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2018 Custom Rate Survey

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Many agricultural producers in Utah hire others to perform some custom farm work in order to accomplish all the tasks necessary to ensure success in their agricultural business. Similarly, some farmers also provide custom work for others. The purpose of this report is to provide agricultural producers with current information regarding rates for custom farming operations in Utah.

Procedure

The custom rates reported in this publication were obtained from surveys sent by e-mail to farmers, custom operators, agricultural bankers, and other agricultural professionals. In some cases, survey responses were disregarded if it was clear the respondent interpreted the information in a different manner than the majority of the other respondents.

Reported Rates

The custom rates reported are those charged or paid during 2017 and 2018. An average rate for all responses is given as well as a range of the responses including the lowest rate and the highest rate reported. The number of responses for each custom operation is also provided. In most cases, the number of responses was less than ten and for many specific custom operations only one response is reported.

More observations would be necessary to perform further statistical analysis. Because of the low survey response rate, custom rates reported in this publication should be used only as a guide. Actual rates in different areas of the state are likely to vary somewhat due to different field conditions, variations in supply and demand, location and other area-specific variables.

2017/2018 Utah Farm Custom Operation Rates

		Average		Rar	nge	Number of Responses	Average		Ran	ge	Number of Responses
Tillage Moldboard Plowing (Stubble)					acre			\$/hour			
		\$33.12	\$25.00	-	\$50.00	8	\$100.00	\$100.00	-\$100.00		1
Moldboard P (hay/sod)	lowing	\$42.50	\$30.00	-	\$55.00	4					
Chisel Plowir	ng (irrigated)	\$21.00	\$15.00	-	\$30.00	3	\$75.00	\$75.00	-	\$75.00	1
Chisel Plowi	ng (dryland)	\$10.67	\$10.00	-	\$12.00	3					
Subsoiling (8	8-15 in. deep)	\$24.71	\$10.00	-	\$35.00	7	\$170.00	\$100.00	-	\$240.00	2
Subsoiling (c deep)	over 15 in.	\$25.00	\$20.00	-	\$30.00	2					
Disking, tand	lem	\$17.25	\$12.00	-	\$25.00	8	\$75.00	\$75.00	-	\$75.00	1
Disking, offs	et	\$17.38	\$8.33	-	\$25.00	6	\$135.00	\$135.00	-	\$135.00	1
Conskill See Preparation	dbed	\$15.67	\$7.00	-	\$25.00	3					
Triple K/Sprin Harrow	ng-tooth	\$15.00	\$12.00	-	\$18.00	6	\$75.00	\$75.00	-	\$75.00	1
Laser Levelir	ıg	\$76.00	\$76.00	-	\$76.00	1	\$139.00	\$110.00	-	\$190.00	5
Land Plane		\$11.27	\$8.00	-	\$15.00	5	\$100.00	\$65.00	-	\$135.00	2
Cultivate/Fur	row	\$12.50	\$10.00	-	\$15.00	4					
Alfalfa				-							
Planting		\$15.11	\$7.00	-	\$25.00	10	\$93.33	\$75.00	-	\$125.00	3
Swathing		\$19.50	\$15.00	-	\$30.00	17	\$108.33	\$50.00	-	\$200.00	3
Rotary Mowe	r	\$15.00	\$15.00	-	\$15.00	2					
Raking		\$7.18	\$7.00	-	\$15.00	11	\$27.50	\$15.00	-	\$40.00	2
				\$/E	Bale				\$/ho	our	
Baling (smal	l bales)	\$0.68	\$0.50	-	\$0.80	7	\$37.50	\$25.00	-	\$50.00	2
Baling (3 x 3)		\$10.70	\$8.00	-	\$15.00	5					
Baling (3 x 4)		\$15.54	\$11.00	-	\$25.00	11					
Baling (4 x 4)		\$17.16	\$13.00	-	\$22.00	6					
Loading (sma	all bales)	\$0.65	\$0.65	-	\$0.65	2					
Loading (3 x	3)	\$1.00	\$1.00	-	\$1.00	1					
Loading (3 x	4)	\$3.00	\$3.00	-	\$3.00	1					
Loading (4 x	4)	\$2.50	\$1.00	-	\$4.00	2					
Hauling (sma	ll bales)			-		0					
Hauling (3 x	3)	\$2.00	\$2.00	-	\$2.00	1					
Hauling (3 x 4				-		0					
Hauling (4 x 4	4)	\$4.00	\$4.00	-	\$4.00	1					

Wheat and Barley		\$/acre				\$/hour				
Planting (air seeder)	\$17.50	\$15.00	-	\$20.00	2					
Planting (conventional)	\$17.87	\$12.00	-	\$30.00	8	\$75.00	\$75.00 - \$75.00	1		
Ground Spraying (irrigated	\$9.09	\$4.00	-	\$20.00	11					
Ground Spraying (dryland)	\$5.33	\$5.00	-	\$6.00	3					
Combining (irrigated)	\$34.69	\$18.00	-	\$50.00	13	\$150.00	\$150.00 - \$150.00	1		
Combining (dryland)	\$26.50	\$25.00	-	\$28.00	2		-			
			\$/	bu			\$/load			
Hauling (field to storage)	\$0.45	\$0.10	-	\$0.80	2		-	-		
Haul to market (<25 miles)	\$0.10	\$0.10	-	\$0.10	1	\$200.00	\$200.00 - \$200.00			
Haul to market (25-50 miles)	\$0.35	\$0.30	-	\$0.40	3					
Haul to market (50-100 miles)	\$0.37	\$0.35	-	\$0.40	2					
Storage	\$0.08	\$0.05	-	\$0.10	2					
Corn			\$/a	cre			\$/hour			
Planting (air seeder)	\$17.75	\$11.00	-	\$25.00	4					
Planting (conventional)	\$16.25	\$10.00	-	\$25.00	4	\$75.00	\$75.00 - \$75.00	1		
Grain Cart	\$38.00	\$38.00	-	\$38.00	1					
Combining	\$35.50	\$25.00	-	\$45.00	7	\$150.00	\$150.00 - \$150.00	1		
Shredding	\$12.50	\$10.00	-	\$15.00	3	\$75.00	\$75.00 - \$75.00	1		
			\$/	bu						
Hauling (field to storage)	\$0.32	\$0.05	-	\$0.80	3		-	-		
Haul to market (<25 miles)	\$0.10	\$0.10	-	\$0.10	1					
Haul to market (25-50 miles)			-		0					
Haul to market (50-100 miles)	\$0.25	\$0.07	-	\$0.39	3					
High moisture corn, haul- pack	\$0.50	\$0.50	-	\$0.50	1					
Drying	\$0.45	\$0.40	-	\$0.50	2					
Storage	\$0.09	\$0.09	-	\$0.09	1					
Silage Corn \$/ton						\$/hour				
Chopping	\$12.00	\$12.00	-	\$12.00	2	\$366.67	\$250.00 - \$500.00	3		
Hauling to pit (<1 mile)	\$2.00	\$2.00	-	\$2.00	1	\$100.00	\$100.00 - \$100.00	1		
Hauling to pit (1-3 miles)	\$10.00	\$10.00	-	\$10.00	1					
Hauling to pit (>3 miles)			-		0	\$125.00	\$125.00 - \$125.00	1		
Packing			_		0	\$90.00	\$60.00 - \$130.00	3		

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