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#### Recommended Citation

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## Does Universal Coverage Improve Health? The Massachusetts Experience

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July 11, 2012

### **Abstract:**

In 2006, Massachusetts passed health care reform legislation designed to achieve nearly universal coverage through a combination of insurance market reforms, mandates, and subsidies that later served as the model for national health care reform. Using individual-level data from the Behavioral Risk Factor Surveillance System, we provide evidence that health care reform in Massachusetts led to better overall self-assessed health. Several robustness checks and placebo tests support a causal interpretation of the results. We also document improvements in several determinants of overall health, including physical health, mental health, functional limitations, joint disorders, body mass index, and moderate physical activity. The health effects were strongest among women, minorities, near-elderly adults, and those with low incomes. Finally, we use the reform to instrument for health insurance and estimate a sizeable impact of coverage on health.

JEL Codes: I12, I13, I18

Keywords: Massachusetts, health care reform, universal coverage, health insurance, health, self-assessed health, self-reported health

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\* Corresponding author. We thank James Cunningham, David Frisvold, Michael Grossman, Jon Gruber, Stephen Holland, Ted Joyce, Dave Ribar, Chris Ruhm, Ken Snowden, Chris Swann, Rusty Tchernis, Joe Terza, Nicolas Ziebarth, and seminar participants at Cornell University, Georgia State University, the University of Georgia, the University of North Carolina at Greensboro, Yale University, the National Bureau of Economic Research Spring Health Care Meeting, and the Southern Economic Association Annual Meeting for valuable comments and suggestions.

## **I. Introduction**

A major objective of the Patient Protection and Affordable Care Act (ACA) signed into law in March of 2010 is to increase health insurance coverage in the United States to nearly universal levels through a combination of insurance market reforms, mandates, and subsidies. Although the law survived constitutional challenges, it remains at the center of political debate, with possibilities remaining for full or partial repeal or denial of financing during the budgetary process. This ongoing debate highlights the need for projections of the law's impacts on health, health care utilization, and state and federal budgets. The multi-faceted nature of the reform and breadth of the population affected suggests that evidence from coverage expansions in other contexts, such as Medicaid, will be of only limited usefulness.

The most similar intervention to date to the ACA is the Massachusetts health care reform of April 2006, entitled "An Act Providing Access to Affordable, Quality, Accountable Health Care" and commonly called "Chapter 58" (Long, 2008).<sup>1</sup> The law enabled Massachusetts to lower its uninsurance rate to 2% by 2010 through a strategy called "incremental universalism," or "filling the gaps in the existing system ... rather than ripping up the system and starting over" (Massachusetts' Division of Health Care, Finance and Policy, 2010; Gruber, 2008a:52). Gruber (2010) describes Massachusetts' approach to incremental universalism as involving a "three legged stool" of insurance market reforms, mandates, and subsidies (Gruber, 2010).

The first leg of the stool reforms non-group insurance markets in an effort to ensure the availability of coverage for those without access to employer-provided or public insurance. Insurers are not allowed to deny or drop coverage based on pre-existing conditions (guaranteed issue) or vary premiums to reflect health status aside for limited adjustments for age and

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<sup>1</sup> For a more detailed description of the law, see Long (2008), McDonough et al. (2006) and Gruber (2008a, 2008b).

smoking status (community rating) (Kirk, 2000; McDonough et al., 2006). A health insurance exchange, the Commonwealth Health Insurance Connector Authority, offers plans developed by licensed health insurance companies for those without access to group markets. Enrollment on the Connector began in October 2006 for those with incomes below 100% of the federal poverty line (FPL), in January 2007 for those up to 300% FPL, and in May 2007 for everyone else. Additionally, private health insurance plans are required to provide coverage for young adults on their parents' plans for up to two years after they are no longer dependents or until their 26<sup>th</sup> birthday (McDonough et al., 2006).<sup>2</sup>

This first leg alone would likely lead to adverse selection and a “death spiral” with rising premiums gradually driving healthy individuals out of the non-group market. The second leg of the three-legged stool therefore involves mandates requiring adults to be covered by health insurance and employers to provide health insurance. Individuals without adequate coverage face a penalty of half of the lowest premium they would have paid in a Health Connector-certified plan. Employers with more than 10 employees must make a “fair and reasonable” contribution toward an employer health insurance plan or pay a state assessment of up to \$295 per full-time equivalent worker per year (Massachusetts Health Insurance Connector Authority, 2008).<sup>3</sup> The mandates took effect in July 2007.

To help low- and middle-income households be financially able to comply with the mandate, the third leg of the Massachusetts reform provides subsidies and Medicaid expansions. Chapter 58 specifies that health insurance be free for people below 150% FPL and that premiums

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<sup>2</sup> Guaranteed issue and community rating have been in place in Massachusetts since 1996. The 1996 law only allowed premiums to vary with age and geography; Chapter 58 further allowed them to vary with tobacco use. The insurance exchange and the requirement regarding young adults on their parents' plans both started with Chapter 58.

<sup>3</sup> Minimum requirements plans must meet to satisfy the mandates include coverage for prescription drugs and preventive and primary care, as well as maximums on deductibles and out-of-pocket spending.

be subsidized on a sliding scale for those between 150% and 300% FPL with no deductibles.<sup>4</sup> The reform also expands Medicaid to cover children below 300% FPL (McDonough et al., 2006).

Taking into account the costs of the subsidies and Medicaid expansions as well as the savings from reduced safety net payments, Raymond (2009) estimates the annual fiscal cost of the reform to be \$707 million. Through a waiver allowing for a more flexible use of federal Medicaid matching money, half of this amount comes from the federal government, leaving the state government's share at \$353 million.

Table 1 compares Massachusetts' approach to incremental universalism with that of the Affordable Care Act.<sup>5</sup> Though there are differences in some of the details, both the Massachusetts and national reforms were clearly motivated by the same "three-legged stool" approach to incremental universalism. Both featured guaranteed issue, community rating, insurance exchanges, mandates, Medicaid expansions, and subsidies. For these reasons, analyzing the effects of health care reform in Massachusetts provides the best available predictor to date of the implications of the Affordable Care Act.

Given that recent nature of the Massachusetts reform, researchers are only beginning to understand its impacts. Long et al. (2009) find that by 2008 the uninsured rate decreased by 6.6 percentage points for the overall nonelderly population and 17.3 percentage points for lower-income adults.<sup>6</sup> Long and Stockely (2011) find a decrease in unmet medical needs because of

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<sup>4</sup> For instance, in 2008 a family with an income between 150% and 200% of the poverty line paid a premium of \$35 per adult, while a family with an income in the 250% to 300% range paid \$105 per adult.

<sup>5</sup> Coverage expansion was the primary focus of both the Massachusetts and national reforms. However, the national reform was more comprehensive, consisting of nine titles that each had their own reform agenda: I. Insurance Coverage, II. Medicaid and the Children's Health Insurance Program, III. Delivery System Reform, IV. Prevention and Wellness, V. Workforce initiatives, VI. Fraud, Abuse and Program Integrity, VII. Biologic Similarity, VIII. Community Living Assistance Services and Supports, IX. Revenue Provisions (Patel and McDonough, 2010).

<sup>6</sup> These results support preliminary evidence found by Long (2008) using information from 2006 and 2007.

cost among lower income adults but also some evidence of delays in care from being unable to find a provider. Yelowitz and Cannon (2010) show that Chapter 58's impact on coverage was mitigated by the crowding out of private insurance. They also investigate the reform's effect on self-assessed health, finding mixed results: an increase in the probability of reporting at least good health but a decrease in the probability of reporting at least very good health. Cogan et al. (2010) estimate that the reform increased employer-sponsored insurance premiums by about 6%. Kolstad and Kowalski (2010) show that the reform reduced levels of uninsurance by 36% among the population of hospital discharges. Length of stay and the number of inpatient admissions originating from the emergency room both decreased, with some evidence also suggesting an increase in the utilization of preventive services, a decline in hospitalizations for preventable conditions, and an improvement in quality of care. Miller (2011a) finds a reduction in non-urgent emergency room visits, consistent with the newly-insured having access to such care in other settings. Miller (2011b) focuses on children's outcomes, finding a substitution from emergency room care to office visits, a reduction in medical needs unmet because of cost, and an increase in the probability of reporting excellent health. Kowalski and Kolstad (2012) exploit the reform's effect on employer-provided health insurance to show that wage reductions almost completely offset the cost of health insurance benefits.

We contribute to this growing literature by examining Chapter 58's effect on the self-assessed health of adults. Though many open questions remain about the reform's effectiveness, as Gruber (2011b:190) writes, "the most significant of these is the impact of reform on the health of citizens." We utilize individual-level data from the Behavioral Risk Factor Surveillance System (BRFSS), which allows for the use of longer pre- and post-treatment periods, a much

larger sample, and a broader range of health-related questions than Yelowitz and Cannon (2010), enabling us to obtain clearer results.<sup>7</sup>

First, an ordered probit difference-in-differences analysis shows that the reform increased the probability of individuals reporting excellent or very good health while reducing their probability of reporting good, fair, or poor health. A variety of robustness checks and placebo tests support a causal interpretation of the results. The estimates suggest that annual government spending for each adult transitioned into excellent or very good health is \$9,827, split evenly between the Massachusetts and federal governments. We then provide evidence that the reform improved a number of determinants of overall self-assessed health: physical health, mental health, functional limitations, joint disorders, body mass index, and moderate physical activity. Next, we examine heterogeneity and find that the reform's effect on overall health was strongest for women, minorities, near-elderly adults, and those with incomes low enough to qualify for the law's subsidies. Notably, the estimates imply a 19% reduction in the disparity in self-reported health between blacks and whites. Finally, we exploit the plausibly exogenous variation in coverage created by the reform to estimate that obtaining health insurance leads to a large improvement in health.

## **II. Health Insurance and Health**

An important part of the argument for universal coverage is the assumption that health insurance improves health. As quoted by Yelowitz and Cannon (2010), Levy and Meltzer (2008) write,

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<sup>7</sup> Specifically, Yelowitz and Cannon (2010) use Current Population Survey supplements and compare a pre-treatment period of 2005-2006 with a post-treatment period of 2008. They conduct a difference-in-differences analysis with other New England states as controls. Their sample size is 41,873. In contrast, we utilize data from 2001-2010 and have a sample size of 2,879,296 in our main analysis and 340,592 when we restrict the sample to New England.



The central question of how health insurance affects health, for whom it matters, and how much, remains largely unanswered at the level of detail needed to inform policy decisions. ... Understanding the magnitude of health benefits associated with insurance is not just an academic exercise ..., it is crucial to ensuring that the benefits of a given amount of public spending on health are maximized (p. 400).

This section provides a brief summary of theoretical and empirical research on the topic and summarizes our contribution to this broader literature.

Grossman (1972) models health as a durable capital stock that is also an input in the production of healthy time. Health capital depends on the initial endowment of health, past period health, and past period investments made to preserve it. Medical care and time spent in health producing activities are the main forms of health investment. Every period people face uncertainty as to whether they will be affected by a negative health shock, so they buy health insurance to protect themselves against unexpected medical costs. Because health insurance reduces the price of care faced by the consumer it increases the demand for medical care (Arrow, 1963; Pauly, 1968). This increase in consumption of care could result in better health, but if the additional medical care is redundant health outcomes may remain the same or even deteriorate. This effect is sometimes known as “flat of the curve” medical care, because diminishing returns in the health production function imply that at some point the health gains associated with more medical care may be very small (Doyle, 2005).

The majority of empirical investigations into the relationship between health insurance and health are observational studies that use multivariate regression analysis. A review of these studies by Hadley (2003) shows that 15 out of the 20 published between 1991 and 2001 found a positive association between health insurance coverage and recovery from health conditions such as cancer, trauma, and appendicitis. Health insurance was also associated with better overall health status and lower mortality risk in all of the studies that examined these outcomes.

However, these relationships cannot be interpreted as causal because the research designs did not address the potential for unobserved heterogeneity and reverse causality.

During the 1970's the RAND Health insurance experiment randomly assigned families to health insurance plans with coinsurance rates ranging from 0% to 95%, with all medical expenses covered over a threshold. Medical care use increased among people assigned to plans with lower coinsurance rates, but health outcomes only improved among the poor (Manning et al., 1987). However, this experiment only shows the impact of health insurance along the intensive margin from less to more generous coverage, not the extensive margin of no coverage to any coverage. It is also unclear to what extent findings from the 1970s are applicable today.

Some studies have taken advantage of the plausibly exogenous variation provided by public insurance programs like Medicaid and Medicare in order to address the endogeneity of coverage. Currie and Gruber (1996a, 1996b) find that Medicaid expansions decrease infant mortality and low birth weight, while Dafny and Gruber (2005) show that they also reduce avoidable hospitalizations among children. Most recently, Finkelstein et al. (2011) exploit a 2008 Oregon lottery in which winners were given the chance to apply for Medicaid to show that coverage improves self-reported physical and mental health. The randomization allows for clean identification of the causal effects of Medicaid eligibility, at least among the low-income uninsured lottery participants.

Evidence on the effect of Medicare on the health of seniors is mixed. Card et al. (2004) find that obtaining Medicare coverage at age 65 improves the self-assessed health of Hispanics and people with low levels of education; however, the effect for the whole sample is smaller and insignificant. Finkelstein and McKnight (2008) show that 10 years after the introduction of Medicare there was not a statistically significant impact on mortality rates for people older than

65. Card et al. (2009) find more favorable results: a reduction in the 7-day mortality rate among emergency room patients older than 65 compared to those right below that cutoff.

A few studies attempt to estimate the causal effect of insurance on health in contexts other than public programs, again finding mixed results. Pauly (2005) uses marital status and firm size as instruments for private insurance coverage and finds a positive but insignificant effect of insurance on self-reported health and a negative but insignificant effect on the probability of having a chronic condition. Doyle (2005) shows that uninsured patients receive less medical care and have higher mortality rates than insured patients after a random health shock (a car accident).

To summarize, the extant literature suggests that health insurance coverage appears to improve health in some contexts but not others. The uninsured in the U.S. consist of a number of groups, including those too sick to obtain coverage, those too healthy to feel insurance is necessary, and those too poor to afford private coverage but not poor enough to qualify for public insurance programs. Any attempt at universal coverage in the U.S. will therefore involve coverage expansions across a highly heterogeneous group, making it unclear the extent to which these prior findings are applicable. The Massachusetts health care reform provides a unique opportunity to examine an intervention that affects a large portion of the uninsured population.

### **III. Data**

Health summarizes a combination of factors that reflect physical and mental well-being. Among the usual indicators used to measure health in empirical investigations are mortality rates, hospitalization rates, and self-assessments of overall health. Our study focuses on self-assessments. State-level mortality information is not currently available for a long enough time after the reform to construct an adequate post-treatment period. Even if more recent data were

available, examining mortality rates alone would not capture incremental improvements in health resulting from, for instance, better treatment for a chronic but non-life threatening condition. Hospitalizations are not an appropriate measure of overall health in this context since, to the extent that hospitalizations are price sensitive, changes in hospitalizations after the reform might simply be a direct result of the lower price faced by the newly-insured rather than changes in health.

This paper uses data from the BRFSS, a telephone survey of health and health behaviors conducted by state health departments in collaboration with the Centers for Disease Control and Prevention. The BRFSS, which consists of repeated annual cross sections of randomly-sampled adults, is well suited for our analysis for several reasons. First, the dataset contains the necessary variables, including multiple self-reported health measures, demographic characteristics, and state, month, and year identifiers. Second, since the BRFSS spans 1984 to 2010 and included all 50 states plus the District of Columbia by 1995, the data cover a long enough time period to examine both post-reform outcomes and pre-reform trends. Third, the BRFSS contains an unusually large number of observations – over 2.8 million in our analysis sample of 2001 through 2010. A large sample is critical to obtaining meaningful precision when examining the impact of a state-level program with effects that might be concentrated amongst only a fraction of the population.

Our main dependent variable is a self-reported health index asking respondents to rate their overall health as poor (0), fair (1), good (2), very good (3), or excellent (4). This index has been previously used by other studies analyzing the impact of health insurance on health (Card et al., 2004; Pauly, 2005; Yelowitz and Cannon, 2010) and has been repeatedly shown to be correlated with objective measures of health such as mortality (e.g. Idler and Benyamini, 1997;

DeSalvo et al., 2006; Phillips et al., 2010). According to Idler and Benyamini, another advantage of the index is that it is a global measure of health that captures the full range of diseases and limitations a person may have.

The primary concern with the self-reported health index is its subjective nature. We will be able to flexibly control for the sources of reporting heterogeneity identified in the literature, such as age, income, and gender (Ziebarth, 2010). Nonetheless, the estimated effect of the reform on self-assessed health could still reflect factors beyond objective health. For instance, improved access to medical care might increase awareness about medical conditions, causing one to self-report a lower health status after obtaining insurance coverage, *ceteris paribus* (Strauss and Thomas, 2007). In this case, the reform's effect on self-assessed health would be smaller than its effect on objective health. Alternatively, if the peace of mind from having health insurance influences one's answers to subjective health-related questions, the reform could lead to larger improvements in self-assessed health than objective health.

Consequently, we also utilize a number of other health-related dependent variables in an attempt to verify that the results for the overall self-reported health index are not driven merely by subjectivity. First, we consider number of days out of the past 30 not in good physical health and number of days out of the past 30 not in good mental health. These variables are somewhat less subjective than the overall health index because the respondents are specifically asked to consider a particular component of health. Even less subjective is the next health measure: number of days out of the past 30 with health-related functional limitations. Our last five health-related dependent variables – an indicator for the presence of activity-limiting joint pain, body mass index (BMI), minutes per week of moderate physical activity, minutes per week of

vigorous physical activity, and an indicator for whether the individual currently smokes – are quite specific and therefore the least open to subjective interpretation.<sup>8 9</sup>

We measure coverage with a binary variable reflecting whether or not the individual has “any kind of health care coverage, including health insurance, prepaid plans such as HMOs, or government plans such as Medicare.” The BRFSS does not indicate the source of coverage or provide any information on premiums, deductibles, or copayments. Finally, we utilize as control variables the BRFSS’ information on age, marital status, race, income, education, marital status, and current pregnancy status.

We also include four state-level variables as controls in a robustness check. The first is monthly state unemployment rate, obtained from the Bureau of Labor Statistics. Next, monthly state cigarette excise tax rates come from The Tax Burden on Tobacco (Orzechowski and Walker, 2010) and are adjusted for inflation using the Consumer Price Index for all urban consumers from the Bureau of Labor Statistics. Finally, we use annual state hospital and physician data from the Census Bureau to impute monthly estimates of numbers of hospitals and physicians per 100,000 residents.<sup>10</sup>

Our analysis uses a ten-year window surrounding the reform, 2001 to 2010. Tables 2 and 3 compare the descriptive statistics for Massachusetts and the other states in the pre-treatment

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<sup>8</sup> BMI=weight in kilograms divided by height in squared meters. Self-reported weight and height are potentially susceptible to biases. Some researchers utilize an adjustment developed by Cawley (2004) that predicts actual height and weight based on self-reported height and weight using the National Health and Nutrition Examination Survey, and then applies the prediction equation to other datasets that only include the self-reported measures. However, studies with BMI as the dependent variable have repeatedly found that applying this adjustment has little influence on the results, so we do not use it here (e.g. Courtemanche et al., 2011).

<sup>9</sup> The BRFSS gives respondents guidance for how to distinguish between moderate and vigorous physical activity, reducing the subjectivity of these variables. Moderate activities include “brisk walking, bicycling, vacuuming, gardening, or anything else that causes small increases in breathing or heart rate.” Vigorous activities include “running, aerobics, heavy yard work, or anything else that causes large increases in breathing or heart rate.”

<sup>10</sup> Monthly estimates were calculated using the formula:  $X_{estimate} = X_1 + \frac{n}{12}(X_2 - X_1)$ , where  $X_1$  and  $X_2$  are annual estimates, and  $n$  is number of months from  $X_1$  to  $X_{estimate}$ .

period of January 2001 through March 2006. Prior to the reform, Massachusetts was already healthier than the rest of the country along most dimensions and had a higher coverage rate. Massachusetts residents averaged higher income and more education than those in other states, and were more likely to be single and white. Massachusetts also had a relatively low unemployment rate, high cigarette tax, high physician density, and low hospital density. These baseline differences illustrate the difficulty in isolating the causal impact of Massachusetts' health care reform. A naïve estimator using only a post-treatment cross section would attribute the entire difference in health between Massachusetts and other states to the reform, including the part of the difference that was already present prior to its enactment. Our empirical analysis will therefore rely on a difference-in-differences estimator that controls for pre-treatment differences in state health as well as a number of time-varying observable characteristics.

As a precursor to the regression analysis, Figure 1 plots the average values of the health status index in Massachusetts and the 50 control states (the other 49 states plus Washington, DC) every year from 2001 to 2010, along with their 95% confidence intervals. The graph also shows linear pre-treatment trends for Massachusetts and the other states, computed by regressing the mean health index on year plus a constant term. Consistent with the summary statistics from Table 2, Massachusetts residents had better average self-assessed health than those in the control states even before the reform. Despite this difference in baseline levels, the pre-treatment trends in both Massachusetts and the other states were both downward sloping and – critically for the validity of the difference-in-differences approach – almost exactly parallel. The year-to-year fluctuations in the control states in the pre-treatment period are estimated very precisely and lie almost exactly on top of the trend line, while the year-to-year fluctuations in Massachusetts are estimated much less precisely and deviate more substantially. This underscores the importance of

utilizing a sufficiently long pre-treatment period in the regression analysis. If, for instance, 2005 – a year in which health in Massachusetts appears to have been below trend – was the only pre-treatment year, a difference-in-differences estimate might capture mean reversion in addition to the causal effect.

After the reform was passed in 2006, health in the control states remained relatively stable. In contrast, health in Massachusetts improved in 2006 – as the subsidies and Medicaid expansions took effect in the early stages of the reform’s implementation – and again in 2009.<sup>11</sup> To more formally investigate whether these improvements were a causal response to health care reform, we next turn to regression analysis. The regression results will broadly support the preliminary findings from Figure 1, although we will see that in a regression context the health gains did not appear until 2007.

#### IV. Regression Analysis

##### IVa. Baseline Model

We estimate the impact of Massachusetts health care reform on overall self-assessed health status using an ordered probit difference-in-differences model.<sup>12</sup> Suppose the underlying relationship between the covariates and a latent variable representing health ( $y^*$ ) is given by

$$y_{ist}^* = \beta_0 + \beta_1(MA_s * During_t) + \beta_2(MA_s * After_t) + \mathbf{X}'_{ist}\boldsymbol{\beta}_3 + \sigma_s + \varphi_t + \varepsilon_{ist} \quad (1)$$

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<sup>11</sup> Figure 1 may help explain the mixed results found by Yelowitz and Cannon (2010). Their pre-treatment years were 2005, in which health in Massachusetts was off its long-run trend line, and 2006, in which a causal response to the early aspects of the reform was possible. Their only post-treatment year was 2008, before the second spike in the health in Massachusetts residents seen in 2009.

<sup>12</sup> Given the strong distributional assumptions made by the ordered probit model, we also considered two more flexible approaches to modeling the impact of the reform on health. The first estimates a series of four probits with the dependent variables being indicators for fair or better, good or better, very good or better, and excellent health. The second uses the same dependent variables but estimates linear probability models. The conclusions reached are the same; the results are shown in Appendix Tables A1 and A2.



where  $i$ ,  $s$ , and  $t$  are indices for individual, state, and month/year combination (e.g. January 2001).  $MA_s$  is a dummy variable for whether the respondent lives in Massachusetts. Following Kolstad and Kowalski (2010), we define  $During_t$  as a dummy variable equal to 1 from April 2006 to June 2007, the time period after the law had been passed but before all the key provisions had been implemented.  $After_t$  is a dummy variable equal to 1 starting in July of 2007, when the final major component of the reform – the individual mandate – took effect.  $\mathbf{X}'_{ist}$  consists of the age, marital status, race, income, education, and pregnancy variables listed in Table 3.  $\sigma_s$  and  $\varphi_t$  are state and month fixed effects, while  $\varepsilon_{ist}$  is the error term.

We do not observe  $y_{ist}^*$  and instead observe an ordinal health measure  $y_{ist}$  such that

$$y_{ist} = \begin{cases} 0 & \text{if } y_{ist}^* \leq \kappa_1 \\ 1 & \text{if } \kappa_1 < y_{ist}^* \leq \kappa_2 \\ 2 & \text{if } \kappa_2 < y_{ist}^* \leq \kappa_3 \\ 3 & \text{if } \kappa_3 < y_{ist}^* \leq \kappa_4 \\ 4 & \text{if } y_{ist}^* > \kappa_4 \end{cases} \quad (2)$$

where  $\kappa_1$  through  $\kappa_4$  are constants that represent the cut-off points. An ordered probit regression of  $y_{ist}$  on the covariates from (1) computes the following probabilities of being in each of the five health states:

$$\Pr(y_{ist} = 0) = \Phi(\lambda_1 - \beta_1(MA_s * During_t) - \beta_2(MA_s * After_t) - \mathbf{X}'_{ist}\boldsymbol{\beta}_3 - \sigma_s - \varphi_t) \quad (3)$$

$$\begin{aligned} \Pr(y_{ist} = k) &= \Phi(\lambda_j - \beta_1(MA_s * During_t) - \beta_2(MA_s * After_t) - \mathbf{X}'_{ist}\boldsymbol{\beta}_3 - \sigma_s - \varphi_t) \\ &- \Phi(\lambda_{j-1} - \beta_1(MA_s * During_t) - \beta_2(MA_s * After_t) - \mathbf{X}'_{ist}\boldsymbol{\beta}_3 - \sigma_s - \varphi_t) \quad \forall j \in (2,3,4) \end{aligned} \quad (4)$$

$$\Pr(y_{ist} = 4) = 1 - \Phi(\lambda_4 - \beta_1(MA_s * During_t) - \beta_2(MA_s * After_t) - \mathbf{X}'_{ist}\boldsymbol{\beta}_3 - \sigma_s - \varphi_t) \quad (5)$$

where  $\lambda_j = \kappa_j - \beta_0$ , the cutoff points adjusted for the constant term. The coefficient of interest is  $\beta_2$ , which captures the difference between the change in Massachusetts from the “before” to the “after” period and the change in the control states from the before to the after period – in other words, the “difference in differences.”

Computing treatment effects in non-linear models has been the source of confusion in the literature. Ai and Norton (2003) showed that the cross difference in a nonlinear model is different from the marginal effect on the interaction term, and could even be the opposite sign. However, Puhani (2008) showed that the cross difference identified by Ai and Norton (2003) is not the same as the treatment effect, and that when the treatment effect is the parameter of interest it is appropriate to focus on the coefficient of the interaction term. A similar observation has been made by Terza (2012). Following Puhani (2008), our “treatment effect on the treated” is given by

$$\tau(\text{After} = 1, MA = 1) = E[Y^1 | \text{After} = 1, MA = 1, \mathbf{X}, \varphi] - E[Y^0 | \text{After} = 1, MA = 1, \mathbf{X}, \varphi] \quad (6)$$

where  $Y^1$  and  $Y^0$  are potential outcomes with and without treatment. The “average treatment effect on the treated” is the mean of this treatment effect across those individuals living in Massachusetts in the “after” period (July 2007 through December 2009).

Because of the nonlinearity of the model, the treatment effect depends on the value of the other covariates. The effects of the reform on the probabilities of being in each of the five health states among the treated are

$$\tau_{i,MA,t}(y = 0) = \Phi(\lambda_1 - \beta_2 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t) - \Phi(\lambda_1 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t) \quad (7)$$

$$\begin{aligned} \tau_{i,MA,t}(y = j) & \\ &= [\Phi(\lambda_j - \beta_2 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t) - \Phi(\lambda_{j-1} - \beta_2 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t)] \\ &- [\Phi(\lambda_j - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t) - \Phi(\lambda_{j-1} - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t)] \\ &\forall j \in (2,3,4) \end{aligned} \quad (8)$$

$$\begin{aligned} \tau_{i,MA,t}(y = 4) & \\ &= 1 - \Phi(\lambda_4 - \beta_2 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t) - [1 - \Phi(\lambda_4 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t)] \\ &= \Phi(\lambda_4 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t) - \Phi(\lambda_4 - \beta_2 - \mathbf{X}'_{i,MA,t}\boldsymbol{\beta}_3 - \sigma_{MA} - \varphi_t) \end{aligned} \quad (9)$$

where the state subscript  $s$  has been replaced by  $MA$  for Massachusetts, and  $t$  is restricted to the “after” period.

The key identifying assumption in the difference-in-differences model is that  $MA_s * During_t$  and  $MA_s * After_t$  are uncorrelated with the error term. In other words, the estimates can be interpreted as causal effects of the reform if we assume that in the absence of the reform changes over time in health would have been the same in Massachusetts and the control states, conditional on the control variables. The similarity of Massachusetts' pre-treatment trend in health to that of the other states shown in Figure 1 provides preliminary support for this assumption. We therefore use all 50 other states (49 states plus the District of Columbia) as the control group in the baseline regression, and consider several alternatives in Section IVb.

Our standard errors in the baseline regression are heteroskedasticity-robust and clustered by state. As shown by Bertrand et al. (2004), conventional difference-in-differences methods can over-reject the null hypothesis because of serial correlation even when standard errors are clustered. We therefore use more stringent standards for statistical significance than usual: 0.1%, 1%, and 5% significance levels. In Section IVe we will more formally investigate whether underestimated standard errors could be driving our conclusions.

The first column of Table 4 reports the coefficient estimates for  $MA_s * During_t$  and  $MA_s * After_t$  from the ordered probit regression, along with the average treatment effects on the treated in the after period.<sup>13</sup> The interaction term  $MA * During$  is statistically significant at the 1% level and its effect on health is positive, suggesting that health care reform began to improve the health of Massachusetts residents even before the reform was fully implemented. This is plausible since some provisions of the reform, such as the Medicaid expansions and subsidies for those below 300% FPL, started in 2006. The interaction term  $MA * After$  is significant at the 0.1% level and its coefficient estimate is more than twice as large as that for  $MA * During$ . Not

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<sup>13</sup> Coefficient estimates for the other covariates are available upon request.

surprisingly, the effect of the reform strengthened once it was fully implemented. This could either represent the impact of the later components, such as the mandate, or a gradual response to the earlier components. The t-statistic for  $MA * After$  is 6.5, meaning that our clustered standard errors would have to be underestimated by a factor of more than three for the result to be driven by autocorrelation.

The estimated average treatment effects show that the Massachusetts health care reform decreased the probabilities of being in poor, fair and good health and increased the probabilities of being in very good and excellent health. The drops in the probabilities of being in poor, fair, and good health are 0.2, 0.5, and 0.7 percentage points, respectively, while the increases in the probabilities of being in very good and excellent health are 0.2 and 1.2 percentage points.

We next conduct two back-of-the-envelope calculations to help assess the economic significance of these estimates. The first consolidates the five treatment effects into a single measure that attempts to quantify the overall increase in health. We multiply each of the treatment effects by the value of the health status index associated with the corresponding category (0 for poor, 1 for fair, 2 for good, 3 for very good, and 4 for excellent), and then divide by the sample standard deviation. This result is an overall effect on health of 0.033 standard deviations, shown in the third-to-last row of Table 4.<sup>14</sup> The magnitude of the impact therefore appears modest across the entire population, but perhaps large amongst the small fraction of the population who experienced a change in coverage as a result of the reform and is likely driving the results.

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<sup>14</sup> This calculation should be interpreted with caution, as it relies on the strong assumption that each incremental increase in the health index represents the same improvement in health.

The second calculation combines the estimated treatment effects with the information on the reform's costs from the introduction to compute the annual fiscal cost for each adult transitioned from poor, fair, or good health to very good or excellent health. We do this first considering total government spending (federal and state), and then using only Massachusetts' share of that spending. The former provides a more relevant projection for national health care reform, while the latter is more relevant for evaluations of the Massachusetts reform. 1.4% of the adult population transitioned into very good or excellent health. The adult population in Massachusetts was 5,138,919 in July 2010 according to the Census, so 1.4% translates to 71,945 individuals. Since the reform cost an estimated \$707 million in FY2010, total government spending is an estimated \$9,827 per year for every adult whose health improves from poor, fair, or good to very good or excellent. Since Massachusetts splits the costs evenly with the federal government, the state spends approximately \$4,914 annually per adult transitioned into very good or excellent health. These calculations are far from complete cost-effectiveness analyses, as they ignore costs to patients and private insurers as well as benefits from consumption smoothing or improvements in children's health. They do, however, provide some information about the returns to government spending while underscoring the point that financing universal coverage at the federal level is likely to be more difficult than in Massachusetts, as matching money is not available.

#### **IVb. Robustness Checks**

This section further examines the validity of the identifying assumption of common counterfactual health trends between Massachusetts and the rest of the country by considering a number of alternative control groups and adding state-level covariates. First, we use as the control group the ten states with the most similar pre-treatment average health status indices to

Massachusetts (“match on pre-treatment levels”). Second, we “match on pre-treatment trends” by running regressions of average health on year plus a constant term for each state from 2001-2005 and then choosing as the comparison group the ten states with the most similar slopes to Massachusetts. Next, we use a control group of the ten states with the most similar pre-reform health insurance coverage rates (“match on pre-treatment coverage”).<sup>15</sup> We then consider a control group consisting of the other New England states because of their geographic proximity to Massachusetts. An additional specification excludes states that passed more limited health care reforms during the sample period (California, Hawaii, Maine, Oregon and Vermont).

The sixth robustness check constructs a “synthetic control group” for Massachusetts, as described by Abadie et al. (2010). We first aggregate to the state-by-year level and allow the data to select the combination of the other 50 states that best matches Massachusetts on health status and the control variables during the pre-treatment years 2001-2005.<sup>16</sup> The resulting control group is 70.9% Connecticut, 11.3% Rhode Island, 8% Washington, D.C., 5.9% Utah, 3.7% California, and 0.1% Arizona. Following Fitzpatrick’s (2008) application of this method to individual data, we then multiply the weights for the individual-level observations by these shares, leaving Massachusetts fully weighted and dropping the 44 states that received a zero weight.<sup>17</sup>

The next regression uses the rest of the country as the control group but excludes the year 2005. Recall from Figure 1 that in 2005 health in Massachusetts was below the trend line, raising

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<sup>15</sup> When matching on pre-treatment levels, the control states are Colorado, Connecticut, District of Columbia, Maryland, Minnesota, Nebraska, New Hampshire, Utah, Vermont and Virginia. When matching on pre-treatment trends, the control states are Arkansas, California, Hawaii, Illinois, Indiana, Maine, Mississippi, Missouri, New Jersey and New York. When matching on pre-treatment coverage, the control states are Connecticut, Delaware, District of Columbia, Hawaii, Iowa, Maryland, Michigan, Pennsylvania, Rhode Island and Wisconsin. Unreported regressions used control groups of five or twenty states instead of ten; the results were similar.

<sup>16</sup> We do this using the Stata module “synth” (Abadie et al., 2011).

<sup>17</sup> In the “matching on pre-treatment levels,” “matching on pre-treatment trends,” New England, and synthetic control regressions, the number of states is 11 or fewer. Angrist and Pischke (2008) note that standard errors clustered by state are unreliable when the number of states is small. As they recommend, we instead cluster standard errors at the state-by-year level in these four regressions.

the question of whether the improvement in health from 2005 to 2006 could be due to a temporary negative shock in 2005 rather than the reform in 2006. The long pre-treatment period mitigates this concern by tempering the influence of 2005, but dropping 2005 addresses it more directly.<sup>18</sup>

Finally, we return to the full sample but control for the potential time-varying state-level confounders unemployment rate, cigarette tax rate, physician density, and hospital density, along with linear state-specific time trends to allow for differential trends in health along unobservable dimensions.<sup>19</sup> Controlling for unemployment rate and cigarette tax could be especially important given the differential impacts of the recession across states and the large cigarette tax increase passed in Massachusetts in 2009.

We present the results of these robustness checks in Columns 2 through 9 of Table 4. The coefficient of the interaction term  $MA * During$  remains positive in all specifications, with magnitudes ranging from 0.010 to 0.022, though it loses statistical significance in some of the regressions with smaller control groups. In contrast, the interaction term  $MA * After$  remains highly significant in all specifications. The magnitude of its effect is stable, as it ranges from 0.032 to 0.049 and is always within the 95% confidence interval from the baseline regression. As a result the treatment effects are also similar across specifications.

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<sup>18</sup> Other unreported robustness checks experimented with the use of shorter pre-treatment periods beginning in 2002, 2003, or 2004. The results remained very similar.

<sup>19</sup> We relegate the state-level control variables to a robustness check rather than using them in the main analysis because of concerns that some of them – in particular unemployment rate, physician density, and hospital density – could be endogenous to health care reform. Moreover, the four state-level controls are all individually and jointly insignificant, so the state fixed effects appear to sufficiently capture their influence on health.

#### **IVc. Testing for Differential Pre-Treatment Trends and Delayed Effects**

This section simultaneously addresses two possible concerns with the estimates from Table 4. First, the difference-in-differences approach assumes common counterfactual health trends between Massachusetts and the rest of the country. The robustness of the estimates to different constructions of the control group is consistent with this assumption, but conceivably health trends in Massachusetts could be so unique that no appropriate comparison group of states exists. Second, the preceding regressions do not differentiate between the short- and long-run health effects of the reform following full implementation. Since health is a capital stock accumulated through repeated investments, the improvements in health resulting from the reform could increase over time. Alternatively, the long-term uninsured might experience a pent-up demand for medical services after obtaining coverage, in which case the entire improvement in health could be reached quickly or even be temporary.

We address these issues by re-estimating equation (1) with a broader set of interaction terms. First, we divide the ten-year sample into five two-year periods and include interactions of the Massachusetts dummy with indicators for 2003-2004, 2005-2006, 2007-2008, and 2009-2010 (leaving 2001-2002 as the reference period). A second regression interacts Massachusetts with a full set of year dummies. These models test the common trends assumption by testing for differential trends between Massachusetts and other states in the pre-treatment period 2001-2005. If the treatment and control groups were trending similarly before the reform, then they likely would have continued to trend similarly from 2006-2010 if the reform had not occurred. The models also distinguish between short- and long-run effects by including multiple interactions from the post-reform period.



Table 5 displays the coefficient estimates for the interaction terms. The regression with two-year splits shows that health trends in Massachusetts and other states were similar through the pre-treatment period, with a sizeable gap emerging in the early period following the reform's full implementation (2007-2008) that grew only slightly in the later period (2009-2010). These results are consistent with the reform having a positive causal effect on health, and with the short- and long-run effects being similar. The results from the one-year splits are broadly similar, with the exception that Massachusetts experienced a temporary negative health shock in 2005 that disappeared by 2006. At no point in the pre-treatment period was there a Massachusetts-specific health shock that lasted longer than one year, making it unlikely that the sustained improvement in health in Massachusetts from 2007-2010 would have occurred in the absence of the reform. Moreover, the regression excluding 2005 from Table 4 provides further evidence that the negative shock in Massachusetts in 2005 is not meaningfully influencing our conclusions.<sup>20</sup>

#### **IVd. Testing for Endogenous Moving Patterns**

The Massachusetts reform's coverage expansions likely appeal to individuals with pre-existing conditions or a higher probability of facing future illness. This section therefore addresses another possible concern: that Massachusetts attracted sicker residents after the reform, either by making them less likely to leave the state or more likely to move there. If this is the case, our estimates may understate the reform's true effect on health, as the positive causal effect would be tempered by negative selection.

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<sup>20</sup> As an alternative approach to testing the common trend assumption, in Appendix Table A3 we conduct three falsification tests restricting the sample to the pre-treatment years 2001-2005. The first considers 2001-2003 to be the "before" period and 2004-2005 the "after" period, while the second treats 2001-2002 as the "before" period and 2003-2005 as the "after" period. The third classifies 2001-2002 as the "before" period, 2003 as the "during" period, and 2004-2005 as the "after" period. None of these tests produce any evidence of differential pre-treatment trends between Massachusetts and the other states.

We test for endogenous moving patterns by examining whether the demographic and financial profile of Massachusetts residents changed following the reform in a way that would suggest a change in the underlying propensity towards health of the state’s population. We first conduct a linear regression of health status index on the individual-level control variables among the pre-treatment portion of the sample, using the coefficient estimates to predict health for the entire sample. We then estimate the influence of  $MA_s * During_t$  and  $MA_s * After_t$ , along with the state and time fixed effects, on predicted health status. Table 6 reports the results. The coefficient estimates for the interaction terms are both negative, consistent with Massachusetts health care reform attracting sick individuals, but the effects are small and insignificant at the 5% level. It therefore seems unlikely that endogenous moving patterns are meaningfully attenuating the estimated impact of the reform on health.

#### **IVe. Tests Related to Inference**

This section conducts tests to help rule out the possibility that the statistical significance observed in the baseline regression is merely an artifact of underestimated standard errors. First, following Bertrand et al.’s (2004) suggestion, we compress all the available data into a state-level panel with three time periods – “before”, “during”, and “after” – and regress state average health index on  $MA_s * During_t$ ,  $MA_s * After_t$ , and state and time period fixed effects. Next, we compress the data into only two cross-sectional units – Massachusetts and other states – and ten years, defining 2006 and 2007 as the “during” period and 2008 to 2010 as the “after” period. We then regress average health index on  $MA_s * During_t$ ,  $MA_s * After_t$ , a Massachusetts dummy, and year fixed effects. As shown in Table 7,  $MA_s * After_t$  remains statistically significant in both regressions despite the small sample, and the effect sizes in standard deviations (of the individual-level health index) are similar to those from Table 4.

In the spirit of Abadie et al. (2010), we also consider a different approach to inference and ask how likely it would be to estimate similarly large health improvements simply by picking any state at random. We re-estimate the baseline ordered probit regression with each of the other 50 states as the “treated” unit. Only two states – Oregon and Florida – had larger positive “treatment effects” than Massachusetts. The probability of obtaining as large a health improvement as that estimated for Massachusetts by chance is therefore 4%, below the standard 5% significance level.<sup>21</sup> Moreover, the result for Oregon could potentially be explained by the 2008 Medicaid expansion shown to improve self-assessed health by Finkelstein et al. (2011).

#### **IVf. Other Health Outcomes**

This section moves beyond the overall health index and explores the effect of the reform on a variety of additional health outcomes: number of days out of the past 30 not in good physical health, not in good mental health, and with health-related functional limitations; activity-limiting joint pain; BMI; minutes per week of moderate physical activity and vigorous physical activity; and smoking status. These variables were chosen because they satisfy two conditions: 1) they are strongly and significantly correlated with the overall health index in the expected direction (as shown in Appendix Table A4), and 2) they do not rely on a doctor’s diagnosis, since a diagnosis requires medical access which is endogenous to the reform.<sup>22</sup>

Analyzing health outcomes beyond the overall self-assessed health index serves three purposes. First, verifying that we also observe improvements in health using a wide range of more specific (and therefore less subjective) questions increases our confidence that the reform

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<sup>21</sup> We do not report the full set of results for all 50 states due to space considerations; they are available upon request.

<sup>22</sup> The first condition excludes, for instance, alcoholic drinks per month, which is only weakly correlated with health and in the opposite of the expected direction. The second condition excludes BRFSS questions that ask whether a respondent has ever been diagnosed with a particular chronic condition, such as diabetes and asthma.

did in fact improve objective – and not merely subjective – health. Second, examining additional outcomes sheds light on the mechanisms through which this effect occurred. For instance, obtaining health insurance can improve physical (or mental) health through increased utilization of medical services, mental health through lower stress from reduced financial risk, or health behaviors through expanded access to advice and information. Third, including the health behavior-related variables BMI and smoking tests a separate prediction of economic theory: reduced financial vulnerability to health shocks from insurance coverage could cause people to take more health risks, a phenomenon known as “ex ante moral hazard” (e.g. Dave and Kaestner, 2009; Bhattacharya et al., 2011).

Days not in good physical and mental health, days with health-related limitations, and minutes of moderate and vigorous exercise per week are non-negative count variables with variances higher than the means. We therefore estimate negative binomial models for these outcomes. The conditional expectation is given by

$$E[num_{ist} | \mu_{ist}, \alpha] = \mu_{ist} \quad (11)$$

where  $num$  is the number of days or minutes,  $\alpha$  is the over-dispersion coefficient, and  $\mu$  is defined by

$$\mu_{ist} = \exp(\gamma_0 + \gamma_1(MA_s * During_t) + \gamma_2(MA_s * After_t) + \mathbf{X}'_{ist}\boldsymbol{\gamma}_3 + \theta_s + \rho_t) \quad (12)$$

The treatment effect on the treated is defined as

$$\tau_{i,MA,t} = \exp(\gamma_0 + \gamma_2 + \mathbf{X}'_{i,MA,t}\boldsymbol{\gamma}_3 + \theta_{MA} + \rho_t) - \exp(\gamma_0 + \mathbf{X}'_{i,MA,t}\boldsymbol{\gamma}_3 + \theta_{MA} + \rho_t) \quad (13)$$

while the average treatment effect on the treated is the mean of  $\tau$  among Massachusetts residents in the “after” period.

For the binary outcome variables (activity-limiting joint pain and smoking status), we estimate probit models of the form

$$\Pr(y_{ist} = 1) = \Phi(\delta_0 + \delta_1(MA_s * During_t) + \delta_2(MA_s * After_t) + \mathbf{X}'_{ist}\boldsymbol{\delta}_3 + \omega_s + v_t) \quad (14)$$

with the treatment effect on the treated being

$$\tau_{i,MA,t} = \Phi(\delta_0 + \delta_2 + \mathbf{X}'_{ist}\boldsymbol{\delta}_3 + \sigma_{MA} + v_t) - \Phi(\delta_0 + \mathbf{X}'_{ist}\boldsymbol{\delta}_3 + \omega_{MA} + v_t).^{23} \quad (15)$$

Body mass index is continuous, so we estimate a linear regression in which the treatment effect is simply the coefficient estimate for  $MA_s * After_t$ .

Some of the health-related questions were not asked in Massachusetts in certain years, necessitating restrictions to the sample. Activity-limiting joint pain and the two measures of exercise are only available in odd-numbered survey years, meaning that the “during” period spans only six months (January 2007 to June 2007). We therefore combine those six months with the rest of 2007 and 2009 and classify the two years as the “after” period, dropping the  $MA_s * During_t$  interaction from those regressions. Additionally, the physical health, mental health, and health limitations variables are not available in 2002.

Table 8 presents the results using the full control group of 50 states.<sup>24</sup> Health care reform in Massachusetts is associated with reductions in the number of days not in good physical health, not in good mental health, and with health-related functional limitations, as well as a lower probability of having activity-limiting joint pain. The magnitudes of these reductions range from 0.018 to 0.033 standard deviations, roughly similar to the size of the effect for the overall health status index. It therefore seems unlikely that the observed effect on the health index is driven purely by the subjectivity of the question. Moreover, these results suggest that the reform improved health more broadly than merely by reducing stress from lower financial risk.

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<sup>23</sup> We include cigarette tax as an additional covariate in the smoking regression.

<sup>24</sup> To conserve space, we do not present the results from the full range of specifications from Table 4 for these other health outcomes. Unreported regressions verify that the conclusions reached are not driven by the choice of control group.

Turning to the health-behavior related variables, the reform is associated with a 0.025 standard deviation reduction in BMI and a 0.036 standard deviation increase in moderate exercise, but no statistically detectable effect on vigorous exercise or smoking. These results suggest that expanded access to primary care improves at least some health behaviors, perhaps through information or accountability. The increase in moderate but not vigorous exercise is consistent with physician advice encouraging sedentary individuals to begin a light exercise routine, rather than encouraging those who are already active to increase or intensity their activity. The non-effect on smoking is consistent with evidence that smoking habits respond only gradually to external factors (e.g. Courtemanche, 2009), but could also reflect the health consequences of smoking already being widely-known even without physician access. Importantly, none of the regressions provide any evidence of ex-ante moral hazard causing individuals to take more health risks after obtaining insurance.

The final column of Table 8 presents the results using as the dependent variable a “cardinalized overall health status index” equal to the predicted outcome from a regression of the health index on the six most plausibly objective health outcomes: functional limitations, joint pain, BMI, moderate exercise, vigorous exercise, and smoking ( $R^2 = 0.27$ ).<sup>25</sup> This approach is advocated by Ziebarth et al. (2010) and others as a way to handle reporting heterogeneity in self-assessed health. The impact of  $MA_s * After_t$  remain positive and significant, and the effect size in standard deviations is similar to those from Table 4. This provides further evidence that our conclusions are not merely driven by subjectivity.

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<sup>25</sup> We also considered dropping health limitations from the set of variables used to make the prediction, or using all eight alternate health outcomes to make the prediction. The results were virtually identical.

## IVg. Heterogeneity

We next return to the actual overall health status index and examine heterogeneity in the effect of Massachusetts health care reform on the bases of gender, age, race, and income. Kolstad and Kowalski (2010) found the largest coverage expansions among men, young adults, minorities, and those with low incomes. However, different effects on coverage do not necessarily translate to different effects on health, as the impacts of coverage on health could also be heterogeneous. We consider the following subsamples: women; men; ages 18-34, 35-44, 45-54, 55-64, 65-74, and 75 and older; whites; blacks; Hispanics; other race; and household incomes below \$25,000, between \$25,000 and \$75,000, and above \$75,000. We choose these income splits in order to loosely align with the provisions of the reform, which specify that health insurance be free up to 150% FPL (\$23,050 for a family of four) and subsidized up to 300% (\$69,150 for a family of four).<sup>26</sup> We estimate the baseline ordered probit model for all subsamples, with one exception. The baseline model gives an implausibly large magnitude for the 75 and older subsample, which upon further investigation appears to be driven by differential pre-treatment trends between Massachusetts and non-Massachusetts residents of that age group. We therefore include linear state-specific trends for that subsample.<sup>27</sup>

Table 9 reports the results for the gender and age subsamples. The impact on health is positive and significant for both women and men but stronger for women. Stratifying by age, the effect is largest among the near-elderly aged 55-64, second largest among those 45-54, smaller among the two groups below 45, and smaller still among the two elderly groups. Our finding that

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<sup>26</sup> 2012 federal poverty lines are available at [coverageforall.org/pdf/FHCE\\_FedPovertyLevel.pdf](http://coverageforall.org/pdf/FHCE_FedPovertyLevel.pdf), accessed 6/26/12. Since the BRFSS only reports income categories and lacks comprehensive information about household size, lining up the categories to exactly match 150% and 300% of the poverty line is not possible.

<sup>27</sup> Recall that differential pre-treatment trends did not appear to be an issue for the full sample, and including state-specific trends for the full sample did not meaningfully affect the results. This suggests that the baseline estimator without state trends is still appropriate for the full sample, even if it is not for the 75 and over age group.

the effect of the reform diminishes dramatically at age 65 is not surprising since individuals eligible for Medicare cannot purchase insurance through the Connector (Blue Cross Blue Shield of Massachusetts, 2006). It is interesting, though, that we still observe some evidence of health improvements among the elderly despite Medicare. Only those seniors who have paid Medicare taxes for at least ten years (or whose spouse has done so) are eligible for free Medicare Part A (Johnson-Lans, 2005), and presumably those seniors ineligible for Medicare could purchase community-rated insurance through the Connector. Indeed, in our data the reform increases the coverage rate of the elderly by a statistically significant 0.3 percentage points, an effect similar to that found by Kolstad and Kowalski (2010) using the National Inpatient Sample. Moreover, seniors could be affected by system-wide changes in the delivery of health care following the reform, such as reduced crowds in emergency rooms or the improvements in some dimensions of quality of care noted by Kolstad and Kowalski (2010).

Table 10 stratifies by race and income. Chapter 58 improved health across all racial subgroups, but the effect was largest for blacks and those of a race besides white, black, or Hispanic. A back-of-the-envelope calculation provides a ballpark estimate of the extent to which the reform reduced the health disparity between blacks and whites. In Massachusetts in the “before” period, the mean health status indices of blacks and whites were 2.553 and 2.786, respectively, for a difference of 0.233. The treatment effects imply changes in the health status indices of blacks and whites of 0.081 and 0.036, for a difference of 0.045. We therefore estimate that the reform reduced black-white health disparities by 19.3%. Stratifying by income, the reform improved the health of all three income groups but had the largest effect amongst those with incomes below \$25,000 for whom insurance premiums are heavily or fully subsidized.



## IVh. Instrumental Variables

We close the empirical analysis by using  $MA_s * During_t$  and  $MA_s * After_t$  as instruments to estimate the impact of having insurance coverage on health. This instrumental variables approach requires stricter assumptions than the reduced-form model, as the reform must only impact health along the extensive margin of insurance coverage, conditional on the controls. This assumption would be violated if the reform also influenced health through the intensive margin of coverage, for instance by causing some individuals to switch from high-deductible catastrophic coverage to more comprehensive coverage available through the Connector. This assumption would also be violated if the reform affected the health of those who did not switch insurance plans through system-wide changes to health care delivery or peer effects. Despite these caveats, the instrumental variables analysis is useful because it estimates the magnitude of the impact of insurance on health that would be necessary for the extensive margin to be the only channel through which the reform influenced health. If the magnitude is implausibly large, then other mechanisms must play a role as well. Since the assumption that the entire effect on health occurs through the extensive margin of coverage is unlikely to hold for Medicare beneficiaries, we exclude seniors from the analysis in this section.

The first stage predicts insurance coverage using the following linear probability model:

$$ins_{ist} = \alpha_0 + \alpha_1(MA_s * During_t) + \alpha_2(MA_s * After_t) + \mathbf{X}'_{ist}\boldsymbol{\alpha}_3 + \zeta_s + \eta_t + u_{ist} \quad (15)$$

where  $ins$  is a dummy variable equal to 1 if the person reported having any health insurance coverage. Because of the non-linearity of the second stage, we utilize a two-stage residual inclusion (2SRI) approach in which the residual from the first-stage regression is included as an additional regressor in the second stage. Terza et al. (2008) show that in non-linear contexts 2SRI gives consistent coefficient estimates, while traditional two stage least squares does not.

The second stage is modeled as an ordered probit and the probabilities of being in each of the five health states are given by,

$$\Pr(y_{ist} = 0) = \Phi(\lambda_1 - \pi_1 ins_{ist} - \mathbf{X}'_{ist}\boldsymbol{\pi}_2 - \pi_3 \hat{u}_{ist} - \sigma_s - \varphi_t) \quad (16)$$

$$\Pr(y_{ist} = k) = \Phi(\lambda_j - \pi_1 ins_{ist} - \mathbf{X}'_{ist}\boldsymbol{\pi}_2 - \pi_3 \hat{u}_{ist} - \sigma_s - \varphi_t) - \Phi(\lambda_{j-1} - \pi_1 ins_{ist} - \mathbf{X}'_{ist}\boldsymbol{\pi}_2 - \pi_3 \hat{u}_{ist} - \sigma_s - \varphi_t), \forall j \in (2,3,4) \quad (17)$$

$$\Pr(y_{ist} = 4) = 1 - \Phi(\lambda_4 - \pi_1 ins_{ist} - \mathbf{X}'_{ist}\boldsymbol{\pi}_2 - \pi_3 \hat{u}_{ist} - \sigma_s - \varphi_t) \quad (18)$$

where  $\hat{u}_{ist}$  is the first-stage residual. The effect of health insurance on the probability of being in health state  $j$  is

$$\Delta p_j = \Pr(y_{ist} = j | ins_{ist} = 1) - \Pr(y_{ist} = j | ins_{ist} = 0) \quad (19)$$

The asymptotic standard errors of these probabilities and the standard errors for the second stage estimates were calculated following Terza (2011).<sup>28</sup> Equation (19) represents the “local average treatment effect” of insurance among those who obtained coverage as a result of the reform, and is subject to the usual caveat regarding generalizability.

Table 11 reports the coefficient estimates of interest from the first and second stage regressions for the full sample, along with the estimated impacts of insurance on the health state probabilities. The first stage estimates an increase in the coverage rate of 1.9 percentage points in the “during” period and 5.4 percentage points in the “after” period. The F statistic from a test of the joint significance of  $MA_s * During_t$  and  $MA_s * After_t$  is large, suggesting the instruments are sufficiently strong. Turning to the second stage, obtaining insurance leads to a positive and statistically significant improvement in health. The first-stage residual is significant and negatively associated with health, providing evidence that an OLS estimator would suffer from a downward bias. Insurance is estimated to reduce the probabilities of being in poor, fair, and good

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<sup>28</sup> Mata code is available upon request.

health by 6.2, 9.8, and 8.5 percentage points, while increasing the probabilities of being in very good and excellent health by 8.5 and 16 percentage points. The overall effect of insurance on the health status index, encompassing changes in all five probabilities, is 0.585 of the sample standard deviation.

These effects are strikingly large, but assessing their plausibility requires a comparison to other estimates from the literature. Finkelstein et al. (2011) employ the cleanest research design to date among studies of the impact of insurance on self-assessed health: a randomized intervention in Oregon granting Medicaid eligibility to a subset of the uninsured. They estimate that Medicaid enrollment increases the probability of being in good, very good, or excellent health by 13.3 percentage points. The sum of our estimated effects on the probabilities of being in those three health states is a similar 16 percentage points. The results from the two papers are not directly comparable given the differences in populations, but this similarity suggests that it is conceivable that the reform's entire effect on the self-assessed health of the non-elderly could have occurred through the extensive margin of coverage. Future research should more directly investigate the roles of other potential channels.

We also conduct instrumental variables analyses for the gender, race, age, and income subgroups, allowing us to assess whether the heterogeneity in the reform's effect on health observed in Section IVg comes from heterogeneity in the effect *on* coverage or the effect *of* coverage. Appendix Tables A5 and A6 report the results. The coverage expansions are larger for men than women, but women have greater health gains from coverage, explaining the greater net effect of the reform for women. Among the age subsamples, those under 35 years old have the largest gains in coverage, but also the smallest health improvements from obtaining coverage. Of the non-elderly age groups, 55-64 year olds have the smallest effect of the reform on coverage

but the largest effect of coverage on health. Stratifying by race shows that coverage rates increase the most for non-black minorities but that the health effects of coverage are the largest for blacks. Finally, the coverage expansions are the largest for the low-income group, second largest for the middle-income group, and smallest for those with high incomes. However, the effect of coverage on health is the strongest for the high income group.

## **V. Conclusion**

This paper examined the effect of health care reform in Massachusetts on self-assessed health using data from the Behavioral Risk Factor Surveillance System (BRFSS). An ordered probit difference-in-differences analysis showed that the reform increased the probability of individuals reporting excellent or very good health while reducing their probability of reporting good, fair, or poor health. These results were robust to alternative constructions of the control group and the addition of state-level covariates. We did not find evidence that the estimates were meaningfully impacted by differential pre-treatment trends or endogenous moving patterns. Next, we examined a number of more specific health outcomes and found improvements in physical health, mental health, functional limitations, joint disorders, body mass index, and moderate physical activity. Testing for heterogeneity revealed that women, minorities, near-elderly adults, and those with incomes low enough to qualify for the law's subsidies experienced the largest gains in health as a result of the reform. Finally, we embedded the reform in an instrumental variables framework and estimated a large positive impact of obtaining health insurance on health.

Perhaps the clearest limitation of our analysis is that all our health outcomes were self-reported. Our finding of similar results across a range of health outcomes with varying degrees of subjectivity increases our confidence that our findings largely represent “real” changes in

physical/mental health. However, we cannot rule out the possibility that some of the observed improvement in health could merely be due to a “warm glow” from acquiring health insurance. To underscore this point, recall that our estimated effects of insurance on self-assessed health are a similar magnitude to those of Finkelstein et al. (2011), and they found that a sizeable portion of the reported health improvements following the Oregon experiment occurred prior to measurable changes in overall health care utilization. Obtaining insurance coverage can reduce stress, which can directly improve numerous aspects of health even without any additional medical care being utilized, but Finkelstein et al. (2011) do raise the question of what the estimated improvements in self-assessed health are capturing.

We argue that Finkelstein et al.’s (2011) finding regarding timing does not automatically apply to our context for several reasons. First, their data only tracked individuals for a year after the intervention, while we have 4½ years of data after first of the newly-insured in Massachusetts obtained coverage and 3½ years after all major facets of the reform took effect. If a “warm glow” from acquiring insurance was driving the effect, we would have expected the reported health benefits from the reform to diminish over time, but as Table 5 shows this was not the case. Second, other studies have documented changes in health care utilization in Massachusetts at around the same time as we observed health improvements (Kowalski and Kolstand, 2010; Miller, 2011a). Next, the newly insured in the Oregon experiment were winners of a random lottery, which could lead to a stronger “warm glow” than simply acquiring health insurance from a statewide intervention like the reform in Massachusetts. Accordingly, we consistently find that the effects on health were small at best in the “during” period, which includes nine months after those with incomes below 100% FPL became eligible for free coverage. We therefore do not seem to observe the immediate spike in self-assessed health seen in the Oregon experiment.

Nonetheless, as the necessary data become available it will be important to evaluate the impact of the Massachusetts reform on unambiguously objective measures of health such as mortality.

Another natural question is the degree to which our results from Massachusetts can serve as projections for the Affordable Care Act. The general strategies for obtaining nearly universal coverage in both the Massachusetts and federal laws involved the same three-pronged approach of non-group insurance market reforms, subsidies, and mandates, suggesting that the health effects should be broadly similar. However, the federal legislation included additional cost-cutting measures such as Medicare cuts that could potentially mitigate the gains in health from the coverage expansions. On the other hand, baseline uninsured rates were unusually low in Massachusetts, so the coverage expansions – and corresponding health improvements – from the Affordable Care Act could potentially be greater. Of course, larger coverage expansions may mean higher costs, and costs should be weighed against benefits when evaluating the welfare implications of reform.

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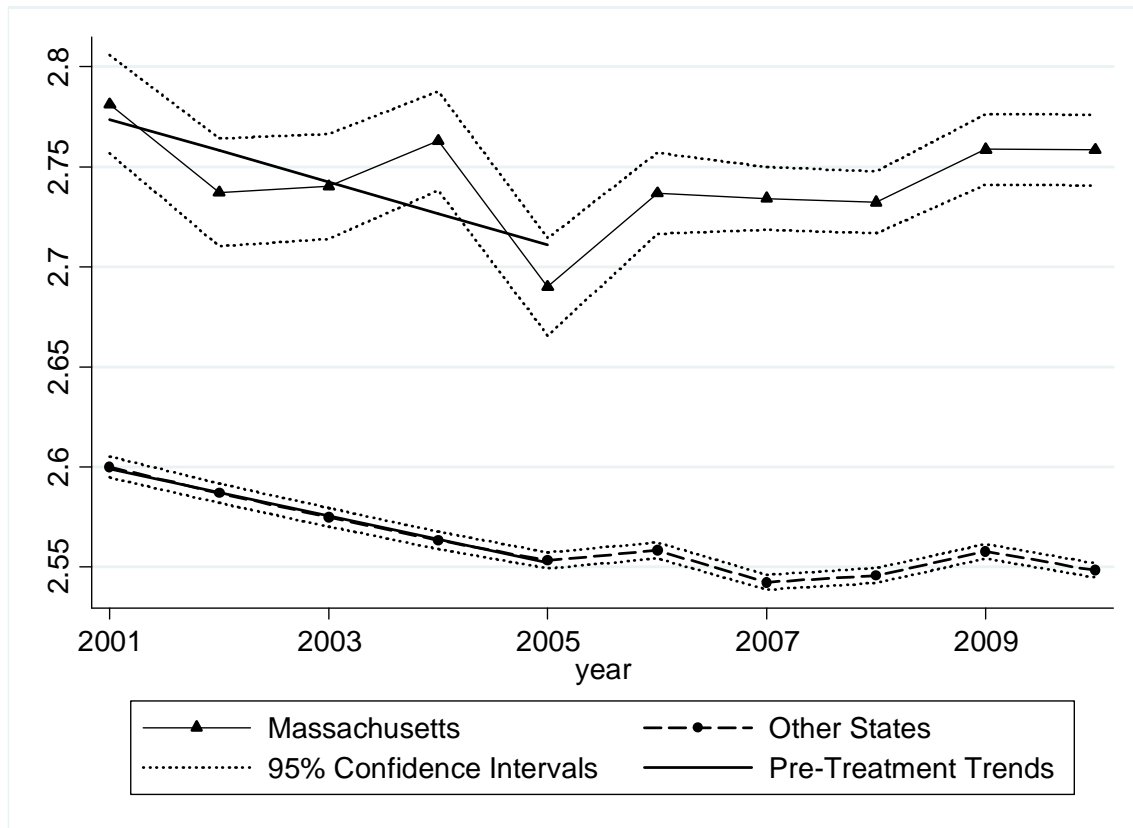
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Figure 1 – Changes in Health Status Index 2001-2010



**Table 1 – Similarities and Differences between the Massachusetts Reform and the National Reform (ACA)**

Domain	Massachusetts reform	National reform (ACA)
Modification of existing insurance markets	<ul style="list-style-type: none"> <li>- No pre-existing condition exclusions (since 1996).</li> <li>- Community rated premiums that can only vary by age and smoking status (in place since 1996).</li> <li>- Minimum standards for policies, including essential benefits and maximum out of pocket expenditures.</li> <li>- Creation of a state health insurance exchange where insurance companies compete to offer three regulated levels of coverage to small employers and individuals.</li> <li>- Young adults must be allowed coverage on their parents' plans for up to two years after they are no longer dependents or until their 26<sup>th</sup> birthday.</li> </ul>	<ul style="list-style-type: none"> <li>- No pre-existing condition exclusions.</li> <li>- Community rated premiums that can only vary by age and smoking status.</li> <li>- Minimum standards for policies, including essential benefits and maximum out of pocket expenditures.</li> <li>- States must create a health insurance exchange where insurance companies compete to offer four regulated levels of coverage to small employers and individuals. States are able to join multistate exchanges.</li> <li>- Young adults must be allowed coverage on their parents' plans until their 26<sup>th</sup> birthday.</li> </ul>
Mandates	<ul style="list-style-type: none"> <li>- Individuals are required to purchase coverage if affordable, (based on income and family size) or pay a penalty of no more than 50% of the insurance premium of the lowest-cost insurance exchange plan for which they are eligible.</li> <li>- Employers with more than 10 full time employees (FTE) are required to offer policies with minimum standard or pay a penalty of up to \$295 annually per FTE.</li> </ul>	<ul style="list-style-type: none"> <li>- Individuals are required to purchase coverage if it costs no more than 8% of income, or pay a penalty of the greater of 2.5 percent of taxable income or \$695.</li> <li>- Employers with 50 employees or more are required to offer policies with minimum standard or pay penalties that range from \$2,000-\$3,000 per FTE.</li> </ul>
Medicaid expansions and subsidies	<ul style="list-style-type: none"> <li>- Medicaid expansions for children with household incomes up to 300% of the poverty line (FPL), for long-term unemployed up to 100% FPL, and for people with HIV up to 200% FPL.</li> <li>- Free coverage for all adults below 150% FPL. Sliding scale of subsidies for adults up to 300% FPL.</li> </ul>	<ul style="list-style-type: none"> <li>- Medicaid expansions to all individuals with incomes below 133% FPL.</li> <li>- Sliding scale of tax credits for people up to 400% FPL.</li> <li>- Tax credits for employers with 25 or fewer employees and average annual wages less than \$50,000 for offering coverage.</li> </ul>
Financing	<ul style="list-style-type: none"> <li>- Redirection of federal funding to safety net providers.</li> <li>- Redirection of the state uncompensated care pool, a mechanism through which hospitals were able to bill the state the cost of treating low-income patients.</li> <li>- Individual and employer penalties.</li> <li>- One-time assessment to health care providers and insurers.</li> <li>- Since 2009, a \$1 per pack cigarette tax.</li> </ul>	<ul style="list-style-type: none"> <li>- Reduction of Medicare reimbursements.</li> <li>- Increase in the Medicare payroll tax and extension of this tax to capital income for singles (families) with incomes more than \$200,000 (\$250,000).</li> <li>- Individual and employer penalties.</li> <li>- Taxes on insurers, pharmaceutical companies, and medical device manufactures.</li> <li>- Excise taxes on high-cost insurance plans ("Cadillac tax").</li> </ul>

Sources: Gruber (2011a, 2008b) and Harrington (2010).

**Table 2 – Pre-Treatment Means of Health Variables**

Variable	MA (n=35,990)	Other States (n=1,177,056)	Difference
Any health insurance coverage	0.911	0.848	-0.063***
Overall health; 0 (poor) to 4 (excellent)	2.743	2.575	0.168***
Poor health	0.030	0.041	-0.011***
Fair health	0.089	0.112	-0.023***
Good health	0.261	0.294	-0.034***
Very good health	0.351	0.336	0.015***
Excellent health	0.270	0.212	0.054***
Days not in good physical health (of last 30) <sup>++</sup>	3.271	3.479	-0.207***
Days not in good mental health (of last 30) <sup>++</sup>	3.307	3.437	-0.130*
Days with health limitations (of last 30) <sup>++</sup>	1.916	2.080	-0.164***
Activity-limiting joint problems <sup>+</sup>	0.123	0.133	-0.009**
Body mass index	26.319	26.992	-0.673***
Minutes of moderate exercise per day <sup>+</sup>	57.658	58.788	-1.130
Minutes of vigorous exercise per day <sup>+</sup>	40.065	38.830	1.235
Currently smokes cigarettes	0.192	0.224	-0.032***

Notes: \*\*\* indicates difference between Massachusetts and other states is significant at the 0.1% level; \*\* 1% level; \* 5% level. Observations are weighted using the BRFSS sampling weights. + indicates variable from only odd-numbered survey years. ++ indicates variable from all years except 2002. Standard errors are available on request.

**Table 3 – Pre-Treatment Means of Control Variables**

Variable	Massachusetts (n=35,990)	Other States (n=1,177,056)	Difference
Age 18 to 24	0.114	0.121	-0.007*
Age 25 to 29	0.083	0.089	-0.006**
Age 30 to 34	0.107	0.105	0.002
Age 35 to 39	0.105	0.104	0.001
Age 40 to 44	0.116	0.112	0.004
Age 45 to 49	0.100	0.101	-0.001
Age 50 to 54	0.089	0.091	-0.003
Age 55 to 59	0.073	0.073	0.000
Age 60 to 64	0.056	0.056	0.000
Age 65 to 69	0.045	0.047	-0.002
Age 70 to 74	0.038	0.040	0.002
Age 75 to 79	0.039	0.034	0.005***
Age 80 or older	0.035	0.030	0.005***
Female	0.510	0.502	0.008*
Married	0.571	0.598	-0.028***
Race is non-Hispanic white	0.846	0.709	0.137***
Race is non-Hispanic black	0.034	0.098	-0.063***
Race is Hispanic	0.113	0.178	-0.065***
Race is neither black nor white nor Hispanic	0.006	0.015	-0.009***
Income less than \$10,000	0.037	0.055	-0.018***
Income \$10,000 to \$15,000	0.039	0.056	-0.017***
Income \$15,000 to \$20,000	0.057	0.079	-0.022***
Income \$20,000 to \$25,000	0.077	0.096	-0.019***
Income \$25,000 to \$35,000	0.108	0.139	-0.031***
Income \$35,000 to \$50,000	0.149	0.172	-0.023***
Income \$50,000 to \$75,000	0.188	0.174	0.014***
Income \$75,000 or more	0.345	0.228	0.117***
Less than a high school degree	0.071	0.114	-0.043***
High school degree but no college	0.251	0.299	-0.048***
Some college but not four-year degree	0.242	0.273	-0.031***
College graduate	0.436	0.314	0.121***
Currently pregnant	0.011	0.012	-0.001
State unemployment rate	4.979	5.435	-0.456***
State cigarette tax (20010 \$)	0.820	1.485	0.665***
State physician density (per 10,000 residents)	436.247	256.945	179.302***
State hospital density (per 10,000 residents)	1.208	1.701	-0.493***

Notes: \*\*\* indicates difference between Massachusetts and other states is significant at the 0.1% level; \*\* 1% level; \* 5% level. Observations are weighted using the BRFSS sampling weights. Standard errors are available on request.

**Table 4 – Difference-in-Differences Ordered Probit Regressions**

	Dependent Variable: Overall Health								
	Full Sample	Match on Pre-Tx. Level	Match on Pre-Tx. Trend	Match on Pre-Tx. Coverage	New England	Drop CA, HI, ME, OR, VT	Synthetic Control Group	Drop 2005	Add State Controls/Trends
Coefficient Estimates of Interest									
MA*During	0.017 (0.006)**	0.013 (0.016)	0.022 (0.015)	0.013 (0.015)	0.015 (0.009)	0.016 (0.007)***	0.013 (0.007)*	0.010 (0.014)	0.022 (0.010)*
MA*After	0.039 (0.006)***	0.049 (0.010)***	0.037 (0.008)***	0.046 (0.010)***	0.049 (0.007)***	0.038 (0.006)***	0.044 (0.008)***	0.032 (0.007)***	0.049 (0.010)***
Average Treatment Effects on Treated (After Period)									
P(Poor)	-0.002 (0.0003)***	-0.003 (0.0006)***	-0.002 (0.0005)***	-0.002 (0.0006)***	-0.003 (0.0004)***	-0.002 (0.0004)***	-0.002 (0.0005)***	-0.002 (0.0003)***	-0.003 (0.0006)***
P(Fair)	-0.005 (0.0007)***	-0.006 (0.001)***	-0.004 (0.0009)***	-0.005 (0.001)***	-0.006 (0.0009)***	-0.004 (0.0007)***	-0.005 (0.001)***	-0.004 (0.0007)***	-0.006 (0.001)***
P(Good)	-0.007 (0.0009)***	-0.008 (0.002)***	-0.006 (0.001)***	-0.008 (0.002)***	-0.008 (0.001)***	-0.007 (0.001)***	-0.007 (0.001)***	-0.005 (0.001)***	-0.008 (0.002)***
P(Very Good)	0.002 (0.0003)***	0.002 (0.0006)***	0.002 (0.0004)***	0.002 (0.0006)***	0.002 (0.0004)***	0.002 (0.0003)***	0.002 (0.0004)***	0.001 (0.0003)***	0.002 (0.0006)***
P(Excellent)	0.012 (0.002)***	0.014 (0.003)***	0.011 (0.002)***	0.013 (0.003)***	0.014 (0.002)***	0.011 (0.002)***	0.013 (0.002)***	0.010 (0.002)***	0.015 (0.003)***
Overall Effect in Std. Dev.	0.033	0.037	0.032	0.035	0.037	0.032	0.037	0.027	0.041
# Control States	50	10	10	10	5	45	6	50	50
Observations	2,879,296	633,979	643,302	578,530	340,592	2,664,194	390,453	2,582,055	2,879,296

Notes: Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. In columns 2-5 and 7, standard errors are clustered at the state\*year level rather than state because of the small number of states. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5% level. All regressions include the individual-level control variables, state fixed effects, and fixed effects for each month in each year. Observations are weighted using the BRFSS sampling weights.

**Table 5 – Testing for Differential Pre-Treatment Trends and Delayed Effects**

Dependent Variable: Overall Health		
	2-Year Splits	1-Year Splits
MA*2003 to 2004	0.004 (0.007)	--
MA*2005 to 2006	-0.014 (0.007)	--
MA*2007 to 2008	0.032 (0.005)***	--
MA*2009 to 2010	0.039 (0.007)***	--
MA*2002	--	-0.013 (0.010)
MA*2003	--	-0.014 (0.009)
MA*2004	--	0.010 (0.008)
MA*2005	--	-0.039 (0.007)***
MA*2006	--	-0.0009 (0.009)
MA*2007	--	0.026 (0.008)**
MA*2008	--	0.024 (0.008)***
MA*2009	--	0.036 (0.010)***
MA*2010	--	0.028 (0.009)**
Observations	2,879,296	2,879,296

Notes: Coefficient estimates are shown; average treatment effects on the treated are available upon request. Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5 % level. All regressions include the individual-level control variables, state fixed effects, and fixed effects for each month in each year. The control group consists of all 50 other states. Observations are weighted using the BRFSS sampling weights.



**Table 6 – Testing for Endogenous Moving Patterns**

Dependent Variable: Predicted Health Status	
	Coefficient Estimates
MA*During	-0.008 (0.004)
MA*After	-0.008 (0.008)
Effect in Standard Deviations (After Period)	-0.016
Observations	2,888,559

Notes: The coefficient estimates are equal to the treatment effects because the model is linear. Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5% level. The regression includes state fixed effects, and fixed effects for each month in each year. The control group consists of all 50 other states. Observations are weighted using the BRFSS sampling weights.

**Table 7 – Regressions with Aggregated Data**

Dependent Variable: Average Health Status		
	State-Level with Three Time Periods	Annual with Two Cross-Sectional Units (MA and not MA)
MA*During	0.011 (0.006)	0.018 (0.013)
MA*After	0.029 (0.005)***	0.032 (0.014)*
Effect in Standard Deviations (After Period)	0.027	0.030
Observations	153	20

Notes: The coefficient estimates are equal to the treatment effects because the model is linear. Heteroskedasticity-robust standard errors (clustered by state in the first column) are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5% level. The first regression includes state fixed effects and dummies for the during and after periods; the second regression includes year fixed effects and a dummy for MA. The control group consists of all 50 other states in the first regression, and one group consisting of all individuals from the 50 other states in the second regression. Observations are weighted using the BRFSS sampling weights when aggregating.

**Table 8 – Regression Results for Other Health Outcomes**

Dependent Variable:	Days not in Good Physical Health	Days not in Good Mental Health	Days with Health Limitations	Activity-Limiting Joint Pain	BMI	Minutes of Moderate Exercise	Minutes of Vigorous Exercise	Smoker	Cardinalized Overall Health
MA*After	-0.079 (0.011)***	-0.051 (0.012)***	-0.065 (0.013)***	-0.036 (0.010)***	-0.143 (0.047)**	0.039 (0.018)**	-0.002 (0.018)	0.006 (0.007)	0.013 (0.004)***
ATE on Treated	-0.255 (0.037)***	-0.165 (0.041)***	-0.128 (0.028)***	-0.006 (0.002)***	-0.143 (0.047)**+	2.026 (0.912)*	-0.079 (0.608)	0.001 (0.002)	0.013 (0.004)***+
Effect in Std. Deviations	-0.033	-0.022	-0.022	-0.018	-0.025	0.036	-0.001	0.002	0.027
Observations	2,642,885	2,649,994	2,663,473	1,333,179	2,794,388	1,217,299	1,217,299	2,878,751	1,122,083

Notes: + indicates the treatment effect and coefficient estimate are equal because the model is linear. Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5 % level. All regressions include the individual-level control variables, state fixed effects, and fixed effects for each month in each year. MA\*During is also included for all outcomes except joint pain, exercise, and cardinalized health, which are not available in odd-numbered survey years. The control group consists of all 50 other states. Observations are weighted using the BRFSS sampling weights.

**Table 9 – Heterogeneity in the Effect on Health by Gender and Age**

Dependent Variable: Overall Health								
	Gender		Age					
	Women	Men	18-34	35-44	45-54	55-64	65-74	75+
MA*After	0.046 (0.006)***	0.029 (0.006)***	0.023 (0.010)*	0.021 (0.008)**	0.036 (0.007)***	0.060 (0.011)***	0.019 (0.006)**	0.015 (0.020)
Average Treatment Effects on Treated								
P(Poor)	-0.003 (0.0003)***	-0.002 (0.0004)***	-0.0004 (0.0002)*	-0.0007 (0.0002)**	-0.002 (0.0004)***	-0.005 (0.0009)***	-0.002 (0.0006)***	-0.002 (0.003)
P(Fair)	-0.005 (0.0007)***	-0.004 (0.0008)***	-0.002 (0.0009)*	-0.002 (0.0008)**	-0.004 (0.0008)***	-0.008 (0.001)***	-0.003 (0.0009)***	-0.003 (0.003)
P(Good)	-0.008 (0.001)***	-0.005 (0.001)***	-0.005 (0.002)*	-0.004 (0.002)**	-0.006 (0.001)***	-0.009 (0.002)***	-0.002 (0.0007)***	-0.0007 (0.0009)
P(Very Good)	0.002 (0.0003)***	0.001 (0.0003)***	0.0001 (-0.0001)	0.00005 (-0.0001)	0.0009 (0.0002)***	0.004 (0.0009)***	0.002 (0.0007)***	0.003 (0.004)
P(Excellent)	0.014 (0.002)***	0.009 (0.002)***	0.008 (0.003)*	0.007 (0.003)**	0.011 (0.002)***	0.017 (0.003)***	0.005 (0.001)***	0.003 (0.004)
Overall Effect in Std. Dev.	0.039	0.024	0.022	0.018	0.029	0.049	0.017	0.015
Observations	1,733,131	1,146,165	485,376	512,575	614,489	563,405	398,264	305,187

Notes: Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5 % level. All regressions include MA\*During, the individual-level control variables, state fixed effects, and fixed effects for each month in each year. For reasons discussed in the text, the 75+ regression also includes state-specific linear trends. The control group consists of all 50 other states. Observations are weighted using the BRFSS sampling weights.

**Table 10 – Heterogeneity in the Effect on Health by Race and Income**

	Dependent Variable: Overall Health						
	Race				Household Income		
	White	Black	Hispanic	Other	<\$25,000	\$25,000- \$75,000	>\$75,000
MA* After	0.036 (0.005)***	0.091 (0.012)***	0.041 (0.016)*	0.081 (0.021)***	0.061 (0.007)***	0.033 (0.007)***	0.021 (0.008)**
Average Treatment Effects on Treated							
P(Poor)	-0.002 (0.0003)***	-0.006 (0.001)***	-0.003 (0.001)*	-0.009 (0.002)***	-0.009 (0.001)***	-0.002 (0.0004)***	-0.0004 (0.0001)***
P(Fair)	-0.004 (0.0005)***	-0.013 (0.002)***	-0.006 (0.003)*	-0.011 (0.003)***	-0.011 (0.001)***	-0.004 (0.0009)***	-0.001 (0.0006)***
P(Good)	-0.006 (0.0009)***	-0.013 (0.002)***	-0.005 (0.002)**	-0.009 (0.002)***	-0.001 (0.0001)***	-0.006 (0.001)***	-0.005 (0.002)*
P(Very Good)	0.001 (0.0002)***	0.008 (0.001)***	0.003 (0.001)*	0.009 (0.003)***	0.009 (0.001)***	0.003 (0.0007)***	-0.001 (0.0004)***
P(Excellent)	0.011 (0.001)***	0.024 (0.003)***	0.011 (0.004)**	0.020 (0.005)***	0.012 (0.001)***	0.009 (0.002)***	0.008 (0.003)*
Overall Effect in Std. Dev.	0.030	0.078	0.033	0.07	0.055	0.029	0.020
Observations	2,320,271	222,581	287,895	48,549	842,088	1,346,946	690,262

Notes: Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5 % level. All regressions include MA\*During, the individual-level control variables, state fixed effects, and fixed effects for each month in each year. The control group consists of all 50 other states. Observations are weighted using the BRFSS sampling weights.

**Table 11 – Instrumental Variables**

First Stage: Any Insurance Coverage	
Coefficient Estimates	
MA*During	0.019 (0.002)***
MA*After	0.054 (0.003)***
1 <sup>st</sup> Stage F Statistic	171.42
Second Stage: Overall Health	
Coefficient Estimates	
Insurance	0.688 (0.112)***
1 <sup>st</sup> Stage Residual	-0.663 (0.112)***
Local Average Treatment Effects	
P(Poor)	-0.062 (0.011)***
P(Fair)	-0.098 (0.015)***
P(Good)	-0.085 (0.013)***
P(Very Good)	0.085 (0.013)***
P(Excellent)	0.16 (0.026)***
Overall Effect in Standard Deviations	0.585
Observations	2,172,797

Notes: A linear probability model is estimated in the first stage so the coefficient estimate equals the treatment effect. Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5 % level. All regressions include MA\*During, the individual-level control variables, state fixed effects, and fixed effects for each month in each year. The control group consists of all 50 other states. Observations are weighted using the BRFSS sampling weights.

**Appendix Tables (for online publication only)**

**Table A1 – Estimating Effect on Health Using Series of Probits**

Dependent Variable:	P(Fair or Better)	P(Good or Better)	P(Very Good or Better)	P(Excellent)
Coefficient Estimates				
MA*During	0.040 (0.010)***	0.030 (0.007)***	0.028 (0.009)***	0.001 (0.007)
MA*After	0.070 (0.006)***	0.062 (0.009)***	0.056 (0.008)***	0.018 (0.007)**
Average Treatment Effect on Treated (After Period)				
MA*After	0.004 (0.0004)***	0.010 (0.001)***	0.018 (0.003)***	0.006 (0.002)**
Effect in Std. Deviations	0.018	0.027	0.037	0.014
Observations	2,879,296	2,879,296	2,879,296	2,879,296

Notes: Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5% level. All regressions include the individual-level control variables, state fixed effects, and fixed effects for each month in each year. Observations are weighted using the BRFSS sampling weights.

**Table A2 – Estimating Effect on Health Using Series of Linear Probability Models**

Dependent Variable:	P(Fair or Better)	P(Good or Better)	P(Very Good or Better)	P(Excellent)
Coefficient Estimates = Average Treatment Effects				
MA*During	0.002 (0.0008)*	0.007 (0.001)***	0.011 (0.003)***	-0.001 (0.002)
MA*After	0.004 (0.0004)***	0.011 (0.002)***	0.020 (0.003)***	0.003 (0.002)
Effect in Std. Deviations	0.020	0.031	0.040	0.008
Observations	2,879,296	2,879,296	2,879,296	2,879,296

Notes: Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5% level. All regressions include the individual-level control variables, state fixed effects, and fixed effects for each month in each year. Observations are weighted using the BRFSS sampling weights.

**Table A3 – Falsification Tests Using Pre-Treatment Data**

	Dependent Variable: Overall Health		
	Before: 2001-2003 After: 2004-2005	Before: 2001-2002 After: 2003-2005	Before: 2001-2002 During: 2003 After: 2004-2005
MA*During	--	--	-0.008 (0.008)
MA*After	-0.004 (0.003)	-0.006 (0.006)	-0.008 (0.005)
Observations	1,144,440	1,144,440	1,144,440

Notes: Coefficient estimates are shown; average treatment effects on the treated are available upon request. Standard errors, heteroskedasticity-robust and clustered by state, are in parentheses. \*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5 % level. All regressions include the individual-level control variables, state fixed effects, and fixed effects for each month in each year. The control group consists of all 50 other states. Observations are weighted using the BRFSS sampling weights.

**Table A4 – Correlations Between Overall Health and Other Health Outcomes**

	Correlation with Overall Health
Days not in Good Physical Health	-0.472***
Days not in Good Mental Health	-0.255***
Days with Health Limitations	-0.381***
Activity-Limiting Joint Pain	-0.322***
BMI	-0.232***
Minutes of Moderate Exercise	0.063***
Minutes of Vigorous Exercise	0.130***
Smoker	-0.118***

\*\*\* indicates statistically significant at the 0.1% level; \*\* 1% level; \* 5 % level. Observations are weighted using the BRFSS sampling weights.

**Table A5 – Instrumental Variables: Stratified by Gender and Age**

	Gender		Age			
	Women	Men	18-34	35-44	45-54	55-64
First Stage: Any Insurance Coverage						
Coefficient Estimates						
MA*During	0.023 (0.002)***	0.016 (0.003)***	0.027 (0.004)***	0.016 (0.004)***	0.012 (0.002)***	0.021 (0.002)***
MA*After	0.042 (0.003)***	0.066 (0.004)***	0.081 (0.006)***	0.048 (0.003)***	0.043 (0.003)***	0.042 (0.002)***
1 <sup>st</sup> Stage F Statistic	142.34	201.3	105.63	159.19	138.04	224.35
Second Stage: Overall Health						
Coefficient Estimates						
Insurance	1.114 (0.159)***	0.420 (0.107)***	0.355 (0.122)**	0.413 (0.164)*	0.871 (0.164)***	1.424 (0.266)***
1 <sup>st</sup> Stage Residual	-1.075 (0.156)***	-0.402 (0.109)***	-0.209 (-0.126)	-0.401 (0.162)*	-0.977 (0.165)***	-1.566 (0.275)***
Local Average Treatment Effects						
P(Poor)	-0.135 (0.019)***	-0.030 (0.009)***	-0.011 (0.003)***	-0.025 (0.010)*	-0.111 (0.017)***	-0.302 (0.046)***
P(Fair)	-0.156 (0.017)***	-0.058 (0.015)***	-0.047 (0.014)***	-0.056 (0.022)*	-0.122 (0.020)***	-0.142 (0.020)***
P(Good)	-0.084 (0.015)***	-0.063 (0.015)***	-0.073 (0.027)**	-0.068 (0.028)*	-0.067 (0.020)***	-0.037 (0.015)*
P(Very Good)	0.151 (0.012)***	0.046 (0.013)***	0.029 (0.007)***	0.042 (0.017)*	0.127 (0.015)***	0.209 (0.019)***
P(Excellent)	0.223 (0.037)***	0.106 (0.026)***	0.102 (0.038)**	0.108 (0.044)*	0.172 (0.041)***	0.198 (0.053)***
Overall Effect in Std. Dev.	0.943	0.357	0.317	0.458	0.747	1.049
Observations	1,299,806	872,991	483,775	512,155	613,948	562,919

See notes for Table 11.



**Table A6 – Instrumental Variables: Stratified by Age and Income**

	Race				Household Income		
	White	Black	Hispanic	Other	<\$25,000	\$25k-\$75k	>\$75,000
<b>First Stage: Any Insurance Coverage</b>							
Coefficient Estimates							
MA*During	0.014 (0.002)***	-0.015 (0.006)**	0.041 (0.007)***	0.074 (0.019)***	0.064 (0.008)***	0.016 (0.003)***	0.006 (0.002)**
MA*After	0.041 (0.002)***	0.056 (0.004)***	0.093 (0.006)***	0.136 (0.011)***	0.138 (0.009)***	0.070 (0.003)***	0.015 (0.002)***
1 <sup>st</sup> Stage F Statistic	177.77	109.23	125.02	88.78	154.01	412.98	31.83
<b>Second Stage: Overall Health</b>							
Coefficient Estimates							
Insurance	0.905 (0.132)***	1.31 (0.200)***	0.319 (0.157)*	0.793 (0.194)***	0.446 (0.069)***	0.405 (0.116)***	1.440 (0.538)**
1 <sup>st</sup> Stage Residual	-0.905 (0.134)***	-1.276 (0.205)***	-0.240 (-0.152)	-0.851 (0.196)***	-0.481 (0.075)***	-0.341 (0.117)***	-1.300 (0.533)*
Local Average Treatment Effects							
P(Poor)	-0.093 (0.016)***	-0.194 (0.032)***	-0.025 (0.014)	-0.114 (0.027)***	-0.068 (0.010)***	-0.026 (0.006)***	-0.138 (0.030)***
P(Fair)	-0.114 (0.014)***	-0.175 (0.015)***	-0.058 (0.029)*	-0.107 (0.024)***	-0.071 (0.011)***	-0.057 (0.015)***	-0.189 (0.043)***
P(Good)	-0.112 (0.015)***	-0.022 (0.013)*	-0.029 (0.013)*	-0.046 (0.020)*	-0.007 (0.005)	-0.069 (0.022)***	-0.182 (0.092)*
P(Very Good)	0.117 (0.014)***	0.158 (0.010)***	0.038 (-0.020)	0.106 (0.020)***	0.06 (0.008)***	0.052 (0.011)***	0.203 (0.013)***
P(Excellent)	0.202 (0.030)***	0.233 (0.040)***	0.075 (0.035)*	0.160 (0.045)***	0.086 (0.015)***	0.101 (0.032)***	0.306 (0.165)
Overall Effect in Std. Dev.	0.783	1.087	0.271	0.667	0.388	0.381	1.486
Observations	1,704,544	182,200	247,267	38,786	524,090	1,036,339	612,368

See notes for Table 11.