

# How To Build Effective Research Programs (and Networks)

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**This subject really has two  
separate topics:**

- 1. Building effective research  
programs**
- 2. Performing research effectively  
in networks**

**And... building effective research programs has two important, and separate elements:**

**1. Becoming an effective researcher**

**2. Growing a research program**

# **In 20 years: Research lessons learned**

- 1. The impact of one person's research can be profound**
- 2. Good research follows basic principles**
- 3. Research education is life long**
- 4. Asking important questions is paramount**
  - Research design can be simple**
  - Research mentors are important**
  - Build upon strengths**
  - Like anything in life, teamwork is paramount**

# The elements of a successful research career

- Techniques
- Tools
- Target
- Time
- Tricks & Treats
- Teamwork

# **Research success: Techniques**

- **Success in any endeavor requires proper preparation**
  - **Content knowledge**
  - **Experience/application**

**In clinical research, that means:**

- **Research education**
- **Hands-on research exposure**

# **Research success: Techniques**

## **My perspective**

- **Fellowship experiences:**
  - Had some lab research exposure
  - No formal research education
  - Much clinical trials exposure
- **Lessons learned:**
  - Earlier formal research education would have been very helpful
  - RCTs exposure and mentor very helpful



# **Research success: Techniques**

## **The value of formal research education**

### **What an MPH really taught me:**

- 1. How to ask the right research questions**
- 2. How to design studies that could answer those questions**
  - Particularly how to design an RCT**
- 3. How to control for sources of bias in research studies**

# Good research follows basic principles of study design

- **Your study is your study**
  - Your data is your data
- **Proper study design is key**
  - Minimize the effects of bias
  - Garbage in = garbage out
- **Statistics is only a tool that you use to better understand your data**
  - Statistics cannot fix garbage
  - Statistics cannot harm quality data

**In research, asking important questions is paramount**

# **“It is time to stop squabbling over the best design methods”**

**Sackett D, et al. BMJ.1997**

- **Study discussions have focused excessively on the design methods, rather than on asking the right questions**
- **In reality, the question asked often drives the design to be used**
- **Many different study design tools can give us good answers to important questions**

# Research education is life long

- Does your clinical medical education stop at a certain point?
- Your research education should not stop either!

## My lesson learned:

- I should have obtained formal research education earlier in my career

# The elements of a successful research career

- Techniques
- **Tools**
- Target
- Time
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- Teamwork

# Research success: Tools

- In most activities in life, content knowledge is not enough
  - You also need to know how to use various tools
- This is particularly true in bench research
  - Culture, assay, biochemical, cellular techniques
- It can be true in clinical research
  - Medical equipment, survey tools
- At a minimum, in 2008, it applies to computer skills

# Research success: Tools

## My perspective

- Fellowship experiences:
  - Learned some lab research techniques
    - Difficulty restarting them at new location
- Lessons learned:
  - Specific bench techniques do not travel well
  - I should have learned better computer skills earlier



# The elements of a successful research career

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# **Research success: Targets**

- **In medicine, as in many things, focusing in a specific area results in particular expertise**
- **That expertise makes it more efficient to:**
  - **Perform research studies**
  - **Get involved in large projects**
  - **Write up research studies**
  - **Apply for research funding**
- **The NIH study grant review process reflects this fact**

# Research success: Targets

## My perspective

- **Personal experiences:**
  - Started out focused and advanced rapidly
  - Later, accepted many opportunities in other areas and got too diffuse
- **Lessons learned:**
  - In the short run, specializing can seem limiting and less productive; in the long run, it is usually much more productive
  - I should have stayed more focused during my mid-career

# The elements of a successful research career

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# Research success: Time

- Success in any endeavor requires adequate resources
- An often overlooked, but critically important resource is **time**
- Your **time** for research
- Your collaborator's **time** for research
- **Truth #1:** The most successful researchers are often simply the hardest working
- **Truth #2:** Even the energetic eventually burn out
- **Truth #3:** It is very difficult to sustain research success without adequate time

# Research success: Time

## My perspective

- **Personal experiences:**
  - As a junior faculty member, I routinely put in 60 to 80 hour work weeks to get all my tasks done
  - I did not focus on or jealously guard research time
- **Lessons learned:**
  - Early, when building a research career, you **must carve out and protect enough time**

# The elements of a successful research career

- Techniques
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- Time
- **Tricks & Treats**
- Teamwork

# Research success: Tricks/treats

- One rarely receives protected time and other research resources automatically
  - But to maintain a successful research career, you need both, consistently
- Where do they come from?
  - Earn them via grants (**tricks**), or
  - negotiate for them (**treats**)



# Research success: Tricks/treats

## My perspective

- **Personal experiences:**
  - Never negotiated much for protected time
  - Used industry sponsored clinical trials \$ for protected time
    - Worked well for a decade, but then the field faded
- **Lessons learned:**
  - Didn't adequately understand the importance of negotiation
  - Should have diversified my funding portfolio

# The elements of a successful research career

- Techniques
- Tools
- Target
- Time
- Tricks & Treats
- **Teamwork**

# **Research success: Teamwork**

**Teams in research have multiple elements:**

- **Personal teams**
  - Mentors
  - Family
- **Research program teams**
- **Research collaborations**
  - Intra-institutional
  - Clinical networks
  - Research networks

# Research success: Teamwork

It is very difficult to achieve greatness entirely on your own

- **Coaching** (mentors) is important
- **Support systems** are important
- A **research program team** is necessary
- **Collaborations** are needed
- **Networks** have become paramount
  - Within specialty, within focused field
  - Within healthcare delivery systems

# **Research success: Teamwork**

## **My perspective**

- **Personal experiences:**
  - During fellowship benefited from a mentor and an established lab research team
  - As junior faculty joined a great clinical research team
  - In mid-career, moved; no team, tried to carry it myself
- **Lessons learned:**
  - Mentors are very important early on
  - Focus more on collaborations and teams

# The elements of a successful research career

- Techniques
- Tools
- Target
- Time
- Tricks & Treats
- **Teamwork**
  - **Mentors**
  - Collaborators
  - Research teams
  - Networks

***“If I have seen further than others, it is because I have stood on the shoulders of giants”***

**Sir Isaac Newton (1642 - 1727)**

**Mentors are important**

# **Mentoring in academic medicine: A systematic review**

***Sambunjak D. JAMA. 2006;296(9):1103-1115***

## **Single strongest predictor of research success for Internal Medicine faculty:**

- **Early in their career: The amount of time spent working with a highly successful, consistently funded, researcher-mentor**
  - **Especially more than 2 years in a lab of PhD researcher**



# The elements of a successful research career

- Techniques
- Tools
- Target
- Time
- Tricks & Treats
- **Teamwork**
  - Mentors
  - **Research teams**
  - Collaborators
  - Networks

# **Research success: Teams**

- **It is difficult to achieve major success alone**
- **It usually is the result of coordinated team effort**
- **A group can be lesser or greater than the sum of its individual parts**
- **Efficient, complementary, collaborative teams usually amplify the efforts of any one investigator**

# Research success: Teams

## My perspective

- **Junior faculty:**
  - Worked within a high functioning team
  - Research productivity accelerated
- **Mid-level faculty:**
  - Moved; no team or critical mass existed
  - Developed, paid for, supported my own group
  - Functioned more like a “lone wolf”
  - Research productivity decelerated

# Research team in my department

- **Critical mass of research faculty**
  - 12 total, 5 have MPH degrees
- **Department “Research Manager”**
  - Is an RN, MPH
  - Has oversight of research staff
  - Assists identifying, organizing, managing grants
  - Reviews, polishes IRB submissions
- **3 full-time Research Coordinators**
- **40 part-time, unpaid Research Assistants**

# **Our department team structure**

- **Collaboration by faculty encouraged**
  - 4 sub-focus research groups
  - Monthly research-in-progress meetings
- **Shared department research resources**
  - The RM, RCs and RAs work on all active projects
  - More expertise brought to each project
  - Much more efficient
  - Less demand on each researcher
  - Allows researchers to start small and try to build

# The elements of a successful research career

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  - Mentors
  - Research teams
  - **Collaborators**
  - **Networks**

# Research success: Collaboration

## Historical patterns:

- Vertical “silo” approach to research
  - Encouraged by NIH grant structure
- Little collaboration
  - None outside of individual labs or offices
- Recognized as inefficient, conflictual

## Current patterns:

- Collaboration encouraged, often required
- NIH supports Centers, Programs, Networks
  - Many grants targeted only to networks

# **Research success: Collaboration**

## **My perspective**

- **Junior faculty:**
  - Collaborated with PharmD Research program
  - Hostility from faculty outside my office
    - Some may have been institution specific
- **Mid-level faculty:**
  - Moved; much more collaborative environment
  - No formal collaborative systems in place
- **Currently:**
  - Collaboration highly prized in department, in School of Medicine, in regional, national grants



# Multiple reasons for the increased importance of collaboration

- **Larger study sizes**
  - Greater “power” of the studies
  - Less chance of making a type II error
- **Studies get done faster, more efficiently**
- **Broader, more diverse study population**
  - More representative samples
  - Greater “external validity” of the results

# Different types of research collaborations have their own unique challenges

- **Within a department**
  - Requires a critical mass of researchers in the area
- **Within an institution**
  - Requires communication, coordination of efforts
    - Have to break down some traditional barriers
- **Within a subspecialty area**
  - Requires contacts, coordination, structure
    - Have to handle distance communications, coordination
- **Within a clinical network**
  - Requires change in orientation in clinical settings

# Examples of different types of research collaborative networks

- **Intra-departmental**
  - UCDCMC-EM Meth-tox research group
- **Inter-departmental**
  - UCDCMC Low-risk CP study group
- **Subspecialty specific group**
  - PECARN (EMSCC federally funded)
- **Disease specific group**
  - ARDSNet (NIH funded multi-center group)
- **Clinical network specific group**
  - Kaiser foundation Hospitals-Northern Calif.

# Summary: Building successful research programs

- **Starts with being a successful researcher**
  - Techniques
  - Tools
  - Target
  - Time
  - Tricks & Treats

# **Summary: Building successful research programs**

- **To be highly successful requires an effective team**
- **That team may have many different structures**
- **All the structures involve collaborations and networking outside of your immediate group**

# **The end !**

**Best of luck with your  
research careers!**