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# ACCOUNTING PRACTICES 1977 Airline Industry

Illustrative Items of Current Interest From Annual Reports to the SEC Haskins & Sells Internationally Deloitte Haskins & Sells

## ACCOUNTING PRACTICES 1977 Airline Industry

### Illustrative Items of Current Interest From Annual Reports to the SEC

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#### INTRODUCTION

This survey of the 1976 10K reports of investor-owned air carriers is designed to assist our professional personnel in finding examples of accounting practices and disclosure techniques used by the airlines. It provides information on the airline industry similar to that for all industries published by the American Institute of Certified Public Accountants in Accounting Trends and Techniques and in our two-volume reference guide to illustrative items of current interest from published annual reports.

The illustrations shown herein do not necessarily represent authoritative support for the underlying accounting procedures or reporting practices, and their status must be considered in view of recent pronouncements and interpretations of the Financial Accounting Standards Board, the Securities and Exchange Commission, the American Institute of Certified Public Accountants, and the Civil Aeronautics Board which could affect the manner in which certain items are reflected or disclosed.

Although this survey is intended principally for internal reference purposes by personnel of Haskins & Sells, it may be made available to persons outside the Firm having an interest in reporting practices of the airline industry.

HASKINS & SELLS

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#### AIRLINES SELECTED FOR SURVEY

This survey includes both domestic and international U.S. airlines. The airlines selected are the major trunk carriers. Pan American World Airways was also included even though it has no domestic routes. The survey results reflect the accounting and reporting practices found in the 1976 10K's of the following air carriers:

American Airlines Braniff Airways Continental Airlines Delta Air Lines Eastern Air Lines National Airlines Northwest Airlines Pan American World Airways Trans World Airlines United Airlines

Western Air Lines

\* \* \* \* \*

REPORTING PERIODS

Nine of the airlines report on a calendar-year basis and two on a June 30 fiscal-year basis.

\* \* \* \* \*

#### OTHER GENERAL INFORMATION

<u>Note References</u> - All of the airlines surveyed included specific note references within the financial statements, and a general reference to the notes to the financial statements on each page of the statements.

<u>Presentation of Dollar Amounts</u> - Nine airlines presented the financial statements in thousands of dollars while two presented the actual dollar amounts.

Summary of Operations - Nine of the airlines surveyed presented five-year summaries while two presented ten-year summaries.

<u>Subsequent Events</u> - Only one airline disclosed the occurrence of a subsequent event. See the footnote disclosure made by Delta Air Lines at Miscellaneous Footnote Disclosures on page 1-29.

Where Shares are Traded - All of the surveyed airlines are listed on the New York Stock Exchange while seven and four, respectively, are also listed on the Pacific and Midwest stock exchanges.

(See following pages.)

TABLE 1-1

# AIRLINE INDUSTRY STATISTICS

# (000 OMITTED EXCEPT RANK AND EPS DATA)

				MALLING OOO)	TJUDVU	AND AND CLA CHANNER	LAIA)				
	American Airlines	Braniff Airways	Continental Airlines	al Delta Air Lines	Eastern s Air Lines	National Airlines	Northwest Airlines	Pan American World Airways	Trans World Airlines	United Airlines	Western Air Lines
Revenues: 1976 Rank	\$2,007,883 3	t \$674,583 8	\$551,464 10	<b>\$1,</b> 528,942 б	+2 \$1,825,475 4	5 \$334,369 11	\$ 963 <b>,</b> 808 7		~~	\$2,929,637 2	\$605,205 9
1975 Rank	1,710,005 3	594,960 8	515,397 10	1,377,030 6	30 <b>1,</b> 624,394 ч	1 1	800,562 7	1,605,729 5	2,640,125 1	2,409,870 2	518,973 9
Total Assets: 1976 Rank	\$1,715,229 3	\$553,668	\$678,609 8	\$1,467,494 ч	94 \$1,300,668 б	8 \$512,158 10	-07	-07	\$1,894,626 2	\$2,865,217 1	\$431,133 11
1975 Rank	1,618,369 3	12		1,380,110 5		1	1,215,146 7	1 1	<b>1,</b> 929,450 2	2,722,457 1	420,093 11
Net Income: 1976 Rank	\$ 56,315 3	\$ 27,017	\$ 9,209 10	\$ 70,207 2	⇔	9 \$ 5,029 11	\$ 51,737 4	₩	\$ 36,833 6	\$ 19,042 8	\$ 14,965 9
1975 Rank	\$ (22,410) 8	) <b>\$</b> 16,981 3	\$ (9,719) 7	\$ 51,880 1	30 \$ (88,714) 11	4) \$ 11,349 5	\$ 43 <b>,</b> 396 2	\$ (46,075) 9	\$ (86,279) 10	\$ (4,207) 6	\$ 12,320 4
Primary Net Income per Share: 1976 Primary:	1_97	, * ₩	۲- بو #	23 79 <del>70</del>	\$ 1.76	00 10 10	6 6 9	<b>\$</b> (.20)	\$ 2.51	<b>\$</b>	<b>\$</b> 1.10
Extraor- dinary; cumulative					l		i	· . (			
errect Mat income		1 ₩	ד ש ₩	יי ש ש	95. ℃ ℃ #	ס יי יי	ו ר שלי	+++ - 2 # 2 - 2H	1 1 1 1 2 1 1 2	<b>,</b> 75	1 F
Fully diluted:					1	•	1				. 98
dinary; cumulative											
effect	1	1	I	1	1	1	1			F	1
Net income 1975 Primary:	\$ 1.90 \$ (.79)	<u>រ</u> រ	\$ - \$ (.68)	<b>\$</b> 2.61	<u>\$</u> - \$ (2.86)	\$ 1·33	<b>\$</b> - <b>*</b>	\$ 1.43 \$ (1.11)	\$ 2.44 \$ (6.68)	<b>\$</b> - <b>\$</b> (.20)	<del>86</del> 98
Extraor- dinary; cumulative											
effect	ı ` 	I 4			+	'  ,		1			+
Net income Fully diluted:	: 4 - 43)	ו ו <del>א</del> ילי	<b>* (.</b> 68)	<b>\$</b> 2.61	+ (H-70)	<b>4</b> I.33	\$ - <del>*</del>	- <del>\$</del>	\$ (0.68) \$	(•20) \$	* • 33
Extraor- dinary;											
cumulative effect		1	<b>I</b> 1		1	ł	1	1	1	1	тн <b>.</b> +
Net income	ı ₩	ı <del>م</del>	। + <del>\$</del> 7	ı <del>ه</del>	۱ ه	۱ +	। ज	۱ ++++	\$ (6.68)	۱ *9	<b>\$ .</b> 74
* - A who + - Cumu	A wholly-owned corporation. Cumulative effect.	corporation. t.									

1-3

SECTION 1 GENERAL

TABLE 1-2

AIRLINE INDUSTRY RATIOS

		American Airlines	Braniff Airways	Continental Airlines	al Delta Air Lines	Eastern Air Lines	National Airlines	Northwest Airlines	Pan American World Airways	Trans World Airlines	United Airlines	Western Air Lines
Solvency: Current (1) ratio	1976 1975	1.39 1.21	1.11 1.16	.75 .87	.87 .87	.88	1.43 1.12	.80 .83	1.39 1.02	1.24 1.13	1.57 1.62	.90 1.02
Operational efficiency: Receivable (2) turnover	: 1976	6.35	11.59	9.16	13.06	12.70	5.84	13.02	6.77	66 6	9.76	12.42
Days of re- (3) ceivable	- 1976	57	ЭТ	H0	28	29	63	28	54	37	37	29
Accumulated deprecia- tion to (4) property	d - 1976	• 54	.27	.26	.36	42	.33	.37	۲۲.	.50	.51	8 4.
Capitalization: Times l	on: 1976	н <b>,</b> 43	2,96	1.45	ч.16	2.03	1.22	8.00	2.83	1.96	1.42	3.48
interest (5) earned	1975	(.21)	2.29	• 53	3.14	(90.)	1.99	3.92	( 03)	(+5.)	.95	2.28
Common stock- holder	1976	.20	1.	.12	.10	.24	.05	.12	.17	.13	.17	.10
equity to total (6) assets	1975	.21	.10	11.	.10	.23	.05	.13	.17	.12	.16	.13
100 1	1976 1975	1.20 1.31	4.19 4.07	4.09 4.92	2.51 2.79	1.79 2.27	5.42 6.53	.81 1.63	2.95 3.28	3.80 4.17	2.02 2.19	2.65 2.04
Profitability Common	y: 1976	* \$	<b>\$</b> .02	* <del>-</del> \$\$	\$ .01	*	•03	• 02	*	*	<b>•</b> 02	+0• ₩
stock (8) yield	Rank		Ŧ		9		2	Ś			m	гı
Return on	1976 Rank	\$ .16 7	\$ 148	<b>\$</b> .12 10	<b>\$</b> .50 1	<b>\$</b> 9.14	\$ • -20	⇔ .3+	800°°€ •°€ •	<b>4</b> 8	\$ 11.04	₽36 +
investment (9)	1975 Rank	\$ (.07) 7	<b>\$</b> .30	\$ (.12) 8	\$ .37 2	\$ (.31) 10	\$ 1. 1.	\$ ⊾.29	(•1•) \$ 9	\$ (.37) 11	\$ (.01) 6	<b>\$</b> • 23 5
* No đ	iviđenć	dividends paid.										
(1) Curre (2) Revei	ent Ass nues/Av	ets/Current erage Net F	Current Assets/Current Liabilities. Revenues/Average Net Receivables.	S.			.D (8) M (6)	tvidends pe et Income <i>H</i>	Dividends per Share/Market Value Per Share. Net Income Available to Common Stockholders	t Value Per Sl ommon Stockho	hare. Iders	
~ ~	(∠). mi]ated	Denneriati	Joj/(/). Accimilated Depreciation/Pronenty	տ ելյցիէ Բոյյոտent	งเวิ่ทตคทt กกไซ	X		noo/kornba	י לאדחאש בופטדמוזאסמאפ וומשטמא/אאדחאש	· Kornha s.12		01

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Accumulated Depreciation/Property, Flight Equipment only. Income Before Tax and Interest Expense/Interest Expense. Common Stockholders Equity/Total Assets. Long-term Debt/Common Stockholders Equity.

SECTION 1 GENERAL

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#### FOOTNOTE DISCLOSURES

Table 1-3 summarizes the nature of information frequently disclosed in financial statements and the number of survey companies disclosing such information.

#### Table 1-3

Types of Disclosure	No.	Types of Disclosure	<u>No.</u>
Accounting policies Long-term debt	11 11	Capital stock Earnings per share	6
Lease Commitments	11	Mutual aid	5
Contingencies Income taxes	11 10	Supplementary income statement information	5
Replacement cost	9	Capitalized interest	3
Stock options	8	Compensation plans	3
Quarterly results	7	Subsidiary sale	3
Pension plans Accounting changes	7	Acquisition commitments	3

\* Footnotes found in two or fewer reports are listed in Table 1-23.

Examples of some of the above footnote disclosures follow:

#### ACCOUNTING POLICIES - AMERICAN AIRLINES

#### 1. SUMMARY OF ACCOUNTING POLICIES

A. BASIS OF CONSOLIDATION - The accompanying consolidated financial statements include the accounts of American's wholly-owned subsidiary, American Airlines de Mexico, S.A. The investment in Flagship International, Inc. (Flagship) a wholly-owned subsidiary primarily engaged in providing hotel and catering services, is carried in the financial statements at cost plus equity in undistributed net earnings.

B. INVENTORIES - Spare parts, materials and supplies relating to flight equipment are carried at average cost and expensed when used in operations. With respect to the spare parts expected to be on hand at the date the aircraft are retired from service, American provides allowances for obsolescence of such parts over the estimated useful life of the related aircraft and engines.

1-5

C. EQUIPMENT AND PROPERTY - Provision for depreciation of operating equipment and property is computed by the straight-line method applied to each unit of property, except that spare assemblies are depreciated on a group basis. The estimated useful lives and residual values used for the principal asset classifications are as follows:

	Estimated Useful Life	Residual Value
Boeing 747 and DC-10 aircraft and engines	14 years	15%
Boeing 707 aircraft and engines:		
Acquired 1959 to 1961 Acquired 1963 to 1968	* 15 years	\$100,000 \$100,000
Boeing 727 aircraft and engines	16 years	10%
Major rotable parts, avionics and assemblies	Life of equipment to which applicable	None to 15%
Improvements to leased flight equipment	Term of lease	None
Buildings and improvements (principally on leased land)	l0 to 20 years or term of lease	
	whichever is shorter	None
Ground and other equipment	4 to 10 years	None

\*Common retirement date of December 31, 1977.

Expenditures that increase values or extend useful lives are capitalized; maintenance and repairs are charged to expense. Upon the retirement or disposal of property and equipment, other than spare assemblies, the cost and related allowance for depreciation are removed from the accounts. Gains or losses from such disposals are included in income, except that gains on aircraft sales are deferred until the proceeds are realized. Proceeds from the disposition of spare assemblies are credited and the related costs are charged to the allowances for depreciation.

D. PASSENGER REVENUE - Passenger ticket sales are initially recorded as a current liability. Revenue derived from the sales is recognized at the time transportation is provided. E. RETIREMENT BENEFIT PLANS - American has in effect various retirement benefit plans, most of which are contributory, in which substantially all employees are eligible to participate. American's policy is to fund accrued pension costs.

F. INTEREST CAPITALIZED - Interest attributed to funds used to finance the acquisition of new aircraft and construction of major ground facilities is capitalized as an additional cost of the related assets. Capitalization of interest ceases when the related assets are placed in service.

G. FEDERAL INCOME TAX - Provision is made for Federal income taxes that are currently payable or refundable and amounts that are deferred to future periods. The deferred amounts result from the fact that, under the applicable tax statutes and regulations, some items of income and expense are not recognized in the same years for tax reporting purposes as for financial statement purposes. The principal timing difference results from the use of accelerated depreciation for tax reporting purposes and the straight-line method for financial statement purposes. American follows the "flow-through" method in recognizing benefit of investment tax credits.

H. EARNINGS (LOSS) PER SHARE - Primary earnings (loss) per share of common stock are based on the average number of shares of common stock outstanding during the year (1976 - 28,574,000; 1975 - 28,549,000). The inclusion of common stock equivalents (stock options) would not have a dilutive effect on primary earnings per share.

Fully diluted earnings per share were determined on the basis of the average number of shares of common stock and common stock equivalents outstanding and assumes the conversion of the subordinated convertible debentures, if such conversion would have a dilutive effect, into common stock. Net earnings applicable to common stock were increased to reflect the elimination of interest and debt expense (less tax effect) related to the convertible debentures. The number of shares used in this calculation for the year ended December 31, 1976, was 32,485,000. Fully diluted earnings per share are not applicable to 1975 since the effect would be anti-dilutive.

#### ACCOUNTING POLICIES - WESTERN AIR LINES

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.

<u>Property and Equipment</u>: Property and equipment, exclusive of residual values, are depreciated over estimated useful lives by the straight-line method. Maintenance and repairs are expensed as incurred. (See Note 2.) Major renewals and betterments are charged to property and equipment accounts.

<u>Preoperating Costs</u>: Significant costs, such as those for traffic promotion and personnel training, related to the inauguration of service over major new routes and to the introduction of new types of aircraft are deferred and amortized over five years.

Interest Capitalized: Interest related to deposits on aircraft purchase contracts is capitalized and amortized over the useful lives of the aircraft.

Investment Credits: Investment credits generated by acquisition of assets are amortized to income on a straight-line basis over the useful lives of the related assets. Amortization for financial statement purposes may exceed accumulated amounts utilized on Western's tax returns to the extent of available deferred Federal taxes on income on the accompanying balance sheets.

Obsolescence of Expendable Parts: An allowance for obsolescence of flight equipment expendable parts is accrued over the useful lives of the related aircraft types.

Advance Ticket Sales: Passenger ticket sales are recorded as a current liability until billed by other carriers for transportation provided by them or until recognized as revenues for services provided by Western. At December 31, 1976, \$12,343 (1975 - \$11,476) was estimated to be payable to other carriers and \$17,220 (1975 -\$16,070) was estimated to be related to transportation to be provided by Western.

#### SUMMARY OF DISCLOSURES:

The nature of information disclosed in summaries of accounting policies and the number of survey companies disclosing such information follows:

#### Table 1-5

Passenger revenue	10
Capitalized interest	9
Inventory	8
Foreign currency transactions	7
Pension plans	7

#### Table 1-5

Property and equipment	7
Income taxes	6
Principles of consolidation	6
Depreciation	5
Maintenance and repairs	3
Investment tax credit	3
Deferred charges	3
Earnings per share	

#### LEASE COMMITMENTS - TRANS WORLD AIRLINES

#### LEASES AND RELATED GUARANTEES:

Total rental expense, net of sublease revenue of immaterial amounts, included in the determination of 1976 and 1975 operating results is as follows:

	1976	1975
	(Amounts	in Thousands)
Basic rents: Non-capitalized financing leases Other	\$ 89,908 40,650	\$ 85,396 41,073
Contingent rents Total	36,868 \$167,426	35,989 \$162,458

Minimum rental commitments, net of sublease revenue of immaterial amounts, for all non-cancellable leases in effect at December 31, 1976 are as follows:

			(Amounts	in Thousan	ds)	
	Non-capitalized					
			Fin	ancing Lea	ses	
			Aircraft	Buildings	Other	Operat-
			Equip-	and	Equip-	ing
Period		Total	ment	Facilitie	s ment	Leases
1977	\$	118,959	\$ 63,904	\$ 18,949	\$ 6,589	\$ 29,517
1978		115,877	63 <b>,</b> 904	19,017	5,936	27,020
1979		113,147	63,904	19,292	5,038	24,913
1980		109,602	63,904	19,566	2,786	23,346
1981		108,161	63 <b>,</b> 904	19 <b>,</b> 721	2,287	22,249
1982-86		418,337	216,981	99 <b>,</b> 420	4,560	97,376
1987-91		196,694	42,173	91,588	706	62,227
1992-96		124,419	-	77 <b>,</b> 619	53	46,747
Remainder		139,567	_	111,739	821	27,007
Total	<u>\$1</u>	<u>,444,763</u>	\$578,674	\$476 <b>,</b> 911	\$28,776	\$360,402

Present values of minimum lease commitments, net of sublease revenue of immaterial amounts, for all non-capitalized financing leases in effect at December 31, 1976 and 1975 are as follows:

	1976	1975
	(Amounts	in Thousands)
Aircraft Equipment Buildings and Facilities Other Equipment Total	\$425,088 208,051 23,269 \$656,408	\$459,509 200,168 <u>25,229</u> \$684,906
	<u>n</u>	<u>n</u>

The effect of net income (loss) if all leases identified as non-capitalized financing leases were capitalized is as follows:

	1976	1975
	(Amounts in	Thousands)
Expense increase (decrease):		
Amortization	\$ 52,438	\$ 51,975
Interest	46,682	49,742
Lease rental	(90,024)	(88,498)
Increase in expense	9,096	13,219
Less income tax effect	2,849	3,402
Additional charge to income - net	<u>47 و6                                    </u>	<u>\$ 9,817</u>

Interest rates used in the computation of present values ranged from 4.25% to 14.13% with a weighted average of 7.58% at December 31, 1976 and ranged from 4.25% to 14.60% with a weighted average of 7.16% at December 31, 1975.

Amounts reported for 1975 in each of the above tables have been restated to conform with the reclassification, adopted in 1976, of certain leases of buildings and facilities from the classification of non-capitalized financing leases to the classification of operating leases.

Sixty-two aircraft were leased at December 31, 1976 (with aggregate annual rentals approximating \$63,600,000) for which the remaining lease periods range from six to fourteen years with options to purchase and rights of first refusal to purchase or re-lease most of such aircraft essentially on the basis of market value upon termination of the leases. The lessors' cost of forty-seven aircraft was financed in part by loans from others and, for twelve aircraft, in part by the sale to the public of Guaranteed Loan Certificates. The loans to lessors from others are evidenced by notes payable in instalments over the term of the leases from rental proceeds under the leases. The Guaranteed Loan Certificates are to be redeemed through a Sinking Fund accumulated from the lease rentals. TWA has guaranteed the payment of substantially all of the notes and all of the Guaranteed Loan Certificates, even though scheduled rental payments will exceed the principal and interest payments thereon.

Building and facility leases are primarily for airport terminals, support facilities and hotels. At December 31, 1976, thirty-seven hotels were operated under lease agreements which generally provide for a contingent rental based on a percentage of gross operating profit and, in some instances, for a fixed basic rent. Initial terms of the hotel leases generally are not less than twenty years exclusive of options to renew. Leases of other equipment primarily consist of flight simulators and computer systems.

#### SUMMARY OF DISCLOSURES:

Companies reporting items relating to APB Opinion No. 31 and ASR 147 (Disclosure of Lease Commitments by Lessee):

Table 1-6

Disclosed	11
Not disclosed	-
Statement that leases are either not	
material or not significant	
Total	11

Total rent expense entering into determination of net income:

#### Table 1-7

Disclosed Not disclosed Disclosure that lease rentals are less than 1% of operating revenues	11 - _
Total	
Rental from subleases:	
Table 1-8	
Disclosed Not disclosed	2 9
Total	_11

Landing fees:

Table 1-9

Disclosed	3
Not disclosed	8

Minimum rental commitments under all non-cancellable leases as of the date of the latest balance sheet for each of the five succeeding years, each of the next five-year periods and the remainder as a single amount:

Table 1-10

Disclosed in the categories indicated	
above	11
Disclosed but not in specific categories	
mentioned above	-
Not disclosed	
Total	

Basis for calculating rental payments if dependent upon factors other than lapse of time:

Table 1-11

Disclosed Not disclosed	_ <u>_</u>
Total	11

Existence and terms of renewal or purchase options, escalation clauses, etc.:

Table 1-12

Disclosed	7
Not disclosed	4
Statement to the effect that they are not	
significant	
Total	<u>   11                                </u>

Nature and amount of guarantees or obligations assumed:

Table 1-13

Disclosed	8
Not disclosed	3
Total	11

Restriction on paying debt, additional leasing, etc.: Table 1-14

Disclosed	1
Not disclosed	10
Total	11

Any other information necessary to assess the effect of lease commitments on future operations:

Table 1-15
Disclosedl Not disclosed <u>10</u>
Total <u>11</u>
Present value of lease commitments by major category at balance sheet date:
Table 1-16
Disclosed
Total <u>11</u>
Rate used in computation of present value:
Table 1-17
Disclosed
Total <u>11</u>
Present value of all sub-rentals which will reduce rental
expense:
Table 1-18
Disclosed Not disclosed <u>ll</u>
Total <u>11</u>
Impact on net income of capitalizing all non-capitalized financing leases:
Table 1-19
Disclosed
Not disclosed 1 Statement that the impact was either not
material or not significant l Statement that the impact on net income was less than 3% of average net income
for the two most recent years
Total <u>11</u>

Amount of amortization and interest cost for all non-capitalized financing leases:

Table 1-12

Disclosed Not disclosed	
Total	

#### CONTINGENCIES - BRANIFF AIRWAYS

#### CONTINGENCIES

In connection with the sale of certain of its assets, the Company has agreed, under certain circumstances, to repurchase such assets. At December 31, 1976, the contingent repurchase prices aggregated \$25,255,000. The Company estimates that the current market values of such assets are in excess of any contingent repurchase prices and that no losses would occur in the event of such repurchase.

At December 31, 1976, the Company was contingently liable with respect to certain accounts in Latin America, approximating \$1,657,000, which had been sold to banks with recourse.

Federal income tax returns of the Company and consolidated returns in which it was included from December 1, 1965 through December 31, 1971 have been examined by the Internal Revenue Service. Proposed adjustments through that date could result in additional tax payments of approximately \$3,325,000 exclusive of interest. This amount reflects the utilization of approximately \$2,170,000 of unapplied investment tax credits and a reduction of \$729,000 in the Company's claim of investment tax credits recoverable from the former parent as discussed in Note 6. A substantial portion of the total assessments, if ultimately paid, would result in future tax benefits or reduced deferred income taxes provided in prior years. In addition, the Internal Revenue Service, as a result of its investigations into the competitive practices program referred to hereinafter, is claiming a civil fraud penalty of approximately \$596.000 with respect to the tax return filed The Company has protested the proposed adjustments for for 1971. years prior to 1970, intends to deny liability for 1970 and 1971 and intends to vigorously oppose the asserted civil fraud penalty. In the opinion of management, the ultimate payments of prior year income taxes will not materially exceed the aggregate of the amount provided for prior year liabilities, the amount of future tax benefits and the amount related to deferred taxes provided in prior years.

In addition to the above matters, reference is made to Item 5 - Legal Proceedings for discussion of pending litigation and related matters.

Although the ultimate effect of the matters discussed and referred to in this note on the financial statements is not presently determinable, it is the opinion of management that such effect will not be material.

See Item 1, "Business - Fares and Rates" for possible retroactive adjustments of mail rates.

#### INCOME TAXES - DELTA AIR LINES

INCOME TAXES

of:

	1976 (In Th	1975 nousands)
Currently payable (refundable) Deferred income taxes Investment tax credits	\$ 8,769 36,849 8,331	\$(12,371) 48,069 3,626
Income taxes provided Less - Amortization of investment	53,949	39,324
tax credits	<u>(14,613</u> )	<u>(11,359</u> )
	<u>\$39,336</u>	<u>\$ 27,965</u>

The provision for income taxes in 1976 and 1975 consisted

Total income taxes provided were 49.25% of 1976 and 1975 book income before income taxes, representing taxes provided at the 48.0% Federal statutory rate plus net state income taxes. As of June 30, 1976, approximately \$34,000,000 of unutilized investment tax credits of which \$22,500,000 expires in fiscal year 1982 and \$11,500,000 in fiscal year 1983, are available to reduce future Federal income taxes payable.

The provision for deferred income taxes resulted from the tax effect of the following timing differences:

	1976	1975
		ousands)
Depreciation and other property items	\$34,069	\$42,598
Unrealized gain on foreign currency		
translation (Note 2)	5 <b>,</b> 992	2 <b>,</b> 785
Other, net	<u>(3,212</u> )	2,686
	\$36,849	\$48,069

The Internal Revenue Service has completed an examination of the Company's income tax returns for fiscal years 1966 through 1972, and on September 25, 1975, issued a statutory notice of deficiency proposing additional income taxes of \$25,681,000.

The Company is contesting the proposed deficiency and believes that it has substantial defenses to most of the issues involved. The applicable law, however, is unsettled and the ultimate outcome of the matter is therefore uncertain. In the opinion of management, adequate provisions have been made for the alleged tax deficiency plus related interest, and the outcome of this matter will not have a material adverse effect on the Company's financial condition.

#### SUMMARY OF DISCLOSURES:

All reports surveyed included Federal income taxes on their income statement. The following table summarizes the method of income tax disclosure:

#### Table 1-21

Current and deferred on the income	
statement	l
Income taxes shown as one number on the	
income statement with footnote disclosure	
of the components	10
Total	_11

The following table summarizes the method used to disclose the amount of the investment tax credit utilized:

#### Table 1-22

Disclosed in a footnote	11
Shown on the income statement	
Not disclosed	
Total	_11

The method of accounting for the investment tax credit used by the airlines surveyed is summarized as follows:

Table 1-23

Deferred method	3
Flow-through method	
Total	11

#### REPLACEMENT COST - UNITED AIRLINES

#### Supplemental Replacement Cost Information (Unaudited)

Inflation, particularly in recent years, has caused progressively greater outlays for the companies' operating expenses and productive capacity. For many operating expenses such as labor, fuel, operating supplies, expendable parts, etc., UAL's financial statements generally reflect current prices. However, the companies' investments in productive capacity (principally aircraft, spare engines and major spare parts, airline ground equipment and facilities, and hotels) are substantial, and such investments and the related depreciation expense are based on historical cost. Hence, UAL's financial statements do not reflect the higher current replacement costs for most of its productive capacity. Moreover, the Civil Aeronautics Board, which regulates fares that may be charged by United, UAL's largest subsidiary, makes no allowance for higher replacement costs in determining airline fares and rates.

Management has made estimates of year-end 1976 estimated replacement cost of most of the productive capacity of UAL's subsidiaries and the approximate effect which replacement cost might have on depreciation expense for the year. Such data, which have not been audited by independent public accountants, are presented below, following condensed descriptions of the significant methodologies used and several cautions as to the general subjectiveness and impreciseness of the calculations and as to certain conclusions that should not be drawn.

Methodology for Determination of Replacement Costs--Airline

Replacement costs for aircraft and related support equipment and for ground equipment and facilities were determined using guidelines developed by the airline industry under the auspices of the Air Transport Association.

The primary unit of productive capacity for an airline is the passenger seat. United has estimated the replacement cost for its current passenger aircraft fleet, both owned and leased, by multiplying the total number of passenger seats (using maximum seating configurations provided by manufacturers of aircraft) by the cost per seat, at December 31, 1976, for new aircraft. Replacement costs for freighters were determined in a similar manner, using available cubic feet as the unit of productive capacity. Replacement costs of spare engines and support equipment have been estimated based on the historical ratio of the cost of such parts to the total cost of related fleets. For purposes of calculating the replacement cost of owned and leased ground equipment, indexes published by governmental and private organizations were applied to the historical cost of the assets.

Replacement cost data for terminals, hangars and other facilities located at airports and leased from airport authorities or other governmental units have not been determined, inasmuch as Statement of Financial Accounting Standards No. 13 classifies such leases as operating leases.

> Methodology for Determination of Replacement Costs--Hotels

Hotels, including those operated under non-capitalized financing leases, were grouped based on a detailed evaluation of architectural characteristics, physical configuration and other construction peculiarities. From the groups, certain hotels were selected as models for which original building construction costs were determined on a per-room basis. Original construction costs include construction materials, labor, architectural fees and interest and taxes incurred during construction. Model building costs were adjusted for inflation by multiplying the per-room building construction costs by construction indexes reflecting the amount of inflation since the respective completion dates of the buildings. The replacement costs of hotel buildings were then estimated using model per-room replacement costs adjusted for differences in construction indexes relating to their respective geographic locations.

The source for construction indexes was the "F. W. Dodge Building Cost Calculator and Valuation Guide," which is believed to provide indexes that are reasonably representative of changes in construction costs by geographic region.

Each hotel was analyzed to determine the number of rooms, square feet of public space (lobby, banquet rooms, meeting rooms, etc.), general configuration and food and beverage seating. Taking these factors into consideration, replacement costs of furniture, fixtures and equipment were estimated based on late 1976 vendor prices.

#### Methodology for Determination of Depreciation Expense and Accumulated Depreciation

Replacement cost depreciation expense was calculated on the straight-line method using historical depreciation rates for existing property and equipment applied to the average estimated replacement cost of productive capacity. Replacement cost accumulated depreciation was determined in a similar manner, i.e., by applying to replacement cost the same percentage relationship that actual accumulated depreciation bears to total historical cost.

#### General and Cautionary Comments

The selected replacement cost data presented in the following section are based on the hypothetical assumption that UAL would replace its entire productive capacity at December 31, 1976, without regard to the availability of funds to do so, or to whether such action would be desirable, practical or even physically possible. In addition, the assumptions on which the data are based would require management decisions at December 31, 1976 that ordinarily would not be addressed at that time, or all at one time.

The selected replacement cost data do not reflect any operating expense savings which might result from the replacement of existing assets with assets of improved technology. If the companies' productive capacity were to be replaced in the manner assumed in the calculation of replacement cost of existing productive capacity, many operating expenses other than depreciation (e.g., fuel costs, labor costs, repairs and maintenance and other indirect costs) might change as well. Since, in the opinion of management, such expected expense changes cannot be quantified with any precision, their potential effect on operating cost efficiencies is not determinable. Furthermore, any reduction could be offset by increased interest expense on additional borrowings to finance replacements; but such expense is also not determinable, because the interest rates on that debt and the amount of capital requirements that would be financed by equity offerings are unknown. In addition, income tax effects, including investment tax credits, would inure to these cost changes, to increased depreciation and to capacity replacement.

It should be noted that operating expenses for the year 1976 included \$90,452,000 of rental expense on those non-capitalized financing leases for which replacement cost data are presented. In the selected replacement cost data below, the underlying assets for such leases are included in capacity replacement costs (with discounted lease amounts in the comparable historical costs), and amortization thereof is included in the related depreciation figures. The selected replacement cost data standing alone do not recognize customary relationships between changes in operating expenses and changes in operating revenues. With respect to the airline in particular, and the airline industry in general, competitive and/or regulatory conditions over the years have prevented the timely recoupment, through passenger fare and freight rate increases, of rising costs due to inflation. Hopefully, changes in circumstances in the future will help achieve more timely modification of fares and rates.

In view of the preceding explanatory material, a number of cautionary comments must be made as to the nature of the selected replacement cost data which follow, even though management believes that they have been prepared on a reasonable basis:

1. The information should not be interpreted as having considered all of the effects of inflation (or changes in other economic factors). Other inflationary effects experienced in times of inflation, such as holding gains by a borrower and losses from holding cash, receivables and other monetary assets, are not presented.

2. The information should not be interpreted as an indication that UAL's subsidiaries actually have present plans (except as otherwise described in another footnote herein) to replace the subject assets, or that actual replacement would or could take place in the form and manner, or at the costs, assumed in developing these estimates or that funds to do so would be available. Decisions to replace productive capacity are made by UAL over extended periods, after considering economic. competitive and regulatory conditions existing at the time. In addition, if costs to replace the companies' productive capacity continue to rise, the actual costs of replacement in the future will probably increase significantly from the amounts reported below, which are based on approximate costs at December 31, 1976.

3. Estimated capacity replacement costs should not be deemed to represent current value amounts that could be obtained upon sale.

4. The difference between capacity replacement costs (net of accumulated depreciation) and the related historical costs should not be construed as representing additional book value for UAL's shareholders. Instead, it is an indication of the need for capital funds to replace existing capacity, such funds to be provided by earnings based on an adequate airline fare structure, the issuance of additional debt and/or the sale of additional equity securities. 5. In view of the many assumptions and subjective judgments involved, the data are subject to numerous estimation variations and other inherent imprecisions and are therefore of limited usefulness in their association with UAL taken by itself or, because of different factual circumstances, in any comparison with similar data of competing or other reporting companies.

6. Because of the many qualifications heretofore stated, the data should not be used in any manner in an attempt to determine so-called "true income."

#### Selected Replacement Cost Data

Subject to the aforementioned limitations, the selected replacement cost data are presented below:

	Estimated Replacement Cost Data	Table)
	(In Th	nousands)
Operating property and		
equipment - as of December 31, 1976:		
Flight equipment Airline ground equipment	\$5,549,366	\$2,961,419
and facilities	934,219	603,840
Hotels	504,259	314,200
Gross	6,987,844	3,879,459
Less - Accumulated depreciation	3,437,986	1,898,231
Net Depreciation expense - for the year ended December 31, 1976:	<u>\$3,549,858</u>	<u>\$1,981,228</u>
Airline	\$ 405,229	\$ 230,735
Hotels		12,099
	<u>    424,226</u>	<u>\$ 242,834</u>

The amounts shown above as "Reported Historical Cost Amounts" differ from amounts shown in the consolidated financial statements of UAL. The differences are reconciled as follows:

		Property uipment Accumulated Depreciation (In Thousands)	Depreciation 
Totals as shown in accompanying consolidated financial statements Present value of future rentals for non-capitalized financing leases, as	\$3,188,912	\$1,556,996	\$204 <b>,</b> 562
determined at inception of the leases, and amortization thereof Less - Properties for which replacement cost data have not been provided: Advances on flight	809 <b>,</b> 686	348,467	49,634
equipment purchase contracts Land and construction	(17 <b>,</b> 426)	-	-
in progress, at cost Other Iess - Amortization not	(73,162) (28,551)	- (7,232)	(5,137)
related to properties Reported historical cost amounts for which replacement cost data			(6,225)
are provided, as in table above	<u>\$3,879,459</u>	\$1,898,231	\$242 <b>,</b> 834

See additional replacement cost disclosure at the comparison of stockholders' annual reports and 10-K annual report.

#### STOCK OPTIONS - PAN AMERICAN WORLD AIRWAYS

#### STOCK OPTION AND EMPLOYEE PURCHASE PLANS

Incentive Stock Option Plans. On May 4, 1967, May 9, 1972 and May 8, 1973 incentive stock option plans were approved by the shareholders of the Company. Under the terms of the Plans, options granted under the 1967 and 1972 Plans are exercisable over a period of up to five years, except in the case of certain employees whose retirement dates would occur sooner; options granted under the 1973 Plan are exercisable over a period of up to ten years. Information with respect to options granted in 1976 is shown below. No options were granted in 1975.

	Option Prices (Market Prices	3	
	At Dates Grante	ed) Shares	Aggregate
1973 Plan:			
April 6, 1976	\$6.3125	429,500	\$2,711,219
May 3, 1976	5.3125	7 <b>,</b> 500	39,844
June 1, 1976	5.3125	30,000	159 <b>,</b> 375
July 6, 1976	5.9375	5,000	29 <b>,</b> 688
September 7, 1976	5,5625	12,000	66 <b>,</b> 750
December 7, 1976	4.875	24,500	119,438

Options granted in prior years were cancelled as follows:

	Nur	nber of Shai	res
	1967	1972	1973
	Plan	Plan	Plan
1975	121,400	21,000	15,500
1976	61,000	30,000	-

No options were exercised in 1975. During 1976, options to purchase 125 shares were exercised under the 1972 Plan. Options which became exercisable during the period January 1, 1975 to December 31, 1976 were as follows:

	م <i>د</i> ما سد الل	Option Price	Price	Market Pr	Price
	of Shares	Per Share	Total	Per Share	Total
1967 Plan: Options which became exercisable during: 1975	37,500 22,250	\$14.25 to \$18.8125 15.25	\$ 561,750 339,313	\$4.00 to \$5.375(a) 7.00(a)	\$ 196,062 155,750
1972 Flan: Options which became exercisable during: 1975	74,500 66,969	2.0625 to 16.75 2.0625 to 16.75	694,133 616,986	3.625 to 5.25(a) 4.875 to 7.00(a)	311,297 374,892
1973 Flan: Options which became exercisable during: 1975	27,375 27,375	2.75 to 8.25 2.75 to 8.25	186,656 186,656	2.25 to 4.625(a) 4.625 to 7.00(a)	113,453 149,109
Shares under option at December 31, 1976: 1967 Plan 1972 Plan	: 89.000(c) 267,875 618,000	15.25 2.0625 to 16.75 2.75 to 8.25	l,357,250 2,467,938 3,872,9 <b>3</b> 8	15.35(b) 2.0625 to 16.75(b) 2.75 to 8.25(b)	1,357,250 2,467,938 3,872,938
Shares under option which are exercisable at December 31, 1976: 1967 Plan 1972 Plan	89,000(c) 210,313 82,125	15.25 2.0625 to 16.75 2.75 to 8.25	1,357,250 2,047,315 559,969	15.25(b) 2.0625 to 16.75(b) 2.75 to 8.25(b)	1,357,250 2,047,315 559,969
<ul> <li>(a) At the dates options became exercisat</li> <li>(b) At the dates options were granted.</li> <li>(c) Options terminated February 14, 1977.</li> </ul>		ne exercisable. granted. y 14, 1977.			
At December 31, 19 for future grants. The	76 there we Company ma	At December 31, 1976 there were 114,000 shares of uture grants. The Company makes no charges to i	of the Compan; income in con	Company's capital stock reserved in connection with the Plans.	served Is.
Employees Stock Purchase F Stock Purchase Plan, 1,055,812		<ol> <li>Pursuant to the final ares were issued during 1</li> </ol>	final offeri ing 1975 pre	lan. Pursuant to the final offering under the 1971 Employees shares were issued during 1975 predominantly at \$2.60 per sha	oloyees oer share.

1**-**24

SECTION 1 GENERAL

#### QUARTERLY RESULTS - CONTINENTAL AIRLINES

Quarterly Financial Data (Unaudited) Summarized quarterly financial data for 1976 is as follows:

	March 31		September 30 D	ecember 31
		(Unaud:	ited)	
Total operating revenues	<u>\$130,882,000</u>	<b>\$1</b> 45,605,000	\$162,705,000	\$112,272,000
Operating income	<u>\$ 2,284,000</u>	<u>\$ 14,852,000</u>	<u>\$ 21,659,000</u>	<u>\$ 3,103,000</u>
Non-operating expense	<u>\$ (8,171,000</u> )	<u>\$ (7,463,000</u> )	<u>\$ (7,101,000</u> )	<u>\$ (5,724,000</u> )
Net earnings (loss)	<u>\$ (3,335,000</u> )	* <u>\$4,371,000</u> *	<u>\$ 10,215,000</u>	<u>\$ (2,042,000</u> )†
Net earnings (loss) per share: Primary Fully diluted	\$ (.23) \$ (.23)	\$.30 \$.28	\$.70 \$.63	\$ (.14) \$ (.14)

\* Management's estimate of the annual effective tax rate was revised at June 30, 1976 from that used at March 31, 1976. The effect of this revision in the estimate was a decrease in second quarter 1976 net earnings of \$727,000, or \$.05 per share (primary) and \$.04 per share (fully diluted).

+ In the fourth quarter 1976, the Company added \$1,368,000, net of income taxes, to the provision for doubtful receivables to fully reserve an interline account receivable from a foreign carrier, the total amount of which, in the opinion of the Company, is uncollectible.

During the fourth quarter of 1975, the Company recorded the following adjustments, net of income taxes, which increased (decreased) the net loss as follows: revaluation of 720B aircraft, \$1,560,000; reduction in reserves of wholly-owned subsidiary as a result of the termination of operations in 1975, \$(358,000); and aggregate effect of other adjustments, \$639,000.

#### PENSION AIRLINES - NATIONAL AIRLINES

#### EMPLOYEES' RETIREMENT PLANS:

The Company had retirement plans in effect at June 30, 1976 available to all eligible employees. Two plans provide for compulsory contributions and the other plans permit voluntary contributions. Generally, the plans provide a life income after retirement. The normal retirement age is 60 years for pilots and 65 years for other employees with provisions made for early retirement. All employee contributions and current cost to the Company are deposited with a trustee. The normal cost of these plans was \$9,448 in 1976 and \$6,866 in 1975.

Accrued pension cost is funded on a current basis. As a result of a sharp decline in the market value of securities in recent years and increased benefits, the actuarial computed value of vested benefits exceeded the market value of the plans' net assets by \$22,332 at June 30, 1976.

The Company has an Officers' Incentive and Deferred Compensation Plan which provides for the crediting to an incentive pool a certain percentage of the aggregate annual officer salaries when National has achieved at least a 4% return on capital as defined in the plan. No amounts were credited to the incentive pool in fiscal 1976 or 1975.

#### SUMMARY OF DISCLOSURE:

The following table summarizes some of the footnotes that appeared two or fewer times in the reports surveyed.

#### Table 1-24 - Miscellaneous Notes

Stockholders' equity Repurchase of common stock Accounting restatement Retained earnings Parent company financial statements Investment in non-transport subsidiaries Wage and salary freeze program Proposed acquisitions Disposition of property Foreign operations International route agreement Reclassifications Inventories Route and acquisition costs Flight equipment Cash and short-term investments

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EXAMPLES OF SOME OF THE ABOVE FOOTNOTE DISCLOSURES FOLLOW:

#### EASTERN AIR LINES

#### Investments in Non-Transport Subsidiaries

In October 1975 the Company concluded that its investment in the Dorado subsidiaries was impaired and reduced the investment to estimated realizable value resulting in a \$16.8 million charge to earnings.

During the second quarter of 1976, the Company sold Dorado Beach Hotel Corp., the owner of the Dorado Beach and Cerromar Beach Hotels, for approximately the realizable value established in October 1975. The Company has retained its investment in Dorado Beach Estates, Inc., and Dorado Beach Development, Inc., whose assets consist primarily of undeveloped real estate located in the Dorado area of Puerto Rico.

#### NORTHWEST AIRLINES

Shares	
1976	1975
1,000,000 None	1,000,000 None
Shares	Price Per Share
36,700 45,300	\$20.06 19.13
(1,000)	20.06
81,000	19.13/20.06
<u>(1,900</u> )	19.13/20.06
79,100	19.13/20.06
35,700 56,450	20.06 19.13/20.06
	1976 1,000,000 None Shares 36,700 45,300 (1,000) 81,000 (1,900) <u>79,100</u> 35,700

Shares available for future stock options and other plans were 329,136 at December 31, 1976 and 1975, of which 69,000 were available for additional grants under the 1973 Stock Option Plan.

#### TRANS WORLD AIRLINES

#### DISPOSITION OF PROPERTY:

During 1975, TWA contracted to sell to an agency of the Government of Iran twelve Boeing 747 aircraft, three of which were purchased for immediate resale and subsequent modifications by TWA, and to provide spare engines and parts under a related provisioning contract. The sales value of the various contracts aggregated \$233,000,000 (sales commissions of approximately \$20,000,000 and modification and other costs of approximately \$8,000,000 were associated with the provisioning contract and the sale of nine aircraft previously owned and operated by TWA, and modification costs of approximately \$4,300,000 were incurred in 1976 related to the three aircraft purchased for resale). At December 31, 1975, all aircraft had been delivered and the provisioning contract was substantially completed; accordingly, a loss of \$15,700,000 was recorded in 1975 related to the nine aircraft and the provisioning contract. The profit attributable to the three aircraft purchased for immediate resale resulted entirely from the modifications performed in 1976. The remaining gains and losses on disposition of property in 1976 and 1975 result from several immaterial transactions. Also, see Note 7(f).

#### UNITED AIRLINES

#### Retained Earnings

Substantially all of the retained earnings at December 31, 1976 were represented by undistributed earnings of subsidiaries. Of these undistributed earnings, \$130,977,000 of United's retained earnings were restricted under certain of its financing agreements as to the payment of cash dividends. The Canadian Anti-Inflation Act substantially restricts dividend payments by Western International's Canadian subsidiaries. These subsidiaries' retained earnings totaled \$14,248,000 at December 31, 1976.

Under the terms of the agreements providing for the issuance of its 5% notes and sinking fund debentures, United has agreed that it will not pay cash dividends on its stock if its asset ratio, as defined, would be reduced below 105%. Such asset ratio was 202% as of December 31, 1976.

There are no restrictions on retained earnings arising from the fact that the involuntary liquidation value of the Series A preferred stock is \$15,414,000 in excess of its stated value.

#### DELTA AIR LINES

#### SUBSEQUENT ACQUISITION AND LIQUIDATION OF STORER LEASING, INC .:

On July 27, 1976, the Company purchased all of the outstanding capital stock of Storer Leasing, Inc., a wholly-owned subsidiary of Storer Broadcasting Company, for cash of 30,350,000 and assumption of existing indebtedness of 3,649,000, payable in monthly instalments through January 1978, with interest at 5-1/2% per annum. The assets of Storer Leasing consisted of 6 Boeing 727-200 and 5 Boeing 727-100 aircraft and 18 spare engines, all of which were previously leased to the Company. On July 30, 1976, Storer Leasing was liquidated and the assets transferred to the Company.

#### OPINIONS

Unqualified opinions were issued on the financial statements of all the airlines surveyed. Accounting changes were indicated in the opinions in the following manner:

#### Table 1-25

Opinion paragraph only with concurrence	6
Opinion paragraph and middle paragraph	
with concurrence	1
Middle paragraph for emphasis, no opinion	
paragraph mentioned and no concurrence	1
Total	8

Examples of the above opinions follow:

EASTERN AIR LINES

#### REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Stockholders of Eastern Air Lines, Inc.:

We have examined the financial statements on pages 6 to 23 for the years ended December 31, 1976 and 1975. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

As explained in Note D, at the request of the Securities and Exchange Commission, the Company has changed its method of accounting for the cost of vacation benefits.

In our opinion, the financial statements on pages 6 to 23 present fairly the financial position of Eastern Air Lines, Inc. at December 31, 1976 and 1975, the results of its operations and changes in financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis after restatement for the change, with which we concur, referred to in the preceding paragraph.

PRICE WATERHOUSE & CO.

Sixty Broad Street New York, N.Y. 10004 February 4, 1977, except as to Note D, which is as of April 4, 1977

## HASKINS & SELLS

#### NATIONAL AIRLINES

## OPINION OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

#### National Airlines, Incorporated:

We have examined the financial statements and schedules of National Airlines, Incorporated, listed in the accompanying index (Item 10(a)), which you are filing as part of your Annual Report (Form 10-K) to the Securities and Exchange Commission for the fiscal year ended June 30, 1976. Our examination was made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

Effective July 1, 1975 the Company revised the depreciation termination dates for its aircraft fleet as described in the Note D to the Financial Statements entitled "Depreciation Change." This change in depreciable lives resulted in a reduction of depreciation expense for fiscal 1976 of \$12,288,000 and an increase in net income of \$5,326,000 or \$.62 per share. In our opinion, this change in depreciable lives is not a change in accounting principle or in the application of an accounting principle, but does affect the comparability of the financial statements.

In our opinion, the accompanying balance sheet and statements of income, changes in financial position, and retained earnings present fairly the financial position of the Company at June 30, 1976 and 1975, and the results of its operations and the changes in its financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis, and the schedules, when considered in relation to the basic financial statements, present fairly in all material respects the information shown therein.

Miami, Florida August 16, 1976

#### ACCOUNTANTS' REPORT

The Board of Directors Western Air Lines, Inc.:

We have examined the balance sheets of Western Air Lines, Inc. as of December 31, 1976 and 1975 and the related statements of earnings, shareholders' equity, and changes in financial position for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the aforementioned financial statements present fairly the financial position of Western Air Lines, Inc. at December 31, 1976 and 1975, and the results of its operations and changes in its financial position for the years then ended, in conformity with generally accepted accounting principles consistently applied during the period subsequent to the change, with which we concur, made as of January 1, 1975, in the method of accounting for costs of major flight equipment maintenance as described in Note 2. The supporting schedules, in our opinion, present fairly the information set forth therein.

PEAT, MARWICK, MITCHELL & CO.

Los Angeles, California February 25, 1977

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE SUMMARY OF OPERATIONS

As required by Section 13 or 15(d) of the Securities Exchange Act of 1934 each airline filed a Form 10-K, including management's discussion and analysis of the summary of operations. Nine of the airlines used five-year summaries while two used tenyear summaries. Two airlines incorporated by reference the management discussion and analysis from the annual report. Examples of management's discussion and analysis follow:

#### NORTHWEST AIRLINES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE SUMMARY OF OPERATIONS

# Operating Revenues

Operating revenues in 1976 increased to \$963.8 million compared with \$800.6 million in 1975 and \$759.0 million in 1974. This revenue change between years reflects increases in traffic along with increases in fares and rates as permitted by the Civil Aeronautics Board in 1976 and 1975. The system passenger-mile yield increased to 7.30¢ in 1976 and compares to 6.94¢ in 1975 and 6.81¢ in 1974. The cargo revenue ton-mile yield in 1976 increased to 25.65¢ and compares with 22.86¢ in 1975 and 23.99¢ in 1974.

### Operating Expenses

Operating expenses increased to \$860.9 million in 1976 and compares with \$750.9 million in 1975 and \$681.2 million in 1974. Of this amount, depreciation and amortization expense was \$102.7 million in 1976 compared with \$98.9 million in 1975 and \$96.2 million in 1974. This increased expense reflects the addition of new, more modern aircraft which was partially offset by the disposal of the older, less productive aircraft. Maintenance expense in 1976 amounted to \$87.2 million and compares with \$77.9 million in 1975 and \$71.4 million in 1974. These increases between years reflect increased operations and the inflationary trends in both labor and materials. Significant inflationary increases continued between years in the cost of labor, agency commissions, and aircraft fuel. Operating expense per available ton-mile increased to 21.61¢ in 1976 from 20.61¢ in 1975 and 19.85¢ in 1974.

#### Interest Expense

Interest on long-term debt, net of capitalized interest, amounted to \$14.0 million in 1976 and compares with \$16.1 million in 1975 and \$19.6 million in 1974. This expense variance between years results from the amount of debt outstanding and from variances in the prime commercial loan rate.

#### Income Taxes

Income taxes and the effective income tax rate varied in the years 1974 through 1976. The variance in the effective income tax rate is primarily the effect of investment tax credits earned on assets purchased in each of these years and is fully explained in the Consolidated Summary of Operations, Page 6 and in Note L to the Consolidated Financial Statements, Page F-6 of this report.

#### TRANS WORLD AIRLINES

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE SUMMARY OF OPERATIONS

The financial results for the Company presented in the summary of consolidated operations are not necessarily indicative of future earnings potential. TWA and the airline industry in general have historically experienced significant variations in year-over-year revenues and expenses, reflecting such factors as: changes in traffic growth caused in part by general economic conditions, intensity of competition among carriers, changes in capacity provided, percentage of capacity used, higher labor and other expenses, cost of new equipment, and government regulation of fare levels. One or more of these factors contributed to losses in TWA's operations during the years 1974 and 1975. In addition to the discussion and data elsewhere in this report, the following comments are offered to show the impact of these factors on the Company's financial performance.

#### 1976 Compared to 1975

The Company's operating revenues in 1976 were \$330,400,000 (12.5%) above 1975. TWA's revenues rose \$241,300,000 (13.1%), mainly reflecting increases of 6.4% in scheduled passenger traffic and 5.1% in scheduled passenger yield. Canteen posted a revenue improvement of \$48,600,000 (9.9%), due principally to price

increases, higher volume of business, improved marketing/sales efforts, and new/expanded operations. Hilton experienced a revenue gain of \$40,500,000 (13.1%) due to improved occupancy rates, higher volume, price changes, and new/expanded operations.

The Company's operating expenses were up \$182,300,000 (6.8%) in 1976 versus 1975. TWA experienced a \$104,800,000 (5.5%) rise, reflecting inflationary pressures on salaries, wages and benefits, fuel and oil, and other operating costs. Worldwide inflationary pressures and new/expanded operations contributed to increased operating expenses of \$45,500,000 (9.7%) for Canteen and \$32,000,000 (11.0%) for Hilton.

The Company's other charges (credits) declined \$17,500,000 (29.9%) in 1976 from 1975. TWA posted a \$17,000,000 (32.0%) decline resulting from the fact there was a \$15,700,000 net capital loss on aircraft sales and related supplies in 1975, while in 1976 there was a \$4,700,000 decrease in gains on foreign currency transactions, a \$4,500,000 increase in interest income, and a \$1,500,000 decrease in all other charges (credits). Canteen's other charges (credits) were \$100,000 higher than those in 1975, and Hilton's other charges (credits) declined \$500,000 from 1975.

The provision (credit) for income taxes increased by \$42,500,000 in 1976 versus 1975. The Company's net results improved by \$123,100,000 in 1976 from 1975.

#### 1975 Compared to 1974

The Company's operating revenues in 1975 were \$132,800,000 (5.3%) over 1974. TWA's revenues rose \$68,800,000 (3.9%), mainly reflecting an increase in international passenger yield and despite a decline in total traffic volume of 1.2% relating to uncertain economic conditions and the suspension of Pacific, Far East, and Frankfurt services. In addition, the CAB's granting of inadequate domestic fare relief to match increased costs resulted in a modest decline in domestic passenger yield. Despite weak economic conditions, Canteen reported a revenue gain of \$18,100,000 (3.8%), due mainly to price increases and improved marketing programs. A combination of volume and price changes contributed to Hilton's revenue improvement of \$45,900,000 (17.5%).

The Company's operating expenses were up \$196,000,000 (7.9%) in 1975 versus 1974. Despite lower traffic volume, TWA experienced a \$130,700,000 (7.3%) increase resulting from higher average labor costs and fuel prices plus inflation's impact on other operating costs. Canteen and Hilton reported operating expense increases of \$16,000,000 (3.5%) and \$49,300,000 (20.3%), respectively, attributable in large measure to worldwide inflationary pressures.

The Company's other charges (credits) climbed \$17,500,000 (42.6%) in 1975 over 1974. TWA experienced a \$12,900,000 (31.5%) rise due to: a net capital loss of \$15,700,000 relating to sales of aircraft and related supplies, a \$14,200,000 favorable adjustment concerning the translation of long-term debt payable in foreign currencies, and an \$11,400,000 increase relating to other charges (credits). Canteen's 1975 other charges (credits) were \$1,700,000 higher than 1974, and Hilton's rose by \$2,900,000.

The provision (credit) for income taxes decreased by \$18,000,000 in 1975 versus 1974. The Company's net results declined by \$62,700,000 in 1975 from 1974.

Note: TWA's revenues and expenses include non-transport related activities.

## FORM 10-K VERSUS ANNUAL REPORT DISCLOSURES

This survey is made from the selected airlines Form 10-K annual reports. As such the disclosures indicated herein are more extensive than those appearing in the stockholders' annual reports. A tabulation of the footnote disclosures in the stockholders' annual reports indicated a total of 138 items, whereas the Form 10-K annual reports included a total of 160 items. Eight of the additional items consisted of further disclosures of items which had been disclosed in the stockholders' annual report. The following summarizes those items which had additional disclosures in the Form 10-K annual report.

Table 1-26	1976
Replacement cost Stock options Earnings per share Income taxes Quarterly results.	2 1 1
Total	8

Examples of the stockholders' annual report disclosures and the additional disclosures made in the Form 10-K annual report are as follows:

#### EASTERN AIR LINES - REPLACEMENT COST

#### STOCKHOLDERS' ANNUAL REPORT

NOTE N - ASSET REPLACEMENT COST (UNAUDITED)

The impact of inflation on the Company's production costs over the last five years has been greater than the corresponding change in the general price level. For example, the inflationary impact over the last five years on the Company's two major expenses, fuel and labor costs (approximately 59 per cent of 1976 operating expense) was 174 per cent and 55 per cent respectively, as compared to a 41 per cent increase in the consumer price index. Competitive and regulatory conditions over the years have prevented the Company from fully recognizing the effect on cost changes in its selling price.

Although the cumulative impact of inflation over a number of years has resulted in higher costs for replacement for existing productive capacity, such inflationary increases have been partially offset by technological improvements which often resulted in increased productivity of the new asset addition.

Reference is made to the Company's annual report Form 10-K (copy of which is available on request) for additional quantitative information with respect to the estimated replacement costs of the productive capacity at December 31, 1976, and the related estimated effect of such costs on depreciation expense for the year then ended.

#### FORM 10-K - ANNUAL REPORT

6. Replacement Cost Information (Unaudited)

In compliance with rules of the Securities and Exchange Commission (SEC), pursuant to Rule 3-17 of Regulation S-X, the Company has calculated certain estimated replacement cost for productive capacity. In Accounting Series Release 190, the SEC cautioned investors and analysts against "simplified use" of replacement cost information. In issuing that warning, the SEC stated:

"....(The Commission) intentionally determined not to require the disclosure of the effect on net income of calculating cost of sales and depreciation on a current replacement cost basis, both because there are substantial theoretical problems in determining an income effect and because it did not believe that users should be encouraged to convert the data into a single revised net income figure. The data are not designed to be a simple road map to the determination of "true income." In addition, investors must understand that due to the subjective judgments and the many different specific factual circumstances involved, the data will not be fully comparable among companies and will be subject to errors of estimation."

The Company believes that the inherent imprecision and general limitation on the usefulness of the replacement cost information referred to above should be kept in mind when analyzing the Company's replacement cost information set forth herein.

The replacement cost information set forth below is based on the hypothetical assumption that the Company would replace its entire productive capacity at December 31, 1976 and, accordingly, should not be interpreted to indicate that the Company actually has present plans to replace existing productive capacity, nor that actual future replacement would take place in the form and manner assumed in developing these estimates. The Company cautions that even if such capacity were replaced in the manner described, the data should not be construed to represent the actual future costs of such replacement or the subsequent costs and expenses to be incurred in the production process.

In the normal course of business, the Company will replace its productive capacity over an extended period of time. Decisions concerning replacement will be made in the light of the economic, regulatory and competitive conditions existing on the dates such determinations are made and could differ substantially from the assumptions on which the data included herein are based.

In addition, the Company expects that many other difficulties, presently unidentified, would be experienced in the replacement of its productive capacity. For example, the technology currently available to the Company and the related environmental factors are undergoing significant change and the effect thereof on the Company's replacement decisions cannot be predicted with any precision. The Company's resultant inability to reflect the costs related to such unidentifiable difficulties is illustrative of the inherent imprecision of the hypothetical information required by Rule 3-17.

Replacement cost information required by Rule 3-17 is as follows:

	(Amounts in Millions)		
	1976		
	Historical Value	Replacement Value	Difference
Property and Equipment: Owned Leased	\$1,497 600	\$2,556 969	\$1,059 369
Total	2,097	3,525	1,428
Allowance for Depreciation: Owned Leased Total	676  877	1,248 319 1,567	572 118 690
Net Book Value: Owned Leased Total	821 399 <b>\$1,</b> 220	1,308 650 \$1,958	487 251 <u></u>
Depreciation Expense: Owned Leased	\$    95 37	\$ 153 59	\$    58 22
Total	<u>\$ 132</u>	<u>\$ 212</u>	<u>\$80</u>

The foregoing replacement cost data were calculated utilizing a methodology jointly formulated by the airline industry through the Air Transport Association (ATA) and is outlined below:

- 1) Expendable parts and supplies are not reflected in replacement cost information since they are not held for sale and the rapid turnover is such that the price on the balance sheet approximates current replacement costs.
- 2) The replacement cost of flight equipment (both leased and owned) was calculated utilizing the aircraft seat as the primary unit of productive capacity. Standard replacement costs (including capitalized interest) were developed by aircraft seat for both wide and narrow-bodied aircraft. These values were extrapolated

by the actual number of seats in service (productive capacities) at December 31, 1976. While there would be economies (offset by financing costs) from newer, more efficient aircraft, those amounts could not be quantified.

- 3) The replacement cost of spare engines and rotable spare parts supporting aircraft fleet have been estimated on the basis of the historic ratio of the cost of such spares to the total cost of related fleets.
- 4) The replacement cost for ground equipment (both leased and owned) was calculated by categorizing the equipment so as to match specific indexes. The replacement value, therefore, is the product of historical cost and the index, except for land which has the same replacement value as its historical value. Replacement value for leased ground property was established using the criteria for financing leases as defined by Financial Accounting Standards Board Statement No. 13 which excludes from its capitalization requirement municipal leases for terminals and airport facilities.
- 5) Accumulated depreciation applicable to assets whose replacement cost is estimated is treated as being the same percentage relating to total replacement costs as actual accumulated depreciation does to total historic cost. Depreciation expense based on replacement cost of productive capacity has been estimated on a straight-line basis using the same estimates of useful life and salvage value utilized in preparing the historical cost financial statements.

#### NORTHWEST AIRLINES - INCOME TAXES

#### STOCKHOLDERS' ANNUAL REPORT

## NOTE D - TAXES ON EARNINGS

The provision for taxes on earnings consists of the following:

	Year Ended December 31	
	1976 1975	
Current:		
Provision for the year	\$20,494,300 \$ -0-	
Operating loss carryback for tax		
purposes	-0- (12,224,500)	
Reduction of refund for limitation		
of investment credits applied		
in prior years	-0- 6,183,700	
Investment credit flow-through	(9,956,700) $-0-$	
Deferred:	10,537,600 (6,040,800)	
Provision Investment credit:	27,881,100 34,622,000	
	8,630,700 (17,329,400)	
Flow-through Arising from operating loss	<b>0,050,700</b> (17,525,400)	
carryback	-0- (6,183,700)	
	36,511,800 11,108,900	
Deferred investment credit being		
amortized over eight years	(522,200) $(1,374,900)$	
	\$46,527,200 \$ 3,693,200	
	$\Psi^{-} 0 J 2 I 2 0 \Psi^{-} J 2 0 J 2 0 U $	

Investment credits not applied on tax returns but offset against deferred income taxes at December 31, 1976 will expire \$3,002,400 - 1979, \$20,177,300 - 1980, \$11,685,100 - 1981, \$17,328,700 - 1982, and \$1,334,100 - 1983.

Exclusive of investment credit, the Company's effective tax rate is 49.2% for 1976 and 47.6% for 1975.

The Company's Federal income tax returns have been examined and settled through 1973.

# FORM 10-K - ANNUAL REPORT

NOTE L - INCOME TAXES

Reconcilement of the Company's effective income tax rate to the statutory Federal income tax rate follows:

	Year Ended I 1976	December 31 1975
Income tax at 48% of pre-tax income Add (deduct):	\$47,166,800	\$22 <b>,</b> 602 <b>,</b> 700
Investment credit flow-through Amortization of pre-1969	(1,326,000)	(17,329,400)
investment tax credits Other	(522,200) 1,208,600	(1,374,900) (205,200)
Total tax expense	<u>\$46,527,200</u>	<u>\$ 3,693,200</u>

Federal, foreign and state and local income taxes consisted of the following:

	197	'6	197	5
	Current	Deferred	Current	Deferred
Federal provision (credit) Foreign	\$ 9,240,600 587,000	\$33,751,700	\$(6,178,800) 368,000	\$8,091,300
State and local (credit)	710,000	2,237,900	(230,000)	1,642,700
Total	\$10,537,600	\$35,989,600	<u>\$(6,040,800</u> )	<u>\$9,734,000</u>

The deferred income tax expense, which results from timing differences in recognizing items for financial reporting and income tax purposes, consists of the following (credit):

	1976	1975
Accelerated depreciation Deferred employee benefits Other	\$28,526,000 (515,100) (129,800) 27,881,100	\$31,267,700 2,008,400 <u>1,345,900</u> 34,622,000
Investment credit: Flow-through Arising from operating loss carryback	8,630,700 -0- 36,511,800	(17,329,400) (6,183,700) 11,108,900
Deferred investment credit being amortized over eight years	(522 <b>,</b> 200)	(1,374,900)
	<u>\$35,989,600</u>	<u>\$</u> 9,734,000

1976

## TITLE

The titles used to describe the statement of assets, liabilities and stockholders' equity follow:

## Table 2-1

Balance Sheet Statements of Financial Position Consolidated Balance Sheet Statement of Consolidated Financial Position	1 4
Total	

\* \* \* \* \*

# PRINCIPAL CAPTIONS

The following summarizes the principal captions used to describe the asset and liability sides of the statement of assets, liabilities and stockholders' equity:

Table 2-2

Assets	11
Liabilities and Stockholders'	
(Shareholders') Equity	7
Liabilities	
Liabilities and Stockholders' Equity	_2
Total	11

\* \* \* \* \*

## PROPERTY

The principal captions of the property section of the statement and the subcaptions included under the principal captions, and the number of airlines using such captions, are set forth below:

Table 2-3 Principal Captions

Property and equipment, at cost	ц
Property and equipment	З
Operating property and equipment	2
Property	1
Property, plant and equipment	_1
Total	11

# Table 2-4 Subcaptions

Flight equipment	11
Ground proper by and equipments.	
*Advances for new equipment	7
Land, buildings and other equipment	2
Other property and equipment	7
Other property and equipments	

\*It should be noted that 3 airlines presented advances for new equipment in Investments and Advances or as a line item.

The following tables summarize the method of valuing property indicated by each airline and the terms used to describe depreciation deducted from property:

Table 2-5

At cost No disclosure	9 _2
Total	11
Table 2-6	
Accumulated	
Reserve	2
Allowance	
Total	11

Examples of the property section (000 omitted) of the balance sheet are as follows:

CONTINENTAL AIRLINES	1976	1975
Property and equipment, at cost:		
Flight equipment Other property and equipment	\$632,361 147,101	\$664,465 145,515
Less accumulated depreciation and amortization	779,462 227,243	809,980 220,541
Net property and equipment	\$552,219	<u>\$589</u> ,439

## DELTA AIR LINES

# PROPERTY AND EQUIPMENT

		Flight Equipment	Other		
Cost - 1976 1975		\$1,658,359 1,482,767	\$239,108 228,313	\$1,897,467	\$1,711,080
Accum 1976 1975		tion - 592,092 487,014	116,023 99,542	708,115	586 <b>,</b> 556
				1,189,352	1,124,524
equi	e payments for pment	•••••		<u>41,302</u> _1,230,654	47,950 1,172,474
Mercha Land, Other	equipment ndising equipm buildings and property and e	ent improvements quipment t equipment	• • • • • • • • • • • • • • • • • • •	\$1,609,985 135,464 223,176 183,798 5,368	\$1,577,244 113,620 208,849 184,673 23,900
	То	tal property -	at cost	2 <b>,</b> 157,791	2,108,286
Less a	.ccumulated dep	reciation	• • • • • • • • • • •	1,025,303	911,240
	Pr	operty - net		1,132,488	1,197,046

# INVESTMENTS

The principal captions used by airlines to designate the investment section of the statement are as follows:

Table 2-7

*Investments and advances	2
Investments and other assets	2
No investment caption	
Total	11

\*Of the airlines surveyed in 1976 indicating Investments and Advances, only one distinguished investments at equity from those at cost. Of the airlines indicating investments and other assets, one indicated investments at cost, while the other did not distinguish the valuation method. Of the seven airlines with no investment caption, one indicated investment in subsidiaries at equity under other assets.

Of the five airlines indicating investments in subsidiaries on the statement, four airlines gave no reason in the notes for not consolidating the subsidiaries.

Examples of the investment section (000 omitted) of the balance sheet are as follows:

AMERICAN AIRLINES	1976	<u>1975</u>
INVESTMENTS AND OTHER ASSETS		
Investment in and advances to Flagship International, Inc	\$ 61,523	\$ 65,441
Non-current receivables, less allowances and deferred income (1976 - \$12,392; 1975 - \$15,355)	28,704	41,012
Route acquisition costs	43,700	43,700
Other assets and deferred charges	9,501	9,243
Total investments and other assets	<u>\$143,428</u>	<b>\$1</b> 59,396
EASTERN AIR LINES Investment and Advances PAN AMERICAN WORLD AIRWAYS	<u>\$ 12,856</u>	<u>\$ 19,120</u>
INVESTMENTS AND ADVANCES: Investments in: Unconsolidated subsidiaries and associated companies on the equity		
basis Associated companies, at cost; approxi- mate underlying equity: 1975 - \$6,975;	\$ 82,479	\$ 85 <b>,</b> 077
1976 - \$5,123 Advances to associated companies and long-term receivables, less reserve (1975 and 1976 -	4,129	6,044
\$585) Advance on aircraft purchase contract	26,276	16,234 
	<u>\$112,884</u>	\$123,747

## CASH

Captions used to designate cash are shown below:

Table 2-8

Cash	8
Cash and short-term investments	2
Cash on hand and demand deposits	<u> </u>
Total	11

In addition to the above captions, eight airlines in 1976 presented at least one additional cash-related caption. These captions are:

Table 2-9

Short-term investments	2
Temporary cash investments	2
Certificates of deposit	1
Commercial paper at cost	1
Temporary investments	l
U. S. Government and other securities	l
Short-term cash investments	<u> </u>
Total	_9

Of the eight airlines giving additional cash-related captions, the following information was given as to the method of valuation:

Table 2-10

Cost which approximates market	4
Cost	2
Cost not in excess of market	l
No method disclosed	<u> </u>
Total	8

Examples of the cash section (000 omitted) of the balance sheet are as follows:

EASTERN AIR LINES	<u>1976</u>	<u>1975</u>
Cash Short-term investments, at cost, which	\$41 <b>,</b> 971	\$45 <b>,</b> 930
approximates market	93,186	45,074
NATIONAL AIRLINES		
Cash on hand and demand deposits	\$38 <b>,</b> 929	\$18,431
WESTERN AIR LINES		
Cash		<b>\$10,</b> 546
Certificates of deposit Commercial paper at cost and accured interest	-	16,878
(which approximate market)	25,911	9,960
Total	45,135	_37,384

\$ 324,378 \$ 276,091

#### RECEIVABLES

Captions used to designate receivables and the related provision for doubtful accounts are as follows:

Table 2-11
Accounts receivable
Total <u>11</u>
Table 2-12
Net of allowance for doubtful accounts
CONTINENTAL AIRLINES 1976 1975
Receivables, principally traffic, less allowance for doubtful receivables (\$2,428 in 1976 and \$248 in 1975) \$ 53,168 \$ 67,303
NORTHWEST AIRLINES

\$1,200 (1975 - \$1,100)..... \$ 75,517 \$ 72,492

Accounts receivable, less allowance of

Receivables, less allowance for doubtful

accounts (Schedule XII) (10K).....

UNITED AIRLINES

1

1

11

#### INVENTORIES

Captions used to designate inventories (2 with multiple captions) and the related provision for obsolescence are as follows:

Table 2-13

Inventory of spare parts and supplies Inventory of spare parts, materials and	1
supplies	1
Spare parts and supplies	1
Spare parts	l
Flight equipment expendable parts	2
Flight equipment spare parts	1
Maintenance and operating supplies	3
Inventories	1
Airline inventories	1
Materials and supplies	<u> </u>
Total	13
Table 2-14	
Allowance for obsolescence	5
Obsolescence allowance	7
Reserve	1
Obsolescence reserve	1
Valuation reserve	$\bot$

Total..... All airlines value expendable parts, materials and supplies

at average cost. Only one airline values merchandise and supplies relating to vending, food and hotel services at the lower of average cost or market. Disclosure on the face of the statement was made by six airlines while the others disclosed the valuation methods in the notes.

Allowance for depreciation .....

No caption.....

Examples of the inventory section (000 omitted) of the balance sheet are as follows:

NORTHWEST AIRLINES	1976	1975
Flight equipment spare parts at average cost, less allowance for depreciation		
of \$13,248 (1975 - \$11,224) Maintenance and operating supplies at average	\$23 <b>,</b> 765	\$24,040
cost	6,933	6,732
PAN AMERICAN WORLD AIRWAYS		
Spare parts, at average cost, less obsolescence reserve (1976 - \$22,371;		
1975 = \$21,824)	\$ 37,863 22,171	\$29,458
Materials and supplies, at average cost	1 1 1 2 2 2 2	21,048

TRANS WORLD AIRLINES

Airline inventories, less allowance for obsolescence (1976 - \$25,281; 1975 - \$25,381) Merchandise and supply inventories	\$ 79,190 40,261	\$ 79,873 34,541
UNITED AIRLINES		
Flight equipment expendable parts, less obsolescence allowance (1976, \$19,688; 1975, \$17,481) (Schedule XII) (10K) Maintenance and operating supplies	\$124,329 27,167	\$112,008 29,192
PREPAID ITEMS OR OTHER CURRENT ASSETS		

Various captions used to designate prepaid items or other current assets follows:

Table 2-15

Prepaid expenses and other current assets	3
Prepaid expenses	3
Prepaid expenses, etc	l
Prepaid insurance, rent, etc	l
Other current assets	l
Other	_2
Total	11

Examples of captions used to designate prepaid items or other current assets (000 omitted) follow:

BRANIFF AIRWAYS	3	<u>1976</u>	<u>1975</u>
Other current assets	\$	5,848	\$ 5,822
EASTERN AIR LINES			
Prepaid expenses and other current assets	\$	12,211	\$ 12,481
NATIONAL AIRLINES			
Prepaid insurance, rent, etc	\$	1,368	\$ 630

# DEFERRED CHARGES AND OTHER NON-CURRENT ASSETS

Various captions used by airlines under deferred charges and other non-current assets are as follows:

Table 2-16			
Deferred charges Deferred charges and other assets Other assets	 	3 2 5	
Total	 	10	) =
Examples of the deferred charge (000 omitted) of the balance sheet are as		sec	ctions
BRANIFF AIRWAYS	1976		<u>1975</u>
OTHER ASSETS: Long-term prepayments Investments in subsidiaries - at equity Deferred charges Other (principally long-term receivables).	\$ 13,731 3,316 4,634 3,388	\$	12,703 5,076 5,197 3,863
Total other assets.	 25,069		26,839
DELTA AIR LINES			
OTHER ASSETS: Nonoperating property and equipment Long-term receivables and prepayment,	\$ 1,238	\$	2,643
etc	 5,149		6,769
	 6,387		9,412
EASTERN AIR LINES			
DEFERRED CHARGES, net of amortization (Note A):			
Preoperating costs Route acquisition and development costs Other	\$ 7,210 5,470 12,151		10,316 8,178 13,033
	 24,831		31,527
PAN AMERICAN WORLD AIRWAYS			
DEFERRED CHARGES AND OTHER ASSETS: B-747 aircraft introductory costs Unamortized debt expense and other assets.	\$ 2,682 23,310	\$	5,445 20,240
-	25,992		25 <b>,</b> 685

# MISCELLANEOUS LINE ITEMS - ASSETS

Line items not previously categorized (000 as follows:	omitted) a	re noted
BRANIFF AIRWAYS	1976	1975
EQUIPMENT PURCHASE DEPOSITS	\$17 <b>,</b> 349	\$9 <b>,</b> 973
NONOPERATING PROPERTY AND EQUIPMENT - at cost less accumulated depreciation: 1976, \$4,068; 1975, \$3,920	1,811	2,143
PAN AMERICAN WORLD AIRWAYS		
AIRCRAFT HELD FOR RESALE AND LONG-TERM RECEIVABLES FROM SALES OF AIRCRAFT, less valuation reserve (1976 - \$419; 1975 - \$1,293)	\$10,032	<u>\$3,203</u>
CURRENT LIABILITIES		
Short-term Notes Payable and Current Portion Due		
The following summarizes the different ca airline industry to describe notes payable:	ptions used	l by the
Table 2-17		
Current maturities of long-term debt Notes payable Current installations on long-term debt Long-term debt maturing in one year Current portion of debt	· · · · · · · · · · ·	5 2 1 1

0	Ų			
Current portion of	debt			1
Notes payable and o	current matu	rities of i	long-term	
debt			-	1
Short-term notes pa	ayable			l
Notes payable - bar	nk loans		• • • • • • • • •	1

Examples of the notes payable section of the balance sheet are at Page 2 - 12.

# Accounts Payable

The captions used to describe accounts payable are as follows:

# Table 2-18

Accounts payable - general	1
Accounts payable	7
Accounts payable and accrued liabilities	
Total	11

Examples of the accounts payable section of the balance sheet are at Page 2 - 12.

## Accrued Liabilities

The following summarizes the types of other current liabities shown by the airline industry:

## Table 2-19

Personal compensation Accrued salaries and wages Accrued salaries and vacations Accrued salaries, wages, and vacation pay Accrued interest and other Accrued interest Accrued property and other taxes Accrued income taxes Accrued taxes Income taxes payable Accrued and deferred income taxes Accrued liabilities Other accrued liabilities Accrued expenses Accrued expenses - other Accrued compensation and retirement benefit Accrued vacation pay Employee compensation Collections as agent Other

Examples of the accrued liability section of the balance sheet are at Page 2 - 12.

## Advance Ticket Sales

The following summarizes the captions used to describe the ticket liability accounts:

Table 2-20

Air traffic liability	3
Advance ticket sales	3
Advance ticket sales and customers' deposits	1
Unredeemed ticket liability	1
Unearned transportation revenue	l
Unearned transportation revenue and	
customers' deposits	1
Unused tickets held by passengers	<u> </u>
Total	11

Examples of the ticket liability section of the balance sheet are at Page 2 - 12.

SECTION 2 BALANCE SHEET

Examples of the current liability section balance sheet showing various current liability cap	n (000 omit ptions are	ted) of the as follows:
AMERICAN AIRLINES	1976	<u>1975</u> (Restated)
CURRENT LIABILITIES: Accounts payable Accrued salaries and wages Other accrued liabilities Air traffic liability and customers' deposits Current maturities of long-term debt Total current liabilities	\$157,859 75,035 89,934 157,990 20,210 501,028	\$138,880 77,618 73,884 129,499 22,710 442,591
EASTERN AIR LINES		
CURRENT LIABILITIES: Notes payable within one year Accounts payable and accrued liabilities Unearned transportation revenue	\$120,012 235,248 68,902	\$108,557 235,241 53,694
Total current liabilities	424,162	397,492
PAN AMERICAN WORLD AIRWAYS		
CURRENT LIABILITIES: Notes payable - bank loans Current maturities of long-term debt Accounts payable Advance ticket sales Accrued salaries, wages, and vacation pay Accrued interest Accrued taxes Accrued taxes Accrued expenses - other Other current liabilities.	<pre>\$ - 25,875 78,203 47,114 52,891 16,711 16,630 74,612 8,425</pre>	<pre>\$ 30,000 37,995 85,036 61,536 62,691 14,322 16,239 46,725 10,136</pre>
Total current liabilities	320,461	364,680
WESTERN AIR LINES		
CURRENT LIABILITIES: Accounts payable Salaries, wages, and vacation benefits payable Accrued liabilities Income taxes payable Advance ticket sales Current portion of debt Total current liabilities	<pre>\$ 28,760 23,345 13,912 5,825 29,563 27,800 129,205</pre>	<pre>\$ 28,857 19,680 13,088 679 27,546 15,750 105,600</pre>

## LONG-TERM DEBT

The principal captions of the long-term debt section of the statement, the subcaptions included under the principal captions, and the number of airlines using such captions, are set forth below:

# Table 2-21 Principal captions

Long-term debt Long-term debt, less current maturi Noncurrent liabilities Long-term debt, excluding current f Long-term liabilities	ties instalments	2 1 1
Total	• • • • • • • • • • • • • • •	<u>11</u>
Table 2-22 Subcaptions		
Senior debt Subordinated convertible debentures Long-term debt, less current matur Other noncurrent liabilities Subordinated debt	3 ities	1 1 1
Examples of the presentation of lor including the detailed note or schedule follo		00 omitted)
BRANIFF AIRWAYS LONG-TERM DEBT, LESS CURRENT MATURITIES	1976	<u>1975</u>
Senior debt Subordinated debt	\$185,059 50,206	\$172,261 56,563
Total long-term debt, less current maturities	235,265	228,824

(See following page.)

BRANIFF AIRWAYS (Cont'd.)

# LONG-TERM DEBT AND LINES OF CREDIT

SENIOR DEBT:		
Payable to insurance companies with annual		
sinking fund requirement of \$4,250,000:		
5-1/2% notes due July 1, 1985	\$26,980	\$ 29,939
5-1/4% notes due July 1, 1985	11,770	
Payable to banks:		
Term notes due in 1980 and maturing in		
semiannual instalments of \$2,500,000 with		
interest at 120% of the sum of 1/2% and		
the best commercial loan rate of each of		
the participating banks	17,500	,
Revolving credit notes	-	75,000
Term notes due in 1983	30,000	30,000
10% senior notes due July 1, 1986 (\$15,000,000		
due July 1, 1984 and 1985)	50,000	-
9-1/8% senior sinking fund debentures due		
January 1, 1997 (less unamortized discount of		
\$187,000)	49,813	-
Notes due in 1981 with quarterly instalments		
aggregating \$2,757,600 per year with interest		
at 1% above the best commercial loan rate of The Chase Manhattan Bank	8 207	13,033
	207 لو0	±3,033 53
Other	194 316	183,586
Less current portion	-	11,325
-		
Total	<u>\$185,059</u>	\$172,261
SUBORDINATED DEBT:		
5-3/4% subordinated debentures due in 1986		
with annual sinking fund payments of		
\$3,600,000	\$ 42,088	\$45,75 <u>1</u>
6-1/4% subordinated notes	-	2,320
Notes due in 1981 with quarterly instalments		
aggregating \$2,757,600 per year with interest		
at 2% above the best commercial loan rate of		
The Chase Manhattan Bank	10,963	<u>13,031</u> 61,102
Total	53,051	
Less current portion	2,845	4,539
Total	<u>\$ 50,206</u>	<u>\$ 56,563</u>

At December 31, 1976, the revolving credit agreement provided for borrowings of \$101,500,000 until the first quarter of 1978; thereafter the maximum amount is reduced in equal quarterly amounts, through the fourth quarter of 1981. Interest is at 3/8 of 1% above the best commercial loan rate through December 1977 and 1/2 of 1% over such loan rate thereafter. The agreement requires a loan commitment fee of 1/2of 1% per annum on the unused portion. In the first quarter of 1977, the agreement was replaced by a new agreement providing for borrowings of \$80,000,000 under terms more favorable than those in the agreement in effect at December 31, 1976.

Under the revolving credit agreement for \$101,500,000 as well as a revolving credit agreement for \$4,500,000 of Braniff International Corporation ("International"), the Company (together with International and other affiliates) maintains average compensating balances of 20% of the debt outstanding under the commitment and 10% of the unused commitment. Such compensating balances required at December 31, 1976 aggregated approximately \$10,990,000 of which approximately \$10,150,000 relates to the agreement of the Company and substantially all of which was maintained by the Company.

The term notes due in 1983 are payable in six semiannual instalments of 3,750,000 beginning in 1980 with the balance due in 1983. Notes aggregating 25,000,000 bear interest at rates ranging from 115% in 1976 to 124% in 1980 of the best commercial loan rate; such interest shall be adjusted at maturity to a maximum rate of 8-1/4% provided the notes are then outstanding. The remaining 5,000,000 principal amount of the notes bear interest at the rate of 8-1/2%.

Annual minimum sinking fund requirements of the 9-1/8% senior sinking fund debentures are \$1,700,000 beginning January 1, 1983 through January 1, 1986 and \$3,900,000 thereafter, with a final payment due January 1, 1997 in the amount of \$4,200,000.

A Civil Aeronautics Board order and certain loan and lease agreements provide, among other things, for restrictions relating to the Company's payment of cash dividends to International and for maintenance of certain minimum working capital and asset coverage ratios. Under the most restrictive of these provisions, \$108,231,000 of the Company's retained earnings was restricted at December 31, 1976.

The aggregate minimum maturities for the years 1977-1981 of long-term debt outstanding on December 31, 1976 are as follows: 1977-\$12,102,000, 1978 - \$18,373,000, 1979 - \$18,373,000, 1980 - \$18,923,000 and 1981 - \$15,927,000 excluding sinking fund requirements on the 5-3/4% subordinated debentures of \$3,512,000 in 1977 which had been met at December 31, 1976.

SECTION 2 BALANCE SHEET

DELTA AIR LINES	1976	<u>1975</u>
LONG-TERM DEBT	\$350 <b>,</b> 968	\$390,437

#### 4. LONG-TERM DEBT:

At June 30, 1976 and 1975, the Company's long-term debt (including current maturities) was as follows:

<u>1976</u> <u>1975</u> (In Thousands)

(a) Due banks under 1973 credit agreement which provided for unsecured borrowings up to \$300,000,000 on a revolving basis through September 1975, at which time the outstanding balance was converted to a five-year term loan, repayable in guarterly instalments of \$11,000,000 beginning December 31, 1975, with the remaining \$91,000,000 balance payable on September 30, 1980. The interest rate is equal to the prime rate through September 1975, then 1/4% above the prime rate through September 1978, then 1/2% above the prime rate through September 1980 (\$22,000,000 payable in fiscal 1977, as the September 30 and December 31, 1976 instalments were \$245,000 \$260,000 voluntarily prepaid at June 30, 1976)... (b) Due banks under 1975 unsecured credit agreement, repayable in quarterly instalments of \$1,500,000 beginning December 31, 1975, with the remaining \$11,500,000 balance payable on September 30, 1980. The interest rate is equal to 119% of the prime rate through September 1975, then 119% of the prime rate plus 1/4% through September 1978, and then 119% of the prime rate plus 1/2% through September 1980 (\$3,000,000 payable in fiscal 1977, as the September 30 and December 31. 1976 instalments were voluntarily prepaid at June 30, 1976)..... 32,500 40,000

(See following page.)

		ECTION 2 ANCE SHEET
	<u>1976</u> (In Th	<u>1975</u> lousands)
(c) Due Lazard Brothers & Co., Limited under 5-1/2%, 6% and 7-1/2% un- secured notes, repayable in pounds sterling in 20 semiannual instalments to 1986 (\$6,990,000 payable in fiscal 1977), translated at June 30, exchange		
rates (Note 2) (d) Due Rolls-Royce (1971) Limited, re- payable in monthly instalments (in- cluding 6-1/2% interest) to January 1984 (\$464,000 payable in fiscal	\$ 61,127	\$ 70 <b>,</b> 893
<pre>1977) (e) Due an insurance company under a 9-3/8% unsecured note, repayable in instal- ments of \$17,500,000 on April 30, 1977 and 1978 (\$17,500,000 payable in</pre>	3,421	3,885
<pre>fiscal 1977) (f) Due insurance companies under 7% unsecured notes, repayable in instalments to December 31, 1979 (\$1,500,000 payable</pre>	35,000	35,000
<pre>in fiscal 1977)</pre>	5,250	6 <b>,7</b> 50
purposes) - (Note 7)	20,124	20,900
TotalLess current maturities	402,422 51,454	437,428 46,991
	<u>\$350,968</u>	\$390 <b>,</b> 437

At June 30, 1976, an additional \$6,500,000 (based on June 30, 1976 currency exchange rates) was available under the 7-1/2% loan agreement with Lazard Brothers & Co., Limited to finance the purchase of engines for the Company's L-1011 aircraft. In the opinion of management, funds provided from operations will sufficiently cover future expenditures for aircraft (see Note 3) and scheduled debt maturities. At

June 30, 1976, the aggregate annual maturities of long-term debt for the next five fiscal years were as follows:

	Amount
[]	n Thousands)
1977	\$ 51,454
1978	76 <b>,</b> 915
1979	60,191
1980	59,441
1981	111,191

In addition to restrictions on cash dividends as indicated on the balance sheet, the Company's credit agreements include requirements for maintenance of working capital (as defined) and limitations on indebtedness, leases and other obligations. In connection with the 1973 bank credit agreement, the Company has informally agreed to maintain on deposit with the lending banks average balances (including normal working balances) equal to 15% of the average daily outstanding borrowings, with the average balances and borrowings being computed over the term of the agreement. While a substantial portion of the cash balances at June 30, 1976 and 1975 is maintained for this purpose, there are no legal restrictions on the Company's use of these funds. No such balance requirements or agreements apply to the 1975 bank credit agreement.

NATIONAL AIRLINES	1976	1975
NONCURRENT LIABILITIES (Note H)	<u>\$141,425</u>	<u>\$170,203</u>

H. NONCURRENT LIABILITIES:

National's outstanding debt consists of:

	June <u>1976</u>	30 <u>1975</u>
Bank revolving credit agreement Manufacturers' credit agreements		\$148,571 21,632
Noncurrent liabilities	141,425	170,203
Current liability portion	3,830	4,304
Total	<u>\$145,255</u>	<u>\$174,507</u>

Under the September 30, 1971 bank revolving credit agreement, as amended, an aggregate of \$185,700 was available. The commitment declines \$7,150 per quarter through December 31, 1977. National is required to pay a commitment fee of 1/2 of 1% on the unused credit available. Repayments are to be made in quarterly instalments commencing March 31, 1978 through December 31, 1982 with annual interest at 1/2 of 1% per annum above the prime rate, but not to exceed 8-1/2% total. Incidental to, but not as part of the revolving credit agreement, National established informal compensating balance arrangements with the participating banks whereby deposits with those banks equal 15% of the outstanding borrowings. These amounts are considered in terms of average collected bank balances maintained over a twelve-month period. The compensating balance arrangements impose no restrictions upon use of the funds.

Maturities of this agreement at June 30, 1976 during the five subsequent fiscal years are as follows: 1977 - None; 1978 - \$12,400; 1979 - \$24,800; 1980 - \$24,800; 1981 - \$24,800.

This credit agreement contains, among other provisions, restrictions relating to the payment of cash dividends. At June 30, 1976, under the most restrictive of these provisions, approximately \$40,791 of retained earnings could be available for cash dividends.

National also has notes payable and long-term credit arrangements with manufacturers under various credit agreements which had unpaid balances at June 30, 1976 aggregating \$21,255. These agreements provide for repayment in instalments to September 1983, with interest rates principally of 6-1/4% per annum. The maturities of these balances at June 30, 1976, during the five subsequent fiscal years are as follows: 1977 - \$3,830; 1978 - \$3,602; 1979 - \$3,421; 1980 - \$3,421; 1981 - \$3,421.

TRANS WORLD AIRLINES

<u>1976</u> <u>1975</u>

LONG-TERM LIABILITIES:		
Long-term debt, less current maturities		
(Note 9)	\$907 <b>,</b> 532	<b>\$974,7</b> 05
Other noncurrent liabilities	23,668	23,750
Total	_93L,200	998,455

# 9. LONG-TERM DEBT:

Long-term debt at December 31, 1976 and 1975 is as follows:

	1976	1975
	(ln The	ousands)
Senior Notes:		
Series B 6%, due 1976-77	\$ 3,400	\$ 26,000
Series D 5-1/4%, due 1976-85	80,160	91,997
Series E 5-3/8%, due 1976-85	80 <b>,</b> 160	91,884
Series F 6-1/2%, due 1976-92	83 <b>,</b> 596	88,823
Revolving Credit Notes due 1978-81 (a)	182,000	182,000
Notes 5-1/2% to 7-1/2%, due 1976-85 (b)	57,629	85,212
Note 5%, due 1976-78 (c)	34,554	51,398
Note, due 1979-83 (d)	50,000	50,000
Notes 9-1/4%, due 1982-94	15,000	-
Note, due 1976-80 (e)	-	12,000
Notes 10-3/8%, due 1981-92	13,000	13,000
Subordinated income debentures 6-1/2%,		
due 1976-78 (f)	48,019	67,506
Subordinated debentures 4%, due 1982-92 (f)	100,000	100,000
Subordinated debentures 5%, due 1984-94 (f)	149,988	149,988
Debentures 7-3/4%, due 1987	13,766	14,313
Lease obligation capitalized, due		
1976-2002 (g)	12,925	13,076
Sundry Indebtedness (h)	32,609	31,010
Total	956,806	1,068,207
Less current maturities	49,274	93,502
Total	\$907,532	\$ 974,705

Aggregate annual maturities are as follows:

# (In Thousands)

1977	\$ 49,274
1978	95,610
1979	65,928
1980	129,316
1981	135,689
Subsequent	480,989
Total	<u>\$956,806</u>

Agreements relating to long-term debt contain certain limitations, one of which precluded the payment of cash dividends in 1975 and 1976 (Note 10).

Compensating balance deposits are maintained with several banks related to certain borrowing arrangements of TWA and its subsidiaries; such deposits vary by bank relative to outstanding borrowings and unused commitments for borrowing. Compensating balance deposits approximating \$26,154,000 are included in the consolidated cash balances at December 31, 1976. Average compensating balance deposits approximated \$23,596,000 during 1976.

TWA and its institutional lenders are considering a plan for the possible modification of certain provisions of existing TWA loan agreements. Under the proposed terms of the plan being considered, TWA would grant to its senior lenders a mortgage on TWS's fleet of owned aircraft and engines having a net book value of approximately \$682,000,000 at December 31, 1976. The mortgage could be terminated or suspended when TWA is able to meet specified financial tests. However, the mortgage would be subject to reinstatement upon TWS's failure to meet other tests prescribed for this purpose. In return for the mortgage, the lenders would modify certain of the specified financial tests and covenants required to TWA. Additionally, under the plan being discussed, the maximum amount that TWA could borrow under its revolving credit agreement would be reduced from \$246,000,000 to \$200,000,000 until January 1, 1979, and to lesser amounts thereafter until the arrangement expires on July 1, 1981. During 1976, the borrowings under TWA's revolving credit agreement were not repaid when cash was available because of the possibility that such funds could not be reborrowed by TWA when cash was needed due to seasonal fluctuations in cash receipts. The proposed modification would permit TWA to repay amounts borrowed under this agreement and, under present circumstances, to reborrow on a seasonal basis as needed, up to at least \$182,000,000.

(a) Subject to the provisions thereof, a revolving credit arrangement with a group of banks and Irving Trust Company, as Agent, permits TWA to borrow amounts of as much as \$246,000,000 until January 1, 1978 and lesser amounts thereafter until July 1, 1981. Interest on amounts borrowed ranges from 1/4 to 1/2 of 1% above the agent bank's monthly prime rate. A commitment fee at the annual rate of 1/2 of 1% is paid on the unused portion of the revolving credit (see also preceding paragraph).

(b) The Notes are denominated and payable in pounds sterling.

(c) The Note was issued in 1973 with a stated interest rate of 5% in connection with TWA's acquisition of Canteen Corporation. In accordance with purchase acquisition accounting principles, the note was recorded by TWA at its present value based on an imputed interest rate of 7%.

(d) Interest is payable at the higher of 1% above the Continental Illinois National Bank and Trust Company prime rate or various percents (116% to 124%) of such prime rate for subsequent periods through maturity at November 1, 1983. After the note has been fully paid, interest will be recomputed as if the prime rate had been 7-1/2% at all times during the period of borrowing and any interest paid in excess of the recomputed amount will be refunded.

(e) Interest is payable at rates based on the Continental Illinois National Bank and Trust Company prime rate in effect from time to time during the life of the loan, subject to a maximum cumulative average interest rate of 7-3/4%. The full principal amount of the note was prepaid in 1976.

(f) The Debentures are redeemable at the following premium rates for 1977:

4% subordinated debentures - 2.2% until March 1 and 2.0% thereafter 5% subordinated debentures - 3.0%

Principal amounts of \$19,487,000 and \$9,576,000 of the 6-1/2% subordinated income debentures were purchased on the open market by TWA, on which gains of \$2,470,000 and \$3,114,000 were credited to consolidated income in 1976 and 1975, respectively. Purchases and conversions were sufficient to satisfy the 1976 and 1975 sinking fund payment requirements due on such debentures.

TWA had no Available Income, as defined in the income debenture indenture relating to its 6-1/2% subordinated income debentures, for interest payable during 1976 and 1975. Any unpaid interest is cumulative and becomes due or payable from future Available Income or upon maturity of the debentures. At December 31, 1976, unpaid interest amounted to \$6,503,000; however, as a result of Available Income earned in 1976, such unpaid interest together with current interest will be paid in 1977.

(g) The long-term lease of an administrative office building was capitalized at the present value of the lease obligation using an interest rate of 7-7/8%.

(h) Sundry indebtedness includes certain notes secured by mortgages on various operating properties of the Canteen Corporation and Hilton International Co. The net book value of the these properties is \$25,444,000 at December 31, 1976.

#### DEFERRED CREDITS

The principal captions of the deferred credit section of the statement, the subcaptions included under the principal captions, and the number of airlines using such captions, are set forth below:

# Table 2-23 Principal captions

Deferred credits Deferred credits and other liabilities Deferred credits and other long-term liabilities Other liabilities *Deferred income taxes *Other deferred credits and noncurrent liabilities	• • • • • • • • • • • • • • •	· 1 · 1 · 1	
Total	• • • • • • • • • •	• 12	
Table 2-24 Subcaptions			
Income taxes Deferred Federal taxes on income Deferred Federal income taxes Unamortized investment credits Deferred investment tax credits Other liabilities and deferred credits Other deferred credits Other	· · · · · · · · · · · · · · · · · · ·	· 1 · 7 · 2 · 1 · 1 · 1	
*It should be noted that one airline chose component of deferred credits as a line ment.			5e-
Examples of the deferred credits secti balance sheet are as follows:	on (000 om	itted	) of the
AMERICAN AIRLINES	1976	]	975
OTHER LIABILITIES: Deferred Federal income tax\$ Other liabilities and deferred credits	176,194 11,678	\$	158,709 12,273
Total other liabilities	187,872		<u>170,982</u>
NORTHWEST AIRLINES			
DEFERRED CREDITS AND OTHER LIABILITIES: Income taxes	201,791 7,331		165,026 6,568

209,122

171,594

WESTERN AIR LINES

# DEFERRED CREDITS

Deferred Federal taxes on income Unamortized investment credits Other	17,644	18,645
	74,408	68,938

# EQUITY STRUCTURE

The following table summarizes the capital structure of the airline companies included in the survey:

# Table 2-25

Common stock with no preferred stock	7
Common stock with one class of preferred	
stock	4
Total	11

As shown below, several different captions were used by the airline companies to describe capital surplus and retained earnings:

# Table 2-26

Capital surplus Capital in excess of par value Additional paid-in capital Other paid-in capital Paid-in capital Additional capital invested	3 2
Total	11
Table 2-27	
Retained earnings Earnings (Deficit) retained for use in the	10
business	<u> </u>
Total	11

Examples of the equity structure section (000 omitted) of the balance sheet are as follows:

AMERICAN AIRLINES	1976	1975
<pre>STOCKHOLDERS' EQUITY (Notes 7, 9, 10 and 15): Preferred stock - no par value    5,000,000 shares authorized; none issued    common stock - \$1 par value 60,000,000    shares authorized; shares issued and outstand-    ing 1976 - 28,608,000; 1975 - 28,549,000 Additional paid-in capital Retained earnings</pre>	\$ 28,608 317,592 263,874	-
Total stockholders' equity	610,074	553,225
NATIONAL AIRLINES		
STOCKHOLDERS' EQUITY: Capital shares - authorized 15,000,000 of \$.25 par value; issued and outstanding, 8,555,713 in 1976 and 1975 Capital surplus Retained earnings, per accompanying statement	169,128	<pre>\$ 2,139 23,932 168,376 194,447</pre>
UNITED AIRLINES		
<pre>SHAREHOLDERS' EQUITY (Notes 2, 6, 7 and 8): 5-1/2% cumulative prior preferred stock, \$100 par value; authorized and outstand- ing 71,702 shares Preferred stock, no par value; authorized 16,000,000 shares; issued 770,686 shares in 1976 and 883,946 shares in 1975 of Series A \$.40 cumulative (convertible); involuntary liquidation value, \$25 per</pre>	\$ 7,170	\$ 7,170
share, aggregating \$19,267,000 Common stock, \$5 par value; authorized 50,000,000 shares; outstanding 24,583,324 shares in 1976 and	3,853	4,420
24,469,464 shares in 1975 Additional capital invested Retained earnings Less - 454,261 shares of Series A \$.40 cumulative preferred stock held in	122,917 339,086 328,539	122,347 339,075 324,760
treasury	(2,118)	(2,118)
	799,447	795,654

# COMMITMENTS AND CONTINGENT LIABILITIES

The following table summarizes the captions used to describe commitments and contingent liabilities:

Table 2-28

Commitments and contingent liabilities	
Commitments, long-term leases and	
contingencies	1
Contingencies	
Total	<u> </u>

Examples of the commitments and contingent liabilities footnote disclosure are as follows:

BRANIFF AIRWAYS

#### NOTE 5 COMMITMENTS

At December 31, 1976, the Company had minimum rental commitments under noncancellable leases as follows (excluding the new headquarters office/recreational complex):

	Flight Equipment	Airport <u>Facilities</u> (In Thousands)	Other Property and Equipment
1977	\$16,529	\$ 10 <b>,</b> 594	\$2,582
1978	16,529	10,250	854
1979	14,674	10,193	326
1980	11,904	10,013	180
1981	11,398	9,696	167
1982-1986	21,648	44,861	355
1987-1991	-	39,408	102
1992-1996	-	35 <b>,91</b> 4	36
Remainder	<u> </u>	44,077	
Total	<u>\$92,682</u>	<u>\$215,006</u>	<u>\$4,602</u>

Commitments at December 31, 1976 under leases included in the above tabulation which, during the noncancellable lease period, either cover 75% or more of the economic life of the property or, generally, have terms which assure the lessor a recovery of his investment plus a reasonable return ("financing leases") are as follows (excluding the new headquarters office/recreational complex):

(See following page.)

- . .

	Flight Equipment	Airport <u>Facilities</u> (In Thousands)	Other Property and Equipment
1977	\$16,529	\$ 9,164	\$1,191
1978		8,902	
1979	14,674	9,211	20
1980	11,904	9,227	20
1981	11,398	9,025	20
1982-1986	21,648	42,545	102
1987-1991	_	38,633	102
1992-1996	-	35,766	36
Remainder		44,077	-
Total	<u>\$92,682</u>	<u>\$206,550</u>	<u>\$1,752</u>

With respect to the commitments for certain airport facilities, the terms of the leases extend beyond the time that payments are required for periods ranging from 7 to 14 years. Under the accounting policy described in Note 1 Long-term Prepayments a portion of the rent reflected above will be capitalized and amortized over the final period of the leases during which no cash payments are required.

The present values of financing lease commitments, calculated at rates ranging from 4.0% to 12.0% (weighted average of 6.8% in 1976 and 6.7% in 1975) are as follows:

			Other
	Flight	Airport	Property and
	Equipment	Facilities	Equipment
		(In Thousands)	
December 31, 1976	<u>\$71,592</u>	\$105,127	<b>\$1,</b> 289
December 31, 1975	<u>\$82,265</u>	<u>\$108,911</u>	<u>\$4,768</u>

If financing leases, as defined above, had been capitalized, the increase (decrease) in expenses and net income would have been as follows:

	<u>1976</u> (In Tr	<u>1975</u> nousands)
Depreciation expense Interest expense Rent expense	\$ 18,444 12,918 (28,784)	\$ 18,104 13,629 (28,590)
Federal income taxes	(619) (1,959)	(754) (2 <b>,</b> 389)

Depreciation expense has been computed on the straight-line method. Interest expense has been computed on the outstanding balance of the present value of lease liabilities at the rates indicated above. The present value indicated for flight equipment at December 31, 1975 and related amounts for the year then ended included in the table above have been recomputed on a basis consistent with that used in 1976.

Rental expense, excluding landing fees, aggregated \$34,847,000 in 1976 and \$34,517,000 in 1975.

In August 1976, an agreement was signed for the lease of a new headquarters office-recreational complex at the Dallas/Fort Worth Airport, which is presently scheduled for completion in 1978. Annual rental payments averaging approximately \$2,866,000 will be required through the year 2006. Consistent with the procedure previously described for other facilities, this cost will be amortized over the term of the lease which ends in the year 2016 for an annual rental expense of approximately \$2,124,000. The initial present value of this lease at an average implied interest rate of 8.2% is \$32,355,000.

At December 31, 1976, commitments for the acquisition of additional aircraft and other property and equipment, after deducting deposits previously made, amounted to approximately \$62,664,000. In January 1977, the Company contracted for the purchase of six additional aircraft at a cost of approximately \$68,245,000.

At December 31, 1975, the date of the latest actuarial determination, the Company's pension plans as amended had unfunded vested benefits, less balance sheet accruals, of approximately \$33,254,000 and unfunded prior service costs of approximately \$35,719,000. Pension expense approximated \$14,596,000 and \$11,039,000 in 1976 and 1975, respectively. During 1976 various changes were made to the Company's several pension plans to provide increased benefits and to comply with the provisions of the Employee Retirement Income Security Act of 1974. Changes were also made in interest rate assumptions and the assumed rate of future salary increases for certain plans. The net effect of these changes on pension expense for 1976 was not material.

#### NOTE 9 CONTINGENCIES

In connection with the sale of certain of its assets, the Company has agreed, under certain circumstances, to repurchase such assets. At December 31, 1976, the contingent repurchase prices aggregated \$25,255,000. The Company estimates that the current market values of such assets are in excess of any contingent repurchase prices and that no losses would occur in the event of such repurchase.

At December 31, 1976, the Company was contingently liable with respect to certain accounts in Latin America, approximating \$1,657,000, which had been sold to banks with recourse.

Federal income tax returns of the Company and consolidated returns in which it was included from December 1, 1965 through December 31, 1971 have been examined by the Internal Revenue Service. Proposed adjustments through that date could result in additional tax payments of approximately \$3,325,000 exclusive of interest. This amount reflects the utilization of approximately \$2,170,000 of unapplied investment tax credits and a reduction of \$729,000 in the Company's claim of investment tax credits recoverable from the former parent as discussed in Note 6. A substantial portion of the total assessments, if ultimately paid, would result in future tax benefits or reduced deferred income taxes provided in prior years. In addition, the Internal Revenue Service. as a result of its investigations into the competitive practices program referred to hereinafter, is claiming a civil fraud penalty of approximately \$596,000 with respect to the tax return filed for 1971. The Company has protested the proposed adjustments for years prior to 1970, intends to deny liability for 1970 and 1971 and intends to vigorously oppose the asserted civil fraud penalty. In the opinion of management, the ultimate payments of prior year income taxes will not materially exceed the aggregate of the amount provided for prior year liabilities, the amount of future tax benefits and the amount related to deferred taxes provided in prior years.

In addition to the above matters, reference is made to Item 5 - Legal Proceedings for discussion of pending litigation and related matters.

Although the ultimate effect of the matters discussed and referred to in this note on the financial statements is not presently determinable, it is the opinion of management that such effect will not be material.

See Item 1, "Business - Fares and Rates" for possible retroactive adjustments of mail rates.

#### CONTINENTAL AIRLINES

#### 3. COMMITMENTS

The Company leases, or has constructed as leasehold improvements on leased real property, its principal facilities, including airport and terminal facilities, sales offices, overhaul and maintenance bases, training center and general offices. The leases are generally on a long-term net rent basis, whereby the Company pays taxes, maintenance, insurance and certain other operating expenses applicable to the leased premises. Management expects that, in the normal course of business, leases that expire will be renewed or replaced by other leases.

Certain restrictions set forth in the Company's credit agreements limit the amount of the Company's lease commitments for property, equipment or facilities, except for airport facilities. The Company has fully applied the provisions of Financial Accounting Standards Board Statement No. 13 to all leases, and therefore has made a distinction between "Capital" and "Operating" leases, as defined therein. Substantially all of the Company's leases involve terminal space and other airport facilities owned by a governmental authority, which are classified as operating leases. The value of assets held under capital lease arrangements is immaterial. Thus, no restatement of financial statements for prior years is required as a result of applying FASB Statement No. 13. In prior years, the Company disclosed various information related to such terminal space and other airport facilities leases as "noncapitalized financing leases" as required by the Securities and Exchange Commission.

The following is a schedule by year of future minimum rental payments (reduced by sublease rentals, which are immaterial) required under operating leases that have initial or remaining noncancellable lease terms in excess of one year as of December 31, 1976:

Year(s) ending December 31

1977	<pre>\$ 8,016,000 7,611,000</pre>
1978	, ,
1979	7,082,000
1980	6,745,000
1981	6,415,000
1982-1986	30,256,000
1987-1991	29,090,000
1992-1996	21,890,000
Later years	22,503,000
	<b>H</b> 7.00 000 000

Total minimum payments required..... \$139,608,000

Total rental expense for all operating leases, net of sublease rentals, was \$10,225,000 for 1976 and \$9,343,000 for 1975. Contingent rentals, sublease rentals and rental payments under leases with terms of a month or less that were not renewed are not separately disclosed, since they are immaterial.

The above minimum rental payments and total rental expense do not include landing fees, portions of which are frequently applied to debt obligations which finance the construction of airport and terminal facilities. Total landing fees were \$10,335,000 for 1976 and \$9,538,000 for 1975.

# 5. CONTINGENT LIABILITIES

On December 31, 1975, various legal actions were pending against the City of Los Angeles and various actions and cross-actions were pending against the user airlines, including the Company, alleging excessive aircraft noise in the vicinity of Los Angeles International Airport. Counsel to the Company in these actions, which counsel also represents most of the other airlines, is of the opinion that the airlines have substantial defenses to the imposition of any liability. The trial court judgment in favor of the airlines on the City's cross-complaint in two of these cases has been upheld on appeal and is now final.

On January 24, 1977, the FAA issued a new regulation requiring the retrofit or replacement of the Company's 727 aircraft that do not meet specific noise standards. This regulation is more restrictive than other FAA noise regulations, as it prohibits certain compensating allowances previously acceptable to the FAA. Retrofit of 727-type aircraft to meet this regulation must be made prior to January 1, 1983. Thirty-two of the Company's 727 aircraft must be modified to meet these new noise standards, and the present cost estimate for such modification is \$6,800,000.

The Company is the defendant in a number of lawsuits, including one alleging violations of Federal antitrust laws and various other purported class action suits involving alleged discrimination in employment policies and practices. In the opinion of management, based upon advice of legal counsel, these matters would not have a materially adverse effect on the financial position of the Company.

In connection with the 1974 sale of one of its Boeing 747 aircraft, the Company agreed to indemnify the lender, from which the buyer borrowed the purchase price, in an amount up to 30% of the amount outstanding.

TRANS WORLD AIRLINES

#### 6. LEASES AND RELATED GUARANTEES:

Total rental expense, net of sublease revenue of immaterial amounts, included in the determination of 1976 and 1975 operating results is as follows:

	1976	1975
	(In Tho	usands)
Basic rents: Non-capitalized financing leases Other	40,650	\$ 85,396 41,073
Contingent rents	36,868	35,989
Total	\$167,426	\$162,458

Minimum rental commitments, net of sublease revenue of immaterial amounts for all non-cancellable leases in effect at December 31, 1976 are as follows:

(Amounts in Thousands)					
	Non-capitalized				
		Fin	ancing Lease	S	
		Aircraft	Buildings	Other	Operat-
		Equip-	and	Equip-	ing
Period	Total	ment	Facilities	ment	Leases
1977	\$ 118,959	\$ 63,904	\$ 18,949	\$ 6,589	\$ 29,517
1978	115,877	63 <b>,</b> 904	19,017	5,936	27,020
1979	113,147	63,904	19,292	5,038	24,913
1980	109,602	63,904	19,566	2,786	23,346
1981	108,161	63,904	19,721	2,287	22,249
1982-86	418,337	216,981	99,420	4,560	97,376
1987-91	196,694	42 <b>,1</b> 73	91,588	706	62,227
1992-96	124,419	-	77,619	53	46,747
Remainder	139,567	<b>نون</b> مربعہ میں	111,739	821	27,007
Total	\$1,444,763	<u>\$578,674</u>	<u>\$476,911</u>	<u>\$28,776</u>	\$360,402

Present values of minimum lease commitments, net of sublease revenue of immaterial amounts, for all non-capitalized financing leases in effect at December 31, 1976 and 1975 are as follows:

	<u>1976</u> (In Th	<u>1975</u> Nousands)	
Aircraft equipment Buildings and facilities Other equipment	208,051	\$459,509 200,168 25,229	
Total	<u>\$656,408</u>	<u>\$684,906</u>	
The effect of net income (loss) if a	all leases	identified a	as

The effect of net income (LOSS) 11 all leases identified as non-capitalized financing leases were capitalized is as follows:

1976	1975
(In	Thousands)

Expense increase (decrease): Amortization Interest Lease rental	\$ 52,438 46,682 (90,024)	\$ 51,975 49,742 (88,498)
Increase in expense Less income tax effect	9,096 2,849	13,219 3,402
Additional charge to income - net	\$ 6,247	\$ 9,817

Interest rates used in the computation of present values ranged from 4.25% to 14.13% with a weighted average of 7.58% at December 31, 1976 and ranged from 4.25% to 14.60% with a weighted average of 7.16% at December 31, 1975.

Amounts reported for 1975 in each of the above tables have been restated to conform with the reclassification, adopted in 1976, of certain leases of buildings and facilities from the classification of non-capitalized financing leases to the classification of operating leases.

Sixty-two aircraft were leased at December 31, 1976 (with aggregate annual rentals approximating \$63,600,000) for which the remaining lease periods range from six to fourteen years with options to purchase and rights of first refusal to purchase or re-lease most of such aircraft essentially on the basis of market value upon termination of the leases. The lessors' cost of forty-seven aircraft was financed in part by loans from others and, for twelve aircraft, in part by the sale to the public of Guaranteed Loan Certificates. The loans to lessors from others are evidenced by notes payable in instalments over the term of the leases from rental proceeds under the leases. The Guaranteed Loan Certificates are to be redeemed through a Sinking Fund accumulated from the lease rentals. TWA has guaranteed the payment of substantially all of the notes and all of the Guaranteed Loan Certificates, even though scheduled rental payments will exceed the principal and interest payments thereon.

Building and facility leases are primarily for airport terminals, support facilities and hotels. At December 31, 1976, thirty-seven hotels were operated under lease agreements which generally provide for a contingent rental based on a percentage of gross operating profit and, in some instances, for a fixed basic rent. Initial terms of the hotel leases generally are not less than twenty years exclusive of options to renew. Leases of other equipment primarily consist of flight simulators and computer systems.

#### 7. AIRCRAFT ACQUISITION COMMITMENTS

Aircraft purchase commitments and prepayments against such commitments were as follows at December 31, 1976:

		(Amc	(Amounts in Thousands)		
	Quantity	Amount	Balance	Approxi-	
Commitment by	of	of Pre-	of Commit-	mate Total	
Aircraft Type	Aircraft	payment	ment	Price	
Boeing 727-200	14	<u>\$4,418</u>	\$175,582	\$180,000	

(a) The purchase price is subject to adjustment based upon certain conditions, the aggregate effect of which is not determinable until delivery of the aircraft. See (c) below.

(b) An aircraft delivery deferral agreement with delivery dates unspecified was signed March 31, 1976, by TWA and Boeing Aircraft Company with respect to the commitment for fourteen Boeing 727-200 aircraft originally scheduled for delivery in 1976 and 1977. The estimated current cost to TWA of this deferral action amounting to \$4,614,00 was charged to nonoperating expense in 1975. In addition, the deferral agreement includes the following financial arrangements:

- (1) Forfeiture of the prepayment amount of \$3,043,000 existing at March 31, 1976, if all fourteen aircraft on order (or equivalent aircraft in dollar value) are not committed to firm delivery dates by March 31, 1978.
- (2) Forfeiture of \$510,000 in prepayments existing at March 31, 1976, on the option to purchase an additional seventeen aircraft if all such optioned aircraft are not on firm order by March 31, 1978 (see (d) below) and further, if all fourteen aircraft on order (or equivalent aircraft in dollar value) are not committed to firm delivery dates by the same March 31, 1978 date.
- (3) Additional advance prepayments against the purchase of the fourteen aircraft on order (or equivalent aircraft in dollar value) in annual amounts of \$1,026,000 over an eight-year period from July 1, 1976 to July 1, 1983.
- (4) Forfeiture of \$293,000 of the advance prepayment amount plus an additional \$49,000 penalty for each aircraft (or equivalent aircraft in dollar value) of the original fourteen ordered which is not committed to a firm delivery date by December 31, 1979.
- (5) Forfeiture of \$29,000 additional penalty on each of three dates for each aircraft (or equivalent aircraft in dollar value) of the original fourteen ordered which is not committed to a firm delivery date by each of the following dates: December 31, 1980, 1981 and 1982.
- (6) Another forfeiture of \$293,000 of the advance prepayment amount plus an additional \$102,000 penalty for each aircraft (or equivalent aircraft in dollar value) of the original fourteen ordered which is not committed to a firm delivery date by December 31, 1983.

(c) During December 1976, TWA began discussions with the Boeing Aircraft Company looking toward the development of a future delivery schedule for the fourteen Boeing 727-200 aircraft described under the aircraft delivery deferral agreement in 1(b) above. As of February 21, 1977, a definitive agreement for delivery of these aircraft had not yet been concluded.

(d) In addition to the above commitments, TWA has options to purchase, subject to cancellation at various future dates, eleven Lockheed L-1011 and seventeen Boeing 727 aircraft. Prepayments on these options aggregated \$950,000 at December 31, 1976. Upon cancellation, TWA would forfeit.

# 11. EMPLOYEE BENEFIT PLANS

TWA and its subsidiaries have several pension plans covering substantially all employees. Amounts charged to income (including amortization of prior service costs) were \$37,993,000 and \$38,725,000 for 1976 and 1975, respectively. Additionally, trust fund contributions for certain employee groups, pursuant to collective bargaining agreements, were \$20,617,000 and \$19,252,000 for 1976 and 1975, respectively. The unfunded portion of prior service costs increased from \$127,477,000 at December 31, 1975 to \$185,493,000 at December 31, 1976 as a result of retroactive benefits granted certain employee groups pursuant to collective bargaining agreements. The actuarially computed value of vested benefits for the defined benefit pension plans exceeded the market value of the assets of such plans by approximately \$75,000,000 as of December 31, 1976. An unrealized investment loss arising in 1974, primarily as a result of reduced market value of securities owned by the plans, resulted in an increase in pension costs for 1975 of approximately \$6,100,000.

Incentive Compensation Plans provide for awards to management employees in cash and/or common stock of TWA. The total amount which can be provided in any one year cannot exceed certain percentages (ranging from 4% to 7-1/2%) of that part of the income which is in excess of 6-1/2% of capital employed, as defined in the plans. The amounts charged to income were \$2,342,000 and \$569,000 for 1976 and 1975, respectively. No payments were made to Airline management employees under this plan in 1976 or 1975.

The Deferred Compensation Unit Plan provides for compensation equal to the increase in market value of a share of TWA common stock at unit maturity date over the issue value on the award date for each unit awarded to management participants under the plan. Maturity dates extend from one to five years following the award date. The estimated cost of the plan is accounted for over the period during which the rights of the participants mature. At December 31, 1976, 501,888 units were outstanding. The amounts charged to income were \$1,145,000 and \$-0-for 1976 and 1975, respectively. No material payments were made to management employees under this plan in 1976 or 1975.

# 17. CONTINGENCIES

(a) Reference is made to Notes 3 and 7 for contingencies concerning Income Taxes and Aircraft Acquisition Commitments, respectively.

(b) Actions are pending in various courts by landowners and others, including owners of property located in areas adjacent to airports used by TWA, seeking to enjoin certain aircraft operations at such airports or to recover damages from the airport operators or the various air carrier defendants, based, among other things, upon alleged excessive noise resulting from such operations. TWA is a defendant or a cross-defendant in a number of these actions and is a lessee at the airports involved in a number of other actions. The relative rights and liabilities as among the various persons concerned, including the air carriers, are not entirely clear. Even in those cases in which the air carriers are not defendants, any liability of airport operators could result in higher airport costs to air carriers, including TWA, using the airports involved.

(c) A class action was brought against TWA in 1970 by approximately 350 former hostesses alleging their discharge by TWA for pregnancy violated Title VII of the Civil Rights Act of 1964. They seek reinstatement, back pay, and attorneys' fees. TWA believes it has substantial defenses to this action. In October 1976, the trial court granted the plaintiffs' motion for summary judgment on the issue of liability. TWA has appealed such determination. In the event plaintiffs prevail, the amount of monetary recovery will depend on various factors affecting each plaintiff's claim and cannot be predicted. It is, however, the opinion of TWA's General Counsel that, in the aggregate, any such recoveries will not materially affect TWA's financial condition.

Also, the Equal Employment Opportunity Commission brought suits in 1975 and 1976 alleging that TWA violated Title VII of the Civil Rights Act of 1964 by refusing to treat pregnancy and pregnancy related disabilities in the same manner as other temporary disabilities for sick and disability pay purposes, and by requiring flight attendants to go on mandatory maternity leave. Injunctive relief and monetary damages are being sought. A similar suit had been brought by the New York State Human Rights Commission alleging that TWA's policy violates New York law. In 1976 private actions were commenced against TWA on behalf of female employees as a class and by certain females individually alleging the same wrongful conduct and seeking substantially the same relief. The U.S. Supreme Court has ruled that Title VII does not require that pregnancy be treated as a disability. There remains some question, however, respecting the requirements under Title VII to pay sick pay during pregnancy. The New York Court of Appeals has held that the New York Human Rights law requires that pregnancy be treated the same as

any other disability. Under Title VII, the New York Human Rights law and other applicable state laws, certain legal issues remain unsettled and the outcome of the cases involving TWA cannot be predicted. It is the opinion of TWA's General Counsel, however, that in the event there are any monetary recoveries by the plaintiffs in these cases, the amount of such recoveries will not materially affect TWA's financial condition.

Class action suits, in which injunctive relief and monetary damages are being sought, have been brought in 1976 alleging that TWA violated the Civil Rights Act of 1964 by engaging in employment practices which unjustly discriminate on the basis of sex, or race, or both. The outcome of these cases cannot be predicted. It is, however, the opinion of TWA's General Counsel that the final resolution of these cases will not materially affect TWA's financial condition.

(d) There exist certain other contingent liabilities resulting from actual and threatened litigations, but in the opinion of TWA's General Counsel none will result in liability which, over and above any insurance coverage in respect thereof, would materially affect TWA's financial condition or interfere with its operation.

MISCELLANEOUS LINE ITEMS - LIABILITIES

The only line item not previously categorized is noted as follows:

UNITED AIRLINES	1976	<u>1975</u>
Equity of others in subsidiaries	<u>\$1,872</u>	<u>\$1,537</u>

#### TITLE

The majority of the airlines reports surveyed use the word "income" in their descriptive title for their operating statement. The following table indicates the breakdown of operating statement titles:

<u>Table 3-1</u>

Operating Statement Titles Income	<u>1976</u> 3
Income and retained earnings	
Operations	
Earnings Other titles	
Total	• 11

Examples of the operating statement titles used are as

follows:

Statement of Income
Statement of Earnings
Statement of Consolidated Earnings
Statement of Consolidated Income and Retained Earnings
Statement of Operations and Earnings Retained for Use in the
Business
Consolidated Statement(s) of Operations
Consolidated Statement(s) of Operations and Retained Earnings

\* \* \* \* \*

#### UNUSUAL FORMATS

TRANS WORLD AIRLINES - Operating revenues and expenses classified as air transport, transport related or nontransport. All other carriers report operating revenues and expenses by functions. (000 omitted).

TRANS WORLD AIRLINES	<u>1976</u>	<u>1975</u>
OPERATING REVENUES:		
Airline:		
Air transport	<b>\$1,9</b> 35,628	\$1,728,097
Transport related	101,620	77,679
Nontransport	45,598	35,783
Total	2,082,846	1,841,559
Hotel operations	348,296	307,853
Vending and food service	539,311	490,713
Total	2,970,453	2,640,125

# TRANS WORLD AIRLINES (continued)

OPERATING EXPENSES:		
Cost of services and products sold:		
Airline:	\$1,562,247	\$1,500,108
Air transport		
Transport related	70,776	52 <b>,</b> 985
Nontransport	40,592	32,422
Total	1,673,615	1,585,515
Hotel operations	279,256	251,944
Vending and food service	496,719	454,279
Total	2,449,590	2,291,738
Selling and administrative	417,290	375,825
Mutual aid (Note 12)	512	17,566
Total	2,867,392	2,685,129
OPERATING INCOME (LOSS)	\$ 103,061	<u>\$ (45,004</u> )

# RESTATEMENT, EXTRAORDINARY ITEMS, ACCOUNTING CHANGES, AND PRIOR PERIOD ADJUSTMENTS

The number of airlines restating prior years income in 1976 is as follows:

Table 3-2

Restated	
Total	11

An example of the footnote concerning a restatement follows:

UNITED AIRLINES

#### NOTE 2--ACCOUNTING RESTATEMENT

Effective July 1, 1976, United reverted to the unit method of depreciation for aircraft. Under the group/composite method previously used since January 1, 1975, depreciation had included a factor for early retirements of aircraft due to possible casualty losses. (Such early retirements had also been provided for prior to 1975, although in accounts separate from depreciation. In contemplation of the 1975 change to group/composite depreciation, the cumulative balance of these separate provisions had been reclassified to accumulated depreciation at December 31, 1974.) In 1975, the Securities and Exchange Commission questioned United's depreciation method and, in 1976, required United to eliminate from aircraft depreciation any allowance for possible early casualty retirements.

# UNITED AIRLINES (continued)

The accompanying financial statements and notes thereto have been restated to reflect the unit method of depreciation for aircraft (which eliminates any allowance for early retirements due to casualty losses) and to include in current earnings those gains and losses on sale or retirement of individual aircraft not previously recognized because of group/composite depreciation. The restatement decreased UAL's previously reported net loss for 1975 by \$1,104,000 (\$.04 per share) and increased retained earnings at January 1, 1975 by \$17,250,000.

#### SUMMARY OF EXTRAORDINARY ITEMS:

The number of airlines showing an extraordinary item in 1976 or 1975 is as follows:

Table 3-3

<u>[</u>	976	<u>1975</u>
Extraordinary item	2	-
No extraordinary item	_9	<u>11</u>
Total	11	11

# SECTION 3 INCOME STATEMENT

# The following illustrates an extraordinary item:

(LOSS) BEFORE EXTRAORDINARY ITEMS	<u>1972</u> \$(29,188)	<u>1973</u> \$(21,753)	<u>1974</u> \$(84,925)	<u>1973</u> <u>1974</u> <u>1975</u> <u>1976</u> \$(21,753) \$(84,925) \$(46,075) \$ (8,322) 117,514	<u>1976</u> \$ (8,322) 117,514
• • •	\$(29,188)	\$(21,753)	\$(84 <b>,</b> 925)	(28,203 13,604 \$(29,188) \$(21,753) \$(84,925) \$(46,075) \$ 94,593	(28,203) 13,604 \$ 94,593

The airlines reported accounting changes as follows: Table 3-4

	<u>1976</u>	<u>1975</u>
Cumulative effect in income state- ment only Cumulative effect in retained earnings statement:		3
Income statement restated Both income statements and retained	. –	1
earnings statements restated Restatement of financial statements	• -	1
disclosed in notes Effect of change in prior period	. 1	-
disclosed in notes	. 1	-
Other	. 1	-

The accounting changes made were for the following reasons:

Table 3-5

	1976	<u>1975</u>
Depreciation changes	2	1
Vacation pay accruals	-	2
Foreign currency transactions	-	2
Pension costs		1
Uninsured costs	-	l

An example of the income statement presentation (000 omitted) and note disclosure of an accounting change follows:

BRANIFF AIRWAYS	1976	1975
INCOME BEFORE PROVISION FOR INCOME TAXES AND CUMULATIVE EFFECT OF ACCOUNTING CHANGE.	\$36,023	<b>\$27,</b> 823
PROVISION FOR INCOME TAXES	9,006	6,475
INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE	27,017	21,348
CUMULATIVE EFFECT OF ACCOUNTING CHANGE FOR VACATION PAY (LESS FEDERAL INCOME TAX BENEFIT OF \$4,033,000)		(4,367)
NET INCOME	\$27,017	\$16,981

# BRANIFF AIRWAYS

# NOTE 2 - ACCRUED VACATION PAY

In 1975, the Company adopted the accounting practice of recording vacation pay as earned rather than as paid which was the prior practice. The new method is the predominant practice and improves the comparability of the financial statements with those of other companies. The effect of the change in 1975 was to decrease income before cumulative effect of accounting change by \$775,000. The cumulative effect, to December 31, 1974 to apply retroactively the new method, is shown as a one-time charge against 1975 income.

Only one airline reported a prior period adjustment. An example of the retained earnings presentation for the prior period adjustment follows:

TRANS WORLD AIRLINES	1976	1975
STATEMENT OF CONSOLIDATED RETAINED EARNINGS: Balance at beginning of year, as previously reported	\$ 98,733	\$189 A12
Prior period adjustment of income tax expense		(4,000)
Balance at beginning of year, as restated Net income (loss)	98,733 36,833	185,012 (86,279)
Balance at end of year	<u>\$135,566</u>	\$ 98,733

# OPERATING REVENUES

The principal operating revenue captions used by airline companies and the subcaptions and the number of times such captions appeared are as follows:

# Table 3-6

Principal Captions

Operating revenues	10
Revenues	1
Total	11

# Table 3-7

Subcaptions

Passenger	9
Other	6
Cargo	5
Mail	4
Mutual aid assistance	2
Freight	2
Transport related	2
Nontransport	2
Charter	2

The remainder of the operating revenue subcaptions are listed below. They appeared only once.

Table 3-8

Freight and express	Express, freight, and mail
Charter, contract services and	Charter and other transportation
other	Airline
Air transport	Hotel operations
Hotels	Business services
Vending and food service Incidental and other revenues	Other operations

Examples of operating revenue presentation (000 omitted) by various airlines are as follows:

BRANIFF AIRWAYS	1976	1975
OPERATING REVENUES:		
Passenger	\$582,715	\$509,894
Express, freight, and mail	50,443	44,531
Charter	12,808	14,657
Transport related	<b>21,</b> 536	19,035
Other	7,081	6,843
Total	<u>\$674,583</u>	\$594 <b>,</b> 960

# CONTINENTAL AIRLINES

OPERATING REVENUES:		
Airline:		
Passenger	\$463,27l	\$455,146
Cargo	48,854	46,307
Charter, contract services and other (Note 9)	28,319	2,356
Total airline	540,444	503,809
Other operations	11,020	11,588
Total operating revenues	\$551,464	\$515,397

# SECTION 3 INCOME STATEMENT

NORTHWEST AIRLINES	1976	1975
OPERATING REVENUES: Passenger Cargo Mail Charter and other transportation Mutual Aid Agreement Nontransport.	\$786,414 119,882 25,137 25,955 (559) 6,979	\$659,849 88,308 23,280 29,019 (5,340) 5,447
Total operating revenues	<u>\$963,808</u>	\$800 <b>,56</b> 3

# OPERATING EXPENSES

The principal operating expense captions used by airline companies and the subcaptions and the number of times such captions appeared are as follows:

Table 3-9

Principal Captions

Operating expenses Expenses	
Total	<u> 11</u>

Table 3-10

Subcaptions

General and administrative	8
Flying operations	6
Maintenance	6
Depreciation and amortization	6
Passenger servicing	5
Aircraft and traffic servicing	4
Depreciation	2
Hotel operations	2
Flying and ground operations	2
0ther	2
Sales and advertising	2
Sales, advertising, and reservations	2
Promotion and sales	2

The remainder of the operating expense subcaptions used are listed below. They appeared only once.

# <u>Table 3-11</u>

Reservations and sales Marketing and advertising	Selling and administrative Advertising and publicity
Direct maintenance	Marketing and administrative
Maintenance and ground operations	Maintenance burden
Aircraft servicing	Ground servicing
Fuel	Traffic servicing
Depreciation and obsolescence	Fuel and Oil
Nontransport	Depreciation and amortization,
Air transport	less amounts charged to other
Business services	accounts
Mutual aid	Transport related
Cost of incidental revenue	Vending and food service
Wages, salaries, and employee	Operations, exclusive of
benefits	expense listed separately

Examples of the operating expense presentation (000 omitted) by various airline companies are as follows:

DELTA AIR LINES	<u>1976</u>	1975
OPERATING EXPENSES:		
Flying operations Maintenance Aircraft and traffic servicing Promotion and sales Passenger service Depreciation General and administrative	<pre>\$ 464,854 162,047 279,262 170,747 138,388 148,897 47,138</pre>	<pre>\$ 425,300 162,486 259,522 147,055 127,452 127,191 32,994</pre>
Total operating expenses	\$1,411,333	\$1,282,000
UNITED AIRLINES		
OPERATING EXPENSES: Operations, exclusive of expenses listed separately - Airline:		
Flying and ground operations Maintenance Hotels Business services Depreciation and amortization Sales and advertising General and administrative	\$1,588,299 402,998 174,868 83,747 204,562 266,025 149,828	\$1,354,611 325,764 149,142 13,194 190,427 224,561 129,813
Total operating expenses	<u>\$</u> 2,870,327	\$2,387,512

#### WESTERN AIR LINES

OPERATING EXPENSES:

OPERATING EXPENSES:		
Fuel	<b>\$1</b> 08,279	\$ 93,134
Wages, salaries, and employee benefits	226 <b>,</b> 367	201,661
Depreciation and amortization	38,058	36,054
	202,643	179,563
Total operating expenses	\$575,347	\$510,412

#### DEPRECIATION

All the airlines surveyed used straight-line depreciation. The following table is a list of the ranges used by the airline companies surveyed for the "useful life" of their flight equipment:

# Table 3-12

10	years	1
11	- 16 years	1
12	- 14 years	1
12	- 15 years	1
12	- 18 years	1
14	years	2
14	- 16 years	1
15	years	1
18	years	_1
	Total	10

National Airlines, instead of disclosing the useful life of their flight equipment disclosed the termination dates by type.

An example of a depreciation and useful life footnote is at Section 1, Summary of Accounting Policies, page 1-6.

# NON-OPERATING INCOME (EXPENSE)

The principal non-operating income (expense) captions used by airline companies, and the subcaptions and the number of times such captions appeared are as follows:

Table 3-13

Principal Captions

Other income (expense) Other income (deductions) Non-operating income and (expense) Non-operating expense (credit) Other charges (credits) Non-operating income/deductions from	3 2 1
income	<u> </u>
Total	11

Table 3-14

Subcaptions

Gain (Loss) on property disposals	10
Interest capitalized	8
Other - net	7
Interest income	6
Interest expense	4
Miscellaneous expense	
Interest on long-term debt	3

The remainder of the non-operating income (expense) subcaptions are listed below. They appear only once.

Table 3-15

Interest expense (exclusive of interest capitalized) Realized and unrealized gains on	Interest earned Net earnings of subsidiary Gain on foreign currency translation Foreign exchange losses Temporary investments income
foreign currency translations Gains on extinguishment of debt	Mutual aid payments-guaranteed

Examples of the non-operating income (expense) presentation (000 omitted) by various airline companies are as follows:

CONTINENTAL AIRLINES	<u>1976</u>	1975
NON-OPERATING EXPENSE AND (INCOME): Interest expense Less interest expense capitalized Loss on disposition of Boeing 747 aircraft		(955) 17,503
Other, net	(1,242)	(603)
Total non-operating expense - net	<u>\$28,459</u>	\$52,177

TRANS WORLD AIRLINES

OTHER CHARGES (CREDITS):		
	\$64 <b>,</b> 719	
Interest income		
Interest capitalized	(115)	(2 <b>,</b> 897)
Gain on foreign currency translation - net	(11,993)	(16,002)
Loss on disposition of property - net		16,227
Other - net	4,309	6,989
Total other charges (credits)	<u>\$40,963</u>	\$58,457

#### TAX PROVISIONS

The degree of tax disclosure in the income statement varies among the airlines. The captions used to describe the provisions are summarized as follows:

Table 3-16

Provision for income taxes	3
Provision (credit) income taxes	2
Provision for taxes on income	1
Federal income tax (credit)	1
Income taxes	
Income taxes (credits)	
Income tax (expense) credit	1
Taxes on earnings	<u> </u>
Total	<u>11</u>

Additionally, the following subcaptions are used:

Table 3-17

Income taxes provided Less amortization of investment tax credit Deferred Federal income tax credit State and foreign income taxes In the footnote disclosure of the surveyed airlines, ten included a schedule disclosing a breakdown of the provision. The other airline provided a footnote, but did not disclose the breakdown.

Examples of the income statement presentation (000 omitted) and the related footnote disclosure follows:

BRANIFF AIRWAYS	1976	1975
INCOME BEFORE PROVISION FOR INCOME TAXES AND CUMULATIVE EFFECT OF ACCOUNTING CHANGE.	\$36 <b>,</b> 023	\$27 <b>,</b> 823
PROVISION FOR INCOME TAXES	9,006	6,475
INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE	27,017	21,348
CUMULATIVE EFFECT OF ACCOUNTING CHANGE FOR VACATION PAY (LESS FEDERAL INCOME TAX BENEFIT OF \$4,033)		(4,367)
NET INCOME	\$27,017	<u>\$16,981</u>

#### NOTE 6 - Income Taxes

Provision for income taxes for the years ended December 31, 1976 and 1975 is summarized as follows:

	<u>1976</u> (in thou	
Federal: Current - before investment tax		
credit Current - investment tax credit		\$3,956 (1,699)
Deferred Other	6,683 100	4,168 50
Total	<u>\$9,006</u>	\$6 <b>,</b> 475

Deferred Federal income taxes, other than those relating to the cumulative effect of accounting change (see Note 2), result from timing differences in the recognition of expenses for tax and financial statement purposes. The sources of these differences and the tax effect thereof were as follows:

# SECTION 3 INCOME STATEMENT

	<u>1976</u> (in thou	<u>1975</u> 1sands)
Excess of tax over book depreciation Excess of book over tax amortization	\$13,342	\$9 <b>,</b> 283
of developmental and preoperating costs Investment tax credits recognized in	(400)	(621)
deferred Federal income taxes	(6,286) 27	(4,829) <u>335</u>
Total	\$ 6,683	\$4,168

The reason for the difference, expressed as a percentage of income before provision for income taxes and cumulative effect of accounting change, between the statutory U. S. Federal income tax rate and the effective tax rate is as follows:

	<u>1976</u>	<u>1975</u>
Statutory rate	48%	48% (24%)
Investment tax credit	( <u>23</u> %)	( <u>24</u> %)
Effective rate	<u>25</u> %	<u>24</u> %

Investment tax credits generated and unapplied on tax returns amounted to approximately \$15,235,000 at December 31, 1976 which expires \$848,000, \$6,086,000, and \$8,301,000 in the years 1981 through 1983. In addition, investment tax credits of \$4,616,000 were used by a former parent, and the Company is claiming its right to reimbursement of such amounts since such credits would have been utilized by the Company under provisions of the Internal Revenue Code. There is a dispute between the parties as to the former parent's obligation in this matter. The Company intends to aggressively pursue collection of its claim. Approximately \$16,851,000 of such amounts have been applied as a reduction of provisions for deferred Federal income taxes. Also see Note 9.

PAN AMERICAN WORLD AIRWAYS	<u>1976</u>	<u>1975</u>
INCOME TAX (EXPENSE) CREDIT: Deferred Federal income tax credit State and foreign income taxes	\$ 4,016 (4,115)	11,654 (3,510)
Total income tax (expense) credit	<u>\$ (99)</u>	<u>\$ 8,144</u>

<b>THEMENT</b>		1976	\$ н <b>,</b> 016	(1,077)	(28,203)	13,604	\$(11,660)	
INCOME STATEMENT		lber 31	\$11,654				<u>\$11,654</u>	
		Year Ended December 31 1973 1974 1975	\$54 <b>,</b> 363	(806)			\$53 <b>,</b> 455	
		Year <u>1973</u>	\$19 <b>,</b> 036	(392)			\$18,644	
	ids):	1972	\$24,931(a)				\$24,931	
	(C) The net Federal income tax (expense) credit included in these statements is reflected in the following captions (in thousands):		Deferred Federal income tax credit	Equity in income of unconsolidated subsidiaries and associated companies, net of income taxes	Extraordinary items: Income tax (expense) related to gain on debenture exchange	Tax effect of loss carryforward	Net Federal income tax (expense) credit	

SECTION 3

(a) Net of reversal of \$4,096 investment tax credits recorded in prior years.

The deferred Federal income tax credits for the years 1972 through 1975 represent reversals of a portion of the deferred Federal income taxes provided in prior years for the income taxes expected to be payable in later years as a result of timing differences in the recognition of certain expenses, principally depreciation, for financial reporting purposes as compared with income tax reporting purposes. Such Federal income tax credits are used to reduce financial statement losses because it is appropriate to assume that tax loss carryforwards will be available to reduce taxes that would otherwise be payable as a result of the reversal of the timing differences. The utilization of Federal income tax credits to reduce financial statement losses is limited to the lower of the tax effect of the loss or the tax effect of timing differences expected to reverse prior to the expiration of the seven-year period during which a tax loss carryforward is available. The 1972 and 1973 deferred Federal income tax credits represent the statutory rate applied to the pre-tax income or loss of the companies included in the consolidated tax return utilizing state and foreign income taxes as deductions. The 1974 and 1975 deferred Federal income tax credits were limited to the tax effect of timing differences expected to reverse in the carryforward periods.

The deferred Federal income tax credit for 1976 results from the utilization of the loss before extraordinary items to offset the gain from the debenture exchange. The income tax expense related to the gain on the debenture exchange and the deferred Federal income tax credit have been calculated at an effective Federal income tax rate of 24%, which rate recognizes the full 50% allowable for investment tax credits, although such credits may not be claimed in income tax returns until future years.

Approximately \$56,000,000 of loss carryforwards were available as of December 31, 1975 for financial reporting purposes for application against income reported subsequent to that date. This amount was fully utilized in 1976; the tax effect of these loss carryforwards has been included as an extraordinary credit, also at an effective Federal tax rate of 24%.

The Company estimates that no Federal income tax will actually be payable for 1976 because of the availability of the tax loss carryforwards to offset taxable income. See Note 5 to Consolidated Financial Statements.

#### INVESTMENT TAX CREDIT

Only one airline surveyed had an investment tax credit amount appear on the face of the income statement as a separate line item. The presentation of the provision is as follows:

	INCOME	STATEMENT
DELTA AIR LINES	<u>1976</u>	<u>1975</u>
PROVISION FOR INCOME TAXES: Income taxes provided Less - Amortization of investment tax credits	\$ 53,949 _(14,613)	\$ 39,324 (11,359)
Total provision for income taxes	<u>\$ 39,336</u>	<u>\$ 27,965</u>

SECTION 3

The related footnote disclosure for income taxes for Delta Air Lines is at page 1-15.

# NET INCOME

The principal captions used by the airlines to designate net income are summarized as follows:

Table 3-18

Net income	4
Net earnings	
Net income (loss)	2
Net earnings for the year	
Net earnings (loss) for the year	<u> </u>
Total	<u>11</u>

# EARNINGS PER SHARE

The principal captions used by the surveyed airlines to designate earnings per share for a simple capital structure are summarized in the following table:

#### Table 3-19

Earnings per share	2
Earnings per share of common stock	l
Net income per common share	1
Earnings per common share	
Earnings (loss) per share	<u>1</u>
Total	6

The principal captions used to designate a dual presentation of earnings per share are summarized as follows:

Table 3-20

Primary earnings per share Fully diluted earnings per share Earnings (Loss) per common share on average shares Earnings (Loss) per common share assuming full dilution Earnings (Loss) per share of common stock - primary Earnings (Loss) per share of common stock - fully diluted Earnings per share - primary Earnings per share - fully diluted

The following table shows whether the amount of common shares outstanding or equivalents is shown in the income statement or disclosed elsewhere.

Table 3-21

Shown on income statement	З
Shown on balance sheet	l
Disclosed in notes	7
None	
Total	11

An example of an earnings per share presentation in the income statement and the related footnote disclosure follows:

AMERICAN AIRLINES

	<u>1976</u>	<u>1975</u>
EARNINGS (LOSS) PER SHARE OF COMMON STOCK:		
Primary	<u>\$1.97</u>	<u>\$(.79</u> )
Fully diluted	<u>\$1.90</u>	<u>\$</u>

H. EARNINGS (LOSS) PER SHARE

Primary earnings (loss) per share of common stock are based on the average number of shares of common stock outstanding during the year (1976 - 28,574,000; 1975 - 28,549,000). The inclusion of common stock equivalents (stock options) would not have a dilutive effect on primary earnings per share. Fully diluted earnings per share were determined on the basis of the average number of shares of common stock and common stock equivalents outstanding and assumes the conversion of the subordinated convertible debentures, if such conversion would have a dilutive effect, into common stock. Net earnings applicable to common stock were increased to reflect the elimination of interest and debt expense (less tax effect) related to the convertible debentures. The number of shares used in this calculation for the year ended December 31, 1976, was 32,485,000. Fully diluted earnings per share are not applicable to 1975 since the effect would be anti-dilutive.

EASTERN AIR LINES	1976	1975
EARNINGS PER COMMON SHARE (Note B): Income (Loss) before extraordinary item and		
cumulative effect of a change in accounting		
principle	\$1.76	\$(2.86)
Extraordinary item	.56	-
Cumulative effect on prior years (to December 31,		
1974) of changing method of recording vacation		
liability (Note D)		<u>(1.84</u> )
Net income (loss)	\$2.32	<u>\$(4.70</u> )

# NOTE B - EARNINGS PER SHARE

Earnings per share are based on the average number of common and common equivalent shares outstanding - 19,197,247 in 1976 and 19,043,225 in 1975. Net income available to common shareholders has been reduced by the Preferred Stock dividends in arrears of \$677,000 for 1976 and \$813,000 for 1975. The effect on earnings per share of assuming conversion of the outstanding convertible issues would not be material for 1976 and would have had an anti-dilutive effect for 1975 (see Note K for a discussion of the preferred stock exchange).

#### MISCELLANEOUS LINE ITEMS

Of the eleven (11) airline companies surveyed only one showed a previously undescribed account - equity in income of unconsolidated subsidiaries and associated companies. The example follows:

PAN AMERICAN WORLD AIRWAYS	1976	1975
EQUITY IN INCOME OF UNCONSOLIDATED SUBSIDIARIES		
AND ASSOCIATED COMPANIES, NET OF INCOME TAXES		
(NOTE D)	<u>\$4,511</u>	<u>\$4,865</u>

#### TITLE

The airline companies included in the survey used several titles to describe their statement of changes in financial position. The following table indicates the breakdown of the statement titles:

<u>Table 4-1</u>

Statement(s) of Changes in Financial position	6
Consolidated statement(s) of changes in	0
financial position	З
Statement of changes in consolidated financial position	2
-	
Total	<u>_</u>

\* \* \* \* \*

#### FORMAT

The format of the statements used by the surveyed airline companies is as follows:

Table 4-2

Balanced statement	1
Unbalanced statement	10
Total	11

The net totals shown on the unbalanced statements are:

Table 4-3

Changes in working capital	8
Cash and investments	_2
Total	<u> 10</u>

The principal captions used by airline companies to designate sources, applications and net changes in financial position are as follows:

Source of funds	3
Funds provided by	3
Funds provided	
Sources of working capital	2
Working capital provided	
Total	11

Table 4-5 - Applications

Application of funds	3
Funds used	2
Funds used for	2
Application of working capital	l
Funds applied for	1
Uses of working capital	1
Working capital used	_1
Total	11

Table 4-6 - Net Change in Financial Position

$D_{a}$	2
Poologpo Hi workting ogprogrouping in the second se	
Increase (decrease) in funds during year ]	1
Increase (decrease) in cash and short-term	
investmentsl	1
Increase in working capital 1	1
Total increase (decrease) 1	1
Not disclosed	1
Increase in cash and temporary cash investments]	1
Total <u>1</u> ]	1

\* \* \* \* \*

#### OPERATIONS

All of the airline companies surveyed included in their statement of changes a section indicating the funds provided internally or from operations. Those items included in such section are summarized in Table 4-7.

Deferred income taxes	11	
Depreciation and amortization		
Net income	8	
Other	5	
Deferred investment tax credit	3	
Translation of foreign indebtedness	3	
Gain (loss) on disposal of property and		
equipment	3	
Equity in subsidiary	2	
Cumulative effect of accounting change	2	
Earning before cumulative effect of change		
in accounting principle	2	
Income before extraordinary item and cumulative		
effect of accounting change excluding		
gain on sale	1	
Amortization of deferred investments credits	1	
Deferred Federal income tax benefit of		
accounting change		
Warrant expense	1	
Gain from repurchase of long-term debt	1	
Depreciation and obsolescence		
Examples of the operations section (000 omitted) of	the	airline
companies' statement of changes in financial position follow:	0110	
companies provident of changes the thrandfar bostoron fortow.		

AMERICAN AIRLINES	1976	1975
SOURCE OF FUNDS: Net earnings (loss) Less undistributed earnings (loss) of	\$ 56,315	\$(22,410)
Flagship International, Inc	(3,918)	<u>    183    </u>
Total	60,233	(22,593)
Depreciation and obsolescence	109,813	105,695
Deferred Federal income tax	17,900	(6,400)
Total source of funds	\$187,946	\$ 76,70 <b>2</b>

# EASTERN AIR LINES

FUNDS PROVIDED BY: Income (loss) before extraordinary item and cumulative effect of accounting		
change excluding (loss) gain on sale of equipment of (\$620) and \$3,956 Depreciation and amortization - operations Depreciation and amortization - other Provision for income taxes Translation of foreign indebtedness Warrant expense	<pre>\$ 35,002 103,144 4,760 10,857 (4,756) 4,019</pre>	\$(57,670) 98,248 5,172 (4,579)
Non-transport subsidiaries: Equity in results of operations Provision for impairment in investment Funds provided from operations exclusive of accounting change Cumulative effect of accounting change Funds provided from operations	153,026 \$153,026	4,027 <u>16,756</u> 61,954 (35,000) \$ 26,954
NORTHWEST AIRLINES		
SOURCE OF FUNDS: Net earnings Items not requiring current funds: Depreciation and amortization:	\$ 51,737	\$ 43 <b>,</b> 396
Aircraft and related flight equipment Other Deferred income taxes Deferred investment credit	92,747 9,967 36,765 (522)	88,304 10,576 7,731 (1,375)
Total from Operations	\$190,694	\$148,632

# OTHER SOURCES

Captions used to describe the other sources\* of funds or working capital are summarized as follows:

Table 4-8

Issuance of long-term debt	10
Proceeds from disposal of property and equipment	10
Other - net	7
Cash advances returned on leased equipment	4
Proceeds from employee stock purchase plan	3
Increase (decrease) in unused tickets held by	
passengers	3
Increase (decrease) in non-current	
receivables	2
Issuance of common stock	2
Dividends	2

\*Captions that appeared only once are listed in the following table:

# Table 4-9

Working capital components	Reduction in equipment purchase
Revolving credit notes	deposits
Increase in accounts payable	Proceeds from sale of investments
Increase in accounts payable	Decrease in accounts receivable
and accrued liabilities Federal income tax refund	Increase in accounts receivable Increase in deferred credits and other items

Examples of the other sources section (000 omitted) of the airline companies' statement of changes in financial position are as follows:

CONTINENTAL AIRLINES	<u>1976</u>	<u>1975</u>
Proceeds from new borrowing Proceeds from disposition of property	\$ 3,327	\$ 6 <b>1,</b> 115
and equipment	6 <b>,</b> 732	45,151
DELTA AIR LINES		
Long-term financing Disposition of property and equipment	\$50 <b>,</b> 543	\$ 97,833
(book value) Common stock issued under employee stock	5,790	39,001
option plan	-	55
Other	3,284	517
TRANS WORLD AIRLINES		
Net cash received from sale of certain equipment	\$24,011	\$140,292
Proceeds from sale of investment	-	9,000
Net book value of property retired		8,250
Long-term debt issued	20,383	•
Common stock issued	5,038	5,382
Increase (decrease) in: Accounts payable and accrued liabilities	13,502	(2,163)
Advance ticket sales	12,424	10,308
Revolving credit notes - net	_	77,000
Decrease (increase) in receivables	3,645	(19,560)

#### USES OF FUNDS

The various captions used to describe the uses of funds are summarized in the following table:

Table 4-10

Decrease in long-term debt Property, equipment, and deposits	-
Cash dividends	6
Increase in deferred charges and	
other items	2
Other - net	2
Increase in investment and advances of	
subsidiary	2
Increase in route acquisition costs	2
Prepayment of long-term debt	2
Advance payments on equipment purchase contracts	2

Captions that appeared only once are listed in the following table:

Table 4-11

Repurchase of common stock	Decrease in accrued liabilities
Additions to equipment	Increase in other items - net
purchase deposits	Increase - deferred credits
Decrease in accounts payable	and non-current liabilities
Deposits pledged as security	Deferred charges
Working capital components	Increase in receivables
Goodwill arising in	Increase in expendable parts
acquisition	and supplies

Examples of the uses of funds section (000 omitted) of the airline companies' statement of changes in financial position follow:

BRANIFF AIRWAYS	1976	1975
APPLICATION OF FUNDS:		
Purchase of property and equipment	\$ 89,606	\$ 67,092
Reduction of long-term debt	128,372	28,245
Additions to equipment purchase deposits.	23,679	13,131
Cash dividends to parent company	5,610	5 <b>,80</b> 5
Additions to long-term prepayments	4,285	4,548
Additions to deferred charges	954	680
Other - net	<u></u>	3,299
Total	<u>\$252,506</u>	<u>\$122,800</u>

PAN AMERICAN WORLD AIRWAYS

USES OF WORKING CAPITAL: Property and equipment additions Long-term debt becoming currently payable Retirement of long-term debt Deposits pledged as security	\$ 58,696 25,875 9,383 10,639	\$ 69,762 22,975 18,514
Total	<u>\$104,593</u>	\$111,251
WESTERN AIR LINES		
APPLICATIONS OF WORKING CAPITAL:		
Purchase of property and equipment and advances thereon Repurchase of common stock (Note 10) Reduction of long-term debt including transfers	\$42,362 30,527	\$ 41,985 -
to current liabilities Cash dividends	20,000 5,312	15,750 7,126
Preoperating costs related to route development	4,270	
Total	<u>\$102,471</u>	<u>\$ 64,861</u>

# CHANGES IN COMPONENTS OF WORKING CAPITAL

The methods used by airline companies to disclose the components of changes in working capital follow:

÷

Table 4-12

Disclosure in separate summary	
or note to statement	8
Disclosure within the statement	_3
Total	11

Examples of the various types of dis components of working capital follow (000 omit		change in
BRANIFF AIRWAYS	1976	1975
INCREASE (DECREASE) IN WORKING CAPITAL, BY COMPONENTS:		
Cash U. S. Government and other securities Accounts receivable Inventory Other current assets Notes payable and current maturities	\$(15,107) 11,013 778 744 26	\$ 6,599 (7,383) 11,211 107 (1,397)
of long-term debt Accounts payable Air traffic liability Income taxes payable Dividends payable Accrued compensation and retirement	3,784 (2,003) (613) (564)	(1,936) 633 (226 771 1,005
Accrued vacation pay Other current liabilities	(2,270) (1,200) 1,409	(1,757) (9,420) <u>(3,182</u> )
(DECREASE) IN WORKING CAPITAL	<u>\$(4,003</u> )	<u>\$(4,975</u> )
CONTINENTAL AIRLINES		
CHANGES IN COMPONENTS OF WORKING CAPITAL: Increase (decrease) in current assets:		
Cash Short-term investments Receivables Spare parts and supplies, net Prepaid expenses (Increase) decrease in current liabilities:	\$ 7,908 (10,042) (14,135) 340 223	\$ 5,323 (105) 13,141 4,427 (84)
Current instalments of long-term debt Accounts payable Airline traffic liability Accrued expenses	(6,515) 2,263 390 <u>2,039</u>	19,723 (384) (7,378) <u>(7,081</u> )
Total increase (decrease)	<u>\$(17,529</u> )	<u>\$ 27,582</u>

UNITED AIRLINES

(COMPONENTS SHOWN WITHIN THE STATEMENT		
UNDER "OTHER SOURCES"):		
Issuance of long-term debt	\$ 26,222	<b>\$105,</b> 375
Increase (decrease) in accounts	-	-
payable and accrued liabilities	121,944	(1,389)
Increase in advance ticket sales		
and customer deposits	54,933	18,941
Other, net	6,817	9,518

