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Leonard Lorensen

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Financial Report Survey May 1989

# Illustrations of Cash-Flow Financial Statements

A Survey of the Application of FASB Statement No. 95

Hal G. Clark, CPA Leonard Lorensen, CPA

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Hal G. Clark, CPA Leonard Lorensen, CPA

**American Institute of Certified Public Accountants** 

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#### **PREFACE**

This publication is part of a series produced by the Institute's staff through use of the Institute's National Automated Accounting Research System (NAARS). The purpose of the series is to provide interested readers with examples of the application of technical pronouncements. It is believed that those who are confronted with problems in the application of pronouncements can benefit from seeing how others apply them in practice.

It is the intention to publish periodically similar compilations of information of current interest dealing with aspects of financial reporting.

The examples presented were selected from over twenty thousand annual reports stored in the NAARS computer data base.

This compilation presents only a limited number of examples and is not intended to encompass all aspects of the application of the pronouncements covered in this survey. Individuals with special application problems not illustrated in the survey may arrange for special computer searches of the NAARS data banks by contacting the Institute.

The views expressed are solely those of the staff.

John Graves Director, Technical Services

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#### SCOPE AND PURPOSE OF THE SURVEY

This survey is primarily intended to help accountants of business enterprises prepare statements of cash flows for presentation in accordance with FASB Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," which was issued in November 1987. SFAS 95 requires all business enterprises to present a statement of cash flows as the third major financial statement, in addition to a statement of financial position and a statement of the results of operations. The word "cash" in SFAS 95 means cash and cash equivalents.

#### **CLASSIFYING CASH FLOWS**

SFAS 95 requires a statement of cash flows to classify cash receipts and payments according to whether they pertain to operating, investing, or financing activities.

Operating Activities. Cash receipts from operating activities include those from (1) collection of principal on accounts and notes receivable from customers arising from the sale of goods or services, (2) interest, and (3) dividends. Cash payments for operating activities include those made for (1) principal payments on accounts and notes payable to suppliers of goods or services used in the production of inventory, (2) taxes, and (3) interest.

Investing Activities. Cash receipts from investment activities include those from (1) collection of principal on loans by the enterprise, (2) sale of equity or debt securities issued by other enterprises, and (3) sale of property, plant, or equipment. Cash payments for investment activities include those made (1) in loaning money, (2) to buy debt or equity securities issued by other enterprises, and (3) to buy property, plant, or equipment.

Financing Activities. Cash receipts from financing activities include those from (1) issuing preferred or common stock, and (2) borrowing money. Cash payments for financing activities include (1) dividends on preferred or common stock, (2) redemptions of preferred or common stock, and (3) repayments of amounts borrowed.

#### CALCULATING NET CASH FLOW FROM OPERATING ACTIVITIES

SFAS 95 requires enterprises to report in the statement of cash flows the net cash flow from operating activities. The pronouncement encourages that amount to be calculated as the algebraic sum of cash receipts and cash payments pertaining to operating activities. That procedure is called

the "direct" method of calculating the net cash flow from operating activities. If the direct method is used, all major classes of cash receipts and payments are required to be reported in the statement. As a minimum, the following items must be separately distinguished:

- Cash collected from customers
- Interest and dividends received
- Other operating receipts (if any)
- Cash paid to employees and other suppliers of goods or services
- Interest paid
- Income taxes paid
- Other operating cash payments (if any)

SFAS 95 permits the net cash flow from operating activities to be calculated alternatively under the "indirect" method, which involves adding to and subtracting from net income those amounts that affect net income but are not receipts or payments of cash. The indirect method is said to "reconcile" net income to the net cash flow from operating activities.

The reconciliation is required to be presented either inside or outside the statement. All major reconciling items must be separately disclosed, including as a minimum the changes during the period in (1) inventory, (2) current receivables, and (3) current payables. Interest and income taxes paid must be disclosed outside the statement.

If the direct method is used, a similar reconciliation must be presented outside the statement.

#### **OTHER REQUIREMENTS**

SFAS 95 requires the statement of cash flows to report the reporting-currency equivalent of foreign-currency cash flows, using the current exchange rate at the time of the cash flows. The effect of exchange rate changes on cash held in foreign currencies is required to be reported as a separate item in the statement. The pronouncement also requires information about investing and financing activities not resulting in cash receipts or payments to be reported separately from the statement and referenced to it.

SFAS 95 is effective for annual financial statements for fiscal years ending after July 15, 1988, but the FASB encourages earlier adoption. Restatement of financial statements for years prior to the year of adoption that are provided for comparative purposes is permitted but not required.

#### **SOURCE OF ILLUSTRATIONS**

The preparation of a statement of cash flows for presentation in accordance with SFAS 95 requires considerable judgment. An accountant who is confronted with problems in preparing such a statement can benefit from learning how other accountants are solving the problems in practice. Accordingly, this publication presents 62 statements of cash flows and related information in financial statement notes that illustrate the application of SFAS 95. The AICPA National Automated Accounting Research System (NAARS) was used to compile the information. The examples presented were selected from several hundred examples in the 1987/88 annual report file. See Appendix A on how to use NAARS to expand on the information in this publication.

In February 1989, the FASB issued SFAS 102, "Statement of Cash Flows—Exemption of Certain Enterprises and Classification of Cash Flows from Certain Securities Held for Resale," which would amend SFAS No. 95 as it applies to cash flow statements issued by specified kinds of enterprises. Such cash flow statements are not illustrated in this survey.



#### INDIRECT METHOD—MANUFACTURING ENTERPRISES

The vast majority of enterprises in NAARS that have presented cash flow statements said to be prepared in conformity with SFAS 95 have used the indirect method of calculating the net cash flow from operating activities. The vast majority of those enterprises presented in the cash flow statement all items that reconciled net income with the net cash flow from operating activities; a small minority presented some reconciling items outside the statement and included the total of such items in the statement. Some enterprises presented information about financing or investing activities that did not affect cash flows and that was referenced to the cash flow statement; other enterprises did not present such information.

Most of the cash flow statements that have been presented under the indirect method have been presented by manufacturing enterprises. Nineteen examples of such statements and related note information are presented below. The examples are classified according to whether or not noncash information about investing or financing activities was presented and referenced to the cash flow statement. The examples include both enterprises that presented some reconciling items outside the statement and enterprises that presented all reconciling items in the statement.

#### NONCASH INFORMATION PRESENTED

ALZA CORPORATION

Consolidated Statement of Cash Flows
(Notes 1 and 9)

Years Ended December 31, Increase (Decrease)
in Cash and Cash Equivalents

| (in thousands)   | 1987            | 1986             | 1985     |
|--|-----------------|------------------|----------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                      | \$13.984        | <b>\$</b> 16.753 | \$ 9,707 |
| Net income Adjustments to reconcile net income to net cash | <b>\$15,954</b> | \$10,19 <b>5</b> | ф 9,101  |
| provided by operating activities:                          |                 |                  |          |
| Depreciation and amortization                              | 2,440           | 1,973            | 1,661    |

#### Consolidated Statement of Cash Flows (continued)

| (in thousands)                                 | 1987     | 1986     | 1985     |
|--|----------|----------|----------|
| Decrease (increase) in assets:                 |          |          |          |
| Receivables                                    | (10,528) | (119)    | (3,408)  |
| Inventories                                    | 1,360    | 205      | (3,180)  |
| Prepaid expenses and other current assets      | (3,235)  | 104      | 195      |
| Increase (decrease) in liabilities:            | ,        |          |          |
| Accounts payable                               | 2,679    | (2,475)  | 5,084    |
| Accrued income taxes                           | 5,945    | 195      | (78)     |
| Advanced revenue                               | (2,453)  | 1,388    | 1,157    |
| Accrued compensation                           | 773      | 1,126    | 271      |
| Accrued interest payable                       | 2,907    | (301)    | (32)     |
| Deferred income taxes                          | 1,956    |          |          |
| Deferred compensation                          | 1,661    |          |          |
| Other  | 242      | (958)    | 163      |
| Total adjustments                              | 3,747    | 1,138    | 1,833    |
| Net cash provided by operating activities      | 17,731   | 17,891   | 11,540   |
| CASH FLOWS FROM INVESTING ACTIVITIES:          |          |          |          |
| Capital expenditures                           | (32,495) | (17,918) | (6,313)  |
| Decrease (increase) in short-term investments  | (8,982)  | 29,574   | (73,445) |
| Net cash provided by (used in)                 |          |          |          |
| investing activities                           | (41,477) | 11,656   | (79,758) |
| CASH FLOWS FROM FINANCING ACTIVITIES:          |          |          |          |
| Net proceeds from 5½% convertible              |          |          |          |
| subordinated debentures                        | 72,788   |          |          |
| Principal payments on long-term debt           | (202)    | (196)    | (191)    |
| Net proceeds from public offering              |          |          | 99,178   |
| Repurchase of Class B Common Stock             |          |          | (42,916) |
| Payable to Ciba-Geigy                          |          | (42,916) | 42,916   |
| Exercise of warrants                           |          | 2,584    |          |
| Other issuances of common stock                | 3,782    | 1,026    | 641      |
| Net cash provided by (used in)                 |          |          |          |
| financing activities                           | 76,368   | (39,502) | 99,628   |
| Net increase (decrease) in cash and cash       |          |          |          |
| equivalents                                    | 52,622   | (9,955)  | 31,410   |
| Cash and cash equivalents at beginning of year | 32,611   | 42,566   | 11,156   |
| Cash and cash equivalents at end of year       | \$85,233 | \$32,611 | \$42,566 |

See accompanying notes.

• • • •

#### 1. Basis of Presentation and Significant Accounting Policies

• • • •

Change in Presentation: In 1987 the Company changed its presentation of the Statement of Changes in Financial Position to a presentation in accordance with Statement of Financial Accounting Standard No. 95, "Statement of Cash Flows," which reflects the net change in cash and cash equivalents. Amounts for 1986 and 1985 have been reclassified to conform with the 1987 presentation.

• • • •

#### 9. Statement of Cash Flows

Supplemental disclosures of cash flow information (in thousands):

|                                | 1987    | 1986   | 1985    |
|--------------------------------|---------|--------|---------|
| Cash paid during the year for: |         |        |         |
| Interest                       |         | \$ 959 | \$1,950 |
| Income taxes                   | \$2,080 | 1,395  | 1,104   |

Supplemental schedule of noncash investing and financing activities:

|   | 1987 | 1986     | 1985    |
|---|------|----------|---------|
| Conversion of 8% convertible subordinated |      |          |         |
| debentures                                |      | \$22,575 | \$2,425 |

Disclosure of accounting policy: For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### BRUNSWICK CORPORATION

Consolidated Statements of Cash Flows for the Years Ended December 31

|   | 100=            | 1000           | ****           |
|---|-----------------|----------------|----------------|
| (in millions)   | <u>1987</u>     | <u>1986</u>    | 1985           |
| Cash flows from operating activities  | 4140.0          | 44400          | ****           |
| Net income  | <b>\$168.8</b>  | <b>\$110.3</b> | <b>\$100.3</b> |
| Adjustments to reconcile net income to net cash                               |                 |                |                |
| provided by operating activities:   | 141.4           | C1 F           | 40 C           |
| Depreciation and amortization   | $141.4 \\ 13.0$ | $61.5 \\ 8.2$  | 49.6           |
| Compensation plans expense Equity in unremitted earnings of                   | 15.0            | 6.4            | 6.2            |
| unconsolidated affiliates   | (5.5)           | (7.1)          | (7.0)          |
| Dividends received from unconsolidated  | (5.5)           | (1.1)          | (1.0)          |
| affiliates  | 9.1             | 4.6            | 5.1            |
| Changes in noncash current assets and   | 0.1             | 4.0            | 0.1            |
| current liabilities, net of   |                 |                |                |
| effects of businesses acquired and  |                 |                |                |
| noncash transactions:   |                 |                |                |
| (Increase) in accounts and notes  |                 |                |                |
| receivable  | (22.1)          | (1.5)          | (10.4)         |
| (Increase) decrease in inventories  | (7.6)           | (18.0)         | 1.4            |
| (Increase) in prepaid income taxes  | (15.7)          | (.2)           | (3.1)          |
| (Increase) decrease in prepaid expenses                                       | 11.4            | 14.3           | (3.0)          |
| Increase (decrease) in accounts payable                                       | 40.8            | 25.9           | (5.9)          |
| Increase (decrease) in accrued expenses                                       | 59.0            | (7.4)          | 17.1           |
| Increase (decrease) in income   |                 |                |                |
| taxes payable   | (15.5)          | 13.9           | (6.9)          |
| Increase in deferred items  | 40.9            | 20.3           | 17.6           |
| Other, net  | 2.3             | 1.4            | (4.4)          |
| Net cash provided by operating activities                                     | 420.3           | 226.2          | 156.6          |
| Cash flows from investing activities  |                 |                |                |
| Payments for businesses acquired, net of cash acquired                        |                 |                |                |
| and including other cash payments associated with                             | (1.0)           | (00 = 0)       | (0.0)          |
| the acquisitions  | (1.8)           | (695.0)        | (8.0)          |
| Capital expenditures  | (133.6)         | (83.7)         | (90.6)         |
| Proceeds from sales of property Cash invested in unconsolidated affiliate     | 5.3             | 4.0            | 7.3 (2.1)      |
|   | (130.1)         | (774.7)        | (2.1) $(93.4)$ |
| Net cash (used for) investing activities Cash flows from financing activities | (150.1)         | (114.1)        | (95.4)         |
| Proceeds from issuances of long-term debt                                     | 99.5            | 98.9           |                |
| Payments of long-term debt, including current                                 | 99.0            | 90.9           |                |
| maturities  | (4.0)           | (63.6)         | (44.1)         |
| Net increase (decrease) in privately  | (4.0)           | (00.0)         | (44.1)         |
| placed commercial paper   | (360.9)         | 514.3          | 30.0           |
| Payment of short-term debt assumed in acquisitions                            | (33316)         | (34.9)         | 30.0           |
| Net increase (decrease) in short-term debt                                    | (1.6)           | .9             | (.7)           |
| Payments to acquire treasury stock  | (5.6)           | (33.5)         | (26.7)         |
| Cash dividends paid   | (26.7)          | (23.4)         | (21.5)         |
| Other, net  |                 | (2.6)          |                |
|   |                 |                |                |

## Consolidated Statements of Cash Flows (continued) for the Years Ended December 31

| (in millions)  | 1987           | 1986_          | 1985    |
|--|----------------|----------------|---------|
| Net cash provided by (used for) financing activities | (299.3)        | 456.1          | (63.0)  |
| Net increase (decrease) in cash and cash equivalents | (9.1)          | (92.4)         | .2      |
| Cash and cash equivalents at beginning of year       | 12.2           | 104.6          | 104.4   |
| Cash and cash equivalents at end of year             | \$ 3.1         | \$ 12.2        | \$104.6 |
| Supplemental cash flow disclosures:                  |                |                |         |
| Interest paid  | <b>\$ 44.8</b> | <b>\$ 17.1</b> | \$ 18.1 |
| Income taxes paid                                    | 127.1          | 41.6           | 55.9    |
| Supplemental schedule of noncash investing           |                |                |         |
| and financing activities:                            |                |                |         |
| Fair market value of treasury stock issued for:      |                |                |         |
| Compensation plans                                   | <b>\$ 21.9</b> | <b>\$</b> 8.0  | \$ 10.7 |
| Conversion of debentures                             | .4             | 1.4            | .3      |
| Businesses acquired                                  |                | 102.7          |         |
| Fair market value of treasury stock issued           | 22.3           | 112.1          | 11.0    |
| Liabilities assumed in acquisitions of businesses    |                | 149.2          |         |

The notes are an integral part of these consolidated statements.

#### 1. Significant Accounting Policies

. . . .

Statements of Cash Flows. In 1987, the Company adopted Statement of Financial Accounting Standards No. 95 and has presented consolidated statements of cash flows for each of the three years in the period ended December 31, 1987. For purposes of the consolidated statements of cash flows, the Company considers all highly liquid investments with a maturity of three months or less at the time of purchase to be cash equivalents.

#### CERTAINTEED CORPORATION

Consolidated Statement of Cash Flows

Years Ended December 31, 1987, 1986 and 1985

| (dollars in thousands)                                | 1987      | 1986      | 1985      |
|---|-----------|-----------|-----------|
| Cash flows from operating activities:                 |           |           |           |
| Net income  | \$ 61,382 | \$ 57,274 | \$ 53,380 |
| Adjustments to reconcile net income to net cash       |           |           |           |
| provided by operating activities:                     |           |           |           |
| Depreciation and amortization                         | 55,864    | 53,621    | 45,796    |
| Restructuring charge                                  | 10,700    |           |           |
| Deferred taxes and other                              | 5,074     | 12,870    | 12,553    |
| Change in assets and liabilities, net of effects from |           |           |           |
| purchase of Bay Mills Limited:                        |           |           |           |
| Accounts receivable                                   | (3,475)   | (404)     | 14,335    |
| Inventory   | 8,541     | 15,263    | (199)     |
| Accounts payable and accrued liabilities              | 267       | 13,055    | (8,399)   |
| Other, principally insurance and pensions             | (6,816)   | (14,736)  | 1,337     |
| Total adjustments                                     | 70,155    | 79,669    | 65,423    |
| Net cash provided by operating activities             | 131,537   | 136,943   | 118,803   |
| Cash flows from investing activities:                 |           |           |           |
| Purchase of Bay Mills Limited                         | (98,072)  |           |           |
| Cash balances of Bay Mills Limited                    | 3,408     |           |           |
| Capital expenditures                                  | (46,792)  | (47,521)  | (83,277)  |
| Purchase of patents and other                         |           | (6,826)   |           |
| Proceeds from sale of property, plant and equipment   | 4,117     | 1,646     | 5,183     |
| Net cash used in investing activities                 | (137,339) | (52,701)  | (78,094)  |

Consolidated Statement of Cash Flows (continued) Years Ended December 31, 1987, 1986 and 1985

| (dollars in thousands)                               | 1987      | 1986      | 1985      |
|--|-----------|-----------|-----------|
| Cash flows from financing activities:                |           |           |           |
| Increase in debt                                     |           | 2,960     | 3,700     |
| Payments of debt                                     | (21,422)  | (9,346)   | (10,986)  |
| Redemption of Series D preferred stock               |           |           | (32,240)  |
| Dividends paid                                       | (18,513)  | (17,079)  | (14,880)  |
| Net cash used for financing activities               | (39,935)  | (23,465)  | (54,406)  |
| Net (decrease) increase in cash and cash equivalents | (45,737)  | 60,777    | (13,697)  |
| Cash and cash equivalents at beginning               |           |           |           |
| of year  | 168,208   | 107,431   | 121,128   |
| Cash and cash equivalents at end of year             | \$122,471 | \$168,208 | \$107,431 |

The accompanying notes are an integral part of this statement.

. . . .

#### Note 10. Statement of Cash Flows

In 1987, the Company adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," and restated prior years. The Company's cash includes funds invested in a variety of liquid short-term instruments. The investment policy is to maximize after-tax yields subject to the constraints of liquidity preservation and diversification of risk. Maturities are generally less than three months.

Payments of income taxes were \$51,204 in 1987, \$35,231 in 1986 and \$21,428 in 1985. Payments of interest net of amounts capitalized were \$9,672 in 1987, \$10,406 in 1986 and \$10,399 in 1985.

During 1987, the Company purchased all of the stock of Bay Mills Limited for \$98.1 million. In connection with the acquisition, liabilities were assumed as follows:

| (dollars in thousands)          |           |
|---------------------------------|-----------|
| Fair value of assets acquired   | \$116,305 |
| Cash paid for the capital stock | (98,072)  |
| Liabilities assumed             | \$ 18.233 |

#### CHAMPION INTERNATIONAL CORPORATION AND SUBSIDIARIES

Consolidated Cash Flows Years Ended December 31

| (in thousands of dollars)                           | 1987      | 1986      | 1985      |
|---|-----------|-----------|-----------|
| Cash flows from operating activities:               |           |           |           |
| Net income  | \$382,012 | \$200,832 | \$163,139 |
| Adjustments to reconcile net income to net          |           |           |           |
| cash provided from operations:                      |           |           |           |
| Depreciation expense                                | 194,566   | 207,448   | 200,611   |
| Cost of timber harvested                            | 57,110    | 63,029    | 62,595    |
| Gain on sale of investments in Stone Container      |           |           |           |
| Corporation and U.S. Plywood Corporation            | (142,763) |           |           |
| Increase (Decrease) in accrued interest             | (5,777)   | 10,174    | (15,911)  |
| Increase (Decrease) in income taxes                 | 9,587     | (1,792)   | (30,704)  |
| Increase in deferred income taxes                   | 183,490   | 81,716    | 41,639    |
| Change in assets and liabilities, net of effects of |           |           |           |
| purchase accounting adjustments, restructuring      |           |           |           |
| and divestiture programs                            |           |           |           |
| (Notes 2 and 3):                                    |           |           |           |
| (Increase) Decrease in receivables (Note 4)         | (21,654)  | (125,555) | 68,208    |
| (Increase) Decrease in inventories                  | (35,620)  | 4,141     | 27,694    |

Consolidated Cash Flows (continued) Years Ended December 31

| (in thousands of dollars)                        | 1987      | 1986      | 1985       |
|--|-----------|-----------|------------|
| (Increase) Decrease in prepaid expenses          | (3,364)   | (6,865)   | 7,261      |
| Increase (Decrease) in accounts payable          |           |           |            |
| and accrued liabilities                          | 31,256    | (40,660)  | 100,524    |
| Net charges and adjustments to wood products     |           |           |            |
| restructuring reserve (Note 3)                   | (42,800)  | (23,400)  | (91,900)   |
| All other—net                                    | (7,964)   | (47,394)  | (25,429)   |
| Net cash provided by operating activities        | 598,079   | 321,674   | 507,727    |
| Cash flows from investing activities:            |           |           |            |
| Expenditures for property, plant and equipment   | (340,230) | (445,755) | (442,816)  |
| Timber and timberlands expenditures              | (62,060)  | (53,110)  | (42,915)   |
| Cash proceeds from sale of investments in        |           |           |            |
| Stone Container Corporation and U.S. Plywood     |           |           |            |
| Corporation (Note 3)                             | 249,720   |           |            |
| Cash proceeds from divestiture and restructuring |           |           |            |
| programs (Note 3)                                | 29,671    | 432,228   | 632,091    |
| All other—net                                    | (81,970)  | (125,280) | (3,330)    |
| Net cash provided (used) in investing activities | (204,869) | (191,917) | 143,030    |
| Cash flows from financing activities:            |           |           |            |
| Proceeds from issuance of long-term debt         | 19,565    | 463,312   | 161,401    |
| Payments of notes payable, current               |           |           |            |
| Installments of long-term debt                   | (343,115) | (369,173) | (848, 164) |
| Redemption of preference shares (Note 11)        |           | (158,218) |            |
| Cash dividends paid                              | (61,765)  | (58,359)  | (55,114)   |
| All other—net                                    | 26,572    | (2,056)   | (7,874)    |
| Net cash used in financing activities            | (358,743) | (124,494) | (749,751)  |
| Increase (Decrease) in cash                      | 34,467    | 5,263     | (98,994)   |
| Cash and temporary cash investments:             |           |           |            |
| Beginning of period                              | 24,394    | 19,131    | 118,125    |
| End of period                                    | \$ 58,861 | \$ 24,394 | \$ 19,131  |
| Supplemental cash flow disclosures:              |           |           |            |
| Cash paid during the year for:                   |           |           |            |
| Interest (net of capitalized amounts)            | \$170,008 | \$147,430 | \$180,031  |
| Income taxes (Note 14)                           | 40,300    | 32,400    | 42,300     |
| ,  | 20,000    | 02,100    | 12,000     |
| Non-cash investing transactions:                 |           |           |            |
| Non-cash proceeds from sale to:                  |           |           |            |
| Simpson Paper Company                            | \$ 72,078 |           |            |
| Stone Container Corporation                      |           | 71,763    |            |
| U.S. Plywood Corporation                         |           |           | 35,194     |

The accompanying notes are an integral part of this statement.

• • • •

Note 1. Summary of Significant Accounting Policies

• • • •

In November 1987, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows." The new pronouncement requires a statement of cash flows as part of a full set of financial statements in place of a statement of changes in financial position. The standard is effective for annual financial statements for fiscal years ending after July 15, 1988. The company has early adopted the standard for 1987 and has restated the prior years for comparative purposes.

ELXSI CORPORATION Consolidated Statement of Cash Flows

| (dollars in thousands)   | Year Ended           |                      |                      |
|--|----------------------|----------------------|----------------------|
|  | December 27,<br>1987 | December 28,<br>1986 | December 29,<br>1985 |
| Cash flows from operating activities:  |                      |                      |                      |
| Net income (loss)  | <b>\$</b> 850        | \$(17,337)           | \$(46,237)           |
| Adjustments to reconcile net income (loss) to                                  |                      |                      |                      |
| net cash used by operating activities:   |                      |                      |                      |
| Depreciation and amortization  | 2,470                | 3,224                | 6,045                |
| Gain on sale of investment   | (500)                |                      |                      |
| (Gain) loss on discontinued  |                      |                      |                      |
| development activities (DDA)   | (3,526)              | 8,000                | 10,500               |
| Purchase of Partnership assets   |                      | 6,016                |                      |
| Gain on sale of interconnector   |                      |                      |                      |
| technology   |                      | (12,915)             |                      |
| Common stock portion of class  |                      |                      |                      |
| action settlement  |                      |                      | 3,750                |
| Writeoff of other assets   |                      | 616                  | 1,738                |
| Share of related party losses  |                      | 249                  | 425                  |
| (Increase) decrease in assets:   |                      |                      |                      |
| Accounts receivable  | (1,143)              | 678                  | 727                  |
| Receivables from related   |                      |                      |                      |
| parties  | 270                  | 1,298                | (1,592)              |
| Inventories  | (684)                | 2,247                |                      |
| Prepaid expenses and other   |                      |                      |                      |
| current assets   | 357                  | 523                  | 835                  |
| Deposits and other   |                      |                      |                      |
| long-term assets   | (650)                | 342                  | (2,744)              |
| Increase (decrease) in liabilities:  |                      |                      |                      |
| Accounts payable   | (294)                | (1,668)              | (2,941)              |
| Accrued compensation and   |                      |                      |                      |
| employee benefits  | (612)                | (535)                | 720                  |
| Other accrued liabilities  | (506)                | (2,064)              | 2,009                |
| Deferred contract research   |                      |                      |                      |
| and development revenues   |                      |                      |                      |
| from related parties   | (831)                | 171                  |                      |
| (Charges) credits to DDA reserve   | 488                  | (5,298)              | (10,853)             |
| Sublease revenue and other   |                      |                      |                      |
| credits to DDA reserve   | 1,639                | 3,042                | 1,597                |
| Net cash used by operating activities  | \$ (1,841)           | \$(14,413)           | \$(35,850)           |
| Cash flows from investing activities:  |                      |                      |                      |
| (Restriction) release of   |                      |                      |                      |
| short-term investments   | \$ 4,324             | \$ 6,246             | \$ (4,845)           |
| Acquisition of property  |                      |                      |                      |
| and equipment, net of debt   | (2,072)              | (1,566)              | (1,733)              |
| Proceeds from disposal   |                      |                      |                      |
| of property and equipment  |                      |                      | 297                  |
| Disposition of assets  |                      |                      |                      |
| related to DDA   |                      | 692                  | 5,744                |
| Proceeds from sale of interconnector   |                      |                      |                      |
| technology, net of expenses  |                      | 12,427               | (0.05)               |
| Investments in related parties   |                      | (100)                | (925)                |
| Cash proceeds from sale of investment Net cash provided by (used by) investing | 1,000                |                      |                      |
| activities (used by hivesting  | \$ 3,252             | \$ 17,699            | \$ (1,462)           |
|  |                      | •                    |                      |

#### Consolidated Statement of Cash Flows (continued)

| (dollars in thousands)                       |                  | Year Ended           |                      |  |  |  |
|--|------------------|----------------------|----------------------|--|--|--|
| December 27,<br>1987                         |                  | December 28,<br>1986 | December 29,<br>1985 |  |  |  |
| Cash flows from financing activities:        |                  |                      |                      |  |  |  |
| Net payments under line of credit            |                  |                      |                      |  |  |  |
| agreement                                    |                  | \$ (6,681)           | \$ (819)             |  |  |  |
| Proceeds from issuance of                    |                  |                      |                      |  |  |  |
| long-term debt                               |                  | 34                   | 296                  |  |  |  |
| Principal payments on notes payable          |                  |                      |                      |  |  |  |
| and installment contracts                    | (1,251)          | (2,430)              | (3,854)              |  |  |  |
| Principal payments on capital                |                  |                      |                      |  |  |  |
| lease obligations                            | (5,872)          | (7,615)              | (7,007)              |  |  |  |
| Principal payments on loans                  |                  |                      |                      |  |  |  |
| payable to shareholders                      | (265)            | (1,215)              | (3,379)              |  |  |  |
| Proceeds from issuance of                    |                  |                      |                      |  |  |  |
| common stock                                 | 7,473            | 261                  | 1,003                |  |  |  |
| Retirement of common stock,                  |                  |                      |                      |  |  |  |
| purchase of treasury stock                   |                  |                      |                      |  |  |  |
| and other equity transactions                |                  |                      | (926)                |  |  |  |
| Net cash provided by (used by)               |                  |                      |                      |  |  |  |
| financing activities                         | <b>\$</b> 85     | \$(17,646)           | \$(14,686)           |  |  |  |
| Net increase (decrease) in cash              |                  |                      |                      |  |  |  |
| and cash equivalents                         | <b>\$ 1,496</b>  | \$(14,360)           | \$(51,998)           |  |  |  |
| Cash and cash equivalents, beginning of year | 13,874           | 28,234               | 80,232               |  |  |  |
| Cash and cash equivalents, end of year       | <b>\$</b> 15,370 | \$ 13,874            | \$ 28,234            |  |  |  |

The accompanying notes are an integral part of these financial statements.

Supplemental disclosures of cash flow information:

| Cash paid during the   |               |         |         |
|------------------------|---------------|---------|---------|
| year for interest:     | 1987          | 1986    | 1985    |
| Charged to operations  | <b>\$ 145</b> | \$1,120 | \$3,874 |
| Charged to DDA reserve | 962           | 2,351   | 2,641   |
|                        | \$1,107       | \$3,471 | \$6,515 |

Supplemental disclosures of noncash investing and financing activities:

Capital lease obligations of \$81 and \$1,113 were incurred in 1986 and 1985, respectively, when the Company entered into leases for new equipment.

In conjunction with the disposition of certain DDA facilities and equipment, the Company surrendered \$11,462 in future noncancellable sublease revenue in 1987 and was relieved of debt and other DDA obligations in the aggregate amounts of \$14,988, \$1,908 and \$6,226 in 1987, 1986 and 1985, respectively.

Note 2. Summary of Significant Accounting Policies

• • • •

Statement of Cash Flows. During 1987 the Company adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," retroactive to its inception. Accordingly, the accompanying consolidated financial statements for the fiscal year ended December 27, 1987 include a statement of cash flows, replacing the consolidated statement of changes in financial position. For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments to be cash equivalents.

## FIRST CITY INDUSTRIES INC. Consolidated Statements of Cash Flows

|   | Years Ended Decemb  |            | er 31              |
|---|---------------------|------------|--------------------|
| (in thousands)  | 1985                | 1986       | 1987               |
| Cash flows from operating activities:                   |                     |            |                    |
| Net income (loss)                                       | \$ (10,274)         | \$ (9,501) | \$ 73,316          |
| Adjustments to reconcile net income (loss) to           | Ψ (10 <b>)</b> =(1) | ψ (0,002)  | Ψ 10,010           |
| net cash provided by operating activities:              |                     |            |                    |
| Depreciation and amortization                           | 6,445               | 7,699      | 8,502              |
| Provision for possible losses                           | 2,936               | 4,508      | 20,319             |
| Loss on foreign currency translation                    | 1,692               | 1,610      | 760                |
| Gain on foreign currency hedge                          | _,                  | _,         | (1,639)            |
| Gain on sale of discontinued operations                 |                     | (9,800)    | (92,110)           |
| Equity in net income of                                 |                     | .,,,       | . , ,              |
| unconsolidated affiliates                               | (3,652)             | (3,043)    | (8,084)            |
| Other   | 399                 | (239)      | (442)              |
| Decrease (increase) in noncash                          |                     |            |                    |
| working capital:  |                     |            |                    |
| Marketable securities                                   | 1,042               |            | (1,125)            |
| Receivables, net  | 10,812              | 4,095      | (12,461)           |
| Amount due from affiliate                               | 34,877              |            |                    |
| Inventories   | 4,343               | (13,362)   | (2,216)            |
| Other assets  | 469                 | 193        | 157                |
| Accounts payable  | 630                 | (1,246)    | (6,816)            |
| Accrued liabilities and income taxes                    | (26,517)            | (14,581)   | 8,980              |
| Decrease in other assets and liabilities                | (17,103)            | (9,345)    | (3,483)            |
| Net cash provided (used) by operating activities        | 6,099               | (43,012)   | (16,342)           |
| Cash flows from investing activities:                   |                     |            |                    |
| Acquisition of Scovill Inc.                             | \$(623,676)         |            |                    |
| Proceeds from sales of businesses                       | 77,500              | 139,239    | 97,732             |
| Increase (decrease) in net assets related to            |                     |            |                    |
| discontinued operations                                 | 49,440              | 43,764     | (96,517)           |
| Investments in unconsolidated affiliates                | (54,984)            | (19,760)   | (1,953)            |
| Proceeds from distributions from                        |                     |            |                    |
| unconsolidated affiliates                               | 9,135               | 5,362      | 16,723             |
| Additions to property, plant and equipment              | (4,506)             | (4,714)    | (7,954)            |
| Proceeds from sale of property,                         |                     |            |                    |
| plant and equipment                                     | 18,934              | 2,379      | 1,604              |
| Additions to long-term receivables                      | (9,088)             | (7,308)    | (3,736)            |
| Proceeds from collection of notes receivable            | 12,025              | 13,823     | 3,977              |
| Investment in Valor preferred stock                     | 400                 | 005        | (35,000)           |
| Dividends received                                      | 462                 | 887        | 60,4 <del>99</del> |
| Net cash provided (used) by investing                   | (FOA 550)           | 150 050    | 05.055             |
| activities  | (524,758)           | 173,672    | 35,375             |
| Effect of exchange rate changes on cash                 | 23                  | (079)      | 12                 |
| and cash equivalents                                    | 23                  | (873)      | 12                 |
| Cash flows from financing activities:                   | 696 700             | 0 661      | 1 049              |
| Proceeds from long-term debt Payments of long-term debt | 686,709             | 8,661      | 1,048              |
| Redemption of subordinated debt                         | (381,574)           | (77,023)   | (7,857)<br>(37)    |
| Issuance of common stock                                | 4                   | 5          | 4                  |
| Issuance of preferred stock                             | 195,000             | 1,000      | *                  |
| Redemption of preferred stock                           | (155,177)           | 1,000      |                    |
| Payments of dividends                                   | (6,853)             | (2,800)    |                    |
| (Increase) decrease in accounts and                     | (0,000)             | (2,000)    |                    |
| notes receivable  | (9,091)             | 7,288      | (2,213)            |
| Increase (decrease) in short-term debt                  | 96,233              | (92,089)   | 25,595             |
| (deel eme) III bit01 0-velill debt                      | 00,200              | (02,000)   | 20,000             |

|  | Years     | Ended Decen | ber 31    |
|--|-----------|-------------|-----------|
| (in thousands)                                 | 1985      | 1986        | 1987      |
| Increase (decrease) in current                 |           |             |           |
| maturities of notes payable                    | 2,066     | (3,548)     | (3,796)   |
| Net cash provided (used)                       |           |             |           |
| by financing activities                        | 427,317   | (158,506)   | 12,744    |
| Net increase (decrease) in cash and            |           |             |           |
| cash equivalents                               | (91,319)  | (28,719)    | 31,789    |
| Cash and cash equivalents at beginning of year | 127,914   | 36,595      | 7,876     |
| Cash and cash equivalents at end of year       | \$ 36,595 | \$ 7,876    | \$ 39,665 |

See accompanying notes to consolidated financial statements.

The following is a summary of supplemental cash flow and non-cash investing and financing information:

|  | Years             | Ended Decem         | ber 31            |
|--|-------------------|---------------------|-------------------|
| (in thousands)   | 1985              | 1986                | 1987              |
| Cash paid (received): Interest, net of amount capitalized Income taxes   | \$45,579<br>9,601 | \$52,552<br>(5,864) | \$48,097<br>1,892 |
| Non-cash investing and financing activities:   |                   |                     |                   |
| Notes receivable received upon sale of NuTone and Yale Security Liabilities assumed upon acquisition of Scovill Inc. | 101,529           |                     | 365,000           |
| Common stock dividends paid on convertible preferred stock   | ,                 | 1,093               | 3,280             |

Note 1. Summary of Significant Accounting Policies

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Cash Equivalents. Cash equivalents consist of highly liquid debt instruments purchased with a maturity of three months or less.  $\bullet \bullet \bullet \bullet$ 

Consolidated Statements of Cash Flows. For the year ended December 31, 1987, Industries has elected to adopt the provisions of Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows." The statement establishes standards for providing a statement of cash flows and supersedes Accounting Principles Board Opinion No. 19, which required a statement of changes in financial position. The statement also requires that specified information about non-cash investing and financing transactions and other events be provided separately. Industries' statements of changes in financial position for the years ended December 31, 1985 and 1986 have been restated to conform with

these provisions.

## GENERAL SIGNAL CORPORATION AND CONSOLIDATED SUBSIDIARIES Statement of Cash Flows (\$ in thousands)

|   | Increase (Decrease) in<br>Cash and Cash Equivalents |           |           |
|---|---|-----------|-----------|
| Year Ended December 31,   | 1987  | 1986      | 1985      |
|   |   | Restated  |           |
| CASH FLOWS FROM OPERATING ACTIVITIES:   |   |           |           |
| Net income  | \$ 69,378   | \$ 74,622 | \$ 49,267 |
| Adjustments to reconcile net income to net cash provided by operating activities: |   |           |           |
| Depreciation and amortization   | 63,246  | 60,623    | 54,969    |

|  |           | ease (Decrease<br>nd Cash Equiv |           |
|--|-----------|---------------------------------|-----------|
| Year Ended December 31,  | 1987      | 1986                            | 1985      |
|  |           | Restated                        |           |
| Undistributed earnings of affiliates   | (1,876)   | 716                             | (1,749)   |
| Deferred taxes   | (2,332)   | 7,137                           | 946       |
| Changes in assets and liabilities net of effects from acquisitions and divestitures: |           | ŕ                               |           |
| Accounts receivable  | (35,270)  | 24,394                          | (3,170)   |
| Contracts in progress  | 17,155    | (5,155)                         | (3,676)   |
| Inventories  | 10,095    | 47,517                          | 24,898    |
| Prepaid expenses   | (7,464)   | (4,279)                         | (29,968)  |
| Accounts payable   | 11,927    | (20, 156)                       | (12,009)  |
| Accrued expenses:  |           |                                 |           |
| Restructuring  | (8,375)   | (13,070)                        | 70,248    |
| Other  | (749)     | (26,768)                        | (7,386)   |
| Income taxes   | (13,460)  | 10,326                          | (31,003)  |
| Net cash provided by operating activities  | 102,275   | 155,907                         | 111,367   |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |           |                                 |           |
| Proceeds from sale of companies  | 27,603    | 33,408                          | 5,000     |
| Capital expenditures   | (34,025)  | (45,653)                        | (68,087)  |
| Payments for acquisitions, net of cash   |           |                                 |           |
| acquired (note 12)   | (2,777)   | (51,958)                        | (67,929)  |
| Investments in non-consolidated subsidiaries   | (10,214)  | (1,499)                         | (1,763)   |
| Short-term investments   | (2,090)   | 16,055                          | 60,879    |
| Other, net   | 4,141     | 10,664                          | 3,830     |
| Net cash used in investing activities  | (17,362)  | (38,983)                        | (68,070)  |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |           |                                 |           |
| Net borrowings under line of credit agreement  | (535)     | (441)                           | (6,289)   |
| Proceeds from issuance of long-term debt   |           | 12,122                          | 31,902    |
| Repurchase of treasury stock   | (57,864)  | (5,076)                         | (21,687)  |
| Dividends paid   | (51,772)  | (51,740)                        | (51,817)  |
| Redemption of long-term debt   | (14,548)  | (13,336)                        | (4,421)   |
| Proceeds from issuance of common stock   | 7,739     | 3,137                           | 2,070     |
| Other, net   | (1,358)   | (62)                            | 38        |
| Net cash used in financing activities  | (118,338) | (55,396)                        | (50,204)  |
| Effect of exchange rate changes on cash  | 2,938     | 449                             | (291)     |
| Net changes in cash and cash equivalents   | (30,487)  | 61,977                          | (7,198)   |
| Cash and cash equivalents at beginning   |           |                                 | <u>.</u>  |
| of year  | 113,416   | 51,439                          | 58,637    |
| Cash and cash equivalents at end of year   | \$ 82,929 | \$113,416                       | \$ 51,439 |

See accompanying notes to financial statements.

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#### 1. Summary of Significant Accounting Policies and Related Matters

Statement of Cash Flows. The company has elected to adopt Financial Accounting Standard No. 95 with this report. As a result, the Statement of Changes in Financial Position has been replaced by the Statement of Cash Flows. For purposes of this statement, the company considers its holdings of highly liquid debt and money-market preferred instruments to be cash equivalents if the securities either mature within 90 days from the date of acquisition or contain an investor put option which can be exercised at par within 90 days. Accordingly, cash and cash equivalents and short-term investments have been restated for comparative purposes in 1986 and 1985.

12. Supplementary Information

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### Statement of Cash Flows

|  | (\$                  | in thousands            | s <i>)</i>           |
|--|----------------------|-------------------------|----------------------|
| Year Ended December 31,  | 1987                 | 1986                    | 1985                 |
| Cash paid during the year for:   |                      |                         |                      |
| Interest   | \$ 8,021             | \$17,707                | \$ 16,556            |
| Income taxes   | 31,618               | 21,286                  | 61,442               |
| Liabilities assumed in conjunction with acquisitions:                  | 01,010               | 21,200                  | 01,112               |
| Fair value of assets acquired  | \$ 4,378             | \$64,721                | \$119,182            |
| Cash paid  | (2,777)              | (53,758)                | (88,029)             |
| Issuance of common stock   | (=,)                 | (,)                     | (25,750)             |
|  | \$ 1,601             | \$10,963                | \$ 5,403             |
| MAPCO INC.   |                      |                         |                      |
| Consolidated Statement of Cash Flows (Note 2)                          |                      |                         |                      |
| Year Ended December 31,  | 1005                 | 1003                    | 1005                 |
| (dollars in thousands)   | <u> 1987</u>         | 1986                    | 1985                 |
| Cash Flows from Operating Activities:                                  |                      |                         |                      |
| Net income   | \$108,391            | <b>\$ 74,149</b>        | \$104,065            |
| Reconciliation of net income to net cash                               |                      |                         |                      |
| provided by operating activities:                                      | 00.000               | <b>50.000</b>           | 0F 0F0               |
| Depreciation, depletion and impairments                                | 88,330               | 72,209                  | 65,873               |
| Cumulative effect of change in method of                               |                      |                         | (51,129)             |
| accounting for income taxes  Provision for deferred income taxes       | 7,427                | 37,709                  | 33,886               |
| Other items not providing or requiring cash                            | 1,421                | 31,103                  | 33,000               |
| (Note 2)   | 8,770                | 7,697                   | 10,242               |
| Changes in operating assets and liabilities                            | 0,110                | 1,001                   | 10,212               |
| (Note 2)   | 45,676               | (56,838)                | (15,913)             |
| Net cash provided by operating   | ,                    | (,,                     | (,,                  |
| activities   | 207,465              | 134,926                 | 198,153              |
| Cash Flows from Investing Activities:                                  | ,                    | ,                       |                      |
| Capital expenditures   | (62,429)             | (42,664)                | (95,984)             |
| Proceeds from sales of property, plant and                             |                      |                         |                      |
| equipment  | 3,085                | 7,787                   | 306,025              |
| (Increase) decrease in marketable securities                           | (560)                | 171,358                 | (174,893)            |
| Other  | (7,661)              | (1,477)                 | (1,382)              |
| Net cash provided by (used in)   | (0= ==)              |                         | aa <b>=aa</b>        |
| investing activities   | (67,565)             | 135,004                 | 33,766               |
| Cash Flows from Financing Activities:                                  | (05 717)             | (F. CCF)                | (900 900)            |
| Purchases of common stock  | (65,717)<br>(25,664) | (5,667)                 | (398,328)            |
| Payments on debt and capital leases                                    | (20,847)             | (20,079) $(21,302)$     | (24,542)<br>(29,516) |
| Dividends paid   | `                    | 440 450                 | (25,510)             |
| Proceeds from issuance of debt Proceeds from exercise of stock options | 8,752<br>1,059       | 113,470<br>220          | 485                  |
| Increase (decrease) in short-term borrowings                           | 1,000                | (142,644)               | 142,644              |
| Payments for redemption of long-term debt                              |                      | (113,585)               | 112,011              |
| Net cash used in financing activities                                  | (102,417)            | (189,587)               | (309, 257)           |
| Increase (Decrease) in Cash and Cash                                   | ζ, /                 | \ · <b>y</b> · <b>y</b> | \ <del>} \/</del>    |
| Equivalents  | 37,483               | 80,343                  | (77,338)             |
| Cash and Cash Equivalents, January 1,                                  | 95,932               | 15,589                  | 92,927               |
| Cash and Cash Equivalents, December 31,                                | \$133,415            | \$ 95,932               | \$ 15,589            |
|  |                      |                         |                      |

See notes to consolidated financial statements.

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Note 2. Consolidated Statement of Cash Flows Supplemental Disclosures

In 1987, MAPCO adopted Statement of Financial Accounting Standards No. 95, Statement of Cash Flows, and prior years' Statements of Changes in Financial Position have been restated for comparative purposes.

Other items not providing or requiring cash consist of (in thousands):

| Year Ended December 31,                           | 1987     | 1986    | 1985     |
|---|----------|---------|----------|
| Loss on sales of property, plant and equipment    | \$10,493 | \$1,157 | \$ 3,491 |
| Pension income                                    | (5,199)  | (5,247) |          |
| Loss of unconsolidated affiliate                  | 2,103    | 3,891   | 4,625    |
| Provision for losses on trade accounts receivable | 830      | 1,884   | 1,834    |
| Extraordinary loss from debt extinguishment       |          | 4,133   | ŕ        |
| Other non-cash income and expense items           | 543      | 1,879   | 292      |
| •   | \$ 8,770 | \$7,697 | \$10.242 |

Changes in operating assets and liabilities consist of (in thousands):

| Year Ended December 31,                          | 1987     | 1986        | 1985       |
|--|----------|-------------|------------|
| Decrease (increase) in trade accounts receivable | \$50,396 | \$ 35,766   | \$(19,068) |
| Decrease in inventories                          | 7,490    | 49,810      | 28,922     |
| Decrease (increase) in prepaids and other        |          |             |            |
| current assets                                   | (697)    | 1,683       | (7,161)    |
| (Increase) in other assets                       | (2,279)  | (7,109)     | (3,410)    |
| Increase (decrease) in accounts payable and      |          |             |            |
| accrued expenses                                 | (10,456) | (128,350)   | 40,665     |
| Increase (decrease) in current income            |          |             |            |
| taxes payable                                    | 543      | (13,385)    | (55,022)   |
| Increase (decrease) in other deferred items      | 679      | 4,747       | (839)      |
|  | \$45,676 | \$ (56,838) | \$(15,913) |

Cash income taxes paid were 11,943,000, 43,289,000 and 71,430,000 during 1987,1986 and 1985, respectively.

Interest paid, net of amounts capitalized, was \$36,551,000, \$42,773,000 and \$41,166,000 during 1987, 1986 and 1985, respectively.

Noncash financing activities include the December 31, 1987 reclassification to short-term borrowings of \$56,745,000 of commercial paper and bank loans and the issuance of 97,736 shares of common stock during 1986 upon conversion of \$4,473,000 of the 10% Convertible Subordinated Debentures.

#### PACIFIC RESOURCES, INC. Consolidated Statements of Cash Flows

| (in thousands)                                   | 1987     | 1986             | 1985             |
|--|----------|------------------|------------------|
| Operations:                                      |          |                  |                  |
| Net Income                                       | \$ 6,145 | <b>\$ 27,783</b> | <b>\$</b> 18,162 |
| Expense (income) not affecting cash:             |          |                  |                  |
| Depreciation and amortization                    | 12,077   | 11,197           | 10,794           |
| Deferred income taxes                            | (1,737)  | 23,509           | 10,174           |
| Provision for inventory valuation                | (4,566)  | 10,196           |                  |
| Provision for loss on short-term investments     |          | 5,093            |                  |
| Extraordinary item, net of deferred income taxes | (2,086)  |                  | 3,375            |
| Other, net                                       | 2,702    | 394              | 1,018            |
| Changes in working capital other than debt:      |          |                  |                  |
| Trade receivables—net                            | (26,938) | 59,094           | 32,877           |
| Inventories                                      | 30,525   | 32,750           | (15,277)         |
| Other current assets                             | (1,601)  | (5,285)          | (1,613)          |

#### Consolidated Statements of Cash Flows (continued)

| (in thousands)                                       | 1987     | 1986          | 1985       |
|--|----------|---------------|------------|
| Accounts payable and other accrued liabilities       | 10,810   | (55,306)      | (53,757)   |
| Income taxes payable                                 | (1,661)  | (2,551)       | 1,220      |
| Net Cash Flow Provided From Operations               | 23,670   | 100,874       | 6,973      |
| Investments:   |          |               |            |
| Investment in direct financing lease                 |          | (7,466)       | (10,084)   |
| Short-term investments                               | (5,700)  | 19,000        | (2,609)    |
| Additions to property, plant and equipment           | (35,571) | (11,616)      | (24,144)   |
| Receivables from unconsolidated affiliate            |          | 4,449         |            |
| Other, net   | 2,323    | 1,014         | 132        |
| Net Cash Flow Provided From (Used For) Investments   | (38,948) | 5,381         | (36,705)   |
| Financing:   |          |               |            |
| Issuance of common stock                             | 491      | 902           | 639        |
| Issuance of long-term debt                           | 60,000   | 7,466         |            |
| Repurchase of preferred stock                        | (368)    |               |            |
| Short-term borrowings (payments)                     |          | (56,100)      | 38,494     |
| Payments on long-term debt                           | (11,574) | (13,743)      | (10,479)   |
| Dividends  | (6,178)  | (3,942)       | (4,282)    |
| Net Cash Flow Provided From (Used For) Financing     | 42,371   | (65,417)      | 24,372     |
| Net Increase (Decrease) in Cash and Cash Equivalents | \$27,093 | \$ 40,838     | \$ (5,360) |
| Additional Cash Flow Information:                    |          |               |            |
| Cash Paid During the Year for:                       |          |               |            |
| Interest (net of amount capitalized)                 | \$10,811 | \$ 11,401     | \$ 18,890  |
| Income taxes   | 6,664    | 3,611         | 1,072      |
| Noncash Investing and Financing Activities:          |          |               |            |
| Common stock exchanged for treasury stock            | \$ 329   | <b>\$ 298</b> |            |
| Leases capitalized                                   | 8,528    |               |            |
| Deferred assets and liabilities recognized           | 305      | 395           | 859        |
| Debentures converted into common stock               |          | 20,000        |            |
| Preferred stock converted into common stock          |          | 6,001         |            |

See notes to consolidated financial statements.

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Note 1. Significant Accounting Policies

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Cash Equivalents. Cash equivalents consist of investments in short-term, highly-liquid securities having a maturity of three months or less made as a part of PRI's cash management activity. In 1987, PRI adopted Financial Accounting Standards Board Statement No. 95, "Statement of Cash Flows," which requires the presentation of Statements of Cash Flows instead of Statements of Changes in Financial Position. This adoption made certain reclassifications to prior years' financial statements necessary to conform with the 1987 presentation. At December 31, 1987, cash equivalents consisted of tax-exempt variable rate demand bonds (put bonds) with maturities of 1-90 days and short-term auction-rate preferred stock with maturities of 49 and 50 days....

## QUANTUM CHEMICAL CORPORATION AND SUBSIDIARY COMPANIES Consolidated Statement of Cash Flows

| (dollar amounts in millions)  | 1987           | 1986    | 1985            |
|---|----------------|---------|-----------------|
| Cash flow from operating activities Income from continuing operations   | <b>\$143.6</b> | \$ 55.1 | <b>\$ 5</b> 8.5 |
| Adjustments to reconcile income to net cash provided by (used for) continuing operations:  Depreciation, depletion and amortization | 155.1          | 97.4    | 73.8            |
| (Earnings)/losses of associated companies,<br>net of dividends  | 2.1            | 4.1     | .3              |
| Other   | 5.2            | 16.6    | 9.0             |

#### Consolidated Statement of Cash Flows (continued)

| (dollar amounts in millions)                         | 1987      | 1986    | 1985       |
|--|-----------|---------|------------|
| Change in assets and liabilities, net of effects     |           |         |            |
| from companies acquired:                             |           |         |            |
| Accounts receivable                                  | (45.4)    | (55.4)  | (51.0)     |
| Inventory  | (2.2)     | 17.4    | 38.9       |
| Prepaid expenses and other assets                    | (11.5)    | 4.5     | 16.8       |
| Accounts payable and accrued liabilities             | 120.7     | 16.9    | 6.0        |
| Deferred taxes on income                             | (1.5)     | 2.0     | 17.6       |
| Cash provided by continuing operations               | 366.1     | 158.6   | 169.9      |
| Income from discontinued operations                  | 108.0     | 20.5    | 18.7       |
| Adjustments to reconcile income to net cash provided |           |         | 2011       |
| by (used for) discontinued operations:               |           |         |            |
| Net gain on sale of spirits and wine segment         | (98.9)    |         |            |
| Increase in net assets of spirits and wine segment   | (9.1)     |         |            |
| Depreciation and amortization                        | (0.2)     | 8.2     | 8.1        |
| Other  |           | 4.0     | 2.7        |
| Cash provided by operating activities                | 366.1     | 191.3   | 199.4      |
| Cash flow from investing activities:                 |           |         |            |
| Proceeds from sale of spirits and wine segment       | 684.3     |         |            |
| Expenses and income taxes related to sale of         |           |         |            |
| spirits and wine segment                             | (158.9)   |         |            |
| Proceeds from sale of associated company             | 28.6      |         |            |
| Cost of acquisitions, net of cash acquired           | 20.0      | (782.4) | (220.1)    |
| Proceeds from sale of insurance subsidiary           |           | (10211) | 77.4       |
| Capital expenditures excluding capital leases        | (154.2)   | (93.2)  | (75.3)     |
| Investment in marketable securities, net             | (64.5)    | (.2)    | (20.0)     |
| Other  | 16.5      | 12.0    | 50.5       |
| Cash provided by (used for) investing activities     | 351.8     | (863.8) | (187.5)    |
| Cash flows from financing activities:                | 332.5     | (000.0) | (20110)    |
| Changes in notes payable to banks                    | (703.3)   | 544.2   | 92.1       |
| Changes in long term debt and capital lease          | (*******) |         |            |
| obligations  | 148.7     | 242.7   | (40.5)     |
| Redemption of preferred and preference stocks        | (92.3)    | (4.7)   | (6.6)      |
| Issuance (repurchase) of common stock, net           | (60.7)    | 5.3     | 5.2        |
| Dividends paid                                       | (72.7)    | (75.0)  | (74.6)     |
| Cash provided by (used for) financing activities     | (780.3)   | 712.5   | (24.4)     |
| Net increase (decrease) in cash and short term       | (         |         | (          |
| investments  | (62.4)    | 40.0    | (12.5)     |
| Cash and short term investments at                   | /         |         | \ <b>-</b> |
| beginning of year                                    | 87.3      | 47.3    | 59.8       |
| Cash and short term investments at end of year       | \$ 24.9   | \$ 87.3 | \$ 47.3    |
|  | •         | •       | •          |

Supplemental disclosures—Cash payments for income taxes were \$267.8 million, \$79.7 million and \$67.6 million in 1987, 1986 and 1985, respectively; in these periods interest payments were \$75.7 million, \$59.8 million and \$43.5 million, respectively.

Capital lease obligations of \$3.0 million, \$8.4 million and \$.9 million were incurred in 1987, 1986 and 1985, respectively.

Common stock was issued upon conversion of debentures of \$ .5 million in 1987 and \$ .4 million in 1986 and 1985.

In conjunction with the purchase of the capital stock of companies acquired, the Company assumed liabilities of \$142.7 million and \$17.2 million in 1986 and 1985, respectively.

Note 1. Summary of Accounting Policies

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#### Consolidated Statement of Cash Flows

The Company has adopted Statement of Financial Accounting Standards No. 95, Statement of Cash Flows. Prior years have been reclassified to conform to the 1987 presentation. For purposes of this Statement short term investments which have a maturity of ninety days or less are considered cash equivalents.

#### RUSSELL CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

Years Ended January 2, 1988, January 3, 1987, and January 4, 1986

|  | 1987             | _1986           | 1985     |
|--|------------------|-----------------|----------|
| CASH FLOWS FROM OPERATING ACTIVITIES             |                  |                 |          |
| Net income                                       | <b>\$ 46,333</b> | \$43,282        | \$29,612 |
| Adjustments to reconcile net income to net       |                  |                 |          |
| cash provided by operating activities:           |                  |                 |          |
| Depreciation and amortization                    | 26,039           | 22,849          | 19,954   |
| Deferred income taxes                            | 1,906            | 3,188           | 4,793    |
| Changes in assets and liabilities:               |                  |                 |          |
| Accounts receivable                              | (12,177)         | (7,610)         | (1,808)  |
| Inventories                                      | (1,322)          | (5,524)         | 8,267    |
| Prepaid expenses                                 | (108)            | (53)            | (128)    |
| Accounts payable and accrued expenses            | 2,400            | 550             | 965      |
| Income taxes payable                             | 387              | 635             | 3,250    |
| Accrued retirement benefits                      | 85 <b>9</b>      | (195)           | (152)    |
| Net cash flows provided by operations            | 64,317           | 57,123          | 64,754   |
| CASH FLOWS FROM INVESTING ACTIVITIES             |                  |                 |          |
| Increase in temporary investments                | (24,038)         | (54)            | (29,427) |
| Purchases of property—net                        | (75,980)         | (37,508)        | (30,274) |
| Investment in noncurrent assets                  | (9,283)          | (469)           | 859      |
| Net cash used in investing activities            | (109,302)        | (38,033)        | (58,841) |
| CASH FLOWS FROM FINANCING ACTIVITIES             |                  |                 |          |
| Distribution of treasury shares                  | 238              | 1,165           | 243      |
| Cost of Common Stock for treasury                | (3,585)          | (9,499)         | (103)    |
| Long-term borrowings                             | 60,000           | . ,             | 20,000   |
| Payments on long-term debt                       | (3,804)          | (3,918)         | (20,155) |
| Dividends on Common Stock                        | (7,553)          | (6,333)         | (5,928)  |
| Net cash from financing activities               | 45,294           | (18,585)        | (5,944)  |
| Net Increase (Decrease) In Cash                  | 309              | 504             | (32)     |
| Cash balance at beginning of year                | 1,458            | 954             | 987      |
| Cash balance at end of year                      | <b>\$</b> 1,768  | <b>\$ 1,458</b> | \$ 954   |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION |                  |                 |          |
| Cash paid during the year for:                   |                  |                 |          |
| Interest   | <b>\$ 6,458</b>  | \$ 4,154        | \$ 3,824 |
| Income taxes                                     | 31,518           | 33,161          | 14,244   |

Supplemental Schedule of Noncash Investing and Financing Activities

The Company incurred capital lease obligations for the purchase of plant and equipment of \$450,000 in 1987 and \$357,782 in 1986.

See notes to consolidated financial statements.

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Note A. Significant Accounting Policies

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Consolidated Statement of Cash Flows: During 1987, the Company adopted Financial Accounting Standards Board Statement No. 95, "Statement of Cash Flows," which established new standards for cash flow reporting. Accordingly, the consolidated statements of cash flows have replaced the consolidated statements of changes in financial position, with prior years being restated.

## ${\bf TOSCO~CORPORATION~AND~SUBSIDIARIES} \\ {\it Consolidated~Statement~of~Cash~Flows}$

| (thousands of dollars)   | Year Ended December 31 |                 | ber 31                 |
|--|------------------------|-----------------|------------------------|
|  | 1987                   | 1986            | 1985                   |
|  |                        |                 |                        |
| Cash flows from operating activities:  | A 07 000               | (454, 400)      | <b>A</b> 0.00 <b>5</b> |
| Income (loss) before extraordinary items                                     | \$ 27,822              | (\$56,420)      | \$ 8,867               |
| Adjustments to arrive at net cash provided by                                |                        |                 |                        |
| operating activities:  |                        |                 |                        |
| Extraordinary credit resulting from utilization                              |                        | 05 199          |                        |
| of net operating loss carryforwards  |                        | 25,133          | 4,000                  |
| Writedown of assets and related termination costs Depreciation and depletion | 22,094                 | 40,662 $21,834$ | 20,966                 |
| Amortization of deferred items   | 14,767                 | 16,882          | 20,500<br>15,556       |
| Amortization of deferred gains   | (2,206)                | (24,450)        | (16,942)               |
| Interest earned on notes receivable from                                     | (2,200)                | (24,400)        | (10,542)               |
| issuance of common stock   | (379)                  | (436)           | (2,091)                |
| Loss on equity investments   | (010)                  | (400)           | 1,694                  |
| Issuance of common stock in settlement of                                    |                        |                 | 1,004                  |
| litigation   |                        | 5,250           | 5,500                  |
| Issuance of debt in payment of interest on debt                              |                        | 23,455          | 35,295                 |
| (Increase) decrease:   |                        | 20,100          | 55,205                 |
| Receivables  | (11,723)               | 43,184          | 24,157                 |
| Inventories  | 1,787                  | (4,144)         | 37,510                 |
| Prepaid expenses and other current assets                                    | 4,319                  | 4,651           | (2,660)                |
| Increase (decrease):   | -,                     | -,              | (_,,                   |
| Accounts payable and accrued liabilities                                     | 27,868                 | (33,637)        | (17,941)               |
| Other non-current liabilities  | (1,185)                | (9,331)         | (7,650)                |
| Deferred income taxes  | (534)                  | (690)           | (2,000)                |
| Other  | (717)                  | (1,529)         | (264)                  |
| Total adjustments  | 79,224                 | 81,701          | 95,130                 |
| Net cash provided by operating activities                                    | 107,046                | 25,281          | 103,997                |
| Cash flows from investing activities:  |                        |                 |                        |
| Proceeds from sales of property,   |                        |                 |                        |
| plant and equipment  | 605                    | 42,205          | 1,963                  |
| Purchase of property, plant and equipment                                    | (15,587)               | (14,121)        | (26,723)               |
| Increase in deferred turnarounds and charges and                             |                        |                 |                        |
| other assets   | (8,200)                | (13,849)        | (16,784)               |
| Purchase of short-term investments   | (15,839)               |                 |                        |
| Net cash provided by (used in) investing                                     |                        |                 |                        |
| activities   | (39,021)               | 14,235          | (41,544)               |
| Cash flows from financing activities:  |                        |                 |                        |
| Issuance of Series E Preferred Stock   | 12,100                 | 200,000         |                        |
| Issuance of long-term debt   |                        | 150,000         |                        |
| Costs of refinancing debt  |                        | (25,000)        |                        |
| Net borrowings under working capital facilities                              |                        |                 | 35,000                 |
| Principal payments under debt agreements:                                    |                        | (0== 000)       |                        |
| Refinancing Agreement  | (F. 440)               | (275,000)       | (104 140)              |
| Other  | (5,440)                | (99,697)        | (104,148)              |
| Payments received from ESOP  | 806                    | 2,507           |                        |
| Preferred stock dividends  | (22,583)               | (48 100)        | (60.140)               |
| Net cash used in financing activities  | (15,117)               | (47,190)        | (69,148)               |
| Net increase (decrease) in cash and cash equivalents                         | 52,908                 | (7,674)         | (6,695)                |
| Cash and cash equivalents at beginning of year                               | 15,965                 | 23,639          | 30,334                 |
| Cash and cash equivalents at end of year                                     | \$ 68,873              | \$ 15,965       | \$ 23,639              |

The accompanying notes are an integral part of this statement.

Supplemental Schedule of Noncash Investing and Financing Activities

| (thousands of dollars)   | Year Ended December 31 |          | oer 31  |
|--|------------------------|----------|---------|
|  | 1987                   | 1986     | 1985    |
| Sale of property, plant and equipment for notes receivable (net of cash received)  | \$1,676                | \$ 5,000 | \$7,300 |
| Sale of secured assets held for sale (net of cash received) for assumption of debt |                        |          | \$7,500 |
| Purchase of property, plant and equipment (net                                     | <b>\$</b> 6,356        | \$ 2,553 |         |
| of cash paid) for notes Issuance of Common Stock in payment of Floating Rate       | ф0,590                 | φ 2,000  |         |
| Subordinated Notes   | \$7,991                | \$ 4,382 |         |
| Extraordinary gain from refinancing of debt (Note 3)                               |                        | \$74,000 |         |
| Surrender of Series C Preferred Stock (Note 3)                                     |                        | \$70,845 |         |

Supplemental Disclosures of Cash Flow Information

|                        | Year E   | Year Ended December 31 |          |  |
|------------------------|----------|------------------------|----------|--|
|                        | 1987     | 1986                   | 1985     |  |
| Cash paid during year: |          |                        |          |  |
| Interest               | \$27,277 | \$5,868                | \$10,247 |  |
| Income taxes           | \$ 567   | \$ 931                 | \$ 3,082 |  |

The accompanying notes are an integral part of this statement.

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#### 1. Summary of Significant Accounting Policies

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Reclassifications and Restatement. Certain previously reported amounts have been restated to conform to classifications adopted in 1987. In addition, Tosco has adopted in 1987 the recently issued Statement of Financial Accounting Standards (SFAS) No. 95, which requires a statement of cash flows as part of a full set of financial statements in place of a statement of changes in financial position. Accordingly, the consolidated statements of changes in financial position for the years ended December 31, 1986 and 1985 have been replaced with statements of cash flows.

#### VELO-BIND INCORPORATED

Consolidated Statements of Cash Flows

| (dollars in thousands)                     |               | Years Ended |         |  |
|--|---------------|-------------|---------|--|
|  | 1987          | 1986        | 1985    |  |
| Cash flows from operating activities:      |               |             |         |  |
| Net income                                 | <b>\$</b> 460 | \$1,402     | \$3,060 |  |
| Adjustments to reconcile net income to net |               |             |         |  |
| cash provided by operating activities:     |               |             |         |  |
| Depreciation and amortization              | 1,971         | 1,634       | 1,295   |  |
| Accretion of note discount                 | 93            | 79          | 64      |  |
| Manufacturing consolidation accrual        | 900           |             |         |  |
| Deferred income taxes                      | (261)         | (179)       | 94      |  |
| Cash provided by (used in):                |               |             |         |  |
| Accounts receivable                        | (1,566)       | 363         | (1,844) |  |
| Inventories                                | 235           | (2,393)     | (907)   |  |
| Accounts payable and accrued expenses      | (88)          | (407)       | (1,025) |  |
| Accrued compensation and employee benefits | 44            | (112)       | 43      |  |

#### VELO-BIND INCORPORATED

Consolidated Statements of Cash Flows (continued) (dollars in thousands)

|  | Years Ended     |         |                 |
|--|-----------------|---------|-----------------|
|  | 1987            | 1986    | 1985            |
| Other (including Supply Express net              |                 |         |                 |
| assets in 1985)                                  | (43)            | 104     | (139)           |
| Net cash provided by operating activities        | 1,745           | 491     | 641             |
| Cash flows from investing activities:            |                 |         |                 |
| Short-term investments                           |                 | 1,468   | (1,468)         |
| Additions to equipment and leasehold             |                 |         |                 |
| improvements                                     | (1,935)         | (4,239) | (1,375)         |
| Payment for acquisition of Supply Express        |                 |         | (163)           |
| Dissolution of investment in affiliate           |                 |         | 567             |
| Net cash used for investing activities           | (1,935)         | (2,771) | (2,439)         |
| Cash flows from financing activities:            |                 |         |                 |
| Repurchase of common stock                       | (2,498)         |         |                 |
| Proceeds from issuances of common stock          | 182             | 487     | 525             |
| Payments of long-term debt                       | (378)           | (558)   | (555)           |
| Proceeds from collection on notes receivable     | 22              | 176     | 45              |
| Net cash provided by (used for) financing        |                 |         |                 |
| activities                                       | (2,672)         | 105     | 15              |
| Net decrease in cash and temporary cash          |                 |         |                 |
| investments                                      | (2,862)         | (2,175) | (1,783)         |
| Cash and temporary cash investments, beginning   |                 |         |                 |
| of year  | 5,135           | 7,310   | 9,093           |
| Cash and temporary cash investments, end of year | <b>\$</b> 2,273 | \$5,135 | <b>\$</b> 7,310 |

Supplemental disclosures of cash flow information:

|                                      | Years Ended  |               |         |
|--------------------------------------|--------------|---------------|---------|
|                                      | 1987         | 1986          | 1985    |
| Cash paid during the year for:       |              |               |         |
| Interest (net of amount capitalized) | <b>\$</b> 73 | <b>\$</b> 134 | \$ 142  |
| Income taxes                         | \$556        | \$1,947       | \$3,700 |

Supplemental disclosure of noncash investing and financing activities. In fiscal 1985, the Company acquired Supply Express Incorporated, a supply service to the copy and print shop industry, for \$1,443. The noncash portion of this purchase cost included the issuances of \$710 of common stock, \$238 of convertible notes (which were converted into 32,000 shares of common stock in 1985) and \$332 of long-term notes. The net assets purchased were \$60 and have been included in Other above. In 1986, the Company issued an additional \$360 of stock in connection with this acquisition. In 1987, an adjustment was made for \$120 to reduce stock previously recorded as issued.

In 1986, the Company entered into an agreement to make monthly payments, with a present value of \$359, to a former employee in exchange for an agreement not to compete. In 1985, the Company also entered into agreements to pay former shareholders of Supply Express, Incorporated \$400 in exchange for agreements not to compete.

#### 1. Summary of Significant Accounting Policies

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Statements of Cash Flows. The Company has adopted Statement of Financial Accounting Standard No. 95, "Statement of Cash Flows." Prior years' statements of changes in financial position have been restated to conform to the new format. For purposes of the statements of cash flows, the Company considers all highly liquid investments with a maturity of three months or less to be temporary cash investments.

#### NO NONCASH INFORMATION PRESENTED

FIELDCREST CANNON, INC. Consolidated Statement of Cash Flows

|   | For the years ended December 31 |            |                 |
|---|---------------------------------|------------|-----------------|
| (dollars in thousands)                          | 1987                            | 1986       | 1985            |
| Increase (decrease) in cash:                    |                                 |            |                 |
| Cash flows from operating activities:           |                                 |            |                 |
| Net income                                      | \$ (3,658)                      | \$ 17,389  | \$13,062        |
| Adjustments to reconcile net income to net cash | * (-)/                          | ,,         | ¥ <b>,</b>      |
| provided by operating activities:               |                                 |            |                 |
| Depreciation and amortization                   | 31,896                          | 22,719     | 15,299          |
| Deferred income taxes                           | (2,330)                         | 9,368      | 2,287           |
| Change in assets and liabilities excluding      | ( ) /                           | ,          | ,               |
| effects from purchase of Cannon and Bigelow:    |                                 |            |                 |
| Accounts receivable                             | (21,793)                        | 2,339      | (12,833)        |
| Inventory                                       | (11,375)                        | 12,344     | (13,519)        |
| Prepaid income taxes                            | (4,217)                         | (1,905)    | 4,518           |
| Other prepaid expenses and current              | . , ,                           | ` , , ,    | ,               |
| assets  | 1,696                           | (3,790)    | 69              |
| Accounts payable and accrued liabilities        | (3,529)                         | (808)      | (2,775)         |
| Federal and state income taxes                  | (1,847)                         | 1,197      | (769)           |
| Other   | (6,967)                         | (2,138)    | 2,479           |
| Net cash provided by (used in)                  | • , ,                           | , , ,      | ,               |
| operating activities                            | (22, 124)                       | 56,715     | 7,818           |
| Cash flows from investing activities:           | . , ,                           | ,          | ,               |
| Additions to plant and equipment                | (43,544)                        | (21,501)   | (21,846)        |
| Purchase of Cannon and Bigelow, net of          | . ,                             | . , .      | . , .           |
| cash acquired (Note 2)                          |                                 | (247,992)  |                 |
| Proceeds from disposals of plant and equipment  | 960                             | 3,289      | 3,526           |
| Other   | (10,385)                        | 1,877      | 9,171           |
| Net cash used in investing activities           | (52,969)                        | (264, 327) | (9,149)         |
| Cash flows from financing activities:           | . ,                             | •          |                 |
| Proceeds from sale of convertible debentures    | 122,763                         |            |                 |
| Proceeds from issuance of long-term debt        | 84,683                          | 476,016    | 23,787          |
| Proceeds from sale of common stock              | ,                               | 59,921     | 302             |
| Payments on long-term debt                      | (125,443)                       | (315,291)  | (21,326)        |
| Dividends paid                                  | (6,641)                         | (4,693)    | (4,866)         |
| Net cash provided by financing activities       | 75,362                          | 215,953    | (2,103)         |
| Net Increase (decrease) in cash                 | 269                             | 8,341      | (3,434)         |
| Cash at beginning of year                       | 10,913                          | 2,572      | 6,006           |
| Cash at end of year                             | \$ 11,182                       | \$ 10,913  | \$ 2,572        |
| Supplemental disclosures of cash flow           | . ,                             |            | . ,             |
| information                                     |                                 |            |                 |
| Cash paid during the year for:                  |                                 |            |                 |
| Interest expense                                | \$ 36,173                       | \$ 29,386  | <b>\$</b> 7,626 |
| Income tax payments (refund)                    | (323)                           | 859        | 2,842           |

The notes to consolidated financial statements are an integral part of the Consolidated financial statements.

Note 1: Significant Accounting Policies

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The Company adopted Financial Accounting Standards No. 95, "Statement of Cash Flows," in 1987 and restated the comparative statements for 1986 and 1985.

## McFADDIN VENTURES, INC. AND SUBSIDIARIES Consolidated Statement of Cash Flows

| (in thousands)   | Year Ended<br>November 29,<br>1987 |
|--|------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES  Cash provided by operating activities before changes in current assets and current liabilities (Note 15)  Changes in current assets and current liabilities:  (Increase) decrease in current assets: | \$5,026                            |
| Trade and other accounts receivable  | (66)                               |
| Federal income taxes   | 1,450                              |
| Inventory  | (5)                                |
| Prepaid expenses and other   | (184)                              |
| (Decrease) in current liabilities: Accounts payable  | (858)                              |
| Accrued expenses   | (335)                              |
| Net cash provided by operating activities  | 5,028                              |
| CASH FLOWS FROM INVESTING ACTIVITIES Additions to property and equipment   | (2,972)                            |
| Additions to other accounts receivable   | (565)                              |
| Additions to preopening costs  | (475)                              |
| Additions to other assets  | (64)                               |
| Contributions to 50% or less owned affiliates  | (316)                              |
| Distributions to minority interests  | (289)                              |
| Collections of notes receivable  | 78                                 |
| Net cash used by investing activities  | (4,603)                            |
| CASH FLOWS FROM FINANCING ACTIVITIES   |                                    |
| Payments on long-term debt   | (4,116)                            |
| Payments on capital lease obligations  | (192)                              |
| Net cash used by financing activities  | (4,308)                            |
| NET DECREASE IN CASH AND EQUIVALENTS   | (3,883)                            |
| CASH AND EQUIVALENTS AT BEGINNING OF YEAR  | 8,452                              |
| CASH AND EQUIVALENTS AT END OF YEAR  | \$4,569                            |

See notes to consolidated financial statements.

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#### 15. Consolidated Statement of Cash Flows

The Company has chosen to adopt Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," issued in November 1987. The 1986 and 1985 consolidated statements of changes in financial position were not restated. For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. A reconciliation of the 1987 net loss to cash provided by operating activities before changes in current assets and current liabilities, and other information follows:

|   | 1987                        |
|---|-----------------------------|
| Net loss  | (in thousands)<br>\$(9,209) |
| Noncash charges (credits) to earnings:                  |                             |
| Depreciation and amortization                           | 9,977                       |
| Accrual for claims payable                              | 1,095                       |
| Loss from unit concept changes and discontinued units   | 1,791                       |
| Allowances for doubtful accounts and notes receivable   | 583                         |
| Equity in losses of 50% or less owned affiliates        | 703                         |
| Write-off of other assets                               | 257                         |
| Deferred income taxes                                   | (165)                       |
| Minority interest in earnings                           | (185)                       |
| Other   | 179                         |
| Cash provided by operating activities before changes in |                             |
| current assets and current liabilities                  | \$ 5,026                    |
| Cash paid during 1987 for:                              | . ,                         |
| Interest  | \$1,917                     |
| Income taxes  | 414                         |

POPE & TALBOT, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows Years ended December 31

| (thousands)                                     | 1987      | 1986        | 1985     |
|---|-----------|-------------|----------|
| Cash flow from operating activities:            |           | <del></del> |          |
| Net income                                      | \$ 28,129 | \$ 15,815   | \$ 6,648 |
| Adjustments to reconcile net income to net      | , -, -    | , , -       | , ,      |
| cash provided by operating activities:          |           |             |          |
| Depreciation, amortization, and cost            |           |             |          |
| of fee timber harvested                         | 20,827    | 18,446      | 20,412   |
| Increase (decrease) in:                         | ,         | ŕ           | ŕ        |
| Short-term notes payable                        | (3,000)   | 3,000       | (1,000)  |
| Accounts payable                                | 967       | 3,510       | 477      |
| Accrued liabilities                             | 8,996     | (932)       | (5,522)  |
| Income taxes                                    | 4,623     | (2,782)     | 1,644    |
| Deferred income taxes                           | (2,055)   | 1,675       | (3,542)  |
| Decrease (increase) in:                         |           |             |          |
| Accounts receivable                             | (5,272)   | (8,442)     | 4,593    |
| Inventories                                     | (12,036)  | 192         | 895      |
| Deposits on timber purchase contracts           | (2,791)   | (2,569)     | 317      |
| Prepaid expenses                                | (358)     | 7           | 2,742    |
| Deferred charges and other                      | 1,124     | 112         | (675)    |
| Net cash provided by operating activities       | 39,154    | 28,032      | 26,989   |
| Cash flow from investing activities:            |           |             |          |
| Purchase of Ransom tissue mill (Note 10)        | (24,504)  |             |          |
| Less working capital acquired                   | 8,574     |             |          |
| Net properties acquired                         | (15,930)  |             |          |
| Capital expenditures                            | (28,560)  | (20,770)    | (23,911) |
| Proceeds from sale of properties                | 398       | 1,528       | 11       |
| Cash used by Pope Resources prior to plan       |           |             |          |
| of distribution (Note 11)                       |           |             | (2,380)  |
| Cash provided by plan of distribution (Note 11) |           |             | 24,668   |
| Net cash used for investing activities          | (44,092)  | (19,242)    | (1,612)  |

#### Consolidated Statements of Cash Flows (continued) Years ended December 31

| (thousands)                                      | 1987     | 1986       | 1985     |
|--|----------|------------|----------|
| Cash flow from financing activities:             |          |            |          |
| Proceeds from issuance of debentures             | 40,000   |            |          |
| Reduction of long-term debt, including           |          |            |          |
| current portion                                  | (20,159) | (20,801)   | (4,688)  |
| Proceeds from issuance of common stock           | 2,342    | 417        | 69       |
| Purchase of treasury stock                       | (2,535)  | (112)      |          |
| Cost to issue debentures                         | (1,109)  |            |          |
| Cash dividends                                   | (5,308)  | (4,803)    | (4,796)  |
| Net cash provided by (used for) financing        |          |            |          |
| activities                                       | 4,231    | (25,299)   | (9,415)  |
| Increase (decrease) in cash and cash equivalents | \$ (707) | \$(16,509) | \$15,962 |

The accompanying notes are an integral part of these statements.

#### 1. Accounting Policies

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Statements of Cash Flows: In 1987, the Company adopted the provisions of Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows." Prior years' statements have been restated to conform to this new presentation. The Company classifies as cash and cash equivalents cash on deposit in banks plus cash invested temporarily in various investment instruments as part of the Company's cash management program. Total cash expenditures for interest, net of capitalized interest, were \$3,809,000, \$5,064,000 and \$7,248,000 for 1987, 1986 and 1985, respectively. Total cash expenditures (receipts) for income taxes were \$12,932,000 for 1987, \$7,649,000 for 1986 and \$ (2,711,000) for 1985.

TELLABS, INC., AND SUBSIDIARIES Consolidated Statements of Cash Flows

|   | Year Ended      |                  |                  |
|---|-----------------|------------------|------------------|
|   | Jan. 1,<br>1988 | Dec. 31,<br>1986 | Dec. 31,<br>1985 |
|   | (               | in thousands,    | )                |
| Cash Flows from Operating Activities:             |                 |                  |                  |
| Net earnings                                      | \$10,725        | \$ 8,410         | \$ 6,963         |
| Adjustments to reconcile net earnings to net cash |                 |                  |                  |
| provided by operating activities:                 |                 |                  |                  |
| Depreciation and amortization                     | 4,450           | 3,813            | 3,016            |
| Deferred income taxes                             | 1,127           | 1,187            | (73)             |
| Minority interest in subsidiaries' earnings       | 204             | 136              | 24               |
| Employee stock-award program                      | 21              | 159              | 17               |
| Net (increase) decrease in current assets:        |                 |                  |                  |
| Accounts receivable—net                           | (949)           | (3,947)          | (4,648)          |
| Inventories                                       | 6,065           | 5,285            | (3,830)          |
| Prepaid expenses                                  | (484)           | 361              | (625)            |
| Net increase (decrease) in current liabilities:   |                 |                  |                  |
| Accounts payable                                  | (80)            | 705              | 1,473            |
| Accrued liabilities                               | 2,078           | 1,618            | (758)            |
| Income taxes                                      | 978             | 740              | 1,660            |
| Net (increase) decrease in other assets           | 148             | (187)            | (142)            |

|   | Year Ended      |                  |                  |
|---|-----------------|------------------|------------------|
|   | Jan. 1,<br>1988 | Dec. 31,<br>1986 | Dec. 31,<br>1985 |
|   | (in thousands)  |                  |                  |
| Net Cash Flow from Operating Activities Cash Flows from Investing Activities: | 24,283          | 18,280           | 3,077            |
| Acquisition of property, plant and equipment—net                              | (8,718)         | (4,924)          | (9,513)          |
| (Increase) decrease in VEBA trust   | 1,903           | 1,862            | (1,234)          |
| Equity investments  | (3,000)         | (100)            | (1,000)          |
| Net (purchases) maturities of marketable                                      |                 |                  |                  |
| securities  | (6,645)         | (10,536)         | 1,084            |
| Reduction of restricted investment in marketable                              |                 |                  |                  |
| securities  |                 | 1,143            | 492              |
| Net Cash Used by Investing Activities   | (16,460)        | (12,555)         | (10,171)         |
| Cash Flows from Financing Activities:   |                 |                  |                  |
| Payments of maturities of long-term debt                                      | (518)           | (516)            | (374)            |
| Acquisition of common stock   | (1,518)         | (1,926)          | (1,705)          |
| Common stock sold through stock option plans                                  | 1,518           | <b>2</b> 8       | 344              |
| Net Cash Used by Financing Activities   | (518)           | (2,414)          | (1,735)          |
| Net Increase (Decrease) in Cash and Cash                                      |                 |                  |                  |
| Equivalents   | 7,305           | 3,311            | (8,829)          |
| Cash and Cash Equivalents at Beginning of Year                                | 24,333          | 21,022           | 29,851           |
| Cash and Cash Equivalents at End of Year                                      | <b>\$31,638</b> | \$24,333         | \$21,022         |
| Other Supplemental Information:   |                 |                  |                  |
| Interest paid   | \$ 394          | <b>\$</b> 578    | <b>\$</b> 487    |
| Income taxes paid   | \$ 2,397        | \$ 2,064         | \$ 3,588         |

The accompanying notes are an integral part of these statements.

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Note A. Summary of Significant Accounting Policies

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Statement of Cash Flows. In accordance with Statement of Financial Accounting Standards No. 95, issued in November, 1987, a Statement of Cash Flows is presented. Accordingly, the financial statements for the years ended December 31, 1986 and 1985 provide additional required disclosures. The Company considers all highly liquid debt instruments purchased with a maturity or "put" feature of three months or less to be cash equivalents.

#### TIME INCORPORATED Consolidated Statement of Cash Flows For years ended December 31

| (in millions)  | 1987   | 1986   | 1985   |
|--|--------|--------|--------|
| Net income   | \$ 250 | \$ 376 | \$ 200 |
| Non-cash and non-operating items included in income: |        | ·      | ·      |
| Depreciation   | 167    | 139    | 121    |
| Amortization of goodwill and other intangibles       | 38     | 21     | 17     |
| Deferred income taxes                                | 110    | 111    | 97     |
| Equity in net losses of affiliated companies         | 15     | 17     | 1      |
| Gain on partial sale of a subsidiary                 |        | (318)  |        |
| Net gain on sales of properties                      | (43)   | (34)   | (4)    |
| Net (increase) decrease in working capital items     |        |        |        |
| (see separate schedule below)                        | (109)  | 166    | (117)  |
| Net decrease (increase) in programming               |        |        |        |
| and other assets and other liabilities               | 2      | (142)  | (83)   |
| Net increase in unearned subscriptions               | 29     | 51     | 30     |

#### Consolidated Statement of Cash Flows (continued) For years ended December 31

| (in millions)                                      | 1987    | 1986          | 1985          |
|--|---------|---------------|---------------|
| Other  | 33      |               |               |
| Net cash flows from operating activities           | 492     | 390           | 262           |
| Cash flows from investing activities:              |         |               |               |
| Investments and acquisitions                       | (343)   | (661)         | (451)         |
| Purchases of property and equipment                | (260)   | (203)         | (203)         |
| Partial sale of a subsidiary                       |         | 350           |               |
| Dispositions of investments and property           |         |               |               |
| and equipment                                      | 126     | 248           | 27            |
| Other  | (58)    | 65            | (3)           |
| Net cash flows used by investing activities        | (535)   | (201)         | (630)         |
| Cash flows from financing activities:              |         |               |               |
| Payments and redemption of debt                    | (481)   | (747)         | (36)          |
| Purchases of treasury stock                        | (268)   | (255)         | (2)           |
| Dividends paid                                     | (59)    | (62)          | (63)          |
| Proceeds from issuance of debt and stock           | 671     | 1,120         | 162           |
| Net cash (used) provided from financing activities | (137)   | 56            | 61            |
| Net (decrease) increase in cash and equivalents    | \$(180) | <b>\$ 245</b> | \$(307)       |
| Schedule of working capital items:                 |         |               |               |
| Net change in:                                     |         |               |               |
| Receivables  | \$ (56) | <b>\$</b> (9) | <b>\$</b> (3) |
| Inventories  | (19)    | (5)           | (25)          |
| Prepaid programming                                | 2       | (30)          | (88)          |
| Prepaid promotion and other                        | (8)     | (54)          | (17)          |
| Accounts payable and accrued expenses              | 8       | 163           | (5)           |
| Employee compensation and benefits                 | (36)    | 101           | 21            |
| Net (increase) decrease in working capital items   | \$(109) | <b>\$</b> 166 | \$(117)       |

The Company made cash payments of \$98 million, \$69 million and \$46 million for interest and \$150 million, \$166 million and \$113 million for income taxes during 1987, 1986 and 1985, respectively.

The above Consolidated Statement of Cash Flows reflects the provisions of FASB Statement No. 95 on cash flow reporting for all periods presented.

The accompanying notes are an integral part of this financial statement.



### INDIRECT METHOD—RETAILING ENTERPRISES

The cash flow statements issued by retailing enterprises differ in some important respects from those issued by manufacturing enterprises. Fourteen examples of cash flow statements and related note information said to be prepared in conformity with SFAS No. 95 under the indirect method that have been issued by retailing enterprises are presented below. The examples are classified according to whether or not noncash information about investing or financing activities was presented and referenced to the cash flow statement.

#### **NONCASH INFORMATION PRESENTED**

## DAYTON HUDSON CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows

| (millions of dollars)                          | 1987    | 1986           | 1985            |
|--|---------|----------------|-----------------|
| Operating Activities                           |         |                |                 |
| Net earnings from continuing operations before |         |                |                 |
| extraordinary charge                           | \$228.4 | \$255.0        | \$280.5         |
| Reconciliation to cash flow:                   |         |                |                 |
| Depreciation and amortization                  | 232.4   | 184.9          | 159.3           |
| Non-current deferred tax provision             | 5.8     | 39.3           | 32.0            |
| Current deferred tax provision                 | (36.3)  | (1.0)          | 14.3            |
| (Increase) in accounts receivable              | (21.0)  | (1.7)          | (63.0)          |
| (Increase) in inventory                        | (310.9) | (162.5)        | (160.4)         |
| Increase in accounts payable                   | 212.6   | 184.9          | 114.0           |
| Other  | (1.1)   | 36.7           | 40.0            |
| Cash Flow Provided by Continuing Operations    | 309.9   | 535.6          | 416.7           |
| Cash Flow Provided by Discontinued Operations  |         | 50.3           | 12.2            |
|  | 309.9   | 585.9          | 428.9           |
| Net (Decrease)/Increase in Cash and Cash       |         |                |                 |
| Equivalents                                    | (48.7)  | 44.0           | 122.0           |
| Cash and cash equivalents at beginning of year | 223.8   | 179.8          | <b>57.8</b>     |
| Cash and cash equivalents at end of year       | \$175.1 | <b>\$223.8</b> | <b>\$179.</b> 8 |

Amounts in this statement are presented on a cash basis and therefore may differ from those shown in other sections of this annual report.

Investing and financing activities not reported in the Statements of Cash Flows, because they do

not involve cash, include capital lease obligations incurred when we entered into leases for buildings and equipment of \$8.2 million, \$9.1 million and \$7.9 million in 1987, 1986 and 1985, respectively. In addition, non-cash capital expenditures resulting from assumed liabilities and asset reclassifications were \$43.4 million and \$16.0 million in 1987 and 1986, respectively. There were no such transactions in 1985.

Interest paid (including interest capitalized) during 1987, 1986 and 1985 was \$141.0, \$121.9 and \$86.4, respectively. Income tax payments of \$217.7, \$190.5, and \$187.4 were made during 1987, 1986, and 1985, respectively.

The net change in notes payable includes the issuance of \$66.0 million and repayment of \$60.0 million of commercial paper with maturities over 90 days in 1987 and the issuance and repayment of \$16.0 million of commercial paper with maturities over 90 days in 1985. There were no such transactions in 1986.

These financial statements should be read in conjunction with the Analysis of Continuing Operations on pages 17–21 and the information on pages 26–28.

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Summary of Accounting Policies

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Statements of Cash Flows. We adopted the provisions of Statement of Accounting Standards No. 95, "Statement of Cash Flows," in our 1987 financial statements and restated previously reported statements of changes in financial position for 1986 and 1985. For purposes of the statements of cash flows, we consider all short-term investments purchased with a maturity of three months or less to be cash equivalents.

## HANNAFORD BROS. CO. AND SUBSIDIARIES Consolidated Statements of Cash Flows

| Full Year                                    | _1987    | _1986    | 1985     |
|--|----------|----------|----------|
| Cash flows from operating activities:        |          |          |          |
| Net income                                   | \$24,083 | \$18,816 | \$14,399 |
| Adjustments to reconcile net income to net   | . ,      | . ,      | . ,      |
| cash provided by operating activities:       |          |          |          |
| Depreciation and amortization                | 18,154   | 15,057   | 13,190   |
| Increase in inventories                      | (10,590) | (13,461) | (1,321)  |
| Increase in receivables and prepayments      | (2,802)  | (928)    | (190)    |
| Increase (decrease) in accounts payable and  |          |          |          |
| accrued expenses                             | 17,343   | 12,082   | (4,017)  |
| Increase (decrease) in income taxes payable  | (2,228)  | 1,131    | 2,004    |
| Minority interest                            | 702      | 661      | 926      |
| Increase in deferred taxes                   | 2,044    | 2,828    | 3,664    |
| Other operating activities                   | (1,761)  | (4,328)  | (1,407)  |
| Net cash provided by operating activities    | 44,944   | 31,860   | 27,248   |
| Cash flows from investing activities:        |          |          |          |
| Acquisition of property, plant and equipment | (51,334) | (37,093) | (28,949) |
| Sale of property, plant and equipment, net   | 1,233    | 3,406    | 4,319    |
| Increase in deferred acquisition cost        | (3,483)  | (1,659)  | (794)    |
| Investment in affiliate                      | (152)    | (2,742)  |          |
| Net cash used in investing activities        | (53,737) | (38,089) | (25,424) |
| Cash flows from financing activities:        |          |          |          |
| Increase (decrease) in short-term borrowings | (4,500)  | 4,500    |          |
| Principal payments under capital lease       |          |          |          |
| obligation                                   | (979)    | (987)    | (925)    |
| Proceeds from issuance of long-term debt     | 20,457   | 1,077    | (4,472)  |
| Issuance of common stock                     | 1,374    | 1,068    | 22,154   |
| Payments of long-term debt                   | (2,486)  | (3,337)  | (10,322) |
| Dividends paid                               | (5,188)  | (4,593)  | (3,985)  |
| Net cash provided by (used for) financing    | ·        |          |          |
| activities                                   | 8,677    | (2,273)  | 2,449    |

#### Consolidated Statements of Cash Flows (continued)

| Full Year                                      | 1987            | 1986     | 1985     |
|--|-----------------|----------|----------|
| Net Increase (decrease) in cash and cash       |                 |          |          |
| equivalents                                    | (116)           | (8,502)  | 4,273    |
| Cash and cash equivalents at beginning of year | 6,372           | 14,875   | 10,601   |
| Cash and cash equivalents at end of year       | <b>\$</b> 6,256 | \$ 6,372 | \$14,875 |

See accompanying notes to consolidated financial statements.

Supplemental disclosures of cash flow information

|                                      | 1987            | 1986     | 1985     |
|--------------------------------------|-----------------|----------|----------|
| Cash paid during the year for:       |                 |          |          |
| Interest (net of amount capitalized) | <b>\$</b> 3,483 | \$ 3,487 | \$ 4,955 |
| Income taxes                         | 20,458          | 15.481   | 7.034    |

Supplemental disclosure of non-cash investing and financing activity: A capital lease obligation of \$1,891,000 was incurred in 1986 when the Company entered into a lease for certain improved real estate.

Disclosure of accounting policy: For the purposes of the Consolidated Statements of Cash Flows, the Company considers all highly liquid debt instruments purchased with maturities of three months or less to be cash equivalents.

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### 1. Summary of Significant Accounting Policies

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L. Statement of Cash Flows. In November 1987, the FASB issued Statement of Financial Accounting Standards No. 95—Statement of Cash Flows. This statement establishes standards for cash flow reporting and requires a statement of cash flows as part of a full set of financial statements in place of a statement of changes in financial position. The Company has elected early adoption of this statement and has incorporated the Statement of Cash Flows into its 1987 financial statements presentation. The Consolidated Statements of Changes in Financial Position for 1985 and 1986 have been restated to conform to this cash flow presentation.

# MELVILLE CORPORATION AND SUBSIDIARY COMPANIES Consolidated Statements of Cash Flows

| Cash Flows from Operating Activities: Net earnings from continuing operations \$285,383 | , ,      | \$219,811 |
|---|----------|-----------|
| . 0   | , ,      | \$219,811 |
|   | 64.071   | , ,       |
| Adjustments to reconcile to net cash provided   | 64 071   |           |
| by operating activities:  | 64 071   |           |
| Depreciation and amortization 72,032  | 01,011   | 59,605    |
| Amortization of goodwill 3,961  | 3,618    | 3,463     |
| Minority interests in net earnings 42,495   | 47,753   | 47,969    |
| Increase in deferred Federal income taxes 7,133   | 11,540   | 10,304    |
| Common shares awarded under restricted  |          |           |
| stock plan 1,365  | 1,249    | 1,224     |
| Change in assets and liabilities, net of  |          |           |
| acquisitions and dispositions:  |          |           |
| Decrease (increase) in deferred charges   |          |           |
| and other assets: 353   | (88)     | 552       |
| Increase in accounts payable 12,916   | 42,844   | 16,837    |
| Increase in accrued expenses 29,621   | 13,909   | 24,024    |
| Increase in accounts receivable (3,324)   | (15,228) | (8,450)   |
| Increase in inventories (87,370   | (96,968) | (84, 132) |
| Increase in prepaid expenses (16,032  | (12,554) | (6,070)   |
| Increase (decrease) in Federal income   |          |           |
| taxes payable (10,835   | 5,900    | 13,897    |

## Consolidated Statements of Cash Flows (continued)

| Years ended December 31                              | 1987      | 1986      | 1985      |
|--|-----------|-----------|-----------|
| Net cash provided (used) by operating activities of: |           |           |           |
| Continuing operations                                | 338,000   | 304,380   | 299,038   |
| Discontinued operations                              | ,         | •         | (7,341)   |
| Net cash provided by operating activities            | 338,000   | 304,380   | 291,696   |
| Cash Flows from Investing Activities:                | •         |           |           |
| Proceeds from the sale or disposal of:               |           |           |           |
| Discontinued operations, net of cash                 |           |           | 46,993    |
| Property, plant, equipment and leasehold             |           |           |           |
| improvements   | 12,751    | 7,615     | 13,444    |
| Leased property under capital leases                 | 309       | 440       | 367       |
| Acquisitions, net of cash                            | (63,667)  | (200)     | (9,491)   |
| Additions to property, plant, equipment and          |           |           |           |
| leasehold improvements                               | (129,464) | (115,572) | (101,570) |
| Net cash used in investing activities                | (180,070) | (107,715) | (50,256)  |
| Cash Flows from Financing Activities:                |           |           |           |
| Proceeds from the sale or issuance of                |           |           |           |
| common stock   | 3,980     | 5,649     | 5,853     |
| Reduction of long-term debt                          | (7,967)   | (45,929)  | (5,723)   |
| Decrease in obligations under capital leases         | (3,398)   | (3,288)   | (2,941)   |
| Dividends paid                                       | (95,680)  | (84,584)  | (77,092)  |
| Dividends paid to minority interests                 | (39,903)  | (46,529)  | (44,944)  |
| Other  | 74        | 126       | 259       |
| Net cash used in financing activities                | (142,894) | (174,555) | (124,588) |
| Net increase in cash and cash equivalents            | 15,035    | 22,109    | 116,851   |
| Cash and cash equivalents at beginning of year       | 326,780   | 304,671   | 187,820   |
| Cash and cash equivalents at end of year             | \$341,815 | \$326,780 | \$304,671 |

See accompanying notes to consolidated financial statements.

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Summary of Significant Accounting Policies

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Changes in Presentation: In 1987, the Company adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," which requires the presentation of cash flows to differentiate between those from operations and from other activities. Accordingly, amounts previously reported in 1986 and 1985 have been reclassified to conform with the 1987 presentation.

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Supplemental Cash Flow Information. Cash paid for income taxes and interest during the years ended December 31, 1987, 1986 and 1985 was as follows:

|                                       | 1987          | 1986          | 1985          |
|---------------------------------------|---------------|---------------|---------------|
| Income taxes Interest (net of amounts | \$251,302,170 | \$221,075,876 | \$176,696,726 |
| capitalized)                          | 4,442,495     | 5,001,455     | 9,130,520     |

In addition, during the years ended December 31, 1987, 1986 and 1985, the Company had the following noncash financing and investing activities:

|  | 1987       | 1986             | 1985      |
|--|------------|------------------|-----------|
| Conversion of 4%% Convertible Subordinated       |            |                  |           |
| Debentures                                       | \$ 466,992 | <b>\$77,96</b> 8 | \$190,960 |
| Capital leases entered into                      | 5,133,915  |                  |           |
| Acquisition of subsidiary in exchange for common |            |                  |           |
| stock  | 6,422,124  |                  |           |

# NORDSTROM, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

| (dollars in thousands)                               |   |           |           |
|--|---|-----------|-----------|
| Year ended January 31,                               | 1988                                    | 1987      | 1986      |
| CASH FLOWS FROM OPERATING ACTIVITIES                 |   | _         |           |
| Net earnings   | \$ 92,733                               | \$ 72,939 | \$ 50,079 |
| Adjustments to reconcile net earnings to net         |   |           |           |
| cash provided by operating activities:               |   |           |           |
| Depreciation and amortization                        | 50,090                                  | 46,835    | 37,537    |
| Change in:   |   |           |           |
| Accounts receivable                                  | (51,953)                                | (46,237)  | (79,047)  |
| Merchandise inventories                              | (55, 362)                               | (31,317)  | (63,656)  |
| Prepaid expenses                                     | (879)                                   | (785)     | (905)     |
| Accounts payable                                     | 49,265                                  | 24,492    | 20,107    |
| Accrued salaries, wages and taxes                    | 15,050                                  | 16,202    | 13,175    |
| Accrued expenses                                     | 283                                     | 5,478     | 6,443     |
| Income tax liabilities                               | (11,552)                                | 27,415    | 12,755    |
| Net cash provided by (used in) operating activities  | 87,675                                  | 115,002   | (3,512)   |
| CASH FLOWS FROM INVESTING ACTIVITIES                 |   |           |           |
| Disposition of property, buildings and equipment     | 670                                     | 5,964     | 3,182     |
| Additions to property, buildings and equipment       | (129,019)                               | (75,800)  | (124,102) |
| Net cash used in investing activities                | (128,349)                               | (69,836)  | (120,920) |
| CACH BY ONG EDOM EINANGING ACCOUNTING                | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | . , . ,   | , ,       |
| CASH FLOWS FROM FINANCING ACTIVITIES                 | 90 505                                  | (00.055)  | F0 401    |
| Increase (decrease) in notes payable                 | 38,795                                  | (80,055)  | 56,401    |
| Proceeds from issuance of long-term debt             | (00)                                    | 75,000    | 82,400    |
| Debt issue costs                                     | (28)                                    | (1,042)   | (1,082)   |
| Proceeds from issuance of common stock               | 3,885                                   | 265       | 518       |
| Principal payments on long-term debt and obligations | (10.711)                                | (0.010)   | (F 960)   |
| under capitalized leases                             | (10,711)                                | (9,019)   | (5,368)   |
| Cash dividends paid                                  | (14,605)                                | (10,104)  | (8,187)   |
| Net cash provided by (used in) financing activities  | 17,336                                  | (24,955)  | 124,682   |
| Net (decrease) increase in cash and cash equivalents | (23,338)                                | 20,231    | 250       |
| Cash and cash equivalents at beginning of year       | 28,287                                  | 8,056     | 7,806     |
| Cash and cash equivalents at end of year             | <b>\$ 4,949</b>                         | \$ 28,287 | \$ 8,056  |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

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## Note 13. Supplementary Statements of Cash Flows Information

The Company has implemented Statement of Financial Accounting Standards No. 95, which requires a Statement of Cash Flows in place of a Statement of Changes in Financial Position. Prior years have been restated to conform with the current format.

Supplementary cash flow information includes the following:

| Year ended January 31,                 | 1988     | 1987     | 1986     |
|--|----------|----------|----------|
| Cash paid during the year for:         |          |          |          |
| Interest (net of capitalized interest) | \$32,279 | \$30,938 | \$26,046 |
| Income taxes                           | 81.548   | 38.522   | 25,163   |

Non-cash investing and financing activities:

The Company incurred an additional capital lease obligation of \$3,654 upon entering into a lease for new property in 1986.

Additional common stock was issued upon the conversion of \$75,000 of long-term debt in 1986.

# SERVICE MERCHANDISE COMPANY, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

|   | January 2,          | January 3,  | December 28, |
|---|---------------------|-------------|--------------|
| (in thousands)                                | 1988                | 1987        | 1985         |
| CASH PROVIDED (USED) BY OPERATIONS            |                     |             |              |
| Continuing Operations:                        |                     |             |              |
| Net earnings (loss) from continuing           |                     |             |              |
| operations                                    | \$ 30,854           | \$ (17,098) | \$ 24,269    |
| Depreciation and amortization                 | 56,619              | 53,256      | 40,486       |
| Deferred taxes on income                      | 3,743               | 13,770      | 8,178        |
| Working Capital Provided from:                |                     |             |              |
| Continuing Operations                         | 91,216              | 49,928      | 72,933       |
| Discontinued Operations:                      |                     |             |              |
| Net (loss) from discontinued                  |                     |             |              |
| operations                                    |                     | (11,870)    | (13,536)     |
| Depreciation and amortization                 |                     | 3,560       | 3,494        |
| Provision for loss on disposal of Mr.         |                     | ,           | ,            |
| HOW units                                     |                     | (17,930)    |              |
| Working Capital (Used) by Discontinued        |                     | ` , ,       |              |
| Operations                                    |                     | (26,240)    | (10,042)     |
| Other Changes in Working Capital:             |                     | (,)         | (,,          |
| (Increase) Decrease in accounts               |                     |             |              |
| receivable                                    | 506                 | (9,656)     | (6,082)      |
| (Increase) Decrease in refundable             | 300                 | (0,000)     | (0,002)      |
| income taxes                                  | 57,218              | (49,366)    | (7,852)      |
| (Increase) Decrease in inventories            | (17,111)            | 75,087      | (277,066)    |
| (Increase) Decrease in inventories            | (11,111)            | 10,001      | (211,000)    |
| expenses                                      | (1,563)             | 4,419       | (9,920)      |
| Increase (Decrease) in accounts               | (1,505)             | 4,413       | (3,320)      |
|   | 70 457              | (95 959)    | 104 691      |
| payable<br>Increase (Decrease) in accrued     | 78,457              | (25,252)    | 104,621      |
|   | 7,036               | (11 016)    | 10 759       |
| expenses                                      |                     | (11,816)    | 18,752       |
| Increase (Decrease) in taxes on income        | 11,743              | (10 504)    | (24,225)     |
|   | 136,286             | (16,584)    | (201,772)    |
| CASH PROVIDED (USED) FROM OPERATIONS          | 227,502             | 7,104       | (138,881)    |
| FINANCING ACTIVITIES                          | ,                   | ,           | , , ,        |
| Increase (Decrease) in notes payable to banks |                     | (93,000)    | 93,000       |
| Proceeds from long-term debt                  | 3,950               | 338,527     | 387,675      |
| Reductions in long-term debt                  | (102,249)           | (116,948)   | (119,089)    |
| Increase in capitalized lease obligations     | 5,191               | 11,425      | (110,000)    |
| Reductions in capitalized lease obligations   | (8,759)             | (8,602)     | (6,151)      |
| Cash dividends paid                           | (2,665)             | (2,665)     | (2,663)      |
| Cash dividends paid                           | (2,003) $(104,532)$ | 128,737     | 352,772      |
|   | (104,002)           | 120,101     | 002,112      |
| NET INCREASE (DECREASE) IN CASH               |                     |             |              |
| AND CASH EQUIVALENTS                          | \$103,852           | \$ 97,840   | \$ (41,965)  |
| -   | •                   | •           |              |
| CASH AND CASH EQUIVALENTS BEGINNING           | @1.4C 011           | ¢ 40 1771   | ¢ 00 196     |
| OF YEAR                                       | \$146,011           | \$ 48,171   | \$ 90,136    |
| CASH AND CASH EQUIVALENTS END OF              | <b>\$9.40</b> 9.69  | @1.4@ O1.1  | ¢ 40 171     |
| YEAR  | \$249,863           | \$146,011   | \$ 48,171    |

See notes to consolidated financial statements.

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Supplemental disclosures of cash flow information are as follows:

O. Statements of Cash Flows (in thousands). In 1987, the Company adopted FASB Statement No. 95, "Statement of Cash Flows." Accordingly, information for the years prior to 1987 previously reported in the Statements of Changes in Financial Position has been restated to conform to the 1987 presentation.

|                           | January 2,<br>1988 | January 3,<br>1987 | December 28,<br>1985 |
|---------------------------|--------------------|--------------------|----------------------|
| Cash paid (received) for: |                    |                    |                      |
| Interest                  | \$ 70,055          | <b>\$ 65,978</b>   | \$42,317             |
| Income taxes              | \$(49,575)         | \$ (979)           | \$21,822             |

Additionally, during the year ended December 28, 1985, \$11,004 of subordinated debentures were converted to common stock, which is a noncash financing activity.

W.W. GRAINGER, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

| (in thousands of dollars)                        | Years Ended December 31 |           | ber 31    |
|--|-------------------------|-----------|-----------|
|  | 1987                    | 1986      | 1985      |
| Cash flows from operating activities:            |                         |           |           |
| Net earnings from continuing operations          | \$ 90,506               | \$ 74,798 | \$ 67,735 |
| Depreciation and amortization                    | 22,667                  | 19,277    | 17,108    |
| Provision for losses on accounts receivable      | 7,661                   | 6,447     | 4,221     |
| Deferred income taxes                            | (4,665)                 | 9,393     | 15,833    |
| Gain on sale of property, buildings, and         | , , ,                   | ,         | ,         |
| equipment  | (675)                   | (790)     | (647)     |
| Gain from revaluing purchased tax benefits       |                         | (4,584)   |           |
| (Increase) in accounts receivable                | (27,328)                | (18,771)  | (16,273)  |
| (Increase) in inventories                        | (81,069)                | (27,522)  | (25,629)  |
| (Decrease) increase in trade accounts payable    | (29)                    | 19,624    | (4,858)   |
| Increase in current income taxes                 | 3,208                   | 4,669     | 179       |
| (Increase) decrease in prepaid expenses          | (1,814)                 | (919)     | 347       |
| Increase in other current liabilities            | 4,162                   | 11,320    | 2,419     |
| Net earnings from discontinued operations        |                         |           | 4,040     |
| Net cash provided by operating activities        | 12,624                  | 92,942    | 64,475    |
| Investing activities:                            |                         |           |           |
| Proceeds from sale of discontinued operations,   |                         |           |           |
| net of expenses and taxes                        |                         | 34,757    |           |
| Additions to property, buildings, and equipment  | (45,824)                | (29,511)  | (14,609)  |
| Proceeds from sale of property, buildings, and   |                         |           |           |
| equipment  | 1,772                   | 1,939     | 1,128     |
| (Increase) decrease in marketable securities     | (10,000)                |           | 993       |
| Purchase of tax benefits                         | (316)                   | (2,413)   | (5,239)   |
| Decrease in restricted investments               | 1,605                   | 2,273     | 2,633     |
| Decrease in net assets of discontinued           |                         |           |           |
| operations                                       |                         |           | 4,806     |
| Other—net  | 477                     | 1,595     | (922)     |
| Net cash (used) provided by investing activities | (52,286)                | 8,640     | (11,210)  |
| Cash flows from financing activities:            |                         |           |           |
| Proceeds from long-term debt                     |                         | 1,213     | 3,788     |
| Long-term debt payments                          | (1,068)                 | (681)     | (275)     |
| Purchase of Company common stock                 | (72,484)                | (4,505)   | (975)     |
| Stock option plan                                | 3,470                   | 2,799     | 2,782     |
| Cash dividends paid                              | (22,370)                | (20,549)  | (19,222)  |
| Net cash used in financing activities            | (92,452)                | (21,723)  | (13,902)  |
| NET (DECREASE) INCREASE IN CASH                  |                         |           |           |
| AND CASH EQUIVALENTS                             | (132,114)               | 79,859    | 39,363    |
| Cash and cash equivalents at beginning of year   | 180,517                 | 100,658   | 61,295    |
| Cash and cash equivalents at end of year         | \$ 48,403               | \$180,517 | \$100,658 |
| odne odne moneto en one or 1 cm                  | +,-30                   | ,,        | ,,        |

The accompanying notes are an integral part of these financial statements:

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#### Note 2. Cash Flows

The Company has adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," for 1987. Cash flow information has been restated for 1986 and 1985. In addition, to conform with this statement, cash and marketable securities as shown on the balance sheets at December 31, 1986 and 1985 have been restated to cash and cash equivalents. The Company considers investments in highly liquid debt instruments, with an original maturity of three months or less, to be cash equivalents.

The Company had noncash financing transactions relating to capital lease obligations for new equipment. These totaled \$603,000, \$585,000, and \$4,477,000 for 1987, 1986, and 1985, respectively.

Cash paid during the year for:

|   | 1987                      | 1986              | 1985               |
|---|---------------------------|-------------------|--------------------|
|   | (in thousands of dollars, |                   |                    |
| Interest (net of amount capitalized)                          | \$ 2,688                  | \$ 2,881          | \$ 2,695           |
| Income taxes  | \$73,808                  | \$62,110          | \$51,054           |
| WYLE LABORATORIES Consolidated Statements of Cash Flows       |                           |                   |                    |
| For the Years Ended January 31 (in thousands)                 | 1988                      | 1987              | 1986               |
| Operating Activities:   |                           |                   |                    |
| Income from continuing operations                             | \$ 5,779                  | \$ 4,307          | \$ 1,514           |
| Adjustments to derive cash flow from operating activities:    |                           |                   |                    |
| Depreciation and amortization                                 | 4,580                     | 3,997             | 3,797              |
| Provision for losses on receivables                           | 2,009                     | 1,331             | 1,539              |
| Deferred income taxes   | (998)                     | 324               | 108                |
| (Gain) loss from disposition of property,                     | (330)                     | 324               | 100                |
| plant and equipment   | 74                        | (856)             | 14                 |
| Net (increase) decrease in receivables,                       | 13                        | (690)             | 14                 |
| inventories and prepaid expenses                              | (17,600)                  | (21,245)          | 10,555             |
| Net increase in payables and accrued expenses                 | 5,746                     | 959               | 7,903              |
| Increase (decrease) in deferred and other                     | 0,140                     | 300               | 1,500              |
| income taxes  | (1,624)                   | 1,520             |                    |
| Net cash provided by (used for) continuing                    | (1,024)                   | 1,020             |                    |
| operating activities  | (2,034)                   | (9,663)           | 25,430             |
| Loss from discontinued operations                             | (2,004)                   | (3,003)           | (4,710)            |
| Net cash provided by (used for) total                         |                           |                   | (4,110)            |
| operating activities  | (2,034)                   | (9,663)           | 20,720             |
| Investing Activities:   | (2,034)                   | (9,003)           | 20,120             |
| Additions to property, plant and equipment                    |                           |                   |                    |
| using cash  | (9.77¢)                   | (4,213)           | (3,419)            |
|   | (3,776)                   | (4,213)           | (5,419)            |
| Proceeds from disposition of property,<br>plant and equipment | 587                       | 1 700             | 172                |
| Decrease in net assets of discontinued                        | 901                       | 1,789             | 172                |
| operations  | 527                       | 1 CCC             |                    |
| Other, net  | (340)                     | 1,666<br>(518)    | 444                |
| Net cash (used for) investing activities                      | (3,002)                   | (318) $(1,276)$   | (2,803)            |
| Financing Activities:   | (3,002)                   | (1,270)           | (2,000)            |
| Issuance of 64% convertible subordinated                      |                           |                   |                    |
| debentures, less issuance cost                                | 24,001                    |                   |                    |
| Reduction of current and long-term debt                       | (5,746)                   | (1.010)           | (15,929)           |
| Dividends on common stock                                     | (2,673)                   | (1,810) $(2,461)$ | (13,323) $(2,432)$ |
| Additions to current and long-term debt                       | (2,010)                   | 4,600             | 10,000             |
| Exercise of stock options                                     | 322                       | 361               | 597                |
| Net cash provided by (used for) financing                     | 344                       | 901               | 166                |
| activities  | 15,904                    | 690               | (7,764)            |
| Increase (decrease) in cash and equivalents                   | \$10,868                  | \$(10,249)        | \$10,153           |
| increase (decrease) in cash and equivalents                   | φ10,000                   | φ(10,443)         | φ10,100            |

Consolidated Statements of Cash Flows (continued)

| For the Years Ended January 31 (in thousands) | 1988            | 1  | 1987  | 19 | 986  |
|---|-----------------|----|-------|----|------|
| Noncash Investing and Financing Activities:   |                 |    |       |    |      |
| Conversion of 51/4% subordinated debentures   | <b>\$</b> 4,505 | \$ | 32    | \$ | 4    |
| Additions to property, plant and equipment    |                 |    |       |    |      |
| using debt financing                          |                 | ;  | 3,734 |    |      |
| Issuance of stock for acquisition of business |                 |    |       | 1  | ,600 |

The accompanying notes are an integral part of these financial statements:

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Note 1. Summary of Significant Accounting Policies

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Statement of Cash Flows. In November 1987, the Financial Accounting Standards Board issued Statement No. 95, "Statement of Cash Flows." The company early adopted the provisions of this statement in its 1988 financial statements and restated previously reported "Consolidated Statements of Changes in Financial Position" for 1987 and 1986. For the purpose of reporting cash flows, cash and equivalents include cash on hand and cash invested in short-term securities.

Because the company uses the "indirect method" of reporting operating cash flows, Statement No. 95 requires disclosure of certain amounts paid during the reporting periods, including interest and income taxes. Total interest paid was \$3,654,000 in 1988, \$2,628,000 in 1987 and \$2,500,000 in 1986. Total income taxes paid were \$6,934,000 in 1988, \$1,626,000 in 1987 and \$710,000 in 1986.

### NO NONCASH INFORMATION PRESENTED

### EDISON BROTHERS STORES INC Consolidated Statements of Cash Flow

|   | 1987<br>(52 weeks) | 1986<br>(53 weeks) | 1985<br>(52 weeks) |
|---|--------------------|--------------------|--------------------|
|   |                    | (in millions)      |                    |
| Cash Flows from Operating Activities:         |                    |                    |                    |
| Net income (loss)                             | \$(12.2)           | \$33.9             | \$27.0             |
| Adjustments to reconcile net income (loss) to |                    |                    |                    |
| net cash provided by operating activities:    |                    |                    |                    |
| Restructuring costs (Notes 3 and 5)           | 53.3               |                    |                    |
| Cumulative effect on prior years'             |                    |                    |                    |
| income due to changing income tax accounting  |                    |                    |                    |
| methods (Note 11)                             | (8.7)              |                    |                    |
| Pension settlement gain (Note 5)              | (6.0)              | (14.7)             |                    |
| Depreciation and amortization                 |                    |                    |                    |
| (Notes 6 and 7)                               | 30.8               | 27.4               | 24.7               |
| Change in assets and liabilities              |                    |                    |                    |
| net of effects from acquisitions              |                    |                    |                    |
| and dispositions:                             |                    |                    |                    |
| Merchandise inventories                       | 3.6                | 10.9               | 14.0               |
| Assets held for resale (Note 3)               | (10.1)             |                    |                    |
| Deferred income taxes (Note 11)               | (11.8)             | 18.9               | 1.7                |
| Other assets                                  | (5.8)              | (6.4)              | (1.3)              |
| Accounts payable, accrued expenses,           |                    |                    |                    |
| and other liabilities                         | 7.1                | 18.5               | (5.6)              |
| Working capital used by or distributed        |                    |                    |                    |
| to Handyman, net                              |                    |                    | (36.5)             |
| Other   | (.2)               | 2.0                | 1.7                |
|   | 40.0               | 90.5               | 25.7               |

## Consolidated Statements of Cash Flow (continued)

|  | 1987          | 1986          | 1985<br>(52 weeks) |
|--|---------------|---------------|--------------------|
|  | (52 weeks)    | (53 weeks)    | (02 Weeks)         |
|  |               | (in millions) |                    |
| Cash Flows from Investing Activities:        |               |               |                    |
| Payment for companies purchased,             |               |               |                    |
| net of cash acquired (Note 2)                | (40.7)        | (5.4)         | (1.7)              |
| Net cash proceeds from Gussini sale (Note 3) | 9.2           |               |                    |
| Capital expenditures                         | (34.7)        | (31.3)        | (39.0)             |
| Other  | 3.4           | 4.7           | 2.4                |
|  | (62.8)        | (32.0)        | (38.3)             |
| Cash Flows from Financing Activities:        |               |               |                    |
| Common stock dividends                       | (17.4)        | (16.2)        | (16.3)             |
| Common stock purchased                       | (2.3)         | (9.4)         |                    |
| Proceeds from long-term debt issuance        |               |               | 50.0               |
| Other  | (1.6)         | (.2)          | (.6)               |
|  | (21.3)        | (25.8)        | 33.1               |
| Cash Provided (Used)                         | (44.1)        | 32.7          | 20.5               |
| Beginning cash and short-term investments    | 80.4          | 47.7          | 27.2               |
| Ending cash and short-term investments       | <b>\$36.3</b> | \$ 80.4       | \$47.7             |

See notes to consolidated financial statements.

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10. Cash Flow. The company adopted Statement of Financial Accounting Standards (SFAS) No. 95, "Statement of Cash Flows," in 1987. 1986 and 1985 have been restated to conform to SFAS No. 95. Interest paid, net of amounts capitalized, was \$9.7, \$7.4, and \$4.0, in 1987, 1986, and 1985, respectively. Income taxes paid were \$7.5, \$9.7, and \$15.7 in 1987, 1986, and 1985, respectively. Continuing operations exclude Handyman, which was spun off in 1985.

## HECHINGER COMPANY Consolidated Statements of Cash Flows

| (in thousands)                           | 52 Wks. ended<br>Jan. 30, 1988 | 52 Wks. ended<br>Jan. 31, 1987 |                  |
|--|--------------------------------|--------------------------------|------------------|
| Cash Flows from Operating Activities:    |                                |                                |                  |
| Earnings before cumulative effect of     | A 00 0M4                       | A 00 0F4                       | 4.00.111         |
| change in accounting principle           | \$ 39,974                      | <b>\$</b> 28,254               | <b>\$</b> 23,111 |
| Adjustments to reconcile earnings before |                                |                                |                  |
| cumulative effect of change in           |                                |                                |                  |
| accounting principle to net cash         |                                |                                |                  |
| provided by operating activities:        |                                |                                |                  |
| Depreciation and amortization            | 10,669                         | 8,798                          | 6,594            |
| Deferred income taxes                    | 2,653                          | 1,831                          | 1,375            |
| Deferred rent expense                    | 3,653                          | 2,457                          | 2,321            |
| •  | 56,949                         | 41,340                         | 33,401           |
| Cumulative Effect of Change in           |                                |                                |                  |
| Accounting Principle                     | 1,930                          |                                |                  |
| Cash Provided from Operations            | 58,879                         | 41,340                         | 33,401           |
| Change in Assets and Liabilities:        |                                |                                |                  |
| Accounts receivable                      | (10,117)                       | (3,946)                        | (4,657)          |
| Merchandise inventories                  | (34, 144)                      | (14,649)                       | (17,998)         |
| Other current assets                     | 4,756                          | 1,647                          | (4,891)          |
| Accounts payable and accrued expenses    | 12,212                         | 10,429                         | 6,620            |
| Income taxes payable                     | (2,947)                        | 3,254                          | (285)            |
| F. A                                     | (30,240)                       | (3,265)                        | (21,211)         |
| Net Cash Provided from Operations        | 28,639                         | 38,075                         | 12,190           |

## Consolidated Statements of Cash Flows (continued)

| (in thousands)                        | 52 Wks. ended<br>Jan. 30, 1988 | 52 Wks. ended<br>Jan. 31, 1987 | 52 Wks. ended<br>Feb. 1, 1986 |
|---------------------------------------|--------------------------------|--------------------------------|-------------------------------|
| Cash Flows from Investing Activities: |                                |                                |                               |
| Expenditures for property, furniture  |                                |                                |                               |
| and equipment, net of disposals,      |                                |                                |                               |
| and other assets                      | (63,364)                       | (42,952)                       | (36,037)                      |
| Cash Flows from (Used in) Financing   | (,-,                           | <b>(,,</b>                     | (,,                           |
| Activities:                           |                                |                                |                               |
| Net proceeds from public offerings:   |                                |                                |                               |
| 51/2% Convertible Subordinated        |                                |                                |                               |
| Debentures                            | 130,386                        |                                |                               |
| Class A common stock                  | •                              |                                | 28,969                        |
| Proceeds from sale and leaseback      |                                |                                | ,                             |
| transactions under operating          |                                |                                |                               |
| leases, less deferred gains           | 12,905                         | 34,373                         |                               |
| Long-term debt and capital lease      | •                              | ·                              |                               |
| obligations:                          |                                |                                |                               |
| Capital lease obligations             | 5,106                          |                                |                               |
| Repayments of capital lease           |                                |                                |                               |
| obligations                           | (367)                          | (342)                          | (311)                         |
| Decrease in 81/2% Convertible         |                                |                                |                               |
| Subordinated Debentures as a          |                                |                                |                               |
| result of conversions                 | (85,572)                       | (678)                          |                               |
| Decrease in 51/2% Convertible         |                                |                                |                               |
| Subordinated Debentures as a result   |                                |                                |                               |
| of early extinguishment               | (6,425)                        |                                |                               |
| Conversions of 81/2% Convertible      |                                |                                |                               |
| Subordinated Debentures into          |                                |                                |                               |
| shares of Class A common stock,       |                                |                                |                               |
| net of issue costs                    | 84,467                         | 668                            |                               |
| Exercise of stock options including   |                                |                                |                               |
| income tax benefit                    | 699                            | 415                            | 180                           |
| Purchase of treasury stock, net       | (3,032)                        | (536)                          |                               |
| Dividends paid to shareholders        | (2,582)                        | (1,996)                        | (1,550)                       |
|                                       | 135,585                        | 31,904                         | 27,288                        |
| Increase in Cash and Equivalents      | 100,860                        | 27,027                         | 3,441                         |
| Cash and Equivalents at Beginning     |                                |                                |                               |
| of Year                               | 154,319                        | 127,292                        | 123,851                       |
| Cash and Equivalents at End of Year   | \$255,179                      | <b>\$154,319</b>               | \$127,292                     |
| Supplemental Information:             |                                |                                |                               |
| Cash payments for income taxes        | <b>\$ 21,095</b>               | <b>\$</b> 13,749               | <b>\$ 14,45</b> 8             |
| Cash payments for interest, net       | A 40                           |                                |                               |
| of amount capitalized                 | \$ 13,727                      | \$ 9,771                       | \$ 9,841                      |

See notes to consolidated financial statements.

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Summary of Significant Accounting Policies

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Statement of Cash Flows. The Company has adopted Statement of Financial Accounting Standards No. 95, Statement of Cash Flows, for purposes of presenting its 1987 financial statements. The statements of changes in financial position for the years ended January 31, 1987 and February 1, 1986 have been restated as permitted under the statement to conform to the current year's statement of cash flows presentation. For purposes of the statement of cash flows, the Company considers its entire investment portfolio to be cash equivalents.

## HOUSE OF FABRICS, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

| For the Years Ended January 31,                | 1988                  | 1987         | 1986         |
|--|-----------------------|--------------|--------------|
| Cash Flows from Operating Activities:          |                       |              |              |
| Net Income                                     | \$10,501,000          | \$ 6,191,000 | \$ 4,257,000 |
| Adjustments to Reconcile Net Income to         |                       |              |              |
| Net Cash Provided by Operating                 |                       |              |              |
| Activities:                                    |                       |              |              |
| Depreciation and Amortization                  | 5,954,000             | 5,844,000    | 5,444,000    |
| Loss on Disposal of Fixed Assets               | 980,000               | 920,000      | 4,800,000    |
| Deferred Taxes                                 | 467,000               | 2,723,000    | (678,000)    |
| Other Assets                                   | 958,000               | (1,121,000)  | 44,000       |
| Changes in Other Working Capital               |                       |              |              |
| Components:                                    | (0.050,000)           | (0.007.000)  | 1 074 000    |
| Accounts Receivable                            | (2,258,000)           | (2,285,000)  | 1,074,000    |
| Inventories                                    | (21,910,000)          | 320,000      | (22,833,000) |
| Prepaid Expenses and Other Current<br>Assets   | (965,000)             | (212,000)    | (1,631,000)  |
| Accounts Payable and Accrued                   | (300,000)             | (212,000)    | (1,051,000)  |
| Liabilities                                    | 18,650,000            | (7,243,000)  | 10,885,000   |
| Income Taxes Payable                           | 587,000               | (950,000)    | (681,000)    |
| Total Adjustments                              | 2,463,000             | (2,004,000)  | (3,576,000)  |
| Net Cash Provided by Operating                 | 2,100,000             | (2,001,000)  | (0,010,000)  |
| Activities                                     | 12,964,000            | 4,187,000    | 681,000      |
| Cash Flows Used for Investing Activity:        | ,-,,                  | _,,          | ,            |
| Capital Expenditures                           | (9,538,000)           | (8,666,000)  | (12,293,000) |
| Cash Flows from Financing Activities:          | ` , , ,               | .,,,,        | ` , , ,      |
| Proceeds from Issuance of Long Term            |                       |              |              |
| Debt   |                       | 10,000,000   | 1,399,000    |
| (Reduction) Increase in Long Term              |                       |              |              |
| Debt   | (314,000)             | (2,309,000)  | 749,000      |
| Payment of Dividends                           | (3,151,000)           | (3,147,000)  | (3,132,000)  |
| Proceeds from Exercise of Stock                |                       |              |              |
| Options  | 81,000                | 149,000      | 249,000      |
| Change in Net Borrowings Under                 |                       |              |              |
| Lines of Credit Agreements                     |                       | (1,000,000)  | 13,000,000   |
| Net Cash (Used for) Provided by                | (0.004.000)           | 0.400.000    | 10.005.000   |
| Financing Activities                           | (3,384,000)           | 3,693,000    | 12,265,000   |
| Net Increase (Decrease) in Cash                | 42,000                | (786,000)    | 653,000      |
| Cash at Beginning of Year  Cash at End of Year | 529,000<br>\$ 571,000 | 1,315,000    | 662,000      |
| Cash at End of Tear                            | \$ 571,000            | \$ 529,000   | \$ 1,315,000 |
| Supplemental Disclosures of Cash Flow Inf      | formation             |              |              |
| Cash Paid During the Year For                  |                       |              |              |
| Interest                                       | \$ 2,442,000          | \$ 2,441,000 | \$ 1,570,000 |
| Income Taxes                                   | \$ 7,850,000          | \$ 4,970,000 | \$ 5,223,000 |
|  |                       |              |              |

See notes to financial statements.

Note 1. Summary of Acounting Policies

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Reclassifications. In November 1987, the Financial Accounting Standards Board issued Statement No. 95, "Statement of Cash Flows." The Company adopted the provisions of the Statement in its fiscal 1988 financial statements and restated the previously reported consolidated statements of changes in financial position for 1987 and 1986.

## ROSE'S STORES, INC. Statements of Cash Flows (dollar amounts in thousands)

|   | Years Ended          |             |                    |  |
|---|----------------------|-------------|--------------------|--|
|   | January 27,<br>1988  |             |                    |  |
| Cash and Cash equivalents   |                      |             |                    |  |
| at Beginning of Year  | \$ 773               | \$ (5,546)  | \$ 7,176           |  |
| Operating Activities:   |                      | . ,         |                    |  |
| Net earnings  | 18,095               | 24,049      | 20,322             |  |
| Adjustments to reconcile net earnings to<br>net cash provided by operating<br>activities: |                      |             |                    |  |
| Depreciation and amortization   | 20,537               | 17,309      | 14,046             |  |
| Deferred income taxes—current   | 742                  | (177)       | (473)              |  |
| non-current   | (234)                | 1,016       | 1,240              |  |
| (Gain) loss on disposal of property and   |                      |             |                    |  |
| equipment   | (2,326)              | 266         | 403                |  |
| Change in operating assets and liabilities:   |                      |             |                    |  |
| Increase in accounts receivable   | (39)                 | (1,274)     | (1,708)            |  |
| (Increase) decrease in inventories  | 2,696                | (66,677)    | (51,548)           |  |
| Increase in accounts payable and other current liabilities                                | 563                  | 20,635      | 20,853             |  |
| Decrease in interest and income   | (0.00 <del>=</del> ) | (4.000)     | (0. 100)           |  |
| taxes payable   | (3,397)              | (4,298)     | (2,428)            |  |
| Increase in other current and   | (000)                | (011)       | (004)              |  |
| non-current assets  | (822)                | (311)       | (624)              |  |
| Other   | 166                  | 700         | 337                |  |
| Net cash provided (used) in operating activities  | 25 001               | (9.769)     | 420                |  |
|   | 35,981               | (8,762)     | 420                |  |
| Investing Activities:   | (20,066)             | (24 694)    | (92.407)           |  |
| Purchases of property and equipment<br>Proceeds from disposal of property and             | (20,066)             | (24,684)    | (23,407)           |  |
| equipment   | 4,143                | 720         | 707                |  |
| Net cash used in investing activities   | (15,923)             | (23,964)    | (22,700)           |  |
| Financing Activities:   |                      |             |                    |  |
| Net proceeds (repayments) of  | (10 500)             | 10 500      |                    |  |
| short-term borrowings   | (12,500)             | 12,500      | 10.00              |  |
| Proceeds from long-term borrowings  | 15,000               | 47,000      | 18,025             |  |
| Repayments of long-term borrowings  | (4.91C)              | (11,972)    | (1,653)            |  |
| Dividends paid  | (4,316)              | (4,115)     | (3,900)            |  |
| Principal payments on capital leases  | (5,030)              | (4,368)     | (2,914)            |  |
| Purchases of treasury stock   | (1,781)              |             |                    |  |
| Net cash provided (used) in financing   | (0.697)              | 20.045      | 0 550              |  |
| activities  | (8,627)              | 39,045      | 9,558              |  |
| Increase in Cash and Cash Equivalents Cash and Cash Equivalents at End of Year            | 11,431<br>\$12,204   | 6,319 $773$ | (12,722) $(5,546)$ |  |
| Cash and Cash Equivalents at End of Tear  | φ14,4U <del>4</del>  | 110         | (0,040)            |  |

See accompanying notes to financial statements.

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## 1. Summary of Significant Accounting Policies

Years Ended January 27, 1988; January 28, 1987; and January 29, 1986 (dollar amounts in thousands except per share amounts)

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Cash Equivalents: In 1987 the Company adopted FASB 95, "Statement of Cash Flows." The financial statements for each of the years in the three-year period ended January 27, 1988 reflect application of the new standard. The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Interest-bearing cash equivalents are carried at cost, which approximates market.

### 4. Interest Expense

. . . .

The Company paid interest of \$7,808 for the year ended January 27, 1988; \$5,234 for the year ended January 28, 1987; and \$3,042 for the year ended January 29, 1986.

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#### 6. Income Taxes

The Company paid income taxes of \$16,528 for the year ended January 27, 1988; \$22,781 for the year ended January 28, 1987; and \$15,467 for the year ended January 29, 1986.

### STRAWBRIDGE & CLOTHIER Consolidated Statements of Cash Flows (in thousands)

|  | Year Ended         |                    |                    |  |
|--|--------------------|--------------------|--------------------|--|
|  | January 30<br>1988 | January 31<br>1987 | February 1<br>1986 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                                     |                    |                    |                    |  |
| Net earnings   | \$27,014           | \$20,692           | \$24,086           |  |
| Adjustments to reconcile net earnings to                                 |                    |                    |                    |  |
| cash flows from operating activities:                                    |                    |                    |                    |  |
| Provision for depreciation   | 18,812             | 16,911             | 14,815             |  |
| Provision for deferred income taxes                                      | (2,067)            | (3)                | 4,213              |  |
| Changes in:  | (0.000)            | r 00a              | (0.140)            |  |
| Accounts receivable Merchandise inventories                              | (3,868)            | 5,206              | (9,143)            |  |
|  | (10,949)<br>8,034  | (5,553)<br>3,175   | (12,406)<br>8,125  |  |
| Accounts payable and accrued expenses<br>Federal, state, and local taxes | (916)              | 6,982              | (6,016)            |  |
| Other  | 884                | (1,321)            | (0,010)<br>644     |  |
| TOTAL  | 36,944             | 46,089             | 24,318             |  |
|  | 00,011             | 10,000             | 21,010             |  |
| NET CASH USED FOR INVESTING ACTIVITIES                                   |                    |                    |                    |  |
| Acquisition of property, fixtures and                                    | (40.055)           | (00.111)           | (40.041)           |  |
| equipment  | (46,857)           | (26,111)           | (18,361)           |  |
| Changes in other assets<br>TOTAL   | (70)               | (478)              | 786                |  |
| TOTAL  | (46,927)           | (26,589)           | (17,575)           |  |
| NET CASH PROVIDED BY (USED FOR)  |                    |                    |                    |  |
| FINANCING ACTIVITIES   |                    |                    |                    |  |
| Additional long-term debt  | 18,500             | 50,000             | 20,000             |  |
| Payment of long-term debt and capital                                    |                    |                    |                    |  |
| lease obligations  | (7,301)            | (43,515)           | (17,434)           |  |
| Decrease in short-term notes payable                                     | 4445               | (17,500)           | (6,000)            |  |
| Purchase of common treasury stock  | (41)               | (366)              | (147)              |  |
| Purchase of Preferred Stock  | 00                 | (21)               |                    |  |
| Proceeds from issuance of common stock                                   | 66                 | 226                |                    |  |
| Proceeds from issuance of common treasury<br>stock                       | 1,392              | 1,356              | 1,313              |  |
| Cash dividends   | 1,392<br>(6,434)   | (5,701)            | 1,313<br>(4,734)   |  |
| TOTAL  | 6,182              | (5,701) $(15,521)$ | (7,002)            |  |
|  | ,                  |                    | ` , ,              |  |
| CHANGE IN CASH AND EQUIVALENTS   | (3,801)            | 3,979              | (259)              |  |
| Cash and equivalents at beginning of year                                | 5,684              | 1,705              | 1,946              |  |
| CASH AND EQUIVALENTS AT END OF YEAR                                      | <b>\$ 1,883</b>    | <b>\$</b> 5,684    | <b>\$</b> 1,705    |  |
|  |                    |                    |                    |  |

See notes to consolidated financial statements.

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## Note A. Significant Accounting Policies

• • • •

Statement of Cash Flows. In November 1987, the Financial Accounting Standards Board issued Statement No. 95, "Statement of Cash Flows." The Company adopted the provisions of the Statement in its 1987 financial statements and restated previously reported statements of changes in financial position for 1986 and 1985.

Cash Equivalents: For purposes of the statement of cash flows, the Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

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Note C. Long-Term Debt and Short-Term Borrowings

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Total interest paid, net of amounts capitalized, was: 1987—\$17,613,000; 1986—\$17,091,000; 1985—\$16,790,000.

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Note G. Income Taxes

Income taxes paid were as follows: 1987—\$25,502,000; 1986—\$13,832,000; 1985—\$23,709,000.

# SUPER VALU STORES, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

|   | February 27,<br>1988<br>(52 Weeks) | February 28,<br>1987<br>(53 Weeks) | February 22,<br>1986<br>(52 Weeks) |
|---|------------------------------------|------------------------------------|------------------------------------|
| Cash flows from operating activities:   |                                    |                                    |                                    |
| Net earnings  | \$111,780                          | \$ 89,301                          | \$ 91,247                          |
| Adjustments to reconcile net earnings<br>to net cash provided by<br>operating activities: |                                    |                                    |                                    |
| Depreciation and amortization of  |                                    |                                    |                                    |
| property and intangibles  | 103,268                            | 86,215                             | 72,769                             |
| Amortization of capital leases  | 6,970                              | 6,959                              | 4,692                              |
| Provision for losses on receivables   | 4,855                              | 2,368                              | 3,168                              |
| Loss (gain) on sale of property,  | •                                  |                                    |                                    |
| plant and equipment   | 240                                | (2,496)                            | (6,234)                            |
| Deferred income taxes   | 9,317                              | (5,620)                            | 14,735                             |
| Minority interest   |                                    | (3,785)                            |                                    |
| Change in assets and liabilities net  |                                    |                                    |                                    |
| of effects from acquired companies:   |                                    |                                    |                                    |
| Increase in receivables   | (31,662)                           | (382)                              | (1,448)                            |
| Increase in inventory   | (43,375)                           | (51,173)                           | (103,295)                          |
| Decrease (increase) in prepaid  |                                    |                                    |                                    |
| supplies and expenses   | (907)                              | 7,805                              | (14,049)                           |
| Increase in direct finance leases   | (5,467)                            | (3,542)                            | (208)                              |
| Increase (decrease) in checks   |                                    |                                    |                                    |
| outstanding, net  | (26,934)                           | (19,395)                           | 8,409                              |
| Increase in accounts payable and  |                                    |                                    |                                    |
| accrued expenses  | 28,739                             | 53,931                             | 59,999                             |
| Increase (decrease) in income   |                                    |                                    |                                    |
| taxes payable   | (8,444)                            | 15,580                             | (16,441)                           |
| Increase (decrease) in other  |                                    |                                    |                                    |
| liabilities   | (1,981)                            | 2,624                              | 780                                |
| Net cash provided by operating  |                                    |                                    |                                    |
| activities  | 146,399                            | 178,390                            | 114,124                            |

## Consolidated Statements of Cash Flows (continued)

|  | February 27,<br>1988 | February 28,<br>1987 | February 22,<br>1986 |
|--|----------------------|----------------------|----------------------|
|  | (52 Weeks)           | (53 Weeks)           | (52 Weeks)           |
| Cash flows from investing activities:  |                      |                      |                      |
| Additions to long-term notes           |                      |                      |                      |
| receivable                             | (46,612)             | (36,247)             | (35,412)             |
| Payments on long-term notes receivable | 34,294               | 42,030               | 42,088               |
| Proceeds from sale of property, plant  |                      |                      |                      |
| and equipment                          | 14,575               | 26,571               | 19,234               |
| Property, plant and equipment          |                      |                      |                      |
| additions                              | (193,745)            | (191,732)            | (176,646)            |
| Disposals of leased assets             | 13,292               | 15,239               | 3,360                |
| Leased asset additions                 | (20,174)             | (3,411)              | (7,051)              |
| Net assets of acquired companies,      |                      |                      |                      |
| net of cash acquired                   | (19,065)             | (65,081)             | (92,216)             |
| Other assets                           | (12,952)             | (4,161)              | (1,507)              |
| Net cash used in investing             |                      |                      |                      |
| activities                             | (230,387)            | (216,792)            | (248,150)            |
| Cash flows from financing activities:  |                      |                      |                      |
| Issuance (reduction) of short-term     |                      |                      |                      |
| notes payable                          | 16,564               | 104,134              | (25,947)             |
| Proceeds from issuance of long-term    |                      |                      |                      |
| debt                                   | 100,100              | 3,792                | 209,694              |
| Repayment of long-term debt            | (9,657)              | (19,719)             | (24,293)             |
| Additions to obligations under capital |                      |                      |                      |
| leases                                 | 20,174               | 3,411                | 7,051                |
| Reduction of obligations under capital | ,                    | •                    |                      |
| leases                                 | (13,888)             | (22,912)             | (6,761)              |
| Sale of common stock under option      | ,                    | •                    |                      |
| plans and ESOP                         | 1,910                | 2,596                | 1,875                |
| Cash dividends declared                | (32,477)             | (30,511)             | (27,462)             |
| Net cash provided by financing         | ,                    |                      | ,                    |
| activities                             | 82,726               | 40,791               | 134,157              |
| Net increase (decrease) in cash        | (1,262)              | 2,389                | 131                  |
| Cash at beginning of year              | 3,432                | 1,043                | 912                  |
| Cash at end of year                    | \$ 2,170             | \$ 3,432             | \$ 1,043             |
| Supplemental cash flow information:    |                      |                      |                      |
| Cash paid during the year for:         |                      |                      |                      |
| Interest (net of amount capitalized)   | \$ 59,450            | \$ 50,767            | <b>\$</b> 37,657     |
| Income taxes                           | 83,665               | 84,742               | 81,344               |

See notes to consolidated financial statements.

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## A. Summary of Significant Accounting Policies

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Change in Presentation. The company adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," during fiscal 1988, and restated the February 28, 1987 and February 22, 1986 statements of changes in financial position for comparative purposes.

# WINNERS CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows

|   | Year Ended December 31 |                   |                  |
|---|------------------------|-------------------|------------------|
|   | 1987                   | 1986              | 1985             |
| OPERATING ACTIVITIES Net Loss   | \$ (7,334)             | \$ (2,178)        | \$ (3,629)       |
| Adjustments to reconcile net loss to net cash provided by operations:                                       |                        |                   |                  |
| Depreciation and amortization of property and<br>equipment<br>Amortization of deferred charges and mortgage | 5,840                  | 5,940             | 5,304            |
| bond discount Provision for losses on disposition of  | 739                    | 723               | 587              |
| restaurants Provision for losses on direct financing  | 2,950                  | 375               | 2,370            |
| leases Loss on other disposals of property and  | 66                     | 171               | 120              |
| equipment Deferred income taxes   | 127                    | 110               | 374<br>(3,042)   |
| Changes in assets and liabilities:  |                        |                   | (0,042)          |
| (Increase) decrease in accounts receivable  | (34)                   | 84                | (44)             |
| (Increase) decrease in inventory<br>(Increase) decrease in prepaid expenses                                 | 60                     | 90                | (113)            |
| and other current assets (Increase) decrease in deferred charges and  | 118                    | (92)              | 318              |
| other assets<br>Decrease in refundable state and federal  | (131)                  | 59                | (38)             |
| income taxes  | 19                     | 394               | 805              |
| Increase (decrease) in accounts payable<br>Increase (decrease) in accrued expenses and                      | 934                    | (2,593)           | (84)             |
| other current liabilities   | (199)                  | 272               | (245)            |
| (Decrease) in deferred credits  | (31)                   | (215)             | (649)            |
| Net Cash Provided by Operating Activities   | 3,124                  | 3,140             | 2,034            |
| INVESTING ACTIVITIES  |                        |                   |                  |
| Collections of notes receivable<br>Proceeds from sale of marketable securities                              | 171                    | 361               | $1,701 \\ 2,065$ |
| Proceeds from property and equipment sales  | 5,836                  | 2,153             | 703              |
| Purchase of property and equipment  | (1,859)                | (2,353)           | (10,809)         |
| Acquisition of franchisees  |                        |                   | (1,776)          |
| Other, net  | 38                     | 54                | (337)            |
| Net Cash Provided (Used) by Investing Activities  | 4,186                  | 215               | (8,453)          |
| FINANCING ACTIVITIES  |                        |                   |                  |
| Proceeds from issuance of common stock  |                        | 4                 | 135              |
| Proceeds from issuance of debt<br>Retirement of debt and obligations under                                  | (F. 0F0)               | (2.20 <b>=</b> )  | 5,840            |
| capital leases Payments on notes payable  | (5,950)                | (2,237) $(2,040)$ | (2,838)          |
| Other   | (112)                  | (148)             |                  |
| Net Cash Provided (Used) by Financing Activities Increase (Decrease) in Cash and Cash                       | (6,062)                | (4,421)           | 3,137            |
| Equivalents   | 1,248                  | (1,066)           | (3,282)          |
| Cash and cash equivalents at beginning of year  | 1,174                  | 2,240             | 5,522            |
| Cash and Cash Equivalents at End of Year  | \$ 2,422               | \$ 1,174          | \$ 2,240         |

See notes to consolidated financial statements.

### Note A. Significant Accounting Policies

Principles of Consolidation: . . . Certain reclassifications have been made in the prior years' consolidated financial statements to conform to the 1987 presentation, including those resulting from the adoption of Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," issued by the Financial Accounting Standards Board in November 1987.

. . . .

Cash Equivalents: The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

. . . .

Note C. Long-Term Debt and Obligations Under Capital Leases

. . . .

Cash paid for interest (net of amount capitalized) amounted to \$4,639,000, \$5,076,000 and \$4,607,000 in 1987, 1986, and 1985, respectively.



## INDIRECT METHOD—OTHER KINDS OF ENTERPRISES

Nineteen examples of cash flow statements and related note information said to be prepared in conformity with SFAS No. 95 that have been issued by enterprises other than manufacturing or retailing enterprises are presented below. The examples are classified according to the kinds of enterprises for which the statements were issued.

## **SERVICES**

# AGS COMPUTERS, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

| For the years ended December 31,                 | 1987             | 1986            | 1985            |
|--|------------------|-----------------|-----------------|
| Cash flow from operating activities:             |                  |                 |                 |
| Net income                                       | <b>\$14,15</b> 8 | <b>\$</b> 8,752 | <b>\$ 7,493</b> |
| Adjustments to reconcile net income to net cash  |                  |                 |                 |
| provided by operating activities:                |                  |                 |                 |
| Amortization of software products                | 3,092            | 2,492           | 2,291           |
| Depreciation and amortization of fixed assets    | 2,661            | 2,188           | 1,602           |
| Amortization of costs in excess of               |                  |                 |                 |
| net assets acquired                              | 1,757            | 1,060           | 818             |
| Provision for doubtful accounts                  | 1,400            | 1,568           | 792             |
| Changes in assets and liabilities net of effects |                  |                 |                 |
| from businesses acquired:                        |                  |                 |                 |
| Increase in accounts receivable                  | (12,930)         | (15,024)        | (9,796)         |
| Increase in inventories                          | (7,425)          | (10,410)        | (5,301)         |
| Increase in accounts payable and                 |                  |                 |                 |
| accrued expenses                                 | 6,916            | 570             | 6,371           |
| Increase (decrease) in deferred income taxes     | (3,032)          | 5,639           | 4,059           |
| Increase (decrease) in income taxes payable      | 573              | (224)           | (1,739)         |
| Other  | (1,157)          | (971)           | 238             |
| Total adjustments                                | (8,145)          | (13,112)        | (665)           |
| Net cash provided (used) by operating            |                  |                 |                 |
| activities                                       | 6,013            | (4,360)         | 6,828           |

## Consolidated Statements of Cash Flows (continued)

| For the years ended December 31,                  | 1987     | 1986     | 1985     |
|---|----------|----------|----------|
| Cash flows from investing activities:             |          |          |          |
| Capital expenditures                              | (4,346)  | (3,065)  | (3,607)  |
| Additions to software products                    | (4,059)  | (2,660)  | (2,580)  |
| Payments for businesses acquired                  | (4,200)  | (31,200) | (349)    |
| Other   | (2,672)  |          | 750      |
| Net cash used in investing activities             | (15,277) | (36,925) | (5,786)  |
| Cash flows from financing activities:             |          |          |          |
| Borrowings under long-term debt                   | 32,000   | 45,750   | 7,500    |
| Payments of long-term debt                        | (8,826)  | (37,646) | (6,173)  |
| Payments of notes payable                         |          |          | (1,932)  |
| Proceeds from issuance of convertible debentures  |          | 40,000   |          |
| Cost of issuance of convertible debentures        |          | (1,378)  |          |
| Payment for treasury stock purchased              | (13,418) | (5,374)  | (528)    |
| Other   | 1,247    | 307      | 263      |
| Net cash provided (used) by                       |          |          |          |
| financing activities                              | 11,003   | 41,659   | (870)    |
| Net increase in cash and cash equivalents         | 1,739    | 374      | 172      |
| Cash and cash equivalents at beginning of year    | 3,343    | 2,969    | 2,797    |
| Cash and cash equivalents at end of year          | \$ 5,082 | \$ 3,343 | \$ 2,969 |
| Supplemental disclosure of cash flow information: |          |          |          |
| Cash paid during the years for:                   |          |          |          |
| Interest  | \$ 4,373 | \$ 2,620 | \$ 297   |
| Income taxes, excluding pre-acquisition           |          |          |          |
| liabilities                                       | 10,636   | 3,241    | 4,542    |
| Non cash investing and financing activities:      |          |          |          |
| Conversion of long term debt to common stock      | 38,595   |          |          |
| Shares issued for business acquired               | 11,208   |          |          |
|   |          |          |          |

See accompanying notes to consolidated financial statements.

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## Note A. Significant Accounting Policies

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Statements of changes in cash position for the years ended December 31, 1986 and 1985 have been restated to statements of cash flows as promulgated by FASB 95. For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

## DYATRON CORPORATION

 $Consolidated\ Statements\ of\ Cash\ Flows$ 

Years ended December 31, 1987, 1986, and 1985

|                                       | 1987    | 1986    | 1985          |
|---------------------------------------|---------|---------|---------------|
| Cash flows from operating activities: |         |         |               |
| Income before extraordinary item      | \$3,549 | \$1,455 | <b>\$ 638</b> |
| Adjustments to reconcile income       |         |         |               |
| before extraordinary item to net cash |         |         |               |
| provided by operating activities:     |         |         |               |
| Depreciation and amortization         | 1,257   | 1,196   | 1,179         |
| Gain on sale of subsidiary            |         |         | (968)         |
| (Increase) in accounts receivable     | (675)   | (790)   | (893)         |
| Decrease in note receivable           |         | 3,400   |               |

Consolidated Statements of Cash Flows (continued) Years ended December 31, 1987, 1986, and 1985

|  | 1987    | 1986         | 1985    |
|--|---------|--------------|---------|
| (Increase) decrease in inventory of              |         |              |         |
| computer equipment                               | (448)   | 359          | (3)     |
| Increase (decrease) in accounts                  |         |              | , ,     |
| payable and accrued liabilities                  | (329)   | (258)        | 197     |
| Increase in deferred revenue                     | 971     | 400          | 304     |
| Other changes in assets and liabilities          | (182)   | 204          | (9)     |
| 5  | 4,143   | 5,968        | 446     |
| Extraordinary item                               |         | 463          | 1,620   |
| Net cash provided by operating                   |         |              |         |
| activities                                       | 4,143   | 6,431        | 2,066   |
| Cash flows from investing activities:            |         |              |         |
| Property, plant and equipment additions          | (436)   | (981)        | (1,107) |
| Additions to computer software                   | (10)    | (869)        | (676)   |
| Disposition of equipment                         | 151     | 54           |         |
| Reduction of investments in related companies    |         | 132          | 28      |
| Disposition of subsidiary                        |         |              | (373)   |
| Net cash used in investing activities            | (294)   | (1,663)      | (2,129) |
| Cash flows from financing activities:            |         |              |         |
| Additions to note payable                        |         | 99           | 1,473   |
| Reduction of note payable                        | (618)   | (5,066)      | (1,054) |
| Issuance of common stock to ESOP                 | 122     | 173          | 142     |
| Exercise of incentive stock options              | 118     | 9            |         |
| Redemption of common stock warrants              | (550)   |              |         |
| Dividends on preferred stock                     | (360)   | (345)        | (330)   |
| Net cash provided by (used in)                   |         |              |         |
| financing activities                             | (1,287) | (5,128)      | 230     |
| Increase (decrease) in cash and cash equivalents | 2,561   | (361)        | 168     |
| Cash and cash equivalents, beginning of year     | 21      | 382          | 214     |
| Cash and cash equivalents, end of year           | \$2,582 | <b>\$</b> 21 | \$ 382  |

See Notes to Consolidated Financial Statements.

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## 1. Accounting Policies

Basis of Presentation

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The accompanying statements of cash flows for 1986 and 1985 reflect the restatement of the statements of changes in financial position in accordance with the provisions of Statement of Financial Accounting Standards No. 95, Statement of Cash Flows.

Cash equivalents. For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### 3. Notes Payable

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Interest paid during 1987, 1986 and 1985 amounted to approximately \$286,000, \$452,000 and \$758,000, respectively.

### 6. Income Taxes

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Income taxes actually paid during 1987, 1986 and 1985 amounted to approximately \$562,000, \$6,000 and \$135,000, respectively.

## INTERNATIONAL RESEARCH AND DEVELOPMENT CORPORATION Consolidated Statements of Cash Flow

|   | Year Ended December 31 |                 |          |
|---|------------------------|-----------------|----------|
|   | 1987                   | 1986            | 1985     |
| Operating Activities                                  |                        |                 |          |
| Net Income  | \$ 1,902               | <b>\$ 438</b>   | \$ 1,218 |
| Adjustments to reconcile net income                   | . ,                    | •               | . ,      |
| to net cash provided by operating                     |                        |                 |          |
| activities:   |                        |                 |          |
| Depreciation  | 1,670                  | 1,659           | 1,651    |
| Increase in cash value of life insurance              | (52)                   | (40)            | (69)     |
| Non-current deferred taxes                            | (50)                   | (4)             | 254      |
| Deferred employee benefits                            | 85                     | <b>7</b> 8      | 74       |
| Changes in operating assets and liabilities:          |                        |                 |          |
| (Increase) decrease in accounts receivable            | (171)                  | 25              | 1,648    |
| Increase in supplies and prepaid expenses             | (342)                  | (58)            | (163)    |
| Increase in accounts payable                          | 122                    | 6               | 120      |
| Increase (decrease) in advanced billings              |                        |                 |          |
| on studies in progress                                | 2,205                  | 1,638           | (920)    |
| Increase in accrued expenses and other                |                        |                 |          |
| liabilities   | 778                    | 90              | 74       |
| Net Cash Provided by Operating Activities             | 6,147                  | 3,835           | 3,887    |
| Investment Activities                                 |                        |                 |          |
| Equipment purchases, net of equipment                 |                        |                 |          |
| disposals   | (1,484)                | (308)           | (475)    |
| Net Cash Used In Investment Activities                | (1,484)                | (308)           | (475)    |
| Financing Activities                                  |                        |                 |          |
| Proceeds from long-term debt                          |                        |                 | 2,500    |
| Loan to Employee Stock Ownership Plan                 |                        |                 | (2,500)  |
| Receipts from Employee Stock Ownership Plan           | 397                    | 406             |          |
| Payment of long-term debt                             | (303)                  | (500)           |          |
| Sale of common stock to Employee                      |                        |                 |          |
| Stock Ownership Plan                                  |                        |                 | 2,500    |
| Purchase of common stock for treasury                 | (3)                    | (4,329)         | (216)    |
| Proceeds from exercise of stock options               | 10                     | 11              | 15       |
| Dividends paid  | (979)                  | (1,085)         | (1,037)  |
| Net Cash Provided By (Used In) Financing Activities   | (878)                  | (5,497)         | 1,260    |
| Increase (Decrease) in Cash and Certificates          |                        |                 |          |
| of Deposit  | 3,785                  | (1,971)         | 4,673    |
| Cash and certificates of deposit at beginning of year | 6,351                  | 8,322           | 3,649    |
| Cash and certificates of deposit at end of year       | \$10,136               | <b>\$</b> 6,351 | \$8,322  |

See notes to consolidated financial statements.

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Note A. Summary of Significant Accounting Policies

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Statement of Cash Flows. During 1987, the Financial Accounting Standards Board issued Statement No. 95, "Statement of Cash Flows." The Corporation adopted the provisions of the Statement in its 1987 financial statements and restated previously reported statements of changes in financial position for 1986 and 1985. For purposes of this statement, the Corporation has included certificates of deposit purchased with maturities of six months or less.

## Note D. Borrowings

In November 1985, the Corporation borrowed \$2,500,000 from a bank and subsequently loaned the proceeds to the Corporation's Employee Stock Ownership Plan (see note F). The bank loan agreement requires monthly interest payments at 83% of the prime rate (7.3% at December 31, 1987) and annual principal payments of at least \$250,000. Interest paid under this agreement was \$123,000 during 1987 and \$146,000 during 1986.

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The Corporation made income tax payments of \$815,000 during 1987, \$270,000 during 1986 and \$565,000 during 1985.

## INFORMATION RESOURCES, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows Year ended December 31, (dollars in thousands)

|  | 1987          | 1986            | 1985             |
|--|---------------|-----------------|------------------|
| Cash Flows from Operating Activities:          |               |                 |                  |
| Net earnings (loss):                           | \$ (3,038)    | \$ 10,002       | <b>\$</b> 8,725  |
| Adjustments to reconcile net income to         |               |                 |                  |
| net cash provided by operating activities:     |               |                 |                  |
| Depreciation and amortization                  | \$ 12,403     | \$ 7,940        | \$ 6,511         |
| Amortization of InfoScan data costs            | 2,639         | 175             | 0                |
| Provision for losses on accounts               |               |                 |                  |
| receivable                                     | 371           | 205             | (35)             |
| Provision for losses on marketable             |               |                 |                  |
| securities                                     | <b>54</b> 8   | 220             | 0                |
| Deferred income taxes                          | 3,447         | 1,907           | 2,490            |
| Change in assets and liabilities:              |               |                 |                  |
| (Increase) in marketable securities            | (233)         | (4,821)         | 0                |
| (Increase) in accounts receivable              | (7,209)       | (10,822)        | (5,422)          |
| (Increase) in refundable income taxes          | (9,196)       | 0               | 0                |
| (Increase)/Decrease in other                   |               |                 |                  |
| current assets                                 | 350           | (709)           | (1,316)          |
| (Increase) in other assets                     | (18,541)      | (2,405)         | (421)            |
| Increase in accounts payable                   | 451           | 2,177           | 674              |
| Increase/(Decrease) in other                   |               |                 |                  |
| current liabilities                            | 4,560         | 1,829           | (631)            |
| Increase/(Decrease) in income taxes            | (312)         | (1,181)         | 926              |
| Increase/(Decrease) in deferred revenue        | 1,927         | (1,153)         | 727              |
| Increase in accrued lease obligation           | 1,679         | 0               | 0                |
| Total adjustments                              | (7,116)       | (6,638)         | 3,503            |
| Net cash provided/(used) by                    |               |                 |                  |
| operating activities                           | \$(10,154)    | \$ 3,364        | <b>\$ 12,228</b> |
| Cash Flows from Investing Activities:          |               |                 |                  |
| Acquisition of subsidiaries                    | <b>\$</b> 411 | <b>\$</b> (334) | <b>\$</b> 0      |
| Investment in affiliated company               | (2,514)       | (332)           | 0                |
| Purchase of property & equipment               | (17,751)      | (19,681)        | (11,179)         |
| Net cash used by investing activities          | \$(19,854)    | \$(20,347)      | \$(11,179)       |
| Cash Flows from Financing Activities:          |               |                 |                  |
| Net borrowing under line-of-credit agreements  | \$ 29,000     | \$ 8,000        | \$ (1,306)       |
| Increase/(Decrease) in other noncurrent        |               |                 |                  |
| liabilities                                    | 323           | (12)            | (32)             |
| Proceeds from exercise of stock options        | 1,336         | 3,039           | 1,577            |
| Net cash provided by financing activities      | \$ 30,659     | \$ 11,027       | <b>\$</b> 239    |
| Net increase (Decrease) in Cash and            |               |                 |                  |
| Cash Equivalents                               | 651           | (5,956)         | 1,288            |
| Cash and Cash Equivalents at Beginning of Year | 2,765         | 8,721           | 7,433            |
| Cash and Cash Equivalents at End of Year       | \$ 3,416      | \$ 2,765        | \$ 8,721         |

The Company has adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," for 1987. Cash flow information has been restated for 1986 and 1985.

| (in  thous and s)                    | 1987            | 1986    | 1985    |
|--------------------------------------|-----------------|---------|---------|
| Cash paid during the year for:       |                 |         |         |
| Interest (net of amount capitalized) | <b>\$1,35</b> 8 | \$ 204  | \$ 133  |
| Income taxes                         | \$2,068         | \$4,639 | \$3,798 |

The Company had non-cash financing transactions relating to capital lease obligations for new equipment. These totaled \$494,000, \$79,000, and \$41,000 for 1987, 1986 and 1985, respectively. The accompanying notes to consolidated financial statements are an integral part of these state-

ments.

## UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

| Cash Flows from Operating Activities:       \$11,758,000       \$1,694,000       \$21,745,000         Adjustments to reconcile net income to net cash provided by operating activities:       \$11,758,000       \$1,694,000       \$21,745,000         Depreciation and amortization Nonrecurring charges       \$38,454,000       \$40,118,000       \$28,839,000         Provision for self insurance reserves (Increase) decrease in other assets and deferred charges       \$7,094,000       \$5,726,000       \$(5,189,000)         Other       \$1,436,000       \$1,455,000       \$320,000         Equity in loss of unconsolidated subsidiaries       \$3,828,000       \$3,353,000       \$567,000         Changes in assets and liabilities net       \$1,694,000       \$1,694,000       \$21,745,000  |
|--|
| Net income         \$11,758,000         \$ 1,694,000         \$ 21,745,000           Adjustments to reconcile net income to net cash provided by operating activities:         38,454,000         40,118,000         28,839,000           Depreciation and amortization Nonrecurring charges         9,801,000         5,726,000         9,801,000         1,726,000 <t< td=""></t<> |
| Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation and amortization 38,454,000 40,118,000 28,839,000 Nonrecurring charges 9,801,000 Provision for self insurance reserves 7,094,000 5,726,000 (Increase) decrease in other assets and deferred charges (4,441,000) (3,326,000) (5,189,000) Other 1,436,000 1,455,000 320,000 Equity in loss of unconsolidated subsidiaries 3,828,000 3,353,000 567,000 Changes in assets and liabilities net  |
| operating activities:  Depreciation and amortization 38,454,000 40,118,000 28,839,000  Nonrecurring charges 9,801,000  Provision for self insurance reserves 7,094,000 5,726,000  (Increase) decrease in other assets and deferred charges (4,441,000) (3,326,000) (5,189,000)  Other 1,436,000 1,455,000 320,000  Equity in loss of unconsolidated subsidiaries 3,828,000 3,353,000 567,000  Changes in assets and liabilities net  |
| operating activities:  Depreciation and amortization 38,454,000 40,118,000 28,839,000  Nonrecurring charges 9,801,000  Provision for self insurance reserves 7,094,000 5,726,000  (Increase) decrease in other assets and deferred charges (4,441,000) (3,326,000) (5,189,000)  Other 1,436,000 1,455,000 320,000  Equity in loss of unconsolidated subsidiaries 3,828,000 3,353,000 567,000  Changes in assets and liabilities net  |
| Depreciation and amortization         38,454,000         40,118,000         28,839,000           Nonrecurring charges         9,801,000         5,726,000           Provision for self insurance reserves         7,094,000         5,726,000           (Increase) decrease in other assets         (4,441,000)         (3,326,000)         (5,189,000)           Other         1,436,000         1,455,000         320,000           Equity in loss of unconsolidated subsidiaries         3,828,000         3,353,000         567,000           Changes in assets and liabilities net         3,828,000         3,353,000         567,000  |
| Nonrecurring charges 9,801,000 Provision for self insurance reserves 7,094,000 5,726,000 (Increase) decrease in other assets and deferred charges (4,441,000) (3,326,000) (5,189,000) Other 1,436,000 1,455,000 320,000 Equity in loss of unconsolidated subsidiaries 3,828,000 3,353,000 567,000 Changes in assets and liabilities net  |
| (Increase) decrease in other assets and deferred charges (4,441,000) (3,326,000) (5,189,000) Other 1,436,000 1,455,000 320,000 Equity in loss of unconsolidated subsidiaries 3,828,000 3,353,000 567,000 Changes in assets and liabilities net   |
| and deferred charges (4,441,000) (3,326,000) (5,189,000) Other 1,436,000 1,455,000 320,000 Equity in loss of unconsolidated subsidiaries 3,828,000 3,353,000 567,000 Changes in assets and liabilities net   |
| Other         1,436,000         1,455,000         320,000           Equity in loss of unconsolidated subsidiaries         3,828,000         3,353,000         567,000           Changes in assets and liabilities net         3,828,000         3,353,000         567,000  |
| Other       1,436,000       1,455,000       320,000         Equity in loss of unconsolidated subsidiaries       3,828,000       3,353,000       567,000         Changes in assets and liabilities net       567,000       567,000       567,000  |
| subsidiaries 3,828,000 3,353,000 567,000 Changes in assets and liabilities net   |
| subsidiaries 3,828,000 3,353,000 567,000 Changes in assets and liabilities net   |
| Changes in assets and liabilities net  |
| 4 Tau 4  |
| of effects from acquisitions   |
| and dispositions:  |
| Accounts receivable 1,241,000 (17,866,000) 7,278,000   |
| Accrued interest 2,332,000 482,000 (647,000)   |
| Accrued and deferred income taxes 9,716,000 19,580,000 14,668,000  |
| Other working capital accounts (1,892,000) 3,561,000 (8,958,000)   |
| Change in accounting for   |
| income taxes $(6,000,000)$   |
| Gain on debt extinguishment (285,000) (5,807,000)  |
| (Gain) loss on marketable  |
| securities (4,837,000) 13,921,000  |
| Net cash provided by   |
| operating activities 68,205,000 62,891,000 58,623,000  |
| Cash Flows from Investing Activities:  |
| Property and equipment additions (32,389,000) (109,387,000) (82,192,000)   |
| Disposition of assets 9,259,000 8,630,000 5,735,000  |
| Sales (purchases) of marketable  |
| securities, net 38,677,000 (15,274,000) (30,723,000)   |
| Capital contributions to   |
| unconsolidated subsidiaries (3,050,000) (5,801,000) (2,750,000)  |
| (Acquisition) disposition of   |
| businesses 2,748,000 (38,697,000)  |
| Net cash provided (used) in  |
| investing activities 15,245,000 (121,832,000) (148,627,000)  |

Consolidated Statements of Cash Flows (continued)

| Year Ended December 31                | 1987         | 1986           | 1985          |
|---------------------------------------|--------------|----------------|---------------|
| Cash Flows from Financing Activities: |              |                |               |
| Additional borrowings                 | 5,093,000    | 104,772,000    | 124,268,000   |
| Reduction of long term debt           | (80,733,000) | (71,562,000)   | (45,793,000)  |
| Issuance of common stock              |              | 114,000        | 36,643,000    |
| Cash transaction costs of             |              | ,              |               |
| exchange                              |              | (2,137,000)    |               |
| Net cash provided (used) in           |              |                |               |
| financing activities                  | (75,640,000) | 31,187,000     | 115,118,000   |
| Increase (decrease) in cash           | \$ 7,810,000 | \$(27,754,000) | \$ 25,114,000 |
| Cash, Beginning of Period             | \$ 4,662,000 | \$ 32,416,000  | \$ 7,302,000  |
| Cash, End of Period                   | \$12,472,000 | \$ 4,662,000   | \$ 32,416,000 |
| Supplemental Disclosures of           | . , ,        | . , ,          | . , ,         |
| Cash Flow Information:                |              |                |               |
| Interest paid, net of                 |              |                |               |
| amounts capitalized                   | \$20,313,000 | \$ 33,427,000  | \$ 30,329,000 |
| Income taxes paid, net of             | . , ,        | . , ,          | , , ,         |
| refunds                               | \$ 1,250,000 | \$ 2,014,000   | \$ 6,780,000  |

Supplemental Schedule of Noncash Investing and Financing Activities: See Note 4.

The accompanying notes are an integral part of these financial statements.

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#### 1. Summary of Significant Accounting Policies

...

Statement of Cash Flows. In 1987, the Company adopted the provisions of the Financial Accounting Standards Board's Statement No. 95, which requires a statement of cash flows in place of a statement of changes in financial position. Prior year information has been restated to conform with the current year presentation.

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### 4. Acquisitions and Dispositions

1987. The Company divested its leasing subsidiary (1986 revenues and assets of \$2,800,000 and \$27,000,000, respectively). The sale price of \$3,600,000 approximated net book value.

The Company also entered into an agreement to sell an 87 bed acute care hospital for total consideration of \$9,500,000 pending regulatory approval. The Company anticipates that the divestiture will result in an after tax gain of approximately \$700,000 when the transaction is consummated in 1988.

1986. In December 1986, the Company transferred the real property of seven acute care and three psychiatric hospitals with a net book value of approximately \$112,000,000, including debt assumed, to Universal Health Realty Income Trust (the "Trust"), a real estate investment trust, in exchange for approximately 8.6 million Trust shares. The Trust shares were used by the Company to acquire 3,000,000 shares of the Company's Class B Common Stock and \$75,000,000 principal amount of its 7½% Convertible Subordinated Debentures. The Company is leasing the hospitals back from the Trust under long-term operating leases which provide for annual minimum rentals totaling \$13,671,000 plus contingent rentals based on the increase in each facility's annual net revenues. As of December 31, 1987, the Company owned approximately 6% of the outstanding Trust shares and the investment of \$5,300,000 is included in investments in unconsolidated subsidiaries in the accompanying balance sheet.

1985. The Company purchased a newly constructed 300 bed acute care hospital, land and related assets for \$53,900,000 including the assumption of substantially all the liabilities of the former owners relating to the hospital.

The Company invested \$26,800,000 to obtain the general partnership interest in a limited partnership which was formed to own and operate a 202 bed acute care hospital.

In separate transactions, the company acquired a 109-bed psychiatric care hospital for \$6,400,000 and a 43-bed acute care hospital for \$4,000,000 in cash and liabilities assumed in each case.

Operating results of these businesses have been included in the financial statements only from the dates of acquisition.

# IMMUNEX CORPORATION Statements of Cash Flows

| Year Ended December 31,                            | 1987     | 1986            | 1985             |
|--|----------|-----------------|------------------|
| Cash flows from operating activities:              |          |                 |                  |
| Net loss   | \$ (175) | \$ (1,415)      | \$ (4,441)       |
| Adjustments to reconcile net loss to net cash      |          |                 |                  |
| provided (used) by operating activities:           |          |                 |                  |
| Depreciation and amortization                      | 762      | 706             | 801              |
| Loss from joint venture                            | 396      | 9               |                  |
| Increase in accounts receivable                    | (686)    | (27)            | (432)            |
| Decrease (increase) in interest receivable from    | ` '      | ` ,             | ` ′              |
| marketable securities                              | (23)     | (824)           | 90               |
| Increase in accounts payable and accrued           | (/       | (/              |                  |
| liabilities  | 430      | 204             | 43               |
| Increase (decrease) in deferred revenue            | 79       | 350             | (13)             |
| Increase in debenture interest payable             | ••       | 1,250           | (20)             |
| Other  | (259)    | (63)            | (70)             |
| Net cash provided (used) by operating              | (200)    | (00)            | (10)             |
| activities   | 523      | 188             | (4,022)          |
| Cash flows from investing activities:              | 020      | 100             | (4,022)          |
| Purchase of property, plant and equipment          | (1,358)  | (2,103)         | (115)            |
| Investment in joint venture                        | (2,280)  | (275)           | (110)            |
| Net sales (purchases) of marketable securities     | 5,259    | (52,286)        | 2,165            |
| Patent costs                                       | (308)    | (136)           | (146)            |
| Net cash provided (used) by investing              | (300)    | (100)           | (140)            |
| activities   | 1,313    | (54,802)        | 1,903            |
| Cash flows from financing activities:              | 1,010    | (04,002)        | 1,300            |
| Proceeds from issuance of convertible subordinated |          |                 |                  |
| debentures, net of debt issuance costs of \$1,425  |          | 38,574          |                  |
| Net proceeds from issuance of common stock         | 181      | 18,795          | 175              |
| Principal payments under capitalized lease         | 101      | 10,799          | 179              |
| obligations  | (449)    | (200)           | (400)            |
| · · ·  | (442)    | (308)           | (490)            |
| Net cash provided (used) by financing              | (001)    | 55.001          | (015)            |
| activities   | (261)    | 57,061          | (315)            |
| Net increase (decrease) in cash and cash           | 4 1      | 0.440           | <b>A</b> (0.400) |
| equivalents  | \$ 1,575 | <b>\$</b> 2,448 | \$ (2,433)       |
| Supplemental disclosures:                          |          |                 |                  |
| Interest paid, net of amount capitalized           | \$ 3,114 | \$ 104          | \$ 101           |
| Capitalized lease obligations incurred for the     | Ψ 0,114  | ψ 101           | ψ 101            |
| lease of new equipment                             | 852      | 1,077           | 141              |
| Purchase of marketable securities                  | 29,052   | 114,940         | 14,001           |
| I ut chase of that relable securities              | 40,004   | 114,340         | 14,001           |
|  |          |                 |                  |

Note 1. Organization and Description of Significant Accounting Policies

See accompanying notes.

• • • •

Restatement of prior years. In 1987, the Company adopted the provisions of Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows." Accordingly, certain prior year amounts have been restated to conform to current year classifications.

## **ELECTRIC, GAS, OR WATER**

## KANSAS GAS AND ELECTRIC COMPANY

Statements of Cash Flows For the Years Ended December 31 Increase (Decrease) in Cash and Cash Equivalents

|   | 1987       | 1986          | 1985      |
|---|------------|---------------|-----------|
|   | (thou      | sands of doll | ars)      |
| CASH FLOWS FROM OPERATING ACTIVITIES        |            |               |           |
| Net income                                  | \$ 97,437  | \$ 14,856     | \$ 97,732 |
| Adjustments to reconcile net income         |            |               |           |
| to net cash provided:                       |            |               |           |
| Depreciation and amortization               | 84,167     | 105,838       | 52,739    |
| Deferred income taxes                       | (77,492)   | 28,450        | 37,785    |
| Deferred investment tax credits—net         | 51,596     | (1,384)       | (1,052)   |
| Phase-in revenues                           | (51,037)   | (57,518)      | (16,306)  |
| Disallowed plant cost                       | (=0.0)     | 89,183        |           |
| Customer advances                           | (702)      | 14,242        |           |
| Allowance for other funds used              | 404        | 400           | (40. 450) |
| during construction                         | 431        | 680           | (62,652)  |
| Changes in current assets and liabilities:  | 2.424      | (04 000)      | 10.511    |
| Accounts receivable and unbilled revenues   | 6,124      | (21,996)      | 12,511    |
| Other current assets                        | 4,429      | (6,391)       | (18,138)  |
| Accounts payable                            | 12,769     | (3,889)       | (18,942)  |
| Accrued liabilities                         | 26,992     | (7,432)       | 3,311     |
| Other current liabilities                   | 232        | 485           | 360       |
| Other                                       | (10,951)   | (3,448)       | 10,649    |
| Net cash provided by operating activities   | 143,995    | 151,676       | 97,997    |
| CASH FLOWS FROM INVESTING ACTIVITIES:       |            |               |           |
| Additions to electric plant (less allowance |            |               |           |
| for other funds used during construction)   | (53,920)   | (41,488)      | (161,589) |
| Investments in life insurance policies      | (47,121)   |               |           |
| Proceeds from sale-leaseback                | 392,100    |               |           |
| Purchase of short-term investments          | (373,723)  |               |           |
| Drawdown of short-term investments          | 76,000     |               |           |
| Net cash used in investing activities       | (6,664)    | (41,488)      | (161,589) |
| CASH FLOWS FROM FINANCING ACTIVITIES        |            |               |           |
| Proceeds from:                              |            |               |           |
| Issuance of first mortgage bonds            |            | 50,000        | 30,000    |
| Issuance of pollution control bonds         |            | ,             | 142,500   |
| Issuance of common stock                    | 553        | 4,814         | 67,192    |
| Revolving bank loans                        | 150,000    | 25,000        | 50,000    |
| Special deposits                            | (22,988)   | 7,875         | 17,156    |
| Borrowings against cash surrender           | ` , ,      | ,             | ,         |
| value of life insurance policies            | 45,944     |               |           |
| Net borrowings (repayments) under:          | ,          |               |           |
| Other credit agreements                     | 923        | 20,902        | (43,480)  |
| Short-term borrowing agreements             | 39,500     | 7,500         | (13,000)  |
| Redemptions of:                             | ,          | ,             | . , ,     |
| Revolving bank loans                        | (170,000)  | (5,000)       |           |
| Other long-term debt                        | (58,300)   | (134,000)     | (40,000)  |
| Preferred stock                             | (23,000)   | (100,000)     | (15,000)  |
| Purchases of treasury stock                 | (39,259)   | \ <b>,</b> /  | . ,,      |
| Dividends paid                              | (58,536)   | (59,115)      | (94,781)  |
| Net cash provided by (used in)              | (32,223)   | ·/            | ,,        |
| financing activities                        | (135, 183) | (182,024)     | 100,587   |
|   | • , ,      | , ,           | •         |

Statements of Cash Flows (continued) For the Years Ended December 31 Increase (Decrease) in Cash and Cash Equivalents

|  |                        | 1987  | 1986     | 1985      |
|--|------------------------|-------|----------|-----------|
|  | (thousands of dollars) |       |          | ars)      |
| Net increase (decrease) in cash                |                        |       |          |           |
| and cash equivalents                           |                        | 2,148 | (71,836) | 36,995    |
| Cash and cash equivalents at beginning of year |                        | 5,514 | 77,350   | 40,355    |
| Cash and cash equivalents at end of year       | \$                     | 7,662 | \$ 5,514 | \$ 77,350 |

See notes to financial statements.

## 1. Summary of Significant Accounting Policies

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Statements of Cash Flows—The Company has adopted Statement of Financial Accounting Standards No. 95, Statement of Cash Flows, in 1987, and has conformed its 1986 and 1985 financial statements to include statements of cash flows for those years. For purposes of the statements of cash flows, the Company considers highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

The following amounts of interest (net of amounts capitalized) and income taxes paid for each of the three years in the period ended December 31, 1987, are as follows:

|              | 1987            | 1986      | 1985     |
|--------------|-----------------|-----------|----------|
| Interest     | <b>\$98,248</b> | \$105,552 | \$57,176 |
| Income taxes | \$34.800        |           |          |

# MIDDLE SOUTH UTILITIES, INC. & SUBSIDIARIES Statements of Consolidated Cash Flows

| For the years ended December 31,                 | 1987      | 1986           | 1985      |
|--|-----------|----------------|-----------|
|  |           | (in thousands) |           |
| Operating Activities:                            |           |                |           |
| Net income                                       | \$356,604 | \$454,465      | \$215,598 |
| Noncash items included in net income:            |           |                |           |
| Rate deferrals (Note 1, 2, and 8)                | (469,548) | (780, 563)     | (242,744) |
| Write-off of previously deferred Grand           |           |                |           |
| Gulf 1 expenses (Notes 2 and 8)                  | 135,000   |                |           |
| Depreciation                                     | 384,374   | 339,438        | 263,622   |
| Deferred income taxes                            | 269,433   | 552,712        | 65,293    |
| Investment tax credits—net                       | (5,246)   | \$577,399      | (4,699)   |
| Allowance for funds used during                  |           |                |           |
| construction (Note 1)                            | (8,993)   | (8,240)        | (364,414) |
| Write-off of disallowed plant costs (Note 10)    |           | ·              | 276,900   |
| Write-off of deferred costs relating to          |           |                |           |
| standard coal plant design and equipment         |           | 31,657         | 16,790    |
| Write-off of deferred costs relating to          |           |                |           |
| SFI's fuel acquisition program                   |           | 19,151         |           |
| Provisions for estimated losses                  | (4,551)   | 13,978         | 52,707    |
| Changes in:                                      |           | ·              |           |
| Receivables                                      | 59,887    | 13,824         | (65,862)  |
| Fuel inventory                                   | (1,946)   | 26,177         | 33,237    |
| Accounts payable                                 | (8,898)   | (82,307)       | 119,906   |
| Other working capital accounts                   | (11,898)  | (54,373)       | (47,363)  |
| Proceeds from gas contract settlements (Note 12) | 20,138    | 11,846         | 168,651   |
| Refunds to customers—gas contract                | •         | ,              | ŕ         |
| settlements (Note 12)                            | (252,785) | (56,374)       | (62,964)  |

## Statements of Consolidated Cash Flows (continued)

| For the years ended December 31,                   | 1987              | 1986           | _1985_     |
|--|-------------------|----------------|------------|
|  |                   | (in thousands) |            |
| Increase in escrow bonding arrangement             |                   | ,              |            |
| (Notes 2 and 8)                                    | (101,202)         |                |            |
| Other  | 26,497            | (33,174)       | (40,562)   |
| Net cash flow provided by operating                | ,                 | ` , ,          | , , ,      |
| activities   | 386,866           | 455,488        | 384,096    |
| Investing Activities:                              | ,                 | ,              | ,          |
| Construction expenditures                          | (351,227)         | (335,289)      | (876,473)  |
| Allowance for funds used during construction       | , , ,             | , , ,          | , ,        |
| (Note 1)   | 8,993             | 8,240          | 364,414    |
| Nuclear fuel sales to lessors                      | 125,053           | 143,998        | 54,045     |
| Nuclear fuel expenditures                          | (65,800)          | (74,718)       | (64,225)   |
| Expenditures on suspended construction             | . , ,             | . , .          | , , .      |
| project (Note 8)                                   | (10,403)          |                |            |
| Net cash flow used by investing activities         | (293,384)         | (257,769)      | (522, 239) |
| Financing Activities:                              | ` , ,             | ` , ,          | ` , ,      |
| Proceeds from issuance of:                         |                   |                |            |
| Common stock                                       |                   |                | 208,539    |
| Preferred stock                                    | 35,000            | 85,000         | ,          |
| First mortgage bonds                               | 375,000           | 1,750,000      | 130,000    |
| General and refunding mortgage bonds               | 75,000            | -, ,           | ,          |
| Bank notes and other long-term debt                | 51,377            | 427,846        | 446,684    |
| Retirement of first mortgage bonds                 | (107,365)         | (860,548)      | (73,600)   |
| Retirement of bank notes and other long-term       | (===,===,         | ` , ,          | ` , ,      |
| debt   | (406,758)         | (1,352,912)    | (298,070)  |
| Redemption of preferred stock                      | (48,030)          | (40,961)       | (9,848)    |
| Common stock dividends paid                        | (,,               | ` , ,          | (256,720)  |
| Escrow payments (Note 4)                           | (89,400)          | (19,162)       | · · · /    |
| Funds held by first mortgage bond trustee          | (,                | ` , ,          |            |
| (Note 6)   | (60,000)          |                |            |
| Changes in short-term borrowings                   | 119,667           | (162,295)      | 84,670     |
| Net cash flow provided (used) by financing         | , , ,             | , , ,          | ,          |
| activities   | (55,509)          | (173,032)      | 231,655    |
| Net increase in cash and cash equivalents          | 37,973            | 24,687         | 93,512     |
| Cash and cash equivalents at beginning of year     | 577,399           | 552,712        | 459,200    |
| Cash and cash equivalents at end of year           | \$615,372         | \$ 577,399     | \$552,712  |
|  |                   |                |            |
| Supplemental Disclosures of Cash Flow Information: |                   |                |            |
| Cash paid during the year for:                     |                   |                |            |
| Interest (net of amount capitalized)               | <b>\$6</b> 81,788 | \$722,373      | \$648,631  |
| Income taxes (net of refunds)                      | \$ (5,421)        | \$ 2,479       | \$ 16,546  |
| Noncash Investing and Financing Activities:        |                   |                |            |
| Capital lease obligations recorded (Note 9)        | \$555,104         | \$ 1,773       | \$ 4,021   |

See Notes to Consolidated Financial Statements.

Prior Years Restated to Reflect the Adoption of SFAS No. 95.

#### • • • •

### 1. Summary of Significant Accounting Policies

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Statement of Cash Flows. The Company has adopted SFAS No. 95, Statement of Cash Flows, and has presented statements of cash flows for the years 1987, 1986, and 1985. For purposes of this statement, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

## PUBLIC SERVICE COMPANY OF COLORADO AND SUBSIDIARIES

Consolidated Statement of Cash Flows

Years ended December 31, 1987, 1986 and 1985

| (thousands of dollars)                             | 1987      | 1986      | 1985      |
|--|-----------|-----------|-----------|
| Operating Activities:                              |           |           |           |
| Net income   | \$173,268 | \$ 22,428 | \$110,693 |
| Adjustments to reconcile net income to cash flows: |           |           |           |
| Extraordinary item                                 |           | 101,393   |           |
| Write-down of real estate investments              | 19,505    |           |           |
| Depreciation and amortization                      | 122,719   | 122,937   | 115,770   |
| Investment tax credit-net                          | (4,766)   | (1,889)   | 13,136    |
| Deferred income taxes                              | 71,256    | 143       | 17,428    |
| Change in accounts receivable                      | 5,923     | 40,231    | (14, 127) |
| Change in inventories                              | 13,720    | 9,358     | (5,759)   |
| Change in other current assets                     | (83,464)  | 10,980    | (5,558)   |
| Change in accounts payable                         | (71,252)  | (45,577)  | 50,004    |
| Change in other current liabilities                | (93,233)  | (25,844)  | (366)     |
| Change in deferred amounts                         | 14,354    | (13,867)  | (707)     |
| Change in noncurrent liabilities                   | (1,191)   | 31,950    |           |
| Net Cash Provided by Operating Activities          | 166,839   | 252,243   | 280,514   |
| Investing Activities:                              | ,         | ,         | ,         |
| Capital expenditures                               | (127,610) | (195,660) | (237,508) |
| Proceeds from disposition of equipment             | 4,259     | 11,756    | 2,214     |
| Purchase of other investments                      | (34,848)  | (196,623) | (16,292)  |
| Sale of other investments                          | 29,386    | 129,199   | ` , , ,   |
| Net Cash Used in Investing Activities              | (128,813) | (251,328) | (251,586) |
| Financing Activities:                              | , ,       |           | . , ,     |
| Proceeds from sale of common stock                 | 1,155     | 1,111     | 14,164    |
| Proceeds from sale of long-term notes and bonds    | 94,877    | 133,311   | 114,126   |
| Redemption of long-term notes and bonds            | (54,788)  | (167,202) | (83,359)  |
| Redemption premiums                                | . , .     | (9,693)   | . , ,     |
| Proceeds of short-term borrowings                  | 865,399   | 584,857   | 29,225    |
| Repayment of short-term borrowings                 | (823,030) | (435,750) | (30,250)  |
| Redemption of preferred stock                      | (17,654)  | (12,576)  |           |
| Dividends on common stock                          | (104,827) | (104,698) | (102,963) |
| Dividends on preferred stock                       | (13,339)  | (15,883)  | (16,609)  |
| Net Cash Used in Financing Activities              | (52,207)  | (46,523)  | (75,666)  |
| Net Decrease in Cash and Temporary                 | . , ,     | . , ,     | . , ,     |
| Cash Investments                                   | (14,181)  | (45,608)  | (46,738)  |
| Cash and Temporary Cash Investments                | . , ,     | . , ,     | . , ,     |
| at Beginning of Year                               | 47,013    | 92,621    | 139,359   |
| Cash and Temporary Cash Investments                | ,         | ,         | ,         |
| at End of Year                                     | \$ 32,832 | \$ 47,013 | \$ 92,621 |
|  |           |           | •         |

See accompanying notes.

### 1. Summary of Significant Accounting Policies

. . . .

Statement of cash flows. Accounting policy: For purposes of the statement of cash flows, the Company considers all temporary cash investments to be cash equivalents. These temporary cash investments are securities held for cash management purposes, having maturities of three months or less or having longer maturities and put dates of three months or less.

Income taxes and interest (excluding capitalized interest) paid:

| (thousands of dollars) | 1987      | 1986      | 1985     |
|------------------------|-----------|-----------|----------|
| Income taxes           | \$71,360* | \$ 67,216 | \$77,942 |
| Interest               | \$88,194  | \$111.057 | \$81.619 |

<sup>\*</sup>Includes \$20,521,000 for settlement of prior years' income taxes.

Non-cash transactions: No material non-cash investing or financing transactions were recorded during 1987, 1986 or 1985 which should be reported in accordance with Statement of Financial Accounting Standards No. 95.

# QUESTAR CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows

|  | Year Ended December 31, |                  |                  |
|--|-------------------------|------------------|------------------|
|  | 1987                    | 1986             | 1985             |
|  |                         | in thousands,    | )                |
| OPERATING ACTIVITIES                         |                         |                  |                  |
| Net income                                   | <b>\$</b> 25,930        | <b>\$</b> 43,164 | <b>\$</b> 61,686 |
| Adjustments to reconcile net income to net   |                         |                  |                  |
| cash provided by operating activities:       |                         |                  |                  |
| Depreciation and amortization                | 71,232                  | 59,070           | 56,573           |
| Deferred federal income taxes                | 10,850                  | 13,501           | 20,776           |
| Deferred investment tax credits              | (194)                   | (754)            | 355              |
| Write-down of oil and gas properties         | 15,000                  | 18,077           |                  |
| Restructuring of brick manufacturing         |                         |                  |                  |
| operations                                   | 18,200                  |                  |                  |
| Cash provided from operating activities      |                         |                  |                  |
| before change in assets and liabilities      | 141,018                 | 133,058          | 139,390          |
| Change in operating assets and liabilities:  |                         |                  |                  |
| Accounts receivable                          | 9,651                   | 14,163           | 16,863           |
| Federal income taxes                         | (3,909)                 | 2,788            | (4,426)          |
| Inventories                                  | 5,291                   | 8,260            | (2,441)          |
| Prepaid expenses and deposits                | (2,442)                 | (1,411)          | (3,383)          |
| Purchased gas adjustments                    | 860                     | (9,427)          | 2,083            |
| Accounts payable and accrued expenses        | (20,264)                | (21,042)         | (4,610)          |
| Other  | 1,325                   | (19,040)         | 5,571            |
|  | -,                      | (==,==,          | ,                |
| CASH PROVIDED FROM OPERATING                 | 101 700                 | 40-040           | - 10 0 t=        |
| ACTIVITIES                                   | 131,530                 | 107,349          | 149,047          |
| INVESTING ACTIVITIES                         |                         |                  |                  |
| Capital expenditures                         | (97,861)                | (70,660)         | (103,700)        |
| Purchase of Universal, net of cash acquired— | (,,                     | (,,              | (===,:==,        |
| Note J                                       | (23,721)                |                  |                  |
| Proceeds from retirement of property, plant  | (=0, :=1)               |                  |                  |
| and equipment                                | 1,983                   | 4,647            | 3,724            |
| CASH USED IN INVESTING                       | 2,000                   | 2,021            | 0,               |
| ACTIVITIES                                   | (119,599)               | (66,013)         | (99,976)         |
|  | (110,000)               | (00,010)         | (00,010)         |
| FINANCING ACTIVITIES                         |                         |                  |                  |
| Issuance of common stock                     | 67,314                  | 1,822            | 7,669            |
| Purchase of treasury stock                   |                         | (13,216)         | (14,328)         |
| Redemption of preferred stock                | (626)                   | (853)            | (37,406)         |
| Issuance of long-term debt                   | 76,800                  | 101,760          | 50,214           |
| Repayment of long-term debt                  | (88,974)                | (165,231)        | (41,656)         |
| Change in short-term loans                   | (32,750)                | 57,000           |                  |
| Dividends paid                               | (34,825)                | (31,874)         | (33,414)         |
| CASH USED IN FINANCING                       |                         |                  |                  |
| ACTIVITIES                                   | (13,061)                | (50,592)         | (68,921)         |
| DECREAGE IN CAGILAND GHODE SERV              | •                       |                  |                  |
| DECREASE IN CASH AND SHORT-TERM              | (1.100)                 | (0.050)          | (10.050)         |
| INVESTMENTS                                  | (1,130)                 | (9,256)          | (19,850)         |
| CASH AND SHORT-TERM INVESTMENTS              | 04 000                  | 00.010           | E0 #00           |
| AT BEGINNING OF YEAR                         | 21,663                  | 30,919           | 50,769           |
| CASH AND SHORT-TERM INVESTMENTS              | 4 00 FCC                | <b>4</b> 01 000  | <b>4</b> 00 010  |
| AT END OF YEAR                               | \$ 20,533               | <b>\$</b> 21,663 | \$ 30,919        |
|  |                         |                  |                  |

See notes to consolidated financial statements.

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### Note A. Summary of Accounting Policies

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Reclassifications: The company adopted the provisions of FASB Statement No. 95, "Statement of Cash Flows," in its 1987 financial statements and restated previously reported statements of changes in financial position for 1986 and 1985. Other reclassifications were made to the 1986 and 1985 financial statements to conform with the 1987 presentation.

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### Note D. Long Term Debt

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Cash paid for interest on short-term and long-term debt was \$28,222,000 in 1987, \$29,550,000 in 1986 and \$28,553,000 in 1985.

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## Note G. Federal Income Taxes

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Cash paid for federal income taxes was \$13,500,000 in 1987, \$22,002,000 in 1986 and \$29,500,000 in 1985.

# SAVANNAH ELECTRIC AND POWER COMPANY Statements of Cash Flows

|  | (thor    | isands of doll | ars)     |
|--|----------|----------------|----------|
| Years Ended December 31,                         | 1987     | 1986           | 1985     |
| Operating Activities:                            |          |                |          |
| Net income                                       | \$23,421 | \$21,853       | \$16,747 |
| Adjustments to reconcile net income to           | Ψ=0,1=1  | Ψ==,000        | Ψ20,121  |
| net cash provided by operating activities:       |          |                |          |
| Depreciation and amortization                    | 19,186   | 17,445         | 16,642   |
| Deferred fuel                                    | 1,385    | 738            | 85       |
| Deferred income taxes and investment             | _,       |                | -        |
| tax credits, net                                 | (474)    | 3,930          | 5,196    |
| Allowance for funds used during construction     | (971)    | (100)          | (1,371)  |
| Provision for 1987 customer refund               | 2,000    |                | ( ) /    |
| Provision for losses on accounts receivable      | 361      | 597            | 146      |
| Gain on sale of property                         |          |                | (379)    |
| Amortization of debt expense, net                | 237      | 234            | 302      |
| (Increase) decrease in accounts receivable       | (387)    | 122            | (1,352)  |
| (Increase) decrease in material & supplies       | (503)    | 663            | 5,562    |
| (Increase) decrease in prepayments               | 27       | (337)          | (266)    |
| Increase (decrease) in accounts payable          | (902)    | (2,255)        | 2,627    |
| Increase (decrease) in taxes accrued             | (1,121)  | 2,007          | 66       |
| Increase (decrease) in interest accrued          | (307)    | (78)           | (269)    |
| Increase (decrease) in other current liabilities | 102      | 307            | 79       |
| Other  | (541)    | 265            | (1,388)  |
| Total adjustments                                | 18,092   | 23,538         | 25,680   |
| Net cash provided by operating activities        | 41,513   | 45,391         | 42,427   |
| Investing Activities:                            |          |                |          |
| Proceeds from sale of property                   |          |                | 1,145    |
| Plant and property additions, net                | (31,452) | (26,950)       | (27,643) |
| Net cash used in investing activities            | (31,452) | (26,950)       | (26,498) |
| Financing Activities:                            |          |                |          |
| (Increase) decrease in CCR fund                  | (482)    | 7              | (809)    |
| Increase in customer deposits                    | 326      | 147            | 410      |
| Net repayment of short-term debt                 |          | (4,500)        | (4,500)  |
| Proceeds from issuance of long-term debt         |          | 24,564         | 19,617   |
| Retirement of long-term debt                     | (14,106) | (13,533)       | (23,431) |

|  | (thou    | isands of dol | lars)               |
|--|----------|---------------|---------------------|
| Years Ended December 31,                           | 1987     | 1986          | 1985                |
| Issuance of common stock—DRIP                      | 1,693    | 1,691         | 1,777               |
| Dividends paid                                     | (11,734) | (10,532)      | (9,832)             |
| Retirement of preference and preferred stocks      | (591)    | (592)         | (598)               |
| Net cash used in financing activities              | (24,894) | (2,748)       | (17,366)            |
| Net increase (decrease)                            | (14,833) | 15,693        | (1,437)             |
| Cash and temporary cash investments as of          |          |               |                     |
| January 1,   | 16,658   | 965           | 2,402               |
| Cash and temporary cash investments as of          |          |               |                     |
| December 31,                                       | \$ 1,825 | \$16,658      | \$ 9 <del>6</del> 5 |
| Supplemental disclosures of cash flow information: |          |               |                     |
| Cash paid during the year for:                     |          |               |                     |
| Interest   | \$17,606 | \$18,636      | \$19,047            |
| Income taxes                                       | \$16,310 | \$16,043      | <b>\$ 9,668</b>     |

The accompanying notes are an integral part of these financial statements.

• • • •

## 1. Significant Accounting Policies

• • • •

Cash Flows. During 1987, the Company adopted Statement of Financial Accounting Standards No. 95, Statement of Cash Flows. Accordingly, information for prior years has been restated to conform to the current reporting format.

## **MINING**

COCA MINES INC. Consolidated Statements of Cash Flows

|   | For The Years Ended<br>December 31 |           |          |
|---|------------------------------------|-----------|----------|
|   | 1987                               | 1986      | 1985     |
| Cash flows from operating activities:           |                                    |           |          |
| Income (loss)                                   | <b>\$2,23</b> 8                    | \$(1,379) | \$ (186) |
| Adjustments to reconcile net income to net cash |                                    |           |          |
| provided by operating activities:               |                                    |           |          |
| Operating depreciation and depletion            | 3,603                              | 1,234     |          |
| Other depreciation and amortization             | 242                                | 316       | 95       |
| Minority interest income                        | 1,571                              | 888       | * *      |
| Write-off of investments in partnership,        |                                    |           | •        |
| mineral properties, building and equipment      |                                    | 1,360     | 53       |
| Gain on sale of securities                      | (3,645)                            | (905)     |          |
| Loss or (gain) on sale of other assets          | (3)                                | (21)      | 4        |
| Increase (decrease) in deferred credits         |                                    | (266)     | 66 `     |
| Increase (decrease) in deferred taxes           | 96                                 | (760)     | (149)    |
| Increase (decrease) in other liabilities        | 81                                 |           |          |
| Change in current assets and liabilities:       |                                    |           |          |
| Decrease (increase) in accounts receivable      | (57)                               | (104)     | 115      |
| Decrease (increase) in refundable income taxes  | 8                                  |           | (250)    |
| Decrease (increase) in prepaid expenses         | (36)                               | (76)      | 5        |
| Decrease (increase) in inventories, excluding   |                                    |           |          |
| depletion and depreciation                      | (760)                              | (1,325)   | 28       |

|   | For The Years Ended<br>December 31 |         |            |
|---|------------------------------------|---------|------------|
|   | 1987                               | 1986    | 1985       |
| Increase (decrease) in accounts payable and                                   |                                    |         |            |
| accrued liabilities   | 354                                | 717     | (283)      |
| Increase in income taxes payable  | 79                                 |         |            |
| Net cash provided by (used in) operations                                     | 3,772                              | (324)   | (502)      |
| Cash flow provided by (used in) investing activities:                         |                                    |         |            |
| Additions to mineral properties   | (993)                              | (2,989) | (1,644)    |
| Additions to buildings and equipment  | (1,560)                            | (3,569) | (381)      |
| Proceeds from the sale of marketable securities                               | 3,966                              | 1,029   |            |
| Other   | (63)                               | 93      | 74         |
| Net cash flow provided by (used in)   |                                    |         |            |
| investing activities  | 1,349                              | (5,436) | (1,951)    |
| Cash flow provided by (used in) financing activities:                         | ŕ                                  |         |            |
| Minority interest contribution (distribution),                                |                                    |         |            |
| net   | (2,743)                            | 2,259   | 1,000      |
| Issuance of common stock  | 1,647                              | •       | 1,050      |
| Payment of preferred stock dividends  | (960)                              |         | ŕ          |
| Payment on notes payable  | (321)                              | (247)   | (91)       |
| Net borrowings under line of credit   | ` ,                                | • •     | ` ,        |
| (principal payments)  | (1,400)                            | 1,400   |            |
| Purchase of treasury stock  | (35)                               | ,       |            |
| Other   | (***)                              |         | (49)       |
| Net cash flow provided by (used in) financing                                 |                                    |         | <b>\</b> , |
| activities  | (3,812)                            | 3,411   | 1,909      |
| Net increase (decrease) in cash and cash                                      | (-,/                               | -,      | -,-        |
| equivalents   | 1,308                              | (2,349) | (544)      |
| Cash and cash equivalents at beginning of year                                | 286                                | 2,635   | 3,180      |
| Cash and cash equivalents at end of year                                      | \$1,595                            | \$ 286  | \$2,635    |
| Supplemental disclosures of cash flow information: Cash paid during year for: |                                    |         |            |
| Interest (net of amount capitalized)  | \$65,400                           |         |            |

Supplemental schedule of non-cash investing and financing activities. Effective October 26, 1987, the Company acquired certain limited partner interests in exchange for 200,000 shares of CoCa common stock recorded at a value of \$731,200 (See note 4).

Effective November 19, 1986, 316,063 shares of CoCa common stock, recorded at a value of \$992,500, were issued for conversion of certain promissory notes payable. Also effective that date, 150,332 shares of CoCa common stock, recorded at a value of \$472,000, were issued for conversion of a director's note payable.

Disclosure of accounting policy. For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

The accompanying notes are an integral part of these consolidated financial statements.

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## 1. Operating and Summary of Significant Accounting Policies

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Statement of Cash Flows. In October 1987, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 95 ("SFAS No. 95"), which requires a statement of cash flows as part of a full set of financial statements in place of a statement of changes in financial position. Although SFAS No. 95 is effective for annual financial statements for fiscal years ending after July 15, 1988, the Company has elected to apply its provisions in 1987, and additionally, restate its statements of changes in financial position to statements of cash flow for the years ended December 31, 1986 and 1985. Accordingly, the consolidated financial statements for each of the three years in the period ended December 31, 1987 include a consolidated statement of cash flows.

### HOMESTAKE MINING COMPANY AND SUBSIDIARIES

Statements of Consolidated Cash Flows

For the years ended December 31, 1987, 1986 and 1985

| (in thousands)                                | 1987             | 1986      | 1985      |
|---|------------------|-----------|-----------|
| Cash Flows from Operations:                   |                  |           |           |
| Net income                                    | \$146,407        | \$ 22,576 | \$ 23,296 |
| Reconciliation of net income to cash          | φ110,101         | Ψ 22,010  | Ψ 20,200  |
| provided by operations:                       |                  |           |           |
| Increase (decrease) in deferred income        | 3,446            | (8,079)   | 10,890    |
| Undistributed mining venture earnings         | (4,969)          | (2,687)   | 333       |
| Gain on sale of minority interest             | (146,336)        | (=,00.7   | 333       |
| Loss (gain) on disposal of assets             | (8,823)          | 5,202     | 10,576    |
| Depreciation, depletion and amortization      | 56,662           | 59,379    | 61,884    |
| Reclamation reserves                          | 191              | 1,444     | 4,800     |
| Other noncash items—net                       | 3,124            | (3,813)   | 6,690     |
| Deferred income taxes                         | 26,963           | 3,996     | (15,647)  |
| Undistributed minority interest               | 661              | -,        | (==,==,   |
| Effect of changes in operating working        |                  |           |           |
| capital items:                                |                  |           |           |
| Receivables                                   | 1,312            | 17,243    | (9,515)   |
| Inventories                                   | 1,001            | 15,463    | 17,019    |
| Accounts payable                              | 1,536            | (5,567)   | (663)     |
| Accrued liabilities                           | 35,085           | (1,014)   | 2,472     |
| Other—net                                     | (3,416)          | 1,255     | 4,898     |
| Net cash provided by operations               | 112,744          | 105,398   | 117,033   |
| Investment Activities:                        | ,                | ,         | ,         |
| Decrease (increase) in short-term investments | (190,841)        | (3,456)   | 24,878    |
| Additions to property, plant and equipment    | (39,305)         | (43,536)  | (82,295)  |
| Net proceeds from sale of minority interest   | 156,251          | , ,       |           |
| Net proceeds from sale of assets              | 10,417           | 2,000     |           |
| Investment in mining ventures                 | ,                | (15, 132) |           |
| Net cash used in investment activities        | (63,478)         | (60, 124) | (57,417)  |
| Financing Activities:                         |                  |           |           |
| Dividends Paid                                | (12,144)         | (9,716)   | (9,875)   |
| Common stock issued                           |                  | 3,225     | 1,950     |
| Treasury stock issued (purchased)             | 7,363            | (28,191)  |           |
| Net cash used in financing activities         | (4,781)          | (34,682)  | (7,925)   |
| Net Increase In Cash and Equivalents          | 44,485           | 10,592    | 51,691    |
| Cash and Equivalents, January 1               | 94,843           | 84,251    | 32,560    |
| Cash and Equivalents, December 31             | <b>\$139,328</b> | \$ 94,843 | \$ 84,251 |

See notes to consolidated financial statements.

• • • •

### Statements of Consolidated Cash Flows

In 1987 the Company elected early adoption of Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," which requires a statement of cash flows in place of a statement of changes in financial position. Prior years' statements of changes in financial position have been restated to conform to the 1987 presentation.

The Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Additional disclosures of cash flow information follow:

| (in thousands)                      | 1987    | 1986    | 1985    |
|-------------------------------------|---------|---------|---------|
| Cash paid during the year for:      |         |         |         |
| Interest, net of amount capitalized | \$1,952 | \$1,938 | \$1,000 |
| Income taxes paid (refunded)        | 4,333   | 2,707   | (809)   |

Additional disclosures of non-cash investing and financing activities follow:

The Company invested in The Doe Run Company in 1986 by contributing property, investments and working capital.

| Property and investments | \$25,287 |
|--------------------------|----------|
| Working capital          | 14,634   |
| Total                    | \$39,921 |

## THE LOUISIANA LAND AND EXPLORATION COMPANY AND SUBSIDIARIES

Consolidated Statements of Cash Flows

Years ended December 31, 1987, 1986 and 1985

| (millions of dollars)                            | 1987      | 1986    | 1985    |
|--|-----------|---------|---------|
| Net cash flows from operating activities:        |           |         |         |
| Net earnings (loss)                              | \$ 24.8   | (20.6)  | 10.4    |
| Noncash items included in net earnings (loss):   | ,         | , ,     |         |
| Depletion, depreciation and amortization         | 175.2     | 188.1   | 190.6   |
| Deferred income taxes                            | 23.4      | (12.3)  | (46.9)  |
| Dry holes and impairment charges                 | 36.9      | 55.8    | 78.1    |
| Special charges                                  |           | 91.2    |         |
| Loss on disposition of carried interest          |           |         | 171.5   |
| Net decrease in receivables                      | 8.1       | 63.4    | 18.2    |
| Net (increase) decrease in inventories           | .1        | (8.8)   | .6      |
| Net decrease in payables                         | (18.5)    | (103.8) | (9.2)   |
| Other, net                                       | 26.0      | (10.2)  | 5.6     |
| ·  | 276.0     | 242.8   | 418.9   |
| Cash flows from investing activities:            |           |         |         |
| Capital expenditures                             | (159.0)   | (146.1) | (296.4) |
| Acquisition of Inexco Oil Company (note 2)       |           | (6.1)   |         |
| Proceeds from disposition of carried interest    |           |         | 18.0    |
| Other  | (5.1)     | (11.7)  | (1.0)   |
|  | (164.1)   | (163.9) | (279.4) |
| Cash flows from financing activities:            |           |         |         |
| Additions to long-term debt                      | 10.2      |         | 103.5   |
| Repayments of long-term debt                     | (107.4)   | (36.3)  | (189.4) |
| Dividends  | (31.2)    | (29.1)  | (27.7)  |
| Loan to ESOP                                     | (10.2)    |         |         |
| Repayment of loan to ESOP                        | .1        |         |         |
| Sale of treasury stock to ESOP                   | 10.2      |         |         |
| Purchase of treasury stock                       | (14.6)    | (16.4)  | (10.8)  |
| Other  | 15.0      |         | (3.2)   |
|  | (127.9)   | (81.8)  | (127.6) |
| Increase (decrease) in cash and cash equivalents | \$ (16.0) | (2.9)   | 11.9    |

See accompanying notes to consolidated financial statements.

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### 1. Summary of Significant Accounting Policies

• • • •

### f. Cash Flows

Effective January 1, 1987, the Company adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows," and restated the comparative financial statements for earlier years presented herein. All of the Company's cash investments are highly liquid debt instruments, with maturities of less than three months, and are considered to be cash equivalents.

## 9. Interest and Debt Expenses

• • • •

For the years ended December 31, 1987, 1986 and 1985, the Company's cash payments of interest totaled \$72.8 million, \$54.7 million and \$34.2 million, respectively.

• • • •

### 10. Income Taxes

For the years ended December 31, 1987, 1986 and 1985, the Company's net cash payments (receipts) of income taxes totaled \$ (13.7) million, \$ (9.1) million and \$38.8 million, respectively.

## UNIMAR COMPANY AND SUBSIDIARIES

Consolidated Statement of Cash Flows Years ended December 31, 1987, 1986 and 1985 (thousands of dollars)

| Net cash provided by operations                   | 56,890   | 26,063     | 114,644    |
|---|----------|------------|------------|
| Investment activities:                            |          |            |            |
| Capital expenditures                              | (26,896) | (36,974)   | (84,166)   |
| Proceeds received from—                           |          |            |            |
| Property sales                                    | 11,269   | 5,510      | 1,298      |
| Notes receivable                                  | 1,610    | 7,067      | 3,695      |
| Insurance claims                                  |          | 1,869      |            |
| Deposits  | 587      | (6,124)    |            |
| Notes issued                                      | (707)    | (2,365)    | (586)      |
| Other   | (297)    | 1,077      | 71,421     |
| Net cash used in investing activities             | (14,434) | (29,940)   | (8,338)    |
| Financing activities:                             |          |            |            |
| Capital contributions—net                         | 14,383   | 82,526     | 16,324     |
| Debt repaid                                       | (48,751) | (86,745)   | (38,338)   |
| Stock redemption and acquisitions by subsidiaries | (57)     |            | (78, 127)  |
| Net cash used in financing activities             | (34,425) | (4,219)    | (100, 141) |
| Net increase (decrease) in cash                   | \$ 8,031 | \$ (8,096) | \$ 6,165   |
| IPU distributions paid                            | \$14,206 | \$18,649   | \$ 18,826  |
| Interest paid                                     | \$29,561 | \$35,967   | \$ 41,192  |
| Income taxes paid                                 | \$55,454 | \$71,802   | \$122,145  |

See accompanying notes to consolidated financial statements.

|  | 1987       | 1986       | 1985     |
|--|------------|------------|----------|
| Net Earnings (loss)                      | \$(40,035) | \$(24,602) | \$ 8,391 |
| Adjustments to reconcile net earnings    |            |            |          |
| to net cash provided by operations:      |            |            |          |
| Depletion, depreciation and amortization | 78,481     | 77,010     | 72,422   |
| Deferred income taxes                    | 8,965      | (7,696)    | 21,627   |
| Dry hole                                 | 700        | 2,965      | 14,496   |
| Accretion                                | 1,956      | 1,414      | 9,753    |
| Loss (Gain) on sale of property          | 7,112      | (15)       | 1,279    |
| Price dispute refund                     | (9,617)    | 37,300     |          |
| (Increase) in receivables                | 5,597      | (1,718)    | 36,530   |
| (Increase) in inventories                | 1,561      | (234)      | 1,916    |
| (Decrease) in payables and accruals      | 5,756      | (60,236)   | (19,434) |
| (Decrease) in other operating            |            |            |          |
| assets & liabilities                     | (3,898)    | 6,319      | (31,681) |
| Other                                    | 312        | (4,444)    | (655)    |

## 2. Summary of Significant Accounting Policies

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## f. Statement of Cash Flows

The Company has adopted Statement of Financial Accounting Standards No. 95 for 1987 and has reclassified the 1986 and 1985 Statement of Changes in Financial Position for comparative purposes.

**OTHER**APOGEE ENTERPRISES, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows

| (dollar amounts in thousands)            | Year Ended<br>February 27,<br>1988 | Year Ended<br>February 28,<br>1987 | Year Ended<br>March 1,<br>1986 |
|--|------------------------------------|------------------------------------|--------------------------------|
| Operating Activities:                    |                                    |                                    |                                |
| Net earnings                             | \$11,615                           | \$ 8,523                           | \$ 8,233                       |
| Adjustments to reconcile net             | . ,                                | . ,                                |                                |
| earnings to net cash provided by         |                                    |                                    |                                |
| operating activities:                    |                                    |                                    |                                |
| Depreciation and amortization            | 6,586                              | 4,339                              | 3,601                          |
| Provision for losses                     |                                    |                                    |                                |
| on accounts receivable                   | 1,436                              | 1,868                              | 972                            |
| Non-current deferred                     |                                    |                                    |                                |
| tax expense                              | 752                                | 891                                | 751                            |
| Other, net                               | (464)                              | 210                                | (61)                           |
| Changes in operating assets and          |                                    |                                    |                                |
| liabilities, net of effect               |                                    |                                    |                                |
| of acquisitions:                         |                                    |                                    |                                |
| Receivables                              | (10,574)                           | (1,367)                            | (552)                          |
| Inventories                              | (3,454)                            | 1,046                              | (3,995)                        |
| Other current assets and                 |                                    |                                    |                                |
| refundable income taxes                  | (30)                               | 2,891                              | (3,131)                        |
| Accounts payable and                     |                                    |                                    |                                |
| accrued expenses                         | 6,565                              | <b>4,95</b> 8                      | 2,273                          |
| Billings in excess of costs and          |                                    |                                    |                                |
| earnings on uncompleted                  |                                    |                                    |                                |
| contracts                                | 5,579                              | 680                                | 929                            |
| Accrued and current deferred             |                                    |                                    |                                |
| income taxes                             | (3,133)                            | 1,476                              | 1,476                          |
| Net cash provided by operating           |                                    |                                    |                                |
| activities                               | 14,878                             | 25,515                             | 10,496                         |
| Investing Activities:                    |                                    |                                    |                                |
| Capital expenditures                     | (11,311)                           | (14,901)                           | (7,442)                        |
| Acquisition of businesses, net of        |                                    |                                    |                                |
| cash acquired                            | (7,312)                            | (4,272)                            | (591)                          |
| Investment in and advances to            |                                    |                                    |                                |
| affiliated companies                     | 190                                | (4,252)                            | (60)                           |
| Proceeds from sale of property, plant    |                                    |                                    |                                |
| and equipment                            | 440                                | 311                                | 679                            |
| Other, net                               | (383)                              | 272                                | 1,081                          |
| Net cash used in investing activities    | (18,376)                           | (22,842)                           | (6,333)                        |
| Financing Activities:                    |                                    |                                    |                                |
| Payments on long-term debt               | (1,365)                            | (4,317)                            | (3,308)                        |
| Proceeds from issuance of long-term debt | 7,215                              | 2,290                              | 2,100                          |
| Proceeds from issuance of common stock   | 494                                | 173                                | 119                            |
| Repurchase and retirement of common      |                                    |                                    |                                |
| stock                                    | (801)                              |                                    |                                |
| Dividends paid                           | (1,807)                            | (1,516)                            | (1,342)                        |
| Net cash provided by (used in)           |                                    |                                    |                                |
| financing activities                     | 3,736                              | (3,370)                            | (2,431)                        |
| Increase (decrease) in cash              | 238                                | (697)                              | 1,732                          |
| Cash at beginning of year                | 2,782                              | 3,479                              | 1,747                          |
| Cash at end of year                      | \$ 3,020                           | \$ 2,782                           | <b>\$</b> 3,479                |
|  |                                    |                                    |                                |

See accompanying notes to consolidated financial statements beginning on page 26.

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### 1. Summary of Significant Accounting Policies and Related Data

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Statement of Cash Flows: In November, 1987, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (SFAS) No. 95, "Statement of Cash Flows." SFAS No. 95 requires companies to present for years ending after July 15, 1988, a Statement of Cash Flows, which replaces the Statement of Changes in Financial Position. The company has elected early adoption of SFAS No. 95, and, accordingly, fiscal 1987 and 1986 amounts have been restated to comply with SFAS No. 95.

### 8. Interest Expense, Net

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Interest payments amounted to \$1,342, \$1,149 and \$1,234 in 1988, 1987 and 1986, respectively.

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### 9. Income Taxes

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The company made income tax payments, net of refunds, of \$8,238,\$1,236 and \$10,453 in 1988,1987 and 1986, respectively.

### CONTEL CORPORATION

Consolidated Statements of Cash Flows

| (thousands) for the Years Ended            |                  |           |           |
|--|------------------|-----------|-----------|
| December 31,                               | 1987             | 1986      | 1985      |
| Cash Flows from Operating Activities:      |                  |           |           |
| Net income                                 | <b>\$</b> 43,002 | \$234,202 | \$228,666 |
| Adjustments to reconcile net income to net |                  |           |           |
| cash provided by operating activities—     |                  |           |           |
| Depreciation                               | 446,355          | 400,816   | 337,490   |
| Restructuring of operations                | 204,305          | ·         |           |
| (Gain) loss on disposition of              |                  |           |           |
| subsidiaries, net                          | 18,406           | 74        | (102,736) |
| Deferred income taxes and investment       |                  |           |           |
| credits, net                               | 1,259            | 52,562    | 85,967    |
| Provision for losses on accounts           | •                | •         |           |
| receivable                                 | 28,047           | 21,852    | 30,404    |
| Issuance of long-term receivables          | (12,095)         | (32,564)  | (7,500)   |
| Net book value of transponders sold        |                  | 24,570    | 2,425     |
| Other, net                                 | 4,129            | 2,111     | 12,596    |
| Change in current assets and current       |                  |           |           |
| liabilities excluding the effects          |                  |           |           |
| of acquisitions and dispositions:          |                  |           |           |
| Increase in accounts receivable            | (17,592)         | (54,425)  | (84,075)  |
| Decrease in other current assets           | 9,401            | 4,990     | 1,754     |
| Increase (decrease) in accrued             |                  |           |           |
| taxes and interest                         | (101,617)        | 122,077   | 21,714    |
| Increase in other current liabilities      | 98,736           | 73,898    | 89,242    |
| Net Cash Provided by Operating Activities  | 722,336          | 850,163   | 615,947   |
| Cash Flows from Investing Activities:      |                  |           |           |
| Capital expenditures                       | (646,563)        | (635,784) | (513,690) |
| Proceeds from disposal of property,        |                  |           |           |
| plant and equipment                        | 11,143           | 18,428    | 21,399    |
| Investment in and advances to              |                  |           |           |
| unconsolidated entities                    | (68,529)         | (77,148)  | 35,938    |
| Acquisitions, net of cash acquired         | (61,698)         | (167,500) | (103,563) |
| Sale of subsidiaries, net of cash sold     | 35,624           | 168,832   | 100,367   |

|   | (thousan | de)  | for | the | Vonce  | Ended  |  |
|---|----------|------|-----|-----|--------|--------|--|
| į | unousan  | as i | w   | une | r ears | слишеа |  |

| December 31,                                     | 1987      | 1986      | 1985       |
|--|-----------|-----------|------------|
| Purchase of other long-term assets               | (25,369)  | (32,860)  | (17,909)   |
| Sale of other long-term assets                   | 11,928    | 11,202    | 1,887      |
| Other, net                                       | 15,584    | 13,260    | (14,761)   |
| Net Cash Used by Investing Activities            | (727,880) | (701,570) | (490,332)  |
| Cash Flows from Financing Activities:            |           |           |            |
| Proceeds from interim borrowings                 | 168,595   | 9,608     | 38,992     |
| Repayments of interim borrowings                 | (18,921)  | (49,853)  | (43,495)   |
| Issuances of long-term debt and common stock     | 405,264   | 353,238   | 262,870    |
| Repayments of long-term debt                     | •         | ·         |            |
| and preferred stock                              | (396,038) | (284,966) | (336,555)  |
| Dividends paid to stockholders                   | (151,744) | (141,901) | (132, 194) |
| Purchase of treasury stock                       |           | (25,557)  | (15,720)   |
| Proceeds from sale and leaseback of transponders |           |           | 123,910    |
| Other, net                                       | 8,012     | (14,149)  | 5,005      |
| Net Cash Provided (Used) by Financing            |           |           |            |
| Activities                                       | 15,168    | (153,580) | (97,187)   |
| Net Increase (Decrease) in Cash and              |           |           | ·          |
| Temporary Cash Investments                       | 9,624     | (4,987)   | 28,428     |
| Cash and Temporary Cash Investments              |           |           |            |
| at Beginning of Year                             | 68,453    | 73,440    | 45,012     |
| Cash and Temporary Cash Investments              | •         | ,         | •          |
| at End of Year                                   | \$ 78,077 | \$ 68,453 | \$ 73,440  |
|  | •         |           |            |

The accompanying notes to financial statements are an integral part of these statements.

• • • •

### 8. Supplemental Disclosures to the Statements of Cash Flows

The Company adopted FAS No. 95 "Statement of Cash Flows" in 1987. The primary purpose of the Statement of Cash Flows is to provide relevant information about the cash receipts and cash payments of an entity during the period presented. The following tables provide information about noncash investing and financing activities and interest and income taxes paid during the respective periods.

| Noncash Investig | ra and Fin | ancina Act | ivities: |
|------------------|------------|------------|----------|
|------------------|------------|------------|----------|

Cash paid during the year for: Interest (net of amount capitalized)

Income taxes

| (thousands) For the Years Ended December 31,  | 1987             | 1986      | 1985      |
|---|------------------|-----------|-----------|
|   |                  |           | 1300      |
| In connection with acquisitions during the year, liabilities assumed were as follows: |                  |           |           |
| Fair value of assets acquired   | \$183,589        | \$173,888 | \$463,157 |
| Cash paid   | (61,698)         | (167,500) | (103,563) |
| Liabilities assumed   | \$121,891        | \$ 6,388  | \$359,594 |
| In connection with dispositions during the year,                                      |                  |           |           |
| receivables issued were as follows:   |                  |           |           |
| Net book value of assets sold   | \$123,258        | \$ 26,643 | \$110,181 |
| Gain (loss) on sale   | (32,215)         |           | 102,589   |
| Cash received   | (13,508)         | (12,643)  | (92,770)  |
| Receivables issued  | <b>\$</b> 77,535 | \$ 14,000 | \$120,000 |
| Capital lease obligations incurred during the year                                    | \$ 19,212        | \$ 907    | \$ 7,027  |
| Interest and Income Taxes:  |                  |           |           |
| (thousands) For the Years Ended December 31,  | 1987             | 1986      | 1985      |

\$168,338

159,311

\$176,543

55,798

\$150,973

35,587

### TEJON RANCH CO. AND SUBSIDIARIES

Consolidated Statements of Cash Flow

|   | Year Ended December 31 |                      |                 |
|---|------------------------|----------------------|-----------------|
|   | 1987                   | 1986                 | 1985            |
| CASH FLOW FROM OPERATIONS                               |                        |                      |                 |
| Net income  | \$2,032                | <b>\$</b> 1,225      | <b>\$</b> 2,161 |
| Items not affecting cash:                               |                        |                      |                 |
| Depreciation and amortization                           | 901                    | 965                  | 1,088           |
| Write-down of vineyards—Note D                          |                        |                      | 3,617           |
| Deferred income taxes                                   | 506                    | 480                  | (839)           |
| Recognition of deferred gains on assets sold            | (207)                  | (299)                | (87)            |
| Reduction of investment in farming venture              | 107                    | 70                   | 449             |
| Changes in certain current assets and                   | 1 501                  | 9 707                | (O FFF)         |
| current liabilities—Note 1                              | 1,581                  | 3,725                | (8,555)         |
| CASH PROVIDED FROM (USED BY)                            |                        |                      |                 |
| OPERATIONS  | 4,920                  | 6,166                | (2,166)         |
| INVESTING ACTIVITIES                                    |                        |                      |                 |
| Property and equipment expenditures                     | (790)                  | (678)                | (3,613)         |
| Net change in cattle breeding herd                      | (424)                  | (126)                | (127)           |
| Net book value of property and equipment                | (121)                  | (120)                | (12.)           |
| disposals   | 527                    | 37                   | 184             |
| Net change in long-term notes receivable                | 37                     | 201                  | (20)            |
| CASH USED BY INVESTING ACTIVITIES                       | (650)                  | (566)                | (3,576)         |
| FINANCING ACTIVITIES                                    |                        |                      |                 |
| Long-term borrowings                                    |                        |                      | 325             |
| Repayments of long-term debt                            | (218)                  | (216)                | (214)           |
| Increase (decrease) in note payable to bank             | 550                    | (4,060)              | 2,110           |
| Sale of Common Stock under stock option plan            | 52                     | 39                   | 66              |
| Cash dividends paid                                     | (634)                  | (633)                | (1,264)         |
| ·   |                        |                      |                 |
| CASH (USED BY) PROVIDED FROM FINANCING                  | (950)                  | (4.970)              | 1 000           |
| ACTIVITIES  | (250)                  | (4,870)              | 1,023           |
| INCREASE (DECREASE) IN CASH                             |                        |                      |                 |
| AND CASH EQUIVALENTS                                    | 4,020                  | 730                  | (4,719)         |
| Cash and cash equivalents at beginning of year          | 4,575                  | 3,845                | 8,564           |
| CASH AND CASH EQUIVALENTS                               |                        |                      |                 |
| AT END OF YEAR  | \$8,595                | <b>\$4</b> ,575      | \$3,845         |
|   | 40,000                 | ¥ - <b>,</b> - · · - | Ψ=,             |
| Note 1. Cash flow provided from (used by) changes in ce | rtain current as       | sets and liabil      | lities:         |
| Accounts receivable                                     | <b>\$</b> 421          | \$(1,438)            | \$ (245)        |
| Inventories   | 810                    | 2.514                | (467)           |

| Accounts receivable                         | <b>\$ 421</b> | \$(1,438) | \$ (245)  |
|---|---------------|-----------|-----------|
| Inventories                                 | 810           | 2,514     | (467)     |
| Refundable income taxes                     |               | 1,653     | (1,450)   |
| Prepaid expenses and other current assets   | 352           | (188)     | (94)      |
| Trade accounts payable and accrued expenses | 193           | 813       | (6,299)   |
| Income taxes payable                        | (195)         | 371       |           |
|   | \$1,581       | \$3,725   | \$(8,555) |

See notes to consolidated financial statements.

Note A. Summary of Significant Accounting Policies

Cash equivalents. The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Statements of Cash Flow. In November 1987, the Financial Accounting Standards Board issued Statement No. 95, "Statement of Cash Flows." The Company adopted the provisions of the Statement in its 1987 financial statements and presented information for 1986 and 1985 in accordance with those provisions.

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Note E. Note Payable to Bank and Long-Term Debt

• • •

Interest paid approximated interest expense incurred for each of the three years in the period ended December 31, 1987.

• • • •

Note F. Income Taxes (Benefit)

• • • •

The Company made net payments (received net refunds) of income taxes of \$1,352,000, \$(1,266,000) and \$(50,000) during 1987, 1986 and 1985, respectively.

USAIR GROUP, INC. Consolidated Statements of Cash Flows Years Ended December 31,

|   | 1987        | 1986           | 1985       |
|---|-------------|----------------|------------|
|   | (dollar     | rs in thousand | ds)        |
| Cash and Cash Equivalents at Beginning of Year<br>Cash Flows From Operating Activities: | \$336,158   | \$349,667      | \$275,905  |
| Net income  | 194,649     | 98,352         | 117,088    |
| Adjustments to reconcile net income to cash   |             |                |            |
| provided by operating activities:   |             |                |            |
| Depreciation and amortization   | 127,630     | 93,191         | 77,174     |
| Deferred income taxes   | 57,294      | 65,020         | 67,582     |
| Equity in net income of Piedmont,   |             |                |            |
| net of dividends  | (37,508)    |                |            |
| Gain on sale of property  | (6,184)     | (7,213)        | (3,971)    |
| Other   | 9,339       | 609            | 530        |
| Changes in certain assets and liabilities net   |             |                |            |
| of effects of purchase of subsidiaries:   |             |                |            |
| Decrease (increase) in receivables  | 64,512      | 10,597         | (15,769)   |
| Decrease (increase) in materials,   |             |                |            |
| supplies and prepaid expenses   | (7,028)     | (23,532)       | (5,238)    |
| Increase (decrease) in traffic balances   |             |                |            |
| payable and unused tickets  | (37,530)    | 27,485         | 4,269      |
| Increase (decrease) in accounts payable   |             |                |            |
| and accrued expenses  | (8,915)     | 18,290         | (4,999)    |
| Net cash provided by operating activities   | 356,259     | 282,799        | 236,666    |
| Cash Flows from Investing Activities:   |             |                |            |
| Payment for purchase of subsidiaries,   |             |                |            |
| net of cash acquired:   |             |                |            |
| Piedmont  | (1,476,705) |                |            |
| PSA   | (313,291)   |                |            |
| Suburban Airlines   |             | (8,432)        |            |
| Pennsylvania Airlines   |             |                | (10,379)   |
| Additions to property and equipment   | (503, 251)  | (266,614)      | (311,728)  |
| Decrease (increase) in purchase deposits  | 27,805      | (25,054)       | 14,011     |
| Proceeds from disposition of property   | 274,257     | 24,076         | 10,593     |
| Other   | 19,052      | 5,715          | 1,149      |
| Net cash used in investing activities   | (1,972,133) | (270,309)      | (296, 354) |

Consolidated Statements of Cash Flows (continued) Years Ended December 31,

|   | 1987                   | 1986      | 1985      |
|---|------------------------|-----------|-----------|
|   | (dollars in thousands) |           |           |
| Cash Flows from Financing Activities:             |                        |           |           |
| Issuance of debt                                  | 1,905,450              | 5,799     | 149,421   |
| Repayment of debt                                 | (965,085)              | (35,507)  | (16,726)  |
| Deferred gains on sale and leaseback transactions | 79,350                 |           |           |
| Issuance of common stock                          | 517,268                | 7,048     | 4,100     |
| Treasury stock and preferred stock                | (20,043)               |           |           |
| Dividends   | (4,647)                | (3,339)   | (3,345)   |
| Net cash provided by (used for)                   |                        |           |           |
| financing activities                              | 1,512,293              | (25,999)  | 133,450   |
| Net increase (decrease) in cash and               |                        |           |           |
| cash equivalents                                  | (103,581)              | (13,509)  | 73,762    |
| Cash and Cash Equivalents at End of Year          | \$232,577              | \$336,158 | \$349,667 |

See accompanying Notes to Consolidated Financial Statements.

• • • •

- 1. Summary of Significant Accounting Policies
- a. Basis of Presentation

• • • •

In November 1987 the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows." The Company adopted Statement No. 95 for its 1987 consolidated financial statements and restated previously reported consolidated statements of changes in financial position for 1986 and 1985.

### b. Cash Equivalents

For purposes of the statements of cash flows, the Company considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

• • • •

### 9. Supplemental Information to Statements of Cash Flows

Additional information to the statements of cash flows with regard to certain cash payments and noncash investing and financing activities is as follows:

|  | 1987     | 1986          | 1985     |
|--|----------|---------------|----------|
|  | (        | in thousands, | )        |
| Cash paid (refund received) during year for: |          |               |          |
| Interest, net of amounts capitalized         | \$89,935 | \$41,377      | \$31,289 |
| Income taxes                                 | 44,873   | (8,764)       | 15,046   |

In 1987 the Company acquired Piedmont and PSA; in 1986 the Company acquired Suburban Airlines and in 1985 the Company acquired Pennsylvania Airlines. All acquisitions were for cash. The fair value of assets acquired, cash paid for the subsidiaries' capital stock and liabilities assumed were as follows:

|                     | Piedmont    | PSA            | Suburban<br>Airlines | Pennsyl-<br>vania<br><u>Airlines</u> |  |  |
|---------------------|-------------|----------------|----------------------|--------------------------------------|--|--|
|                     |             | (in thousands) |                      |                                      |  |  |
| Assets acquired     | \$2,587,262 | \$828,734      | \$21,807             | \$28,065                             |  |  |
| Cash paid           | 1,637,508   | 342,753        | 9,742                | 12,991                               |  |  |
| Liabilities assumed | \$ 949,754  | \$485,981      | \$12,065             | \$15,074                             |  |  |

Additional Common Stock was issued upon the conversion of \$149.9 million, \$0.4 million and \$100 million of long-term debt in 1987, 1986 and 1985, respectively.

Additional Common Stock was issued upon the conversion of 18,400 shares, 12,200 shares and 17,600 shares of preferred stock in 1987, 1986 and 1985, respectively.



### **DIRECT METHOD**

Few enterprises in NAARS that have issued cash flow statements said to be prepared in conformity with SFAS No. 95 have used the direct method to calculate the net cash flow from operating activities. Ten examples of such statements, and the related information in the notes, are presented below. The examples are classified according to whether or not noncash information about investing or financing activities was presented.

### **NONCASH INFORMATION PRESENTED**

# CRAY RESEARCH, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

|   | Year e    | Year ended December 31 |           |  |
|---|-----------|------------------------|-----------|--|
| (in thousands)                                  | 1987      | 1986                   | 1985      |  |
| Cash flows provided by (used in) operations:    |           |                        |           |  |
| Receipts from customers                         | \$659,569 | \$566,779              | \$412,338 |  |
| Payments to suppliers and employees             | (436,097) | (400,614)              | (284,313) |  |
| Income taxes paid                               | (78,749)  | (88,672)               | (58,276)  |  |
| Interest received                               | 21,286    | 14,841                 | 12,307    |  |
| Interest paid                                   | (9,333)   | (5,866)                | (6,827)   |  |
| Other, net                                      | 6,099     | (6,899)                | (2,873)   |  |
| Cash flows provided by operations               | 162,775   | 79,569                 | 72,356    |  |
| Cash flows provided by (used in) investing:     |           |                        |           |  |
| Purchase of long-term investments               | (30,000)  | (129,491)              | (17,509)  |  |
| Purchase of property, plant, and equipment      | (40, 162) | (60,052)               | (44,082)  |  |
| Proceeds from sale of property, plant,          |           |                        |           |  |
| and equipment                                   | 800       | 9                      | 102       |  |
| Cash flows used in investing                    | (69,362)  | (189,534)              | (61,489)  |  |
| Cash flows provided by (used in) financing:     |           |                        |           |  |
| Proceeds from issuance of convertible           |           |                        |           |  |
| subordinated debentures                         | 115,000   |                        |           |  |
| Proceeds from other borrowings                  | 2,416     | 4,269                  | 6,008     |  |
| Proceeds from issuing common stock to employees | 12,049    | 9,772                  | 6,391     |  |
| Payment of convertible subordinated debentures  |           |                        | ·         |  |
| issuance costs                                  |           | (1,647)                |           |  |

|  | Year ended December 31 |           |                  |
|--|------------------------|-----------|------------------|
| (in thousands)                                       | 1987                   | 1986      | 1985             |
| Repayments of debt                                   | (8,795)                | (12,721)  | (33, 135)        |
| Repurchase of common stock                           | (6,085)                |           |                  |
| Cash flows provided by (used in) financing           | (415)                  | 114,673   | (20,736)         |
| Effects of exchange rate changes                     | 1,723                  | 47        | 1,199            |
| Increase (decrease) in cash and short-term           |                        |           |                  |
| investments  | 94,721                 | 4,755     | (8,670)          |
| Cash and short-term investments at beginning of year | 79,992                 | 75,237    | 83,907           |
| Cash and short-term investments at end of year       | \$174,713              | \$ 79,992 | <b>\$</b> 75,237 |

See accompanying summary of significant accounting policies and notes to consolidated financial statements.

• • • •

Note 14. Supplemental Cash Flow Information

|  | Years ended December 31 |                  |          |
|--|-------------------------|------------------|----------|
| (in thousands)   | 1987                    | 1986             | 1985     |
| Reconciliation of net earnings to cash flows provided by operations: | <del></del>             |                  |          |
| Net earnings   | \$147,076               | \$124,815        | \$72,610 |
| Items which do not use (provide) cash flow:                          | , ,                     | . ,              | . ,      |
| Depreciation and amortization  | 72,056                  | 56,800           | 40,973   |
| Loss on sale or retirement of fixed assets                           | 5,134                   | 3,365            | 821      |
| Income tax benefit from stock options plans                          | 3,946                   | 3,114            | 2,015    |
| (Increase) decrease in assets:                                       |                         | •                | •        |
| Receivables  | (48, 184)               | (21,993)         | (263)    |
| Inventories  | (5,347)                 | (47, 183)        | (57,497) |
| Leased systems and spares additions                                  | (71,951)                | (58,852)         | (40,282) |
| Net book value of leased systems                                     |                         |                  |          |
| sold or retired  | 17,414                  | 9,997            | 3,334    |
| Other  | (101)                   | 70               | (3,464)  |
| Increase (decrease) in liabilities:                                  |                         |                  |          |
| Accounts payable and accrued expenses                                | 11,341                  | 16,572           | 19,546   |
| Income taxes payable   | 4,532                   | 6,701            | 3,144    |
| Deferred income and customer advances                                | 28,751                  | (15,750)         | 31,621   |
| Deferred taxes   | (1,892)                 | 1,913            | (3,202)  |
| Cash flows provided by operations                                    | \$162,775               | <b>\$</b> 79,569 | \$72,356 |

Supplemental schedule of noncash investing and financing activities:

Conversion of long-term debt to common stock \$ 9,865

 $\bullet \bullet \bullet \bullet$ 

Note 16. Summary of Significant Accounting Policies

....

Cash Flow. The accompanying consolidated financial statements present cash flows of the Company and its subsidiaries in accordance with the provisions of FASB Statement No. 95. This information replaces the Consolidated Statement of Changes in Financial Position information that was presented prior to December 31, 1987. FASB Statement No. 95 has been applied retroactively by presenting cash flows for prior periods.

For purposes of reporting cash flows, all cash and short-term investments are considered cash and cash equivalents, since they are readily convertible to cash and are within three months of their maturities.

### FROZEN FOOD EXPRESS INDUSTRIES, INC.

Consolidated Statements of Cash Flows Increase (decrease) in cash and cash equivalents Years ended December 31, 1987, 1986 and 1985

|  | 1987          | 1986     | 1985          |
|--|---------------|----------|---------------|
| Cash flows from operating activities:                |               |          |               |
| Cash received from customers                         | \$85,130      | \$92,852 | \$81,941      |
| Cash paid to contractors, suppliers and employees    | (76,867)      | (86,012) | (81,319)      |
| Cash received from revenue equipment rentals         | 521           | 424      | 307           |
| Cash contributions paid to ESOP                      | (261)         | (100)    |               |
| Refunds (payments) on insurance deposits             | 134           | (77)     | (374)         |
| Interest received                                    | 70            | 116      | 94            |
| Interest paid (net of amount capitalized)            | (227)         | (868)    | (312)         |
| Federal income taxes refunded (paid)                 | (1,140)       | 1,039    | (102)         |
| Other  | (40)          | 24       | (7)           |
| Net cash provided by operating activities,           |               |          |               |
| before extraordinary item                            | 7,320         | 7,398    | 228           |
| Receipt from extraordinary item recognized           |               |          |               |
| as income in 1985, less federal income               |               |          |               |
| tax of \$984,000 (Note 7)                            |               | 1,156    |               |
| Net cash provided by operating activities            | 7,320         | 8,554    | 228           |
| Cash flows from investing activities:                |               |          |               |
| Payment for certain assets of acquired businesses    |               |          |               |
| and related acquisition costs                        |               | (59)     | (6,038)       |
| Expenditures for property and equipment              | (4,299)       | (4,593)  | (4,476)       |
| Proceeds from sale of property and equipment         | 845           | 2,261    | 1,417         |
| Payments (advances) on notes receivable              | (35)          | 137      | 40            |
| Notes receivable advances to ESOP                    | (1,162)       |          |               |
| Cash paid for marketable securities                  | (126)         |          |               |
| Other  | (111)         | (56)     |               |
| Net cash used in investing activities                | (4,888)       | (2,310)  | (9,057)       |
| Cash flows from financing activities:                |               |          |               |
| Borrowings under revolving credit agreement          | 4,800         | 2,100    | 12,725        |
| Payments against revolving credit agreement          | (6,400)       | (8,530)  | (3,432)       |
| Dividends paid                                       | (395)         | (93)     | (333)         |
| Proceeds from sale of treasury stock                 | 138           |          | 127           |
| Purchases of treasury stock                          | (199)         |          |               |
| Net cash provided by (used in) financing             |               |          |               |
| activities   | (2,056)       | (6,523)  | 9,087         |
| Net increase (decrease) in cash and cash equivalents | 376           | (279)    | 258           |
| Cash and cash equivalents at beginning of year       | 204           | 483      | 225           |
| Cash and cash equivalents at end of year             | <b>\$</b> 580 | \$ 204   | <b>\$ 483</b> |

Reconciliation of net income to net cash provided by operating activities Years ended December 31, 1987, 1986 and 1985

| 1986    | 1985                             |
|---------|----------------------------------|
| \$1,055 | \$1,157                          |
|         |                                  |
|         |                                  |
| 4,917   | 4,083                            |
| 461     | 963                              |
|         |                                  |
| (104)   | 466                              |
| (288)   | (213)                            |
|         | \$1,055<br>4,917<br>461<br>(104) |

|   | 1987    | <u>1986</u> | 1985          |
|---|---------|-------------|---------------|
| Decrease (increase) in assets, net of effects from      |         |             |               |
| acquired businesses:                                    |         |             |               |
| Accounts receivable                                     | 535     | 1,657       | (4,975)       |
| Receivable from pension plans                           |         | 2,140       | (2,140)       |
| Inventories   | 69      | (49)        | (67)          |
| Prepaid tires   | (335)   |             |               |
| Other prepaid expenses                                  | 362     | (436)       | (244)         |
| Refundable federal income tax                           | 22      | 391         | (215)         |
| Receivable from insurance carrier, included in          |         |             |               |
| other assets  | (324)   |             |               |
| Insurance deposits, included in other assets            | 134     | (77)        | (374)         |
| Increase (decrease) in liabilities, net of effects from |         |             |               |
| acquired businesses:                                    |         |             |               |
| Trade accounts payable                                  | (222)   | (929)       | 396           |
| Due truck contractors                                   | (179)   | 86          | 389           |
| Accrued claims liabilities                              | (21)    | (130)       | 146           |
| Accrued payroll   | 190     | (162)       | 218           |
| Other accrued liabilities                               | 96      | (255)       | 547           |
| Other   | (28)    | 277         | 91            |
| Total adjustments                                       | 4,947   | 7,499       | (929)         |
| Net cash provided by operating activities               | \$7,320 | \$8,554     | <b>\$ 228</b> |

See accompanying notes.

Financing and Investing Activities Not Affecting Cash:

At December 31, 1985, trade accounts payable included \$1,926,000 for property and equipment purchased during 1985. At December 31, 1987 and 1986, property and equipment purchases included in accounts payable were not significant.

During 1986, the Company realized, in connection with the sale of property, a \$300,000 reduction of long term debt.

### 1. Summary of Significant Accounting Policies

....

Statement of Cash Flows—The accompanying consolidated statements of cash flows are presented in accordance with Statement of Financial Accounting Standards No. 95—Statement of Cash Flows (FAS No. 95)—issued by the Financial Accounting Standards Board in November 1987. The 1986 and 1985 statements of changes in financial position have been restated to comply with FAS No. 95. For purposes of the statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

### PATTEN CORPORATION Consolidated Statement of Cash Flows

|                                      | Years ended      |                   |                   |  |
|--------------------------------------|------------------|-------------------|-------------------|--|
|                                      | April 3,<br>1988 | March 31,<br>1987 | March 31,<br>1986 |  |
| Cash provided (cash used):           |                  |                   |                   |  |
| Cash flow from operating activities: |                  |                   |                   |  |
| Cash received from customers         | \$ 53,484        | \$ 30,775         | \$ 13,526         |  |
| Interest received                    | 8,361            | 4,436             | 1,582             |  |
| Cash paid for land acquisitions and  |                  |                   |                   |  |
| real estate development              | (72,224)         | (62,117)          | (19,147)          |  |
| Cash paid to suppliers, employees    |                  |                   |                   |  |
| and sales representatives            | (39,373)         | (19,815)          | (9,389)           |  |
| Interest paid                        | (2,213)          | (2,100)           | (986)             |  |

|  | Years ended      |                   |   |
|--|------------------|-------------------|---|
|  | April 3,<br>1988 | March 31,<br>1987 | March 31,<br>1986                       |
| Income taxes paid                                | (347)            | (439)             | 36                                      |
| Proceeds from sales of notes receivable          | 57,702           | 20,000            | 5,751                                   |
| Other  | (796)            | (309)             | (638)                                   |
| Net cash flow from operating activities          | 4,592            | (29,572)          | (9,263)                                 |
| Cash flow from investing activities:             | <b>-,-</b>       | (==,==,=,         | (-,/                                    |
| Purchase of property and equipment, net          | (6,551)          | (3,491)           | (1,875)                                 |
| Investments in finance subsidiaries              | (13,708)         | (4,796)           | . , ,                                   |
| Investments in joint ventures                    | (9,279)          | <b>(-)</b>        |   |
| Additions to other long-term assets              | (2,012)          |                   | 9                                       |
| Loans made for investments                       | (1,601)          |                   | -                                       |
| Payments received from officers and other        | (=,=)            |                   |   |
| related parties                                  |                  | 1,016             | 482                                     |
| Net cash flow from investing activities          | (33,153)         | (7,271)           | (1,383)                                 |
| Cash flow from financing activities:             | (00,100)         | (1,=11)           | (1,000)                                 |
| Net borrowings under line-of-credit agreements   | (1,289)          | (5,487)           | 1,767                                   |
| Proceeds from issuance of Convertible            | (1,200)          | (0, 201)          | 2,101                                   |
| Subordinated Debentures                          | 44,110           | 32,783            |   |
| Purchase and retirement of Convertible           | 11,110           | <b>52</b> ,.65    |   |
| Subordinated Debentures                          | (5,322)          |                   |   |
| Proceeds from issuance of long-term debt         | 7,467            | 22,843            | 4,209                                   |
| Payments on long-term debt                       | (1,870)          | (9,379)           | (1,593)                                 |
| Issuance of common stock                         | 15,746           | 156               | 7,184                                   |
| Purchase and retirement of common stock          | (7,400)          | 100               | 1,101                                   |
| Payment of common stock cash dividend            | (679)            |                   |   |
| Payment in lieu of stock dividend for            | (010)            |                   |   |
| fractional shares                                |                  | (3)               |   |
| Proceeds from exercise of employee stock options | 200              | 84                |   |
| Costs paid for conversion of \$23,072,000        |                  | 0.                |   |
| principal amount of 7.25% Convertible            |                  |                   |   |
| Subordinated Debentures                          | (356)            |                   |   |
| Net cash flow from financing activities          | 50,604           | 40,996            | 11,567                                  |
| Net cash flow                                    | 22,044           | 4,152             | 920                                     |
| Cash and cash equivalents at beginning of year   | 5,731            | 1,578             | 658                                     |
| Cash and cash equivalents at end of year         | \$ 27,775        | \$ 5,731          | \$ 1,578                                |
| Reconciliation of net income to net cash         | ¥,               | ¥ -,              | <del>+</del> -,                         |
| flow from operating activities:                  |                  |                   |   |
| Income before extraordinary items                | \$13,567         | \$ 9,355          | \$ 3,950                                |
| Extraordinary item: Extinguishment of debt       | 1,499            | * -,              | + -,                                    |
| Net income                                       | 15,066           | 9,355             | 3,950                                   |
| Adjustments to reconcile net income to           | ,                | ,,,,,,,           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| net cash flow from operating activities:         |                  |                   |   |
| Depreciation and amortization                    | 1,224            | 652               | 246                                     |
| Equity in (earnings) losses of joint             | -,               |                   |   |
| ventures   | 151              |                   |   |
| Provision for possible loan losses               | 100              | 100               |   |
| Tax benefits relating to employee stock          |                  |                   |   |
| options  | 5                | 22                |   |
| Minority interests in earnings                   | _                |                   |   |
| of subsidiaries                                  |                  |                   | 674                                     |
| (Increase) decrease in assets net of             |                  |                   |   |
| effects from acquisition of subsidiary:          |                  |                   |   |
| Contracts receivable                             | (330)            | (4,646)           | (1,860)                                 |
| Inventory  | (21,319)         | (25,791)          | (4,250)                                 |
| Other assets, excluding due from                 | ,/               | , ,,              | . ,,                                    |
| officers and other related parties and           |                  |                   |   |
| loans made for investment                        | (1,889)          | (2,128)           | (1,018)                                 |
|  | .,,,             | . , ,             | .,,                                     |

|  | Years ended         |                   |                        |
|--|---------------------|-------------------|------------------------|
|  | April 3,<br>1988    | March 31,<br>1987 | March 31,<br>1986      |
| Notes receivable                             | 3,220               | (21,527)          | (12,123)               |
| Increase (decrease) in liabilities net       | •                   |                   |                        |
| of effects from acquisition of subsidiary:   |                     |                   |                        |
| Accounts payable and accrued liabilities     | (566)               | 5,557             | 896                    |
| Interest accrual reduction from Debenture    |                     |                   |                        |
| conversion                                   | 676                 | 199               |                        |
| Increase in income taxes payable             | 2,798               | (7)               | 242                    |
| Increase in deferred income taxes            |                     |                   |                        |
| payable                                      | 8,086               | 8,642             | 3,977                  |
| Gain on extinguishment of debt               | (2,630)             | #/00 FF0)         | 4 (0.000)              |
| Net cash flow from operating activities      | \$ 4,592            | \$(29,572)        | \$ (9,263)             |
| Supplemental schedule of non-cash            |                     |                   |                        |
| investing and financing activities:          |                     |                   |                        |
| Issuance of common stock for acquisition     |                     |                   |                        |
| of subsidiary:                               | A (0.050)           |                   |                        |
| Non-current assets Non-current liabilities   | \$ (3,373)          |                   |                        |
| ***************************************      | 3,763               |                   |                        |
| Working capital including cash               | (1,043)<br>\$ (654) |                   |                        |
| Acquisition of equity interests of           | a (094)             |                   |                        |
| minority shareholders in subsidiaries        |                     |                   | \$ (1,422)             |
| Conversion of 7.25% Convertible Subordinated |                     |                   | Ф (1, <del>422</del> ) |
| Debentures, net of unamortized bond          |                     |                   |                        |
| issuance costs                               | \$ 21,775           | \$ 11,627         |                        |
|  | , ,                 | , ,               |                        |
| See accompanying notes.                      |                     |                   |                        |
| • • • •                                      |                     |                   |                        |
| 1. Significant Accounting Policies           |                     |                   |                        |
| • • • •                                      |                     |                   |                        |
| Prior Period Reclassifications               |                     |                   |                        |

The Company adopted Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows" (SFAS 95), in fiscal 1988. The Consolidated Statement of Changes in Financial Position for prior periods has been restated to conform with the new pronouncement.

# THE PEP BOYS—MANNY, MOE & JACK AND SUBSIDIARIES Consolidated Statements of Cash Flows

|                                       | (in thousands)                    |                                   |                                   |  |
|---------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|--|
|                                       | Year ended<br>January 30,<br>1988 | Year ended<br>January 31,<br>1987 | Year ended<br>February 1,<br>1986 |  |
| Cash Flows from Operating Activities: |                                   |                                   |                                   |  |
| Cash received from customers          | \$554,599                         | <b>\$484,850</b>                  | <b>\$391,470</b>                  |  |
| Cash paid to suppliers and employees  | (497,521)                         | (415,331)                         | (351,567)                         |  |
| Income taxes paid                     | (21,685)                          | (25,880)                          | (14,728)                          |  |

|   |   | (in thousands)                    |                  |                  |
|---|---|-----------------------------------|------------------|------------------|
| Interest and other income   |   | January 30,                       | January 31,      | February 1,      |
| Net Cash Provided by Operating Activities   | Interest paid                             | (5,892)                           | (3,181)          | (3,161)          |
| Net Cash Provided by Operating Activities   Cash Flows from Investing Activities   Cash Flows from Investing Activities   Capital expenditures   Capital expen    | •   |                                   |                  | 3,157            |
| Capital expenditures         (98,301)         (69,341)         (61,465)           Sales and maturities of marketable securities         17,867         3,462           Proceeds from sales of property and equipment         1,199         2,182         804           Purchase of marketable securities         (65,578)         (3,516)           Net Cash Used in Investing Activities:         (79,235)         (119,275)         (64,177)           Cash Flows from Financing Activities:         (79,235)         (119,275)         (64,177)           Cash Flows from Financing Activities:         (79,235)         (119,275)         (64,177)           Rether or or or or credit agreements         47,000         7,500         (5,500)           Dividends paid         (4,261)         (3,730)         (3,061)           Proceeds from exercise of stock         0ptions         1,504         1,817         246           Reduction of long-term debt         (1,234)         (3,240)         (1,435)           Acquisition of Treasury Stock         (898)         (351)         (3,740)         (1,435)           Acquisition of Treasury Stock         (898)         (351)         (3,740)         (5,500)           Other payments received         172         317         891         (420)         (420) <td>Net Cash Provided by Operating Activities</td> <td></td> <td></td> <td></td>  | Net Cash Provided by Operating Activities |                                   |                  |                  |
| Sales and maturities of marketable securities         17,867         3,462         Proceeds from sales of property and equipment         1,199         2,182         804           Purchase of marketable securities         (65,578)         (3,516)         (3,516)         (65,788)         (3,516)           Net Cash Used in Investing Activities:         (79,235)         (119,275)         (64,177)           Cash Flows from Financing Activities:         (79,235)         (119,275)         (64,177)           Cash Flows from Financing Activities:         (75,000)         (5,500)         (5,500)           Dividends paid         (4,261)         (3,730)         (3,061)           Proceeds from exercise of stock options         1,504         1,817         246           Reduction of long-term debt         (1,234)         (3,240)         (1,435)           Acquisition of Treasury Stock         (898)         (898)         (1,435)           Other payments received         172         317         891           Proceeds from issuance of Convertible         (898)         75,000         50,000           Net Cash Provided by Financing         42,283         77,664         41,141           Net Cash Provided by Financing         42,285         3,232         1,997           Cash at End of Year </td <td></td> <td>(98 301)</td> <td>(59.341)</td> <td>(61 465)</td>  |   | (98 301)                          | (59.341)         | (61 465)         |
| Proceeds from sales of property and equipment   | Sales and maturities of marketable        |                                   | ,                | (01,100)         |
| Purchase of marketable securities  Net Cash Used in Investing Activities:  Net Cash Flows from Financing Activities:  Net borrowings (payments) under line-of-credit agreements   |   | 11,001                            | 0,402            |                  |
| Net Cash Used in Investing Activities   | equipment                                 | 1,199                             | 2,182            | 804              |
| Cash Flows from Financing Activities: Net borrowings (payments) under line-of-credit agreements   | Purchase of marketable securities         |                                   | (65,578)         | (3,516)          |
| Inine-of-credit agreements  | Cash Flows from Financing Activities:     | (79,235)                          | (119,275)        | (64,177)         |
| Dividends paid   (4,261)   (3,730)   (3,061)     Proceeds from exercise of stock options   1,504   1,817   246     Reduction of long-term debt   (1,234)   (3,240)   (1,435)     Acquisition of Treasury Stock   (898)     Other payments received   172   317   891     Proceeds from issuance of Convertible   Subordinated Debentures   75,000   50,000     Net Cash Provided by Financing   Activities   42,283   77,664   41,141     Net Increase (Decrease) in Cash   (1,530)   1,063   2,135     Cash at Beginning of Year   4,295   3,232   1,097     Cash at End of Year   2,765   4,295   3,232     Reconciliation of Net Earnings to   Net Cash Provided by     Operating Activities:   Net earnings   \$34,342   \$28,148   \$21,100     Adjustments to Reconcile Net   Earnings to Net Cash   Provided by Operating Activities:   Depreciation and amortization   13,233   10,478   8,141     Gain on sales of property and   equipment   (1,862)   (1,698)   (485)     Increase in merchandise inventories   (22,888)   (14,854)   (6,203)     Increase (decrease) in payable   to banks, accounts payable   and accrued expenses   9,777   15,128   (754)     Increase (decrease) in income   taxes payable   (644)   1,244   622     Increase in deferred income taxes   4,443   140   2,478     Increase (decrease) in accounts   receivable and other   (979)   (3,412)   272     Decrease in prepaid employee   (979)   (3,412)   272     Decrease in pre |   |                                   |                  |                  |
| Proceeds from exercise of stock options   | <u> </u>                                  | •                                 |                  |                  |
| options         1,504         1,817         246           Reduction of long-term debt         (1,234)         (3,240)         (1,435)           Acquisition of Treasury Stock         (898)         (898)           Other payments received         172         317         891           Proceeds from issuance of Convertible         75,000         50,000           Net Cash Provided by Financing         75,000         50,000           Net Cash Provided by Financing         42,283         77,664         41,141           Net Increase (Decrease) in Cash         (1,530)         1,063         2,135           Cash at Beginning of Year         4,295         3,232         1,097           Cash at End of Year         2,765         4,295         3,232           Reconciliation of Net Earnings to         Net Cash Provided by         Operating Activities:         Very Cash Provided by         Separating Separation of Separation Sep  | •   | (4,261)                           | (3,730)          | (3,061)          |
| Reduction of long-term debt         (1,234)         (3,240)         (1,435)           Acquisition of Treasury Stock         (898)         317         891           Proceeds from issuance of Convertible         172         317         891           Proceeds from issuance of Convertible         50,000         50,000           Net Cash Provided by Financing Activities         42,283         77,664         41,141           Net Increase (Decrease) in Cash         (1,530)         1,063         2,135           Cash at Beginning of Year         4,295         3,232         1,097           Cash at End of Year         2,765         4,295         3,232           Reconciliation of Net Earnings to         Net Cash Provided by Operating Activities:         834,342         \$28,148         \$21,100           Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities:         84,243         \$28,148         \$21,100           Adjustments to Reconcile Net Cash Provided by Operating Activities:         90         13,233         10,478         8,141           Gain on sales of property and equipment         (1,862)         (1,698)         (485)           Increase in merchandise inventories         (22,888)         (14,854)         (6,203)           Increase (decrease) in payable to banks, accounts payable   |   |                                   |                  |                  |
| Acquisition of Treasury Stock Other payments received Other payments received Other payments received Proceeds from issuance of Convertible Subordinated Debentures Net Cash Provided by Financing Activities Act  | •   |                                   |                  |                  |
| Other payments received         172         317         891           Proceeds from issuance of Convertible         50,000         50,000           Subordinated Debentures         75,000         50,000           Net Cash Provided by Financing Activities         42,283         77,664         41,141           Net Increase (Decrease) in Cash         (1,530)         1,063         2,135           Cash at Beginning of Year         4,295         3,232         1,097           Cash at End of Year         2,765         4,295         3,232           Reconciliation of Net Earnings to         Net Cash Provided by         Operating Activities:         Very Cash at End of Year         8,24,342         \$28,148         \$21,100           Adjustments to Reconcile Net Earnings to Net Cash         Satisfied the Earnings to Net Cash         Frovided by Operating Activities:         Provided by Operating Activities:         Provided by Operating Activities:         Satisfied the Earnings to Activities:         1,478         8,141         8,141         Gain on sales of property and equipment (1,862) (1,698) (485)         (1,698) (485)         (485)         Increase in merchandise inventories (22,888) (14,854) (6,203)         Increase in merchandise inventories (22,888) (14,854) (6,203)         Increase in payable (644) (1,244) (6,203)         (6,203)         Increase in deferred income taxes (4,443) (1,40) (2,478)         1,244   |   |                                   | (3,240)          | (1,435)          |
| Proceeds from issuance of Convertible         75,000         50,000           Net Cash Provided by Financing  |   |                                   |                  |                  |
| Subordinated Debentures   75,000   50,000     Net Cash Provided by Financing   42,283   77,664   41,141     Net Increase (Decrease) in Cash   (1,530)   1,063   2,135     Cash at Beginning of Year   4,295   3,232   1,097     Cash at End of Year   2,765   4,295   3,232     Reconciliation of Net Earnings to   Net Cash Provided by     Operating Activities:   Net earnings to   Reconcile Net     Earnings to Net Cash   Provided by     Provided by Operating Activities:   Substitution   S    | <b>1</b> • 1                              | 172                               | 317              | 891              |
| Net Cash Provided by Financing       42,283       77,664       41,141         Net Increase (Decrease) in Cash       (1,530)       1,063       2,135         Cash at Beginning of Year       4,295       3,232       1,097         Cash at End of Year       2,765       4,295       3,232         Reconciliation of Net Earnings to       Net Cash Provided by         Operating Activities:       Net earnings       \$34,342       \$28,148       \$21,100         Adjustments to Reconcile Net       Earnings to Net Cash         Provided by Operating Activities:       Depreciation and amortization       13,233       10,478       8,141         Gain on sales of property and equipment       (1,862)       (1,698)       (485)         Increase in merchandise inventories       (22,888)       (14,854)       (6,203)         Increase (decrease) in payable to banks, accounts payable and accrued expenses       9,777       15,128       (754)         Increase (decrease) in income taxes payable       (644)       1,244       622         Increase (decrease) in accounts receivable and other       (979)       (3,412)       2,478         Increase in prepaid employee       (979)       (3,412)       272  |   |                                   | <b>55</b> 000    | F0 000           |
| Activities  |   |                                   | 75,000           | 50,000           |
| Net Increase (Decrease) in Cash         (1,530)         1,063         2,135           Cash at Beginning of Year         4,295         3,232         1,097           Cash at End of Year         2,765         4,295         3,232           Reconciliation of Net Earnings to Net Cash Provided by Operating Activities:         Seconcile Net         Seconcile Net           Net earnings         \$34,342         \$28,148         \$21,100           Adjustments to Reconcile Net         Seconcile Ne  |   | 40,000                            | 55 CC4           | 41 141           |
| Cash at Beginning of Year       4,295       3,232       1,097         Cash at End of Year       2,765       4,295       3,232         Reconciliation of Net Earnings to       Net Cash Provided by Operating Activities:         Net earnings       \$34,342       \$28,148       \$21,100         Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities:       Depreciation and amortization       13,233       10,478       8,141         Gain on sales of property and equipment       (1,862)       (1,698)       (485)         Increase in merchandise inventories       (22,888)       (14,854)       (6,203)         Increase (decrease) in payable and accrued expenses       9,777       15,128       (754)         Increase (decrease) in income taxes payable       (644)       1,244       622         Increase in deferred income taxes       4,443       140       2,478         Increase in prepaid employee       (979)       (3,412)       272  |   |                                   | ,                | •                |
| Cash at End of Year       2,765       4,295       3,232         Reconciliation of Net Earnings to       Net Cash Provided by Operating Activities:         Net earnings       \$34,342       \$28,148       \$21,100         Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities:       Depreciation and amortization       13,233       10,478       8,141         Gain on sales of property and equipment       (1,862)       (1,698)       (485)         Increase (decrease) in payable to banks, accounts payable and accrued expenses       9,777       15,128       (754)         Increase (decrease) in income taxes payable       (644)       1,244       622         Increase in deferred income taxes       4,443       140       2,478         Increase (decrease) in accounts receivable and other       (979)       (3,412)       272         Decrease in prepaid employee  |   |                                   |                  |                  |
| Reconciliation of Net Earnings to Net Cash Provided by Operating Activities: Net earnings \$34,342 \$28,148 \$21,100  Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities: Depreciation and amortization 13,233 10,478 8,141 Gain on sales of property and equipment (1,862) (1,698) (485) Increase in merchandise inventories (22,888) (14,854) (6,203) Increase (decrease) in payable to banks, accounts payable and accrued expenses 9,777 15,128 (754) Increase (decrease) in income taxes payable (644) 1,244 622 Increase in deferred income taxes 4,443 140 2,478 Increase (decrease) in accounts receivable and other (979) (3,412) 272 Decrease in prepaid employee   | <b>5 5</b>                                |                                   |                  |                  |
| Net Cash Provided by Operating Activities: Net earnings \$34,342 \$28,148 \$21,100  Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities: Depreciation and amortization 13,233 10,478 8,141 Gain on sales of property and equipment (1,862) (1,698) (485) Increase in merchandise inventories (22,888) (14,854) (6,203) Increase (decrease) in payable to banks, accounts payable and accrued expenses 9,777 15,128 (754) Increase (decrease) in income taxes payable (644) 1,244 622 Increase in deferred income taxes 4,443 140 2,478 Increase (decrease) in accounts receivable and other (979) (3,412) 272 Decrease in prepaid employee   |   | 2,700                             | 4,290            | 3,434            |
| Operating Activities:         \$34,342         \$28,148         \$21,100           Adjustments to Reconcile Net         Earnings to Net Cash         Frovided by Operating Activities:         13,233         10,478         8,141           Gain on sales of property and equipment         (1,862)         (1,698)         (485)           Increase in merchandise inventories         (22,888)         (14,854)         (6,203)           Increase (decrease) in payable to banks, accounts payable and accrued expenses         9,777         15,128         (754)           Increase (decrease) in income taxes (decrease) in income taxes payable         (644)         1,244         622           Increase (decrease) in accounts receivable and other         (979)         (3,412)         272           Decrease in prepaid employee         (979)         (3,412)         272   |   |                                   |                  |                  |
| Net earnings       \$34,342       \$28,148       \$21,100         Adjustments to Reconcile Net       Earnings to Net Cash         Provided by Operating Activities:       Depreciation and amortization       13,233       10,478       8,141         Gain on sales of property and equipment       (1,862)       (1,698)       (485)         Increase in merchandise inventories       (22,888)       (14,854)       (6,203)         Increase (decrease) in payable to banks, accounts payable and accrued expenses       9,777       15,128       (754)         Increase (decrease) in income taxes payable       (644)       1,244       622         Increase in deferred income taxes       4,443       140       2,478         Increase (decrease) in accounts receivable and other       (979)       (3,412)       272         Decrease in prepaid employee   |   |                                   |                  |                  |
| Adjustments to Reconcile Net  Earnings to Net Cash Provided by Operating Activities:  Depreciation and amortization 13,233 10,478 8,141  Gain on sales of property and equipment (1,862) (1,698) (485)  Increase in merchandise inventories (22,888) (14,854) (6,203)  Increase (decrease) in payable to banks, accounts payable and accrued expenses 9,777 15,128 (754)  Increase (decrease) in income taxes payable (644) 1,244 622  Increase in deferred income taxes 4,443 140 2,478  Increase (decrease) in accounts receivable and other (979) (3,412) 272  Decrease in prepaid employee  |   | <b>\$</b> 24 249                  | <b>\$99 1/18</b> | \$91 100         |
| Earnings to Net Cash Provided by Operating Activities:  Depreciation and amortization 13,233 10,478 8,141  Gain on sales of property and equipment (1,862) (1,698) (485)  Increase in merchandise inventories (22,888) (14,854) (6,203)  Increase (decrease) in payable to banks, accounts payable and accrued expenses 9,777 15,128 (754)  Increase (decrease) in income taxes payable (644) 1,244 622  Increase in deferred income taxes 4,443 140 2,478  Increase (decrease) in accounts receivable and other (979) (3,412) 272  Decrease in prepaid employee  | · · · · · · · · · · · · · · · · · · ·     | ф <del>04</del> ,0 <del>4</del> 2 | φ20,140          | φ21,100          |
| Provided by Operating Activities:  Depreciation and amortization  Gain on sales of property and equipment  (1,862) (1,698) (485)  Increase in merchandise inventories (22,888) (14,854) (6,203)  Increase (decrease) in payable to banks, accounts payable and accrued expenses  9,777  15,128  (754)  Increase (decrease) in income taxes payable (644)  Increase in deferred income taxes Increase (decrease) in accounts receivable and other  (979) (3,412)  272  Decrease in prepaid employee  | <u> </u>                                  |                                   |                  |                  |
| Depreciation and amortization 13,233 10,478 8,141  Gain on sales of property and equipment (1,862) (1,698) (485)  Increase in merchandise inventories (22,888) (14,854) (6,203)  Increase (decrease) in payable to banks, accounts payable and accrued expenses 9,777 15,128 (754)  Increase (decrease) in income taxes payable (644) 1,244 622  Increase in deferred income taxes 4,443 140 2,478  Increase (decrease) in accounts receivable and other (979) (3,412) 272  Decrease in prepaid employee  |   |                                   |                  |                  |
| Gain on sales of property and equipment       (1,862)       (1,698)       (485)         Increase in merchandise inventories       (22,888)       (14,854)       (6,203)         Increase (decrease) in payable to banks, accounts payable and accrued expenses       9,777       15,128       (754)         Increase (decrease) in income taxes payable       (644)       1,244       622         Increase in deferred income taxes       4,443       140       2,478         Increase (decrease) in accounts receivable and other       (979)       (3,412)       272         Decrease in prepaid employee   |   | 13 233                            | 10 478           | 8 141            |
| equipment (1,862) (1,698) (485)  Increase in merchandise inventories (22,888) (14,854) (6,203)  Increase (decrease) in payable to banks, accounts payable and accrued expenses 9,777 15,128 (754)  Increase (decrease) in income taxes payable (644) 1,244 622  Increase in deferred income taxes 4,443 140 2,478  Increase (decrease) in accounts receivable and other (979) (3,412) 272  Decrease in prepaid employee   |   | 10,200                            | 10,410           | 0,141            |
| Increase in merchandise inventories   |   | (1.862)                           | (1.698)          | (485)            |
| Increase (decrease) in payable to banks, accounts payable and accrued expenses 9,777 15,128 (754)  Increase (decrease) in income taxes payable (644) 1,244 622  Increase in deferred income taxes 4,443 140 2,478  Increase (decrease) in accounts receivable and other (979) (3,412) 272  Decrease in prepaid employee   |   | . , ,                             |                  |                  |
| to banks, accounts payable and accrued expenses 9,777 15,128 (754)  Increase (decrease) in income taxes payable (644) 1,244 622  Increase in deferred income taxes 4,443 140 2,478  Increase (decrease) in accounts receivable and other (979) (3,412) 272  Decrease in prepaid employee  |   | (==,000)                          | (11,001)         | (0,200)          |
| and accrued expenses 9,777 15,128 (754)  Increase (decrease) in income taxes payable (644) 1,244 622  Increase in deferred income taxes 4,443 140 2,478  Increase (decrease) in accounts receivable and other (979) (3,412) 272  Decrease in prepaid employee   |   |                                   |                  |                  |
| Increase (decrease) in income taxes payable Increase in deferred income taxes Increase (decrease) in accounts receivable and other Decrease in prepaid employee  (644) 1,244 622 4,443 140 2,478 Increase (decrease) in accounts (979) (3,412) 272  |   | 9,777                             | 15.128           | (754)            |
| taxes payable (644) 1,244 622 Increase in deferred income taxes 4,443 140 2,478 Increase (decrease) in accounts receivable and other (979) (3,412) 272 Decrease in prepaid employee   |   | -,,,,,                            | ,                | ( /              |
| Increase in deferred income taxes 4,443 140 2,478 Increase (decrease) in accounts receivable and other (979) (3,412) 272 Decrease in prepaid employee   |   | (644)                             | 1.244            | 622              |
| Increase (decrease) in accounts receivable and other (979) (3,412) 272 Decrease in prepaid employee   |   | , ,                               | ·                |                  |
| receivable and other (979) (3,412) 272  Decrease in prepaid employee  |   | ,                                 |                  | ,                |
| Decrease in prepaid employee  |   | (979)                             | (3,412)          | 272              |
| honofito 7 500  |   | ` ,                               | .,,              |                  |
| penents (,000   | benefits                                  |                                   | 7,500            |                  |
| Total adjustments 1,080 14,526 4,071  |   | 1,080                             |                  | 4,071            |
| Net Cash Provided by  |   | ,                                 | •                | •                |
| Operating Activities \$35,422 \$42,674 \$25,171   |   | \$35,422                          | \$42,674         | <b>\$2</b> 5,171 |

|  | (in thousands)                    |                                   |                                   |  |
|--|-----------------------------------|-----------------------------------|-----------------------------------|--|
|  | Year ended<br>January 30,<br>1988 | Year ended<br>January 31,<br>1987 | Year ended<br>February 1,<br>1986 |  |
| Supplemental Schedule of Noncash<br>Investing and Financing Activities:<br>Reclassification of current marketable<br>securities to non-current | \$31,170                          |                                   |                                   |  |
| Conversion of 84% Convertible<br>Subordinated Debentures<br>into Common Stock  |                                   | \$49,923                          |                                   |  |

See notes to consolidated financial statements.

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Note A. Summary of Significant Accounting Policies

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Financial Statement Reclassification and Presentation. Certain reclassifications have been made to prior years' financial statements to conform to the 1987 presentation. In 1987, the Company is presenting Consolidated Statements of Cash Flows in accordance with Statement of Financial Accounting Standards No. 95. In prior years, the Company had presented Consolidated Statements of Changes in Financial Position. Prior years' statements have been restated to conform to the 1987 presentation.

# REPCO INCORPORATED AND SUBSIDIARIES Consolidated Statements of Cash Flows

|   | Years Ended December 31, |               |            |
|---|--------------------------|---------------|------------|
|   | 1987                     | 1986          | 1985       |
| Cash flows from operating activities:   |                          |               |            |
| Cash received from customers  | \$20,321                 | \$15,701      | \$17,291   |
| Cash paid to suppliers and employees  | (19,653)                 | (14,343)      | (17,366)   |
| Interest paid   | (391)                    | (452)         | (551)      |
| Miscellaneous cash received   | 39                       | 317           | 40         |
| Deferred compensation   |                          | (94)          | (173)      |
| Net cash provided by (used in)  |                          |               |            |
| operating activities  | 316                      | 1,129         | (758)      |
| Cash flows from investing activities:   |                          | ,             |            |
| Payments for purchase of equipment  | (376)                    | (27)          | (400)      |
| Proceeds from sale of equipment   | 13                       |               | 1          |
| Net cash used in investing activities   | (363)                    | (27)          | (398)      |
| Cash flows from financing activities:   |                          |               |            |
| Net borrowings (repayments) under   |                          |               |            |
| line-of-credit agreement  | (56)                     | (1,137)       | 1,500      |
| Principal payments under capital  |                          |               |            |
| lease obligations   | (28)                     | (35)          | (51)       |
| Net cash provided by (used in)  |                          |               |            |
| financing activities  | (84)                     | (1,172)       | 1,448      |
| Net change in cash and cash equivalents   | (132)                    | (70)          | 290        |
| Cash and cash equivalents at beginning of year                                    | 291                      | 362           | 71         |
| Cash and cash equivalents at end of year  | \$ 158                   | \$ 291        | \$ 362     |
| Reconciliation of net income to net cash  |                          |               |            |
| provided by operating activities:   |                          |               |            |
| Net income (loss)   | \$ (497)                 | <b>\$ 136</b> | \$ (1,918) |
| Adjustments to reconcile net income to net cash provided by operating activities: |                          |               |            |
| Depreciation and amortization   | 459                      | 517           | 523        |

|  | Years Ended December 31, |          |          |  |
|--|--------------------------|----------|----------|--|
|  | 1987                     | 1986     | 1985     |  |
| Payment of employee bonus by issuance      |                          |          |          |  |
| of stock                                   |                          | 10       |          |  |
| Payment of employee profit-sharing plan    |                          |          |          |  |
| contribution by issuance of stock          |                          |          | 51       |  |
| Loss (gain) on sale of equipment           | (8)                      | 6        | 6        |  |
| Decrease (increase) in accounts receivable | 728                      | (581)    | 61       |  |
| Decrease (increase) in inventory           | (424)                    | 1,315    | 1,091    |  |
| Decrease (increase) in prepaid expenses    | (167)                    | 5        | 55       |  |
| Increase in accounts payable and bank      |                          |          |          |  |
| overdraft                                  | 261                      | 113      | 105      |  |
| Decrease in accrued salaries               | (28)                     | (76)     | (266)    |  |
| Increase (decrease) in accrued other       | 57                       | (289)    | (45)     |  |
| Increase (decrease) in accrued commissions | (64)                     | 64       | (250)    |  |
| Decrease in deferred compensation          |                          | (94)     | (173)    |  |
| et cash provided by (used in) operating    |                          |          |          |  |
| activities                                 | \$ 316                   | \$ 1,129 | \$ (758) |  |

See notes to consolidated financial statements.

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### 1. Significant Accounting Policies

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Statement of Cash Flows. In 1987 the Company adopted the provisions of Statement of Financial Accounting Standards Number 95 (SFAS 95), Statement of Cash Flows. The provisions of SFAS 95 have been adopted retroactively, resulting in the restatement of financial statements of earlier years presented.

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

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### 12. Supplementary Statement of Cash Flows Information

|  | Years Ended December 31, |           |  |
|--|--------------------------|-----------|--|
|  | 1986                     | 1985      |  |
| Supplemental schedule of noncash             |                          |           |  |
| investing and financing activities:          |                          |           |  |
| Equipment acquired under capital leases      |                          | \$ 99,509 |  |
| Stock issued to employee                     | \$10,000                 |           |  |
| Stock issued to employee profit-sharing plan |                          | 51,962    |  |
| Noncash investing and financing activities   | \$10,000                 | \$151,471 |  |

# RESORTS INTERNATIONAL, INC. Consolidated Statements of Cash Flows (in thousands of dollars)

|                                       | For the Year |           |            |  |
|---------------------------------------|--------------|-----------|------------|--|
|                                       | 1987         | 1986      | 1985       |  |
| Cash flows from operating activities: |              |           |            |  |
| Cash received from customers          | \$446,033    | \$426,359 | \$422,663  |  |
| Cash paid to suppliers and employees  | (384,414)    | (359,692) | (365, 329) |  |
| Cash flow from operations before      |              |           |            |  |
| interest, dividends and taxes         | 61,619       | 66,667    | 57,334     |  |
| Interest and dividends received       | 7,002        | 23,418    | 38,154     |  |
| Interest paid                         | (80,310)     | (85,227)  | (89,644)   |  |

# Consolidated Statements of Cash Flows (continued) (in thousands of dollars)

|   | For the Year |            |           |  |
|---|--------------|------------|-----------|--|
|   | 1987         | 1986       | 1985      |  |
| Add-capitalized interest                      | 41,331       | 23,117     | 9,834     |  |
| Income taxes paid                             | (1,580)      | (433)      | (4,146)   |  |
| Income tax refunds received                   |              |            | 7,818     |  |
| Net cash provided by operating activities     | 28,062       | 27,542     | 19,350    |  |
| Cash flows from investing activities:         | ,            | ,          | ,         |  |
| Proceeds from sales of marketable             |              |            |           |  |
| securities and metals                         | 114,989      | 170,819    | 15,157    |  |
| Purchase of marketable securities             | ,            | ,          | (146,664) |  |
| Proceeds from sale of undeveloped land        | 5,893        |            | , , ,     |  |
| Payments for property and equipment           | ,            |            |           |  |
| including capitalized interest                | (215,561)    | (178,032)  | (88,507)  |  |
| Proceeds from sale of property and            | , , ,        | , ,        | • , ,     |  |
| equipment                                     | 1,429        | 3,454      | 917       |  |
| Collection of receivable from property sale   | ,            | ,          | 11,000    |  |
| CRDA deposits and bond purchases              | (4,068)      | (4,772)    | (7,577)   |  |
| Net cash used in investing activities         | (97,318)     | (8,531)    | (215,674) |  |
| Cash flows from financing activities:         | ` , -,       | .,,,       | ` , ,     |  |
| Borrowings under broker loans                 | 25,791       | 28,744     |           |  |
| Repayments of broker loans                    | (54,061)     | (474)      |           |  |
| Borrowings under lines of credit              | 46,135       | ` ,        |           |  |
| Repayments of lines of credit                 | (46,135)     |            |           |  |
| Borrowings from bank                          | 75,000       |            |           |  |
| Borrowings under repurchase agreements        | ,            | 33,328     | 24,458    |  |
| Repayments of repurchase agreements           |              | (172,747)  | ,         |  |
| Repayments of other debt                      | (3,903)      | (2,685)    | (1,644)   |  |
| Proceeds from issuance of shares from         | .,           |            | .,        |  |
| treasury                                      |              | 600        | 940       |  |
| Payments for purchases of shares for treasury |              |            | (16,312)  |  |
| Net cash provided by (used in)                |              |            | . , ,     |  |
| financing activities                          | 42,827       | (113, 234) | 7,442     |  |
| Net decrease in cash                          | (26,429)     | (94,223)   | (188,882) |  |
| Cash (including short-term money market       | ` , ,        | . , ,      | ` , ,     |  |
| securities) at beginning of year              | 63,313       | 157,536    | 346,418   |  |
| Cash (including short-term money market       | ,            | , -        | ,         |  |
| securities) at end of year                    | \$ 36,884    | \$ 63,313  | \$157,536 |  |
| •   | • •          | •          | . ,       |  |

See Notes to Consolidated Financial Statements.

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### Note 13. Statements of Cash Flows

The Company adopted the provisions of Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows" ("SFAS 95") at year end 1987. For comparative purposes, Consolidated Statements of Cash Flows are presented herein for 1986 and 1985, rather than the previously issued Statements of Changes in Financial Position for those same periods. Supplemental disclosures required by SFAS 95 are presented below.

| (in thousands of dollars)                       | 1987     | 1986       | 1985            |
|---|----------|------------|-----------------|
| Reconciliation of earnings (loss)               |          |            |                 |
| before extraordinary credit to net              |          |            |                 |
| cash provided by operating activities:          |          |            |                 |
| Earnings (loss) before extraordinary credit     | \$ 3,206 | \$(30,644) | <b>\$</b> 4,893 |
| Adjustments to reconcile earnings (loss) before |          |            |                 |
| extraordinary credit to net cash provided by    |          |            |                 |
| operating activities:                           |          |            |                 |
| Depreciation                                    | 23,589   | 23,914     | 24,264          |
| Amortization                                    | 4,800    | 5,253      | 4,291           |

| (in thousands of dollars)                      | 1987            | 1986             | 1985            |
|--|-----------------|------------------|-----------------|
| Provision for doubtful receivables             | 3,430           | 5,765            | 3,981           |
| Deferred tax provision (benefit) and           |                 |                  |                 |
| tax provision to be offset by loss             |                 |                  |                 |
| carryforwards                                  | 8,875           | (14,200)         | (13,900)        |
| Net (gain) loss from securities transactions   | (6,649)         | 2,458            | (3,609)         |
| Net gain on sale of property                   | (5,318)         |                  |                 |
| Provision for discount on CRDA obligations     | 5,048           | 819              | 927             |
| Write-down of amphibious aircraft              |                 | 23,724           |                 |
| Net (increase) decrease in accounts            |                 |                  |                 |
| receivable                                     | (915)           | 1,897            | (716)           |
| Net increase in inventories and prepaids       | (5,694)         | (2,718)          | (2,705)         |
| Net increase in deferred charges               | (844)           | (430)            | (727)           |
| Net increase (decrease) in accounts payable    |                 |                  |                 |
| and accrued liabilities                        | (1,466)         | 11,704           | 3,915           |
| Net decrease in current income tax liability   |                 |                  | (1,264)         |
| Net cash provided by operating activities      | \$28,062        | <b>\$</b> 27,542 | <b>\$19,350</b> |
| Non-cash investing and financing transactions: |                 |                  |                 |
| Net increase in accounts payable and accrued   |                 |                  |                 |
| liabilities for additions to property and      |                 |                  |                 |
| equipment and other assets                     | <b>\$</b> 7,719 | <b>\$</b> 5,137  | \$12,565        |
| Reclassification of deposits and other assets  |                 |                  |                 |
| to property and equipment                      | <b>\$</b> 753   | <b>\$ 190</b>    | \$ 2,059        |
| Stock issued for other than cash               |                 |                  | <b>\$</b> 1,401 |

# UNITED STATES SURGICAL CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows

|  | Year Ended December 31, |                 |               |  |  |
|--|-------------------------|-----------------|---------------|--|--|
| (in thousands)                                       | 1987                    | 1986            | 1985          |  |  |
| Cash flows from operating activities:                |                         |                 |               |  |  |
| Cash received from customers                         | \$238,204               | \$206,645       | \$177,974     |  |  |
| Cash paid to vendors, suppliers and employees        | (183,100)               | (157,859)       | (139,586)     |  |  |
| Interest paid (net of capitalized interest)          | (7,904)                 | (5,947)         | (5,519)       |  |  |
| Income taxes paid                                    | (6,945)                 | (2,536)         | (1,543)       |  |  |
| Cash paid for litigation settlement                  | •                       | (3,500)         | (197)         |  |  |
| Net cash provided by operating activities            | 40,255                  | 36,803          | 31,129        |  |  |
| Cash flows from investing activities:                |                         |                 |               |  |  |
| Additions to property, plant, and equipment          | (26,652)                | (26,254)        | (28,266)      |  |  |
| Sale of undeveloped land                             |                         | 1,750           |               |  |  |
| Helistat (registered) license and loan               | (3,000)                 |                 |               |  |  |
| Acquisition of distributor in Spain                  | (1,479)                 |                 |               |  |  |
| HTR TM patents and related assets                    |                         | (4,588)         |               |  |  |
| Endoscopic license and related assets                |                         | (1,280)         |               |  |  |
| Other assets   | (2,015)                 | (1,443)         | (1,652)       |  |  |
| Net cash used in investing activities                | (33, 146)               | (31,815)        | (29,918)      |  |  |
| Cash flows from financing activities:                |                         |                 |               |  |  |
| Borrowings under credit agreements                   | 445,300                 | 182,300         | 175,500       |  |  |
| Repayments under credit agreements                   | (429,100)               | (178,000)       | (173,000)     |  |  |
| Common stock issued                                  | 6,702                   | 2,063           | 831           |  |  |
| Purchase of common stock for treasury                | (24,919)                | (7,584)         |               |  |  |
| Dividends paid                                       | (5,488)                 | (4,937)         | (4,864)       |  |  |
| Net cash used by financing activities                | (7,505)                 | (6,158)         | (1,533)       |  |  |
| Effect of exchange rate changes on cash              |                         |                 |               |  |  |
| and cash equivalents                                 | 840                     | 1,889           | (27)          |  |  |
| Net increase (decrease) in cash and cash equivalents | 444                     | 719             | (349)         |  |  |
| Cash and cash equivalents, beginning of year         | 1,278                   | 559             | 908           |  |  |
| Cash and cash equivalents, end of year               | \$ 1,722                | <b>\$ 1,278</b> | <b>\$</b> 559 |  |  |

|   | Year Ended December 31, |           |           |  |
|---|-------------------------|-----------|-----------|--|
| (in thousands)  | 1987                    | 1986      | 1985      |  |
| Reconciliation of net income to net cash provided by operating activities:        |                         |           |           |  |
| Net income  | \$ 20,126               | \$ 18,741 | \$ 10,019 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                         |           |           |  |
| Depreciation and amortization   | 23,044                  | 19,208    | 17,572    |  |
| Amortization and adjustment of restricted   |                         |           |           |  |
| stock awards  | 2,168                   | 2,139     | 309       |  |
| Adjustment to property, plant and equipment reserves                              | 3,557                   | 1,364     | 157       |  |
| Loss on sale of investment  |                         |           | 5,098     |  |
| Receivables—(increase)/decrease   | (13,712)                | 329       | (6,095)   |  |
| Inventories—(increase)/decrease   | (3,018)                 | (900)     | 1,038     |  |
| Accounts payable and accrued expenses—  |                         |           |           |  |
| increase/(decrease)   | 6,738                   | (1,724)   | 4,600     |  |
| Income taxes—increase/(decrease)  | (361)                   | 1,860     | 560       |  |
| Litigation settlement obligation—(decrease)                                       |                         | (3,500)   |           |  |
| Other adjustments—net   | 1,713                   | (714)     | (2,129)   |  |
| Total adjustments   | 20,129                  | 18,062    | 21,110    |  |
| Net cash provided by operating activities   | \$ 40,255               | \$ 36,803 | \$ 31,129 |  |

See Notes to Consolidated Financial Statements.

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### Note B. Statements of Cash Flows

In November 1987, the Financial Accounting Standards Board adopted SFAS No. 95—Statement of Cash Flows. The Company has adopted the new FASB standard and has presented Statements of Cash Flows as part of its consolidated financial statements, in place of the previously reported Statements of Changes in Financial Position. The Statements of Cash Flows classify changes in cash and cash equivalents according to operating, investing or financing activities. The Company does not consider any of its assets to meet the definition of cash equivalent.

Following is supplementary information relating to the Statements of Cash Flows:

|  | Year Ended December 31, |                 |         |  |  |
|--|-------------------------|-----------------|---------|--|--|
| (in thousands)   | 1987                    | 1986_           | 1985    |  |  |
| HTR TM patents and related assets:                     |                         |                 |         |  |  |
| Acquisition costs                                      |                         | \$5,388         |         |  |  |
| Noncash portion—Value of 200,000-share stock           |                         |                 |         |  |  |
| option issued in connection with acquisition           |                         | (800)           |         |  |  |
| Cash paid  |                         | \$4,588         |         |  |  |
| Common stock issued:                                   |                         |                 |         |  |  |
| Exercise of stock options                              | \$5,957                 | <b>\$</b> 1,573 | \$8,373 |  |  |
| Payments on (increase in) installment receivables from |                         |                 |         |  |  |
| exercise of stock options                              | 1,964                   | 18              | (7,926) |  |  |
| Restricted stock awards                                | 5,573                   | 236             | 3,353   |  |  |
| Deferred compensation arising from restricted stock    |                         |                 |         |  |  |
| awards   | (5,573)                 | (236)           | (3,353) |  |  |
| Stock purchases through Employee Stock Purchase        |                         |                 |         |  |  |
| Plan   | 742                     | 472             | 384     |  |  |
| Tax effect of disqualifying dispositions of stock      | (1,961)                 |                 |         |  |  |
| Cash flow from common stock issued                     | \$6,702                 | \$2,063         | \$ 831  |  |  |

### NO NONCASH INFORMATION PRESENTED

NORTHROP CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows Year ended December 31

|  | (\$ in millions)           |           |                |  |
|--|----------------------------|-----------|----------------|--|
|  | 1987                       | 1986      | 1985           |  |
| Cash Flows From Operating Activities                   |                            |           |                |  |
| Sources of Cash:                                       |                            |           |                |  |
| Cash received from customers                           | <b>\$</b> 5,6 <b>4</b> 1.6 | \$5,373.0 | \$4,709.1      |  |
| Interest received                                      | 1.7                        | 2.0       | 2.0            |  |
| Income tax refunds received                            | .2                         |           | 46.8           |  |
| Claim settlements                                      |                            |           | 50.0           |  |
| F-20 insurance recoveries                              |                            |           | 30.0           |  |
| Other cash receipts                                    | 3.5                        | 9.4       | 7.0            |  |
| Cash provided by operating activities                  | 5,647.0                    | 5,384.4   | 4,844.9        |  |
| Uses of Cash:  |                            |           |                |  |
| Cash paid to suppliers and employees                   | 5,635.2                    | 5,250.1   | 4,463.5        |  |
| Interest paid (net of capitalization)                  | 40.7                       | 28.1      | 15.1           |  |
| Payment of accrued product support                     |                            |           |                |  |
| to U.S. Government                                     | 27.7                       |           |                |  |
| Income taxes paid                                      | 9.7                        | 23.7      | 42.1           |  |
| Other cash payments                                    | .9                         | 1.7       | 4.8            |  |
| Cash used in operating activities                      | 5,714.2                    | 5,303.6   | 4,525.5        |  |
| Net cash provided by (used in) operating               |                            |           |                |  |
| activities   | (67.2)                     | 80.8      | 319.4          |  |
| Investment Activities                                  |                            |           |                |  |
| Additions to property, plant and equipment             | (294.4)                    | (364.2)   | (384.0)        |  |
| Proceeds from sales of property, plant                 |                            |           |                |  |
| and equipment  | 29.9                       | 3.4       | 9.5            |  |
| Investments in affiliates, net of dividends            |                            | (4.0)     | (4.1)          |  |
| Other investment activities                            | 2.3                        | 1.8       | (.1)           |  |
| Net cash used in investment activities                 | (262.2)                    | (363.0)   | (378.7)        |  |
| Financing Activities                                   |                            |           |                |  |
| Borrowings under lines of credit                       | 954.6                      | 335.9     | 120.6          |  |
| Repayment of borrowings under lines of credit          | (565.9)                    |           |                |  |
| Proceeds from issuance of long-term debt               | 1.0                        |           |                |  |
| Principal payments of long-term debt/capital           |                            |           |                |  |
| leases   | (2.8)                      | (.4)      | (2.3)          |  |
| Proceeds from issuance (repurchase) of stock           | (1.1)                      | .2        |                |  |
| Dividends paid   | (56.2)                     | (55.8)    | (55.6)         |  |
| Net cash provided by (used in) financing activities    | 329.6                      | 279.9     | -,             |  |
| Increase (decrease) in cash                            | .2                         | (2.3)     | 3.4            |  |
| Cash balance at beginning of year                      | 4.8                        | 7.1       | 3.7            |  |
| Cash balance at end of year                            | \$ 5.0                     | \$ 4.8    | \$ 7.1         |  |
| Reconciliation of Net Income to Net Cash               |                            |           |                |  |
|  |                            |           |                |  |
| Provided by (Used in) Operating Activities  Net income | \$ 94.2                    | \$ 41.2   | \$ 214.4       |  |
| Adjustments to reconcile net income to net cash        | <b>ð</b> 94.2              | \$ 41.Z   | <b>Ф</b> 214.4 |  |
| provided (used):                                       |                            |           |                |  |
| Depreciation and amortization                          | 246.8                      | 225.6     | 193.4          |  |
| Common stock issued to employees                       | 5.3                        | 3.7       | 4.7            |  |
| Amortization of restricted award shares                | 4.1                        | 4.0       | 4.8            |  |
| Loss (gain) on fixed asset disposals                   | (11.2)                     | (.6)      | .8             |  |
| Undistributed income of affiliates                     | (3.8)                      | (4.5)     | (4.4)          |  |
| Chaistibated income of attinates                       | (0.0)                      | (3.0)     | (3.3)          |  |

|  | (\$ in millions) |         |             |  |
|--|------------------|---------|-------------|--|
|  | 1987             | 1986    | 1985        |  |
| Decrease (increase) in:                  |                  |         |             |  |
| Accounts receivable                      | (50.4)           | (252.6) | (220.1)     |  |
| Inventoried costs                        | 26.6             | (49.3)  | (48.7)      |  |
| Prepaid expenses                         | (3.4)            | (4.6)   | (9.9)       |  |
| Refundable federal income tax            |                  | 1.9     | 18.4        |  |
| Increase (decrease) in:                  |                  |         |             |  |
| Progress payments and advances           | 310.8            | 17.0    | (127.5)     |  |
| Accounts payable and accruals            | 28.1             | 11.3    | 87.0        |  |
| Provisions for contract losses           | (58.9)           | 100.5   | 54.3        |  |
| Deferred income taxes                    | 50.2             | (10.4)  | 122.9       |  |
| Income taxes payable                     | (8.4)            | (11.6)  | 20.7        |  |
| Other noncash transactions               | 2.8              | 9.2     | 8. <b>6</b> |  |
| Net cash provided by (used in) operating |                  |         |             |  |
| activities                               | \$ (67.2)        | \$ 80.8 | \$ 319.4    |  |

The accompanying notes are an integral part of these financial statements.

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Summary of Significant Accounting Policies

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Accounting and Reporting Changes. In 1987, the company adopted FASB Statements No. 87—Employers' Accounting for Pensions, and No. 95—Statement of Cash Flows.

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The company has included new Consolidated Statements of Cash Flows for the last years in place of the previously required Consolidated Statements of Changes in Financial Position. Since the company has been reporting substantially in conformity with the new standard since 1982, only minor reclassifications for prior years were necessary in adopting the new standard.

# PATRICK INDUSTRIES, INC. Statements of Cash Flows

|   | Year Ended December 31 |         |           |         | 31        |          |
|---|------------------------|---------|-----------|---------|-----------|----------|
|   | _                      | 1987    | _         | 1986    | _         | 1985     |
| Cash flows from operating activities:     |                        |         |           |         |           |          |
| Cash received from customers              | \$ 1                   | 26,536  | \$        | 121,051 | \$        | 120,896  |
| Cash paid to suppliers and employees      | \$(1                   | 23,057) | (116,818) |         | (117,302) |          |
| Interest received                         |                        | 350     |           | 260     |           | 318      |
| Interest paid, net of amount capitalized  |                        | (1,028) |           | (1,297) |           | (663)    |
| Income taxes paid                         |                        | (684)   |           | (785)   |           | (748)    |
| Net cash provided by operating activities | \$                     | 2,116   | \$        | 2,411   | \$        | 2,501    |
| Cash flows from investing activities:     |                        | •       |           | ,       |           | •        |
| Capital expenditures                      | \$                     | (7,418) | \$        | (2,836) | \$        | (4,575)  |
| Proceeds from sale of equipment           |                        | 70      |           | 364     |           | 86       |
| Cash value of life insurance              |                        | (57)    |           | (43)    |           | (86)     |
| Net cash (used in) investing activities   | \$                     | (7,404) | \$        | (2,514) | \$        | (4,575)  |
| Cash flows from financing activities:     |                        |         |           |         |           |          |
| Net borrowings under debt agreements      | \$                     | 5,500   |           |         | \$        | 11,957   |
| Proceeds from cash escrows                |                        | 923     |           | 76      |           | 1,963    |
| Stock warrants exercised                  |                        |         |           | 2,220   |           | ,        |
| Reacquisition of common stock             |                        | (215)   |           | •       |           | (11,307) |

### Statements of Cash Flows (continued)

|   | _  | Year Ended December 31 |       |             |    |         |
|---|----|------------------------|-------|-------------|----|---------|
|   | _  | 1987                   | _     | 1986        |    | 1985    |
| Principal payments on debt                          |    | (1,142)                |       | (2,160)     |    | (3,193) |
| Net cash provided by (used in)                      |    |                        |       |             |    |         |
| financing activities                                | \$ | 5,065                  | \$    | 136         | \$ | (579)   |
| Net increase (decrease) in cash and                 |    |                        |       |             |    |         |
| cash equivalents \$ (222) \$                        |    | 33                     | \$    | (2,654)     |    |         |
| Cash and cash equivalents, beginning 1,350 1,317    |    | 1,317                  | 3,971 |             |    |         |
| Cash and cash equivalents, ending \$ 1,127 \$ 1,350 |    | 1,350                  | \$    | 1,317       |    |         |
| Reconciliation of net income to net cash            |    |                        |       |             |    |         |
| provided by operating activities:                   |    |                        |       |             |    |         |
| Net income  | \$ | 1,618                  | \$    | 1,254       | \$ | 1,317   |
| Adjustments:  |    |                        |       |             |    |         |
| Depreciation and amortization                       |    | 1,688                  |       | 1,535       |    | 1,352   |
| Gain on sale of equipment                           |    | (15)                   |       |             |    | (14)    |
| Change in assets and liabilities:                   |    |                        |       |             |    |         |
| Decrease (increase) in:                             |    |                        |       |             |    |         |
| Accounts receivable                                 |    | (1,091)                |       | 278         |    | (1,208) |
| Inventories   |    | (1,645)                |       | <b>24</b> 8 |    | (1,412) |
| Prepaid expenses                                    |    | 116                    |       | (163)       |    | 5       |
| Increase (decrease) in accounts payable             |    |                        |       |             |    |         |
| and accrued expenses                                |    | 967                    |       | (1,118)     |    | 2,281   |
| Increase in income taxes payable                    |    |                        |       |             |    |         |
| and deferred taxes                                  |    | 448                    |       | 259         |    | 81      |
| Increase in deferred compensation                   |    | 28                     |       | 117         |    | 98      |
| Net cash provided by operating activities           | \$ | 2,116                  | \$    | 2,411       | \$ | 2,501   |

See Notes to Financial Statements.

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Note 1. Nature of Business and Significant Accounting Policies

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Significant Accounting Policies

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Statement of cash flows. The Company has adopted Statement of Financial Accounting Standards No. 95, Statement of Cash Flows, for the year ended December 31, 1987. Accordingly, the Company has restated the statements of changes in financial position to the statements of cash flows for the years ended December 31, 1986 and 1985.

# RUSS TOGS, INC. AND SUBSIDIARIES Consolidated Statement of Cash Flows

|                                       | Year Ended          |                     |                     |  |
|---------------------------------------|---------------------|---------------------|---------------------|--|
|                                       | January 30,<br>1988 | January 31,<br>1987 | February 1,<br>1986 |  |
| Cash flows from operating activities: |                     |                     | *                   |  |
| Cash received from customers          | \$272,026           | \$275,474           | <b>\$2</b> 83,613   |  |
| Cash paid to suppliers and employees  | (265,383)           | (258,440)           | (265,771)           |  |
| Interest and other income received    | 2,327               | 2,977               | 3,195               |  |
| Interest paid                         | (1,535)             | (1,209)             | (1,448)             |  |
| Income taxes paid                     | (8,444)             | (14,512)            | (8,446)             |  |
| Net cash provided by (used in)        |                     |                     |                     |  |
| operating activities                  | (1,009)             | 4,290               | 11,143              |  |

|  |                     | Year Ended           |                     |  |
|--|---------------------|----------------------|---------------------|--|
|  | January 30,<br>1988 | January 31,<br>1987  | February 1,<br>1986 |  |
| Cash flows from investing activities:  |                     |                      |                     |  |
| Proceeds from sale of property and equipment<br>Capital expenditures<br>Reduction in investment in direct  | (1,701)             | 116<br>(2,190)       | 430<br>(1,503)      |  |
| financing lease  |                     |                      | 675                 |  |
| Net cash used in investing activities Cash flows from financing activities:                                | (1,701)             | (2,074)              | (398)               |  |
| Net borrowings (repayments) under  | 9.010               | 0.400                | (007)               |  |
| line of credit agreement   | 3,810<br>(63)       | 2,480<br>(783)       | (907)               |  |
| Principal payments on long-term debt<br>Cost of shares of common stock                                     | (00)                | (100)                | (1,009)             |  |
| acquired for treasury  | (4,134)             | (1,512)              | (2,914)             |  |
| Dividends paid   | (4,585)             | (4,152)              | (4,290)             |  |
| Proceeds from exercise of stock options<br>Cash paid in lieu of fractional shares on                       | 141                 | (1,102)              | (1,200)             |  |
| three-for-two stock split  | (11)                | (0.00 <del>=</del> ) | (0.100)             |  |
| Net cash used in financing activities  | (4,842)             | (3,967)              | (9,120)             |  |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS Cosh and cosh equivalents beginning of year           | (7,552)             | (1,751)              | 1,625               |  |
| Cash and cash equivalents—beginning of year  | 16,547              | 18,298               | 16,673              |  |
| CASH AND CASH EQUIVALENTS—END<br>OF YEAR   | \$ 8,995            | \$ 16,547            | \$ 18,298           |  |
| Reconciliation of net earnings to net cash provided by operating activities:                               |                     |                      |                     |  |
| Net earnings Adjustments to reconcile net earnings to net  | \$ 9,290            | \$ 13,819            | \$ 10,986           |  |
| cash provided by operating activities:  Depreciation and amortization  (Gain) loss on sale of property and | 1,985               | 1,870                | 1,938               |  |
| equipment  | 19                  | (21)                 | 78                  |  |
| Decrease (increase) in:  |                     | (/                   |                     |  |
| Accounts receivable  | 1,506               | 1,142                | 6,798               |  |
| Inventories  | (10,227)            | (6,303)              | (7,446)             |  |
| Income tax refunds receivable  | (286)               | . ,                  |                     |  |
| Prepaid expenses and other   |                     |                      |                     |  |
| current assets   | (1,617)             | (4,029)              | (93)                |  |
| Other assets   | 253                 | (84)                 | 1,166               |  |
| Increase (decrease) in:  |                     |                      |                     |  |
| Accounts payable   | 6,420               | (1,860)              | (5,358)             |  |
| Accrued expenses and taxes   | (4,948)             | 166                  | 1,071               |  |
| Income taxes   | (3,187)             | (468)                | 2,599               |  |
| Deferred compensation  | (393)               | 70                   | 61                  |  |
| Deferred taxes   | 176                 | (12)                 | (657)               |  |
| Total  | (10,299)            | (9,529)              | 157                 |  |
| Net cash provided by (used in)   |                     |                      |                     |  |
| operating activities   | \$ (1,009)          | \$ 4,290             | \$ 11,143           |  |

The notes to financial statements are made a part hereof.

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### Note A. Summary of Significant Accounting Policies

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(7) In 1988, the Company adopted FASB No. 95 and, accordingly, has presented a statement of cash flows. Prior financial statements have been restated to present a comparative format.

The Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents for purposes of the consolidated statement of cash flows.

### **APPENDIX A**

# USING NAARS TO EXPAND THE INFORMATION IN THIS PUBLICATION

The National Automated Accounting Research System (NAARS) is a full text, on-line data base which includes three types of files: (1) corporate annual reports, (2) governmental units, and (3) accounting literature.

The corporate annual report files contain the financial statements, audit report, management responsibility letter, and footnotes. If the annual report received at the AICPA was a form 10-K, we also include the supplementary schedules and the exhibit on earnings per share.

There are always five single year files of annual reports on-line, which may be searched individually or in a combined group. Each single year file contains approximately 4,200 reports. The combined group contains over 21,000 annual reports. The reports in each file may be searched by employing a key word or phrase in the search frame transmitted. However, a particular accounting concept may be difficult to find by using a key word or phrase. For example, the subject of accounting changes is sometimes difficult to identify in an annual report. A particular report may refer to an accounting change simply by saying, "During the year we changed the method of accounting for. . . ." This is an easy change to find. The search frame to transmit may be constructed as follows:

### CHANG! W/5 METHOD OR ACCOUNTING

In this case, the computer is instructed to search the annual reports for examples where any form of the word CHANGE (the exclamation point is a wild card) is found to appear within five words of either METHOD or ACCOUNTING.

However, a report which discloses an accounting change without using the word "change" can be a difficult one to find. For example, the report might say "Since 1986 we account for..." or "prior to 1985, we accounted for..." Both methods of disclosure imply there has been a change in the method of accounting but neither employ any form of the word "change." Members of the AICPA staff index the footnotes to make it possible to find such cases. A CPA at the Institute reads each of the footnotes going into the data base. These professionals identify accounting concepts

contained within a footnote. The accounting concepts contained within the footnote are indexed by applying acronym(s) at the beginning of each note. When the report is entered into the data base, the acronym becomes part of the footnote. The acronyms are called *descriptors*. The descriptor which identifies an accounting change is ACCTG.

The above example may be searched by using the following search frame:

# ACCTG W/SEG SINCE OR PRIOR OR CHANG! OR ADOPT! W/5 METHOD OR ACCOUNT!

Here the computer is instructed to find examples of footnote disclosure, where the footnote includes the descriptor ACCTG and within the text of the footnote, the words PRIOR or SINCE or any form of the words CHANGE or ADOPT is found to appear within five words of METHOD or any form of the word ACCOUNT.

The descriptors may be employed with a key word or phrase to find specific examples as well. For example, the following would provide examples of accounting changes disclosed within a pension footnote which discuss Financial Accounting Standards Board Statement No. 87:

### ACCTG W/SEG PENS W/SEG (STATEMENT OR STANDARD OR SFAS OR FASB W/3 87)

The search frame used to find the examples in this publication and a complete listing of NAARS descriptors are included on the following pages, with a brief description of the concept identified by each. You may use this search frame to find more recent examples since the NAARS data base is constantly expanded or you may modify the search logic for your specific circumstances.

While this search frame may appear intimidating at first glance, formulating a search becomes easy with a little experience. To provide new users with a quick start, the AICPA is offering self-study courses on formulating searches and using this data base. The first course is entitled *Learning LEXIS/NEXIS/NAARS* and is available from the AICPA Order Department 1-800-334-6961 (in New York: 1-800-248-0445).

Also available at the AICPA are two courses published by MICROMASH. The first is titled, Researching Corporate Accounting and Audit Problems on NAARS. It is an eight-hour CPE course in which you learn basic search strategy using the various corporate annual report and accounting literature files of the NAARS library. The second course, Tax Research Using LEXIS/NEXIS/NAARS, is also an eight-hour CPE course in which you learn the basic search strategy necessary to perform tax research in the LEXIS/NEXIS services of Mead Data Central.

If you have questions about subscribing to the NAARS data base through AICPA TOTAL (Total On-line Tax and Accounting Library Service) call Hal G. Clark at 1-212-575-6393. To subscribe to TOTAL, call the Order Department number listed above.

The following search frame was used to find the examples included in this publication:

(FASB OR SFAS OR STATEMENT OR STANDARD W/8 95) AND C/F (CASH) AND (INTEREST OR INCOME TAX W/12 PAID OR PAYMENT OR EXPENDITURE) OR (NONCASH W/4 INVESTING OR FINANCING) OR (SUPPLEMENT! W/15 CASH FLOW) OR C/F (CASH)

This search frame can be used to instruct the computer to list the names of all companies in the file whose financial statements contain a cash flow statement and a paragraph containing the word "FASB" or "SFAS" or "statement" or "standard(s)" within eight words of the number 95. Virtually all such paragraphs in the 87/88 annual report file disclose the presentation of a cash flow statement in conformity with SFAS No. 95.

The search frame can also be used to instruct the computer to present the following information contained in the financial statements of any of the documents retrieved:

- 1. The cash flow statement
- 2. The note containing the word "FASB" or "SFAS" or "statement" or "standard(s)" within eight words of the number 95, if disclosure of conformity with SFAS No. 95 is made in a note instead of in the cash flow statement
- 3. The note containing the term "interest" or "income tax(es)" within 12 words of the word "paid" or "payment(s)" or "expenditure(s)," if the financial statements contain such a note. Virtually all such notes disclose the amounts of interest or income taxes paid
- 4. The note containing the word "noncash" within four words of the word "investing" or "financing," if the financial statements contain such a note. Virtually all such notes disclose noncash investing or financing activities
- 5. The note containing the term "cash flow" within 15 words of the word "supplemental" or "supplementary," if the financial statements contain such a note. Virtually all such notes disclose amounts of interest or taxes paid or noncash investing or financing activities

The term "OR C/F (CASH)" is included in the frame to prevent excluding from the list of companies those companies whose financial statements do not disclose amounts of interest or income taxes paid or noncash investing or financing activities. Such companies may have presented cash flow statements in conformity with SFAS No. 95. Searchers who want the list to exclude such companies can do so by omitting "OR C/F (CASH)" from the frame.

Below is a listing of footnote descriptors used within the NAARS data base and a brief explanation of the concept identified by each:

| Descriptor | Concept   |
|------------|---|
| PRACT      | Accounting policies or practices  |
| ACCTG      | Accounting changes; changes in estimate   |
| ACQUIS     | Business combinations and acquisitions  |
| COMMT      | Commitments and contingencies   |
| COMPEN     | Compensation  |
| CONSPOL    | Consolidation policies  |
| CONTR      | Long term contracts or lessor disclosures   |
| DEBTAC     | Debt  |
| DEFERC     | Deferred charges or credits; or negative goodwill   |
| DIF        | Disagreement between registrant and auditor   |
| DISCOP     | Discontinued operations disclosed within a footnote and the discontinued operation is presented as a separate segment in the income statement     |
| DISCOPNSG  | Discontinued operations disclosed within a footnote and the discontinued operation is not presented as a separate segment in the income statement |
| EPS        | Earnings per share  |
| FORCST     | Forecasting   |

**Descriptor** Concept

FOREFF Foreign exchange—economic effect

FORX Foreign exchange
FYCHG Fiscal year change

FYDIF Year end difference between investor/investee

INSIDR Related party transactions

INTANG Intangible assets—positive goodwill

INTCONT Internal control

INTRIM Quarterly information INVOL Involuntary conversion

LOB Line of business or segment disclosure

MDA Management discussion analysis

NSUMOP Notes to the summary of operations

PENS Pension or retirement plans
PRIPER Prior period adjustments

PROP Property, depreciation, or depletion

REC Receivables

RECLAS Reclassifications

REORG Reorganization or recapitalization

REPL Replacement costs or current value of inflation disclosure

RESDEV Research and development

REVREC Revenue recognition

RRA Reserve recognition accounting

STOK Stock, shares, retained earnings, or dividends

STOKOP Stock options

SUBEV Subsequent event

SUPINF Supplementary information

TX Taxes

XTRA Extraordinary items

In addition to the above footnote descriptors, the following are used to index or identify accounting concepts within the audit report

ADVER Adverse opinion
CHGAUD Change of auditor

CHGOP Change prior year opinion

**Descriptor** Concept

CONST Consistency exception

CONTG Contingency qualification

DISCL Disclaimed opinion

GAAP Departure from generally accepted accounting principles

INFDIS Informative disclosure

OTHEX Other reports, that is, appraiser

RELYAUD Reliance on other auditor

SCOP Scope limitation

SUMOP Summary of Operations covered by audit report

UNQUAL Unqualified opinion

### **APPENDIX B**

### **AUTHORITATIVE LITERATURE**

The NAARS library LIT file contains the full text of authoritative and semiauthoritative accounting literature, which includes the following:

APB Opinions, Statements and Interpretations; Accounting Research Bulletins; Terminology Bulletins; Statements on Auditing Standards; Auditing Interpretations; Accounting Standard Executive Committee Pronouncements: Issues Papers: Industry Audit and Accounting Guides; Statements on Standards for Accounting and Review Services, and Interpretations; Statement on Quality Control and Interpretation; Statement on Management Advisory Service: Statement on Standards for Accountants' Services on Prospective Financial Information: Statement on Standards for Attestation Engagements: International Accounting Standard Committee Pronouncements; International Federation of Accountants Committee Pronouncements (Auditing); FASB Statements, Concepts, Interpretations and Technical Bulletins; Emerging Issues Task Force of the FASB Issues Summaries and Minutes of Meetings; Cost Accounting Standards Board Pronouncements; S.E.C. Staff Accounting Bulletins, Accounting Series Releases, Financial Reporting Releases, and Accounting and Auditing Enforcement Releases; AICPA Ethics—Concepts, Rules of Conduct, Interpretations, and Ethics Rulings—Technical Information Services Technical Practice Aids; GASB Statements, Interpretations, Technical Bulletins and Concepts; Office of Management and Budget Circulars and Standards for Audit of Governmental Organizations & Functions; President's Council on Integrity and Efficiency: State Network Block Grants

Search frames can be used to obtain illustrations of specific kinds of accounting from the NAARS annual report file (as discussed in Appendix 1). Search frames can also be used to obtain currently effective authoritative guidance from any of the above sources in the NAARS literature file on specified kinds of accounting or auditing matters.

The following search frame was used to obtain currently effective authoritative guidance on presenting cash flow statements (the subject of this publication):

#### STATEMENT W/8 CASH FLOW

The following items were obtained:

FASB Statement of Financial Accounting Standards No. 95, Statement of Cash Flows, November 1987. This is the principal authoritative pronouncement on presenting a statement of cash flows. It is summarized in Chapter 1 of this survey.

FASB Statement of Financial Accounting Standards No. 7, Accounting and Reporting by Development Stage Enterprises, footnote 6. It permits development stage enterprises to omit presenting statements of cash flows in certain circumstances.

FASB Statement of Financial Accounting Concepts No. 5, Recognition and Measurement in Financial Statements of Business Enterprises, pars. 24, 52, 53, and 54. They discuss the uses of cash flow statements.

APB Opinion 22, Disclosure of Accounting Policies, par. 6. It states that the accounting policies of a reporting entity include those that apply to statements of cash flows.

AICPA Technical Practice Aids (TPA), Technical Information Service Inquiries and Replies (TIS) 1300.03. It discusses comparative statements of cash flows.

TPA, TIS 1300.05. It discusses presentation of a cash flow statement in an annual report that contains a balance sheet but not an income statement.

TPA, TIS 1300.07. It discusses presentation of cash flow statements by nonprofit organizations.

TPA, TIS 1300.08. It discusses the effect of changing the method of depreciation on the statement of cash flows.

TPA, TIS 1300.09. It discusses the presentation of property sold in a statement of cash flows.

TPA, TIS 1300.10. It discusses the presentation of a cash flow statement when an entity prepares its financial statements on a comprehensive basis of accounting other than under GAAP.

TPA, TIS 1300.11. It discusses the effect of a prior period adjustment on the statement of cash flows if single period statements are presented.

TPA, TIS 1300.12. It discusses presentation of a cash flow statement in the initial year of operations.

The same search frame can continue to be used to obtain additional items of guidance as they become available and are added to the NAARS literature file.

### **FINANCIAL REPORT SURVEYS\***

- 21 Illustrations of Accounting for Joint Ventures (1980)

  A survey of the application of various methods of accounting for joint ventures in the financial statements of venturers
- 22 Illustrations and Analysis of Disclosures of Pension Information (1981)

  A survey of the application of the requirements of

  FASB Statement No. 36, an amendment of APB Opinion No. 8
- 23 Illustrations and Analysis of Disclosures of Inflation Accounting Information (1981)

  A survey of the application of the requirements of

  FASB Statement Nos. 33, 39, 40, and 41
- 24 Illustrations of Foreign Currency Translation (1982)

  A survey of the application of FASB Statement No. 52
- 25 Illustrations of Accounting for Innovative Financing Arrangements (1982)
- 26 Updated Illustrations of Management's Discussion and Analysis of Financial Condition and Results of Operations (1983)

  A survey of the application of recently amended Rules 14a-3 and 14c-3 of the Securities Exchange Act of 1934 in annual reports to shareholders
- 27 Illustrations of Accounting and Reporting by Development Stage Enterprises (1984)

  A survey of the application of FASB Statement No. 7
- 28 Illustrations of Accounting for Enterprises in Unusual Circumstances and Reporting on Them by Independent Accountants

  A survey of troubled enterprises reorganized enterprises liquidating enterprises
- 29 Updated Illustrations of Departures from the Auditor's Standard Report (1984)

  A survey of the application of Statement on Auditing Standards No. 2, as amended
- 30 Updated Illustrations of the Disclosure of Related Party Transactions (1985)

  A survey of the application of FASB Statement No. 57
- 31 Illustrations of "Push Down" Accounting (1985)
- 32 Illustrations of Accounting for In-Substance Defeasance of Debt (1986)

  A survey of the application of FASB Statement No. 76
- 33 Illustrations of Accounting for Pensions and for Settlements and Curtailments of Defined Benefit Pension Plans (1987)

  A survey of the application of FASB Statement Nos. 87 and 88
- 34 Illustrations of Accounting for the Inability to Fully Recover the Carrying Amounts of Long-Lived Assets (1987)

  A survey of the subject of an issues paper by the AICPA Accounting Standards Division's Task Force on Impairment of Value
- 35 Updated Illustrations of Reporting Accounting Changes (1987)

  A survey of the application of APB Opinion No. 20, as amended
- 36 Illustrations of Accounting Policy Disclosure (1987)
  A survey of the application of APB Opinion No. 22
- 37 Illustrations of Accounting for Income Taxes (1989)

  A survey of the application of FASB Statement No. 96
- 38 Illustrations of Cash-Flow Financial Statements (1989)

  A survey of the application of FASB Statement No. 95

<sup>\*</sup>FRS Nos. 1-20 are no longer in print.

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