# A STUDY ON THE FACTORS INFLUENCE TEACHERS' ATTITUDE TOWARD ORGANIZATIONAL CHANGE: A CASE STUDY OF SECONDARY SCHOOL, KOTA SETAR

## **MARINI BT OTHMAN**

MASTER OF HUMAN RESOURCE MANAGEMENT UNIVERSITI UTARA MALAYSIA JANUARY 2013

# A STUDY ON THE FACTORS INFLUENCE TEACHERS' ATTITUDE TOWARD ORGANIZATIONAL CHANGE: A CASE STUDY OF SECONDARY SCHOOL TEACHERS, KOTA SETAR

By

**MARINI BT OTHMAN** 

811050

Thesis Submitted to
Othman Yeop Abdullah Graduate School of Business,
Universiti Utara Malaysia,
in Fulfilment of the Requirements for the Degree of Master of Human Resource
Management

### **DECLARATION**

I declare that the substance of this project paper has never been submitted for any degree or post graduate program and qualifications.

I certify that all the supports and assistance received in preparing this project paper and all the sources abstracted have been acknowledged in this stated project paper.

MARINI BT OTHMAN 811050

Othman Yeop Abdullah Graduate School of Business Universiti Utara Malaysia 06010 Sintok Kedah Darul Aman Malaysia

### PERMISSION TO USE

In presenting this thesis as partial fulfilment of the requirements for a postgraduate degree from the Universiti Utara Malaysia (UUM), I hereby agree that the Library of Universiti Utara Malaysia may make it freely available for inspection. I further agree that permission for copying of thesis in any manner, in whole or in part, for scholarly proposes may be granted by my supervisor, or in their absence, by the Dean of Othman Yeop Abdullah, Graduate School of Business where I did my thesis. It is understood that any copying or publication or use of this thesis or parts thereof for financial gain shall not be allowed without my written permission. It is also understood that due recognition shall be given to me and to Universiti Utara Malaysia for any scholarly use which may be made of any material from my thesis.

Request of permission to copy or to make other use of material in this thesis, in whole or in part should be addressed to:

Dean of Othman Yeop Abdullah Graduate School of Business
Universiti Utara Malaysia
06010 Sintok
Kedah Darul Aman
Malaysia

### **ABSTRACT**

This study aims to identify the factors that influence teachers' attitudes towards organizational change in secondary school, Kota Setar. The objective of this study is to find an answer accurately and concrete about the relationship between the five independent variables; quickness acceptance of change, readiness to change, commitment in the organization, trust in management and communication in the organization that's influence the teachers' attitude toward organizational change for secondary school. In order to find out the relationship, 335 questionnaires have been distributed to teachers in secondary schools, Kota Setar, and found that 80.3% of respondents have returned their questionnaires. The method used in this study is a quantitative method. The study found that five of the eight key variables; readiness for change, quickness acceptance of change, commitment in the organization, belief in management and communication in the organization have significant impact on the attitude towards organizational change. This research is expected to provide benefits and improvements to at least two areas, management and practical implications. Quickness acceptance to change was found to be the most important factor in explaining the attitude towards organizational change that has the highest beta value of .465.

Key words: Organizational change, readiness to change, quickness acceptance to change, commitment to change, trust in management and communication in organization, teachers' attitude.

### **ABSTRAK**

Kajian ini bertujuan untuk mengenal pasti faktor-faktor yang mempengaruhi sikap guru terhadap perubahan organisasi di sekolah menengah, Kota Setar. Objektif kajian ini adalah untuk mengkaji hubungan antara lima pembolehubah bebas; penerimaan kepantasan perubahan, kesediaan untuk berubah, komitmen dalam organisasi, kepercayaan dalam pengurusan dan komunikasi dalam organisasi yang mempengaruhi sikap guru ke arah perubahan organisasi bagi sekolah menengah. Untuk mengetahui kepentingan perhubungan tersebut, kajian ini telah menggunakan soal selidik yang diedarkan untuk mengetahui sikap guru di sekolah-sekolah menengah, Kota Setar. Jumlah soal selidik yang telah diedarkan ialah sebanyak 335, dan 80.3% daripada jumlah responden telah mengembalikan borang soal selidik mereka. Kaedah kajian yang digunakan merupakan kaedah kuantitatif. Kajian telah mendapati bahawa lima daripada lapan pembolehubah utama iaitu kesediaan untuk perubahan, penerimaan kepantasan perubahan, komitmen dalam organisasi, kepercayaan dalam pengurusan dan komunikasi dalam organisasi mempunyai kesan positif pada sikap guru terhadap perubahan organisasi yang berlaku. Kajian ini dijangka memberi manfaat dan penambahbaikan kepada sekurang-kurangnya dua bidang, iaitu dalam bidang pengurusan dan implikasi praktikal dalam bidang akademik. Penerimaan kepantasan perubahan didapati menjadi faktor yang paling penting dalam menerangkan sikap guru terhadap perubahan organisasi yang mempunyai nilai beta tertinggi sebanyak .465.

Kata kunci : Perubahan organisasi, penerimaan kepantasan perubahan, kesediaan untuk berubah, komitmen dalam organisasi, kepercayaan dalam pengurusan dan komunikasi dalam organisasi, sikap guru ke arah perubahan organisasi.

### ACKNOWLEDGEMENTS

I begin in the name of Allah, the most Gracious and the most Merciful.

Praise to Allah S.W.T for bestowing me with patience, strenght and excellent health throughout the process of completing my Master Degree Programme in Human Resource Management. I would like to present my deepers appreciation to my supervisor Dr Mohd Faizal bin Mohd Isa for his time, effort, and guidance in helping me to complete this project paper.

My special gratitude and with all of my heart want to say thank you to all my beloved family especially my lovely mother (Hasaniah bt Shaffie) who continuously pray for my success and consistently giving me full support and encouragement, keep reminding me not to give up hope in facing everyday challenges and obstacles.

I would like to express my thankfulness to all teachers and education department for this opportunity who have spare some of their time to answer my questionnaire, and support from my beloved bestfriends who never stop giving me hope. I also would like to acknowledge an effort made by an examiner appointed by my supervisor in checking my works in this project paper.

Last but not least I would like to remember and thanks my late father, Allahyarham Othman b. Abdullah, who had raised and guided me to be a good person. He was not here with me anymore but his prayers are. Thank you dad and I miss you so much. Also thank you to all of you who I have not mentioned here but have contributed directly or indirectly to the completion of this project paper. Your good deeds will never be forgotten.

# TABLE OF CONTENTS

DEC	LARA	TION	i
PER	MISSIC	ON TO USE	ii
ABS	ГRАСТ		iii-iv
ACK	NOWL	EDGEMENT	v
TAB	LE OF	CONTENTS	vi-xi
LIST	OF TA	ABLES	xii-xiii
LIST	OF CI	HARTS	xiv
СНА	PTER	1: INTRODUCTION	
1.1	Introd	uction	1
1.2	Proble	em Statement	5
1.3	Resea	rch Questions	9
1.4	Resea	rch Objectives	10
1.5	Signif	icance of the study	10
1.6	Scope	of the Study	11
1.7	Defini	tions of Key Terms	12
	1.7.1	Organizational Change	12
	1.7.2	Quickness Acceptance of Change	12
	1.7.3	Readiness to Change	12
	1.7.4	Commitment to Organization	12
	1.7.5	Trust in Management	12
	1.7.6	Communication in Organization	13
	1.7.7	Employee Attitudes toward Organizational Change	13

1.8	Organ	ization of the Thesis	13
СНА	PTER 2	2: LITERATURE REVIEW	
2.1	Introd	uction	14
2.2	Organ	izational Change	14
	2.2.1	Definition od Organizational Change	17
	2.2.2	Employee Attitudes toward Organizational Change	18
2.3	Huma	n Factor of Organizational Change	20
2.4	Theor	y of Planned Behavior and Fazio's Mode Model	30
2.5	Resear	rch Hyphotesis	33
2.6	Conclu	usion	34
CHA	PTER 3	3: METHODOLOGY	
3.1	Introd	uction	35
3.2	Resear	rch Framework	36
3.3 Research Design		rch Design	37
	3.3.1	Source of Data	38
		3.3.1.1 Primary Source of Data	38
		3.3.1.2 Secondary Source of Data	39
3.4	Meası	arement of Variables / Instrument	39
	3.4.1	Variables and Measures	39
	3.4.2	Interpretation of Variables	39
		3.4.2.1 Measure for Quickness Acceptance to Change	40
		3.4.2.2 Measure for Readiness to Change	41
		3.4.2.3 Measure for Commitment in Organization	41

		3.4.2.4 Measure for Trust in Management	43
		3.4.2.5 Measure for Communication in Organization	44
		3.4.2.6 Measure for Attitude toward Organizational Change	46
	3.4.3	Questionnaire Design	47
	3.4.4	Validation of Instruments	47
		3.4.4.1 Pilot Test	47
3.5	Data C	Collection and Administration	48
	3.5.1	Data Collection Method	48
		3.5.1.1 Questionnaires	48
3.6	Data C	Collection Procedures	49
3.7	Popul	ation Frame	51
3.8	Sampl	le Size and Sampling Techniques	51
3.9	Data A	Analysis Technique	52
	3.9.1	Descriptive Statistic	52
	3.9.2	Pearson Correlation Coefficient	53
	3.9.3	Linear Regression	54
3.10	Concl	usion	55
СНА	PTER 4	4 : FINDING & DISCUSSION	
4.1	Introd	uction	56
4.2	Respo	nses rate	56
4.3	Demo	graphic Profile	57
4.4	Descriptive Analysis		58
4.5	Norma	ality and Linearity Test	59
	4.5.1	Normality Analysis	59

	4.5.2 Linearity Analysis	64	
4.6	The Reliability Analysis for Pilot Test		
4.7	Factor Analysis		
	4.7.1 Factor Analysis for Readiness to Change and Quickness	68	
	Acceptance of Change		
	4.7.2 Factor Analysis for Commitment in Organization	70	
	4.7.3 Factor Analysis for Trust in Management	7	
	4.7.4 Factor Analysis for Communication in Organization	72	
4.8	Reliability Analysis for the Actual Study (After Factor Analysis)	7.	
4.9	Summary results for the Actual Study (After Factor Analysis)	7	
4.10	Framework Refinement	7	
4.11	Re-write Hypothesis	7	
	4.11.1 Correlation Result Analysis	7	
4.12	Regression Analysis	8	
4.13	Conclusion	8	
СНА	PTER 5 : DISCUSSIONS AND CONCLUSIONS		
5.1	Introduction	8.	
5.2	Summary of the Findings	8	
5.3	Discussions	8	
5.4	Limitations of the Study	9:	
5.5	Implications of the Study	9	
5.6	Future Research	9	
5.7	Conclusion	10	

**BIBLIOGRAPHY** 102

APPENDIX A: A QUESTIONNAIRE

APPENDIX B: SPSS OUTPUT

	LIST OF TABLES	PAGE
Table 2.1	Theory of Planned Behavior & Fazio's Mode Model	30
Table 3.1	Research Framework	36
Table 3.2	Quickness Acceptance of Change Items	40
Table 3.3	Readiness to Change Items	41
Table 3.4	Commitment in Organization Items	42
Table 3.5	Trust in Management Items	43
Table 3.6	Communication in Organization Items	44
Table 3.7	Attitude toward Organizational Change Items	46
Table 3.8	Interpretation of Strenght of Correlation Coefficient	54
Table 4.1	Responses Rate	56
Table 4.2	Demographic Statistic	57
Table 4.3	Descriptive Analysis	58
Table 4.4	Normality Analysis	63
Table 4.5	Reliability Analysis for Pilot Test	66
Table 4.6	Factor Analysis for Readiness to Change and Quickness	69
	Acceptance of Change	
Table 4.7	Factor Analysis for Commitment to Change	70
Table 4.8	Factor Analysis for Trust in Management	71
Table 4.9	Factor Analysis for Communication in Organization	72
Table 4.10	Summary of Factor Analysis Result for All Variables	74
Table 4.11	Pearson Correlation	82
Table 4.12	Regression Analysis	83

	LIST OF CHART	PAGE
Chart 1	The Normality of Items in Quickness Acceptance of Change	60
Chart 2	The Normality of Items in Readiness to Change	60
Chart 3	The Normality of Items in Commitment to Change	61
Chart 4	The Normality of Items in Trust in Management	61
Chart 5	The Normality of Items in Commitment in Organization	62
Chart 6	The Normality of Items in Attitude toward Organizational	62
	Change	
Chart 7	Linearity Graph	65
Chart 8	Linearity of Scatterplot	65

### **CHAPTER ONE**

### **INTRODUCTION**

### 1.1 Introduction

Change is the movement away from a present state towards a future state (George & Jones, 1996) or generally a response to some significant threat or opportunity arising outside of the organization (Gilgeous, 1997). Changes in technology such as computerization and e-commerce have created a quantum leap in data communication, work processes and the way of doing business. With the impending moved towards globalization and liberalization of markets, organizations have to be prepared to cope with the rapid changes in the business dynamics. Every organization must submit to the varying demands and changes in the environment. Changes within an organization took place in response to business and economic events and to processes of managerial perception, choice, and actions where managers saw events taking place that indicate the need for a change (Pettigrew, 1985).

Many organizations found changes to be a real challenge. The change process in each organization was unique in each situation, due to the differences in the nature of the organization, the nature of the business, the work culture and values, management and leadership style, also the behaviour and attitude of the employees. Further, the risk of failure was greater as people are generally resistant to changes. For some, changes might bring satisfaction, joy and advantages, while for others changes might bring pain, stress and disadvantages.

# The contents of the thesis is for internal user only

### **BIBLIOGRAPHY**

- Abbott, J. B., Boyd, N. G., & Miles, G. (2006). Does type of team matter? An investigation of the relationships between job characteristics and outcomes within a team-based environment. *The Journal of Social Psychology*, 146(4), 485-507.
- Agocs, C. (1999). Institutional resistance to organizational change: Denial in action and repression. *Journal of Business Ethics*, 16, 917-31.
- Ajzen, I. (1991). The theory of planned behavior. *Organizational Behavior and Human Decision Processes*, 50, 179-211.
- Ajzen, I., & Fishbein, M. (1980). *Understanding attitudes and predicting social behavior*. Englewood Cliffs, N.J.: Prentice Hall.
- Aktouf, O. (1992). Management and Theories of Organizations in the 1990's: Toward a Critical Radical Humanism? *Academy of Management Review*, 17(3), 407-431.
- Alas, R. (2007). Reactions to organizational change from the institutional perspective: The case of Estonia. *Problems and Perspectives in Management*, 5(3), 19-31.
- Albrecht, S. (2002). Perceptions of integrity, competence and trust in senior management as determinants of cynicism toward change. *Public Administration & Management*, 7, 320-343.
- Allen, N. & Meyer, J. (1990). The measurement and antecedents of affective, continuance and normative commitment to the organization. *Journal of Occupational Psychology*, 63: 1-18.
- Alreck, P. L. & Settle, R. B. (2004). *The survey research handbook, 3<sup>rd</sup> Edition, Boston: McGraw.*
- Argyris, C. (2004), "Double-loop learning and organizational change facilitating transformational change", in Boonastra, J.J. (Ed.), *Dynamics of Organizational Change and Learning*, John Wiley & Sons, England, pp. 389-401.
- Armenakis, A. A., & Bedeian, A. G. (1999). Organizational change: A review of thoery and research in the 1990s. *Journal of Management*, 25, 293-315.
- Armenakis, A. A., & Harris, S. G. (2002). Crafting a change message to create transformational readiness. *Journal of Organizational Change Management*, 15, 169-183.
- Armenakis, A. A., Field, H., & Harris, S. G. (1999). Making change permanent: A model for institutionalizing change interventions. In W. Passmore & R.

- Woodman (Eds.), *Research in organizational change and development* (Vol. 12, pp. 97-128). Stanford, CT: JAI Press.
- Armenakis, A. A., Harris, S. G., & Mossholder, K. W. (1993). Creating readiness to change. *Human Relations*, 46, 681-702.
- Asch, S. E. (1940). Studies in the principles of judgments and attitudes: II. Determination of judgments by group and by ego standards. *Journal of Social Psychology*, 12, 433-465.
- Audia, P. G., Locke, E. A. & Smith, K. S. (2000). The paradox pf success: An archival and a laboratory study of strategic persistence following radical environmental change. *Academy of Management Journal*, 43, 837-53.
- Balogun, J. & Johnson, G. (2004). Organizational restructuring and middle manager sense making. *Academy of Management Journal*, 47(4), 523-49.
- Becker, T., Billings, R., Eveleth, D., & Gilbert, N. (1996). Foci and bases of employee commitment: Implications for job performance. *Academy of Management Journal*, 39, 464-482.
- Beer, M., & Nohria., N. (2000). Cracking the Code of, 133–142.
- Berita Semasa (November 5, 2012). Retrieved from http://www.beritaterkini.my/pbs-sekolah-online.
- Bernerth, J. (2004). Expanding our understanding of the change message. *Human Resource Development Review*, 3, 36-52.
- Bordia, P., Hobman, E., Jones, E., Gallois, C., & Callan, V. J. (2004). Uncertainty during organizational change: Types, consequences and management strategies. *Journal of Business and Psychology*, 18, 507-532.
- Boseman, G. (2008). Effective leadership in a changing world. *Journal of Financial Service Prefessionals*, 62(3), 36-38.
- Bosley, S., Arnold, J. & Cohen, L. (2007). The anatomy of credibility: A conceptual framework of valued career helper attributes. *Journal of Vocational Behavior*, 70(1), 116-34.
- Bray, D. W. (1994). Personnel-centered organizational diagnosis. In A. Howard (Ed.), *Diagnosis for organizational change* (pp. 152-171). New York: Guilford Press.
- Bridges, W. (1986). Managing organizational transitions. *Organizational Dynamics*, *Summer*, 24-33.
- Bruckman, J. C. (2008). Overcoming resistance to change: Causal factors, interventions, and critical values. *The Psychologist-Manager Journal*, 11(2), 211–219.

- Bruner, J. S. (1957). On perceptual readiness. *Psychological Review*, 64, 123-152.
- Bulanan, B., & Kementerian, T. (2013). Sekapur sirih: Tan Sri Abd Ghafar bin Mahmud Memahami kandungan Pelan Pembangunan Pendidikan Malaysia: Aspirasi Sistem, (April).
- Busher, H. (2006). *Understanding educational leadership: People, power and culture.* Open University Press.McGraw-Hill House. England.
- Calabrese, R. L. (2002). The school leader's imperative: leading change. *International Journal of Educational Management*, *16*(7), 326–332. doi:10.1108/09513540210448086
- Carter, D. L. (1995). Politics and community policing: Variables of change in political environment. *Public Administration Quarterly*, 19, 6-25.
- Carnall, C.A. (1990), *Managing Change in Organizations*, Prentice-Hall International (UK), Hemel Hempstead
- Chen, S., Lin, P., Lu, C., & Taso, C. (2007). The moderation effect of HR strength on the relationship between employee commitment and job performance. *Social Behaviour adn Personality*, *35*(8), 1121-1138.
- Chen, Z., Tsui, A. S., & Farh, J. (2002). Loyalty to supervisor vs. organizational commitment: Relationship to employee performance in China. *Journal of Occupational & Organizational Psychology*, 75(3), 339-357.
- Church, A. H., Siegal, W., Javitch, M., Waclawski, J. & Burke, W. W. (1996). Managing organizational change: What you don't know might hurt you. *Career Development International*, 1(2), 25-30.
- Churchill, G. A., & Peter, J. P. (1984). 'Research Design Effects on the Reliability of Rating Scales: A Meta-Analysis'. *Journal of Marketing Research*, 21 (November), 360-375.
- Coakes, S. J. & Steed, L. G. (2001). SPSS Analysis without Anguish: Version 10.00 for Windows. Brisbande: John Wiley & Sons.
- Coch, L., &French, J. R. P. (1948). Overcoming resistance to change. *Human Relations*, 1, 512-532.
- Cochran, J. K., Bromley, M. L., & Swando, M. J. (2002). Sheriff's deputies' receptivity to organizational change. *Policing*, 25, 507-529.
- Coetsee, L. (1999). From resistance to commitment. *Public Administration Quarterly*, 23, 204-222.

- Collins, P. R., & Waugh, R. F. (1998). Teachers' receptivity to a proposed system-wide educational change. *Journal of Educational Administration*, *36*(2), 183–199. doi:10.1108/09578239810204381
- Connor, D. R. (1992). Managing at the speed of change: How resilient managers succeed and prosper wherre others fail. New York: Villard Books.
- Cooper-Hakim, A. & Viswesvaran, C. (2005). The construct of work environment: Testing an integrative framework. *Psychological Bulletin*, 131(2), 241-259.
- Covin, T. J., & Kilmann, R. H. (1990). Participant perceptions of positive and negative influences on large-scale change. *Group and Organization Studies*, 15, 233-248.
- Covey, S. M. R., & Merrill, R. R. (2006). The speed of trust: The one thing that changes everything, New York, NY: Free Press.
- Cronbach, L. J. (1951). *Coefficient alpha and the internal structure of tests*. Psychometric 16(3), 297-334.
- Cummings, T. G., & Worley, C. G. (2005). *Organizational development and change* (6<sup>th</sup> ed). Cincinnati, OH: South-Western.
- Dawson, P. (2003), Understanding Organizational Change: The Contemporary Experience of People at Work, Sage, London.
- De Jager, P. (2001). Resistance to change: A new view of an old problem. *The Futurist*, 24-27.
- DeVellis, R. (2003). Scale Development: Theory and Applications. 2<sup>nd</sup> Edition. Thousand Oaks, CA: Sage.
- Dubrin, A. J. (2005). *Coaching and mentoring skills*. Uppering Saddle River, NJ: Pearson Prentice-Hall.
- Dunham, R.B. (1984), Organizational Behavior, Irwin, Homewood, IL.
- Dunton, B. C., & Fazio, R. H. (1997). An individual difference measure of motivation to control prejudiced reactions. *Personality and Social Psychology Bulletin*, 23(3), 316-326.
- Dyn, B. (1999). Resistance in organizations: How to recognize, understand and respond to it. *OD Practitioner*, 31(1), 6-19.
- Eby, L. T., Adams, D. M., Russel, J. E. A., & Gaby, S. H. (2000). Perceptions of organizational readiness for change: Factors related to employees' reactions to the implementation of team-based selling. *Human Relations*, 53, 419-428.
- Elias, S.M. (2009), "Employee commitment in times of change: assessing the importance of attitudes toward organizational change", *Journal of Management*, Vol. 35 No. 1, pp. 37-55.

- Elving, W. J. L. & Bennebroek Gravenhorst, K. M. (2005). Communicating organizational change, the role of trust a commitment. *Journal of Management Studies*, 33(4), 317-29.
- Fazio, R. H. (1990). Multiple processes by which attitudes guide behavior: The MODE model as an integrative framework. In M. P. Zanna (Ed.), *Advances in experimental social psychology* (Vol. 23, pp. 75-109). New York: Academic Press.
- Fazio, R. H., Jackson, J. R., Dunton, B. C., & Williams, C. J. (1995). Variability in automatic activation as an unobstrusive measure of racial attitudes: A bona fide pipeline? *Journal of personality and social psychology*, 69(6), 1013.
- Francesco, A. M., & Gold, B. A. (1998). *International Organizational Behaviour: Text, Readings, Cases and Skills.* New Jersey: Prentice-Hall Inc.
- Freund, A. (2005). Commitment of job satisfaction as predictors of turnover intentions among welfare workers. *Administration in Social Work*, 29(2), 5-21.
- George, J.M., Jones, G.R. (1996), *Understanding and Managing Organizational Behavior*, Addison-Wesley, Reading, MA.
- Ghaith, G., & Yaghi, H. (1997). Relationships among experience, teacher efficacy and attitude toward the implementation of instructional innovation. *Teacher and Teacher Education*. 13(4),451-458.
- Gilgeous, V. (1997), *Operations and the Management of Change*, Pitman Publishing, London.
- Green, P. E., & Rao, V. R. (1970). "Rating Scales and Information Recovery How Many Scales and Response Categories to Use?". *Journal of Marketing*, 34, 33-39.
- Guilford, J. P. (1956). Fundamental statistics in psychology and education. New York: McGraw-Hill.
- Hair, J. F., Anderson, R. E., Tatham, R. L., & Black, W. C. (1984). *Multivariate Data Analysis with Readings*. Englewood Cliffs, NJ: Prentice-Hall.
- Hair, J. F., Black, W. C., Babin, B. J., Anderson, R. E. & Tatham, R. I. (2006). *Multivariate Data Analysis*, 6<sup>th</sup> Edition, Pearson, N. J: Prentice Hill.
- Hairulazim Ahmad, (September 8, 2013). Harian Metro.
- Hall, R. (1996). *Organizations, structures, processes, and outcomes*. Englewood Cliffs, NJ: Prentice Hall.
- Hansma, L. D., & Elving, W. J. L. (2008). Corporate and Marketing
  Communications as a Strategic Resource: Response to Contemporary Use,
  Challenges and Criticism, Faculty of Social Sciences, 116-127.

- Harvey, L., Locke, W., & Morey, A. (2002). Enhancing employability, recognising diversity: making links between higher education and the world of work. London and Manchester: Universities UK/CSU.
- Hastorf, A. H., & Cantril, H. (1954). They saw a game: A case study. *Journal of Abnormal and Social Psychology*, 49, 129-134.
- Hatch, T. (2009). *Managing to change: How schools can survive (and sometimes thrive in turbulent times)*. Columbia University, New York: Teachers College.
- Hempel, P.S. and Martinsons, M.G. (2009), "Developing international organizational change theory using cases from China", *Human Relations*, Vol. 62 No. 4, pp. 459-99.
- Herold, D.M., Fedor, D.B. and Caldwell, S.D. (2007), "Beyond change management: a multilevel investigation of contextual and personal influences on employees' commitment to change", *Journal of Applied Psychology*, Vol. 92 No. 4, pp. 942-51.
- Holt, D. T. (2002). *Readiness for change: The development of a scale.* PhD dissertation, Auburn University, US.
- Holt, D. T., Armenakis, A. A., Feild, H. S., & Harris, S. G. (2007). Readiness to change: The systematic development of a scale. *The Journal of Applied Behavioral Science*, 43(2), 232-251.
- Hultman, K. (1995). Scaling the wall of resistance. *Training & Development*, 4, 15-22.
- Hultman, K. (1995). Making change irresistible: *Overcoming resistance to change in your organization*. Palo-Alto, CA: Davies-Black Publishing.
- Hussein Ahmad. (2001). Mandat UNESCO dan cabaran globalisasi. Kuala Lumpur: Utusan Publication.
- Huy, Q. (2002). Time, temporal capability and planned change. *Academy of Management Review*, 26(4), 601-23.
- Iverson, R. D. (1996). Employee acceptance of organizational change: The role of organizational commitment. *The International Journal of Human Resource Management*, 7(1), 122-149.
- Iverson, R. D., & Buttigieg, D. M. (199). Affective, normative, and continuance commitment: Can the right kind of commitment be managed? *Journal of Management Studies*, 36(3), 307-333.
- Jacobsen, J. (2008). Avoiding mistakes of the past: Lessons learned on what makes or breaks quality initiatives. *The Journal for Quality and Participation*, 31(2),4-9.

- Juechter, W.M., Caroline, F., Alford, R.J. (1998), "Five conditions for high performance cultures", *Training and Development*, Vol. 52 No.5, pp.63-7.
- Johansson, C. & Heide, M. (2008). Speaking of change: Three communication approaches in studies of organizational change. *Corporate Communications: An International Journal*, 13(3), 288-305.
- Johnson, S. (1992). Images: A way of understanding the practical knowledge of student teachers. *Teaching and Teacher Education*, 18, 1213-1326.
- Jones, R. A., Jimmieson, N. L., & Griffiths, A. (2005). The impact of organizational culture and reshaping capabilities on change implementation success: The mediating role of readiness for change. *Journal of Management Studies*, 42, 361-386.
- Jones, E., Watson, B., Gardner, J. & Gallois, C. (2004). Organizational communication: Challenges for the new century. *Journal of Communication*, 54, 722-50.
- Joshi, A. (2010). Salesperson Influence on Product Development: Insights from a Study of Small Manufacturing Organizations. *Journal of Marketing*, 74(1), 94-107.
- Judge, T, A., Thoresen, C. J., Pucik, V., & Welbourne, T. M. (1999). Managerial coping with organizational change: A dispositional perspective. *Journal of Applied Psychology*, 84, 107-122.
- Kanter, D. L., & Mirvis, P. H. (1989). *The cynical Americans: Living and working in an age of discontent and disillusion.* San Francisco, CA: Jossey-Bass.
- Karim, A., & Kathawala, Y. (2005). The experience of manufacturing firms with the implementation of different production philosophies: A United States survey. *International Journal of Management*, 22(3), 35-65.
- Katz, D. (1960). The functional approach to the study of attitudes. *Public Opinion Quarterly*, 24, 163-204.
- Kavanagh, M. H., & Ashkanasy, N. M. (2006). The impact of leadership and change management strategy on organizational culture and individual acceptance of change during a merger. *British Journal of Management*, 17, 81-103.
- Kiefer, T. (2005). Feeling Bad: Antecendents and consequences of negative emotions in ongoing change. *Journal of Organizational Behaviour*, 26, 875-897.
- Kementerian Pelajaran Malaysia. (n.d.). Dasar Pendidikan Kebangsaan.

- Knickerbocker, L., & McGregor, D. (1941). Industrial relations and national defense: A change to management. *Personnel*, 18, 49-63.
- Klaus, J. P. (1997). Minimize employee resistance to change by focusing on human side. *Quality Progress*, 30(12), 12.
- Kotter, J. P. (1995). Leading change: Why transformation efforts faill. *Harvard Business Review*, 73, 59-67.
- Kotter, J. P. (1996). Leading change: Boston, MA: Harvard Business School Press.
- Kotter, J. P. & Schlesinger, L. (1979). Choosing strategies for change: *Harvard Business Review*, *57*(2), 106-114.
- Kouzes, J. M. & Posner, B. Z. (2006). *Christian reflections on the leadership challenge*. San Francisco, CA: John Wiley & Sons, Inc.
- Kramer, R. (1996. Divergent realities and convergent disappointments in the hierarchic relation: Trust and the intuitive auditor at work. In R. M. Kramer & T. R. Tyler (Eds.). *Trust in organizations: Frontiers of theory and research* (pp.216-245). London: Sage Publications.
- Krejcie, Robert V., Morgan, Daryle W., (1970) "Determining sample size for research activities", Educational and Psychological Measurement.
- Lambert, E., Barton, S., & Hogan, N. (1999). The missing link between job satisfaction and correctional staff behaviour: The issue of organizational commitment. *American Journal of Criminal Justice*, 24, 95-116.
- Lawler, E.E. and Worley, C.G. (2006), *Built to Change: How to Achieve Sustained Organizational Effectiveness*, Jossey-Bass, San Francisco, CA.
- Lewis, L. K. & Seibold, D. R. (1998). Reconceptualizing organizational change implementation as a communication problem: A review of literature and research agenda, Communication Year book. Beverly Hills, CA: Sage.
- Liberman, A., & Miller, 1. (1999). Teacher development in professional practice schools. *Teachers College Record*. 92(1), 105-122.
- Linstone, H.A., Mitroff, I.I. (1994), *The Challenges of the 21st Century*, State University of New York Press, New York, NY.
- Lissitz, R. W., & Green, S. B. (1975). Effect of the number of scale points on reliability: A monte carlo approach. *Journal of Applied Psychology*, 60, 10-13.
- Little, 1. W (1990). The emotional contours and career trajectories of reform enthusiasts. *Cambridge Journal of Education*. 22, 345-359.

- Longenecker, C. O. (2010). Barriers to managerial learning: lessons for rapidly changing organizations. *Development and Learning in Organizations*, 24(5), 8–11. doi:10.1108/14777281011069763
- Manville, B., & Ober, J. (2003). Company of citizens: What the world's first democracy teaches about creating great organizations. Boston: Harvard Business School Press.
- Martin, M. M. (1998). Trust leadership. *Journal of Leadership Studies*, 5, 41-49.
- Mathieu, J. E., & Zajac, D. M. (1990). A review and meta-analysis of the antecedents, correlates, and consequences of organizational commitment. *Psychological Bulletin*, 108(2), 171-194.
- Mayer, R. C., & Davis, J. H. (1999). The effect of the performance appraisal system on trust for management: A field quasi-experiment. *Journal of Applied Psychology*, 84, 123-136.
- Mayer, R. C., Davis, J. H., & Sshoorman, F. D. (1995). An integrative model of organizational trust. *Academy of Management Review,m* 20, 709-734.
- Maurer, R. (1996). Beyond the wall of resistance: Unconventional strategies that build support for change, Austin, TX: Bard.
- Mazar, N., Amir, O., & Ariely, D. (2008). The Dishonesty of Honest People: A Theory of Self-Concept Maintenance. *Journal of Marketing Research*, 45(6), 633-644.
- McNabb, D. E., & Sepic, F. T. (1995). Culture, climate, and total quality management: Measuring readiness for change. *Public Productivity and Management Review*, 8, 369-386.
- McNamara, C. (1999). Basic Context for Organizational Change, *Free Management Library online*, http://www.mapnp.org/library/mgmnt/orgchnge.htm. November 10, 2004.
- Miller, G. A. (1956). The Magical Number Seven, Plus or Minus Two: Some Limits on our Capacity for Processing Information. *Psychological Review*, 63, 81-97.
- Mink, O. G. (1992). Creating new organizational paradigms for change. *International Journal of Quality & Reliability Management*, 9(3), 21-35.
- Meyer, J. P., Stanley, D. J., Herscovitch, L., & Topolnytsky, L. (2002). Affective, Continuance, and Normative Commitment to the Organization: A Meta-analysis of Antecedents, Correlates, and Consequences. *Journal of Vocational Behavior*, 61(1), 20–52. doi:10.1006/jvbe.2001.1842
- Msweli-Mbanga, P., & Potwana, N. (2006). Modelling participation, resistance to change, and organizational citizenship behaviour: A South African case. *South African Journal of Business Management*, *37*, 21-29.

- Muchinsky, P. (1993). Psychology applied to work: An introduction to industrial organizational psychology. L.A: Brooks.
- Moriarty, V, Edmunds, S., Blatchford, P., & Marlin, C. (2001). Teaching young children:
  - Perceived satisfaction and stress. Educational Research, 43(1), 3346.
- Muhyiddin Yassin (2010, July 31). Transformasi pendidikan perlu segera. *Utusan Online*.

Retrieved from <a href="file:///C:/Users/Acer/Dropbox/Collections%20of%20Journals/PENDIDIKAN/">file:///C:/Users/Acer/Dropbox/Collections%20of%20Journals/PENDIDIKAN/</a>
Transformasi%20pendidikan%20perlu%20segera.htm

- Nelissen, P. & Van Selm, M. 92008). Surviving organizational change: How management communication helps balancing mixed feelings. *Corporate Communication: An International Journal*, 13(2), 306-18.
- Norusis, M. J. (1985). Advance Statistics Guide. Chicago: McGraw-Hill.
- Nunnally, J. C. (1959). *Tests and measurements: Assessment and prediction*. New York: McGraw-Hill.
- Nunnally, J. & Bernstein, L. (1994). *Psychometric Theory*. New York: McGraw-Hill.
- Obeng, K., & Ugboro, I. (2003). Organizational commitment among public transit employees: An assessment study. *Transportation Quarterly*, 57(2)m 83-98.
- Omar Mohd. Hashim. (1991). *Pengisian misi pendidikan*. Kuala Lumpur: Dewan Bahasa dan Pustaka.
- Palmer, I., Dunford, R. & Akin, G. (2006). *Managing Organizational Change: A Multiple Perspectives Approach*. New York, NY: McGraw-Hill-Irwin.
- Pederit, S. K. (2000). Rethinking resistance and recognizing ambivalence: A multidimensional view of attitudes toward an organizational change. *Academy of Management Review*, 25, 783-794.
- Petrescu, R. (2008). The Young Economist Journal. *The Young Economists Journal*, 81–85.
- Pettigrew, A.M. (1985), *The Awakening Giant: Continuity and Change in Imperial Chemical Industries*, Blackwell, Oxford.
- Pettigrew, A. M., Woodman, R. W., & Gaivieron, K. I. M. S. (2001). Studying organizational change and development: Challenges for future research. *Academy of Management Journal*, 44(4), 697–714.
- Porter, L. W., Steers, R. M., Mowday, R. T., & Boulian, P. V. (1974). Organizational commitment, job satisfaction and turnover among psychiatric technicians. *Journal of Applied Psychology*, 59, 603-609.

- Preston, C. C., & Colman, A. M. (2000). Optimal Number of Response Categories in Rating Scales: Reliability, Validity, Discriminating Power and Respondent Preferences'. *Acta Psychologica*, 104, 1-15.
- Qian, Y. & Daniels, T. D. (2008). A communication model of employee cycinism toward organizational change. *Corporate Communications: An International Journal*, 13(3), 319-32.
- Reichers, A. E., Wanous, J. P., & Austin, J. T. (1997). Understanding and managing cynicm about organizational change. *Academy of Management Executive*, 11, 48-59.
- Richardson, V (1996). The role of attitude and belief in learning to teach. Dalam 1. Sikula (Ed.), *Handbook of Research on Teacher Education*. 15,333-349.
- Roberts, F. S. (1994). Limitations on Conclusions Using Scales of Measurement. *Elsevier Science Publishers*, 6, 621-671.
- Robinson, S. L., & Denise, M. R. (1994). Violating the Psychological Contract: Not the Exception but the Norm. *Journal of Organizational Behaviour*, 15(3), 245-259.
- Rohana Man. (2012). Sains, Matematik: Kementerian sedia skrip mengajar dalam bahasa Inggeris. *Utusan Malaysia* October, 2: 3.
- Rousseau, D. M., & Tijoriwala, S. A. (1999). What's a good reason to change? Motivated reasoning and social accounts in promoting organizational change. *Journal of Applied Psychology*, 84, 514-528.
- Rousseau, D. M., Sitkin, S. B., Burt, R. S., & Camerer, C. (1998). Not so different after all: A cross-discipline view of trust. *Academy of Management Review*, 23, 393-405.
- Salem, P. (2008). The seven communication reasons organizations do not change. *Corporate Communication: An International Journal*, 13(3), 333-48.
- Sanbonmatsu, D. M., & Fazio, R. H. (1990). The role of attitudes in memory-based decision making. *Journal of Personality & Social Psychology*, 59, 614-622.
- Schein, E. E. (1980). *Organizational Psychology*. Englewood Cliffs, NJ: Prentice Hall.
- Schuette, R. A., & Fazio, R. H. (1995). Attitude accessibility and motivation as determinants of biased processing: A test of the MODE model. *Personality & Social Psychology Bulletin*, 21, 704-710.
- Sekaran, U. (2003). *Research methods for business*. John Wiley & Sons Inc: Singapore.

- Stanley, D. J., Meyer, J. P., & Topolnytsky, L. (2005). Employee cynicism and resistance to organizational change. *Journal of Business and Psychology*, 19, 429-459.
- Strategik, P. (2011). Pelan strategik.
- Suppes, P. & Zinnes, J. L. (1963). 'Basic Measurement Theory'. Handbook of Mathematical Psychology, I, Wiley: New York.
- Teo Kok Seong (September 8, 2013). PPPM saranan, gagasan rakyat. Berita Harian.
- Thomas, W. L., & Znaniecki, F. (1918). *The Polish Peasant in Europe and America*. Boston: Badger.
- Thurstone, L. L. (1928). Attitudes can be measured. *American Journal of Sociology*, 33, 529-544.
- Tobin, K, & McRobbie, C. 1. (1996). Cultural myths as constraints to the enacted science curriculum. *Science Education*, 80,223-241.
- Toffler, A. (1970). Future Shock (p 23). New York: Random House.
- Turner, A. N. (1982). Consulting is more than giving advice. *Harvard Business Review*, 60, 120-129.
- Uma, S., & Roger, B. (2009). Research methods for business: a skill building approach. 5<sup>th</sup> ed, Wiley.
- Vakola, M., & Nikolaou, I. (2004). The role of emotional intelligence and personality variables on attitudes toward organizational change. *Journal of Managerial Psychology*, 19, 88-110.
- Vakola, M., & Nikolaou, I. (2005). Attitudes towards organizational change: What is the role of employees' stress and commitment? *Employee Relations*. 27, 160-174.
- Visagie, J. C., & Botha, C. J. (1998). Contextual and empirical approach to social change and social responsibilities. *Management Decision*, 26(10), 694-701.
- Wanberg, C. B., & Banas, L. T. (2000). Predictors and outcomes of openness to change in organizing workplace. *Journal of Applied Psychology*, 85, 132-142.
- Weber, P. R., & Weber, J. E. (2001). Changes in employees perceptions during organizational change. *Leadership & Organizational Development Journal*, 22, 291-300.
- Yousef, D. A. (2000). Organizational commitment and job satisfaction as predictors of attitudes toward organizational change in a non-western setting. *Personnel Review*, 29(3), 567-592.

Yousef, D.A. (2000), "Organizational commitment and job satisfaction as predictors of attitudes toward organizational change in a non-western setting", *Personnel Review*, Vol. 2 No.5, pp.567-92.

Zainal Abidin Mohamed, (1999). *Pengurusan strategik di sektor pendidikan*. Serdang: Penerbit Universiti Putra Malaysia.

Zeidner, R. (2008). Employees trust managers more that top brass. *Human Resources Magazine*, 53(10), 10.