# Capital Requirements and Income Opportunities Associated with Alternative Systems of Farrow-toFinish Swine Production on West Tennessee Farms 

University of Tennessee Agricultural Experiment Station

William D. McBride
S. Darrell Mundy

Robert M. Ray

Follow this and additional works at: http://trace.tennessee.edu/utk_agbulletin
Part of the Agriculture Commons

## Recommended Citation

University of Tennessee Agricultural Experiment Station; McBride, William D.; Mundy, S. Darrell; and Ray, Robert M., "Capital Requirements and Income Opportunities Associated with Alternative Systems of Farrow-to-Finish Swine Production on West Tennessee Farms" (1988). Bulletins.
http://trace.tennessee.edu/utk_agbulletin/450



Manuscript accepted for publication April 1988.
Edited and designed by P. C. Mucke, Communications, The University of Tennessee Agricultural Experiment Station. Cover photograph by R. M. Ray features the Ames Plantation Swine Unit and R. L. Wyatt, a Research Associate at Ames Plantation.

# Capital Requirements and Income Opportunities <br> Associated with Alternative Systems of Farrow-to-Finish Swine Production on West Tennessee Farms 

William D. McBride<br>Graduate Research Assistant

S. Darrell Mundy<br>Professor

Robert M. Ray<br>Associate Professor

Department of Agricultural Economics and Rural Sociology

The University of Tennessee<br>Agricultural Experiment Station<br>Bulletin 662, December 1988

## Contents

Introduction ..... 1
The Economic Problem and Research Justification ..... 1
The Research Problem ..... 2
Objectives ..... 3
Data Sources and Procedural Overview ..... 3
Resource Assumptions ..... 5
Land Resources ..... 5
Labor Resources ..... 6
Capital Resources ..... 8
Machinery and Overhead Resources ..... 8
Production Alternatives ..... 10
Swine Systems ..... 10
Enterprises Other Than Swine ..... 19
Results ..... 20
Minimum Capital Requirements for the Base Situations ..... 21
The Lower Income Goals ..... 21
The Higher Income Goals ..... 24
Minimum Capital Requirements Under Price and Resource Variations ..... 25
Hog Price Variations ..... 25
Purchased-corn Price Variations ..... 25
Labor Supply Variations ..... 29
Variations in the Cost of Capital ..... 36
Variations in Feeder Pig Prices ..... 41
Conclusions ..... 41
Implications ..... 45
References ..... 46
Appendix ..... 49

## List of Tables

1. Available Owned and Rented Land by Land Classification for the Four Farm Sizes ..... 6
2. Labor Availability by Period and Size of the Labor Force, Four Farm Sizes ..... 7
3. Machinery Complements and Restricted Maximum Annual Hours of Use, Four Farm Sizes ..... 9
4. Investment and Annual Ownership Costs for Four Farrow-to-Finish Swine Systems ..... 13
5. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 25-Sow Pasture System ..... 15
6. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 50-Sow Low-Investment Confinement System ..... 16
7. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 100-Sow High-Investment Confinement System ..... 17
8. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 200-Sow High-Investment Confinement System ..... 18
9. Estimated Annual Capital Requirements and Net Returns for Selected Alternative Enterprises on Swine Farms ..... 20
10. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Base Situations for Four Farm Sizes, West Tennessee ..... 22
11. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Two Income Levels under Hog Price Variations, Small and Medium Farm Sizes, West Tennessee ..... 26
12. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Hog Price Variations, Large and Extra-Large Farm Sizes, West Tennessee ..... 28
13. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Purchased- Corn Price Variations, Three Farm Situations, West Tennessee ..... 30
14. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Two Income Levels under Labor Supply Variations, Small and Medium Farm Sizes, West Tennessee. ..... 32
15. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Labor Supply Variations, Large and Extra-Large Farm Sizes, West Tennessee ..... 34
16. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Two Income Levels under Variations in the Cost of Capital, Small and Medium Farm Sizes, West Tennessee ..... 37
17. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Variations in the Cost of Capital, Large and Extra-Large Farm Sizes, West Tennessee ..... 39
18. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Feeder-Pig Price Variations, Four Farm Sizes, West Tennessee ..... 42

## Introduction

Both the Tennessee and U.S. swine industries have undergone significant changes in hog production methods over the past several years. In the 1950s, small farms, all producing hogs in much the same way, characterized the swine industry. Capital-intensive, labor-saving technologies introduced in the 1960s drastically changed the way hogs were produced. Fewer and larger operations characterize the swine industry today. Because of cost advantages and increased labor efficiency provided by modern production systems, the trend toward fewer and larger operations will likely continue into the future.

From 1974 to 1982, the percentage of all hog producers in Tennessee selling 500 or more hogs and pigs annually rose from 2.6 percent to 5.6 percent (U.S. Department of Commerce). During this period, the percentage of total swine sales from producers selling 500 or more head annually increased from 28.5 percent to 51.4 percent. While these changes show a clear trend toward larger production units in Tennessee, the concentration of production among larger producers in Tennessee is well below that of the U.S. swine industry as a whole. In 1982, 16.4 percent of the hogs and pigs sold in the U.S. came from operations selling 500 or more head annually. These operations accounted for nearly 70 percent of total swine sales in the U.S.

Possible reasons for the structural differences between the Tennessee and U.S. swine-producing industries are: 1) Tennessee swine farmers may lack information on resource requirements and production technologies that have made large-scale hog production economically efficient; and/or 2) Tennessee swine farmers may face resource and market situations that limit the implementation of modern hog production technologies on many farms relative to other producing areas.

## The Economic Problem <br> and Research Justification

Consistently low levels of realized net farm income have characterized Tennessee farmers for many years. Average net income per farm in 1982 was $\$ 4,274$ for Tennessee compared to $\$ 9,188$ for the U.S. (U.S. Department of Agriculture 1982). Compared to surrounding states, net farm income in Tennessee was lower than Georgia $(\$ 9,647)$, Alabama $(\$ 8,857)$, Mississippi ( $\$ 5,970$ ), Arkansas $(\$ 9,691)$, Kentucky $(\$ 8,765)$, and North Carolina ( $\$ 11,027$ ). Low levels of farm income indicate that Tennessee farmers either lack the resources to generate a higher level of net income; are not combining resources in the most efficient ways, or both. In any case, adjustments in resource use are necessary for incomes to be increased in the future.

Changes in U.S. agricultural policy in recent years are of increasing concern to Tennessee farmers. Economic prospects for many Tennessee farm products, including tobacco, corn, and soybeans, have been reduced
both by growing pressure to reduce government support programs and increased foreign competition. With expectations of reduced net returns from current enterprises, many farmers are seeking alternative enterprises for supplementing income.

Ongoing research at the Ames Plantation Experiment Station in West Tennessee (Lidvall et al. 1980) has shown several systems of hog production to be profitable in most years. ${ }^{1}$ Results from studies in other states ${ }^{2}$ have also shown that with above-average levels of management, alternative systems of swine production are profitable. While findings from these studies are based on a budgetary analysis of the hog enterprise, more research is needed to examine how alternative systems may fit into the overall farm organization. Information is needed by current and potential hog producers, as well as those advising farmers regarding the minimum levels of required resources to achieve a specified income.

## The Research Problem

Recent technological advancement in hog production has substantially increased the investment required in facilities and materials. Higher initial investment and annual operating capital requirements involve decisions for long-term resource commitments to swine production. Information including resource requirements, incomes attainable, and farm organizations associated with alternative systems of swine production will enable decision makers to evaluate more effectively whether swine production offers a reasonable means of achieving the goals of the farm business.

The geographical area of analysis included selected West Tennessee counties. Physical and economic resource characteristics specific to West Tennessee have made this area prominent in the production of slaughter hogs. Many farmers in West Tennessee depend on swine production for a major portion of their annual income.

The focus of this study was the farrow-to-finish swine enterprise and the capital requirements and income opportunities associated with hog production on West Tennessee farms. Resource assumptions, price and yield estimates, and enterprise alternatives considered were developed to characterize typical West Tennessee farms. Consequently, farm plans generated in the analysis likely have limited relevance outside of those counties comprising the study area. However, results of the budgetary and investment analyses, with appropriate price and yield modifications, may be useful to current and potential producers statewide.

[^0]The general objectives of this study were to determine the required resources and the optimal farm organization to achieve selected net income levels in specified West Tennessee swine farming situations. Specific objectives included:

1. developing resource situations characteristic of West Tennessee farrow-to-finish swine farms,
2. developing enterprise budgets and investment requirements associated with selected farrow-to-finish swine production systems and other enterprises currently found on West Tennessee swine farms,
3. estimating the minimum investment and operating capital requirements and the associated enterprise organizations on representative West Tennessee swine farms to return specified net farm income levels, and
4. analyzing the effects of variations in hog prices, purchased-corn prices, labor supplies, feeder pig prices, and capital costs on the minimum capital requirements that achieve the specified net income goals.

## Data Sources and Procedural Overview

A mail survey of farrow-to-finish swine producers in a 10 -county area of West Tennessee was conducted in October of 1984. Farrow-to-finish swine producers in the counties of Obion, Weakley, Gibson, Crockett, Tipton, Fayette, Henry, Carroll, Henderson, and McNairy (Figure 1) were asked to participate. These counties were chosen because of the relative economic importance the production of slaughter hogs was to farmers in these counties as compared to other counties in West Tennessee (U.S. Department of Commerce 1982).

Each producer received an initial mailing that included the questionnaire and a cover letter explaining the purpose and goals of the survey. Nonrespondents were reminded by a postcard one week after the initial mailing, followed by a second mailing of the original questionnaire and a modified cover letter two weeks later. More than 60 percent of the farmers completed and returned the questionnaire. Information obtained included detailed reports concerning the types and sizes of swine production systems, descriptions of the general swine herd, resource availabilities and use, and overall farm characteristics and organization (McBride and Mundy 1987).

The resource assumptions for typical farms were derived from the survey data on 124 farrow-to-finish swine farms in West Tennessee. Statistical procedures, including univariate analysis, means, and frequencies, were used to analyze the data. A univariate analysis of the various types of available land acreages divided the farms into four separate groups by


Figure 1. The Ten West Tennessee Counties in the Survey of Farrow-to-Finish Swine Farms, 1984.
land type (i.e., row crop, forage, pasture, and woodland). Mean acreage of each grouping provided the land base assumptions used in the study. Univariate procedures were also used to divide the farms into four groups based upon the acreage of productive land (owned plus rented cropland). Means and frequencies of the specific types of labor, machinery, and general overhead items available within each of these groups were used to determine the other resource assumptions for the typical farms. Typical farm situations were developed for small, medium, large, and extralarge farms. These four base situations were used throughout the study.

Enterprise budgets for the selected swine systems were developed using data from the swine systems project on the Ames Plantation in West Tennessee (Lidvall et al. 1980) as well as sources in other states. In cases where current costs for a specific item were not available, estimates were obtained by inflating dated costs by an appropriate price index. Input use rates and costs used in the budgets for the other enterprises were derived from the Tennessee Farm Planning Manual (Walch et al. 1984). Price and yield data used in the enterprise budgets were determined from historical Tennessee statistics (Tennessee Department of Agriculture 1984).

Linear programming techniques were used to obtain the estimated minimum capital requirements to realize the specified net farm income levels for each farm situation. The programming models were designed to minimize total capital requirements subject to a minimum net income constraint. Owned land was not included as part of the total capital requirement. Acreage rented and purchased corn for swine feed were treated as part of the total capital requirement and charged a fixed rate per unit of each required. Both owned and rented cropland were limited to the quantities indicated by the survey data for each farm situation. The amount of corn available for purchase was not limited in the analysis. Postoptimal procedures were utilized to examine the effects on the required resources and on farm organizations of changes in selected factors. Hog prices, purchased-corn prices, labor supplies, feeder pig prices and capital costs were individually varied. These factors were selected because of the influence they have in determining the income potential of swine production and the type and size of system required.

Four farm size situations were analyzed, each at two income levels. The net income levels included $\$ 15,000$ and $\$ 30,000$ on the small, medium, and large farms and $\$ 30,000$ and $\$ 50,000$ on the extra-large farm. Net income was defined as the residual return to owned land, operator labor, risk, and management. The base situations used five-year, weightedaverage prices (1980-84), cost estimates based on 1984 levels and yields consistent with the levels of input use and an above-average level of management. Enterprise alternatives included four systems of farrow-tofinish swine production. In addition, alternatives allowing the sale of pigs as feeders and the purchase of feeders for finishing were available. Also included in the model were 10 other enterprises commonly found on West Tennessee swine farms. Row crop alternatives included corn, soybeans, cotton, wheat, double cropped wheat and soybeans, and grain sorghum. Alfalfa and red clover hay were the forage alternatives. The only other livestock alternative was the production of feeder calves in a beef cowcalf enterprise.

## Resource Assumptions

## Land Resources

Wide variation in the acreage of both owned and rented land existed on the survey farms (Table 1). For the smallest size group, acres of owned row cropland averaged 47.4 , as compared to 571.3 acres for the extra-large farm group. Acreage of rented row cropland averaged 53.3 and 853.3 acres for the smallest and largest size groups, respectively. Farrow-to-finish swine production was found on a wide range of farm sizes.

In the programming analysis, owned land was considered a fixed resource; hence, costs were determined without including a charge for owned land. Net returns included a residual return to owned land. Available acreages of owned and rented land were limited to the mean quanti-

Table 1. Available Owned and Rented Land by Land Classification for the Four Farm Sizes

| Land classification | Farm size |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Small | Medium | Large | Extralarge |
|  | -........ | -....--numbe | acres-- | .-......... |
| Owned |  |  |  |  |
| Row cropland | 47.4 | 103.3 | 201.3 | 571.3 |
| Forage land | 9.5 | 23.9 | 53.9 | 199.9 |
| Permanent pasture | 9.9 | 23.7 | 46.5 | 117.7 |
| Woodland | 13.6 | 32.2 | 72.6 | 294.1 |
| Total available owned land | 80.4 | 183.1 | 374.3 | 1,183.0 |
| Rented |  |  |  |  |
| Row cropland | 53.3 | 164.3 | 396.9 | 853.3 |
| Forage land | 10.7 | 22.8 | 45.0 | 146.7 |
| Pasture | 15.0 | 44.3 | 101.7 | 306.7 |
| Total available rented land | 79.0 | 231.4 | 543.6 | 1,306.7 |

ties indicated by the survey at each farm-size situation. Land could be rented in any amount up to the assumed limit. Rates charged on rented land were $\$ 60.00$ per acre per year for row crop and forage land and $\$ 45.00$ per acre per year for pastureland (Tennessee Department of Agriculture 1984).

## Labor Resources

Substantial differences exist among alternative systems of swine production in the amount of required labor. Thus, the amount of available labor and cost of labor are important determinants of the most profitable system for a particular farm situation. Survey results indicated that the amount of available labor restricted opportunities to expand the swine operation on many of the farms.

Labor restrictions were developed using the survey information on labor availability for the farms in each size category. The small and medium farms were assumed to have a one-person (owner-operator) labor supply with the ability to hire seasonal labor of one-half laborer units on the small farm and one laborer on the medium farm. The labor supply on the large and extra-large farms was assumed to be an owner-operator plus one and two full-time hired hands, respectively. Constraints on the hiring of seasonal labor were set at one and one-half laborers on the large farm and two laborers on the extra-large farm.

Each full-time worker was assumed to provide 2,520 hours per year. This assumption was based upon 50 weeks at 50 hours per week with one-week vacation in July and three days in November and December
for the holidays. Seasonal workers could provide up to 2,520 hours per worker with the hours spread evenly over the year. Operator labor was reduced 10 percent for supervision on farms that employed hired labor. Full-time and seasonal labor availabilities by period and size of the labor force of the four farm sizes are shown in Table 2. Full-time hired labor was charged as an overhead item at the rate of $\$ 12,000$ per laborer per year. Seasonal labor could be acquired on an hourly basis at the rate of $\$ 4.00$ per hour up to the assumed limit for each farm situation.

Because of the importance that available on-farm labor has in selecting a swine production system, an alternative labor situation was considered in the postoptimal analysis. Most of the smaller farms in the state are sole proprietorships and, in many cases, the owner-operator is the only source of farm labor. Also, because of the specialized managerial skills required in many modern swine production operations, sources of skilled labor can be limited. For these reasons, an alternative labor situation was analyzed in which the labor force was restricted to only the amount of available full-time labor. In cases where this labor force was insufficient for generating the selected income goals, the available amount of labor was increased by 40 hours per month until the income level was reached. These additions to the labor force were not charged as a direct cost in the linear programming solution and were considered to be provided by

Table 2. Labor Availability by Period and Size of the Labor Force, Four Farm Sizes

| Labor period | Farm size |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Small | Medium | Large | Extralarge |
|  |  |  |  |  |
| Full-time labor |  |  |  |  |
| January-February | 433.5 | 433.5 | 823.7 | 1,213.8 |
| March-April | 433.5 | 433.5 | 823.7 | 1,213.8 |
| May-June | 433.5 | 433.5 | 823.7 | 1,213.8 |
| July-August | 383.0 | 383.0 | 727.7 | 1,072.4 |
| September-October | 433.5 | 433.5 | 823.7 | 1,213.8 |
| November-December | 403.0 | 403.0 | 765.7 | 1,128.4 |
| Total hours available | 2,520.0 | 2,520.0 | 4,788.2 | 7,056.0 |
| Seasonal Labor |  |  |  |  |
| January-February | 210.0 | 420.0 | 630.0 | 840.0 |
| March-April | 210.0 | 420.0 | 630.0 | 840.0 |
| May-June | 210.0 | 420.0 | 630.0 | 840.0 |
| July-August | 210.0 | 420.0 | 630.0 | 840.0 |
| September-October | 210.0 | 420.0 | 630.0 | 840.0 |
| November-December | 210.0 | 420.0 | 630.0 | 840.0 |
| Total hours available | 1,260.0 | 2,520.0 | 3,780.0 | 5,040.0 |

family members. Family members were an important source of labor in at least part of the year on the swine farms in the survey. Over 50 percent of the survey respondents reported other family members available year-round while nearly 22 percent reported other family members available seasonally.

## Capital Resources

Both operating and nonland investment capital requirements of the enterprises were included in the study. Total amounts of both were not limited individually. However, total required capital, the sum of operating and nonland investment capital, was chosen as the most limiting resource. Thus, total required capital was minimized in the programming analysis to achieve the selected income goals. Swine farmers in the survey reported that available capital for investment in production facilities and equipment was the resource most limiting expansion of the swine operation.

Operating and investment capital were charged in the enterprise budgets on the basis of estimated requirements per unit of production. In the base situations, investment capital was charged at an annual rate of 12.5 percent. Operating capital was charged at an annual rate of 14 percent (Amols and Kaiser 1984). Operating capital was assumed to be utilized for six months in the cropping enterprises and for three months in the swine enterprises. Charges for the use of operating capital were made only for the proportion of the year such capital would be required for a particular use.

Because of the substantial amount of capital required in many modern swine production systems, the cost of capital is important in determining which type and size of operation best fits into a particular farm situation. The postoptimal analysis included variations in capital costs of three percentage point intervals in both investment and operating capital. This analysis included investment capital charges at 9, 12, 15, and 18 percent and corresponding operating capital charges of $10.5,13.5,16.5$, and 19.5 percent. The actual cost of capital can vary significantly depending upon sources of funds available to the farmer.

## Machinery and

## Overhead Resources

Each farm size was assumed to have a given machinery complement available for use. Machine use was restricted to a specified total number of hours of annual use based upon Tennessee estimates of annual use rates (Walch et al. 1984). The machinery complements were constructed from the survey means of available machinery for each farm-size category. The complements of machinery and annual use restrictions for each farm size are shown in Table 3. A per acre charge for machinery items was assessed each enterprise at the rate in which machinery was utilized in the enterprise. Sources of machinery costs were published budgetary data on

Table 3. Machinery Complements and Restricted Maximum Annual Hours of Use, Four Farm Sizes

| Machine | Size | Farm size |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Small | Medium | Large | Extralarge |
|  |  |  |  |  |  |
| Tractor \#1 | 80 hp | 600 | 600 | 600 | 600 |
| Tractor \#2 | 100 hp |  | 600 | 600 | 600 |
| Tractor \#3 | 150 hp |  |  | 600 | 600 |
| Tractor \#4 | 175 hp |  |  |  | 600 |
| Plow \#1 | 4-14"' | 100 | 100 | 200 | 100 |
| Plow \#2 | 6-16' |  |  |  | 100 |
| Chisel plow \#1 | 5 shank | 80 | 80 |  |  |
| Chisel plow \#2 | 9 shank |  |  | 80 | 160 |
| Disk \#1 | 12 ' | 70 | 70 | 140 | 70 |
| Disk \#2 | 21' |  |  |  | 140 |
| Cultimulcher \#1 | $12^{\prime}$ |  | 70 |  |  |
| Cultimulcher \#2 | $20^{\prime}$ |  |  | 70 | 70 |
| Harrow \#1 | $10^{\prime}$ | 70 | 70 |  | 70 |
| Harrow \#2 | 14 |  |  | 70 | 70 |
| Planter \#1 | 4-row | 70 | 70 |  | 70 |
| Planter \#2 | 6-row |  |  | 70 | 70 |
| Grain drill \#1 | $11^{\prime} \times 7^{\prime \prime}$ | 40 | 40 |  |  |
| Grain drill \#2 | $21^{\prime} \times 7^{\prime \prime}$ |  |  | 40 | 40 |
| Sprayer | w/boom | 40 | 40 | 80 | 120 |
| Cultivator \#1 | 4-row | 60 | 60 |  | 60 |
| Cultivator \#2 | 6-row |  |  | 60 | 60 |
| Combine \#1 | $13^{\prime}$ |  | 175 |  |  |
| Combine \#2 | $15^{\prime}$ | a |  | 175 | 175 |
| Corn header \#1 | 4-row |  | 100 |  |  |
| Corn header \#2 | 6-row | a |  | 100 | 100 |
| Cotton picker | 2-row | a | 200 | 200 | 400 |
| Pickup baler | PTO | a | a | 210 | 210 |
| Hay rake | side delivery | 120 | 120 | 120 | 120 |
| Haybine | $7^{\prime}$ | 180 | 180 | 180 | 180 |
| Grain auger | $6^{\prime \prime}, 42^{\prime}$ | 80 | 80 | 120 | 160 |
| Hay conveyor | $24^{\prime}$ | 70 | 70 | 70 | 70 |
| Rotary mower | $5^{\prime}$ | 60 | 60 | 60 | 60 |

${ }^{a}$ Farm was assumed to use custom harvesting.
machinery use in various enterprises in Tennessee for 1984 (Walch et al. 1984).

The small farm was assumed to use custom harvesting of all grain and forage crops. The medium farm used custom harvesting only in the forage production alternatives. Custom rates were based upon those commonly charged West Tennessee farmers (Hunter and Keller 1982).

Certain joint-use resources were designated as overhead items; their costs were not charged to specific enterprises but to the farm as a whole. These items were determined from the joint-use resources of the survey
farms comprising each of the size categories. Joint-use resources included such items as machine sheds, grain bins, trucks, trailers, and full-time hired labor. Such overhead items were assumed to exist on the farms regardless of the enterprises chosen.

Annual overhead costs were developed based upon the average investment requirement of the particular item. The annual overhead costs were $\$ 3,490, \$ 3,940, \$ 18,457$, and $\$ 31,228$ for the small, medium, large, and extra-large farms, respectively. The breakdown of total overhead costs by item for each farm size is presented in Appendix Table 1.

## Production Alternatives

Swine production alternatives included four systems of farrow-to-finish swine production. Systems were separated by type and level of required investment capital. Alternative systems were determined from an analysis of the cross-sectional data obtained from the mail survey. Farrow-tofeeder pig and feeder pig-to-finish operations were also considered as possible production alternatives for each farm. These systems were determined by splitting the farrow-to-finish systems into split-phase operations. Analysis of the survey data showed that 26.6 percent of the farrow-tofinish swine farms were also engaged in farrow-to-feeder pig operations and 17.7 percent in feeder pig-to-finish operations.

Enterprises other than swine were also considered as production alternatives and included those commonly found on swine farms in the survey. Corn, soybeans, and wheat, the three major crops of this area of Tennessee, were found on the majority of swine farms. Corn production on each farm could either be utilized as hog feed or sold directly. Purchased corn was an additional source of hog feed. The amount of corn available for purchase was not restricted in this analysis. Other enterprises included were cotton, grain sorghum, double-cropped wheat and soybeans, alfalfa, and clover hay. Besides the swine operation, the only commonly found livestock enterprise was beef cow-calf, reported on 35.5 percent of the farms.

## Swine Systems

In addition to general information about the swine herd, survey respondents were asked to categorize their system based upon a description of swine facilities used in each phase of production. These categories provided the framework for developing four representative swine systems. Frequencies of specific equipment used in each production phase were utilized in constructing the representative swine systems. The four systems were:

1. A 25 -sow pasture system in which sows are farrowed twice a year.
2. A 50 -sow, low-investment confinement system in which sows are farrowed four times a year.
3. A 100 -sow, high-investment confinement system in which sows are
farrowed six times a year.
4. A 200 -sow, high-investment, high-intensity confinement system in which sows are farrowed 12 times a year.
These represented the types and associated sizes of systems commonly found on the survey farms.

The presence of economies as well as diseconomies of size dictated the establishment of assumed limits to variation in budgeted size of a particular system. A doubling of the budgeted size was deemed as a reasonable upper limit in the programming analysis. No statistical relationship was found to exist between the size of the productive land base of the farm and the type and size of swine system. For this reason, all systems were treated as potential production alternatives at each farm size.

A fixed set of performance standards was assumed across all systems. This assumption was consistent with other studies (Lidvall et al. 1980) that have shown small and inconsequential differences among systems in the majority of performance factors. The standards represented those attainable with above-average levels of management. Selected performance standards and annual results for each system are presented in Appendix Table 2.

Basic feed requirements for the hog enterprises were corn and fortified supplements of 40 -percent protein. Annual feed requirements per sow varied only slightly among systems. Methods of feeding were directly related to the type of system. The more capital intensive a system was, the more capital intensive the feeding system assumed for that system. Feed was assumed to be ground and mixed on the farm except for creep feed, which was purchased. This assumption was supported by the survey data with nearly 85 percent of the farms having grinder-mixer capability.

In general, much variation exists among systems of swine production in amounts and qualities of required labor. One important consequence of high-investment technology in swine production has been greatly reduced labor needs through the use of slatted floors and mechanical devices for environment control and materials handling. In addition, highintensity production schedules have smoothed out labor requirements to a more even flow throughout the year. In contrast, lower intensity systems such as pasture systems-require greater amounts of total labor per animal with peak labor demand periods occurring at farrowing. Monthly labor requirements for the farrow-to-finish as well as the split-phase swine systems are presented in Appendix Table 3.

Investments in production facilities represent a major portion of the total investment requirement, especially in modern, high-investment confinement systems. Detailed descriptions of facilities investments for the systems are presented in Appendix Tables 4-7. Costs are based upon 1984 estimates of the purchase price of specific items. In cases where the 1984 price of a specific item was unavailable, estimates were obtained from previous cost studies (Bache and Foster 1976a, 1976b, 1977a, 1977b) by
inflating with an appropriate price index. For the split-phase systems, cost estimates were obtained by dividing the farrow-to-finish enterprises into the phases of production and adding the required supporting facilities. These are also reported in Appendix Tables 4-7.

Annual ownership costs generally include such items as property taxes, insurance, repairs, interest on invested capital and depreciation. For depreciation purposes facilities were divided into two groups-items of a 15 -year and an 8 -year life. The annual ownership costs for the farrow-to-finish swine systems are shown in Table 4.

The estimated returns and expenses for an average year in the life of the farrow-to-finish swine systems are shown in Tables 5-8. The costs represent those characteristic of 1984. In the linear programming model, annual ownership costs for the swine systems were charged in proportion to the number of sows in each solution. Two types of net returns are shown in the budget summaries. Net returns to land, labor, risk, and management indicate the values that each system contributed to meeting the income goals. Returns to each source of the land and labor resources were not specified in the budget summaries. However, in the programming models rented land and part-time hired labor were charged a fixed amount per unit required. Full-time hired labor was charged as an ownership cost on each farm size. Therefore, net returns in the programming models included a residual return to the resources of owned land and operator labor, as well as risk and management.

Comparison of the alternative systems showed income over direct costs increasing as the level of investment and intensity increased. On a per sow basis, returns over direct costs were nearly identical for the pasture and low-investment confinement systems at $\$ 523.78$ and $\$ 523.89$, respectively. Returns over direct costs for the two high-investment confinement systems were higher at $\$ 542.48$ and $\$ 571.76$ per sow for the 100 -sow and 200 -sow systems, respectively. Much of the higher returns over direct costs can be attributed to lower per unit costs incurred by the larger systems due to annual input purchasing economies of large-volume systems.

In comparing net returns to land, labor, risk and management, the pasture and low-investment confinement systems provided much higher levels at $\$ 213.03$ and $\$ 253.96$ per sow, respectively, than either the 100 -sow or 200 -sow high-investment confinement systems at $\$ 172.47$ and $\$ 190.52$ per sow, respectively. The higher costs associated with maintaining the larger capital stock of the high-investment confinement systems was the main reason that returns to land, labor, risk, and management were much lower than those for the low-investment and pasture systems.

Net returns were more favorable in the higher investment confinement systems and less favorable in the labor-intensive pasture system once labor was charged as an expense. The 100 -sow and 200 -sow, high-investment confinement systems yielded net returns to land, risk and management at $\$ 72.07$ and $\$ 110.52$ per sow, respectively, compared to only $\$ 44.63$ per

Table 4. Investment and Annual Ownership Costs for Four Farrow-to-Finish Swine Systems

| Item | Investment |  | Annual ownership costs |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New | Average | Depreciation | Interest | Maintenance | Insurance and taxes | Total |
|  |  |  |  | dollars |  |  |  |
| Part A. 25-sow pasture system |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| a. 15-year depreciable facilities ${ }^{\text {a-i }}$ | 5,300.00 | 2,650.00 | 353.33 | 331.25 | 53.00 | 39.75 | 777.33 |
| b. 8-year depreciable facilities | 20,751.00 | 10,375.50 | 2,593.88 | 1,296.94 | 363.14 | 155.63 | 4,357.71 |
| 2. Breeding stock ${ }^{\text {b }}$ |  |  |  |  |  |  |  |
| a. Sows/gilts | 4,751.89 | 4,751.89 | - | 332.63 | - | 71.28 | 403.91 |
| b. Boars | 879,00 | 879.00 | $942.00^{\text {c }}$ | 61.53 | - | 13.19 | 1,016.72 |
| 3. Operating inventory ${ }^{\text {d }}$ | 24,258.12 | 24,258.12 | - | 849.03 | - | 363.87 | 1,212.90 |
| 4. Total | 55,940.01 | 42,914.51 | 3,889.21 | 2,871.38 | 416.14 | 643.72 | 7,768.57 |
| 5. Total per sow | 2,237.60 | 1,716.58 | 155.57 | 114.86 | 16.65 | 25.75 | 310.74 |
| Part B. 50-sow low-investment confinement system |  |  |  |  |  |  |  |
| 1. Buildings and equipment |  |  |  |  |  |  |  |
| a. 15-year depreciable facilities ${ }^{\text {a.ii }}$ | 28,010.00 | 14,005.00 | 1,867.33 | 1,750.63 | 280.10 | 210.08 | 4,108.14 |
| b. 8 -year depreciable facilities | 20,976.25 | 10,488.13 | 2,622.03 | 1,311.02 | 367.08 | 157.32 | $4,457.45$ |
| 2. Breeding stock ${ }^{\text {b }}$ |  |  |  |  |  |  |  |
| a. Sows/gilts | 9,503.78 | 9,503.78 | - ${ }^{-}$ | 665.26 | - | 142.56 | 807.82 |
| b. Boars | 1,465.00 | 1,465.00 | 1,570.00 ${ }^{\text {c }}$ | 102.55 | - | 21.98 | 1,694.53 |
| 3. Operating inventory ${ }^{\text {d }}$ | 48,569.27 | 48,569.27 | - | 1,699.92 | - | 728.54 | 2,428.46 |
| 4. Total | 108,524.30 | 84,031.18 | 6,059.36 | 5,529.38 | 647.18 | 1,260.48 | 13,496.40 |
| 5. Total per sow | 2,170.49 | 1,680.62 | 121.19 | 110.59 | 12.94 | 25.21 | 269.93 |
| Part C. 100-sow high-investment confinement system |  |  |  |  |  |  |  |
| 1. Buildings and equipment |  |  |  |  |  |  |  |
| a. 15-year depreciable facilities ${ }^{\text {a-iii }}$ | 62,088.90 | 31,044.45 | 4,139.26 | 3,880.56 | 620.89 | 465.67 | 9,106.38 |
| b. 8-year depreciable facilities | 90,425.10 | 45,212.55 | 11,303.14 | 5,651.57 | 1,582.44 | 678.19 | 19,215.34 |

Table 4 (continued)

| Item | Investment |  | Annual ownership costs |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New | Average | Depreciation | Interest | Maintenance | Insurance and taxes | Total |
|  |  |  |  | --dollars .-- |  |  | --...-- |
| 2. Breeding stock ${ }^{\text {b }}$ |  |  |  |  |  |  |  |
| a. Sows/gilts | 19,007.55 | 19,007.55 | - | 1,330.53 | - | 285.11 | 1,615.64 |
| b. Boars | 1,963.50 | 1,963.50 | $2,023.00^{\text {c }}$ | 137.45 | - | 29.45 | 2,189.90 |
| 3. Operating inventory ${ }^{\text {d }}$ | 96,395.86 | 96,395.86 | - | 3,373.86 | - | 1,445.94 | 4,819.80 |
| 4. Total | 269,880.91 | 193,623.91 | 17,465.40 | 14,373.97 | 2,203.33 | 2,904.36 | 36,947.06 |
| 5. Total per sow | 2,698.81 | 1,936.24 | 174.65 | 143.74 | 22.03 | 29.04 | 369.47 |
| Part D. 200-sow high-investment, high-intensity confinement system |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| a. 15-year depreciable facilities ${ }^{\text {a-iii }}$ | 166,131.00 | 83,065.50 | 11,075.40 | 10,383.19 | 1,661.31 | 1,245.98 | 24,365.88 |
| b. 8 -year depreciable facilities | 171,144.00 | 85,572.00 | 21,393.00 | 10,696.50 | 2,995.02 | 1,283.58 | 36,368.10 |
| 2. Breeding stock ${ }^{\text {b }}$ |  |  |  |  |  |  |  |
| b. Boars | 2,680.00 | 2,680.00 | $2,640.00^{\text {c }}$ | 187.60 | - | 40.20 | 2,867.80 |
| 3. Operating inventory ${ }^{\text {d }}$ | 188,275.52 | 188,275.52 | , | 6,589.64 | - | 2,824.13 | 9,413.77 |
| 4. Total | 560,245.62 | 397,608.12 | 35,108.40 | 30,330.39 | 4,656.33 | 5,964.12 | 76,246.84 |
| 5. Total per sow | 2,831.23 | 1,988.04 | 175.54 | 151.65 | 23.28 | 29.82 | 381.23 |

[^1]Table 5. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 25-Sow Pasture System

| Item | One sow |  | 25 sows |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unit | Amount (dollars) | Quantity | Unit | Amount (dollars) |
| A. Income |  |  |  |  |  |
| 1. Market hogs 2220 lb ( $\$ 46.01 / \mathrm{wt})$ (445.45 357 head 36.136 .25 |  |  |  |  |  |
| 2. Culled sows (425 lb |  |  |  |  |  |
| 3. Nonbreeders $(300 \mathrm{lb}$ |  |  |  |  |  |
| 4. Boars (425 lb @ |  |  |  |  |  |
| \$32.00/cwt) |  | 16.32 | 3 | head | 408.00 |
| 5. Gross income |  | 1,548.10 |  |  | 38,709.01 |
| B. Direct costs |  |  |  |  |  |
| 1. Feed |  |  |  |  |  |
| a. Corn equivalent (\$2.93/bu) $193.02$ | bu | 565.55 | 4,825.5 | bu | 14,138.72 |
| b. Pasture <br> (\$48.24/acre) $0.60$ | acres | 28.94 | 15 | acres | 723.60 |
| c. Purchased feed (\$0.12/lb) $2,351.6$ | lb | 282.19 | 58,790.0 | lb | 7,054.80 |
| d. Total feed |  | 876.68 |  |  | 21,917.12 |
| 2. Veterinary and medicine |  | 37.54 |  |  | 938.50 |
| 3. Boar purchase (@ \$450.00) |  | 54.00 | 3 | head | 1,350.00 |
| 4. Marketing |  | 22.10 |  |  | 552.50 |
| 5. Power and fuel |  | 8.00 |  |  | 200.00 |
| 6. Miscellaneous (bedding, supplies) |  | 26.00 |  |  | 650.00 |
| 7. Total direct costs |  | 1,024.32 |  |  | 25,608.12 |
| 8. Income over direct costs (A.5-B.7) |  | 523.78 |  |  | 13,100.89 |
| C. Annual ownership costs |  |  |  |  |  |
| 1. Investment overhead |  |  |  |  |  |
| a. 15-year depreciable facilities $\quad 212.00^{\text {a }}$ |  | 31.09 | 5,300.00 ${ }^{\text {b }}$ |  | 777.33 |
| b. 8 -year depreciable facilities 830.04 ${ }^{\text {a }}$ |  | 171.31 | $20,751.00^{\text {b }}$ |  | 4,357.71 |
| c. Breeding stock |  | 56.83 |  |  | 1,420.63 |
| d. Operating inventory |  | 48.52 |  |  | 1,212.90 |
| e. Total investment overhead |  | 310.75 |  |  | 7,768.57 |
| 2. Labor ( $\$ 4.00 \mathrm{hr}$ ) 42.1 | hr | 168.40 | 1,050 | hr | 4,200.00 |
| 3. Total ownership costs |  | 479.15 |  |  | 11,968.57 |
| D. Summary |  |  |  |  |  |
| 1. Net return to land, <br> labor, risk and manage- <br> ment (B. 8 - C. 1) <br> 213.03 <br> 5,332.32 |  |  |  |  |  |
| 2. Net return to land, risk and management (B.8-C.3) |  | 44.63 |  |  | 1,132.32 |

[^2]Table 6. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 50-Sow Low-Investment Confinement System


[^3]Table 7. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 100-Sow High-Investment Confinement System


[^4]Table 8. Estimated Annual Costs and Returns Budget for the Farrow-to-Finish, 200-Sow High-Investment Confinement System


[^5]sow for the pasture system. Overall, the low-investment confinement system provided the highest returns to the required resources with net returns to land, risk and management of $\$ 125.96$ per sow.

## Enterprises Other Than Swine

Ten other enterprises were considered in the linear programming models as production alternatives for the selected farm situations. The enterprises were in direct competition with the swine systems for many of the resources required in meeting income goals. The majority of cropping systems found on the swine farms in the survey plus a beef cow-calf livestock enterprise were included as production alternatives. An enterprise such as beef cow-calf is typically found on swine farms because the beef enterprise tends to utilize resources not often required in swine production. Corn production was the most commonly found enterprise on the surveyed swine farms. Nearly 80 percent of the farmers produced corn in 1984, which is typical because corn is the major swine feed.

A common recommendation is that crops requiring intensive cultivation, such as corn and cotton, be rotated to promote sound cultural practices, including soil conservation. Therefore, certain agronomic restrictions were imposed upon the corn and cotton enterprises. Corn and cotton production on owned row cropland was limited to 50 percent of the available land on each farm. This model restriction represented the amount that each could be grown in any one year.

Labor requirements vary among enterprises in the amount required and in the time of year required. This variability influences the compatibility of various enterprises with different systems of swine production. Swine systems, with peak labor demand periods, usually fit well with enterprises that have low labor requirements during those same periods. Monthly labor requirements for selected nonswine enterprises appear in Appendix Table 8. These were based upon Tennessee estimates (Walch et al. 1984) as well as estimates used in other studies (Burney 1976; Ray 1977).

Capital requirements of the cropping enterprises included the machinery and direct expenses used in the production alternatives. Operating capital was taken to be the estimated amount of funds needed to meet expenses during the year and was prorated on an annual basis. Investment capital was estimated as a pro rata share of machinery investment requirements of that particular crop. Costs of crop storage facilities were not charged to either livestock or crop enterprises but were included as overhead items in each farm-size situation. Capital requirements for the beef cow-calf livestock enterprise were developed similarly to those for the swine alternatives. A summary of annual capital requirements for each enterprise is presented in Table 9.

The budgets developed for the alternative enterprises served as bases for indicating the potential contribution of each enterprise in meeting the

Table 9. Estimated Annual Capital Requirements and Net Returns for Selected Alternative Enterprises on Swine Farms

| Enterprise | Operating capital | Investment capital | Net returns ${ }^{\text {a }}$ |
| :---: | :---: | :---: | :---: |
| Part A. Crop enterprises |  |  |  |
| 1. Corn | 98.82 | 60.89 | 74.69 |
| 2. Soybeans | 89.14 | 57.04 | 41.14 |
| 3. Wheat | 61.95 | 41.72 | 38.33 |
| 4. Cotton | 147.77 | 116.15 | 66.08 |
| 5. Wheat - soybeans | 141.74 | 91.45 | 69.37 |
| 6. Grain sorghum | 76.31 | 56.03 | 38.46 |
| 7. Alfalfa hay | 118.17 | 154.79 | -40.87 |
| 8. Clover - Timothy hay | 58.02 | 90.80 | -33.87 ${ }^{\text {b }}$ |
| 9. Permanent pasture | 28.69 | 24.52 | $-53.21{ }^{\text {b }}$ |
| Part B. Livestock enterprise | --...-.-......- | ollars per head |  |
| 1. Beef cow-calf | 213.38 | 80.98 | -19.28 |

${ }^{\text {a }}$ Includes returns to land, labor, risk, and management.
${ }^{\mathrm{b}}$ Permanent pasture generated zero gross returns and was used solely as an intermediate input for the swine pasture system and the beef cow-calf operation. Therefore, the figure presented here represents the per acre cost of permanent pasture to each of these enterprises.
income goals as well as the per unit costs incurred by each enterprise. The budgets were derived using expenses characteristic of 1984 cost levels and price and yield estimates representing those observed during 1980-84. A summary of the net returns for each enterprise is included in Table 9. The net returns to land, labor, risk, and management are those per unit values that each enterprise contributed to meeting the income goals in the programming model.

## Results

Linear programming procedures were used to estimate the minimum capital requirements, exclusive of land investment, to return selected net farm incomes on four farm sizes. The selected income goals were $\$ 15,000$ and $\$ 30,000$ on the small, medium, and large farms, and $\$ 30,000$ and $\$ 50,000$ on the extra-large farm. Four systems of farrow-to-finish swine production, along with four associated systems of farrow-to-feeder pig and feeder pig-to-finish operations and 10 other enterprises, competed for the resources of each farm size. In cases where two separate systems of a swine enterprise were included in the optimal solution, each system was examined individually regarding the required resources for the farm. In such cases the model was run two additional times, each time considering only one of the systems that appeared in the original solution. Reported results include the system that provided an optimal solution with the least amount of required capital. Because two different systems of swine production are not typically found on the same farm, the results using a single swine
system were judged to be more representative of actual farm situations. The postoptimal analysis examined the effects of variations in hog prices, purchased-corn prices, labor supplies, costs of capital, and feeder pig prices.

## Minimum Capital Requirements for the Base Situations

The minimum capital requirements reported for the base situations were determined under economic conditions assumed to be static in nature. That is, no consideration was given to the realities of farming such as price and yield variability, among other things, and the accompanying risks. Conditions assumed in the base situations were based on averages. Each farm was assumed to be operating during the mean year of useful life for investments. All farms faced costs representative of 1984 and prices representative of an average year during the early to mid 1980s.

Under these and other conditions assumed in the base situations, three enterprises were included in the solutions for all farm sizes. The enterprises were corn, double-cropped wheat and soybeans, and farrow-tofinish swine production. Detailed results of the base situations are shown in Table 10.

The Lower Income Goals. The plan for the small farm included 66 sows in the farrow-to-finish, low-investment confinement system. In addition to hogs, the optimum system included corn and double-cropped wheat and soybeans. Corn production was in the solution at its maximum amount including 50 percent of owned row cropland and the entire available rental acreage. The total amount of required capital (not including investment capital for owned land) for the $\$ 15,000$ income goal was $\$ 93,593$ with more than two-thirds being operating capital. Much of the operating capital requirements was for 275 hours of hired labor and 6,550 bushels of purchased corn.

Minimum capital requirements for the $\$ 15,000$ net income level were lower on the medium farm than on the small farm. The cost reduction was caused primarily by lower operating capital requirements arising from more available land for corn production. Land for corn production was not limiting as on the small farm; enough corn was produced to meet the feed requirement of the swine system. The optimal farm plan included 45 sows in the farrow-to-finish, low-investment confinement system along with corn, wheat, and double-cropped wheat and soybeans. Only a small amount of seasonal labor was required above that provided by the owneroperator.

Even though the large farm had much larger amounts of available resources than the two previously discussed farm sizes, capital requirements were higher to achieve the $\$ 15,000$ income target. The higher requirement, $\$ 129,064$, arose mainly from the higher investment capital

Table 10. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Base Situations for Four Farm Sizes, West Tennessee

| Item | Unit | Net income in dollars ${ }^{\text {a }}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Small farm |  | Medium farm |  | Large farm |  | Extra-large farm |  |
|  |  | 15,000 | 30,000 | 15,000 | 30,000 | 15,000 | 30,000 | 30,000 | 50,000 |
| Resources used: |  |  |  |  |  |  |  |  |  |
| Total capital - | dollars | 93,593 |  | 69,178 | - | 129,064 | 338,037 | 207,545 | 456,547 |
| Operating | dollars | 67,895 |  | 42,001 |  | 71,685 | 217,542 | 116,172 | 280,144 |
| Investment | dollars | 25,698 |  | 27,177 | , | 57,379 | 120,495 | 91,373 | 176,403 |
| Total owned land- | acre | - 57 |  | 110 |  | 213 | 210 | 503 | 473 |
| Cropland | acre | 47 |  | 103 |  | 202 | 202 | 487 | 461 |
| Land for hog system | acre | 10 |  | 7 |  | 11 | 8 | 16 | 12 |
| Rented cropland | acre | 53 |  | -57 |  | 82 | 48 |  | 17 |
| Total labor - | hr | 2,438 |  | 2,252 |  | 3,354 | 5,261 | 5,051 | 7,515 |
| Full-time | hr | 2,163 |  | 2,158 |  | 3,331 | 4,648 | 4,944 | 6,681 |
| Part-time (seasonal) | hr | 275 |  | 94 |  | 23 | 613 | 107 | 834 |
| Enterprises used: |  |  |  |  |  |  |  |  |  |
| Corn | acre | 77 | I | 109 | I | 183 | 149 | 286 | 303 |
| Soybeans | acre |  | N |  | N | 17 |  |  |  |
| Wheat | acre |  | F | 6 | F | 50 | 16 | 68 | 55 |
| Wheat-soybeans | acre | 24 | E | 46 | E | 33 | 85 | 66 | 79 |
| Cotton | acre |  | A |  | A |  | 17 | 23 | 27 |
| Grain sorghum | acre |  | S |  | S |  |  | 46 | 15 |
| Farrow-to-finish- |  |  | I |  | I |  |  |  |  |
| Low-investment confinement | sow | 66 | B | 45 | B | 89 |  | 100 |  |
| High-investment, high-intensity confinement | sow |  | L |  | L |  | 222 |  | 302 |
| Feeder pig-to-finish - |  |  | E |  | E |  |  |  |  |
| Low-investment confinement | hog |  | ! |  | ! |  |  | 389 |  |


| Other activities used: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corn - |  |  |  |  |  |  |
| Bought | bu | 6,550 | 866 | 30,939 |  | 34,096 |
| Sold | bu |  |  | 24 |  |  |
| Feeder pig purchased | pig |  |  |  | 397 |  |
| Custom harvest - |  |  |  |  |  |  |
| Corn | hr | 25 |  |  |  |  |
| Wheat | hr | 8 |  |  |  |  |
| Soybeans | hr | 8 |  |  |  |  |

${ }^{\mathrm{a}}$ Net income $=$ net returns to owned land and operator labor used, risk and management.
costs associated with maintaining a much larger farm overhead. The optimal farm plan was a diversified organization including 80 sows in the farrow-to-finish, low-investment confinement system, corn, soybeans, wheat, and double-cropped wheat and soybeans. Neither the labor supply nor available land for corn production were limiting factors on the large farm.

To achieve the $\$ 30,000$ net income goal on the extra-large farm, $\$ 207,545$ was required. Nearly one man-equivalent in the full-time labor supply went unused in the solution. Significant capital savings would have resulted had not a second hired laborer been available and charged to the farm business. Part of the savings, though, would have been offset by much higher seasonal labor requirements. Seasonal labor was required only in small amounts during the fall and spring. The optimal farm plan was a highly diversified organization including two swine enterprises and five cropping systems. Farrow-to-finish swine production in the lowinvestment confinement system was in the solution at 100 sows, the maximum size allowed. An additional 389 market hogs were purchased and fed out in the feeder pig-to-finish, low-investment confinement system. Only a small percentage of the available cropland was used and rented land was not required. Systems of corn, wheat, double-cropped wheat and soybeans, cotton, and grain sorghum were also included in the solution. Corn production was sufficient to meet feed requirements of the swine systems with a small amount remaining for sale.

The Higher Income Goals. Solutions for achieving the $\$ 30,000$ net income target in the base situations for the small and medium farms were infeasible. An insufficient available labor supply was the main reason a solution could not be obtained for either farm.

Achieving $\$ 30,000$ in net income on the large farm required $\$ 338,037$ in total capital (not including owned land). The optimum farm plan included 222 sows in the farrow-to-finish, high-investment, high-intensity confinement system. Increased labor requirements prompted the shift to this more labor-efficient system from the low-investment system used at the lower income level. Nearly all available full-time labor was exhausted and an additional 613 hours of seasonal labor were required. The large amount of seasonal labor plus 30,939 bushels of purchased corn made operating capital requirements extremely high in this plan relative to the lower income plan. A smaller total row crop acreage was used here as compared to the optimal plan at the lower income goal. The reduction was through less rented acreage. Shifts in amounts of enterprises also occurred. Single-crop soybean production was eliminated while corn and wheat acreages were reduced. More acres were devoted to the higher returning enterprises, like double-cropped wheat and soybeans and cotton. Overall, the plan was characterized by a high degree of specialization in farrow-to-finish swine production.

To return $\$ 50,000$ in net income on the extra-large farm, $\$ 456,547$ of capital exclusive of owned land was required. As with the large farm plan, the full-time labor supply was nearly exhausted, and an additional 834 hours of seasonal labor were required. Farrow-to-finish in the highinvestment, high-intensity confinement system was in the solution at 302 sows. More farm-grown corn was available for swine feed in this plan than for the extra-large farm plan at the lower income goal; however, 34,096 bushels were purchased. The purchased-corn requirement, coupled with the required seasonal labor, again made required operating capital extremely high. Row crop acreage was nearly identical to that used at the lower income goal. Besides corn production, other cropping systems in the base solution included wheat, double-cropped wheat and soybeans, cotton, and grain sorghum.

## Minimum Capital Requirements <br> Under Price and Resource Variations

Hog Price Variations. Two alternative hog price situations were analyzed at both income levels on each farm size. The base price was $\$ 46.01 / \mathrm{cwt}$ for market hogs; a higher price of $\$ 53.00 / \mathrm{cwt}$ and a lower price of $\$ 40.00 /$ cwt were examined. The high and low hog prices approximate the extreme prices observed during the 1979-83 period (Tennessee Department of Agriculture 1984). The price of all other hogs (i.e., feeder pigs, nonbreeders, culled sows, and boars) sold within a system were correspondingly varied by an equal proportion. At the low price of $\$ 40.00 / \mathrm{cwt}$, feasible solutions were unattainable at either income level on any farm size. Hog prices were then varied upward by one dollar intervals from $\$ 40.00 /$ cwt to the price where a feasible solution existed on each farm size to achieve each income goal. Results of the hog price variations for the four farm sizes appear in Tables 11 and 12.

The hog price variations had a dramatic effect on the optimal solutions for each farm size. When hog prices were high, many of the situations had total capital requirements less than half of those required at the base hog prices. Large amounts of resources went unused in many low and high-income farm plans. As hog prices were varied downward, solutions for all farm sizes included a system of swine production. Capital requirements at the low hog prices were much higher than those at the base hog prices. Labor supplies were completely utilized with large part-time labor and purchased-corn requirements accounting for much of the increased total capital requirements when hog prices were low.

Purchased-corn Price Variations. Three alternative prices of purchased corn were considered at both income levels on each farm size. From a base price of $\$ 3.12$ per bushel, variations were made upward to $\$ 3.25$, $\$ 3.35$, and $\$ 3.50$ per bushel. Consequently, the hog-corn price ratios used in this study range from nearly 15 in the base situation to a low of 13 at the $\$ 3.50$ per bushel corn price. In the period from 1980 to 1983 aver-

Table 11. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Two Income levels under Hog Price Variations, Small and Medium Farm Sizes, West Tennessee


| Other activities used: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corn - |  |  |  |  |  |  |  |
| Bought | bu | 16,266 |  | 21,670 | 6,718 | 911 | 20,736 |
| Sold | bu |  |  |  |  |  |  |
| Custom harvest - |  |  |  |  |  |  |  |
| Corn | hr | 25 | 25 | 24 | 25 |  |  |
| Wheat | hr | 8 | 8 | 8 | 8 |  |  |
| Soybeans | hr | 8 | 8 | 8 | 8 |  |  |

${ }^{a}$ Minimum market hog price for which a solution was attained that yielded the specified net income level.
${ }^{\mathrm{b}}$ Net income $=$ net returns to owned land and operator labor used, risk and management.

Table 12. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Hog Price Variations, Large and Extra-Large Farm Sizes, West Tennessee


[^6]age annual hog-corn price ratios in Tennessee ranged from 13 to nearly 21 (Tennessee Department of Agriculture 1984). Therefore, the price ratios used in the analysis represent the lower end of the range actually faced by Tennessee producers in the early 1980s.

Reported results include only the situations affected by the upward variation in the price of purchased corn. That is, in base situations (Table 10) where purchased corn was not required or infeasible solutions were found, raising purchased-corn prices would not affect the optimal solution. The extreme case of this occurred with the medium farm size as shown in Table 10. In the base situation purchased corn was not required at the $\$ 15,000$ income level and the solution for $\$ 30,000$ in net income was infeasible. For these reasons the medium farm situation was eliminated in this analysis. Results of farm situations in which this analysis was relevant are reported in Table 13.

The small farm incurred a sharp increase in total required capital as the purchased-corn price rose, especially when the price was $\$ 3.35$ per bushel because of a switch to the higher investment production system. The large farm experienced little change in the optimal plan at the lower income goal when the purchased-corn price was increased. The small amount of required purchased corn caused total capital requirements to increase only slightly. At the higher income goals, capital requirements increased markedly on both the large and extra-large farm sizes. The higher requirements were due primarily to many more sows needed in the high investment production system.

Labor Supply Variations. Two alternative labor supply situations were examined at both income levels at each farm size. The first situation limited each farm to only the assumed amount of available operator and full-time hired labor in the base situation. Because this amount of labor was insufficient for generating the higher income goals on each farm, a second situation was considered. The labor supply was increased by increments of 40 hours per month until an optimal solution existed at the higher income goal for each farm. These increases were not charged as a cost in the solution but were assumed to be supplied as 'free' labor from available family members. Results in Tables 14 and 15 include both the above-mentioned situations. The minimum amount of family labor to achieve the higher income goal in the month(s) with the highest labor requirement is reported along with the corresponding solution at the lower income goal when this amount of family labor is available.

Reducing the available labor supply to only the owner-operator caused greatly increased capital requirements on the small and medium farm sizes. With limited labor, both farm plans included the relatively labor efficient high-investment system. Solutions yielding $\$ 30,000$ in net income on the small and medium farms could only be achieved when 160 hours per month were available from family members. Much of the extra labor was necessary because of the large number of sows required in the high-

Table 13. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Purchased-Corn Price Variations, Three Farm Situations, West Tennessee


| Farrow-to-finish- |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Low-investment confinement | sow | 74 |  | 84 | 84 | 84 |  | 371 |
| High-investment, high-intensity confinement | sow | 115 |  |  |  |  |  |  |
| Other activities used: |  |  |  |  |  |  |  |  |
| Corn - |  |  |  |  |  |  |  | 47,446 |
| Bought | bu | 8,152 | 16,049 | 139 | 158 | 197 | 47,367 |  |
| Sold | bu |  |  |  |  |  |  |  |
| Custom harvest - |  |  |  |  |  |  |  |  |
| Corn | hr | 25 | 25 |  |  |  |  |  |
| Wheat | hr | 8 | 8 |  |  |  |  |  |
| Soybeans | hr | 8 | 8 |  |  |  |  |  |

${ }^{a}$ Net income $=$ net returns to owned land and operator labor used, risk and management.

Table 14. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Two Income Levels under Labor Supply Variations, Small and Medium Farm Sizes, West Tennessee

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


${ }^{\text {a }}$ Minimum amount of monthly available family labor to achieve the higher income level in the month(s) with the highest labor requirement and the associated solution at the lower income level.
${ }^{\mathrm{b}}$ Net income $=$ net returns to owned land and operator and family labor used, risk and management.

Table 15. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Labor Supply Variations, Large and Extra-Large Farm Sizes, West Tennessee


| Feeder pig-to-finish - |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Low-investment confinement | hog |  |  |  |
| Other activities used: |  |  |  |  |
| Corn |  |  |  |  |
| Bought | bu | 1,605 |  |  |
| Sold | bu |  |  |  |
| Feeder pigs purchased | pig |  |  |  |

${ }^{\text {a }}$ Minimum amount of monthly available family labor to achieve the higher income level in the month(s) with the highest labor requirement and the associated solution at the lower income level.
${ }^{\mathrm{b}}$ Net income $=$ net returns to owned land and operator and family labor used, risk and management.
investment production system. Solutions at the low income goal required lower total capital requirements than the base situations primarily because of the availability of 'free' labor. With the large amount of unused fulltime labor in the base plan of the large farm, restricting to only the fulltime labor supply had a slight effect on the total capital required at the low income goal. However, this amount of labor was insufficient for generating the high income goal on the large farm. Family members were required to be available at the rate of 80 hours per month during months of high labor demand to achieve $\$ 30,000$ in net income. The family labor requirement was much lower here than at any other farm size. Availability of this 'free' labor produced lower capital requirements than in the base situation. The solution at the low income goal when family labor was available required much the same level of total capital as in the base plan. While much of the full-time labor went unused in the base plan of the extra-large farm at the low income goal, restricting the labor supply to only the full-time labor force increased required capital sharply. Also, 200 hours per month of family labor were required during peak labor demand months to achieve the high income goal with much of this labor unused in most months. These factors point out the importance of available labor during the busy seasons on a farm relying heavily on crop production. When this amount of family labor was available, the solution at the low income goal highly resembled that of the base situation.

Variations in the Cost of Capital. Four levels of interest rates for investment and operating capital were examined at both income levels for each farm size. The interest rate charged investment capital was varied upward from 9 percent, in intervals of three percentage points, to 18 percent. Correspondingly, operating capital charges were 12.5 percent and varied upward at intervals of three percentage points to 19.5 percent. In this way, the same 1.5 percentage point differential was maintained between the prices of investment and operating capital as in the base situation. Investment capital was charged at 12.5 percent in the base situation while operating capital was charged at 14 percent. Hence, the variations considered in this analysis were two intervals above and two below the base situation. Methods of charging the interest expenses were identical to those used in the base situation. Results of this analysis appear in Tables 16 and 17 .

Variations in interest rates paid by farmers for operating and investment capital highly influenced total capital requirements. Total capital requirements increased markedly at all farm sizes as the cost of capital rose. The largest increases occurred when the solution required the highinvestment production system. Shifts to this more labor efficient system became necessary as the number of sows increased along with required labor. Higher purchased-corn requirements with larger production sizes also added significantly to the higher capital requirements. Results also indicated that the larger the farm size the more capital costs could rise

Table 16. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Two Income Levels under Variations in the Cost of Capital, Small and Medium Farm Sizes, West Tennessee


Table 16. (continued)


[^7]Table 17. Estimated Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels Under Variations in the Cost of Capital, Large and Extra-Large Farm Sizes, West Tennessee

|  |  | Large farm |  |  |  |  |  |  | Extra-large farm |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Interest rates (investment/operating) |  |  |  |  |  |  | Interest rates (investment/operating) |  |  |  |  |  |  |
|  |  | $\begin{array}{r} 9 \% / \\ 10.5 \% \\ \hline \end{array}$ | $\begin{gathered} 12 \% / \\ 13.5 \% \\ \hline \end{gathered}$ | $\begin{gathered} 15 \% / \\ 16.5 \% \\ \hline \end{gathered}$ | $\begin{gathered} 18 \% / \\ 19.5 \% \end{gathered}$ | $\begin{gathered} 9 \% / \\ 10.5 \% \\ \hline \end{gathered}$ | $\begin{gathered} 12 \% / \\ 13.5 \% \end{gathered}$ | All other levels | $\begin{gathered} 9 \% / \\ 10.5 \% \\ \hline \end{gathered}$ | $\begin{gathered} 12 \% / \\ 13.5 \% \end{gathered}$ | $\begin{gathered} 15 \% / \\ 16.5 \% \end{gathered}$ | $\begin{gathered} 18 \% / \\ 19.5 \% \end{gathered}$ | $\begin{gathered} 9 \% / \\ 10.5 \% \\ \hline \end{gathered}$ | $\begin{gathered} 12 \% / \\ 13.5 \% \end{gathered}$ | All other levels |
|  |  | Net income in dollars ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Item | Unit | 15,000 | 15,000 | 15,000 | 15,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 50,000 | 50,000 | 0,000 |
| Resources used: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total capital - | dollars | 105,572 | 124,444 | 157,842 |  | 233,099 | 317,810 |  | 162,041 | 193,876 | 332,295 |  | 310,881 | 428,641 |  |
| Operating | dollars | 57,235 | 68,476 | 92,115 |  | 146,817 | 203,451 |  | 85,715 | 105,367 | 183,472 |  | 182,392 | 261,214 |  |
| Investment | dollars | 48,337 | 55,968 | 65,727 |  | 86,282 | 114,359 |  | 76,326 | 88,509 | 148,823 |  | 128,489 | 167,427 |  |
| Total owned land- | acre | 210 | 212 | 215 |  | 208 | 210 |  | 479 | 502 | 470 |  | 470 | 473 |  |
| Cropland | acre | 202 | 202 | 202 |  | 202 | 202 |  | 465 | 487 | 461 |  | 461 | 461 |  |
| Land for hog system | acre | 8 | 10 | 13 |  | 6 | 8 |  | 14 | 15 | 9 |  | 9 | 12 |  |
| Rented cropland | acre | 43 | 82 | 82 |  | 82 | 48 |  |  |  | 17 |  | 17 | 17 |  |
| Total labor - | hr | 2,673 | 3,258 | 3,970 | I | 3,952 | 4,967 | I | 4,392 | 4,837 | 5,566 | I | 5,544 | 7,133 | I |
| Full-time | hr | 2,673 | 3,244 | 3,773 | N | 3,889 | 4,533 | N | 4,389 | 4,768 | 5,453 | N | 5,437 | 6,489 | N |
| Part-time (seasonal) | hr |  | 14 | 197 | F | 63 | 434 | F | 3 | 69 | 113 | F | 107 | 644 | F |
|  |  |  |  |  | E |  |  | E |  |  |  | E |  |  | E |
| Enterprises used: |  |  |  |  | A |  |  | A |  |  |  | A |  |  | A |
| Corn | acre | 144 | 183 | 183 | S | 183 | 149 | S | 286 | 286 | 303 | S | 303 | 303 | S |
| Soybeans | acre |  | 17 | 17 | I | 17 |  | I | 46 |  |  | I |  |  | , |
| Wheat | acre | 11 | 50 | 50 | B | 50 | 16 | B | 133 | 68 | 55 | B | 55 | 55 | B |
| Wheat-soybeans | acre | 89 | 33 | 33 | L | 33 | 68 | L |  | 66 | 79 | L | 79 | 79 | L |
| Cotton | acre |  |  |  | E |  | 17 | E |  | 23 | 27 | E | 27 | 27 | E |
| Grain sorghum | acre |  |  |  | + |  |  | + |  | 46 | 15 | + | 15 | 15 | + |

Table 17. (continued)

${ }^{\mathrm{a}}$ Net income $=$ net returns to owned land and operator labor used, risk and management.
and still achieve the income goals. Comparing farm sizes at the $\$ 30,000$ income level showed that the larger farms were more capable of achieving the income level at higher capital costs.

Variations in Feeder Pig Prices. Variations in the price of feeder pigs were examined at both income goals for each farm size. Because feeder pig production was absent in the base situations, feeder pig prices were varied upward, holding all other hog prices constant, to the price where a system of producing feeder pigs was included in the solution. This price was found by rounding the base feeder pig price of $\$ 79.13 / \mathrm{cwt}$ to the nearest dollar and increasing by one-dollar increments. Results of this analysis are reported in Table 18. The feeder pig price quoted at the top of each column is the minimum price at which a feeder pig production system was included in the solution. Typically market hog and feeder pig prices move together with lagged adjustments occurring in the price of feeder pigs in response to changes in the market hog price. In the period from 1980 to 1983 this price relationship, expressed as the ratio of average annual market hog to feeder pig prices, ranged from .49 to .70 in Tennessee (Tennessee Department of Agriculture 1984).

In this analysis feeder pig production did not compare well with farrow-to-finish production. Feeder pig prices had to be at least $\$ 92.00 /$ cwt before a feeder pig system would be included in any of the optimal solutions. These prices were well above the base price. In only one year during the period of 1980-1984 was the average annual feeder pig price at Tennessee organized feeder pig sales this high. Many of the farm plans at the higher feeder pig prices included both feeder pig and farrow-to-finish production. Feeder pig production also occurred in the farm plans at lower pig prices on the larger farms than on the smaller farms. Greater proportions of available labor on the larger farms, as compared to the smaller sizes, allowed the labor-intensive feeder pig enterprise.

## Conclusions

This analysis suggests the following conclusions:

1. In the linear programming analysis, enterprise combinations that included farrow-to-finish swine production provided a minimum net income with the least amount of required capital, excluding owned land investment, at all farm sizes. The low-investment confinement system was best suited for the farm situation where labor was not a highly limited resource. In the cases where a large volume of production was necessary to achieve the income goal, production in the labor-efficient, high-investment, high-intensity confinement system was included in the optimal solutions.
2. Corn production complemented farrow-to-finish swine production on all farm sizes whenever on-farm production was possible. This enterprise provided the major source of swine feed with purchased corn used when corn acreage was insufficient. Double-cropped

Table 18. Minimum Capital and Other Resource Requirements and Enterprise Organizations at Selected Income Levels under Feeder-Pig Price Variations, Four Farm Sizes, West Tennessee


| Other activities used: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corn - |  |  |  |  |  |  |  |  |
| Bought | bu | 4,364 | 8,949 | 9,531 | 117 | 24,568 |  | 16,694 |
| Sold | bu |  |  |  |  |  | 1,701 |  |
| Custom harvest - |  |  |  |  |  |  |  |  |
| Corn | hr | 25 | 16 |  |  |  |  |  |
| Wheat | hr | 8 | 8 |  |  |  |  |  |
| Soybeans | hr | 8 | 8 |  |  |  |  |  |

${ }^{\mathrm{a}}$ Minimum feeder pig price in which feeder pigs entered the solution to achieve the specified net income level.
${ }^{\mathrm{b}}$ Net income $=$ net returns to owned land and operator labor used, risk and management.
wheat and soybeans was included as a high returns alternative. This enterprise was relatively less competitive with corn for labor.
3. Farmers confronted with situations similar to the small and medium farms will find it very difficult to achieve a $\$ 30,000$ minimum net income level. If land payments or income reservations require this level of earnings, farmers would likely look to enterprises not considered here or to off-farm employment. Farmers facing situations not unlike those of the large or extra-large farms may consider the high-income goals as targets. In farm plans with lowincome goals, many resources went unused, while for those with high-income goals, the large amounts of available resources were used more effectively.
4. Both the large and extra-large farms failed to utilize much of the available row crop acreage. Farmers in these situations might decide whether to concentrate more heavily in swine or crop production. The results suggest farrow-to-finish swine production.
5. The price farmers receive for hogs is an important factor in determining total capital requirements. Therefore, hog farmers need to be aware of and able to use marketing strategies that reduce "downward" price variability and avoid the risk of selling the majority of annual production in a depressed market.
6. Upward variation of the purchased-corn price sharply increased capital requirements in situations where corn production was limited and a large amount of purchased corn was required. Therefore, farmers in corn-deficit areas need to carefully examine alternative sources of operating funds and corn suppliers. Based on these results, on-farm corn production may be viewed as a much less capital-intensive swine feed source even when rented acres are used.
7. In farm situations where the labor supply is highly restricting, farrow-to-finish in the labor-efficient, high-investment confinement system was shown to be an enterprise providing high returns to the limited labor supply. Results indicated that when labor was in short supply, much higher capital requirements were incurred as production in the capital-intensive, labor-efficient system was necessary. This result is typical of the capital-labor substitution characteristic of swine production. However, in cases where labor was in short supply, income potential was limited to the lower income targets.
8. If family members are available as a source of farm labor, capital requirements can be substantially reduced. In the analysis, family labor, required mainly during peak demand periods of crop production, allowed more full-time labor to be devoted to swine production. Thus, required capital in the swine system was reduced. This situation was characteristic of the large and extra-large farms, which
required large amounts of labor during seasonal demand periods of the crop enterprises.
9. The analysis in which the cost of capital was varied indicated that capital requirements were highly sensitive to the price farmers pay for operating and investment capital. Results suggest that farmers carefully evaluate alternative sources of borrowed funds and the interest rates charged by each source.
10. Feeder pig production did not compare well with farrow-to-finish production. Results of the feeder pig price variations indicated that only at very high pig prices were feeder pigs in the optimal solutions. Farrow-to-feeder pig enterprises are relatively labor intensive and, in this analysis, did not yield the returns to the required resources achieved in the farrow-to-finish operations.
11. Results in nearly all analyzed situations indicated that a higher degree of diversification was more relevant the larger the farm size. Results showed smaller farms to be highly concentrated in corn and swine production. Larger farm plans often included several acres of soybeans and wheat, in addition to the corn and swine enterprises.
12. All optimum solutions included a system of swine production. Furthermore, swine production provided the major source of income in all situations. These factors suggest that swine production may be considered as a potential farm enterprise when minimizing capital requirements subject to achieving the goal of a minimum net income level. Capital requirements are highly variable and depend heavily on the individual farm situation. When quality management is available and the operator is willing to make a long-term commitment to swine production, achieving an acceptable level of earnings is possible.

## Implications

The potential use of this study lies not so much in the specific results obtained but more in the general guide it provides to farmer advisors and farmers for planning and operating a successful swine operation. When analyzing the income potential for swine operations, farmers may be able to compare specific situations to ones considered here and estimate approximately what resources will be required and what incomes can be expected. Also, the study should prove helpful to producers in recognizing factors that may limit the profit potential of the farm and suggest ways of alleviating these problems.

A final implication of this study is for future research. Results indicate that capital requirements and income opportunities are highly sensitive to varying price and resource conditions. Therefore, the variability associated with hog and corn prices and yields as well as other sources of variation comprises a substantial element of risk on a swine farm. Fur-
ther research attempting to quantify and explain these risk elements would significantly add to the understanding of the physical and economic environment confronted by swine producers.

## References

Amols, George, and Wilson Kaiser. Agricultural Finance Statistics, National Economics Division, USDA Economic Research Service, Statistical Bulletin No. 706, April 1984.
Bache, David H., and James R. Foster. Pork Production Systems with Business Analyses: The High-Investment, High-Intensity Confinement System (Farrow-to-Finish), Cooperative Extension Service, Purdue University, ID117, March 1976a.
. Pork Production Systems with Business Analyses: The LowInvestment, Low-Intensity Confinement System (Farrow-to- Finish), Cooperative Extension Service, Purdue University, ID121, August 1976b. . Pork Production Systems with Business Analyses: The OneLitter Pasture System (Farrow-to-Finish), Cooperative Extension Service, Purdue University, ID103, 1977a.
$\qquad$ . Pork Production Systems with Business Analysis: The TwoLitter Pasture System (Farrow-to-Finish), Cooperative Extension Service, Purdue University, ID-106, 1977b.
Bullock, J. Bruce, and Allen M. Beals. Economies of Size and Diseconomies of Specialization in North Carolina Pork Production, Economics Information Report No. 44, Department of Economics and Business, North Carolina State University, Raleigh, North Carolina, November 1975.
Burney, Robert W. Minimum Capital Requirements for Specified Income Levels in the Delta and Brown Soil Areas of Tennessee, unpublished M.S. thesis, The University of Tennessee, March 1976.
Crews, J. R., N. R. Martin, F. B. Sanders, and S. J. Brannen. Economic Analysis of Farrow-to-Finish Swine Production Systems, Georgia Coastal Plain, Research Report 314, The University of Georgia Agricultural Experiment Station, May 1979.
Hunter, D. L., and L. H. Keller. Farm Machinery Custom Rates by Crop Reporting Districts in Tennessee: 1982, The University of Tennessee Agricultural Extension Service, Publication 1085, 1982.
Kliebenstein, James B., and James R. Sleper. An Economic Evaluation of Total Confinement, Partial Confinement and Pasture Swine Production Systems, University of Missouri- Columbia, College of Agriculture, Agricultural Experiment Station, Research Bulletin 1034, February 1980.
Lidvall, E. R., R. M. Ray, M. C. Dixon, and R. L. Wyatt. "A Comparison of Three Farrow-to-Finish Pork Production Systems," Tennessee Farm and Home Science, 116 (1980):2-6.
McBride, W. D., and S. D. Mundy. Farrow-to-Finish Swine Production in Ten Counties of West Tennessee, Research Report 87-06, The University of Tennessee Agricultural Experiment Station, February 1987.

Ray, Robert M. An Economic Analysis of Swine Production in the Tennessee Valley Watershed of Tennessee, unpublished Ph.D. dissertation, The University of Tennessee, March 1977.
Saunders, F. B., L. A. Johnson, and N. R. Martin. An Enterprise Budget Analysis of Swine and Competing Enterprises in the Georgia Coastal Plain, Research Report 315, The University of Georgia College of Agriculture, Agricultural Experiment Station, June 1979.
Schupp, Alvin R. Size and Vertical Integration in Louisiana Swine Production: A Budgetary Analysis, D. A. E. Research Report No. 450, Louisiana Agricultural Experiment Station, Louisiana State University, May 1973.
Tennessee Department of Agriculture, Tennessee Crop Reporting Service. Tennessee Agricultural Statistics, 1984 Annual Bulletin, Bulletin T21, Nashville, Tennessee, October 1984.
U.S. Department of Agriculture. Economic Research Service. Economic Indicators of the Farm Sector: State Income and Balance Sheet Statistics: 1982, ECIFS 2-4, Washington Government Printing Office, 1982.
U.S. Department of Commerce. Bureau of the Census. Census of Agriculture, Washington Government Printing Office, 1974, 1978, 1982.
Walch, H. N., R. M. Ray, and M. Gray. Crop and Livestock Budgets for 1984, Agricultural Economics and Resource Development, The University of Tennessee Agricultural Extension Service, AE\&RD INFO 65, January 1984.

Appendix

Table A 1. New Cost, Useful Life and Annual Overhead Costs for Joint-Use Buildings, Trucks, Equipment, Labor and Office Expenses, Four Farm Sizes

| Item | Cost |  | Salvage value | Years life | Annual depreciation | Annual repairs | Interest | Taxes and insurance | Total annual cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New | Average |  |  |  |  |  |  |  |
|  | --..-......- | -dollars--- | --.......---- |  | .-. | -... | -----dollars | -....... |  |
| Part A. Small farm |  |  |  |  |  |  |  |  |  |
| 1. Machine shed | 2,250.00 | 1,125.00 | - | 15 | 150.00 | 22.50 | 157.50 | 16.88 | 204.88 |
| 2. Grain bins | 3,300.00 | 1,650.00 | - | 15 | 220.00 | 75.00 | 231.00 | 24.75 | 550.75 |
| 3. Hay barns | 1,500.00 | 750.00 | - | 15 | 100.00 | 15.00 | 105.00 | 11.25 | 231.25 |
| 4. Truck (one ton) | 9,500.00 | 4,750.00 | 950.00 | 10 | 855.00 | 500.00 | 665.00 | 71.25 | 2,091.25 |
| 5. Livestock trailer (10 foot) | 500.00 | 250.00 | 50.00 | 15 | 30.00 | 10.00 | 35.00 | 3.75 | 78.75 |
| 6. Wagons | 400.00 | 200.00 | 40.00 | 15 | 24.00 | 8.00 | 28.00 | 3.00 | 63.00 |
| 7. Bookkeeping, legal fees, miscellaneous | - | 75.00 | - | - | - | - | - | - | 75.00 |
| 8. Farm tools | - | 750.00 | - | - | - | 90.00 | 105.00 | - | 195.00 |
| 9. Total |  |  |  |  |  |  |  |  | 3,489.88 |
| Part B. Medium farm |  |  |  |  |  |  |  |  |  |
| 1. Machine shed | 2,850.00 | 1,425.00 | - | 15 | 190.00 | 24.00 | 199.50 | 21.38 | 434.88 |
| 2. Grain bins | 4,000.00 | 2,000.00 | - | 15 | 266.67 | 90.91 | 280.00 | 30.00 | 667.58 |
| 3. Hay barns | 1,750.00 | 875.00 | - | 15 | 116.67 | 17.50 | 122.50 | 13.13 | 269.80 |
| 4. Truck (one ton) | 9,500.00 | 4,750.00 | 950.00 | 10 | 855.00 | 500.00 | 665.00 | 71.25 | 2,091.25 |
| 5. Livestock trailer (10 foot) | 500.00 | 250.00 | 50.00 | 15 | 30.00 | 10.00 | 35.00 | 3.75 | 78.75 |
| 6 . Wagons | 400.00 | 200.00 | 40.00 | 15 | 24.00 | 8.00 | 28.00 | 3.00 | 63.00 |
| 7. Bookkeeping, legal fees, miscellaneous | - | 75.00 | - | - | - | - | - | - | 75.00 |
| 8. Farm tools | - | 1,000.00 | - | - | - | 120.00 | 140.00 | - | 260.00 |
| 9. Total |  |  |  |  |  |  |  |  | 3,940.26 |


|  | -..------.- | dollars- | --.-- |  |  |  | dollars |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part C. Large farm |  |  |  |  |  |  |  |  |  |
| 1. Machine shed | 3,850.00 | 1,925.00 | - | 15 | 256.67 | 32.42 | 269.50 | 28.88 | 587.47 |
| 2. Grain bins | 7,500.00 | 3,750.00 | - | 15 | 500.00 | 170.46 | 525.00 | 56.25 | 1,251.71 |
| 3. Hay barns | 2,100.00 | 1,050.00 | - | 15 | 140.00 | 21.00 | 147.00 | 15.75 | 323.75 |
| 4. Truck (two ton) | 16,170.00 | 8,085.00 | 1,617.00 | 10 | 1,455.30 | 900.00 | 1,131.90 | 121.28 | 3,608.48 |
| 5. Livestock trailer (16 foot) | 840.00 | 420.00 | 84.00 | 15 | 50.40 | 16.80 | 58.80 | 6.30 | 132.30 |
| 6. Wagons | 750.00 | 375.00 | 75.00 | 15 | 45.00 | 15.00 | 52.50 | 5.63 | 118.13 |
| 7. Bookkeeping, legal fees, miscellaneous | - | 110.00 | - | - | - | - | - | - | 110.00 |
| 8. Farm tools | - | 1,250.00 | - | - | - | 150.00 | 175.00 | - | 325.00 |
| 9. Full-time hired labor | - | 12,000.00 | - | - | - | - | - | - | 12,000.00 |
| 10. Total |  |  |  |  |  |  |  |  | 18,456.84 |
| Part D. Extra-large farm |  |  |  |  |  |  |  |  |  |
| 1. Machine shed | 5,000.00 | 2,500.00 | - | 15 | 333.33 | 42.10 | 350.00 | 37.50 | 762.93 |
| 2. Grain bins | 10,000.00 | 5,000.00 | - | 15 | 666.67 | 225.00 | 700.00 | 75.00 | 1,666.67 |
| 3. Hay barns | 2,500.00 | 1,250.00 | - | 15 | 166.67 | 25.00 | 175.00 | 18.75 | 385.42 |
| 4. Truck (two ton) | 16,170.00 | 8,085.00 | 1,617.00 | 10 | 1,455.30 | 900.00 | 1,131.90 | 121.28 | 3,608.48 |
| 5. Livestock trailer (16 foot) | 840.00 | 420.00 | 84.00 | 15 | 50.40 | 16.80 | 58.80 | 6.30 | 132.30 |
| 6. Wagons | 1,000.00 | 500.00 | 100.00 | 15 | 60.00 | 20.00 | 70.00 | 7.50 | 157.50 |
| 7. Bookkeeping, legal fees, miscellaneous | - | 125.00 | - | - | - | - | - | - | 125.00 |
| 8. Farm tools | - | 1,500.00 | - | - | - | 180.00 | 210.00 | - | 390.00 |
| 9. Full-time hired labor | - | 24,000.00 | - | - | - | - | - | - | $\underline{24,000.00}$ |
| 10. Total |  |  |  |  |  |  |  |  | 31,228.30 |

Table A 2. Selected Performance Standards and Annual Results for the Farrow-to-Finish Swine Systems

| Item | Standard | Annual results |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 25-sow pasture | 50-sow low- investment confinement | 100-sow high- investment confinement | 200-sow high- investment confinement |
| Conception rate | $\begin{aligned} & \text { Gilts - } 85 \% \\ & \text { Sows - } 90 \% \end{aligned}$ | 50 litters | 100 litters | 200 litters | 400 litters |
| Live pigs farrowed/ litter | 10 | 500 pigs farrowed | 1,000 pigs farrowed | 2,000 pigs farrowed | 4,000 pigs farrowed |
| Pigs weaned/litter | 7.6 | 380 pigs weaned | 760 pigs weaned | 1,520 pigs weaned | 3,040 pigs weaned |
| Mortatlity rate | 4\% |  |  |  |  |
| Feeder pigs | 2\% | 373 feeder pigs | 745 feeder pigs | 1,490 feeder pigs | 2,980 feeder pigs |
| Market hogs | 2\% | 366 market hogs | 730 market hogs | 1,460 market hogs | 2,920 market hogs |
| Gilts kept for replacement | $1 / 3$ of sow herd replaced annually | 9 gilts | 17 gilts | 34 gilts | 67 gilts |
| Market hogs sold annually | - | 357 hogs | 713 hogs | 1,426 hogs | 2,853 hogs |
| Boars needed | - | 3 boars | 5 boars | 7 boars | 10 boars |
| Rate of gain ${ }^{\text {a }}$ | $220-\mathrm{lb}$ market hog @ 6 mos. | 844.8 cwt total gain | $\begin{aligned} & 1,681.1 \mathrm{cwt} \\ & \text { total gain } \end{aligned}$ | $\begin{aligned} & 3,420.0 \mathrm{cwt} \\ & \text { total gain } \end{aligned}$ | $\begin{aligned} & 6,702 \mathrm{cwt} \\ & \text { total gain } \end{aligned}$ |
| Feed conversion (including sow herd) | 400 lb feed/ cwt gain | $\begin{aligned} & 169 \text { tons } \\ & \text { total feed } \end{aligned}$ | 366 tons total feed | 684 tons total feed | 1,340 tons total feed |

[^8]Table A 3. Monthly Labor Requirements for Three Swine Enterprises Under Four Swine Production Systems

| System | Hours per animal per year | Jan. | Feb. | March | April | May | June | July | August | Sept. | Oct. | Nov. | Dec. | Total hours |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part A. Farrow-to-finish (hours per sow) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 25-sow pasture . | 42.1 | 63 | 63 | 105 | 126 | 95 | 74 | 63 | 63 | 105 | 129 | 95 | 74 | 1,052 |
| 50-sow low-investment confinement | 32.0 | 144 | 96 | 192 | 144 | 64 | 160 | 96 | 96 | 192 | 160 | 90 | 160 | 1,600 |
| 100-sow highinvestment confinement | 25.1 | 213 | 198 | 233 | 198 | 213 | 198 | 213 | 198 | 233 | 198 | 213 | 198 | 2,506 |
| 200-sow highinvestment confinement | 20.0 | 323 | 334 | 333 | 334 | 333 | 334 | 333 | 334 | 333 | 334 | 333 | 334 | 4,002 |
| Part B. Farrow-to-feeder pig (hours per sow) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 25-sow pasture | 30.0 | 45 | 45 | 75 | 83 | 67 | 60 | 45 | 45 | 75 | 83 | 67 | 60 | 750 |
| 50-sow low-investment confinement | 22.4 | 100 | 68 | 134 | 100 | 45 | 112 | 68 | 68 | 134 | 112 | 68 | 112 | 1,121 |
| 100-sow highinvestment confinement | 19.5 | 166 | 154 | 181 | 154 | 166 | 154 | 166 | 154 | 166 | 154 | 166 | 154 | 1,950 |
| 200-sow high. investment confinement | 14.9 | 248 | 249 | 248 | 249 | 248 | 249 | 248 | 249 | 248 | 249 | 248 | 249 | 2,982 |
| Part C. Feeder pig-to-finish (hours per hog) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 380 hogs; pasture | 1.3 | 40 | 40 | 42 | 45 | 45 | 33 | 40 | 40 | 42 | 45 | 45 | 33 | 490 |
| 760 hogs; lowinvestment confinement | 1.1 | 67 | 67 | 73 | 67 | 67 | 73 | 67 | 67 | 73 | 67 | 67 | 73 | 828 |
| 1,520 hogs; highinvestment confinement | 0.9 | 113 | 113 | 112 | 113 | 113 | 113 | 113 | 113 | 113 | 113 | 113 | 113 | 1,356 |
| 3,040 hogs; highinvestment confinement | 0.7 | 176 | 176 | 175 | 175 | 175 | 176 | 176 | 175 | 175 | 176 | 176 | 176 | 2,107 |

Source: Synthesized from Bache and Foster 1976a, 1976b, 1977a, and 1977b.

Table A 4. Facilities Investments for the Farrow-to-Finish, 25-Sow Pasture System ( 25 Females Farrowing Twice a Year)

| Item | Size and description | Units needed | Cost per unit | Total investment |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | -------------d | ollars --. |
| Part A. Breeding herd facilities - portable buildings for 30 females ( 22 sows, 8 gilts) |  |  |  |  |
| Sow shelters | $10^{\prime} \times 14^{\prime}$ portable | - | 532.00 | 1,596.00 |
| Feeding fence | Wooden panels | 75 | 3.00 | 225.00 |
| Waterers | $80-\mathrm{gal}$. with heater | r 1 | 120.00 | 120.00 |
| Fencing | Temporary |  | ds $\quad 4.75$ | 237.50 |
| Total |  |  |  | 2,178.50 |
| Part B. Farrowing-nursery facilities - individual houses with outside pens for 25 sows and litters |  |  |  |  |
| Individual houses | $6^{\prime} \times 7^{\prime}$ portable | 25 | 220.00 | 5,500.00 |
| Feed pans | Individual | 25 | 5.50 | 137.50 |
| Wooden panels | $10^{\prime}$ | 50 | 30.00 | 1,500.00 |
| Heat lamps | 250 watt bulb | 25 | 3.00 | 75.00 |
| Creep feeders | All-weather | 3 | 100.00 | 300.00 |
| Total |  |  |  | 7,512.50 |

Part C. Growing-finishing facilities - portable houses on three
pasture lots for 200 hogs

| Pull-together houses | $20^{\prime} \times 30^{\prime}$ portable | 3 | $2,200.00$ | $6,600.00$ |
| :--- | :--- | :--- | ---: | ---: |
| Feeders | $60-$ bu, round | 3 | 200.00 | 600.00 |
| Waterers | $80-$ gal. with heater | 3 | 120.00 | 360.00 |
| Field fencing ${ }^{\text {a }}$ | Permanent | 400 rods | 13.25 | $5,300.00$ |
|  |  |  |  | $12,860.00$ |

Part D. Supporting equipment

Feed handling, manure
handling and miscellaneous
equipment ${ }^{\text {b }}$

3,500.00

## Part E. Facilities investment summary

Total facilities investment
Farrow-to-finish operation 26,051.00
Investment per sow $\quad 1,042.00$
Farrow-to-feeder pig operation (Parts A, B and D ${ }^{\text {c }}$ 13,191.00 Investment per sow
527.64

Feeder pig-to-finish operation (Parts C and D ${ }^{\text {c }}$ ) $16,360.00$

| Investment per hog marketed | 43.86 |
| :--- | :--- |

[^9]Table A 5. Facilities Investments for the Farrow-to-Finish, 50-Sow Low-Investment Confinement System (25 Females Farrowing in January and July, 25 in April and October)

|  | Size | Units | Cost | Total |
| :---: | :---: | :---: | :---: | :---: |
| Item | and description | needed | per unit | investment |

$\qquad$
Part A. Breeding herd facilities - portable buildings in permanent dirt lots for 60 females ( 45 sows, 15 gilts)

| Sow shelters | $10^{\prime} \times 14^{\prime}$ portable | 5 | 532.00 | $2,660.00$ |
| :--- | :--- | :--- | ---: | ---: |
| Feeding fence | Wooden panels | 100 ft. | 3.00 | 300.00 |
| Waterers | 2 hole, winter proof | 2 | 133.00 | 266.00 |
| Concrete feeding slab | $7^{\prime} \times 100^{\prime}$ | 700 sq. ft | 1.50 | $1,050.00$ |
| Fencing | Woven wire | 120 rods | 13.25 | $1,590.00$ |
| Total |  |  |  | $5,866.00$ |

Part B. Farrowing-nursery facilities - 25 litter capacity, central farrowing house with flush gutter

| Building | $32^{\prime} \times 72^{\prime}$ pole | 2,304 sq. ft. | 86.65 | $15,320.00$ |
| :--- | :--- | :--- | ---: | ---: |
| Concrete slab | $32^{\prime} \times 72^{\prime}$ | $2,304 \mathrm{sq} . \mathrm{ft}$ | 1.50 | $3,456.00$ |
| Concrete flush gutter | $2\left(2^{\prime} \times 80^{\prime}\right)$ | $320 \mathrm{sq} . \mathrm{ft}$. | 1.50 | 480.00 |
| Farrowing pens | Wooden panels | 500 ft. | 3.00 | $1,500.00$ |
| Feed pans | Individual | 25 | 5.50 | 137.50 |
| Heating devices | Space heater and lamps | - | - | 410.00 |
| Creep feeders | Individual | 13 | 12.75 | 165.75 |
| Total |  |  |  | $21,469.25$ |

Part C. Growing-finishing facilities - 200-hog capacity, open-fronted building with exposed concrete slab

| Building | $20^{\prime} \times 72^{\prime}$ pole | 1,440 sq. ft. | 3.85 | $5,544.00$ |
| :--- | :--- | :--- | ---: | ---: |
| Exposed concrete slab | $20^{\prime} \times 72^{\prime} \times$ | $1,440 \mathrm{sq} . \mathrm{ft}$ | 1.50 | $2,160.00$ |
| Waterers | 4 hole, winter proof | 2 | 218.25 | 437.00 |
| Feeders | 20 hole, 75 bu | 2 | 477.50 | 955.00 |
| Partitions and gates | Wooden panels | 235 ft. | 3.00 | 705.00 |
| Total |  |  |  | $9,801.00$ |


| Part D. Supporting equipment - feed and manure handling |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Grinder-mixer | 75 bu, portable | 1 | 6,500.00 | 6,500.00 |
| Bulk supplement storage | 7 ton tank | 1 | 850.00 | 850.00 |
| Miscellaneous ${ }^{\text {a }}$ |  | - | - | 4,500.00 |
| Total |  |  |  | 11,850.00 |


| Part E. Facilities investment summary |  |
| :--- | ---: |
| Total facilities investment | $48,986.25$ |
| Farrow-to-finish operation | 979.25 |
| Investment per sow | $39,185.25$ |
| Farrow-to-feeder pig operation (Parts A, B and D ${ }^{\mathrm{b}}$ ) | 783.71 |
| Investment per sow | $21,651.00$ |
| Feeder pig-to-finishing operation (Parts C and D ${ }^{\mathrm{b}}$ ) | 29.06 |
| Investment per hog marketed |  |

[^10]Table A 6. Facilities Investments for the Farrow-to-Finish, 100-Sow High-Investment Confinement System (32 Females Farrowing Every Other Month)

| Item | Size <br> and description | Units <br> needed | Cost <br> per unit | Total <br> investment |
| :--- | :---: | :---: | :---: | :---: |

dollars
Part A. Breeding herd facilities - portable buildings in permanent dirt lots for 120 females ( 90 sows, 30 gilts)

| Sow shelters | $20^{\prime} \times 30^{\prime}$ portable | 3 | $2,200.00$ | $6,600.00$ |
| :--- | :--- | :--- | ---: | ---: |
| Feeding fence | Wooden panels | 150 ft. | 3.00 | 450.00 |
| Waterers | 4 hole, winter proof | 2 | 218.25 | 436.50 |
| Concrete feeding slab | $7^{\prime} \times 150^{\prime}$ | 1,050 sq. ft. | 1.50 | $1,575.00$ |
| Fencing | Woven wire | 200 rods | 13.25 | $2,650.00$ |
|  |  |  |  | $11,711.50$ |

Part B. Farrowing facilities - 32-sow capacity, partially slatted floor unit over underfloor manure storage
Building (including
plumbing, wiring,
ventilation fans,
heating, slatted
floor, $4^{\prime}$-deep
underfloor manure
$\begin{array}{lllll}\text { tank } & 23^{\prime} \times 90^{\prime} & 2,070 \text { sq. ft. } & 20.75 & 42,952.50\end{array}$
Farrowing crates (including, invididual sow feeders, waterers and creep feeders)
Bulk feed holding bin 2 ton, hopper bottom 1

| 315.25 | $10,088.00$ |
| ---: | ---: |
| 650.00 |  |
|  | 650.00 |

Part C. Nursery facilities - 270 weaned-pig capacity, open-fronted building with manure flush system
Building (including
plumbing, wiring,
ventilation fans,
heating, partially
slatted concrete
floor over sloped
flush gutter, wire mesh curtain)
Bulk feed holding
bin
Feeders and feed distribution equipment
Waterers
Pen partitions
Flush system
Total

| $24^{\prime} \times 44^{\prime}$ | $1,056 \mathrm{sq} . \mathrm{ft}$. | 11.50 | $12,144.00$ |
| :--- | :--- | ---: | ---: |
| 3 ton, hopper bottom | 1 | 750.00 | 750.00 |
|  |  |  |  |
| 5 bu, round | 8 | 91.50 | 732.00 |
| Nipple | 8 | 14.00 | 112.00 |
| Wood | 175 ft. | 3.00 | 525.00 |
| Equipment | 1 | 250.00 | 250.00 |
|  |  |  | $14,513.00$ |

Table A 6 (continued)

| Item | Size and description | Units needed | Cost per unit | Total investment |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | ------------ | ollars--....-......- |
| Part D. Growing-finishing facilities - 550-hog capacity open-fronted building with manure flush system |  |  |  |  |
| Building (including plumbing, wiring, ventilation fans, partially slatted concrete floor over sloped flush gutter, | $32^{\prime} \times 130^{\prime}$ | 4.160 sq . ft. | 11.00 | 45,760.00 |
| Bulk feed holding bin | 6 ton, hopper bottom | 1 | 835.00 | 835.00 |
| Feeders and feed distribution equipment | 10 bu, round | 12 | 103.00 | 1,236.00 |
| Waterers | Nipple | 12 | 14.00 | 168.00 |
| Pen partitions | Wood | 500 ft . | 3.00 | 1,500.00 |
| Flush system | Equipment | 1 | 500.00 | 500.00 |
| Cooling sprinklers | Spray fogger nozzle | 12 | 6.25 | 75.00 |
| Total |  |  |  | 50,074.00 |
| Part E. Supporting equipment |  |  |  |  |
| Grinder-mixer | 85 bu, portable | 1 | 7,000.00 | 7,000.00 |
| Bulk supplement storage | 12 -ton tank | 1 | 1,000.00 | 1,000.00 |
| Sprayer-washer | High pressure, 500 PSI | 1 | 1,025.00 | 1,025.00 |
| Liquid manure spreader | 750 gal . | 1 | 3,000.00 | 3,000.00 |
| Manure handling equipment Miscellaneous ${ }^{\text {a }}$ | Lagoon and piping | - | 8,500.00 | $8,500.00$ 2,000.00 |
| Total |  |  |  | 22,525.00 |
| Part F. Facilities investment summary |  |  |  |  |
| Total facilities investment |  |  |  |  |
| Farrow-to-finish oper | tion |  |  | 152,514.00 |
| Investment per sow |  |  |  | 1,525.14 |
| Farrow-to-feeder pig operation (Parts A, B, C, and E ${ }^{\text {b }}$ ) |  |  |  | 102,440.00 |
| Investment per sow |  |  |  | 1,024.40 |
| Feeder pig-to-finish operation (Parts D and E ${ }^{\text {b }}$ ) |  |  |  | 72,599.00 |
| Investment per hog marketed |  |  |  | 48.72 |

${ }^{\text {a }}$ Items included were charged at 100 percent of investment - loading chute, hog holders and scales; charged at 50 percent of investment - front-end loader.
${ }^{\text {b }}$ One hundred percent of the supporting equipment was charged to each of the split-phase operations. An assumption was that this equipment was required for both operations if they were separate.

Table A 7. Facilities Investments for the Farrow-to-Finish, 200-Sow High-Investment High-Intensity Confinement System (32 Females Farrowing Each Month)

| Item | Size <br> and description | Units <br> needed | Cost <br> per unit |
| :---: | :---: | :---: | :---: |
|  |  | Total <br> investment |  |

Part A. Breeding facilities - portable buildings in permanent dirt lots for 40 females ( 30 sows, 10 gilts)

| Sow shelters | $10^{\prime} \times 14^{\prime}$ | 4 | 532.00 | $2,128.00$ |
| :--- | :--- | :--- | ---: | ---: |
| Feeding fence | Wooden | 100 ft. | 3.00 | 300.00 |
| Waterers | 2 holes, winter proof | 2 | 122.75 | 245.50 |
| Concrete feeding slab | $7^{\prime} \times 100^{\prime}$ | 750 sq. ft. | 1.50 | $1,1525.00$ |
| Fencing | Woven wire | 100 rods | 13.25 | $1,325.00$ |
| Total |  |  |  | $5,123.50$ |


| Part B. Gestating faci building with | ities - 200-sow capacity, underfloor manure stora | partially sla ge | d open |  |
| :---: | :---: | :---: | :---: | :---: |
| Building (including |  |  |  |  |
| plumbing, wiring, |  |  |  |  |
| ventilation fans, |  |  |  |  |
| $10^{\prime}$-wide slatted |  |  |  |  |
| section with $6^{\prime}$ |  |  |  |  |
| underfloor manure |  |  |  |  |
| tank, wire mesh |  |  |  |  |
| curtain) | $30^{\prime} \times 120^{\prime}$ | 3,600 sq. ft. | 12.50 | 45,000.00 |
| Bulk feed holding bin | 3 ton, hopper bottom | 1 | 750.00 | 750.00 |
| Feeding system | Auguer distribution with automatic floor drop | 12 | 54.50 | 654.00 |
| Waterers | Nipple | 12 | 14.00 | 168.00 |
| Pen partitions | Wood | 400 ft . | 3.00 | 1,200.00 |
| Cooling sprinklers | Sprary fogger nozzle | 12 | 6.25 | 75.00 |
| Total |  |  |  | 47,847.00 |


| Part C. Farrowing fac slatted floor | lities - 64-sow capaci it with underfloor | with two roo ure storage | of 32 | s each |
| :---: | :---: | :---: | :---: | :---: |
| Building (including) |  |  |  |  |
| plumbing, wiring, |  |  |  |  |
| ventilation fans, |  |  |  |  |
| heating, slatted |  |  |  |  |
| floor over 4' under- |  |  |  |  |
| floor manure tank) | $23^{\prime} \times 200^{\prime}$ | 4,600 sq. ft. | 20.75 | 95,450.00 |
| Farrowing crates |  |  |  |  |
| (including individ- |  |  |  |  |
| ual waterers, sow |  |  |  |  |
| and creep feeders) |  | 64 | 315.25 | 20,176.00 |
| Bulk feed holding bin | 3 ton, hopper bottom | 1 | 750.00 | 750.00 |
| Total |  |  |  | 116,376.00 |

Part D. Nursery facilities - 550 weaned-pig capacity, controlled environment building
Building (including
plumbing, wiring,
ventilation fans,
heating, fully
slatted floor over
$4^{\prime}$ manure tank) $32^{\prime} \times 60^{\prime} \quad 1,920$ sq. ft. $13.75 \quad 26,400.00$
$\begin{array}{llll}\begin{array}{l}\text { Bulk feed holding bins } 3 \text { ton, hopper bottom } \\ \text { Feeders and feed dis- }\end{array} & 2 & 750.00 & 1,500.00\end{array}$
$\begin{array}{lllll}\text { tribution equipment } & 5 \mathrm{bu}, \text { round } & 12 & 91.50 & 1,098.00\end{array}$

Table A 7 (continued)

| Item | Size and description | Units needed | Cost per unit | Total investment |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Waterers | Nipple | 12 | 14.00 | 168.00 |
| Pen partitions | Steel pipe | 300 ft . | 2.00 | 600.00 |
| Total |  |  |  | 29,766.00 |


| Part E. Growing-finish open-fronted, | ing facilities - 1,100-h partially slatted buil | capacity in gs | o 550-ca |  |
| :---: | :---: | :---: | :---: | :---: |
| Buildings (including |  |  |  |  |
| plumbing, wiring, <br> ventilation fans, 15 |  |  |  |  |
| wide slatted section |  |  |  |  |
| over $5^{\prime}$ underfloor |  |  |  |  |
| manure tank, wire |  |  |  |  |
| mesh curtain) | 2 (32' x 130') | 8,320 sq. ft. | 13.00 | 108,160.00 |
| Bulk feed holding |  |  |  |  |
| bins | 6 ton, hopper bottom | 2 | 835.00 | 1,670.00 |
| Feeders and feed dis- |  |  |  |  |
| tribution equipment | 10 bu , round | 24 | 103.00 | 2,472.00 |
| Waterers | Nipple | 24 | 14.00 | 336.00 |
| Pen partitions | Steel pipe | 600 ft . | 2.00 | 1,200.00 |
| Cooling sprinklers | Spray fogger nozzle | 24 | 6.25 | 150.00 |
| Total |  |  |  | 113,988.00 |


| Part F. Supporting equipment |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Self-contained feed center | 20-ton storage and automatic electric mill | 1 | 9,550.00 | 9,550.00 |
| Feed delivery system | Pneumatic | 1 | 4,100.00 | 4,100.00 |
| Sprayer-washer | High pressure, 500 PSI | 1 | 1,025.00 | 1,025.00 |
| Dead pig incinerator |  | 1 | 1,300.00 | 1,300.00 |
| Stand-by generator | 25 kilowatt | 1 | 2,750.00 | 2,750.00 |
| Liquid manure spreader | $1,500 \mathrm{gal}$. with plow down attachment | 1 | 5,200.00 | 5,200.00 |
| Miscellaneous ${ }^{\text {a }}$ |  | - | - | 250.00 |
| Total |  |  |  | 24,175.00 |


| Part G. Facilities investment summary |  |
| :--- | ---: |
| Total facilities investment | $337,275.50$ |
| Farrow-to-finish operation | $1,686.50$ |
| Investment per sow | $212,287.50$ |
| Farrow-to-feeder pig operation (Parts A, B, C, and F ${ }^{\mathrm{b}}$ ) | $1,061.44$ |
| Investment per sow | $127,163.00$ |
| Feeder pig-to-finish operation (Parts E and F ${ }^{\mathrm{b}}$ ) | 42.67 |
| Investment per hog marketed |  |

[^11]Table A 8. Monthly Labor Requirements for Selected Alternative Enterprises on Swine Farms


Source: Synthesized from Burney 1976, Ray 1977, and Walch et al. 1984.

# THE UNIVERSITY OF TENNESSEE AGRICULTURAL EXPERIMENT STATION KNOXVILLE, TENNESSEE 37916 

E11-0415-00-001-89
Agriculture Committee, Board of Trustees
Lamar Alexander, President of the University James F. Harrison, Chairman
A. C. Clark, Commissioner of Agriculture, Vice Chairman

Jack J. Craddock; Amon Carter Evans;
R. B. Hailey; William M. Johnson;

Ben S. Kimbrough; William Sansom;
D. M. Gossett, Vice President for Agriculture

STATION OFFICERS
Administration
Lamar Alexander, President
D. M. Gossett, Vice President for Agriculture
D. O. Richardson, Dean
J. I. Sewell, Associate Dean
T. H. Klindt, Assistant Dean

William L. Sanders, Statistician
Department Heads
H. Williamson, Jr., Agricultural Economies and Rural Sociology
D. H. Luttrell, Agricultural Engineering
J. B. McLaren, Acting, Animal Science
V. M. Nordquist, Acting, Child and Family Studies Bonnie P. Riechert, Communications
Carroll J. Southards, Entomology and Plant Pathology
Hugh O. Jaynes, Food Technology and Science
George T. Weaver, Forestry, Wildlife and Fisheries
William C. Morris, Acting, Nutrition and Food Sciences
G. D. Crater, Ornamental Horticulture and Landscape Design John E. Foss, Plant and Soil Science
L. C. Wadsworth, Acting, Textiles, Merchandising and Design

## BRANCH STATIONS

Ames Plantation, Grand Junction, James M. Anderson, Superintendent Dairy Experiment Station, Lewisburg, H. H. Dowlen, Superintendent Forestry Experiment Station: Locations at Oak Ridge, Tullahoma, and Wartburg, Richard M. Evans, Superintendent
Highland Rim Experiment Station, Springfield, D. O. Onks, Superintendent
Knoxville Experiment Station, Knoxville, John Hodges III, Superintendent
Martin Experiment Station, Martin, H. A. Henderson, Superintendent Middle Tennessee Experiment Station, Spring Hill, J. W. High, Jr., Superintendent

Milan Experiment Station, Milan, John F. Bradley, Superintendent
Plateau Experiment Station, Crossville, R. D. Freeland, Superintendent
Tobacco Experiment Station, Greeneville, Philip P, Hunter, Superintendent West Tennessee Experiment Station, Jackson, James F. Brown, Superintendent


[^0]:    ${ }^{1}$ The systems project is an ongoing study begun in 1975 to compare pasture, partial confinement and total confinement systems of farrow-to-finish swine production (Lidvall et al. 1980).
    ${ }^{2}$ See Bullock and Beals 1975; Crews et al. 1979; Kliebenstein and Sleper 1980; Saunders et al. 1979; and Schupp 1973.

[^1]:    ${ }^{\text {a.i.iii }}$ Includes field fencing.
    a-iii Includes concrete feeding slab, farrowing building slab and gutter, and finishing building and slab.
    ${ }^{\text {a-iii }}$ Includes concrete feeding slabs and 60 percent of the building investments. With the buildings used here, the manure pits and building shell make up approximately 60 percent of the total investments and have a longer life than the other equipment used.
    ${ }^{\text {b }}$ For the breeding stock, investments were based on boar values at the average of buying and selling prices while females were valued at their market price.
    ${ }^{c}$ Boar depreciation $=($ purchase price - selling price)/one year useful life.
    ${ }^{\text {d}}$ Operating inventory includes total feed, veterinary and medicine, and other direct expenses incurred by each system.

[^2]:    ${ }^{\text {a }}$ Total investment per sow.
    ${ }^{\mathrm{b}}$ Total investment per 25 -sow unit.

[^3]:    ${ }^{\mathrm{a}}$ Total investment per sow.
    ${ }^{\mathrm{b}}$ Total investment per 50 -sow unit.

[^4]:    ${ }^{\text {a }}$ Total investment per sow.
    ${ }^{\mathrm{b}}$ Total investment per 100 -sow unit.

[^5]:    ${ }^{\text {a }}$ Total investment per sow.
    ${ }^{\mathrm{b}}$ Total investment per 200-sow unit.

[^6]:    ${ }^{a}$ Minimum market hog price for which a solution was attained that yielded the specified net income level.
    ${ }^{\mathrm{b}}$ Net income $=$ net returns to owned land and operator labor used, risk and management.

[^7]:    ${ }^{\mathrm{a}}$ Net income $=$ net returns to owned land and operator labor used, risk and management.

[^8]:    ${ }^{\text {a }}$ Gross weight produced $=$ total poundage sold - purchase weight of boars. Purchase weight of boars $=2.2 \mathrm{cwt}$.

[^9]:    ${ }_{\mathrm{b}}^{\mathrm{a}}$ Permanent fencing was provided for three fields to permit a three-year rotation.
    ${ }^{\text {b }}$ Equipment needed varied from farm to farm but typically included: water hydrants, feed auger) wagon or pickup truck, high-pressure pump, front-end loader, dry manure spreader, loading chute, and hog holders.
    ${ }^{\text {c }}$ One hundred percent of the supporting equipment was charged to each of the split-phase operations. An assumption was that the equipment was required for both operations if they were separate.

[^10]:    ${ }^{\text {a }}$ A hog enterprise of the type described here was likely to be found on a multienterprise farm and thus shared equipment with other enterprises. Therefore, this system was charged 60 percent of the investment in a front-end loader, high-pressure pump, and dry manure spreader and 100 percent of a loading chute, hog holders, and scales.
    ${ }^{\text {b }}$ One hundred percent of the supporting equipment was charged to each of the split-phase operations. An assumption was that this equipment was required for both operations if they were separate.

[^11]:    ${ }^{\text {a }}$ Items included were such things as loading chute, hog holders, and scales.
    ${ }^{\text {b }}$ One hundred percent of the supporting equipment was charged to the split-phase operations except the feeding system shown. An assumption was that if only one of the two splitphase operations was used, feed was handled by a portable grinder-mixer and bulk tank supplement storage.

