# GOOD GOVERNANCE PRACTICES IN E-RECRUITMENT ADOPTION IN NIGERIAN PUBLIC SERVICE

#### **AHMAD SANUSI**

# DEGREE OF DOCTOR OF PHILOSOPHY UNIVERSITI UTARA MALAYSIA 2012

#### **Title Page**

## GOOD GOVERNANCE PRACTICES IN E-RECRUITMENT ADOPTION IN NIGERIAN PUBLIC SERVICE

### By **AHMAD SANUSI**

Thesis Submitted to Ghazali Shafie Graduate School of Government,
Universiti Utara Malaysia in Fulfilment of the Requirement for the
Degree of Doctor of Philosophy

2012

#### PERMISSION TO USE

In presenting this thesis in fulfilment of the requirements for the postgraduate degree from the Universiti Utara Malaysia, I agree that the Universiti Library may take it freely available for inspection. I further agree that the permission for copying of this thesis in any manner, in whole or in part, for scholarly purpose may be granted by my supervisor or in his absence, by the Dean Ghazali Shafie Graduate School of Government. It is understood that any copy or publication or use of this thesis or part thereof for financial gain shall not be allowed without my written permission. It is also understood that due recognition shall be given to me and to the Universiti Utara Malaysia for any scholarly use which may be made of any material from my thesis.

Request for permission to copy or make other use of material in this thesis, in whole or in part, should be addressed to the:

Dean of Ghazali Shafie Graduate School of Government

College of Law, Government and International Studies (COLGIS)

Universiti Utara Malaysia

06010 UUM Sintok

Kedah Darul Aman

Malaysia

#### **ABSTRAK**

Desakan global untuk tadbir urus yang baik dalam mengendalikan hal ehwal awam memberi jaminan kepada beberapa organisasi sektor awam di Nigeria untuk mengguna pakai teknologi sebagai strategi perekrutan yang telus, mempunyai akauntabiliti, responsif, bersifat kebolehcapaian serta mempunyai kecekapan dalam menyampaikan perkhidmatan. Pengenalan kepada kerajaan elektronik memaksa beberapa organisasi awam untuk lebih cenderung melaksanakan strategi perekrutan konvensional jettison dalam perekrutan elektronik. Namun, aduan daripada individuindividu dan kumpulan-kumpulan yang berbeza mewujudkan percanggahan yang berpunca daripada amalan pelaksanaan e-perekrutan dalam perkhidmatan awam Nigeria. Kajian ini menyelidik kesesuaian dimensi-dimensi tadbir urus e-perekrutan yang baik dalam beberapa organisasi sektor awam terpilih di Nigeria. Kaedah kuantitatif dan kualitatif telah digunakan untuk mengumpul data daripada dua buah organisasi yang dipilih selaras dengan soalan-soalan penyelidikan. Selepas saringan awal data, 326 soal selidik telah digunakan dalam menganalisis data kuantitatif manakala kira-kira 13 orang responden telah ditemubual. Analisis regresi telah digunakan untuk menganalisis maklum balas yang diperolehi daripada soal selidik manakala analisis tematik digunakan untuk menganalisis data yang direkodkan daripada temubual. Kajian ini secara empirikal menguji 13 hipotesis yang mana 9 daripadanya disokong dan 4 lagi tidak disokong. Ini menunjukkan bahawa wujud hubungan yang signifikan di antara penggunaan e-perekrutan dengan amalan tadbir urus yang baik. Kajian ini juga mendapati bahawa penggunaan e-perekrutan menjadi pengantara yang menghubungkan dasar amanah dan kualiti dengan amalan tadbir urus yang baik. Hasil kajian juga mendedahkan bahawa berlaku peningkatan dalam R2 apabila pengantara ditambah daripada R2 = 0,203 kepada R2 = 0,356 menjadi salah satu sumbangan kepada teori dan amalan. Tambahan pula, hasil daripada penemuan kualitatif mendedahkan bahawa pengaruh politik, masalahmasalah institusi, kewangan e-perekrutan, kebolehcapaian dan prosedur pemilihan yang diputarbelit meninggalkan kesan dalam usaha untuk merealisasikan tadbir urus yang baik melalui penggunaan e-perekrutan. Kajian ini merumuskan bahawa kerajaan perlu meletakkan rangka kerja institusi yang berkesan dalam suatu gerakan yang mampu meningkatkan kualiti tadbir urus yang baik melalui e-perekrutan dalam perkhidmatan awam di Nigeria.

**Kata kunci:** Perekrutan, e-perekrutan, tadbir urus yang baik, perkhidmatan awam, pembaharuan.

#### **ABSTRACT**

The global clamour for good governance in the conduct of public affairs warranted some Nigeria public sector organisations to adopt technology as their recruitment strategy for transparency, accountability, responsiveness, accessibility and efficient service delivery. The introduction of electronic government forces some public organisations to jettison conventional recruitment strategy in favour of electronic recruitment. But different individuals and groups complaint of discrepancies emanated from the conduct of e-recruitment exercise in Nigerian public service. This study investigated the applicability of good governance dimensions in the conduct erecruitment in some selected Nigerian public sector organisations. Quantitative and qualitative methods were used to collect data from the two selected organisations in line with research questions. After preliminary data screening, 326 questionnaires were used in quantitative data analysis while about 13 respondents were interviewed. Regression analysis was used to analyse responses generated from the questionnaires while thematic analysis was used to analyse the data recorded from interviews. This study empirically tested 13 hypotheses out of which 9 are supported and 4 are not supported. It indicates significance relationship between e-recruitment adoption and the good governance practices. It also found that e-recruitment adoption mediates the relationship between perceived trust and perceived quality with good governance practices. The results further reveals that an increase in R2 when mediator is added from R2 = .203 to R2 = .356 becomes one of the contributions to theory and practices. Furthermore, results from qualitative findings reveals that undue political influence, institutional problems, monetizing e-recruitment, poor accessibility and distorted selection procedures impinge the realisation of good governance in e-recruitment adoption. The study concludes that government should put effective institutional framework in motion that will enhance the quality of good governance in erecruitment in Nigerian public service.

**Key words:** Recruitment, e-recruitment, good governance, public service, reforms.

#### ACKNOWLEDGEMENTS

I would like to express my profound gratitude to Almighty Allah, the Beneficent and Most Merciful for His guidance and support in making every step of this research a reality. I owed a special gratitude to my able supervisor Associate Professor Dr Ahmad Martadha Mohamed for his immeasurable contributions to the successful completion of this study. His wisdom in advising, knowledge impacting and character building needs to be emulated within and outside academic boundaries.

Sincere thanks goes to Associate Professor Dr Samihah Khalil for her immense contribution to the success of this journey. Special thanks goes to Mrs Yus Asma Yusoff, Nor Fatimah Binti Hashim and my friend Idris Ismail and all academic and non academic staffs of College of Law, Government and International Studies (COLGIS) for their support and assistance during my PhD journey. Also worthy of mention is Associate Professor Shafee Bin Saad for his assistance at the beginning of this journey. Special thanks to staffs of NDLEA and NNPC for their tremendous assistance while collecting the raw data used in this research.

I am also grateful to my wife Rabi'atu, our children Asma'u, Ahmad and Sadiq who are with me throughout my stay in Malaysia. Thanks also go to my entire family for their moral and financial assistance. Furthermore, I would like to thank the management of Usmanu Danfodiyo University Sokoto-Nigeria for their policy direction by awarding me study fellowship. Thanks to all my friends, relatives and colleagues in Usmanu Danfodiyo University Sokoto-Nigeria, same goes to all Nigerian students in Universiti Utara Malaysia.

#### Alhamdulillah

#### TABLE OF CONTENTS

Title		Page
Title I	Page	ii
Permission to Use		iii
Abstrak		iv
Abstract		v
Ackno	owledgement	vi
Table of Contents		vi
List of Tables		xi
List of	f Figures	xiv
List of	f Abbreviations	XV
CHAI	PTER ONE: Introduction	
1.1	Introduction	1
1.2	Problem Statement	6
1.3	Research Questions	11
1.4	Research Objectives	12
1.5	Theoretical Framework	12
1.6	Significance of the Study	13
1.7	Scope of the Study	15
1.8	Operational Definition	16
1.9	Research Activity	19
1.10	Conclusion	20
CHAI	PTER TWO: Background of the Study	
2.0	Introduction	21
2.1	Nigeria: Brief Background	21
2.2	The Nigerian Public Service	24
2.2.1	Federal Character Commission	27
2.2.2	Organisation of Nigerian Public Service	30
2.2.3	Structure of Nigerian Public Service	33
2.3	Public Service Reforms in Nigeria	33
2.3.1	The Structural Public Service Reforms	36

2.3.2	The Functional Public Service Reforms	37
2.3.3	The Behavioural Public Service Reforms	38
2.4	E-Government in Nigeria	40
2.4.1	Level of E-Government Implementation in Nigeria	41
2.5	The National Drugs Law Enforcement Agency (NDLEA)	44
2.6	The Nigerian National Petroleum Corporation (NNPC)	48
2.7	Conclusion	52
СНАІ	PTER THREE: Literature Review	
3.0	Introduction	53
3.1	The Governance Theory	53
3.2	Good Governance Dimensions	60
3.3	Recruitment in the Public Service	68
3.4	E-Recruitment: An Overview	76
3.4.1	From Traditional to Electronic Recruitment	79
3.4.2	Implementation of E-Recruitment	80
3.4.3	Government E-Recruitment Portals	83
3.4.4	Private E-Recruitment Portals	84
3.5	Technology Adoption: Review of Early Theories	85
3.5.1	Diffusion of Innovation Theory	85
3.5.2	Theory of Reasoned Action	88
3.5.3	Theory of Planned Behaviour	91
3.5.4	Technology Acceptance Model (TAM)	94
3.5.4.1	Development of TAM Research	98
3.5.4.2	Justifications for Using TAM	107
3.6	Conclusion	113
СНАР	TER FOUR: Research Methodology	
4.0	Introduction	114
4.1	Research Design	114
4.2	Qualitative Design	116
4.2.1	Interviews	119
4.2.2	Face-to-Face Interview	120
4.2.3	Justification for using Face-to-Face Interview	121
4.3	Ouantitative Design	122

4.4	Instrumentation	123
4.4.1	Validity of Measuring Instruments	124
4.4.2	Reliability of Measuring Instruments	125
4.5	Questionnaires	126
4.5.1	Scales Dimensionality	126
4.5.2	Measures of Perceived Usefulness	127
4.5.3	Measures of Perceived Ease of Use	128
4.5.4	Measures of Perceived Trust	129
4.5.5	Measures of Perceived Quality	130
4.5.6	Measures of E-Recruitment Adoption	131
4.5.7	Measures of Good Governance Practices	131
4.6	Data Collection Procedures	132
4.6.1	Primary Sources	132
4.6.2	Questionnaires Administration and Follow-up	133
4.6.3	Secondary Sources	133
4.7	Population and Sampling	134
4.7.1	Population	134
4.7.2	Sampling	135
4.7.3	Justification for Choosing the Sample	138
4.8	Techniques of Data Analysis	138
4.8.1	Quantitative Data Analysis Techniques	138
4.8.2	Qualitative Data Analysis Techniques	139
4.9	The Research Model	140
4.9.1	Independent Variables	142
4.9.2	Mediating Variable	145
4.9.3	Dependent Variable	146
4.10	Hypotheses Development	148
4.10.1	Hypotheses Statements	148
4.10.2	Justifications for Hypotheses	149
4.11	Conclusion	156

CHAPTER FIVE: Quantitative Data Analysis and Findings			
	·		
5.0	Introduction	157	
5.1	Pilot Study	157	
5.1.1	Reliability Test in the Pilot Study	160	
5.2	Data Screening and Preliminary Analysis	164	
5.2.1	Missing Data	164	
5.2.2	Outliers Detection and Treatment (Mahalanobis Distance)	165	
5.3	Reliability and KMO/Bartlett's Test in the Main Study	165	
5.4	Exploratory Factor Analysis (EFA)	168	
5.5	Analysis of Demographic Information	175	
5.6	Regression Analysis	179	
5.7	Testing Mediator Variable	181	
5.8	Testing of Hypotheses	188	
5.9	Conclusion	196	
CHAP	ΓER SIX: Qualitative Data Analysis and Findings		
6.0	Introduction	197	
6.1	Main Interview	197	
6.1.1	Interviews Protocols	198	
6.2	Thematic Analysis of the Interviews	202	
6.3	Challenges Confronting the Achievement of Good Governance	204	
6.3.1	Political Influence	204	
6.3.2	Institutional Problems	206	
6.3.3	Monetizing E-Recruitment	208	
6.3.4	Problems of Accessibility	210	
6.3.5	Distorted Selection Procedures	211	
6.4	Ways of Improving the Quality of Good Governance	212	
6.4.1	Non Involvement of Politicians in Recruitment	213	
6.4.2	Strict Compliance to Rules and Ethics	214	
6.4.3	Banning the Sell of Scratch Cards	216	

217

218

220

6.4.4

6.4.5

6.5

Bridging the Digital Divide

Conclusions

Open and Merit Based Selection Procedure

#### **CHAPTER SEVEN: Discussions on Findings**

7.0	Introd	uction	221
7.1	Discus	ssions on Quantitative Findings	221
7.1.1	Relati	onship between E-recruitment and Good Governance	221
7.1.2	Media	ting Effect of EA on PU, PEOU, PT, PQ with GGP	227
7.2	Discus	ssions on Qualitative Findings	229
7.2.1	Challe	enges of Good Governance in E-recruitment Adoption	229
7.2.2	Strate	gies for Improving Good Governance in E-recruitment Adoption	235
7.3	Concl	usion	240
CHAP	TER E	IGHT: Recommendations and Conclusion	
8.0	Intro	oduction	242
8.1	Rese	earch Contributions and Implications	242
8.1.1	The	oretical Contributions	242
8.1.2	Met	hodological Contributions	247
8.2	Imp	lications for Policy and Practices	247
8.3	Lim	itations of this Study	250
8.4	Imp	lications for Further Research	251
8.5	Con	clusions	253
Refere	ences		254
Appen	Appendix A: Questionnaire and Sample Size Determination Table		278
Appen	dix B:	Descriptive Characteristics of Respondents	285
Appen	dix C:	Reliability Test and Factor Analysis Results	296
Appen	dix D:	Regression Results	315
Appen	dix E:	Internate Usage and Population Statistics	320
Appen	dix F:	Nigeria's Good Governance Ranking 2006-2010	328

#### LIST OF TABLES

Table		Page
Table 1.1	Operationalisation of Constructs	18
Table 2.1	Structure of Nigerian Public Service	33
Table 2.2	Public Service Reforms in Nigeria	34
Table 3.1	Nigeria's Good Governance Performance Indicators	57
Table 3.2	Underlying Characteristics of Good Governance	63
Table 3.3	General Dimensions of Good Governance	64
Table 3.4	Key Dimensions of Good Governance Practices	65
Table 3.5	Emergence of Internet as Recruiting Source	77
Table 3.6	Differences Between Traditional and Electronic Recruitment	80
Table 3.7	Recent Studies Using TAM	104
Table 4.1	Summation of Research Design	115
Table 4.2	Qualities of Qualitative Research Methods	118
Table 4.3	Respondents Interviewed	120
Table 4.4	Measures of Perceived Usefulness	127
Table 4.5	Measures of Perceived Ease of Use	128
Table 4.6	Measures of Perceived Trust	129
Table 4.7	Measures of Perceived Quality	130
Table 4.8	Measures of E-Recruitment Adoption	130
Table 4.9	Measures of Good Governance Practices	131
Table 4.10	Determining Sample Size of a Given Population	136
Table 4.11	Stratified Proportionate Random Sample	137
Table 4.12	Criteria to Measure the Constructors	147
Table 4.13	Constructs and Corresponding Items with their Sources	154
Table 5.1	Profile of Survey Respondents from the Pilot Study	159
Table 5.2	Reliability Test for Perceived Usefulness	161
Table 5.3	Reliability Test for Perceived Ease of Use	161
Table 5.4	Reliability Test for Perceived Trust	162
Table 5.5	Reliability Test for Perceived Quality	162
Table 5.6	Reliability Test for E-Recruitment Adoption	163
Table 5.7	Reliability Test for Good Governance Practices	163
Table 5.8	Reliability Measurement in the Main Study	166
Table 5.9	Factor Analysis for PU	169

Table 5.10	Factor Analysis for PEOU	170
Table 5.11	Factor Analysis for PT	171
Table 5.12	Factor Analysis for PQ	172
Table 5.13	Factor Analysis for EA	173
Table 5.14	Factor Analysis for GGP	173
Table 5.15	Response Rate	174
Table 5.16	Respondents: Age	175
Table 5.17	Respondents: Gender	176
Table 5.18	Respondents: Educational Level	177
Table 5.19	Respondents: Employment	177
Table 5.20	Respondents: Internet Experience	178
Table 5.21	Regression Model Predicting GGP from PU, PEOU, PT and PQ	179
Table 5.22	Regression Model Predicting EA from PU, PEOU, PT and PQ	180
Table 5.23	Regression Model Predicting GGP from EA	181
Table 5.24	EA Mediating Between PU, PEOU, PT, PQ with GGP	185
Table 5.25	EA Mediating Between PEOU, PT and PQ with GGP	186
Table 5.26	EA Mediating Between PEOU, PT, PQ and EA with GGP	186
Table 5.27	Summary of Results from Hypotheses	195
Table 6.1	Steps in Thematic Analytical Process	203
Table 6.2	Themes on Research Question 3	204
Table 6.3	Themes on Research Question 4	213

#### LIST OF FIGURES

Figure		Page
Figure 1.1	Emergence of E-Recruitment	5
Figure 1.2	Research Activity	20
Figure 2.1	Map of Nigeria	23
Figure 2.2	Organogram of Nigeria's Public Service	32
Figure 2.3	Nigeria's E-Government Portal	42
Figure 2.4	NDLEA E-Recruitment Portal	46
Figure 2.5	NNPC E-Recruitment Portal	51
Figure 3.1	Good Governance to Sustainable Governance Model	56
Figure 3.2	Underlying Principles of Good Governance	61
Figure 3.3	E-Recruitment Processes	81
Figure 3.4	Roger's Diffussion of Innovation Theory	86
Figure 3.5	Theory of Reasoned Action	89
Figure 3.6	Theory of Planned Behaviour	92
Figure 3.7	Original Technology Acceptance Model	95
Figure 3.8	Development of TAM Research	99
Figure 4.1	The Research Model	141
Figure 5.1	First Steps in Testing Mediation	183
Figure 5.2	Second Steps in Testing Mediation	183
Figure 5.3	Third Steps in Testing Mediation	184
Figure 5.4	Fourth Steps in Testing Mediation	184
Figure 5.5	The Model Estimate	187

#### LIST OF ABBREVIATIONS

BPSR - Bureau for Public Service Reforms

CEPA - Committee of Experts in Public Administration

DOI - Diffusion of Innovation

EA - E-Recruitment Adoption

FCC - Federal Character Commission

DPADM - Division of Public Administration and Development Management

G2B - Government to Business

G2C - Government to Citizens

G2G - Government to Government

GGP - Good Governance Practices

ICT - Information and Communication Technology

KMO - Kaiser-Meyer-Olkin

MDA - Ministries, Departments and Agencies

NDLEA - National Drugs Law Enforcement Agency

NITDA - National Information and Technology Development Agency

NLC - Nigerian Labour Congress

NNPC - Nigerian National Petroleum Corporation

OHCSF - Office of the Head of Civil Service of the Federation

PEOU - Perceived Ease of Use

PQ - Perceived Quality

PT - Perceived Trust

PU - Perceived Usefulness

TAM - Technology Acceptance Model

TAM2 - Technology Acceptance Model 2

TPB - Theory of Planned Behaviour

TRA - Theory of Reasoned Action

#### **CHAPTER ONE**

#### 1.1 INTRODUCTION

The global clamour for good governance makes the use of modern technological tools indispensable in public sector operations. The new technological tools were introduced as panacea to tedious paper works, inefficiency, maladministration and bureaucratic bottle necks in different strata of governance more especially in the field of personnel recruitment. The success of public sector organisation depends largely on the calibre of its teeming workforce and availability of competent and effective labour force does not just happen by chance but through a well articulated and good recruitment exercise (Peretomode & Peretomode, 2001). Recruitment is a set of activities used to obtain a sufficient number of the right people at the right time from the right place with the main purpose of selecting those who best meet the needs of the work place and to develop and maintain a qualified and well informed workforce (Nickels et al., 1999).

Recruiting few qualified candidates to fill an existing job opening in the midst of large number of applicants is one of the tasking roles of human resource managers. In the public service, the proper management of men, money, machinery, methods and materials can only be achieved if qualified personnel are recruited to administer managerial and non managerial positions. Previous studies showed that improper recruitment and poor placement of right kind person in a right kind job at a right time negated the principles of good governance and hence jeopardised the organisational zeal to attain its stated goals.

# The contents of the thesis is for internal user only

**REFERENCES** 

#### References

- Adamolekum, L. (2002). *Public administration in Africa: Main issues and selected countries studies.* Ibadan: Spectrum Books Limited.
- Adams, D.A., Nelson, R.R., and Todd, P.A. (1992). Perceived usefulness, ease of use and usage of information technology: A replication. *MIS Quarterly*, 16(2), 441-455.
- Adamu A.U. (2006). Qualitative, quantitative and mixed research methodologies. *Readings in Social Science Research*, 1, 59-73.
- Adebayo, A. (2005). White man in black skin. Spectrum Books, Ibadan, Nigeria.
- Adegoroye, G. (2006). Public service reform for sustainable development: The Nigerian experience. *Commonwealth Advance Seminar*, Wellington New Zealand.
- Aderonke, A.A., and Charles, A.K. (2010). An empirical investigation of the level of user's acceptance of e-banking in Nigeria. *Journal of Internet Banking and Commerce*, 15(1), 1-13.
- Adeyanju, S.A. (2006). Difference score in experimental and quasi experimental research designs. *Readings in Social Science Research*, 1, 164-168.
- Adeyemo, A.B. (2011). E-government implementation in Nigeria: An assessment of Nigeria's global e-government ranking. *Journal of Internet and Information Systems*, 2(1), 11-19.
- Aduwa-Ogiegbaen, S.E., and Iyamu, E.O.S. (2005). Using information technology in secondary schools in Nigeria: Problems and prospects. *Educational Technology and Society*, 8(1), 104-112.
- Agarwal, R., and Prasad, J. (1998). A conceptual and operational definition of personal innovativeness in the domain of information technology. *Information Systems Research*, 9(2), 204-215.
- Agarwal, R., and Prasad, J. (1999). Are individual differences germane to the acceptance of new information technologies? *Decision Science*, 30(2), 361-391.
- Agunloye, O. (2006). Implementing the Nigerian e-government programme. *Paper Presented at UN eGovernment Workshop*, 24th July, 2006.
- Ahmad, M.M. (2004). Representative bureaucracy and policy preferences: Linking descriptive representation and potentials for substantive representation in the Malaysian bureaucracy. (*Unpublished PhD thesis*), Southern Illinois University, USA.

- Ahmad, M.M., Sakdan, M.F., Abdullah, S.A., Ahmad, R., Khalil, S., Muslim, S., Dollah, N.F., Ismail, N.S.A. (2010). Improving disciplinary proceeding in enhancing good governance in the public sector. *Paper Presented at International Conference on Public Policies and Social Sciences*, UITM Malaysia 26-27 May, 2010.
- Ajzen, I., (1991). The theory of planned behaviour. *Journal of Organisational Behaviour and Human Decision Processes*. 50(2), 179-211.
- Ajzen, I., and Fishbein, M., (1980). *Understanding attitudes and predicting social behaviour*. Englewood, Cliff, Prentice-Hall, New Jersey.
- Al-adawi, Z., Yousafzai, S., and Pallister, J. (2005). Conceptual model of adoption of e-government. *The Second International Conference on Innovations and Information Technology*.
- Al-Gahtani, S. (2001). The applicability of TAM outside North America: An empirical test in the United Kingdom. *Information Resources Management Journal*, 3, 37-46.
- Al-Gahtani, S.S., and King, M. (1999). Attitudes, satisfaction and usage: Factors contributing to each in the acceptance of information technology. *Behaviour and Information Technology*, 18 (4), 277-297.
- Ali, J., and Sentosa, I. (2008). The mediating effect of good governance on the relationship between managerial roles and personal development, *Journal of US-CHINA Public Administration*, 5(6), 1-15.
- Aliyu, A. O., Mokhtar, S.S., and Yusoff, R.Z. (2010). Drivers of efficient service delivery and caller satisfaction: A model of CRM customer contact centres in Malaysia. *International Journal of Management Studies*, 17(2), 25-42.
- Allen, D.G., Mahto, R.V., and Otondo, R.F. (2007). Web-based recruitment: Effect of information, organisational brand, and attitudes towards website on applicants' attraction. *Journal of Applied Psychology*, 92(6), 1696-1708.
- Almahamid, S., McAdams, C.A., Alkalaldeh, T., Al-Saeed, M. (2010). The relationship between perceived usefulness, perceived ease of use, perceived information quality, and intention to use e-government. *Journal of Theoretical and Applied Information Technology*, 1(4), 30-44.
- Amin, H. (2007). Internet banking adoption among young intellectuals. *Journal of Internet Banking and Commerce*, 12(3), 1-13.
- Aneke, F. (2009). Talking telecommunications in Nigeria, dynamic export. Retrieved from www.dynamicexport.com.au, 23<sup>rd</sup> July, 2011.

- Asiodu, P. (2010). An appraisal of civil service reforms in Nigeria: Issues and challenges. *Paper Presented at Nigerian Civil Service Week*, Hilton Abuja.
- Azmi, A.C. and Bee, N.G. (2010). The acceptance of the e-filling system by Malaysian taxpayers: A simplified model. *Electronic Journal of E-Government*, 8(1), 13-22.
- Babura, S.M. (2003). Leading public service innovation: The case of the Nigerian civil service and federal civil service commission. *Paper Presented at the Commonwealth Conference*, Wellington, New Zealand, February 24, to March 6, 2003.
- Badashian, A.S., Zabardast, Z., and Rasouli, R. (2011). The development of egovernment services in Iran: A comparison of adoption constructs. *International Journal of Academic Research*, 3(2), 681-689.
- Bailey, J.E., and Pearson, S.W. (1983). Development of a tool for measuring and analysing computer usage satisfaction. *Management Science Journal*, 29(6), 519-529.
- Bankole, F.O., Bankole, O.O., and Brown, I. (2011). Mobile banking adoption in Nigeria. *The Electronic Journal on Information Systems in Developing Countries*, 47(2), 1-23.
- Balogun, M.J. (2002). The democratisation and development agenda in African civil service: Issues resolved or matters arising. *International Review of Administrative Sciences*, 68(4).
- Baron, R.M., and Kenny, D.A. (1986). The mediator-moderator variable distinction in social psychological research: Conceptual, strategic and statistical considerations. *Journal of Personality and Social Psychology*, 51(6), 1173-1182.
- Bartlett, E.J., Kortrijk, W.J., and Higgins, C.C. (2001). Organisational research: Determining appropriate sample size in survey research. *Information Technology, Learning and Performance Journal*, 19(1).
- Bartram, D. (2000). Internet recruitment and selection: Kissing the frogs to find the princes. *International Journal of Selection and Assessment*, 8(4), 261-274.
- Basu, R. (1994). Public administration. (3rd ed.). New Delhi: Sterling Publishers.
- Belanger, F., Hiller, J. S., & Smith, W. J. (2002). Trustworthiness in electronic commerce: The role of privacy, security, and site attributes. *Journal of Strategic Information Systems*, 11(1), 245-270.
- Bennekom, F.C.B. (2002). Customer surveying: A guide book for service managers. Amazon Publishers.

- Bennett, J.A. (2000). Mediator and moderator variables in nursing research: Conceptual and statistical differences. *Research in Nursing and Health*, 23, 415-420.
- Bello, H.M. (2003). The role of information and communication technology in the fight against poverty: The Nigerian experience. *Paper presented at the Symposium on ICT and the Society of Information*, 9th-11th December, 2002, Algiers.
- Bitner, M.J., and Hubbert, A.R. (1994). Encounter satisfaction versus overall satisfaction versus quality: New dimension in theory and practice. Sage: London.
- Blickenstorfer, M. (2006). E-recruitment: Development and trends. *Seminar Series*, University of Fribourg, 1-32.
- Bogdan, R., and Taylor, S.J. (1984). *Introduction to qualitative research methods: The search for meaning*. New York: John Wiley and Sons.
- Bogdan R.B. and Biklin, S.K. (1998). *Qualitative research for education: An introduction to theory and methods*. (3rd ed.). Needham Heights, MA: Allyn and Bacon.
- Boxman, E.A.W., Flap, H.D., and Weesie, A. (1999). Social capital and informal job search. *Paper Presented at the Second European Network Conference*, Paris, 20-22.
- Brancheau, J.C., and Wetherbe, J.C. (1990). The adoption of spreadsheet software: testing innovation diffusion theory in the context of end-user computing. *Information System Research*, 1(2), 115-143.
- Breaugh, J.A., and Starke, M. (2000). Research on employee recruitment: So many studies, so many remaining questions. *Journal of Management*, 26(3), 405-434.
- Briggs, B.R. (2007). Problems of recruitment in civil service: Case of the Nigerian civil service. *African Journal of Business Management*, 1(16), 142-153.
- Bright, A.D. (1993). Application of the theory of reasoned action to the national park services controlled burn policy. *Journal of Leisure Research*, 25(3), 263-281.
- Brown, I.T.J. (2002). Individual and technological factors affecting perceived ease of use of web-based learning technologies in developing country. *EJISDC*, 9(5), 1-15.
- Bumah, J. (2008). Nigeria: An emerging scratch card-dependent society. http://www.punchng.com.

- Burke, R.R. (1996). Do you see what i see? The future of virtual shopping. *Journal of the Academy of Science*, 25(4), 352-360.
- Canny, G. (2006). *The 5-point vs. 6-point Likert scale*. Thousand Oaks, Sage Publication.
- Capelli, P. (2001). Making the most of online recruiting, *Harvard Business Review*, 79(3), 139-146.
- Carmines, E.D., and Zeller, R.A. (1979). *Reliability and validity assessment*. Newbury Park, CA: Sage Publication.
- Castillo, J.J. (2009). Stratified sampling method. Retrieved 5<sup>th</sup> January, 2012 from *Experiment Resources*: http://www.experiment resources.com/stratified-sampling.html.
- Cavana, R., Delahaye, B.B.L., and Sekaran, U. (2001). *Applied business research:* qualitative and quantitative methods. Singapore: Markono Print Media Ltd.
- Chakraborty, S., and Nidhi, M. (2007). Efficient administration through egovernment. Freedom Publishers, New Delhi, India.
- Chan, S., and Lu, M. (2004). Understanding internet banking adoption and use behaviour: A Hong Kong perspective. *Journal of Global Information Management*, 12(3), 21-43.
- Chandan, J.S. (1987). *Management theory and practice*. New Delhi: Vikas Publishing House.
- Chang, H.H., and Rizal, M. (2010). An empirical investigation of internet banking in Taiwan. *Global Journal of Business Research*, 4(2), 39-47.
- Chartered Institute of Personnel Development (CIPD) (2007). Recruitment and retention, London: CIPD.
- Chau, P.Y.K. (1996). An empirical assessment of modified technology acceptance model (TAM). *Journal of Management Information System*, 13, 185-204.
- Chaudhry, I.S., Malik, S., Khan, K.N., and Rosool, S. (2009). Factors affecting good governance in Pakistan: An empirical analysis. *European Journal of Scientific Research*, 35(3), 337-346.
- Chen, Y., Yi-ming, D., and Bao-jian, Y. (2009). An empirical research on erecruitment system based on technology acceptance model. *Sixth International Conference on Service System and Service Management*.

- Cheng, T.C.E., Lam, D.Y.C. and Yeung, A.C.L. (2006). Adoption of internet banking: An empirical study in Hong Kong. *Decision Support Systems*, 42(3), 1558-1572.
- Chin, W.W., and Gopal, A. (1995). Adoption intention in GSS relative importance of beliefs. *Data Base*, 26(2), 42-63.
- Cho, S., Lee, W., and Liu, J. (2011). E-recruitment: Effect of enjoyment and attitudes towards web sites on corporate image and intention to apply. *International CHRIE Conference*, University of Massachusetts-Amherst, 1-6.
- Choudrie, J. and Dwivedi, Y. K. (2005) Investigating the research approaches for examining the technology adoption in the household. *Journal of Research Practice*, 1(1), 1-12,
- Churchill, G.A. (1999). *Marketing research: Methodological foundations*. Dryden Press: Fourth Worth.
- Cober, R.T., Brown, D.J., Blumental, A.J., Doverspkie, D., and Levy, P. (2000). The quest for qualified job surfer: It's the time public catches the wave. *Public Personnel Management*, 29(4), 479-494.
- Cochran, W.G. (1977) *Sampling techniques* (3rd ed.). New York: John Wiley and Sons.
- Cohen, J., and Cohen, P. (1983). Applied multiple regression and correlation analysis for the behavioural sciences. Hillsdale, New Jersey: Lawrence Erlbaum Associate, Inc.
- Colesca, S.E. (2009). Increasing the e-trust: A solution to minimize risk in e-government adoption. *Journal of Applied Quantitative Methods*, 4(1), 31-44.
- Colesca, S.E. and Liliana, D. (2008). Adoption and use of e-government services: The case of Romania. *Journal of Applied Research and Technology*, 6(3), 204-217.
- Colesca, S.E. and Liliana, D. (2009). E-government adoption in Romania. *International Journal of Business, Economics, Finance and Management Science*, 1(2), 121-125.
- Comrey, A.L., and Lee, H.B. (1992). *A first course in factor analysis* (2nd ed.). Hillsdale, New Jersey: Lawrence Erlbaum Association.
- Constitution of the Federal Republic of Nigeria (1999). Federal Government Press: Federal ministry of information and communication, Abuja, Nigeria.

- Creswell, J.W. (2008). Educational research: Planning, conducting and evaluating quantitative and qualitative research. Upper Saddle Creek, NJ: Pearson Education.
- Creswell, J.W., Vicki L., and Clark, P. (2007). *Designing and conducting mixed methods research*. Thousand Oaks, CA: Sage Publications.
- Cronbach, L.J. (1951). Coefficient alpha and the internal structure of test. *Psychometrika*, 16(3), 297-334.
- Cronbach, L.J. (1982). Designing evaluations of educational and social programs. San Francisco: Jossey-Bass.
- Czara, S. J., Hammond, K., Blascovich, J.J., and Swede, H. (1989). Age related differences in learning to use text-editing system. *Behaviour and Information Technology*, 8(4), 309-319.
- Dada, D. (2006). The failure of e-government in developing countries: A literature review. *European Journal on Information Systems in Developing Countries*. 26(7), 1-10.
- Dafoulas, A. (2002). Business to employee cooperation support through online job interview. IEEE (Online), 286-292.
- Daft, R.L. (2000). Management. (5th ed.). Dryden Press.
- Darrup-Boychuck, C. (2009). E-recruitment timeline. US department of statistics.
- Davis, F.D. (1986). A technology acceptance model for empirically testing new user information system: Theory and result. Sloan School of Management Massachusetts, USA.
- Davis, F.D. (1989). Perceived ease of use and perceived usefulness, and the user acceptance in information technology. *Management Information System Quarterly*, 13(3), 319-340.
- Davis, F.D. (1993). User acceptance of information technology: System characteristics, user perceptions and behavioural impacts. *International Journal of Man-Machine Studies*, 38(1), 475-487.
- Davis, F.D., and Davis, L.D. (1990). The effect of training techniques and personal characteristics on training and users of information systems. *Journal of Management Information Systems*, 7(2), 93-110.
- Davis, F.D., Bagozzi, R.P., and Warshaw, P.R. (1989). User acceptance of computer technology: A comparison of theoretical models. *Management Science Journal*, 38(8), 982-1003.

- Denscombe, M. (2003). *The good research guide for small scale social research* (2nd ed.). Buckingham: Open University Press.
- Denzin, N.K. and Y.S. Lincoln, Eds. (1994). *Handbook of qualitative research*. Thousand Oaks, London, New Delhi, Sage.
- Djidjowijoto, R.N. (1998). Indonesia 2020: Sketsi ten tang visi dan strategi dalam kepimimpinan, mnajmen, politik, dan ekonomi, Jakarta: RBI.
- Drucker, P.F. (1996). *Management challenges for the 21st century*. Oxford: Butterworth and Heinemann.
- Elaigwu, J.I. (2007). Federalism, governance and security in Nigeria. Ethiope Publishers, Nigeria.
- El-Rufa'i, N. (2005). Public service reforms and imperatives of nation building. Federal Capital Territory Administration, Abuja
- Fajana, S., Owoyemi, O., Elegbede, T., and Gbajumo-Sheriff, M. (2011). Human resource management practices in Nigeria. *Journal of Management and Strategy*, 2(2), 57-62.
- Federal Republic of Nigeria (2003). Review panel on the civil service reforms: Main report. The presidency, Abuja, Nigeria.
- Federal Republic of Nigeria (2007). Schemes of service. Office of the head of service of the federation, Abuja, Nigeria.
- Federal Republic of Nigeria (2008). Guidelines for appointments, promotion and discipline (Issued by the federal civil service commission (FCSC) Abuja, Nigeria.
- Federal Republic of Nigeria (2008). Public service rules and regulations. (Revised Edition) Abuja; Federal government press.
- Federal Republic of Nigeria (2009). Annual report of the federal civil service commission, Abuja; Federal civil service commission.
- Federal Republic of Nigeria (2010). Guidelines for appointments, promotion and discipline, Abuja; Issued by the federal civil service commission.
- Feldman, D.C., and Klass, B.S. (2002). Internet job hunting: A field study of applicants experience with online recruitment. *Human Resource Management*, 41(2), 175-192.
- Fier, Y.S., Nor, K.M., Zakaria, Z., and Moga, L.M. (2010). Adoption of e-government in Malaysia. *International Journal of Business, Economics, Finance and Management Science*, 2(1), 1-10.

- Fink, A. (2006). *How to conduct survey: A step-by-step guide*. Thousand Oaks. CA: Sage.
- Fishbein, M., and Ajzen, I. (1975). *Belief, attitude and behaviour: An introduction to theory and research*. Reading, MA: Addison-Wesley Books.
- Fusilier, M., and Durlabhji, S. (2005). An exploration of student internet use in India. *Campus-Wide Information Systems*, 22(4), 233-246.
- Galanaki, E. (2002). The decision to recruit online: A descriptive study. *Career development international*, 7(4), 234-251.
- Gefen, D., and Straub, D. (1997). Gender differences in the perception and use of email: An extension to the technology acceptance model, *Management Information System Quarterly*, 21(4), 91-112.
- Gefen, D., Karahanna, E., and Straub, D.W. (2003). Trust and TAM in online shopping: An integrated model. *MIS Quarterly*, 27, 51-90.
- Ghobakhloo, M., Zulkifli, N.B., and Abdul Aziz, F. (2010). The interactive model of user information technology acceptance and satisfaction in small and medium-size enterprises. *European Journal of Economics, Finance and Administrative Sciences*. Issue 19.
- Gibson, W. (2006). *Theoretical issues in thematic analysis*. Thousand Oaks, CA: Sage Publications.
- Gladden E.N. (1948). The civil service, its problems and future. London: Staples.
- Greengard, S. (1998). Putting online recruiting to work. Workforce, 77(8), 73-77.
- Ha, H., and Akamavi, R.K. (2009). Does trust really matters in electronic shopping? A comparative study of Korean, Taiwanese and UK customers. *Seoul Journal of Business*, 15(1), 92-119.
- Hair, J.F., Jr, Black, W.C., Babin, B.J., Andersen, R.E., and Tatham, R.L. (2006). *Multivariate data analysis* (6th ed.). Upper Saddle River, New Jersey: Pearson Prentice Hall.
- Hair, J.F., Jr, Black, W.C, Babin, B.J, Andersen, R.E, and Tatham, R.L. (2010). *Multivariate data analysis* (7th ed.). Upper Saddle River, New Jersey: Pearson Prentice Hall.
- Hartwick, J., and Barki, H. (1994). Explaining the role of user participation in information system use. *Journal of Management Science*, 40(4), 440-465.

- Hausdorf, P.A., and Ducan, D. (2004). Firm size and internet recruiting in Canada: A preliminary investigation. *Journal of Small Business Management*, 42(3), 325-334.
- Hendrickson, A.R., and Latta, P.D. (1996). An evaluation of the reliability and validity of Davis's perceived usefulness and perceived ease of use instrument. *Journal of Computer Information Systems*, 36(3), 77-82.
- Howard, G.S., and Smith, R.D. (1986). Computer anxiety in management: Myth or reality. *ACM*, 29(7), 601-615.
- Hubona, G.S., and Cheney, P.H. (1994). System effectiveness of knowledge-based technology: The relationship of user performance and attitudinal measures. *Proceedings of the Twenty Seventh Annual Hawaii International Conference on System Sciences*, (HICSS-27), 532-541.
- Hubona, G.S., and Kennick, E. (1996). The influence of external variables on information technology usage behaviour. In the Proceedings of the 29th Annual Hawaii International Conference on System Sciences, 166–75.
- Hulland, J. (1999). Use of partial least square (PLS) in strategic management research: A review of four recent studies. *Strategic Management Journal*, 20(2), 195-204.
- Humphrey, P., O'Donnell, O., and Timonen, V. (2003). E-government and the decentralisation of service delivery. *CPMR*, *Discussion Paper*, No.25, Dublin IPA.
- Hung, S.Y., Chang, C.M., and Yu, T.J. (2006). Determinants of user acceptance of the e-government services: The case of online tax filing and payment system. *Government Information Quarterly*, 23(1), 97-122.
- Iacobucci, D. (1996). Commercial and interpersonal relationship using the structure of interpersonal relationship to understand individual-to-individual, individual-to-firm and firm-to-firm relationship in commerce. *International Journal of Research in Marketing*, Issue, 13.
- Ibrahim, O., Ithnin, N., and Muslim, N.A. (2006). The acceptance behaviour of online recruitment users in Malaysia. *The Tenth Pacific Asia Conference on Information Systems*, 685-696.
- ICT for development: Strategic planning and research documents. National Information and Technology Development Agency (NITDA), Garki Abuja.
- Igbaria, M., and Iivari, J. (1995). The effects of self-efficacy on computer usage. *Omega*, 23(6), 587-605.

- Igbaria, M., Pavri, F., and Huff, S. (1989). Microcomputer applications: An empirical look at the usage. *Information and Management Journal*, 16(1), 189-196.
- International Monetary Fund (2001). Assessment of e-government in developing countries: Technical report. United State of America.
- Internet World Stats (2009). Internet users and population statistics for Africa retrieved from http://www.internetworldstart.com: Miniwatts Marketing Group.
- Johnson, B. And Christensen, L.B. (2010). *Educational research: Quantitative, qualitative and mixed approaches.* (4th ed.). Sage Publishers.
- Jones, G.R, George J.M, and Hill, C.W.L. (2000). *Contemporary management*. Thousand Oaks: Sage Publishers.
- Joshi, W. (2005). Motivating salesperson customer orientation: Insights from job characteristics model. *Journal of Business Research*, Issue, 58, 584-592.
- Judd, C. M., and Kenny, D. A. (1981). Process analysis: Estimating mediation in treatment evaluations. *Evaluation Review*, *5*, 602-619.
- Kaiser, H.F. (1974). An index of factorial simplicity. *Psychometrika*, Issue 39, 31-36.
- Kerlinger, F.N., and Lee, H.B (2000). *Foundation of behavioural research*. (4th ed.). Holt, NY: Harcourt College Publishers.
- Kertajaya, H., and Kotler, P. (2006). Strategic management and business policy: Achieving sustainability. Jakarta, Indonesia.
- Kettani, D., Gorstein, M., and El Mahdi, A. (2009). Good governance and e-government: Applying a formal outcome analysis methodology in developing world context. *International Journal for Electronic Governance*, 22-54.
- Khalil, S. (2007). *Museums and funding: Practices in Malaysia and United Kingdom*. Unpublished PhD thesis, University of Kent at Canterbury.
- Kim, S., and O'Connor, J.G. (2009). Assessing electronic recruitment implementation in the state governments: Issues and challenges. Amazon Publishers.
- Klopping, I.M., and McKinney, E. (2004). Extending the technology acceptance model and the task technology fit model to consumer e-commerce. *Information Technology, Learning and Performance Journal*, 22(1), 35-48.

- Kraemer, K.L. and Zhu, K., (2005). Post-adoption variation in usage and value of ebusiness by organisation: Cross-Country evidence from retail industry. *Information Systems Research*, 16(1), 61-84.
- Krejcie, R.V, and Morgan, D.W (1970). Determining sample Size for research activities. *Educational and Psychological Measurement*, 30, 607-610.
- Lai, C.S.L., and Pires, G. (2009). Towards a model of Macao's e-government portal adoption. *Journal of Communication*, Issue, 10, 140-150.
- Lee, N.G. (2010). E-government applications. Briefing organised by United Nations Asia and Pacific Training Centre for Information and Communication Technology for Development, Inchon City, Korea.
- Lee, Y., Kozar, K.A. and Larsen, K.R.T. (2003). The technology acceptance model: past, present, and future. *CAIS*, 12(50), 752-780.
- Legris, P., Ingham, J. and Collerette, P. (2003). Why do people use information technology? A critical review of the technology acceptance model. *Information and Management*, 40(2), 191-204.
- Liao, S., Shao, Y.P., Wang, H., and Chen, A. (1999). The adoption of virtual banking: An empirical study. *International Journal of Information Management*. 19(1), 63-74.
- Lightner, N., Bose, I., and Salvendy, G. (1996). What is wrong with the World Wide Web: Diagnosis of some problems and prescription of some remedies? *Ergonomics*, 39(8), 995-1004.
- Lin, H.F. (2008). Antecedents of virtual community satisfaction and loyalty: An empirical test of competing theories. *Cyber Psychology and Behaviour*, 11(2), 138-144.
- Lok, P., and Crawford, J. (2004). The effect of organisational culture and leadership on job satisfaction and organisational commitment: A cross-national comparison. *Journal of Management Development*, Issue 23, 321-338.
- Lukham, R. (1971). *The Nigerian military: A sociological analysis of authority and revolt 1960-1967*. Cambridge University Press, Cambridge.
- Luo, M. L., Remus, W., and Chea, S. (2006). Technology acceptance of internet based information system: An integrated model of TAM and U&G theory. *Proceedings of the Twelfth Americas Conference on Information Systems*, Acapulco, Mexico, August 4th 6th, 2006, 1139-1150.

- Lynn, L. (1999). Means and ends: A comparative study of empirical methods for investigating governance and performance. *The 5th National Public Management Research Conference*, George Bush School of Public Service, Texas.
- Lynn, L. (2001). *Improving governance: A new logic of empirical research*. Washington D.C: Georgetown University Press.
- Lynn, L.E., Heinrich, C.J., and Hill, C.J. (2000). Studying governance and public management: Challenges and prospects. *Journal of Public Administration Research and Theory*, 10(2), 233-261.
- Mackinnon, D.P. (2008). *Introduction to statistical mediation analysis*. New York: Erlbaum.
- Mahadeo, J.D. (2009). Towards an understanding of the factors influencing the acceptance and diffusion of e-government services. *Electronic Journal of E-Government*, 7(4), 391-402.
- Marr, E.R. (2007). *E-recruitment: The effectiveness of the internet as a recruitment source*. Unpublished Masters Dissertation, submitted to the School of Management, Faculty of Business, Queensland University of Technology.
- Mason, J. (2002). *Qualitative researching*. London: Sage Publishers.
- Mathieson, K. (1991). Predicting user intentions: Comparing the technology acceptance model with theory of planned behaviour. *Information System Research*, 2(3), 173-191.
- Mathieson, K., Peacock, E., and Chin, W.W. (2001). Extending the technology acceptance model: The influence of perceived user resources. *The Data Base for Advances in Information System*, 32(3), 86-112.
- McNamara, C. (2009). General guidelines for conducting interviews. Retrieved January 11, 2010 from http://managementhelp.org/evaluatn/intrview.htm
- Merriam, S.B. (1998). Qualitative research and case studies applications in education. San Francisco: Jossey-Bass Publications.
- Miles, M. and Hurberman, M. (1994). *Qualitative data analysis: An expanded sourcebook*. London, Beverley Hills.
- Mingers, J. (2003). The paucity of mixed method research: A review of the information systems literature. *Information Systems Journal*, 13(3), 233-250.
- Mohammed, I.Z. (2008). *Sampling in social science research*. Readings in social science research. Adamu Joji Publishers, Kano, Nigeria.

- Mohammed, S., Abubakar, M.K., and Bashir, A. (2010). E-government in Nigeria: A catalyst for national development. *International Conference on Development Studies*, University of Abuja, Nigeria. 14th-15th April, 2010, 1-21.
- Moon, J., and Kim, Y. (2001). Extending the TAM for a World-Wide-Web context. *Information and Management*, 38(4), 217-230.
- Moore, G.C., and Benbasat, I. (1991). Development of an instrument to measure the perception of adopting an information technology innovation. *Information System Research*, 2(3), 192-222.
- Morris, M.G. and Dillon, A. (1997). How user perceptions influence software use. *IEEE Software*, 14, 58-64.
- Mosahab, R., Mahamad, O., and Ramayah, T. (2010). Service quality, customer satisfaction and loyalty: A test of mediation. *Journal of International Business Research*, 2(4), 72-80.
- Mukhtar, U.A. (2010). Internal and external sources of recruitment in public sector organisations. *Postgraduate Seminar Paper*, UDUS, Nigeria.
- Murray, S., Williams, G., and Martins, H. (2010). Implementation strategies for egovernment: A stakeholder's analysis approach. 230-237.
- Nadianatra, M., and Rosita, M.O. (2007). E-recruitment practice: Pros vs. cons. *Public Sector ICT Management Review*, 1(1), 35-40.
- National Telecommunications and Information Administration (NTIA). 2002 *Annual Report*. USA.
- Ndubisi, N.O., Jantan, M. and Richardson, S. (2001). Is the technology acceptance model valid for entrepreneurs: Model testing and examining usage determinants. *Asian Academy of Management Journal*, 6(2), 31-54.
- Nickels, W.G., McHugh, J.M., and McHugh, S.M. (1999). *Understanding business*. (5th ed.). USA: Irwin/McGraw-Hill.
- Neill, J. (2011). Exploratory factor analysis: Survey research and design in psychology. Canberra, Australia.
- Nunnally, J. (1979). Psychometric theory. (2nd ed.). McGraw-Hill, New York.
- Nwokeji, G.U. (2007). The Nigerian National Petroleum Corporation and the development of the Nigerian oil and gas industry: History, strategies and current directions. James A. Barker III Institute for Public Policy, Rice University.

- Nysveen, H., Pedersen, P.E., and Thornbjørnsen H. (2005). Intentions to use mobile services: Antecedents and cross service comparisons. *Journal of Academy of Marketing Science*, 33(3), 330-346.
- O'Sullivan, E., Rassel, G.R., and Berner, M. (2003). *Research methods for public administrators*. (4th ed.). Addison Wesley Longman, Inc.
- Obadan, M.I. (1998). The state, leadership, governance and economic development. A presidential address delivered at the Annual Conference of the Nigerian Economic Society, Kano. The National Centre for Economic Management and Administration (NCEMA).
- Obasanjo, O. (2001). The need for civil service reforms for effective service delivery. Speech Delivered on the Inauguration of New Permanent Secretaries. Aso Rock, Abuja.
- Obisi, C. (1996). Personnel management. Freeman Production: Ibadan, Nigeria.
- Odumeru, J.A. (2009). Diffusion of online recruitment technology in Nigeria. www.wbiconpro.com/415odumerupdf, 1-12, Accessed November 13th, 2011.
- Ogundiya, S.I. (2010). Democracy and good governance: Nigeria's dilemma. *African Journal of Political Science and International Relations*, 4(6), 201-208.
- Ojo, E.O. (2009). Federalism and the search for national integration in Nigeria. *African Journal of Political Science and International Relations*, 3(9), 348-395.
- Olsen, L. L., and Johnson, M.D. (2004). Service quality, satisfaction and loyalty: Transaction-specific to cumulative evaluation. *Journal of Service Research*, 5(3), 184-195.
- Oyelaran-Oyeyinka, R.N.I. (2006). Governance, bureaucracy and leadership in Nigeria's public service: The case of the Lagos state civil service (1967-2005). Universitaire Pars Maastricht, Netherlands.
- Oyeyinka, B., and Lal, K. (2006). Internet diffusion in Sub-Saharan Africa: A cross-country analysis. *Telecommunications Policy Journal*, 29, 507-527.
- Parasuraman, A., Zeithaml, V.A., and Berry, L.L. (1988). SERVQUAL: A multiple item scale for measuring consumer perceptions of service quality, *Journal of Retailing*, 64(1), 12-40.
- Parry, E. (2006). Drivers of the adoption of online recruitment: An analysis using diffusion of innovation theory. School of Management, University of Cranfied, UK, 1-13.

- Parry, E., and Tyson, S. (2008). An analysis of the use and success of online recruitment methods in the UK. *Human Resource Management Journal*. 18(3), 257 174.
- Parry, E. (2009). Factors influencing the adoption of online recruitment. *Personnel Review*, 38(6), 655-673.
- Patton, M. (2002). *Qualitative research and evaluation methods*. (3<sup>rd</sup> ed.). Thousand Oaks, CA: Sage Publications.
- Pavon, F. (2006). Factor influencing the adoption of the internet for job-seeking in South Africa: Technical report. University of Cape Town, South Africa. 1-70.
- Peil, M. (1976). Nigerian politics: The People's View. London, Cassel.
- Peretomode V. and Peretomode, O. (2001). *Human resource management: Principles, Policies and Practice*. Lagos: Onosomegbowho Ogbinaka Publishers.
- Pfieffelmann, B., Wagner, S.H., and Libkuman, T. (2010). Recruiting on corporate websites: Perceptions of fit and attraction. *International Journal of Selection and Assessment*, 18(1), 40-47.
- Phatthana, W., and Mat, N.K.N. (2010). The application of technology acceptance model (TAM) on health tourism e-purchase intention predictors in Thailand. *International Conference on Business and Economic Research* (ICABEC, 2010), 196-199.
- Phillips, D. (1990). The 1988 Nigerian civil service reforms and their post-1992 prospects, NISER Occasional, Paper No.3, Ibadan, Nigeria.
- Pikkarainen, T., Pikkarainen, K., Karjaluato, H., and Pahnila, S. (2004). Consumer acceptance of online banking: An extension of the technology acceptance model. *Internet Research*, 14(3), 224-235.
- Preissle, J. (1999). The coming of age as an educational ethnographer. *Journal of Contemporary Ethnography*, 28(6), 650-659.
- Punch, K.F., (2010). *Introduction to social science research: Quantitative and qualitative approaches* (2nd ed.). Sage Publications.
- Quan, S., Cao, H., and Jianxin, Y. (2010). Factors influencing the adoption of mobile service in China: An integration of TAM. *Journal of Computers*, 5(5), 799-806.
- Rafeeq, N. (2010). *E-recruitment implementation in Saudi Arabia*. (Unpublished Dissertation), University of Sheffield, United Kingdom.

- Ramayah, T., and Aafaqi, B. (2004). Role of self efficacy in e-library usage among students of public university in Malaysia. *Malaysian Journal of Library and Information Science*, 9(1).
- Ramayah, T., and Fernando, Y. (2009). Factors influencing intention to use e-government services among citizens in Malaysia. *International Journal of Information Management*, 29(6), 458-475.
- Ramayah, T., Yulihasri, E., Ibrahim, A., and Jamaludin, N. (2006). Predicting short message service (SMS) usage among university students using the technology acceptance model (TAM). *IAMOT*, 1-6.
- Randall, L. (2004). E-recruitment in Australia and New Zealand: An international perspective. *International Human Resource Management Journal*, 7, 57-62.
- Rao, P.S, and Rao V.S.P. (1990). *Personnel/Human resource management: Text, cases and games*. Delhi: Konark Publishers PVT LTD.
- Raub, A.C. (1981). Correlates of computer anxiety in college students. University of Pennsylvania, Philadelphia, USA.
- Reichheld, F.K., Rigby, D.K., and Schefter, P. (2002). Avoid the four perils of customer relationship management. *Harvard Business Review*, 80(2), 101-109.
- Richardson, A. (2000). Putting the web to work. *South Africa Computing Magazine*, 8(7), 56-59.
- Robin, High. (2000). *Role of outliers*. Oregon Educational Centre, United States of America.
- Robinson, L. (2009). A summary of diffusion of innovations. Accessed on 3<sup>rd</sup> July, 2010 from www.enablingchange.com.all.
- Rogers, E.M (1995). *The diffusion of innovation theory*. (4th ed.). Free Press, New York.
- Roscoe, J.T. (1975). Fundamental research statistics for the behavioural sciences, (2nd ed.). Holt Rinehart and Winston, New York.
- Rose, J.A. (1999). Building an internet recruiting strategy for big five professional service firms. KPMG technical report, USA.
- Rubin, H.J. (2004). *Qualitative interviewing: The art of hearing data:* Thousand Oaks C.A: Sage Publications.

- Rust, R.T., and Oliver, R. L. (1994). Service quality: insights and managerial implications from the frontier, service quality: New directions in theory and practice. Thousand Oaks, CA: Sage Publications.
- Saddiquee, N.A. (2006). Public management reforms in Malaysia: Recent initiatives and experiences. *International Journal of Public Sector Management*, 19(4), 339-326.
- Sanusi, A., and Abdullahi, A. (2010). Nigeria's public service and new public management reform. *1<sup>st</sup> International Conference on Public Policy and Social Science (ICops 2010)*, Universiti Mara, Malaysia 26-27 May, 2010.
- Sanusi, A., and Abdullahi, A. (2011). Public service and new public management reforms in Nigeria. *Journal of Administrative Sciences*, 8(1), 1-14.
- Sanusi, A., and Ahmad, M.M. (2011). Civil service reforms and e-recruitment practices in Nigeria: Issues at stake. 2<sup>nd</sup> *International Conference on Public Policy and Social Sciences (ICOPSS)*, UITM Sarawak, Malaysia 31st October-2<sup>nd</sup> November, 2011.
- Sanusi, A., and Ahmad, M.M. (2011). Mainstreaming good governance practices in e-recruitment in Nigerian public service. *International Conference on Management (ICM)*, Penang, Malaysia 13<sup>th</sup>-16<sup>th</sup> June, 2011.
- Sanusi, A., and Ahmad, M.M. (2011). Public sector reforms and e-recruitment in Nigeria: Will good governance count. *European Journal of Social Sciences*, 26(4), 616-625.
- Sanusi, A., and Ahmad, M.M. (2011). Workability of good governance practices in e-recruitment in Nigerian public service. *International Conference on Accounting, Business and Economics (ICABEC)*, Universiti Malaysia Terengganu, 1<sup>st</sup>-3<sup>rd</sup> November, 2011.
- Sanusi, A., and Ahmad, M.M. (2012). Good governance as yardstick to measure erecruitment in Nigerian public service. *US-CHINA Journal of Public Administration*, 9(1).
- Sanusi, A., and Ahmad, M.M. (2012). Nigeria's global good governance ranking and its effect on public service reforms. *International Conference on Arts, Social Science and Technology (ICAST)*, Penang, Malaysia, 3<sup>rd</sup>-5<sup>th</sup> March, 2012.
- Sarker, A.E. (2006). New public management in developing countries: An analysis of success and failure with particular reference to Singapore and Bangladesh. *International Journal of Public Sector Management*, 19(2), 180-203.
- Schaupp, L.C., and Carter, L. (2005). E-voting: from apathy to adoption. *Journal of Enterprise Information Management*, 18(5), 586-601.

- Schreyer, R., and McCarter, J. (1998). *The employers guide to recruiting on the internet*. Impact Publications, Manassas Park, VA.
- Segar, A.H., and Grover, V. (1993). Re-examining perceived ease of Use and usefulness: A confirmatory factor analysis, *MIS Quarterly* 17(4), 517-525.
- Senge, P. (1990). *The fifth discipline: The art and practice of learning organisation*. New York: Doubleday.
- Sekaran, U., and Bougie, R. (2010). Research methods for business: A skill building approach. (5th ed.). John Wiley and Sons Inc.
- Sekaran, U. (2003). *Research methods for business*. (4th ed.). Hoboken, NJ: John Wiley and Sons.
- Serenko, A., and Bontis, N. (2004). A model of user adoption of mobile portals. *Journal of Electronic Commerce*, 4 (1), 69-98.
- Smith, T.J. (2008). Senior citizens and e-commerce website: The role of perceived usefulness, perceived ease of use and website usability. *International Journal of an Emerging Transdiscipline*, Issue 11.
- Stefanie, L., Philip, Y., and Helmut, K. (2010). Relational governance mediates the effect of formal contracts on BPO performance. *18th European Conference on Information Systems*, 1-13.
- Stoker, G. (1998). Governance as theory: Five propositions. *International Journal of Social Science*, 50(1), 17-28.
- Straub, D.W. (1989). Validating instruments in MIS research. MIS Quarterly (13)2, 147-166.
- Straub, D.W. (1994). The effect of culture on IT diffusion, e-mail and FAX in Japan and the U.S. *Information Systems Research*, 5(1), 23-47.
- Suh, B., and Han, I., (2002). Effect of trust on consumer acceptance of online banking. *Electronic Commerce Research and Applications*, Issue.1, 247-263.
- Swart, L. (2008). An audit of online recruitment: A South African perspective. *Johannesburg Weekly*, South Africa.
- Sykes, A.O. (1986). An introduction to regression analysis. *The Inaugural Course Lecture*. University of Chicago, Illinois, USA.
- Sylva, H., and Mol, S.T. (2009). E-recruitment: A study into applicant perceptions of an online application system. *Journal of Selection and Assessment*, 17(3), 311-323.

- Szajna, B. (1994). Software evaluation and choice: Predictive validation of the technology acceptance model. *Management Information System Quarterly*, 18(3), 319-324.
- Taherdoost, H., Masrom, M., and Ismail, Z. (2009). Adoption model to assess user acceptance of smart card technology. *Journal of US-China Public Administration*, 6(3), 47-58.
- Tapscott, C. (1996). The digital economy. McGraw Hill, New York.
- Tashakkori, A., and Teddlie, C. (1998). *Mixed methodology: Combining qualitative and quantitative approaches.* Thousand Oaks, CA: Sage Publications.
- Taylor, S., and Todd, P. (1995). Understanding information technology usage: A test of competing models. *Information System Research*, 6(2), 144-176.
- Teo, T.S.H., Lim, V.K.G., and Lai, R.Y.C. (1999). Intrinsic and extrinsic motivation. *Journal of Marketing Research*, 25(1), 204-212.
- Thomas, A., Pfeffer, M., and Ruda, W. (2003). Research of the statuesque in erecruitment: An empirical survey focusing on online career networks in Germany. *Kaiserslautern University of Applied Sciences Conference*.
- Thomas, S.L., and Ray, K., (2000). Recruiting and the web: High-tech hiring. *Business Horizons*, 43(3), 43-52.
- Thompson, R. L., Higgins, C. A., and Howell, J. M. (1991). Personal computing: Toward a conceptual model of utilization. *MIS Quarterly*, 15 (1), 124–143.
- Theodorson, G., and Theodorson, A. (1969). *A modern dictionary of sociology*. New York: Thomas Y. Crowell.
- Thong, J.Y.L., and Yap, C.S. (1995). An information technology adoption model for small business. *The Proceeding of Working Conference in IFIP*. W.G.8. Oslo, 14-17.
- Tong, D.Y.K. (2009). A study of e-recruitment technology adoption in Malaysia. *Industrial Management and Data System*, 109(2), 281-300.
- Troshani, I. and Rao, S. (2007). A conceptual framework and propositions for the acceptance of mobile services. *Journal of Theoretical and Applied Electronic Commerce Research*, 2(2), 61-73.
- United Nations (2000). Professionalism and ethics in the public service: Issues and practices in selected regions. New York, USA.
- United Nations Development Programme (1997). Governance for sustainable human development: A UNDP Policy Document. Accessed on 20<sup>th</sup> October, 2010.

- United Nations Development Programmes (2003). Democratic governance and public administration practices. Bureau for Development Policy. USA
- Venkatesh V., Morris M., Davis G. and Davis F. (2003). User acceptance of information technology: Towards a unified view. *MIS Quarterly*, 27, 425-479.
- Venkatesh, V. (2000). Determinants of perceived ease of use: Integrating control, intrinsic motivation, and emotion into the technology acceptance Model. *Information System Research*, 11(4), 342-365.
- Venkatesh, V., and Brown, S.A. (2001). A longitudinal investigation of personal computers usage in homes: Adoption determinants and emerging challenges. *MIS Quarterly*, 25(1), 71-102.
- Venkatesh, V., and Davis, G.B. (2000). Theoretical extension of the technology acceptance model: Four longitudinal field studies. *Management Sciences Journal*, 46(2), 186-204.
- Verger, M. (2006). How does recruitment has effect on recruitment performance. Proceedings of 4th Twente Student Conference on IT.
- Verhoeven, H., and Williams, S. (2008). Advantages and disadvantages of internet recruitment: A UK study into employers perceptions. *International Review of Business Research Papers*, 4(1), 364-373.
- Verhoeven, H., and Williams, S. (2008). We-find-you' or you-find-us: Internet recruitment and selection in the United Kingdom. *International Review of Business Research Papers*, 4(1), 374-384.
- Wadhwa, V., Agrawal, A., and Shah, P. (2010). EGOSQ-Users' assessment of egovernance online services: Quality measurement instrumentation. *ICFAI*, Business School, Hyderabad, India, 231-244.
- Wang, Y., Lo, H.P., Chi, R., and Yang, Y. (2004). An integrated framework for customer-value and customer-relationship management performance: A customer-based perspective for China. *Managing Service Quality*, 14(3), 169-182.
- Wang, Y.S., Wang, Y.M., Lin, H.H., and Tang, T.I. (2003). Determinants of user acceptance of internet banking: An empirical study. *International Journal of Service Industry Management*, 1(5), 501–519.
- Wangpipatwong, S., Chutimaskul, W., and Papasratorn, B. (2008). Understanding citizen's continuance intention to use e-government website: A composite view of Technology Acceptance Model and Computer Self-Efficacy. *The Electronic Journal of e-Government*, 6(1), 55-64.

- Weber, M. (1964). *The theory of social and economic organisations*. New York: The Free Press.
- White, J.D. (1994). Research in public administration: Reflections on theory and practices. Newbury Park, CA: Sage Publications.
- Willoughby, W.F. (1964). *Principles of public administration*. New York. (2nd ed.). Irwin: McGraw-Hill.
- Wolfe, R.A. (1994). Organisational innovation: Review, critique and suggested research directions. *Journal of Management Studies*, 31(3), 405-431.
- Wolfswinkel, J.P. (2009). Reflecting on e-recruiting research: A systematic literature review, 11th *Twente Student Conference on IT, University of Twente*.
- Wong, Y.K. and Hsu, C.J. (2008). A confidence-based framework for business to consumer (B2C) mobile commerce adoption. *Peers Ubiquity Computer*, 12(1), 77–84.
- World Bank (2007). Report of working group on convergence and e-government for the tenth five year plan (2002-2007).
- World Bank (2008). E-Government survey. Accessed from http://go.worldbank.org.
- World Bank (2010). World wide governance indicators: Country data report for Nigeria 1996-2009. Accessed from www.govindicators.org. 25th July, 2011.
- Wu, X.Y., and Wang, N. (2005). Zhejiang Mobil: Marching towards the first grade communication operators in the world. Chinatoday.com.
- Yang, K.C.C. (2005). Exploring factors affecting the adoption of mobile commerce in Singapore. *Telematics and Informatics Journal*, Issue 22, 257-277.
- Yin, R. (1989). Case study research: Design and methods. Newbury Park. CA: Sage Publications.
- Young, J., and Weinroth, J. (2003). Factors affecting the attraction of qualified employees to online job postings. Available: www.mismain.bsa.kent.edu.
- Yu, J., Ha, I., Choi, M., and Rho, J. (2005). Extending the technology acceptance model for t-commerce. *Information Management Journal*, 42, 962-976.
- Zikmund, W.G. (1997). *Marketing research*. Dryden Press: Forth Worth, Universal Books.
- Zmud, R.W. (1979). Individual differences and management of information system success: A review of the empirical literature. *Management Science Journal*, 25(1), 966-979.