

1 **Title:** Salivary hormones and anxiety in winners and losers of an international  
2 judo competition.

3 **Running title:** Judo competition performance.

4 **Keywords:** winning performance, salivary testosterone, salivary cortisol, mucosal  
5 immunity, psychophysiological arousal

6

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25 **Abstract**

26

27 The purpose of this study was to investigate the responses of salivary hormones and  
28 salivary secretory immunoglobulin A (SIgA) and anxiety in winners and losers  
29 during an international judo competition. Twenty-three trained, male, national level  
30 judo athletes provided three saliva samples during a competition day: morning, in  
31 anticipation of competition after an overnight fast, mid-competition, and post-  
32 competition within 15 min post-fight for determination of salivary cortisol, salivary  
33 testosterone, salivary testosterone/cortisol ratio, SIgA absolute concentrations, SIgA  
34 secretion rate and saliva flow rate. The competitive state anxiety inventory  
35 questionnaire was completed by the athletes (n=12) after the first saliva collection  
36 for determination of somatic anxiety, cognitive anxiety and self-confidence. Winners  
37 were considered 1-3 ranking place (n=12) and losers (n=11) below 3rd place in each  
38 weight category. Winners presented higher anticipatory salivary cortisol  
39 concentrations (p=0.03) and a lower mid-competition salivary testosterone/cortisol  
40 ratio (p=0.003) compared with losers with no differences for salivary testosterone.  
41 Winners tended to have higher SIgA secretion rates (p=0.07) and higher saliva flow  
42 rates (p=0.009) at mid-competition. Higher levels of cognitive anxiety (p=0.02) were  
43 observed in the winners, without differences according to the outcome in somatic  
44 anxiety and self-confidence. The results suggest that winners experienced higher  
45 levels of physiological arousal and better psychological preparedness in the morning,  
46 and as the competition progressed, the winners were able to control their stress  
47 response better.

48 **Keywords:** winning performance, salivary testosterone, salivary cortisol, mucosal  
49 immunity, arousal

50 **Introduction**

51

52 Increased plasma cortisol levels are associated with anxiety and physical exertion  
53 (Vuru & Vuru, 2004), whereas acute elevations of this glucocorticoid can be  
54 euphorogenic and neurostimulatory (Duclos, 2010). The biosocial model of status  
55 (Mazur, 1985) suggests that elevated testosterone levels during competitive  
56 situations are associated with dominance, fearlessness of the opponent, confidence  
57 and situation-specific aggression. Salivary testosterone concentrations in males were  
58 reported to be associated with situation-specific aggression and willingness to  
59 engage in competitive task (Carre and McCormick, 2008), traits that could positively  
60 influence judo competition-performance.

61 Suay et al. (1999) observed that winners of a judo competition had higher serum  
62 cortisol levels throughout the competition, despite no differences in testosterone and  
63 prolactin and similar physical effort of the athletes. Similarly, Balthazar, Garcia, and  
64 Spadari-Bratfisch (2012) observed that higher early-morning anticipatory salivary  
65 cortisol levels were associated with winning performance during a triathlon  
66 competition. However, no differences in anticipatory salivary cortisol levels between  
67 winners and losers were observed in relation to judo fights (Salvador, Suay,  
68 Gonzalez-Bono, & Serrano, 2003). Serum testosterone was reported to rise in  
69 anticipation of a competitive match, with larger increases during the pre-fight  
70 anticipatory values in those who win a wrestling (Fry, Schilling, Fleck, & Kraemer,  
71 2011) and a weight-lifting competition (Passelergue, Robert, & Lac, 1995). Winning  
72 can also lead to subsequent elevations in circulating testosterone, which stimulate  
73 competitiveness described as the “winners’ effect” (Booth, Shelley, Mazur, Tharp, &  
74 Kittok, 1989). Higher levels of post-competition testosterone were observed in the

75 winners of a badminton competition (Jimenez, Aguilar, & Alvero-Cruz, 2012), a  
76 wrestling competition (Fry et al., 2011) and a judo competition (Filaire, Maso,  
77 Sagnol, Ferrand, & Lac, 2001a). The evidence suggests that responses of cortisol and  
78 testosterone during competition could be related to the outcome; however, findings  
79 reported for elite athletes are limited.

80 Saliva secretory immunoglobulin A (SIgA) responses to acute exercise are not  
81 consistent, with some studies reporting decreases (Mackinnon, Ginn, & Seymour,  
82 1993; Nehlsen-Cannarella, et al., 2000; Nieman, et al., 2002), some studies reporting  
83 increases (Blannin, et al., 1998; Sari-Sarraf, Reilly, Doran, & Atkinson, 2007) and  
84 some studies reporting no change of SIgA after acute exercise bouts (Walsh, Blannin,  
85 et al., 1999; Sari-Sarraf, Reilly, & Doran, 2006). The overall intensity of the exercise  
86 bout appears to influence the post-exercise SIgA response, with short duration, high-  
87 intensity exercise reported to induce increases in SIgA secretion rate (Allgrove,  
88 Farrell, Gleeson, Williamson, & Cooper, 2008). In general, increases are seen in  
89 response to short bouts (<30 min) of high intensity exercise (>80% VO<sub>2</sub>max),  
90 whereas no change or falls are seen with very prolonged exercise (>2 h) (Bishop &  
91 Gleeson, 2009). However, studies examining SIgA responses to competitive  
92 situations are limited, showing no change in SIgA levels after a Brazilian jiu-jitsu  
93 (Moreira, Franchini, et al., 2012) and a basketball competition (Moreira, Bucurau, et  
94 al., 2013). However, no studies on SIgA responses during judo competitions exist.

95 The association between arousal and performance has been demonstrated in an  
96 inverted U-shaped relationship, illustrating that optimal performance is  
97 accomplished at a moderate level of arousal; thus poor performance is related to very  
98 low levels of arousal, progressively enhances at moderate levels of arousal until it

99 deteriorates at very high arousal levels (Hardy & Parfitt, 1991). Arousal results from  
100 both physiological and psychological response to a stressor, whereas practically it  
101 could be interpreted as the physiological response of the sympathetic nervous system  
102 and the cognitive anxiety of the competing athlete. Filaire, Sagnol, Ferrand, Maso, &  
103 Lac, (2001b) observed that interregional judo competitions elicited high levels of  
104 somatic and cognitive anxiety and lower self-confidence along with increases in  
105 salivary cortisol levels, suggesting that neuroendocrine response and anxiety are  
106 positively related in judo athletes. Arousal is closely interrelated to anxiety, whereas  
107 in athletic population it could be interpreted as the perception of the athletes'  
108 physiological/somatic response and/or psychological/cognitive response to a  
109 stressor, which is usually the subsequent competition. It has been previously  
110 suggested that mood disturbance as measured by the Profile of Mood States did not  
111 predict actual or predicted cycling performance (Murgia, et al., 2015). However, the  
112 revised competitive anxiety inventory 2 questionnaire is a commonly used, validated  
113 multidimensional construct for assessing scales of somatic anxiety, cognitive anxiety  
114 and self-confidence and one of the most used measures in sport psychology (Cox,  
115 Martens, & Russell, 2003). Judo is a combat sport with high body contact where the  
116 athlete should "read" the moves of the opponent; thus the mental/psychological  
117 capacity and arousal of the athletes is especially important to the combat outcome.  
118 However, evidence are lacking to whether anxiety measures and self-confidence  
119 could influence the outcome of a judo competition.

120 Therefore, the aims of this study were to investigate the responses of salivary  
121 cortisol, salivary testosterone and SIgA during an international judo competition and  
122 to identify whether these salivary immunoendocrine responses and anxiety measures  
123 could differentiate winners and losers of the competition.

124 **Methods**

125

126 ***Participants***

127 Twenty-three trained, male, national level competitive judo athletes volunteered to  
128 participate in the current investigation (age  $22 \pm 4$  years; height  $178 \pm 7$  cm; body  
129 mass  $78.6 \pm 13.2$  kg; body fat  $11.3 \pm 5.6\%$ ;  $\text{VO}_2\text{peak}$   $52.8 \pm 5.4$   $\text{ml}\cdot\text{min}^{-1}\cdot\text{kg}^{-1}$ ;  
130 training experience  $8 \pm 4$  years). Athletes were aged 19 - 35 years and all athletes  
131 had competed in judo for at least five years and trained at least 3 times per week.  
132 They competed in weight categories within 60 - 100 kg and were officially registered  
133 under the National Judo Federation. All participants were from Cyprus, from 3  
134 different cities. Athletes trained with different coaches at 3 different clubs (one in  
135 each city). Most of the athletes (60%) came from city 1, and less athletes came from  
136 cities 2 and 3 (20% each city). All were experienced athletes and received relatively  
137 the same training (and pre-competition recovery) by their coaches. Athletes were  
138 familiar with each other, from previous training camps and competitions. They were  
139 non-smokers, not taking any form of medication, refrained from alcohol  
140 consumption and were free from illness during the study. The athletes did not  
141 exercise or train on the previous day. Prior to the study, all participants completed an  
142 informed consent and a health screening questionnaire. Ethical approval for this  
143 study was obtained by the national ethics committee.

144

145 ***Judo competition***

146 The study took place during an international judo competition in November 2012.  
147 Competition began at 9:30 and ended at 15:00. The competition day began with  
148 registrations and weigh-ins of the athletes in the morning after an overnight fast

149 (08:00-08:30), around 1.0 - 1.5 h before their first scheduled fight. Saliva samples  
150 were collected three times in total, before, during and after the competition.  
151 Immediately after the first saliva collection and ~1 h before the competition began,  
152 half of the athletes (n=12) in a randomised order completed the revised competitive  
153 anxiety inventory-2 questionnaire, as suggested by Cox et al. (2003). Using this  
154 questionnaire, athletes rated their anxiety symptoms on a scale of 1 (not at all) to 4  
155 (very much so) and subscales of somatic anxiety, cognitive anxiety and self-  
156 confidence were then calculated for each athlete on a scale of 10 to 40.  
157 Reproducibility of the anxiety questionnaire for this sample of athletes was  
158 ICC=0.78. Athletes were familiar with saliva collection procedures and the anxiety  
159 questionnaire. Then the athletes were divided into their weight categories and draws  
160 determined the opposing couples within each category. When the athlete lost the  
161 fight, he was disqualified from the tournament except when he competed in a  
162 repechage round to determine the third place. During this judo competition, athletes  
163 had no limitations or control in regards of fluid or food consumption, and they were  
164 asked to keep their regular habits; however, no food or drink was consumed before  
165 weigh-ins and the first sample collection. At end of judo competition according to  
166 the final rankings, athletes were divided into winners (first, second and third place)  
167 and losers (fourth place and below), at each weight category for the subsequent  
168 statistical analysis. Personal interviews revealed that in the week preceding the  
169 competition 80% of the athletes underwent a weight reduction of 2-5% of body  
170 weight, without differences between the groups of winners and losers.

171

172 *Saliva collection and analysis*

173 Saliva samples were collected in the morning after an overnight fast and before  
174 warm-up (08:00 – 08:30), mid-competition, after 2 fights and 10 min before the third  
175 fight (10:30 – 11:30), and post-fight within 15 min after their final fight (14:00 –  
176 14:30). Subjects were instructed to swallow to empty their mouth before an  
177 unstimulated saliva sample was collected. Prior drinks or food consumption was not  
178 permitted for at least 10 min prior to the saliva collection. Saliva collections were  
179 made with the participant seated, head leaning slightly forward with eyes open, and  
180 making minimal orofacial movement while passively dribbling into a sterile vial  
181 (Sterilin, Caerphilly, UK). The collection time was 2 min at least or until an adequate  
182 volume of saliva (~1.5 ml) had been collected. Saliva was then stored in the same  
183 vials at  $-30^{\circ}\text{C}$  and were transported frozen to the Loughborough University  
184 laboratories for analysis. Concentrations of salivary cortisol, salivary testosterone  
185 and SIgA were determined in duplicate using commercially available ELISA kits  
186 (Salimetrics, PA, USA). Mean intra-assay coefficients of variation were 3.6 %, 2.5  
187 % and 2.6 % for salivary cortisol, salivary testosterone and SIgA, respectively.  
188 Saliva volume was estimated by weighing the vial before and immediately after  
189 collection and assuming that saliva density was  $1.00\text{ g}\cdot\text{ml}^{-1}$  (Cole & Eastoe, 1988).  
190 Saliva flow rate was then calculated by dividing the total saliva volume collected in  
191 each sample (in ml) by the time taken to produce the sample (in min). The SIgA  
192 secretion rate ( $\mu\text{g}\cdot\text{min}^{-1}$ ) was calculated by multiplying absolute SIgA concentration  
193 ( $\mu\text{g}\cdot\text{ml}^{-1}$ ) by saliva flow rate ( $\text{ml}\cdot\text{min}^{-1}$ ).

194

### 195 *Statistical analysis*

196 Data was checked for normality, homogeneity of variance and sphericity before  
197 statistical analysis. If Mauchly's test indicated that assumption of sphericity was



198 violated the degrees of freedom were corrected using Greenhouse-Geisser estimates.  
199 According to the outcome the athletes were divided into groups of winners (n=12)  
200 and losers (n=11). The values of salivary cortisol, salivary testosterone, salivary  
201 testosterone/cortisol ratio and SIgA concentrations and secretion rates between  
202 winners and losers were analysed across time using a two-way analysis of variance  
203 (ANOVA) for repeated measures (time x group) with Bonferroni adjustments.  
204 Anxiety responses between winners and losers were analysed using a one-way  
205 between measures ANOVA. From the subscale of cognitive anxiety, two outliers (>2  
206 SD from the mean) were removed from the data set. Statistical significance was set  
207 at  $p \leq 0.05$ . The 95% confidence intervals (CI) for relative differences and size  
208 effects (ES) from simple planned contrasts were calculated to confirm meaningful  
209 significant differences. All data are presented as mean  $\pm$  SD. Data was analysed  
210 using SPSS (SPSS v. 22.0; SPSS Inc, Chicago, IL, USA).

211

## 212 **Results**

213

### 214 *Salivary hormones*

215 Individual athletes' data for salivary cortisol, salivary testosterone and salivary  
216 testosterone/cortisol ratio is presented in figures 1(a), 1(b) and 1(c), respectively, and  
217 mean data for salivary hormones in presented in table 1. Winners presented higher  
218 concentrations of salivary cortisol compared with losers in the morning ( $p=0.03$ ,  
219  $ES=0.58$ , CI 36 to 165%). No significant effects of time and interaction ( $p>0.05$ )  
220 showed that mean salivary cortisol responses were similar across the competition.  
221 Mean salivary testosterone concentrations were higher in the morning compared with  
222 post-fight values ( $p=0.01$ ,  $ES=0.52$ , CI 10 to 190%); however, no significant effects

223 of group and interaction showed no differences in salivary testosterone between  
224 winners and losers of the competition ( $p>0.05$ ). Significant effects of time ( $p=0.02$ ;  
225  $ES=0.60$ ) and group ( $p=0.03$ ,  $ES=0.53$ ) but not interaction ( $p>0.05$ ) showed that  
226 mean salivary testosterone/cortisol ratio fell mid-competition compared with  
227 morning values (CI -27 to -173%) and winners presented lower salivary  
228 testosterone/cortisol ratio in the morning (CI -43 to -156%) and mid-competition (CI  
229 -28 to -171%) compared with losers.

230

### 231 *Salivary SIgA*

232 No significant effects of time, group and interaction were found for SIgA absolute  
233 concentration and secretion rate ( $p>0.05$ ); however, winners tended to have higher  
234 SIgA secretion rates at mid-competition [ $p=0.07$ ,  $ES=0.35$ , CI -12 to 212%, figures  
235 2(a), 2(b); table 1].

236

### 237 *Saliva flow rate*

238 A significant effect of group ( $p=0.009$ ,  $ES=0.51$ ) showed higher saliva flow rates in  
239 the winners at the mid-competition time-point (CI 23 to 173%). Significant effects of  
240 time ( $p=0.02$ ,  $ES=0.46$ ) and interaction ( $p=0.007$ ,  $ES=0.53$ ) showed that saliva flow  
241 rate was lower in the morning compared with mid-competition (CI -5 to -204%) and  
242 post-fight [CI -3 to -368%, figure 2(c); table 1].

243

### 244 *Somatic anxiety, cognitive anxiety and self-confidence*

245 Levels of cognitive anxiety were higher for the winners compared with losers  
246 ( $p=0.02$ ,  $ES=0.72$ ,  $CI$  23 to 177%). No significant differences between winners and  
247 losers were found on somatic anxiety and self-confidence ( $p>0.05$ , figure 3).

248 <<Table 1 near here>>

249 <<Figure 1 near here>>

250 <<Figure 2 near here>>

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252

## 253 **Discussion**

254

255 This study showed that winners had higher salivary cortisol concentrations in the  
256 morning of the competition, higher saliva flow rate and a tendency for higher rates of  
257 SIgA secretion mid-competition compared with losers. In addition, winners had  
258 higher levels of cognitive anxiety compared with losers; no differences were found  
259 in levels of somatic anxiety and self-confidence according to the outcome.  
260 Therefore, this study suggests that higher levels of psychophysiological arousal in  
261 the morning of a judo competition may be related with enhanced performance.

262 This study presented higher morning salivary cortisol concentrations in the winners  
263 of the judo competition; thus, morning salivary cortisol concentrations ranged 5-17  
264  $\text{nmol}\cdot\text{l}^{-1}$  in the winners and 4-10  $\text{nmol}\cdot\text{l}^{-1}$  in the losers. Similar findings in judo  
265 athletes were observed by Suay et al. (1999), presenting higher anticipatory, pre-  
266 competition serum cortisol but not testosterone concentrations in the winners of judo  
267 competition. Comparable findings were presented in triathletes, with higher morning  
268 salivary cortisol concentrations in those who performed better, thus presenting a  
269 positive relationship between early-morning cortisol levels and ranking place during

270 a triathlon competition (Balthazar et al., 2012). From a physiological perspective  
271 there is evidence to suggest that acute rises in cortisol can have ergogenic effects via  
272 its neurostimulatory, anti-inflammatory/analgesic and metabolic functions (Duclos,  
273 2010); whereas moderate elevations in cortisol are considered to be advantageous  
274 for increasing arousal. Salivary cortisol and salivary alpha-amylase are both  
275 considered markers of stress, as the hypothalamic pituitary-adrenocortical system  
276 (cortisol) was reported to mirror the responses of the sympathetic-adrenomedullary  
277 system (salivary alpha-amylase) at 30 min post-exercise in children in response of a  
278 taekwondo competition (Capranica, et al., 2012). Possibly in our study, the higher  
279 morning salivary cortisol levels in the winners could reflect the activation of the  
280 sympathetic nervous system which was associated with the “fight or flight” stress  
281 response; consequently this finding could be related to the higher levels of  
282 physiological (and mental) alertness in the winning athletes, which in turn could  
283 have prepared the body (and mind) for action at the onset of the competition.

284 Winners also presented higher levels of cognitive anxiety, without any significant  
285 differences in ratings of somatic anxiety and self-confidence between winners and  
286 losers. Our findings disagree with the findings of Filaire, Maso, et al. (2011a) that  
287 winners of a judo competition present lower levels of cognitive anxiety. However,  
288 our findings are in line with the catastrophe theory, whereas an intermediate level of  
289 arousal could mediate enhanced performance (Hardy & Parfitt, 1991). Another study  
290 in judo athletes (Filaire, Sagnol, et al., 2001b) showed that cortisol and cognitive  
291 anxiety were related pre- and post-competition, thus these authors suggested that  
292 elite athletes may actually utilise the high levels of cognitive anxiety to enhance  
293 performance. Hence, these authors suggested that winning judo performance is  
294 actually dependant on the ability of each athlete to control the physiological arousal

295 that accompanies the increased cognitive anxiety (Filaire, Sagnol, et al., 2001b). The  
296 importance of cortisol in sustaining and facilitating cognitive functions has been  
297 demonstrated in a study in female elite water polo athletes, where a lower than  
298 normal cortisol secretion was reported to be related to dysfunctional mood state  
299 during two months of training and competitions (Di Corrado, Agostini, Bonifazi,  
300 Perciavalle, 2013). Judo is a sport where high mental alertness is required in order to  
301 face the opponent during combat, whereas the participating judokas in our study  
302 were national, experienced, elite level athletes, with possibly good control over  
303 competition stress situations. Therefore, the higher levels of cognitive anxiety along  
304 with higher cortisol concentrations in the winners of our study could indicate better  
305 psychophysiological arousal which has possibly been a factor for promoting winning  
306 performance.

307 Concentrations of salivary testosterone presented no differences between winners  
308 and losers; our findings contradict the biosocial model of status (Mazur, 1985) and  
309 disagree with the findings of studies reporting higher pre-competition testosterone  
310 concentrations in the winners of a weight-lifting competition (Passelergue et al.,  
311 1995) and higher post-competition testosterone in the winners of a badminton  
312 (Jimenez et al., 2012), a wrestling (Fry et al., 2011) and a judo competition (Filaire,  
313 Maso, et al., 2001a). A lower salivary testosterone/cortisol was observed in the  
314 winners in anticipation and at mid-competition; however it is probably of low  
315 physiological value as it has reflected salivary cortisol concentrations.

316 The discrepancy in our findings regarding anticipatory endocrine responses could be  
317 explained by the dual-hormone hypothesis, as proposed by Mehta & Josephs (2010).  
318 These authors suggested that cortisol and testosterone concentrations during acute

319 stress situations jointly interact and compensate for each other to modify dominance;  
320 thus only when cortisol is low should higher testosterone promote higher status and  
321 reversely when cortisol is high, higher testosterone may actually decrease dominance  
322 and sequentially motivate lower status. This theory could actually explain the  
323 discrepancy in our findings showing no differences in testosterone levels between  
324 winners and losers, which is in contrast to other studies (Fry, et al., 2011;  
325 Passelergue, et al., 1995). Thus, no differences in salivary testosterone  
326 concentrations between winners and losers could be related and actually explain the  
327 higher salivary cortisol levels in those who won the judo competition. However, an  
328 additional saliva collection on a resting day could provide further evidence for this  
329 suggestion. SIgA secretion rate tended to be higher in the winners mid-competition,  
330 whereas this was accompanied by significantly higher rates of saliva flow. Salivary  
331 responses can illustrate the activity of autonomic nervous system, since saliva is  
332 regulated by both sympathetic and parasympathetic nervous system activity; saliva  
333 elicited by sympathetic stimulation reduces saliva flow rate due to vasoconstriction  
334 of the blood vessels supplying the salivary glands, whereas parasympathetic nerve  
335 activation nerve stimulation results in a higher volume of watery saliva (Chicharro,  
336 Lucía, Pérez, Vaquero, Ureña, 1998). However, it is well known that sympathetic  
337 and parasympathetic nervous systems, work in cooperation rather than in opposition.  
338 The function of the parasympathetic nervous system is to actually work along with  
339 the sympathetic nervous system for calming the body after the arousal. Therefore,  
340 the higher saliva flow rate mid-competition in the winners could suggest increased  
341 participation (or less inhibition) of the parasympathetic nervous system, which in  
342 that case, aided to control the sympathetic nervous system activation; thus  
343 practically, the winning athletes were the ones that were able to control their stress

344 response better during competition. Mean SIgA concentrations and secretion rate did  
345 not change from pre to post-competition, agreeing with the findings of Moreira,  
346 Arsati, et al. (2010) and Moreira, Franchini, et al. (2012) that competition may have  
347 a minimal effect on this marker of mucosal immunity.

348 Limitations of this study were the measurement of hormonal responses and anxiety  
349 during only one competition day; therefore, it is possible that many other factors  
350 have also influenced performance in these judo athletes. In addition, the fact that  
351 testosterone concentrations were not associated with the competition outcome, as  
352 was expected due to its physiological role in performance, should be better explored.  
353 One could argue that the higher cortisol concentrations in the winners could be  
354 attributed to exogenous use of stimulants. However, we can say with confidence that  
355 cortisol concentrations at this time point were not affected by previous food or drink  
356 (i.e. coffee or ergogenic substances) intake or previous exercise, since saliva was  
357 collected just before weigh-ins as the competition took place before the change in  
358 weigh-ins procedures (International Judo Federation, 2012) and warm-up, when  
359 athletes did not consume anything (not even water) in order to maintain their body  
360 mass. It is important to note that doping control was present at the day of the  
361 competition and all participants were tested. Furthermore, values of salivary cortisol  
362 in the winners were within the normal range (although higher) and not unusually  
363 higher than those of the losers. Therefore, it seems unlikely that there was any  
364 previous ergogenic substance use by these athletes.

365 In conclusion, this study suggests that winning competition performance in judo may  
366 be influenced by the levels of psychophysiological arousal. Winners presented  
367 higher levels of pre-competition psychophysiological arousal, as evidenced by the

368 higher salivary cortisol concentrations and higher self-ratings of cognitive anxiety in  
369 the morning of the competition; subsequently, as the competition progressed, the  
370 winners were the ones that managed to control their stress response better, as  
371 evidenced by higher saliva flow rate at mid-competition. Practical application of this  
372 study could suggest increasing the levels of arousal in the athletes, before  
373 competition. A study in rugby union players suggested pre-game presentation of  
374 motivational strategies to athletes involving specific video footage and coach  
375 feedback can provide effective mental arousal strategies for enhancing match  
376 performance (Cook & Crewther, 2012). Further studies could focus on strategies for  
377 increasing arousal levels before competition in judo.

378

379 **WORD COUNT: 3534**

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525 Table 1. Mean  $\pm$  SD responses of salivary hormones, SIgA and saliva flow rate.

		<b>morning</b>		<b>mid-competition</b>		<b>post-competition</b>	
salivary cortisol (nmol·l <sup>-1</sup> )	Winners	11.57	$\pm$ 4.44 †	11.73	$\pm$ 4.34	9.30	$\pm$ 3.57
	Losers	6.76	$\pm$ 2.26	10.08	$\pm$ 4.05	7.37	$\pm$ 4.88
salivary testosterone (pmol·l <sup>-1</sup> )	Winners	330.04	$\pm$ 92.38	231.42	$\pm$ 118.78	235.30	$\pm$ 81.84 *
	Losers	338.70	$\pm$ 102.34	276.59	$\pm$ 107.30	248.44	$\pm$ 102.00 *
salivary testosterone/cortisol ratio	Winners	31.33	$\pm$ 9.27 †	23.08	$\pm$ 8.46 †*	32.13	$\pm$ 21.92
	Losers	54.93	$\pm$ 19.89	36.97	$\pm$ 15.62 *	45.70	$\pm$ 24.97
SIgA absolute concentrations (mg·l <sup>-1</sup> )	Winners	119.67	$\pm$ 76.46	137.69	$\pm$ 92.66	95.60	$\pm$ 53.12
	Losers	126.98	$\pm$ 90.90	132.97	$\pm$ 79.20	89.34	$\pm$ 58.45
SIgA secretion rate ( $\mu$ g·min <sup>-1</sup> )	Winners	78.46	$\pm$ 56.27	138.64	$\pm$ 104.51	86.89	$\pm$ 71.88
	Losers	85.02	$\pm$ 77.46	80.85	$\pm$ 49.27	77.59	$\pm$ 56.26
saliva flow rate (ml·min <sup>-1</sup> )	Winners	0.70	$\pm$ 0.21	1.03	$\pm$ 0.42 † *	0.94	$\pm$ 0.45 *
	Losers	0.66	$\pm$ 0.26	0.58	$\pm$ 0.32	0.93	$\pm$ 0.65 *

526 † indicates significantly different from losers (p<0.05); \* indicates significantly

527 different from morning (p<0.05).

528

529 **Figure 1.** Individual responses of (a) salivary cortisol, (b) salivary testosterone and  
530 (c) salivary testosterone/cortisol ratio across time in winners and losers. Filled dots  
531 indicate the winners, empty dots indicate the losers and horizontal lines indicate the  
532 mean for each group. † indicates significantly different ( $p<0.05$ ) from losers.

533

534 **Figure 2.** Individual responses of (a) SIgA absolute concentrations, (b) SIgA  
535 secretion rate and (c) saliva flow rate across time in winners and losers. Filled dots  
536 indicate the winners, empty dots indicate the losers and horizontal lines indicate the  
537 mean for each group. † indicates significantly different ( $p<0.05$ ) from losers.

538

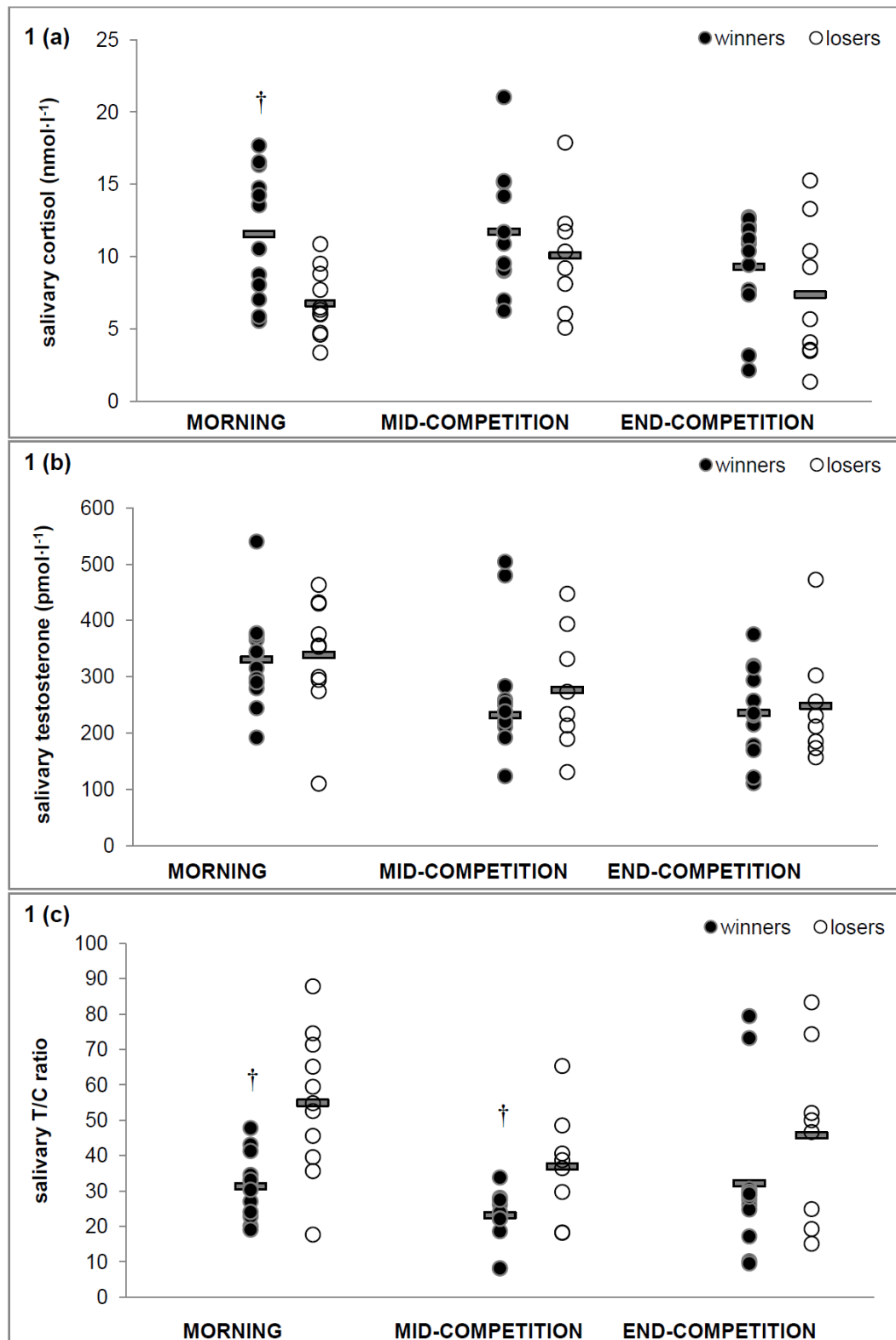
539 **Figure 3.** Individual responses of somatic anxiety, cognitive anxiety and self-  
540 confidence in winners and losers. Filled dots indicate the winners, empty dots  
541 indicate the losers and horizontal lines indicate the mean for each group. † indicates  
542 significantly different ( $p<0.05$ ) from losers.

543

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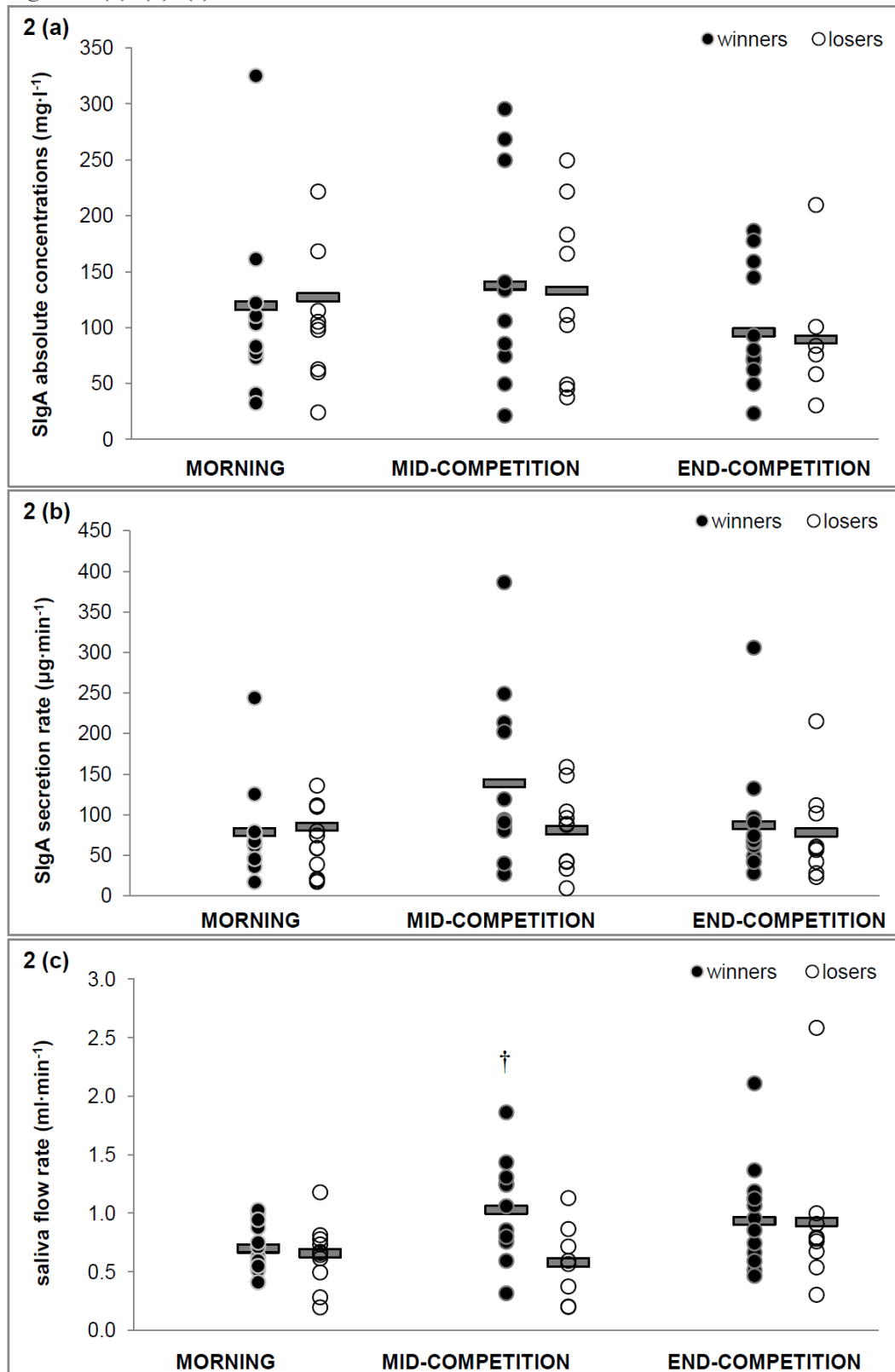
Figure 1 (a), (b), (c).



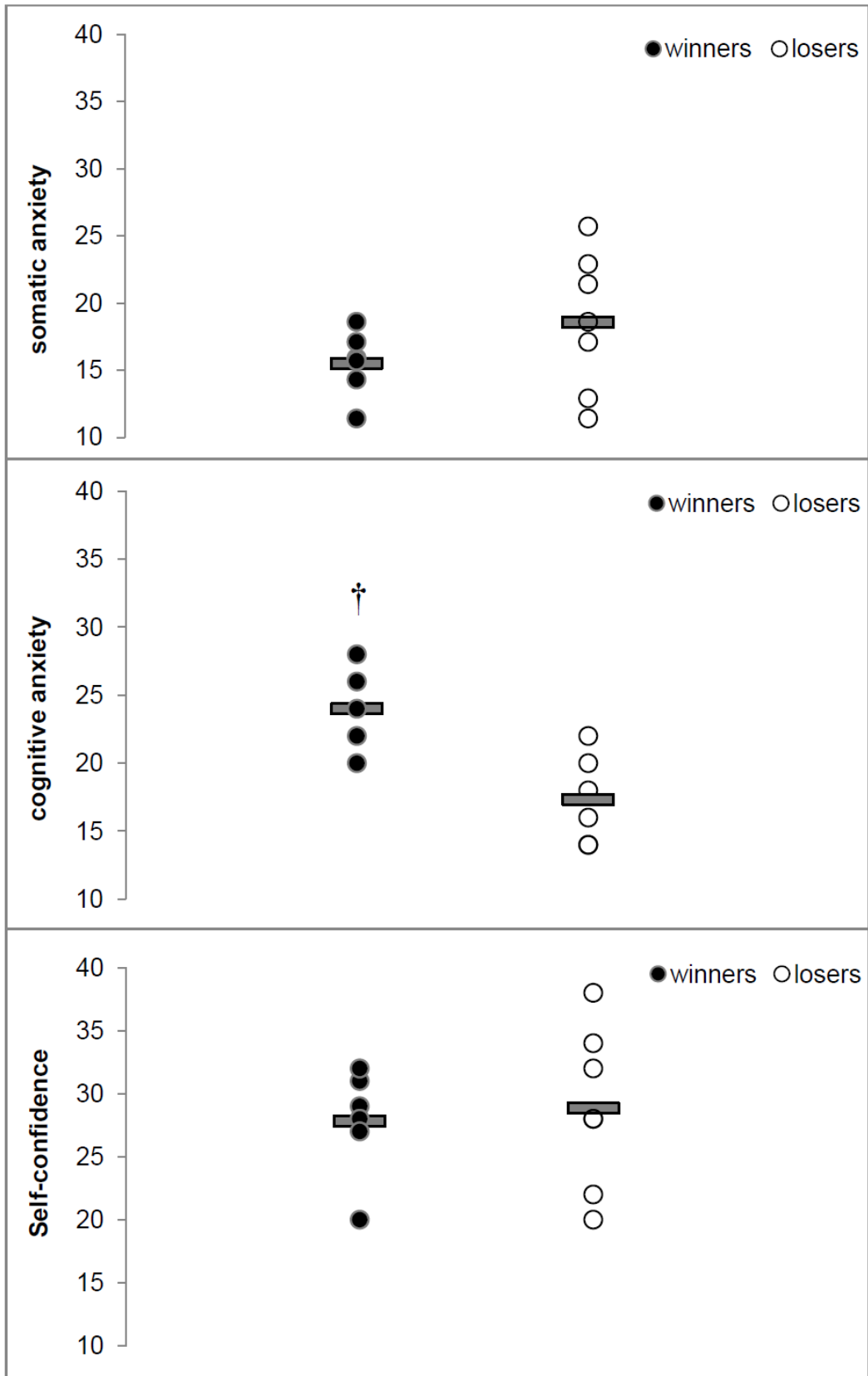
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Figure 2 (a), (b), (c).



**Figure 3.**



548

549