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**THE ROLE OF TRANSFORMATIONAL LEADERSHIP,  
ORGANIZATION STRUCTURE, JOB CHARACTERISTICS,  
TRUST, AND JOB INVOLVEMENT TOWARDS  
PSYCHOLOGICAL EMPOWERMENT  
AMONG BANK MANAGERS**

**By**

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**Thesis submitted to the**

**Othman Yeop Abdullah Graduate School of Business**

**Universiti Utara Malaysia**

**in Fulfillment of the Requirement for the degree of Doctor of Philosophy**

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## ABSTRACT

The main purpose of this study is to investigate the antecedents and outcome of psychological empowerment among bank managers in Peninsular Malaysia. Specifically, it aimed at investigating the effect of transformational leadership, organization structure, and job characteristics on psychological empowerment; the effect of psychological empowerment on job involvement; and the moderating effect of trust on the relationships between transformational leadership, organization structure, and job characteristics on psychological empowerment. The attitudes and behaviours of employees in organizations that had undergone restructuring program such as mergers or downsizing, are found to be negatively affected. During economic downturn, intrinsic motivation is considered to be an alternative to extrinsic motivation. Acknowledging the importance of psychological empowerment as an intrinsic motivation, this study was carried out to investigate its antecedents and its outcome; and to include trust as a moderating variable. Accordingly, this study was based on social exchange theory to map and position the possible relationships between the variables in the research framework. A total of 164 bank managers, representing a response rate of 41% participated in this study. Data were collected via questionnaires. PLS-SEM was used to analyse the data and test the hypotheses. Statistical results showed that transformational leadership, organization structure, and job characteristics were directly and positively related to psychological empowerment. Psychological empowerment was also found to be positively related to job involvement. However, no empirical support was found for the moderating effect of trust on the relationship between transformational leadership, organization structure, and job characteristics on psychological empowerment. This study offers theoretical and practical contributions, implications, limitations of the study and suggestions for future research.

**Keywords:** transformational leadership, job characteristics, psychological empowerment, job involvement, trust

## ABSTRAK

Tujuan utama kajian ini adalah untuk menyiasat faktor penyumbang dan kesan pemerkasaan psikologi di kalangan pengurus bank di Semenanjung Malaysia. Secara khusus, ia bertujuan untuk menyiasat kesan kepimpinan transformasi, struktur organisasi, dan ciri-ciri kerja ke atas pemerkasaan psikologi; kesan pemerkasaan psikologi ke atas penglibatan kerja; dan kesan kepercayaan dalam meyederhanakan hubungan antara kepimpinan transformasi, struktur organisasi, dan ciri-ciri kerja ke atas pemerkasaan psikologi. Sikap dan tingkah laku pekerja dalam organisasi yang telah menjalani program penyusunan semula seperti penggabungan atau pengecilan saiz, telah terjejas secara negatif. Semasa kegawatan ekonomi, motivasi intrinsik adalah dianggap sebagai alternatif kepada motivasi ekstrinsik. Menyedari kepentingan pemerkasaan psikologi sebagai motivasi intrinsik, maka kajian ini dijalankan untuk menyiasat faktor-faktor yang menyumbang kepada pemerkasaan psikologi dan kesannya; serta memasukkan kepercayaan sebagai pembolehubah sederhana. Seterusnya, kajian ini menggunakan teori pertukaran sosial dalam memeta dan meletakkan hubungan antara pembolehubah-pembolehubah yang terdapat dalam rangka kerja penyelidikan. Seramai 164 pengurus bank, yang mewakili kadar respons sebanyak 41% terlibat dalam kajian ini. Data telah dikumpul melalui soal selidik. PLS-SEM telah digunakan untuk menganalisis data dan menguji hipotesis. Keputusan statistik menunjukkan bahawa kepimpinan transformasi, struktur organisasi, dan ciri-ciri kerja telah berkait secara langsung dan positif dengan pemerkasaan psikologi. Pemerksaan psikologi juga didapati positif dan berkaitan dengan penglibatan kerja. Walau bagaimanapun, tiada sokongan empirikal ditemui untuk kesan penyederhanaan kepercayaan kepada hubungan antara kepimpinan transformasi, struktur organisasi, dan ciri-ciri kerja ke atas pemerkasaan psikologi. Kajian ini menawarkan cadangan teoritikal dan praktikal, implikasi, limitasi kajian dan cadangan untuk kajian akan datang.

**Kata kunci:** kepimpinan transformasi, ciri-ciri pekerjaan, pemerkasaan psikologi, penglibatan kerja, kepercayaan

## **ACKNOWLEDGEMENT**

First and foremost, my sincere gratitude goes to Allah, The Most Gracious, The Most Merciful. Praise be upon his prophet Muhammad (SAW).

This dissertation is a result of many invaluable support, sacrifice, encouragement and inspiration of several individuals and organizations. I am deeply indebted to my supervisor, my mentor and my friend, Associate Professor Dr. Norsiah Mat, for seeing me through this process, Professor Dr..Rushaimi Zien my most respected dean, Associate Professor Dr. Salniza, Dr. Wan Shakizah, Dr. Muhamad Faizal and the team for your support and faith in me and determination to see me through. I really appreciate that! To Prof. T. Ramayah and Nazlina, thank you for being my guiding light in the dark tunnel of PLS-SEM. My grateful thanks also go to Irene, Sobhana, Alia and all participant bank managers who willingly shared their valuable time during data collection process.

Most importantly, thank you so much to my husband (Mohd Dzulkonnain Abu Bakar), my children (Muhamad Farhan, Muhammad Ariff, Muhammad Zikry, Aisyah Illyana) who have to bear with my erratic behaviour sometimes, and my parents (Abdul Razak Ujang and Intan Che Cha) for the *doa*. Thank you for your support, understanding and unconditional love. Finally, to all my friends and relatives (you know who you are) I am glad you are there when I need you most. Alhamdulillah!

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## TABLE OF CONTENTS

TITLE PAGE .....	i
CERTIFICATIONS OF THESIS .....	ii
PERMISSION TO USE .....	iii
ABSTRACT .....	iv
ABSTRAK .....	v
ACKNOWLEDGEMENT .....	vi
TABLE OF CONTENTS .....	vii
LIST OF TABLES .....	xi
LIST OF FIGURES .....	xii
LIST OF ABBREVIATIONS .....	xiii

## CHAPTER ONE

<b>INTRODUCTION.....</b>	<b>1</b>
1.1    Introduction .....	1
1.2    Problem Statement.....	10
1.3    Research Questions .....	17
1.4    Research Objectives .....	19
1.5    Significance of the Study.....	19
1.5.1    Theoretical Contribution .....	19
1.5.2    Practical Contribution .....	20
1.6    Scope of the Study.....	22
1.7    Definitions of Key Terms .....	23
1.8    Organization of the Thesis.....	24

## CHAPTER TWO

<b>LITERATURE REVIEW .....</b>	<b>26</b>
2.1    Introduction .....	26
2.2    Empowerment.....	27
2.2.1    Conceptualization of Psychological Empowerment .....	31
2.2.2    Antecedents of Psychological Empowerment .....	34
2.2.2.1    Transformational Leadership Style and Psychological Empowerment .....	39

2.2.2.2 Organization structure and Psychological Empowerment.....	44
2.2.2.3 Job Characteristics and Psychological Empowerment .....	47
2.2.3 Outcome of Psychological Empowerment.....	52
2.2.3.1 Job Involvement.....	55
2.2.3.1.1 Definition.....	55
2.2.3.1.2 Outcomes of Job Involvement.....	59
2.2.3.1.3 Determinants of Job Involvement .....	61
2.2.3.2 Psychological empowerment and Job Involvement.....	62
2.3 Trust.....	63
2.3.1 Definition of Trust.....	66
2.3.2 The Moderating Effect of Trust on the Relationship between the Antecedents Variables and Psychological Empowerment.....	69
2.4 Summary .....	72

### **CHAPTER THREE**

<b>METHODOLOGY .....</b>	<b>73</b>
3.1 Introduction .....	73
3.2 Theoretical Framework .....	73
3.3 Underpinning Theory .....	74
3.4 Statements of Hypotheses.....	77
3.4.1. Direct Effect .....	78
3.4.1.1.. Transformational Leadership and Psychological Empowerment .....	78
3.4.1.2 Organizational Structure and Psychological Empowerment ...	79
3.4.1.3 Job Characteristics and Psychological Empowerment .....	80
3.4.1.4 Psychological Empowerment and Job Involvement.....	81
3.4.2 Moderating Effect.....	82
3.5 Research Design.....	83
3.6 Population and Sampling .....	84
3.6.1 Unit of analysis .....	84
3.6.2 Sampling Technique and Sample Size.....	85
3.7 Variables and Measures .....	86
3.7.1 Psychological Empowerment.....	86
3.7.2 The Antecedents factors .....	89

3.7.2.1	Transformational leadership style .....	89
3.7.2.2	Organization structure.....	92
3.7.2.3	Job Characteristics .....	94
3.7.3	Outcome Variable.....	98
3.7.3.1	Job Involvement.....	98
3.7.4	Moderating Variable .....	100
3.7.4.1	Trust .....	100
3.8	Questionnaires Design.....	102
3.9	Data Collection Method .....	103
3.10	Pretest .....	104
3.11	Statistical Techniques.....	105
3.11.1	Preliminary Analysis and Descriptive Statistics .....	105
3.11.2	Partial Least Squares Structural Equation Modelling (PLS-SEM).....	106
3.11.3	Assessing the Measurement Model (Outer Model) .....	108
3.11.4	Assessing the Structural Model (Inner Model).....	110
3.12	Summary.....	112

## **CHAPTER FOUR**

<b>FINDINGS .....</b>	<b>113</b>	
4.1	Introduction .....	113
4.2	Response Rate .....	113
4.3	Response Bias .....	115
4.3.1	Non Response Bias.....	115
4.3.2	Common Method Variance .....	115
4.4	Profile of Respondents.....	116
4.5	Descriptive Analysis .....	117
4.6	Goodness of Measurement Model.....	118
4.6.1	Construct Reliability and Validity.....	122
4.6.2	Assessment of Reflective Measurement Model .....	129
4.6.3	Assessment of Formative Construct.....	135
4.6.4	The Establishment of Second-Order Constructs.....	136
4.7	Assessment of Structural Model.....	140
4.7.1	Direct Effect .....	140

4.7.2 Effect Size .....	142
4.7.3 Moderating Effect – The Two Stage Approach .....	145
4.8 Analyzing Predictive Relevance ( $Q^2$ ).....	147
4.9 Summary of the Findings .....	148
 <b>CHAPTER FIVE</b>	
<b>DISCUSSION AND CONCLUSION .....</b>	<b>151</b>
5.1 Introduction .....	151
5.2 Recapitulation of the Study Findings .....	152
5.3 Discussion.....	154
5.3.1 The Level of Psychological Empowerment among Bank Managers....	154
5.3.2 The Direct Relations between Transformational Leadership and Psychological Empowerment.....	155
5.3.3 The Direct Relations between Organization Structure and Psychological Empowerment.....	157
5.3.4 The Direct Relations between Job Characteristics and Psychological Empowerment.....	158
5.3.5 The Direct Relations between Psychological Empowerment and Job Involvement.....	161
5.3.6 The moderating Effects of Trust .....	162
5.4 Contributions of the Research .....	164
5.4.1 Theoretical Contribution .....	164
5.4.2 Methodological Contribution.....	165
5.4.3 Managerial Implications .....	167
5.5 Limitations and Future research Directions .....	168
5.6 Conclusion.....	170
 <b>REFERENCES.....</b>	<b>172</b>
<b>APPENDICES .....</b>	<b>195</b>

## LIST OF TABLES

	Page
Table 3.1 <i>Total Number of Conventional Banks in Peninsular Malaysia .....</i>	85
Table 3.2 <i>Measurement of Psychological Empowerment.....</i>	88
Table 3.3 <i>Measurement of Transformational Leadership .....</i>	91
Table 3.4 <i>Measurement of Organization Structure .....</i>	94
Table 3.5 <i>Measurement of Job Characteristics .....</i>	95
Table 3.6 <i>Measurement of Job Involvement .....</i>	99
Table 3.7 <i>Measurement of Trust .....</i>	100
Table 3.8 <i>Layout of the Questionnaire .....</i>	103
Table 3.9 <i>Assessing Measurement Model .....</i>	109
Table 3.10 <i>Assessing Structural Model .....</i>	111
Table 4. 1 <i>Questionnaires Distribution .....</i>	114
Table 4.2 <i>Profile of Respondents .....</i>	116
Table 4.3 <i>Descriptive Statistics for the Studied Variables .....</i>	118
Table 4.4 <i>Loadings and Cross Loadings .....</i>	124
Table 4.5 <i>Results Summary for Reliability and Validity of Constructs .....</i>	130
Table 4.6 <i>Fornell-Larcker Criterion Analysis for Checking Discriminant Validity of First-order Constructs .....</i>	134
Table 4.7 <i>Second-order of PE, TL, JC and Trust construct and its relationship with first-order constructs .....</i>	139
Table 4.8 <i>Summary of the Direct Effect.....</i>	142
Table 4.9 <i>R<sup>2</sup> of Endogenous latent variables .....</i>	142
Table 4.10 <i>The Effect Size of the Model .....</i>	143
Table 4.11 <i>Summary of Result for Moderating Effect .....</i>	145
Table 4.12 <i>Summary of Hypotheses Testing .....</i>	147
Table 4.13 <i>Predictive Relevance for Endogenous Variables.....</i>	148

## LIST OF FIGURES

	Page
Figure 3.1 <i>The Research Framework</i> .....	74
Figure 3.2 <i>Difference between Reflective and Formative Measurement Model</i> ..	109
Figure 4.1 <i>Example of a PLS Path Model</i> .....	120
Figure 4.2 <i>Research Model of the Study</i> .....	123
Figure 4.2 <i>The Structural Model</i> .....	144
Figure 4.3 <i>Two-Stage Approach: Moderating Effects Model (Bootstrapping)</i> ....	146
Figure 4.4 <i>The Predictive Relevance of the Endogenous Latent Variables (<math>Q^2</math>)</i> .	150



## **LIST OF ABBREVIATIONS**

AVE	Average Variance Extract
BAFIA	Banking and Financial Institutions Act
BNM	Bank Negara Malaysia
CFA	Confirmatory Factor Analysis
CR	Composite Reliability
EFA	Exploratory Factor Analysis
FSA	Financial Services Act
PLS	Partial Least Square
PLS-SEM	Partial Least Square Structural Equation Modelling
SD	Standard Deviation
SE	Standard Error
SEM	Structural Equation Modelling
SET	Social Exchange Theory
SDT	Self-Determination Theory
SPSS	Statistical Package for Social Science
VIF	Variance Inflation Factor

# **CHAPTER ONE**

## **INTRODUCTION**

### **1.1 Introduction**

Traditionally, organizations have operated under Taylor's and Weber's way where orders and commands; rules and procedures are the main themes. Today, similar themes are almost absent with most organizations are grappling with discouraging and volatile environments. Rapid changes in technology have led to the production of several products with shorter product life cycle and have given rise to customers' different values and norms with different expectations in product demand. In addition to this, profound changes and the decline in global economy have affected businesses around the world greatly. Many businesses have ceased their operations. Those that survive have to reduce their productions. Terms such as downsizing, merger and acquisition are becoming a norm which cause uncertainties among most employees in this era.

Today's organizations are becoming flatter, decentralized and boundaryless. Business environments, both national and international crises, have encouraged organizations to look for more flexible, simpler, and more dynamic organization structures (Akdogan & Cingoz, 2009). To the employees, these business strategies with more flexible, simpler, and more dynamic organization structures, are synonymous with retrenchment, less career opportunities, or fewer job promotions, and more pressures.

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