

# EFFECTS OF INNOVATIVE ENTREPRENEURSHIP AND THE INFORMATION SOCIETY ON SOCIAL PROGRESS: AN INTERNATIONAL ANALYSIS

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**Abstract.** The effects of entrepreneurship and information and communication technology (ICT) on countries' development have been extensively studied, mainly from the perspective of their contributions to economic growth. However, from the human development paradigm, economic income is only resource helping people satisfy their economic needs. This study provides new evidence to bridge the gap in our understanding of how entrepreneurship and ICT improve the quality of people's lives. To achieve this goal, we use the capabilities approach as a theoretical framework. The empirical analysis was conducted using ordinary least squares with a sample of countries to provide evidence that innovative entrepreneurship, as measured by the Global Entrepreneurship Monitor, has a positive relationship with human development, as measured by the Social Progress Index. The results show that ICT, as measured by the Networked Readiness Index, is positively related to social progress, indicating that ICT is a tool that helps people improve their ability to lead the life they desire. Finally, we find that ICT boosts the positive effect of innovative entrepreneurship on social progress, and thus, that enhancing ICT, and with it, entrepreneurial innovation activity, improves the quality of life.

Keywords: social progress; information society; information and communication technologies; innovative entrepreneurship; theory of human development

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## 1. Introduction

Academics in the field of social sciences have historically been motivated to study entrepreneurship (Landström et al. 2012; Urbano et al. 2019). Research on the effects of entrepreneurship has focused primarily on establishing the impacts on economic growth, productivity, and employment (Acs, Szerb 2007; Carree et al. 2007; Chen et al. 2018; Perényi, Losoncz 2018). Interest in understanding the effects of entrepreneurship on the economy grew at the beginning of the 1980s when the US study of job creation by Birch (1981) concluded that small and medium-sized enterprises (SMEs) were the main agents creating employment (Audretsch 2007; Gnyawali, Fogel 1994; Urbano, Alvarez 2014).

From the perspectives of economic growth, economic development, and regional development, the effects of entrepreneurship depend primarily on factors such as a country's stage of development, the economic sector in which the entrepreneurial activity is performed, and the motivations that lead people to become entrepreneurs (Acs et al. 2012; Acs, Storey 2004; Audretsch et al. 2008; Coulibaly et al. 2018; Núñez-Cacho et al. 2018; Urbano, Aparicio 2016). Two main motivations have been identified: the exploitation of an opportunity to provide the goods and services required by society and the need to be self-employed as a subsistence mechanism (Bosma et al. 2017). The type of entrepreneurship generating the greatest impact on economic growth and development is opportunity entrepreneurship oriented toward innovation (Acs, Storey 2004; Audretsch 2012; Baumol 1993; Bosma et al. 2017; Cuéllar-Gálvez et al. 2018; Demartini 2018; Reynolds 2017; Schumpeter 1939; Shane, Venkataraman 2000; Urbano et al. 2016; Wennekers et al. 2005).

Kleine (2010) indicated that since the second half of the 20th century, discussions about countries' development have been guided by different perspectives. These include theories aligning development and economic growth (Lewis 1954; Myrdal 1957; Rostow 1960), theories arguing that the origin of dependency and inequalities are characteristic of a capitalist system (Frank 1967), and alternative approaches to development that recognize ecological, economic, and social goals (Chambers 1983). One of the most influential theories that counteracts the view of development focused on economic growth is the capabilities approach (CA) proposed by Sen (Kleine 2010; Robeyns 2005). This approach defines development as "a process of expanding the freedoms that people enjoy" (Sen 1999, p. 3) to lead the kind of life they have reason to value (Drèze and Sen 2002). In this theory, economic growth and technology are important means for people to achieve and live the life that they value (Drèze, Sen 2002; Robeyns 2005).

Most studies that explain the effects of entrepreneurship on countries' development have focused on determining their contribution to economic growth. Gross domestic product (GDP), an indicator of economic growth, is used to determine how rates of entrepreneurship affect this indicator. The literature review by Gries and Naudé (2011) showed that few studies have been published on the impact of entrepreneurship on development beyond its contribution to economic growth, highlighting the need for more research that provides evidence to bridge this gap.

Accordingly, the first goal of this study is to present new evidence on the relationship between entrepreneurship and human development (HD), which motivated the following question: How does entrepreneurship influence social progress? To answer this question, the CA is used as the theoretical framework, which implies that to determine the effects of entrepreneurship on HD, a first analysis should identify if entrepreneurs are engaging in this activity because it is what they really want to do and be or because it is imposed by their socioeconomic circumstances. A second analysis must focus on the normative aspect of entrepreneurship to identify whether this type of activity positively or negatively affects HD. Therefore, it is necessary to evaluate the relationship between entrepreneurship rates and multidimensional measures of HD.

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Since the first decade of the 21st century, the entrepreneurship rates in around 100 countries has been measured by the Global Entrepreneurship Monitor (GEM), which ranks as the most important entrepreneurship monitor globally (Reynolds 2017; Reynolds et al. 2005). GEM data are the main source of information for conducting empirical studies that attempt to explain the causes and effects of entrepreneurship (Urbano, Alvarez 2014). Therefore, in this study, we used the data on innovative entrepreneurship published by the GEM. When measuring HD, the main limitation is the scarcity of multidimensional indexes that can capture the extent to which people satisfy their needs (Stiglitz et al. 2009). Another limitation is associated with the absence of time series data on multidimensional indexes to measure quality of life (Porter et al. 2017).

Following the publication of Sen's approach, the United Nations Development Programme (UNDP) adopted the concept of HD in 1990, which is now measured globally using the Human Development Index (HDI) (UNDP 2016). The use of this index has drawn criticism since the measure is only based on three dimensions: a long and healthy life, access to knowledge, and a decent standard of living (UNDP 1990, 2015a). Based on this, the Social Progress Imperative—guided by the studies by Sen et al. (UNDP 2015a) among others—created a new quality of life index in 2013. Termed the Social Progress Index (SPI), this index is calculated from 53 indicators classified into three dimensions of social progress: basic human needs, foundations of well-being, and opportunity. The SPI is thus considered to be an internally consistent approach to measuring HD (Porter et al. 2017; Stanojević, Benčina 2019). Therefore, in this study, we use the SPI as the measure of HD.

The second goal of this study is to understand the effect of information and communication technology (ICT) on countries' development. Sen (2010) argued that ICT is responsible for the creation of an interactive global culture. The positive use of ICT, such as using it to expand human freedoms, enables both greater efficiency in various human activities and a stronger ability to fight government repression of individual freedoms. Kleine (2010) argued, however, that the discourse on ICT for developing continues focuses too heavily on economic growth, with severe limitations for capturing the impact of these resources on people's quality of life. Similarly, Heeks (2010) indicated the need for more evidence on the impact of ICT on development, especially studies based on theories supporting HD. Likewise, Thapa and Saebø (2014) argued for quantitative research to understand the effects of the relationship between ICT and development and Oosterlaken (2012) recommended performing empirical studies to analyze ICT at the micro and macro levels for politicians, professionals, and activists responsible for development. Johnston et al. (2015) also found that insufficient studies have elucidated ICT's contribution to solving social problems.

In this study, the Networked Readiness Index (NRI) serves as the measure of ICT usage and adoption. The NRI, created by the World Economic Forum, the Business School for the World, and Cornell University, seeks to measure countries' readiness to exploit the benefits of emerging ICT and potential to exploit the opportunities presented by the digital revolution (World Economic Forum 2016b). According to James (2012), the NRI is the most popular and frequently used measurement for comparing and measuring ICT usage in a country.

The first contribution of this study in the analysis of the relationship between entrepreneurship and social progress is to identify the type of entrepreneurship that improves quality of life. The usage of the SPI as a measure of HD allows us to provide new evidence about the incidence of innovative entrepreneurship in improving quality of life from a multidimensional perspective, beyond its contribution to economic growth. The second contribution is demonstrating the impact of ICT on HD, using the NRI as the primary measure. We also explore the interaction of entrepreneurship and ICT usage on HD.

The remainder of the paper is organized as follows. We first present the conceptual framework and formulate the hypotheses in Section 2. Section 3 discusses the methodology used and information sources. Section 4 provides the results and Section 5 presents the conclusions, recommendations, and political implications.

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## 2. Conceptual framework and hypotheses development

## 2.1 The capabilities approach (CA)

Since the 1950s, GDP per capita has been used to measure development (Kuznets 1955). Research has recognized, however, that pure economic indicators do not represent the full multidimensionality of development (Jones, Klenow 2010; Naudé et al. 2009; Stiglitz et al. 2009). The theory of social choice developed by Sen during the 1970s states that there are regulatory reasons for modifying welfare economics and the exclusive dependence on income and wealth as indicators of HD. Based on this, Anand and Sen (2000) argued that focusing on variables such as GDP per capita and national wealth to measure levels of development perpetuates the traditional approach oriented to opulence, whereas the search for well-being should focus on the improvement in positive freedoms or people's capabilities (Sen 1999).

Atkinson (2002) and Bourguignon and Chakravarty (2003) found broad consensus that multiple factors cause a deprivation of goods and services. Therefore, addressing poverty through people's income level is insufficient. In this sense, other attributes associated with the expansion of capabilities should be analyzed. The CA provides the tools to analyze inequality based on its multidimensionality. For Sen (1999), HD is associated with people's capability to live the kind of life that they have reason to value.

The philosophical thinking of the CA has provided the basis for creating a paradigm that seeks to redirect the discussion about the concept of wealth to what people are able to do or be. The CA differs from the utilitarian approach, which explains people's level of satisfaction based on the amount of goods and services that enable them to have a particular lifestyle (Fukuda-Parr 2003; Robeyns 2017). The CA bases its analysis on the concepts of capabilities, functioning, achieved functioning, and agency (Drèze, Sen 1991; Matthews, Field 2001; Sen 1981 1995, 1998, 1999, 2005, 2009; Sugden, Sen 2006). Capabilities are what people are free to do, functioning is what people actually do (Anand et al. 2009), achieved functioning is the result of the actions that a person enjoys at a certain point in time, and agency refers to the ability of a person to pursue goals they have voluntarily set. A person without agency is one who performs crucial activities in their life as an obligation (Alkire 2005).

Robeyns (2017) developed a revised version of the CA that validates the concepts of capabilities, functioning, and agency and stresses the importance of including other fundamental elements that enable people to do and be what they desire. These elements include resources (income from labor, wealth, transfers, profits, and non-market production), the structural limitations associated with institutional conditions (social and legal norms, social institutions, and other people's behavior and characteristics), and the conversion factors related to the different skills that people must have to transform resources into functioning. Appendix A presents a schematic view of the core concepts in the CA, formulated by Robeyns (2017).

According to the above, social conversion factors and structural limitations play predominant roles in expanding capabilities or freedoms. In the new institutional economic theory outlined by North (1990, 2005), these elements constitute institutional conversion factors. For Drèze and Sen (2002), expanding people's freedoms or capabilities depends mostly on interaction processes with other people and the role of the state, reflected through its institutions. These authors thus recommended paying special attention to the opportunities influenced by structural constraints.

## 2.2 Innovative entrepreneurship and the CA

According to Alkire (2008), the CA has two practical uses: evaluation (i.e., enabling a comparison of situations) and its proposal, which establishes policy recommendations that can expand capabilities. Sen's practical contribution to the HD paradigm has been of such significance globally that the United Nations (UN) has used the

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CA since 1990 as the theoretical framework for the universal promulgation of the concept of HD (UNDP 1990). This concept includes the expansion of people's capabilities so that political, economic, and social freedoms provide them with "opportunities for being creative and productive" (UNDP 1990, p. 10). This definition highlights the need for people to develop their creativity, which motivates them to innovate for the production of goods and services, potentially approaching the concept of entrepreneur suggested by Schumpeter (1939). Similarly, the UN's vision of the impact of entrepreneurship on HD is seen in the reports it has issued (Table 1). The review shows a close relationship between entrepreneurship and HD, with the 2015 report in particular highlighting the benefits of creative entrepreneurship and innovation, which may positively impact society (UNDP 2015b).

Year(s)	Name of report and subject analyzed	Link between entrepreneurship and HD
1990	Human Development Report: Definition of Development.	Increasing opportunities and capabilities for productivity and creativity (UNDP 1990).
1993	Human Development Report: Measures to Ensure People-Friendly Markets.	<ul> <li>Promotes free enterprise as a mechanism for "unleashing human creativity and entrepreneurial ability."</li> <li>Entrepreneurship produces benefits not only for the individual but for society as a whole, such as job creation.</li> <li>Boost business capacity, making it easier for entrepreneurs to obtain financial capital (UNDP 1993).</li> </ul>
2002	Human Development Report: Deepening Democracy in a Fragmented World: Broadening the Scope of Human Development.	Entrepreneurial spirit can make markets more dynamic (UNDP 2002).
2007–2008	Human Development Report: Fighting Climate Change: Human Solidarity in a Divided World: The Traps of Low Human Development. "Before-the-Event" Losses in Productivity.	Poor people are not poor because they are less enterprising. They are less enterprising because of their aversion to risk and the impossibility of bearing the financial costs associated with the risks of setting up a new business (UNDP 2007).
2015	Human Development Report: Work for Human Development: Policies for Improving Human Development Through Work.	Establish government policies to support young businesspeople. Requirements to ensure that creativity and innovation can flourish and innovate inclusively, increase democratic creativity and innovation for the public good. "Job creation and enterprise development provide an income and a livelihood for the population, are essential instruments for fairness, form spaces for participation and enhance self-esteem and dignity" (UNDP 2015a).

Source: The authors, based on Human Development Reports 1990-2016

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However, few studies published in high-impact journals provide information on the relationship between entrepreneurship and HD. One important contribution was by Gries and Naudé (2011), who proposed a theoretical framework that could relate entrepreneurship to HD based on the CA approach. For these authors, entrepreneurship is a functioning because it is the result of the economic or work activity in which people are involved. They argued that entrepreneurship, as a resource, has the capacity to generate new job opportunities in addition to facilitating other functionings. The link between entrepreneurship and agency is associated with allowing a prospective entrepreneur to detect an opportunity and materialize it freely and spontaneously. The act of starting a business can be considered, in terms of Robeyns (2017), to be a context-dependent functioning since social conversion factors and structural constraints significantly influence its achievement.

Notably, the CA, before analyzing functionings from a normative perspective, suggests its neutrality be recognized, which refers to the action (functioning) of generating results that can be valued positively or negatively. Therefore, if an action is evaluated negatively, it is not excluded as a functioning (Robeyns 2017). Accordingly, the analysis of entrepreneurship as a functioning implies recognizing its neutrality; in other words, being an entrepreneur does not depend on the impact of the business on society, but on the action of creating a new business itself. Once the entrepreneurial action has taken place, the person who carries it out and society establish value judgments about its expediency.

Likewise, the CA constitutes a theory of well-being and therefore any account of the capability or explanation developed within the framework of this approach must tend toward well-being (Robeyns 2017). This position is supported by Sen (1985, 1993). Thus, when introducing the normative part of entrepreneurship, from the CA perspective, this human activity must be viewed as a refined functioning; in other words, one that is chosen over several possibilities (Sen 1987). Entrepreneurship must be innovative and productive in the sense of Baumol (1990). Gries and Naudé (2011) defined it as "the resources, processes, and state of being through and in which individuals utilize positive opportunities in the market by creating and growing new business firms" (p. 217). This definition is normative in the CA framework because it values or validates only entrepreneurial activities that have a positive impact on quality of life. Gries and Naudé (2011) argued that their definition tries to go beyond the concepts formulated by Schumpeter (1939) and Kirzner (1973) to recognize that the benefits obtained by an entrepreneur not only provide monetary gain, but also are oriented toward achieving the kind of life desires and generating a surplus for society as a whole.

The GEM classifies entrepreneurs into different types according to their motivations for becoming entrepreneurs (opportunity vs. need) and type of economic activity (Reynolds et al. 2005). Based on the recognition of the conceptual neutrality of the functionings, necessity entrepreneurship is a functioning. However, its assessment from the normative perspective cannot be extended beyond the definition, that is, as a means of subsistence for the person who performs it (Reynolds et al. 2005). The results of some studies of the impact of being an entrepreneur by necessity indicate that when a person is obliged to perform an activity as the sole option for subsistence, it restricts his or her agency, which can cause dissatisfaction because he or she is unable to exercise his or her free will and do what he or she really desires (Binder, Coad 2016; Block et al. 2015). Similarly, according to Harbi and Grolleau (2012), necessity entrepreneurship has a questionable impact on the happiness of people. According to Gries and Naudé (2011), it restricts human agency because it is solely a means of subsistence for the person who performs it.

As mentioned in the Introduction, however, opportunity entrepreneurship, especially innovative entrepreneurship, contributes to economic growth and job creation (Acs, Storey 2004; Audretsch 2012; Baumol 1993; Bosma et al. 2017; Cuéllar-Gálvez et al. 2018; Demartini 2018; Reynolds 2017; Schumpeter 1939; Shane, Venkataraman 2000; Urbano et al. 2016; Wennekers et al. 2005). This type of entrepreneurship possesses the characteristics closest to the concept of entrepreneur adopted in this study, because such entrepreneurs have (i) the necessary economic and non-economic resources to be transformed into innovative products or services; (ii) the necessary

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skills and knowledge to manage their business activities; (iii) the necessary freedom to transform the resources and bring them to the market as final goods or finished products. At this point, entrepreneurs can use their liberties to create a new firm because it is allowed under the structural restrictions; and (iv) the recognition of this action as a functioning. Further, they have (v) agency because creating a new enterprise is a voluntary act that allows entrepreneurs to fulfill their goal of achieving the life they desire. The result of this action generates a positive social impact, as it creates new employment options and new goods or services to cater for the needs of others.

Therefore, entrepreneurship activities based on an opportunity and oriented toward innovation may contribute significantly to social progress, giving rise to our first hypothesis:

Hypothesis 1 (H1). Innovative entrepreneurship is positively related to social progress.

# 2.3 ICT and the CA

Understanding development as the expansion of capabilities does not mean denying the importance of the resources (Robeyns 2017) proceeding from economic growth or technological progress as tools that encourage HD. The effectiveness of income and technology should therefore be evaluated according to their impact on capabilities expansion (Drèze, Sen 2002). Sen (2010) recognized ICT as "an interactive culture across the world" that transcends the debate on local vs. global knowledge. ICT is equally absorbed by both people who defend modernity and globalization and people who defend local culture. Sen also argued that the questions we should ask about ICT usage should focus on how ICT can help people be more efficient in their work and how ICT usage can be important for expanding capabilities to win battles for freedom and against the continuity of repressive governments.

Several authors have analyzed the impact of ICT on HD using the CA. Interest is growing in demonstrating the role of ICT in HD using the CA approach, since ICT can contribute directly and simultaneously to the expansion of human capabilities in different areas (e.g., health, education, recreation, and as a means of subsistence). Oosterlaken (2012) showed that ICT "might thus be seen as the ultimate embodiment of the ideal of the capability approach, that we ought to promote a variety of capabilities and leave it up to empowered individuals which functioning to realize, depending on their idea about a good life" (pp. 12–13). Similarly, Kleine (2010) stated that ICT is a useful tool for improving people's capability to make effective decisions that enable them to achieve their desired results. Given the potential to expand opportunities and facilitate the process of choice, the CA is especially interesting for those who study and work in the field of ICT and development.

The literature review by Lwoga and Sangeda (2019) on the impact of ICT on quality of life enhancement in developing countries highlighted the CA as one of the main reference frameworks used since the 1990s to explain this relationship. The prevalence of the CA stems from its broader view, including the social dimensions of development where ICT usage can improve living conditions. Despite multiple evaluations, the review showed that the contribution of ICT to HD remains debatable, however. In an extensive review of the link between ICT and development analyzed using the CA approach, Thapa and Saebø (2014) found that ICT may contribute to expanding capabilities, particularly to what Sen (1999) called instrumental freedom, which is related to guarantees of transparency.

From the perspective of international organizations oriented toward development, the UN uses a number of its Human Development Reports to recommend that national governments create or strengthen the institutional framework that encourages the use and adoption of ICT as tools to expand capabilities. Table 2 shows how ICT contributes to HD.

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#### Table 2. Relationship between ICT and HD

Year	Name of report	Link between ICT and HD
1992	Human Development Report	The significance of ICT, as a means that narrows the gap between the richest and poorest, is in the international agenda on development because the adoption and use of ICT promotes sustainable HD (UNDP 1992).
1998	Human Development Report	Broadening access to schooling and ICT has expanded people's potential, thereby facilitating their development within society (UNDP 1998).
1999	Human Development Report	The use of new ICT is driving globalization; that is, the fusion of computing and communications through the Internet has broken the barriers of cost, time, and distance. Therefore, this fusion has raised efficiency in various human interaction activities (UNDP 1999).
2001	Human Development Report: Making New Technologies Work for Human Development	The democratization of all technological advances has been through giving people access to them. ICT is a tool used to improve quality of education and facilitate the entry of SMEs into markets (UNDP 2001).
2003	Human Development Report: Millennium Development Goals: A Compact Among Nations to End Human Poverty	ICT plays a major role in meeting the Millennium Development Goals, especially Goal No. 8: Develop a global partnership for development, for which target No. 18 was established in cooperation with the private sector, making the benefits of new technologies available, especially ICT. As of 2003, statistics on ICT use around the world have been included in the Human Development Reports (UNDP 2003).
2013	Human Development Report: The Rise of the South: Human Progress in a Diverse World	ICT is recognized as a means to expand human capabilities (UNDP 2013). It is important for people's
2014	Human Development Report: Sustaining Human Progress: Reducing Vulnerabilities and Building Resilience	control of public bodies, which are required to publish on their websites all information associated with their functioning (UNDP 2014, 2015a,
2015	Human Development Report: Work for Human Development	2016).
2016	Human Development Report: Human Development for Everyone	

Source: The authors, based on Human Development Reports 1990-2016.

Similarly, the UN has promoted the Information Society. At its 2002 summit (General Assembly of the United Nations 2002), representatives of 174 countries approved the creation of the Information Society, considering the Universal Declaration of Human Rights, especially the fundamental right of every individual to freedom of

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opinion and expression. The Information Society was born as a comprehensive and development-oriented institution whose main goal is to improve people's quality of life by promoting ICT adoption and use (International Telecommunication Union & United Nations 2005). The UN Human Rights Council also recognizes "the global and open nature of the Internet as a driving force in accelerating progress towards development in its various forms" (General Assembly of the United Nations 2012), and access to this medium is seen as an extension of the fundamental right to freedom of expression. Based on International Telecommunication Union (2008) statistics, 48.6% of the global population had access to and used the Internet in 2017. The General Assembly of the United Nations (2015) approved a general examination of the Information Society's global reach. The UN recognizes the importance of ICT in achieving the 17 Sustainable Development Goals by 2030. The evaluation also highlights the digital economy as an important and growing part of the world economy (General Assembly of the United Nations 2015).

Another international organization that advocates the importance of ICT in development is the World Economic Forum, whose 2016 Global Information Technology Report (World Economic Forum 2016b) argued that ICT constitutes the backbone of developments occurring in the fourth industrial revolution. This revolution has fostered an exponential increase in capabilities for processing and storing information as well as for making this knowledge accessible to people as never before, facilitating better HD in the future.

Since 2001, the Global Information Technology Report series published by the World Economic Forum, INSEAD, and Cornell University has measured the drivers of the ICT revolution at the global level using the NRI. The NRI has evolved over time and now evaluates the state of network preparation using 53 individual indicators. For each of the 139 economies studied, the NRI identifies areas of priority for the use of ICT for better socioeconomic development (World Economic Forum 2016b). It also delivers information on the individual, family, business, and public adoption and use of the Internet, cell phones, personal computers, telephone network infrastructure, and Internet servers with secure access as well as the use of virtual networks (World Economic Forum 2016b). As mentioned in the Introduction, the NRI is the most frequently used measurement to identify countries' use and adoption of ICT.

Based on the above, we propose the following hypothesis on the virtues of ICT as an instrument that improves quality of life:

Hypothesis 2 (H2). ICT adoption and use are positively related to social progress.

# 2.4. ICT, entrepreneurship, and the CA

Hamel (2010) suggested that the effectiveness of ICT in improving quality of life can be increased to the extent that its use and adoption is accompanied by strategies or programs that favor human activities. Similarly, Kleine (2010) stated that ICT is a useful tool for improving people's capability to make effective decisions that enable them to achieve their desired results. According to the above, the analysis of the effects of using ICT on entrepreneurial activities should begin by determining how to improve the living conditions of entrepreneurs when they decide to use such technology. A study conducted in Indonesia reported that the use of cell phones by blind microentrepreneurs had a fundamental role in the perceived well-being of the people analyzed (Anwar, Johanson 2015). This study also concluded that cell phones facilitated functionings that the participants valued greatly. The same conclusion was reached by the authors on cell phone use for a sample of religious women and microentrepreneurs in Indonesia (Anwar, Johanson 2014). Kemal (2019) argued that the use of ICT allows microentrepreneurs to obtain sustainable livelihoods, such as increased income and profits, access to new markets and market information, less dependence on physical/natural resources, and risk reduction.

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From the perspective of improving society's quality of life, as a result of the actions undertaken by entrepreneurs on the basis of ICT use, several studies have found that an SME's usage of ICT reduces multidimensional poverty by creating new jobs and facilitating enterprise subsistence (Duncombe 2003; Makoza, Chigona 2012; Mbuyisa, Leonard 2017). Similarly, the US government has recognized that ICT usage in nascent enterprises is important for improving social progress, so it created the Digital Freedom Initiative to help entrepreneurs and small businesses make better use of ICT to create jobs and improve the standard of living of locals (Ferrer 2009). Given the growing significance of the digital economy, the 28 member countries of the European Union (EU) approved the creation of a digital single market in 2015 to create digital opportunities for people and companies using the Internet and digital technologies. According to studies performed by the EU, the creation of the digital single market would reduce regulatory barriers, enabling a transition from 28 national markets into a single market, which, when fully functional, could contribute €415 billion to the EU economy and create hundreds of thousands of new jobs (European Commission 2015). Mathew (2010) argued that ICT allows women entrepreneurs to increase their participation in the growth and development of the nation's economy: "The extended use of ICT will help the entrepreneur in creating advantage, research; participate in the global world of business for technology transfer, training, collaboration, and development initiatives at the global level" (p. 1). ICT is thus a driving force in the creation and dissemination of new products and services (Alderete 2017).

Within the CA framework, to determine the importance of public or private intervention in the enhancement of quality of life, the relationship between resources and functionings needs to be studied (Robeyns 2017). In this sense, innovative entrepreneurship is a functioning and ICT is a resource. Therefore, the effectiveness of ICT and innovative entrepreneurship on social progress can be measured more accurately by relating them. Sen (1999) suggested that the quality of people's lives depends on what they are capable of doing or being with the resources to which they have access. Regarding the use of ICT, as mentioned in Section 2.3, Sen (2010) argued that the question we should ask is how these resources can help people be more efficient in their work and how their usage can expand capabilities.

According to the above, the relationship between ICT and innovative entrepreneurship must be analyzed from the perspective of ICT's influence on the efficiency of entrepreneurial activity to improve quality of life. In this sense, the analysis of the relationship between ICT and innovative entrepreneurship and their effects on social progress uses their interaction; that is, ICT does not cause entrepreneurship, but these resources increase the effects of entrepreneurship on social progress. Therefore, ICT is a resource that moderates the impact of innovative entrepreneurship on social progress. Baron and Kenny (1986) argued that "moderators and predictors are at the same level in regard to their role as causal variables antecedent or exogenous to certain criterion effects. That is, moderator variables always function as independent variables, whereas mediating events shift roles from effects to causes, depending on the focus of the analysis" (p. 1173).

The analysis of innovative entrepreneurship in Section 2.2. indicates that it has a positive impact on social progress because it creates new goods and services as well as jobs, contributing to economic growth, and is a functioning that improves quality of life. Similarly, as discussed in Section 2.3, ICT adoption/use is positively related to social progress. Taking into account that both effects are positive, we infer that when innovative entrepreneurs use ICT, there is an increase in the effect of their activity on social progress. In this sense, the following hypothesis is suggested:

Hypothesis 3 (H3). The effect of innovative entrepreneurship on social progress is higher when it is moderated by ICT.

Figure 1 summarizes the hypotheses of the present study. Initially, we propose that innovative entrepreneurship has a positive effect on social progress (H1). Then, we suggest that the use and adoption of ICT has a positive effect on social progress (H2) and, finally, the effects of innovation entrepreneurship on social progress increase

when they are moderated by ICT (H3). For this last hypothesis, a dotted line is used to indicate that ICT moderates the effects of innovation on social progress.

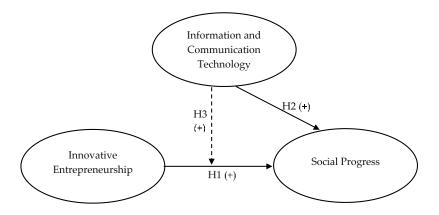


Fig.1. Effect of innovative entrepreneurship on social progress, of ICT on social progress, and of innovative entrepreneurship on social progress moderated by ICT Source: the authors

## **3.** Materials and methods

#### **3.1 Materials**

#### 3.1.1 Dependent variable

Since 1990, the indicator most frequently used to measure HD has been the HDI (UNDP 1990, 2015a). Since the CA aims to expand the freedoms that people enjoy to lead the kind of life they have reason to value (Sen 1999), the HDI has been criticized for not including additional indicators related to the range of functioning that contributes to quality of life (Alkire, Foster 2011; Anand et al. 2009; Hirai 2017; Klugman et al. 2011; Naudé 2013). In 2013, the non-profit Social Progress Imperative, under the leadership of Michael Porter at Harvard University and Scott Stern at the Massachusetts Institute of Technology, published the first version of the SPI as a tool to measure quality of life as an alternative to the HDI. In 2015, after discussions with experts globally on the shortcomings of using GDP per capita as an indicator of development (Porter, Stern 2013; Stern et al. 2017), this foundation launched a new version of the SPI. Based on the theoretical concepts of development formulated by Sen and colleagues (see Porter, Stern 2013), the SPI was defined as "the capacity of a society to meet the basic human needs of its citizens, establish the building blocks that allow citizens and communities to enhance and sustain the quality of their lives, and create the conditions for all individuals to reach their full potential" (Stern et al. 2017, p. 3).

The SPI is structured into three elements: dimensions, components, and indicators. The dimensions are the three sub-indexes (basic human needs, foundations of well-being, and opportunity). Each dimension is composed of four components and each component is composed of indicators aggregated to each component through exploratory factor analysis using principal component analysis. Appendix B presents the structure of this index. To measure the reliability and consistency of the SPI scales, the creators calculated the Cronbach's alpha for the indicators of each component. After performing the principal component analysis for each component, they

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assessed goodness of fit using the Kaiser–Meyer–Olkin measure of sampling adequacy. Stern et al. (2014) provided a detailed analysis of the rigorous process for creating and validating the SPI. As an additional measure of the reliability of the SPI scales, we calculated the Cronbach's alpha (Cronbach 1951), but this time for the results published for each sub-index. The result of 0.891 indicates that the variable grouping is valid because it is greater than 0.7 (Bland, Altman 1997).

Since the SPI constitutes a non-economic index to measure quality of life enhancement from multiple dimensions, in this study, the SPI was used as a dependent variable. To test this indicator's consistency as a measure of HD, we performed a correlation test between this index and the HDI using databases on the SPI and HDI for four annual periods (2014–2017), with information from 145 countries. The result obtained from the bivariate auto-correlation Pearson's test (1920) was 0.959, with a confidence level of 99%. Figure 1 shows the linearity of this relationship, which indicates that the SPI is a consistent measure of social progress as well as a suitable proxy of HD (Asandului, Iacobuta 2016; Efthymiou et al. 2016; Lo et al. 2017; Mattedi et al. 2015; Mayer et al. 2017).

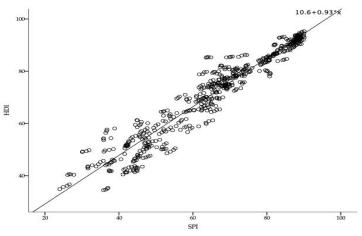


Fig.2. Relationship between the HDI and SPI

The SPI has been used in other studies that have attempted to explain the causes and effects of some of the processes of human interaction in improving quality of life (Asandului, Iacobuta 2016; Lo et al. 2017; Mattedi et al. 2015; Mayer et al. 2017). The analysis by Stanojević and Benčina (2019) identified the SPI as one of the most robust composite indexes for measuring quality of life because of the large number of indicators that measure how people are satisfying their needs while avoiding the use of GDP. The calculation of the SPI is supported by a complex theoretical foundation. The measure's major limitation is the short period it covers.

#### **3.1.2 Independent variables**

We divided the independent variables into two groups. The first measures innovative entrepreneurship and the second measures the institutional framework that encourages ICT usage in different countries. The variables in each group are detailed below.

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## **3.1.2.1.** Entrepreneurship variable

The entrepreneurship variable analyzed was the total entrepreneurial activity rate of innovation (TEAIN), measured as a percentage of all surveyed people involved in the total entrepreneurial activity rate. This type of entrepreneur is reported to provide new products or services for many of his or her customers and has few or no competitors. The TEAIN was obtained from the adult population survey published by the GEM administered in approximately 100 countries through stratified sampling by sex and age, considering the active population (people aged 18 to 64). The GEM usually provides 95% confidence intervals for the estimates in its global reports (Bosma et al. 2017). Researchers have used the TEAIN to determine the relevance of innovation entrepreneurship to economic growth and development (Szabo, Herman 2013), the relationship between entrepreneurship and the business cycle (Koellinger, Thurik 2012), the influence of social progress on innovative entrepreneurship (Van Hemmen et al. 2015).

## **3.1.2.2. ICT usage variable**

The NRI measures a country's capacity to capitalize on ICT to increase competitiveness and welfare. It is structured into three categories including four sub-indexes (environment, readiness, usage, and impact); 10 pillars, distributed across the sub-indexes; and 53 indicators, distributed across the pillars. The Environment sub-index is composed of laws and public policies affecting ICT implementation, innovation, and the development of entrepreneurial activities. The Readiness sub-index measures a society's willingness to use ICT. The Usage sub-index measures the use of ICT in all sectors of society. Finally, the Impact (economic and social) sub-index is associated with ICT use (Baller et al. 2016). Appendix C presents the full structure of this index.

Detailed information on the method used to calculate the NRI is found in the Global Information Technology Report 2016 (World Economic Forum 2016b, p. xi): "The computation of the overall NRI score is based on successive aggregations of scores: individual indicators are aggregated to obtain pillar scores, which are then combined to obtain sub-index scores. Sub-index scores are in turn combined to produce a country's overall NRI score." As each aggregation step in the NRI applies equal weight, each sub-index has a weight of 25%.

To evaluate the weighting scheme for the NRI, Maricic et al. (2019) applied the enhanced Scatter Search (eSS) metaheuristics technique to obtain a weighting scheme that would increase the stability of the composite indicator. The objective function is based on the relative contributions of the indicators, whereas the problem constraints rely on the bootstrap Composite I-Distance Indicator (CIDI) approach. The eSS-CIDI approach combines the exploration capability of eSS and data-driven constraints devised from the bootstrap CIDI. The results obtained by Maricic et al. (2019) initially suggested that the equal weightings for each sub-index of the NRI could change when the eSS-CIDI was applied. The proposed model does not, however, guarantee a more stable solution than the official estimation method, and thus it should not be changed. Maricic et al. (2019) suggested that the results of the proposed method can be interpreted as a means to verify the official weighting schema.

As an additional measure of the reliability of the NRI scales, we calculated the Cronbach's alpha for the published results for each of its 10 pillars. The result obtained was 0.946, indicating that the grouping of the variables is valid since it is greater than 0.7 (Bland, Altman 1997).

Given the importance of the NRI as a measurement for use and adoption of ICT in 151 countries, several researchers have used this index to demonstrate the relationship of ICT with different aspects of human life (Binsfeld et al. 2017; Gong et al. 2018; Huang et al. 2018; Indjikian, Siegel 2005; James 2012; Kottemann,

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Boyer-Wright 2009; Larios-Hernández, Reyes-Mercado 2018; Ntemi, Mbamba 2016; Otioma et al. 2019; Samoilenko, Osei-Bryson 2018, 2019).

## **3.1.3.** Control variables

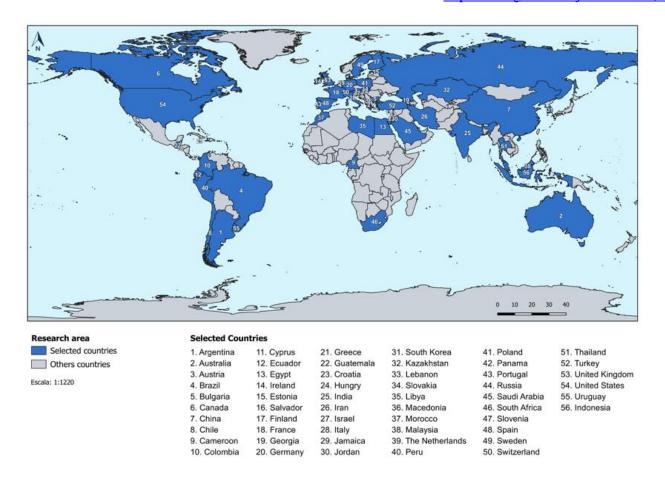
Although the main goal of this study was to identify the relationships between the TEAIN and social progress and between ICT usage and social progress, other factors also enhance quality of life. We thus considered personal income to be a means to facilitate the functioning and broadening of capabilities (Drèze, Sen 2002). The variable used to measure income was GDP per capita, adjusted to purchasing power parity at international dollar prices; several researchers have used this variable to measure monetary income (Anand, Ravallion, 1993). The population of the countries included in the study was taken as another control variable, specifically those aged 15–64 years. Data on both GDP per capita and total population were obtained from the World Bank for 2016 (World Bank 2013).

## 3.2 Method

The availability of information to perform the empirical analysis determined the estimation method (Wooldridge 2009). One of the main limitations of this study is the absence of time series—sets that enable estimations reflecting the behavior of the variables over time. The sample in this study was constructed from four secondary information sources. The information on the SPI was obtained from the Social Progress Imperative, which, since 2014, has published the advances made in the social progress of 130 countries on average (Socialprogressindex.org 2018). The NRI was obtained from the World Economic Forum, which has published information from 2012 to 2016 on the performance of 151 countries in the use and adoption of ICT (World Economic Forum 2016a). The TEAIN was obtained from the GEM, which has been publishing information on the evolution of this type of entrepreneurship globally since 2011. The GEM samples vary each year (GEM 2018). Finally, the GDP data and total population aged 15–64 years were obtained from the World Bank, which has historical data of these indicators from 1960 to 2018 for approximately 217 countries (World Bank 2018).

Taking into account that the information comes from multiple sources, the sample size and period of study differ in each organization that generates the data. Therefore, to use the most recent information, the study period was selected according to the most recent year in which there was published information for all the variables. In this case, 2016 was the last period in which the NRI published. Similarly, the sample size was obtained by selecting those countries for which there is information on all the variables under study. For 2016, the organizations that process and publish the data coincided in the collection of information on 56 countries in different continents, as seen in the countries highlighted in blue in Map 1. Appendix D lists the countries analyzed. This sample provides evidence to reduce the gap in the relationship between ICT and HD because most studies to date have focused on countries in Africa and South America (Lwoga, Sangeda 2019; Thapa, Saebø 2014).

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Map 1. Sample of the countries selected in this study

On the basis of the information available, the best technique for verifying the hypotheses proposed was ordinary least squares (OLS) in a cross-sectional regression. According to Urbano et al. (2019), OLS is the most commonly applied method for explaining the relationship between entrepreneurship, on the one hand, and institutions, development, and economic growth, on the other. The following models were created to test the hypotheses:

$$"SPI = ""\beta" "0"" + ""\beta" "1"" TEAIN + "["\beta"] "2"" GDPpp + ""\beta" "3"" POP + \varepsilon" (1)$$

SPI "=" 
$$[["\beta"]]_{0"}$$
 "+ " $["\beta"_{1"}]$  "NRI + " $["\beta"_{2"}]$ " "GDPpp + " $["\beta"_{3"}]$ " POP +  $\varepsilon$ " (2)

$$"SPI = ""\beta" _"0" "+ ""\beta" _"1" "TEAIN +" [" β" ] _"2" "NRI + ""β" _"3" "GDPpp + ""β" _"4" "POP + ε" _(3)$$

 $"SPI = " "\beta" "0" "+ " "\beta" "1" "TEAIN + " [" β" ] "2" "NRI + " [" β" ] "3" "NRI*TEAIN + " "β" "4" "GDPpp + " "β" "5" "POP + ε" (4)$ 

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where the dependent variable is the SPI, the TEAIN represents innovative entrepreneurship, the NRI measures ICT usage and adoption in all sectors of society, GDPpp represents GDP per capita based on purchasing power parity, and POP represents the total population aged 15–64. The factors ranging from " $\beta$ " \_"0" to [[" $\beta$ "]] \_"5" are the estimated coefficients of each variable and " $\epsilon$ " represents unobserved scalar random variables. In all the models, GDPpp and POP were converted into natural logarithms to facilitate the interpretation of the results. The percentage change in the independent variable thus causes a percentage change in the dependent variable, expressed in the respective coefficient (Wooldridge 2009). In Model (4), NRI×TEAIN represents the interaction between innovative entrepreneurship and ICT as the moderating variable.

Models (1) and (2) verify H1 and H2, respectively. Models (3) and (4) were built to verify H3; this is especially the case for Model (4), represented in Figure 3, which is an adaptation of Baron and Kenny's (1986) model. This figure has three causal paths oriented toward the outcome variable (SPI): the effect of innovative entrepreneurship as a predictor (Path a), the effect of ICT usage as a moderator (Path b), and the interaction or product of the two (Path c). according to Baron and Kenny (1986), "The moderator hypothesis is supported if the interaction (Path c) is significant" (p. 1174).

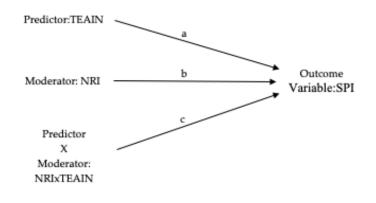


Fig.3. ICT as a moderator of the effect of innovative entrepreneurship on social progress. Based on Baron and Kenny's (1986) moderator model

The moderator can create multicollinearity problems since it would normally be correlated with the independent variables of which it is composed. Therefore, to control for the multicollinearity in Model (4), we used the deviation score approach following Cohen et al. (2014) by centering the data; we transformed the data into deviation scores, with means equal to zero.

#### 4. Results

Table 3 summarizes the descriptive statistics of the variables used. The maximum and minimum values show no bias in sample selection due to the heterogeneity of the countries studied based on their levels of entrepreneurship, ICT adoption, and social progress. As Table 3 shows, the results of the bivariate correlations are consistent with the three hypotheses. These results provide initial evidence to test these three hypotheses. We found a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress and the TEAIN and a positive and significant correlation between social progress a

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No.	Variable	Mean	SD	Min.	Max.	1	2	3	4	5
1	SPI	76.049	9.979	48.55	90.55	1				
2	TEAIN	26.064	10.594	3.5	58.7	0.426 ***	1			
3	NRI	65.485	10.389	42.602	85.089	0.8498 ***	0.383 ***	1		
4	lnGDPppp	9.958	0.661	8.117	11.047	0.8533 ***	0.369 ***	0.8672 ***	1	
5	lnPOP (15-64)	16.422	1.597	13.616	20.718	-0.286 **	-0.115	-0.109	-0.107	1

#### **Table 3.** Descriptive statistics and correlation matrix

*Note:* \*\*\* p < 0.01; \*\* p < 0.05. lnGDPppp represents GDPppp converted into natural logarithms and lnPOP represents POP converted into natural logarithms.

Table 4 summarizes the results of the three regression analyses conducted using OLS. The robustness tests for the models were performed following the assumptions of Gauss Markov as a mechanism to validate this analysis technique (Wooldridge 2009). In all the models, multicollinearity and heteroscedasticity were rejected; similarly, their correct specification was verified. This set of estimations indicates that the independent variables significantly explain social progress. The results for each estimation are discussed below.

Variable	SPI					
	Model	Model (2)	Model	Model		
	(1)		(3)	(4)		
TEAIN	0.134 **		0.1073 *	0.146 **		
	0.660		0.060	0.065		
NRI		0.4142***	0.385	0.317		
			***	***		
		0.115	0.114	0.126		
NRI×TEAIN				0.134 *		
				0.075		
GDPppp	11.788	6.942 ***	6.698	0.487		
	***		***	***		
	1.047	1.819	1.789	0.118		
POP (15-64)	-1.111**	-1.189	-1.094	-0.181		
		***	***	***		
	0.409	0.377	0.374	0.058		

#### Table 4. Regression analysis

*Note:* \*\*\* p < 0.01; \*\* p < 0.05, and \* p < 0.1.

Model (1) indicates that innovative entrepreneurship has a positive and significant relationship with social progress, which supports H1. Following the conceptualization of Gries and Naudé (2011), innovative entrepreneurship is an effective functioning because it satisfies economic needs as well as needs of self-fulfillment. From Sen's (2005) perspective, this type of entrepreneurship enables people to do what they desire and then become who they want to be.

Model (2) shows that the variable measuring a country's capacity to use ICT to increase competitiveness and welfare has a positive and significant relationship with social progress, which supports H2. Similarly, this result is consistent with the proposed theoretical approach, which adds evidence to prior studies that have attempted to explain ICT use as a tool that facilitates functioning and that may enable people to achieve their goals (Andersson, Hatakka 2013; European Commission 2015; International Telecommunication Union & United

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Nations 2005; Jurado-González, Gómez-Barroso 2016; Kleine 2013; Oosterlaken 2012, 2014; Poveda, Roberts 2018; Rifkin 2014; Sen 2010; Thapa, Saebø 2014; Walsham 2017; World Economic Forum 2016b; Zheng et al. 2018).

The results obtained about the positive relationship between the NRI and SPI are supported by studies demonstrating that ICT facilitates people's lives, regardless of their socioeconomic status, as well as their access to basic goods and services, thus expanding capabilities and opportunities (Rifkin 2014). According to Sen (2010), ICT fundamentally helps establish human interactions in all social spheres, regardless of the economic paradigm or philosophical thinking followed. ICT is used by the most rudimentary to the most developed economies to facilitate exchanges of goods and services. The Information Society, especially open Internet access, is enabling the expansion of the collaborative economy, aiding a paradigm shift in the exchange of goods and services and in turn improving the quality of people's lives and the implementation of sustainable development theories. Collaborative economy platforms and open access to codes and data found on the Internet encourage highly innovative scientific development (Ferrer 2009)

In Model (3), both the independent variables (TEAIN and NRI) were added, increasing the explained variance of the SPI. However, the results of Model (4) are more suitable for testing H3 because it indicates that the interaction between innovative entrepreneurship and ICT has a positive and significant effect on social progress. This interaction increases the explained variance of the SPI with respect to the other models. H3 is thus validated (Baron, Kenny 1986). As a robustness test of the results of Model (4), we apply the highest order unconditional interaction (Hayes 2015; Hayes, Matthes 2009), finding that the increase in the explained variance of the SPI, originated by the product of NRI×TEAIN, is significant at 91.9% confidence levels.

The estimation of Model (4) also tests the robustness of the proposed empirical analysis. All the variables included in this model are significant and have a positive (with the exception of the total population) relationship with social progress. The negative coefficient of the population variable with social progress can be associated with two factors: the unequal distribution of resources globally and scarcity of resources influencing quality of life.

The four estimations show that GDP per capita has a positive and significant relationship with social progress. These results are consistent with the CA on the importance of monetary income as a resource for broadening capabilities. According to Sen and Drèze (2002), understanding development within the CA does not mean denying the significance of economic growth or technological progress as tools that encourage HD. The effectiveness of economic growth and ICT should be evaluated according to the extent to which they broaden capabilities.

The results of Model (4) concur with the approach proposed by the World Economic Forum (2016b): properly channeled ICT can generate economic and social gains and increased ICT usage by firms can constitute a key element for development. This finding suggests that governments should encourage firms to adopt and use these technologies.

The Internet enables access to technical and specialized knowledge. The best universities in the world have a range of open courses through platforms such as Coursera and edX, which allow people to access knowledge. The development of innovations with a technological component has been promoted by open access to specialized research and open source software (World Economic Forum 2015). Similarly, virtual platforms of a collaborative economy foster activities from satisfying needs for food and leisure to obtaining financial capital to boost entrepreneurial activities (European Commission 2016; World Economic Forum 2015).

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The use of the Internet as a platform for business enables the entrepreneur to overcome financing barriers through crowdfunding (Park 2012). Crowdfunding platforms worldwide raised USD \$16.2 billion in 2014, an increase of 167% over 2013. Of the total collected in 2014, 41.3% (equivalent to USD \$6.7 billion) corresponded to investments in business and entrepreneurship (Crowdfund Insider 2019). The most visible impact of Internet usage on entrepreneurship activities is associated with creating new market segments emerging through online start-ups, targeting 45.9% of Internet users worldwide. Start-ups have lower operational costs because the network helps distribute their products or services. The largest of these companies are ranked among the most profitable in the world: Google, Facebook, Amazon, and eBay (Baller et al. 2016; World Economic Forum 2015).

# 5. Conclusions

Research on the effects of entrepreneurship and ICT has focused on establishing the impacts on economic growth, productivity, and employment. However, this study presents new evidence of the link between innovation entrepreneurship and ICT and their influence on HD using the CA as a theoretical frame of reference. The CA helps us understand how a human activity or resource can enhance quality of life.

First, our analysis of innovative entrepreneurship, which is equivalent to a functioning as it represents a human activity, enables people to be what they wish—the innovative entrepreneur performs this activity spontaneously, employing his or her personal conversion factors, resources, and capabilities. This action is valued positively because it contributes to satisfying a person's individual needs and encourages the expansion of his or her capabilities. Taking the SPI as a measure of HD, we confirm that innovation entrepreneurship positively influences HD, at least in the dimensions measured by the SPI: satisfaction of basic needs, foundations of well-being, and opportunity.

Second, ICT is a crucial resource that may expand capabilities and functioning for people to lead the life they desire. On this, we provide new evidence of the influence of ICT on HD, as increases in ICT usage and adoption, measured by the NRI, raise HD, measured by the SPI.

Finally, we provide new evidence that ICT moderates the effects of innovative entrepreneurship on social progress. In this sense, according to the estimation results of Model (4), we conclude that ICT boosts the positive effect of innovative entrepreneurship on social progress. This affirmation confirms the UN's conclusion that the positive impact of ICT on HD is greater if it is related directly to a specific human activity.

The main limitation facing this study is the scarcity of secondary information that would allow us to adopt causality statistical techniques such as Granger as well as estimations with other techniques related to time series such as panel data. Our results are thus only an approximation of the influence of entrepreneurship and ICT on HD.

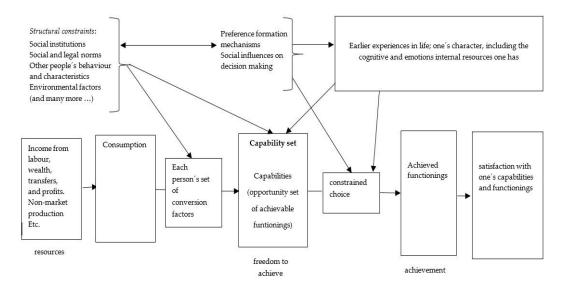
From a practical standpoint, this study's results could be useful in the design of policies supporting opportunity entrepreneurship, especially for innovation, because necessity entrepreneurship restricts human agency and its impact on people's quality of life is questionable. Therefore, it is necessary to reduce subsistence self-employment rates by expanding remunerated job offers. To promote innovative entrepreneurship, public programs could support nascent entrepreneurs to adopt and use ICT because this helps reduce both production and distribution costs. Further, ICT encourages market expansion online, generating opportunities for both entrepreneurs and customers to improve their quality of life.

In addition, strengthening and creating public programs that encourage an institutional framework (political, normative, and economic) for the adoption and use of ICT, especially the Internet, is recommended because these

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tools make it easier for people to improve their quality of life. In many countries, programs exist to support the adoption and use of ICT. However, there is a growing trend, in both developed and developing countries, to establish barriers to Internet access, which could threaten the fundamental right to freedom of expression and weaken the Information Society, which favors the expansion of capabilities so that people can lead the life they really want. It is therefore essential that public policies in each country and international agreements continue to defend free and secure access to the Internet as the main means of global communication and information provision.

Finally, concerning the methodological limitations, future research should continue to provide information on the impact of entrepreneurship and ICT on HD. To this end, multidimensional synthetic indexes about HD could be created with information on cities or regions to determine its relationship with the creation of new firms in specific territories.



# Appendix A

Fig.A1. Stylized visualization of the core concepts of capability theories Source: Robeyns (2017)

# Appendix B

#### Table A1. Structure of the SPI

Basic Human Needs	Nutrition and basic medical care	Undernourishment
		Depth of the food deficit
		Maternal mortality rate
		Child mortality rate
		Deaths from infectious diseases
		Access to piped water
	Water and sanitation	Rural access to improved water sources
		Access to improved sanitation facilities
		Availability of affordable housing
	Shelter	Access to electricity
		Quality of electricity supply

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		Household air pollution attributable deaths
		Homicide rate
		Level of violent crime
	Personal safety	Perceived criminality
	5	Political terror
		Traffic deaths
Foundations of Well-	Access to basic knowledge	Adult literacy rate
being	C C	Primary school enrollment
6		Secondary school enrollment
		Gender parity in secondary enrollment
	Health and wellness	Life expectancy at 60
		Premature deaths from noncommunicable
		diseases
		Suicide rate
-	Access to information and	Call phone subscriptions
	communications	Internet users
	communications	Press Freedom Index
	Environmental quality	Wastewater treatment
	Environmental quanty	Outdoor air pollution attributable deaths
		Biodiversity and habitat
		Greenhouse gas emissions
Opportunity		Political rights
Opportunity		Freedom of expression
	Personal rights	Freedom of assembly
		Private property rights
-		Freedom over life choices
	Personal freedom and choice	Freedom of religion
	Personal freedom and choice	Early marriage
		Satisfied demand for contraception
		Corruption
		Tolerance for immigrants
		Tolerance for homosexuals
	Tolerance and inclusion	Discrimination and violence against minorities
		Religious tolerance
		Community safety net
		Years of tertiary schooling
		Women's average years in school
	Access to advanced education	Inequality in the attainment of education
		Globally ranked universities
		Percentage of tertiary students enrolled in globally ranked
		universities

Source: Methodology Report, SPI (Stern et al. 2014).

# Appendix C

#### Table A2. ICT usage sub-index of the NRI

Subindex	Pillar	Indicators
Environment	Political and regulatory environment	Effectiveness of law-making bodies Laws relating to ICT Judicial independence Efficiency of legal framework in settling disputes Efficiency of legal framework in challenging regulations Intellectual property protection Software piracy rate Number of procedures to enforce a contract

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		Time required to enforce a contract
		Availability of latest technologies Venture capital availability
	Business and	Total tax rate
	innovation environment	Time required to start a business Number of procedures required to start a business
	environment	Intensity of local competition
		Tertiary education enrollment rate
		Quality of management schools
		Government procurement of advanced technology products
	TC	Electricity production
	Infrastructure	Cell network coverage rate
		International Internet bandwidth
		Secure Internet servers
	Affordability	Prepaid cellular tariffs
Readiness	Affordability	Fixed broadband Internet tariffs
		Internet and telephony sectors competition index
		Quality of education system
	Skills	Quality of math and science education
		Secondary education enrollment rate
		Adult literacy rate
		Subscriptions to cell phones
		Percentage of individuals using Internet
	Individual usage	Households with personal computer
		Households with Internet Access
		Fixed broadband Internet subscriptions
		Cell broadband Internet subscriptions
		Use of virtual social networks
Usage	Business usage	Firm-level technology absorption
Usage		Capacity for innovation
		Patent applications
		ICT use for business-to-business transactions
		Business-to-consumer Internet use
		Extent of staff training
	<b>C</b> (	Importance of ICT for government vision
	Government	Government Online Service Index
	usage	Government success in ICT promotion
	Economic	Impact of ICT on business models
	impacts	ICT PCT patent applications per million population
	impacts	Impact of ICT on organizational models
Impact		Knowledge-intensive jobs, % workforce
impact		Impact of ICTs on access to basic services
	Social impacts	Internet access in schools
		ICT use and government efficiency
		E-participation Index

Source: The Global Information Technology Report (World Economic Forum 2016b).

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#### **Appendix D**

 Table A3. Countries analyzed in this study with information from the GEM; World Economic Forum, Social Progress Imperative, and World Bank, 2016.

	Country					
Argentina	Germany	The Netherlands				
Australia	Greece	Peru				
Austria	Guatemala	Poland				
Brazil	Hungry	Portugal				
Bulgaria	India	Russia				
Cameroon	Indonesia	Saudi Arabia				
Canada	Iran	Slovakia				
Chile	Ireland	Slovenia				
China	Israel	South Korea				
Colombia	Italy	South Africa				
Croatia	Jamaica	Spain				
Cyprus	Jordan	Sweden				
Ecuador	Kazakhstan	Switzerland				
Egypt	Libya	Thailand				
Salvador	Lebanon	Turkey				
Estonia	Macedonia	United Kingdom				
Finland	Malaysia	United States				
France	Morocco	Uruguay				
Georgia	Panama					

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