

**A FRAMEWORK FOR COTS SOFTWARE EVALUATION AND  
SELECTION FOR COTS MISMATCHES HANDLING AND NON-  
FUNCTIONAL REQUIREMENTS**

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## Abstrak

Keputusan ketika membeli perisian *Commercial Off-The-Shelf* (COTS) memerlukan garis panduan yang sistematik supaya perisian COTS yang sesuai boleh dipilih bagi menghasilkan penyelesaian yang berdaya maju dan berkesan kepada organisasi. Walau bagaimanapun, rangka kerja penilaian dan pilihan perisian COTS yang sedia ada lebih menumpukan pada aspek kefungsian dan tidak memberi perhatian yang mencukupi untuk mengendalikan ketidaksepadan antara keperluan pengguna dan spesifikasi perisian COTS, serta tidak mengambil kira keperluan bukan kefungsian. Oleh yang demikian, satu rangka kerja baharu bagi penilaian dan pemilihan perisian COTS dalam menyelesaikan ketidaksepadan keperluan dan mengambil kira keperluan bukan kefungsian sangat diperlukan. Justeru itu, kajian ini bertujuan untuk membangunkan rangka kerja baharu bagi penilaian dan pemilihan perisian COTS yang memberi penekanan terhadap pengendalian ketidaksepadan keperluan dan mengambil kira keperluan bukan kefungsian. Kajian ini telah dijalankan dengan menggunakan metodologi mod campuran yang melibatkan teknik kaji selidik dan temu bual. Kajian dilaksanakan dalam empat fasa: pelaksanaan kaji selidik dan temu bual di 63 buah organisasi untuk mengenal pasti kriteria penilaian COTS, pembangunan rangka kerja perisian COTS dengan menggunakan Teori Penilaian, pembangunan teknik membuat keputusan yang baharu dengan menerapkan Proses Analisis Hierarki dan Analisis Jurang bagi mengendalikan ketidaksepadan perisian COTS, dan pengesahan kebolehlaksanaan dan kebolehpercayaan rangka kerja Penilaian dan Pemilihan perisian COTS (COTS-ESF) yang dicadangkan dengan merujuk kepada semakan pakar, kajian kes, dan pengesahan ukur takat. Kajian ini telah mengenal pasti lima kriteria penilaian bagi perisian COTS: Kualiti, Domain, Seni Bina, Persekutaran Operasi dan Reputasi Pembekal. Ia juga menyediakan teknik membuat keputusan dan proses lengkap untuk menjalankan penilaian dan pemilihan perisian COTS. Hasil kajian menunjukkan bahawa aspek-aspek rangka kerja tersebut yang dinilai adalah sesuai dan berpotensi serta praktikal untuk digunakan dalam persekitaran sebenar. Sumbangan kajian ini merentangi kedua-dua perspektif penyelidikan dan praktikal dalam bidang penilaian perisian dengan memperbaiki proses membuat keputusan dan menyediakan garis panduan yang sistematik untuk menangani isu pembelian perisian COTS berdaya maju.

**Kata kunci:** Penilaian perisian *Commercial Off-The-Shelf*, Pemilihan perisian *Commercial Off-The-Shelf*, Keperluan bukan kefungsian, Pengendalian ketidaksepadan, Teori penilaian.

## **Abstract**

The decision to purchase Commercial Off-The-Shelf (COTS) software needs systematic guidelines so that the appropriate COTS software can be selected in order to provide a viable and effective solution to the organizations. However, the existing COTS software evaluation and selection frameworks focus more on functional aspects and do not give adequate attention to accommodate the mismatch between user requirements and COTS software specification, and also integration with non-functional requirements of COTS software. Studies have identified that these two criteria are important in COTS software evaluation and selection. Therefore, this study aims to develop a new framework of COTS software evaluation and selection that focuses on handling COTS software mismatches and integrating the non-functional requirements. The study is conducted using mixed-mode methodology which involves survey and interview. The study is conducted in four main phases: a survey and interview of 63 organizations to identify COTS software evaluation criteria, development of COTS software evaluation and selection framework using Evaluation Theory, development of a new decision making technique by integrating Analytical Hierarchy Process and Gap Analysis to handle COTS software mismatches, and validation of the practicality and reliability of the proposed COTS software Evaluation and Selection Framework (COTS-ESF) using experts' review, case studies and yardstick validation. This study has developed the COTS-ESF which consists of five categories of evaluation criteria: Quality, Domain, Architecture, Operational Environment and Vendor Reputation. It also provides a decision making technique and a complete process for performing the evaluation and selection of COTS software. The result of this study shows that the evaluated aspects of the framework are feasible and demonstrate their potential and practicality to be applied in the real environment. The contribution of this study straddles both the research and practical perspectives of software evaluation by improving decision making and providing a systematic guidelines for handling issue in purchasing viable COTS software.

**Keywords:** Commercial Off-The-Shelf evaluation, Commercial Off-The-Shelf selection, Non-functional requirements, Mismatches handling, Evaluation theory.

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## List of Abbreviations

<b>COTS</b>	Commercial-Off-The-Shelf
<b>CBS</b>	COTS-Based Systems
<b>CBD</b>	COTS-Based systems Development
<b>OTSO</b>	Off-The-Shelf Option
<b>PORE</b>	Procurement-Oriented Requirements Engineering
<b>CSSP</b>	COTS Software Selection Process
<b>CAP</b>	COTS software Acquisition Process
<b>PAREMO</b>	Balanced Reuse Model
<b>MiHOS</b>	Mismatch handling aware COTS Selection
<b>CRE</b>	COTS-based Requirements Engineering
<b>STACE</b>	Social-Technical Approach to COTS Evaluation
<b>DC</b>	Developing Country
<b>GUI</b>	Graphic User Interface
<b>IDC</b>	International Data Corporation
<b>CBA</b>	COTS-based Application
<b>USC</b>	University of Southern California
<b>TT&amp;C</b>	Telemetry, Tracking, and Control
<b>CERES</b>	Center for Research Support
<b>WSM</b>	Weighting Scoring Method
<b>AHP</b>	Analytical Hierarchy Process
<b>IusWare</b>	IUSTitiasoftWAR
<b>CISD</b>	COTS-based Integrated System Development
<b>PRISM</b>	Portable, Reusable, Integrated Software Model
<b>CEP</b>	Comparative Evaluation Process
<b>CF</b>	Confidence Factor
<b>IESE</b>	Institute for Experimental Software Engineering
<b>RCPER</b>	Requirements-driven COTS Product Evaluation Process
<b>CARE</b>	COTS-Aware Requirements Engineering

<b>PECA</b>	Plan, Establish, Collect, and Analyze
<b>CSCC</b>	Combined Selection of COTS Components
<b>GCS</b>	General COTS Selection
<b>unHOS</b>	uncertainty Handling in COTS Selection
<b>GQM</b>	Goal Question Metrics
<b>ISO</b>	International Organization for Standardization
<b>QFD</b>	Quality Function Deployment
<b>BBN</b>	Bayesian Belief Network
<b>SPA</b>	Software Process Assessment
<b>MCDM</b>	Multi-Criteria Decision Making
<b>ERP</b>	Enterprise Resource Planning
<b>KM</b>	Knowledge Management
<b>API</b>	Application Programming Interface
<b>CAR/SA</b>	COTS-Aware Requirements and Software Architecture
<b>NFR</b>	Non-Functional Requirements
<b>IRC</b>	Identifying mismatches Resolution Constraints
<b>CRC</b>	Considered Resolution Constraint
<b>SDMP</b>	Systematic Decision Making Process
<b>C-QM</b>	COTS-Quality Model
<b>ISO/IEC</b>	International Organization for Standardization and international Electro technical Commission
<b>UK</b>	Unite Kingdom
<b>SME</b>	Small Medium Enterprise
<b>SE</b>	Software Engineering
<b>SPSS</b>	Software Package for Social Sciences
<b>JAD</b>	Joint Application design
<b>ASP.NET</b>	Active Server Pages.Net
<b>VB.Net</b>	Visual Basic.Net
<b>IT</b>	Information Technology
<b>SD</b>	Standard Deviation

<b>CEC</b>	COTS Evaluation Criteria
<b>ANC</b>	Average Normalized Column
<b>CR</b>	Consistency Ratio
<b>CI</b>	Consistency Index
<b>RI</b>	Random Index
<b>FMM<sub>L</sub></b>	Final Mismatching Level
<b>ML</b>	Matching Level
<b>MML</b>	Mismatching Level
<b>FFS</b>	Final Fitness Score
<b>WBS</b>	Work Breakdown Structure
<b>SLA</b>	Service Level Agreement
<b>DM-PT</b>	Decision Making- Prototyping Tool
<b>ID</b>	Identification number
<b>COB</b>	College Of Business
<b>CAS</b>	College of Art and Science
<b>CLGIS</b>	College of Law, Government, and International Studies
<b>PCs</b>	Personal Computers
<b>SMIS</b>	Student Management Information System
<b>OSS</b>	Open Source System
<b>OTS</b>	Off-The-Shelf

# **CHAPTER ONE**

## **INTRODUCTION**

### **1.1 Introduction**

This chapter provides an introduction to the field of this research by describing the background of the study and discussing the research problem. The research questions are then presented and used to construct the research objectives. Finally, the chapter describes the scope of this research; as well as highlighting the significance of the research. The chapter concludes with an overview of the remaining chapters of this thesis.

### **1.2 Background**

The world of software development has significantly evolved from development-centric to a procurement-centric approach. In other words, this new approach has been introduced as an alternative software development approach which focused on building systems through pre-packaged solutions assembling, usually known as Commercial-Off-The-Shelf (COTS) software, and migrating existing systems towards COTS-Based Systems (CBS) (Gupta et al., 2012). Nowadays, most organizations have decided to change from in-house development towards COTS software integration in order to reduce the maintenance cost, development time, and operating, testing, and validating efforts (Couts & Gerdes, 2010). Thus, COTS software has become strategic and economic way for building large and complex systems.

The contents of  
the thesis is for  
internal user  
only

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