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HEALTH SECTOR FINANCIAL ANALYSIS: A SURVEY

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## HEALTH SECTOR FINANCIAL ANALYSIS: A SURVEY

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### Abstract

'Health for All' will not be achieved by the year 2000 unless additional resources are recruited for health sectors of developing countries. The unmet needs for basic health care cannot be satisfied through better use of the existing health resources alone. The most promising domestic sources of additional health resources are the user fees, and uncommitted community resources. Uncommitted community resources are incomes of communities which are not committed to the provision of basic needs, or to investments that are necessary to sustain existing standards of living.

Foreign exchange is a vital input in the provision of health services in developing countries. Mobilization of domestic resources for health sectors without increasing their foreign exchange inputs could lead to a fall in the quality of health services due for example to shortages in drugs. Ways of increasing supply of foreign exchange to health sectors of developing countries should be explored.

Since Ministries of Health must make decisions regarding how much of various quantities of health services to provide before they actually receive their budgets, it is important for them to have a method of forecasting their budgets to avoid planning health activities that are not feasible. The paper contains a revenue prediction model that should be useful in planning and allocating budgets of the Ministries of Health.

Two types of costs should be considered in 'designing health care delivery systems - costs of providing health services, and patients' costs of using the services. The appropriate or cost-effective health care system is the system that minimizes the sum of these costs. It is argued in the paper that compared to alternative systems, a community based health care system in which the Government and the community share recurrent costs of health services is the most cost-effective system. Cost-sharing arrangements in such a system would include service fees, labour time contributions, prepayments for health services and community managed drug funds.

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## HEALTH SECTOR FINANCIAL ANALYSIS: A SURVEY\*

1.0 INTRODUCTION

The goal of good 'health for all' by the year 2000, or at some other urgent date will not be achieved without a substantial increase of resources to the health sectors of the Less Developed Countries (LDCs). Additional resources are required in these sectors to increase the supply of preventive and curative health services, especially in the rural areas, where in many LDCs, less than 30 per cent of the population is covered with modern health services. Since the Alma Ata Conference of 1978, in which the concept of Primary Health Care was given international recognition, there has been much activity in the planning of rural health services. However, this planning has largely been one-sided. It has focused mainly on the administrative and technological aspects of health services delivery, e.g. on optimal sizes of Rural Health Units through which government health services are provided to rural communities; and on substitution of medical professionals with community health workers in the provision of preventive and basic curative services.

Financial planning - the planning of sources of funds, and how they might best be utilized, has not received much attention from Ministries of Health in attempts to provide Primary Health Care. In order to ensure continuity of health services, and to achieve optimal utilization of the available facilities, health services managers need to have adequate sources of funds, and to know the health activity areas in which additional funds can be used most productively.

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\* This is a revised version of a paper that originally appeared as a consultancy report to WHO, Geneva entitled "Financial Health Planning", IDS, University of Nairobi, October 1986. The paper benefited from comments at WHO, and an abridged version of it was published for Technical Discussions of the World Health Assembly in May 1987, under the title "Options for Paying for Health Services in Africa".

This paper explores alternative ways of raising funds for health sectors in the developing countries with reference to specific country experiences; identifies areas in the health sector which require priority in the allocation of financial budget; sketches a framework for financial planning in the health sector; and discusses costs of alternative systems of health care delivery in selected LDCs. A summary of findings concludes the paper.

## 2.0 SOURCES OF FUNDS FOR FINANCING HEALTH SERVICES

There are four basic sources of funds for health sectors in LDCs, namely, general taxation; foreign aid and grants; user fees and uncommitted community resources. In the majority of LDCs, government health services are financed with revenue from general taxation, with foreign exchange component of these services being financed mainly by foreign aid and grants. This mode of health services financing enables most LDC Governments to provide modern health care coverage to about 25-30% of the population. To expand this coverage, additional resources must be recruited for the government health care sector\*. One way to obtain additional resources is by raising the level of general taxation and/or by negotiating for additional foreign-aid, loans or grants. This alternative is unlikely to work for two reasons. Firstly, many LDCs have very small taxable capacities, from which additional tax revenue cannot be generated without adversely affecting work incentives. For example, in Kenya, the wage earners from whom additional revenue can be raised, number approximately 1 million or about 5% of the total population. The taxable capacity can of course be increased by including non-wage earners (mainly self-employed operators) into the tax net, but the

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\* The basic assumption here is that an expansion in health care services will lead to an improvement in health status.

cost of tax collection would likely be prohibitive. Secondly, due to heavy international indebtedness of virtually all LDCs, and because of their weak export performance, the LDCs are <sup>Un</sup>likely to negotiate successfully for additional foreign exchange from international financial institutions. The LDCs' ability to raise substantial foreign exchange resources for their health sectors, on the basis of strengths of their economies, is extremely limited (see e.g., Lancaster and Williamson, 1986).

In light of the above, it appears that the hope for additional resources for the public health sectors in LDCs lies in user charges, and in the uncommitted resources of communities. These two potential methods of recruiting funds for health sectors in LDCs are explored in the ensuing sections.

#### 2.1: User Charges

User fees or charges, as a means of raising additional revenue for public health sectors, are accepted in principle in many LDCs, but their implementation has, in general, proved to be very difficult. For example, Kenya's Ministry of Health Development Plan, 1984-1988; and the overall Kenya's Development Plan, 1984-1988, state that "... A fee will be charged to patients in amenity wards, commensurate with the services rendered. --- Selective charges for hospital out-patient and in-patient medical services --- will be introduced during the plan period." (Stevens 1984 pp. - 50-51). In spite of the above statements, selective user fees are far from being implemented in Kenya. The major problem in their implementation appears to be a strong political commitment by Government to provide free medical services.



However, careful economic analysis suggests that a political commitment for free medical care for all, may not be conducive to health services efficiency, and contrary to intuitive observations, it may also not be equitable. Carl Stevens (1984, pp. 4-5) in his report on "Alternatives for Financing Health Services in Kenya", points out that introduction of user charges in government health facilities would help raise the quality of the services provided by those facilities. This is because the fees would both enable the health facility managers to procure the necessary inputs for the provision of quality health care, and also act as an incentive for the facility managers to provide quality health care that consumers (patients) would be willing to pay for.

Philip Musgrove (1986, p. 333) argues that user fees would be useful in reducing unnecessary or frivolous demand for medical services, thus making it possible to save more lives without an increase in the supply of the available medical services. The user charges might also promote equity because, if they are charged selectively, say, to the urban population that is close to quality hospital care, they would raise cost of hospital care, making it approach the cost for the rural residents who must pay significant transport and time costs to obtain free treatment in urban based hospitals. Thus, to borrow Philip Musgrove's phrase, user fees would tend to create a situation of "equal probability of receiving care when it is needed" for rural and urban populations. It has also been demonstrated (Mwabu, et.al., 1986) that imposition of user fees in rural public clinics can be redistributive in favour of low income households. This possibility however depends critically on two assumptions. The first assumption is that the revenue from user fees be used to improve

quality of the services provided by the public clinics - largely by supplying them with enough drugs. The second assumption is that the imposed user fee be affordable by the majority of the rural population. Under these assumptions, low income households would benefit more than the high income households from the improved services of say, rural dispensaries, because they would use these services proportionately more than high income households. The reason for this is that before services of rural dispensaries are improved, the rich households are able to get medical care from alternative sources e.g. district hospitals. Thus, the high income households would not need the improved dispensary services as much as the low income households, and hence, their demand for these services would be lower than that for low income households.

Even though LDC Governments are reluctant to impose user fees in public clinics, there is a good number of examples in LDCs where user charges on publicly provided medical services have worked quite well.

Bekete and Lewis (1986, pp. 116-119) point out that user charges for government medical services in the Sudan have not only managed to provide more revenue with which additional services can be supplied, but have also improved the quality of, and demand for publicly provided medical services. The major innovation in the fee for-service scheme in the Sudan are the evening government clinics which charge for their services. The evening clinics are simply the regular government clinics in the urban areas which are converted into paying clinics during the evening hours. Between 8.30A.M. and 2.00 P.M.,

these clinics provide free medical care, but between 6.00 p.m. and 9.00 p.m., they charge for their services.

The general principle that appears to emerge from the evening clinic experiment in the Sudan is that if user fees in public clinics are imposed according to scales which differ by time of the day, it might be possible to simultaneously promote objectives of equity and efficiency in the provision of medical services. It should be noted that Bekele and Lewis also found that selective imposition of user charges for hospital services in the Sudan was conducive to better quality care; it discouraged frivolous demand for medical services; and in addition it raised substantial amounts of revenue without significantly reducing demand for health services. This result, however, rests on a further finding that hospital care in the Sudan is price inelastic, i.e., patients' utilization of hospital services is not very sensitive to costs that they pay to obtain those services. (Bekele and Lewis estimate that the money price elasticity of demand for hospital care in the Sudan is approximately -0.13)

Studies in other countries lend support to the hypothesis that the user charges on public hospital services would raise additional revenue for the Government (the Ministry of Health) without appreciably lowering utilization levels for those services. A survey of ten health institutions in Honduras found that a price of US \$ 4-5 per visit to a hospital, did not discourage patients from using hospital services. However, higher visit prices led to fewer people using hospital services (Callen and Rinehart, 1986 pp. 832-833). A similar pattern was found in Brazil. However, revenues from user

charges did not cover more than 11 per cent of cost of hospital care." Callen and Rinehart further report that in Zaire, even when the average cost per visit is the same, the rate of clinic utilization is different depending on whether patients are charged a fixed fee for each visit they make for a given illness, or are charged a single fee for a given illness irrespective of the number of times they visit a clinic to cure that illness. Clinics that offered initially higher fee, but offered free follow-up-care were utilized more than those that charged lower fees for each visit.

The general principle that appears to be supported by this specific Zairean case is that user fees should be imposed by type of illness, and not by stage of an illness. That is, patients should be charged only for first visits, the amount charged generally differing by type of illness.

A recent study in Kenya (Ikiara and Kimani, 1986) has shown that the majority of Kenyans are willing to pay for publicly supplied health services, provided that they are of sufficient quality. This is evidenced by the fact that many Kenyans are already paying substantial amounts of money for medical services in non-government health sector.

Table 1 below shows percentages of out patients paying for consultation and drugs in non-government health facilities in various provinces in Kenya.

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\* A recent study in Zaire has shown that in some Zairean health zones, user fees cover as much as 80 per cent of operating costs (Marty Mäkinen of REACH, personal communication).

Table 1: Percentage of patients interviewed in government health facilities, who at one time, had visited non-government facilities where they paid consultation and drug fees.

PROVINCE	Percentage of patients who reported having paid the following fees*			
	Less than KShs. 5	KShs. 5-100	KShs 101-500	KShs 501 +
Central	0.00	39.87	8.78	4.73
Nyanza	1.22	47.56	3.65	1.22
Western	0.00	57.00	5.00	0.00
Rift Valley	1.39	29.17	11.11	0.00
Eastern	0.00	51.22	4.88	2.44
Nairobi	0.00	20.69	10.35	0.00
Coast	0.00	15.00	15.00	0.00
Average Percentage (Sample size = 291)	0.36	35.76	8.40	1.20

\* 1 US Dollar is approximately KShs. 16.00

Source: Derived from Ikiara and Kimani, Table 11, p.99

As can be seen from table 1 the fee paid by the majority of patients (35%) who sought medical treatment outside the government health sector, ranged from about US \$ 0.30 to \$ 6.00. Only a small proportion of patients paid treatment fees exceeding Kshs.100 (approximately \$6.00). This result suggests that unless fee setting takes into account patients' willingness to pay for medical services, fees would discourage health facility utilization. Thus, once a political decision to charge for medical services is made, the next critical question to answer is: what is the best structure of fees to charge? This question has recently been examined theoretically by Philip Musgrove (1986), but research is needed to answer it in a practical manner.

The preceding discussion points to the fact that when properly instituted, user fees can generate substantial funds to finance expansion of government health services. However, since it is common knowledge that people are generally unwilling to pay for preventive health services, funds to finance these services cannot be generated through user fees.

## 2.2: Uncommitted Community Resources

Apart from user fees, uncommitted community resources are another potential source of additional funds for health sectors in LDCs.<sup>1</sup> By uncommitted community resources we mean the resources available to the households for discretionary use. That is, resources that are not committed to meeting basic survival needs of households. The uncommitted community resources are not merely community's saving, because part of that saving might be committed to investments that are required to sustain the prevailing standards of living. The uncommitted resources might consist of money, time, and assets such as land, livestock, and farm equipment.

The concept of community financing, as is currently used in the health services financing literature, is not very helpful in practical financial health planning because it is not used in relation to uncommitted community resources. The question that naturally arises to mind now is how may the size of uncommitted resources in a community be estimated, and what methods can be used to induce the community to voluntarily release some of it to the health sector?

One practical way to estimate the amount of a community's uncommitted resource is to estimate its expenditures on luxury items. Obviously, what is a luxury item will vary from one community to another, and observers from outside the community are likely to have great difficulties in identifying it. Nonetheless, in consultation with key informants in communities, it should be relatively easy to identify luxury items for specific communities. For example, in a community in Western Kenya, luxury items <sup>might</sup> include wrist watches; motor-vehicles; processed foods, certain types of social festivals; tourism trips outside the community; and so on. Once these items are identified, a random sample of households from the community can be selected, and their expenditures on items designated as luxuries can be determined. The expenditure on these items would then be an approximation to the size of uncommitted resource in the community. Notice that time expenditure is a component of expenditure on luxuries, and will have to be converted into money expenditure. There are problems in doing this (of placing monetary value on households' time), but encouraging progress has been made in resolving the methodological and theoretical issues involved (see e.g. Wang'ombe (1984)).

Objects of luxurious or discretionary expenditure in a community can also be detected using formal methods of economic analysis, such as the regression technique. Demand equations for major goods and services purchased in the community can be estimated. Goods and services that turn out to have demands that are highly elastic with respect to income can then be considered as luxurious items. In other words, these are items for which purchases increase proportionately more than proportionate increases in households' income. In less precise terms, they are items that households would buy only if their income levels are such that they are already buying goods and services that are necessary to satisfy basic needs. Once demand equations have been estimated and luxury items identified, total discretionary expenditure in a community can be determined for any given level of income. This formal method of <sup>determining</sup> the amount of uncommitted resources in community has the advantage over the method described earlier because, after estimating demand equations, one only need to know the community's income to compute discretionary expenditure. The required data can be obtained from national household data sets available in planning ministries of many LDCs. In many instances, there would likely be no need to conduct the usually very expensive household surveys.

After the amount of uncommitted community resource has been estimated, the next critical step in financial health planning is how this resource can be mobilized for the health sector. More specifically, the issue is how the uncommitted resource can be harnessed in a voluntary manner, to finance certain health care services.

Russell and Keynolds (1986, pp.17-22), discuss the following methods of inducing the community to finance specific health services.

a) Personal Service Fees. These are fees for the services rendered by health workers. They differ from user charges (or fees) in that they are meant primarily to meet the opportunity cost of time of the person providing the service; however, as in the case of user fees, they can also be used to cover costs of drugs and medicines. The community resources that are mobilized through personal service fees are commonly used to support community health workers. However, this method of resource mobilization has the disadvantage that it generates funds mainly to support community - based curative services, because as was pointed out earlier, people are generally unwilling to pay for preventive health services. It should be stressed that in order for personal fees to succeed in mobilizing the uncommitted community resource for the health sector, they must be levied according to peoples willingness to pay for the health services that the fees are intended to support. But how is willingness to pay to be determined? Briefly, this can be done through household surveys; details of determination of willingness to pay for medical care is outside the scope of this paper.

b) Drug Sales. This method of extracting uncommitted community resource involves the selling of basic drugs in specific communities. The drugs are stored in community pharmacies, or in general retail shops. The initial stock of drugs can be established through a grant to the community, with arrangements to establish the grant as a revolving drug fund. That is, the proceeds from the sale of drugs would always be used to purchase new stocks of drugs. The revolving drug fund should particularly be attractive to the community if prices of the basic drugs that are made available by the fund are set below those of similar drugs in private pharmacies by subsidizing prices of drugs in community pharmacies using public funds.<sup>2</sup> The public subsidy to community drug stores would be a device for inducing the community to spend part of its uncommitted resource to finance the cost of drugs that are needed for Primary Health Care. In other words, the subsidy is an institutional arrangement between the community and the Government for sharing the cost of



drugs in primary health care. Black marketing of drugs is a potential problem in a revolving drug fund scheme. The major advantage of this scheme is that profits from drug sales can be used to support both curative and preventive health activities.

c) Personal and Production - Based Prepayments. These health-care financing arrangements involve paying for health services before an illness occurs. Health services prepayments are forms of insurance schemes. Personal prepayment and production-based prepayment differ from one another in the following way: In personal prepayment schemes, households or individuals contribute directly (in cash or in kind) to an insurance scheme. In production-based prepayment programs, households or individuals contribute to the insurance scheme through levies on the output they sell.

The prepaid health services are equally available to all members of the scheme irrespective of differences in their illnesses, health status or ability to pay. Thus, in health insurance schemes, the healthy individuals subsidize the sick, because the health services they pay for are used by those who are sick. Prepaid health services schemes are reported to have functioned successfully in Indonesia and China. In Kenya, there appears to be great potential of financing health services through production-based prepayment schemes because the majority of small scale farmers are members of cooperatives. But, unless some nominal fees are imposed at the time of use, prepaid health services are likely to face problems of over-utilization.

d) Community and Individual Labor. This is labor that the community or individuals volunteer for health activities. Community or communal labor might be volunteered to construct dispensaries; to build latrines; to improve environmental sanitation; and so on. Individual labor might for example be volunteered for immunization campaigns, health education, and distribution of family planning materials. Although voluntary labor can be used to lower both the recurrent and development expenditures of primary health care, it is known to be difficult to sustain for a long time. However, an experiment on Community-based health care scheme at Kibwezi in Kenya (operated by African Medical and Research Foundation, Nairobi), has shown that when properly recruited and trained, unpaid community health workers can be retained on health activities for a long time (see SIDA/MOH/AMREF (Kenya), 1985).

e) Community Contributions. These may take a variety of forms e.g. cash, materials, land, and livestock. In some communities, a substantial amount of resources can be mobilized through fund raising. In Kenya for instance, many dispensaries have been built with self-help ("Harambee") contributions (see e.g., Mbithi and Rasmussen, 1977). Community contributions are commonly used to finance one-time expenditures such as the construction of health facilities.

The extent to which the above methods will succeed in mobilizing community resources to finance health services depends on four key factors, namely;

- 1) Community's understanding of reasons why it should contribute to finance health services which were previously provided free of charge;
- 2) type of health services to be financed;
- 3) level of training of those involved in the management of mobilized resources - in skills such as book-keeping, budgeting, inventory planning etc.; and
- 4) type of supervision and support that is provided to community health care financing schemes by the Ministry of Health.

The fourth point above is extremely important because, a community will often need outside assistance for its health care financing system in such matters as budgeting, financial control, and planning. This sort of assistance can be provided by officials of the Ministry of Health through short-term training courses for those involved in the management of community health care financing schemes such as the revolving drug fund.

### 2.3: Summary

This section summarizes and comments on basic issues related to user fees and uncommitted community resources as sources of additional funds for health sectors in LLCs.

Selective user charges on health services, i.e. charges that are imposed only in some health facilities; or in certain period of the day; in specific geographic regions or for certain health disorders, are a potential source of additional funds for the health sectors. However, people's willingness to pay user fees depends critically on whether they consider the services on which fees are imposed to be of sufficient quality. Health service quality has three major dimensions. The first is the patients' subjective perceptions, or attitudes, of what quality health care is. The second dimension of health service quality is made up of the quality of the medical inputs (as judged by health professionals), that are used to provide a particular health service. It should be noted here that consumers (patients), may not agree with the health professionals' rating of the quality of a particular health service. The third major dimension of quality of service consists of the behaviour and attitudes of health workers toward patients.

All the aspects of health service quality, mentioned above affect people's willingness to pay for health services, and hence the amount of revenue that can be raised through user fees. Thus, the issue of health service quality (objective and subjective), should be given careful attention in the design and implementation of user fee schemes.

User charges would succeed in raising revenue mainly for curative services. Funds to finance preventive and promotive health care would have to be raised through compulsory methods such as taxation.

Uncommitted community resource is a useful concept in evaluating a community's potential to participate in the financing of health services. Uncommitted community resource can be approximated by expenditures on luxuries. Ways of harnessing some of this resource for the health sector include, service fees; drug sales; prepayments for medical care; community labor; and community contributions.

In concluding this section a point of fundamental importance regarding the relationship between mobilization of domestic resources for the health sector, and the quality of health services should be mentioned. If foreign exchange is a binding constraint in the provision of health services, then mobilization of additional domestic resources for the health sector could lead to a fall in the quality of the health services provided.

This is because as more health facilities are built, e.g., through communal labor, the complementary inputs, such as drugs (that must be procured with foreign exchange), may not be available in sufficient quantities (see David Dunlop and Mead Over Jr., 1985). This suggests a need to compute a desired ratio of domestic health care inputs to foreign inputs. This ratio would be useful in indicating when a given country is mobilizing too many domestic health care resources relative to the available foreign exchange inputs. The ratio would also be helpful to foreign donors interested in assisting LDCs that are most severely constrained by foreign exchange shortages in their primary health care programmes. Thus, if additional domestic resources for the health sector are to have their intended impact of improving health status, they should not be mobilized or planned in isolation from the complementary foreign inputs that are also required in the provision of primary health care.

### 3.0: ALLOCATION OF HEALTH BUDGET

Kenyan data (on pattern of allocation of health budget) shows that hospital based curative services receive the lion's share of the Ministry of Health Budget. Promotive and preventive health activities receive approximately 5-6 per cent of health budget, while curative services get about 68 per cent. Carl Stevens (1984, p.29), points out that Kenya's pattern of allocation of health budget is typical of many other Less Developed Countries.

Table 2 below shows the Kenya Ministry of Health (MOH) Recurrent Budget by major health activities for the period 1978/79-1982/83.

Table 2: Kenya M.H. Recurrent Budget by Major Programs 1978/79 - 1982/83

Programs	Per cent. of Total Gross Recurrent Expenditure				
	Actual 1978/79	Actual 1979/80	Actual 1980/81	Actual 1981/82	Approved est. 1982/83
General Administration and Planning	5.2	5.6	5.5	6.0	6.6
Curative Health (or Hospital Services)	68.7	66.7	68.4	72.3	69.0
Preventive Health and Promotive Health	4.8	6.0	6.6	4.6	5.2
Rural Health Services	7.8	9.2	9.2	8.2	11.1
Health Training	6.5	6.1	6.0	6.0	6.9
National Health Insurance	0.4	0.5	0.3	0.2	0.5
Medical Supplies	3.5	4.6	2.4	2.7	0.7
Medical Research	1.2	1.4	1.8	n.a.	n.a.
TOTAL	100.0	100.0	100.2	100.0	100.5

Note: n.a. = Not Available

According to available estimates, the pattern of Kenya MOH budget spending as displayed in table 2 is essentially unchanged for the period 1983/4 - 1987/88. There are two basic observations from Table 2 regarding Primary Health Care as a strategy for achieving good health for all Kenyans by the year 2000. The first point is that since hospital services are urban based, the pattern of budget spending displayed is biased in favour of urban residents, who comprise only about 15 per cent of the Kenyan population. Since the referral system between hospitals and rural health facilities does not function as desired (due to communication and transport problems), the spending pattern depicted in Table 2 is extremely inequitable; further, it is unlikely to improve health status of the rural populations by a significant margin. The second observation from Table 2 is that preventive and promotive health services are given very low priority in budget allocations (relative to curative services), even though they are an important component of the Primary Health Care strategy.

The above observations tempt me to hazard the conclusion that good health for all Kenyans will not be achieved by the year 2000 (or even by the year 2050!), unless the pattern of MOH spending reflected in Table 2 is changed. This is because the majority of the population (rural and urban alike), will continue to suffer from preventable diseases because of under-provision of preventive and promotive health services, and also due to the fact that, basic health services will continue to be inaccessible to majority of the population. To a large extent, the foregoing pessimistic conclusion can be generalized to many other LDCs because as was stated earlier, their health budget allocations are similar to Kenya's.

The critical question is whether or not the pattern of health budget allocations shown in table 2 can in fact be altered in any significant way; and if so how? It is possible to significantly change health budget allocations shown in table 2 through two routes. The first avenue of change is the medical professionals who should encourage (or innovate) curative health care technologies that are suitable for use in rural health centres and dispensaries; or even in

people's homes. The oral rehydration technologies are a significant step in this direction. The second way of changing the current pattern of budget allocations (between curative and preventive health services) is to demonstrate to policy-makers (by research findings), the benefits of preventive health services. It is now widely accepted that this manner of informing policy-making would be most fruitful if it is a result of a collaborative research effort between researchers and policy-makers.

In concluding this section, the following points should be noted. First, additional resources to the health sector in Kenya (and in other LDCs) should be allocated to preventive and rural health activities. Expenditures on these activities are more likely to achieve significant improvements in health for all by the year 2000 than expenditures on urban based curative health services. This is a familiar point, but which cannot be over-emphasized. The second point is that budget allocation in health sectors should be rationalized, i.e. ~~the~~ economic techniques of cost-benefit analysis and cost-effectiveness analysis should be used as much as possible in deciding the pattern of health budget allocation that is most beneficial. In the context of Primary Health Care Strategy, a budget allocation that is most beneficial if it maximizes the chances of achieving good health for all by the year 2000.

#### 4.0: A FRAMEWORK FOR PLANNING AND ALLOCATING HEALTH BUDGET\*

Having discussed the sources and uses of funds in health sectors a model that can be used for planning and allocating financial health resources will now be presented. The model has three components, namely:-

- 1) determination of expected health budget.
- 2) allocation of the budget among program activities; and
- 3) sensitivity analysis on the pattern of resource allocation.

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\* For an application of a similar framework of health sector financial analysis in a developing country, see A. Griffiths and M. Mills (1982).

4.1: Expected Budget

Health services, like other economic goods and services, take time to provide. Thus, in order for MOH to provide these goods on time, their production must begin before the MOH actually gets its own funds to pay for these services. (Initially production of these services can be financed by debt incurred by MOH). In order for the MOH to know whether or not it will be able to pay for the services whose production it starts before the receipt of its funds, it must have a way of predicting its revenue. The MOH can predict its budget using the following simple model.

$$R_t = \beta_1(AID) + \beta_2(FEE) + \beta_3(UCR) + \beta_4(TAX) + \beta_5(OTH)$$

where

$R_t$  = Expected Revenue or Budget in year t

AID = Foreign aid and grants pledged by foreign donors to MOH.

$\beta_1$  = Proportion of AID that is paid. This number is obtained by dividing AID paid up during some past period, by AID pledged over the same period. The assumption here is that donors pay only a fraction of the AID they promise; and that their past behaviour will persist into the future.

FEE = Maximum amount of revenue obtainable from user fees based on facility utilization rates and the prevailing user charges.

$\beta_2$  = Proportion of fee that is expected to be collected.

UCR = An estimate of uncommitted community resources

$\beta_3$  = Proportion of UCR expected to be collected

TAX = Total tax revenue



$\beta_4$  = Proportion of TAX expected to be allocated to MOH by the Central Government Planners and by legislators.

OTH = Other types of revenue for MOH, e.g., domestic loans, savings, etc.

$\beta_5$  Proportion of OTH that is expected to be available for use by MOH.

The values of parameters,  $\beta_2 - \beta_5$ , are obtained using past data in a manner similar to that described for  $\beta_1$ . The value of the above model in the planning of financial resources for MOH should be evident. Given values for AID, FEE, etc., and those of the associated parameters, i.e.  $\beta_1, \beta_2$ , and so on, the health planner can forecast the MOH budget for any year. He can thus, tell the amount of health services the MOH can afford to produce in that year. It is quite easy to use this model since its parameters can be computed with little difficulty, and its variables (e.g., AID, TAX), can be determined with the help of Central Government Planners. Also notice that the revenue model specified above can be generalized by viewing  $R_t$  as a function of AID, FEE etc., without specifying the functional form of  $R_t$ . The parameters of the function,  $R_t$  can then be estimated with formal methods of regression analysis.

#### 4.2: Budget Allocation

Once the planner has determined the expected health budget for year  $t$ , the next task is to allocate the budget among health activities planned for that year. The expenditure required to carry out health activities for year  $t$ , cannot exceed the expected budget for that year. In symbols, the health planner allocates his budget according to the following rule.

$$\alpha_1 CA_t + \alpha_2 PA_t + \alpha_3 OA_t \leq R_t,$$

where

$CA_t$  = Curative activities planned for year t

$PA_t$  = Preventive activities for year t

$OA_t$  = Other health related activities in year t.

$\alpha_1$  = Average expenditure per curative activity

$\alpha_2$  and  $\alpha_3$  are defined similarly. The values of  $\alpha_1$ ,  $\alpha_2$  and  $\alpha_3$  are derived from past expenditure data and policy emphases. The activities in the above expression, e.g.  $CA_t$  are assumed to be chosen using cost-effectiveness criteria. That is, only cost-effective activities are undertaken. An activity is cost-effective if it represents the cheapest possible way of achieving a given health objective e.g., reducing infant mortality rate by 30% by year t (see e.g. Shepard and Thompson, 1979). The budget allocation rule specified above ensures sustainability of planned health activities.

#### 4.3: Sensitivity Analysis

Sensitivity analysis involves changing values of parameters that are not known with certainty e.g.,  $\alpha_2$  in the budget allocation expression, and then studying the consequence of that change on decision rule. With reference to the budget allocation expression, sensitivity analysis would help answer the following question: Suppose  $\alpha_2$  were to rise by 15%, would the bundle of activities denoted by  $PA_t$  still be undertaken?

The model of financial health planning presented in this section is useful in predicting MOH budget; in the allocation of that budget among programme activities; and in determining the sensitivity of composition of chosen health activities to changes in their average costs (especially the recurrent costs).

5.0 COSTS OF ALTERNATIVE HEALTH CARE SYSTEMS

5.1 Alternative Health Care Systems

This section briefly discusses costs of three types of Government managed health care systems, namely:-

- 1) Facility-based health care system. In this system, public health services are provided predominantly by health professionals through fixed health facilities (hospitals, health centres and dispensaries). The health services are provided free of charge.
- 2) Community-based health care system without cost-sharing between the community and the Government. In this system, the community is involved in the provision of health services, especially preventive and promotive health services, through village health committees; community health workers; and traditional birth attendants. The community works closely with Government health professionals in the planning and delivery of health services, but does not share with Government the recurrent cost of health services.
- 3) Community-based health care system with cost-sharing.

5.2: Costs of Health Care Systems

The basic problem here is to determine the cost-effective health care system. Cost-effectiveness must of course be defined with reference to some objective or purpose. If the objective of MOH is to maximize the proportion of the population that is covered with basic health services, a health care system is cost-effective if it achieves this objective at least cost. The claim in this section is that "Community-based health care system with cost-sharing" is the cost-effective method of organizing health services delivery in most LDCs. Conceptually, this can be illustrated by considering two categories of health care costs,

namely, provider and consumer costs. Provider costs are the Government's costs (development and recurrent) of making health services available to communities. Consumer costs are the patients' costs of using the services, such as transport and time costs. The sum of these two costs, constitutes the total cost of a health care system.

For many LDCs, facility-based health care system is not even a feasible system, if their aim is to achieve universal coverage of the population with basic health services. This is because the cost of this system would exceed the MOH budget. In the case of Kenya, it has been estimated that universal coverage of the population with health centre services "would almost double the (MOH) budget for 1984 from KSh76.5 million to about KSh144 million" (Mwangi and Mwachu, 1986, p.778). Using, Malaysian and Kenyan data, Peter Heller (1975, 1971) has demonstrated that the facility-based health care system implies recurrent cost burdens which are unlikely to be borne by revenue from general taxation alone. Thus, even for an LDC government which might afford establishing facility-based care system for the whole population, it is unlikely to sustain the system because of recurrent cost problems. Heller (1975, p.69), notes that for Malaysia and Kenya, the recurrent cost burdens are greater for smaller health center institutions - precisely the facilities that would be used to achieve universal health services coverage. Heller's work shows that for every dollar (or shilling) required to construct and equip a health centre or a dispensary, approximately 23-27 cents are required to operate and maintain it. For hospitals, the recurrent cost burden is 11-18 cents for each dollar or shilling of capital expenditure.

"Community-based health care system without cost sharing" is a feasible system of achieving the goal of 'health for all' as urgently as possible. This is because universal health services are possible under this system. Each community, irrespective of its geographic location, is responsible in some way, for the provision of its health services. However, this system is likely to be more costly than the system in which the community and the government share direct recurrent costs of health services. There are two main reasons for this. Firstly, with cost-sharing, more revenue would be available to operate health facilities

Thus, additional facilities can be constructed. Additional facilities will of course require an increase in provider costs (in this case, an increase in recurrent costs). However, the consumer costs, in terms of travel costs for example, would also fall. Thus, to the extent that savings in consumer costs are larger than the increase in provider costs, the cost-sharing system is more cost-effective than the alternative system / in which the recurrent costs are not being shared. Secondly, the additional revenue generated through cost-sharing scheme can be used to improve the quality of existing services. The improved quality of service can be converted into money terms, by determining people's willingness to pay for improved services, can then be compared with the revenue raised from the community (through user fees, sale of drugs etc). If this revenue is smaller than benefit of improved services, then cost-sharing system is the cost-effective system. As argued earlier, cost-sharing is likely to reduce frivolous demand for medical care, and hence promote efficiency in the utilization of health facilities. Thus, considerations of consumer costs, health services quality and efficiency, make community-based health care system (with cost-sharing), more attractive than the alternative system.

## 6.0 CONCLUSIONS

This section summarizes the main conclusions of the paper.

- a) To achieve the objective of 'health for all' by the 2000 (or at some other acceptable time), LDC Governments will require additional resources in the health sector. The additional resources will be needed to increase population health services coverage from the current level of 25-30 per cent in many LDCs to 100 Per cent. The coverage gap that exists now is too large to be filled by better utilization of the available health resources alone. The two most promising sources of revenue for the health sectors are the user fees and the uncommitted community resources. Uncommitted community resource is the income of the community that is not committed to provision of basic needs, or to investments that are necessary to sustain existing standards of living.

b) User fees, if imposed selectively, and at appropriate levels, appear to be conducive to health services quality and efficiency. Selective user fees could also promote equity in provision of health services for two reasons. Firstly, they can be used to make everyone face the same probability of obtaining medical care when it is needed. This is because some sections of the population which are within the proximity of quality hospital services can be charged for those services, while leaving them free (at the time of use) to referral patients from distant or poorly equipped clinics.

Secondly, user fees can be waived for those who cannot afford them. Recent experiments with user fees in the Sudan suggest that user fees are an important potential source of revenue for the health sector. However, the cost of administering the fees in Sudan was not studied; in some countries this cost can be quite substantial.

c) In addition to requiring additional domestic resources, the health sector also needs some irreducible quantities of foreign resources in order to provide certain amounts of health services. Unless foreign resources are available in sufficient quantities, mobilization of domestic resources for the health sector may not lead to improvements in health services.

In other words, for each domestic resource mobilized for the health sector, a certain amount of foreign exchange is required to make it fully productive. This fact should be taken into account in the planning of financial resources for Ministries of Health.

d) Ministries of Health can use past values of foreign aid and grants; user fees; tax revenues; and uncommitted community resources to predict their budgets. The predicted or expected budgets can then be used as the basis for planning health services. Rational health services planning is not possible without a sound planning of financial resources. This is because production of health services must often begin before the Ministries of Health

actually receive their budgets. In order for the Ministries to determine the various quantities of service they should begin to produce, they must be able to predict their budgets.

Financial health planning thus helps Ministries of Health to plan provision of health services that is consistent with their budgets. Financial planning avoids situations where facilities are built but are not operated due to recurrent cost problems; or cases where construction of health facilities is started but is not completed because of lack of funds.

- e) Community-based health care system in which communities share recurrent cost of health services with the Government, is the most cost-effective way of achieving good health for all within the shortest time possible.

NOTES

1. It is important to distinguish the concept of uncommitted community resource from the related notion of untapped community resource frequently encountered in the literature. In economic terms, untapped community resource is uncommitted resource that is not employed or fully employed, but that which can be tapped or used for the production of additional goods and services (including health care), without sacrificing much, or any of the existing goods and services. In technical terms, the opportunity cost of re-allocating, or of putting into productive use, the untapped community resource is virtually zero. In contrast, the uncommitted community resource is assumed to be fully employed in the production of certain commodities (goods or services), or to be earmarked for the provision of those commodities. The commodities at issue here are those that cannot be categorized as basic needs. They are largely luxurious items, or goods for conspicuous consumption. The uncommitted community resources can be re-allocated, the opportunity cost of re-allocating them being the luxurious or "non-basic" commodities that are foregone in the re-allocation. This cost is strictly positive and non-negligible. But, the concept of untapped community resource does not entail a sacrifice of commodities. It must be stressed that resources that are already committed to the provision of basic survival needs should not be re-allocated. For example, the resources of a given community that are committed to the provision of basic housing cannot be re-allocated or mobilized to the Primary Health Care sector, without worsening the welfare of that community. But the portion of the community resource that is used to purchase say, non-essential housing, could be mobilized or re-allocated advantageously. For a community that is just managing to meet the minimum basic survival needs, its uncommitted or untapped productive resource is zero.

It is also useful to distinguish between uncommitted community resource and untapped community labour. Untapped community labour is simply an element, i.e. a subset of the untapped community resource, which, as has been described above, is a special case of uncommitted resource. As is explained in the text, the community resource consists of a bundle of all possible productive resources, including labour, land, machines, natural endowments etc. Self-help, self-reliance, "Harambee" etc., are other notions which require clarification in relation to the concept of uncommitted community resource. The self-help effort of a community that is beyond the effort of that community to provide for its basic survival needs is not feasible unless the community is endowed with uncommitted resource. Again,



to use the example of housing, a community that is at the edge of subsistence, would not willingly, and on its own initiative, trade-off some of its basic housing for basic health care services, because, it would suffer a loss in welfare. Such a community cannot mobilize resources from one sector to another without reducing production of essential commodities in the other sector and hence its level of welfare. The analytical concept of "uncommitted community resource" as used in this paper is analogous to the notion of "uncommitted resource at the hands of Government" in Cost-Benefit Analysis literature. See e.g., I.M.D. Little and J.A. Mirrlees, Project Appraisal and Planning for Development Countries, (London, Heinemann, 1974) and L. Squire and H.G. Van der Tak, Economic Analysis of Projects (Baltimore, Johns Hopkins Press, 1975).

2. As pointed out in the text, subsidization of drugs in community pharmacies would likely create a black market for drugs, in which the subsidized drugs would be bought, and then subsequently resold to private pharmacies at market prices. The effect of the existence of black market for publicly subsidized drugs, would therefore be to reduce availability of drugs in public health facilities (including community drug pharmacies). In fact the black market for subsidized drugs could wipe out the benefits of community pharmacies if it succeeds in making the pharmacies act as channels of cheap drugs to private medical practitioners.

Nonetheless, since a public subsidy to community pharmacies would make simple curative services available to virtually everyone in the community it should seriously be considered on equity grounds. Moreover, the policy of public subsidization of drugs for community based health care is likely to be cheaper, or more convenient than an alternative policy of supplying essential drugs at market prices in community pharmacies, but which also requires an establishment of a system of providing the same drugs free-of-charge to those who cannot afford them.

It is worth emphasizing that the major threat to the subsidized community pharmacies is the emergence of a black market for the drugs sold in those pharmacies. The emergence of this market can be prevented by careful selection of pharmacy managers; by making these managers accountable to village health committees; by establishing a simple system of accounting for essential drugs; by linking community pharmacies to the nearest government health facilities and ensuring that the pharmacies are regularly supervised by managers of these facilities; by educating community members about the

dangers of a black market for community drugs, and urging them therefore, to report those engaged in it to the village health committees; and by using moral and political persuasions to restrain private pharmacies from buying subsidized drugs from community pharmacies or from those who handle such drugs. The main issue here is not whether subsidized community pharmacies have worked well in the past, but whether, given their potential benefits, they can be made to function as desired.

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Appendix A; INDEBTED DEVELOPING COUNTRIES: LONG-TERM AND SHORT-TERM EXTERNAL DEBT RELATIVE TO EXPORTS AND TO GDP, 1978 AND 1985.

Table A.1 Indebted Developing Countries

INDEBTED DEVELOPING COUNTRIES (BY REGION)	Ratio of External Debt to Exports of Goods and Services	
	Percentage	
	1978	1985
Africa	124.2	166.0
Asia	81.0	92.1
Europe	126.8	131.1
Nonoil Middle East	161.5	225.3
Western Hemisphere	217.2	289.4

Source: Lancaster and Williamson (1936),  
Table 2.1, p.30.

Appendix 2: RANKING OF SUB-SAHARAN COUNTRIES ACCORDING TO DEBT OUTSTANDING, END 1985.

Table A.2: Outstanding Debt in Sub-Saharan Africa

Country	TOTAL DEBT (BILLION DOLLARS)	DEBT EXPORT RATIO (Percentage)	DEBT GDP RATIO (Percentage)
Nigeria	16.6	134.6	21.5
Sudan	8.3	1232.4	100.1
Ivory Coast	8.0	238.1	116.9
Zaire	5.3	258.3	203.5
Zambia	4.2	464.0	455.3
Kenya	3.5	224.8	57.3
Tanzania	3.4	734.3	62.5
Mozambique	2.6	1518.6	129.2
Zimbabwe	2.4	164.3	20.0
Madagascar	2.3	634.1	101.8
Senegal	2.3	285.1	93.4
Ghana	2.2	324.9	21.2
Ethiopia	1.9	339.4	36.5
Cameroon	1.8	74.0	21.7
Somalia	1.5	909.1	205.1
Mauritania	1.4	378.5	215.0
Guinea	1.3	254.7	74.4
Congo	1.3	105.2	60.9
Mali	1.2	563.8	138.4
Uganda	1.2	279.2	33.1
Liberia	1.0	215.6	103.8
Nigeria	1.0	322.3	64.0
Malawi	0.9	343.0	78.7
Benin	0.8	326.0	78.9
Togo	0.8	315.7	114.7
Gabon	0.7	34.3	21.5
Burkina Faso	0.6	366.6	73.4
Mauritius	0.6	103.5	63.1
Sierra Leone	0.4	314.9	57.2
Burundi	0.4	312.3	40.2
Botswana	0.3	38.8	40.8
Rwanda	0.3	175.5	19.6
Central African Republic	0.3	169.1	58.0
Guinea-Bissau	0.3	1042.0	129.4
Swaziland	0.2	75.6	57.8
Gambia	0.2	271.3	109.6
Chad	0.2	197.7	256.0
Lesotho	0.1	45.3	59.1
Comoros	0.1	625.9	123.1
Equatorial Guinea	0.1	473.9	125.7
Djibouti	0.1	53.0	23.8
Sao Tome and Principe	0.1	579.0	295.1
Cape Verde	0.1	212.8	96.7
Seychelles	0.1	90.0	51.7

Source: Lancaster and Williamson (1986); pp.38-39, Table 2.8.

Appendix 3: TRENDS IN RECURRENT AND DEVELOPMENT EXPENDITURE  
OF MINISTRY OF HEALTH, 1960-1984, KENYA.

Table A.3: Kenya's Recurrent and Development Expenditure for  
MOH; and Gross Government Expenditure (in K£ million)

Year	Recurrent Exp.	Development Exp.	Total MOH	Total Gross Govt. Exp.
1960	2.763	0.269	3.032	46.359
1961	3.159	0.267	3.426	50.942
1962	3.258	0.165	3.422	52.721
1963	3.241	0.171	3.412	56.477
1964	2.895	0.159	3.054	68.130
1965	3.128	0.142	3.170	70.540
1966	3.554	0.170	3.724	77.520
1967	3.845	0.225	4.070	84.880
1968	4.327	1.107	5.434	96.050
1969	4.471	1.172	5.913	104.979
1970	6.091	1.850	7.941	121.461
1971	6.818	3.000	9.819	155.850
1972	9.340	2.183	12.773	201.407
1973	10.590	2.183	12.773	201.407
1974	12.110	2.321	14.431	230.167
1975	16.903	3.827	20.730	301.582
1976	19.522	4.772	24.295	373.109
1977	21.26	8.300	29.56	409.76
1978	29.210	7.690	36.900	590.390
1979	35.380	7.750	43.130	697.610
1980	43.720	10.750	54.470	781.320
1981	52.600	12.680	65.280	972.060
1982	59.830	11.300	71.130	1122.320
1983	62.370	7.700	70.070	1197.380
1984	60.79	14.720	75.510	1296.460

NB: K£0.8 is approximately equal to 1 U.S. Dollar

Source: Ikiara and Kimani (1986) p.30, table 5a.

Appendix 4: RECURRENT AND DEVELOPMENT EXPENDITURE AS A PROPORTION OF TOTAL GROSS EXPENDITURE OF THE MINISTRY OF HEALTH, 1960-1984, KENYA.

Table A.4: Ministry of Health Expenditures (percentages)

Year	Reccurent Expenditure (%)	Development Expenditure (%)	Gross Exp. on Health as a Percent of Gross Govt. Expenditure (%)
1960	91.1	8.9	6.5
1961	92.2	7.3	6.7
1962	95.2	4.8	6.5
1963	95.0	5.0	6.0
1964	94.8	5.2	4.5
1965	95.5	4.5	4.5
1966	95.4	4.6	4.8
1967	94.4	5.6	4.8
1968	79.6	20.4	5.7
1969	80.2	19.8	5.6
1970	76.7	23.3	6.5
1971	69.4	30.6	6.8
1972	76.4	23.6	6.6
1973	82.9	17.1	6.3
1974	83.9	16.1	6.3
1975	81.5	18.5	6.9
1976	80.4	19.6	6.5
1977	71.9	28.1	7.2
1978	79.2	20.8	6.3
1979	82.0	18.0	6.2
1980	80.3	19.7	7.0
1981	80.6	19.4	6.7
1982	84.1	15.9	6.3
1983	89.0	11.0	5.9
1984	80.5	19.5	5.8

Source: Ikiara and Kinani (1986), p.132, table 5b.



Appendix 5: RECURRENT COST OF CONTINUING EDUCATION PROGRAM FOR HEALTH WORKERS IN TANZANIA, 1984

Table A.5: Recurrent Cost of Continuing Education for Health Workers, Tanzania, 1984

Cost Item	Foreign Exchange Expenditure (in T.shs)	Local Currency Expenditure (T.shs)	Total Expenditure (T.shs)
1. Orientation Visist (Course)	1584.5	5233.8	6818.3
2. Extension Course			
a) Baseline Surveys	1473.8	5659.6	7133.4
b) Training of Trainees	8282.9	28799.1	37084.0
3. Refresher Courses - Per course/average attendance			
a) Regional Medical Assistants course	4702.2	44862.7	49564.9
b) Medical Assistants Course	5914.9	44757.1	50672.0
c) Other courses	4872.5	42553.8	47426.3
4. Distance Teaching	76995.0	55660.0	132665.0
5. District Library Development	2354.4	2138.4	4492.8

NB: T.shs.25 are approximately equal to 1 U.S. Dollar

SOURCE: Dunlop, W.D., A Background paper on Cost, Management, and Economic Considerations of the Tanzanian Continuing Education for Health Workers Project, AMREF, January 1985, p.39.

Appendix 6: FOREIGN EXCHANGE SHARE OF TOTAL OPERATING COSTS  
OF GOVERNMENT HEALTH FACILITIES IN SELECTED POOR  
COUNTRIES

Table A.6. Foreign Exchange Share of Operating Costs for Public  
Health Facilities, 1969-1981.

Facility Type	Country	Year of Estimate			
		1969	1978/79	1981	1983
Hospital	Tanzania	-	0.41	-	-
	Uganda	0.22	-	-	-
Health Centre	Tanzania	-	0.53	-	-
	Uganda	0.39	-	-	-
	Indonesia			0.37-0.46	-
Other Rural Units	Tanzania	-	0.38	-	-
	Sudan	-	-	-	0.47
	Indonesia	-	-	0.22-0.51	-

Source: Dunlop, D. W. and Over, A. M. (1986), p.9, table 1.

Appendix 8: PERCENTAGE OF CENTRAL EXPENDITURE ALLOCATED TO HEALTH IN SELECTED DEVELOPING COUNTRIES.

Table A.8: Health Expenditures as percent of Central Government Expenditure in LDCs, 1978-1982.

Country	Health Expenditure (per cent of Total Expenditure)*
Malawi	5.3
Botswana	5.4
Mauritius	7.6
Swaziland	6.1
Cameroon	4.1
India	1.9
Burkina Faso	5.8
Sudan	1.5
Liberia	6.8
Ghana	6.5
Tanzania	6.2
Zambia	7.0
Uganda	6.1
Kenya	7.5
Zimbabwe	6.1
Brazil	7.3
TOTAL NON-OIL DEVELOPING COUNTRIES	4.1

\*These percentages are based on approximations of actual expenditure figures.

Source: Ikia:a and Kimani, p.11, table 1.

SUMMARY TABLE 2 (continued) Health sector capital expenditures	Ministry of Health	Other ministries	Local government	Other state bodies	Missions	Industry	Local voluntary bodies	Direct private payments by individuals	Insurance	Self help or other private sources	Foreign - official	Foreign - private	Total
Teaching/national referral hospital	100,000						22.22						2.06
General hospitals	130,000				50,000	200,000					23.68	88.9	24.42
Long-stay hospital													
Mental hospital	20,000												0.37
Other institutions (specify)													
Health centres with medical staff									100.00		5.28		98.4
Health centres with paramedical/nursing staff											3.96		6.52
Health posts with community health workers only										100.00	5.28		10.5
Private practitioners													
Private dental services													
Other private services (specify)													
Communicable disease control												88.95	4.85
Domestic water supplies		60.00									18.68		14.35
Sanitation programmes		40.00	13.79								18.42	1.96	14.73
Nutrition programmes							44.44					3.82	0.75
Health education programmes							33.33						0.28
Occup. health programmes													
Other programmes (specify)													
Central laboratory service						20.00							0.83
Travelling and transport											3.68	33.33	5.78
Headquarters administration													
Training - doctors, dentists													
Training - other health staff											21.05		14.61
Medical research												3.82	0.37
Other services (specify)													
Transfers													
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

APPENDIX 9: FINANCIAL MASTER PLAN FOR BOTSWANA, 1981  
 Table A.9.1: Health Sector Current Expenditure for Botswana (in Pula), 1980  
 Table A.9.2: Health Sector Current Expenditures for Botswana: Percentage Breakdowns, 1980

Table A.9.3: Sources of Health Sector Finance for Botswana: Percentage Breakdowns, 1980.

SUMMARY TABLE 1 (by health sector current expenditures) Percentage breakdown of financing	Ministry of Health	Other ministries	Local government	Other state bodies	Missions	Industry	Local voluntary bodies	Direct private payments by individuals	Insurance	Self-help other private sources	Foreign aid - official	Foreign aid - private	Total
Teaching/national referral hospital	74.13	4.45						12.23	7.41		1.78		100%
General hospitals	50.47	1.30			12.28	3.64		12.70		8.18	1.43		100%
Long-stay hospital	87.04	2.32						10.64					100%
Mental hospital	86.39	1.73						11.88					100%
Other institutions (specify)													
Services abroad						8.85	2.65	88.50					100%
Health centres with medical staff			78.67					3.56			6.67	11.11	100%
Health centres with paramedical/nursing staff			87.67				2.03	7.24		1.02		2.03	100%
Health posts with community health workers only			81.08					18.92					100%
Private practitioners								85.71	14.29				100%
Traditional health practitioners								100.00					100%
Private dental services								71.43	28.57				100%
Retail outlets (drugs and dressings)								100.00					100%
Other private services (specify)								100.00					100%
Communicable disease control	30.77	69.23											100%
Domestic water supplies		57.69						42.31					100%
Sanitation programmes	26.58	33.22	21.10			16.61					2.49		100%
Nutrition programmes	4.24	8.47					0.85				84.75	1.69	100%
Health education programmes	100.00												100%
Occup health programmes	37.50					2.50							100%
Other programmes (specify)	37.50										62.50		100%
Central laboratory service	100.00												100%
Travelling and transport	10.07	53.96	25.18		2.16	6.47		0.72		1.44			100%
Headquarters administration	72.30	0.44	16.13		5.56				5.56				100%
Training - doctors, dentists		15.79									84.21		100%
Training - other health staff	77.38	4.76									17.86		100%
Medical research													
Other services (specify)													
Transfers													
Total	28.00	12.65	8.50		3.13	4.27	0.16	33.66	0.86	1.99	6.24	0.53	100%

Table A.9.4: Geographic Distribution of Current Health Expenditures for Botswana by Spending Agency, 1980.

TABLE 11.5 Geographic breakdowns of expenditures (current)	Ministry of Health	Other ministries	Local government	Other State bodies	Missions	Industry	Local voluntary bodies	Direct private payments by individuals	Insurance	Self-help other private sources	Foreign aid - official	Foreign aid - private	Total
Headquarters and training	1,300,000	74,000	145,000	-	50,000	-	-	-	50,000	-	310,000	-	1,929,000
Health services	5,850,000	3,156,000	2,025,000	-	750,000	1,090,000	41,000	8,594,000	170,000	508,000	1,283,000	136,000	23,603,000
Total	7,150,000	3,230,000	2,170,000	-	800,000	1,090,000	41,000	8,594,000	220,000	508,000	1,593,000	136,000	25,532,000
Health services - Urban	5,140,000	156,000	-	-	-	900,000	15,000	3,110,000	150,000	480,000	108,000	-	10,059,000
Health services - Rural	710,000	3,000,000	2,025,000	-	750,000	190,000	26,000	5,484,000	20,000	28,000	1,175,000	136,000	13,544,000
Urban health serv. - Capital city	1,330,000	60,000	-	-	-	50,000	-	1,755,000	100,000	-	24,000	-	3,319,000
- Other towns	3,810,000	96,000	-	-	-	850,000	15,000	1,355,000	50,000	480,000	84,000	-	6,740,000
Rural health serv. - Maj. villages	300,000	2,350,000	1,485,000	-	750,000	190,000	26,000	1,842,000	20,000	20,000	575,000	130,000	7,632,000
- Other areas	410,000	650,000	540,000	-	-	-	-	3,642,000	-	3,000	600,000	36,000	5,912,000
Headquarters and training	18.2%	2.3%	6.7%	-	6.3%	-	-	-	22.7%	-	19.5%	-	7.6%
Health services	81.8%	97.7%	93.3%	-	93.8%	100%	100%	100%	77.3%	100%	80.5%	100%	92.4%
Total	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%
Health services - Urban	87.9%	4.9%	-	-	-	82.6%	36.6%	36.2%	88.2%	94.5%	8.4%	-	42.9%
Health services - Rural	12.1%	95.1%	100%	-	100%	17.4%	63.4%	63.8%	11.8%	5.5%	91.6%	100%	57.4%
Urban health serv. - Capital city	25.9%	38.5%	-	-	-	5.6%	-	43.6%	56.7%	-	22.2%	-	33.0%
- Other towns	74.1%	61.5%	-	-	-	94.4%	100%	56.4%	33.3%	100%	77.8%	-	67.0%
Rural health serv. - Maj. villages	42.3%	78.3%	73.3%	-	100%	100%	-	33.6%	100%	71.4%	48.9%	73.5%	56.3%
- Other areas	57.7%	21.7%	26.7%	-	-	-	100%	66.4%	-	28.6%	51.1%	26.5%	43.7%

Source: A. Griffiths and M. Mills (1982), p.185.

NOTES TO TABLES A.9.1 - A.9.4

Table A.9.1 attempts to answer the following question: How much is spent on different categories of health services by various organizations, Ministries or individuals?

Table A.9.1 shows that the largest expenditure for the Ministry of Health (P 2,960,000) in 1980 was spent on General Hospital Services. In contrast, other ministries spent their largest amount (P 1,500,000) on Domestic water supplies. The spending patterns of other agencies on health or health-related activities is evident from table A.9.1.

Table A.9.2 attempts to answer the following question: What percentages of their total budgets, did various organizations, agencies, Ministries etc. spend on different categories of health services? As can be seen from Table A.9.2, The Ministry of Health spent 13.99% of its budget on the Teaching/national referral hospital; 41.4% on General Hospitals; 1.4% on Health Education Programmes etc. The percentages spent by other Ministries, organizations and agencies are self-evident from Table A.9.2. Note in particular that about 49.5% of the money spent by private households went to pay for services of traditional healers.

Table A.9.3: is intended to answer the following question: How are different categories of health services or activities financed? Table A.9.3 (last row) shows that about 28% of the funds spent on the health sector came from the Ministry of Health; 33.66% of these funds came from Direct Payments by Private Individuals; about 4.27% came from Industry; about 3.13% came from missions etc. It should be noted that some services are financed entirely by Government, while others are financed exclusively by private households. Health Education Programmes and Central Laboratory Services are financed entirely by the Ministry of Health. The services of traditional healers and other private medical services are financed by private individuals.

Table A.9.4: tries to answer the following question: How are health expenditures made by different organizations distributed between urban and rural areas? The rural-urban distribution of health expenditures is evident from the second half of Table A.9.4. Notice that about 87.9% of the MOH budget is spent on urban health services.