted Hannula's wish.

"I had to give him a chance after what he had done for the team," Caragher said. "I thought I'd give him a shot in the spring, but I didn't expect him to still be there in the fall. But he did really well."

He might have been the starter, especially after returning backup Andrew Rolin was lost for the season the first week of fall camp with a back injury. But Sebastian Trujillo, a junior college transfer from Saddleback College, emerged from fall camp as the starter. Caragher made Hannula a starting wide receiver and has him take reps in practice as the



PHOTO COURTESY BRACK SCOTT

Ben Hannula of the University of San Diego is a starting wide receiver and takes reps in practice as the backup quarterback.

backup quarterback.

"I've always considered myself an offensive player," Hannula said. "I like having the ball in my hands. The only thing better is to be a quarterback and always have the ball in your hands."

In the first two games, Hannula caught seven passes for 72 yards and one touchdown, carried the ball three times for 10 yards and threw an option pass for a 42-yard TD to leading receiver John Matthews.

Hannula's move to wide receiver is actually an old family tale around Alcalá Park. His brother Adam, whom Ben succeeded as the starting quarterback at Bellarmine (Tacoma, Wash.) Prep, came to USD as a quarterback before he switched to wide re-

ceiver. Adam's career (2002-2005) didn't turn out too badly. He holds the USD career record for touchdowns receptions with 36.

Ben decided to follow Adam to USD when scholarship interest from Pac-10 schools Washington, Oregon and Oregon State dried up. He had been a promising dual-threat quarterback before a turf toe injury his senior year forced to play like a pocket QB.

"In hindsight, everything has worked out for the best," Hannula said. "U-Dub's (Washington) program has fallen apart, and maybe I'd be sitting on the bench. I'm grateful for my career at USD. We have the best guys on this team that you would want on a team."



USD's Mario Kurn (32) and Brett Marquis bring Azusa Pacific's Monti Sutton up short on a first-quarter kickoff return. Sean M. Haffey / Union-Tribune

## USD passing game, defense both arise

By Kevin Gemmell  
STAFF WRITER

If the questionable play calling, firm defense, or mixed bag of mental errors didn't do it in Azusa Pacific — Sebastian Trujillo's arm and John Matthews' hands certainly did.

USD's junior college transfer quarterback — starting his second game with the Toreros — continued an air assault that started last week with four touchdowns in a win over

Marist.

Last night at Torero Stadium, Trujillo was just as potent, tossing four more touchdowns — three to wide receiver Matthews — in a 38-10 win over the Cougars. The victory stretched USD's home winning streak to a nation-best 26 games.

Trujillo's continued maturation in USD's West Coast offense is exactly what coach Ron Caragher was hoping to see.

"He made smart decisions — the biggest thing is he took advantage of what they were giving us," Caragher said. "He did a good job finding his playmakers, throwing it up and letting a guy like Johnny Matthews make a big play. There is room to grow, but I think that will come. I'm very encouraged where he's at."

Trujillo found Matthews 10 times for 231 yards — 4 yards and one reception shy of the USD single-game records.

In USD's opening drive, Trujillo completed his first four passes, all to Matthews, who has quickly become his favorite target.

"Things tonight were on," said Trujillo, who finished 20-of-35 for 364 yards. "That's what they gave us and we tried to take advantage of that. John was wide open all night. We'll take it. I put

all my trust in him."

It looked like USD would have to settle for a field-goal attempt on its first drive, but an APU penalty gave USD a free 5 yards and a first down. Three plays later, Trujillo cashed in on the mistake with an 8-yard touchdown pass to tight end Mitch Ryan, capping a 16-play, 90-yard march.

Trujillo went on to find Matthews eight times for 136 yards and two scores in the first half.

"It was just one of those nights," said Matthews, who added a 52-yard touchdown in the second half. "We have guys who are capable of having those nights. Tonight was just my night. Next time it could be someone else's."

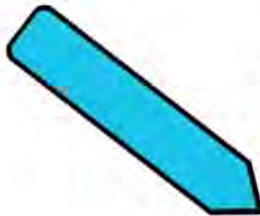
While USD's offense rolled, Azusa's stumbled. Coach Victor Santa Cruz's decision not to punt on fourth-and-1 from his own 40 backfired. Two plays after an incomplete pass turned the ball over to USD, Trujillo connected with Matthews, who split the safeties for a 33-yard touchdown, stretching USD's lead to 24-7 at the half.

With All-American running back J.T. Rogan out for the year with a knee injury, the passing game has taken center stage. That's not necessarily a good thing, according to Caragher, whose team totaled just 95 yards on the ground.

"We'll break it down," he said. "I want to say a couple of times we were a shoelace away from breaking it. We want to be a physical football team. But on the flip side, they were putting eight in the box. If they do that, we're going to throw it."

While the offense glided, the defense turned in a steady, stingy performance, limiting the Cougars to 274 yards of total offense and only 95 on the ground.

"We want to be known as a defensive team," said safety Derek Pilkington, who had one of two USD interceptions.



# NORTH COUNTY TIMES

September 7, 2008

## Toreros beat up on Azusa Pacific

**TOM SHANAHAN**  
FOR THE NORTH COUNTY TIMES

**SAN DIEGO** — On a day San Diego State threatened to stun the nation's preeminent Catholic school football program, a small Catholic school from San Diego continued to roll along at a pace like Notre Dame of yesteryear.

The University of San Diego won its 26th straight home game Saturday night, routing Azusa Pacific 38-10 at Torero Stadium.

The streak is the longest in the nation among NCAA schools in both the Football Bowl Subdivision and Football Championship Subdivision. USD (2-0) competes in the latter.

Azusa Pacific (0-2), ranked No. 20 in the nation among NAIA schools, fell to USD for the fourth straight year.

"I'm going to get a win out of here one of these years," said Azusa Pacific head coach Victor Santa Cruz, the Cougars' third-year head

coach and a Rancho Buena Vista High graduate. "They're obviously doing all the things right you want out of college football program. Their facilities and resources are great. They're a great example for our football program."

Toreros senior wide receiver John Matthews continued to validate himself as an NFL prospect on a night scouts from the Chargers, Carolina Panthers, New York Giants and Green Bay Packers were in attendance.

Matthews, a 6-foot, 203-pounder, finished with 10 catches for 231 yards and touchdowns of 4, 33 and 52 yards. He was one reception shy of tying the school record for catches in a game and 4 yards shy of breaking the record for yards in a game. He and two others have caught 11 passes in a game.

Second-year USD coach Ron Caragher joked that had he known Matthews was so close, he might have called for a hitch pass to Matthews in the fourth quarter before pulling his starters.

"But John doesn't care

about those things," Caragher said. "I asked him how many catches he had tonight, and he said, 'I don't know, Coach. I just know it felt good.'"

USD junior quarterback Sebastian Trujillo finished 20-of-35 for 364 yards with four touchdowns and two interceptions.

Azusa Pacific ..... 0 7 0 3 -10  
USD ..... 10 14 7 7 -38

### First Quarter

USD—Ryan 8 pass from Trujillo (Cullen kick), 4:48.  
USD—FG Cullen 44, :41.

### Second Quarter

Azusa—Van Gorden 6 pass from Trimm (Hansen kick), 8:44.

USD—Matthews 4 pass from Trujillo (Cullen kick), 5:54.  
USD—Matthews 33 pass from Trujillo (Cullen kick), 2:12.

### Third Quarter

USD—Coppedge 3 run (Cullen kick), 1:16.

### Fourth Quarter

USD—Matthews 52 pass from Trujillo (Cullen kick), 13:14.

Azusa—FG Hansen 38, 7:34.

A—3:261.

	Azusa	USD
First downs	18	18
Rushes-yards	31-95	26-95
Passing	179	364
Comp-Att-Int	21-45-2	20-35-2
Return Yards	18	27
Punts-Avg.	5-39.0	2-43.5
Fumbles-Lost	0-0	0-0
Penalties-Yards	6-30	3-30
Time of Possession	31:57	28:03

### INDIVIDUAL STATISTICS

**RUSHING**—Azusa Pacific, Brown 15-46, Trimm 6-29, Pettier 8-26, Team 1-(minus 2), Lamkin 1-(minus 4). USD, Movell 14-52, Marquis 3-16, Wright 1-10, Coppedge 3-9, Hannula 1-6, Jermilov 2-5, Trujillo 2-(minus 3).

**PASSING**—Azusa Pacific, Trimm 20-42-2-163, Van Den Raadt 1-1-0-16, Hansen 0-1-0-0, Lamkin 0-1-0-0. USD, Trujillo 20-35-2-364.

**RECEIVING**—Azusa Pacific, Burke 8-69, Van Gorden 5-40, J.Davis 4-40, Sutton 2-20, Tabbie 1-8, Brown 1-2. USD, Matthews 10-231, Ryan 3-45, Hannula 3-21, Wright 2-23, G.Smith 1-30, Morelli 1-14.

# THE DURANGO HERALD

Since 1881

## Former Durango quarterback signs for U. of San Diego

September 9, 2008

Herald Staff Report

Former Durango High School quarterback Sebastian Trujillo is on a roll at the University of San Diego.

Trujillo, a junior transfer from Saddleback College in California, threw four touchdown passes last weekend as San Diego beat Azusa Pacific 38-10 to improve to 2-0 on the season.

The quarterback from Durango passed for 364 yards as the Toreros posted their second consecutive lopsided victory.

A week earlier, Trujillo was named the Pioneer League offensive player of the week after he guided the Toreros to a 40-22 victory over Marist College.

Trujillo completed 16 of 23 passes for 191 yards and four touchdowns.

He was 7-of-8 on third-down passes against Marist.

Trujillo beat out fifth-year senior Ben Hannula to win the starting job at the University of San Diego, which competes in the Football Championship Subdivision.

This week, San Diego received votes in the Football Championship Subdivision national rankings.

Perennial power Appalachian State is ranked No. 1 this week. Other FCS national powers include North Dakota State (No. 2), Massachusetts (No. 3) and Richmond (No. 4).

The University of Montana is ranked No. 5 this week.

San Diego, though not ranked among the Top 25, did receive 18 points in the national poll.

The Toreros and Trujillo, known as Seb Trujillo when he played for the Durango Demons, will play the Fighting Camels of Campbell University in Buies Creek, N.C., next Saturday.

*[Click here to send an email to the author](#)*

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# Matthews' stature tall enough for Toreros record book

By Kevin Gemmell  
STAFF WRITER

Covering John Matthews is difficult for reporters as offensive backs. He's talking about himself, his accomplishments, give credit to other players. But USD's fleet, quick-handed wide receiver can't dodge the spotlight forever, especially now that he's an NFL prospect and on the verge of breaking the school's career touchdown-receptions mark. Already one of the Toreros' most accomplished wide receivers, he needs two more touchdowns to surpass Adam Hannula's record of 35.

It would be just another honor on Matthews' résumé, which includes USD records for touchdowns in a season (16) and yards per catch for career (28.0) and season (23.1). He also ranks sixth in career receptions (114) and third in all-time receiving yards (2,540).

"I just hoped to be a contributor when I got here," said the 23-year-old fifth-year senior. "I watched the guys who were here before me and aspired to follow their footsteps. I didn't set out to break any records. I just tried to work hard and put myself in position to help the team."

The record could be his today when the Toreros (3-0, 1-0) travel to Iowa to

## TOUCHDOWN

Player	Years
Adam Hannula	2002-2005
John Matthews	2005-current
Dylan Ching	1996-1999
Nick Garton	2002-2005
Wes Doyle	2004-2007

face Drake (2-1, 0-0) in a Pioneer Football League contest.

The 6-foot, 203-pound receiver has come a long way since getting cut from the freshman football team at Regis Jesuit High in Colorado.

"I always knew I wanted to play football," he said. "I was small for my age group. I trusted that if I worked hard, my size would catch up."

But it wasn't his size that set him apart, it was his speed. Jim Ryan, Matthews' former high school coach who is now the linebackers coach with the Denver Broncos, remembers a quiet player who made a lot of noise on the field.

"We could barely get a word out of him, but he amazed me how easy he would pull away from people," Ryan said. "Great hands, smart player. It didn't look like he was running that fast, then all of a sudden people behind him would just start fading. His success doesn't surprise me at all."



Fifth-year senior John Matthews is two scores away from grabbing USD's record for career-high touchdown receptions. The NFL prospect has a chance today as the Toreros face Drake University in Iowa. K.C. Alfred / Union Tribune

Now the NFL is noticing. Since quarterback Josh Johnson was drafted last year by the Tampa Bay Buccaneers and defensive end Eric Bakhtiari was signed to the Chargers' practice squad (although he was released a few days ago), USD finds itself filling press box seats with NFL scouts.

"Josh made USD a relevant football school in the eyes of NFL teams," said Matthews. "I never saw one scout before Josh stepped in. You have every team watching film on Josh and Eric. That carries over. Josh made guys here realize it can be done at this level."



USD (3-0, 1-0) at DRAKE (2-1, 0-0)

When: 11 a.m. PDT

Series record: Drake leads 8-7.

Last meeting: USD won 59-19 last season.

Notable: The Toreros have won the past three meetings.

Webcast: Follow the game online at [www.usdotoreros.com](http://www.usdotoreros.com)

If there is one thing working against him, according to head coach Ron Caragher, it's that Matthews doesn't have the prototypical 6-foot-3 frame. But his other qualities make up for it.

"He rolls up his sleeves and goes to work," Caragher said. "You have to have quickness and speed. He has those. But he's very physically strong. In the NFL there is a lot of bump coverage and DBs in your face. He can get off the line of scrimmage. He'll have that ability."

"He looks like he's gliding. That's John. Time that glide and it's a 4.5-typp 40. He can flat-out run. It's really a treat to have a receiver who can run like that and catch the ball."

Kevin Gemmell: (619) 716-5304; [kevin.gemmell@uniontrib.com](mailto:kevin.gemmell@uniontrib.com)



COURTESY PHOTO

USD wide receiver John Matthews will look to fill the offensive void left by injured running back J.T. Rogan.

## Toreros hope Matthews makes big noise

TOM SHANAHAN  
FOR THE NORTH COUNTY TIMES

### Toreros Report

SAN DIEGO — University of San Diego senior running back J.T. Rogan, considered the team's vocal leader, is gone for the season with torn knee ligaments suffered last week in the Toreros' season-opening victory.

But John Matthews, Rogan's roommate and teammate, doesn't expect the Toreros to be any quieter without contributions from their career leader in touchdowns (46) and rushing yards (2,967).

"J.T. is a loud kid," Matthews said. "He's our vocal leader, so we'll need some guys to step up and fill that role. It's going to kill him to not be out there with us, but he'll be rooting us on harder than anybody. We know he'll still be around."

The Toreros (1-0) seek their 26th straight victory at home — the longest streak in the nation among NCAA Division I schools — when they host Azusa Pacific (0-1) at 6:05 p.m. Saturday at Torero Stadium.

Rogan's loss, along with the departure of star quarterback Josh Johnson, now with the Tampa Bay Buccaneers, puts more focus on Matthews, a senior wide receiver who has emerged as an NFL prospect.

The 6-foot, 203-pounder from Littleton, Colo., caught 16 touchdown passes in 2007 to set a single-season school record. His two receiving touchdowns in last week's victory over Marist gave him 31 for career, five shy of the school's career record set by Adam Hannula (2002-05).

A year ago, Johnson brought the NFL scouts to Torero Stadium. They're still

coming to USD practices and games this season, and Matthews is the primary reason why.

USD head coach Ron Caragher said scouts from eight to 10 teams have visited this season. They're also were looking at Rogan and tight end Mitch Ryan.

"They love his speed," Caragher said of Matthews. "He's only got average size for the NFL, but he's strong, he's got good hands and he's very quick. He's definitely on the radar. It's tough to get drafted. But maybe if he gets in a (senior) all-star game, like Josh did last year, and he gets in the (NFL) combine, he can show what he can do."

Today: vs. Azusa Pacific  
Kickoff: 6:05 p.m. at Torero Stadium  
Records: USD 1-0; Azusa Pacific 0-1  
Radio: XEPE (1700 AM)  
At a glance: USD sophomore RB Phil Morelli, a transfer from Colorado State, will attempt to replace star RB J.T. Rogan, who was lost for the season with a knee injury in the first quarter last week against Marist. Morelli finished the 40-22 victory over Marist with 66 yards rushing on 17 carries while splitting time with freshman Matt Jelmini (11.27). ... Junior QB Sebastian Trujillo was named Pioneer Football League offensive player of the week after completing 16 of 23 passes for 191 yards and four touchdowns. ... Azusa head coach Victor Santa Cruz, a former Rancho Buena Vista High and Hawaii linebacker, is in his third year at the Los Angeles-area school. The Cougars opened the season with a 41-22 loss to Carroll in a game between two NAIA teams that began the season nationally ranked. Carroll was ranked No. 1, with Azusa at No. 23. ... Azusa's Alex Pettler, a Santa Fe Christian School alum, is back for his senior year as the Cougars' starting running back. ... This is the 41st meeting between the two schools; USD has won three straight, although Azusa leads the series 21-19.

— Tom Shanahan



# Hannula stands ready for adversity to test his versatility

By [Name], STAFF WRITER

The ball slid off the tips of Ben Hannula's fingers as he bounced in the corner of the end zone. The wide receiver kicked over a plastic fence that surrounds the USD practice field and let out a booming curse that echoed through the canyons surrounding the campus.

"He has that fire in his belly," said coach Ron Caragher. "But he knows how to control it."

Tell that to the fence.

"I've always been a perfectionist," Hannula said. "Every play you have to get better."

That's a lot of pressure to heap on oneself — but normally nothing his 6-foot-2, 206-pound frame can't handle.

Yet heading into tonight's game against Azusa Pacific (0-1), the pressure on Hannula has been amplified. With star running back J.T. Kogan going down for the season with a knee injury in last week's win over Marist, the expectation for perfection becomes that much greater for Hannula, regarded as USD's most versatile athlete.

"J.T. won't be there to give us 100 yards a game," Hannula said. "It's up to me and the other seniors to step up and lead by example."

During his time with the Toreros (1-0), the redshirt senior has been a quarterback, wide

## USD (1-0) VS. AZUSA PACIFIC (0-1)

**Today:** Torero Stadium, 6 p.m.

**Last year:** USD won 42-32

**Notable:** This is the 41st meeting between the schools. The Cougars hold a 21-19 edge.

**Webcast:** www.usdtoreros.com

receiver, punt returner and defensive back — and he's excelled at all four positions. He starts as a receiver and is the "backup quarterback," though Caragher isn't afraid to put him under center to create confusion among defenses. Last week, he threw one touchdown pass and caught another. And with Kogan gone, who knows what else Caragher has planned for the player they call "Slash"?

"It certainly gives us flexibility to move some things around," Caragher said. "He can honestly play any position on the field and be good at it. He's that smart and that athletic."

A standout at Bellarmine Prep in Tacoma, Wash., before joining USD, Hannula switched from receiver to defensive back at the end of the 2006 season to plug an injury in the secondary. In the conference championship game (his second game playing cornerback) he had two intercept-

tions — including one for a touchdown. He earned second-team all-league status at defensive back last year, then approached Caragher in the spring about the starting quarterback job.

He was beaten out by junior college transfer Sebastian Trujillo, but the coaching staff thought it best to keep Hannula on offense and find creative ways to get him the ball.

"Anything you want to do, he's capable of doing," said wide receivers coach Steve Mooshagian. "He's added a dimension to our offense. We're able to do a lot of things each week. With J.T.'s injury, we need to find other ways to get the ball into his hands."

That versatility has drawn praise from teammates.

"He's unreal," said tight end Mitch Ryan. "He does everything. He does it well. And he does it better than most."

After a season in the secondary, Hannula said he finally feels he's home — regardless of whether he's throwing or catching touchdown passes.

"I've always seen myself as an offensive player," he said. "Throwing for a touchdown is pretty cool. But catching them is pretty cool too. I would say they are both equal. I just want to win."

Even if innocent fences get hurt in the process.



Redshirt senior Ben Hannula has played quarterback, wide receiver, defensive back and returned punts for USD. Brock Scott photo

September 3, 2008



### **Toreros QB honored**

USD quarterback **Sebastián Trujillo** was named the Pioneer Football League Offensive Player of the Week for his four-touchdown performance in Friday's 40-22 win over Marist.

The junior college transfer completed 16-of-23 passes for 191 yards and was 7-of-8 on third-down passes. His 179.3 passer rating ranks sixth among Football Championship Subdivision quarterbacks after one week.

With the victory, the Toreros stretched their home winning streak to 25, which will be on the line Saturday when they host Azusa Pacific.

— KEVIN GEMMELL

# CORONADO EAGLE & JOURNAL

September 3, 2008

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## **Two CHS Football Alumni Injured at USD**

Although at different places in their collegiate careers, former CHS running backs **J.T. Rogan** and **Ricardo Oberwager** both experienced season-ending injuries while competing for the University of San Diego recently.

Oberwager, a freshman at USD (CHS '08), separated his shoulder in a scrimmage recently and will be lost for the season. According to CHS Head Coach Bud Mayfield, Oberwager had hoped to be a factor on the Toreros special teams unit returning punts and kick-offs.

Rogan, a red-shirt senior (CHS '04) sustained a significant knee injury, tearing both the anterior cruciate and medial collateral ligaments in his left knee. Rogan entered the season as the USD record holder in career touchdowns, rushing yards and all-purpose yards.

August 30, 2008

# Season begins for Toreros, but it's over for Rogan

TOM SHANAHAN  
OF THE NORTH COUNTY TIMES

SAN DIEGO — The University of San Diego football team's 2008 season opener on Friday night was supposed to mark the beginning of the post-Josh Johnson era. Instead, it was the start of life without senior running back/kick returner J.T. Rogan.

Rogan, the Toreros' career rushing leader, tore the ante-

rior cruciate and medical collateral ligaments in his left knee during the first quarter of USD's 40-22 nonleague victory over Marist College at Torero Stadium.

Suddenly, the focus was no longer on quarterback Sebastian Trujillo's debut as the replacement for Johnson, a fifth-round draft pick of the NFL's Tampa Bay Buccaneers.

Now the Toreros are confronted with playing the remainder of the season without Rogan, a 5-foot-10, 210-pounder from Coronado High.

"It's definitely bittersweet," USD head coach Ron Caragher said. "Every win is exciting and fun; the team works so hard to get it. But we're losing a great USD Torero. He's a terrific leader and a heck of a running back — maybe the top offensive player in the Pioneer Football League."

A Football Championship Subdivision Mid-Major All-America selection last year, Rogan was USD's No. 2 offensive threat after Johnson. In 2007, he rushed for 1,021 yards, caught 30 passes for 313

yards and returned a kickoff 94 yards for a touchdown.

On Friday night, USD trailed Marist 9-7 when Rogan broke off a 37-yard run on the last play of the first quarter. His knee gave way on a cut at the end of the run — even though he wasn't hit.

"There's not much you can do, so there's no point in sulking," said a surprisingly upbeat Rogan, who had three carries for 46 yards and one catch for 29 yards prior to the injury. "I was really excited to see my roommate John Matthews do

well and Ben (Hannula) throw and catch the ball. I was happy to see the team come away with a victory."

After Rogan's injury, Matthews, a senior wide receiver, finished the drive by catching a 2-yard touchdown pass from Trujillo, a transfer from Saddleback College.

A 42-yard option pass from Hannula, a senior wide receiver/backup quarterback, to Matthews gave USD its first touchdown of the second half and a 27-9 lead. Matthews finished with four catches for 63

yards and two touchdowns.

Trujillo completed 16 of 23 passes for 191 yards and four touchdowns. He was intercepted twice.

Hannula caught four passes for 51 yards and a touchdown.

Among the crowd of 3,488 watching the Toreros' 25th straight home victory were NFL scouts from the Cleveland Browns, Jacksonville Jaguars and Detroit Lions, who were primarily there to see Matthews, Rogan and tight end Mitch Ryan.

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Trujillo completed 16-of-23 passes for 191 yards and four touchdowns; he was intercepted twice. Hannula caught four passes for 51 yards and a touchdown in addition to his scoring pass to Matthews.

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## Applewhite added to active roster

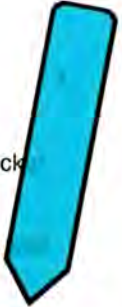
Wednesday, Sep 10, 2008

The San Diego Chargers placed linebacker Shawne Merriman (knee) on the "Reserve-Injured" list and elevated linebacker Antwan Applewhite from the practice squad.

Applewhite, 6-3, 246 is in his first-year out of San Diego State and will wear No. 49. He spent the first week of 2008 as a practice player and nine weeks in 2007 on the Chargers' practice squad.

The Chargers filled Applewhite's vacancy on the practice squad with linebacker Eric Bakhtiari, a rookie out of the University of San Diego. Bakhtiari went to training camp with the Chargers and was released in the final roster cutdown on Aug. 30.

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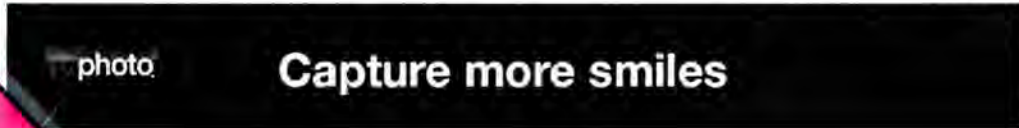
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Added to the practice squad  
by SDBoltReport.com of SDBoltReport.com, September 10, 2008 at 7:36pm ET

**Eric Bakhtiari Profile**

The Chargers added rookie Eric Bakhtiari to the practice squad on Wednesday. Bakhtiari, who signed with the Chargers as an undrafted free agent out of the University of San Diego, is a talented pass rusher who's raw skills will now be groomed on the developmental squad. He takes the place of Antwan Applewhite, who was called up to the active roster after Shawne Merriman was placed on injured-reserve.

<p>#48 Eric Bakhtiari Photos (1)...</p>		<p>San Diego Roster</p>	
<p><b>Player Alerts:</b>   Add to My HotList™ <span style="float: right;"> Player's Feed</span></p> <p><b>Eric Bakhtiari Scout.com Headlines:</b>  <b>Added to the practice squad</b>                  -by SDBoltReport.com Sep 10, 2008  <b>Coach's Take on DE Eric Bakhtiari</b>                  USD D-line coach John Sumrall reveals Bakhtiari's strengths and weaknesses                  -by SDBoltReport.com Jul 2, 2008  <b>Exclusive Interview: Rookie LB Eric Bakhtiari</b>                  Bakhtiari talks about learning from veterans, walking on water and much more                  -by SDBoltReport.com Jun 3, 2008  <b>Insider Exclusive: Q&amp;A with LB Eric Bakhtiari</b>                  Bakhtiari talks about life in the NFL and explains why former teammate Josh Johnson is full of it                  -by SDBoltReport.com Jun 3, 2008</p> <p><b>Injury News:</b>                  There are no Injury News items for display.</p> <p><b>Site Search:</b>                  Stories containing Eric Bakhtiari                  Forum Posts containing Eric Bakhtiari</p> <p><b>Media Center:</b>                  No Matches This Player.</p>		<div style="display: flex; align-items: center;"> <div> <p>Ht: 6-3 Wt: 258                      Position: OLB                      Date of Birth: 12/02/1984                      Experience: R                      High School: Burlingame HS (Burlingame, CA)                      College: San Diego</p> </div> </div> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <p><b>San Diego, CA Schools</b></p> <p>I graduated in... (Select School) ▼</p> <ul style="list-style-type: none"> <li> <b>Scripps Ranch High School</b> Members: 1819</li> <li> <b>St. Augustine High School</b> Members: 1654</li> <li> <b>San Diego State University SDSU</b> Members: 1298</li> </ul> <p style="text-align: center;"><b>classmates.com</b></p> </div> <p><b>Biography:</b>                  The San Diego Chargers signed undrafted free agent Eric Bakhtiari in April 2008.</p>	

Printed from THE DAILY JOURNAL, dtd. 09/19/2008

## A dream come true

By Emanuel Lee, Daily Journal Staff

Eric Bakhtiari's incredible journey only gets more surreal with each passing day. Currently a member of the San Diego Chargers' eight-man practice squad, the 2003 Burlingame High graduate is living the dream he never thought possible until a couple of years ago — being in the NFL.

Bakhtiari's story reads some like a feel-good movie filled with plenty of fuzz and warmth. The 6-foot-2 defensive end and outside linebacker didn't even start until his senior year at Burlingame.

No one offered him a scholarship out of high school, so he walked on at the University of San Diego — a non-scholarship athletic program — and promptly was redshirted. Then he went on to become the most decorated player in USD history. He led all Division I-A and I-AA players with 20 sacks in his senior season, earning small school first-team All-American honors (USD is a part of the Football Championship Subdivision, formerly I-AA).

He was in the running for two major awards, and was the only small school player among eight finalists for the Ted Hendricks Award, given to the nation's top defensive end. But he still had plenty to prove. Before the NFL Draft, Bakhtiari went to an open tryout with the Raiders and the 49ers, the team he idolized growing up.

"It didn't go too well apparently," Bakhtiari said.

Bakhtiari went undrafted, but the Chargers called afterwards and wanted to sign him as a free agent. Obviously delighted, Bakhtiari received ample playing time in the preseason, including some game action against the 49ers at Candlestick Park. In front of 20 family members, relatives and friends, Bakhtiari recorded four tackles.

"When Eric got a little older I would take him to watch Steve Young and Jerry (Rice). I never dreamed that one day he would be out there playing," Bakhtiari's father, Karl, said in an e-mail.

Said Eric Bakhtiari: "My dad said just seeing me play in Candlestick was enough football he'd ever have to see me play again. It was awesome playing there and a great moment. But I've been living in San Diego for the last five years, and now I got a new favorite team. My dad has been to all my games. He has been my biggest supporter to the point where it's been obnoxious (laughs)."

But in the dog-eat-dog world that is the NFL, the good times didn't last. A couple of days after the Chargers-Niners game Bakhtiari was released when teams had to make their final round of cuts to get their roster down to 53 players. For the next few weeks, Bakhtiari's life was in limbo.

"There was a time there I was homeless and unemployed," he said matter of factly.

But in the NFL — just like in life — only the strong survive, and Bakhtiari remained strong in his belief that he could make it. Opportunity came knocking when San Diego's All-Pro linebacker Shawne Merriman decided to have major knee surgery after the team's first game against Carolina. The Chargers brought up Antwan Applewhite from the practice squad and replaced him with Bakhtiari.

When he got the call from his agent that the Chargers wanted to sign him to the practice squad, Bakhtiari shouted for joy. He wasn't the only one. His girlfriend and another friend were with Bakhtiari at the time, and they were so excited that they jumped on him, causing Bakhtiari to accidentally hang up on his agent.

"I was so happy I couldn't speak," Bakhtiari said.

So how exactly does a player who didn't start until his senior year of high school and was never offered a scholarship be on the cusp of making the 53-man roster for one of the more talented teams in the NFL? A lot of hard work, an unwavering confidence and taking advantage of opportunities given to him by coaches who believed in him.

Bakhtiari has tremendous praise for Burlingame coach John Philipopoulos, who coached Bakhtiari for his senior year. But what a season it was. Frustrated with the previous coaching staff, Bakhtiari's career took off when Philipopoulos used him as a standing defensive end. All Bakhtiari did was lead San Mateo County with 14.5 sacks.

"He's the only person that saw it, to use me in that way," Bakhtiari said. "Not even my dad saw it. I didn't see it. No one did except him. He saw how hard I worked. Before that I had no position, and the coaches had no confidence in me as a football player overall. I'm not even saying I deserved to be a starter (as a junior), but that I was on the opposite side of the fence until the new coaching staff came in."

Philipopoulos is too modest to say he had much to do with Bakhtiari's meteoric rise to prominence. But it was pretty clear to him that Bakhtiari had tremendous talent and a passion for the game.





"I saw his work ethic and how athletic he was," Philipopoulos said. "We put him out there and all of a sudden no one could block him. I'd be lying if I said I knew he could play in the NFL at that very moment, but I knew this kid could really play. He did some amazing things on the field. Sometimes it takes a while for your body to mature and develop. It's not like one day he woke up — and bam! — he became a force. It's a process."

In one year, so much was accomplished. But Bakhtiari's football lesson in higher learning was only getting started. He entered USD at 210 pounds, then packed on 50 pounds over the next four years. Every time he was in the weight room, he thought about all the people who doubted him, the whispers that never seemed to go away. He heard it all, first through high school, then through college and now as a professional. One thing is for certain: Bakhtiari has never lacked for motivation, internally or externally.

"I have a million enough reasons to be motivated," he said. "The one thing that motivates me the most is my love for the game. But it never hurts to have people doubt you. Maybe being on the bench for three years (at Burlingame) motivated me. Then at USD people said I was too weak to play defensive end. Then in the pros they say I don't have a position to play. Then I get released and they bring me back. It always seems like there's (an obstacle) along the way. I still have plenty to do. So far I'm thinking I've done nothing."

It's that level head that has gotten Bakhtiari this far. As a practice squad player he's just as busy — maybe even more so because he's fighting to get on the active roster — than the star players. A typical day has Bakhtiari working out by 6 a.m. From 8 a.m. to noon he's in meetings before taking a 30-minute lunch break.

At 1 p.m. the team goes through a walk-through, with practice lasting a little over two hours. Then Bakhtiari has more meetings that last until 5. Only then is Bakhtiari's job done. As part of the practice squad he mimics the Chargers' upcoming opponent in practice.

"I'm loving every minute of it," he said. "I run every play on defense and then I go to special teams and run every play. I try to give them (the offensive starters) a good look to what they'll be seeing (from the linebackers) in the game. It only helps me become a better football player."

For now Bakhtiari's life revolves around football. Few athletes work harder, and the thought of suiting up on Sundays drive him to become the best player he can possible be. If there is another injury to the Chargers' linebacker corps and if management feels Bakhtiari is ready, getting called up to the active 53-man roster is a distinct possibility. And that would be the biggest step in what has turned out to be a spectacular odyssey.

From the time he graduated from USD to the moment he was signed to the Chargers' practice squad, Bakhtiari prayed every night before he went to bed, hoping he could land a spot on an NFL team. Now he says a different prayer: "I say thanks for giving me a great day, and that hopefully another one is right around the corner."

For Eric Bakhtiari, the future has never looked so bright.

Contact Emanuel Lee at [emanuel@smdailyjournal.com](mailto:emanuel@smdailyjournal.com) and (650) 344 5200, ext. 109.

September 26, 2008

## Toreros are set at setter

### Nyrop has skills plus experience

By Glæ Thien

SPECIAL TO THE UNION-TRIBUNE

To appreciate the foundation of her all-out effort on the volleyball court, it helps to know that USD senior Jessica Nyrop spent her childhood doing chores on the family ranch in northern Idaho.

To explain the source of her record-setting talents, one should realize that she's the daughter of athletic parents, including her late father, who played on three Stanley Cup champions with the Montreal Canadiens in the NHL.

To sense her extreme motivation this season, it's important to note that Nyrop is closing her college career as a redshirt senior on an experienced team that doesn't mask its ambitions to have the best season in school history.

The 15th-ranked Toreros (10-2) are seeking to reach the Elite Eight or better in women's volleyball this season, which first means extending their school's streak to eight straight NCAA Tournament berths. At the core of that mission is Nyrop, a setter who established the school record for assists in a season two years ago.

"We're all really confident in her," senior outside hitter Jaimarie Sutherland said. "She's really experienced, and she's worked hard all the years she's been here."

USD coach Jennifer Petrie calls Nyrop the quarterback of a team that has five starters back from last year's squad that claimed its second consecutive West Coast Conference title.

"Jessica has just emulated the type of player that we need to have in our program," said Petrie, whose team opens the conference schedule Thursday at



Jessica Nyrop's work ethic, forged growing up on a northern Idaho farm, has served both the senior setter and the USD women's volleyball team well. *Earnie Grafton / Union-Tribune*

home against Gonzaga. "She's put in a lot of hard work and dedication, and it's definitely paying off for her."

The 5-foot-11 Nyrop grew up in Harrison, Idaho, on the family ranch, where some 30 horses and head of cattle roam. Whenever she returns home, she resumes such chores as hauling hay or digging ditches.

"The hard work on the ranch engraves some work ethic in me, I guess," said Nyrop, off to a strong start this season with 370 assists. "But I knew I wanted to get out and go someplace bigger than working on the ranch."

Nyrop got her start in volleyball in early childhood under the coaching of her mother, Mandy Love, who played the sport at Washington State. By her senior year at Lake City (Idaho) High, Nyrop was listed among the nation's top 100 recruits.

Through her commitment to volleyball, Nyrop has also honored the legacy of her father, Bill, who died in 1995 of colon cancer. He played college hockey at Notre Dame before eventually joining the Canadiens for titles from 1976-78.

"I do wish I would know him now and still learn from him," said Jessica Nyrop, who was born in 1986. "I never really got to see him play, but I heard that he was such an amazing player mentally and physically."

Nyrop's USD career overlapped with the final two seasons of All-America setter Lindsey Sherburne.

Sherburne helped the 2004 Toreros (24-5) reach the Sweet 16 for the first time and climb to 11th in the national rankings. She holds the conference record with 5,961 assists and has the fourth-best per-game average in

NCAA history (13.88).

"I know she definitely pushed me," Nyrop said. "I've wanted to be as good or better than her. That's been a goal of mine."

Nyrop missed the 2005 season because of a broken wrist suffered late in the preceding-offseason. But in filling the void left by Sherburne's graduation the next season, she responded with 1,546 assists for a single-season school record as the Toreros (26-6) again advanced to the Sweet 16.

The Toreros (21-8) ended last season on a disappointing note, losing in the first round of the NCAA Tournament to Iowa State in five games.

This season, they hope to go much further.

"We all have high standards for ourselves (at USD)," Nyrop said. "We all want to go as far as we can."

# NORTH COUNTY TIMES

September 21, 2008

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## **Toreros roll**

Torey Ellick had a match-best 13 kills and the University of San Diego women's volleyball team swept host Seattle in its final match before West Coast Conference play begins.

Teammate Amy Mahinalani added 11 kills and 13 digs in the 17th ranked Toreros' 25-17, 25-19, 25-15 victory. Setter Kelsi Myers had 28 assists for USD (10-2), which opens conference play Oct. 2 against visiting Gonzaga.



Saturday, September 20, 2008 - Page updated at 12:00 AM

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## UW Volleyball | Huskies quickly sweep San Diego

By TERRY WOOD  
Special to The Seattle Times

Jill Collymore was down a digit, but a dislocated little finger on her power hand had no apparent impact on her high-velocity attacks and jump serves that left a top 25 opponent backpedaling all night long.

In front of 1,264 at Edmundson Pavilion where everything seemed to go right for the 10th-ranked Washington volleyball team, Collymore and company effectively hammered away at the 17th-ranked University of San Diego in a 3-0 sweep Friday night that required just 70 minutes.

Collymore recorded seven aces, a career high, eight kills and nine digs as the Huskies (9-1) beat San Diego 25-16, 25-13, 25-9. USD dropped to 9-2.

"The sky's the limit with her," coach Jim McLaughlin said of his redshirt junior who sat out last season. "The things that were most important tonight was she dug the ball, she passed the ball, she served the ball. She did things that were the key to the team."

In Washington's only loss, a 3-2 heartbreaker at Hawaii (now ranked No. 7), Collymore was the primary target of serves as Hawaii rallied from a 2-0 deficit. Friday night Collymore delivered a significant upgrade in passing and digging.

Collymore was the focus of San Diego's early serve strategy. "Teams are going to target you," she conceded. "They have film, and in Hawaii I wasn't passing very well. But I trained hard this week to get better. I think this game reflected that."

Collymore accounted for the final five points of the second set, three coming on aces. In the third set she served throughout a 9-0 finishing run, recording three more aces, all despite having her right little finger, dislocated earlier in the week, taped to her ring finger.

"It was kind of weird not having a pinkie, but I think I worked it out," she said with a laugh.

Kindra Carlson led UW with nine kills. Aerial Salvo and Jessica Swarbrick each added six. The Huskies, ranked second nationally in hitting percentage, had 36 kills on 80 swings with just 10 errors (.325).

### Note

- The Huskies begin Pac-10 play on the road next Friday at Arizona State.

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## Toreros Take Volleyball Tourney Title

Posted: 10:38 AM Sep 14, 2008  
 Last Updated: 10:38 AM Sep 14, 2008  
 Reporter: Texas A&M Sports Information



SAN DIEGO – Texas A&M put up a strong fight against No. 20 San Diego but was unable to come away with the victory as the Toreros topped the Aggies, 26-24, 25-22, 25-19, to capture the USD Tournament title tonight at the Jenny Craig Pavilion. A | A | A

"I'm really pleased with how we played," A&M coach Laurie Corbelli said. "I thought the team came really well prepared. We out-hit them and out-blocked them in the first two sets. I'm pleased with the effort they gave."

It was a tightly contested first set, with both teams posting 17 kills and three blocks each. A&M out-hit the Toreros, .300 to .282, but had three service errors. USD had no errors and added an ace in the win. □

USD held a 7-6 edge when A&M went on an 8-1 run. The Toreros chipped away at the lead and eventually tied the score at 19-all. After an A&M block, USD got a kill and a block to take the lead, 21-20. The teams exchanged point for point and were tied at 24-all when USD's Ali Troost toiled the block for her fifth kill of the set. Setter Jessica Nyrop followed with the set-clinching kill.

A&M again out-hit the Toreros in the second set but was unable to even the match. Trailing 7-4, A&M went on a 9-2 scoring spurt to take its biggest lead at 13-9. The Toreros once again cut away at the gap, tying the score at 15 and again at 17 and 18 before taking the lead at 19-18 following a kill by Jimarie Sutherland. A&M scored the next two points to regain the lead, but USD answered with back-to-back kills to retake the lead. A kill by A&M's Kristen Schevikhoven tied the score at 21, but Sutherland got another kill to keep the lead for the Toreros. Ammerman tied the score for the 12th time in the set with a kill before USD closed out the set with three straight kills.

USD never trailed in the third set, using a 5-2 run to break away from a 4-4 tie. The Aggies got within a point at 10-9, but USD, which out-hit A&M, .310 to .194, regained serve with a

kill. The Toreros built their biggest lead at 19-13 before A&M rallied for three straight points to get within 19-16. The teams then sided out until, with USD leading 22-19, the Toreros ran off three consecutive points to close out the match.

USD had four players reach double figures in kills, including DeGroot and Ashton Basch, who posted 12 kills apiece. Sutherland added 11 kills and Troost had 10. As a team, the Toreros out hit A&M, .272 to .245 but got outblocked, 7-3, in the match.

Batis was the only A&M player to post double-digit kills with 12. Ammerman, who was named to the all-tournament team, led the Aggies with 11 digs, and Jennifer Banse pitched in 10. Darla Donaldson had a match-high five blocks.

The tournament marked A&M's final tune-up for Big 12 Conference play, which the Aggies kickoff Wednesday at Iowa State.

"Just not being able to finish has been frustrating, yet at the same time, we played the schedule we needed to play this pre-conference," Corbelli said. "I think and I hope that it got us really ready for the Big 12. We are going to see attackers just as powerful and just as quick. (USD's) defense was pretty incredible, and it was clear in our eyes that if we could have done a couple of those little different things with our defense and with our block, we could have had the match. We could have had a better shot at it. I'm so pleased we played this match."

First serve against the Cyclones is at 6:30 p.m. at Hilton Coliseum. Live audio of the match will be available at [AggieAthletics.com](http://AggieAthletics.com) with Matt Simon calling the action.

**Find this article at:**

<http://www.kbtx.com/sports/headlines/28367959.html>

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## A&M falls to San Diego

Published Monday, September 15, 2008 6:05 AM

### Special to The Eagle

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SAN DIEGO -- Texas A&M lost to No. 20 San Diego 26-24, 25-22, 25-19 late Saturday in the championship match of the USD Tournament at the Jenny Craig Pavilion.

The Aggies (5-5) went on an 8-1 run in the first set to grab the lead, but the Toreros eventually tied the score at 19-19. USD's Ali Troost and Jessica Nyrop closed out the set with back-to-back kills.

Trailing 7-4 in the second set, A&M went on a 9-2 scoring spurt to take its biggest lead at 13-9. The Toreros once again cut away at the gap, and the score was tied at 21 before USD took control.

USD never trailed in the third set, using a 5-2 run to break away from a 4-4 tie. Leading 22-19, the Toreros ran off three consecutive points to close out the match.

The Toreros outhit the Aggies .272 to .245 but were outblocked 7-3 in the match. Mary Batis was the only A&M player to post double-digit kills with 12. Sarah Ammerman, who was named to the all-tournament team, led the Aggies with 11 digs, and Jennifer Banse pitched in 10. Darla Donaldson had a match-high five blocks.

A&M opens Big 12 play Wednesday at Iowa State.

### Special to The Eagle

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Monday, September 15, 2008

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## LOCAL COLLEGES

### APU stars at Aztec meet

UNION-TRIBUNE

Azusa Pacific runners — both Kenyan natives — won the men's and women's races at the 64th annual Aztec Invitational at Balboa Park yesterday morning.

APU senior Aron Rono averaged 4 minutes, 53 seconds per mile with a time of 24:16 for the 8K men's invitational race while Jacky Kipwambok, a sophomore, was first in the 5K women's invitational race in 17:13.

Behind Rono was Northern Arizona's Morten Bostrom (24:34) followed by Kyle Perry of BYU (24:42). UCSD's Jake Levieux, a senior from La Costa Canyon, was the top local finisher, placing 26th at 25:43. UCSD was 10th overall as a team. Cal State San Marcos was the top local team (eighth). BYU was first (32 points), followed by NAU (96) and the University of Minnesota (103).

Following Kipwambok was Tara Erdmann of Loyola Marymount (17:40) and both Veronica Pohl (Northern Arizona) and Renee Graham of APU

(17:41). CSUSM's Dallan Williams was sixth (17:54) with UCSD's Bre Schofield seventh (18:02). Scripps Ranch High alumna Sarah Apgar of Long Beach State, was eighth, also at 18:02.

APU was the top women's team (96 points) followed by NAU (102) and UCSD. CSUSM was fifth (196), USD 15th (282), SDSU 14th (309) and UCSD 15th (326).

#### Soccer

Tashi Nakanishi had two saves for the CSUSM men in a 1-0 win over visiting Kansas Wesleyan, with Greg Reese scoring the lone goal ... The CSUSM women beat Kansas Wesleyan 2-0 behind goals by Taylor Ziencina and Courtney Drummond. Kaycee Gunion recorded the shutout.

#### Volleyball

Host USD swept Southern Miss 25-20, 25-12, 25-16 as Amy DeGroot had 16 kills for the Toreros ... Concordia swept Golden State Athletic Conference foe and host PLNU 25-22, 25-23, 25-20.



# TIERRA TIMES

September 18, 2008

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## **Canyon View Christian Fellowship**

Father/Daughter Volleyball will be held on October 18th from 9 am to 12 noon. Olympic athlete Ed Garrett, who is now the Volleyball Coach at the University of San Diego will be instructing at this free event for fathers and daughters of all ages who would like to learn a little more about volleyball. Sign up on the event calendar at [www.cvcf.com](http://www.cvcf.com) and meet at the Tierrasanta Recreation Center, 11220 Clairemont Mesa Blvd.

# Double overtime with San Diego ends in tie for men's soccer team

By **Blair Angulo**

Friday, September 26, 2008

After obtaining a much-needed victory last weekend, the UCLA men's soccer team looked to extend its winning streak against the University of San Diego at Torero Stadium on Thursday night.

Instead, the Bruins (2-3-2) and Toreros (0-5-2) played to a 1-1 tie in double overtime. UCLA has yet to win a game on the road this season.

It looked like the Bruins were going to end that streak early in the match. Like they did in their 2-0 win against Santa Clara last Saturday, the Bruins got on the board early when junior midfielder Michael Stephens found the net in just the seventh minute of the game, breaking a scoreless tie.

"Michael had a tremendous finish for the goal," coach Jorge Salcedo said. "Obviously, we had a good start to the game. I liked the way we came out."

Stephens' first goal of the season also marked the fourth time this season that UCLA has held a 1-0 advantage.

But San Diego countered with five minutes left in the first half, tying the score at one goal apiece.

From there, both defenses denied any scoring opportunities. Junior goalkeeper Brian Perk had eight saves, including six after the first half.

"The score of the game is really misleading," Salcedo said. "We were the better team tonight. We just couldn't capitalize on our opportunities to take the lead."

According to Salcedo, injuries to freshman forwards Fernando Monge and Prince Lapnet have also left him without the ability to make changes to his offensive front, which plays a crucial role in his strategic plans.

**UP NEXT:** The Bruins return to Drake Stadium to play against Cal State Northridge at 2:30 p.m. on Sunday. Although the Bruins fell by a score of 3-0 at Northridge last season, they are an overwhelming 12-1-2 in 15 all-time contests against the Matadors.

"Northridge has a good combination of skillful and athletic players," Salcedo said. "We look forward to playing at home in one of our last preseason games before conference begins."

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## San Diego: Toreros Battle Hard in 2-1 Loss to No. 23 UC Davis

September 19, 2008

Sept. 19, 2008

[Box Score](#)

**SAN DIEGO, Calif.** - The University of San Diego men's soccer team played strong with only 10 men on the field against their third top-25 opponent this season taking the UC Davis Aggies into a second overtime to break a 1-1 tie only to lose on a penalty kick on Friday night in front of the Toreros home crowd.

In the seventh minute, Aggie Jordan Vanderpoorten scored from just outside the goalie box. Teammate Ahmad Hatifi lobbed a ball from midfield to Vanderpoorten on the left side of the field. Goalkeeper Kelin Briones charged at Vanderpoorten who chipped a shot over Briones into the right corner of the net to take a 1-0 lead.

San Diego responded in the 11th minute on an own goal by the Aggies. Deep in Aggie territory, Torero defender Tim Grey made a strong header attempt towards the net. The ball hit off the cross bar as Davis tried to clear the ball, however Greg Hammond for Davis put the ball in their own net knotting up the match at 1-1.

The Toreros went down a man late in the first half forced to compete with only 10 men on the field. San Diego took UC Davis past regulation, through the first overtime, and into a second overtime when in the 104th minute, the Toreros fouled the Aggies in their own penalty box. Dylan Curtis lined up the shot from the penalty marker and shot right at the center net as Briones jumped left to block allowing the ball into the net.

The Toreros were assessed 16 fouls to the Aggies' 19. Briones recorded five saves in the match as UC Davis recorded 17 shots to San Diego's three. With the loss, the Toreros fall to 0-4-2 on the season.

San Diego returns to the pitch on Sunday, September 21 at 2:00 p.m. when they face the UC Irvine Anteaters at Torero Stadium.

[Click to print](#)[Close Window](#)

**GOAL!** | SPOTLIGHT ON SOCCER

# Collegiate help from afar and even farther

By Glae Thien  
SPECIAL TO THE UNION-TRIBUNE

Khadim Diouf first went from his native Senegal to Connecticut for high school and then moved across the country to San Diego State with the desire to play his childhood sport of soccer and matriculate in a land of a new opportunity.

Although JT Howlan didn't travel the globe, he nonetheless chartered a new and somewhat distant path to go from Colorado to USD with the aim of developing his game and experiencing college life in Southern California.

Each found his destination through the help of a personal contact who recommended the respective school of choice. So, whatever the miles traveled, recruiting in college soccer can often be a small world.

It's certainly been a good road for these two, who are pivotal figures on teams poised for strong seasons. Diouf enters his sophomore season as the top scorer returning for the Aztecs, and Howlan, a junior, led the Toreros in scoring a year ago.

"After visiting San Diego, it was just a great feeling," Diouf said. "My (future) teammates were really nice. I just felt like this would be the place for me to progress. It's like a family here. We're all brothers."

Noted Howlan: "I always wanted to come to California and play Division I. I started narrowing it down more and got serious in my school search. San Diego just seemed like it kind of wanted me."

SDSU coach Lev Kirshner and USD's Seamus McFadden say their programs first stress local recruiting and otherwise develop certain pipelines in other areas, while also leaving the door open to those far and wide.

The two teams play today, as the Aztecs open their season at home against Michigan at 4 p.m. and the Toreros return for their home opener against Albany at 7 p.m. after going 0-0-1 in a weekend tournament.

Diouf followed two of his siblings



**A sophomore, Khadim Diouf is San Diego State's leading returning scorer.** Peggy Paultie / Union-Tribune



**As a junior, JT Howlan is assuming a leadership role at USD.** Nancee E. Lewis / Union-Tribune

to this country to attend the Saffield (Conn.) Academy. He spoke Wolof and French in his homeland, and he learned English during his American studies.

A connection with SDSU developed when Anthony DiCicco, then the Saffield coach, recommended Diouf to SDSU, where Anthony's brother, Andrew, was a standout player before assuming his current role as the director of operations for men's soccer.

The speedy, 6-foot-2 Diouf would score five goals last season, including three winners, while starting 10 of the Aztecs' 19 games at forward.

"Khadim is a fierce competitor who has a charismatic smile," Kirshner said. "He comes to play every play. With so many key goals as freshman, plus his vitality and training habits, it just bodes well for the rest of the guys."

Diouf helped the Aztecs (8-7-4, 4-4-2) tie for second place in the Pac-10 Conference, while providing one of the season's highlights by scoring in the 85th minute to decide a 1-0 victory over UCLA on Oct. 6.

"How can you forget that?" said Diouf. "When it went in, it was the greatest feeling."

Howlan arrived at USD from Thornton, Colo., via the recommendation of Mike Piscerchio, his club coach, who played for the Toreros in 1998-99. In turn, three freshman players have followed him from Colorado this season.

"JT's very gifted from a technical perspective," McFadden said. "Also, he has a great work rate."

After serving notice with three goals as a freshman forward, the 5-foot-10 Howlan further emerged last season with seven goals, as the Toreros (11-8-1, 8-3-1) placed second in the West Coast Conference.

"Now, being one of the older players, it's time for me to help the new guys out," Howlan said. "That way, it helps me and the team out. When everyone's playing together and no one's struggling, it's a lot easier to win."

For Howlan at USD, for Diouf at SDSU, it's on to the next step in their soccer paths.

## AZTECS MEN'S SOCCER

**SDSU coach:** Lev Kirshner

**Career record:** 56-72-26 (ninth year)

**2007 team record:** 8-7-4, 4-4-2, tied for second, Pac-10

**Returning starters/lettermen:** 10/7

**NCAA appearances/Last:** 8/2006

**Team outlook:** The Aztecs enter their fourth season in the Pac-10, missing only one starter from last season's lineup. Senior co-captains Danny Ortiz and Dennis Sanchez anchor the defense for the third year with standout Nick Cardenas and Steve Bellshour. That unit eases some concern at goalkeeper with sophomore Brad Byrns still recovering from a broken elbow. Sophomore Khadim Diouf is the returning scorer, and junior midfielder Evan Toft and Jamel Wallace (Oceano High) should add offensive force.

**Conference outlook:** Two-time defending champion Cal is the favorite with perennial power UCLA challenging. The Aztecs also look to contend to secure an NCAA tournament bid.

## TOREROS MEN'S SOCCER

**USD coach:** Seamus McFadden

**Career record:** 294-210-12 (29th year)

**2007 team record:** 11-8-1, 8-3-1, second, West Coast Conference

**Returning starters/lettermen:** 6/6

**NCAA appearances/Last:** 11/2003

**Team outlook:** Junior co-captain Tim Grey anchors the defense, while senior standout Sam Reeder has been slowed by a knee injury. Senior Kevin Briones returns for his second season in goal. He had six shutouts a year ago. Senior co-captain Eddie Ahamin, from Sweden, provides leadership at midfield. Junior JT Howlan leads the attack after scoring a team-high seven goals last season.

**Conference outlook:** The Toreros are again pegged to place second behind Santa Clara, which went unbeaten in conference play and reached the third round of the NCAA tournament last year.

—GLAE THIEN

# NORTH COUNTY TIMES

September 22, 2008

## More golf

■ The Palomar College women's team placed its four scorers within four strokes of each other and won a Foothill Conference four-way match by 10 strokes over College of the Desert and Mt. San Antonio. The Comets finished with a 334 total in the match, which was hosted by College of the Desert at Mission Lakes Country Club. **Cora Busby** (Torrey Pines) led Palomar with a personal best 82. **Jeanette Washburn** and **Leinati Lenlu** (El Camino) each carded 83s. **Julie Kroll** shot an 86.

■ The Cal State San Marcos women's team is ranked No. 9 in the NAIA. The Point Loma Nazarene women are No. 12.

■ The University of San Diego women's team, ranked No. 24 in the nation, improved to 5-2-2 with a 0-0 tie with No. 19 Miami on Sunday. Goalie **Brittany McGovern** had a season-high seven saves to record her second straight shutout. Miami is 7-2-1.

■ The MiraCosta College men's team beat Cypress on Friday to improve to 4-3-1. **Kyle Wynn** (Torrey Pines) had two goals and has four this season. MiraCosta goalkeeper **Hector Prado** (El Camino) recorded five saves to preserve the win.

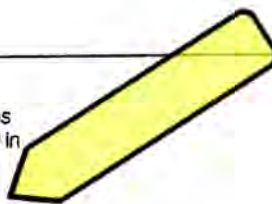
■ The Palomar men's team ended Riverside's season-opening win streak at five games on Friday, beating the Tigers 4-3. **Jorge Calderon** scored a goal on **Ricardo Calleja's** assist. Calderon also tallied an unassisted goal and **Cesar Pacheco** scored on a free kick off Pacheco's assist for the Comets. The Comets are 2-7.

■ The Palomar women's team recorded 22 shots on goal and beat Imperial Valley 2-0 on Friday as the teams opened Pacific Coast Conference play. **Stephanie Gonzalez** (Mission Hills) scored the first goal on **Anahi Hernandez's** (Mission Hills) assist. Gonzalez added a second-half goal off **Ines Garcia's** assist. Palomar is 2-2-2.

## Football

■ Palomar, ranked No. 21 in the nation by the J.C. Grid-Wire, posted its first shutout in nearly two years with a 16-0 blanking of Victor Valley two weeks ago. The last Palomar shutout was Sept. 2, 2006, a 59-0 whitewash of West Los Angeles.

— John Maffei



**SPORTS**

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## Long Island rallies from 2-0 deficit to edge Roadrunners in men's soccer

Californian staff reports | Sunday, Sep 14 2008 10:01 PM

Last Updated: Monday, Sep 15 2008 7:40 AM

The Cal State Bakersfield men's soccer team struck with a pair of goals early in the second half, but Long Island University responded with three consecutive scores to take a 3-2 double-overtime win Sunday in the final match of the Courtyard LaGuardia LIU Soccer Classic in Brooklyn, N.Y.

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**PHOTOS:**



Photo by John Harte / The Californian

CSUB's Towa Manda, left, tries to slow down UC Santa Barbara's Alfonso Motagalvan during the first half an exhibition at CSUB last April. Manda scored on penalty kick for the Roadrunners in a 3-2 loss Sunday to Long Island University in Brooklyn, N.Y. The Roadrunners (1-5-0) got on the board in the 48th minute, courtesy of a penalty kick by Towa Manda.

In the 70th minute, Bakersfield's Matt Shaxton scored on a header off a Chico Ruesga free kick into the box.

The Blackbirds (1-4-0 overall) cut the deficit to 2-1 in the 78th minute when Peter Huijgen headed in a ball off a free kick by Craig Stant. Long Island tied the match five minutes later when Mohammed Mashriqi received a pass through the six-yard box and slotted it into the net.

The Blackbirds did not have a shot opportunity in the first overtime, but just one minute into the second overtime period, Steve Jakubowski found the back of the net on a cross by Mashriqi.

**CSUB WOMEN BLANKED BY SAN DIEGO**

The University of San Diego handed the Cal State Bakersfield women's soccer team a 3-0 loss at the CSUB Main Soccer Field. The 'Runners (3-5-0) lost their third straight while the Torreros (5-2-0) won their fifth in a row.

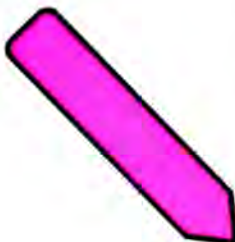
Jen Mello scored twice to power San Diego. Amy Epsten also had a goal.

The Roadrunners were outshot 17-6, and fell behind in corner kicks, 12-3. San Diego was whistled for 13 fouls to CSUB's six.

Goalkeeper Marina Constantinou finished with four saves to lead CSUB.

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# SAN DIEGO UNION-TRIBUNE

September 11, 2008

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## The next step

La Jolla Country Day's **Sierra Ferreira** will continue her soccer career at the University of San Diego. Ferreira, who carries a 4.15 GPA, plays mid-field for the Torreys and San Diego Surf. Her club team won Surf Cup titles in 2007 and 2008.

Other local high school athletes continuing their careers in college:

• **GIRLS VOLLEYBALL:** Scripps Ranch's **Alissa Alker**, Delaware.

• **BASEBALL:** Valley Center's **Tyler Bernard**, Arizona State; Cathedral Catholic's **Jonathan Meyer**, Clemson.

• **SOFTBALL:** Torrey Pines' **Lauren Morizi**, New Mexico State.

"This is absolutely unique," European team spokesman Mitchell Platts said. "That's probably where all the passion comes from this week."

European player Robert Karlsson agreed, saying that if real money was at stake, "It would make it probably a little bit less interesting anyway, because it shows more of the true personalities of the players."

## How the U.S. Ryder Cup Team members' charitable allotments are earmarked

**PAUL AZINGER (coach)** - Charities: The Paul and Toni Fund (The National Christian Foundation) \$100,000. Universities: Florida State \$30,000, Manatee Community College \$30,000; Samford \$30,000

**BEN CURTIS** - Charities: Ben Curtis Foundation \$100,000. Universities: Kent State \$90,000.

**BOO WEEKLEY** - Charities: Camp Compass Academy \$100,000. Universities: Abraham Baldwin Agricultural College \$30,000, Alabama \$30,000, University of Florida \$30,000.

**PHIL MICKELSON** - Charities: Phil and Amy Mickelson Foundation \$100,000. Universities: Arizona State \$45,000, University of San Diego \$45,000.

**HUNTER MAHAN** - Charities: Alzheimer's Association \$50,000, Tee it up for the Troops \$50,000. Universities: Oklahoma State \$90,000.

**JIM FURYK** - Charities: University of Arizona \$40,000, Community Pedscare \$25,000, American Foundation for Surgery of the Hand \$25,000, Ohio State University \$10,000. Universities: Arizona \$45,000, Ohio State \$45,000.

**KENNY PERRY** - Charities: Potters Children's Home \$100,000. Universities: Western Kentucky \$90,000.

**JUSTIN LEONARD** - Charities: Hope Farm \$25,000, Dallas Pregnancy Resource Center \$25,000, Camp Esperanza \$25,000, A Child Who Can Do All Things \$25,000. Universities: University of Texas at Austin \$90,000.

**CHAD CAMPBELL** - Charities: The Chad Campbell Foundation \$100,000. Universities: Midland Junior College \$30,000, Texas Tech \$30,000, Nevada Las Vegas \$30,000.

**STEWART CINK** - Charities: Pregnancy Resource Center of Gwinnett County \$25,000, Greater Atlanta Christian School \$25,000, Healing Place \$20,000, FCA Golf Ministry \$10,000, Cross Pointe Church \$10,000, College Golf Fellowship \$10,000. Universities: Georgia Tech \$90,000.

**J.B. HOLMES** - Charities: Breast Cancer 3-Day \$50,000, J.B. Holmes Scholarship Fund \$10,000, College Golf Fellowship (Central Region) \$10,000, Taylor County Ministerial Pantry \$10,000, Taylor County Animal \$5,000, Kentuckyiana Inc. \$5,000, Vineyard Christian Fellowship \$5,000, Kentucky Hemophilia Foundation Inc. \$5,000. Universities: University of Kentucky \$90,000.

**ANTHONY KIM** - Charities: Casey Lee Ball Foundation \$80,000, Arizona School of Dentistry and Oral Health-Smile Forward Program \$20,000. Universities: Oklahoma \$90,000.

**STEVE STRICKER** - Charities: VSA Arts of Wisconsin \$50,000, University of Wisconsin Children's Hospital \$50,000. Universities: Illinois \$45,000, Wisconsin \$45,000.

**Note:** Out of Ryder Cup proceeds, U.S. Team players and coach each receive \$100,000 to donate to the charities of their choice. Another \$90,000 apiece goes to the college or universities of their choice to support the PGA Play Golf University Programs. An additional \$10,000 apiece is donated on their



# SAN DIEGO UNION-TRIBUNE

September 9, 2008

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## Mid-Amateur update

USD men's golf coach **Tim Mickelson** parred the final hole and **Scott Kammann** of Banebury, Tenn., made bogey as Mickelson won, 1-up in the first round of match play in the U.S. Mid-Amateur Championship at Milwaukee Country Club.

Mickelson, the No. 2 seed who reached the quarterfinals last year, plays **Michael Stamberger** of Plainfield, N.J., today.

In the U.S. Women's Mid-Amateur in Ann Arbor, Mich., two San Diego players lost. Carlsbad's **Corey We-worski** was defeated 4 and 2 by **Claudia Pilot** of Austin, Minn., and Rancho Santa Fe's **Mickey Burgess** lost 5 and 4 to **Lisa Smego** of Olympia, Wash.

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**Berkmeier advances at U.S. Mid-Am**

- A Byrd Song: Absence inspires Jordan, Jonathan Byrd at Mid-Am
- Bolger moves on in Women's Mid-Am defense

By **RON BALICKI**  
Senior Writer

RIVER HILLS, Wis. - Skip Berkmeier and Tim Mickelson, the top two seeds respectively out of stroke-play qualifying, survived cold and rainy conditions to lead the parade of 32 players advancing Monday from the opening round of match play in the 28th U.S. Mid-Amateur Championship Milwaukee Country Club.

Berkmeier, 34, of St. Louis, who was also co-medalist at last year's championship, turned back Dan Homer of Sandy, Utah, who was the last survivor of a 19-for-14 playoff earlier in the day, 3 and 2.

Mickelson, 31, of San Diego, and younger brother of PGA Tour star Phil, had a tougher time of it, going the full 18 holes before posting a 1-up win over Scott Kammann of Baneberry, Tenn.

The second and third rounds are scheduled for Tuesday - with better weather predicted - while the quarterfinals and semifinals are set for Wednesday. The scheduled 36-hole championship match is set for Thursday with the winner gaining, among other perks, an expected invitation to next year's Masters.

Berkmeier, who, along with his father, owns a trophy and awards company, went 2 up when he won Nos. 4 and 5 with pars. Homer won No. 8 to make it 1 up. Berkmeier took Nos. 11 and 12 with birdies, only to have Homer come back and win 13 and 14 with birdies.

Berkmeier then won 15 with a birdie and closed out the match with a par at the 16th.

"It was a survival test out there," said Berkmeier. "But at this stage the idea is to survive and advance and that's what I did. I didn't have my best stuff, just found a way to get the job done. My short game carried me as I chipped and putted very well.

"The thing about match play is you have to know you don't have to be perfect, you just have to do what it takes to win," Berkmeier said.

Mickelson, head men's golf coach at the University of San Diego, said he was a little concerned when he found out who his initial opponent would be.

"I played with Scott the first two rounds (in qualifying) and like in any sport, it's tough to beat someone three times in a row," Mickelson said. "That weighed on my mind."

Things went back and forth throughout the match. Kammann went 1 up with a birdie at No. 4, but Mickelson squared things with a birdie at No. 5. Kammann won the seventh with a par only to have Mickelson win No. 8 with a birdie.

Mickelson took his first lead with a par at No. 10, but Kammann won 11 with a par and went back on top, winning 15 with a birdie.

Mickelson came back to win 16, sinking a 7-footer for birdie, made a 15-footer for par to halve 17 and clinched the victory with a 5-foot par putt on the 18th.

"I felt we both played solid overall," Mickelson said. "I'm not a big fan of playing in the rain so it was a real struggle out there. But my putting started coming around for me today, especially on those last three holes.

"It feels good to get the first match out of the way," said Mickelson, who went back to using his belly putter Aug. 22 after struggling with his conventional putter before that. "Hopefully, I have five more (match wins) in me this week."

Among other first-round matches:

- In the battle between the two college men's golf head coaches, Josh Gregory (Augusta State) turned back Scott Hardy (St. Mary's), 3 and 1. Hardy, a semifinalist in this championship the past two years, was 1 up after four holes, but Gregory won Nos. 5 and 6 with pars to take the lead. It was all square through 11 when Gregory won 12, 14 and 17, all with pars.

- Also from the coaching ranks, Clemson assistant Jordan Byrd lost the

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Golfweek's Tuesday Conversation



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Monday, September 8, 2008

## Mickelson wins first match at U.S. Mid-Amateur

Associated Press

RIVER HILLS, WI -- Tim Mickelson, younger brother of [Phil Mickelson](#), pulled out a 1-up victory over Scott Kammann on Monday in the first round of match play at the U. S. Mid-Amateur Championship.

The runner-up in stroke-play qualifying for the tournament, Mickleson won the final hole with a par-4 to Kammann's bogey-5.

Mickelson's putter saved him down the stretch. He made a seven-footer to win the par-4 16th hole and square the match, a 15-footer on 17 to stay tied with Kammann and a five-footer on the 18th hole to win.

The golf coach at the University of San Diego, Mickelson said he and Kammann, of Baneberry, Tenn., both played well despite an all-day drizzle.

"I'm not a big fan of playing in the rain. In those conditions I thought I played pretty good," Mickelson said of his 1-under 69.

Stroke play medalist Richard Berkmeier defeated Dan Horner 3 and 2 in his opening match.

The St. Louis golfer played well for two days to top 264 golfers with a 2-under par 138 total after 36 holes of qualifying -- one stroke better than Mickelson. But he said his game deteriorated on the first day of match play and he struggled to win.

Berkmeier never trailed after winning the fourth hole with a par-3. Horner, of Sandy, Utah, won the 13th and 14th hole to trim Berkmeier's lead to one hole but he took the next two holes to close out the match.

Jordan Byrd of Columbia, S. C., the golf coach at Clemson Univesity, defeated Ron Ewing of Merced, Cal., 3 and 2.

Two former Mid-Amateur champions were eliminated. Austin Eaton III (2004) of North Sutton, N.H., lost to Gene Elliott of West Des Moines, Iowa, 6 and 4; and [Tim Jackson](#) (1994, 2001) of Germantown, Tenn., fell to Andrew Davis of Chicago 1-up.

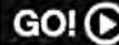
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GOLF

Monday, September 08, 2008

Mickelson's brother advances at Mid-Amateur

MILWAUKEE, WI (Sports Network) - Tim Mickelson, the younger brother of PGA Tour star Phil Mickelson, was among the 32 players who moved on to the second round of match play Monday at the U.S. Mid-Amateur Championship.

Head golf coach at the University of San Diego, Tim Mickelson squeezed out a 1-up victory over Scott Kammann with a winning five-foot par putt at the 18th hole.

"My putter didn't let me down, especially at the end," said Mickelson, who finished runner-up Sunday in the stroke play portion. "Hopefully, I've got five more wins in me."

Stroke play medalist Richard Berkmeier, who finished one shot ahead of the younger Mickelson after two rounds, also moved on to the second round of stroke play after earning a 3 & 2 win over Dan Horner at Milwaukee Country Club.

Two-time Mid-Amateur champion Tim Jackson was among the 32 players who were eliminated Monday after losing 1-down to Andrew Davis.

The championship continues until the 36-hole match play final on Thursday.

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Mickelson's brother advances at Mid-Amateur

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The championship continues until the 36-hole match play final on Thursday.

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## COLLEGE BASKETBALL

# Preseason lineup will test Toreros

By Hank Wesch, STAFF WRITER

First-year head coach Bill Grier took an aggressive approach and put together a pre-conference schedule for his USD men's basketball team last season.

The consensus of opinion was it paid off when the Toreros peaked at season's end to win the West Coast Conference Tournament and upset UConn in the first round of the NCAA Tournament.

And, with all five starters and 10 lettermen returning from a 22-14 team, Grier hasn't backed off from that approach in a 2008-09 schedule released yesterday. The Toreros will open at UNLV on Nov. 15, have their home opener against Nevada three days later and possibly face nine NCAA Tournament qualifiers from last spring before opening WCC play on January 9 at USF.

"I think it is equally as difficult as last season," Grier said. "The difference is that from going on the road last year we've got some really good, returned home games."

In addition to Nevada, the Toreros will host San Jose State, New Mexico, Boise State and Marshall. The intracity rivalry game with San Diego State is Dec. 6 at Cox Arena.

On Feb. 21, a week before the end of the WCC regular season, USD will host a "Bracket Busters" game against a nonconference opponent to be determined by ESPN.

## USD women

Like the men, the USD women — WCC Tournament Champions a season ago — have built a challenging schedule. In addition to contests against UCLA, Arizona, Seton Hall and New Mexico State, the Toreros will play San Diego State on Nov. 25.

After opening its home schedule against UCSD on Nov. 14, USD will head to the BYU-Hawaii Tournament on Dec. 5-6 before hosting its own Maggie Dixon Surf 'N Slam Classic Dec. 28 and 30. WCC play begins Jan. 8 against USF.

# SAN DIEGO UNION-TRIBUNE

September 11, 2008

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## Joaquim moving on

One of the tallest basketball players in the section — Angola native **Vander Joaquim** — has left Christian High and will spend his senior season playing at Mountain State Academy in Huntington, W.Va.

The 6-foot-10, 220-pound Joaquim, who averaged 21.1 points and 16.8 rebounds as a junior, has accepted a scholarship offer to Nebraska.

Joaquim accepted an offer from the University of San Diego in February but changed his mind when former USD assistant **Walter Roese** left the Alcalá Park campus to take a similar job at Nebraska. Roese is a friend of Joaquim's family and speaks Portuguese, Joaquim's native language.

Nebraska coach **Doc Sadler** apparently decided Joaquim would benefit from playing in more competitive surroundings.

## USD gains 2 players to replace ineligible

Shooting guard Dorr, Braswell join Toreros

By Hank Wesch  
STAFF WRITER

With two recruits unsuccessful in meeting academic requirements for entry, USD men's basketball coach Bill Grier yesterday announced the signing of what amounts to their replacements.

Patrick McCollom, a 6-foot-3 guard from San Diego High, and Luciano de Souza, a 6-7 forward from South Plains Community College in Leveland, Texas, were the academic casualties. Grier said McCollom is enrolling in a prep school and de Souza has moved on to the University of Idaho.

Joining the Toreros, with immediate eligibility, are Matt Dorr, a 6-4 sophomore wing from Spokane (Wash.) Community College, and Devon Braswell, a 5-11 freshman guard from Communication and Media Arts High School in Detroit.

"The strength for both of them is the ability to shoot the ball," Grier said. "Even with the (three-point) line being moved back a little this year we expect them to help us with our perimeter scoring."

In the 20th anniversary year of its inception, the three-point line for the men has been moved back a full foot, to 20 feet, 9 inches, by an NCAA rule approved for the coming season.

"We're losing a little in size

(from McCollom and de Souza) but we could be gaining in shooting depth (in range and roster talent)," Grier said.

Grier, who led the Toreros to a 22-14 record, a West Coast Conference Tournament championship and an NCAA Tournament opening-round victory over Connecticut in his first season at USD last year, went back to his roots for Dorr.

Grier spent 16 years in Spokane as an assistant at Gonzaga. Dorr is a graduate of Mt. Spokane High and played last season for a Sasquatch team at SCC coached by Mike Burns, who was hired this spring as a USD assistant when Walter Roesse left for Nebraska.

Dorr averaged 12-plus points per game for a Bigfoot bunch that relied on balanced scoring in posting a 30-2 record and finishing second in the Northwest Community College Tournament. Dorr was an all-regional and all-tournament selection.

Grier considers Braswell a combination point/shooting guard, but his 5-11, 218-pound physique suggests he might also qualify as a pulling guard for the football team.

Grier said Braswell averaged 24 points as a senior in high school.

Hank Wesch: (619) 293-1853;  
hank.wesch@untrib.com



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## Toreros Release 2008-09 Schedule

USD will have 15 home games this season.

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Head coach Cindy Fisher has released the 2008-09 schedule.

Sept. 5, 2008

Complete Women's Basketball Schedule in PDF Format

SAN DIEGO, Calif. - Fresh its West Coast Conference Tournament Championship and trip to the NCAA Tournament a year ago, the University of San Diego women's basketball team has released its 2008-09 schedule.

The Toreros schedule features USD on their home court for 15 games, but it will be no cake walk for the Toreros as head coach Cindy Fisher and her staff have put together a tough schedule. Some of the highlights of the non-conference schedule include UCLA, Arizona, Seton Hall and New Mexico State.

"This may be the most challenging non-conference schedule that we have had since I have been at USD. For us to continue to grow as a program we have got to get out and schedule some of the top conferences in the country," stated Fisher. "The WCC has the most talent that it has ever had and we need to be prepared and tested before the conference season starts."

The Toreros will open their schedule at home this season with a Nov. 14th game against cross-town foe UC San Diego at the Jenny Craig Pavilion. The Toreros will then hit the road to face a pair of Big West Conference opponents in UC Santa Barbara and Cal State Northridge on Nov. 16th and 19th before returning home to begin a four-game home stand.

USD will begin the home stand against Cal Poly on Nov. 22 at 2 p.m. inside the friendly confines of the Jenny Craig Pavilion. The Toreros will then take on its heated cross-town rival San Diego State with a 7 p.m. contest on Nov. 25 and will conclude the home stand against Seton Hall and UC Irvine on Nov. 28th and 30th.

San Diego will then say aloha to the main land and head to the BYU Hawaii Tournament for a pair of games against BYU - Hawaii and Utah Valley State on Dec. 5th and 6th. USD will then take on a pair of Pac-10 opponents on the road in Arizona and UCLA before returning home to face Cal State Fullerton in the final tune-up before hosting the Maggie Dixon Surf N Slam Classic.

On Dec. 28th and 30th, the Toreros will once again host the Maggie Dixon Surf N Slam classic and will take on Illinois - Chicago in the first game at 6 p.m. and will then play either Long Island or New Mexico State on the 30th at 8 p.m.

After a week off, USD will gear up to begin play in the strong West Coast Conference with a pair of home games against Bay Area rivals San Francisco (Jan. 8) and Santa Clara (Jan. 10). USD will then depart on a three-game road trip to play Pepperdine (Jan. 15), Loyola Marymount (Jan. 17) and travel partner Saint Mary's on Jan. 24.

The Toreros will then welcome the Pacific Northwest WCC foes in Portland and defending champion Gonzaga to the JCP to conclude play in January on the 29th and 31st of the month.

USD will then play the second half of the WCC schedule with tough road contests at Gonzaga and at Santa Clara, while also hosting Pepperdine and Loyola Marymount.

Then after the regular-season is over, the Toreros will begin their WCC tournament title defense in Las Vegas, Nev. This year the West Coast Conference Basketball Tournament heads to the bright lights of Las Vegas and the Orleans Arena in 2009 as 16 teams battle for two chances to "Advance to the Dance". This will mark the first time in WCC history that the conference's premier event will be held at a neutral site. The 2009 basketball championships will be the 23rd annual event on the men's side and the 17th annual women's tournament, and will take place March 6-9, 2009.

The women will change formats for the 2009 tournament, adopting the same format the WCC men have used since 2003. The #5 through #8 seeds will compete in the opening round to determine who will advance to the next round of the tournament. Waiting for the winners in the quarterfinals will be the #3 and #4 seeds, who will have first round byes. The winners of the quarterfinal match-ups will go head-to-head with the #1 and #2 seeds, who will have byes through the first two rounds of the tournament.

### RELATED STORIES

- 09/06: Georgetown: Georgetown Women's Basketball Releases 2008-09 Schedule
- 09/08: American: AU Women's Basketball Announces Hire of Eric Lindroth
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- 09/08: Penn State: Washington's Whooopers Kids Club Applications Available
- 09/08: Illinois: Posting Up with Jenni - Summer's Over
- 09/07: UTEP: Legendary UTEP Coach Don Huskins - Passes Away
- 09/06: Tennessee (W): UT Basketball Teams Up for "Hoops for Hope" Tournament
- 09/06: Texas State: Bobcat Women's Basketball Reveals 2008-09 Slate
- 09/05: Upper Iowa: NSIC To Webcast Live FB, VB & BJJ Games First in 2008-09
- 09/05: UC Davis: Women's Basketball Announces 2008-09 Schedule
- 09/05: Stanford: Stanford Women's Basketball Announces 2008-09 Schedule
- 09/05: Oklahoma: Women's Hoops on FSN Four Times
- 09/05: Kansas: Jayhawk Assistant Coach Tanika Raymond Blogs About Making The WNBA Playoffs
- 09/05: Providence: Women's Basketball Releases 2008-09 Schedule

# SAN DIEGO HOME & GARDEN

September 2008

## FUND-RAISERS

**Athenaeum Annual Gala "Gone Bananas: Caribbean Calypso,"** Sept. 5: Enjoy themed entertainment, dinner, silent auction, opportunity drawing and costume parade. Proceeds support the Athenaeum. 6:30-11:30 p.m. \$200, \$300. 1008 Wall St., La Jolla. 858/454-5872. [www.ljathenaeum.org](http://www.ljathenaeum.org).

**Museum of Contemporary Art San Diego "Monte Carlo Does Dallas,"** Sept. 6: Cocktail hour with champagne and caviar, dinner and dancing under the stars (6:30 p.m. \$650-\$1,250) plus late-night party at "Dobbie's Disco" featuring a winner-takes-all Texas Hold 'Em Tournament, gambling and sweet treats (9:30 p.m. \$75). Proceeds benefit the Museum's education programs and exhibitions. 700 Prospect St., La Jolla. 858/454-3541, ext. 121. [www.mcsd.org](http://www.mcsd.org).

**"Surf Dog Surf-A-Thon,"** Sept. 7: A half-hour dog surfing contest and a "Beach Bum and Bikini Babe Canine Costume Contest" raises funds to benefit Helen Woodward Animal Center. Call for more information. North Beach Dog Beach, Del Mar. 858/756-4117, ext. 312. [www.animalcenter.org](http://www.animalcenter.org).

**Safari Soirée,** Sept. 12: ~~Wine tasting, international hors d'oeuvres, auctions with live animal friends, silent auction and raffle.~~ Proceeds benefit Cheetah Conservation education programs and more. 5-9 p.m. \$75/members, \$85/door. Thomas D. Mangelsen Images at Nature Gallery, 7916 Girard Ave., La Jolla. 760/480-9230. [www.zoofari.net](http://www.zoofari.net).

**Urban Camout,** Sept. 12: Shoot hoops with USD's Championship women's basketball team, meet NASCAR driver Erin Cocker, try your hand at archery, golf and batting, enjoy a meal prepared by The French Gourmet, dance and gather round the campfire for s'mores in support of Girl Scouting. 6 p.m. \$175. Girl Scouts Headquarters, 1231 Upas St., Balboa Park. 619/610-0807.

**Gala in the Gardens — Plant it Forward,** Sept. 13: Features San Diego's best floral designers, delectable cuisine and specialty beverages, themed musical accompaniments plus a live and silent auction. Supports Quail Botanical Gardens educational exhibits and programs. 5:30-10 p.m. \$165. 230 Quail Garden Dr., Encinitas. 760/436-3036, ext. 218. [www.qbgardens.org](http://www.qbgardens.org).

**"Paws for Padres,"** Sept. 13: Buy discount tickets now to attend the Padres vs. Giants game and support Helen Woodward Animal Center. 858/756-4117, ext. 312. [www.animalcenter.org](http://www.animalcenter.org).

**Harvest for Hope,** Sept. 14: Wine and gourmet food stations from San Diego's most elite chefs, live and silent auction plus entertainment provided by Eve Selis raises funds for the Emilio Nares Foundation. 1-5 p.m. \$150. The Grand Del Mar, Carmel Valley. 619/944-1732. [www.enhope.org](http://www.enhope.org).

**St. Paul's 25th Anniversary LUV Gala "Silver and Spurs,"** Sept. 20: Silent auction, dinner, dancing, entertainment, live auction and music by "Society Beat" raises funds for programs and services of St. Paul's Senior Homes & Services. 6 p.m. \$175/through Sept. 9, \$200/beginning Sept. 10. Manchester Grand Hyatt, downtown. 619/239-6900. [www.sprhf.org](http://www.sprhf.org).

**Mission Hills Heritage Walking Tour of Presidio Park,** Sept. 27: 90-minute docent walking tour explores the original sites of the first mission and fort as well as the Serra Museum and present landscaping. 1:00, 1:15, 1:30, 1:45 and 2 p.m. \$15, \$10/members. 619/497-1193. [www.missionhillsheritage.org](http://www.missionhillsheritage.org).

**San Diego Discovery Gala,** Sept. 27: Live entertainment, tasting stations, silent and live auctions, photos and music benefiting the American Cancer Society. VIP cocktail reception 4:30-5:30 p.m. Antebellum garden party 5:30-8:30 p.m. \$300. Valenti International Estate & Saddle Club, Rancho Santa Fe. 619/682-7455.

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### Baseball Releases Fall Schedule

USD will feature 12 intra-squad games this fall.

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AJ Griffin and USD will begin fall workouts on Oct. 4.

Sept. 17, 2008

**SAN DIEGO, Calif.** - The USD Toreros will hold 12 intra-squad games this October-November as part of its 2008 fall practice schedule. Fresh off a record-setting 2008 campaign that saw USD set a program-best 43 wins and reach the Regional Championship game, San Diego initiates preseason training on October 1st and will conclude its workouts on November 16th.

- Oct. 4 - Training
- Oct. 5 - Training
- Oct. 6 - Off Day
- Oct. 7 - Training
- Oct. 8 - Individual work day
- Oct. 9 - Training
- Oct. 10 - Training
- Oct. 11 - Intra-Squad
- Oct. 12 - Intra-Squad
- Oct. 13 - Off Day
- Oct. 14 - Training

- Oct. 15 - Individual work day
- Oct. 16 - Training
- Oct. 17 - Training
- Oct. 18 - Intra-Squad
- Oct. 19 - Intra-Squad
- Oct. 20 - Off Day
- Oct. 21 - Training
- Oct. 22 - Individual work day
- Oct. 23 - Training
- Oct. 24 - Training
- Oct. 25 - Intra-Squad
- Oct. 26 - Intra-Squad
- Oct. 27 - Off Day
- Oct. 28 - Training
- Oct. 29 - Individual work day
- Oct. 30 - Training
- Oct. 31 - Training
- Nov. 1 - Intra-Squad
- Nov. 2 - Intra-Squad
- Nov. 3 - Off Day
- Nov. 4 - Training
- Nov. 5 - Individual work day
- Nov. 6 - Training
- Nov. 7 - Training
- Nov. 8 - Intra-Squad
- Nov. 9 - Intra-Squad
- Nov. 10 - Off Day
- Nov. 11 - Training
- Nov. 12 - Individual work day
- Nov. 13 - Training
- Nov. 14 - Training
- Nov. 15 - Intra-Squad
- Nov. 16 - Ohana Day - Celebration Banquet

\*All workouts and intra-squad games to be held at USD's Cunningham Stadium.  
 \*Weekday training days begin at 1:30 p.m. and on weekend intra-squad games begin at 1:30 p.m.  
 \*Call pitching coach Eric Valenzuela 619-260-5989 for the pitching rotations.  
 \*Please note AJ Griffin, Matt Thomson and Darin Campbell will throw on Nov. 9 and Nov. 16 in limited innings.  
 All days and times and dates are subject to change.

### RELATED STORIES

- 09/09: Cal: Brandon Morrow Throws Near No-Hitter in First Major League Start
- 09/09: Bowling Green: Baseball Begins Fall Workouts
- 09/09: San Diego: Former Torero Freddy Sandoval Called up to Angels Active Roster
- 09/09: St. John's (N.Y.): Baseball Alumni Reunion Scheduled For Oct. 10
- 09/09: Illinois: Rolide Named Northern League Rookie Of Year
- 09/09: Oklahoma: Baseball Practice Facility Update
- 09/09: Miami: Miami Baseball To Hold Walk-On Tryouts On Sept. 17
- 09/09: Texas A&M: Aggie Baseball Announces 2009 Schedule
- 09/08: Notre Dame: Irish Baseball Opened Fall Practice Monday
- 09/08: Samford: Baseball Begins Fall Practice
- 09/08: Washington: Baseball Alumni Weekend Information
- 09/08: UC Davis: Sorgi Named Volunteer Assistant Coach
- 09/08: Illinois: Illini to Compete in Inaugural BIG EAST-SEC Ten Challenge
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## O's on Deck

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### Q&A with Orioles prospect Brian Matusz

The Orioles selected starting pitcher Brian Matusz from the University of San Diego with the fourth overall pick in this year's MLB draft.

Matusz was named the Pitcher of the Year in the West Coast Conference during the spring. The 21-year-old left-hander was 12-2 with a 1.71 ERA and three complete-game shutouts in 15 games (14 starts) as a junior for the Toreros. In 105 innings, Matusz had 141 strikeouts with only 22 walks.



Last season, Matusz was 10-3 with a 2.85 ERA and 163 strikeouts in 123 innings. As a freshman in 2006, the 6-foot-4, 200-pound pitcher was 4-3 with a 4.25 ERA in 89 innings. He had 93 strikeouts in 89 innings that season.

For the second year in a row, contract negotiations between the Orioles and the team's first-round draft pick went down to the Aug. 15 deadline. Last year, the O's signed catcher Matt Wieters on the final day of talks.

Matusz worked out with the Aberdeen IronBirds before their season ended. He wasn't on the team's active roster, but Matusz still received valuable exposure to the minor leagues. He'll be pitching in the Arizona Fall League beginning in October.

I spoke with Matusz on the phone last week and asked him about his experiences with the IronBirds:

**How is everything going now that the contract situation is settled?**

**Matusz:** I'm excited to actually start playing baseball now. That's what I love to do most. It's definitely a relief to have the contract done and to be out here in Aberdeen working out with the team. I'm getting along with all the guys really well. It's just great to experience the minor league life a little bit and to see what it's like, so next year it's nothing new when I'm going into spring training. That way I'll know a lot of guys and I can get going with my career.

**What are your plans for the near future? Have the Orioles told you where you'll be working out in the fall or winter?**

**Matusz:** As of right now, I'm not definite on where I'm going to go. The plans are to be working out here with Aberdeen... head out to [the instructional league] in Florida for a short amount of time and then hopefully get into the Arizona Fall League. If not the Arizona Fall League, then it'll definitely be the [Hawaiian Winter League]. *[Editor's note: It was announced after this interview that Matusz would be pitching in the Arizona Fall League.]*

**How are the workouts going at Aberdeen?**

**Matusz:** I've been working with Scott McGregor, the [Aberdeen] pitching coach, a little bit. I haven't thrown any bullpens yet, but I have one scheduled. Hopefully I can just get back into the groove and get a good feel for all of my pitches again.

**Which pitchers in the major leagues do you think you resemble?**

**Matusz:** One guy I kind of emulate a little bit is [Philadelphia Phillies starting pitcher] Cole Hamels. He's a lefty like myself. He works in the low 90s, works off his changeup, his breaking ball a lot and I think we have a lot of similar qualities. Hopefully someday I can be pitching in the major leagues like he is.

**Do you have any sort of timetable for progressing through the minor leagues?**

**Matusz:** That's up to the ballclub to decide where they want to move me, at what level and what track they want to put me on. I want to get to the major leagues as soon as possible, but I have to prove myself. Basically my thoughts are just to develop, to get better every day and to put myself into a situation where if I keep working hard I can be in the major leagues as soon as possible, so that I can have a long career.

**With the contract negotiations going right down to the Aug. 15 deadline, were you prepared to return to the University of San Diego for your senior year?**

**Matusz:** Absolutely. Honestly, I wanted to go pro. I felt like I was ready, but if the negotiations weren't going well then I was definitely going to have that as an option to go back to San Diego for my senior year. But things went really well. I know it went down to the deadline, but I knew all along that we'd get a deal done. Both sides were working hard -- [Orioles president of baseball operations] Andy MacPhail and [scouting director] Joe Jordan with the club and then on my side with my agent and myself. Things just wound up working out really well for me.

**You were introduced at Camden Yards during the Aug. 22 game against the New York Yankees. Describe your impressions of the stadium.**

**Matusz:** It's awesome. Camden Yards is really the best stadium I've ever been to. It's just a gorgeous ballpark and the fans are great. I had a great time that day and I'm really looking forward to playing at that stadium.

**In three years at San Diego, you had a pretty successful career with a lot of accolades. What do you need to do to translate that success to the professional level?**

**Matusz:** It's all about just getting better every day, making adjustments. It's going to be different throwing to wooden bats and bigger, stronger hitters. I'm just really excited to get out there in order to see what it's going to take to improve each and every day and put myself in a situation where I can make it up to the major leagues as soon as possible.

#### About the blogger



Dean Jones Jr. is a sports producer at [baltimoresun.com](http://baltimoresun.com). Following minor league baseball has always been one of his favorite hobbies. The smaller stadiums, intimate atmosphere and affordable prices allow everyone to see baseball played in its truest form. He enjoys tracking prospects as they progress from the lowest levels of a team's farm system all the way up to the major leagues.

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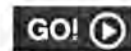
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## Former Torero Freddy Sandoval Called up to Angels Active Roster

Sandoval played at IUSD from 2002-04.

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Freddy Sandoval

Sept. 9, 2008

**SAN DIEGO, Calif.** - Former University of San Diego baseball stand-out Freddy Sandoval has been called up to the Active roster of the Los Angeles Angels of Anaheim, and made his major league debut Monday night against the New York Yankees.

Sandoval, who was drafted by the Angels in the eighth round of the 2004 MLB draft, hit .335/.389/.514 with 15 homers for the Triple A Salt Lake Bees this past season before being called up to the show.

While a member of the Toreros from 2002-04, Sandoval recorded 185 hits, 46 doubles, three triples, 20 home runs and 132 RBI. Sandoval helped lead San Diego win back-to-back West Coast Conference Championships (2002 & 2003) and advance into the NCAA Regionals for the first time in school history. Sandoval's WCC-leading 59 RBI in 2003 ranks fourth highest for any Torero in a single-season. Sandoval hit .368 (28-of-76) with runners in scoring position in 2004 and .400 (8-of-15) with the bases loaded. Batting right-handed he also ripped lefties at a rate of .438 (21-for-48) in 2004.

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