

Statement of Prof. Eric Goldman*

U.S. Department of Justice Workshop, “Section 230: Nurturing Innovation or Fostering Unaccountability?”
February 13, 2020

Several members of Congress have recently expressed interest in reforming 47 U.S.C. § 230 (“Section 230”), the foundational law that protects Internet services from civil and state criminal liability¹ for user-generated content. Section 230’s perceived costs—which are real—are frequently highlighted, but Section 230’s benefits often receive less attention. This statement highlights four major benefits that Section 230 produces for the United States and all Internet users.

1. Job Creation: The Internet industry is one of our economy’s brightest spots, and Section 230 plays an essential role in powering its economic engine. A 2017 NERA Economic Consulting study indicated that weakening Section 230 and other Internet safe harbors would eliminate over 425,000 jobs and decrease U.S. GDP by \$44 billion annually.²

2. Promoting Small Businesses: Section 230 deters frivolous and costly lawsuits, and it speeds up resolution when such lawsuits are brought.³ A 2019 Engine study showed how these procedural advantages can save small businesses tens, or even hundreds of thousands, of dollars of defense costs per bogus lawsuit.⁴ These savings reduce the exposure of small online businesses to ruinous litigation and encourage the next generation of start-up businesses aspiring to disrupt the current Internet incumbents.

3. Market Efficiency: Section 230 strengthens markets in at least two ways. First, Section 230 has spurred the creation of new online marketplaces that previously were infeasible due to high transaction costs. Second, Section 230 played an essential role in the emergence of consumer reviews, which in turn improve consumer decision-making⁵ and steer consumers towards quality businesses and away from shady ones.

4. Fostering Free Speech for All: Section 230 helps all speakers reach a global audience, including speakers from marginalized communities who historically have been excluded from public discourse. This has led to the proliferation of information supporting communities that previously lacked adequate informational resources. As Elliot Harmon of the Electronic Frontier Foundation wrote, “[Section 230 is] a gift to rural LGBTQ teenagers who depend every day on the safety of their online communities. It’s a gift to activists around the world using the internet

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¹ Section 230 does not apply to federal criminal prosecutions.

² <https://cdn1.internetassociation.org/wp-content/uploads/2017/06/Economic-Value-of-Internet-Intermediaries-the-Role-of-Liability-Protections.pdf>

³ https://scholarship.law.nd.edu/cgi/viewcontent.cgi?article=1074&context=ndlr_online

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<https://static1.squarespace.com/static/571681753c44d835a440c8b5/t/5c6c5649e2c483b67d518293/1550603849958/Section+230+cost+study.pdf>

⁵ For example, 85% of consumers said they would be less likely to buy things online without consumer reviews; and 79% said that good consumer reviews got them to buy a product they were otherwise undecided about.

https://internetassociation.org/files/ia_best-of-the-internet-survey_06-26-2019_content-moderation/

to document human rights abuses....Section 230's real beneficiaries are the historically disadvantaged communities that would risk exclusion from online discussions without it."⁶

In sum, despite its costs, Section 230 has an extraordinarily positive impact on our society. Many Americans interact with and benefit from Section 230-facilitated services literally on an hourly or even minute-by-minute basis. As regulators take a closer look at Section 230, I urge them to avoid unanticipated or unwanted consequences that might negate the critical benefits we currently derive from Section 230.

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To supplement my statement, I attach a July 2019 statement of principles, "Liability for User-Generated Content Online," signed by 53 individuals and 28 organizations.

⁶ <https://thehill.com/opinion/technology/458227-in-debate-over-internet-speech-law-pay-attention-to-whose-voices-are>

**Liability for User-Generated Content Online:
Principles for Lawmakers**
July 11, 2019

Policymakers have expressed concern about both harmful online speech and the content moderation practices of tech companies. Section 230, enacted as part of the bipartisan Communications Decency Act of 1996, says that Internet services, or “intermediaries,” are not liable for illegal third-party content except with respect to intellectual property, federal criminal prosecutions, communications privacy (ECPA), and sex trafficking (FOSTA). Of course, Internet services remain responsible for content they themselves create.

As civil society organizations, academics, and other experts who study the regulation of user-generated content, we value the balance between freely exchanging ideas, fostering innovation, and limiting harmful speech. Because this is an exceptionally delicate balance, Section 230 reform poses a substantial risk of failing to address policymakers’ concerns and harming the Internet overall. We hope the following principles help any policymakers considering amendments to Section 230.

Principle #1: Content creators bear primary responsibility for their speech and actions.

Content creators—including online services themselves—bear primary responsibility for their own content and actions. Section 230 has never interfered with holding content creators liable. Instead, Section 230 restricts only who can be liable for the harmful content created by others.

Law enforcement online is as important as it is offline. If policymakers believe existing law does not adequately deter bad actors online, they should (i) invest more in the enforcement of existing laws, and (ii) identify and remove obstacles to the enforcement of existing laws. Importantly, while anonymity online can certainly constrain the ability to hold users accountable for their content and actions, courts and litigants have tools to pierce anonymity. And in the rare situation where truly egregious online conduct simply isn’t covered by existing criminal law, the law could be expanded. But if policymakers want to avoid chilling American entrepreneurship, it’s crucial to avoid imposing criminal liability on online intermediaries or their executives for unlawful user-generated content.

Principle #2: Any new intermediary liability law must not target constitutionally protected speech.

The government shouldn’t require—or coerce—intermediaries to remove constitutionally protected speech that the government cannot prohibit directly. Such demands violate the First Amendment. Also, imposing broad liability for user speech incentivizes services to err on the side of taking down speech, resulting in overbroad censorship—or even avoid offering speech forums altogether.

Principle #3: The law shouldn't discourage Internet services from moderating content.

To flourish, the Internet requires that site managers have the ability to remove legal but objectionable content—including content that would be protected under the First Amendment from censorship by the government. If Internet services could not prohibit harassment, pornography, racial slurs, and other lawful but offensive or damaging material, they couldn't facilitate civil discourse. Even when Internet services have the ability to moderate content, their moderation efforts will always be imperfect given the vast scale of even relatively small sites and the speed with which content is posted. Section 230 ensures that Internet services can carry out this socially beneficial but error-prone work without exposing themselves to increased liability; penalizing them for imperfect content moderation or second-guessing their decision-making will only discourage them from trying in the first place. This vital principle should remain intact.

Principle #4: Section 230 does not, and should not, require “neutrality.”

Publishing third-party content online never can be “neutral.”¹ Indeed, every publication decision will necessarily prioritize some content at the expense of other content. Even an “objective” approach, such as presenting content in reverse chronological order, isn't neutral because it prioritizes recency over other values. By protecting the prioritization, de-prioritization, and removal of content, Section 230 provides Internet services with the legal certainty they need to do the socially beneficial work of minimizing harmful content.

Principle #5: We need a uniform national legal standard.

Most Internet services cannot publish content on a state-by-state basis, so state-by-state variations in liability would force compliance with the most restrictive legal standard. In its current form, Section 230 prevents this dilemma by setting a consistent national standard—which includes potential liability under the uniform body of federal criminal law. Internet services, especially smaller companies and new entrants, would find it difficult, if not impossible, to manage the costs and legal risks of facing potential liability under state civil law, or of bearing the risk of prosecution under state criminal law.

Principle #6: We must continue to promote innovation on the Internet.

Section 230 encourages innovation in Internet services, especially by smaller services and startups who most need protection from potentially crushing liability. The law must continue to protect intermediaries not merely from liability, but from having to defend against excessive, often-meritless suits—what one court called “death by ten thousand duck-bites.” Without such protection, compliance, implementation, and litigation costs could strangle smaller companies even before they emerge, while larger, incumbent technology companies would be much better positioned to absorb these costs. Any amendment to Section 230 that is calibrated to what might be possible for the Internet giants will necessarily mis-calibrate the law for smaller services.

¹ We are addressing neutrality only in content publishing. “Net neutrality,” or discrimination by Internet access providers, is beyond the scope of these principles.

Principle #7: Section 230 should apply equally across a broad spectrum of online services.

Section 230 applies to services that users never interact with directly. The further removed an Internet service—such as a DDOS protection provider or domain name registrar—is from an offending user’s content or actions, the more blunt its tools to combat objectionable content become. Unlike social media companies or other user-facing services, infrastructure providers cannot take measures like removing individual posts or comments. Instead, they can only shutter entire sites or services, thus risking significant collateral damage to inoffensive or harmless content. Requirements drafted with user-facing services in mind will likely not work for these non-user-facing services.

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10. Innovation Defense Foundation
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20. New America's Open Technology Institute
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22. Pelican Institute
23. Rio Grande Foundation
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