

# The mechanics of nectar offloading in the bumblebee *Bombus terrestris* and implications for optimal concentrations during nectar foraging

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## Abstract

Nectar is a common reward provided by plants for pollinators. More concentrated nectar is more rewarding, but also more viscous, and hence more time-consuming to drink. Consequently, theory predicts an optimum concentration for maximising energy uptake rate, dependent on the mechanics of feeding. For social pollinators such as bumblebees, another important but little-studied aspect of foraging is nectar offloading upon return to the nest. Studying the bumblebee *Bombus terrestris*, we found that the relationship between viscosity ( $\mu$ ) and volumetric transfer rates ( $Q$ ) of sucrose solutions differed between drinking and offloading. For drinking,  $Q \propto \mu^{-0.180}$ , in good agreement with previous work. Although offloading was quicker than drinking, offloading rate decreased faster with viscosity, with  $Q \propto \mu^{-0.502}$ ; consistent with constraints imposed by fluid flow through a tube. The difference in mechanics between drinking and offloading nectar leads to a conflict in the optimum concentration for maximising energy transfer rates. Building a model of foraging energetics, we show that including offloading lowers the maximum rate of energy return to the nest and reduces the concentration which maximises this rate by around 3 %. Using our model we show that published values of preferred nectar sugar concentrations suggest that bumblebees maximise the overall energy return rather than the instantaneous energy uptake during drinking.

## Introduction

For many floral visitors, including numerous species of insects, birds, and mammals, nectar is one of the main sources of food [1]. Nectar is a solution of varying concentrations of the sugars sucrose, glucose and fructose, though further sugars and a variety of other compounds may also be present [2–5]. The composition of nectar will influence its value and attractiveness to different animals [6–9], structuring the assemblage of species which visit the plant in question.

The sugar concentration of nectar is a key trait influencing attractiveness, as it directly determines how energetically rewarding the nectar is. Nectar energy density rises linearly with increasing sugar concentration. However, nectar viscosity increases exponentially with increasing nectar concentration; therefore more viscous nectar requires more energy or time to drink [9–12]. Thus, an animal aiming to maximise instantaneous energy intake rates should not necessarily seek to drink the most concentrated nectar, but rather choose the concentration which optimizes the balance between the opposing factors of energy density and drinking speed. If the nectar concentration is too low, energy intake rates are limited by the low sugar content, whereas if concentration is too high, rates are limited by the slow drinking speed [9,13,14].

The nectar sugar concentration for maximising energy intake rates depends on the mechanics of feeding of the species in question. For bumblebees and honeybees, which feed on nectar by lapping, dipping their feathery glossa (tongue) into the nectar [9,15,16], models of drinking rates predict that this optimum concentration is around 50-60 % w/w [9–11], depending on nectar chemical composition and temperature. In contrast, for species such as Euglossine bees, which drink nectar through suction, the concentration is lower [8,14,17]. Therefore, nectar feeding mechanics should directly influence nectar preference and the plant species visited.

For social insects such as bumblebees, which store collected nectar in ‘honeypots’ in the nest [18], a second key aspect of nectar foraging is offloading the honeycrop (also known as the honey stomach) upon return from a foraging trip. Bumblebee foragers do this by regurgitating the collected nectar directly into the honeypots. In contrast to the substantial body of work on nectar drinking, nectar offloading is poorly explored. Offloading has received some attention in the honeybee *Apis mellifera*, where viscosity does affect flow rates [19]. In *A. mellifera*, however, initial offloading occurs via trophallaxis (transfer between individuals), in contrast to the direct offloading of bumblebees. If nectar offloading rates in bumblebees are also affected by nectar viscosity, then this may be a previously unrecognised factor influencing their foraging behaviour. In particular, this could alter predictions of the optimum nectar concentration for maximising energy return to the nest. This rate of energy return will be influenced by the duration of all the different activities (including drinking and

offloading) that make up a foraging trip. The relative importance of each activity will depend on the proportion of the overall time spent on it and whether this proportion varies with nectar concentration. In some preliminary work, we noticed that worker *B. terrestris* (n = 4) appeared to take much longer in the nest when foraging on 70 % w/w sucrose solution versus 55 %, suggesting that offloading rates may indeed be affected by viscosity.

Here, to explore the mechanics of nectar offloading and its influence on foraging preferences in more detail, we investigated both nectar drinking and nectar offloading in the bumblebee *Bombus terrestris*. We measured the relationship between volumetric transfer rates and viscosity by observing feeding and offloading behaviour of *B. terrestris* workers when foraging on sucrose solutions of three different concentrations. We also explored whether sucrose concentration affected other behaviours during foraging bouts, such as the time spent on activities other than foraging or offloading.

## Methods and Materials

### (a) Experimental setup and protocol

We measured drinking and offloading rates using the bumblebee *Bombus terrestris audax*. Bees were housed in a plastic nest box, connected to a flight arena by a gated connecting tube (Figure 1, see also Supplemental Information). During experiments, the nest box was covered by an enclosure approximately 0.5 x 0.5 x 1.0 m, which stopped light from reaching the colony. An opaque black cloth was fitted to the front of the enclosure so that an observer could stand with their head and torso inside the enclosure without letting outside light in. A red LED placed above the nest allowed the offloading behaviour of returning foragers to be viewed with minimal disturbance (Figure 1). Although bees can see red light to a limited extent, their sensitivity at these wavelengths is comparatively poor [20].

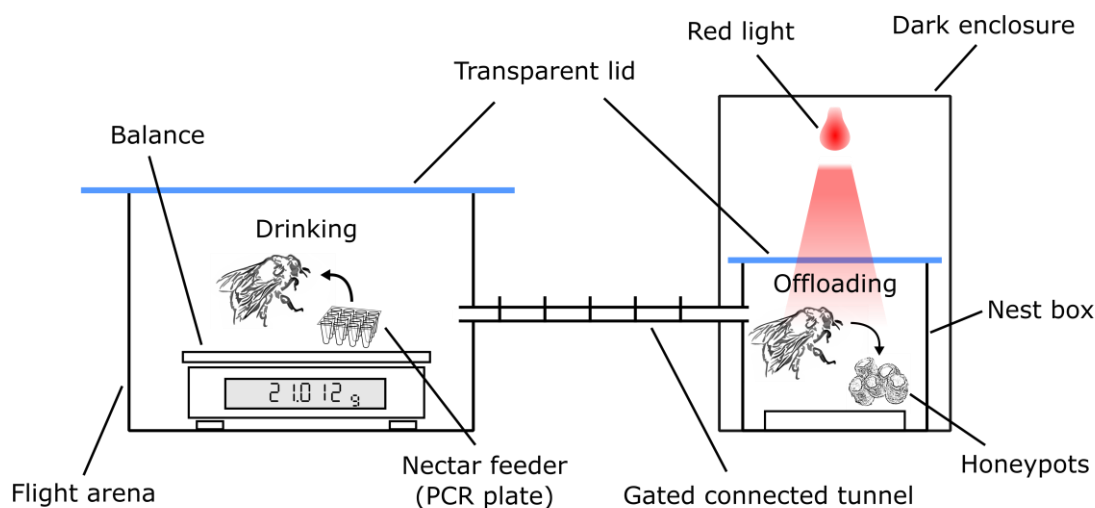


Figure 1. The experimental setup for recording drinking and offloading rates.

Rates of sucrose solution transfer during drinking and offloading were recorded for 30 workers, from three colonies, foraging on one of three sucrose solution concentrations: 35, 50, and 65 % w/w ( $(\text{mass of solute} \div \text{mass of solution}) \times 100$ ), made up of table sugar (sucrose) (Tate and Lyle, London, UK) dissolved in deionised water. Previous work has shown that the optimum concentration for maximising energy uptake rates during drinking is around 50-60 % for bumblebees [9]. The three concentrations chosen here include this range and also avoid issues with insufficient foraging

motivation which can occur at concentrations below 35 % [9,10]. Ten bees were measured for each sucrose concentration, with each bee tested individually on a single concentration only. Each bee was observed for ten foraging bouts, giving 300 bouts in total. For each foraging bout, the bee was allowed into the flight arena and presented with sucrose solution in a 48-well PCR plate. The PCR plate was positioned on a balance (Mettler Toledo PG503-S) accurate to 1 mg (Figure 1), such that the mass of the bee and the mass of sucrose solution consumed could be recorded for each bout. In addition to drinking time, offloading time, bee mass and solution mass, several further parameters were recorded for each bout: the time spent in the flight arena not drinking, the time spent in the nest box not offloading and the number of offloading events [Supplemental Information].

## (b) Statistical Analysis

The volume of sucrose solution and mass of sucrose collected were calculated for each foraging bout [Supplemental Information]. ANOVAs were used to test for any effect of sucrose concentration on the volume carried by bees, using the mean volumes of solution from the 10 foraging bouts for each bee and standardising for bee size using the minimum recorded bee mass (i.e. unladen mass) from the 10 bouts. ANOVA and Levene's test were used to check for significant differences in the mean and variance of the mass of bees between treatments.

As the relationship between sucrose concentration and rate of transfer is non-linear and may be influenced by several factors, we initially explored the differences between concentrations by considering concentration as a three-level factorial variable. From the ten foraging bouts for each bee we calculated means for each of volumetric ( $\mu\text{L solution s}^{-1}$ ) and energy ( $\text{mg sucrose s}^{-1}$ ) drinking and offloading rates, time in the flight arena not spent feeding, and time in the nest not spent offloading. The differences between concentrations were tested for each parameter using an ANOVA with Tukey HSD post-hoc tests. Data were  $\log_{10}$ -transformed to better meet model assumptions for all parameters. Bees always had at least one offloading event per foraging bout, so a difference in the number of additional offloading events between concentrations was tested using a likelihood ratio test of nested generalised linear mixed models with and without concentration as a predictor, with a Poisson error structure and bee identity as random effect.

Previous work found that drinking rate in bumblebees decreases with viscosity [9]. Assuming that the power for drinking is constant, a power law relationship between drinking rate and viscosity was derived [9,21]. Following these studies, we modelled volumetric flow rate of sucrose solution  $Q$  (in  $\mu\text{L s}^{-1}$ ) and viscosity  $\mu$  (in  $\text{mPa s}$ ) using  $Q = X\mu^k$ , where  $X$  is an individual-specific constant taking

account of factors not affected by viscosity such as bee size and proboscis length [9,21]. Consequently, the viscosity dependence of flow rate can be represented by the general relationship  $Q \propto \mu^k$ . Viscosity was calculated from concentration in % w/w and temperature in °C using the Génotelle equation [22, and see Supplemental Information]. For drinking rate, we calculated viscosity assuming that the sucrose solution was at an air temperature of 23 °C (average laboratory temperature to the nearest degree); for offloading, we assumed that the sucrose solution was at abdominal temperature, calculated as 27 °C [23, and see Supplemental Information].

For both drinking and offloading rates, we fitted ordinary least squares linear models to  $\log_{10}$  transformed data for  $Q$  and  $\mu$ , giving the slope  $k$  and intercept  $\log_{10} X$ . The slope from these models is the key parameter describing how flow rate changes with viscosity. Using the fitted models, the relationship between concentration and energy transfer rate (mg sucrose transferred  $s^{-1}$ , [Supplemental Information Equation 7]) was estimated for sucrose uptake and offloading, which in turn allowed prediction of an optimum concentration for maximising energy transfer rates for uptake (drinking) and offloading of sucrose solutions. Finally, we built an overall model incorporating the viscosity dependence of drinking and offloading with the times spent on other activities during a foraging trip and the metabolic rate during these activities to calculate a combined rate of energy return to the nest, and to predict the respective concentration which maximises this rate for foraging trips of different lengths [Supplemental Information]. All statistics were carried out in R version 3.4.1 [24]; Tukey HSD and Levene's test used the car package [25]; the generalised linear mixed model was carried out using the lme4 package [26].

## Results

Bees on average drank  $105 \pm 17 \mu\text{L}$  (mean  $\pm$  S.D.,  $n = 30$ ) on a foraging bout, with this value ranging from  $52 \mu\text{L}$  to  $163 \mu\text{L}$  across all 300 bouts. The bees carried on average  $79.7 \pm 10\%$  (mean  $\pm$  S.D.,  $n = 30$ ) of their unladen body mass in sucrose solution, though a few bees occasionally managed to carry more than their body mass, with a maximum of  $109\%$  of body mass. Once standardised for bee size, there was no evidence that concentration affected the volume of solution carried (ANOVA,  $F_{2,27} = 0.848$ ,  $p = 0.44$ ). There was no difference between the mean or variance in body mass of bees from the different sucrose concentration treatments (ANOVA,  $F_{2,27} = 1.05$ ,  $p = 0.36$ , Levene's Test,  $F_{2,27} = 0.45$ ,  $p = 0.64$ ).

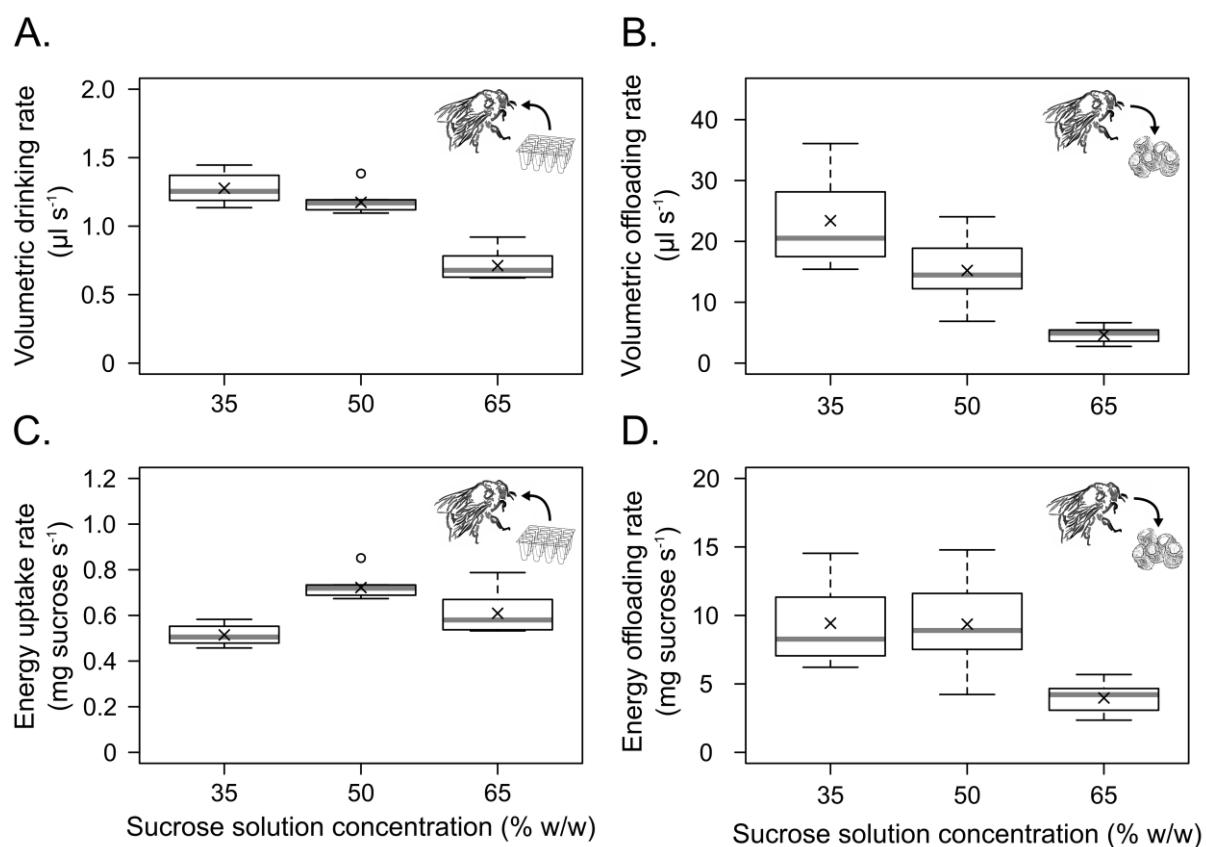


Figure 2. Boxplots of mean sucrose transfer rates for *B. terrestris* bumblebees during drinking and offloading of sucrose solution of 35 %, 50 % and 65 % w/w, expressed as volumetric and energy transfer rates.  $n = 10$  bees per concentration; each observation (bee) is the mean of ten foraging bouts. Boxes are interquartile ranges, thick lines are medians and crosses indicate overall means. The open circles are outliers. A. Volumetric uptake rate, B. Volumetric offloading rate, C. Energy uptake rate, D. Energy offloading rate.

Both the volumetric drinking rate and the volumetric offloading rate varied significantly between sucrose concentrations (ANOVA,  $F_{2,27} = 99.9$ ,  $F_{2,27} = 68.6$  respectively, both  $p < 0.0001$ ). Offloading was much faster than drinking (Figure 2.a,b). For both drinking and offloading the volumetric rate was

lowest at the highest concentration. For drinking there was a small, but non-significant, decrease in volumetric rate from 35 % to 50 % sucrose solution (Tukey HSD,  $q_{3,27} = 2.58$ ,  $p = 0.182$ ), and a larger decrease from 50 % to 65 % (Tukey HSD,  $q_{3,27} = 15.88$ ,  $p < 0.0001$ , Figure 2.a). For offloading, the decrease in rate from 35 % to 50 % and from 50 % to 65 % were both significant (Tukey HSD,  $q_{3,27} = 4.42$ ,  $p = 0.011$  and  $q_{3,27} = 11.61$ ,  $p < 0.0001$  respectively, Figure 2.b).

When considering uptake rate in terms of energy transfer, the increased energetic content of higher sucrose concentrations results in different dynamics between concentrations than that observed for volumetric transfer rates (Figure 2). For both drinking and offloading, there were significant differences in energy transfer rate between concentrations (ANOVA,  $F_{2,27} = 28.53$ ,  $F_{2,27} = 23.82$  respectively, both  $p < 0.0001$ ). Energy uptake rate during drinking was highest at 50 % and lowest at 35 %, with significant differences between all three concentrations (Tukey's HSD, all  $q_{3,27} > 5.1$ ,  $p < 0.005$ , Figure 2.c). Contrastingly, for energy offloading rate, there was no significant difference in rate between 35 % and 50 % sucrose solution (Tukey's HSD,  $q_{3,27} = 0.23$ ,  $p = 0.99$ ), whereas offloading rate at 65 % was significantly lower than both 35% and 50% (Tukey's HSD, both  $q_{3,27} > 8.3$ ,  $p < 0.0001$ , Figure 2.d).

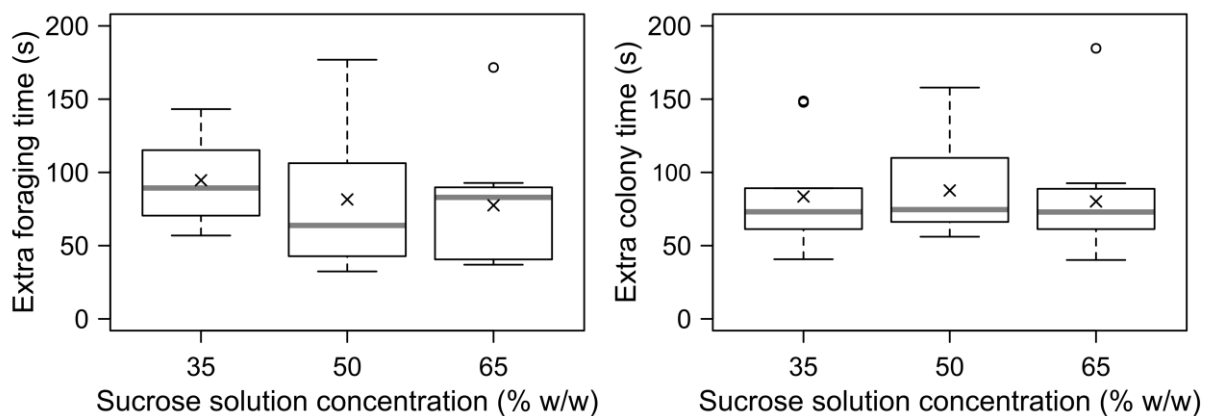


Figure 3. Boxplots of the time spent on activities other than drinking or offloading sucrose solution during foraging behaviour. A. Extra foraging time, i.e. the time in the flight arena not directly spent drinking. B. Extra colony time, i.e. the time in the nest not spent offloading.  $n = 10$  bees per concentration; each observation is the mean of 10 foraging bouts per bee. Boxplots as in Figure 2.

None of the other parameters recorded showed any significant differences between concentrations. There was no difference between sucrose concentrations in 'extra foraging time', the time in the arena not spent drinking (ANOVA,  $F_{2,27} = 1.03$ ,  $p = 0.37$ , Figure 3.a) or 'extra colony time', the time in the nest once offloading times were excluded (ANOVA,  $F_{2,27} = 0.26$ ,  $p = 0.77$ , Figure 3.b). When in the nest, the number of offloading events did not vary between concentrations (Likelihood ratio test,  $\chi^2_2$



= 3.29,  $p = 0.19$ ). The relationship between sucrose concentration and foraging speed was therefore further explored by focussing on uptake and offloading rates.

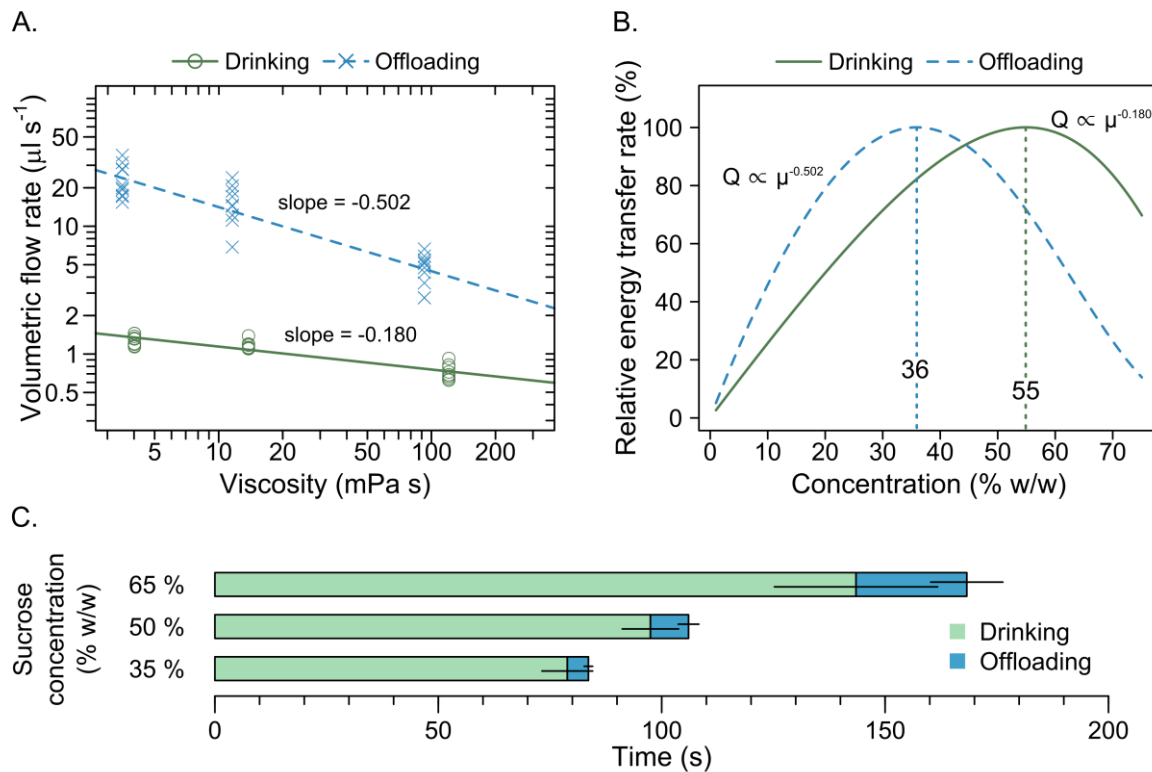


Figure 4. The relationship between sucrose concentration and foraging efficiency. A. Data (circles: drinking, and crosses: offloading) and fitted models (lines) of volumetric flow rate versus viscosity for drinking and offloading of sucrose solutions. The slope for drinking,  $-0.180$  [95 % CI:  $-0.211, -0.148$ ] was less steep than that for offloading,  $-0.502$ , [ $-0.590, -0.413$ ]. B. Modelled relationships for relative instantaneous energy transfer versus concentration for drinking and offloading, using the fitted (slope) parameters from A, and assuming an air temperature of  $23\text{ }^{\circ}\text{C}$  for drinking, and abdominal temperature of  $27\text{ }^{\circ}\text{C}$  for offloading. These relationships give optimum concentrations for maximising energy transfer rates of 55 % for drinking and 36 % for offloading. C. The mean ( $\pm 95\%$  CI) time spent transferring 35, 50 and 65 % w/w sucrose solution. The ratio of time spent drinking to offloading is approximately: 17:1, 11:1, and 6:1 for 35, 50, and 65 % sucrose solution respectively.  $n = 10$  bees per concentration, each observation is the mean of ten foraging bouts per bee.

Modelling the relationship between volumetric flow rate and viscosity assuming a power law scaling relationship resulted in a good fit to the data for offloading, although the fit for drinking was poorer (Figure 4a). For sucrose solution uptake, the predicted slope is  $-0.180$  [95 % CI:  $-0.211, -0.148$ ] whereas for offloading, the slope is  $-0.502$  [95 % CI:  $-0.590, -0.413$ ], hence the rates of solution transfer ( $Q$ ) for these two aspects of foraging behaviour in bumblebees have different relationships with viscosity ( $\mu$ ) (Figure 4a). For drinking,  $Q \propto \mu^{-0.180}$ ; for offloading,  $Q \propto \mu^{-0.502}$  [See Supplemental Information for full equations]. Representing these modelled relationships as the relative rate of energy transfer as a function of sucrose concentration allows prediction of the respective optimum sucrose concentrations

for maximising energy transfer for each aspect of foraging (Figure 4b). For drinking, the predicted optimum sucrose concentration is 55 %, whereas for offloading, the optimum is 36 % (Figure 4b). A consequence of the differing viscosity dependence of drinking and offloading is that the ratio of the time spent drinking to offloading decreases with increasing concentration (Figure 4c).

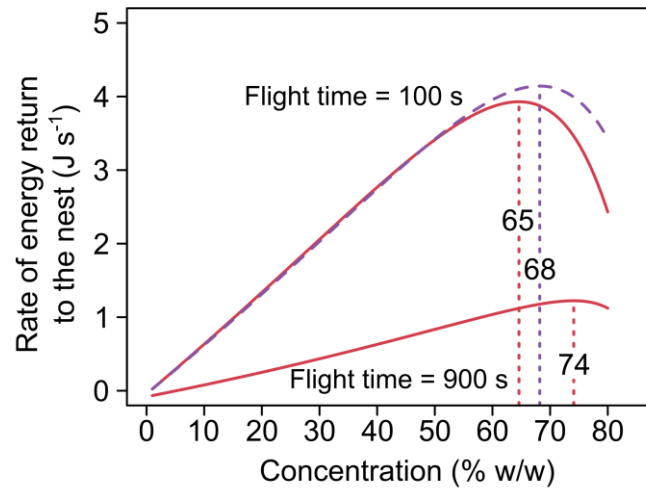


Figure 5. Overall energetic models for a complete foraging bout, calculated for total flight times of 100 s and 900 s and assuming a nectar (sucrose solution) load of 105  $\mu\text{L}$  and bee mass of 163 mg. The rate of energy return to the nest is maximised at a sucrose concentration of 65 % for a foraging bout with a flight time of 100 s and 74 % for a flight time of 900 s (solid lines). The effect of excluding the viscosity dependence of sucrose offloading is illustrated by the dashed line; this is also for a flight time of 100 s but with a fixed offloading time across all concentrations and raises the concentration at which the rate of energy return is maximised to 68 %.

A complete foraging bout includes time spent on activities other than drinking and offloading nectar, such as flight time to and from patches of flowers; this additional time strongly affects the overall rate of energy return (Figure 5). As flight time increases, the optimum concentration at which the rate of energy return to the nest is maximised also increases, rising from 65 % at a flight time (total roundtrip) of 100 s to 74 % at a flight time of 900 s. Increasing flight time also lowers the overall rate of energy return at any given concentration (Figure 5). The influence of the viscosity dependence of offloading behaviour in this model is illustrated by comparing our full model with a model where offloading time is fixed at the mean value of 7.3 seconds [Supplemental Information] for all concentrations. At a flight time of 100 s, when the viscosity dependence of offloading is removed the optimum concentration increases from 65 % to 68 % and the maximum rate of energy return increases from 3.93 to 4.14  $\text{J s}^{-1}$  (Figure 5). This effect of including the viscosity dependence of offloading results in similar changes for other flight times.

## Discussion

Nectar and other sugar solutions are one of the main food sources for many animals, including numerous pollinator species [1,27–29]. The foraging preferences and behaviour of such nectar feeders will be shaped by the energetic gains and costs of foraging on particular nectars. Two key factors influencing nectar energetic value are the sugar content and drinking speed, both related to nectar sugar concentration. Although energetic value increases linearly with nectar sugar concentration, nectar viscosity increases exponentially, reducing drinking speed. At a certain sugar concentration, the costs and benefits of these two opposing factors lead to a maximal energy uptake rate for nectar feeders [9–11,14]. This value is dependent on the morphological and physiological characters of the species concerned [8,9] and is likely to be an important factor in driving foraging behaviour.

For social bees which transport resources back to a communal nest, it is not necessarily the energy uptake rate *per se* that is of greatest importance, but rather the rate of energy return to the nest. For these species, nectar offloading is another key component of foraging behaviour. Here, we show that in the social bumblebee *B. terrestris* foraging on sucrose solutions, the rate of offloading also depends on viscosity, and that, intriguingly, offloading rate is much more sensitive to viscosity than drinking rate. Consequently, there is a conflict between the nectar concentration for maximising the rate of energy transfer between nectar drinking and offloading (Figure 4).

To predict how these factors affect the rate of energy return to the nest, we developed an overall foraging model (Figure 5) which combines the influence of the viscosity dependence of drinking and offloading and takes account of the time (and energy) spent on other activities during a foraging bout. This model highlights the importance of including the time spent on these additional activities. The model also illustrates that in *B. terrestris*, including the viscosity dependence of offloading influences both the rate of energy return to the nest and, to a lesser extent, the concentration which maximises this rate.

### (a) Viscosity dependence, and the mechanics of nectar transport

Bumblebees drink nectar by lapping, extending and retracting their feathery glossa (tongue) in the fluid. Nectar is absorbed onto the glossa when it is extended and removed while retracted [9,16]. The volumetric drinking rate of nectar will depend on two parameters: the rate of lapping, and the volume ingested per lap [9]. On measuring these parameters in experiments with three bumblebee

species, Harder [9] found that lapping rate is independent of sucrose concentration, thus for bumblebees it is likely to be solely the volume ingested per lap that determines drinking rate.

We use the general power law  $Q \propto \mu^k$  to describe the relationship between flow rate (Q) and viscosity ( $\mu$ ). Here we found that in *B. terrestris*, for drinking sucrose solutions,  $k = -0.180$  [95 % CI: -0.211, -0.148] such that this relationship is  $Q \propto \mu^{-0.180}$ . This is in good agreement with a model developed by Kim et al. [21], which predicts  $k = -0.167$ , and a little lower than that measured by Harder [9] who recorded  $k = -0.205$  and  $k = -0.225$ . Discrepancy between these two previous studies may be explained by two factors: 1. Kim et al. [21] assumed that tongue retraction speed decreases with increasing concentration; this would lead to a decreased rate of lapping, something which, at least for bumblebees, appears not to be correct [9]; 2. Harder observed that bumblebee drinking rate (n = 22 across 9 species) is constant at low concentrations and only decreases with increasing concentration above 40 %. Interestingly, if we calculate the decrease in mean drinking rate with our data just between 50 and 65 %, we instead obtain  $k = -0.230$ , in agreement with Harder. We only recorded rates at three concentrations, therefore we cannot detect whether drinking rate was constant below 40 %; however, this, combined with our drinking rate model residuals (Figure 4), suggests some caution should be applied to the interpretation of our drinking rate data.

This phenomenon of a threshold concentration, below which drinking rate is relatively constant, has also been observed in other species which feed by lapping, including honeybees and meliponine bees [11] and the bat *Glossophaga soricina* [12]. In contrast, with *Bombus impatiens*, Nardone et al. [10] found an increase in drinking rate with increasing sugar concentration from 10 to 27 % w/w, before a subsequent decrease at higher concentrations. However, Nardone et al. only used one trial per bee and note that this positive correlation between drinking rate and concentration up to 27 % w/w may reflect increased motivation of the bees as concentration increases. By comparison, Harder [9] selected the fastest drinking rate from several trials. Here we used the mean rate over 10 trials, though there is no evidence that motivation influenced our measured drinking (or offloading) rates. Refitting our models using the maximum rate for each bee gives very similar coefficients [Supplemental Information].

For offloading of sucrose solution, we observed a completely different relationship of flow rate with viscosity, of  $Q \propto \mu^{-0.502}$ . Although we are unaware of the exact mechanism of offloading, a reasonable hypothesis is that offloading occurs through muscular contraction of the honeycrop, driving the fluid back through the oesophagus so that it can be offloaded into a honeypot in the nest. Our observations suggest that the proboscis remains folded during this process. The flow rate is therefore likely limited by the speed at which fluid can pass through the oesophagus. This mechanism is somewhat analogous

to the reverse of nectar feeders that drink using suction, such as butterflies [13,30] and Euglossine (orchid) bees [17]. Although observations and models of this process imply a more complicated relationship with viscosity than a simple power law, also influenced by feeding structure morphology [8,30], they all show a relationship where flow rate decreases with increasing viscosity more strongly than nectar feeding through lapping. A simplified model of the viscosity dependence of suction feeding by Kim et al. [21], which does not include some of these effects of feeding structure morphology, gives a relationship of  $Q \propto \mu^{-0.5}$ , in excellent agreement with our model of offloading (for which  $k = -0.502$  [95% CI, -0.590, -0.413]). We therefore suggest that the relationship between viscosity and the rate of nectar offloading in bumblebees may be subject to similar constraints as nectar drinking in suction feeders and is limited by the rate of fluid flow through a tube.

In bumblebees, body size [9,10,31], glossa (tongue) length and flower depth [9] also affect drinking speed, and will contribute to species-specific differences in drinking rate [9]. However, in bumblebees these factors do not interact with viscosity [9, and see Supplemental Information] and so will not affect the optimum concentration for maximising instantaneous energy uptake rates. Indeed, the inclusion of body mass has a negligible effect on our models of viscosity versus flow rate [Supplemental Information].

#### (b) Optimal sugar concentrations for maximising energy transfer rates

Our models of the viscosity dependence of volumetric flow and energy transfer rates indicate a conflict between drinking and offloading in the sucrose concentration which maximises energy transfer rate, with an optimum of 55 % w/w for drinking and 36 % w/w for offloading. Previous models exploring optimal sugar concentrations for maximising energy gain have not considered nectar offloading [e.g. 9]. To explore the conflict between drinking and offloading, we combined the time spent on these two behaviours into an overall model of energy return to the nest by also including the duration of other activities on a foraging trip and the energy used (i.e. the metabolic rate) throughout the trip. This shows that offloading only has a small effect on the optimum concentration, of around 3 % w/w (Figure 5). This relatively small effect is explained by the fact that offloading is much quicker than drinking (Figure 4c).

The inclusion of offloading also lowers the estimate of the maximum rate of energy return and changes the shape of the relationship between concentration and energy transfer rates above the optimum concentration (Figure 5). Although energy return rate changes relatively slowly around the optimum concentration, the rapid decrease in energy return rates above the optimum concentration in the model with offloading included could affect bee behaviour. For example, in the combined model and with a flight time of 100 s, at 75 % w/w the energy return rate is around 15 % lower than the maximum

rate if offloading is included, but only 5 % lower than the maximum if offloading is excluded. This effect is only present at very high concentrations, and involves extrapolation of our data, so it is unclear whether this will have actual effects in the field.

The models of instantaneous energy transfer rate (Figure 4b) and energy return to the nest (Figure 5) are based on a drinking temperature of 23 °C and abdominal (offloading) temperature of 27 °C. Viscosity is inversely related to temperature, and although the rate of energy return will decrease as it gets colder, changes in temperature do not have a large effect on the optimum concentration. Bumblebees are distributed from polar regions to the tropics and considering the likely temperature extremes experienced by foraging bees [23], at a flight time of 100 s, the optimum concentration in our model would vary from 67 % at 35 °C to 61 % at 2 °C.

In bumblebees, some heat is transferred between the thorax and abdomen, in contrast to honeybees [32]. This means that at low ambient temperatures, abdominal temperatures of foraging bumblebees are higher than ambient [23]. This will act to warm the carried nectar and speed up offloading, especially at higher sugar concentrations. For example, at an ambient temperature of 2 °C, if abdominal temperature was only 2 °C then, using our model of the viscosity dependence of offloading (Figure 4a), we can predict a bee carrying 105  $\mu$ L of 65 % sucrose solution would offload in 63 seconds. However, at 2 °C, abdominal temperature will actually be 18 °C [23] and so offloading will only take 31 seconds. This effect will be enhanced if the abdomen is further warmed by being in the nest.

Although the relationship between concentration and energy return rate is structured by the viscosity dependence of both drinking and offloading, this relationship is strongly affected by the time spent on other activities during a foraging trip (Figure 5). Factors such as the location of floral resources in relation to the nest, nectar volume per flower, the number of flowers per inflorescence, search for and handling of flowers will all influence this time [9]. We illustrate the general effect of changing foraging trip duration in our model by calculating energy return rates for two different flight times. By increasing flight time from 100 s to 900 s, the concentration which optimises energy return rates increases considerably from 65 % to 74 %. This increase in the optimum concentration occurs because as flight time lengthens, the proportion of the foraging trip spent drinking/offloading nectar (and thus relative importance of these behaviours in the model) decreases.

In contrast to the large effect of foraging time, our model prediction of the concentration which maximises energy return rate is largely insensitive to variations in metabolic rate [Supplemental Information]. It should also be noted that we use a fixed nectar volume and bee mass in our model (the mean values from our data) and so the predictions quoted are for these mean parameters.

Although not the focus of our study, we briefly discuss the influence of varying these parameters in the supplemental information.

### (c) Foraging preferences of bumblebees

The actual nectar concentration preferences of foraging bumblebees will depend on what exactly the bees are aiming to maximise. If making the best use of time on flowers is important, for example to reduce the risk of predation, then maximising the energy gain during drinking may be of key importance. In this case we would expect bees to preferentially visit concentrations of around 55 % (Figure 4b). In contrast, if maximising the energy return rate to the nest is more important, then the optimum concentration will depend on the total foraging trip duration. In our model, assuming a flight time of 100 s, we would expect the bees' preference to be for sucrose concentrations of around 65 % (Figure 5).

The two situations described above assume that bees are trying to maximise rates of energy transfer. Schmid-Hempel and colleagues [33–36] showed in a series of papers that, at least for honeybees, this hypothesis of rate maximisation may be wrong. Instead, honeybee foraging behaviour is more consistent with maximisation of the energetic efficiency of foraging, i.e. the ratio of energy gained to energy used. They suggest that this is because all energetic expenditure has a cost in terms of reducing the bee's lifespan. By foraging in a way that optimises the ratio of energy gained to energy used, the bee may prolong its lifespan and thus transport more nectar over its lifetime [33,35,36]. Using our data to calculate the ratio of energy gained to energy used [Supplemental Information] gives, for a flight time of 100 s, an optimum concentration for maximising energy ratio of 75 % w/w, much higher than the estimates from the other models. It should be noted, however, that the optimum concentration for maximising energy ratio is sensitive to the values chosen for the metabolic rates for drinking and offloading. Given that we did not include thermoregulatory costs [e.g. 37] in our estimates for these, caution should be applied to this prediction. Understanding the energy currency of the species concerned is thus crucial for understanding floral reward preference.

How do the predicted optimum concentrations compare with actual concentration preferences for foraging bumblebees? The majority of studies exploring nectar concentration preferences have focussed on less concentrated solutions, typically lower than around 50 % w/w. At this concentration range, there is considerable evidence that bumblebees generally prefer more concentrated nectar [38–42], but preferences at concentrations higher than this are less-well understood.

One of the few studies investigating higher concentrations in bumblebees gives intriguing results. Bailes et al. [43] showed in a laboratory-based experiment that although *Bombus terrestris* workers preferred 55 % over 40 % w/w sucrose solution, they made equal numbers of visits to feeders with 55 % and 68 % sucrose solution. This result is in much better agreement with bees trying to maximise the rate of energy return to the nest (expected optimum of 65 % w/w) rather than maximising the rate of energy uptake while drinking (expected optimum of 55 %). Indeed, in our overall model for energy return to the nest, lowering the sucrose concentration from 55 to 40 % w/w results in relative energy return rates decreasing by 25 %, whereas raising the concentration from 55 to 68 % results in an increase in relative energy return rates of just 6 %. This agrees well with the seeming ambivalence of the bees to a choice between 55 % and 68 % w/w sucrose observed by Bailes et al. [43].

Nachev and Winter [39] conducted an extensive concentration preference experiment with *Bombus impatiens*. Although they only looked at concentrations varying from 15 to 50 % w/w, they showed that preference for the higher concentration is larger not only when the concentration difference is large, but also when the absolute levels of the concentration are lower. That is, a 15 % w/w concentration difference is more highly valued between 20 % and 35 % than between 35 % and 50 %. Although they discuss this result in terms of limits of perceptual discrimination between concentrations, this is indistinguishable from foraging preference and their data are consistent with that expected if there was an optimum concentration preference.

So far, we have only considered sucrose solutions. The relationship between sugar concentration, viscosity and energy content differs between sucrose, fructose and glucose [10] and thus optimum concentrations will vary with nectar sugar composition. Bee preference and taste perception varies between these three sugars [41,44] and so this is an additional factor to consider. Secondary nectar compounds such as feeding deterrents and amino acids can also affect preference [45,46] as well as altering viscosity [47]. Honeybees prefer lower-viscosity nectar if the sugar concentration is held constant [48], and it is likely that the same is true for bumblebees.

#### (d) Wider implications and conclusions

Many animals drink sugar solutions other than nectar, such as fruit juices [28] or hemipteran honeydew [27,29], and the concepts explored here will apply more widely in these situations as well. Not all species foraging for sugar solutions need to offload – for example butterflies drink sugar solutions for their own nutrition – and the extent to which offloading influences foraging decisions will strongly depend on how offloading is incorporated into a foraging trip.



The direct offloading shown by bumblebees also occurs in many species of solitary bees, which offload into nest cells they are currently provisioning [49]. Multiple trips are often necessary to provision a cell; however, nectar is typically just one (often minor) component of total provisions [49]. The importance of nectar offloading in this situation will depend on the proportion of time spent on provisioning the cell with nectar versus other resources. It is also likely that the nutritional requirements of the larvae, and potentially factors affecting longevity of stored nectar, will be more important than (or at least interact with) the optimisation of energy return rates in driving nectar concentration preferences. This point may apply to many species which offload nectar.

Very commonly, offloading occurs via trophallaxis to another individual. For example, this happens in workers of ants [50], honeybees [15], meliponine bees [51] and in females of the nectivorous bat *Glossophaga soricina* when feeding their young [52]. As regurgitation is much quicker than drinking, the overall rate of offloading will be limited by the drinking rate of the receiving individual. This has several interesting consequences. Drinking and offloading will show similar overall viscosity dependence, but offloading will take much longer than if it was direct (as in bumblebees). Consequently, both the overall rate of energy return and the concentration that maximises that rate will be lower than if that species offloaded directly. The drinking rate of the receiving individual may therefore play a part in influencing the nectar preferences of the forager, particularly when the drinking speed of the receiver is comparatively slow, which may be the case, for instance, for a juvenile bat.

Direct offloading is not an option for *G. soricina* but, given the energetic costs, why might honeybee foragers engage in time-consuming trophallaxis rather than offloading directly into the nest? Although the speed of trophallaxis is affected by viscosity [19], the timing is also modified by the bees involved, with the suggestion that this plays a role in information transfer, informing other bees about profitable nectar sources [19,53]. Furthermore, honeybee colonies are much larger than those of bumblebees, and it may be that although trophallaxis is comparatively slow, overall it is more efficient to partition tasks and let a nest bee spend time searching for a location to store collected nectar.

In summary, by exploring the mechanics of nectar offloading behaviour, this study has addressed a little-explored aspect of optimal concentrations in nectar feeding. In bumblebees, nectar offloading shows very different mechanics to nectar drinking and influences the rates of energy return to the nest. Despite the now considerable body of research on optimal nectar concentrations, there is still little work on how these predicted concentrations agree with actual foraging preferences, especially at higher concentrations, and this would be a valuable avenue for further investigation. Plants may be unlikely to offer nectar of optimal composition, instead seeking to manipulate visitor behaviour to

maximise pollination efficiency [54,55]. Resolving how pollinator preference and floral nectar composition interact is a key aspect to understanding plant-pollinator coevolution.

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## Author Contributions

J.G.P. conceived the ideas. J.G.P, H.A.S, and B.J.G. designed methodology. H.A.S. collected the data. J.G.P. and W.F. analysed the data. J.G.P. led the writing of the manuscript. All authors contributed critically to the final draft.

## Data Availability

The data supporting this manuscript are available as supplementary material.

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## Supplemental Information

### Supplemental Information 1. Study animals and general experimental setup

Bees were obtained from Biobest (supplied by Agralan, Ashton Keynes, UK) and housed in plastic nest boxes of approximate size 292 x 225 x 240 mm (all dimensions here are length x width x height). The plastic mesh lid of the nest box was replaced by a clear acrylic lid during experiments. The nest boxes were connected via a gated tube to a 1.12 x 0.75 x 0.30 m flight arena constructed from wood with a clear acrylic lid. The gates in the connecting tube were used to control which bee entered and left the arena. In between experimental trials, the colonies were provided with sucrose solution of concentration circa. 30 % w/w. Colonies were supplied with pollen (honeybee-collected pollen pellets) *ad libitum*. For the experiments we selected motivated workers, which were those observed to be completing successful foraging bouts. Bees were individually marked on the thorax, either with water-based paints (Thorne, Rand, Market Rasen, UK), or with numbered tags (Abelo, Full Sutton, York, UK), using a resin-based glue (obtained from Thorne, Rand, UK). Room temperature varied from 22 to 23.2 °C. To ensure selected bees were motivated, and to familiarise them with the setup, each bee was allowed at least four foraging bouts before measurements started. There is evidence that bumblebees foragers spend slightly longer in the nest between their first three to four foraging bouts than they do on subsequent bouts, in order to recruit additional foragers [1]. By starting recording after the fourth bout, we also avoided any potential confound from this effect.

**Supplemental table 1.** Description of parameters recorded for each foraging bout.

Parameter	Description
Drinking time	The time the bee spent with her proboscis in contact with the sucrose solution*.
Extra foraging time	The time spent by the bee in the foraging arena without the proboscis in contact with the sucrose solution*.
Offloading time	Once the bee had foraged for nectar, she returned to the nest, then searched for a honeypot in which to offload the sucrose solution. Offloading was recorded as the time the bee spent with her head in a honeypot, visibly contracting her abdomen†.
Extra colony time	The total time spent in the nest box excluding offloading time (above).
The number of independent offloading events	Bees sometimes offloaded into more than one honey pot. This measure is the number of honeypots in which the bee offloaded at the end of each foraging bout.

NB. Time was recorded using a stopwatch.

\*Bees occasionally extended their proboscis into the solution to taste it but did not drink. To exclude incidences where the bee was tasting the solution, we discounted any proboscis contact with the sucrose solution for which the duration was less than 5 s. Similarly, bees occasionally withdrew their proboscis while drinking. To simplify recording, rests of duration < 5 s were not recorded.

†Occasionally a bee offloaded at a honeypot that was out of view of the observer. If this occurred, then measurements from that foraging bout were discounted and a further foraging bout was recorded.



### Supplemental Information 2. Measuring the effect of water loss on sucrose concentration

We conducted an additional experiment to measure whether water loss due to evaporation may affect the sucrose concentration of the solution offered to the bees. A 48-well PCR plate was filled with one of three sucrose solutions (35 %, 50 % and 65 % w/w) in the same manner as for the main experiment and placed in the flight arena. We also recorded the humidity in the flight arena during this experiment, which was 65 %. We measured the effects of any water loss by recording the mass of the PCR plate before starting and after one hour (which is a little longer than the time taken to record 10 foraging bouts for the average bee). The sucrose concentration was also directly recorded using a handheld refractometer (Bellingham and Stanley) before and after this experiment. We carried out three replicates for each sucrose concentration.

Using the refractometer there was no detectable difference in concentration from the start to the end of the experiment. On recalculating the concentration based on the water loss from each solution, the mean concentration of each solution after one hour was 35.29 %, 50.38 %, and 65.37 % w/w for the 35 %, 50 % and 65 % solutions respectively. If we assume that the mean concentration when measuring loading/offloading rate is halfway between the value at the start and end of an hour, (i.e. 35.14 %, 50.19 % and 65.18 % respectively) the effect of any evaporation only has a minimal effect on our models of the relationship between viscosity and flow rate. We therefore do not include any effects of evaporation in our models.

### Supplemental information 3. Calculations for volume and mass of solution transferred; viscosity; and temperature during offloading.

The volume of sucrose solution transferred during drinking and offloading for each foraging bout was calculated by dividing the mass of solution by the concentration-specific density  $\rho_c$  (in g mL<sup>-1</sup>), which we calculated using the formula in Prÿs-Jones and Corbet [2] where:

$$\rho_c = 0.9988603 + 0.0037291c + 0.0000178c^2. \quad (1)$$

The mean flow rates for drinking were 1.28, 1.17, and 0.71  $\mu\text{L s}^{-1}$  for 35, 50 and 65 % w/w sucrose respectively. The mean flow rates for offloading were 23.4, 15.2, and 4.65  $\mu\text{L s}^{-1}$  for 35, 50 and 65 % w/w respectively.

The mass of sucrose (and thus energy content) transferred was calculated by multiplying the mass of solution by the concentration (% w/w) / 100.

For calculating the viscosity of sucrose solutions at varying concentrations and temperatures, we used the Génotelle equation [Equation 2] and also see Longinotti and Corti [3]. This provides a good approximation of the viscosity  $\mu$  in mPa s of sucrose solutions at mole fractions of sucrose  $x$  and temperature  $T$  (in °C); and at the temperatures and concentrations considered here, gives reasonable agreement with published values of viscosity of sucrose solutions [e.g. 4,5]:

$$\log_{10} \frac{\mu}{\mu^*} = a_1 + a_2x + \Phi(b_1 + b_2x^n), \quad (2)$$

where  $\mu^* = 1$  mPa s. We used the values  $a_1 = -0.114$ ,  $a_2 = 22.46$ ,  $b_1 = 1.1$ ,  $b_2 = 43.1$ ,  $n = 1.25$  for the coefficients [3].  $\Phi$  is a reduced temperature:

$$\Phi = \frac{(30-T)}{(91+T)}. \quad (3)$$

We calculated the mole fraction  $x$  of sucrose at concentration  $c$  (% w/w) using:

$$x = \frac{(c / 342.3)}{((100-c) / 18.02) + (c / 342.3)} \quad (4)$$

For offloading, we assumed that sucrose solution was at abdominal temperature, for which we used 27 °C. We based this value on measurements of abdominal temperatures of foraging bumblebees [6]. Bumblebees store nectar in the honeycrop, which is located in the abdomen [7]. Unlike thoracic temperature, abdominal temperatures of foraging bumblebees are typically correlated with air temperature [6,8,9]. Using  $T_{air} = 23$  °C (average lab temperature) and the regression equation  $T_{abdominal} = 16.8 + 0.438 T_{air}$  from Heinrich and Vogt [6], we estimated abdominal temperature to the nearest degree as 27 °C. We also made the assumption that there was no change in sucrose concentration in the honeycrop between drinking and offloading.

**Supplemental table 2.** Fitted model parameters for regressions of  $\log_{10}(\text{viscosity in mPa s})$  versus  $\log_{10}(\text{volumetric flow rate in } \mu\text{L s}^{-1})$  for 10 bees foraging on sucrose solutions of concentration 35, 50, and 65 % w/w. Flow rates for each bee were calculated from 10 foraging bouts, with regressions performed both on the mean and maximum flow rates for each bee. For drinking, viscosity was calculated assuming a temperature of 23 °C yielding viscosities of 4.00, 13.78, and 120.9 mPa s for the three concentrations respectively. For offloading, viscosity was calculated assuming a temperature of 27 °C (see above), yielding respective viscosities of 3.51, 11.56, and 92.80 mPa s.

	Intercept [-95 % CI, +95 % CI]	Slope [-95 % CI, +95 % CI]
<b>Mean flow rates</b>		
<b>Drinking</b>	0.236 [0.192, 0.280]	-0.180 [-0.211, -0.148]
<b>Offloading</b>	1.652 [1.534, 1.770]	-0.502 [-0.590, -0.413]
<b>Max flow rates</b>		
<b>Drinking</b>	0.288 [0.237, 0.340]	-0.183 [-0.219, -0.146]
<b>Offloading</b>	1.759 [1.635, 1.883]	-0.512 [-0.605, -0.418]

**Supplemental information 4. The effect of body mass on regressions of viscosity versus volumetric flow rate.**

As our experimental design resulted in an equal distribution of bee masses for the different concentrations, and body mass has previously been shown not to interact with viscosity in its effect on volumetric flow rates [10], we chose not to include body mass in our linear models of viscosity versus flow rate. However, for completeness, we give the models here. For drinking rate there was no significant interaction between mass and viscosity ( $t_{26} = 2.640$ ,  $p > 0.99$ ); however, body mass does influence drinking rate as a main effect (Supplemental Table 3). Both of these findings are in agreement with Harder [10].

**Supplemental table 3.** Model parameter estimates and 95 % CI for a linear model with  $\log_{10}(\text{drinking rate in } \mu\text{L s}^{-1})$  as response,  $\log_{10}(\text{viscosity in mPa s})$  and  $\log_{10}(\text{bee mass in g; minimum unladen})$  as predictors, with no interaction term.

Parameter	Estimate [-95% CI, +95 %CI]
<b>Intercept</b>	0.638 [0.417, 0.859]
<b>Viscosity</b>	-0.181 [-0.206, -0.155]
<b>Bee mass</b>	0.506 [0.232, 0.781]

Given that mass did not interact with viscosity, the effect of body mass on drinking rate did not affect our estimates of optimum concentrations for maximising energy transfer rate during drinking, and adding this term into our model of the optimum concentration for maximising energy return to the nest had a negligible effect on the predictions given in figure 5. Proboscis length also affects drinking speed [10]. We did not measure proboscis length; however, as is the case with body mass, proboscis length does not influence the relationship between flow rate and viscosity. Additionally, as proboscis length strongly correlates with body size [11] any potential effect of proboscis length would be captured in the models including bee mass, described in this section.

In contrast to drinking rate, body mass did not affect offloading rate at all, neither as an interaction with viscosity ( $t_{26} = 0.217$ ,  $p = 0.8302$ ), nor as a main effect ( $t_{27} = 1.191$ ,  $p = 0.244$ ).

### Supplemental information 5. Models of volumetric flow rate and calculation of overall energy transfer rates

Volumetric transfer rates of sucrose solution were modelled for drinking and offloading using linear models of  $\log_{10}$  viscosity versus  $\log_{10}$  flow rate. This gives a volumetric flow rate  $Q_{drink}$  (in  $\mu\text{L s}^{-1}$ ) for drinking of:

$$Q_{drink} = 10^{0.236} \times \mu^{-0.180}, \quad (5)$$

and a volumetric flow rate  $Q_{off}$  for offloading of:

$$Q_{off} = 10^{1.652} \times \mu^{-0.502}, \text{ where } \mu \text{ is viscosity in mPa s.} \quad (6)$$

Volumetric flow rates were converted into energy transfer rates using the rate ( $S$ ) of sucrose transferred by mass in  $\text{mg s}^{-1}$  as a proxy for energy transfer, by multiplying the respective volumetric transfer rates  $Q$  by the sucrose concentration  $c$  (% w/w) and the concentration-specific density  $\rho_c$  [Equation 1], such that:

$$S = \frac{Qc\rho_c}{100}. \quad (7)$$

For Figure 4b. we standardised energy transfer rates for drinking and offloading by expressing them as percentage of the respective maximum rate.

### Supplemental information 6. Rate of energy return across a complete foraging trip

We model the rate of energy return in  $\text{J s}^{-1}$  back to the nest for a whole foraging trip as the difference between energy gain and energy used divided by the total time spent on the foraging trip. As well as drinking and offloading time, total time includes travel time, search for flowers, flower handling as well as other activities between foraging trips. Our model is based on that used by Harder [10]. We calculate the energy return rate (ERR) as:

$$ERR = \frac{\frac{V\rho_c e c}{100} - \frac{1}{2}(m + (m + \frac{V\rho_c}{1000}))}{t_d + t_{off} + t_f + t_{other}} (M_d t_d + M_{off} t_{off} + M_f t_f + M_{other} t_{other}), \quad (8)$$

where  $V$  is the volume of sucrose collected in a foraging trip in  $\mu\text{L}$ ,  $\rho_c$  is the concentration-specific density of sucrose (calculated as above),  $c$  is the sucrose concentration in % w/w,  $e$  is the energy content of sucrose ( $15.48 \text{ J mg}^{-1}$ ) [10],  $m$  is the mass of the bee in g,  $M_d$ ,  $M_{off}$ ,  $M_f$ , and  $M_{other}$  are the mass specific metabolic rates of a bee in  $\text{J s}^{-1} \text{g}^{-1}$  for drinking, offloading, flight and other activities

respectively, and  $t_d$ ,  $t_{off}$ ,  $t_f$  and  $t_{other}$  are the times spent on these respective activities in seconds. Flight time ( $t_f$ ) is the total (i.e. roundtrip) flight time. We make the simplifying assumption that for half of the time spent on each activity the bee is unloaded i.e. the bee's mass =  $m$ ; and for the other half of the time the bee is carrying a load of sucrose solution of volume  $V$ , such that the bee's mass =  $m + \frac{V\rho_c}{1000}$ . The volume  $V$  was set to 105  $\mu\text{L}$ , which is the mean carried by the bees in our experiment, and  $m$  to 0.163 g, the mean of the minimum unladen masses of the bees we used. For  $M_f$  and  $M_d$ , we used the same values as Harder [10] of 0.435 and 0.034  $\text{J g}^{-1} \text{s}^{-1}$  respectively. The value for flight originally comes from Heinrich [12]. The exact source that Harder used for  $M_d$  is unclear to us; however, Pyke [13] also gives 0.034  $\text{J g}^{-1} \text{s}^{-1}$ , and cites this as being from Figure 1 of Kammer and Heinrich [14], from which Pyke appears to have obtained the rate of oxygen consumption at a thorax temperature of 37 °C. To simplify our model, we set  $M_d = M_{off} = M_{other}$ .  $t_d$  and  $t_{off}$  were calculated from  $V$  and the respective volumetric flow rates ( $Q_{drink}$  and  $Q_{off}$ ) for drinking and offloading, assuming an air temperature of 23 °C. Abdominal temperature was calculated as above.  $t_{other}$  was set to 84 seconds, which was the mean time the bees in our study spent in the colony on activities other than offloading. We calculated energy return rates for two values of  $t_f$ , 100 s and 900 s, representing a short and long foraging trip respectively.

In the full model, we only use one value for  $V$ ; however, it should be noted that the volume carried will also influence energy return rates. This is not the focus of our study, but briefly, as volume carried increases, the respective optimal concentration for maximising energy return to the nest will decrease, and the rate of energy return at the optimum will increase. Interestingly, in honey bees, nectar load varies with temperature [15]. If the same were true in bumblebees, this would be another way in which temperature could affect our foraging models.

We also use a mean value for bee mass. Both drinking rate (Supplemental information 4) and the maximum volume a bee can carry vary with body mass. Of these two parameters, changing the volume carried has the more substantial effect on our model (described above). Any changes in drinking rate that result from varying bee mass would have a small effect on the optimum concentration, but have a larger effect on the rate of energy return.

In Figure 5, we compare the full model for a flight time of 100 s with a model excluding the viscosity-dependence of flow rate during offloading. For this reduced model we assumed that offloading time is fixed at 7.3 s. This time is calculated using the overall mean offloading rate across all concentrations (14.4  $\mu\text{L s}^{-1}$ ) and our mean sucrose solution load of volume  $V$ .

### Supplemental information 7. The ratio of energy gained to energy used

We calculated the ratio of energy gained to energy used as:

$$\text{Energy ratio} = \frac{\frac{V\rho_c c}{100}}{\frac{1}{2}(m + (m + \frac{V\rho_c}{1000}))(M_d t_d + M_{off} t_{off} + M_f t_f + M_{other} t_{other})}. \quad (9)$$

In our calculations of energy ratio and energy return rate, it should be noted that the value we chose for  $M_d$  is likely to be lower than the true estimate of metabolic rate during non-flight activities as, depending on ambient conditions, the bee will have to expend energy on maintaining thorax temperature [9,13]. Although including the energy required for thermoregulation will affect metabolic rates; any such alterations to metabolic rates in the model have a negligible effect on the

rate of energy returned to the nest and also to the sucrose concentration which maximises this rate. To avoid overcomplicating the models we therefore chose to exclude costs of thermoregulation. More generally, our model for the rate of energy return to the nest is largely insensitive to the values chosen for metabolic rate. To illustrate this lack of sensitivity we can draw on some implausibly extreme scenarios. For example, for a flight time of 100 s, if we assume the bee is expending energy throughout the whole foraging bout at the rate required for flight ( $0.435 \text{ J g}^{-1} \text{ s}^{-1}$ ), the sucrose concentration which maximises the rate of energy return to the nest is 64.5 %, and the rate of energy return at this concentration is  $3.86 \text{ J s}^{-1}$ . At the other extreme, if we assume the bee expends no energy at all throughout the foraging bout, the concentration which maximises the rate of energy return to the nest is still 64.5 % and the rate at this concentration is only slightly higher, at  $3.96 \text{ J s}^{-1}$ . Metabolic rate varies far less than the extreme scenarios illustrated here.

However, the ratio of energy gained to energy used is dependent to the values chosen for metabolic rate. Hence the optimum concentrations predicted for maximising the energy ratio should be treated with some caution. If a high metabolic rate is required to maintain thorax temperature at low ambient temperatures when a bee is not flying, then this will lower the optimum concentration for maximising energy ratio in these situations, potentially leading to similar predictions of the optimum concentration as for energy return rate.

## Supplemental References

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