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Accessing Capital for Rural Grocery Stores

Lisa Roberts

Kansas Small Business Development Center

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Accessing Capital for Rural Grocery Stores

Investing in the Corner Store

Lisa Roberts

Kansas Small Business Development Center

www.kansassbdc.net





Things Have Changed

Identifying Issues





My favorite
grocers





Tuttle, Oklahoma
Pop. 1,200





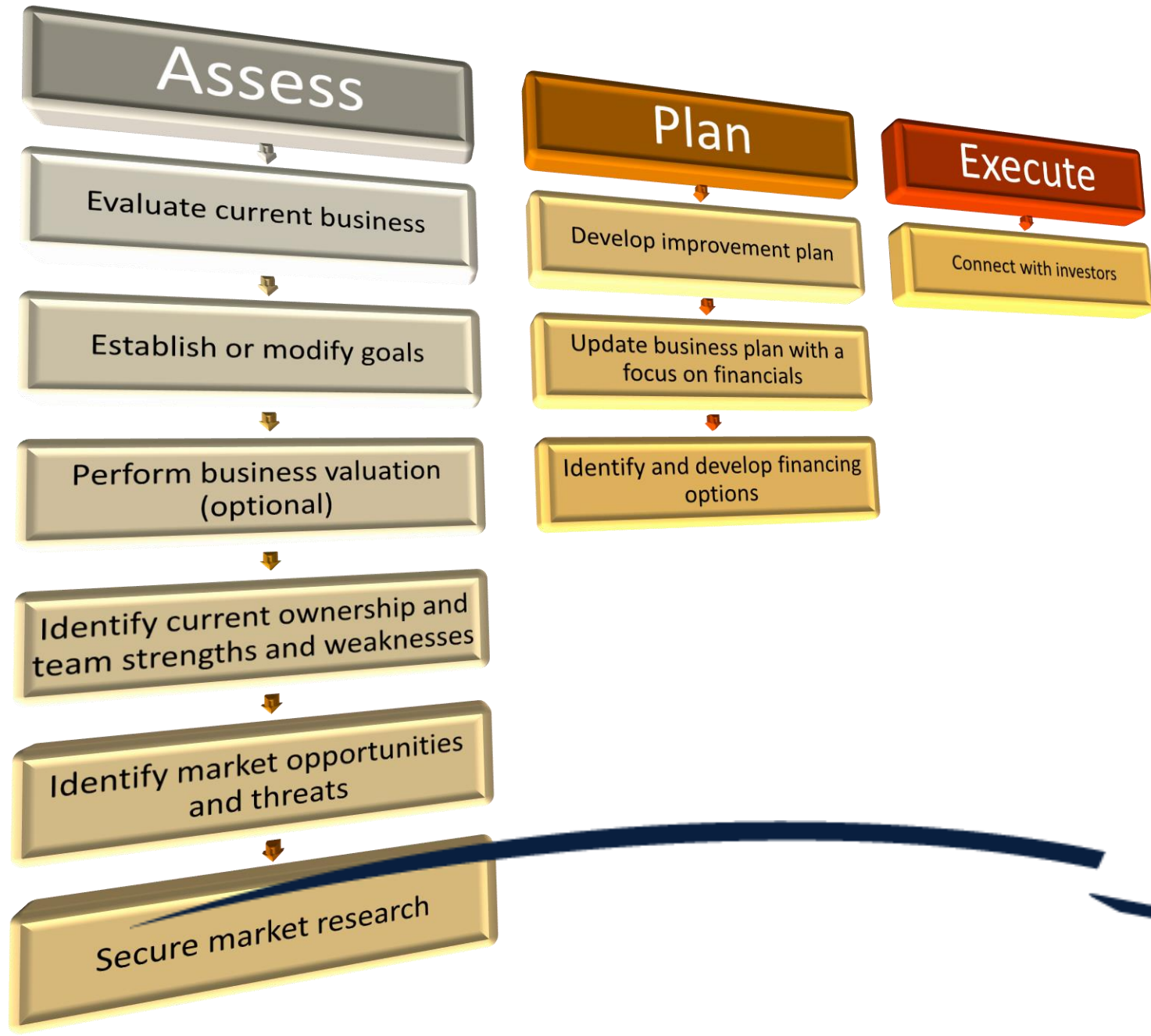
Mountain Park,
Oklahoma
Pop. 500



Challenges Then and Now

Getting help when you need it





The key ingredients of advising to secure financing



Accessing Capital

- Think “investing”
- Be open to different types and mixes of financing i.e. crowdfunding
- Identify expectations
- Don’t go it alone

BONELESS
BANANAS
89¢
LB

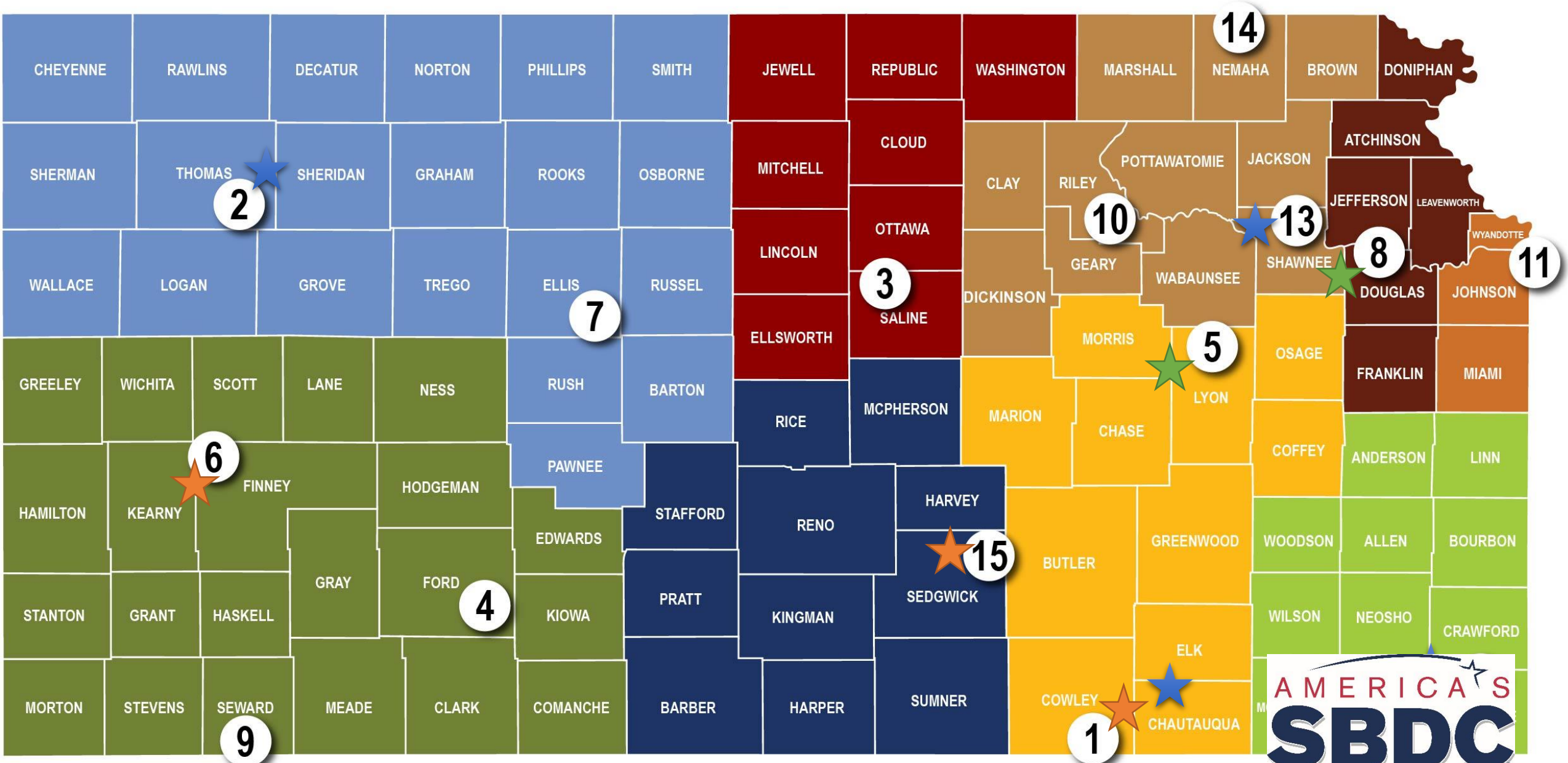


A man in a dark blue suit, white shirt, and patterned tie is speaking and gesturing with his hands. He is wearing glasses and has a small SBDC logo on his lapel. The background shows other people in business attire, slightly out of focus.

Business Financing Assistance

What can you do?





 NDC

 NACVA

 CEPA



Kansas Small Business Development Center
(Kansas SBDC) network

Kansas' principal provider of business assistance.
Covering every inch (all 330,299,000,000,000 square
inches) of the state.

www.kansassbdc.net

